UNITED STATES CENSUS OF
AMERICAN BUSINESS
1933

WHOLESALE DISTRIBUTION

PART I

VOLUME I.—U. S. SUMMARY
VOLUME II.—NEW ENGLAND STATES
VOLUME III.—MIDDLE ATLANTIC STATES
VOLUME IV.—SOUTHEASTERN STATES

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

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U. S. DEPARTMENT OF COMMERCE

DANIEL C. ROPER, SECRETARY

BUREAU OF THE CENSUS

WILLIAM LANE AUSTIN, DIRECTOR

UNITED STATES CENSUS OF AMERICAN BUSINESS

1933

WHOLESALE DISTRIBUTION

PART I

PREPARED UNDER THE SUPERVISION OF

FRED A. GOSNELL

Chief Statistician for Census of American Business

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VOLUME II. NEW ENGLAND STATES 1356

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Daniel C. Roper, Secretary
BUREAU OF THE CENSUS
William L. Austin, Director

CENSUS OF AMERICAN BUSINESS: 1933

A CIVIL WORKS ADMINISTRATION PROJECT

WHOLESALE DISTRIBUTION

VOLUME I

SUMMARY FOR THE UNITED STATES

DETAILED STATISTICS FOR THE UNITED STATES
BRIEF SUMMARIES BY STATES, CITIES, AND COUNTIES

MAY, 1935

U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

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BUREAU OF THE CENSUS

William L. Austin, Director

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This is one of a series of volumes presenting the findings of the 1933 Census of American Business. The statistics were collected in 1934 by a field canvass of wholesale establishments in every State, city, and county in the United States, with funds provided by the Federal Civil Works Administration. They cover the operations of wholesale establishments during the year 1933.

The volumes were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

WHOLESALE DISTRIBUTION: 1933

PLAN OF PRESENTATION

Volume I.--Contains detailed statistics for the United States, together with brief summaries by States, cities, and counties. It also contains a description of the wholesale census, explanations of terms, classifications and tables, and an analysis of wholesale trade for 1933 as compared with 1929.

Volume II.--New England States (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, and Connecticut).

Volume III.--Middle Atlantic States (New York, New Jersey, and Pennsylvania).

Volume IV.--Southeastern States (Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, and Mississippi).

Volume V.--East North Central States (Ohio, Indiana, Illinois, Michigan, and Wisconsin).

Volume VI.--West Central States (Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Oklahoma, and Texas).

Volume VII.--Mountain and Pacific States (Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, and California).

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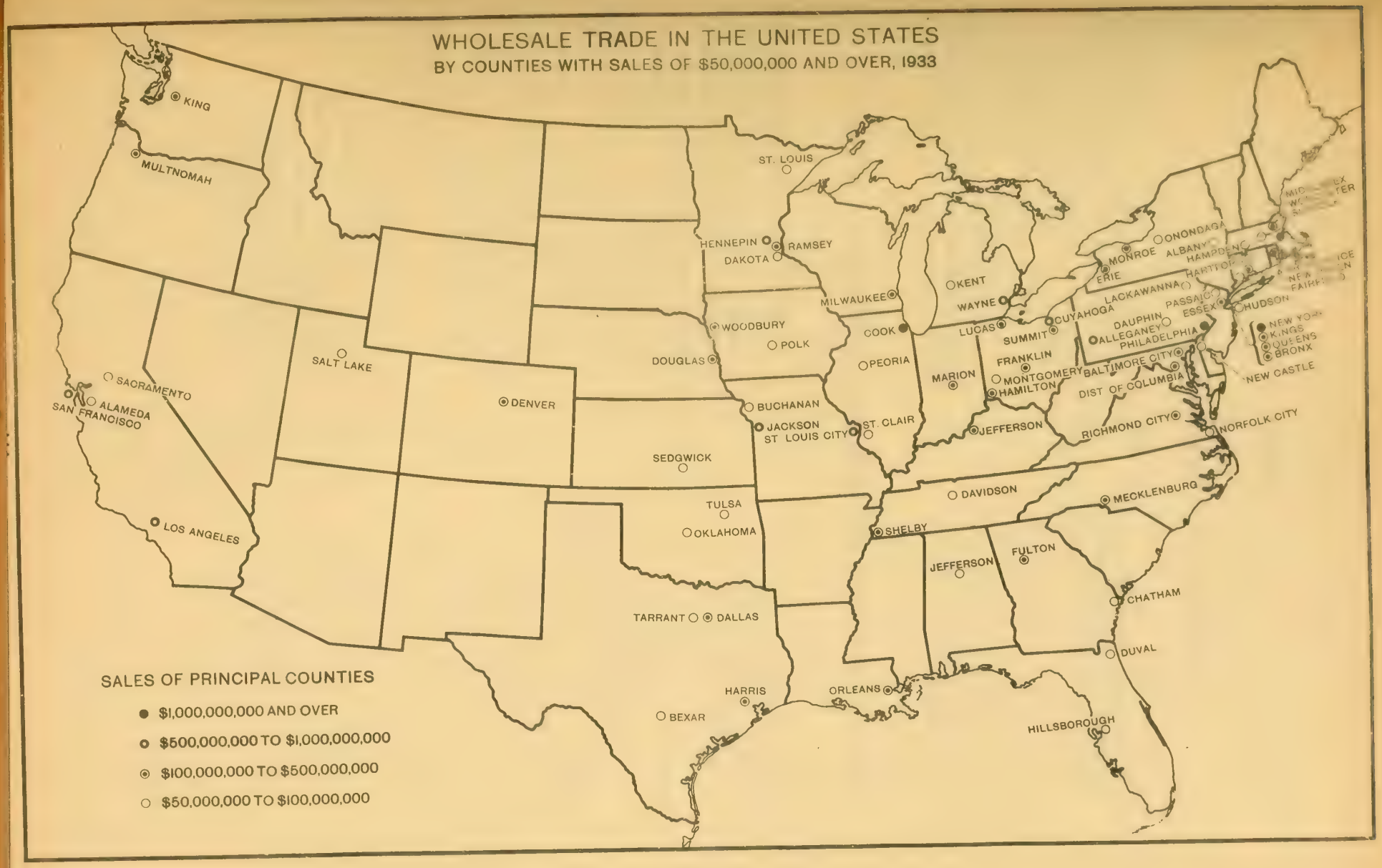
WHOLESALE TRADE IN THE UNITED STATES
BY COUNTIES WITH SALES OF $50,000,000 AND OVER, 1933
KING
MULTNOMAH
SAOCRAMENTO
ALAMEDA
SAN FRANCISCO
LOS ANGELES
SALT LAKE
DENVER
SEDGWICK
TULSA
OKLAHOMA
TARRANT
DALLAS
BEXAR
HARRIS
ORLEANS
HILLSBOROUGH
DUVAL
CHATHAM
FULTON
JEFFERSON
SHELBY
DAVIDSON
MECKLENBURG
NORFOLK CITY
RICHMOND CITY
DIST OF COLUMBIA
BALTIMORE CITY
NEW CASTLE
NEW YORK
KINGS
QUEENS
BRONX
HUDSON
ESSEX
PASSAIC
PHILADELPHIA
ALLEGANEY
DAUPHIN
LACKAWANNA
ERIE
MONROE
ONONDAGA
ALBANY
HAMPDEN
HARTFORD
CUYAHOGA
SUMMIT
LUCAS
WAYNE
KENT
HAMILTON
MONTGOMERY
FRANKLIN
MARION
JEFFERSON
ST. CLAIR
ST LOUIS CITY
JACKSON
BUCHANAN
PEORIA
COOK
POLK
WOODBURY
DOUGLAS
MILWAUKEE
RAMSEY
HENNEPIN
DAKOTA
ST. LOUIS
SALES OF PRINCIPAL COUNTIES
$1,000,000,000 AND OVER
$500,000,000 TO $1,000,000,000
$100,000,000 TO $500,000,000
$50,000,000 TO $100,000,000

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CHAPTER I

THE FIELD OF WHOLESALE DISTRIBUTION

In this volume and in Volumes II to VII, inclusive, are presented basic statistics on wholesale trade for the year 1933. The data were collected in 1934 in connection with the wholesale census, which was taken as a part of the Census of American Business. This volume contains a series of uniform tables by functional types of operation and by kind-of-business classifications for the United States. In it are also included brief summaries for each of the States, principal cities, and counties. Tables similar to those for the United States are contained in Volumes II to VII inclusive, for States, arranged by geographic divisions. Some of the material included in these volumes was first published in semi-final form in a series of State bulletins, one for each State, supplemented by a Summary bulletin for the United States. To a more limited extent such data were also previously published in a series of city bulletins, one for each city having in 1930 a population of 50,000 or more inhabitants.

The volumes on Wholesale Distribution were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

THE DISTRIBUTIVE PROCESS

In the volume of Wholesale Distribution for 1929 published by the Bureau of the Census1/, the importance of merchandise distribution in our economic system was explained in some detail. Even before the depression, which began in 1929, a change in national emphasis from production to distribution was readily discernible. The field of distribution, as a segment of our economic system, whether measured by the number of people engaged or employed therein, the volume of business involved, the number of enterprises, or the value added to goods reckoned by gross margins, is becoming increasingly important. For two decades it has been generally recognized by students of business that attention must be turned somewhat from production technic to the problems involved in the distribution of goods.

It has been asserted that many commodities reach the ultimate consumer at a cost several times the selling price of such articles at points of original production. Whether the distributive process involves the performance of unnecessary functions, results in duplication of services, or is otherwise inefficiently operated, is difficult to say in the absence of reliable, factual data relating to the structure, methods, policies, procedures, and costs of distribution. It is recognized, however, that the distributive process must be improved and that its outmoded methods must be supplanted in order that it may keep pace with the constant development in production technic and efficiency. This process must be altered and remolded if a satisfactory solution is to be secured to the multifarious problems arising out of a separation, both in time and space, of ultimate consumer from prime producer. The need for improvements in this field was further accentuated by the economic conditions prevailing since 1929.

1/ Fifteenth Census of the United States: 1930, Distribution, Volume II, p. 3.

THE FIRST CENSUS OF DISTRIBUTION.--To fill part of the gap in our knowledge of the distributive process, the first Census of Distribution was taken by the Bureau of the Census in 1930, covering the operations of wholesale establishments and retail stores during 1929. This was done in conformity with the act providing for the Fifteenth Decennial Census, approved June 18, 1929, by Congress. As a result of this endeavor much valuable information was secured concerning the scope of activity of merchandising establishments, the employment they afforded, their volume of trade, costs of doing business and many other pertinent facts. This census served to clear the air of many misconceptions by supplying the first quantitative description of the marketing structure and its functioning; also by measuring the extent of the task and the approximate manner in which that task was being performed. The facts issued were generally hailed as a substantial contribution to knowledge of the distribution mechanism. The principal flaw in the usefulness of these results was the inability to make comparisons with other periods and to ascertain trends; also it is now known that 1929 was not a representative year.

THE CENSUS OF AMERICAN BUSINESS.--As a remedy to some of the deficiencies mentioned in the preceding paragraph, the second census of merchandising places of business for the year 1933 was taken in 1934, with funds supplied by the Civil Works Administration. In taking the new census, known as the Census of American Business, approximately 15,000 white-collar workers were furnished temporary employment as enumerators, canvassing about 2,200,000 places of business. Complete information was gathered from each of the establishments and assembled for every city, county, and State of continental United States. The schedules showed the number of persons employed in the business during the year, by months, by sex, and on a full-time and part-time basis; salaries and wages paid to the employees; total operating expenses incurred; net sales or operating receipts; value of stocks on hand; amount of business done on credit, etc.

COMPARABILITY OF THE TWO CENSUSES.--Since the Census of American Business was similar in most respects to the 1929 Census of Distribution, a comparison of the two censuses--one during a year of prosperity and the other in a year of depression--depicts the shifts and adjustments in business between the two years. To facilitate comparisons in the wholesale figures every effort has been made to have classifications for 1933, both by type of establishment and kind of business, similar to those presented for 1929. The two censuses, however, are not exactly alike due largely to differences in canvass, coverage, and classification. The differences in canvass, as in Pennsylvania, were due largely to conditions over which the Bureau had no control. As to differences in coverage, establishments with annual sales of less than $1,000 or less than $500 in the case of assemblers and country buyers) are not included in the 1933 figures but were included in 1929. On the other hand, cream stations are included in the figures for 1933 but were not included in any large extent in 1929. These latter differences would materially affect the number of establishments although they can have little influence on the volume of business.

Differences in classification were due to the abbreviated schedule used in 1933 and to the methods used in classifying wholesale establishments. The 1929 schedules made provision for comprehensive commodity information which was not called for on the form used in 1933. Some shifts in classification may have resulted from the fact that the establishments were classified in 1933 primarily on the basis of the information contained in the report submitted for that year; in most cases no account was taken of the classification of the establishment in 1929. A certain latitude, therefore, must be allowed for variations between the kind-of-business classifications which may have been caused by lack of uniformity in phraseology used by enumerators throughout the country.

WHOLESALING AS A PART OF THE DISTRIBUTIVE PROCESS.--In the movement of goods from original production into industrial or ultimate consumption, a number of marketing functions must be performed. In the course of time certain channels have been carved out for the flow of goods to their destination. A most imposing array of business establishments, whose function it is to bridge the gap between producer and consumer, operate in the wholesale field. The two principal functions of these establishments, particularly in the case of wholesalers proper, are to act as purchasing agents for retailers and other customers on the one hand, and to operate as distributors of the goods of manufacturers and processors on the other. To discharge these major functions properly, it behooves wholesale establishments as a group to perform, among others, the following principal operations:

1. To concentrate farm products, which are generally produced on a small scale, in quantities large enough for economical handling and shipment.

2. To assemble for retailers and for industrial consumers, a large variety of merchandise from numerous domestic and foreign sources of supply, in order to facilitate buying under one roof on the part of their customers.

3. To store goods until needed by the trade. Because of the seasonal nature of production in agriculture on the one hand, and the seasonal character of demand for many manufactured goods on the other, it is essential that reservoirs be provided at strategic points throughout the Nation to carry the physical inventories which these essential reserves represent. The wholesaler has performed this function traditionally and still continues to do so, although frequently assisted, in modern times, by public warehouses, manufacturers' warehouses, chain-store warehouses, and places provided by other types of integrated trading institutions, such as department stores and mail-order houses. Whoever performs this task, the necessity for providing storage for surplus reserves of merchandise in relatively close proximity to consuming centers, is an inescapable wholesale function.

4. To provide facilities for sorting, grading, and otherwise preparing goods for the market, in compliance with requirements of the trade.

5. To study the needs of the trade, quantitatively and qualitatively, in order to make proper goods available in suitable lots for prompt delivery.

6. To establish business connections with retailers, industrial consumers, and other wholesale organizations to which the goods are passed on in their movement to final destination. This function involves advertising, personal solicitation, or communication by mail, telephone, or telegraph.

7. To furnish financial assistance to sources of supply and to provide credit accommodations to customers.

8. To study market conditions and to gather and interpret all data affecting the movement of merchandise and the prices of the various commodities involved.

9. To render advise and assistance to customers in order to facilitate the flow of goods to final destination. This often necessitates the use of much dealer help with the aim of elevating retail merchandising to a higher plane of efficiency.

SCOPE OF WHOLESALE DISTRIBUTION

The terms "wholesaling", "wholesale trade", or "wholesale distribution" have been widely used for many years in discussions of marketing or of general business conditions, yet much confusion is current as to their meaning and no clear-cut conceptions may be found on the subject. At the present time the term "wholesaling", for example, is used in at least three different senses.

WHOLESALING IN ITS BROADER ASPECTS.--Broadly conceived, the term "wholesaling" includes all activities relating to the purchase or sale of goods at wholesale or in a wholesale manner, excluding only those transactions which involve sales to ultimate or home consumers. It matters not whether the goods are sold by original producers, by processors, by wholesalers, or by any of the functional middlemen engaged in wholesale trade such as commission men, brokers, and selling agents; nor does it matter whether the goods are sold to a retailer, to an industrial consumer, or to a wholesale organization, so long as the purpose of the customer in buying such goods is to resell them in one form or another, or to use them in the conduct of his business.

Were an attempt made to measure the total volume of wholesale trade in its broadest, and theoretically most sound aspect, it would be necessary to include within the province of wholesaling:

1. Sales made by manufacturers, directly or through their sales branches, to wholesalers and other types of wholesale middlemen.

2. Sales to retailers of all kinds.

3. Sales to institutions, restaurants, and hotels.

4. Sales to industrial consumers, including manufacturers, mine operators, oil well companies, fisheries, railroads, public utilities, farmers, and Government bodies, on the assumption that the goods are purchased for business purposes and not for family consumption. In this category are included sales of equipment and supplies to service and professional establishments, as exemplified by sales made to barbers, beauty parlors, dentists, and doctors, so long as such items are not purchased by ultimate consumers for their own use; also sales of building materials to contractors.

5. All activities of wholesale middlemen who aid in the transfer of title to goods which are bought for business purposes. In this group of middlemen are included agents and brokers of all kinds.

6. All purchases of farm products for resale to others than individual consumers, irrespective of whether such purchases are made direct from farmers or from middlemen.

WHOLESALING IN ITS NARROWER ASPECTS.--Common usage on the part of laymen narrows the term "wholesaling" to the activities of wholesalers who sell to retailers. In this narrow sense only wholesalers who take title to the goods and who sell the same to bona fide retailers for resale to consumers are included. Usually the term is narrowed to cover the activities of <u>service</u> wholesalers, thereby excluding the business of certain types of wholesalers who take title to the goods, but who render a limited number of services as in in the case of drop shippers and cash-and-carry wholesalers. Under all circumstances, it excludes the business operations of functional middlemen as exemplified by agents and brokers as well as those of chain store warehouses, manufacturers' sales branches, and other

types.

CENSUS CONCEPT OF WHOLESALING.--Between these two general concepts various shades of meaning have been injected into the term "wholesaling", depending upon the special interest of the parties involved. For census purposes the term "wholesaling" or "wholesale distribution" is confined to the operations of wholesale establishments, i.e., places of business operating on a wholesale basis or in a wholesale manner. It does not include wholesale sales made by manufacturers, except through branches especially maintained for that purpose; nor does the term include wholesale sales made by farmers or by operators of mines, quarries, or oil wells. Obviously, it was impossible to make the term all-inclusive, that is, to use it in the broadest aspect, since the census was taken on an establishment basis. Had the scope of the wholesale census been broadened to include such sales, it would have been necessary to secure a separate distribution report from every producing establishment and from every farmer and nurseryman, in addition to the report which they submit on production activities to the Census of Manufactures, Census of Mines and Quarries, and Census of Agriculture, respectively. It has been equally impracticable to confine the term to service wholesalers or to any other limited type of wholesalers, inasmuch as a clear-cut functional division as between different types of wholesale organizations is practically impossible. Much of the wholesale business, even in the sense in which service wholesalers operate, is being done by bulk tank stations, by manufacturers' sales branches and by other types of wholesale establishments.

What The Wholesale Census Includes.--Thus, the wholesale census embraces all establishments in continental United States which were engaged in 1933 primarily in the purchase, sale, or distribution of goods on a wholesale basis. In addition to wholesalers of the conventional type, the census covers limited-function wholesalers, such as drop shippers and wagon distributors, and the whole range of organizations engaged in wholesale trade and which perform wholesale functions, including brokers, commission merchants, chain store warehouses, manufacturers' sales branches, selling agents, bulk tank stations, assemblers and country buyers of farm products, etc. In fine, the wholesale field covers practically all merchandising concerns whose primary function is to buy or sell goods at wholesale.

What The Wholesale Census Does Not Include.--From this census are excluded all data on wholesale peddlers and others who maintain no definite places of business, since the enumeration was based on establishments consisting of physical business units. Likewise, data are excluded on establishments engaged purely in the performance of services not immediately related to the purchase or sale of farm, mineral, forest, fishing, or manufactured products, as exemplified by advertising agencies, cotton gins, brokers in real estate and securities, and those middlemen operating on the commodity exchanges whose dealings were largely in futures. For emphasis it may also be reiterated that the census does not include wholesale sales made by manufacturers directly from their plants or such sales made by agricultural producers. Only when separate wholesale places of business were maintained by such producers or processors were they included in the canvass.

STATISTICAL TECHNIC USED IN THE WHOLESALE CENSUS

In the process of gathering, handling and compiling the enormous mass of data of the wholesale census an elaborate technic had to be developed. It is believed that some understanding of the statistical technic involved will make possible a better use of the published data. While in general the usual census technic was followed, important differences may be noted because of the fact that this was only the second complete wholesale census ever taken.

THE CANVASS.--In securing reports for the wholesale census the aim was to make a complete enumeration. A report had to be obtained for every type of wholesale establishment, regardless of its size, method of operation, or nature of organization. For the purpose of the canvass a wholesale establishment was defined as a place of business, the primary function of which is to buy, sell or distribute goods on a wholesale basis. It may be in the form of a store, wholesale warehouse, a sales or brokerage office, or part of an office, as when the office is shared with other similar organizations.

The United States was divided into a number of districts, each in charge of a supervisor. The more technical phases of the canvass were in turn supervised by chief special agents of the Bureau of the Census. These special agents were trained in Washington for some time, the course of training consisting of lectures, discussions and actual schedule preparation. The information was actually collected by individuals, taken from Civil Works Administration rolls, in the various communities, who were paid largely on a piece-rate basis for the duration of the census period. As already noted, the canvass was on the basis of establishments rather than companies or firms, in order to facilitate the enumeration and to make it possible to present data by geographic areas. Maintenance of merchandise stocks was not a criterion in determining whether a place of business existed; otherwise the census would have excluded many agents and brokers as well as manufacturers' sales branches.

EDITING THE SCHEDULES.--In collecting the data for 1933, a uniform schedule was used in reporting trading and service establishments, hotels, and places of amusement (see copy of schedule at end of this Volume). Upon receipt of the schedules in Washington they were sorted into wholesale, retail, and service and transmitted to the corresponding sections. Definite and detailed written instructions were prepared for the editing staff. Such instructions were later supplemented in the light of additional experience. Every schedule was edited, checked and verified. The editing process required that the entire schedule be carefully examined by a single clerk for errors of statement, omissions, and inconsistencies. Many errors were corrected in the process, while others required correspondence with those furnishing the information. Schedules were checked against various trade directory lists, telephone directories, and membership lists in order to insure complete returns. In many cases they were also checked against schedules submitted in connection with the previous census.

THE PROBLEM OF CODING.--Due to the fact that electrical tabulating machinery was used in compiling the statistics it was necessary to code all schedules so that the information could be transferred to punch cards. This process required translation of data other than actual figures into numbers in accordance with a predetermined code. Coding of wholesale schedules was particularly complicated since it required at least two kinds of classifications, one by functional type of operation and the other by kind of business. The number of strata or planes of wholesaling on the one hand and the high degree of specialization in merchandise on the other added to the difficulty. The number of functional types was finally reduced to 19 and that of kinds of business to 166, for the 1933 census, as compared with 43 and 343, respectively, used in the 1929 census. A further complication lay in the fact that provision had to be made for presenting the statistics by geographic divisions. A well-established census rule makes it impossible to reveal data for any one establishment. Consequently provision had to be made for combining closely related types or lines of trade, as the case may be, in order to avoid disclosure of individual operations. Thus, every schedule had to be classified in two or more ways and then coded accordingly. The coded schedules were checked by more expert coders and reviewed by section chiefs in order

to insure accuracy.

MECHANICAL TABULATION.--In order to make possible the use of the mechanical devices referred to above, the information contained in the wholesale schedules was transferred to specially prepared machine cards. Five 45-column cards were required to each schedule. These cards were machine punched by a separate section specializing in that work. The punched cards were transferred to another centralized station of the Bureau, where they were sorted and tabulated in accordance with instructions prepared for the purpose. The information was taken from the electrical tabulating machines on large "result slips" which showed the various area, kind-of-business, or type-of-establishment codes and the figures contained in the schedules. After careful inspection, the result slips were forwarded to the section responsible for the preparation of the tables.

PREPARATION OF TABLES.--The result slips served as the basis for the data which appear in the volumes on wholesale trade. Subject to carefully prepared instructions, the preliminary draft of the tabular material was compiled, for the most part, by inexperienced clerks. Due to the complicated nature of wholesaling and to the high degree of accuracy required when presenting a limited amount of information for certain areas and within certain classifications, the preliminary tabulations were subject to expert inspection. By this method it was possible not only to eliminate statistical inaccuracies and mechanical errors, but also to detect and correct weaknesses in the field canvass and to prevent disclosures.

CHAPTER II

CLASSIFICATIONS AND DEFINITIONS IN THE WHOLESALE CENSUS

IMPORTANCE OF CLASSIFICATIONS AND DEFINITIONS.--For a clear understanding and study of wholesale distribution, it has been necessary to classify the information, geographically, by areas such as States, counties, and incorporated cities and towns as fixed by the laws establishing their boundaries. It has also been necessary properly to identify each reporting establishment according to its functional type and according to the line of merchandise handled. Only in this manner is it possible to present a statistical picture of the wholesaling mechanism of the Nation and its various subdivisions, showing the facilities existing in 1933, as compared with 1929, in each portion of the country for the wholesale distribution of goods of different kinds. In this wise it is also possible to present data bearing on the relative efficiency of the different phases of the wholesaling system.

In defining and classifying establishments the first problem was to distinguish between wholesale and retail business. What was finally included in the wholesale census has been indicated in Chapter I of this volume. In effecting a division between wholesale and retail trade, many complexities presented themselves. In a number of instances wholesaling and retailing functions are so interwoven and intertwined as to make the process of separation an almost insurmountable task. This situation is further complicated by the concerns operating in what may be termed the "twilight zone", as in the case of lumber yards which are conventionally designated as retail lumber yards but which in principle are wholesale establishments, inasmuch as they sell most of their goods to contractors for industrial use. Furthermore, many business concerns do not fall clearly in either the retail or wholesale category, since they operate in both ways. It is impracticable, however, to classify any single establishment in more than one place. Consequently, concerns engaged in both retailing and wholesaling have been classed as retail or wholesale in accordance with the bulk of their business. If over 50% of their dollar volume was secured through wholesale sales, establishments have been counted as wholesale, and vice versa. Provision has been made, however, to compile retail sales of wholesale establishments and wholesale sales of retail establishments, in order that complete figures may be available on total volume of wholesale business and total volume of retail business.

CLASSIFICATION BY KIND OF BUSINESS

Obviously, wholesale establishments handle different lines of merchandise. To be of real value to a business enterprise, the statistics of a wholesale establishment should be compared with those of other wholesale establishments operating in the same line of trade and in the same area in which the concern wishing to make comparisons is located. Moreover, the characteristics in regard to employment, pay roll, total expenses, etc., necessarily vary as between different lines of trade or kinds of business. For these and other reasons each wholesale establishment has been classified, by kind of business, on the basis of the principal line or lines of merchandise in which it dealt. But the kind-of-business classifications, while on a commodity basis, must not be confused with commodities themselves, since most establishments handle more than a single commodity or group of commodities.

FACTORS IN CLASSIFYING WHOLESALE ESTABLISHMENTS BY KIND OF BUSINESS.--Inquiry 2 of the schedule used in collecting information from wholesale establishments required, first, that

the name or designation of the kind of business be given, based on the major kind of merchandise in which the reporting establishment dealt, and second, that the principal lines of merchandise sold or handled be listed in the order of their importance as determined by volume of business during 1933. The information contained in the schedule in answer to this inquiry was the basis for classifying wholesale establishments by kind of business. In classifying a wholesale establishment, first, by kind of business and, second, by kind-of-business groups three distinct factors or bases were considered:

(1) The way in which the goods reported on the schedule are normally distributed, namely, the channels of distribution generally used in the wholesaling of such products;

(2) The source of supply of the commodity or commodities under consideration;

(3) The use of the commodity or goods by those who purchased the same from the reporting firm.

According to the first factor an establishment might be classified under dry goods, hardware, drugs, or electrical goods, if the goods involved are normally sold through one of those channels. On the basis of source of supply, an establishment might be classified under such kind-of-business groups as farm products, metals, or petroleum and its products. When utilization was the main feature, an establishment would be classified under such kinds of business as heating, clothing, farm supplies, groceries, etc. In a great many instances two or all of the three bases were used in classifying a wholesale place of business, with the emphasis usually being placed on channels of distribution.

For the 1933 Census all wholesale places of business have been divided into 166 detailed kind-of-business classifications. These, in turn, were combined and telescoped into 25 major kind-of-business groups. This compares with 343 detailed classifications used in the 1929 census which in turn were combined into 86 major classifications which were further combined into 24 kind-of-business groups. An attempt has been made to retain comparability insofar as possible between the kind-of-business classifications of the two wholesale censuses. However, since both funds and time were limited in connection with the 1933 enumeration, fewer classifications had to be developed. The following arrangement presents the kind-of-business classifications used for 1933 and comparable classifications for 1929.

KIND OF BUSINESS CLASSIFICATIONS
(Based on principal lines of merchandise)

1933	equivalent	1929
I. Amusement and sporting goods:		Amusement and sporting goods:
1. Cameras and motion-picture equipment and supplies.		Cameras and photographic supplies. Moving-picture apparatus. Talking-picture apparatus.
2. Moving-picture films.		Moving-picture films.
3. Sporting goods (general line).		Sporting goods (general line).
4. Toys, novelties, and fireworks.		Toys, novelties, and fireworks
5. All other.		Amusement and sporting goods (general line). Amusement, equipment, and supplies. Bicycles and supplies. Billiards, bowling equipment and supplies. Other amusement and sporting goods.
II. Automotive products:		Automotive:
1. Automobiles and other motor vehicles.		Automobiles and other motor vehicles-- Automobiles and other motor vehicles (general line). Automobiles (new and used). Automobiles (used). Trucks and tractors.
2. Automotive equipment, accessories and parts.		Automotive equipment-- Automobile equipment. Automotive equipment (general line). Automotive equipment (specialty lines). Automobile parts (new and used)-- Automobile parts (new) (such as pistons, pumps, gears, shafts, axles, springs, etc.). Automobile parts (used).
3. Tires and tubes.		Tires and tubes.
III. Chemicals:		Chemicals, drugs, and allied products (in part):
1. Dyestuffs.		Dyestuffs.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
III. Chemicals (continued):		
2. Explosives.		Explosives.
3. Industrial chemicals.		Chemicals, industrial.
4. Naval stores.		Naval stores.
5. Paints and varnishes.		Paints, varnishes, lacquers, and enamels.
6. All other		Dyes, dry-cleaning supplies, and allied products. Insecticides. Other chemicals (including grain alcohol, refined chemicals, and coal-tar products).
IV. Clothing and furnishings:		Dry goods and apparel (in part):
1. Clothing and furnishings (general line).		Clothing (general line). Clothing and furnishings.
2. Clothing, men's and boys'.		Clothing, men's and boys'. Clothing (secondhand) (in part).
3. Clothing, women's and children's.		Clothing, women's and children's Clothing (secondhand) (in part). Furs, dressed, and fur clothing (in part).
4. Furnishings (general line).		Furnishings (general line) (such as shirts, ties, lingerie hosiery, hats, caps, etc.).
5. Furnishings, men's and boys'.		Furnishings, men's and boys'. Gloves (in part). Hats and caps.
6. Furnishings, women's and children's.		Furnishings, women's and children's. Furs, dressed, and fur clothing (in part). Gloves (in part).
7. Hosiery.		Hosiery.
8. Millinery and millinery supplies.		Millinery and millinery supplies.
9. Shoes and other footwear.		Shoes and other footwear.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
V. Coal.		Coal:
		Coal (general line).
		Coal, anthracite.
		Coal, bituminous.
		Coal and coke.
		Fuel (including briquets, peat, charcoal, and natural gas).
VI. Drugs and drug sundries:		Chemicals, drugs, and allied products (in part):
1. Drugs (general line).		Drugs and drug sundries (general line).
2. Drugs (specialty lines).		Drugs.
3. Patent medicines.		Patent medicines.
4. Toilet articles and preparations.		Toilet articles and preparations--
		Toilet articles.
		Toilet preparations.
5. All other.		Drug sundries.
		Rubber goods (druggists').
		Sanitary supplies, insecticides, etc.
VII. Dry goods:		Dry goods and apparel (in part):
1. Dry goods (general line).		Dry goods (general line).
2. Knit goods.		Knit goods.
3. Notions.		Notions (in part)--
		Buttons.
		Laces and embroideries.
		Notions (general line).
		Tailors' trimmings and supplies.
4. Piece goods.		Piece goods--
		Cotton goods.
		Linens.
		Piece goods (general line).
		Rayons.
		Silks and velvets.
		Woolens and worsteds.
5. All other.		Other dry goods (such as blankets and other specialty lines not provided for).

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent 1929
VIII. Electrical goods:	Electrical:
1. Electrical appliances, equipment and supplies.	Electrical goods (including appliances)-- Electrical merchandise (general line). Electrical appliances (such as washing machines, toasters, stoves, percolators, and irons and ironers). Electrical equipment and supplies-- Batteries. Electrical equipment and supplies (general line). Motors and generators.
2. Radios and radio equipment.	Radios and radio equipment.
3. Refrigerators.	Refrigerators (electric).
IX. Farm products-raw materials:	Farm products (not elsewhere specified) (in part):
1. Cotton.	Cotton-- Cotton. Cotton linters. Cotton and cottonseed.
2. Grain.	Grain-- Corn. Oats. Rice. Wheat. Grain (general line). Other grain (such as rye and barley).
3. Hides, skins, and furs (raw).	Hides, skins, and furs (in part)-- Furs (raw). Hides and skins.
4. Horses and mules.	Horses and mules-- Horses and mules. Mules.
5. Livestock.	Livestock (except horses and mules) Calves. Cattle. Hogs. Livestock (general line). Sheep and lambs.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
IX. Farm products-raw materials (continued):		
6. Silk (raw).		Silk (raw).
7. Tobacco (leaf).		Tobacco (leaf).
8. Wool and mohair.		Wool and mohair.
9. All other.		Other farm products-- Bristles and hair. Cotton seed. Cotton,cottonseed, and fertilizer Farm products (not elsewhere classified). Feathers.
X. Farm products-consumer goods:		Food products (not elsewhere specified) (in part):
1. Dairy products (general line).		Dairy products (general line).
2. Butter.		Butter. Butter and cheese (in part).
3. Cheese.		Cheese. Butter and cheese (in part).
4. Milk and cream.		Milk and cream.
5. All other dairy products.		Ice cream.
6. Poultry and poultry products.		Poultry and poultry products-- Eggs. Poultry. Poultry and poultry products (general line).
7. Dairy and poultry products.		Dairy and poultry products.
8. Fruits and vegetables (fresh).		Fruits and vegetables (fresh)-- Fruits. Fruits and vegetables (general line). Produce (including vegetables, fruits, dairy products, fish poultry, eggs, etc., with fruits and vegetables predominating). Vegetables.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
X. Farm products-consumer goods (continued):		
9. All other (includes establishments dealing in a combination of items listed above, none of which predominated, as well as specialty houses dealing in such items as honey, peanuts, etc.).		(No equivalent because in 1929 commodity information made possible exact classification on the basis of the major commodities).
XI. Farm supplies:		Farm supplies (except machinery and equipment):
1. Feed.		Feed-- Feed (exclusively, mixed and other). Feed and fertilizer. Hay, grain, and feed.
2. Fertilizer.		Fertilizer and fertilizer materials.
3 Seeds.		Seeds.
4. All other.		Farm supplies (general line): Straw.
XII. Furniture and house furnishings:		Furniture and house furnishings:
1. China, glassware, and crockery.		China, glassware, and crockery.
2. Floor coverings.		Floor coverings.
3. Furniture.		Furniture-- Antique goods. Furniture (general line). Furniture (household). Furniture (office). Furniture (secondhand). Other furniture (specialty lines).
4. House furnishings.		House furnishings (in part)-- Art goods. Brooms and brushes. Curtains and draperies. House furnishings (general line). Household supplies. Lamps and lamp shades. Pictures and picture frames.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
XII. Furniture and house furnishings (continued):		
5. Musical instruments and sheet music.		Musical instruments and sheet music Musical instruments, accessories, and parts. Pianos. Phonographs and phonograph supplies. Sheet music.
XIII. General merchandise:		General merchandise (establishments handling in substantial proportions three or more distinct and unrelated lines of merchandise).
XIV. Groceries and foods (except farm products):		Food products (not elsewhere specified) (in part):
1. Groceries (general line).		Groceries (general line).
2. Confectionery and soft drinks.		Confectionery and soft drinks-- Confectionery and soft drinks (general line). Confectionery. Soft drinks.
3. Fish and sea foods.		Fish and sea foods-- Fish and sea foods (fresh and cured). Fish and sea foods (fresh). Fish and sea foods (cured).
4. Meats and meat products.		Meats and meat products-- Lard. Meats (cured). Meats (fresh). Meats and meat products (general line). Meats and provisions (including poultry, eggs, dairy products, lard, etc.).
5. Other food and grocery specialties.		Food and grocery specialties-- Bakery products. Beans, dried. Biscuits and crackers. Canned fruits and vegetables. Canned goods (general line). Canned sea food. Cereals. Coffee.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
XIV. Groceries and foods (except farm products) (continued):		
5. Other food and grocery specialties (continued).		Food and grocery specialties (continued)— Coffee, tea, and spices. Delicatessen products. Extracts and spices. Flour. Flour and feed. Fruits and vegetables (dried) Lard substitutes. Soaps and soap powders. Sugar. Other food and grocery specialties (such as salad dressings, pickles, jams and jellies).
XV. Hardware:		Hardware:
1. Hardware (general line).		Hardware (general line).
2. Hardware (specialty lines).		Hardware (specialty)— Builders' hardware. Heavy hardware. Shelf hardware. Tools and cutlery. Other hardware (specialty lines such as door hardware, ornamental fencing, sign plates, and marine hardware).
XVI. Jewelry and optical goods:		Jewelry and optical goods:
1. Jewelry (general line).		Jewelry (general line).
2. Clocks and watches.		Clocks and watches.
3. Diamonds and other precious stones.		Diamonds and other precious stones.
4. Other jewelry specialties.		Silverware. Other jewelry (such as semi-precious stones, mountings, ornaments, and novelty jewelry).
5. Optical goods.		Optical goods.
XVII. Lumber and building materials (other than metal):		Lumber and building materials (other than metal):
1. Lumber and millwork.		Lumber and millwork— Lumber. Lumber and millwork. Millwork.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent 1929
XVII. Lumber and building materials (other than metal) (continued):	
2. Asbestos products.	Asbestos products.
3. Brick and tile.	Brick and tile.
4. Cement.	Cement.
5. Glass.	Glass.
6. All other.	Building stone. Granite and marble. Lime, plaster, etc. Roofing materials (non-metallic). Sand, gravel, and crushed stone. Other building materials (such as insulating and wallboard materials, cork slabs, and art stone.
XVIII. Machinery, equipment and supplies (except electrical):	Machinery, equipment and supplies (except electrical):
1. Commercial machinery, equipment and supplies--	Commercial equipment and supplies---
a. Office equipment and supplies (except furniture).	Office equipment and supplies (other than furniture).
b. Store equipment and supplies.	Store equipment and supplies (general line).
c. All other.	Automatic vending machinery. Butchers' equipment and supplies. Filling station equipment and supplies. Florists' supplies. Hotel and restaurant equipment and supplies. Soda fountain equipment and supplies. Other commercial equipment and supplies.
2. Construction machinery, equipment and supplies--	Construction equipment and supplies--
a. Construction machinery	Construction machinery (such as concrete mixers, sanding and polishing machines, excavating shovels, and graders).

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
XVIII. Machinery, equipment and supplies (except electrical) (continued):		
2. Construction machinery, equipment and supplies (continued)--		
b. Road machinery and equipment.		Road machinery and equipment.
c. All other.		Builders' supplies. Construction equipment (such as derricks, scaffolding, and elevators). Construction machinery, equipment and supplies (general line).
3. Farm and dairy machinery and equipment.		Farm machinery and equipment-- Dairy equipment. Farm implements (such as harrows, cultivators, and walking plows). Farm machinery and equipment (such as harvesters, binders, hay hoists, stationary engines, pump jacks and pumps, gang plows, and corn listers).
4. Industrial machinery, equipment and supplies--		Manufacturing, mining, and drilling machinery, equipment and supplies--
a. Bottles and bottling equipment.		Bottles and bottling equipment.
b. Machine tools.		Machine tools.
c. Mechanical rubber goods.		Mechanical rubber goods (such as belting, packing, hose, gaskets, and recoil pads).
d. Mill and mine supplies (general line).		Mill and mine supplies (general line). Oil-well machinery, equipment, and supplies.
e. All other.		Bakers' equipment and supplies. Canning machinery. Chemical equipment and supplies. Conveyor and hoisting machinery. Drilling machinery. Foundry equipment and supplies. Jewelers' equipment and supplies. Power engines. Power-house equipment (such as boilers, condensers, injectors (filters, and stokers).

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
XVIII. Machinery, equipment and supplies (except electrical) (continued):		
4. Industrial machinery, equipment and supplies (continued)--		
e. All other (continued).		Printers' and lithographers' supplies. Pumps, pump parts, and supplies. Shoe machinery. Textile machinery and equipment. Welding equipment. Other industrial machinery, equipment and supplies.
5. Professional equipment and supplies--		Professional equipment and supplies--
a. Dental.		Dental supplies and equipment.
b. Surgical, medical, and hospital.		Surgical, medical, and hospital equipment and supplies.
c. All other.		Art supplies. Church equipment and supplies. Pharmacists' supplies. School equipment and supplies. Scientific and laboratory equipment and supplies. Other professional equipment and supplies.
6. Service equipment and supplies--		Service equipment and supplies--
a. Barber and beauty parlor.		Barber and beauty parlor equipment and supplies.
b. Laundry.		Laundry equipment and supplies.
c. All other.		Bootblack and hat cleaners' equipment and supplies. Dry cleaners' supplies and allied products. Fire protection equipment. Janitors' equipment and supplies. Plumbers' equipment and supplies. Service equipment and supplies (general line). Shoe repairers' equipment and supplies. Undertakers' supplies. Upholsterers' supplies. Warehouse equipment and supplies.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent 1929
XVIII. Machinery, equipment and supplies (except electrical) (continued):	
7. Transportation equipment and supplies--	Transportation equipment and supplies--
a. Aircraft and aeronautical.	Aircraft and aeronautical equipment.
b. Railroad.	Railroad equipment and supplies.
c. All other.	Ship equipment and supplies. Other transportation equipment and supplies (such as tramways, aerial hoists, motor boats (commercial), and compressed air tubes).
XIX. Metals (except scrap):	Metals and minerals (except petroleum and scrap) (in part):
1. Copper.	Copper.
2. Iron and steel.	Iron and steel (except scrap)-- Castings (metal). Iron and steel (except scrap). Iron and steel products (not elsewhere classified).
3. Sheet metal products.	Sheet metal products.
4. Other metal and metal works.	Brass and brass products. Lead and zinc. Tin. Other metal and metal works (such as nickel, bronze, aluminum, and alloying materials).
XX. Paper and its products:	Paper and paper products:
1. Paper and its products (general line).	Paper and paper products (general line).
2. Paper and its products (specialty lines).	Paper and paper products (specialty, other than specified)-- Paper. Wrapping paper and paper bags. Other paper products (such as novelties, papier-mache, paper napkins, mulch papers, calendars and art goods).
3. Stationery and stationery supplies.	Stationery and stationery supplies.

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
XX. Paper and its products (continued):		
Wall paper.		Wall paper.
XXI. Petroleum and its products:		Petroleum and petroleum products: Crude oil. Fuel oil. Gasoline and oil. Gasoline and naphthas. Lubricating oils and greases. Petroleum and petroleum products (general line). Other petroleum and petroleum products (such as kerosene, cleaning liquids, road preparations, bitumastic paints, and asphalts).
XXII. Plumbing and heating equipment and supplies:		Plumbing and heating equipment and supplies:
1. Heating equipment (general line).		Heating equipment (general line).
2. Pipe, valves, and fittings.		Pipe, valves, and fittings.
3. Plumbing and heating equipment (general line).		Plumbing and heating equipment and supplies (general line).
4. Stoves and ranges.		Stoves and ranges.
5. All other.		Plumbing and mill supplies. Ventilating equipment and supplies. Furnaces. Oil burners. Other plumbing and heating equipment and supplies.
XXIII. Tobacco and its products (except leaf).		Tobacco and tobacco products (except leaf): Cigars. Cigars, cigarettes, and tobacco. Tobacco. Tobacco products.
XXIV. Waste materials:		Iron and steel scrap and other waste materials:
1. Iron and steel scrap.		Iron and steel scrap.
2. Junk and scrap (general line).		Junk and scrap (includes dealers handling a general line of waste materials).

KIND OF BUSINESS CLASSIFICATIONS

1933	equivalent	1929
XXIV. Waste materials (continued):		
3. Waste paper, rags, and rubber.		Waste rubber, rags, and paper-- Paper (waste). Rags. Rubber (scrap).
XXV. All other products:		Chemicals, drugs, and allied products (in part): Farm products (not elsewhere specified) (in part): Forest products (except lumber): Leather an leather goods (except gloves and shoes): All other:
1. Bags and bagging.		Bags and bagging.
2. Beer.		(No 1929 equivalent).
3. Books and periodicals.		Books and periodicals.
4. Cordage and twine.		Cordage and twine.
5. Flowers and nursery stock.		Flowers and nursery stock-- Florists (flowers). Flowers and nursery stock. Seeds, bulbs, and nursery stocks
6. Forest products (except lumber).		Forest products (except lumber): Boxes, shooks, and cooperage-- Boxes and box shooks. Cooperage (such as barrels, casks, and tubs). Logs, railroad ties, piles, etc.-- Firewood. Logs, piles, and posts. Railroad ties. Other forest products (including woodenware, pulpwood, turning blocks, pine needles, etc.).
7. Leather.		Leather.
8. Leather goods.		Leather and leather goods (general line). Leather and leather belting (in part)-- Belting (leather). Luggage and leather goods--

1933	equivalent	1929
XXV. All other products (continued):		
8. Leather goods (continued).		Leather goods (not elsewhere classified). Luggage. Saddlery and harness. Shoe findings and cut stock— Cut stock (leather). Shoe findings.
9. Newspapers and magazines.		Newspapers and magazines.
10. Oil and greases (animal and vegetable).		Oils and greases (animal and vegetable)— Animal oils (including grease and tallow). Essential oils. Vegetable oils (cottonseed, linseed. etc.).
11. Rubber (crude).		Rubber (crude).
12. Rubber goods (general line).		Rubber goods (general line).
13. Wines and spiritous liquors.		Drugs and drug sundries (specialty) (in part)— Whiskey. Other alcoholic beverages.
14. Yarn.		Yarn.
15. Miscellaneous kinds of business.		Burlap. Tents and awnings. Textiles and textile materials, other than dry goods (general line). Other textiles (exclusive of dry goods, not specified above) Advertising goods (such as signs, calendars, booklets, cloth banners, celluloid and metal novelties). Artificial flowers and plants. Baskets. Boats. Flour, feed, and coal. Ice. Novelties. Smokers' supplies. Miscellaneous kinds of business (other than specified).

CLASSIFICATION BY TYPE OF ESTABLISHMENT

In addition to being classified according to kind of business, each wholesale establishment was also classified by functional type. In the grocery trade, for example, there are, in addition to what may be termed "service wholesalers", a number of newer types of wholesale distributors such as drop shippers, wagon distributors, and cash-and-carry wholesalers. Among the other wholesale organizations operating in the grocery field are brokers, chain store warehouses, and selling agents. Obviously, it is not sufficient to present census data only by kind-of-business, since various characteristics such as employment, pay roll, credit sales, and total operating expenses will vary in a given kind of business on the basis of the functions performed. For example, such characteristics for a sugar broker may be altogether different from those of a sugar wholesaler, because of differences in the functions of the two wholesale middlemen.

BASES FOR CLASSIFYING WHOLESALE ESTABLISHMENTS BY TYPE.--In any attempt to classify or group types of wholesale establishments, several possibilities are encountered. Such establishments may be classified:

1. According to the ownership of goods, into those which take title to the merchandise and operate as merchants and those which do not take title.

2. According to services rendered, indicating whether they render complete or limited services.

3. On the basis of whether they emphasize the buying function or the selling function, namely, a division into buying establishments and selling establishments.

4. According to the ownership of the establishments, in order to indicate single unit establishments, branches, and chains.

5. According to the relationship of the wholesale establishment to retail outlets, as in the case of chain store warehouses, or to producers, as in the case of manufacturers' sales branches.

6. On the basis of the domestic territory covered, according to which they may be divided into local, sectional, and national.

7. According to whether they are engaged in foreign or domestic trade.

Any one of these classes may be further subdivided. Thus, it is possible to classify organizations engaged in domestic trade into buying organizations and selling organizations. Each of these may in turn be classified on the basis of title to the goods in order to show merchant and non-merchant establishments, as well as on the basis of who owns the establishments, in order to determine whether they are integrated with retail stores as in the case of chain-store warehouses or with manufacturing establishments as in the case of manufacturers' sales branches.

NUMBER OF TYPES USED IN THE CENSUS.--In order to enhance the usefullness of the statistics, wholesale establishments have been divided into six type groups, four of which have been further subdivided, so that a total of 19 distinct types of wholesale establishments is used in breaking down census data by type. Several of the types represent regular

middlemen, namely, business concerns operating between producer and consumer in the purchase or sale of goods. Usually they also furnish a number of marketing services related to the buying and selling of merchandise. Some of these middlemen are of the merchant type, because they take title to the goods, while others may be designated as functional middlemen, since their main activity lies in the negotiation of purchases or sales, but they do not take title to the goods involved. These functional middlemen usually perform a more limited number of marketing functions than in the case of merchant middlemen. Some of the types defined below are integrated with manufacturers and others are integrated with retailers. Consequently, they can not be regarded as middlemen, although they are all in the middleman business.

WHOLESALE ESTABLISHMENTS CLASSIFIED, BY TYPE OF OPERATION
(Based largely on functions performed)

1933	equivalent 1929
I. Wholesalers proper.	I. Wholesalers only.
1. Wholesale merchants	1. Wholesale merchants, including jobbers and semi-jobbers
	2. Converters
	3. Supply and machinery distributors
2. Exporters	4. Exporters
3. Importers	5. Importers
4. Limited function wholesalers	6. Cash-and-carry wholesalers
	7. Drop shippers
	8. Mail-order wholesalers
	9. Wagon distributors
	10. Warehouses (distributing)
II. Bulk tank stations	II. Bulk tank stations (also district and general sales offices dealing in petroleum and its products).
III. Chain store warehouses	III. Chain store warehouses (including wholesale commissaries).
IV. Manufacturers' sales branches (separately shown for branches with stocks and those without stocks)	IV. Manufacturers' sales branches
	V. General sales offices (in part and exclusive of those dealing in petroleum and its products).
	VI. District sales offices (except those dealing in petroleum and its products.)
	VII. Wholesaling manufacturers.

WHOLESALE ESTABLISHMENTS CLASSIFIED, BY TYPE OF OPERATION

1933	equivalent	1929
V. Assemblers and country buyers		VIII. Assemblers and country buyers
1. Assemblers of farm products.		1. Assemblers
		2. Country buyers on salary or commission
		3. Packers and shippers
2. Cooperative marketing associations		4. Cooperative marketing associations.
		5. Cooperative sales agencies (VII in 1929)
3. Cream stations		6. Cream stations 1/
		7. Milk stations
4. Elevators		8. Elevators (independent)
		9. Elevators (line)
VI. Agents and brokers		IX. Agents and brokers
1. Brokers		1. Brokers
2. Commission merchants, including factors		2. Commission merchants, including factors.
3. Export agents		3. Export agents
		a. Export agents and brokers.
		b. Export commission houses
4. Import agents		4. Import agents
		a. Import commission merchants
		b. Import manufacturers' agents
		c. Import selling agents.
5. Manufacturers' agents		5. Manufacturers' agents
6. Selling agents		6. Selling agents
7. Other agents		7. Auction companies
		8. Purchasing agents
		9. Resident buyers.

1/ Incomplete coverage in 1929.

DEFINITIONS OF TYPES OF WHOLESALE ESTABLISHMENTS

The concepts contained in the definitions of wholesale types set forth below are those used by the census in classifying the schedules. Every attempt has been made to adhere as closely as possible to the definitions used in the 1929 Census of Distribution and to common usage among authorities in the field of marketing.

I. WHOLESALERS PROPER.--In the functional type group known as "wholesalers proper" are included all wholesale establishments engaged in the buying and selling of goods on their own account, and which are largely independent in ownership. It embraces wholesale merchants, exporters, importers, and limited function wholesalers. The term "wholesalers proper" is not to be confused with the term "wholesale merchants" which is used in a much narrower sense, as indicated below, although in some trades they may be synonymous since there may not be in such trades any exporters, importers, or limited function wholesalers.

(a) Wholesale Merchants.--These middlemen are usually known as wholesalers, but the term is used here in a more restricted sense, to cover only full-function wholesalers performing their functions primarily in the domestic market. They are merchant middlemen who sell goods principally to other middlemen or to industrial consumers. They buy and sell merchandise on their own account; carry stocks in their places of business; assemble in large lots and redistribute, usually through salesmen, in smaller quantities, extend credit to customers, and render advice to the trade. In some lines of business, particularly where the merchandise is of a perishable nature or derived from unstandardized production, wholesale merchants also perform the functions of grading and standardization. Although they sell primarily to retailers, substantial quantities of merchandise are also sold by them to industrial consumers such as restaurants, hotels, public institutions, public utilities, manufacturers, mining companies, oil well companies, and to other wholesalers. In fact, some of the wholesale merchants specialize in the sale of goods to industrial consumers when they are often designated as supply and machinery distributors, industrial distributors, or mill supply houses. A clue to the number of wholesale merchants specializing in the sale of industrial goods may be gleaned from the kind-of-business classifications.

The term "wholesale merchants" is used synonymously with that of "jobbers", since it was impossible to distinguish between the two on the basis of reports submitted. Furthermore, in practically all lines of trade the two terms are used interchangeably, with preference being given to the more descriptive term "wholesaler" or "wholesale merchant".

Under "wholesale merchants" are also included "semi-jobbers" and "converters". Semi-jobbers are wholesale merchants who combine wholesaling and retailing in a single establishment with the major emphasis on wholesaling. Converters are wholesale middlemen found chiefly in the textile and paper trades. In addition to performing the usual functions of wholesale merchants, converters also perform or have performed for them, some of the functions of manufacturing in its final stages. In the case of textiles this involves finishing, dyeing, printing, etc., while in the case of paper it may require cutting, ruling, and otherwise converting the paper into finished products in tablet or other form as required by the trade. The manufacturing functions are so insignificant in the case of converters included in the wholesale census, as compared with all of the other functions they perform, that they are properly regarded as wholesale middlemen.

(b) Exporters.--Exporters are wholesale merchants selling in the foreign rather than in the domestic market. Their sales may be largely to wholesale merchants abroad or to industrial consumers, rather than to retailers, as is the case with wholesale merchants engaged in domestic trade.

(c) Importers.--Importers in the wholesale field are to be largely identified with wholesale merchants as far as functions are concerned. The chief distinction lies in the source of purchases which, for importers, is in the foreign field. Furthermore, sales by importers may be made largely to wholesalers or to industrial consumers rather than direct to retailers.

(d) Limited Function Wholesalers.--This term covers wholesalers operating in the domestic market who take title to the goods but render a limited number of wholesale functions or perform such functions in a modified manner. In this group are included cash-and-carry wholesalers, drop shippers, mail order wholesalers, wagon distributors, and distributing warehouses.

1. Cash-and-carry wholesalers buy and sell merchandise in their own name, carry stock in storage, usually assemble in large quantities, and sell in smaller amounts to retail and other dealers who call for the goods at their places of business and pay cash for them. They are to be distinguished from wholesale merchants by the fact that they usually carry a reduced line of products, mostly staples and fast-moving items, and do not generally extend credit to their customers, nor do they make free deliveries. As a rule, they employ no outside salesmen, hence they reduce the wholesale merchant's emphasis upon the selling function and at the same time cut down upon the amount of market information which the full-function wholesaler makes available for his customers. Frequently, such establishments are operated as branches of "service" wholesalers in order to meet competition from chains, cooperatives, and other cash-and-carry jobbers. For purposes of the census, only establishments that sell primarily on a cash-and-carry basis are regarded as cash-and-carry wholesalers.

2. Drop-shippers or desk jobbers are distinguished primarily by the fact that they do not perform the function of warehousing or storage, since they do not handle the goods; neither do they perform the delivery function, for all orders solicited from retailers and others are shipped directly from the manufacturers to the drop shippers' customers. While drop shippers buy and sell in their own names, assume some risk, and may extend credit, they are to be sharply distinguished from full-function wholesalers who actually handle the goods and make deliveries from stock. Under this classification are listed only those wholesale merchants who do all or the bulk of their business on a drop-shipment basis.

3. Mail order or catalogue wholesalers sell all or the bulk of their goods by mail. Otherwise such establishments operate in every way as service wholesalers, extending credit, making deliveries, etc. Some of them employ "good will" traveling men who tend to become active in the solicitation of orders. Only a few such concerns were canvassed in the United States in the 1933 census.

4. Wagon distributors or Wagon Jobbers perform the wholesale functions of buying, selling, warehousing or storage, and delivery or transportation. Occasionally they extend credit to their customers. Their chief distinction from ordinary or service wholesalers lies in the following points:

(1) They combine the functions of salesmen with those of deliverymen. In other words, no separate sales force is employed, the work of selling and delivery being carried out by salesmen-drivers.

(2) They normally carry a limited assortment of merchandise, consisting of nationally advertised specialties and fast moving items of a perishable nature.

(3) Normally they sell for cash and in original packages.

In some lines of trade manufacturers have in recent years established their own wagon distribution systems. In this census are covered under the term "wagon distributors" only bona-fide wholesalers operating in the manner described above, excluding systems of wagon distribution used by manufacturers, particularly when the wagons or trucks operated directly from the plant.

5. Warehouse (distribution.)--Under this term have been included only those relatively few warehouse companies which buy and sell goods on their own account and thus engage in merchandising in addition to the storage service rendered to depositors of merchandise.

II. BULK TANK STATIONS.--In this classification are included wholesale places of business engaged in the distribution of gasoline, oil, and other petroleum products. While the term covers some district and general sales offices dealing in petroleum and its products, it comprises for the most part, what is known as bulk plants, bulk stations, or bulk tank stations. Out of these stations, tank wagons operated by salesmen-drivers cover the service or gasoline filling stations, both company-owned and independent. In the first instance bulk tank stations resemble chain store warehouses, while in the second case they act as wholesalers proper. Frequently, bulk stations do business on both bases. In fact, some of the largest oil companies sell most of their products through their bulk tank stations to independent retailers. They also supply in this manner independent wholesalers and large consumers. Most bulk stations are owned and operated by producing companies, although some of them are owned and operated by wholesale marketers of petroleum products who are not engaged in refining. Most bulk tank stations are operated as chains, i.e., in multiple unit establishments. All of them actually handle the merchandise; consequently, brokers and agents who do not handle the goods are excluded from this classification.

III. CHAIN STORE WAREHOUSES are establishments maintained by retail chains as distributing stations used to supply their stores with merchandise. In some respects they are similar in operations to establishments of wholesale merchants and are, in reality, more than mere warehouses. They maintain stocks, break bulk, and deliver and bill the merchandise to the retail outlets. Furthermore, the activities of these warehouses may include accounting and general supervision, and chain systems often maintain branch executive offices at these warehouses, which are charged with the superintendenc of the retail outlets within their respective districts. Wholesale commissaries are included under this heading because they are essentially centralized warehousing establishments supplying company stores of manufacturing, mining, or other producing companies which cater to employees of such concerns. Prepared-food depots and other wholesale distributing establishments operated in connection with bakeries and restaurants fall in the same general category.

IV. MANUFACTURERS' SALES BRANCHES.--These branches represent wholesale outlets owned and operated by manufacturers, largely or entirely for the distribution of their own products. They do not include places of business operated by incorporated companies which are not engaged primarily in the manufacture of goods. All such companies have been treated as entities for census purposes. Consequently, sales corporations of manufacturers have been classified as wholesalers rather than manufacturers' sales branches.

Some of the manufacturers' sales branches carry regular stocks of merchandise and operate very much like wholesale merchants, while a number of such branches are mere sales offices and carry no stock whatever or only for display and sample purposes. In this census, data are shown separately for the two types of manufacturers' sales branches, inasmuch as the characteristics of each type are quite distinct. In both types the emphasis is largely upon the selling function. The buying problem is minimized by the fact that they act as outlets for goods turned over to them by the parent organization. For the 1933 census district sales offices maintained by manufacturers have been treated as manufacturers' sales branches, while data for general sales offices have been largely excluded.

V. ASSEMBLERS AND COUNTRY BUYERS.--Establishments covered by this term engage primarily in the purchase or sale of farm products at local producing points or in the cities of producing regions. The emphasis is on the buying side, since it is the principal function of these organizations to assemble and concentrate farm products which are produced on a relatively small scale in quantities large enough for economical shipment and handling. Most of them operate in what may be termed the local growers' markets, and include firms and individuals who do business on their own account, as well as those who operate on a salary or commission basis for others. The chief distinction between some of these different types, as indicated by their names, rests upon the commodities involved, rather than functional performance.

(a) Assemblers of Farm Products cover independent buyers, country buyers on salary or commission, and packers and shippers. Independent buyers of agricultural commodities, as a rule forward or consign the goods purchased to wholesale receivers or distributors in another and usually a larger market or to manufacturers or processors. Some of the larger handlers of agricultural commodities also maintain assembling and packing plants at points of concentration in producing regions. In addition to the products handled by such assemblers, large quantities of agricultural commodities are purchased by local retail storekeepers or others primarily engaged in some other business. Country buyers on salary or commission, other than those covered by cream stations or elevators, include only those persons and firms engaged in the buying of agricultural products as agents for others with established places of business. Packers and shippers engaged primarily in the assembly of fruits and vegetables and in sea foods. Under this term are included establishments maintained especially for the purpose of packing, shipping, and distributing agricultural products but it does not include the packing and shipping operations by farmers or other producers directly from their farms or orchards.

(b) Cooperative Marketing Associations.--These associations are formed largely by producers of farm products for the purpose of disposing of their goods at the most advantageous prices for the mutual benefit of the members. In addition to the actual selling of the products, they often grade, pack, store, finance, and in some cases advertise the commodities they handle. Such associations may also buy for the members various supplies, such as feed, seed, fertilizer, and coal. In the 1933 census this designation covers cooperative marketing associations, whether local, sectional, or national, as well as central marketing associations set up as sales agencies by cooperatives. Cooperative cream and milk stations, as well as cooperative elevators, are not included in the figures for cooperative marketing associations, but are covered instead under their respective designations.

(c) Cream Stations.--This term applies to collecting stations or depots located in fluid milk-producing regions. They may be maintained by city milk distributors, by creamery companies, by cooperative milk associations, or by independent firms. Some of the cream station operators devote their full time to the purchase and shipping of milk or cream. In other cases they also purchase eggs, poultry, and other farm products. However, the majority of cream stations are operated in conjunction with some other business, which may be a retail store, an elevator, or a general country buying business. Under these latter conditions cream stations were not counted as separate establishments.

(d) Elevators.--The term "elevator", as used in the census, refers to those elevators that purchase and handle grain, either on their own account (independent), or for their

principals (line). It also includes elevators maintained by cooperative marketing associations. Storage elevators, both public and private, and grain warehouses were not included in the Wholesale Census, but are covered instead in the service division of the Census of American Business.

Independent elevators are, as a rule, locally owned and, in the majority of cases, are operated as single units. Line elevators, on the other hand, consist of a group or chain of elevators operated by a firm of grain dealers or by a mill or milling company. Strictly speaking, the use of the term "line elevator" should be confined to those elevators whose operations are directed from a central office. Cooperative elevators may be either independent or line, since some farmers' cooperative elevator associations operate a number of elevators. In addition to purchasing, handling, storage, and shipping of grain, elevators in some sections of the country transact a greater or less amount of retail business. In fact, in some of the older grain States the retail sales of some elevators exceeded, in 1933, the total dollar volume of grain handled. Unless the value of the grain handled equalled at least 50 per cent of the total sales reported, such elevators were considered as retail establishments. As a side line many of the elevators may also handle such items as coal, feed, or fertilizer for sale to farmers in the near-by communities.

VI. AGENTS AND BROKERS.--In this group of wholesale establishments are included functional middlemen who specialize in the performance of buying or selling functions, either in domestic or foreign trade and who do not take title to the goods involved. Their chief additional function is in furnishing market information. For these services they receive compensation in the form of fees or commissions.

(a) Brokers are wholesale middlemen whose function it is to negotiate transactions between buyers and sellers without having direct physical control of the goods. They act as agents for their principals who are usually wholesalers or producers, although sometimes they represent retailers as well. Brokers may represent either buyers or sellers in a given transaction, or both, doing business in the name of their principals. They do not take title to the goods to which their negotiations apply, nor do they finance their clients. Their power as to prices and terms of sale is usually limited by their principals. When the emphasis is placed on the purchase of goods, such brokers are frequently designated as buying brokers.

Brokers are not bound to any set of clients but operate freely in the wholesale field. Their relations with any one client are not continuous as they are in the case of selling agents or manufacturers' agents. The remuneration of brokers is in the form of a commission or fee, based upon the value of the goods or upon the physical quantity of merchandise involved in the transaction. In addition to performing the functions of buying or selling, their chief function consists in advising their clients as to market conditions; for knowledge of such conditions, of sources of supply, and of outlets is their main stock in trade. Normally brokers do not handle the invoices and have nothing whatever to do with the amounts invoiced. In the grocery trade it is difficult to distinguish between brokers, selling agents, and manufacturers' agents, the three terms frequently being used in a synonymous manner.

(b) Commission merchants are functional middlemen transacting business in their own name, and who have direct physical control over the goods consigned to them, on a commission basis. As commission merchants they do not take title to the goods they sell for

clients. In some few lines of trade, commission merchants, or commission houses, act purely as shippers' agents, but in most lines of business they combine some merchant business with commission dealing. When acting in the capacity of agents for their principals, it is the practice of commission merchants, when the goods require it, to prepare them for the market, to sell them at the best possible prices, and to remit the proceeds after deducting commissions and other charges. In this capacity commission merchants always represent sellers. When the emphasis is placed, however, on outright purchasing, so-called commission merchants become in reality wholesale merchants and are so classified for the purpose of the census.

In this classification are also included factors which specialize in the raw-cotton and textile trades and in the distribution of naval stores, since their operations are similar to commission merchants. In the textile trade factors are generally commercial bankers who specialize in financing the mills, a function which they originally combined with that of selling. This is very unusual at the present time, consequently for purposes of the census the term "factor" is applied only to operators in the raw-cotton trade, and to those other factors who actually engage in the distribution of goods, since purely financial or service establishments are not covered in the Census of American Business. Factors operating in the raw-cotton trade are located in central markets and receive the cotton on consignment from producing areas. Their work consists, first, in advancing funds to the shipper, who may be a grower but who is usually a country buyer or cotton merchant; second, in warehousing or storing the goods; third, in grading; and, finally, in selling the goods. Factors receive commissions for their services.

(c) Export Agents include export commission houses and all agents and brokers who specialize in the sale of goods to foreign countries. Some of these agencies may represent foreign clients for whom they purchase goods in the United States while others represent American exporters.

(d) Import Agents include commission merchants, manufacturers' agents, and selling agents who represent foreign sellers in the American market. Normally a single agent represents a number of clients whose individual operations are too small to justify separate organizations for importing purposes. They also attend to customs formalities and receive their compensation in the form of commissions.

(e) Manufacturers' Agents are functional middlemen who sell part of the output of certain manufacturers on an extended contractual basis. They are limited with respect to territory of operation and as to prices and terms of sale. Their principal duty is to sell goods in accordance with the desire of their clients, although they may also warehouse some of the merchandise. As used in this census, manufacturers' agents usually represent two or more producers whose goods are non-competitive but supplementary in nature. Such agents are to be distinguished from salesmen in that they are in business for themselves.

(f) Selling Agents are independent business enterprises operating on a commission basis, whose principal function is to sell the entire output of a given line of goods for one or more manufacturers with whom they maintain continuous contractual relationships. Selling agents differ from manufacturers' agents in the following respects: (1) They normally handle the entire output of their clients; ($2) they may sell everywhere while manufacturers' agents are limited in their territory of operation; (3) they have full authority with regard to prices, terms, etc., while the authority of manufacturers' agents is limited in this regard; and (4) they frequently finance their clients and offer assistance in con-

nection with their advertising and other sales promotion activites.

(g) Other Agents.--Under this classification are included auction companies, purchasing agents, and resident buyers. Auction companies are concerns that sell by the auction method at wholesale. Sales are conducted under definite rules and are usually made to the highest or best bidder. Such concerns do not take title to the goods but handle them for clients on a commission or fee basis. They provide a place for the public inspection and sale of merchandise consigned to them or to auction receivers and may, on their own responsibility, extend credit to purchasers.

Purchasing agents and resident buyers are terms used to identify syndicate buyers. They are independent organizations, as a rule, who buy merchandise for their clients and also supply them with market information. Occasionally such organizations are maintained cooperatively by a number of wholesalers or retailers for whom they perform the buying function. Purchasing agents as used in the census comprise independent middlemen and are to be distinguished from so-called purchasing agents employed in manufacturing plants who are not in business for themselves but merely work for a single employer.

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CHAPTER III

GENERAL EXPLANATIONS

EXPLANATION OF TERMS

ESTABLISHMENTS.--This term covers all wholesale establishments canvassed in 1934 that were in existence during the year 1933, even though they operated but a portion of the year for which the data were collected. It comprises places of business rather than companies or firms, and does not include establishments that came into being after the census year or those which discontinued operations prior to the actual canvass. This term was used in the same sense in connection with the 1930 census during which time wholesale establishments were canvassed that were in existence during all or part of the year 1929.

PROPRIETORS AND FIRM MEMBERS.--Under this heading are included owners and part-owners of wholesale business enterprises of the single proprietorship or partnership type, provided such owners and part-owners were actively engaged in the operation of the business. In listing proprietors and firm members no attention was given to the method or amount of remuneration, since their compensation has been entirely omitted from the statistics on salaries and wages in wholesale trade.

EMPLOYEES.--Under this designation are included all paid employees, among them being corporation officers, other executives, salesmen, and all office, warehouse, delivery, and other employees. Proprietors and firm members are not included under number of employees, regardless of the manner in which they received their compensation, whether in drawing accounts or in the form of net profits, nor are members of families of proprietors included unless they functioned on a salary basis in 1933. In arriving at the average number of employees, the number reported for the 15th of each month during the year 1933 was added and the sum divided by 12.

FULL-TIME EMPLOYEES.--This includes all paid employees working a full day during the whole or the greater part of the pay roll period including the fifteenth of the month. Since information on employment was requested for each month, employees described above are regarded as full-time employees, regardless of the fact that the establishment operated only part of the year because it was brought into existence sometime during 1933 or because it operated on a strictly seasonal basis.

PART-TIME EMPLOYEES.--This term is meant to cover employees hired on a part-time basis, involving either part of a day or part of a pay roll period. No employee has been included in this classification if he worked a full day over a period of time more than three days per week.

EMPLOYMENT BY SEX.--The distribution of paid employees by sex was reported for all employees, full-time and part-time combined, as of December 30, 1933. In arriving at the estimated average number of males and females (Table 6), the sex ratio of employees as of December 30 was applied to the average number of employees for the entire year.

MONTHLY EMPLOYMENT.--Employment is the only item in the wholesale trade statistics which is presented on a monthly basis. It may be taken to indicate the extent of seasonal change in wholesale activity which is quite marked in certain lines of trade. The number of full-time and part-time employees is shown separately on the pay roll nearest the 15th of each month.

PAY ROLL.--The total pay roll figure covers the total compensation--salaries, wages, commissions, bonuses, etc.--paid to salaried corporation officers, other executives, salesmen, other salaried employees and wage earners. The income derived by proprietors and firm members is not included in this figure. The term pay roll is synonymous with salaries and wages used in the 1929 Census of Distribution and includes the compensation of part-time as well as full-time employees. In addition, part-time pay roll is shown separately although it has already been included under the total.

Full-time pay roll, which can be obtained by deducting part-time pay roll from total pay roll, may be used to arrive at average annual earnings of full-time employees. In following this procedure, however, account must be taken of certain qualifying considerations. Full-time pay roll represents the aggregate of salaries, commissions, and other types of compensation paid to full-time employees in the course of 1933. The average number of full-time employees on the other hand is merely the average of the total number of names entered on twelve pay rolls (each covering a single week, half-month or month) as persons engaged on a full-time basis as described above. One of the factors is thus a true aggregate while the other may or may not represent a true monthly average of full man-months of employment. It must also be remembered that there is some variation on the part of respondents in differentiating between full-time and part-time employees, and on account of differences in the length of employemnt of full-time employees (varying from a little better than 3 days per week over a period of time to full-time employment, every day over a period of time) pay roll should not be used to compute the average wages per employee.

TOTAL EXPENSES.--This item includes all expenses paid by the reporting wholesale establishments during 1933. It covers total pay roll, as defined above, and all other expenses incurred in the operation of the business, such as traveling and other expenses of salesmen, rent paid for the premises, interest, advertising expense, credit and collection expense including losses from bad debts, insurance, certain taxes, light, heat, power, postage, etc. Neither capital investment (land, buildings, fixtures, and the like) nor the cost of goods sold are included under this or any other item covered in the census reports.

NET SALES.--The term net sales is used in the Census in a broad way so as to include total net receipts whether those receipts are from the sale of merchandise, services, or in the form of receipts from rentals or from other sources. Net sales are derived by deducting from gross sales the value of goods returned by, or allowances made to, customers.

Some wholesale establishments are engaged primarily in buying or assembling goods, the selling phase being incident or non-existent inasmuch as such purchases may be made for parent organizations or for clients. Brokers, too, may represent buyers rather than sellers. Consequently, the term net sales is used to include the purchases made by country buyers of farm products and by other buying agents as well as the activities of agents and brokers operating on a commission basis, irrespective of whether they represented clients on the selling or buying end of the business. However, no transaction has been counted more once, that is, either the purchasing end was considered or the selling end.

In the case of agents and brokers operating on a commission basis it was sometimes necessary to compute net sales on the basis of average commission rates or fees charged. These rates or fees were either reported by the agents and brokers concerned or were obtained through a computation of such rates and commissions reported by other agents and brokers for the same geographic division of the United States. This method was necessitated by the fact that many agents and brokers maintain records only of commissions received

and do not have actual figures covering their operations in behalf of clients for whom they either buy or sell goods.

STOCKS ON HAND.—The schedule used by the Wholesale Census required that each establishment report the value of merchandise on hand for sale December 31, 1933, or nearest inventory date, on a cost or replacement basis. This inventory figure can not be used to compute the rate of stock turnover without first making essential adjustments. To compute the rate of stock turnover properly, it is necessary, first, to have a true average inventory or an inventory carried normally throughout the year and, second, to reduce the sales and inventory figures to the same basis, namely, to take both of them either at cost or at selling prices. Neither of these conditions obtains in the census figures. The inventory is taken in most cases as of December 31, which may or may not be representative of the average stocks carried during the year in any given line of business. Furthermore, stocks on hand are given approximately at cost prices while net sales are shown at selling prices. To reduce the net sales to a cost basis it would be necessary to know the gross margin or mark-up on the merchandise; this is not available in the census figures since no question was asked to secure data on net profits which are necessarily a part of the gross margin.

CREDIT SALES.—Each establishment was requested to report under this item in the schedule, that part of its total business which was done on a credit basis; i.e., sales made on weekly terms, on a 10-day basis, 30-day basis, end-of-month terms, sales on the installment plan, or on any other basis that does not involve the immediate payment of cash upon receipt of goods. C.O.D. sales, including all transactions which involve a sight-draft attached bill of lading, and sales on relief orders were classed, for purposes of this census, as cash sales. The term presumably covers, except as noted, all sales made on any basis other than strictly cash.

SALES TO RETAILERS.—Every reporting establishment was requested to report the actual amount of goods sold to retailers for resale. This term presumably excludes purchases made by retailers of such items as machinery, equipment or supplies which are not bought for resale but merely for use in the conduct of the business.

SALES TO CONSUMERS (at retail). --This represents sales made to ultimate or home consumers who bought the goods for personal use or for household consumption. While such sales are normally made by retail stores, a certain amount of goods is sold to consumers also by wholesalers who may be engaged in both wholesale and retail business (see definition of Wholesale Merchants in Chapter II) or who may sell a relatively small amount of their goods to ultimate consumers on a retail basis merely as an accommodation.

SALES TO INDUSTRIAL CONSUMERS.—These are sales made by wholesale establishments to manufacturers, oil well companies, mine operators, railrods, public utilities, and institutions. In it may also be included sales made to farmers when they bought goods from regular wholesale establishments for farming purposes and not for their personal use. Such sales consist largely of machinery, equipment, supplies, and raw materials not intended for resale in the same form.

SALES TO WHOLESALE ORGANIZATIONS.—Wholesale establishments were required to report the distribution of their business volume by outlets, that is, to indicate how much they sold to retailers, to industrial users, and to consumers (at retail). Most of the respondents reported on this item, as shown in Table 5. When the total sales of an establishment exceeded the amount reported by the above listed types of outlets it was presumed that the

difference was due to sales made by the establishment to other wholesale organizations. This presumption was checked through correspondence with many reporting firms and found to be correct. Thus, the data under this item show the amount of duplication in wholesale trade, i.e., the extent to which goods are sold by one wholesale establishment to another, involving two or more wholesaling transactions relating to identical products.

NEW WHOLESALE ESTABLISHMENTS.--This term refers to wholesale establishments which have come into existence in the wholesale field since 1929, but prior to 1934. For a complete explanation of the term and its significance, as well as for a complete analysis of the business done by such establishments, see report on "New and Old Wholesale Establishments".

EXPLANATION OF TABLES

The first seven tables in the United States Summary, other than those contained in Chapter IV, are similar in contents and numbering with the tables in the individual State reports. To this there are two exceptions. Table 2-A in the State reports shows the number of establishments by kind of business, in detail, for as many types as possible, while Table 2-A in the United States Summary presents, in addition to the number of establishments by kind of business, in detail, also essential information for all types of wholesale establishments conbined. Table 5-A "sales made by retailers to other retailers" is not given in the State reports.

The United States Summary contains two additional tables (Tables 8 and 9) for which there are no counterparts in the State reports. Table 8 presents data on new wholesale establishments which started operations subsequent to 1929. While information on these establishments is not given in the State reports, a special study on "New and Old Wholesale Establishments" published separately by the Bureau of the Census contains such statistics not only for the United States as a whole but also for each of eight States that are thought to be representative of large and small States and of different sections of the country. Finally, Table 9 gives information on wholesale trade by counties. All text tables have been given Roman numerals to distinguish them from the comparable State and United States Summary tables.

TABLE 1, SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT.--This table presents a summary of wholesale trade by functional types of wholesale establishments. For cities of 100,000 or more inhabitants, with the exception of a limited number of selected cities1/, these data are shown only for four major type groups. For a limited number of large cities representative of different sections of the United States, for each of the States, and for the United States these data are shown for each of six type groups, some of which have been further subdivided so that information can be given for each of 19 distinct types of whole-

1/ The 21 selected cities arranged according to their 1930 population are as follows: New York, N.Y.; Chicago, Ill.; Philadelphia, Pa.; Detroit, Mich.; Los Angeles, Calif.; Cleveland, Ohio; St. Louis, Mo.; Baltimore, Md.; Boston, Mass.; Pittsburgh, Pa.; San Francisco, Calif.; Milwaukee, Wisc.; Buffalo, New York; Minneapolis and St. Paul (combined), Minn.; New Orleans, La.; Cincinnati, Ohio; Kansas City, Mo.; Seattle, Wash.; Denver, Colo.; Atlanta, Ga.; Dallas, Texas.

sale establishments. Data are shown in this table on the number of establishments, both for 1933 and 1929; net sales, for 1933 and 1929; total expenses, expressed in amounts and as a percent of net sales, the latter for 1933 and 1929; the average number of full-time employees; total pay roll expressed in amounts and as a percent of net sales; part-time pay roll; and stocks on hand at the end of the year.

TABLE 2A, NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS.—As indicated in the preceding chapter, each wholesale establishment was classified not only according to functional type but also by kind of business as determined by the chief line or lines of merchandise in which it dealt. In this table which is presented for each of the States and for selected cities is shown merely the number of wholesale establishments by kind of business, in detail, for each of 19 functional types. This table may be regarded as a supplement to Table 2B; it indicates at least the number of establishments under given functional types for those kinds of business for which detailed information can not be shown in Table 2B without disclosing individual operations.

For the United States Summary, Table 2A is used to show the same information by kind-of-business in detail, as is given in Table 2B. Such information is presented in Table 2A for all types of establishments combined, whereas in Table 2B the data are shown separately for as many of 19 types of establishments as is possible without disclosing individual operations. Consequently, totals for any kind of business, regardless of type of operation involved, can be secured only from Table 2A.

TABLE 2B, WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS.—In this table are presented the most essential statistics of the wholesale division of the census. For this reason these data are shown for as many separate communities as possible, the detail being increased with the size of the community. The table is presented for cities of 5,000 to 20,000 population in one line totals; for cities of 20,000 to 50,000 inhabitants by five kind-of-business groups, for wholesalers proper and all other types combined; for cities of 50,000 inhabitants and over by 25 kind-of-business groups for each of four major functional types; and for a limited number of selected cities, for States, and for the United States by kind of business, in detail, for as many of the 19 functional types as can be presented without disclosing information concerning individual establishments.

The data shown in Table 2B include the number of establishments; net sales; total expenses, expressed in amounts and as a percent of net sales; average number of full-time employees; pay roll, total and part-time; and stocks on hand.

TABLE 3, RECEIPTS FROM SALES OF MERCHANDISE AND SERVICES, BY KIND OF BUSINESS.—In addition to dealing in merchandise, many wholesale establishments derive a certain amount of income from the sale of services and from other sources which are usually incidental to their principal activity. In a few exceptional cases receipts from services constitute the principal business of the wholesale establishment. This is true, for example, of motion picture film exchanges whose main income is from the rental of films rather than the sale of goods. The data in Table 3 measure quantitatively the volume of business secured through the sale of goods and that obtained from other sources. This table is presented only for States and for the United States by 25 kind-of-business groups, for all types of establishments combined.

Table 3 shows the number of establishments in a given kind-of-business group; total net sales, a term used throughout as interchangeable with receipts; total expenses, expressed

in amounts and as a percent of net sales; and receipts. The last item is broken down according to sources into sales of merchandise; receipts from parking, storage, cleaning, etc.; receipts from space rentals; and receipts from other sources. The "other sources" consist, for the most part, of receipts from film rentals and from rental of machinery.

TABLE 4, CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS.--The extent to which wholesale establishments engaged in selling on a credit basis is shown in Table 4. This information is presented only for States and for the United States. For States, credit data are shown by 25 kind-of-business groups, separately for wholesalers proper and for all other types combined. For the United States as a whole these data are presented by 25 kind-of-busness groups, for each of 19 functional types. The statistics contained in this table indicate the degree to which wholesale establishments perform the functions of financing business by extending credit to retailers, industrial consumers, and to other wholesale organizations to which they sell.

Since some of the wholesale establishments did not operate on a credit basis and others failed to reort on this item, data on credit sales are presented in Table 4 only for those establishments for which the credit information was available. The table shows the number of establishments reporting credit and the percent which that number constituted of the total for the kind of business under consideration. The same procedure is followed in connection with net sales. In the columns that follow, credit sales are given in amounts and as a percent of sales of establishments reporting credit sales as well as a percent of sales of all establishments in a given group. The table also shows total expenses incurred by establishments operating on a credit basis. These expenses are given in amounts and as a percent of sales so that comparison may be made between the costs of doing business of establishments selling on credit with the costs incurred by those establishments which presumably do not operate on a credit basis, if it can be assumed that all or most of the establishments not reporting credit sales sold for cash.

TABLE 5, DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT.--A common conception is that wholesalers sell only to retailers and that wholesalers are the only type of organization operating in the wholesale field. That this is far from the truth is indicated by the figures shown in Table 5. The statistics therein contained are presented only for States and for the United States. For each of the States the data are shown by 25 kind-of-business groups, separately for wholesalers proper and for all other types combined. For the United States as a whole the data are presented by 25 kind-of-business groups, for each of the 19 functional types. The table shows that wholesale establishments sell to retailers, to industrial consumers, to ultimate or home consumers, and to other wholesale organizations. Naturally, there is considerable variation in the extent to which different types of wholesale establishments make use of these outlets and the degree to which they are used in the different kinds of business.

Here, too, not all of the establishments reported the distribution of their sales, partly because of inadequate records at the time the census was taken. The table shows for each type and kind-of-business group the number of establishments, net sales, and total expenses of all establishments, and then presents statistics for those establishments which reported a distribution of sales by outlets. For these establishments it shows the number and the percent which such number consituttes of the total for the group under consideration. Similar treatment is given to the net sales of establishments which reported their sales by type of customers. This is followed by total expenses for such establishments, expressed both in amounts and as a percent of sales. Total sales are then distributed into

the following groups: sales to retailers (for resale); sales to home consumers (at retail); sales to industrial users, including institutions; and sales to other wholesale organizations. From these data it should be possible, among other things, to determine the amount of duplication in the total wholesale sales figures, due to the fact that some wholesale establishments sell to other wholesale organizations.

TABLE 6, MONTHLY EMPLOYMENT, BY KIND OF BUSINESS.—The significance of wholesale trade as a source of employment is indicated in Table 6. In this table the number of proprietors and firm members and the number of paid employees, divided into male and female and into full-time and part-time, are shown for each of the 25 major kind-of-business groups. The estimate by sex is based on the sex distribution reported for the total number of employees as of about December 30, 1933; the percent of women shown separately relates to the same date. The table also presents the number of full-time and part-time employees as of about the 15th of each month for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. This information is presented for the United States, for each of the States, and for cities of 500,000 population and over.

TABLE 7, WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS.—Two types of wholesale establishments, namely, wholesale merchants (including importers) and manufacturers' sales branches with stocks, have been classified by size according to their net sales. Data by size are shown only for States and for the United States. For each of the States information is presented by 25 kind-of-business groups on the number of establishments, the annual average number of full-time employees, and total expenses expressed as a percent of net sales, for each of the following 7 size groups:

Group number	Net Sales
I	Under $10,000
II	$10,000 to $49,999
III	$50,000 to $99,999
IV	$100,000 to $199,999
V	$200,000 to $499,999
VI	$500,000 to $999,999
VII	$1,000,000 and over

For the United States as a whole additional information is given on the amount of net sales and of expenses. Moreover, for wholesale merchants data are given by kind of business in detail rather than by 25 groups, and the number of size groups has been increased from 7 to 11 as follows:

Group number	Net Sales
I	Under $10,000
II	$10,000 to $49,999
III	$50,000 to $99,999
IV	$100,000 to $199,999
V	$200,000 to $299,999
VI	$300,000 to $499,999
VII	$500,000 to $999,999
VIII	$1,000,000 to $,999,999
IX	$2,000,000 to $4,999,999
X	$5,000,000 to $9,999,999
XI	$10,000,000 and over

Table 7 permits a comparison by lines of trade of wholesale merchants (including importers) with manufacturers' sales branches with stocks, two types of wholesale operations which, for the most part, compete in the same market, warehouse goods, and make deliveries from stocks. Comparison is also possible of small and large-sized establishments in a given trade as to operating costs. It shows to what extent each size group furnishes employment in wholesale trade. It further indicates the differences existing between trade groups and between wholesale merchants and manufacturers' sales branches with stocks as to average size of establishment, as to distribution of establishments by size, and as to operating costs.

TABLE 8, SUMMARY OF WHOLESALE ESTABLISHMENTS WHICH BEGAN OPERATIONS 1929-1933.--The number of new establishments and their net sales are shown in this table. New wholesale establishments are those which have come into existence after 1929 but prior to 1934 and were still in operation when the census was taken during the early months of 1934. The data are shown in totals for each of the five type groups regardless of the kinds of business involved and for each of 27 kind-of-business groups irrespective of the types of establishments operating therein. The two items of information, namely, number of establishments and net sales, are also presented separately for those establishments which began operations after 1929 but prior to 1933 and for those which have come into being in 1933 during each of the first two quarters of the year and during each month thereafter. A more complete analysis of the business of new wholesale establishments may be found in a separate publication of the Bureau of the Census entitled "New and Old Wholesale Establishments".

TABLE 9, WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES.--This is the only table in which wholesale statistics are shown by counties. For each county, listed alphabetically under the proper State, the number of establishments is shown for 1933 and for 1929, followed by net sales for each of the same two years. Other information given for each county pertains only to 1933 and consists of the average number of full-time employees; pay roll for all employees and for part-time employees; and stocks on hand at the end of the year. On the basis of this information it should be possible to ascertain changes in the relative importance of the various counties as geographic wholesale trade units. The data on a county basis are also valuable for sales planning and quota setting purposes, for the determination of market potentialities, and for economic and social uses where the county constitutes the unit of operation or control.

CHAPTER IV

GENERAL ANALYSIS OF WHOLESALE TRADE STATISTICS

Unlike most surveys and sample studies in the field of wholesaling, the census data for 1933, as well as those for 1929, have the advantage in that they represent complete coverage and are of a much wider scope. Survey statistics are ordinarily confined to a limited part of the universe studied, whereas census data cover the entire universe, the results of which make possible a correction of the current data so that the latter may be made more useful. Moreover, in a survey or sample study relatively few items are generally covered. In the Wholesale Census, on the other hand, are included statistics not only on the number of establishments and sales but also on many other phases of wholesaling, as will be analyzed briefly in the following pages. The statistics derived from the census are basic and fundamental; consequently, timeliness is not as important a factor as it is in current data. In this Chapter an attempt will be made, first, to discuss and analyze quantitatively the wholesale distribution process as a whole and, second, to analyze somewhat a few specific phases of the subject.

GENERAL SUMMARY OF WHOLESALE TRADE.—The Census of Wholesale Distribution, taken as part of the Census of American Business in the early months of 1934, covers operations for the year 1933 and is based upon schedules submitted for 164,170 establishments operating on a wholesale basis, as defined in Chapter I. These establishments reported a volume of business during the year, hereinafter generally referred to as net sales, amounting to $32,151,373,000. Of this amount, sales to home consumers at retail totaled $585,945,000, which must be subtracted from the amount stated above; to this must then be added the sales made by retailers on a wholesale basis, or $461,659,000, so that the total volume of wholesale trade passing through merchandising establishments of all types, operating in all kinds of business, amounted to $32,027,087,000.

Practically all of the business reported by wholesale establishments was secured from the sale of merchandise, the remainder of the volume being obtained through the sale of services which consisted of receipts from parking, storage, space rental, rental of machinery, rental of motion picture films, and from other sources of a miscellaneous character. Receipts from the sale of merchandise accounted for $31,884,432,000 worth of business or 99.2 percent of the total, while all other sources of revenue contributed but $266,941,000 or 0.8 percent of the total.

In securing and transacting the volume of wholesale trade covered by the Census, the establishments engaged in the business required an average of 1,096,977 full-time paid employees (exclusive of proprietors and firm members) and 125,943 part-time employees. Of the total number of full-time and part-time employees, 1,003,097 were male and 219,823 or 7.9 percent were female. As compensation for their services during 1933 employees engaged by wholesale establishments received $1,714,109,000 in salaries, wages, commissions, and bonuses; of this amount $59,871,000 was paid for part-time employment. In addition to salaries and wages, other expenses were incurred in the operation of wholesale places of business, amounting to $1,996,124,000. Thus, total expenses reported by wholesale establishments (not including the cost of merchandise, interest and amortization on the investment, salaries of proprietors and firm members, or net profit) aggregated $3,710,233,000, which was 11.5 percent of net sales.

Stocks on hand at the end of 1933 for all wholesale establishments combined had a cost or replacement value of $3,013,179,000, the equivalent of 9.4 percent of net sales for the year. Some of the goods were sold for cash and others on time. For the establishments re-

porting credit sales, the proportion of business done on a credit basis was 82.4 percent of the total. The sale of goods was not limited to any single outlet or type of customer. For the establishments which reported their sales by type of outlet, it was found that 52.2 percent of the business consisted of sales to retailers, 28.8 percent represented sales to industrial users, 2.2 percent comprised sales to home consumers (at retail), and the remaining 16.8 percent consisted of sales to other wholesale organizations.

As compared with 1929, the number of wholesale establishments in 1933 was 3.2 percent less and the volume of business was 53.4 percent lower. This is significant, first, in showing the relatively small decline during the depression in the number of wholesale places of business, and second, in indicating the extent to which the sales per establishment decreased. The following tabulation summarizes the most important changes affected in wholesaling since 1929 (see Table I, below).

TABLE I.--GENERAL CHANGES IN WHOLESALING

Item	1929	1933	Percent change 1929-33
Number of establishments	169,654	164,170	- 3.2
Net sales	$68,950,108,000	$32,151,373,000	-53.4
Average number of employees (full-time and part-time)	1,601,189	1,222,920	23.6
Pay roll	$3,003,555,000	$1,714,109,000	-42.9
Total expenses			
Amount	$6,109,659,000	$3,710,233,000	-39.2
Percent of net sales	8.9	11.5	+29.2
Stocks on hand (end of year)	$5,151,228,000	$3,013,179,000	-41.6

WHOLESALE DISTRIBUTION IN RELATION TO THE WHOLESALING TASK.--In dealing with data for 1929 it was possible to prepare an estimate of the value of goods--manufactured products, farm products, minerals, and the like--which were distributed in a wholesale manner, that is, sold or transferred by their producers or importers to wholesalers, retailers, or industrial users. The total then obtained of nearly $82,000,000,000 was an apprximate measure of the task in terms of the total value of goods (at f.o.b. point of production or import prices) to be distributed at wholesale. As against this figure the total volume of wholesale trade covered by the Wholesale Census for 1929 was $68,950,108,000. The two figures are, of course, not directly comparable. The wholesale trade figure is based on prices charged by wholesale establishments which differ from the f.o.b. point of production or import prices underlying the estimate of value of goods istributed at wholesale by the amount of the wholesale gross margin. Moreover, wholesale trade figures include an appreciable amount of duplication arising from sales by one wholesale organization to another. Nevertheless, the relationship between the two figures has some significance as a concrete indication of the difference between the somewhat broader concepts of wholesaling measured in terms of goods to be wholesaled and the narrower conception of wholesale trade adopted by the Wholesale Census.

In the absence of requisite data, particularly on the break-down of manufacturers' sales by type of outlet, it does not appear possible to prepare an estimate of the value of

goods distributed in a wholesale manner in 1933. It is, however, feasible to estimate roughly the change from 1929 to 1933 in the relationship between the task of wholesale distribution conceived from the standpoint of the task measured by the value of goods to be sold at wholesale and wholesale trade as defined by the Census. The decline in the volume of wholesale trade is, as indicated above, 53.4 percent. The decline in the value of goods entering wholesale distribution can be approximated by comparing the aggregate value of output of manufacturing industries, mines and quarries, oil wells, of products sold by farmers (farm cash income) and of goods imported in 1933 with that in 1929 (See Table II).

TABLE II.—VALUE OF PRINCIPAL ITEMS ENTERING WHOLESALE DISTRIBUTION: 1933 and 1929

(All values expressed in thousands of dollars)

	1933	1929
Manufactured products	$31,478,183 1/	$69,960,909 2/
Farm products (cash income)	4,981,846	10,146,720
Products of mines and quarries	1,959,000	2,392,650
Petroleum (crude) production	606,789	1,280,417
Imported goods	1,449,559	4,625,145
Total	40,475,376	88,405,841

1/ Includes motion picture industry which was covered by separate inquiry during 1933.
2/ Revised from 1929 published figures as per Summary by Industries published January 23, 1935 by the Census of Manufactures.

As is evident from Table II, above, the decline in the aggregate value of the principal items entering for the most part wholesale distribution amounts to 54.2 percent. It appears, therefore, that there was little or no significant change in the relation between wholesale trade covered by the census and the total volume of goods available for distribution at wholesale during the four years of depression 1/.

WHOLESALE TRADE IN RELATION TO RETAIL SALES.--For the year 1933, the volume of business done by wholesale establishments was 128.4 percent of the sales reported by retail stores. When the total reported expenses of retail stores are deducted from retail sales, in order to make the retail and wholesale figures more comparable as far as prices are concerned, it appears that wholesale trade was 173.4 percent of the retail business, despite the fact that retail sales include several billions of dollars worth of goods purchased directly from manufacturing plants and from farmers, and which are, therefore, not included in the wholesale census figures.

1/ To measure the total volume of wholesale trade on the basis of actual dollar transactions, inclusive of duplication and operating margins, it would be necessary to add to the total value of goods sold by producers at wholesale the sales reported by the various wholesale institutions.

The excess of wholesale business over that of retail sales may be explained in several ways. In the first place, the wholesale trade total includes a certain amount of export business which naturally dos not enter domestic retail trade channels. Second, it involves a considerable amount of duplication resulting from the sale of the same goods by two or more wholesale organizations successively. For 1933 the amount of duplication reported, consisting of sales by one wholesale organization to another, was 16.8 percent of the total. Finally, wholesale trade figures include a large volume of sales of industrial goods like machinery, equipment, and raw materials. Such goods are sold even by the conventional wholesalers but are not included in the sales reported by retail stores. As a matter of fact, when all of these factors are considered, only approximately 52.0 percent of the sales reported by wholesale establishments must be accounted for in the sales reported by retail stores. It should also be pointed out in this connection that wholesale trade includes the business of establishments which are not conventionally considered as wholesalers. Since establishments like agents and brokers operate on a wholesale basis and sell substantial quantities of goods to retailers and to industrial users in direct competition with regular wholesalers, they constitute a part of the wholesaling structure fully as much as do service wholesalers.

Total sales made by wholesale establishments to retailers must not be confused with the sales reported by the retail stores of the country. In addition to buying from wholesale organizations, retailers purchase substantial amounts of merchandise directly from manufacturing plants and from farmers. Such transactions are not covered by the Wholesale Census. Furthermore, as already indicated previously, retail sales figures are reported at retail selling prices which necessarily include the gross margin of the retailers, whereas the sales to retailers reported by wholesale establishment are given at wholesale prices. Finally, many retailers included in their sales figures not only the prices secured from the sale of merchandise, but also the value of certain services rendered in connection with such sales, as in the case of restaurants and garages which do not sell the commodities in the same form in which they purchase them. Retailers also included in their reported sales receipts from repair work and other services to the extent of $567,767,000.

In relation to retail stores, the number of wholesale establishments has changed but little since 1929. At that time, the proportion of wholesale establishments to retail stores was 10.99 percent, while in 1933 it was 10.75 percent. However, the volume of wholesale trade dropped proportionately more than the volume of retail business. In 1929 wholesale trade was 140.3 percent of the sales reported by retail stores, but in 1933 wholesale trade was 128.4 percent of retail store volume.

The change in volume relationships between wholesale and retail trade may be accounted for, principally, in two ways. As already indicated in a preceding paragraph, a large proportion of wholesale sales represented business done with industrial consumers, with customers in foreign lands, and with other wholesale organizations. None of these transactions directly affect retail store volume. Furthermore, wholesale trade involves a considerable amount of duplication. It is possible that changes in the type of transactions just mentioned, since 1929, have been responsible for a considerable drop in wholesale volume, making a close approximation between changes in wholesale and retail trade practically impossible.

A second factor in the situation is to be found in the relative variability in wholesale and retail prices, since sales volumes are expressed in terms of money. Wholesale prices, as a rule, are more sensitive and tend to change more frequently and, over a period of time, more radically than in the case of retail prices. For 1929 the composite index of

wholesale prices for all commodities stood at 95.3; for 1933 this index was 65.9 and 30.8 percent lower. It is believed that the decline in retail prices for all commodities was not as great. This would indicate that retail margins in 1933 were different from those of 1929 and varied from those of wholesale margins. As a matter of fact, operating expenses of wholesale establishments were 29.2 percent higher in 1933 as compared with 1929, while operating expenses of retail stores were but 23.2 percent higher in 1933.

DISTRIBUTION OF WHOLESALE TRADE BY GEOGRAPHIC AREAS

WHOLESALE TRADE BY GEOGRAPHIC DIVISIONS.--Even a cursory examination of Table III will disclose the fact that, geographically, wholesale trade is highly concentrated. Data in Table III are shown for each of nine divisions which have been officially recognized by the Bureau of the Census. Since wholesale trade is not usually confined within State boundaries, statistics by geographic divisions may be of greater importance in measuring market potentialities of different parts of the country.

The Middle Atlantic, East North Central, and the West North Central divisions accounted for nearly two-thirds (65.4%) of the total volume of wholesale trade in 1933 and for exactly two-thirds of the business during 1929. If the New England division is added, the volume of wholesale business transacted by the establishments located in these four divisions represented 72.1 percent of the total volume in 1933 and 72.8 percent of the volume of wholesale trade in 1929.

WHOLESALE TRADE BY STATES.--Almost one-half (48.5%) of the total volume of wholesale trade in 1933 was reported by wholesale establishments located in the four States of New York, Illinois, Pennsylvania, and California. The same four States accounted for 48.4 percent of the volume of trade in 1929. An additional six States, consisting, in the order of their importance measured by volume of wholesale trade, of Missouri, Ohio, Massachusetts, Texas, Michigan, and Minnesota contributed approximately an additional 23.0 percent so that the 10 leading States, from the standpoint of volume of wholesale trade, accounted for 71.5 percent of all wholesale trade in 1933 and almost a similar proportion of the total (71.8%) in 1929. Only 8 of the 48 States reported more than a billion dollars worth of wholesale business each during 1933. Together these States made up 65.8 percent of the total volume of business during the year, which means that the remaining 34.2 percent of the wholesale volume of trade was distributed among 39 States and the District of Columbia, again showing an unusually high concentration of business, geographically.

The principal changes in rank of the various States since 1929, based on wholesale trade volume, can be gleaned from Table III and Chart I. While the same 10 States led in the volume of wholesale business during both years, 7 of them have changed in rank in 1933 from that of 1929. New York, Illinois, and Texas retained their first, second, and eighth places, respectively. Michigan and Minnesota have changed places, the latter State moving ahead to ninth position. The most notable changes, however, are to be found in the case of California, Pennsylvania, Ohio, Massachusetts, and Missouri. California changed places with Pennsylvania, moving up from fourth place to third, probably because of the abnormal decline in the volume of business in the heavy goods industries which are so important a factor in the wholesale trade of Pennsylvania. Ohio and Massachusetts advanced from sixth to fifth and from seventh to sixth positions, respectively, while Missouri descended from fifth to seventh place. The loss in rank of the State of Missouri may be explained in part by the unusual decline in the business of farm products of the raw material type such as live stock. Most of the remaining 38 States also changed rank during 1933, with the most radical changes taking places in the States, a large proportion of whose business in 1929

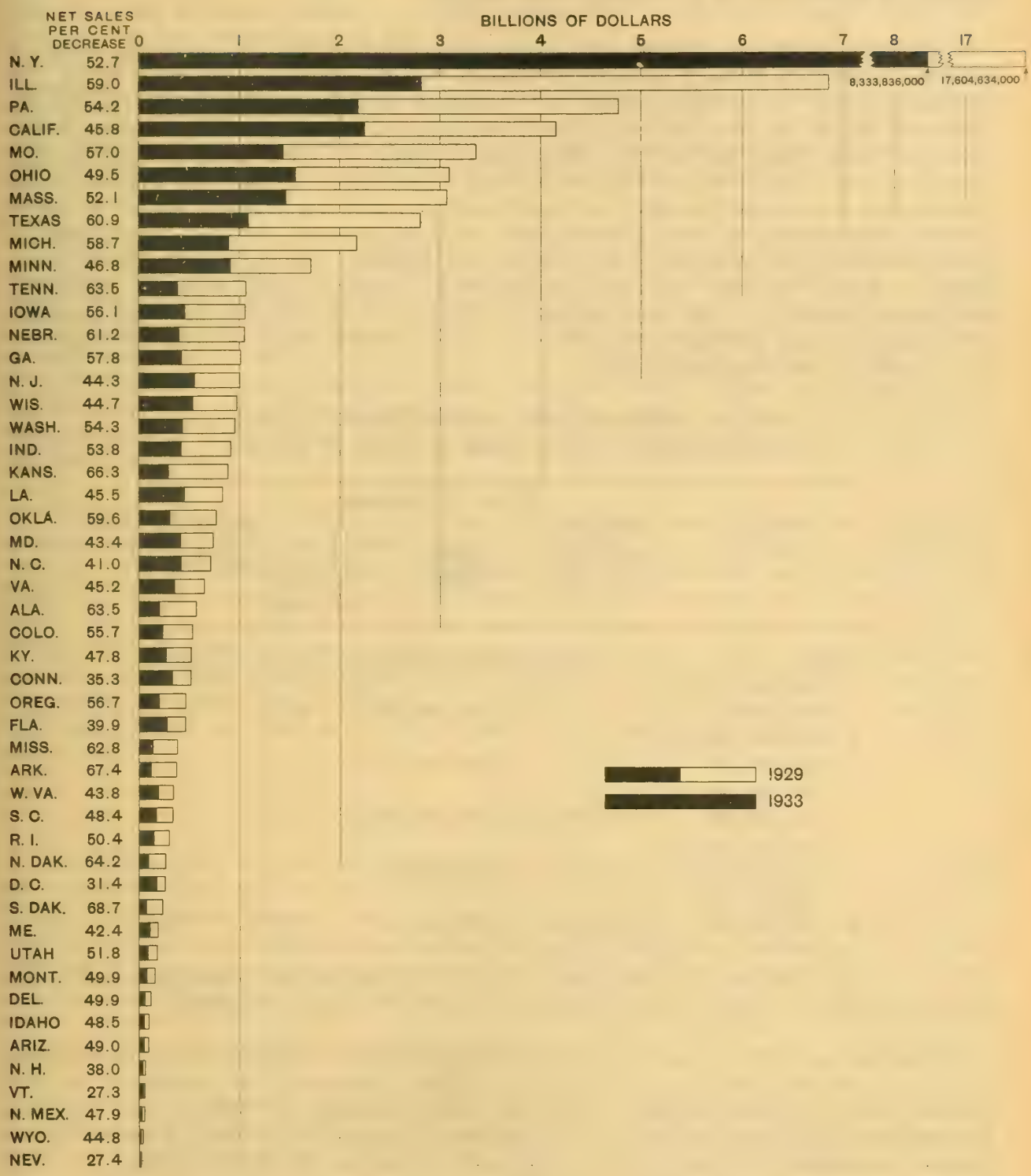
TABLE III--WHOLESALE TRADE FOR THE UNITED STATES, BY GEOGRAPHIC DIVISIONS AND STATES--1933 AND 1929

(All values expressed in thousands of dollars)

Geographic Divisions and States	Number of establishments		Net sales			Total expenses	Average number of full-time employees	Pay roll		Stocks on hand (end of year)
	1933	1929	1933	1929	Percent change	Amount		Total	Part-time	
Total	164,170	169,654	$32,151,373	$68,950,108	53.4	$3,710,233	1,096,977	$1,714,109	$59,871	$3,013,179
NEW ENGLAND	8,633	9,793	2,144,258	4,195,261	48.9	254,477	73,699	120,295	3,120	206,248
Connecticut	1,412	1,369	336,829	520,551	35.3	45,626	13,721	21,424	645	49,573
Maine	864	987	109,495	189,975	42.4	16,768	5,460	7,825	293	13,699
Massachusetts	5,144	6,066	1,469,407	3,065,856	52.1	161,872	45,174	77,407	1,867	118,669
New Hampshire	334	326	38,074	61,414	38.0	6,248	2,073	2,895	75	3,844
Rhode Island	579	737	148,702	300,072	50.4	17,694	5,252	7,994	170	15,382
Vermont	300	308	41,751	57,393	27.3	6,269	2,019	2,750	70	5,081
MIDDLE ATLANTIC	34,304	38,197	11,085,704	23,390,807	52.6	1,134,161	293,235	520,800	10,958	822,170
New Jersey	2,700	2,344	561,537	1,008,881	44.3	81,715	23,380	36,613	942	61,752
New York	21,899	25,311	8,333,836	17,604,634	52.7	788,194	194,591	368,116	6,860	590,737
Pennsylvania	9,705	10,542	2,190,331	4,777,292	54.2	264,252	75,264	116,071	3,156	169,681
EAST NORTH CENTRAL	34,557	32,185	6,244,308	14,028,413	55.5	767,762	230,202	361,753	10,666	503,719
Illinois	11,924	11,587	2,816,346	6,861,067	59.0	322,441	[illegible]	150,174	4,231	195,134
Indiana	4,240	3,734	425,743	921,561	53.8	53,609	19,061	26,580	943	38,740
Michigan	5,803	5,272	896,582	2,172,409	58.7	114,079	35,203	53,009	1,421	75,833
Ohio	8,317	8,077	1,563,854	3,094,100	49.5	202,351	62,752	96,570	2,686	128,326
Wisconsin	4,273	3,515	541,783	979,276	44.7	75,282	23,842	35,420	1,385	65,686
WEST NORTH CENTRAL	29,166	28,953	3,697,515	8,577,122	56.9	398,622	133,139	188,336	6,167	390,002
Iowa	5,252	4,954	464,433	1,057,006	56.1	53,343	19,376	25,393	1,179	39,911
Kansas	5,012	4,322	299,123	888,677	66.3	34,214	12,896	16,953	822	34,922
Minnesota	5,184	5,521	913,298	1,716,944	46.8	91,841	29,389	42,733	1,325	112,353
Missouri	6,107	6,674	1,444,356	3,361,721	57.0	157,999	49,522	73,693	1,726	144,389
Nebraska	3,419	2,890	408,476	1,054,064	61.2	38,229	13,558	18,416	720	32,058
North Dakota	2,436	2,619	93,990	262,430	64.2	11,783	4,346	5,821	188	14,707
South Dakota	1,756	1,973	73,839	236,280	68.7	11,213	4,052	5,327	207	11,662
SOUTH ATLANTIC	14,590	15,652	2,517,203	4,657,675	46.0	295,618	99,940	136,535	7,360	275,069
Delaware	259	286	59,182	118,086	49.9	7,183	1,783	3,244	97	7,235
District of Columbia	575	496	179,077	261,083	31.4	20,381	7,444	10,989	92	11,527
Florida	2,051	2,054	280,305	466,535	39.9	41,612	15,446	19,171	1,794	22,368
Georgia	2,275	3,183	429,242	1,016,496	57.8	49,118	15,244	21,059	470	57,442
Maryland	2,251	2,205	419,522	741,367	43.4	49,462	17,788	23,660	1,021	35,838
North Carolina	2,367	2,413	423,127	717,432	41.0	39,524	13,411	18,160	1,542	54,568
South Carolina	1,242	1,539	172,062	333,528	48.4	15,388	4,936	6,393	200	12,761
Virginia	2,382	2,344	359,784	656,309	45.2	48,105	16,232	22,237	1,824	53,992
West Virginia	1,188	1,132	194,902	346,839	43.8	24,845	7,656	11,622	320	19,338
EAST SOUTH CENTRAL	6,825	7,739	1,015,974	2,550,847	60.2	124,059	43,630	55,607	2,627	150,906
Alabama	1,603	1,743	209,397	574,145	63.5	28,911	9,525	12,510	366	31,945
Kentucky	2,007	2,027	272,895	522,495	47.8	34,447	13,017	16,564	1,318	54,113
Mississippi	1,248	1,713	143,240	385,226	62.8	14,982	5,023	6,246	291	13,442
Tennessee	1,967	2,256	390,442	1,068,981	63.5	45,719	16,065	20,287	652	51,406
WEST SOUTH CENTRAL	15,096	17,566	1,987,060	4,787,187	58.5	231,652	76,316	103,625	3,653	288,267
Arkansas	1,294	2,052	121,504	373,074	67.4	16,969	6,118	7,787	281	15,896
Louisana	2,097	1,729	455,321	836,197	45.5	54,170	17,962	23,385	515	78,257
Oklahoma	4,180	4,179	312,835	773,398	59.6	38,531	12,908	17,998	742	34,012
Texas	7,525	9,606	1,097,400	2,804,518	60.9	121,982	39,328	54,455	2,115	160,102
MOUNTAIN	5,900	5,788	562,690	1,176,215	52.2	80,823	25,774	37,379	1,935	65,374
Arizona	476	358	49,795	97,554	49.0	8,413	2,260	3,700	381	4,983
Colorado	1,823	2,075	239,035	539,626	55.7	32,975	10,976	15,380	531	23,358
Idaho	768	674	50,689	98,462	48.5	7,359	2,078	3,257	443	6,124
Montana	1,242	1,249	79,441	158,545	49.9	10,172	3,312	4,900	247	12,499
Nevada	141	96	9,963	13,719	27.4	1,738	436	756	36	1,100
New Mexico	448	317	27,892	53,547	47.9	4,150	1,293	1,937	61	4,151
Utah	653	736	86,758	180,101	51.8	13,271	4,572	6,184	185	10,475
Wyoming	349	283	19,117	34,661	44.8	2,745	847	1,265	51	2,684
PACIFIC	15,099	13,781	2,896,661	5,586,581	48.1	423,059	121,042	189,779	13,385	311,424
California	11,052	9,751	2,255,256	4,159,323	45.8	328,541	92,049	145,840	11,005	236,371
Oregon	1,333	1,439	202,146	466,831	56.7	31,111	9,705	14,511	843	26,402
Washington	2,714	2,591	439,259	960,427	54.3	63,407	19,288	29,428	1,737	48,651

WHOLESALE DISTRIBUTION: 1933

CHART I.—COMPARISON OF NET SALES, 1929 AND 1933, BY STATES



was in farm products, such as grain, live stock, and leaf tobacco, or in the heavy goods industries such as machinery, equipment, and metals.

WHOLESALE TRADE BY COUNTIES.--The tremendous concentration of wholesale trade by counties is shown in Table IV below and in Table 9 of this Summary, as well as on the accompanying map. Of the total volume of wholesale trade, over one-third (34.9%) was accounted for by the four counties of Manhattan borough, New York; Cook, Illinois; Philadelphia, Pennsylvania; and Suffolk, Massachusetts. Each of these counties reported more than a billion dollars worth of wholesale trade during 1933. Another 16.3 percent of the business was contributed by eight additional counties, each reporting an annual volume of business from one-half to one billion dollars. In this group are included, in the order of their importance, San Francisco, California; Los Angeles, California; St. Louis City, Missouri; Wayne, Michigan; Alleghany, Pennsylvania; Cuyahoga, Ohio; Hennepin, Minnesota; and Jackson, Missouri. Thus, over one-half (51.2%) of the wholesale business was transacted by establishments located within twelve counties, although these counties contained but 14.5 percent of the total population.

TABLE IV.--WHOLESALE TRADE OF ESTABLISHMENTS LOCATED IN SPECIFIED COUNTY GROUPS, BASED ON VOLUME OF BUSINESS

County group	Number of counties		Volume of business 1933		Percent of total
	1933	1929	Amount	Percent of total	
Total	3,120	3,120	$32,151,373,000	100.0	100.0
$1,000,000,000 and over	4	11	11,229,689,000	34.9	51.4
$ 500,000,000 to 1,000,000,000	8	13	5,229,453,000	16.3	12.2
$ 100,000,000 to 500,000,000	31	52	6,055,848,000	18.8	14.6
$ 50,000,000 to 100,000,000	33	51	2,347,986,000	7.3	5.0
Less than $ 50,000,000	3,044	2,993	7,308,397,000	22.7	16.8

1/ Includes 24 independent cities in Virginia and the independent city of St. Louis which have the same status as counties; also the District of Columbia.

Counties in which wholesale establishments reported an aggregate volume of wholesale trade from $100,000,000 to one-half billion dollars, numbered 31 and accounted for 18.8 percent of all wholesale business during 1933. An additional 33 counties, each reporting from $50,000,000 to $100,000,000 worth of wholesale business contributed 7.3 percent of the volume. Altogether, 76 counties and independent cities in the United States, each with business of $50,000,000 or over during 1933, contributed $24,842,976,000, or 77.3 percent of the total volume of wholesale trade for the entire country. This compares with 127 counties and independent cities, each with business of $50,000,000 and over, which, during 1929, accounted for 83.2 percent of the total volume of wholesale trade.

WHOLESALE TRADE BY CITIES.--An indication of the unsually high concentration of whole-

sale trade in urban centers is clearly brought out by the data in Table V. Approximately three-fourths (75.3%) of all wholesale business was transacted in 1933 by establishments located in the 93 cities having, in 1930, a population of 100,000 or more inhabitants. This business was conducted by 73,879 establishments or about 45 percent of the wholesale establishments in the United States. For the year 1929 the same 93 wholesale centers contributed 76.8 percent of the volume of business and contained a little less than 48 percent of the wholesale establishments in existence at that time. It would appear, therefore, that regardless of economic conditions, wholesaling is concentrated in large cities and that the relative importance of such cities has remained the same during the depression.

Since the 100,000 cities represented a little over 75 percent of the total volume of wholesale trade for 1933, but contained only 45 percent of the establishments, it would appear that the average size of the business unit is much greater in these cities than in other communities. In partial explanation of this condition it should be pointed out that, in small communities, there are a large number of assemblers and country buyers of farm products which operate on a relatively small scale and thereby reduce the average size of the establishment. In such small communities are also found a large number of the cream stations and bulk tank stations operating in the petroleum trade, both of which are of re-relatively small size.

Although the larger cities, as a group, dominate the wholesaling picture, there is by no means perfect correlation between volume of wholesale trade and the population within the city. The three leading cities in population, New York, Chicago, and Philadelphia, are also the leading wholesale centers, but thereafter notable differences are to be found. Boston, for example, is the fourth largest wholesale center, although it is only ninth in population. San Francisco, which ranks eleventh in population is fifth in wholesale trade; St. Louis which ranks seventh in population is sixth in wholesale trade, while Minneapolis, which is fifteenth in population, ranks eleventh in wholesale trade. Conversely, there are a number of cities which have a lower rank in wholesale trade than they enjoy in population.

COMPOSITION OF WHOLESALE TRADE

WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT.—Totals for wholesale trade are important and interesting, but for specific application to business problems totals must be broken down to a considerable extent. For this reason all wholesale establishments have been divided into six groups, according to the type of establishment or the nature of functions performed. Four of these groups have been further subdivided. Each of the types for which data are presented in the United States Summary throughout the various tables and for each of the States has been defined in Chapter III. In Table 1 (see page A-1) of the United States Summary statistics are summarized for each of 19 types of wholesale establishments.

Of the <u>total number</u> of wholesale establishments in the United States, 50.5 percent were wholesalers proper and 10.3 percent represented manufacturers' sales branches; 15.9 percent were bulk tank stations; 0.3 percent constituted chain store warehouses; 14.6 percent were assemblers and country buyers; while agents and brokers accounted for 8.4 percent of the total. The <u>total volume</u> of wholesale business was distributed as follows: wholesalers proper, 40.4 percent; manufacturers' sales branches, 23.5 percent; bulk tank stations, 5.9 percent; chain store warehouses, 4.5 percent; assemblers and country buyers, 5.5 percent; and agents and brokers, 20.2 percent.

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE V — [illegible] OF CITIES HAVING, IN 1930, 100,000 INHABITANTS OR [illegible]

1933 and 1929

(All values expressed in thousands of dollars)

Cities	Number of establishments		Net sales				Average number of full-time employees 1933	Pay roll		Stocks on hand (end of year 1933)
			1933		1929					
	1933	1929	Amount	Percent of total	Amount	Percent of total		Total 1933	Part-time 1933	
UNITED STATES	164,170	169,654	$32,151,373	100.0	$68,950,108	100.0	1,096,977	$1,714,109	$59,871	$3,013,179
TOTAL FOR PRINCIPAL CITIES	73,879	81,314	24,200,854	75.27	52,940,566	76.78	739,840	1,231,186	27,907	2,103,740
Akron, Ohio	272	201	125,635	0.39	105,532	0.15	4,189	7,751	94	6,773
Albany, N. Y.	303	243	85,675	0.27	124,335	0.18	2,864	4,836	91	6,316
Atlanta, Ga.	642	750	216,235	0.67	498,917	0.72	7,543	11,794	148	27,925
Baltimore, Md.	1,610	1,589	365,392	1.14	651,096	0.94	15,149	20,319	598	31,181
Birmingham, Ala.	417	423	81,965	0.25	254,204	0.37	3,908	5,536	126	7,528
Boston, Mass.	2,866	3,653	1,004,899	3.13	2,357,017	3.42	26,459	48,967	1,043	76,794
Bridgeport, Conn.	212	145	59,852	0.19	74,574	0.11	2,368	3,993	105	8,840
Buffalo, N. Y.	913	1,166	262,650	0.82	671,765	0.97	10,331	15,322	399	23,396
Cambridge, Mass.	62	121	30,675	0.10	55,755	0.08	1,631	2,731	28	3,892
Camden, N. J.	119	65	14,841	0.05	19,388	0.03	895	1,298	24	1,294
Canton, Ohio	128	120	20,906	0.07	35,224	0.05	1,005	1,453	38	2,295
Chattanooga, Tenn.	156	135	29,643	0.09	62,754	0.09	1,301	1,626	40	2,585
Chicago, Ill.	6,108	6,702	2,315,720	7.20	5,870,166	8.51	70,294	123,901	2,888	155,983
Cincinnati, Ohio	1,258	1,326	341,343	1.06	729,814	1.06	12,784	20,330	452	24,702
Cleveland, Ohio	2,015	1,968	526,606	1.64	1,106,723	1.61	18,362	31,394	846	44,440
Columbus, Ohio	411	518	111,108	0.35	228,252	0.33	4,922	6,825	90	8,596
Dallas, Texas	711	809	319,172	0.99	729,157	1.06	7,566	11,765	139	41,690
Dayton, Ohio	263	237	49,390	0.15	112,669	0.16	2,435	3,429	56	4,924
Denver, Colo.	695	934	182,285	0.57	395,958	0.57	7,710	11,060	225	16,731
Des Moines, Iowa	296	333	75,179	0.23	149,075	0.22	3,457	5,264	124	7,049
Detroit, Mich.	2,175	2,136	613,854	1.91	1,540,060	2.23	20,890	34,108	548	45,484
Duluth, Minn.	159	185	62,782	0.20	171,363	0.25	2,540	3,378	99	11,211
Elizabeth, N. J.	91	75	15,835	0.05	51,161	0.07	400	631	84	2,794
El Paso, Texas	187	205	30,381	0.09	74,384	0.11	1,424	1,819	55	3,350
Erie, Pa.	146	159	13,824	0.04	31,947	0.05	832	1,053	35	1,875
Evansville, Ind.	142	184	30,288	0.09	61,096	0.09	1,166	1,786	51	2,402
Fall River, Mass.	142	130	23,590	0.07	55,144	0.08	865	1,179	25	1,067
Flint, Mich.	133	102	22,209	0.07	38,519	0.06	1,001	1,370	39	1,705
Fort Wayne, Ind.	184	158	30,500	0.09	53,164	0.08	1,690	2,400	68	3,730
Fort Worth, Texas	250	240	81,878	0.25	276,844	0.40	2,432	3,519	117	9,480
Gary, Ind.	58	38	6,272	0.02	10,053	0.01	359	568	16	488
Grand Rapids, Mich.	306	416	54,066	0.17	152,630	0.22	2,164	3,118	94	4,827
Hartford, Conn.	283	323	49,391	0.15	125,187	0.18	3,179	4,178	98	9,686
Houston, Texas	617	506	211,610	0.66	519,913	0.75	7,167	10,622	225	41,153
Indianapolis, Ind.	598	730	188,575	0.59	436,596	0.63	6,417	9,698	280	14,970
Jacksonville, Fla.	268	346	74,749	0.23	180,779	0.26	2,914	3,924	73	7,104
Jersey City, N. J.	157	169	61,935	0.19	117,769	0.17	2,023	3,219	132	4,997
Kansas City, Kan.	89	97	28,475	0.09	92,217	0.13	1,225	1,800	45	3,492
Kansas City, Mo.	1,271	1,664	513,310	1.60	1,400,722	2.03	13,023	20,932	538	51,392
Knoxville, Tenn.	143	135	27,045	0.08	53,448	0.08	1,301	1,749	31	2,973
Long Beach, Calif.	172	127	16,495	0.05	33,893	0.05	833	1,361	41	1,415
Los Angeles, Calif.	3,531	3,153	660,419	2.05	1,379,989	2.00	28,745	45,873	1,548	72,543
Louisville, Ky.	482	528	127,251	0.40	267,679	0.39	6,261	8,547	511	23,519
Lowell, Mass.	93	89	9,843	0.03	24,043	0.03	495	553	16	868
Lynn, Mass.	104	119	9,862	0.03	17,231	0.02	626	969	58	900
Memphis, Tenn.	408	628	178,895	0.56	652,877	0.95	6,843	8,612	146	17,968
Miami, Fla.	237	247	34,764	0.11	48,753	0.07	1,702	2,383	26	2,615
Milwaukee, Wis.	1,210	1,059	301,526	0.94	545,650	0.79	12,942	20,129	508	31,370
Minneapolis, Minn.	993	1,316	518,579	1.61	846,458	1.23	13,250	21,067	449	73,598
Nashville, Tenn.	300	225	76,714	0.24	129,897	0.19	3,038	3,736	113	6,604

Census of American Business

TABLE V —WHOLESALE TRADE OF CITIES HAVING, IN 1930, 100,000 INHABITANTS OR MORE

1933 and 1929

(All values expressed in thousands of dollars)

Cities	Number of establishments		Net sales				Average number of full-time employees 1933	Pay roll		Stocks on hand (end of year 1933)
			1933		1929					
	1933	1929	Amount	Percent of total	Amount	Percent of total		Total 1933	Part-time 1933	
Newark, N. J.	759	643	$211,197	0.66	$393,420	0.57	8,563	$14,191	$297	$15,030
New Bedford, Mass.	126	167	15,484	0.05	35,837	0.05	670	926	30	1,252
New Haven, Conn.	298	389	67,892	0.21	138,850	0.20	2,959	4,800	114	6,898
New Orleans, La.	871	712	323,452	1.01	601,981	0.87	11,259	14,434	236	54,663
New York City (Greater New York)	16,836	19,618	7,376,091	22.94	15,631,148	22.67	154,714	307,561	5,051	500,558
Bronx Borough	567	375	150,087		187,913		4,487	7,390	172	9,494
Brooklyn Borough	1,418	1,818	284,763		699,107		10,869	19,130	516	20,866
Manhattan Borough	14,520	16,948	6,811,486		14,529,672		134,085	272,295	4,109	461,974
Queens Borough	266	400	124,312		202,715		4,935	8,278	235	7,745
Richmond Borough	65	77	5,443		11,740		339	468	19	479
Norfolk, Va.	324	319	82,933	0.26	153,754	0.22	2,711	4,078	304	9,490
Oakland, Calif.	459	390	74,647	0.23	129,170	0.19	3,924	5,790	162	7,567
Oklahoma City, Okla.	397	464	89,195	0.28	287,932	0.42	3,569	5,389	117	10,050
Omaha, Nebr.	647	647	275,598	0.86	704,088	1.02	7,338	11,295	256	18,017
Paterson, N. J.	189	141	34,224	0.11	65,958	0.10	1,174	1,826	47	3,186
Peoria, Ill.	251	215	53,795	0.17	98,759	0.14	1,860	2,819	108	3,685
Philadelphia, Pa.	3,418	4,357	1,047,178	3.26	2,280,884	3.31	33,980	55,090	1,188	81,355
Pittsburgh, Pa.	1,370	1,849	569,721	1.77	1,484,500	2.15	14,732	23,992	769	29,136
Portland, Ore.	715	367	149,044	0.46	383,432	0.56	6,842	10,544	411	20,540
Providence, R. I.	412	577	115,062	0.36	246,423	0.36	4,125	6,447	149	11,948
Reading, Pa.	177	203	32,950	0.10	56,148	0.08	1,283	1,951	74	2,493
Richmond, Va.	401	416	103,989	0.32	233,611	0.34	4,737	6,996	501	24,643
Rochester, N. Y.	502	571	120,324	0.37	226,031	0.33	4,339	7,158	346	10,590
St. Louis, Mo.	1,890	1,940	721,735	2.24	1,430,981	2.08	26,737	40,542	630	76,090
St. Paul, Minn.	439	462	106,878	0.33	221,746	0.32	6,143	8,247	183	13,052
Salt Lake City, Utah	365	334	60,629	0.19	130,332	0.19	3,535	4,756	138	7,562
San Antonio, Texas	366	343	58,063	0.18	133,820	0.19	3,302	3,870	66	7,934
San Diego, Calif.	249	199	40,985	0.13	56,839	0.08	2,366	3,511	94	3,885
San Francisco, Calif.	2,696	3,154	911,747	2.84	1,784,175	2.59	25,385	44,780	1,288	106,396
Scranton, Pa.	247	279	63,116	0.20	111,866	0.16	2,178	3,137	77	4,527
Seattle, Wash.	1,070	1,220	226,155	0.70	547,707	0.79	9,602	15,299	419	24,551
Somerville, Mass.	38	31	86,054	0.27	32,993	0.05	1,158	1,480	17	3,722
South Bend, Ind.	126	129	14,064	0.04	40,619	0.06	872	1,179	41	1,808
Spokane, Wash.	240	256	44,978	0.14	134,049	0.19	2,185	3,181	73	6,713
Springfield, Mass.	296	254	72,565	0.23	115,560	0.17	2,956	4,520	103	6,282
Syracuse, N. Y.	285	480	72,931	0.23	178,538	0.26	2,777	4,447	79	5,551
Tacoma, Wash.	177	150	30,953	0.10	55,940	0.08	1,663	2,476	104	4,879
Tampa, Florida	250	223	49,324	0.15	82,679	0.12	2,195	3,206	110	4,354
Toledo, Ohio	428	417	109,342	0.34	187,893	0.27	4,549	6,731	162	9,621
Trenton, N. J.	129	132	20,619	0.06	36,593	0.05	1,134	1,621	23	1,633
Tulsa, Okla.	375	282	54,706	0.17	103,666	0.15	2,244	3,563	80	6,243
Utica, N. Y.	142	184	25,856	0.08	59,359	0.09	1,078	1,556	26	2,915
Washington, D. C.	575	496	179,077	0.56	261,083	0.38	7,444	10,989	92	11,527
Wichita, Kans.	299	256	63,899	0.20	161,155	0.23	2,282	3,334	113	6,962
Wilmington, Del.	157	127	52,643	0.16	102,114	0.15	1,541	2,871	50	6,835
Worcester, Mass.	222	246	45,228	0.14	68,455	0.10	2,093	3,080	77	6,487
Yonkers, N. Y.	82	74	15,539	0.05	27,695	0.04	761	1,223	9	1,542
Youngstown, Ohio	198	194	36,904	0.11	100,942	0.15	1,858	2,325	70	3,060

For all kinds of business combined, wholesale merchants of the conventional type were the most important wholesale organization, both in the number of establishments and the volume of business reported. They comprised 76,856 establishments, or 46.8 percent of all establishments, doing $11,302,947,000 worth of business, or 35.1 percent of the total. Of all wholesalers proper, wholesale merchants constituted 92.7 percent of the number of establishments, doing 87.0 percent of the business, which means that as far as wholesalers (who take title to the goods and are largely independent in ownership) are concerned, the more or less old-fashioned type, service wholesaler, designated as wholesale merchant, is still dominant. Limited function wholesalers, on the other hand, comprising a variety of relatively newer types such as drop-shippers, wagon distributors, and cash-and-carry wholesalers, constituted but 4.1 percent of the number of establishments operated by wholesalers proper and transacted but 2.8 percent of the business. When the limited function wholesalers are viewed as a part of the entire wholesaling structure, their importance, from the standpoint of both number and volume of business, is still further diminished.

Second in importance, from the standpoint of net sales, were manufacturers' sales branches. Of that group, 73.8 percent carried stocks and did 68.1 percent of the business. From the standpoint of numbers, however, bulk tank stations were second in importance, followed by assemblers and country buyers operating in the agricultural field, and manufacturers' sales branches took fourth place. Among the agents and brokers, manufacturers' agents were the most numerous, but commission merchants led from the standpoint of volume of business, followed by brokers and selling agents, respectively.

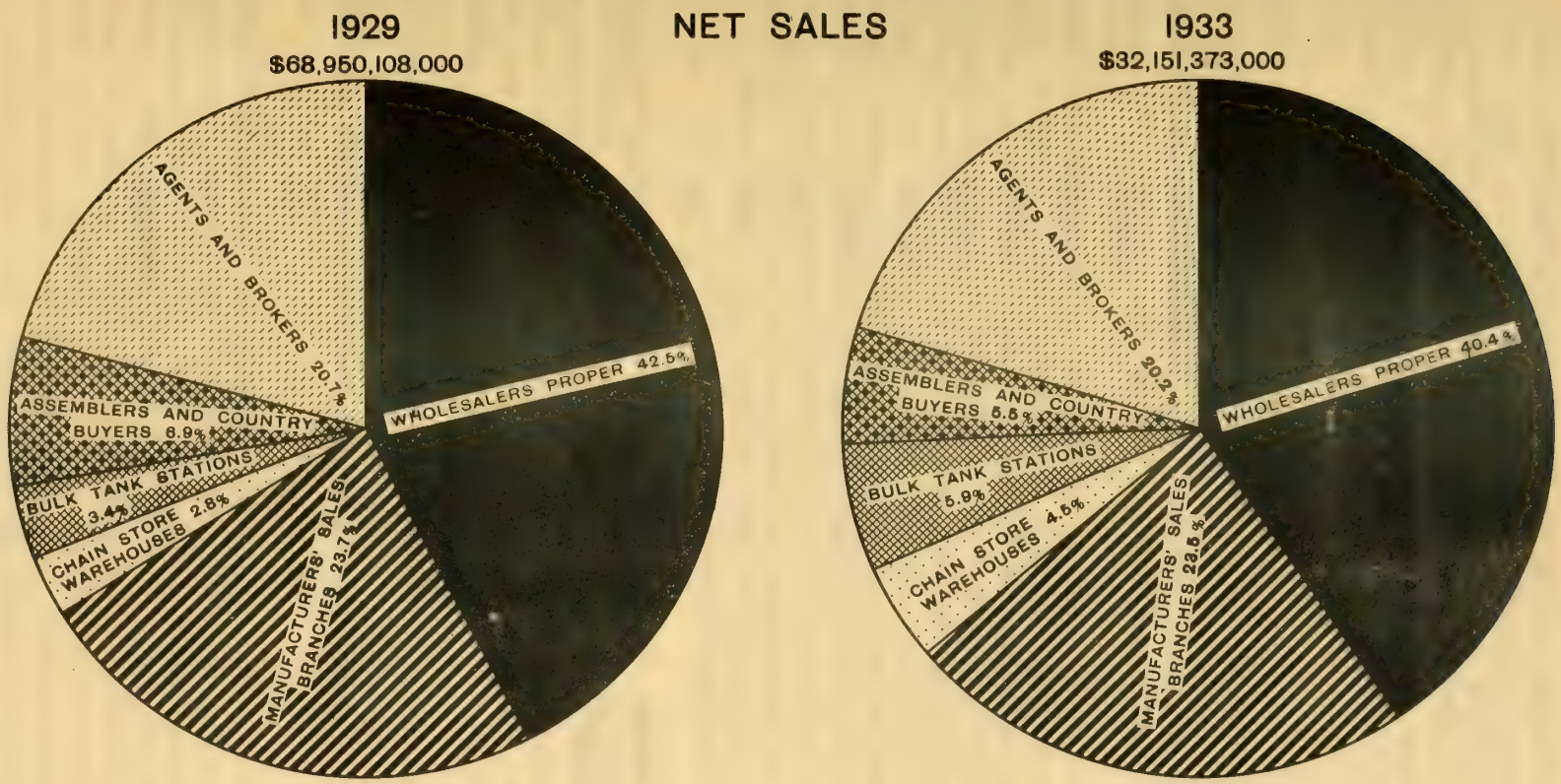
The foreign trade of the United States was represented by 2,176 importers with a volume of business of $776,354,000 and 453 exporters with sales of $558,147,000. In addition there were 240 export agents with reported sales of $135,126,000 and 179 import agents whose business amounted to $50,541,000. The figures on foreign trade presented herein by no means represented the entire volume of foreign trade during 1933, since the census is based upon establishments and did not cover exports or imports made directly by manufacturers and other producers, nor does the census show, separately, the volume of import and export business done by wholesale establishments which did not specialize in foreign trade.

The data by type of wholesale establishment, as shown in the several tables, indicate, first, the relative inportance of each functional type of organization; second, the variation in employment, total expenses, and other items as affected by the type of organization; and third, changes in the relative importance of the different types since 1929 (See Chart II).

In the light of the various predictions concerning the elimination of the wholesaler, it may be interesting to note what changes have taken place since 1929 in the relative position of that middleman, as well as of other institutions operating in the wholesale field. Reference to Chart II and Table I reveals the fact that wholesalers proper represented, in 1933, 50.5 percent of the establishments and 40.4 percent of the volume of business reported by all wholesale places of business, as compared with 47.0 percent of the establishments and 42.5 percent of the volume in 1929. Thus, while wholesalers proper showed an actual increase in number of 3.9 percent since 1929, a decline in volume of 55.6 percent, in relation to other wholesale establishments they registered an increase of 3.5 percent in the number of establishments and a decline of but 2.0 percent in the volume of business. These figures indicate not only that wholesalers proper, consisting, for the most part, of what may be termed old-fashioned service wholesalers, are the dominant type of wholesaling, but also show that this institution has apparently exhibited considerable tenacity in the face of adverse circumstances.

CHART II.- WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

NET SALES



NUMBER OF ESTABLISHMENTS

Manufacturers' sales branches also held their own remarkably well. While they registered a decrease in the number of establishments of 1.2 percent since 1929, these branches actually increased, in proportion to other types of wholesaling, from 11.2 percent in 1929, to 11.5 percent in 1933. The volume of business of these branches declined 53.7 percent, as compared with an average decrease for all wholesale establishments of 53.4 percent, which means that they maintained the same relative position during the two periods covered by the census.

Chain store warehouses registered a considerable increase in volume of business, 4.5 percent of total in 1933 as compared with 2.8 percent for 1929. Of the six type groups by which wholesaling operations have been classified, assemblers and country buyers suffered the greatest percentage decrease in business, while bulk tank stations experienced the smallest decline in volume and showed an actual increase in the number of establisnments.

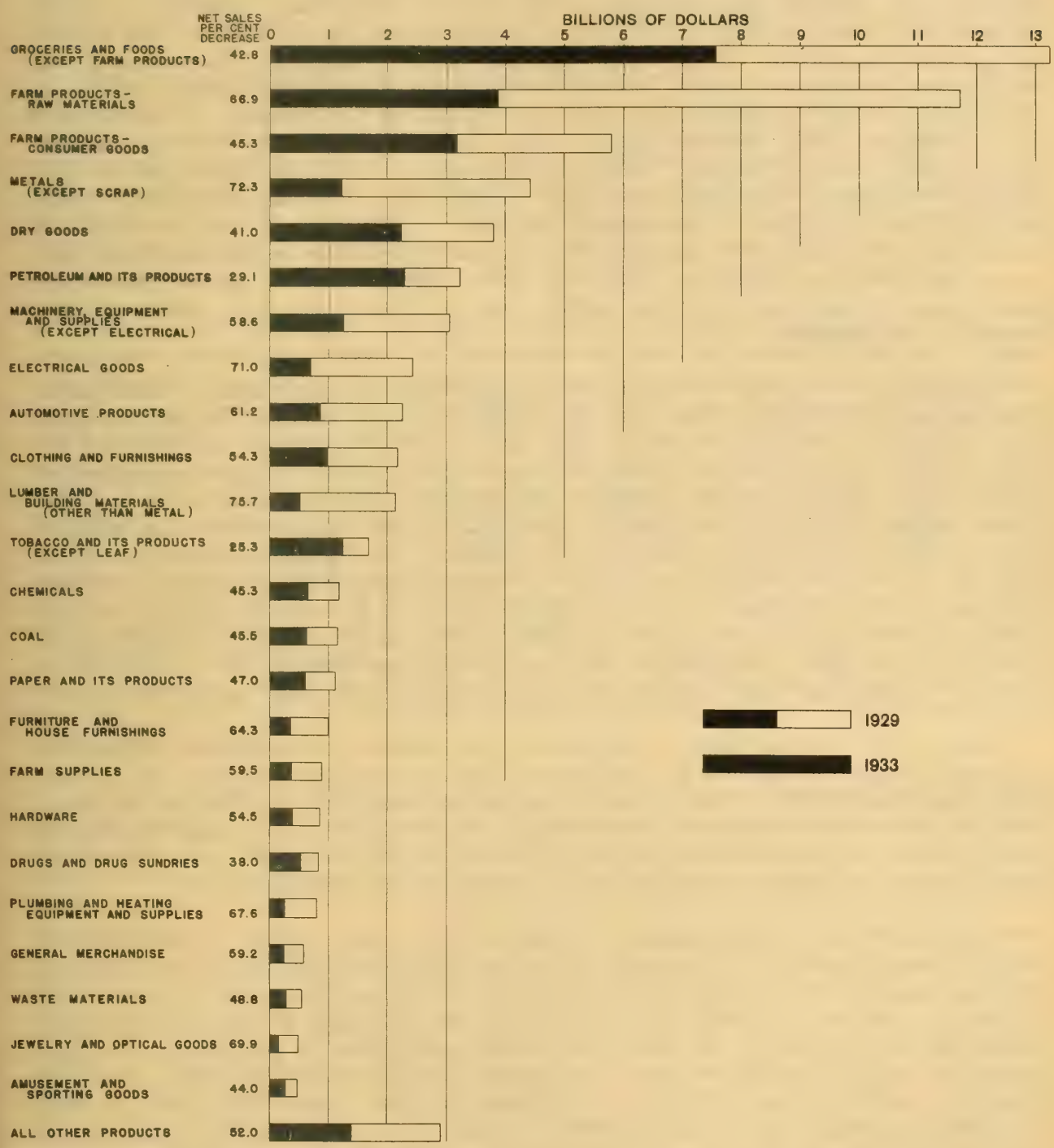
WHOLESALE TRADE, BY KIND OF BUSINESS.--In addition to being classified according to functional type, each establishment was also classified by kind of business, on the basis of the chief line or lines of merchandise in which it dealt. Following this basis of classification, wholesale establishments were divided into twenty-five major kind-of-business groups, which were furtner sub-divided into 166 detailed kind of business classifications according to the degree of merchandise specialization. For example, a wholesaler of silks and velvets obviously deals in dry goods and must, therefore, be classified in the dry goods group. However, it would not be proper to compare the operations of such a concern with those of wholesalers of notions or with wholesalers handling a general line of dry goods. For this reason the establishment wholesaling silks and velvets, while included in the dry goods group total, is classified under the subdivision "piece goods" so that comparisons may be made of homogeneous businesses.

The importance of breaking down wholesale establishments into detailed kind-of-business classifications becomes apparent as soon as one attempts to make specific use of the figures. Trade associations, code authorities, economists, and statisticians may thus determine, from the data shown in Tables 2-A (see page A-2) and 2-B (see page A-5), the total number of wholesale establishments operating in a given line of business, their net sales, operating expenses, the average number of full-time employees engaged in such trade, the pay roll disbursed during the year 1933, and the stocks on hand at the end of the year. These data can be compared, first, with similar information for 1929 in order to discern changes and, second, with similar data for other kinds of business as a means of determining the relative importance, operating costs, etc. of the kind of business under consideration.

Total stocks on hand in the various wholesale establishments operating in a given line of business constitute an interesting and important item of information, showing the amounts of merchandise in the wholesale channels at a given time. It is of utmost importance, however, not to confuse kind of business information with commodity data. The two are quite different. For example, wholesale establishments are classified as electric refrigerator concerns because the bulk of their business is in such merchandise and not because they handle refrigerators to the exclusion of all other goods. On the other hand, electric refrigerators are handled also by wholesale establishments in the automotive trade, by hardware wholesalers, and by wholesalers engaged principally in the sale of other merchandise than electrical goods. Consequently, it would be erroneous to regard the business of electric refrigerator wholesale establishments as synonymous with the business in electric refrigerators as a commodity.

WHOLESALE DISTRIBUTION: 1933

CHART III.—COMPARISON OF NET SALES, 1929 AND 1933, BY KIND OF BUSINESS - UNITED STATES



The largest number of wholesale establishments operated in the petroleum buiness, followed by those dealing in groceries and foods; farm products-consumer goods; farm products-raw materials; and machinery, equipment, and supplies. These five lines of trade accounted for 104,214 establishments or 63.5 percent of the total. However, from the standpoint of volume of business, as shown in Tables 2-A and 2-B and on Chart III, groceries and foods led all of the 25 kind-of-business groups, comprising 23.6 percent of the total volume of wholesale trade. Next in importance were the establishments dealing in farm products of the raw material type, with 12.1 percent of the business, followed by farm products-consumer goods, with 9.9 percent; petroleum and its products, with 7.1 percent; and dry goods, with 7.0 percent. While establishments dealing in petroleum and its products led in numbers, they contributed but 7.1 percent of the volume of wholesale trade, thus occupying fourth place on the basis of net sales. Other lines of trade with more than one billion dollars worth of business during the year were metals (except scrap) and machinery, equipment, and supplies. Thus, the seven kind-of-business groups reporting on annual volume of more than a billion dollars made up slightly more than two-thirds (67.4 percent) of the business.

Examination of the data in Tables 2-A and 2-B reveals the high degree to which wholesaling permeates the various lines of trade. Instead of being confined, as has been popularly believed, to so-called "jobbing" lines such as groceries, hardware, drugs, and dry goods, there is hardly a line of trade of any importance which does not move through wholesale channels, regardless of the newness of the products involved. These tables also show to what extent wholesale establishments specialized in the kind of merchandise handled. From such data it is possible to ascertain, for example, just how many wholesale establishments carried a general line of dry goods, how many of them confined themselves to knit goods, notions, or piece goods. Similar information can be obtained for the various lines of trade, showing not only the number of establishments carrying limited lines or general lines of a given type of merchandise, but the relative importance of each as measured by volume of business and their relative efficiency as measured by total operating expenses.

While it is true that kinds of business are not analogous to commodities, a rough relationship between the two does no doubt exist. Grocery wholesalers do sell, for the most part, grocery commodities, although some of the grocery commodities are also sold by wholesalers in other kinds of business. Nevertheless, on the basis of the rough relationship herein pointed out an examination of Tables 2-A and 2-B and Chart III yields interesting facts relative to elasticity of demand for various classes of commodities.

According to the figure presented in those tables, it would appear that the volume of trade in necessities such as groceries and foods, farm products-consumer goods, and the like, increased in relative importance during 1933 as the total volume of wholesale trade declined in comparison to 1929. It will be noted that the sales of groceries and foods constituted 23.6 percent of the total volume of wholesale trade in 1933 and but 19.2 percent of the business reported for 1929. Farm products-consumer goods increased in relative proportion from 8.4 percent for 1929 to 9.9 percent in 1933. Other significant increases in relative importance are to be noted for dry goods, petroleum and its products, and tobacco and its products, all of which have come to be regarded as necessities. On the other hand, durable goods as well as goods intended primarily for industrial consumption, have suffered the greatest decline as the income of the people of the United States fell precipitously since 1929. Large decreases are to be found in farm products-raw materials, which accounted for 17.0 percent of all trade in 1929, but only 12.1 percent of the wholesale business for 1933; metals (except scrap) declined from 6.4 percent to 3.8; electrical goods from 3.5 to 2.2; lumber and building materials from 3.1 to 1.6; and automotive products from 3.3 to 2.7. Little change had apparently taken place in certain of the semi-

durable lines of merchandise. Evidence to that effect is shown by the volume of business in the clothing and furnishings trade, which claimed 3.2 percent of the total in 1929 as against 3.1 percent of the total during 1933. Similarly, the position of the hardware trade was about the same, with 1.3 percent of the total in 1929 and 1.2 percent in 1933.

TYPES OF ESTABLISHMENTS, BY KIND OF BUSINESS.--Important as it is to have information for each kind of business or line of trade in detail, it is even more significant to have such data presented separately for each type of wholesaling organization. This has been done in Table 2-B of the reports. In that manner the accomplishments of a wholesaler in a given line of business may be compared with the accomplishments of all wholesalers operating therein, while the achievements of a manufacturers' sales branch can be compared with those of manufacturers' sales branches in the same line of trade. Such comparisons are of special interest to individual business enterprises and to the student of marketing.

Moreover, the information contained in Table 2-B is specific and pointed. To illustrate, under Wholesalers Proper, the classification known as "Groceries and Foods (except farm products)" is shown to be composed of wholesalers handling a general line of groceries, wholesalers specializing in confectionery and soft drinks, wholesalers of fish and sea foods, wholesalers of meats and meat products, and wholesalers handling other food and grocery specialties. For the entire grocery and food group the figures for 1933 show an increase in the number of establishments of 18.8 percent, as compared with 1929. However, wholesalers of general line groceries decreased in numbers during the same period by 35.0 percent, while wholesalers of confectionery and soft drinks increased in numbers by 41.0 percent. The increase in the number of establishments specializing in fish and sea foods was 29.7 percent, in the case of meats and meat products the increase was 2.5 percent, while wholesalers dealing in other food and grocery specialties a little more than doubled in the number of establishments. Obviously, the figure showing a change in the total number of wholesalers dealing in groceries and foods would be of little value to a wholesaler handling a general line of such items, or to any of the wholesalers specializing in some limited line of groceries.

From the standpoint of business volume, a detailed kind of business analysis throws much additional light. Illustrating again with wholesalers dealing in groceries and foods, the decrease in business in 1933 as compared with 1929 for the group as a whole was 42.1 percent, although the number of establishments for the group as a whole increased 18.8 percent. In contrast to the increase in the number of establishments for the group as a whole it is significant to note that wholesalers handling a general line of groceries decreased in numbers to the extent of 35.0 percent but the decline in their business was only 51.7 percent. On the other hand, wholesalers specializing in confectionery and soft drinks, while showing a healthy growth in numbers (41.0 percent increase) reported a decline in volume for the group of 30.0 percent. Similarly interesting is the fact that wholesalers dealing in "other food and grocery specialties" showed an increase of 100.7 percent in the number of establishments but a decline in volume of business of 21.4 percent. From these figures it would appear that, on the basis of average sales per establishment, general line wholesale grocers fared better during the depression that did specialty wholesalers in the grocery business.

Operating expenses reveal other important differences between wholesale establishments of the same type due largely to differences in the degree of specialization in merchandise. Wholesalers handling a general line of groceries reported a cost of doing business of 9.9 percent of net sales, as against 14.3 percent for specialty wholesalers in the grocery business, 14.5 percent for wholesalers of meats and meat products, 18.4 percent for whole-

salers of confectionery and soft drinks, and 19.7 percent for wholesalers of fish and sea foods.

From the statistics presented in Table 2-B, it should be possible for every wholesale establishment to compare its accomplishments with those of others operating on a similar basis. It should also be possible for anyone interested in a single line of business to compile from the data in Table 2-B a table which sets forth the relevant information by type of establishment in detail. An example of such a compilation for wholesalers proper in the hardware trade is appended below. Those interested only in wholesalers proper handling a general line of hardware may exclude from the figures, concerns dealing in hardware specialty lines exclusively.

SPECIAL CHARACTERISTICS OF WHOLESALE TRADE

SOURCES OF REVENUE FOR WHOLESALE ESTABLISHMENTS.--Table 3 (see page A-26) shows the composition of wholesale trade by sources of revenue. It shows to what extent the reported sales consisted of income from the sale of merchandise, or were in the form of receipts from rentals of space, machinery, etc. Of the $32,151,373,000 net sales reported by all wholesale establishments for 1933, the sale of merchandise represented $31,884,432,000, or 99.2 percent. The remaining $266,941,000 or 0.8 percent of the business was secured from the following sources: receipts from parking, storage, cleaning, etc., $62,047,000; receipts from space rental, $5,076,000; receipts from other sources, primarily rental of machinery and motion picture films, $199,818,000.

The amusement and sporting goods trade led in the importance of income from sources other than the sale of merchandise, principlaly because in that trade are included motion picture film exchanges whose product is distributed on a rental basis instead of being sold outright. Next in importance was the automotive products trade, with receipts from parking, storage, cleaning, etc., consisting to a considerable extent of revenue from repair work. For the same reason, machinery, equipment and supply concerns were third in importance; also because certain kinds of machinery are distributed on a rental basis. The two other important lines of trade in this respect were farm products-raw materials, and electrical goods, respectively, the first involving a considerable amount of storage and the second, mostly repair work.

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TABLE VI.--WHOLESALERS PROPER ENGAGED IN THE HARDWARE TRADE
FOR THE UNITED STATES, BY TYPE OF ESTABLISHMENT
1933 and 1929

(All values expressed in thousands of dollars)

Type of establishment	Number of establishments		Net sales		Total expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	% of sales		Total	Part-time	
WHOLESALERS PROPER	1,176	1,249	$342,066	$714,528	$73,277	21.4	28,407	$39,147	$514	$115,162
Wholesale merchants	1,144	1,213	339,339	704,345	72,726	21.4	28,268	38,851	510	114,413
Exporters	4	9	853	1,645	60	7.0	20	43	...	11
Importers	19	16	1,503	3,743	392	26.1	91	204	2	561
Limited function wholesalers	9	11	371	4,795	99	26.7	28	49	2	177

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It is significant, however, that so little of the income derived by wholesale establishments had come from sources other than the sale of merchandise. It is probable that, with a few exceptions, receipts from services were secondary in nature and that such services were performed incidentally to the major operation of the business.

CREDIT BUSINESS OF WHOLESALE ESTABLISHMENTS.--Every wholesale establishment was requested to report how much of its total receipts during 1933 represented credit business. They were further instructed to include in the credit figures all sales made on weekly, 10-day, 30-day, end-of-month, instalment or on any other credit basis. However, not all of the establishments reported on this item. Whether the failure to reply to this inquiry denotes strictly cash business or represents an omission is difficult to say, the presumption being that it probably means that in most such cases business was done on a cash basis. Data on credit sales are shown in Table 4 (see page A-27). They are first summarized for each of the 19 types of wholesale organizations and then shown by twenty-five kinds of business under each of these 19 wholesale types.

Of the 164,170 wholesale establishments, 111,481 or 67.9 percent reported their credit business. The establishments so reporting represented 69.0 percent of the total volume of wholesale trade. For these establishments credit business constituted 82.4 percent of their net sales. Surprising as it may seem, manufacturers' sales branches reported a larger portion of business on credit than did wholesalers proper, the percentages being 92.0 as against 80.4. Moreover, sales branches without stocks sold 95.9 percent of their goods on credit, as compared with 90.6 percent credit business for sales branches with stocks. As many as 88.0 percent of the bulk tank stations operated on a credit basis, selling 56.4 percent of their goods on credit, while only 24.7 percent of the chain store warehouses extended credit to customers, but the sales of such warehouses that were made on credit terms constituted 66.4 percent of their net sales.

While the figures on credit sales reported by bulk tank stations may appear surprising, the fact remains that most filling stations to which they sell are independently owned and operated. In the case of chain store warehouses, the 24.7 percent of the establishments reporting credit sales made up but a small proportion of the business of the group, so that their credit sales amounted only to 5 percent of the sales made by all warehouses.

Another interesting feature is revealed by the credit sales data for agents and brokers. While only 56.4 percent of such functional middlemen operated on a credit basis, their sales on time represented 90.4 percent of their total volume. Selling agents apparently found it necessary to extend credit more extensively than any other type of functional middlemen. Over three-fourths of the selling agents (75.8 percent) extended this privilege to their customers and in such cases practically all of their sales were made on credit (97.9 percent). Credit as a selling device was utilized the least by cream stations, probably because most of them are owned and operated by larger companies for whom such products are bought, followed next by assemblers of farm products. As a group, assemblers and country buyers made the least use of credit, partly for the reason mentioned under cream stations and partly because they deal in raw commodities for which there is a ready cash market at all times.

Even for a given type of wholesaling, the amount of business done on a credit basis varied considerably with the line of trade involved. For example, in the case of wholesale merchants, 74.3 percent presumably operated on a credit basis, selling 80.5 percent of their goods on such a basis. However, in the hardware trade, 91.2 percent of the wholesale merchants extended credit, making such sales to the extent of 88.3 percent of their total.

On the other hand, only 35.9 percent of the wholesale merchants operating in the waste material business sold on credit, but the volume of credit business represented 84.3 percent of the net sales of those reporting on the item. Judging on the basis of the number of wholesale merchants selling on credit, the following lines of trade led in the order mentioned: hardware, paper and its products, plumbing and heating equipment and supplies, dry goods, lumber and building materials, chemicals, and electrical goods. On the basis of the total volume of credit business as a percent of net sales of the concerns reporting on the item, wholesale merchants in the general merchandise field occupied first place, followed by those dealing in dry goods, clothing and furnishings, metals (except scrap), and paper and its products.

Obviously, credit was used to a larger extent in domestic trade than in foreign commerce, at least as far as wholesale establishments are concerned. While 88.1 percent of the importers sold on credit, only 51.7 percent of the exporters operated on such a basis. Furthermore, of those reporting credit business, in the case of importers, 86.0 percent of the volume represented credit sales, as compared with 67.3 percent of the volume of exporters reporting credit business.

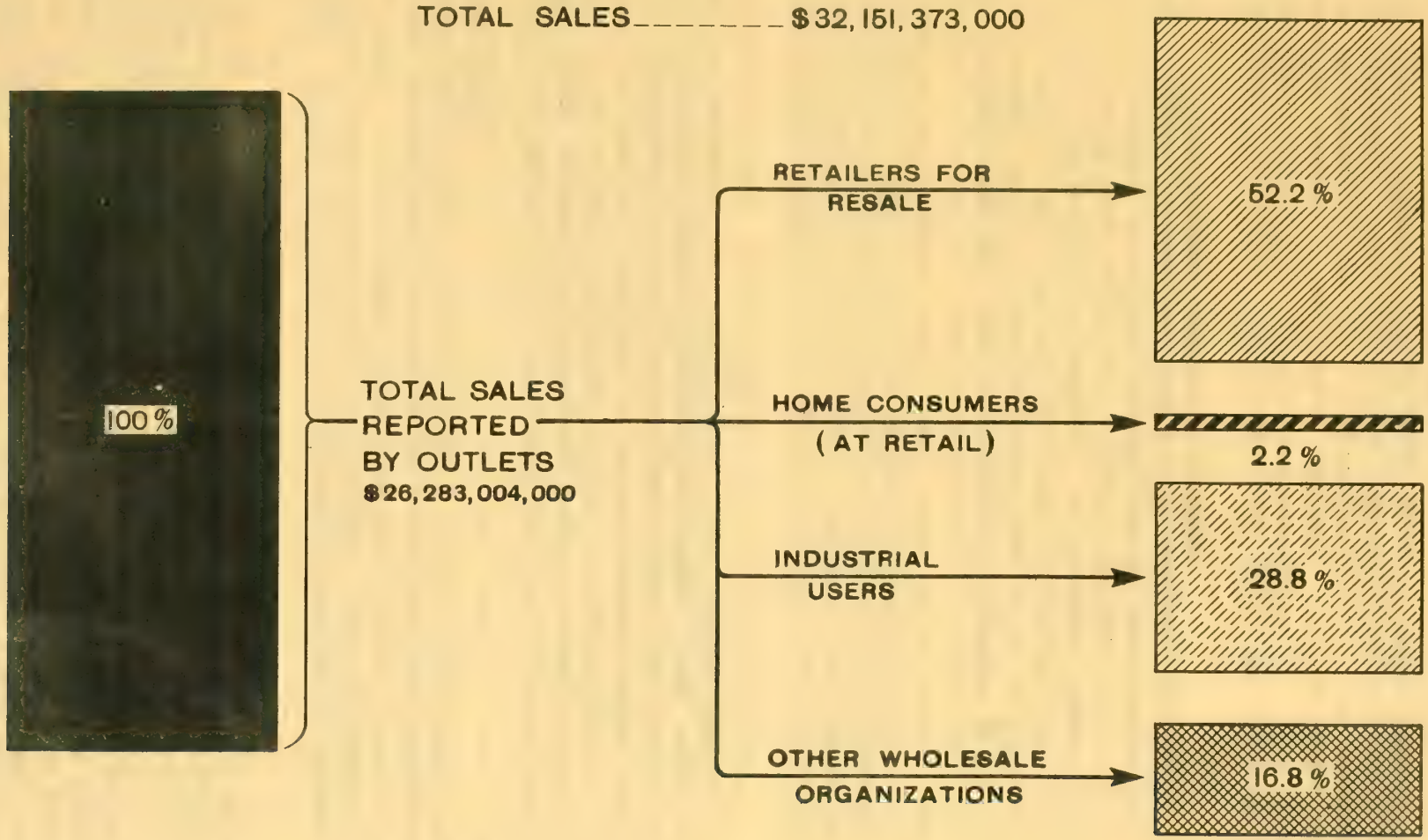
The use of credit was apparently so pervasive that even limited function wholesalers which include, among others, cash-and-carry wholesalers, found it necessary to resort to it of this group, 49.0 percent extended credit accommodations, selling 78.6 percent of their goods on such terms. The extent of credit sales by wholesale establishments indicates the degree to which the wholesaling structure is called upon to finance the business of their customers, thereby lessening the burden of financial institutions. Thus, trade credit in the mercantile field, as evidenced by the census figures, is an important supplement to the financial credit extended by banks, finance companies, and other such institutions.

DISTRIBUTION OF SALES BY OUTLETS.—In this census, information was obtained from the various wholesale establishments relative to the major types of customers served by them. Each respondent was requested to indicate the portion of total sales of the establishment made: (1) to retailers (for resale), (2) to home consumers (at retail), and (3) to industrial users. Of the 164,170 wholesale establishments covered by the census, 134,335 or 81.8 percent were able to furnish this information directly from their books or on the basis of carefully prepared estimates. These establishments represented 81.7 percent of the total volume of wholesale trade. The distribution of their sales, as shown in Table 5 (see page A-36) and on Chart IV, was as follows: 52.2 percent to retailers, 28.8 percent to industrial users, and 2.2 percent to home consumers. The remainder, consisting of 16.8 percent, obviously represented sales made by one wholesale establishment to another. Particularly is this latter practice true of such wholesale types as agents and brokers and of assemblers and country buyers. In many cases this item was checked by correspondence with respondents, in order to insure accurate treatment of the data.

It is thus possible, for the first time, to determine, with a fair degree of exactness, the amount of duplication involved in wholesale trade figures, i. e., the extent to which the same goods were sold two or more times at wholesale. If it is assumed that the 81.8 percent of the establishments, reporting a distribution of their sales, are representative of all the establishments covered by the census, the above percentages may be applied to total sales in order to determine the total dollar volume of business flowing through wholesale channels to the various types of outlets.

WHOLESALE DISTRIBUTION: 1933

CHART IV.– SUMMARY OF WHOLESALE SALES BY TYPE OF OUTLET



WHOLESALE DISTRIBUTION: 1933

CHART V.—WHOLESALE SALES BY OUTLET AND TYPE OF ESTABLISHMENT

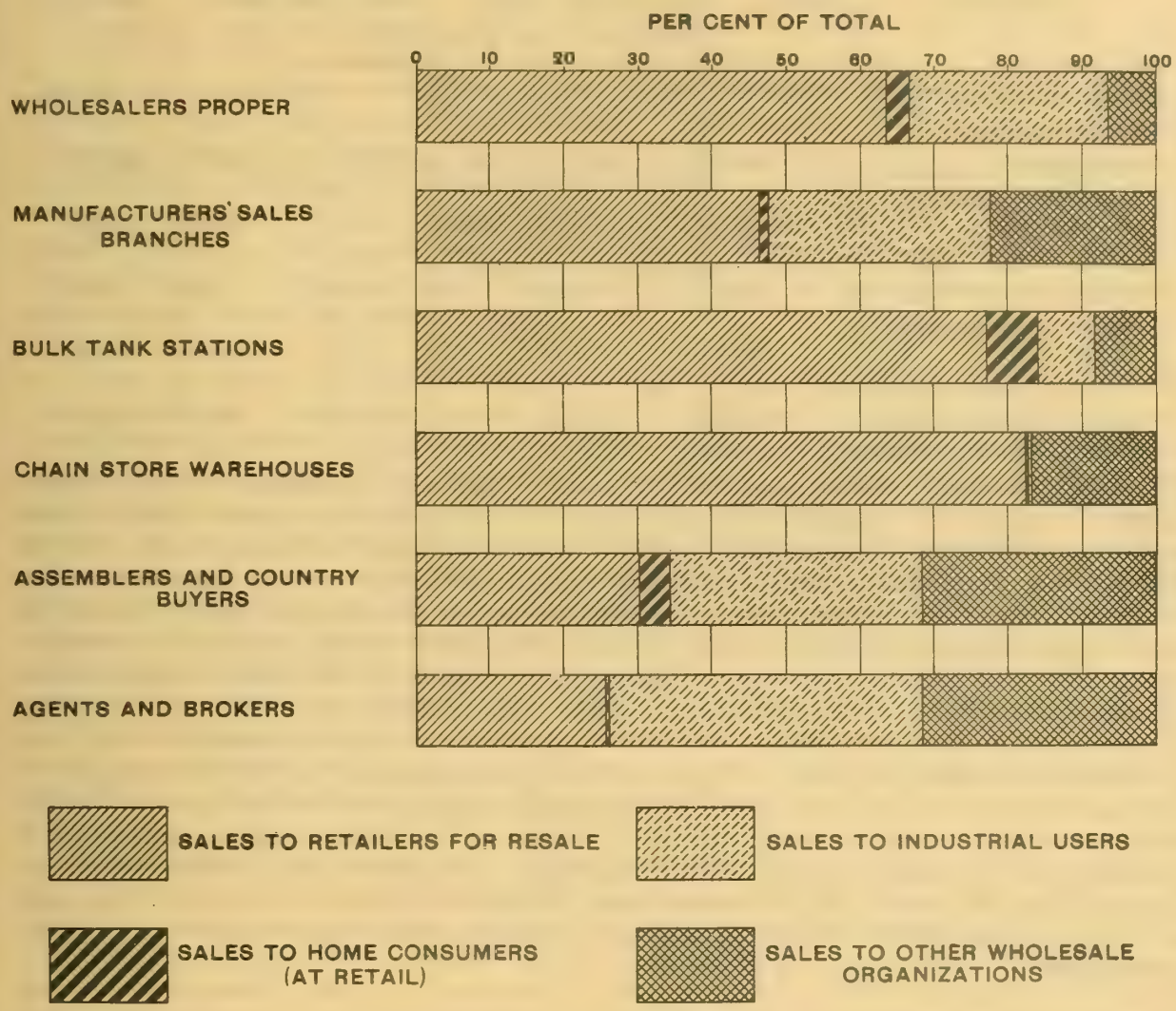


TABLE VII.--PERCENT OF WHOLESALE SALES FOR REPORTING ESTABLISHMENTS, BY TYPE OF OUTLET: 1933

Outlets	Wholesalers proper	Manufacturers' sales branches	Bulk tank stations	Chain store warehouses	Assemblers and country buyers	Agents and brokers
Sales reported by outlet	100.0	100.0	100.0	100.0	100.0	100.0
Sales to retailers for resale	63.4	46.4	76.7	82.7	30.3	26.1
Sales to home consumers (at retail)	3.2	1.2	7.6	0.1	4.1	0.2
Sales to industrial users	26.8	30.4	9.5	0.2	33.9	41.2
Sales to other wholesale organizations	6.6	22.0	6.2	17.0	31.7	32.5

SALES TO RETAILERS.--Obviously, not all types of wholesale organizations sold the same proportion of goods to a given outlet (see Chart V). Chain store warehouses, most of which supply their own stores, reported 82.7 percent of their business to retail stores. The remainder of their business consisted primarily in sales to other wholesale organization. In this latter figure are included sales of merchandise of own manufacture made to wholesalers as well as sales by such concerns as the Atlantic Commission Company which sells farm produce to other middlemen in addition to supplying the needs of the parent organization--The Great Atlantic and Pacific Tea Company. Bulk tank stations which are similar in many respects to chain store warehouses, reported 76.7 percent of their business to retailers, 26.8 percent to industrial users, 3.3 percent to home consumers, and but 6.6 percent to petroleum marketers and to other wholesale organizations. As was to be expected, wholesalers proper dealt primarily with retailers, 63.4 percent of their business being accounted for by sales to retail outlets. It is significant that such a large proportion of the business of manufacturers' sales branches also represented sales to retailers (46.4 percent) and the same may be said of assemblers and country buyers and of agents and brokers (see Table VI).

SALES TO HOME CONSUMERS.--The home consumer normally buys goods at retail for personal or family consumption. When so purchased, commodities are completely removed from trade channels. While it is not the general practice of wholesale houses to sell directly to the public for personal consumption, and no establishment has been included in the wholesale census whose major operations involved dealings with home consumers, many wholesale organizations do sell limited quantities of goods to ultimate consumers. The smallest proportion of total sales made to home consumers was reported by chain store warehouses, followed by agents and brokers. Bulk tank stations sold as high as 7.6 percent of their volume in such manner, with wholesalers proper taking second position with 3.2 percent of their volume thus disposed of. To what extent such sales were made as a matter of accommodation or as a matter of regular business practice is somewhat difficult to state.

SALES TO INDUSTRIAL USERS.--As already indicated in a previous connection, a large number of wholesale establishments dealt in industrial goods. Such products are sold primarily to factories, oil wells, mines and quarries, hotels, public utilities, railroads, institutions, and to various wholesale, retail, and service places of business. The goods so purchased are either converted into more finished products or are used in the conduct of

the business rather than for resale in the same form. Such goods consequently consist of raw materials, semi-manufacturers, parts, machinery, equipment, and supplies. The largest proportion of business consisting of sales to industrial users was reported by agents and brokers.

The kinds of business leading in sales to industrial users vary, depending upon the type of agency involved. To illustrate, the bulk of the sales to industrial users reported by selling agents was in the dry goods trade. About one-half of the sales to industrial users reported by manufacturers' agents were made in two lines of trade, namely, dry goods, and machinery, equipment, and supplies. On the other hand, the largest proportion of sales to industrial users reported by commission merchants was in the farm products-raw material trade, followed by dry goods, while in the case of brokers considerably over one-half of the sales made to industrial users was concentrated in the grocery and food trade and in farm products of the raw material type.

Next to agents and brokers, assemblers and country buyers led in the proportion of their sales made to industrial users, followed by manufacturers' sales branches and then by wholesalers proper. The smallest volume of such business was reported by chain store warehouses. However, from the standpoint of total business done with industrial users, wholesalers proper took first place, agents and brokers were second in importance, and manufacturers' sales branches ranked third. Not unlike the case illustrated above in connection with agents and brokers, considerable variation may be noted in the relative importance of sales to industrial users, according to the kind of business in which the wholesale establishments operated. For example, sales to industrial users reported by manufacturers' sales branches with stocks, were made principally by the establishments operating in the machinery, equipment, and supply trade; in the electrical trade; in groceries and foods; and in chemicals. Sales to industrial users reported by manufacturers' sales branches without stocks operated mainly in the metal (except scrap) trade, followed by the machinery, equipment, and supplies trade and by the dry goods trade.

DUPLICATION OF WHOLESALE SALES.--A principal contribution to our knowledge of the subject made by the data presented in Table VI above, and in Table 5 of the wholesale census reports, lies in the information on sales to other wholesale organizations. For the first time it has been possible to secure reliable statistics on duplication of sales by wholesale establishments. Of the total sales broken down by outlets, 16.8 percent represented the extent to which wholesale houses sold to one another. It is probable that if a breakdown had been obtained for all establishments, the percentage of duplication would have been somewhat larger. The schedule used in the Census of American Business did not specifically provide for a report on sales to other wholesale organizations. This information was obtained primarily by subtracting from total net sales of those establishments which reported a break-down, the sum of their sales to retailers, to home consumers, and to industrial users. It may well be that some establishments failed to give a distribution of their sales because none of their business involved sales to retailers, to home consumers, or to industrial users, but consisted instead of sales to other wholesale organizations.

Nevertheless, it is significant that 84.8 percent of the agents and brokers who reported a distribution of sales by outlets, indicated duplication only to the extent of 32.5 percent of their business. For some time it has been assumed by students of distribution that practically all sales made by agents and brokers were of this type. A similar revelation is to be found in connection with assemblers and country buyers which reported only 31.7 percent of their business as consisting in sales to other wholesale establishments. The least amount of duplication was reported by bulk tank stations, followed by wholesalers

proper. Of the $11,838,698,000 worth of business of wholesalers proper that was broken down by outlets, only $784,232,000 or 6.6 percent represented sales made by one wholesaler to another. The figures in Table 5 of the United States Summary also indicate that the principal competitor of the conventional wholesaler is not the newer type wholesaler but the manufacturer's sales branch and that the wholesaler must compete directly, to a considerable extent, with agents and brokers, and to some degree also with assemblers and country buyers.

EMPLOYMENT IN WHOLESALE TRADE.--The wholesale establishments of the United States employed during 1933, an average of 1,096,977 full-time paid employees and 125,943 part-time employees. In addition, they used the full-time services of 94,487 proprietors and firm members, thus providing employment for 1,317,407 persons. This number constitutes a group larger than the population of Los Angeles, California and almost equal to the combined population of Boston and Pittsburgh. The significance of wholesale trade as a source of employment is indicated largely in Table 6, (see page A-46) although the other tables also throw light on the subject.

The largest number of full-time employees was absorbed by the grocery and food trade. Next in importance was farm products-consumer goods, and third position was occupied by petroleum and its products. These three kinds of business together gave employment to 464,644 men and women on a full-time basis, representing 42.4 percent of all full-time paid employees engaged in wholesale distribution.

The total number of full-time and part-time employees was divided into 1,003,097 males and 219,823 females. The estimate, by sex, is based on the sex distribution reported for the total number of employees as of December 30, 1933; the percent of women shown separately relates to the same date. Women employed in wholesale trade constituted 17.9 percent of all paid employees. This ratio varied considerably with the lines of trade. It was as low as 5.8 percent in the petroleum trade, and as high as 39.4 percent in the amusement and sporting goods trade. Second in importance, from the standpoint of employment of women in relation to total, was clothing and furnishings with 33.8 percent, followed by drugs and drug sundries with 30.6 percent. The trades showing the smallest relative employment of women, other than petroleum, were lumber and building materials, coal, and automotive products.

Table 6 also presents the number of full-time and part-time employees as of the fifteenth of each month, for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. If the average number of full-time employees be expressed as 100, October, November and December showed an improvement over January, February, and March of 11 points. Similarly, the peak of part-time employment was reached in November, which was 24 points higher than the low recorded in March.

The figures in Table 6 show both seasonal variations in wholesale business as a whole, and in different lines of trade, and they also reflect a cyclical improvement which became especially noticeable during the last five months of 1933. Just how much of the variation is due to one or the other of the two major factors, can not be stated with accuracy, for it is probable that some lines of trade responded more quickly to betterments of a cyclical nature than was true of others. To measure exactly the effect upon employment in the different lines of trade, of improvements in general business conditions as distinguished from seasonal fluctuations, would require a knowledge that can not be gleaned directly from the figures presented in the census.

As compared with 1929, the average number of employees, full-time and part-time combined, engaged in wholesale trade during 1933, was 23.6 percent lower. The total pay roll of such employees, on the other hand, declined 42.9 percent. On the average, the decrease in earnings of employees engaged in wholesale trade approximated 25 percent. Inasmuch as the cost of living index declined about the same amount during the period in question, the decrease in average earnings per employee in wholesale trade was about equal to the decline in the cost of living.

INVENTORIES OF WHOLESALE ESTABLISHMENTS.--One of the primary functions of wholesale places of business is to maintain surplus reserves of commodities at strategic points throughout the Nation. Only in that way can retailers secure prompt delivery of goods ordered, and thus operate at reasonable cost and with a minimum of stock. It is also generally recognized that wholesale organizations as a group can store goods probably with greater economy than either producer or retailer. The extent to which wholesale establishments perform this function is indicated, in part, by statistics showing stocks on hand at the end of the year, valued at cost or at replacement prices. While it is possible that the inventories as of the end of the year were not representative of the volume of goods kept in stock throughout the year, the figures are, nevertheless, worth while, at least for comparison purposes.

All wholesale establishments maintained a total of $3,013,179,000 in inventories, the equivalent of 9.4 percent of net sales (see Tables 1, 2A, and 2B). Wholesalers proper accounted for the largest proportion of this total, maintaining inventories to the extent of $1,982,758,000 or 15.3 percent of their net sales. Of this group, wholesale merchants maintained the most important reservoir of merchandise inventories. Their stocks represented 15.4 percent of net sales. At the other extreme, under wholesalers proper, were the limited function wholesalers with inventories comprising 4.4 percent of their net sales.

It is interesting to note that manufacturers' sales branches with stocks carried substantial inventories, the ratio of inventories to sales being 10.7 percent. The smallest inventories, in proportion to sales volume, were reported, naturally, by agents and brokers, followed by chain store warehouses and bulk tank stations. Substantial variations in the amount of stock carried, in relation to sales, may also be noted as between the various kinds of business or trade groups, shown in Table 2A and 2B.

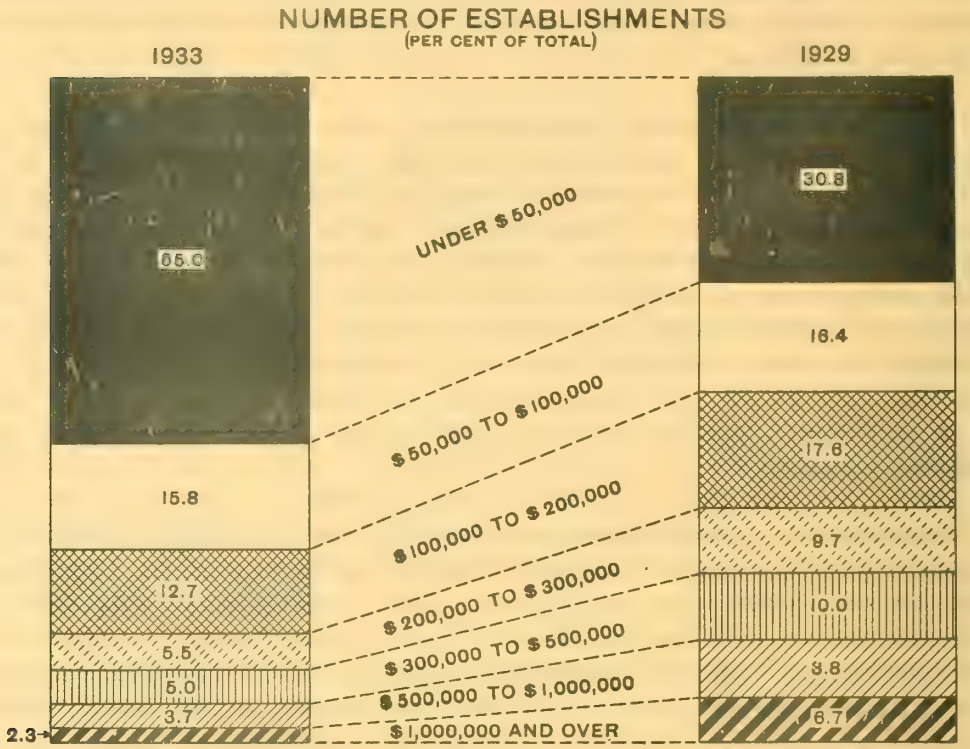
Attention must be called to the fact that the above ratios do not represent stock-turn figures, inasmuch as the stocks on hand are shown at cost or replacement values, whereas sales are given at selling prices. In order to obtain approximate stock-turn figures, it would be necessary to reduce the sales of the wholesale establishments involved to a cost basis, by subtracting therefrom total operating expenses, which may be presumed to have approximated gross margins during 1933.

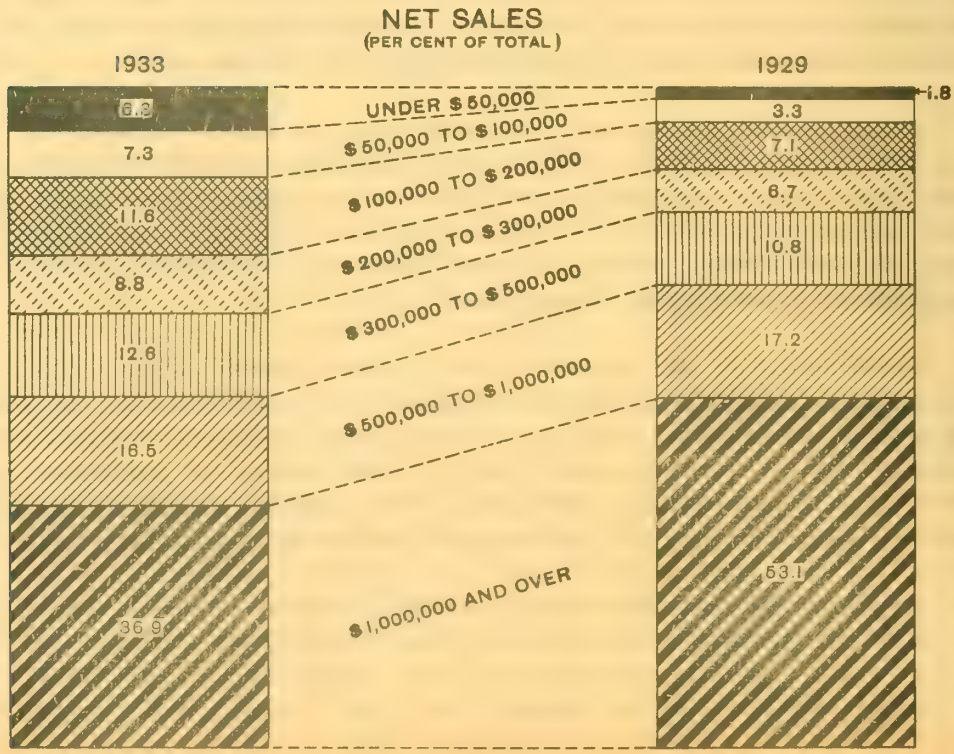
DISTRIBUTION OF NET SALES BY SIZE OF ESTABLISHMENT.--Table 7 (see page A-47) presents data for wholesale merchants and for manufacturers' sales branches, by size of establishment and kind of business. It shows for each kind of business, by size groups, the number of establishments; the average number of full-time employees; and total expenses, expressed in amounts and as a percent of net sales. The relative importance of establishments in the various size groups operated by wholesale merchants is depicted on Chart VI.

Of the 79,032 establishments operated by wholesale merchants, 43,447 or 55.0 percent had an annual average sales volume of less than $50,000, and accounted for but 6.3 percent of the business of all wholesale merchants. This compares with 30.8 percent of the establishments with less than an average of $50,000 in annual sales during 1929, doing 1.8 percent of the total business for the year. Thus, wholesale establishments with sales under

WHOLESALE DISTRIBUTION: 1933

CHART VI.–**ESTABLISHMENTS AND SALES OF WHOLESALE MERCHANTS BY NET SALES SIZE GROUPS, 1933 AND 1929**





$50,000 were relatively more important during 1933 both from the standpoint of numbers and the proportion of net sales for the year. Over one-sixth (15.8 percent) of all wholesale merchant establishments during 1933 reported an average annual business of $50,000 to $100,000, as compared with almost a similar proportion (15.4 percent) of the wholesale merchant establishments during 1929 appearing in the same size group. However, the establishments in this size group during 1933 contributed 7.3 percent of the total volume of wholesale trade, while those in 1929 contributed only 3.3 percent of the total volume. At the other extreme one finds 36.9 percent of the business reported by all wholesale merchant establishments in the hands of 1,827 units, with a million dollars and over per annum, which constituted but 2.3 percent of all such establishments, while an additional 16.5 percent of the business was reported by 3.7 percent of the establishments with average annual sales of $500,000 to $1,000,000. It would thus appear that 70.8 percent of the establishments operated by wholesale merchants, with annual sales during 1933 under $100,000, accounted for 13.6 percent of the volume of business, while 6 percent of the establishments, with annual net sales of $500,000 and over, contributed 53.4 percent of the business.

OPERATING EXPENSES IN WHOLESALE TRADE

It is probable that, with the exception of the first Census of Wholesale Distribution, this Census presents a more comprehensive analysis of expenses incurred in the wholesaling of goods, than has ever before been available on so wide a scale. The 164,170 wholesale establishments in the United States expended a total of $3,710,233,000 in operating costs. This figure, which constitutes 11.5 percent of total net sales by all wholesale establishments, has significance only in a general way. It indicates the net wholesale margin or the amount which wholesale organizations added to the cost of goods sold in 1933, as a result of actual money outlays incident to such business. Since no figures were secured on net profits or on the cost of goods sold, the actual wholesale mark-up can only be estimated. In the wholesale field, however, net profit percentages are usually so small, and this was particularly true during 1933, that it may well be assumed that total expenses approximated gross margins.

OPERATING EXPENSES IN RELATION TO TYPE OF ESTABLISHMENT.--Total expenses varied considerably with the type of wholesaling and with the line of trade involved. For wholesalers proper they represented 15.0 percent of net sales, while manufacturers' sales branches had a cost of only 12.5 percent. Bulk tank stations reported a cost of doing business of 19.7 percent; chain store warehouses, 4.5 percent; assemblers and country buyers, 9.8 percent; and agents and brokers, 3.2 percent. Even within a given type group considerable differences may be noted in costs of doing business. To illustrate, under the "wholesalers proper" group, wholesale merchants reported total expenses of 15.8 percent, while exporters had a cost of only 6.1 percent. Similarly, brokers had total expenses of 1.7 percent, while costs of doing business reported by manufacturers' agents represented 6.8 percent of their sales. Such variations in cost are no doubt explained to a large degree by the differences in functions performed.

OPERATING EXPENSES IN RELATION TO KIND OF BUSINESS.--Considerable differences in costs of doing business may also be noted as between different kinds of business. Wholesale merchants, for example, while reporting a cost of 15.8 percent for all kinds of business combined, reported total expenses of 24.6 percent in amusements and sporting goods group, 23.1 percent in the automotive products group, 20.4 percent in chemicals, 16.0 percent in clothing and furnishings, 13.1 percent in coal, 16.6 percent in drugs and drug sundries, 13.5 percent in dry goods, 22.3 percent in electrical goods, 7.8 percent in farm products-raw materials, 14.9 percent in farm products-consumer goods, etc. Even within a single kind-of-business group and a given type of wholesale organization expenses varied as between the

different kind-of-business sub-groups. In the chemical group, for example, establishments specializing in naval stores had a cost of doing business of 3.6 percent of sales, while those dealing primarily in paints and varnishes had a cost as high as 27.2 percent. In the case of drugs and drug sundries, wholesale merchants handling a general line of drugs operated at a cost of 15.1 percent of sales, while those specializing in toilet articles and preparations reported a cost of 32.0 percent. Thus, the range of expense ratios, by types of wholesale distribution, for all kinds of business combined, showed a variation from a low of 1.7 percent for brokers, to a high of 19.7 percent for bulk tank stations. By kind of business, for all types of distributors combined, the range of expense ratios showed a variation from a low of 2.1 for dealers in live stock to a high of 43.4 for establishments dealing in musical instruments and sheet music.

OPERATING EXPENSES IN RELATION TO STOCKS ON HAND.--Some of the variation in the cost of doing business of different wholesale organizations in a given line of business, or of the same type of wholesale organization in different lines of business, is due to the nature of the functions performed. Service wholesalers which perform practically all of the wholesaling functions and are designated for census purposes as "wholesale merchants" would naturally be expected to operate at a relatively high cost. Not only do they carry adequate stocks, but they also grant credit, furnish delivery service, assist and advise their customers, etc. In contrast to wholeaale merchants are limited function wholesalers who operated at a cost of 11.5 percent of sales, due principally to a curtailment in services. This fact stands out prominently in connection with manufacturers' sales branches. Those branches which did not carry stocks had a cost of doing business of 7.4 percent of net sales. Such cost was a little more than double (14.9 percent) for sales branches with stocks.

OPERATING EXPENSES IN RELATION TO CREDIT BUSINESS.--The excellent correlation between expenses and functions has already been suggested through the stocks carried, which involve the performance of the warehousing function. This is further corroborated by the expenses of concerns operating on a credit basis. A comparison of total expenses in Table 1 and 2B with those shown in Table 4 reveals the fact that in practically all cases concerns extending credit to their customers had a higher cost of doing business, as might well be expected. While total expenses for all wholesale establishments were 11.5 percent of sales, for those operating on a credit basis they constituted 13.4 percent of sales. This is but a rough comparison. To determine the extent of the difference exactly, it would be necessary to subtract the sales of concerns reporting credit business from the total sales of all establishments, in order to ascertain the volume of business done by establishments which presumably sold strictly for cash. It would then be necessary to deduct the total expenses, in dollars, incurred by the establishments operating on a credit basis, from the total expenses reported by all wholesale establishments. When the difference in operating expense amounts is divided by the sales of concerns presumably selling for cash only, it appears that their costs of doing business were 7.5 percent of sales, as compared with 13.4 percent for those selling on credit. Nevertheless, even a rough comparison is illuminating.

For all wholesalers proper, total expenses were 15.0 percent of net sales, compared to 15.8 percent for those operating on a credit basis. Expenses of all wholesale merchants (a subdivision of wholesalers proper) were 15.8 percent; of those extending credit, 16.5 percent. In the case of exporters, operating expenses of those doing business on credit were 7.9 percent of sales, as against 6.1 percent for all exporters.

Table VIII has been designed to show the expense ratios of establishments operated by wholesale merchants (service wholesalers) on a credit basis in comparison with those which

did not report credit sales and are therefore presumed to have sold only for cash. These expense ratios, expressed in percentages of net sales, are shown for each of the 25 kind-of business groups. The table also shows the average sales per establishment on a kind-of-business basis for credit and non-credit establishments, respectively.

In 14 of the 25 kind-of-business groups in which wholesale merchants operated, operating expenses of those extending credit accommodations to their customers were higher than for those which did not render the credit function. In three kind-of-business groups (clothing and furnishings, dry goods, and petroleum and its products), expenses were approximately the same, regardless of the extension of non-extension of credit, while in eight cases expenses were somewhat lower for those operating on a credit basis.

The data on credit sales, shown in Table 4 of the United States Summary and in Table VIII of this chapter, reveal several important points. Among them should be mentioned the fact that the performance of the credit function involved additional expense over those operating on a non-credit basis. This was true of 14 of the 25 kind-of-business groups in the case of wholesale merchant establishments. However, the added expense incident to credit extension, even in these 14 kinds of business was relatively small, due no doubt to the additional business secured as a result of the credit function. For many years credit has been recognized as a potent business force and as a sales promotional device. It is more than mere coincidence that in 10 of the 14 kinds of business, wholesale merchant establishments selling on credit operated on a larger scale than those selling for cash. It is also more than mere coincidence that in all of the eight kinds of business in which wholesale merchants reporting credit sales had lower operating expenses, the average size of the business unit was larger than obtained for non-credit places of business. The same was true of the three kinds of business in which operating expenses were approximately the same for credit and non-credit establishments. From this evidence it may be inferred, that while credit operation adds to the costs of doing business the additional expense is relatively small and is, in many cases, more than offset by the economies accruing from larger business volume attracted through the credit privilege.

OPERATING EXPENSES IN RELATION TO TYPE OF CUSTOMERS.--Another factor in the variation of operating expenses lies in the type of outlets served, which in turn determines the variety of services required and the average size of individual purchases. It is probable that concerns selling principally to industrial users or to other wholesale organizations, and hence in larger quantities, would show a lower cost of doing business, as compared with wholesale establishments of the same type and in the same line of business, whose principal sales are to retailers, and still lower than those who also cater to home consumers. It may be that an exhaustive statistical study of the data presented in Table 5 showing operating expenses for establishments reporting a distribution of sales by outlets, will shed some some light on the subject.

SIZE OF THE BUSINESS UNIT AND ITS EFFECT UPON OPERATING EXPENSES. --One of the important contributions to the theory of cost variation lies in the analysis of operating expenses of two homogeneous types of wholesaling, namely, wholesale merchants and manufacturers' sales branches with stocks. Data for each of these wholesale types are presented in Table 7 of the United States Summary by kind of business and by size of the business unit. For all wholesale merchants together, the average operating cost during 1933 was 15.5 percent of net sales. Small scale establishments operated by wholesale merchants, with annual sales under $10,000, reported operating costs of 35.5 percent, while those with annual sales of $10,000 to $50,000 showed a cost of 25.7 percent of net sales. As the average size of the business establishment increased the total expense ratio decreased until it reached a low of 10.1 percent of sales for establishments with annual business of $10,000,000 and over. This evidence that operating expenses declined as the size of the business increased

TABLE VIII - Operating Expenses and Average Sales per Establishment for Wholesale Merchants reporting Credit Sales.

Kind of Business	Expense ratio of establishments		Average sales per establishment	
	Reporting credit sales	Not reporting credit sales	Reporting credit sales	Not reporting credit sales
Total	16.5	12.6	$166,000	$92,000
Amusement and sporting goods	22.4	36.7	94,000	44,000
Automotive products	24.1	17.9	84,000	73,000
Chemicals	22.1	10.7	150,000	167,000
Clothing and furnishings	16.0	16.1	152,000	67,000
Coal	14.9	6.0	302,000	367,000
Drugs and drug sundries	17.3	13.0	380,000	166,000
Dry goods	13.5	13.2	271,000	152,000
Electrical goods	22.3	23.3	143,000	59,000
Farm products-raw materials	9.1	6.7	341,000	479,000
Farm products-consumer goods	15.0	14.3	182 000	76,000
Farm supplies	18.2	13.0	117,000	151,000
Furniture and house furnishings	22.3	24.4	108,000	53,000
General merchandise	17.9	7.7	875,000	129,000
Groceries and foods (except farm products)	13.4	11.5	205,000	78,000
Hardware	21.4	22.2	301,000	255,000
Jewelry and optical goods	26.3	16.3	66,000	43,000
Lumber and building materials (other than metal)	25.5	23.8	103,000	67,000
Machinery, equipment and supplies (except electrical)	25.0	31.4	89,000	35,000
Metals (except scrap)	22.1	18.0	165,000	88,000
Paper and its products	21.4	22.9	153,000	85,000
Petroleum and its products	17.7	17.5	135,000	87,000
Plumbing and heating equipment and supplies	24.4	46.0	108,000	31,000
Tobacco and its products (except leaf)	6.5	5.9	377,000	150,000
Waste materials	18.0	18.5	94,000	20,000
All other products	19.1	17.7	101,000	39,000

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is not uniform for all kinds of business. As a general rule operating costs decreased as the business of the establishments increased from the lowest two brackets to those establishments which had net sales of from $50,000 to $100,000 during the year. The few exceptions to this statement are found in kinds of business where the number of establishments was too small to have any special significance. As the establishments reached beyond the $100,000 annual sales mark, the tendency is still for operating expenses to decline, but exceptions become numerous.

In Table IX, an attempt has been made to show what happened to operating expenses as the size of the establishment increased, separately for wholesale merchants and for manufacturers' sales branches with stocks. In the case of wholesale merchants, it is interesting to note that in all 25 kind-of-business groups, operating expenses were lower for establishments with average annual sales of $10,000 to $50,000, as compared to those in the lower sales bracket (under $10,000). As the size of the establishment grew, expenses did not always decrease, so that in the case of establishments with annual sales of $300,000 to $500,000 only 19 kinds of business showed lower costs over establishments in the next smaller size group while in 6 kinds of business the expenses were actually higher. A similar situation was found in the next higher size group. This would seem to suggest that in some kinds of business, the optimum size of the business unit may be found in the middle-sized groups, while other kinds of wholesale business may be more subject to decreasing costs. It is also evident that the very small units were the most expensive.

For manufacturers' sales branches with stocks, the optimum size would seem to be reached in the majority of kinds of business at even a lower level than for wholesale merchant establishments. Thus, 12 of the 23 kind-of-business groups with establishments in the $200,000 to $300,000 size group either had higher costs than those with sales of $100,000 to $200,000 or the costs were the same. However, as the size of the establishment grew beyond the $1,000,000 volume, the majority of the kinds of business showed lower expenses. From these data it may be inferred that as far as sales branches (with stocks) are concerned, the very small establishments were the most expensive, and that for some kinds of business the optimum size is reached at a relatively low volume while for other kinds of business large units are the most profitable until the $5,000,000 to $10,000,000 size group is reached when many of the establishments begin to have higher costs than those of the preceding size group.

PAY ROLL AS A PART OF OPERATING EXPENSES.--Pay roll, exclusive of the compensation of proprietors and firm members, was 5.3 percent of the net sales reported by all wholesale establishments for 1933. It accounted for 46.2 percent of total reported expenses. Pay roll varied considerably with the different functional types of wholesale organizations. For wholesalers proper it was 47.6 percent of their expenses. For manufacturers' sales branches, it represented 45.2 percent of total expenses. The larger proportion of expenses in pay roll on the part of manufacturers' sales branches, as compared with wholesalers, may be explained in part by the fact that all executives for sales branches have been included among paid employees, whereas in the case of wholesalers proper a number of establishments were operated by proprietors and firm members whose compensation was not included in the reported pay roll. It is also interesting to note the difference in pay roll as between those branches that carried stocks and those which did not. For the first type of manufacturers' sales branch, pay roll was 6.6 percent of sales and 44.1 percent of operating expenses. Manufacturers' sales branches without stocks had a pay roll of but 3.7 percent of net sales, although it constituted only a little more than one-half of the expenses (50.2 percent). In the case of bulk tank stations, pay roll comprised 41.0 percent of operating expenses; for chain store warehouses it was 43.8 percent; for assemblers and country buyers, 44.7 percent; and for agents and brokers, 49.0 percent.

TABLE IX.--OPERATING EXPENSES, BY KIND OF BUSINESS, IN RELATION TO SIZE OF ESTABLISHMENT

Size group	Total expenses, percent of net sales	Number of kind-of-business groups in which operating expenses were, as compared with preceding size groups 1/		
		Lower	Higher	Same
WHOLESALE MERCHANTS				
Under $10,000	35.5	...	...	...
$10,000 to $50,000	25.7	25	...	...
$50,000 to $100,000	21.1	24	1	...
$100,000 to $200,000	19.0	21	2	2
$200,000 to $300,000	17.0	22	3	...
$300,000 to $500,000	14.6	19	6	...
$500,000 to $1,000,000	13.9	19	5	1
$1,000,000 to $2,000,000	13.4	17	8	...
$2,000,000 to $5,000,000	12.2	15	10	...
$5,000,000 to $10,000,000	11.1	14	5	1
$10,000,000 and over	10.1	7	4	1
MANUFACTURERS' SALES BRANCHES - WITH STOCKS 2/				
Under $10,000	14.2	...	...	...
$10,000 to $50,000	31.8	20	3	...
$50,000 to $100,000	29.6	16	7	...
$100,000 to $200,000	25.6	19	3	1
$200,000 to $300,000	22.4	11	9	3
$300,000 to $500,000	17.8	16	6	...
$500,000 to $1,000,000	16.1	16	6	....
$1,000,000 to $2,000,000	14.5	15	6	1
$2,000,000 to $5,000,000	12.3	15	4	1
$5,000,000 to $10,000,000	11.8	7	4	....
$10,000,000 and over	8.1	4	4	.....

1/ For several trades no establishments appeared in some of the larger size groups, hence the sum of the Lower, Higher, and Same columns varies as between groups.

2/ Manufacturers' sales branches were found in only 23 of the 25 trades.

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Inasmuch as operating expenses varied with the different kinds of business, the same may be expected of pay roll, which is the most important item of operating expenses in the wholesale business. In no kind-of-business group was pay roll less than 34.4 percent of total expenses; in 3 kinds of business it was less than 40.0 percent; in 16 kind-of-business groups it was from 40.0 to 50.0 percent of total expenses; and in 6, pay roll exceeded 50.0 percent of the costs of doing business.

TABLE X - PAY ROLL AS A PERCENT OF TOTAL EXPENSES, BY KINDS OF BUSINESS: 1933

Total	46.2
Amusement and sporting goods	49.9
Automotive products	49.8
Chemicals	43.0
Clothing and furnishings	48.2
Coal	45.8
Drugs and sundries	43.7
Dry goods	51.3
Electrical goods	50.8
Farm products-raw materials	38.8
Farm products-consumer goods	45.0
Farm supplies	42.9
Furniture and house furnishings	49.2
General merchandise	39.4
Groceries and foods (except farm products)	45.7
Hardware	53.3
Jewelry and optical goods	48.5
Lumber and building materials (other than metal)	50.1
Machinery, equipment and supplies (except electrical)	52.1
Metals (except scrap)	51.2
Paper and its products	51.0
Petroleum and its products	41.0
Plumbing and heating equipment and supplies	47.7
Tobacco and its products (except leaf)	34.4
Waste materials	43.6
All other products	46.7

CHANGES IN OPERATING EXPENSES SINCE 1929.--For all wholesale trade combined, operating expenses were higher in 1933 than in 1929, rising from 8.9 percent of net sales to 11.5 percent and thus registering an increase of 29.2 percent. Expenses were higher for each type group except for agents and brokers, in which case they remained at 3.2 percent during both years. In the case of wholesalers proper operating expenses rose from 11.7 percent in 1929 to 15.0 percent in 1933. For manufacturers' sales branches they rose from 9.8 percent to 12.5 percent; for bulk tank stations, from 14.3 to 19.7 percent; for chain store warehouses, from 4.3 to 4.5 percent; and for assemblers and country buyers costs more than doubled, rising from 4.5 to 9.8 percent.

While complete explanations can not be given of the possible causes for the higher costs of doing business during 1933, it would appear that they were due in part to two principal factors. In the first place, the lower dollar volume of business during 1933 presented a smaller base over which to spread operating expenses. In every wholesale business enterprise there are certain irreducible fixed charges. Such charges become

burdensome as the dollar volume of business declines. Even the so-called variable expenses frequently can not be reduced to the same degree as the decline in business volume; hence the percentage of expenses to sales tends to rise when business slumps even though in absolute amounts they are actually reduced.

A second factor in the rise of operating expenses is to be found in the larger volume of physical goods which had to be handled during 1933 per dollar of sales. Inasmuch as prevailing prices were considerably lower than in 1929 the decrease in tonnage handled during 1933 was not commensurate with the decline in dollar volume. This point may be illustrated by the merchandise stocks on hand at the end of 1933 in comparison to the inventories during the earlier year. While wholesale trade volume was 53.4 percent lower in 1933 than in 1929, stocks on hand were but 41.6 percent less. Stated otherwise, at the end of 1929 stocks of merchandise maintained by wholesale establishments were 7.6 percent of the sales during the year. At the end of 1933, however, stocks were 9.4 percent of the year's business. When it is remembered that the stocks are figured at cost or replacement values, sales at selling prices, and that the mark-up (due to higher operating expenses) was proportionally greater in 1933, it would seem that the actual inventories carried during the latter year were considerably more substantial than the ratio between 9.4 and 7.6 would seem to indicate.

12-60-1
Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 1.— UNITED STATES SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total		Part-time	
	1933	1929 1/	1933	1929 1/	Amount	1933	1929		Amount	Percent of sales		
Total	164,170	169,654	$32,151,373	$68,950,108	$3,710,233	11.5	8.9	1,096,977	$1,714,109	5.3	$59,871	$3,013,179
Wholesalers proper 2/	82,865	79,784	12,997,276	29,288,220	1,948,513	15.0	11.7	637,052	926,937	7.1	30,818	1,982,758
Wholesale merchants	76,856	74,476	11,302,947	25,370,795	1,791,392	15.8	-	600,847	861,501	7.6	29,104	1,737,102
Exporters	453	754	558,147	1,507,824	34,131	6.1	-	4,239	9,007	1.6	622	105,950
Importers	2,176	2,262	776,354	1,808,524	81,461	10.5	-	18,847	36,234	4.7	456	123,950
Limited function wholesalers	3,380	2,292	359,828	601,077	41,529	11.5	-	13,119	20,195	5.6	636	15,756
Manufacturers' sales branches 3/	16,873	17,086	7,557,363	16,335,917	942,251	12.5	9.8	232,829	426,284	5.6	6,540	550,345
With stocks	12,444	4/	5,144,688	4/	764,670	14.9	-	193,177	337,119	6.6	5,185	549,912
Without stocks	4,429	4/	2,412,675	4/	177,581	7.4	-	39,652	89,165	3.7	1,355	433
Bulk tank stations 5/	26,190	19,611	1,888,675	2,390,213	372,990	19.7	11.3	95,962	153,060	8.1	2,141	138,574
Chain store warehouses	462	559	1,431,563	1,929,681	64,767	4.5	4.3	18,450	28,383	2.0	518	66,204
Assemblers and country buyers	23,962	34,226	1,774,121	4,749,382	173,825	9.8	4.5	61,906	77,616	4.4	15,794	223,141
Assemblers of farm products	11,283	21,884	718,588	2,304,230	77,757	10.8	-	28,106	35,021	4.9	10,187	124,906
Cooperative marketing associations 2/	2,732	4,208	686,072	1,458,366	65,726	9.6	-	20,911	28,555	4.2	4,631	49,076
Cream stations	2,860	4/	31,459	4/	4,893	15.6	-	2,736	2,259	7.2	152	747
Elevators 6/	7,087	8,134	338,002	986,786	25,449	7.5	-	10,153	11,781	3.5	824	48,412
Agents and brokers	13,818	18,388	6,502,375	14,256,695	207,887	3.2	3.2	50,778	101,829	1.6	4,060	52,157
Brokers	3,414	3,689	2,088,370	4,037,944	34,536	1.7	-	8,242	16,543	0.8	557	6,584
Commission merchants	3,128	3,479	2,224,864	4,694,934	72,011	3.2	-	17,744	35,922	1.6	1,444	22,388
Export agents	240	260	135,126	398,559	5,736	4.2	-	1,641	2,372	1.8	60	1,406
Import agents	179	85	50,541	57,158	3,230	6.4	-	423	826	1.6	23	1,558
Manufacturers' agents	4,972	6,987	573,964	1,775,355	38,901	6.8	-	10,362	18,631	3.2	813	9,994
Selling agents	1,235	3,260	988,401	2,622,663	41,357	4.2	-	8,446	20,883	2.1	411	9,371
Other agents	650	528	441,109	670,082	12,116	2.7	-	3,920	6,652	1.5	752	856

See footnotes at end of Table 2B.

WHOLESALE DISTRIBUTION: 1933

TABLE 2-A.--SUMMARY [illegible] 1933

[illegible]

(All values expressed in thousands [illegible]. [illegible] amount less than $500.)

Kind of Business	Number of establishments		Net sales			Total expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
Total	164,170	169,654	$32,151,373	$68,950,108	-53.4	$3,710,233	11.5	1,096,977	$1,714,109	$59,871	$3,013,179
Amusement and sporting goods	1,352	1,446	271,888	485,400	-44.0	48,863	18.0	14,443	24,391	564	19,505
Cameras and motion picture equipment and supplies	87	158	32,362	80,844	-60.0	3,031	9.4	997	1,747	19	2,086
Moving picture films	446	558	159,923	243,417	-34.3	27,536	17.2	7,665	14,505	263	2,000
Sporting goods (general line)	201	281	23,928	74,128	-67.7	6,312	26.4	2,140	2,805	38	5,205
Toys, novelties, and fireworks	506	272	32,652	49,214	-33.7	6,504	19.9	2,218	3,018	102	5,682
All other	312	177	23,023	37,797	-39.1	5,480	23.8	1,423	2,316	142	4,532
Automotive products	6,304	4,600	874,269	2,255,525	-61.2	164,726	18.8	54,106	82,094	1,032	122,104
Automobiles and other motor vehicles	657	743	249,973	1,226,347	-79.6	39,081	15.6	12,966	19,842	211	21,511
Automotive equipment (including accessories and parts)	4,730	3,202	323,360	642,574	-49.7	83,224	25.7	31,935	43,815	653	74,493
Tires and tubes	917	655	300,934	386,604	-22.2	42,421	14.1	9,205	18,437	168	26,100
Chemicals	2,473	2,233	652,597	1,193,603	-45.3	102,776	15.7	22,613	44,216	522	73,619
Dyestuffs	100	79	45,387	48,700	- 6.8	7,996	17.6	1,424	3,879	11	5,328
Explosives	101	118	25,024	107,252	-76.7	4,682	18.7	866	2,187	46	2,596
Industrial chemicals	382	549	271,857	493,049	-44.9	25,284	9.3	5,029	11,718	79	24,903
Naval stores	54	65	39,865	93,523	-57.4	2,009	5.0	430	793	25	2,313
Paints and varnishes	1,221	1,027	166,177	304,999	-45.5	41,028	24.7	11,278	18,325	285	30,469
All other	615	395	104,287	146,080	-28.6	21,777	20.9	3,586	7,314	76	8,010
Clothing and furnishings	4,376	5,519	996,304	2,180,859	-54.3	108,569	10.9	30,298	52,306	1,349	82,711
Clothing and furnishings (general line)	262	425	55,827	133,730	-58.3	4,367	7.8	1,333	1,995	102	4,245
Clothing, men's and boys'	478	569	77,029	214,264	-64.0	8,264	10.7	2,443	4,294	105	11,547
Clothing, women's and children's	978	986	263,606	312,790	-15.7	24,089	9.1	7,052	12,724	463	8,281
Furnishings (general line)	275	313	53,099	115,334	-54.0	5,683	10.7	1,806	2,970	46	4,667
Furnishings, men's and boys'	691	697	106,853	207,979	-48.6	15,848	14.8	4,316	7,525	241	11,793
Furnishings, women's and children's	338	317	34,135	104,961	-67.5	5,164	15.1	1,511	2,473	95	5,658
Hosiery	361	420	131,592	300,633	-56.2	8,975	6.8	2,063	4,489	72	5,995
Millinery and millinery supplies	475	489	46,840	116,023	-59.6	6,901	14.7	2,496	3,401	98	6,171
Shoes and other footwear	498	756	227,323	560,873	-59.5	29,288	12.9	7,278	12,435	127	24,354
Clothing second-hand	7/	62	7/	3,547		7/		7/	7/	7/	7/
Furs, dressed, and fur clothing	7/	342	7/	70,634		7/		7/	7/	7/	7/
Gloves	7/	122	7/	37,405		7/		7/	7/	7/	7/
Other clothing and furnishings	7/	18	7/	2,684		7/		7/	7/	7/	7/
Coal	1,382	1,343	631,958	1,160,290	-45.5	52,681	8.3	12,316	24,135	1,138	25,461
Drugs and drug sundries	1,562	1,713	523,392	844,419	-38.0	90,220	17.2	25,158	39,418	455	80,347
Drugs (general line)	406	538	344,482	575,100	-40.1	44,058	12.8	15,196	21,514	255	58,872
Drugs (specialty lines)	358	308	79,875	73,332	+ 8.9	20,110	25.2	4,714	8,806	45	11,134
Patent medicines	136	217	19,512	53,764	-63.7	5,827	29.9	671	1,280	23	1,284
Toilet articles and preparations	380	303	47,933	96,334	-50.2	14,894	31.1	2,965	5,637	99	5,762
All other	282	247	31,590	45,889	-31.2	5,321	16.8	1,612	2,681	33	3,295
Dry goods	4,795	5,180	2,242,392	3,802,868	-41.0	170,648	7.6	47,394	87,529	988	205,508
Dry goods (general line)	631	1,071	444,758	889,508	-50.0	45,274	10.2	16,014	23,802	236	69,094
Knit goods	429	257	106,095	72,707	+45.9	11,558	10.9	3,353	5,725	107	9,472
Notions	874	996	120,922	166,266	-27.3	18,190	15.0	6,730	9,725	132	17,238
Piece goods	2,284	2,696	1,515,383	2,624,281	-42.3	88,978	5.9	19,678	44,850	451	100,931
All other	577	160	55,234	50,106	+10.2	6,648	12.0	1,619	3,427	62	8,773
Electrical goods	3,232	3,870	705,411	2,435,149	-71.0	121,695	17.3	37,341	61,848	806	103,134
Electrical appliances, equipment and supplies	2,511	2,892	557,991	1,839,236	-69.7	93,592	16.8	29,268	48,393	647	87,774
Radios and radio equipment	533	806	83,224	491,621	-83.1	12,810	15.4	3,658	6,090	101	7,721
Refrigerators	188	172	64,196	104,292	-38.4	15,293	23.8	4,415	7,365	58	7,639
Farm products-raw materials	16,799	29,612	3,876,211	11,716,453	-66.9	183,926	4.7	45,501	71,344	6,684	539,405
Cotton	2,115	5,234	895,183	3,061,610	-70.8	45,773	5.1	6,079	10,482	391	210,584
Grain	9,201	12,198	1,197,151	3,791,665	-68.4	62,036	5.2	18,787	27,225	1,670	160,202
Hides, skins, and furs (raw)	1,238	1,508	165,525	524,087	-68.2	12,951	7.8	2,962	5,351	372	20,014
Horses and mules	242	252	21,400	38,980	-45.1	1,537	7.2	425	511	176	588
Livestock	2,569	7,288	998,394	3,170,313	-68.5	21,071	2.1	6,099	10,535	645	2,660
Silk (raw)	22	33	72,969	170,946	-57.3	2,191	3.0	240	953	1	7,738
Tobacco (leaf)	820	1,003	277,885	469,142	-40.8	22,139	8.0	8,343	11,227	3,215	103,694
Wool and mohair	284	403	187,279	334,061	-43.9	12,260	6.5	1,896	4,185	102	30,142
All other	328	1,693	59,425	155,649	-61.8	3,968	6.7	670	875	112	3,783
Farm products-consumer goods	23,664	20,896	3,178,427	5,808,111	-45.3	404,576	12.7	134,056	182,243	16,997	81,751
Dairy products (general line)	1,733	736	299,366	474,880	-37.0	81,477	27.2	28,260	38,004	880	10,260
Butter	354	367	56,[illegible]	339,330	-62.3	3,885	10.6	1,263	1,556	90	646
Cheese	366		90,968			11,656	12.8	1,958	3,425	77	5,819
Milk and cream	3,740	797	115,357	242,994	-52.5	24,572	21.3	9,172	11,127	284	1,722
All other dairy products	566	281	78,217	[illegible]	+16.8	24,646	31.5	7,250	10,630	256	1,869

TABLE 2-A.--SUMMARY OF WHOLESALE [illegible] FOR THE [illegible]: 1933

ALL [illegible]

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Kind of business	Number of establishments		Net sales			Total expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
Farm products-consumer goods (Continued)											
Poultry and poultry products	3,662	3,830	$316,437	$760,795	-58.4	$30,569	9.7	11,645	$13,839	$1,374	$7,640
Dairy and poultry products	3,810	3,691	456,796	670,160	-31.8	47,105	10.3	16,522	22,532	1,077	16,709
Fruits and vegetables (fresh)	9,083	11,194	1,733,284	3,252,975	-46.7	174,646	10.1	55,418	79,032	12,685	34,146
All other	350	4/	51,207	4/		6,020	11.8	2,568	2,098	274	2,940
Farm supplies	2,467	1,973	363,771	898,275	-59.5	50,987	14.0	17,060	21,859	1,014	48,663
Feed	1,533	1,284	169,508	571,068	-70.3	18,173	10.7	7,021	8,821	459	13,088
Fertilizer	363	279	103,311	187,470	-44.9	11,566	11.2	3,255	4,430	131	14,142
Seeds	452	316	67,028	116,062	-42.2	18,107	27.0	5,840	7,199	341	18,842
All other	119	94	23,924	23,673	+ 1.1	3,141	13.1	944	1,409	53	2,591
Furniture and house furnishings	2,784	2,977	354,626	994,052	-64.3	59,946	16.9	18,660	29,464	954	60,084
China, glassware and crockery	320	411	35,875	86,777	-58.7	6,122	17.1	1,797	2,978	50	5,477
Floor coverings	395	463	126,228	323,075	-60.9	13,495	10.7	3,339	6,601	105	19,326
Furniture	730	1,146	82,630	344,630	-76.0	15,036	18.2	5,133	7,856	298	10,552
House furnishings (except as specified)	1,223	779	94,850	181,328	-47.7	18,761	19.8	6,220	8,679	475	18,339
Musical instruments and sheet music	116	178	15,043	58,242	-74.2	6,532	43.4	2,171	3,350	26	6,390
General merchandise	193	370	243,319	596,066	-59.2	22,081	9.1	6,284	8,654	177	24,161
Groceries and foods (except farm products)	23,847	22,006	7,574,961	13,239,533	-42.8	716,393	9.5	221,609	327,205	8,113	496,898
Groceries (general line)	4,025	6,900	2,576,506	5,203,417	-50.5	189,197	7.3	68,344	97,109	1,866	245,926
Confectionery and soft drinks	3,836	2,959	282,257	356,242	-20.8	53,936	19.1	17,336	22,558	863	18,109
Fish and sea foods	1,880	1,448	166,585	243,682	-31.6	29,377	17.6	10,144	13,841	1,229	7,622
Meats and meat products	3,225	3,605	1,112,114	3,102,286	-64.2	111,851	10.1	39,007	56,957	1,050	30,323
Other food and grocery specialties	10,881	7,094	3,437,499	4,333,906	-20.7	332,032	9.7	86,778	136,740	3,105	194,918
Hardware	1,495	1,789	394,180	866,158	-54.5	79,035	20.1	30,110	42,117	557	120,030
Hardware (general line)	744	1,227	309,994	754,594	-58.9	64,996	21.0	25,346	34,662	441	102,154
Hardware (specialty lines)	751	562	84,186	111,564	-24.5	14,039	16.7	4,764	7,455	116	17,876
Jewelry and optical goods	2,073	2,365	148,752	494,581	-69.9	35,101	23.6	11,145	17,010	317	46,891
Jewelry (general line)	730	1,098	54,909	192,764	-71.5	10,728	19.5	3,261	5,073	169	18,643
Clocks and watches	163	140	18,824	66,664	-71.8	3,681	19.6	845	1,606	12	5,421
Diamonds and other precious stones	243	497	15,311	124,796	-87.7	1,994	13.0	440	726	25	8,791
Other jewelry specialties	422	190	27,604	65,863	-58.1	5,923	21.5	1,766	2,781	75	7,791
Optical goods	515	440	32,104	44,492	-27.8	12,775	39.8	4,833	6,824	36	6,245
Lumber and building materials (other than metal)	3,721	5,513	522,075	2,144,052	-75.7	94,612	18.1	28,738	47,366	3,596	79,735
Lumber and millwork	1,508	2,291	215,355	1,134,206	-81.0	32,035	14.9	10,192	15,408	1,149	33,863
Asbestos products	101	124	26,535	75,610	-64.9	4,545	17.1	1,149	2,559	93	681
Brick and tile	236	426	25,174	98,855	-74.5	4,612	18.3	1,090	2,380	135	5,292
Cement	198	158	39,766	142,726	-72.1	7,207	18.1	1,561	3,613	159	4,244
Glass	396	254	76,998	89,449	-13.9	11,430	14.8	3,783	6,509	788	8,866
All other	1,282	2,258	138,247	603,206	-77.1	34,783	25.2	10,963	16,897	1,272	26,789
Machinery, equipment and supplies (except electrical)	11,449	11,855	1,264,855	3,058,130	-58.6	268,438	21.2	84,159	139,886	4,199	248,676
Commercial machinery, equipment and supplies	2,008	1,804	126,013	250,929	-49.8	36,859	29.3	15,276	22,410	386	19,476
Office equipment and supplies (except furniture)	942	589	73,873	72,521	+ 1.9	22,767	30.8	10,500	15,283	135	8,474
Store equipment and supplies	266	585	9,264	58,320	-84.1	2,765	29.8	936	1,366	52	1,515
All other	800	630	42,876	120,088	-64.3	11,327	26.4	3,840	5,761	199	9,487
Construction machinery, equipment and supplies	592	498	53,275	132,690	-59.9	12,419	23.3	3,633	6,052	150	12,646
Construction machinery	89	178	7,287	55,631	-86.9	1,693	23.2	418	800	36	3,484
Road machinery and equipment	191	119	22,259	30,788	-27.7	5,379	24.2	1,495	2,489	22	5,056
All other	312	201	23,729	46,271	-48.7	5,347	22.5	1,720	2,763	92	4,106
Farm and dairy machinery and equipment	800	560	117,178	385,838	-69.6	33,165	28.3	10,798	15,915	417	53,340
Industrial machinery, equipment and supplies	5,021	6,142	671,384	1,648,880	-59.3	114,584	17.1	33,719	59,739	2,363	108,832
Bottles and bottling equipment	272	190	27,440	36,417	-24.7	4,000	14.6	1,062	1,813	44	3,258
Machine tools	149	297	25,511	102,160	-75.0	2,815	11.0	747	1,397	88	3,533
Mechanical rubber goods	162	174	21,474	63,433	-66.1	3,281	15.3	947	1,874	48	2,003
Mill and mine supplies (general line)	1,346	1,418	184,398	410,973	-55.1	35,604	19.3	11,472	18,197	864	58,102
All other	3,092	4,063	412,561	1,035,897	-60.2	68,884	16.7	19,491	36,458	1,319	41,936
Professional equipment and supplies	1,078	1,000	119,266	207,816	-42.6	30,719	25.8	10,214	15,230	507	26,364
Dental equipment and supplies	315	337	30,669	48,767	-37.1	9,580	31.2	3,161	4,909	58	9,912
Surgical, medical and hospital equipment and supplies	334	335	28,442	56,413	-49.6	8,006	28.1	2,450	4,041	98	4,560
All other	429	328	60,155	102,636	-41.4	13,133	21.8	4,603	6,280	351	11,892

TABLE 2-4.—SUMMARY OF WHOLESALE TRADE FOR THE UNITED STATES: 1933

ALL TYPES OF ESTABLISHMENTS BY KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Kind of Business	Number of establishments		Net sales			Total expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
Service equipment and supplies	1,445	1,439	$101,720	[illegible]1,098	-49.4	$29,087	28.6	9,077	$14,487	$222	$20,910
Barber and beauty parlor equipment and supplies	629	562	27,020	50,443	-46.4	8,481	31.4	3,210	4,157	65	6,322
Laundry equipment and supplies	184	141	24,599	46,216	-46.8	6,495	26.4	1,710	3,290	47	4,197
Other service equipment and supplies	632	716	50,109	104,439	-52.0	14,111	28.2	4,157	7,040	109	10,391
Transportation equipment and supplies	535	412	76,011	230,879	-67.1	11,606	15.3	1,442	3,053	134	7,108
Aircraft and aeronautical equipment and supplies	11	14	4,250	2,341	+81.5	775	18.3	42	224	...	249
Railroad equipment and supplies	240	257	42,431	201,942	-79.0	6,485	15.3	878	3,519	95	2,241
All other	284	141	29,330	26,596	+10.3	4,344	14.8	508	2,310	39	4,618
Metals (except scrap)	1,985	2,277	1,231,814	4,439,810	-72.3	78,219	6.3	19,682	40,055	1,825	63,092
Iron and steel	1,315	1,643	919,899	2,839,964	-67.6	50,786	5.5	14,825	27,603	1,507	44,340
Sheet metal products	175	253	34,734	202,459	-82.8	5,401	15.5	1,650	2,646	224	5,350
Other metal and metal works	495	381	277,181	1,397,387	-80.2	22,032	7.9	3,807	9,806	94	11,402
Paper and its products	2,851	3,103	600,526	1,132,583	-47.0	98,253	16.4	29,322	50,151	779	69,355
Paper and its products (general line)	769	1,568	309,356	679,014	-54.4	50,023	16.2	14,283	24,976	329	35,322
Paper and its products (specialty lines)	1,277	584	238,637	307,813	-22.5	32,705	13.7	9,666	17,921	242	21,738
Stationery and stationery supplies	479	719	37,677	113,568	-66.8	9,763	25.9	3,732	4,998	101	7,067
Wall paper	326	232	14,856	32,188	-53.8	5,762	38.8	1,641	2,256	107	5,228
Petroleum and its products	28,455	23,007	2,292,960	3,233,663	-29.1	423,693	18.5	108,979	173,813	2,630	184,075
Plumbing and heating equipment and supplies	2,249	2,786	265,167	819,667	-67.6	62,326	23.5	18,617	29,756	843	59,942
Heating equipment (general line)	227	397	17,034	73,808	-76.9	4,071	23.9	1,184	2,050	55	2,342
Pipe, valves and fittings	120	217	18,530	86,359	-78.5	3,701	20.0	1,089	1,857	57	3,802
Plumbing and heating equipment (general line)	1,011	1,607	140,487	540,323	-74.0	34,639	24.7	11,139	16,494	481	42,466
Stoves and ranges	111	137	11,842	26,849	-55.9	2,468	20.8	707	1,282	52	1,896
All other	780	428	77,274	92,328	-16.3	17,447	22.6	4,498	8,073	198	9,436
Tobacco and its products (except leaf)	1,988	2,016	1,263,418	1,691,173	-25.3	73,300	5.8	15,533	25,201	278	52,956
Waste materials	3,417	4,000	282,602	552,280	-48.8	30,108	10.7	12,683	13,131	1,255	28,018
Iron and steel scrap	760	844	65,801	258,794	-74.6	9,757	14.8	3,324	4,150	334	9,664
Junk and scrap (general line)	1,929	3,083	175,340	234,082	-25.1	12,299	7.0	5,287	5,157	644	13,792
Waste paper, rags and rubber	728	273	41,461	59,404	-30.2	8,052	19.4	4,072	3,824	217	4,562
All other products	9,057	7,205	1,395,498	2,907,410	-52.0	169,061	12.1	51,170	78,917	2,807	125,060
Bags and bagging	213	162	37,657	66,680	-43.5	4,506	12.0	2,329	2,118	86	4,459
Beer	2,384	4/	132,104	4/		24,210	18.3	5,407	7,945	412	5,918
Books and periodicals	191	408	37,123	169,429	-78.1	12,921	34.8	3,631	6,493	157	9,770
Cordage and twine	78	105	28,558	54,281	-47.4	2,334	8.2	812	1,250	8	2,825
Flowers and nursery stock	725	833	29,516	71,351	-58.6	7,145	24.2	2,641	3,215	142	2,568
Forest products (except lumber)	606	1,020	102,437	205,420	-50.1	10,866	10.6	2,837	5,141	376	11,235
Leather	430	559	113,331	288,752	-60.8	9,012	8.0	2,068	4,016	40	16,249
Leather goods	792	993	49,930	168,479	-70.4	8,871	17.8	3,022	4,468	156	10,854
Newspapers and magazines	718	228	125,252	33,612	+272.6	27,914	22.3	10,744	18,650	367	9,188
Oils and greases (animal and vegetable)	165	171	121,730	316,791	-61.6	8,365	6.9	2,495	3,279	25	11,435
Rubber, crude	33	49	33,244	240,611	-86.2	1,407	4.2	232	845	...	4,316
Rubber goods (general line)	92	92	38,048	121,220	-68.8	6,678	17.6	2,194	937	13	3,234
Wines and spiritous liquors	767	77	87,369	20,913	+317.8	9,388	10.7	2,247	3,797	50	16,213
Yarn	175	285	160,777	395,379	-59.3	5,167	3.2	977	2,279	86	5,169
Miscellaneous kinds of business	1,685	2,423	298,422	754,512	-60.4	30,277	10.1	9,734	14,764	249	13,825

WHOLESALE DISTRIBUTION: 1933

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S.: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
WHOLESALERS PROPER 2/											
WHOLESALE MERCHANTS											
Amusement and sporting goods	976	880	$78,274	$162,297	-51.8	$19,274	24.6	5,240	$8,677	$261	$13,262
Cameras and motion picture equipment and supplies	74	4/	2,642	4/		833	31.5	243	581	19	587
Moving picture films	143	4/	23,258	4/		5,191	22.3	763	2,293	35	1,114
Sporting goods (general line)	174	4/	20,095	4/		5,630	28.0	1,898	2,488	34	4,800
Toys, novelties, and fireworks	336	4/	16,336	4/		3,978	24.4	1,401	1,894	71	3,554
All other	247	4/	15,943	4/		3,642	22.8	935	1,621	102	3,207
Automotive products	5,168	3,414	425,310	1,338,125	-68.2	98,274	23.1	38,003	51,747	858	82,695
Automobiles and other motor vehicles	388	632	128,436	914,734	-86.2	16,669	13.2	6,329	8,467	184	7,867
Automotive equipment, accessories and parts	4,251	2,570	246,280	399,797	-38.4	71,986	29.2	28,434	38,960	614	67,730
Tires and tubes	545	212	52,594	23,594	+122.9	9,619	18.3	3,240	4,320	60	7,098
Chemicals	1,292	1,077	197,185	327,973	-39.9	40,184	20.4	10,114	17,538	369	31,724
Dyestuffs	50	4/	26,693	4/		5,067	19.0	986	2,522	9	3,718
Explosives	24	4/	909	4/		128	14.1	41	57	17	81
Industrial chemicals	125	4/	41,322	4/		5,867	14.2	1,547	2,980	38	5,116
Naval stores	22	4/	19,207	4/		686	3.6	218	333	10	1,807
Paints and varnishes	815	583	70,861	114,154	-37.9	19,245	27.2	6,040	9,104	228	17,491
All other	256	4/	38,193	4/		9,191	24.1	1,282	2,542	57	3,511
Clothing and furnishings	2,854	3,402	390,789	1,053,882	-62.9	62,404	16.0	18,628	29,666	958	48,077
Clothing and furnishings (general line)	203		25,768			3,651	14.2	1,104	1,534	75	3,961
Clothing, men's and boys'	341		37,299			5,611	15.0	1,737	2,912	60	6,745
Clothing, women's and children's	627		117,311			17,637	15.0	5,020	9,181	376	7,412
Furnishings (general line)	157	2,586	12,746	717,447	-62.2	2,052	16.1	691	986	85	2,641
Furnishings, men's and boys'	480		41,145			7,713	18.7	2,572	3,736	126	7,383
Furnishings, women's and children's	200		14,655			2,647	18.1	836	1,218	60	2,984
Hosiery	184		22,121			2,376	10.7	728	1,085	23	2,684
Millinery and millinery supplies	219	316	22,678	72,022	-68.5	4,888	21.6	1,785	2,477	79	1,709
Shoes and other footwear	363	500	97,066	264,413	-63.3	15,829	16.3	4,155	6,537	54	12,558
Coal	734	755	230,208	640,577	-64.1	30,083	13.1	7,685	12,990	936	21,015
Drugs and drug sundries	1,078	1,109	342,462	508,424	-32.6	56,973	16.6	18,524	27,107	334	66,346
Drugs (general line)	360	484	273,630	405,262	-32.5	41,365	15.1	13,975	19,946	240	54,104
Drugs (specialty lines)	192	476	22,458	81,607	-65.8	5,311	23.6	1,440	2,482	31	6,597
Patent medicines	90		5,489			1,260	23.0	347	554	8	709
Toilet articles and preparations	222	149	16,346	21,555	-24.2	5,238	32.0	1,558	2,362	86	1,837
All other	214	4/	24,537	4/		3,799	15.5	1,204	1,763	29	3,099
Dry goods	2,938	3,385	754,311	1,564,981	-51.8	101,707	13.5	29,925	49,750	674	142,495
Dry goods (general line)	489	797	249,239	549,330	-54.6	39,963	16.0	14,452	19,694	206	53,705
Knit goods	278	4/	53,414	4/		8,544	16.0	2,459	4,617	80	8,822
Notions	501	730	40,626	82,001	-50.5	8,071	19.9	2,609	4,252	78	7,772
Piece goods	1,229	1,612	381,056	883,466	-56.9	40,304	10.6	8,915	18,722	280	65,461
All other	441	4/	29,976	4/		4,825	16.1	1,490	2,465	30	6,735
Electrical goods	2,063	2,146	270,754	836,141	-67.6	60,508	22.3	19,987	30,501	610	43,821
Electrical appliances, equipment and supplies	1,514	1,416	186,923	482,554	-61.3	40,581	21.7	13,472	20,708	494	33,294
Radios and radio equipment	399	652	36,252	315,538	-88.5	8,522	23.5	2,635	4,087	78	5,265
Refrigerators	154	78	47,579	38,049	+25.0	11,405	24.0	3,880	5,706	38	5,262
Farm products-raw materials	2,148	2,971	872,891	2,578,448	-66.1	67,862	7.8	13,626	22,957	1,147	233,717
Cotton	231	398	258,395	929,058	-72.2	16,587	6.4	1,415	3,823	56	84,202
Grain	723	526	302,738	813,516	-62.8	21,616	7.1	4,848	8,755	407	85,799
Hides, skins, and furs (raw)	597	1,060	89,667	305,799	-70.7	8,696	9.7	1,962	3,477	175	14,263
Horses and mules	62	123	5,200	12,935	-59.8	470	9.0	106	97	12	202
Livestock	146	313	23,235	138,535	-83.2	1,198	5.2	356	455	48	518
Silk (raw)	4	10	2,915	70,159	-95.8	104	3.6	27	57	1	253
Tobacco (leaf)	184	259	58,606	85,484	-31.4	9,500	16.2	3,342	2,933	400	10,115
Wool and mohair	113	160	116,792	202,935	-42.4	8,320	7.1	1,325	3,050	30	24,740
All other	82	122	15,343	20,027	-23.4	1,371	8.9	245	300	8	13,625
Farm products-consumer goods	9,924	8,783	1,515,687	2,967,081	-48.9	225,995	14.9	76,430	103,171	4,168	47,267
Dairy products (general line)	1,077		180,738			57,047	31.6	18,454	27,882	679	5,847
Butter	118		15,983			1,471	9.2	455	575	24	382
Cheese	124	1,347	33,475	547,490	-42.4	3,961	11.8	861	1,304	2	2,414
Milk and cream	470		45,607			14,543	31.9	4,643	6,754	67	551
All other dairy products	336		39,747			10,884	27.4	3,567	4,529	116	1,166

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
WHOLESALE MERCHANTS (Continued)											
Farm products—consumer goods (Continued)											
Poultry and poultry products	1,445	1,160	$159,569	$400,427	-60.2	$15,849	9.9	5,251	$7,077	$596	$3,545
Dairy and poultry products	1,045	603	272,400	384,719	-29.2	33,140	12.2	10,826	15,460	446	11,196
Fruits and vegetables (fresh)	5,203	5,673	752,328	1,634,445	-54.0	87,072	11.6	31,340	38,458	2,218	21,645
All other	106	4/	15,840	4/		2,028	12.8	1,023	1,132	20	491
Farm supplies	1,683	1,100	212,190	513,420	-58.7	35,130	16.6	12,394	15,673	786	32,709
Feed	1,142	760	124,568	340,392	-63.4	18,112	14.5	5,323	6,871	418	11,015
Fertilizer	95	91	13,526	56,523	-76.1	1,251	9.2	406	618	31	2,133
Seeds	373	349	60,397	116,505	-36.4	13,425	22.2	5,967	7,240	316	17,464
All other	73		13,699			2,342	17.1	698	944	21	2,097
Furniture and house furnishings	1,510	1,438	141,111	417,356	-66.2	31,921	22.6	11,440	16,023	643	37,822
China, glassware and crockery	149	4/	9,876	4/		2,772	28.1	929	1,250	15	2,844
Floor coverings	177	4/	39,458	4/		5,360	13.6	1,642	2,778	69	10,635
Furniture	356	476	31,453	120,243	-73.8	7,561	24.0	2,998	3,861	207	6,421
House furnishings (except as specified)	734	4/	48,026	4/		10,865	22.6	3,927	4,904	332	12,098
Musical instruments and sheet music	94	109	12,298	24,943	-50.7	5,363	43.6	1,944	3,230	20	5,824
General merchandise	57	188	61,207	178,072	-65.6	10,700	17.6	5,151	5,724	118	11,730
Groceries and foods (except farm products)	16,288	13,896	2,747,964	4,785,544	-42.6	360,983	13.1	131,118	176,907	5,622	319,384
Groceries (general line)	3,434	5,251	1,360,871	2,779,204	-51.0	126,230	9.3	53,970	74,133	1,467	196,651
Confectionery and soft drinks	3,242	2,360	182,793	271,859	-32.8	34,493	18.9	13,516	15,816	771	13,518
Fish and sea foods	1,671	1,289	102,584	198,619	-48.4	26,957	26.3	8,711	11,785	889	4,965
Meats and meat products	2,186	2,157	359,824	663,723	-45.8	51,473	14.3	17,760	25,955	671	13,477
Other food and grocery specialties	5,755	2,839	741,892	872,139	-14.9	121,830	16.4	37,161	49,218	1,824	90,773
Hardware	1,144	1,213	339,339	704,345	-51.8	72,726	21.4	28,268	38,851	510	114,413
Hardware (general line)	692	925	301,932	660,233	-54.3	64,266	21.3	25,253	34,275	470	101,763
Hardware (specialty lines)	452	288	37,407	44,112	-15.2	8,460	22.6	3,015	4,576	40	12,650
Jewelry and optical goods	1,432	1,545	85,422	266,311	-67.9	20,725	24.3	7,132	10,218	249	30,156
Jewelry (general line)	648		37,429			8,245	22.0	2,584	3,950	117	17,453
Clocks and watches	99		8,388			1,291	15.4	326	575	10	2,295
Diamonds and other precious stones	136	1,296	7,475	243,713	-71.8	941	12.6	244	350	25	4,298
Other jewelry specialties	248		15,555			3,699	23.8	1,201	1,557	57	2,861
Optical goods	301	249	16,575	22,598	-26.7	6,549	39.5	2,777	3,786	40	3,249
Lumber and building materials	2,352	3,522	231,784	1,133,856	-79.6	58,814	25.4	20,105	29,563	2,813	60,394
Lumber and millwork	575	1,487	103,786	632,008	-83.6	22,737	21.9	8,232	11,338	831	30,806
Asbestos products	34		1,447			527	36.4	172	301	70	308
Brick and tile	88		7,318			1,794	24.5	451	833	84	1,130
Cement	107	2,035	10,994	501,848	-74.5	2,532	23.0	645	1,193	120	1,525
Glass	284		15,537			5,425	34.9	1,871	3,043	407	4,969
All other	944		92,702			25,799	27.8	8,734	12,855	1,301	21,656
Machinery, equipment and supplies (except electrical)	5,791	5,986	468,214	1,134,592	-58.7	118,868	25.4	39,483	60,066	2,198	129,024
Commercial machinery, equipment and supplies	858	785	44,015	106,612	-58.7	13,115	29.8	4,680	6,587	252	11,257
Office equipment and supplies (except furniture)	179	4/	8,243	4/		2,674	32.4	1,069	1,418	54	1,857
Store equipment and supplies	159	4/	5,315	4/		1,713	32.2	602	799	40	1,099
All other	520	4/	30,457	4/		8,728	28.7	3,009	4,370	158	8,301
Construction machinery, equipment and supplies	214	245	20,891	53,680	-61.1	5,348	25.6	1,466	2,322	91	6,198
Construction machinery	53	4/	2,216	4/		674	30.4	183	330	34	984
Road machinery and equipment	91	4/	8,996	4/		2,298	25.5	601	979	19	2,449
All other	87	4/	9,679	4/		2,376	24.5	682	1,013	38	2,765
Farm and dairy machinery and equipment	265	200	23,098	48,116	-52.0	5,453	23.6	1,657	2,628	147	5,804
Industrial machinery, equipment and supplies	2,414	2,915	246,407	664,748	-62.9	55,569	22.6	17,859	27,776	1,221	68,015
Bottles and bottling equipment	220	4/	10,016	4/		1,803	18.0	643	824	39	1,628
Machine tools	61	4/	11,707	4/		1,865	15.9	546	883	10	2,266
Mechanical rubber goods	65	4/	4,791	4/		1,221	25.5	414	545	34	906
Mill and mine supplies (general line)	989	4/	150,063	4/		30,037	20.0	9,870	15,599	610	45,484
All other	1,079	4/	69,830	4/		20,643	29.6	6,386	10,025	528	17,731
Professional equipment and supplies	712	662	54,597	105,761	-48.4	16,798	30.8	6,114	9,202	240	17,464
Dental equipment and supplies	282	4/	21,518	4/		7,174	33.3	2,467	3,764	33	7,799
Surgical, medical and hospital equipment and supplies	193	4/	12,424	4/		3,868	31.1	1,283	1,954	34	2,832
All other	267	4/	20,655	4/		5,756	27.9	2,364	3,484	123	6,833

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
WHOLESALE MERCHANTS (Continued)											
Machinery, equipment and supplies (except electrical) (Continued)											
Service equipment and supplies	1,080	1,001	$58,968	$105,695	-44.2	$17,274	29.3	6,143	$8,728	$170	$15,072
Barber and beauty parlor	581	4/	23,927	4/		7,918	33.1	3,037	3,877	64	6,014
Laundry equipment and supplies	93	4/	12,469	4/		2,675	21.5	704	1,335	20	2,354
All other	406	4/	22,572	4/		6,681	29.6	2,402	3,516	86	6,704
Transportation equipment and supplies	238	178	20,238	49,980	-59.5	5,311	26.2	1,564	2,823	77	5,214
Aircraft and aeronautical	[illegible]	4/	544	4/		252	39.1	106	153	-	194
Railroad	39	4/	5,957	4/		1,473	24.7	318	742	24	772
All other	191	4/	13,637	4/		3,586	26.3	1,140	1,928	53	4,248
Metals (except scrap)	705	796	107,768	406,750	-73.5	23,427	21.7	7,699	12,308	815	29,702
Copper	7	4/	818	4/		134	16.4	32	46	1	177
Iron and steel	397	534	66,943	254,427	-73.7	16,546	24.7	5,347	8,498	579	22,278
Sheet metal products	125	4/	15,312	4/		3,142	20.5	1,079	1,707	182	3,363
Other metal and metal works	176	4/	24,695	4/		3,605	14.6	1,241	2,057	53	3,884
Paper and its products	2,149	2,235	313,743	682,421	-54.0	67,349	21.5	23,093	36,761	686	60,793
Paper and its products (general line)	540	1,242	171,139	404,939	-57.7	35,155	20.5	11,970	20,208	317	52,673
Paper and its products (specialty lines)	865	367	105,205	182,218	-42.3	20,354	19.3	7,010	11,059	197	17,570
Stationery and stationery supplies	333	410	23,331	65,271	-64.3	6,338	27.2	2,514	3,321	65	5,485
Wall paper	311	216	14,068	29,993	-53.1	5,502	39.1	1,599	2,173	107	5,065
Petroleum and its products	1,748	3,011	214,270	492,879	-56.5	37,791	17.6	9,753	14,936	429	13,313
Plumbing and heating equipment and supplies	1,428	1,674	141,449	489,441	-71.1	35,651	25.2	11,198	17,532	545	40,986
Heating equipment (general line)	66	4/	4,108	4/		1,421	34.6	500	723	41	932
Pipe, valves and fittings	81	4/	10,773	4/		2,523	23.4	786	1,148	45	2,760
Plumbing and heating equipment (general line)	767	4/	90,294	4/		22,518	24.9	7,377	11,211	200	30,153
Stoves and ranges	76	4/	7,116	4/		1,689	23.7	536	968	26	1,450
All other	438	4/	29,158	4/		7,500	25.7	1,999	3,482	145	5,691
Tobacco and its products (except leaf)	1,617	1,575	509,581	822,231	-38.0	32,660	6.4	10,461	15,025	225	29,990
Waste materials	3,342	3,873	155,574	444,284	-65.0	28,273	18.2	12,296	12,258	1,064	27,802
Iron and steel scrap	736	580	52,195	186,202	-72.0	8,972	17.2	3,249	3,680	394	9,579
Junk and scrap (general line)	1,897	3,043	63,676	206,873	-69.2	11,467	18.0	5,002	4,871	572	13,140
Waste paper, rags and rubber	709	250	39,703	51,209	-22.5	7,834	19.7	4,045	3,707	98	5,083
All other products	6,401	4,504	495,460	921,364	-46.2	93,110	18.8	33,094	45,552	2,036	67,965
Bags and bagging	171	4/	17,504	4/		2,988	17.1	2,051	1,620	82	2,747
Beer	1,926	4/	87,009	4/		15,437	17.7	3,909	5,247	296	3,407
Books and periodicals	116	410	18,038	124,804	-85.5	6,037	33.5	1,977	3,199	142	5,077
Cordage and twine	34	4/	14,912	4/		930	6.2	279	513	[illegible]	727
Flowers and nursery stock	606	507	17,362	44,604	-61.1	4,920	28.3	1,689	2,138	118	1,986
Forest products (except lumber)	340	588	27,691	85,240	-67.5	4,600	16.6	1,783	2,442	255	3,377
Leather	295	421	51,503	128,365	-59.9	5,095	9.9	1,379	2,394	27	7,887
Leather goods	643	722	32,418	82,434	-60.7	6,546	20.2	2,379	3,260	144	8,977
Newspapers and magazines	480	4/	72,120	4/		16,157	22.4	7,266	10,825	302	3,538
Oils and greases (animal and vegetable)	52	55	21,762	36,644	-40.6	5,202	23.9	1,879	1,973	12	7,189
Rubber, crude	15	4/	10,773	4/		783	7.3	153	311	-	1,559
Rubber goods (general line)	40	30	2,118	14,620	-85.5	567	26.8	182	245	6	280
Wines and spiritous liquors	601	4/	28,407	4/		4,398	15.5	1,270	1,945	84	9,037
Yarn	60	4/	14,853	4/		1,454	9.8	364	528	15	1,864
Miscellaneous kinds of business	1,012	4/	78,990	4/		17,996	22.8	6,534	8,912	550	10,293
EXPORTERS											
Amusement and sporting goods	5	11	17,712	4,677	+278.7	1,034	5.8	117	129	20	2
Automotive products	5	24	3,891	42,444	-90.8	478	12.3	54	157	[illegible]	316
Chemicals	11	13	4,582	23,395	-80.4	228	5.0	49	126	2	394
Clothing and furnishings	17	38	1,119	5,844	-80.9	178	15.9	53	76	-	147
Drugs and drug sundries	3	9	884	1,344	-34.2	43	4.9	10	21	-	31
Dry goods	36	55	17,406	32,430	-46.3	1,411	8.1	431	957	22	4,180
Electrical goods	10	8	2,003	1,361	+47.2	267	13.3	42	94	1	16
Farm products-raw materials	156	232	260,879	876,005	-70.2	16,186	6.2	1,937	3,422	335	90,733
Farm products-consumer goods	20	17	4,552	8,419	-45.9	224	4.9	32	82	5	68
Furniture and house furnishings	3	5	37	726	-94.9	11	29.7	1	[illegible]	-	12
General merchandise	8	24	37,607	45,736	-17.8	7,871	20.9	218	817	22	2,488
Groceries and foods (except farm products)	46	69	38,943	89,628	-56.6	1,789	4.6	271	667	24	5,730
Hardware	4	9	853	1,645	-48.1	60	7.0	20	45	-	11
Jewelry and optical goods	4	2	87	434	-80.0	15	17.2	10	7	-	131
Lumber and building materials (other than metal)	47	74	13,834	83,262	-83.4	980	7.1	206	412	12	151

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
EXPORTERS (Continued)											
Machinery, equipment and supplies (except electrical)	13	36	$5,978	$19,511	-69.4	$311	5.2	66	$167	$1	$389
Metals (except scrap)	6	5	26,359	5,037	+423.3	1,089	4.1	270	739	43	138
Paper and its products	7	8	1,798	6,912	-73.6	280	15.6	73	160	-	64
Petroleum and its products	7	21	6,731	163,843	-95.9	517	7.7	64	135	5	441
Plumbing and heating equipment and supplies	5	3	1,023	4,481	-77.2	175	17.1	26	88	-	71
Tobacco and its products (except leaf)	3	4/	121	4/		12	9.9	3	5	-	25
Waste materials	6	13	108,145	13,604	+695.0	,509	0.5	156	243	113	79
All other kinds of business	33	78	3,603	77,186	-95.3	463	12.8	94	152	13	333
IMPORTERS											
Amusement and sporting goods	57	20	6,618	3,539	+87.0	1,251	18.9	338	506	9	1,102
Toys, novelties, and fireworks	54	4/	6,475	4/		1,212	18.7	331	495	9	1,069
All other	3	4/	143	4/		39	27.3	7	11	-	33
Automotive products	7	3	538	715	-24.8	145	27.0	50	60	-	176
Chemicals	58	59	26,714	50,924	-47.5	3,490	13.1	539	1,327	4	5,660
Dyestuffs	15	4/	4,704	4/		1,097	23.3	165	465	-	1,157
Industrial chemicals	21	4/	17,477	4/		1,909	10.9	255	617	4	3,914
Paints and varnishes	6	9	1,761	12,895	-86.3	179	10.2	37	101	-	178
All other	16	4/	2,772	4/		305	11.0	82	144	-	411
Clothing and furnishings	109	93	24,925	33,181	-24.9	3,899	15.6	891	1,655	15	7,969
Clothing, women's and children's	12	4/	826	4/		242	29.3	70	84	-	129
Furnishings (general line)	6	4/	941	4/		154	16.4	52	105	-	216
Furnishings, men's and boys'	14	4/	4,016	4/		837	20.8	158	311	1	1,453
Furnishings, women's and children's	30	4/	5,411	4/		969	17.9	218	404	8	1,106
Hosiery	5	4/	2,252	4/		410	18.2	93	198	-	709
Millinery and millinery supplies	37	31	11,247	13,002	-13.5	1,255	11.2	282	537	12	4,321
All other	5	4/	232	4/		32	13.8	8	16	-	35
Coal	3	1	434	665	-34.7	30	6.9	6	11	-	101
Drugs and drug sundries	46	69	5,772	22,231	-74.0	2,003	34.7	446	808	22	1,217
Drugs (specialty lines)	13	4/	2,055	4/		687	33.4	132	190	10	290
Patent medicines	4	4/	708	4/		175	24.7	23	61	-	123
Toilet articles and preparations	24	37	2,842	7,968	-64.3	1,081	38.0	274	520	12	762
All other	5	4/	167	4/		60	35.9	17	37	-	42
Dry goods	353	345	70,709	111,117	-36.4	13,146	18.6	3,559	6,517	78	20,872
Dry goods (general line)	24	51	11,531	17,044	-32.3	1,697	14.7	457	1,015	16	2,730
Knit goods	5	4/	69	4/		22	31.9	5	13	-	39
Notions	113	112	17,581	35,800	-50.9	3,784	21.5	1,404	1,822	18	4,768
Piece goods	192	151	38,643	52,020	-25.7	7,293	18.9	1,603	3,530	40	12,618
All other	21	4/	2,885	4/		350	12.1	87	137	4	717
Electrical goods	11	12	737	2,559	-71.2	166	22.5	45	80	1	54
Farm products-raw materials	127	157	104,432	229,461	-54.5	4,389	4.2	622	1,912	11	13,853
Cotton	3	5	1,430	23,164	-93.8	35	2.4	8	23	4	32
Hides, skins, and furs (raw)	60	75	20,283	46,383	-56.3	1,391	6.9	228	596	6	3,427
Silk (raw)	13	11	69,123	75,801	- 8.8	2,067	3.0	209	882	-	7,436
Tobacco (leaf)	23	24	1,703	28,729	-94.1	301	17.7	65	140	-	1,418
Wool and mohair	11	14	6,694	21,391	-68.7	325	4.9	62	132	1	796
All other	17	50	5,199	33,993	-84.7	270	5.2	50	139	-	744
Farm products-consumer goods	72	27	45,983	13,431	+242.4	1,937	4.2	713	1,260	67	395
Cheese	10	4/	3,835	4/		345	9.0	88	180	7	306
Fruits and vegetables (fresh)	58	14	41,605	11,404	+264.8	1,554	3.7	611	965	60	26
All other	4	4/	543	4/		38	7.0	14	115	-	63
Farm supplies	25	13	27,449	36,252	-24.3	2,160	7.9	212	621	19	2,434
Fertilizer	15	6	25,898	34,627	-25.2	1,919	7.4	142	494	19	2,203
All other	10	7	1,551	1,625	- 4.6	241	15.5	70	127	-	231
Furniture and house furnishings	237	206	29,659	67,866	-56.3	6,827	23.0	1,582	2,837	50	10,197
China, glassware and crockery	55	4/	8,596	4/		2,060	24.0	543	1,081	15	1,958
Floor coverings	53	4/	7,860	4/		1,850	23.5	225	480	10	4,069
Furniture	14	27	492	3,396	-85.5	112	22.8	64	121	-	330
House furnishings (except as specified)	109	4/	11,430	4/		2,400	21.0	689	1,034	25	3,400
Musical instruments and sheet music	6	7	1,281	2,809	-54.4	405	31.6	61	121	-	440
General merchandise	5	27	76,179	191,798	-60.3	2,037	2.7	424	1,239	1	9,614
Groceries and foods (except farm products)	469	369	230,394	335,089	-31.2	23,336	11.4	6,594	11,668	62	24,906
Confectionery and soft drinks	13	10	331	94	+249.8	247	29.0	76	115	-	168
Fish and sea foods	14	16	2,691	5,045	-46.6	391	14.5	89	188	2	702
Other food and grocery specialties	442	343	226,852	329,802	-31.2	25,698	11.3	6,449	11,365	60	24,036

TABLE 2 B.—[illegible] 1933

BY TYPE OF ESTABLISHMENT [illegible]

(All values expressed in thousands of dollars. [illegible])

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		[illegible]	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
IMPORTERS (Continued)											
Hardware	19	16	$1,503	$3,743	-59.8	$392	26.1	91	$204	$2	$561
Hardware (general line	3	11	176	3,360	-94.8	39	22.2	11	18	-	33
Hardware (specialty lines)	16	5	1,327	383	+246.5	353	26.6	[illegible]	186	2	508
Jewelry and optical goods	195	330	17,388	110,483	-83.8	3,692	20.6	795	1,550	40	9,263
Jewelry (general line)	12	4/	1,272	4/		302	23.7	[illegible]	147	6	770
Clocks and watches	47	4/	6,576	4/		1,702	25.9	313	681	23	2,678
Diamonds and other precious stones	86	4/	6,937	4/		986	14.2	205	[illegible]	10	4,114
Other jewelry specialties	46	4/	2,598	4/		551	21.2	151	273	4	1,523
Optical goods	4	7	[illegible]	1,957	-74.2	131	29.9	43	36	-	178
Lumber and building materials (other than metal)	33	36	2,873	7,392	-61.1	846	29.4	142	298	22	1,358
Lumber and millwork	10	[illegible]	1,636	1,721	- 4.9	447	27.3	64	132	10	738
Brick and tile	10	4/	473	4/		184	38.9	21	68	4	71
Glass	5	4/	469	4/		74	15.8	27	42	4	113
All other	8	4/	295	4/		141	47.8	30	56	4	436
Machinery, equipment and supplies (except electrical)	73	95	12,087	16,435	-26.5	1,923	15.9	437	928	10	2,609
Commercial machinery, equipment and supplies	6	13	317	4,607	-93.1	45	14.2	15	19	-	78
Industrial machinery	33	45	8,816	6,724	+31.1	1,077	12.2	218	522	9	1,467
Professional equipment and supplies	27	31	2,432	3,540	-31.3	732	30.1	193	362	2	1,002
Other machinery equipment & supplies	7	6	522	1,564	-66.6	69	13.2	11	25	-	62
Metals (except scrap)	33	36	24,3[illegible]	252,017	-90.4	732	3.0	141	374	2	995
Iron and steel	22	27	4,011	10,116	-60.3	517	12.9	66	260	2	602
Other metal and metal works	11	9	20,306	241,901	-91.6	216	1.1	[illegible]	114	-	393
Paper and its products	25	26	7,563	4,7[illegible]	+58.8	683	9.0	133	253	-	796
Paper and its products (specialty lines)	13	1	637	304	+93.1	205	34.9	36	97	-	383
Stationery and stationery supplies	7	9	824	[illegible]	-15.6	157	19.1	47	67	-	261
All other	5	16	6,152	3,483	+76.6	321	5.2	36	89	-	152
Tobacco and its products (except leaf)	8	6	2,066	3,[illegible]	-37.1	326	15.9	31	16[illegible]	5	477
All other kinds of business	210	256	57,514	311,376	-81.5	5,049	8.8	1,022	1,965	36	9,341
Bags and bagging	4	4/	617	4/		80	13.0	9	42	-	21
Books and periodicals	3	5	54	129	-58.1	20	37.0	4	4	-	39
Cordage and twine	3	4/	1,537	4/		46	30.0	7	16	-	[illegible]
Flowers and nursery stock	4	6	368	1,502	-75.5	59	16.0	14	28	1	161
Forest products (except lumber)	14	14	13,040	6,299	+107.0	742	5.7	112	293	2	1,933
Leather	9	11	1,438	4,939	-70.9	164	11.4	26	66	3	267
Leather goods	15	11	2,359	2,769	-14.8	348	14.8	69	139	9	457
Newspapers and magazines	5	4/	193	4/		66	34.2	21	43	2	33
Oils and greases (animal and vegetable)	13	9	3,746	29,924	-87.5	545	14.5	72	132	3	690
Rubber, crude	10	4/	17,651	4/		522	3.0	60	213	3	2,227
Rubber goods (general line)	2	4/	26	4/		6	26.1	.4	[illegible]	-	5
Wines and spiritous liquors	59	4/	9,741	4/		1,482	15.2	357	605	2	1,306
Yarn	3	4/	315	4/		56	19.7		28	9	101
Miscellaneous	66	4/	6,432	4/		907	14.1	259	[illegible]	4	2,033
LIMITED FUNCTION WHOLESALERS											
Amusement and sporting goods	27	5	1,345	2,108	-36.2	335	24.9	175	142	9	251
Cameras and motion picture equipment and supplies	3	4/	96	4/		31	32.3	[illegible]	18	-	9
Toys, novelties, and fireworks	18	4/	1,144	4/		264	23.1	142	108	9	203
All other	6	4/	105	4/		40	38.1	19	16	.	39
Automotive products	57	10	8,236	1,773	+364.5	1,765	21.4	[illegible]	[illegible]	4	1,257
Automobiles and other motor vehicles	5	1	2,819	1,432	+92.8	422	15.0	160	204	1	111
Automotive equipment, accessories and parts	48	7	5,327	201	+2550.2	1,325	[illegible]	393	589	3	1,140
Tires and tubes	4	2	90	110	-18.2	18	20.0	8	4	-	8
Chemicals	16	26	436	10,711	-95.9	152	34.9	32	58	1	46
Clothing and furnishings	27	44	1,290	11,188	-88.5	268	20.8	[illegible]	103	8	96
Clothing and furnishings (general line)	4	4/	96	4/		27	27.6	5	7	-	12
Clothing, men's and boys'	8	4/	400	4/		74	18.5	14	44	4	10
Furnishings (general line)	3	4/	109	4/		[illegible]	[illegible]	4	8	-	10
Furnishings, men's and boys'	4	4/	292	4/		33	11.3	[illegible]	11	2	22
Hosiery	4	4/	138	4/		36	26.1	[illegible]	9	-	19
All other	4	4/	253	4/		74	29.[illegible]	10	26	2	2[illegible]
Coal	233	57	37,74[illegible]	36,148	+142.7	5,796	6.8	[illegible]	3,152	75	68

TABLE A-B. SUMMARY OF [illegible] FOR THE [illegible]

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A hyphen indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments 1935	Number of establishments 1929 1/	Net sales 1935	Net sales 1929 1/	Net sales Percent change	Total Expenses Amount	Total Expenses % of sales	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
LIMITED FUNCTION WHOLESALERS (Continued)											
Drugs and drug sundries	44	14	$2,687	$2,960	- 9.2	$434	16.2	123	$197	$3	$519
Drugs (general line)	3	5	1,153	1,752	-34.2	94	8.2	30	42	3	300
Drugs (specialty lines)	15	4/	421	4/		116	27.6	45	58	-	87
Patent medicines	7	4/	207	4/		39	18.8	10	12	-	9
Toilet articles and preparations	[illegible]	4/	110	4/		45	40.9	15	16	-	18
All other	11	4/	796	4/		140	17.6	23	62	-	105
Dry goods	60	21	3,897	5,119	-23.9	401	10.3	140	210	9	254
Dry goods (general line)	3	4	449	257	+74.7	163	36.3	64	81	-	79
Knit goods	4	4/	173	4/		17	9.8	6	[illegible]	-	26
Notions	16	4/	267	4/		39	14.6	20	17	-	51
Piece goods	13	7	2,744	3,407	-19.5	110	4.0	27	82	9	52
All other	21	4/	264	4/		72	27.3	23	22	-	44
Electrical goods	37	16	2,345	6,628	-64.6	509	21.7	160	201	1	375
Electrical appliances, equipment and supplies	19	13	698	6,150	-88.7	185	26.5	69	75	-	190
All other	18	3	1,647	478	+244.6	324	19.7	111	126	1	185
Farm products-raw materials	6	40	3,436	13,342	-74.6	122	3.6	13	21	-	2
Farm products-consumer goods	380	416	33,825	72,971	-53.6	7,777	23.0	2,546	3,818	226	1,159
Dairy products (general line)	62	119	8,444	48,766	-56.3	3,128	37.0	1,136	1,522	20	581
Cheese	48		5,780			902	15.6	253	438	15	285
Milk and cream	60		6,776			1,610	23.8	530	802	15	119
All other dairy products	9		322			130	40.4	37	59	10	2
Poultry and poultry products	23	16	757	2,201	-65.6	189	25.0	37	58	10	5
Dairy and poultry products	26	16	8,016	7,058	+13.1	1,382	17.2	424	753	20	86
Fruits and vegetables (fresh)	148	265	2,829	14,946	-81.1	390	13.8	121	128	126	30
All other	4	4/	901	4/		45	5.1	8	8	10	51
Farm supplies	37	35	6,702	18,393	-63.6	1,041	15.5	292	356	3	729
Feed	24	31	3,987	17,756	-77.5	202	5.1	55	94	1	29
All other	13	4	2,715	637	+326.2	839	30.9	237	262	2	700
Furniture and house furnishings	36	41	4,188	8,829	-52.6	690	16.5	169	277	10	422
Furniture	10	17	342	3,021	-88.7	59	17.3	12	18	-	1
House furnishings	19	20	1,326	5,460	-75.7	296	22.3	73	132	4	36
Musical instruments	6	4	570	348	+63.8	234	41.1	64	81	2	114
All other	3	4/	1,950	4/		101	5.2	20	46	4	271
Groceries and foods (except farm products)	1,265	890	105,849	176,600	-41.2	11,350	10.9	4,233	5,571	77	7,688
Groceries (general line)	300	307	55,186	116,274	-52.5	3,221	5.8	1,296	1,654	40	5,192
Confectionery and soft drinks	413	227	19,319	12,385	+56.0	2,593	13.4	997	1,177	17	772
Fish and sea foods	21	[illegible]	139	475	-70.7	43	30.9	16	13	-	2
Meats and meat products	94	61	5,093	10,374	-50.9	1,492	29.3	383	553	2	119
Other food and grocery specialties	457	201	24,112	37,092	-35.0	4,001	16.6	1,541	2,174	18	1,603
Hardware	9	11	371	4,795	-92.3	99	26.7	28	49	2	177
Hardware (general line)	3	9	251	4,018	-93.8	56	22.3	19	28	1	144
Hardware (specialty lines)	6	2	120	777	-84.6	43	35.8	9	21	1	33
Jewelry and optical goods	18	45	1,733	2,411	-28.1	623	35.9	251	378	2	512
Lumber and building materials (other than metal)	205	142	30,230	4/		2,695	8.9	590	1,297	15	57
Lumber and millwork	180	4/	29,548	4/		2,548	8.6	555	1,212	15	51
Brick and tile	8	4/	245	4/		81	32.7	21	45	-	1
All other	17	4/	434	4/		66	15.2	16	40	-	5
Machinery, equipment and supplies	40	60	1,724	17,856	-90.3	546	31.7	181	240	2	274
Metals (except scrap)	4	19	2,052	8,777	-76.6	123	6.0	26	80	-	4
Paper and its products	41	28	10,281	10,392	- 1.1	811	7.9	342	506	19	269
Paper and its products (general line)	5	4/	158	4/		20	12.7	8	12	2	5
Paper and its products (specialty lines)	17	4/	8,620	4/		426	5.0	96	261	2	29
Stationery and stationery supplies	12	4/	1,178	4/		229	19.4	208	168	4	164
Wall paper	7	4/	325	4/		134	41.2	30	65	11	71
Petroleum and its products	193	81	14,923	22,569	-33.9	1,558	10.4	366	557	22	204
Plumbing and heating equipment & supplies	6	22	399	5,344	-92.0	153	48.5	31	45	-	28
Tobacco and its products (except leaf)	111	140	14,687	32,513	-55.4	542	5.8	290	340	8	618
Waste materials	11	26	8,367	14,448	-42.1	707	8.4	106	321	70	8
All other kinds of business	495	93	16,221	56,822	-73.2	2,732	17.9	1,091	1,454	70	539
Beer	266	4/	3,380	4/		539	15.9	158	176	8	47
Books and periodicals	12	6	939	2,613	-64.1	364	38.8	111	144	32	246

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TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
LIMITED FUNCTION WHOLESALERS (Continued)											
All other kinds of business (Continued)											
Flowers and nursery stock	7	2	$302	$38	+694.7	$81	26.8	35	$44	-	$149
Forest products (except lumber)	20	28	769	10,216	-92.5	161	20.9	34	77	-	5
Leather goods	8	8	839	682	+23.0	123	14.7	30	74	-	50
Newspapers and magazines	94	4/	6,641	4/		966	14.4	453	591	$20	7
Wines and spiritous liquors	24	4/	362	4/		76	21.0	28	50	-	15
Miscellaneous	64	4/	1,989	4/		432	21.7	242	218	19	22

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TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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Type of Establishment and Kind of Business	Number of establishments 1933	Net sales 1933	Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
			Amount	% of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITH STOCKS X/								
Amusement and sporting goods	216	$97,960	$14,803	15.1	4,962	$8,433	$249	$4,663
Cameras and motion picture equipment and supplies	6	29,589	2,160	7.3	737	1,343	...	1,487
Moving picture films	154	61,125	10,394	17.0	3,516	6,125	227	884
Sporting goods (general line)	9	1,531	521	34.0	202	239	1	374
Toys, novelties, and fireworks	20	1,942	364	18.7	119	181	4	757
All other	27	3,773	1,364	36.2	386	545	17	1,161
Automotive products	726	332,631	54,312	16.3	13,486	25,505	146	36,076
Automobiles and other motor vehicles	244	98,887	19,550	20.1	5,909	10,190	24	13,181
Automotive equipment, accessories and parts	188	20,331	6,340	31.2	2,072	2,614	24	4,118
Tires and tubes	294	213,413	28,122	13.2	5,505	12,701	98	18,777
Chemicals	703	299,412	45,486	15.2	9,416	19,562	96	34,287
Dyestuffs	12	3,551	786	22.1	111	406	...	451
Explosives	67	23,742	4,497	18.9	808	2,107	27	2,503
Industrial chemicals	139	162,475	13,677	8.4	2,574	6,280	20	15,309
Paints and varnishes	303	69,228	16,974	24.5	4,179	7,220	40	12,254
All other	182	40,416	9,552	23.6	1,744	3,549	9	3,770
Clothing and furnishings	337	199,562	25,556	12.8	6,402	12,031	202	23,935
Clothing and furnishings (general line)	3	188	65	35.1	11	29	...	51
Clothing, men's and boys'	54	21,420	1,805	8.4	522	884	12	4,764
Clothing, women's and children's	44	10,295	1,994	19.4	681	1,238	11	542
Furnishings (general line)	28	8,830	1,412	16.0	396	778	10	1,628
Furnishings, men's and boys'	73	32,879	5,143	15.6	1,058	2,213	79	2,727
Furnishings, women's and children's	28	8,021	1,103	13.8	292	611	29	1,529
Hosiery	30	15,278	1,795	11.7	376	804	11	2,284
Millinery and millinery supplies	16	985	208	21.1	61	114	4	63
Shoes and other footwear	61	101,666	12,030	11.8	3,005	5,360	46	10,347
Coal	30	13,117	2,099	16.0	515	946	11	922
Drugs and drug sundries	213	86,956	24,936	28.7	4,223	8,361	24	7,805
Drugs (general line)	11	3,195	322	10.1	91	152	1	337
Drugs (specialty lines)	91	47,821	13,534	28.3	2,985	5,821	11	4,033
Patent medicines	17	12,394	4,023	32.5	263	614	[illegible]	439
Toilet articles and preparations	79	22,335	6,833	30.6	799	1,647	[illegible]	2,863
All other	15	1,211	224	18.5	86	127	2	133
Dry goods	233	115,132	15,022	13.0	3,872	7,568	56	21,569
Dry goods (general line)	6	1,766	113	6.4	32	51	...	228
Knit goods	25	2,509	439	17.5	115	177	11	384
Notions	72	25,924	3,335	12.9	1,196	1,978	8	2,957
Piece goods	113	77,708	10,212	13.1	2,287	4,988	36	16,792
All other	17	7,225	923	12.8	242	374	1	1,208
Electrical goods	447	322,841	49,922	15.5	14,477	25,541	108	57,629
Electrical appliances, equipment and supplies	395	291,169	43,927	15.1	13,401	23,037	85	53,122
Radios and radio equipment	32	15,893	2,072	13.0	483	836	9	2,175
Refrigerators	20	15,779	3,923	24.9	593	1,668	14	2,332
Farm products-raw materials	5	558	30	5.4	10	19	...	16
Farm products-consumer goods	344	106,918	24,993	23.4	5,910	9,369	224	5,517
Dairy products (general line)	55	24,139	4,879	20.2	1,296	2,001	14	2,344
Butter	28	5,123	475	9.3	218	264	8	74
Cheese	35	31,430	5,534	17.6	396	969	1	1,941
All other dairy products	175	32,403	11,938	36.8	3,087	4,974	106	607
Poultry and poultry products	11	1,262	109	8.6	37	42	16	4
Dairy and poultry products	28	11,972	1,965	16.4	849	1,073	56	480
All other	12	589	93	15.8	27	46	23	67
Farm supplies	110	42,792	6,983	16.3	2,481	2,768	73	10,403
Feed	17	4,506	554	12.3	221	310	2	649
Fertilizer	90	37,701	6,354	16.9	2,242	2,425	69	9,731
All other	[illegible]	585	75	12.8	18	33	2	23
Furniture and house furnishings	344	71,809	10,615	14.8	2,772	5,329	107	9,413
China, glassware and crockery	10	2,018	347	17.2	85	190	1	610
Floor coverings	59	28,241	2,128	7.5	492	1,038	2	3,267
Furniture	135	25,511	4,630	18.1	1,161	2,464	38	3,137
House furnishings (except as specified)	138	15,763	3,445	21.9	1,019	1,616	65	2,383
Musical instruments and sheet music	[illegible]	276	65	23.6	15	21	1	16

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TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments 1933	Net sales 1933	Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
			Amount	% of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITH STOCKS X/ (Continued)								
Groceries and foods (except farm products)	3,200	$1,661,861	$207,785	12.5	51,493	$84,661	$1,189	$77,974
Groceries (general line)	3	375	42	11.2	11	20	1	85
Confectionery and soft drinks	110	61,424	13,412	21.8	2,389	4,011	57	2,799
Fish and sea foods	4	1,509	189	12.5	75	129	...	556
Meats and meat products	845	618,271	52,454	8.5	19,231	27,636	353	17,961
Other food and grocery specialties	2,238	980,281	141,688	18.2	29,783	52,865	768	56,573
Hardware	97	20,811	3,758	18.1	1,123	1,950	12	4,394
Hardware (general line)	8	1,570	383	24.4	115	204	...	200
Hardware (specialty lines)	89	19,241	3,375	17.5	1,008	1,746	12	4,308
Jewelry and optical goods	289	26,221	8,221	31.4	2,553	3,940	21	6,407
Jewelry (general line)	12	570	218	38.2	137	125	2	168
Clocks and watches	3	2,423	318	13.0	53	97	2	230
Other jewelry specialties	61	9,490	1,956	20.6	493	925	16	3,313
Optical goods	193	13,738	5,732	41.7	1,870	2,792	1	2,696
Lumber and building materials (other than metal)	332	107,903	18,513	17.2	4,973	9,604	501	15,767
Lumber and millwork	51	10,343	1,521	14.7	315	593	16	1,917
Asbestos products	37	21,234	3,404	16.0	810	1,921	...	310
Brick and tile	46	7,897	1,087	13.8	214	571	18	3,928
Cement	44	16,131	2,827	17.5	579	1,514	8	2,660
Glass	67	36,111	5,503	15.2	1,780	3,151	370	3,611
All other	87	16,187	4,171	25.8	1,275	1,854	92	3,341
Machinery, equipment and supplies (except electrical)	2,988	438,692	112,972	25.8	36,218	60,861	1,488	113,386
Commercial machinery, equipment and supplies	696	64,270	20,084	31.2	9,340	13,539	83	7,647
Office equipment and supplies (except furniture)	563	55,382	17,947	32.4	8,627	12,349	65	6,348
Store equipment and supplies	38	2,620	685	26.1	208	393	4	321
All other	95	6,268	1,452	23.2	505	797	11	978
Construction machinery, equipment and supplies	181	20,031	4,925	24.6	1,576	2,602	24	6,164
Construction machinery	20	3,171	560	17.7	141	250	...	2,488
Road machinery and equipment	58	7,744	2,267	29.3	583	1,107	...	2,373
All other	103	9,116	2,098	23.0	752	1,245	24	1,303
Farm and dairy machinery and equipment	473	82,164	26,018	31.7	8,745	12,696	259	46,888
Industrial machinery, equipment and supplies	1,138	179,346	38,962	21.7	10,061	21,131	828	37,773
Bottles and bottling equipment	22	12,242	1,984	16.2	358	881	2	1,566
Machine tools	15	3,662	535	14.6	147	285	66	1,045
Mechanical rubber goods	44	10,030	1,370	13.7	344	835	8	1,066
Mill and mine supplies (general line)	270	25,351	4,968	19.6	1,060	2,197	240	12,338
All other	787	128,061	30,105	23.5	8,152	16,933	512	21,758
Professional equipment and supplies	237	56,656	11,851	20.9	3,688	5,303	240	7,725
Dental equipment and supplies	43	8,596	2,286	26.6	658	1,093	15	1,990
Surgical, medical and hospital equipment and supplies	94	13,091	3,449	26.3	997	1,738	1	1,190
All other	100	34,969	6,116	17.5	2,033	2,472	224	4,545
Service equipment and supplies	231	33,182	10,473	31.6	2,661	5,216	34	5,523
Barber and beauty parlor equipment and supplies	21	2,641	433	16.4	121	200	1	280
Laundry equipment and supplies	73	10,704	3,662	34.2	971	1,895	25	1,718
All other	137	19,837	6,378	32.2	1,569	3,121	7	3,525
Transportation equipment and supplies	32	3,043	659	21.7	147	374	20	1,666
Railroad equipment and supplies	22	2,312	527	22.8	109	308	20	1,360
All other	10	731	132	18.1	38	66	...	306
Metals (except scrap)	425	215,701	25,257	11.7	6,277	11,760	83	30,089
Iron and steel	270	97,127	11,763	12.1	4,230	6,132	37	19,678
Sheet metal products	28	17,137	2,149	12.5	540	572	38	2,034
Other metal and metal works	125	101,437	11,354	11.2	1,507	4,256	8	8,377
Paper and its products	203	94,012	15,700	16.7	2,959	5,268	45	7,126
Paper and its products (general line)	35	39,585	7,793	19.7	979	1,469	7	2,494
Paper and its products (specialty lines)	108	49,265	6,513	13.2	1,490	3,032	9	3,534
Stationery and stationery supplies	50	5,162	1,394	27.0	490	767	29	1,098
Petroleum and its products	121	26,200	3,990	15.8	532	1,584	8	2,719

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Type of Establishment and Kind of Business	Number of establishments 1933	Net sales 1933	Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
			Amount	% of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITH STOCKS X/ (Continued)								
Plumbing and heating equipment and supplies	462	$82,831	$20,856	25.2	5,969	$9,352	$247	$18,476
Heating equipment (general line)	67	6,106	1,635	26.8	411	734	9	1,229
Pipe, valves and fittings	16	3,184	710	22.3	230	358	1	978
Plumbing and heating equipment (general line)	214	45,986	11,590	25.2	3,591	5,000	195	12,216
Stoves and ranges	25	3,530	671	19.0	135	240	5	433
All other	140	24,025	6,250	26.0	1,602	3,020	37	3,620
Tobacco and its products (except leaf)	86	512,474	33,256	6.5	3,195	6,555	25	20,627
All other kinds of business	556	269,294	39,605	14.7	8,959	16,152	270	40,598
Bags and bagging	17	16,090	1,193	7.4	214	333	...	1,651
Beer	93	37,141	7,693	20.7	1,174	2,289	47	2,415
Books and periodicals	31	11,930	4,816	40.4	1,137	2,321	14	4,379
Cordage and twine	25	10,331	1,126	10.9	289	536	4	1,725
Forest products (except lumber)	90	18,394	2,691	14.6	493	1,023	70	4,514
Leather	32	24,980	2,020	8.1	317	846	5	7,684
Leather goods	53	4,068	1,155	28.4	364	614	7	1,250
Newspapers and magazines	10	38,093	6,059	15.9	1,082	1,119	15	4,705
Oils and greases (animal and vegetable)	29	16,091	1,369	8.5	307	635	9	2,951
Rubber goods (general line)	30	35,426	6,008	17.0	1,998	3,557	7	3,251
Wines and spiritous liquors	27	17,251	1,239	7.2	350	552	3	3,533
Yarn	11	6,474	290	4.5	54	124	1	144
Miscellaneous	108	33,025	3,946	11.9	1,180	1,993	88	2,396
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS X/								
Amusement and sporting goods	156	58,733	11,022	18.8	3,366	5,724	1	...
Moving picture films	141	57,304	10,864	19.0	3,271	5,633	1	...
Toys, novelties, and fireworks	6	1,355	132	9.7	83	58	...	...
All other	9	74	26	35.1	12	23	...	...
Automotive products	95	54,761	6,344	11.6	845	2,170	4	2
Automobiles and other motor vehicles	11	13,041	1,345	10.3	246	562	...	...
Automotive equipment, accessories and parts	38	7,882	602	7.6	102	287	...	1
Tires and tubes	46	33,838	4,397	13.0	497	1,321	4	1
Chemicals	145	68,073	9,025	13.3	1,529	3,857	28	18
Dyestuffs	14	9,623	898	9.3	142	415	1	...
Industrial chemicals	19	26,644	2,547	9.6	381	1,201	1	...
Paints and varnishes	46	20,568	3,578	17.4	745	1,587	5	18
All other	66	11,238	2,002	17.8	261	654	21	...
Clothing and furnishings	192	68,512	6,011	8.8	1,377	3,368	45	5
Clothing and furnishings (general line)	7	2,675	53	2.0	15	40	...	...
Clothing, men's and boys'	26	11,621	539	4.6	110	346	1	...
Clothing, women's and children's	19	7,425	962	13.0	173	436	32	...
Furnishings (general line)	35	7,948	1,327	16.7	444	703	2	5
Furnishings, men's and boys'	51	15,145	1,487	9.8	307	876	9	...
Furnishings, women's and children's	14	912	118	12.9	38	75	...	...
Hosiery	22	20,326	1,368	6.7	245	794	1	...
Millinery and millinery supplies	9	675	56	8.3	19	29	...	...
Shoes and other footwear	9	1,785	101	5.7	26	69	...	...
Coal	75	59,751	4,365	7.3	766	1,979	18	33
Drugs and drug sundries	38	9,654	2,486	25.8	423	998	6	31
Drugs (specialty lines)	13	2,585	148	5.7	36	66	3	...
Patent medicines	5	369	245	66.4	7	11	2	...
Toilet articles and preparations	13	2,335	915	39.2	92	212	1	31
All other	7	4,365	1,178	27.0	288	709	...	...
Dry goods	171	142,467	6,949	4.9	1,831	3,967	19	1
Dry goods (general line)	6	8,756	560	6.4	98	275	...	...
Knit goods	19	6,162	380	6.2	71	206	2	...
Notions	47	10,421	1,419	13.6	786	1,081	15	...
Piece goods	92	116,789	4,545	3.9	863	2,377	2	1
All other	7	339	45	13.3	13	28	...	...
Electrical goods	286	73,538	6,630	9.0	1,612	3,795	24	2
Electrical appliances, equipment and supplies	267	51,508	5,700	11.1	1,403	3,184	24	1
Radios and radio equipment	17	22,020	924	4.2	208	606	...	...
Refrigerators	2	10	6	60.0	1	5	...	1
Farm products-consumer goods	19	6,243	700	11.2	220	341	1	...
Farm supplies	51	20,861	2,204	10.6	467	988	10	44

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments 1933	Net sales 1933	Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
			Amount	% of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS X/ (Continued)								
Furniture and house furnishings	141	$34,749	$3,154	9.1	737	$1,640	$23	$8
China, glassware and crockery	31	5,149	274	5.3	83	175	...	...
Floor coverings	44	22,775	2,261	9.9	410	1,096	9	...
Furniture	28	3,763	315	8.4	177	205	9	...
House furnishings (except as specified)	38	3,062	304	9.9	67	164	5	8
Groceries and foods (except farm products)	232	189,662	26,152	13.8	5,725	10,492	13	5
Confectionery and soft drinks	11	3,203	1,176	36.7	188	421	4	...
Meats and meat products	20	61,006	4,308	7.1	1,050	1,750	2	...
Other food and grocery specialties	201	125,453	20,668	16.5	4,487	8,321	7	5
Hardware (specialty lines)	34	13,329	733	5.5	166	413	1	...
Jewelry and optical goods	42	11,816	1,291	10.9	290	732	1	...
Jewelry	34	11,430	1,245	10.9	267	708	1	...
Optical goods	8	386	46	11.9	23	24	...	...
Lumber and building materials (other than metal)	223	67,744	7,101	10.5	1,492	3,524	57	115
Lumber and millwork	32	5,133	894	17.4	210	414	9	1
Asbestos products	22	3,462	487	14.1	128	261	...	...
Brick and tile	32	6,790	802	11.8	156	407	2	110
Cement	35	12,340	1,762	14.3	302	862	29	...
Glass	24	21,138	264	1.2	60	168	...	...
All other	77	18,881	2,892	15.3	536	1,412	17	4
Machinery, equipment and supplies (except electrical)	1,057	249,733	21,884	8.8	4,858	12,158	166	52
Commercial machinery, equipment and supplies	184	10,783	1,929	17.9	701	1,412	8	10
Office equipment and supplies (except furniture)	122	8,267	1,501	18.2	574	1,172	4	9
Store equipment and supplies	9	183	29	15.8	13	20	2	....
All other	53	2,333	399	17.1	114	220	2	1
Construction machinery, equipment and supplies	102	9,736	1,532	15.7	433	896	25	...
Construction machinery	17	1,578	394	25.0	74	191	1	...
Road machinery and equipment	11	3,943	458	11.6	130	271	...	...
All other	74	4,215	680	16.1	229	434	24	...
Farm and dairy machinery and equipment	26	7,207	1,257	17.4	264	418	9	...
Industrial machinery, equipment and supplies	585	179,104	13,013	7.3	2,749	7,030	78	42
Bottles and bottling equipment	8	2,766	90	3.3	23	65	...	...
Machine tools	22	1,502	312	20.8	80	173	2	...
Mechanical rubber goods	22	3,544	370	10.4	107	232	...	...
Mill and mine supplies (general line)	27	2,513	360	14.3	71	198	3	...
All other	507	168,779	11,881	7.0	2,468	6,362	65	42
Professional equipment and supplies	39	3,229	367	11.4	90	169	14	...
Surgical, medical and hospital equipment and supplies	24	664	164	24.7	31	69	13	...
All other	15	2,565	203	7.9	59	100	1	...
Service equipment and supplies	32	2,332	327	14.0	85	194	5	...
Barber and beauty parlor equipment and supplies	12	266	75	28.2	31	58	...	...
All other	20	2,066	252	12.2	54	136	5	...
Transportation equipment and supplies	88	37,342	3,459	9.3	536	2,039	35	...
Railroad equipment and supplies	80	24,306	3,078	12.7	489	1,847	35	...
All other	8	13,036	381	2.9	47	192	...	...
Metals (except scrap)	511	720,235	21,918	3.0	4,364	12,520	787	91
Copper	4	587	50	8.5	15	25	...	...
Iron and steel	426	652,991	17,884	2.7	3,588	10,274	770	90
Sheet metal products	4	350	34	9.7	7	24	3	...
Other metal and metal works	77	66,307	3,950	6.0	754	2,197	14	1
Paper and its products	226	144,108	11,730	8.1	2,269	6,408	23	14
Paper and its products (general line)	36	75,465	5,426	7.2	861	2,837	2	...
Paper and its products (specialty lines)	159	62,651	4,833	7.7	1,004	2,946	21	14
Stationery and stationery supplies	31	5,992	1,471	24.5	404	625	...	...
Petroleum and its products	19	55,782	4,438	8.0	1,233	2,379	1	...

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments 1933	Net sales 1933	Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
			Amount	% of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS X/ (Continued)								
Plumbing and heating equipment and supplies	123	$24,565	$4,309	17.5	1,039	$2,197	$10	...
Heating equipment (general line)	59	5,553	889	16.0	245	484	4	...
Pipe, valves and fittings	7	2,950	449	15.2	119	258	6	...
Plumbing and heating equipment (general line)	5	2,045	463	22.7	150	206	...	...
All other	52	14,017	2,506	17.9	525	1,249	...	...
Tobacco and its products (except leaf)	122	206,727	5,230	2.5	1,302	2,660	1	...
All other kinds of business	471	131,632	13,905	10.6	3,741	6,855	116	$12
Bags and bagging	6	2,105	171	8.1	34	90	1	...
Beer	14	325	53	16.3	19	27	59	...
Books and periodicals	17	4,452	1,492	33.5	347	743	...	...
Forest products (except lumber)	34	8,519	718	8.4	95	265	1	1
Leather	28	8,136	446	5.5	89	240	1	2
Leather goods	15	3,358	344	10.2	66	177	...	...
Newspapers and magazines	65	3,628	3,782	104.2	1,633	1,915	5	...
Oils and greases (animal and vegetable)	6	8,517	354	4.2	53	167	...	...
Rubber goods (general line)	5	432	94	21.8	8	52	...	...
Wines and spiritous liquors	15	29,062	1,937	6.7	208	799	2	...
Yarn	20	41,296	1,393	3.4	194	612	...	9
Miscellaneous	246	21,802	3,121	14.3	995	1,768	47	...

X/ Inasmuch as the 1929 data are available only for all manufacturers' sales branches combined, for comparison purposes those with stocks and those without stocks are consolidated for each of the 25 kinds of business on the following page.

Census of American Business

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITH AND WITHOUT STOCKS 3/											
Amusement and sporting goods	372	366	$156,693	$280,357	-44.1	$25,825	16.5	8,328	$14,156	$250	$4,663
Automotive products	821	748	387,392	743,877	-47.9	60,656	15.7	14,331	27,675	150	36,078
Chemicals	848	738	367,485	600,009	-38.8	54,511	14.8	10,945	23,419	124	34,305
Clothing and furnishings	529	606	268,074	512,153	-47.7	31,567	11.8	7,779	15,399	247	23,940
Coal	105	85	72,868	118,194	-38.3	6,464	8.9	1,281	2,925	29	955
Drugs and drug sundries	251	283	96,610	188,814	-48.8	27,422	28.4	4,646	9,359	30	7,836
Dry goods	404	316	257,599	413,027	-37.6	21,971	8.5	5,703	11,535	75	21,570
Electrical goods	733	960	396,379	1,413,393	-72.0	56,552	14.3	16,089	29,336	132	57,631
Farm products-raw materials	5	60	558	70,201	-99.2	30	5.4	10	19	...	16
Farm products-consumer goods	363	461	113,161	294,976	-61.6	25,693	22.7	6,130	9,710	225	5,517
Farm supplies	161	142	63,653	116,244	-45.2	9,187	14.4	2,948	3,756	83	10,447
Furniture and house furnishings	485	535	106,558	313,272	-66.0	13,769	12.9	3,509	6,969	130	9,421
Groceries and foods (except farm products)	3,432	3,907	1,851,523	3,917,937	-52.7	233,937	12.6	57,218	95,153	1,202	77,979
Hardware	131	195	34,140	79,489	-57.1	4,491	13.2	1,289	2,363	13	4,508
Jewelry and optical goods	311	263	38,037	89,528	-57.5	9,512	25.0	2,843	4,672	22	6,407
Lumber and building materials (other than metal)	555	777	175,647	486,147	-63.9	25,614	14.6	6,465	13,128	558	15,882
Machinery, equipment and supplies (except electrical)	4,045	3,352	688,425	1,424,962	-51.7	134,856	19.6	41,076	73,019	1,654	113,438
Metals (except scrap)	934	1,004	935,936	3,151,787	-70.3	47,175	5.0	10,641	24,280	870	30,180
Paper and its products	429	464	238,120	325,637	-26.9	27,430	11.5	5,228	11,676	68	7,140
Petroleum and its products	140	130	80,982	64,400	+25.7	8,428	10.4	2,165	3,963	9	2,719
Plumbing and heating equipment and supplies	585	674	107,396	269,663	-60.2	25,165	23.4	7,008	11,549	257	18,476
Tobacco and its products (except leaf)	207	236	719,201	784,091	- 8.3	38,486	5.4	4,497	9,215	26	20,627
Waste materials	2	3	169	4,572	-96.3	41	24.3	11	23	3	30
All other products	1,025	781	400,757	673,187	-40.5	53,469	13.3	12,689	22,980	383	40,580
BULK TANK STATIONS 5/											
Petroleum and its products	26,190	19,611	1,888,675	2,390,213	-21.0	372,990	19.7	95,962	153,060	2,141	138,574
CHAIN STORE WAREHOUSES											
Automotive products	4	8	8,618	5,404	+59.5	428	5.0	179	222	...	472
Clothing and furnishings	12	64	18,662	81,426	-77.1	700	3.8	220	374	13	1,418
Drugs and drug sundries	19	41	56,289	77,301	-27.2	1,712	3.0	911	1,103	1	3,885
Dry goods	9	8	63,018	6,067	+938.7	1,923	3.1	859	1,022	7	12,147
Electrical goods	3	17	3,868	12,199	-68.3	527	13.6	111	165	...	571
Farm products-consumer goods	85	45	81,733	76,306	+ 7.1	6,547	8.0	1,364	1,942	87	947
Farm supplies	4	6	1,152	1,814	-36.5	168	14.6	57	99	1	227
Furniture and house furnishings	5	13	4,209	24,353	-82.7	781	18.6	295	384	...	489
General merchandise	3	7	1,294	5,991	-78.4	142	11.0	45	55	...	158
Groceries and foods (except farm products)	288	267	1,172,607	1,569,706	-25.3	50,755	4.3	14,114	22,502	401	44,558
Groceries (general line)	230	217	1,111,503	1,458,042	-23.8	47,476	4.3	12,813	20,896	352	43,943
Fish and sea foods	4	1	541	485	+11.5	85	15.7	16	36	16	3
Meats and meat products	18	23	33,935	40,777	-16.8	1,411	4.2	390	570	15	488
Other food and grocery specialties	36	26	26,628	70,402	-62.2	1,783	6.7	895	1,000	18	124
Hardware	4	1	597	508	+17.5	166	27.8	78	84	...	197
Tobacco and its products (except leaf)	20	27	15,400	44,551	-65.4	879	5.7	205	413	...	1,001
All other kinds of business	6	55	4,116	24,055	-82.9	39	0.9	12	18	6	134
ASSEMBLERS AND COUNTRY BUYERS 8/											
ASSEMBLERS OF FARM PRODUCTS											
Farm products-raw materials	4,149	12,868	347,265	1,633,009	-78.7	22,184	6.4	6,240	9,256	2,613	103,656
Cotton	1,226	4,182	144,718	729,534	-80.2	6,318	4.4	2,080	2,220	232	9,952
Grain	801	1,543	52,868	212,508	-75.1	3,217	6.1	1,180	1,547	154	4,847
Hides, skins, and furs (raw)	436	340	14,681	7,734	+89.8	1,469	10.0	491	646	102	1,663
Horses and mules	124	95	2,508	2,487	+ 0.8	330	13.2	120	87	10	199
Livestock	1,132	4,802	56,516	470,975	-88.0	2,591	4.6	647	657	162	886
Tobacco (leaf)	199	322	61,857	143,417	-56.9	7,054	11.4	1,265	3,541	1,891	84,711
Wool and mohair	70	111	6,562	9,813	-33.1	538	8.2	150	263	19	765
All other	170	1,473	7,555	56,541	-86.6	667	8.8	307	295	43	633
Farm products-consumer goods	6,777	8,187	336,053	611,297	-45.0	51,693	15.4	20,510	23,965	7,062	10,949
Dairy products (general line)	182		9,875			2,352	23.8	873	1,029	39	137
Butter	54		2,646			315	11.9	109	117	7	124
Cheese	25	192	10,710	18,282	+115.2	523	4.9	119	246	34	708
Milk and cream	334		15,728			1,333	8.5	464	455	19	123
All other dairy products	5		378			115	30.4	26	44	8	9
Poultry and poultry products	1,869	2,284	75,480	160,642	-53.0	7,920	10.5	3,958	3,510	649	1,849
Dairy and poultry products	2,456	2,746	65,438	142,349	-54.0	7,115	10.9	3,066	2,970	501	1,700
Fruits and vegetables (fresh)	1,748	2,965	143,900	290,024	-50.4	30,612	21.3	11,039	15,027	5,661	5,623
All other	104	2/	11,893	4/		1,408	11.8	856	567	144	676

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TABLE 2-B.--SUMMARY OF WHOLESALE TRADE [illegible] THE U.S.: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A dash (-) indicates no [illegible] or an amount less than [illegible].)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
ASSEMBLERS OF FARM PRODUCTS (Continued)											
Farm supplies	128	373	$4,357	$31,212	-86.0	$457	10.5	186	$190	$51	$434
Groceries and foods (except farm products)	140	281	27,412	24,006	+14.2	2,650	9.7	943	1,292	378	8,861
All other kinds of business	89	175	3,501	4,706	-25.6	773	22.1	227	318	83	1,006
COOPERATIVE MARKETING ASSOCIATIONS 2/											
Farm products-raw materials	931	2,829	263,204	743,875	-64.6	9,842	3.7	2,802	4,632	276	31,847
Cotton	293	87	66,923	110,425	-39.4	2,074	3.1	863	1,393	27	18,768
Grain	266	1,512	42,481	245,318	-82.7	2,655	6.2	867	1,145	114	6,393
Livestock	306	1,197	130,451	356,079	-63.4	2,836	2.2	830	1,576	91	192
Tobacco (leaf)	19	2	2,735	4,055	-32.6	337	12.3	47	101	11	6,409
Wool and mohair	9	13	19,487	3,506	+455.8	1,867	9.6	168	383	5	33
All other	18	18	1,127	24,494	-95.4	73	6.5	27	34	28	52
Farm products-consumer goods	1,549	1,293	377,614	671,844	-43.8	49,292	13.1	16,172	21,763	4,193	10,161
Dairy products (general line)	332		74,252			14,073	19.0	4,310	5,544	125	1,350
Butter	144		12,903			1,604	12.4	467	592	59	145
Cheese	112		3,704			331	8.9	170	206	14	157
Milk and cream	116	306	11,980	232,813	-27.9	1,299	10.8	548	579	8	101
All other dairy products	11		3,014			1,484	49.2	529	857	13	69
All other	75		8,771			905	10.3	361	390	41	553
Dairy and poultry products	140		53,217			3,942	7.4	1,430	1,656	48	2,481
Poultry and poultry products	100	111	33,706	36,702	- 8.2	4,052	12.0	1,753	1,935	48	1,917
Fruits and vegetables (fresh)	519	676	176,067	402,329	-56.2	21,602	12.3	6,584	10,004	3,837	3,388
Farm supplies	182	35	14,772	4,272	+245.8	1,744	11.8	679	746	34	1,454
Groceries and foods (except farm products)	14	36	24,016	37,134	-35.3	4,069	16.9	970	1,042	112	3,773
All other kinds of business	56	15	6,466	1,241	+421.0	779	12.0	288	372	16	1,841
ELEVATORS 6/											
Farm products-raw materials	7,050	8,134	337,205	986,786	-65.7	25,345	7.5	10,105	11,739	820	48,319
All other kinds of business	37		797			104	13.0	48	42	4	93
CREAM STATIONS											
Farm products-consumer goods	2,860	4/	31,459	4/		4,893	15.6	2,736	2,259	152	747
AGENTS AND BROKERS											
BROKERS											
Amusement and sporting goods	4	5	200	305	-34.4	8	4.0	3	3	...	2
Automotive products	3	3	90	314	-71.3	19	21.1	7	9	...	...
Chemicals	15	29	2,490	17,150	-85.5	53	2.1	15	27	...	5
Industrial chemicals	7	4/	1,374	4/		11	0.8	4	5	...	...
All other	8	4/	1,116	4/		42	3.8	11	22	...	5
Clothing and furnishings	24	16	3,790	9,585	-60.5	153	4.0	81	70	...	1
Clothing, women's and children's	5		1,924			40	2.1	25	22	...	...
Furnishings, men's and boys'	4	12	98	6,813	-50.8	11	11.2	4	2	...	1
Furnishings, women's and children's	6		209			23	11.0	4	5	...	...
All other	3		1,121			65	5.8	44	34	...	...
Millinery and millinery supplies	3	1	164	93	+76.3	2	1.2	...	...	...	...
Shoes and other footwear	3	3	274	2,679	-89.8	12	4.4	4	6	...	...
Coal	64	86	16,461	33,588	-51.0	1,092	6.6	229	504	13	6
Drugs and drug sundries	9	20	3,702	7,223	-48.7	101	2.7	25	60	...	18
Drugs (specialty lines)	5	15	237	4,648	-94.9	23	9.7	6	8	...	17
All other	4	5	3,465	2,575	+34.6	78	2.3	19	52	...	1
Dry goods	89	77	171,883	180,599	- 4.8	902	0.5	253	567	1	154
Dry goods (general line)	4	8	1,185	2,607	-54.5	34	2.9	10	24	...	23
Notions	3	1	278	23	+1108.7	35	12.6	13	12	...	...
Piece goods	69	65	169,828	175,785	- 3.4	780	0.5	223	515	1	117
All other	13	3	592	2,184	-72.9	53	9.0	7	16	...	14
Electrical goods	11	6	368	828	-55.6	41	11.1	18	21	...	2
Electrical appliances, equipment and supplies	9	5	291	763	-61.9	32	11.0	14	14	...	...
All other	2	1	77	65	+16.5	9	11.7	4	7	...	2
Farm products-raw materials	517	799	291,082	1,220,233	-76.1	4,801	1.6	1,036	2,128	225	3,194
Cotton	184	272	106,534	413,393	-74.2	1,349	1.3	272	512	34	2,261
Grain	111	173	74,902	372,627	-79.9	809	1.1	164	324	16	154
Hides, skins, and furs (raw)	79	57	20,697	102,245	-79.8	611	3.0	129	271	15	350

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TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stock on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
BROKERS (Continued)											
Farm products-raw materials (Continued)											
Horses and mules	4	3	$401	$1,091	-63.2	$65	16.2	14	$35	...	$6
Livestock	74	259	59,745	265,194	-77.5	1,046	1.8	296	571	$35	54
Silk (raw)	3	2	510	3,556	-85.7	3	0.6	1	...	...	...
Tobacco (leaf)	32	19	11,595	9,863	+17.6	696	6.0	127	367	123	516
Wool and mohair	20	56	8,705	43,547	-80.0	108	1.2	12	19	2	49
All other	10	8	7,993	8,717	- 8.3	114	1.4	21	59	...	22
Farm products-consumer goods	566	495	169,193	263,374	-35.8	4,814	2.8	975	1,925	89	340
Dairy products-(general line)	10		1,986			42	2.1	6	13	3	1
Cheese	6	17	1,590	13,503	-54.3	35	2.2	6	21	4	1
All other dairy products	11		2,593			78	3.0	12	20	3	8
Poultry and poultry products	13	16	5,504	6,501	-15.3	133	2.4	30	64	3	1
Dairy and poultry products	28	18	23,682	15,449	+53.3	308	1.3	48	187	6	19
Fruits and vegetables (fresh)	498	444	133,838	227,921	-41.3	4,218	3.2	865	1,670	76	330
Farm supplies	71	126	27,289	104,097	-73.8	593	2.2	141	239	9	42
Feed	39	78	19,491	90,848	-78.5	455	2.3	109	176	5	23
Fertilizer	22	19	7,104	10,843	-34.5	110	1.5	27	57	...	10
Seeds	8	9	434	2,406	-71.2	18	4.1	4	4	2	9
All other	2		260			10	3.8	1	2	2	...
Furniture and house furnishings	32	15	2,171	4,400	-50.7	206	9.5	166	180	4	42
Furniture	8	6	632	3,212	-80.3	36	5.7	9	12	...	...
China, glassware and crockery	4		175			27	15.4	9	14	...	...
House furnishings	15	9	1,052	1,188	+29.5	105	10.0	45	51	1	42
All other	4		312			38	12.2	43	103	3	...
General merchandise	55	18	43,643	8,130	+436.8	463	1.1	191	311	23	...
Groceries and foods (except farm products)	1,377	1,387	1,175,064	1,666,894	-29.5	16,106	1.4	4,032	8,247	108	2,269
Groceries (general line)	48	542	27,707	500,738	-94.5	402	1.5	119	193	6	7
Confectionery and soft drinks	9	13	8,099	3,440	+135.4	317	3.9	25	85	...	1
Fish and sea foods	22	35	3,969	4,284	- 7.4	121	3.0	51	47	2	17
Meats and meat products	28	48	17,501	85,706	-79.6	238	1.4	57	93	2	9
Other food and grocery specialties	1,270	759	1,117,788	1,072,726	+ 4.2	15,028	1.3	3,800	7,829	98	2,235
Hardware	6	11	735	1,618	-54.6	24	3.3	11	11	...	...
Jewelry and optical goods	39	41	1,489	3,641	-59.1	99	6.6	25	23	2	48
Jewelry (general line)	17	4/	589	4/		55	9.3	17	14	...	17
Diamonds and other precious stones	16	4/	683	4/		23	3.4	4	4	...	2
Other jewelry specialties	6	4/	217	4/		21	9.7	4	5	2	29
Lumber and building materials (other than metal)	139	149	16,210	50,410	-67.8	998	6.2	248	427	20	114
Lumber and millwork	113	124	14,639	47,887	-69.6	872	6.0	200	357	20	79
Brick and tile	8	24	302	2,523	-33.8	30	9.9	12	21	...	1
All other	18		1,369			96	7.0	36	49	...	34
Machinery, equipment and supplies (except electrical)	87	54	5,774	4,707	+22.7	473	8.2	138	230	27	87
Commercial machinery, equipment and supplies	12	9	111	676	-83.6	11	9.9	3	1	...	...
Construction machinery, equipment and supplies	4	2	42	487	-91.4	7	16.7	1	2	...	4
Industrial machinery, equipment and supplies	46	33	3,987	2,952	+35.1	302	7.6	101	141	9	31
Transportation equipment and supplies	21	5	1,202	423	+184.2	107	8.9	28	43	...	2
Professional equipment and supplies	2		305			44	14.4	5	23	18	...
Other machinery, equipment and supplies	2	5	127	169	+155.6	2	1.6	...	...	...	...
Metals (except scrap)	30	18	9,001	17,888	-49.7	386	4.3	75	145	...	92
Iron and steel	22	4/	6,862	4/		278	4.1	47	115	...	92
Other metal and metal works	8	4/	2,139	4/		108	5.0	28	54	...	...
Paper and its products	21	65	2,474	5,351	-53.8	191	7.7	50	86	5	2
Paper and its products (general line)	4	12	720	2,015	-64.3	17	2.4	7	6	...	...
Paper and its products (specialty lines)	11	17	1,279	1,007	+27.0	150	11.7	43	69	...	2
Stationery and stationery supplies	6	36	475	2,329	-79.6	24	5.1	30	11	5	1
Petroleum and its products	49	33	44,388	29,161	+52.2	971	2.2	135	429	11	9
Plumbing and heating equipment and supplies	7	5	365	1,117	-67.3	17	4.7	4	6	...	...
Tobacco and its products (except leaf)	4	7	407	602	-32.4	23	5.7	6	5	...	...

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
BROKERS (Continued)											
Waste materials	35	53	$8,593	$53,890	-84.1	$403	4.7	84	$224	$4	$62
Iron and steel scrap	11	39	4,373	47,697	-90.8	206	4.7	30	121	...	30
Junk and scrap (general line)	17	7	3,742	3,870	- 3.3	175	4.7	46	99	3	9
Waste paper, rags and rubber	7	7	478	2,323	-79.4	22	4.6	8	4	1	23
All other products	140	172	91,508	352,839	-74.1	1,599	1.7	324	642	16	124
Beer	11	4/	910	4/		70	7.7	14	27	1	2
Flowers and nursery stock	5	1	430	85	+405.9	95	22.1	36	49	...	...
Forest products (except lumber)	16	29	2,100	11,517	-81.8	145	6.9	27	80	9	10
Leather	5	3	2,635	651	+497.1	258	9.8	43	72	...	1
Leather goods	4		1,252			21	1.7	5	8	...	...
Oils and greases (animal and vegetable)	30	45	62,697	155,397	-59.7	502	0.8	89	197	3	49
Wines and spiritous liquors	17	4/	1,324	4/		97	7.3	18	50	...	36
Rubber, crude	7	94	4,002	185,189	-89.1	74	1.8	9	25	...	7
Yarn	19		7,519			129	1.7	35	50	...	19
Miscellaneous kinds of business	26		8,639			208	2.4	48	84	3	...
COMMISSION MERCHANTS											
Automotive products	17	8	870	2,983	-70.8	78	9.0	25	39	1	47
Chemicals	22	23	13,380	23,622	-43.4	861	6.4	131	277	2	215
Explosives	4	4/	94	4/		12	12.8	2	4	2	5
Naval stores	13	4/	12,931	4/		807	6.2	113	243	...	116
All other	5	4/	355	4/		42	11.8	16	30	...	93
Clothing and furnishings	48	80	35,937	71,974	-50.1	1,493	4.2	372	666	20	457
Clothing, men's and boys'	3	59	252	67,404	-50.0	21	8.3	7	11	...	1
Clothing, women's and children's	12		14,896			201	1.3	55	87	4	42
Furnishings (general line)	5		10,794			303	2.8	90	207	2	117
Furnishings, women's and children's	3		187			60	32.1	51	54	1	1
Hosiery	13		5,939			312	5.3	57	119	11	143
Other clothing and furnishings	2		1,615			81	5.0	12	40	1	20
Millinery and millinery supplies	6	17	695	3,656	-81.0	69	9.9	22	51	1	13
Shoes and other footwear	4	4	1,559	914	+70.6	446	28.6	78	97	...	120
Coal	18	34	1,085	11,930	-90.9	163	15.0	33	76	5	8
Drugs and drug sundries	7	7	3,270	1,461	+123.8	80	2.4	36	42	...	5
Dry goods	133	149	340,211	517,371	-34.2	12,223	3.6	2,548	7,187	25	2,319
Dry goods (general line)	8	17	34,296	99,924	-65.7	617	1.8	197	370	...	13
Notions	23	23	19,908	22,712	-12.3	1,105	5.6	259	397	7	1,388
Piece goods	88	102	280,683	385,679	-27.2	10,268	3.7	2,034	6,322	17	914
Knit goods	8	7	4,985	9,056	-41.2	199	4.0	47	90	...	1
All other	6		339			34	10.0	11	8	1	3
Electrical goods	24	11	1,798	3,818	-52.9	197	11.0	74	114	2	149
Electrical appliances, equipment and supplies	21	5	1,667	778	+114.3	179	10.7	65	103	1	149
Radios and radio equipment	3	6	131	3,040	-95.7	18	13.7	9	11	1	...
Farm products-raw materials	1,294	1,227	1,190,037	2,981,719	-60.1	24,426	2.1	6,175	11,781	608	12,716
Cotton	70	114	59,942	188,767	-68.2	1,650	2.8	291	619	8	2,837
Grain	219	243	345,788	783,170	-55.8	7,095	2.1	1,301	2,883	49	3,889
Hides, skins, and furs (raw)	26	42	4,286	20,924	-79.5	129	3.0	41	42	3	60
Horses and mules	39	22	10,492	20,360	-48.5	472	4.5	149	227	51	165
Livestock	811	725	716,020	1,908,840	-62.5	12,984	1.8	3,830	7,070	296	1,003
Tobacco (leaf)	83	29	22,439	8,225	+172.8	1,019	4.5	383	549	176	1,036
Wool and mohair	33	37	27,737	39,420	-29.6	1,044	3.8	169	374	15	3,717
All other	13	15	3,333	12,013	-72.3	33	1.0	11	17	10	9
Farm products-consumer goods	1,015	1,047	378,988	559,950	-32.3	23,446	6.2	5,931	11,204	636	4,083
Poultry and poultry products	142	182	38,572	122,092	-68.4	2,277	5.9	575	1,142	52	317
Dairy and poultry products	80	28	13,534	15,334	-11.7	601	4.4	162	252	22	633
Fruits and vegetables (fresh)	776	825	323,585	409,049	-20.9	20,464	6.3	5,164	9,761	556	3,097
All other	17	12	3,297	13,475	-75.5	104	3.2	30	49	6	36
Farm supplies	58	63	2,776	24,772	-88.8	194	7.0	40	69	15	40
Feed	36	49	2,266	22,656	-90.0	151	6.7	38	54	13	9
Fertilizer	16	9	209	1,546	-86.5	10	4.8	4	4	2	...
Seeds	4	5	199	570	-47.2	20	10.1	2	4	...	17
All other	2		102			13	12.7	4	7	...	14
Furniture and house furnishings	35	26	4,219	3,511	+20.2	557	13.2	177	321	5	99
Furniture	14	12	1,905	1,993	- 4.4	227	11.9	73	131	3	54
Floor coverings	7	14	976	1,518	+52.4	178	18.2	60	102	...	5
House furnishings (except as specified)	9		1,082			104	9.6	32	55	2	34
All other	5		256			48	18.8	12	33	...	5

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TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
COMMISSION MERCHANTS (Continued)											
General merchandise	3	12	$1,990	$7,627	-73.9	$87	4.4	35	$38	...	$130
Groceries and foods (except farm products)	121	264	46,736	163,397	-71.4	1,851	4.0	537	1,048	$55	410
Confectionery and soft drinks	3	5	428	201	+112.9	30	7.0	6	12	...	3
Fish and sea foods	40	74	10,524	26,279	-60.0	971	9.2	274	586	18	54
Meats and meat products	12	59	12,454	42,706	-70.8	165	1.3	46	68	...	7
Other food and grocery specialties	66	126	23,330	94,212	-75.2	685	2.9	211	382	37	346
Hardware	4	1	178	13	+1269.2	17	9.6	5	6	...	7
Jewelry and optical goods	5	18	184	1,858	-90.1	19	10.3	4	5	1	8
Lumber and building materials (other than metal)	47	130	8,683	59,766	-85.5	590	6.8	118	273	17	156
Lumber and millwork	44	115	8,451	57,518	-85.3	535	6.3	112	246	12	156
All other	3	15	232	2,248	-89.7	58	25.0	6	27	4	...
Machinery, equipment and supplies (except electrical)	20	66	5,763	17,852	-67.7	192	3.3	52	85	2	18
Metals (except scrap)	5	18	1,752	101,590	-98.3	36	2.1	15	14	1	14
Paper and its products	4	15	299	11,035	-97.3	32	10.7	9	8	...	42
Petroleum and its products	68	18	4,597	8,505	-45.9	473	10.3	151	197	9	102
Waste materials	4	8	523	3,944	-86.8	34	6.5	7	14	...	...
All other kinds of business	176	254	181,589	116,236	+56.2	4,962	2.7	1,261	2,440	40	1,363
Beer	5	4/	81	4/		10	12.3	2	2	...	1
Flowers and nursery stock	79	97	10,232	24,137	-57.6	1,777	17.4	587	874	24	232
Forest products (except lumber)	4	22	5,506	8,605	-36.0	235	4.3	31	177	...	62
Leather	15	37	11,706	26,523	-55.9	365	3.1	52	144	3	64
Leather goods	4	5	2,187	2,244	- 2.5	74	3.4	19	48	...	...
Newspapers and magazines	9	92	635	54,727	+177.5	87	13.7	37	52	4	32
Oils and greases (animal and vegetable)	5		5,558			37	0.7	11	20	...	50
Yarn	29		24,064			1,129	4.7	200	527	2	864
Miscellaneous	26		121,620			1,247	1.0	292	526	7	58
EXPORT AGENTS											
Amusement and sporting goods	5	4	579	555	+ 4.3	60	10.4	10	28	1	...
Automotive products	28	17	9,203	12,855	-28.4	572	6.2	116	219	5	78
Chemicals	5	4	3,330	11,778	-71.7	54	2.8	17	53	1	105
Clothing and furnishings	6	6	534	655	-18.5	54	12.0	19	26	...	42
Drugs and drug sundries	6	5	212	8,666	-97.6	23	10.8	11	16	...	1
Dry goods	13	25	1,936	7,929	-75.6	95	4.9	20	53	...	11
Electrical goods	15	5	1,987	568	+249.8	200	10.1	45	58	2	13
Farm products-raw materials	35	36	46,125	133,890	-65.3	2,279	4.9	978	874	34	985
Farm products-consumer goods	12	16	2,691	5,995	-55.1	134	5.0	26	53	2	4
General merchandise	15	39	1,705	101,382	-98.3	84	4.9	32	46	3	1
Groceries and foods (except farm products)	17	17	4,809	28,911	-83.4	205	4.3	43	92	6	26
Hardware	7	11	419	5,657	-92.6	65	15.3	17	23	...	....
Lumber and building materials (other than metal)	14	9	9,008	9,902	- 9.0	302	3.4	60	131	...	4
Machinery, equipment and supplies (except electrical)	32	17	7,663	12,141	-36.9	790	10.3	92	223	6	66
Metals (except scrap)	3	5	11,335	5,212	+117.5	153	1.3	44	92	...	60
Paper and its products	5	4/	218	4/		60	27.5	13	27	...	1
Petroleum and its products	4	4	31,184	3,754	+730.7	455	1.5	70	274	...	...
All other kinds of business	15	48	2,188	49,509	-95.6	101	4.6	27	34	...	9
IMPORT AGENTS											
Amusement and sporting goods	7	4	1,154	836	+38.0	111	9.6	27	61	1	40
Chemicals	10	1	1,642	118	+1291.5	113	6.9	23	40	2	51
Clothing and furnishings	6	2	920	1,173	-21.6	29	3.2	7	11	...	54
Drugs and drug sundries	11	4	1,026	1,206	-14.9	50	4.9	18	22	...	10
Dry goods	24	14	3,383	4,696	-28.0	407	12.0	87	174	5	329
Farm products-raw materials	19	9	22,448	8,467	+165.1	1,657	7.4	48	97	1	155
Farm products-consumer goods	3	6	431	3,083	-86.0	24	5.6	5	11	...	4
Furniture and house furnishings	9	3	348	440	-21.4	134	38.7	29	49	...	34
General merchandise	3	4/	1,059	4/		63	5.9	8	40	1	...
Groceries and foods (except farm products)	32	15	12,278	13,269	- 7.5	195	1.6	53	94	2	115
Hardware	4	4/	74	4/		17	23.0	6	9	...	1
Jewelry and optical goods	3	2	274	540	-49.3	63	23.0	5	8	...	315
Lumber and building materials (other than metal)	5	1	301	284	+ 6.0	12	4.0	1	7	6	...
Machinery, equipment and supplies (except electrical)	6	5	101	393	-74.3	25	24.8	13	15	...	26
Metals (except scrap)	4	1	1,021	1,247	-18.1	95	9.3	22	53	1	212
Paper and its products	6	4/	1,078	4/		78	7.3	15	45	1	51
All other kinds of business	27	18	3,005	21,406	-86.0	156	5.2	46	70	3	151

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TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
MANUFACTURERS' AGENTS											
Amusement and sporting goods	86	107	$7,080	$23,223	-69.5	632	8.9	174	$301	$13	$114
Sporting goods (general line)	13	4/	2,085	4/		136	6.5	32	68	5	17
Toys, novelties, and fireworks	59	4/	4,201	4/		432	10.3	114	205	8	63
All other	14	4/	794	4/		64	8.1	28	28	2	34
Automotive products	166	299	27,135	88,505	-69.3	1,916	7.1	[illegible]	974	12	808
Automobiles and other motor vehicles	15	12	2,285	3,522	-35.1	368	16.1	165	196	2	232
Automotive equipment, accessories and parts	142	280	24,219	84,302	-71.3	1,432	5.9	390	713	9	535
Tires and tubes	9	7	631	681	- 7.3	116	18.4	33	65	1	41
Chemicals	171	151	25,187	50,012	-49.6	1,674	6.6	415	827	25	521
Dyestuffs	4		126			31	24.6	5	13	1	2
Industrial chemicals	54	106	12,489	43,292	-45.6	783	6.3	185	370	6	240
Naval stores	[illegible]		1,042			17	1.6	9	9	1	[illegible]
All other chemicals	67		9,889			678	6.9	166	357	5	251
Paints and varnishes	40	45	1,641	6,720	-75.6	165	10.1	50	78	11	26
Clothing and furnishings	[illegible]	537	59,273	133,717	-55.7	2,531	4.3	715	1,166	46	179
Clothing and furnishings (general line)	19		4,863			156	3.2	49	93	1	...
Clothing, men's and boys'	37		2,744			96	3.5	[illegible]	40	[illegible]	2
Clothing, women's and children's	149		17,718			847	4.8	234	362	24	42
Furnishings (general line)	26	411	5,413	111,612	-55.1	171	3.2	35	58	[illegible]	...
Furnishings, men's and boys'	43		3,000			189	6.3	62	114	[illegible]	11
Furnishings, women's and children's	[illegible]		2,818			159	5.6	48	75	2	7
Hosiery	60		13,507			563	4.2	148	296	10	91
Millinery and millinery supplies	84	59	5,310	6,867	-22.7	272	5.1	97	113	2	24
Shoes and other footwear	[illegible]	67	3,900	15,238	-74.4	78	2.0	14	15	1	2
Coal	16	18	3,489	13,958	-75.0	319	9.1	60	161	4	3
Drugs and drug sundries	60	162	7,222	29,063	-75.2	604	8.4	181	303	4	427
Drugs (general line)	5	29	2,494	12,779	-80.5	236	9.5	80	115	...	245
Drugs (specialty lines)	12		2,464			115	4.7	35	72	...	114
All other	16	106	622	6,756	-52.2	59	9.5	22	24	1	18
Patent medicines	[illegible]		143			19	13.3	7	6	1	...
Toilet articles and preparations	23	27	1,499	9,528	-84.3	175	11.7	37	86	[illegible]	50
Dry goods	481	479	114,164	195,418	-41.6	4,303	3.8	1,127	2,269	51	[illegible]
Dry goods (general line)	27	71	2,804	10,896	-74.3	163	5.8	47	[illegible]	[illegible]	30
Notions	30	95	4,746	11,852	-60.0	332	7.0	93	124	[illegible]	56
Piece goods	279	265	91,954	161,781	-43.2	3,146	3.4	835	1,698	[illegible]	506
Knit goods	54	[illegible]	9,306	10,889	+34.6	478	5.1	107	256	[illegible]	27
All other	41		5,352			184	3.4	45	107	[illegible]	50
Electrical goods	298	558	20,454	123,807	-83.5	2,046	10.0	584	921	43	422
Electrical appliances, equipment and supplies	245	458	17,109	93,983	-81.8	1,662	9.7	490	745	35	319
Radios and radio equipment	[illegible]	79	2,803	18,961	-85.2	285	10.2	75	133	7	60
Refrigerators	9	21	542	10,863	-95.0	99	18.3	19	43	1	43
Farm products-raw materials	7/	33	7/	3,857		7/		7/	7/	7/	7/
Farm products-consumer goods	4	19	157	19,627	-99.2	40	25.5	11	9	...	1
Farm supplies	34	43	2,131	10,645	-80.0	106	5.0	25	[illegible]	6	42
Feed	7	[illegible]	1,469	8,805	-83.3	57	3.9	13	18	[illegible]	34
All other	27	35	662	1,840	-64.0	[illegible]	7.4	12	23	[illegible]	8
Furniture and house furnishings	343	468	34,831	107,404	-67.6	2,620	7.5	731	1,288	[illegible]	239
Furniture	116	217	11,059	57,198	-80.7	770	7.0	210	406	12	[illegible]
China, glassware and crockery	57		7,590			487	6.4	119	203	16	8
Floor coverings	32	243	5,380	49,177	-51.8	375	7.0	92	207	...	128
House furnishings (except as specified)	134		10,714			960	9.0	290	[illegible]	31	59
Musical instruments and sheet music	4	8	[illegible]	1,029	-91.4	[illegible]	31.8	20	24	...	...
Groceries and foods (except farm products)	231	397	96,949	203,854	-52.4	4,260	4.4	999	2,008	18	1,032
Confectionery and soft drinks	19	59	9,585	7,071	+35.6	2,285	23.8	409	871	...	838
Meats and meat products	5	9	141	3,023	-95.3	2	1.4	...	...	...	...
Other food and grocery specialties	207	329	87,223	193,760	-55.0	1,973	2.3	590	1,137	18	194
Hardware	145	270	13,783	51,460	-73.2	863	6.3	248	418	8	106
Hardware (general line)	26	167	3,922	38,773	-89.9	166	4.2	51	77	1	16
Hardware (specialty lines)	119	103	9,861	12,687	-22.3	697	7.1	197	341	7	90

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TABLE 2 B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
MANUFACTURERS' AGENTS (Continued)											
Jewelry and optical goods	51	78	$2,209	$12,052	-81.7	$200	9.1	54	$82	$1	$21
Jewelry (general line)	22		1,134			121	10.7	33	58	1	12
Clocks and watches	3	75	83	11,698	-84.5	9	10.8	3	4	...	2
Other jewelry specialties	22		601			48	8.0	11	10	...	5
Optical goods	4	3	391	354	+10.5	22	5.6	7	10	...	1
Lumber and building materials (other than metal)	201	443	14,514	104,165	-86.1	1,204	8.3	330	535	112	163
Lumber and millwork	63	126	8,936	53,488	-83.3	350	3.9	100	169	6	33
Asbestos products	5		239			75	31.4	20	38	19	25
Brick and tile	23		1,266			228	18.0	61	151	34	3
Cement	3	317	122	50,677	-89.0	58	47.5	12	22	2	17
Glass	6		407			21	5.2	9	10	...	1
All other	101		3,544			472	13.3	128	245	51	104
Machinery, equipment and supplies (except electrical)	1,300	1,624	63,414	270,025	-76.5	9,490	15.0	2,398	4,351	231	2,677
Commercial machinery, equipment and supplies	226	245	5,281	18,799	-71.9	1,275	24.1	432	643	43	351
Office equipment and supplies (except furniture)	65	4/	1,351	4/		424	31.4	157	223	9	137
Store equipment and supplies	53	4/	1,108	4/		332	30.0	114	154	6	95
All other	108	4/	2,822	4/		519	18.4	161	266	28	119
Construction machinery, equipment and supplies	87	103	2,424	16,763	-85.5	588	24.3	150	224	13	264
Construction machinery	15	4/	301	4/		65	21.6	22	27	1	12
Road machinery and equipment	30	4/	1,548	4/		351	22.7	78	129	3	230
All other	42	4/	575	4/		172	29.9	50	68	9	22
Farm and dairy machinery and equipment	25	30	1,070	3,502	-69.4	166	15.5	45	75	2	164
Industrial machinery, equipment and supplies	725	998	37,661	167,327	-77.5	5,139	13.6	1,291	2,374	125	1,324
Bottles and bottling equipment	17	4/	2,263	4/		93	4.1	22	27	3	51
Machine tools	40	4/	2,805	4/		331	11.8	73	132	7	205
Mechanical rubber goods	27	4/	3,022	4/		301	10.0	77	149	6	31
Mill and mine supplies (general line)	46	4/	2,667	4/		399	15.0	92	152	11	174
All other	595	4/	26,904	4/		4,015	14.9	1,027	1,914	98	863
Professional equipment and supplies	40	37	1,402	5,174	-72.9	312	22.3	98	140	13	129
Dental equipment and supplies	5	4/	36	4/		13	36.1	7	7	...	2
Surgical, medical and hospital equipment and supplies	15	4/	798	4/		108	13.5	33	44	...	11
All other	20	4/	568	4/		191	33.6	58	89	13	116
Service equipment and supplies	85	94	5,641	9,902	-43.0	558	9.9	137	257	13	278
Barber and beauty parlor equipment and supplies	9	4/	54	4/		16	25.0	2	3	1	2
Laundry equipment and supplies	13	4/	554	4/		116	20.9	21	31	1	116
All other	53	4/	5,023	4/		426	8.5	114	223	11	167
Transportation equipment and supplies	112	117	9,935	48,558	-79.5	1,452	14.6	245	538	22	170
Railroad equipment and supplies	89	4/	9,194	4/		1,311	14.3	207	567	16	107
All other	23	4/	741	4/		141	19.0	38	71	6	63
Metals (except scrap)	189	268	19,800	108,488	-81.7	1,324	6.7	348	591	57	499
Iron and steel	110	213	13,584	91,610	-85.2	1,013	7.5	244	445	41	409
Copper	3		100			15	15.0	8	7	...	5
Sheet metal products	14	55	1,592	16,878	-63.2	75	4.7	21	38	1	3
Other metal and metal works	62		4,524			221	4.9	75	100	15	82
Paper and its products	129	176	14,346	36,356	-60.5	794	5.5	232	390	9	183
Paper and its products (general line)	34	75	7,448	21,900	-66.0	339	4.6	101	190	2	32
Paper and its products (specialty lines)	69	33	6,305	8,861	-28.8	327	5.2	99	171	5	101
All other	26	68	593	5,595	-89.4	128	21.6	32	29	2	50
Petroleum and its products	7	53	939	8,161	-88.5	142	15.1	44	74	....	41
Plumbing and heating equipment and supplies	202	331	9,790	41,318	-76.3	1,067	10.9	314	491	26	334
Tobacco and its products (except leaf)	12	20	1,360	3,137	-56.6	56	4.1	10	31	5	7
Waste materials	6	2	408	1,235	-67.0	79	19.4	23	32	1	36
All other kinds of business	351	436	35,329	135,868	-74.0	2,631	7.4	751	1,268	82	1,450
Beer	60	4/	2,382	4/		296	12.4	103	137	9	34
Forest products (except lumber)	24	46	5,263	12,353	-57.4	347	6.6	54	139	1	877
Leather	27	52	4,110	19,764	-79.2	139	3.4	27	46	3	202
Leather goods	42	43	2,666	4,455	-40.2	223	8.4	78	120	5	112

Census of American Business

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S.: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
MANUFACTURERS' AGENTS (Continued)											
All other kinds of business (Continued)											
Books and periodicals	7	27	$963	$3,882	- 9.9	$127	13.2	44	$54	$1	...
Newspapers and magazines	37		2,907			640	25.5	205	382	40	$5
Oils and greases (animal and vegetable)	9	14	1,402	5,918	-76.3	74	5.3	22	40	1	13
Rubber goods (general line)	3	2	114	216	-47.2	15	13.2	5	6	1	1
Wines and spiritous liquors	14	4/	368	4/		32	8.7	9	7	1	3
Bags and bagging	7	252	963	89,310	-82.6	16	1.7	10	10	2	...
Yarn	18		5,994			100	1.7	25	50	1	21
Cordage and twine	8		618			78	12.6	18	33	1	93
Miscellaneous	95		7,979			544	6.8	139	244	15	89
SELLING AGENTS											
Amusement and sporting goods	12	34	2,167	4,500	-51.8	324	15.0	35	85	...	62
Automotive products	24	63	2,207	17,512	-87.4	317	14.4	141	152	...	144
Chemicals	24	94	10,133	74,837	-86.5	1,404	13.9	318	462	1	598
Clothing and furnishings	111	251	75,248	142,409	-47.2	2,751	3.7	600	1,519	25	81
Clothing and furnishings (general line)	3		194			4	2.1	1	1	...	...
Clothing, men's and boys'	4		1,488			25	1.7	9	17	5	...
Clothing, women's and children's	15		5,484			154	2.8	40	84	2	3
Furnishings (general line)	11	210	5,786	129,087	-43.6	116	2.0	27	59	...	...
Furnishings, men's and boys'	17		7,499			226	3.0	88	134	2	7
Furnishings, women's and children's	8		703			24	3.4	6	6	...	5
Hosiery	42		51,731			2,103	4.1	408	1,183	16	65
Millinery and millinery supplies	5	31	359	10,748	-96.7	17	4.7	5	10	...	1
Shoes and other footwear	6	10	2,032	2,574	-21.1	82	4.0	16	25	...	...
Coal	196	292	219,341	290,791	-24.6	8,721	4.0	1,678	4,310	76	3,305
Drugs and drug sundries	26	88	3,006	16,635	-81.9	757	25.2	220	369	1	52
Toilet articles and preparations	7	23	1,085	9,399	-88.5	501	46.2	172	238	...	51
Drugs (specialty lines)	4	43	1,106	7,230	-73.4	153	13.8	22	84	...	...
Patent medicines	3		106			45	42.5	7	12	...	1
All other	12		709			58	8.2	19	35	1	...
Dry goods	230	407	384,610	736,630	-47.8	11,267	2.9	2,479	6,737	36	384
Dry goods (general line)	15	37	21,549	90,905	-76.3	850	3.9	166	556	...	2
Notions	11	29	973	5,082	-80.9	30	3.1	10	10	...	53
Piece goods	165	298	328,976	610,647	-46.1	9,478	2.9	2,116	5,591	25	162
Knit goods	32	43	24,764	29,996	+10.4	581	2.3	133	347	11	167
All other	7		8,348			328	3.9	54	233	...	...
Electrical goods	21	127	4,658	27,451	-83.0	669	14.4	160	321	12	65
Farm products-raw materials	10	56	2,772	52,727	-94.7	77	2.8	17	25	...	63
Farm products-consumer goods	9	60	1,420	62,917	-97.7	255	18.0	37	87	17	61
Farm supplies	25	25	463	13,332	-96.5	98	21.2	21	25	3	3
Furniture and house furnishings	46	143	24,534	40,159	-38.9	1,993	8.1	508	960	25	1,214
Furniture	10	57	1,432	12,031	-88.1	220	15.4	42	85	6	3
China, glassware and crockery	5	86	2,211	28,128	-17.9	56	2.5	14	28	3	...
Floor coverings	16		19,487			1,569	8.1	413	792	15	1,204
House furnishings (except as specified)	15		1,404			148	10.5	39	55	1	7
Groceries and foods (except farm products)	99	196	24,320	171,706	-85.8	1,348	5.5	329	613	42	109
Confectionery and soft drinks	12	16	174	1,865	-90.7	50	28.7	11	17	4	4
Fish and sea foods	3	11	138	3,366	-95.9	12	8.7	2	7	2	1
Meats and meat products	7	12	978	8,428	-88.4	103	10.5	28	47	....	2
Other food and grocery specialties	77	157	23,030	158,047	-85.4	1,183	5.1	288	542	36	102
Hardware	18	43	2,188	9,571	-77.1	115	5.3	42	56	3	49
Jewelry and optical goods	7	26	1,247	3,251	-61.6	70	5.6	15	50	....	...
Lumber and building materials (other than metal)	116	212	18,991	140,721	-86.5	2,557	13.5	451	1,194	21	1,436
Lumber and millwork	53	99	10,806	107,647	-90.0	927	8.6	166	403	7	60
Asbestos products	3	113	153	33,074	-75.3	52	34.0	17	30	4	38
Brick and tile	20		801			483	60.3	89	285	...	48
Glass	6		3,080			129	4.2	29	93	5	54
All other	34		4,151			966	23.3	150	375	5	1,236
Machinery, equipment and supplies (except electrical)	29	543	4,117	126,207	-96.7	783	19.0	163	477	64	37
Metals (except scrap)	72	108	92,473	380,220	-75.7	3,679	4.0	497	1,355	36	1,194
Iron and steel	53	32	48,322	97,626	-50.5	1,922	4.0	407	1,054	35	1,137
Sheet metal products	4		343	282,594	-84.4	11	3.2	3	5	...	...
Other metal and metal works	15		43,808			1,746	4.0	87	296	1	57

Census of American Business

TABLE 2-B.—SUMMARY OF WHOLESALE TRADE FOR THE U.S: 1933

BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(All values expressed in thousands of dollars. A leader indicates no information or an amount less than $500.)

Type of Establishment and Kind of Business	Number of establishments		Net sales			Total Expenses		Full-time employees (average)	Pay roll		Stocks on hand (end of year)
	1933	1929 1/	1933	1929 1/	Percent change	Amount	% of sales		Total	Part-time	
SELLING AGENTS (Continued)											
Paper and its products	35	76	$10,606	$35,898	-70.5	$544	5.1	92	$239	$1	$3
Paper and its products (specialty lines)	24	4/	5,258	4/		248	4.7	56	155	...	5
All other	11	4/	5,348	4/		296	5.5	36	84	1	...
Petroleum and its products	25	26	6,222	3,932	+58.2	358	5.8	68	184	4	86
Plumbing and heating equipment and supplies	12	52	858	6,571	-86.9	61	7.1	15	23	...	3
All other kinds of business	28	547	96,819	264,686	-63.4	3,209	3.3	560	1,658	44	432
Beer	7	4/	432	4/		62	14.4	10	11	...	6
Forest products (except lumber)	15	33	19,308	21,764	-11.3	838	4.3	117	501	40	154
Leather	16	57	8,652	40,074	-78.4	500	5.8	106	207	1	140
Leather goods	4	10	767	1,203	-36.2	27	3.5	6	14	...	1
Newspapers and magazines	9	34	1,384	8,539	-83.8	155	11.2	45	80	1	3
Rubber goods (general line)	10	1	2,304	282	+717.0	845	36.7	143	352	...	...
Yarn	13	212	59,785	192,824	-66.8	561	0.9	93	348	1	123
Miscellaneous	14		4,187			221	5.3	40	125	1	5
OTHER AGENTS											
Clothing and furnishings	144	77	115,743	52,403	+120.9	2,532	2.2	880	1,575	17	250
Clothing and furnishings (general line)	27		21,187			347	1.6	120	211	2	8
Clothing, men's and boys'	3		956			41	4.3	11	23	...	...
Clothing, women's and children's	91	75	87,652	51,471	+117.1	1,846	2.1	545	1,185	14	52
Furnishings, women's and children's	8		939			39	4.2	9	11	1	19
All other	3		1,035			137	13.2	50	84	...	171
Millinery and millinery supplies	12	2	3,974	932	+326.4	122	3.1	44	61	...	...
Dry goods	25	21	59,265	64,945	- 8.7	892	1.5	262	551	3	124
Farm products-raw materials	351	348	134,014	218,718	-38.7	4,738	3.5	1,751	2,488	612	169
Horses and mules	11		2,777			197	7.1	34	54	16	16
Livestock	98	54	9,683	60,887	-57.1	394	4.1	127	194	103	27
All other	8		13,637			480	3.6	110	246	13	58
Tobacco (leaf)	234	294	107,917	157,831	-31.6	3,659	3.4	1,480	1,984	430	58
Farm products-consumer goods	25	24	85,480	176,838	-51.7	1,814	2.1	445	958	68	28
Furniture and house furnishings	41	20	2,763	3,329	-17.0	437	15.8	117	168	28	93
Furniture	33	19	1,840	2,639	-30.3	327	17.8	96	128	23	89
House furnishings	8	1	923	690	+33.8	110	11.9	21	40	5	4
General merchandise	9	38	18,445	15,637	+18.0	607	3.3	173	350	9	...
Groceries and foods (except farm products)	8	15	17,960	55,858	-67.8	547	3.0	145	294	4	39
Jewelry and optical goods	8	12	182	3,488	-94.8	83	45.6	9	17	...	32
Machinery, equipment and supplies (except electrical)	12	9	1,595	11,934	-86.6	181	11.3	47	56	5	81
All other kinds of business	27	54	5,662	66,934	-91.5	285	5.0	91	153	6	40

1/ These are revised figures for 1929. The data previously issued include a number of concerns dealing in grain and petroleum and its products that were erroneously reported and classified in the wholesale census.

2/ Due to additional information which was not available at the time the previous census was taken, the 1929 data have been corrected for certain changes in classification.

3/ For comparison purposes wholesaling manufacturers and district and general sales offices, except those dealing in petroleum and its products, have been included in manufacturers' sales branches, 1929.

4/ 1929 equivalent not available.

5/ Figures for 1929 data for district and general sales offices dealing in petroleum and its products.

6/ Includes 1,438 cooperative elevators with net sales amounting to $88,193,000.

7/ 1933 equivalent not available.

8/ Due in part to the Federal Government's policy of rendering financial assistance to farmers in marketing their crops, the number of assemblers and country buyers of cotton, grain, livestock, and tobacco showed substantial decreases in 1933 as compared with 1929.

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Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 3. UNITED STATES RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources 1/	
							Number of establishments	Amount	Number of establishments	Amount
Total	164,170	$32,151,373	$3,710,233	11.5	$31,884,432	$62,047	1,023	$5,076	2,737	$199,818
Amusement and sporting goods	1,552	271,888	48,863	18.0	132,403	338	8	884	419	2/138,263
Automotive products	6,304	874,269	164,726	18.8	855,313	17,755	51	114	98	1,087
Chemicals	2,473	652,597	102,776	15.7	651,891	301	14	44	38	361
Clothing and furnishings	4,376	996,304	108,569	10.9	995,722	207	12	30	38	345
Coal	1,382	631,958	52,681	8.3	630,908	421	37	310	34	319
Drugs and drug sundries	1,562	523,392	90,220	17.2	522,538	6	16	53	45	795
Dry goods	4,795	2,242,392	170,648	7.6	2,241,577	330	18	82	48	403
Electrical goods	3,232	705,411	121,695	17.3	694,868	9,900	15	27	58	616
Farm products-raw materials	16,799	3,876,211	183,926	4.7	3,862,845	10,932	51	192	149	2,242
Farm products-consumer goods	23,664	3,178,427	404,576	12.7	3,174,042	2,269	103	359	260	1,757
Farm supplies	2,467	363,771	50,987	14.0	363,013	440	35	118	27	200
Furniture and house furnishings	2,784	354,626	59,946	16.9	353,494	332	14	30	58	770
General merchandise	193	243,319	22,081	9.1	242,948	3	2	3	4	365
Groceries and foods	23,847	7,574,961	716,393	9.5	7,569,661	1,032	179	885	467	3,383
Hardware	1,495	394,180	79,035	20.1	392,375	260	31	160	62	1,385
Jewelry and optical goods	2,073	148,752	35,101	23.6	148,263	387	9	25	16	77
Lumber and building materials	3,721	522,075	94,612	18.1	520,708	760	72	207	49	400
Machinery, equipment and supplies	11,449	1,264,855	268,438	21.2	1,237,270	11,534	64	483	572	15,568
Metals (except scrap)	1,985	1,231,814	78,219	6.3	1,231,488	206	11	36	11	84
Paper and its products	2,851	600,526	98,253	16.4	599,815	181	20	157	32	373
Petroleum and its products	28,455	2,292,960	423,693	18.5	2,290,141	1,900	144	545	51	374
Plumbing and heating eqp't. & supplies	2,249	265,167	62,326	23.5	263,768	801	23	34	59	564
Tobacco and its products (except leaf)	1,988	1,263,418	73,300	5.8	1,262,181	589	18	79	60	569
Waste materials	3,417	282,602	30,108	10.7	282,377	138	22	73	7	14
All other products	9,057	1,595,498	169,061	12.1	1,364,823	1,025	54	146	95	3/ 29,504

1/ Includes receipts from rental of motion picture films, rental of machines and receipts from miscellaneous sources.
2/ Consists for the most part of receipts from the rental of motion picture films.
3/ Primarily receipts from advertising.

WHOLESALE DISTRIBUTION: 1933

Table 4.—UNITED STATES CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total	164,170	$32,151,373	111,481	67.9	$22,187,296	69.0	$18,274,093	82.4	56.8	$2,967,584	13.4
[illegible] proper	82,865	12,997,276	60,901	73.5	10,758,041	82.8	8,647,933	80.4	66.5	1,694,753	15.8
[illegible] merchants	76,856	11,302,947	57,094	74.3	9,480,629	83.9	7,630,421	80.5	67.5	1,562,163	16.5
[illegible]	453	558,147	234	51.7	337,190	60.4	226,888	67.3	40.7	26,654	7.9
[illegible]	2,176	776,354	1,916	88.1	700,820	90.3	602,567	86.0	77.6	75,357	10.8
[illegible] function wholesalers	3,380	359,828	1,657	49.0	239,402	66.5	188,057	78.6	52.3	30,579	12.8
[illegible] sales branches	16,873	7,557,363	13,982	82.9	5,887,463	77.8	5,410,750	92.0	71.6	766,820	13.0
With stocks	12,444	5,144,688	10,755	86.4	4,295,508	83.5	3,884,702	90.4	75.5	651,858	15.2
Without stocks	4,429	2,412,675	3,227	72.9	1,591,955	66.0	1,526,048	95.9	63.3	114,962	7.2
[illegible] bulk stations	26,190	1,888,675	23,046	88.0	1,511,302	80.0	852,039	56.4	45.1	291,750	19.3
[illegible] warehouses	462	1,431,563	114	24.7	107,831	7.5	71,620	66.4	5.0	7,925	7.3
[illegible] and brokers	13,818	6,502,375	7,790	56.4	3,269,032	50.3	2,956,815	90.4	45.5	133,408	4.1
[illegible]	3,414	2,088,370	1,530	44.8	1,042,550	49.9	893,185	85.7	42.8	18,700	1.8
[illegible] merchants	3,128	2,224,864	1,440	46.0	863,513	38.8	766,641	88.8	34.5	43,223	5.0
Export agents	240	135,126	119	49.6	37,080	27.4	29,663	80.0	22.0	1,805	4.9
[illegible]	179	50,541	114	63.7	20,878	41.3	13,478	64.6	26.7	1,346	6.4
Manufacturers' agents	4,972	573,964	3,484	70.1	420,934	73.3	397,030	94.3	69.2	30,839	7.3
Selling agents	1,235	988,401	935	75.8	749,699	75.8	733,960	97.9	74.3	33,346	4.4
Other agents	650	441,109	167	25.7	134,378	30.5	122,858	91.4	27.9	4,149	3.1
[illegible] and country buyers	23,962	1,774,121	5,648	23.6	652,627	36.8	334,936	51.3	18.9	72,928	11.2
[illegible] of farm products	11,283	718,588	2,171	19.2	185,163	25.8	89,327	48.2	12.4	25,590	13.8
[illegible] marketing associations	2,732	686,072	906	33.2	301,137	43.9	219,540	72.9	32.0	34,786	11.6
[illegible] stations	2,860	31,459	77	2.7	2,589	8.2	1,981	76.5	6.3	967	37.4
[illegible]	7,087	338,002	2,494	35.2	163,738	48.4	24,088	14.7	7.1	11,585	7.1
WHOLESALE MERCHANTS	76,856	11,302,947	57,094	74.3	9,480,629	83.9	7,630,421	80.5	67.5	1,562,163	16.5
Amusement and sporting goods	976	78,274	700	71.7	66,124	84.5	54,803	82.9	70.0	14,817	22.4
Automotive products	5,168	425,310	4,267	82.6	359,654	84.6	233,844	65.0	55.0	86,549	24.1
Chemicals	1,292	197,185	1,118	86.5	168,140	85.3	148,503	88.3	75.3	37,076	22.1
Clothing and furnishings	2,854	390,789	2,356	82.6	357,278	91.4	336,914	94.3	86.2	57,014	16.0
Coal	734	230,208	604	82.3	182,493	79.3	151,863	83.2	66.0	27,216	14.9
Drugs and drug sundries	1,078	342,462	762	70.7	289,919	84.7	254,652	87.8	74.4	50,125	17.3
Dry goods	2,938	754,311	2,589	88.1	701,170	93.0	669,051	95.4	88.7	94,670	13.5
Electrical goods	2,067	270,754	1,778	86.0	253,673	93.7	215,081	84.8	79.4	56,523	22.3
Farm products-raw materials	2,148	872,891	1,130	52.6	385,065	44.1	223,640	58.1	25.6	35,194	9.1
Farm products-consumer goods	9,924	1,515,687	7,168	72.2	1,306,106	86.2	964,016	73.8	63.6	195,976	15.0
Farm supplies	1,683	212,190	1,248	74.2	146,363	69.0	86,496	59.1	40.8	26,587	18.2
Furniture and house furnishings	1,510	141,111	1,131	74.9	122,491	86.8	108,975	89.0	77.2	27,374	22.3
General merchandise	87	61,207	67	77.0	58,620	95.8	58,620	100.0	95.8	10,502	17.9
Groceries and foods (except farm products)	16,288	2,747,964	11,689	71.8	2,391,020	87.0	1,917,648	80.2	69.8	319,962	13.4
Hardware	1,144	339,339	1,043	91.2	313,541	92.4	276,956	88.3	81.6	66,998	21.4
Jewelry and optical goods	1,432	85,422	1,029	71.9	68,207	79.8	58,151	85.3	68.1	17,918	26.3
Lumber and building materials (other than metal)	2,352	231,784	2,046	87.0	211,284	91.2	185,493	87.8	80.0	53,932	25.5

WHOLESALE DISTRIBUTION: 1933

Table 4.— UNITED STATES CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
WHOLESALE MERCHANTS (continued)											
Machinery, equipment and supplies (except electrical)	5,791	$468,214	4,938	85.3	$438,467	93.6	$376,163	85.8	80.3	$109,517	25.0
Metals (except scrap)	705	107,768	592	84.0	97,863	90.8	89,680	91.6	83.2	21,642	22.1
Paper and its products	2,149	313,743	1,920	89.3	294,378	93.8	265,106	90.1	84.5	62,908	21.4
Petroleum and its products	1,748	214,270	1,307	78.4	175,851	82.1	121,722	69.2	56.8	31,061	17.7
Plumbing and heating equipment and supplies	1,428	141,449	1,261	88.3	136,200	96.3	108,829	79.9	76.9	33,235	24.4
Tobacco and its products (except leaf)	1,617	509,581	1,178	72.9	443,710	87.1	312,111	70.3	61.2	28,753	6.5
Waste materials	3,342	155,574	1,199	35.9	112,516	72.3	94,837	84.3	61.0	20,287	18.0
All other products	6,401	495,460	3,974	62.1	400,496	80.8	317,267	79.2	64.0	76,327	19.1
EXPORTERS	453	558,147	234	51.7	337,190	60.4	226,888	67.3	40.7	26,654	7.9
Amusement and sporting goods	5	17,712	2	40.0	21	0.1	17	81.0	0.1	12	57.1
Automotive products	5	3,891	5	100.0	3,891	100.0	3,284	84.4	84.4	478	12.3
Chemicals	11	4,582	9	81.8	4,238	92.5	815	19.2	17.8	175	4.1
Clothing and furnishings	17	1,119	14	82.4	1,005	89.8	873	86.9	78.0	188	16.7
Drugs and drug sundries	3	884	3	100.0	884	100.0	853	96.5	96.5	43	4.9
Dry goods	36	17,406	31	86.1	16,809	96.6	16,463	97.9	94.6	1,377	8.2
Electrical goods	10	2,003	6	60.0	1,672	83.5	1,620	96.9	80.9	231	13.8
Farm products-raw materials	156	260,879	44	28.2	88,584	34.0	29,960	33.8	11.5	11,361	12.8
Farm products-consumer goods	20	4,552	8	40.0	1,646	36.2	1,397	84.9	30.7	111	6.7
Furniture and house furnishings	3	37	3	100.0	37	100.0	36	97.3	97.3	11	29.7
General merchandise	8	37,607	6	75.0	37,291	99.2	19,979	53.6	53.1	7,862	21.1
Groceries and foods (except farm products)	46	38,943	22	47.8	27,330	70.2	25,998	95.1	66.8	1,336	4.9
Hardware	4	853	4	100.0	853	100.0	853	100.0	100.0	60	7.0
Jewelry and optical goods	4	87	4	100.0	87	100.0	87	100.0	100.0	15	19.4
Lumber and building materials (other than metal)	47	13,834	21	44.7	7,374	53.3	6,410	86.9	46.3	610	8.3
Machinery, equipment and supplies (except electrical)	13	5,978	11	84.6	1,977	33.1	1,712	86.6	28.6	156	7.9
Metals (except scrap)	6	26,359	4	66.7	25,470	96.6	24,670	96.9	93.6	1,040	4.1
Paper and its products	7	1,798	4	57.1	1,490	82.9	1,261	84.6	70.1	244	16.4
Petroleum and its products	7	6,731	4	57.1	5,794	86.1	3,894	67.2	57.9	456	7.9
Plumbing and heating equipment and supplies	3	1,023	3	100.0	1,023	100.0	1,000	97.8	97.8	175	17.1
Tobacco and its products (except leaf)	3	121	1	33.3	76	62.8	76	100.0	62.8	6	7.9
Waste materials	6	108,145	4	66.7	107,764	99.6	84,047	78.0	77.7	479	0.4
All other kinds of business	33	3,603	21	63.6	1,874	52.0	1,583	84.5	43.9	248	13.2
IMPORTERS	2,176	776,354	1,916	88.1	700,820	90.3	602,567	86.0	77.6	75,357	10.8
Amusement and sporting goods	57	6,618	51	89.5	6,592	99.6	6,383	96.8	96.4	1,249	18.9
Automotive products	7	538	7	100.0	538	100.0	534	99.3	99.3	145	27.0
Chemicals	58	26,714	50	86.2	17,711	66.3	16,101	90.9	60.3	2,297	13.0
Clothing and furnishings	109	24,925	101	92.7	23,590	94.6	22,688	96.2	91.0	3,791	16.1
Coal	3	434	3	100.0	434	100.0	434	100.0	100.0	30	6.9

WHOLESALE DISTRIBUTION: 1933

Table 4.— UNITED STATES CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

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Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
IMPORTERS (continued)											
Drugs and drug sundries	46	$5,772	43	93.5	$5,668	98.2	$5,536	97.7	95.9	$1,988	35.1
Dry goods	353	70,709	339	96.0	68,225	96.5	65,769	96.4	93.0	12,792	18.8
Electrical goods	11	737	9	81.8	706	95.8	604	85.6	82.0	143	20.3
Farm products-raw materials	127	104,432	115	90.6	97,985	93.8	92,013	93.9	88.1	4,098	4.2
Farm products-consumer goods	72	45,983	61	84.7	41,996	91.3	40,428	96.3	87.9	1,856	4.4
Farm supplies	25	27,449	15	60.0	15,334	55.9	5,545	36.2	20.2	789	5.1
Furniture & house furnishings	237	29,659	210	88.6	28,251	95.3	27,345	96.8	92.2	6,376	22.6
General merchandise	6	76,179	6	100.0	76,179	100.0	52,318	68.7	68.7	2,037	2.7
Groceries and foods (except farm products)	469	230,394	405	86.4	220,021	95.5	176,152	80.1	76.5	25,336	11.5
Hardware	19	1,503	19	100.0	1,503	100.0	1,437	95.6	95.6	392	26.1
Jewelry and optical goods	195	17,888	160	82.1	15,884	88.8	14,665	92.3	82.0	3,421	21.5
Lumber and building materials (other than metal)	33	2,873	29	87.9	2,677	93.2	2,677	100.0	93.2	838	31.3
Machinery, equipment and supplies (except electrical)	73	12,087	65	89.0	11,638	96.3	10,015	86.1	82.9	1,882	16.2
Metals (except scrap)	33	24,317	30	90.9	5,467	22.5	5,010	91.6	20.6	642	11.7
Paper and its products	25	7,563	23	96.0	7,561	99.8	7,544	99.8	99.7	682	9.0
Tobacco and its products	8	2,066	7	87.5	1,767	85.5	1,696	96.0	82.1	302	17.1
All other kinds of business	210	57,514	168	80.0	51,096	88.8	47,673	93.3	82.9	4,271	8.4
LIMITED FUNCTION WHOLESALERS	3,380	359,828	1,657	49.0	239,402	66.5	188,057	78.6	52.3	30,579	12.8
Amusement and sporting goods	27	1,345	14	51.9	649	48.3	215	33.1	16.0	144	22.2
Automotive products	57	8,236	29	50.9	6,406	77.8	2,361	36.9	28.7	1,436	22.4
Chemicals	16	436	10	62.5	401	92.0	292	72.8	67.0	140	34.9
Clothing and furnishings	27	1,290	18	66.7	1,057	81.9	590	55.8	45.7	233	22.0
Coal	233	87,744	180	77.3	69,793	79.5	68,130	97.6	77.6	4,649	6.7
Drugs and drug sundries	44	2,687	21	47.7	2,060	76.7	1,703	82.7	63.4	262	12.7
Dry goods	60	3,897	28	46.7	3,372	86.5	3,092	91.7	79.3	305	9.0
Electrical goods	27	2,345	19	51.4	991	42.3	668	67.4	28.5	241	24.3
Farm products-raw materials	6	3,436	2	33.3	5	0.3	4	44.4	0.1	3	33.3
Farm products-consumer goods	380	33,825	220	57.9	29,431	87.0	17,978	61.1	53.2	6,973	23.7
Farm supplies	37	6,702	18	48.6	3,135	46.8	774	24.7	11.5	761	24.3
Furniture & house furnishings	38	4,188	24	63.2	4,099	97.9	3,644	88.9	87.0	669	16.3
Groceries and foods (except farm products)	1,285	103,849	416	32.4	39,640	29.5	22,180	55.9	21.4	5,892	14.9
Hardware	9	371	4	44.4	300	80.9	143	47.7	38.5	78	26.0
Jewelry and optical goods	18	1,753	7	38.9	990	56.5	838	84.6	47.8	312	31.5
Lumber and building materials (other than metal)	205	30,230	163	79.5	26,156	86.5	25,115	96.0	83.1	2,468	9.4
Machinery, equipment & supplies (except electrical)	40	1,724	40	100.0	1,724	100.0	1,604	93.0	93.0	546	31.7
Metals (except scrap)	4	2,052	1	25.0	1,829	89.1	429	23.5	20.9	101	5.5
Paper and its products	41	10,281	32	78.0	9,836	95.7	9,583	97.4	93.2	771	7.8
Petroleum and its products	193	14,923	131	67.9	13,767	92.3	10,891	79.1	73.0	1,372	10.0
Plumbing and heating equipment and supplies	6	309	2	33.3	261	84.5	58	22.2	18.8	138	52.9

WHOLESALE DISTRIBUTION: 1933

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For States Only

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Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
LIMITED FUNCTION WHOLESALERS (continued)											
Tobacco and its products (except leaf)	111	$14,637	29	26.1	$4,372	29.9	$1,080	24.7	7.4	$418	9.6
Waste materials	11	8,367	8	72.7	8,335	99.6	8,335	100.0	99.6	698	8.4
All other kinds of business	495	15,201	241	48.7	10,789	71.0	8,350	77.4	54.9	1,969	18.3
MANUFACTURERS' SALES BRANCHES WITH STOCKS	12,444	5,144,688	10,755	86.4	4,295,508	83.5	3,884,702	90.4	75.5	651,858	15.2
Amusement and sporting goods	216	97,960	139	64.4	35,668	36.4	21,103	59.2	21.5	8,123	22.8
Automotive products	726	332,631	679	93.5	268,936	80.9	229,474	85.3	69.0	46,184	17.2
Chemicals	703	299,412	650	92.5	221,972	74.1	214,276	96.5	71.6	35,330	15.9
Clothing and furnishings	337	199,562	304	90.2	167,869	84.1	166,799	99.4	83.6	21,782	13.0
Coal	30	13,117	30	100.0	13,117	100.0	10,012	76.3	76.3	2,099	16.0
Drugs and drug sundries	213	86,956	141	66.2	69,764	80.2	69,431	99.5	79.8	20,413	29.3
Dry goods	233	115,132	219	94.0	112,725	97.9	111,585	99.0	96.9	14,649	13.0
Electrical goods	447	322,841	381	85.2	270,042	83.6	255,845	94.7	79.2	40,504	15.0
Farm products-raw materials	5	558	5	100.0	558	100.0	558	100.0	100.0	30	5.4
Farm products-consumer goods	344	106,918	269	78.2	85,989	80.4	67,218	78.2	62.9	18,993	22.1
Farm supplies	110	42,792	87	79.1	33,785	79.0	24,765	73.3	57.9	6,438	19.1
Furniture and house furnishings	344	71,809	287	83.4	67,083	93.4	66,673	99.4	92.8	9,567	14.3
Groceries and foods (except farm products)	3,200	1,661,861	2,639	82.5	1,457,032	87.7	1,220,363	83.8	73.4	182,004	12.5
Hardware	97	20,811	86	88.7	18,688	89.8	18,513	99.1	89.0	3,266	17.5
Jewelry and optical goods	269	26,221	263	97.8	24,839	94.7	24,305	97.9	92.7	7,791	31.4
Lumber and building materials (other than metal)	332	107,903	297	89.5	89,898	83.3	88,239	98.2	81.8	17,292	19.2
Machinery, equipment and supplies (except electrical)	2,988	438,692	2,748	92.0	393,171	89.6	368,161	93.6	83.9	101,943	25.9
Metals (except scrap)	423	215,701	324	76.6	152,378	70.6	151,567	99.5	70.3	19,776	13.0
Paper and its products	203	94,012	163	80.3	70,319	74.8	68,635	97.6	73.0	13,747	19.5
Petroleum and its products	121	25,200	101	83.5	18,276	72.5	13,520	74.0	53.7	2,990	16.4
Plumbing and heating equipment and supplies	462	82,831	408	88.3	70,117	84.7	65,895	94.0	79.6	17,870	25.5
Tobacco and its products (except leaf)	85	512,474	70	82.4	436,487	85.2	434,860	99.6	84.9	28,801	6.6
All other kinds of business	556	269,294	465	83.6	216,795	80.5	192,905	89.0	71.6	32,266	14.9
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS	4,429	2,412,675	3,227	72.9	1,591,955	66.0	1,526,048	95.9	63.3	114,962	7.2
Amusement and sporting goods	156	58,733	50	32.1	24,085	41.0	16,677	69.2	28.4	3,227	13.4
Automotive products	95	54,761	58	92.6	21,383	39.0	13,788	64.5	25.2	1,942	9.1
Chemicals	145	68,073	120	82.8	53,587	78.7	50,660	94.5	74.4	7,292	13.6
Clothing and furnishings	192	68,512	164	85.4	50,899	74.3	50,392	99.0	73.6	4,672	9.2
Coal	75	59,751	56	74.7	37,884	95.3	36,983	97.6	93.0	1,738	4.6
Drugs and drug sundries	38	9,654	13	34.2	3,595	37.2	3,593	99.9	37.2	1,221	34.0
Dry goods	171	142,467	126	73.7	123,584	86.7	102,379	82.8	71.9	4,675	3.8
Electrical goods	286	73,538	226	79.0	48,461	65.9	46,703	96.4	63.5	4,528	9.3
Farm products-consumer goods	19	6,243	9	47.4	891	14.3	753	84.5	12.1	328	36.8

WHOLESALE DISTRIBUTION: 1933

Table 4.— UNITED STATES CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS (Continued)											
Farm supplies	51	$20,861	41	80.4	$16,598	79.5	$6,503	39.2	31.2	$1,847	11.1
Furniture and house furnishings	141	34,749	115	81.6	28,069	80.8	27,677	99.3	80.2	2,273	8.1
Groceries and foods (except farm products)	232	189,662	149	64.2	133,028	70.1	127,814	96.1	67.4	20,106	15.1
Hardware	34	13,329	24	70.6	3,432	25.7	3,428	99.9	25.7	212	6.2
Jewelry and optical goods	42	11,816	23	54.8	6,246	52.9	6,242	99.9	52.8	907	14.5
Lumber and building materials (other than metal)	223	67,744	174	78.0	55,502	81.9	55,192	99.4	81.5	5,740	10.3
Machinery, equipment and supplies (except electrical)	1,057	249,733	891	84.3	197,033	78.9	195,719	99.3	78.4	15,591	7.9
Metals (except scrap)	511	720,235	374	73.2	485,804	67.5	485,122	99.9	67.4	16,015	3.3
Paper and its products	226	144,108	170	75.2	103,130	71.6	102,572	99.5	71.2	7,528	7.3
Petroleum and its products	19	55,782	14	73.7	24,638	44.2	22,586	91.7	40.5	2,228	9.0
Plumbing and heating equipment and supplies	123	24,565	89	72.4	13,848	56.4	13,664	98.7	55.6	2,578	18.6
Tobacco and its products (except leaf)	122	206,727	5	4.1	40,506	19.6	40,506	100.0	19.6	1,660	4.1
All other kinds of business	471	131,632	306	65.0	119,762	91.0	116,895	97.6	88.8	8,654	7.2
BULK TANK STATIONS	26,190	1,888,675	23,046	88.0	1,511,302	80.0	852,039	56.4	45.1	291,750	19.3
CHAIN STORE WAREHOUSES	462	1,431,563	114	24.7	107,831	7.5	71,620	66.4	5.0	7,925	7.3
Automotive products	4	8,618	1	25.0	275	3.2	17	6.2	0.2	83	30.2
Clothing and furnishings	12	18,662	4	33.3	3,094	16.6	3,094	100.0	16.6	351	11.3
Drugs and drug sundries	19	56,289	1	5.3	169	0.3	169	100.0	0.3	8	4.7
Dry goods	9	63,018	2	22.2	337	0.5	336	99.7	0.5	64	19.0
Electrical goods	3	3,868	2	66.7	1,696	43.8	1,273	75.1	32.9	509	30.0
Farm products-consumer goods	85	81,733	7	8.2	1,114	1.4	948	85.1	1.2	852	76.5
Farm supplies	4	1,152	4	100.0	1,152	100.0	245	21.3	21.3	168	14.6
Furniture and house furnishings	5	4,209	1	20.0	249	5.9	226	90.8	5.4	116	46.6
General merchandise	3	1,294	1	33.3	81	6.3	81	100.0	6.3	6	7.4
Groceries and foods (except farm products)	288	1,172,607	85	29.5	98,690	8.4	64,418	65.3	5.5	5,608	5.7
Hardware	4	597	1	25.0	121	20.3	12	9.9	2.0	41	33.9
Tobacco and its products (except leaf)	20	15,400	1	5.0	674	4.4	670	99.4	4.4	92	13.6
All other kinds of business	6	4,116	4	66.7	179	4.3	131	73.2	3.2	27	15.1
BROKERS	3,414	2,088,370	1,530	44.8	1,042,550	49.9	893,165	85.7	42.8	18,700	1.8
Amusement and sporting goods	4	200	1	25.0	10	5.0	10	100.0	5.0	1	10.0
Automotive products	3	90	1	33.3	31	34.4	31	100.0	34.4	14	45.2
Chemicals	15	2,490	10	66.7	1,507	60.5	1,371	91.0	55.1	43	2.9
Clothing and furnishings	24	3,790	11	45.8	1,406	37.1	1,394	99.1	36.8	99	7.0
Coal	64	16,461	56	87.5	15,866	96.4	15,526	97.9	94.3	1,029	6.5
Drugs and drug sundries	9	3,702	4	44.4	3,440	92.9	3,062	89.0	82.7	77	2.2
Dry goods	89	171,883	69	77.5	130,749	76.1	108,255	82.8	63.0	682	0.5

WHOLESALE DISTRIBUTION: 1933

Table 4.— UNITED STATES CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

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Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
BROKERS (continued)											
Electrical goods	11	$368	7	63.6	$158	42.9	$152	96.2	41.3	$19	12.0
Farm products-raw materials	517	291,082	124	24.0	61,823	21.2	38,478	62.2	13.2	1,577	2.6
Farm products-consumer goods	566	169,193	237	41.9	82,797	48.9	62,628	75.6	37.0	2,772	3.3
Farm supplies	91	27,289	49	53.8	9,788	35.9	7,208	73.6	26.4	258	2.6
Furniture and house furnishings	32	2,171	24	75.0	1,504	69.3	1,376	91.5	63.4	104	6.9
General merchandise	55	43,643	18	32.7	17,868	40.9	16,527	92.5	37.9	190	1.1
Groceries and foods (except farm products)	1,377	1,175,064	582	42.3	627,045	53.4	551,512	88.0	46.9	8,369	1.3
Hardware	6	735	3	50.0	133	18.1	133	100.0	18.1	5	3.8
Jewelry and optical goods	39	1,489	18	46.2	804	54.0	449	55.8	30.2	59	7.3
Lumber and building materials (other than metal)	139	16,210	102	73.4	11,543	71.2	10,526	91.2	64.9	755	6.5
Machinery, equipment and supplies (except electrical)	87	5,774	37	42.5	4,134	71.6	3,943	95.4	68.3	292	7.1
Metals (except scrap)	30	9,001	18	60.0	4,942	54.9	4,707	95.2	52.3	221	4.5
Paper and its products	21	2,474	13	61.9	1,718	69.4	1,648	95.9	66.6	172	10.0
Petroleum and its products	49	44,388	38	77.6	37,258	83.9	37,258	100.0	83.9	849	2.3
Plumbing and heating equipment and supplies	7	365	4	57.1	201	55.1	201	100.0	55.1	12	6.0
Tobacco and its products (except leaf)	4	407	1	25.0	341	83.8	341	100.0	83.8	18	5.3
Waste materials	35	8,593	22	62.9	7,347	85.5	7,286	99.2	84.8	351	4.8
All other products	140	91,508	81	57.9	20,137	22.0	19,163	95.2	20.9	732	3.6
COMMISSION MERCHANTS	3,128	2,224,864	1,440	46.0	863,513	38.8	766,641	88.8	34.5	43,223	5.0
Automotive products	17	870	11	64.7	776	89.2	148	19.1	17.0	58	7.5
Chemicals	22	13,380	13	59.1	8,358	62.5	7,417	88.7	55.4	503	6.0
Clothing and furnishings	48	35,937	33	68.8	29,623	82.4	28,971	97.8	80.6	899	3.0
Coal	18	1,085	11	61.1	521	48.0	416	79.8	38.3	83	15.9
Drugs and drug sundries	7	3,270	5	71.4	3,264	99.8	3,260	99.7	99.7	76	2.3
Dry goods	133	340,211	116	87.2	299,099	87.9	298,885	99.9	87.9	11,612	3.9
Electrical goods	24	1,798	15	62.5	1,008	56.1	948	94.0	52.7	120	11.9
Farm products-raw materials	1,294	1,190,037	127	9.8	86,220	7.2	63,162	73.3	5.3	3,118	3.6
Farm products-consumer goods	1,015	378,988	777	76.6	258,797	68.3	199,888	77.2	52.7	20,371	7.9
Farm supplies	58	2,776	19	32.8	833	30.0	320	38.4	11.5	73	8.8
Furniture and house furnishings	35	4,219	18	51.4	2,166	51.3	1,706	78.8	40.4	240	11.1
General merchandise	3	1,990	2	66.7	104	5.2	56	53.8	2.8	15	14.4
Groceries and foods (except farm products)	121	46,736	92	76.0	22,964	49.1	17,245	75.1	36.9	1,555	6.8
Hardware	4	178	4	100.0	178	100.0	177	99.4	99.4	17	9.6
Jewelry and optical goods	5	184	4	80.0	179	97.3	157	87.7	85.3	18	10.1
Lumber and building materials (other than metal)	47	8,683	30	63.8	7,518	86.6	7,468	99.3	86.0	512	6.8
Machinery, equipment and supplies (except electrical)	20	5,763	9	45.0	363	6.3	362	99.7	6.3	57	15.7
Metals (except scrap)	5	1,752	4	80.0	1,746	99.7	1,741	99.7	99.4	28	1.6
Paper and its products	4	299	2	50.0	290	97.0	289	99.7	96.7	30	10.3
Petroleum and its products	58	4,597	34	50.0	2,065	44.9	1,027	49.7	22.3	214	10.4

WHOLESALE DISTRIBUTION: 1933

Table 4.— UNITED STATES CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

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Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
COMMISSION MERCHANTS (Continued)											
Waste materials	4	$522	4	100.0	$522	100.0	$522	100.0	100.0	34	6.5
All other kinds of business	176	181,589	110	62.5	136,921	75.4	132,476	96.8	73.0	3,590	2.6
EXPORT AGENTS	240	135,126	119	49.6	37,080	27.4	29,663	80.0	22.0	1,805	4.9
Amusement and sporting goods	5	579	2	40.0	35	6.0	35	100.0	6.0	4	11.4
Automotive products	28	9,203	17	60.7	7,855	85.4	7,771	98.9	84.4	509	6.5
Chemicals	5	3,330	4	80.0	3,089	92.8	3,089	100.0	92.8	79	2.6
Clothing and furnishings	6	534	6	100.0	534	100.0	501	93.8	93.8	64	12.0
Drugs and drug sundries	6	212	5	83.3	81	38.2	81	100.0	38.2	15	18.5
Dry goods	13	1,936	11	84.6	1,441	74.4	1,411	97.9	72.9	86	6.0
Electrical goods	15	1,987	9	60.0	1,588	79.9	1,500	94.5	75.5	183	11.5
Farm products-raw materials	36	46,125	5	13.9	867	1.9	738	85.1	1.6	71	8.2
Farm products-consumer goods	12	2,691	3	25.0	821	30.5	787	95.9	29.2	63	7.7
General merchandise	15	1,705	6	40.0	954	56.0	911	95.5	53.4	58	6.1
Groceries and foods (except farm products)	17	4,809	8	47.1	626	13.0	562	89.8	11.7	55	8.8
Hardware	7	419	4	57.1	377	90.0	377	100.0	90.0	61	16.2
Lumber and building materials (other than metal)	14	9,008	6	42.9	5,013	55.7	2,757	55.0	30.6	164	3.3
Machinery, equipment and supplies (except electrical)	32	7,663	18	56.3	1,157	15.1	928	80.2	12.1	155	13.4
Metals (except scrap)	3	11,335	3	100.0	11,335	100.0	6,908	60.9	60.9	153	1.3
Paper and its products	5	218	3	60.0	166	76.1	166	100.0	76.1	52	31.3
Petroleum and its products	6	31,184	1	16.7	150	0.5	150	100.0	0.5	4	2.7
All other kinds of business	15	2,188	8	53.3	991	45.3	991	100.0	45.3	29	2.9
IMPORT AGENTS	179	50,541	114	63.7	20,878	41.3	13,478	64.6	26.7	1,346	6.4
Amusement and sporting goods	7	1,154	6	85.7	854	74.0	850	99.5	73.7	98	11.5
Chemicals	10	1,642	7	70.0	1,038	63.2	863	83.1	52.6	60	5.8
Clothing and furnishings	6	920	4	66.7	601	65.3	601	100.0	65.3	25	4.2
Drugs and drug sundries	11	1,026	7	63.6	515	50.2	388	75.3	37.8	35	6.8
Dry goods	24	3,383	23	95.8	3,377	99.8	2,653	78.6	78.4	406	12.0
Farm products-raw materials	19	22,448	9	47.4	2,670	11.9	1,102	41.3	4.9	84	2.4
Farm products-consumer goods	3	431	2	66.7	401	93.0	34	8.5	7.9	14	3.5
Furniture and house furnishings	9	346	7	77.8	274	79.2	261	95.3	75.4	118	43.1
General merchandise	3	1,059	1	33.3	821	77.5	821	100.0	77.5	60	7.3
Groceries and foods (except farm products)	32	12,278	15	46.9	6,937	56.5	3,140	45.3	25.6	120	1.7
Hardware	4	74	3	75.0	38	51.4	34	89.5	45.9	14	36.8
Jewelry and optical goods	3	274	3	100.0	274	100.0	274	100.0	100.0	63	23.0
Lumber and building materials (other than metal)	5	301	2	40.0	15	5.0	9	60.0	3.0	2	13.3
Machinery, equipment and supplies (except electrical)	6	101	4	66.7	97	96.0	89	91.8	88.1	24	24.7
Metals (except scrap)	4	1,021	3	75.0	799	78.3	644	80.6	63.1	54	6.8
Paper and its products	6	1,078	4	66.7	1,048	97.2	1,013	96.7	94.0	75	7.2
All other kinds of business	27	3,005	14	51.9	1,119	37.2	702	62.7	23.4	94	8.4

WHOLESALE DISTRIBUTION: 1933

Table 4.— UNITED STATES CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

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Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
MANUFACTURERS' AGENTS	4,972	$573,964	3,484	70.1	$420,934	73.3	$397,030	94.3	69.2	$30,839	7.3
Amusement and sporting goods	86	7,080	68	79.1	6,017	85.0	5,883	97.8	83.1	516	8.6
Automotive products	166	27,135	120	72.3	21,953	80.9	19,114	87.1	70.4	1,467	6.7
Chemicals	171	25,187	127	74.3	19,868	78.9	19,606	98.7	77.8	1,428	7.2
Clothing and furnishings	489	59,273	341	69.7	40,624	68.5	39,122	96.3	66.0	1,841	4.5
Coal	16	3,489	16	100.0	3,489	100.0	3,486	99.9	99.9	319	9.1
Drugs and drug sundries	60	7,222	38	63.3	6,150	85.2	6,043	98.3	83.7	461	7.5
Dry goods	481	114,164	403	83.8	100,156	87.7	96,731	96.6	84.7	4,135	4.1
Electrical goods	298	20,454	205	68.8	16,284	79.6	15,309	94.0	74.8	1,714	10.5
Farm products-consumer goods	4	157	1	25.0	36	22.9	36	100.0	22.9	7	19.4
Farm supplies	34	2,131	15	44.1	426	20.0	164	38.5	7.7	47	11.0
Furniture and house furnishings	343	34,831	234	68.2	26,342	75.6	24,503	93.0	70.3	2,084	7.9
Groceries and foods (except farm products)	231	96,949	117	50.6	50,186	51.8	46,424	92.5	47.9	2,262	4.5
Hardware	145	13,783	96	66.2	9,941	72.1	9,508	95.6	69.0	671	6.7
Jewelry and optical goods	51	2,209	29	56.9	1,507	68.2	1,281	85.0	58.0	143	9.5
Lumber and building materials (other than metal	201	14,514	132	65.7	9,251	63.7	9,018	97.5	62.1	956	10.3
Machinery, equipment and supplies (except electrical)	1,300	63,414	924	71.1	49,044	77.3	46,471	94.8	73.3	7,852	16.0
Metals (except scrap)	189	19,800	138	73.0	14,651	74.0	13,609	92.9	68.7	1,143	7.8
Paper and its products	129	14,346	95	73.6	11,055	77.1	10,628	96.1	74.1	661	6.0
Petroleum and its products	7	939	4	57.1	837	89.1	604	72.2	64.3	134	16.0
Plumbing and heating equipment and supplies	202	9,790	145	71.8	7,207	73.6	6,694	92.9	68.4	830	11.5
Tobacco and its products (except leaf)	12	1,360	8	66.7	486	35.7	324	66.7	23.8	18	3.7
Waste materials	5	408	4	66.7	291	71.3	255	87.6	62.5	36	12.4
All other kinds of business	351	35,329	224	63.8	25,133	71.1	22,217	88.4	62.9	2,114	8.4
SELLING AGENTS	1,235	988,401	936	75.8	749,699	75.8	733,960	97.9	74.3	33,346	4.4
Amusement and sporting goods	12	2,167	9	75.0	2,033	93.8	2,021	99.4	93.3	312	15.3
Automotive products	24	2,207	15	62.5	1,254	56.8	1,046	83.4	47.4	194	15.5
Chemicals	24	10,133	21	87.5	9,488	93.6	8,928	94.1	88.1	1,172	12.4
Clothing and furnishings	111	75,248	83	74.8	66,260	88.1	63,404	95.7	84.3	2,550	3.8
Coal	196	219,341	161	82.1	139,798	63.7	137,622	98.4	62.7	6,472	4.6
Drugs and drug sundries	26	3,006	23	88.5	2,991	99.5	2,939	98.3	97.8	756	25.3
Dry goods	230	384,610	183	79.6	284,940	74.1	283,167	99.4	73.6	8,840	3.1
Electrical goods	21	4,658	18	85.7	4,557	97.8	4,435	97.3	95.2	656	14.4
Farm products-raw materials	10	2,772	2	20.0	380	13.7	380	100.0	13.7	25	6.6
Farm products-consumer goods	9	1,420	4	44.4	828	58.3	459	55.4	32.3	44	5.3
Farm supplies	25	463	7	28.0	236	51.4	238	100.0	51.4	85	35.7
Furniture and house furnishings	46	24,534	37	80.4	23,032	93.9	22,998	99.9	93.7	1,843	8.0
Groceries and foods (except farm products)	99	24,320	51	51.5	12,382	50.9	10,522	85.0	43.3	916	7.4
Hardware	18	2,188	15	83.3	1,942	88.8	1,922	99.0	87.8	107	5.5
Jewelry and optical goods	7	1,247	5	71.4	1,216	97.5	1,216	100.0	97.5	69	5.7
Lumber and building materials	116	18,991	88	75.9	13,993	73.7	13,533	96.7	71.3	2,362	16.9

WHOLESALE DISTRIBUTION: 1933

Table 4.— UNITED STATES CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
SELLING AGENTS (Continued)											
Machinery, equipment and supplies (except electrical)	29	$4,117	23	79.3	$3,506	85.2	$3,432	97.9	83.4	$689	19.4
Metals (except scrap)	72	92,473	64	88.9	77,430	83.7	77,016	99.5	83.3	2,631	3.4
Paper and its products	35	10,606	32	91.4	9,971	94.0	7,427	74.5	70.0	492	4.9
Petroleum and its products	25	6,222	15	60.0	5,750	92.4	3,778	65.7	60.7	294	5.1
Plumbing and heating equipment and supplies	12	839	9	75.0	724	84.3	707	97.7	82.3	50	6.9
All other kinds of business	88	96,819	71	80.7	86,986	89.8	86,770	99.8	89.6	2,796	3.2
OTHER AGENTS	650	441,109	167	25.7	134,378	30.5	122,858	91.4	27.9	4,149	3.1
Clothing and furnishings	144	115,743	84	58.3	36,219	31.3	34,310	94.7	29.6	1,174	3.2
Dry goods	25	59,265	14	56.0	47,177	79.6	45,867	97.2	77.4	818	1.7
Farm products-raw materials	351	134,014	36	10.3	12,303	9.2	10,248	83.3	7.6	691	5.6
Farm products-consumer goods	25	85,480	13	52.0	19,963	23.4	15,148	75.9	17.7	559	3.5
Furniture and house furnishings	41	2,763	8	19.5	518	18.6	193	37.6	7.0	123	24.0
Groceries and foods (except farm products)	8	17,960	5	62.5	17,485	97.4	16,860	96.4	93.9	513	2.9
Machinery, equipment and supplies (except electrical)	12	1,595	5	41.7	660	41.4	186	28.2	11.7	131	19.8
All other kinds of business	44	24,289	2	4.5	58	0.2	46	79.3	0.2	10	17.2
ASSEMBLERS OF FARM PRODUCTS	11,283	718,588	2,171	19.2	185,163	25.8	89,327	48.2	12.4	25,590	13.8
Farm products-raw materials	4,149	347,265	754	18.2	46,797	13.5	11,752	25.1	3.4	3,908	8.4
Farm products-consumer goods	6,777	336,053	1,214	17.9	111,931	33.3	60,976	54.5	18.1	18,728	16.7
Farm supplies	128	4,357	58	45.3	2,803	64.3	645	23.0	14.8	294	10.5
Groceries and foods (except farm products)	140	27,412	95	67.9	21,348	77.9	14,389	67.4	52.5	2,154	10.1
All other kinds of business	89	3,501	50	56.2	2,284	65.2	1,565	68.5	44.7	506	22.2
COOPERATIVE MARKETING ASSOCIATIONS	2,732	686,072	906	33.2	301,137	43.9	219,540	72.9	32.0	34,786	11.6
Farm products-raw materials	931	263,204	235	25.2	88,255	33.5	54,314	61.5	20.6	4,659	5.3
Farm products-consumer goods	1,549	377,614	500	32.3	178,925	47.4	144,166	80.6	38.2	25,103	14.0
Farm supplies	182	14,772	123	67.6	12,880	87.2	7,427	57.7	50.3	1,225	9.5
Groceries and foods (except farm products)	14	24,016	7	50.0	15,919	66.3	10,791	67.8	44.9	3,133	19.7
All other kinds of business	56	6,466	41	73.2	5,158	79.8	2,842	55.1	44.0	656	12.9
CREAM STATIONS	2,860	31,459	77	2.7	2,589	8.2	11,981	76.5	6.3	967	37.4
ELEVATORS	7,087	338,002	2,494	35.2	163,738	48.4	24,088	14.7	7.1	11,585	7.1
Farm products-raw materials	7,050	337,205	2,457	34.9	162,941	48.3	23,743	14.6	7.0	11,481	7.0
All other kinds of business	37	797	37	100.0	797	100.0	345	43.3	43.3	104	13.0

WHOLESALE DISTRIBUTION: 1933

Table 5.— UNITED STATES DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total	164170	$32151373	$3710233	134335	81.8	$26283004	81.7	$3064147	11.7	$13724812	$585945	$7565887	$4406360
Wholesalers proper	82865	12997276	1948513	77104	93.0	11838698	91.1	1777029	15.0	7502303	379502	3172661	784232
Wholesale merchants	76856	11302947	1791392	71468	93.0	10398573	92.0	1634796	15.7	6990668	366101	2456306	585498
Exporters	453	558147	34131	327	72.2	368488	66.0	26651	7.2	41153	58	235638	91639
Importers	2176	776354	81461	2108	96.9	738148	95.1	77605	10.5	231358	4518	413418	98854
Limited function wholesalers	3380	359828	41529	3201	94.7	333489	92.7	37977	11.4	239124	8825	67299	18241
Manufacturers' sales branches	16873	7557363	942251	14129	83.7	5738517	75.9	746819	13.0	2661912	71237	1742140	1263228
With stocks	12444	5144688	764670	10695	85.9	4243398	82.5	631943	14.9	2254349	62060	1009926	917063
Without stocks	4429	2412675	177581	3434	77.5	1495119	62.0	114876	7.7	407563	9177	732214	346165
Bulk tank stations	26190	1888675	372990	14049	53.6	990464	52.4	174173	17.6	759619	75067	93718	62060
Chain store warehouses	462	1431563	64767	405	87.7	1307993	91.4	61377	4.7	1081626	1555	2553	222259
Agents and brokers	13818	6502375	207887	11718	84.8	5225625	80.4	174991	3.3	1361291	10279	2153902	1700153
Brokers	3414	2088370	34536	2785	81.6	1784407	85.4	29156	1.6	247759	1270	575609	959769
Commission merchants	3128	2224864	72011	2516	80.4	1694172	76.1	61025	3.6	472572	2010	840060	379530
Export agents	240	135126	5736	157	65.4	62268	46.1	2976	4.8	13218	188	38300	10562
Import agents	179	50541	3230	153	85.5	47207	93.4	3080	6.5	5392	165	34205	7445
Manufacturers' agents	4972	573964	38901	4610	92.7	530183	92.4	36509	6.9	215147	3571	213358	98107
Selling agents	1235	988401	41357	1057	85.6	799996	80.9	33741	4.2	212458	1964	391011	194563
Other agents	650	441109	12116	440	67.7	307392	69.7	8504	2.8	194745	1111	61359	50177
Assemblers and country buyers	23962	1774121	173825	16930	70.7	1181707	66.6	129758	11.0	358061	48305	400913	374428
Assemblers of farm products	11283	718588	77757	8037	71.2	511131	71.1	57469	11.2	155192	10717	165487	179735
Cooperative marketing associations	2732	686072	65726	1906	69.8	432105	63.0	52324	12.1	175039	12697	119445	124924
Cream stations	2860	31459	4893	2310	80.8	15279	48.6	3655	23.9	1657	397	9039	4186
Elevators	7087	338002	25449	4677	66.0	223192	66.0	16310	7.3	26173	24494	106942	65583
WHOLESALE MERCHANTS	76856	11302947	1791392	71468	93.0	10398573	92.0	1634796	15.7	6990668	366101	2456306	585498
Amusement and sporting goods	976	78274	19274	894	91.6	72300	92.4	17038	23.6	36496	4760	27963	3081
Automotive products	5168	425310	98274	4922	95.2	397230	93.4	84578	21.3	297178	56280	32639	11133
Chemicals	1292	197185	40184	1221	94.5	186214	94.4	37443	20.1	37809	8455	123628	16322
Clothing and furnishings	2854	390789	62404	2844	99.6	390241	99.9	62320	16.0	359686	4134	24366	2055
Coal	734	230208	30083	551	69.6	158652	68.9	22971	14.5	83648	15691	46764	12549
Drugs and drug sundries	1078	342462	56973	1016	94.2	292951	85.5	49908	17.0	270502	4807	13145	4497
Dry goods	2938	754311	101707	2873	97.8	700232	92.8	95807	13.7	407012	3392	269207	20621
Electrical goods	2067	270754	60508	1976	95.6	258049	95.3	57880	22.4	164041	18410	72384	3214
Farm products-raw materials	2148	872891	67862	1613	75.1	717881	82.2	53689	7.5	59704	10680	594474	53023
Farm products-consumer goods	9924	1515687	225995	8981	90.5	1420713	93.7	210504	14.8	1155345	55464	54793	155111
Farm supplies	1683	212190	35130	1207	71.7	155740	73.4	25254	16.2	113386	18113	14227	10014
Furniture and house furnishings	1510	141111	31921	1493	98.9	134758	95.5	29124	21.6	118519	5722	8324	2194
General merchandise	87	61207	10700	87	100.0	61207	100.0	10700	17.5	57683	1896	941	687
Groceries and foods (except farm products)	16288	2747964	360983	16043	98.5	2687226	97.8	353488	13.2	2272076	55151	194452	165547
Hardware	1144	339339	72726	1093	95.5	299050	88.1	63025	21.1	219972	20171	52463	6444
Jewelry and optical goods	1432	85422	20725	1416	98.9	82458	96.5	20211	24.5	73920	2354	5673	511
Lumber and building materials (other than metal)	2352	231784	58814	1830	77.8	180386	77.8	45055	25.0	96386	15134	59577	9289
Machinery, equipment and supplies (except electrical)	5791	468214	118868	5533	95.5	440912	94.2	110327	25.0	79540	9497	321185	30690

WHOLESALE DISTRIBUTION: 1933

Table 5.— UNITED STATES DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
WHOLESALE MERCHANTS (continued)													
Metals (except scrap)	705	$107768	$23427	571	81.0	$92679	86.0	$19477	21.0	$26168	$2683	$60878	$2950
Paper and its products	2149	313743	67349	2041	95.0	281407	89.7	59597	21.2	135964	10089	127792	7562
Petroleum and its products	1748	214270	37791	1423	81.4	173190	80.8	30474	17.6	114390	12788	34467	11545
Plumbing and heating equipment and supplies	1428	141449	35651	1348	94.4	130271	92.1	32649	25.1	87582	6639	33527	2523
Tobacco and its products (except leaf)	1617	509581	32660	1582	97.8	485113	95.2	30935	6.4	473296	6332	647	4838
Waste materials	3342	155574	28273	2599	77.8	135834	87.3	24306	17.9	14150	2039	107081	12564
All other products	6401	495460	93110	6311	98.6	463879	93.6	88035	19.0	236215	15420	175709	36534
EXPORTERS	453	558147	34131	327	72.2	368488	66.0	26651	7.2	41153	58	235538	91639
Amusement and sporting goods	5	17712	1034	3	60.0	31	0.2	16	51.6	13	-	18	-
Automotive products	5	3891	478	4	80.0	3878	99.7	473	12.2	3291	5	580	2
Chemicals	11	4582	228	10	90.9	4323	94.3	207	4.8	397	-	3926	-
Clothing and furnishings	17	1119	178	17	100.0	1119	100.0	178	15.9	1086	-	24	9
Drugs and drug sundries	3	884	43	3	100.0	884	100.0	43	4.9	55	-	-	829
Dry goods	36	17406	1411	31	86.1	3893	22.4	216	5.5	1428	-	1663	802
Electrical goods	10	2003	267	7	70.0	1256	62.7	159	12.7	9	-	928	319
Farm products-raw materials	156	260879	16186	84	53.8	118818	45.5	12256	10.3	1710	9	85873	31226
Farm products-consumer goods	20	4552	224	15	75.0	2990	65.7	154	5.2	928	-	313	1749
Furniture and house furnishings	3	37	11	3	100.0	37	100.0	11	29.7	-	-	37	-
General merchandise	8	37607	7871	5	75.0	36275	96.5	7544	20.8	18030	5	6944	11296
Groceries and foods (except farm products)	46	38943	1789	40	87.0	36862	94.7	1640	4.4	5403	19	1654	29786
Hardware	4	853	60	4	100.0	853	100.0	60	7.0	36	-	15	802
Jewelry and optical goods	4	87	15	4	100.0	87	100.0	15	17.2	87	-	-	-
Lumber and building materials (other than metal)	47	13834	980	35	74.5	10489	75.8	761	7.3	3829	-	3320	3340
Machinery, equipment and supplies (except electrical)	13	5978	311	10	76.9	1700	28.4	129	7.6	277	-	1420	3
Metals (except scrap)	6	26359	1089	6	100.0	26359	100.0	1089	4.1	268	-	25593	498
Paper and its products	7	1798	280	5	71.4	1495	83.1	246	16.5	164	-	-	1331
Petroleum and its products	7	6731	517	5	85.7	6282	93.3	503	8.0	3095	-	2971	216
Plumbing and heating equipment and supplies	3	1023	175	2	66.7	401	39.2	57	14.2	294	-	-	107
Tobacco and its products (except leaf)	3	121	12	2	66.7	106	87.6	12	11.3	77	-	-	29
Waste materials	6	108145	509	4	66.7	108021	99.9	494	0.5	275	19	98774	8953
All other kinds of business	33	3603	463	26	78.8	2329	64.6	388	16.7	401	1	1585	342
IMPORTERS	2176	776354	81461	2108	96.9	738148	95.1	77605	10.5	231358	4518	413418	88854
Amusement and sporting goods	57	6618	1251	53	93.0	6504	98.3	1219	18.7	5733	28	613	130
Automotive products	7	538	145	7	100.0	538	100.0	145	27.0	398	-	48	92
Chemicals	58	26714	3490	58	100.0	26714	100.0	3490	13.1	1587	-	24235	892
Clothing and furnishings	109	24925	3899	108	99.1	23360	93.7	3651	15.6	11390	34	11475	461
Coal	3	434	30	3	100.0	434	100.0	30	6.9	-	-	434	-
Drugs and drug sundries	46	5772	2003	44	95.7	5670	98.2	1989	35.1	2623	15	1331	1701
Dry goods	353	70709	13146	348	98.6	69660	98.5	12965	18.6	39485	48	27152	2975
Electrical goods	11	737	166	11	100.0	737	100.0	166	22.5	543	5	171	18
Farm products-raw materials	127	104432	4389	118	92.9	103376	99.0	4279	4.1	1895	3	94101	7377
Farm products-consumer goods	72	45983	1937	69	95.8	45550	99.1	1907	4.2	30197	-	255	15098
Farm supplies	25	27449	2160	17	68.0	19023	69.3	809	4.3	5876	-	13102	45

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WHOLESALE DISTRIBUTION: 1933

Table 5.— UNITED STATES DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
IMPORTERS (continued)													
Furniture & House furnishings	237	$29659	$6827	236	99.6	$29645	99.9	$6771	22.8	$24451	-	$1756	$3438
General merchandise	6	76179	2037	6	100.0	76179	100.0	2037	2.7	4646	-	71223	310
Groceries and foods (except farm products)	469	230394	26336	448	95.5	208404	90.5	24873	11.9	72932	$3651	81267	50554
Hardware	19	1503	392	18	94.7	1501	99.9	390	26.0	914	21	221	345
Jewelry and optical goods	195	17888	3692	195	100.0	17888	100.0	3692	20.6	12575	92	4020	1201
Lumber and building materials (other than metal)	33	2873	846	31	93.9	2854	99.3	844	29.6	808	13	1895	138
Machinery, equipment and supplies (except electrical)	73	12087	1923	69	94.5	11122	92.0	1669	15.0	726	9	9863	524
Metals (except scrap)	33	24317	732	31	93.9	24112	99.2	691	2.9	785	115	21855	1357
Paper and its products	25	7563	683	25	100.0	7563	100.0	683	9.0	777	11	6309	466
Tobacco and its products (except leaf)	8	2066	328	8	100.0	2066	100.0	328	15.9	1827	90	45	104
All other kinds of business	210	57514	5049	205	97.6	55248	96.1	4977	9.0	11190	383	42047	1628
LIMITED FUNCTION WHOLESALERS	3380	359828	41529	3201	94.7	333489	92.7	37977	11.4	239124	8825	67299	18241
Amusement and sporting goods	27	1345	335	25	92.6	1293	96.1	321	24.8	1005	195	75	18
Automotive products	57	8236	1765	52	91.2	5705	69.3	1315	23.0	4808	674	76	147
Chemicals	16	436	152	16	100.0	436	100.0	152	34.9	55	5	364	1
Clothing and furnishings	27	1290	268	26	96.3	1060	82.2	204	19.2	843	8	81	128
Coal	233	87744	5796	204	87.6	73088	83.3	5011	6.9	40741	617	24452	7278
Drugs and drug sundries	44	2687	434	43	97.7	2677	99.6	432	16.1	2291	30	281	75
Dry goods	60	3897	401	60	100.0	3897	100.0	401	10.3	1091	62	2731	13
Electrical goods	37	2345	509	34	91.9	1331	56.8	306	23.0	1028	30	262	11
Farm products-raw materials	6	3436	122	6	100.0	3436	100.0	122	3.6	33	1	3401	1
Farm products-consumer goods	380	33825	7777	332	87.4	31644	93.6	7311	23.1	22497	3973	4258	916
Farm supplies	37	6702	1041	28	75.7	5706	85.1	746	13.1	2948	398	1160	1200
Furniture & house furnishings	38	4188	690	38	100.0	4188	100.0	690	16.5	1980	54	183	1971
Groceries and foods (except farm products)	1285	103849	11350	1272	99.0	102541	98.7	10563	10.3	100166	699	1053	623
Hardware	9	371	99	9	100.0	371	100.0	99	26.7	220	54	97	-
Jewelry and optical goods	18	1733	623	18	100.0	1733	100.0	623	35.9	1032	129	572	-
Lumber and building materials (other than metal)	205	30230	2695	182	88.8	29037	96.1	2553	8.8	20250	113	8070	604
Machinery, equipment and supplies (except electrical)	40	1724	546	40	100.0	1724	100.0	546	31.7	887	185	540	12
Metals (except scrap)	4	2052	123	4	100.0	2052	100.0	123	6.0	974	-	1062	16
Paper and its products	41	10281	811	36	87.8	10142	98.6	786	7.7	3438	41	6662	1
Petroleum and its products	193	14923	1558	157	81.3	13463	90.2	1352	10.0	5853	410	2139	5061
Plumbing and heating equipment and supplies	6	309	153	5	83.3	300	97.1	149	49.7	285	5	10	-
Tobacco and its products (except leaf)	111	14637	842	111	100.0	14637	100.0	842	5.8	14401	215	21	-
Waste materials	11	8367	707	11	100.0	8367	100.0	707	8.4	-	-	8367	-
All other kinds of business	495	15221	2732	492	99.4	14661	96.3	2623	17.9	12288	926	1282	165

WHOLESALE DISTRIBUTION: 1933

Table 5.— UNITED STATES DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

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MANUFACTURERS' SALES BRANCHES WITH STOCKS	12444	$5144688	764670	10695	85.9	$4243398	82.5	$631943	14.9	$2254349	$62060	$1009926	$917063
Amusement and sporting goods	216	97960	14803	121	56.0	58351	59.6	7543	12.9	10390	121	18347	29493
Automotive products	726	332631	54312	613	84.4	221065	66.5	39086	17.7	165558	9282	39742	6483
Chemicals	703	299412	45486	578	82.2	148470	49.6	29721	20.0	46529	2113	84004	15824
Clothing and furnishings	337	199562	25556	324	96.1	188515	94.5	23854	12.7	179374	158	1652	7331
Coal	30	13117	2099	26	86.7	9646	73.5	1897	19.7	4547	1810	3289	-
Drugs and drug sundries	213	86956	24936	199	93.4	70806	81.4	20533	29.0	51238	919	1469	17160
Dry goods	233	115132	15022	231	99.1	114843	99.7	14960	13.0	35324	6755	47401	25363
Electrical goods	447	322841	49922	327	73.2	264183	81.8	40830	15.5	53801	633	168870	40879
Farm products-raw materials	5	558	30	5	100.0	558	100.0	30	5.4	550	-	8	-
Farm products-consumer goods	344	106918	24993	332	96.5	93162	87.1	22259	23.9	70285	1684	6719	14474
Farm supplies	110	42792	6983	54	49.1	26628	62.2	5394	20.3	17853	1837	6127	811
Furniture and house furnishings	344	71809	10615	315	91.6	61672	85.9	9126	14.8	52927	179	1272	7294
Groceries and foods (except farm products)	3200	1661861	207785	3061	95.7	1560974	93.9	194706	12.5	1118404	5618	99402	337550
Hardware	97	20811	3758	80	82.5	18460	88.7	3353	18.2	14687	43	3168	562
Jewelry and optical goods	269	26221	8221	236	87.7	24422	93.1	7748	31.7	19549	341	1068	3464
Lumber and building materials (other than metal)	332	107903	18513	257	77.4	56495	52.4	10685	18.9	30867	1226	24402	-
Machinery, equipment and supplies (except electrical)	2968	438692	112972	2519	84.3	372830	85.0	88313	23.7	108959	13244	212306	38321
Metals (except scrap)	423	215701	25257	288	68.1	133064	61.7	15794	11.9	33526	5077	94147	314
Paper and its products	203	94012	15700	177	87.2	57211	60.9	12685	22.2	22614	3852	28943	1802
Petroleum and its products	121	25200	3990	21	17.4	19463	77.2	1926	9.9	12763	72	6468	160
Plumbing and heating equipment and supplies	462	82831	20856	378	81.8	68630	82.9	17187	25.0	39772	1764	24041	3053
Tobacco and its products (except leaf)	85	512474	33256	72	84.7	431971	84.3	28491	6.6	78766	78	4651	348476
All other products	556	269294	39605	481	86.5	241979	89.9	35822	14.8	86066	5254	132430	18229
WITHOUT STOCKS	4429	2412675	177581	3434	77.5	1495119	62.0	114876	7.7	407563	9177	732214	346165
Amusement and sporting goods	156	58733	11022	20	12.8	4579	7.8	687	15.0	912	-	386	3281
Automotive products	95	54761	6344	67	70.5	21791	39.8	2320	10.6	15982	70	5601	138
Chemicals	145	68073	9025	124	85.5	47924	70.4	6394	13.3	13375	1870	32017	562
Clothing and furnishings	192	58512	6011	187	97.4	51253	89.4	5474	8.9	47564	204	6405	7080
Coal	75	59751	4365	35	48.0	26944	45.1	1197	4.4	6960	329	17080	2575
Drugs and drug sundries	38	9654	2486	30	78.9	3974	41.2	1392	35.0	3314	11	36	613
Dry goods	171	142467	6949	160	93.6	129524	90.9	5756	4.4	32336	16	89887	7285
Electrical goods	286	73538	6630	198	69.2	50622	68.8	4323	8.5	9140	632	24871	15979
Farm products-consumer goods	19	6243	700	15	78.9	5427	86.9	541	10.0	229	36	-	5162
Farm supplies	51	20861	2204	38	54.9	9559	45.8	1061	11.1	7990	20	901	648
Furniture and house furnishings	141	34749	3154	132	93.6	31731	91.3	2812	8.9	14624	10	1419	15678
Groceries and foods (except farm products)	232	189662	26152	195	84.1	132959	70.1	20337	15.3	102559	15	6399	23986
Hardware	34	13329	733	28	82.4	10569	79.3	466	4.4	1185	1	2230	7153
Jewelry and optical goods	42	11816	1291	28	66.7	7249	61.3	1034	14.3	7085	-	6	158
Lumber and building materials (other than metal)	223	67744	7101	146	65.5	34412	50.8	5330	15.5	18000	46	13525	2841
Machinery, equipment and supplies (except electrical)	1,057	249733	21884	909	86.0	110673	44.3	14337	13.0	3683	248	104993	1749
Metals (except scrap)	511	720235	21918	286	56.0	355315	49.3	12965	3.6	55685	2720	290602	6108
Paper and its products	226	144108	11730	157	69.5	90947	63.1	6798	7.5	28018	1244	49872	11813
Petroleum and its products	19	55782	4438	10	52.6	20035	35.9	1709	8.5	15962	10	4063	-

WHOLESALE DISTRIBUTION: 1933

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								Amount	Percent of sales				
WITHOUT STOCKS (continued)													
Plumbing and heating equipment and supplies	123	$24565	$4309	105	85.4	$16585	67.5	$2905	17.5	$6153	$69	$8771	$1592
Tobacco and its products (except leaf)	122	206727	5230	121	99.2	203961	98.7	4412	2.2	121	-	-	203840
All other kinds of business	471	131632	13905	452	96.0	119086	90.5	12626	10.6	16486	1626	73150	27824
BULK TANK STATIONS	26190	1888675	372990	14049	53.6	990464	52.4	174173	17.6	759619	75067	93718	62060
CHAIN STORE WAREHOUSES	462	1431563	64767	405	87.7	1307993	91.4	61377	4.7	1081626	1555	2553	222259
Automotive products	4	8618	428	3	75.0	8343	96.8	345	4.1	8343	-	-	-
Clothing and furnishings	12	18662	700	11	91.7	18244	97.8	680	3.7	18244	-	-	-
Drugs and drug sundries	19	56289	1712	18	94.7	50692	90.1	1644	3.2	50692	-	-	-
Dry goods	9	63018	1923	9	100.0	63018	100.0	1923	3.1	63018	-	-	-
Electrical goods	3	3868	527	2	66.7	3377	87.3	497	14.7	2712	450	214	1
Farm products-consumer goods	85	81733	6547	75	88.2	77635	95.0	6485	8.4	66797	39	1	10798
Farm supplies	4	1152	168	3	75.0	1072	93.1	161	15.0	1017	55	-	-
Furniture and house furnishings	5	4209	781	5	100.0	4209	100.0	781	18.6	4027	-	-	182
General merchandise	3	1294	142	2	66.7	289	22.3	32	11.1	82	-	-	207
Groceries and foods (except farm products)	288	1172607	50755	263	91.3	1070119	91.3	47931	4.5	857590	992	2334	209203
Hardware	4	597	166	4	100.0	597	100.0	166	27.8	574	2	-	21
Tobacco and its products (except leaf)	20	15400	879	6	30.0	10219	66.4	705	6.9	8372	-	1	1846
All other kinds of business	6	4116	39	4	66.7	179	4.3	27	15.1	158	17	3	1
BROKERS	3414	2088370	34536	2785	81.6	1784407	85.4	29156	1.6	247759	1270	575609	959769
Amusement and sporting goods	4	200	8	3	75.0	162	81.0	7	4.3	11	-	92	59
Automotive products	3	90	19	3	100.0	90	100.0	19	21.1	2	-	31	57
Chemicals	15	2490	53	13	86.7	2270	91.2	48	2.1	481	8	1657	124
Clothing and furnishings	24	3790	153	24	100.0	3790	100.0	153	4.0	1858	-	350	1582
Coal	64	16461	1092	61	95.3	16077	97.7	1063	6.6	6985	134	8362	596
Drugs and drug sundries	9	3702	101	9	100.0	3702	100.0	101	2.7	506	-	3154	42
Dry goods	89	171883	902	88	98.9	171447	99.7	894	0.5	7220	-	118112	46115
Electrical goods	11	368	41	11	100.0	368	100.0	41	11.1	66	-	177	125
Farm products-raw materials	517	291082	4801	347	67.1	172017	59.1	3540	2.1	8153	146	137247	26471
Farm products-consumer goods	566	169193	4814	429	75.8	128781	76.1	4045	3.1	33752	38	6998	87993
Farm supplies	91	27289	593	58	63.7	14907	54.6	365	2.4	7439	73	5897	1498
Furniture and house furnishings	32	2171	206	32	100.0	2171	100.0	206	9.5	1868	25	86	192
General merchandise	55	43643	463	10	18.2	2385	5.5	41	1.7	477	-	1498	410
Groceries and foods (except farm products)	1377	1175064	16106	1193	86.6	1093344	93.0	13869	1.3	143231	389	201577	748207
Hardware	5	735	24	5	83.3	641	87.2	19	3.0	154	-	7	480
Jewelry and optical goods	39	1489	99	39	100.0	1489	100.0	99	6.6	1182	40	76	191
Lumber and building materials (other than metal)	139	16210	998	116	83.5	13330	82.2	853	6.4	7801	283	3833	1413
Machinery, equipment and supplies (except electrical)	87	5774	473	77	88.5	4773	82.7	460	9.6	132	3	4511	127
Metals (except scrap)	30	9001	386	25	83.3	8496	94.4	336	4.0	25	3	8093	375
Paper and its products	21	2474	191	17	81.0	2315	93.6	176	7.6	956	-	735	624
Petroleum and its products	49	44388	971	46	93.9	43355	97.7	900	2.1	12657	111	1913	28674

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BROKERS (continued)													
Plumbing and heating equipment and supplies	7	$365	$17	6	85.7	$341	93.4	$15	4.4	$225	-	$15	$101
Tobacco and its products (except leaf)	4	407	23	4	100.0	407	100.0	23	5.7	2	-	35	369
Waste materials	35	8593	403	33	94.3	8148	94.8	394	4.8	58	$8	7339	743
All other products	140	91508	1599	136	97.1	89601	97.9	1489	1.7	12518	69	63813	13201
COMMISSION MERCHANTS	3128	2224864	72011	2516	80.4	1694172	76.1	61025	3.6	472572	2010	840060	379530
Automotive products	17	870	78	15	88.2	851	97.8	75	8.8	195	83	430	143
Chemicals	22	13380	861	18	81.8	10598	79.2	559	5.3	7127	68	911	2492
Clothing and furnishings	48	35937	1493	47	97.9	35123	97.7	1490	4.2	14294	3	13352	7474
Coal	18	1085	163	13	72.2	524	48.3	86	16.4	392	48	50	34
Drugs and drug sundries	7	3270	80	7	100.0	3270	100.0	80	2.4	818	-	37	2415
Dry goods	133	340211	12223	129	97.0	305686	89.9	11571	3.8	53286	16	210527	41857
Electrical goods	24	1799	197	20	83.3	1245	69.2	149	12.0	654	8	145	438
Farm products-raw materials	1294	1190037	24426	863	66.7	818560	68.8	16034	2.0	35642	51	546551	236316
Farm products-consumer goods	1015	378988	23446	908	89.5	369397	97.5	23112	6.3	300520	931	4544	63402
Farm supplies	58	2776	194	39	67.2	1512	54.5	132	8.7	1060	39	261	152
Furniture & house furnishings	35	4219	557	33	94.3	4136	98.0	534	12.9	2857	110	679	490
General merchandise	3	1990	87	3	100.0	1990	100.0	87	4.4	42	-	1882	66
Groceries and foods (except farm products)	121	46736	1851	118	97.5	45999	98.4	1837	4.0	29173	90	1834	14902
Hardware	4	178	17	4	100.0	178	100.0	17	9.6	27	1	141	9
Jewelry and optical goods	5	184	19	4	80.0	108	58.7	18	16.7	89	-	-	19
Lumber and building materials (other than metal)	47	8683	590	37	78.7	8194	94.4	504	6.2	5951	350	1005	888
Machinery, equipment and supplies (except electrical)	20	5763	192	19	95.0	5759	99.9	190	3.3	8	-	5631	120
Metals (except scrap)	5	1752	36	3	60.0	1575	89.9	21	1.3	1	-	1411	163
Paper and its products	4	299	32	2	50.0	11	3.7	2	18.2	8	-	3	-
Petroleum and its products	68	4597	473	59	86.8	4562	99.2	443	9.7	3707	193	75	587
Waste materials	4	522	34	4	100.0	522	100.0	34	6.5	-	-	522	-
All other kinds of business	176	161589	4962	171	97.2	74372	41.0	4050	5.4	16721	19	50069	7563
EXPORT AGENTS	240	135126	5736	157	65.4	62268	46.1	2976	4.8	13218	188	38300	10562
Amusement and sporting goods	5	579	60	5	100.0	579	100.0	60	10.4	16	-	563	-
Automotive products	28	9203	572	22	78.6	8260	89.8	483	5.8	2909	-	4394	957
Chemicals	5	3330	94	5	100.0	3330	100.0	94	2.8	3	-	3327	-
Clothing and furnishings	6	534	54	5	83.3	320	59.9	30	9.4	303	-	17	-
Drugs and drug sundries	6	212	23	6	100.0	212	100.0	23	10.8	53	-	11	148
Dry goods	13	1936	95	11	84.6	1852	95.7	92	5.0	1077	-	250	525
Electrical goods	15	1987	200	8	53.3	1279	64.4	165	12.9	1154	-	93	32
Farm products-raw materials	36	46125	2279	11	30.6	10182	22.1	377	3.7	103	-	9329	750
Farm products-consumer goods	12	2691	134	6	50.0	1277	47.5	82	6.4	598	-	201	478
General merchandise	15	1705	84	10	66.6	1243	72.9	65	5.2	56	-	113	1074
Groceries and foods (except farm products)	17	4809	205	14	82.4	3859	80.2	154	4.0	2188	-	188	1483
Hardware	7	419	65	4	57.1	291	69.5	57	19.6	260	-	-	31
Lumber and building materials (other than metal)	14	9008	302	9	64.3	8671	96.3	267	3.1	2727	-	3819	2125
Machinery, equipment and supplies (except electrical)	32	7663	790	18	56.3	6873	89.7	726	10.6	85	4	4648	2135
Metals (except scrap)	3	11335	153	3	100.0	11335	100.0	153	1.3	1023	184	10128	-

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EXPORT AGENTS (continued)													
Paper and its products	5	$218	$50	3	60.0	$60	27.5	$8	13.3	$9	-	$35	$16
Petroleum and its products	6	31184	455	4	66.7	869	2.8	51	5.9	455	-	414	-
All other kinds of business	15	2186	101	13	86.7	1776	81.2	89	5.0	198	-	770	808
IMPORT AGENTS	179	50541	3230	153	85.5	47207	93.4	3080	6.5	5392	$165	34205	7445
Amusement and sporting goods	7	1154	111	7	100.0	1154	100.0	111	9.6	506	-	300	548
Chemicals	10	1642	113	7	70.0	994	60.5	89	9.0	70	-	909	15
Clothing and furnishings	6	920	29	5	83.3	644	70.0	26	4.0	284	-	360	-
Drugs and drug sundries	11	1026	50	9	81.8	976	95.1	43	4.4	226	-	750	-
Dry goods	24	3383	407	24	100.0	3383	100.0	407	12.0	1266	2	1643	472
Farm products-raw materials	19	22448	1657	15	78.9	21116	94.1	1593	7.5	73	-	20544	501
Farm products-consumer goods	3	431	24	2	66.7	401	93.0	14	3.5	25	-	5	367
Furniture and house furnishings	9	346	134	9	100.0	346	100.0	134	38.7	318	25	-	3
General merchandise	3	1059	63	1	33.3	821	77.5	60	7.3	-	-	821	-
Groceries and foods (except farm products)	32	12278	195	26	81.3	11879	96.8	174	1.5	706	100	6973	4100
Hardware	4	74	17	4	100.0	74	100.0	16	21.6	50	-	-	24
Jewelry and optical goods	3	274	63	3	100.0	274	100.0	63	23.0	168	-	106	-
Lumber and building materials (other than metal)	5	301	12	3	60.0	240	79.7	10	4.2	5	-	232	-
Machinery, equipment and supplies (except electrical)	6	101	25	5	83.3	100	99.0	23	23.0	-	-	100	-
Metals (except scrap)	4	1021	95	4	100.0	1021	100.0	95	9.3	420	10	566	25
Paper and its products	6	1078	79	5	100.0	1078	100.0	79	7.3	325	-	738	15
All other kinds of business	27	3005	156	23	85.2	2704	90.0	143	5.3	947	28	154	1575
MANUFACTURERS' AGENTS	4972	573964	38901	4610	92.7	530183	92.4	36509	6.9	215147	3571	213358	98107
Amusement and sporting goods	86	7080	632	78	90.7	6412	90.6	574	9.0	5426	20	84	882
Automotive products	166	27135	1916	141	84.9	25113	95.5	1754	7.0	6106	639	15260	3108
Chemicals	171	25187	1674	153	89.5	24042	95.5	1535	6.4	2499	30	18914	2599
Clothing and furnishings	489	59273	2531	485	99.2	56376	95.1	2512	4.5	42710	120	2602	10944
Coal	16	3489	319	16	100.0	3489	100.0	319	9.1	1518	19	1715	237
Drugs and drug sundries	60	7222	604	56	93.3	7092	98.2	573	8.1	3428	16	2783	885
Dry goods	481	114164	4303	469	97.5	101472	88.9	4235	4.2	35720	394	54915	10443
Electrical goods	298	20454	2046	262	87.9	18096	88.5	1857	10.3	8447	436	6547	2666
Farm products-consumer goods	4	157	40	3	75.0	121	77.1	33	27.3	115	6	-	-
Farm supplies	34	2131	106	21	61.8	1948	91.4	80	4.1	237	12	522	1177
Furniture and house furnishings	343	34831	2620	332	96.8	33146	95.2	2476	7.5	25271	277	5697	1901
Groceries and foods (except farm products)	231	96949	4260	200	86.6	92611	95.5	4104	4.4	47846	185	3039	41541
Hardware	145	13783	863	134	92.4	12377	89.8	811	6.6	4910	101	2372	4994
Jewelry and optical goods	51	2209	200	51	100.0	2209	100.0	200	9.1	1961	9	-	239
Lumber and building materials (other than metal)	201	14514	1204	163	81.1	12520	86.3	989	7.9	6574	127	4832	987
Machinery, equipment and supplies (except electrical)	1300	63414	9490	1255	96.5	60401	95.2	9119	15.1	3869	296	54286	1950
Metals (except scrap)	189	19800	1324	158	83.6	18354	92.7	1087	5.9	1143	237	12803	4171
Paper and its products	129	14346	794	111	86.0	11266	78.5	669	5.9	2760	96	4047	4363
Petroleum and its products	7	939	142	6	85.7	897	95.5	137	15.3	170	3	85	639
Plumbing and heating equipment and supplies	202	9790	1067	165	81.7	8496	86.8	918	10.8	4959	90	2107	1340
Tobacco and its products (except leaf)	12	1360	56	8	66.7	328	24.1	16	4.9	147	-	-	181

WHOLESALE DISTRIBUTION: 1933

Table 5.— UNITED STATES DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
MANUFACTURERS' AGENTS (continued)													
Waste materials	6	$408	$79	3	50.0	$337	82.6	$67	19.9	-	-	$337	-
All other kinds of business	351	35329	2631	340	96.9	33080	93.6	2444	7.4	$9331	$458	20411	$2880
SELLING AGENTS	1235	988401	41357	1057	85.6	799996	80.9	33741	4.2	212458	1964	391011	194563
Amusement and sporting goods	12	2167	324	11	91.7	2094	96.6	319	15.2	2016	31	4	43
Automotive products	24	2207	317	23	95.8	2085	94.5	308	14.8	898	304	186	797
Chemicals	24	10133	1404	24	100.0	10133	100.0	1404	13.9	534	343	8061	1195
Clothing and furnishings	111	75248	2751	107	96.4	73705	97.9	2698	3.7	25954	7	1066	46678
Coal	196	219341	8721	162	82.7	122412	55.8	5925	4.8	89478	591	28129	4214
Drugs and drug sundries	26	3006	757	24	92.3	2992	99.5	754	25.2	2590	22	305	175
Dry goods	230	384610	11267	223	97.0	369068	96.0	11114	3.0	32511	-	225025	111532
Electrical goods	21	4658	669	20	95.2	4598	98.7	666	14.5	1824	15	1156	1603
Farm products-raw materials	10	2772	77	8	80.0	2347	84.7	60	2.6	194	-	1424	729
Farm products-consumer goods	9	1420	255	8	88.9	1330	93.7	225	16.9	376	2	1	951
Farm supplies	25	463	98	13	52.0	388	83.8	94	24.2	127	94	120	47
Furniture and house furnishings	46	24534	1993	32	69.6	9055	36.9	1124	12.4	5184	-	291	3580
Groceries and foods (except farm products)	99	24320	1348	82	82.8	21522	88.5	1287	6.0	5980	288	4251	11003
Hardware	18	2188	115	18	100.0	2188	100.0	115	5.3	1450	27	67	644
Jewelry and optical goods	7	1247	70	7	100.0	1247	100.0	70	5.6	185	-	627	435
Lumber and building materials (other than metal)	116	18991	2557	88	75.9	15358	80.9	2124	13.8	8289	139	5856	1094
Machinery, equipment and supplies(except electrical)	29	4117	783	24	82.8	2551	62.0	387	15.2	71	-	2423	57
Metals (except scrap)	72	92473	3679	34	47.2	46274	50.0	1333	2.9	4508	124	40556	1086
Paper and its products	35	10606	544	31	88.6	7960	75.1	406	5.1	505	-	6074	1281
Petroleum and its products	25	6222	358	20	80.0	5814	93.4	292	5.0	1814	61	1941	1998
Plumbing and heating equipment and supplies	12	859	61	12	100.0	859	100.0	61	7.1	593	9	31	226
All other kinds of business	88	96819	3209	86	97.7	96016	99.2	2975	3.1	27297	7	63517	5195
OTHER AGENTS	650	441109	12116	440	67.7	307392	69.7	8504	2.8	194745	1111	61359	50177
Clothing and furnishings	144	115743	2532	143	99.3	115723	99.9	2528	2.2	102764	75	177	12707
Dry goods	25	59265	892	25	100.0	59265	100.0	892	1.5	46749	22	632	11862
Farm products-raw materials	351	134014	4738	165	47.0	63638	47.5	2511	3.9	3611	296	56072	3649
Farm products-consumer goods	25	85480	1814	17	68.0	25170	29.4	834	3.3	4166	-	680	20324
Furniture and house furnishings	41	2763	437	34	82.9	2089	75.6	349	16.7	1433	500	109	47
General merchandise	9	18445	607	5	55.6	16524	89.6	346	2.1	15179	24	1321	-
Groceries and foods (except farm products)	8	17960	547	7	87.5	17835	99.3	535	3.0	17396	6	-	433
Jewelry and optical goods	8	182	83	8	100.0	182	100.0	83	45.6	182	-	-	-
Machinery, equipment and supplies	12	1595	181	10	83.3	1545	96.9	175	11.3	283	1	1015	266
All other kinds of business	27	5662	285	26	96.3	5431	95.9	251	4.6	3002	187	1353	889
ASSEMBLERS OF FARM PRODUCTS	11283	718588	77757	8037	71.2	511131	71.1	57469	11.2	155192	10717	165487	179735
Farm products-raw materials	4149	347265	22184	2489	60.0	198339	57.1	10893	5.5	17110	3694	118406	59129
Farm products-consumer goods	6777	336053	51693	5248	77.4	280069	83.3	43795	15.6	124350	6297	41107	108315
Farm supplies	126	4357	457	84	65.6	3078	70.6	335	10.9	1797	301	504	376

WHOLESALE DISTRIBUTION: 1933

Table 5.— UNITED STATES DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
ASSEMBLERS OF FARM PRODUCTS (continued)													
Groceries and foods (except farm products)	140	$27412	$2650	134	95.7	$26545	96.8	$1736	6.5	$11223	$322	$3114	$11886
All other kinds of business	89	3501	773	82	92.1	3100	88.5	710	22.9	712	103	2256	29
COOPERATIVE MARKETING ASSOCIATIONS	2732	686072	65726	1906	69.8	432105	63.0	52324	12.1	175039	12697	119445	124924
Farm products-raw materials	931	263204	9842	452	48.5	117812	44.8	5523	4.7	5890	2294	91996	17632
Farm products-consumer goods	1549	377614	49292	1284	82.9	275555	73.0	40653	14.8	150763	8650	21233	94899
Farm supplies	182	14772	1744	122	67.0	13287	89.9	1594	12.0	6155	1384	4853	895
Groceries and foods (except farm products)	14	24016	4069	12	85.7	19751	82.2	3905	19.8	9374	40	18	10319
All other kinds of business	56	5455	779	36	64.3	5700	88.2	649	11.4	2857	319	1345	1179
CREAM STATIONS													
Farm products-consumer goods	2860	31459	4893	2310	80.8	15279	48.6	3655	23.9	1657	397	9039	4186
ELEVATORS	7087	338002	25449	4677	66.0	223192	66.0	16310	7.3	26173	24494	106942	65583
Farm products-raw materials	7050	337205	25345	4663	66.1	222541	66.0	16218	7.3	25913	24321	106859	65448
All other kinds of business	37	797	104	14	37.8	651	81.7	92	14.1	260	173	83	135

WHOLESALE DISTRIBUTION: 1933

Census of American Business

Table 5A. SALES MADE BY RETAILERS TO OTHER RETAILERS BY STATES AND KIND OF BUSINESS 1/

(All values expressed in thousands of dollars)

Geographic Divisions and States	Total sales	Food group	Farmers' supplies and country general stores	General merchandise group	Apparel group	Automotive group	Furniture and household group	Lumber building and hardware group	Other retail stores	Second-hand stores
UNITED STATES	$461,659	$115,387	$31,410	$18,633	$5,937	$179,663	$12,548	$34,054	$61,099	$2,928
NEW ENGLAND	32,821	8,949	1,997	234	2,322	11,071	693	2,294	5,114	147
Connecticut	7,671	2,986	439	16	31	2,516	225	335	1,115	8
Maine	2,695	379	443	5	5	1,101	134	229	383	15
Massachusetts	16,065	4,327	385	169	2,270	4,695	262	1,085	2,761	111
New Hampshire	1,375	247	342	1	-	346	13	289	135	2
Rhode Island	3,324	780	196	-	4	1,863	14	80	385	2
Vermont	1,691	230	192	43	11	550	45	276	335	9
MIDDLE ATLANTIC	117,648	43,795	5,019	4,214	1,970	30,804	4,171	9,673	17,114	888
New Jersey	12,342	4,154	572	22	17	4,008	292	1,224	1,962	91
New York	70,103	24,670	1,987	1,801	1,241	19,597	3,276	5,374	11,616	541
Pennsylvania	35,203	14,971	2,460	2,391	712	7,199	603	3,075	3,536	256
EAST NORTH CENTRAL	139,489	28,952	7,012	11,371	951	53,445	3,533	7,309	25,746	670
Illinois	57,419	11,071	2,194	11,173	653	21,261	1,131	2,532	7,173	231
Indiana	10,791	2,134	1,402	459	10	3,773	204	753	1,945	111
Michigan	32,950	7,602	1,503	130	163	8,618	960	1,583	12,131	260
Ohio	29,641	5,207	1,149	94	88	16,837	1,062	1,742	3,402	60
Wisconsin	8,688	2,938	764	15	37	2,956	176	699	1,095	8
WEST NORTH CENTRAL	46,683	5,784	3,152	284	129	29,932	514	2,805	3,950	133
Iowa	5,934	1,130	538	8	19	2,911	33	425	858	12
Kansas	5,342	596	407	42	12	3,643	27	346	253	16
Minnesota	17,218	1,700	306	5	21	13,411	113	128	1,512	22
Missouri	10,838	1,441	1,209	152	65	5,496	278	1,143	991	63
Nebraska	4,327	511	412	58	6	2,595	47	434	259	5
North Dakota	1,639	241	138	5	2	1,020	9	161	62	-
South Dakota	1,385	165	142	13	4	856	7	168	15	15
SOUTH ATLANTIC	31,329	4,750	3,597	456	89	16,181	882	2,897	2,377	100
Delaware	740	104	131	3	-	336	8	133	25	-
District of Columbia	2,732	123	5	-	2	1,670	132	272	509	19
Florida	2,683	500	113	1	6	1,257	202	427	171	6
Georgia	2,766	570	651	48	5	1,032	65	177	213	5
Maryland	4,310	1,333	306	51	2	1,759	14	278	553	14
North Carolina	9,184	676	1,157	121	31	6,250	45	514	347	43
South Carolina	1,923	328	399	217	32	638	10	209	90	-
Virginia	3,605	705	542	5	9	1,234	365	553	181	10
West Virginia	3,386	411	293	9	2	2,005	41	334	288	3
EAST SOUTH CENTRAL	14,501	4,607	2,375	227	34	4,510	353	1,238	1,067	90
Alabama	3,133	710	1,007	64	3	910	50	237	142	10
Kentucky	6,036	2,794	388	33	24	1,869	124	390	396	18
Mississippi	1,895	459	601	85	-	451	14	236	45	4
Tennessee	3,437	644	379	45	7	1,280	165	375	484	58
WEST SOUTH CENTRAL	22,256	3,789	3,446	516	50	9,962	773	2,044	1,427	249
Arkansas	1,986	127	451	97	4	975	18	194	115	5
Louisiana	2,871	621	422	155	17	1,078	114	236	193	35
Oklahoma	6,897	1,456	1,206	104	3	2,761	121	700	408	138
Texas	10,502	1,585	1,367	160	26	5,148	520	914	711	71
MOUNTAIN	11,878	2,367	1,501	574	93	5,394	246	939	688	76
Arizona	1,481	239	330	377	9	304	40	76	97	9
Colorado	3,615	745	177	10	68	2,052	60	273	206	24
Idaho	1,198	216	104	90	1	593	14	140	37	3
Montana	1,397	212	74	20	1	756	69	154	110	1
Nevada	439	117	62	-	-	132	6	52	53	7
New Mexico	1,100	175	468	19	6	315	9	70	37	1
Utah	2,092	571	211	51	6	935	45	146	99	28
Wyoming	556	92	75	7	2	307	3	28	39	3
PACIFIC	45,054	12,394	3,311	257	299	18,364	1,383	4,855	3,616	575
California	36,717	10,934	2,444	211	198	14,491	1,233	3,774	2,957	475
Oregon	2,823	669	154	5	9	1,390	9	383	184	20
Washington	5,514	791	713	41	92	2,483	141	698	475	80

1/ From Table 7, Retail Census.

Note.--Sales to other retailers include merchandise for their use, such as supplies and merchandise for resale, but do not include sales of trucks or sales to contractors such as plumbers, builders, etc.

WHOLESALE DISTRIBUTION: 1933

Table 6.— UNITED STATES MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	94487	1003097	219823	17.9	Full-time	1096977	1046730	1043585	1037817	1049110	1059354	1076093	1088857	1118288	1150516	1167823	[illegible]	[illegible]
					Full-time ratio to average	100	95	95	95	96	97	98	99	102	105	106	[illegible]	[illegible]
					Part-time	125943	118529	116931	113772	115795	119320	120974	120857	125166	135559	140025	[illegible]	[illegible]
					Part-time ratio to average	100	94	93	90	92	95	96	96	99	108	111	114	[illegible]
Amusement and sporting goods	817	9277	6032	39.4	Full-time	14443	14077	13768	13637	13675	13985	14096	14278	14654	14877	15284	15427	[illegible]
					Part-time	866	856	894	944	938	946	1011	953	701	751	757	795	[illegible]
Automotive products	3837	48262	7783	13.9	Full-time	54106	51813	51566	50920	51079	51900	53092	54263	55962	56907	57235	57283	[illegible]
					Part-time	1939	1620	1642	1728	1744	1852	1987	2058	2199	2175	2053	2092	[illegible]
Chemicals	1026	18559	5010	21.3	Full-time	22613	21624	21616	21812	21984	22424	22667	22791	22937	23211	23471	23499	[illegible]
					Part-time	956	966	969	961	1035	903	945	917	927	941	956	936	[illegible]
Clothing and furnishings	3443	21447	10970	33.8	Full-time	30298	28621	29097	27833	29689	29469	29470	29588	31173	32638	32632	31934	[illegible]
					Part-time	2119	1934	2008	2241	2061	2144	2083	2028	2133	2046	2182	2352	[illegible]
Coal	646	12271	1859	13.2	Full-time	12316	12807	12965	12662	11824	11407	11197	11278	11640	12272	12947	13274	13520
					Part-time	1814	2086	2128	1726	1611	1511	1590	1613	1682	1854	1963	1960	[illegible]
Drugs and drug sundries	745	18119	7986	30.6	Full-time	25158	24730	24672	24545	24500	24451	24532	24921	25246	25767	26027	26205	26303
					Part-time	947	991	948	1131	1082	1086	1136	951	871	761	758	783	871
Dry goods	3635	36443	12513	25.6	Full-time	47394	45660	45814	45501	45777	46045	46843	47705	48467	49305	49292	49324	[illegible]
					Part-time	1562	1272	1388	1467	1524	1568	1548	1607	1716	1633	1676	1645	[illegible]
Electrical goods	1385	30852	7872	20.3	Full-time	37341	35971	35822	35680	35741	35942	36461	37315	38295	39047	39329	39159	[illegible]
					Part-time	1383	1219	1208	1252	1276	1284	1319	1389	1438	1453	1453	1668	[illegible]
Farm products—raw materials	10590	52654	9794	15.7	Full-time	45501	47761	46218	42018	40166	39692	39966	40853	44623	48535	51441	51537	[illegible]
					Part-time	16947	20289	17377	13160	11977	12475	12989	13399	17447	19295	21319	20884	[illegible]
Farm products—consumer goods	17360	140236	33272	19.2	Full-time	134056	124745	124999	126992	130867	132278	135139	132905	134506	139331	144457	143866	[illegible]
					Part-time	39452	35141	35693	35576	37378	39503	39603	37693	35625	41660	43535	47577	[illegible]
Farm supplies	3653	15575	3827	18.9	Full-time	17060	16577	16731	16898	18105	16708	15487	15965	16363	17305	18141	18073	[illegible]
					Part-time	2142	1980	2089	2200	2290	2080	1979	1784	1980	2180	2348	[illegible]	[illegible]
Furniture and house furnishings	1850	15885	4513	22.[illegible]	Full-time	18660	17501	17560	17392	17572	17876	18055	18418	19222	19919	20195	202[illegible]	[illegible]
					Part-time	1738	1616	1567	1640	1627	1673	1762	1795	1742	1835	1848	1885	[illegible]
General merchandise	139	4682	1873	28.8	Full-time	6284	5767	5730	5674	5643	5649	5863	6159	6704	6927	7085	7107	[illegible]
					Part-time	211	163	139	141	151	166	172	215	231	250	261	280	[illegible]
Groceries and foods (except farm products).	16335	200756	40760	16.9	Full-time	221609	212069	212037	212088	213532	215014	217019	219716	225450	232104	234792	233468	23[illegible]
					Part-time	19907	18187	18425	18037	18318	17525	18304	18926	19661	22310	23345	23301	2[illegible]
Hardware	728	25465	5716	18.3	Full-time	30110	29324	28607	28302	28451	28939	29707	30105	30827	31493	31778	31682	3[illegible]
					Part-time	1071	612	1318	1390	1425	1214	941	1044	943	949	941	915	[illegible]
Jewelry and optical goods	1430	8596	3043	26.1	Full-time	11145	10756	10691	10615	10691	10681	10788	10860	11142	11516	11854	12004	[illegible]
					Part-time	494	442	465	470	458	491	519	558	508	483	499	453	[illegible]
Lumber and building materials (other than metal).	2088	30839	3652	10.6	Full-time	28738	26788	26648	26793	27471	28201	28912	29317	29832	30465	30497	30405	[illegible]
					Part-time	5753	5339	5083	5511	5575	5637	5983	6006	6168	6028	6063	5861	5777
Machinery, equipment and supplies (except electrical).	4869	74832	15945	17.6	Full-time	84159	81453	81090	80827	81257	81567	82783	83866	85694	86978	88238	88128	88028
					Part-time	6618	6048	5952	6462	6474	7106	7079	6929	6937	6885	6651	6547	6352
Metals (except scrap)	730	18041	3667	16.9	Full-time	19682	17939	18025	17681	17656	17878	18938	19374	21113	21660	21881	21918	22117
					Part-time	2026	2136	2216	2408	2759	2905	2054	2326	1554	1536	1461	1445	1508
Paper and its products	1478	23425	7285	23.7	Full-time	29322	28724	28491	28339	28470	28506	28750	29110	29688	30132	30417	30463	30778
					Part-time	1388	1247	1246	1326	1321	1380	1365	1421	1479	1438	1390	1405	1644
Petroleum and its products	4858	107722	6629	5.8	Full-time	108979	104534	104586	104703	105568	106745	107419	108001	109767	113200	114001	114427	114915
					Part-time	5372	4512	4444	4286	4552	4893	5339	5523	6179	6546	6231	6092	5687
Plumbing and heating equipment and supplies.	814	17033	3222	15.9	Full-time	18617	18060	17830	17491	17550	17696	18097	18510	19019	19669	19936	19861	19684
					Part-time	1638	1650	1615	1598	1630	1751	1650	1647	1670	1624	1664	1597	1578
Tobacco and its products (except leaf).	1462	13759	2355	14.6	Full-time	15533	15084	15034	14960	15051	15176	15257	15494	15701	15965	16161	16224	16291
					Part-time	581	539	515	536	551	567	564	570	584	632	637	631	648
Waste materials	3681	12965	2536	16.4	Full-time	12683	10450	10548	10588	11121	12098	13044	13619	14485	14534	14247	13676	13585
					Part-time	2818	2371	2376	2502	2577	2752	2825	2998	3172	3284	3016	3039	2898
All other products	6920	45462	11909	20.8	Full-time	51170	44095	43440	43866	45670	49027	52511	54226	55779	56759	56205	54965	57496
					Part-time	6201	5116	5226	5079	5461	5928	6227	6497	6609	7010	6980	6865	7412

Census of
American
Business

WHOLESALE DISTRIBUTION: 1933

TABLE 7.—WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	TOTAL					UNDER $10,000					$10,000 TO $49,999				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses	
				Amount	% of sales				Amount	% of sales					% of sales
WHOLESALE MERCHANTS—Total	79,032	$12,079,301	619,694	$1,872,853	15.5	16,439	$72,434	10,773	$25,719	35.5	27,008	$684,163	70,912	$175,576	25.7
Amusement and sporting goods	1,033	84,892	5,578	20,525	24.2	262	1,192	192	527	44.2	425	10,537	1,160	3,526	33.5
Cameras and motion picture equipment and supplies	74	2,642	243	833	31.5	20	85	14	29	34.1	43	1,118	128	362	32.4
Moving picture films	145	23,258	763	5,191	22.3	46	181	46	158	87.3	55	1,271	210	800	62.9
Sporting goods (general line)	174	20,095	1,898	5,630	28.0	21	107	15	39	36.4	79	2,198	205	670	30.5
Toys, novelties, and fireworks	390	22,811	1,732	5,190	22.8	102	406	52	142	35.0	175	4,236	448	1,241	29.3
All other	250	16,086	942	3,681	22.9	93	413	65	159	38.5	73	1,714	169	453	26.4
Automotive products	5,175	425,848	38,053	98,419	23.1	959	4,729	773	1,797	38.0	2,361	61,310	8,399	19,213	31.3
Automobiles and other motor vehicles	369	126,436	6,329	16,669	13.2	31	175	25	50	28.6	85	2,144	265	677	31.6
Automotive equipment, accessories and parts	4,258	246,818	28,484	72,131	29.2	832	4,013	678	1,571	39.1	2,045	53,026	7,485	16,991	32.0
Tires and tubes	548	52,594	3,240	9,619	18.3	96	541	70	176	32.5	231	6,140	649	1,545	25.2
Chemicals	1,330	223,899	10,653	43,674	19.5	261	1,154	192	451	39.1	525	13,184	1,438	4,101	31.1
Industrial chemicals	146	58,799	1,802	7,776	13.2	9	58	10	23	39.7	23	631	76	189	30.0
Paints and varnishes	821	72,622	6,077	19,424	26.7	117	583	88	200	34.3	378	9,831	1,060	2,987	30.4
Chemicals except as specified	383	92,478	2,774	16,474	17.8	135	513	94	228	44.4	116	2,722	302	925	34.0
Clothing and furnishings	2,963	415,714	19,519	66,303	15.9	468	2,207	275	632	28.6	1,051	26,763	2,075	5,375	20.1
Clothing and furnishings (general line)	205	26,000	1,112	3,683	14.2	45	219	21	52	23.7	62	1,964	137	357	18.2
Clothing, men's and boys'	341	37,299	1,737	5,611	15.0	39	193	25	74	38.3	136	3,635	283	681	18.7
Clothing, women's and children's	639	118,137	5,090	17,879	15.1	70	291	36	84	28.9	166	4,395	407	957	21.8
Furnishings, (general line)	163	13,687	753	2,206	16.1	28	154	9	39	25.3	69	1,779	133	298	16.8
Furnishings, men's and boys'	494	45,161	2,730	8,550	18.9	110	489	54	120	24.5	201	4,688	396	912	19.5
Furnishings, women's and children's	230	20,066	1,054	3,616	18.0	34	229	25	76	33.2	105	2,444	230	589	24.1
Hosiery	189	24,373	821	2,786	11.4	26	145	26	39	26.9	70	1,876	126	292	15.6
Millinery and millinery supplies	336	33,925	2,067	6,143	18.1	62	302	52	94	31.1	132	3,480	214	883	25.4
Shoes and other footwear 1/	366	97,066	4,155	15,829	16.3	44	185	17	54	29.2	90	2,502	149	406	16.2
Coal	737	230,642	7,691	30,113	13.1	87	(X)	(X)	(X)	(X)	220	5,729	561	1,556	27.2
Drugs and drug sundries	1,124	348,234	18,970	58,976	16.9	295	1,261	245	545	43.2	279	6,900	858	2,132	30.9
Drugs (general line)	330	273,630	13,975	41,365	15.1	6	23	5	7	30.4	12	369	43	94	25.5
Drugs (specialty lines)	205	24,513	1,572	5,998	24.5	59	310	55	141	45.5	86	2,139	257	760	35.5
Patent medicines	94	6,197	370	1,435	23.2	35	155	36	67	43.2	29	733	74	260	35.5
Toilet articles and preparations	845	19,190	1,832	6,319	32.9	124	492	98	221	44.9	62	1,396	183	519	37.2
All other	219	24,704	1,221	3,859	15.6	61	281	51	109	38.8	70	2,263	309	499	22.1
Dry goods	3,291	825,020	33,484	114,853	13.9	411	2,130	236	631	29.6	992	26,450	1,920	5,137	19.4
Dry goods (general line)	513	260,770	14,909	41,660	16.0	37	235	27	85	36.2	109	2,965	200	610	20.6
Knit goods	281	53,483	2,467	8,566	16.0	25	137	17	44	32.1	73	2,103	144	383	18.2
Notions	614	58,207	4,013	11,855	20.4	120	625	93	188	30.1	239	6,116	596	1,275	20.8
Piece goods	1,421	419,699	10,518	47,597	11.3	127	561	50	133	23.7	353	9,974	622	1,869	18.7
All other	462	32,861	1,577	5,175	15.7	102	572	49	181	31.6	208	5,292	358	1,000	18.9
Electrical goods	2,078	271,491	20,033	60,674	22.3	356	1,651	257	621	37.6	674	16,961	2,089	5,257	31.0
Electrical appliances, equipment and supplies	1,524	187,650	13,517	40,747	21.7	259	1,241	197	476	38.4	505	12,797	1,581	3,903	30.5
Radios and radio equipment	400	36,262	2,636	8,522	23.5	87	344	48	119	34.6	144	3,543	420	1,115	31.5
Refrigerators	154	47,579	3,880	11,405	24.0	10	66	12	26	39.4	25	621	88	239	38.5
Farm products-raw materials	2,275	977,323	14,248	72,251	7.4	205	999	107	345	34.5	690	19,050	1,009	2,851	15.0
Cotton	234	259,825	1,423	16,622	6.4	9	46	3	10	21.7	32	1,001	19	41	4.1
Grain	729	302,738	4,848	21,616	7.1	59	178	17	50	28.1	241	7,185	315	811	11.3
Hides, skins, and furs (raw)	657	109,950	2,190	10,087	9.2	67	358	34	122	34.3	206	5,594	277	982	17.5
Livestock	146	23,235	356	1,198	5.2	18	72	13	27	37.5	83	1,542	51	219	14.2
Tobacco (leaf)	207	60,309	3,407	9,801	16.3	32	150	20	72	48.0	71	1,831	245	495	27.0
Wool and mohair	124	123,486	1,387	8,645	7.0	3	23	-	1	4.3	17	460	20	51	11.1
Farm products other than specified	178	97,780	637	4,282	4.4	37	174	20	63	36.2	58	1,437	82	252	17.5
Farm products-consumer goods	9,996	1,561,670	77,143	227,932	14.6	1,593	7,527	773	2,083	27.7	3,229	82,705	6,649	16,060	19.4
Dairy products (general line)	1,077	180,738	18,454	57,047	31.6	103	533	81	206	38.6	373	10,323	1,501	3,327	32.2
Butter	118	15,983	465	1,471	9.2	9	40	5	10	25.0	47	1,282	54	182	14.2
Cheese	134	37,310	949	4,306	11.5	12	50	5	17	28.3	30	741	46	134	18.1
Milk and cream	470	45,607	4,643	14,543	31.9	153	661	126	330	49.9	145	3,397	513	1,288	37.9
All other dairy products	336	39,747	3,567	10,884	27.4	66	381	57	158	41.5	137	3,357	482	1,317	39.2
Poultry and poultry products	1,445	159,569	5,251	15,849	9.9	319	1,488	112	344	23.1	534	13,663	776	2,001	4.6
Dairy and poultry products	1,045	272,400	10,826	33,140	12.2	111	515	67	97	18.8	318	8,611	478	1,085	12.6
Fruits and vegetables (fresh)	5,261	793,933	31,951	88,626	11.2	786	3,718	296	882	23.7	1,610	40,479	2,693	6,588	16.3
All other	110	16,383	1,037	2,066	12.6	34	131	23	39	29.8	35	852	96	138	16.2
Farm supplies	1,708	239,639	12,606	37,290	15.6	219	1,073	135	297	27.7	660	17,540	1,276	3,067	17.4
Feed	1,142	124,568	5,323	18,112	14.5	168	796	104	207	26.0	472	12,164	820	1,847	15.2
Fertilizer	110	39,424	545	3,170	8.0	17	83	7	31	37.3	43	1,124	105	287	25.5
Seeds	373	60,397	5,967	13,425	22.2	30	167	23	45	26.9	120	2,157	244	591	27.4
All other	83	15,250	768	2,583	16.9	4	27	1	14	51.9	25	2,195	107	342	15.6
Furniture and house furnishings	1,747	170,770	13,022	38,748	22.7	478	2,011	313	778	38.7	615	14,477	1,672	4,458	30.8
China, glassware and crockery	204	18,472	1,472	4,832	26.2	37	164	27	65	39.6	84	1,921	217	563	29.3
Floor coverings	330	47,318	1,867	7,210	15.2	20	63	3	29	46.0	67	1,761	115	409	23.2
Furniture	370	31,945	3,062	7,673	24.0	114	496	85	194	39.1	123	2,819	378	856	30.4
House furn'gs. (except as specified)	543	59,456	4,616	13,265	22.3	294	1,224	199	468	38.2	336	7,056	827	2,236	31.7
Musical instruments & sheet music	100	13,579	2,005	5,768	42.5	13	54	18	22	34.4	35	920	135	394	42.8

TABLE 7.—WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENTS AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	TOTAL					UNDER $10,000					$10,000 TO $49,999				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses	
				Amount	% of sales				Amount	% of sales				Amount	% of sales
WHOLESALE MERCHANTS (continued)															
General merchandise	93	$137,386	5,575	$12,737	9.3	1	(X)	(X)	(X)	(X)	25	$841	47	$100	11.9
Groceries and foods	16,757	2,978,358	137,712	387,319	13.0	3,799	$15,716	2,599	$8,841	37.2	4,659	117,534	12,378	28,579	24.3
Groceries (general line)	3,434	1,360,871	53,970	126,230	9.3	58	301	33	69	22.9	218	6,340	483	937	14.8
Confectionery and soft drinks	3,255	183,644	13,592	34,740	18.9	915	4,166	633	1,688	40.5	1,416	34,712	3,627	9,114	26.3
Fish and sea foods	1,685	105,275	8,780	27,348	26.0	656	2,420	495	1,036	42.8	527	13,220	1,793	4,181	31.6
Meats and meat products	2,186	359,824	17,760	51,473	14.3	300	1,330	137	344	25.9	572	17,895	1,554	3,706	20.7
Other food and grocery specialties	6,197	968,744	43,610	147,528	15.2	1,870	7,499	1,301	2,704	36.1	1,800	45,367	4,921	10,641	23.5
Hardware	1,163	340,842	28,359	73,118	21.5	94	464	64	159	34.3	312	8,603	923	2,333	27.1
Hardware (general line)	695	302,108	25,264	64,305	21.3	10	60	5	16	26.7	87	2,807	312	762	27.1
Hardware (specialty lines)	468	38,734	3,095	8,813	22.8	84	404	59	143	35.4	225	5,796	611	1,571	27.1
Jewelry and optical goods	1,627	103,310	7,927	24,417	23.6	412	1,954	269	719	36.8	736	18,228	2,163	5,616	30.8
Jewelry (general line)	660	38,701	2,667	8,547	22.1	201	915	106	298	32.6	293	7,174	612	1,847	25.7
Clocks and watches	146	14,964	639	2,993	20.0	50	218	39	102	46.8	52	1,036	106	279	26.9
Diamonds and other precious stones	222	14,412	449	1,927	13.4	28	141	9	47	33.3	108	2,868	170	584	20.4
Other jewelry specialties	294	18,153	1,352	4,250	23.4	97	443	65	165	37.2	108	2,560	308	805	31.4
Optical goods	305	17,080	2,820	6,700	39.2	36	237	50	107	45.1	175	4,590	967	2,099	45.7
Lumber & bld'g mtr'ls (other than metal)	2,385	234,657	20,247	59,660	25.4	383	1,800	324	819	45.5	903	23,582	3,096	7,986	33.9
Lumber and millwork	905	105,422	8,296	23,184	22.0	114	556	104	231	41.5	310	8,275	1,145	2,648	32.0
Bldg.mtr'ls. except lumber & millwork	1,480	129,235	11,951	36,476	28.2	269	1,244	220	588	47.3	593	15,307	1,951	5,340	34.9
Machinery, eqp't.& s'pls (except electl)	5,864	480,301	39,920	120,791	25.1	1,225	5,814	1,138	2,461	42.3	2,388	60,430	7,517	19,671	32.6
Commercial machinery,eqp't & supplies	864	44,332	4,695	13,160	29.7	228	1,182	210	513	43.4	388	9,533	1,268	3,117	32.7
Office	181	8,446	1,074	2,700	32.0	35	210	43	103	49.0	92	2,237	377	814	36.4
Store	159	5,315	602	1,713	32.2	49	229	47	121	52.8	77	1,762	243	597	33.9
All other	524	30,571	3,019	8,747	28.6	144	743	120	289	38.9	219	5,534	648	1,706	30.8
Construction machinery,eqp't & s'pls.	214	20,891	1,466	5,348	25.6	24	93	36	82	88.2	69	1,880	200	648	34.5
Farm and dairy machinery and eqp't	265	23,098	1,657	5,453	23.6	41	136	23	54	39.7	103	2,593	271	703	27.1
Industrial machinery,eqp't & s'pls.	2,447	255,223	18,077	56,646	22.2	436	1,987	487	866	43.6	940	23,824	2,723	7,602	31.9
Mill and mine supplies (general line)	990	150,087	9,871	30,042	20.0	82	400	66	179	44.8	330	8,770	881	2,349	26.8
Industrial machinery,eqp't.& supplies except mill and mine supplies	1,457	105,136	8,206	26,604	25.3	354	1,587	421	687	43.3	610	15,054	1,842	5,253	34.9
Professional equipment and supplies	749	57,029	6,307	17,530	30.7	153	684	117	326	47.7	302	7,928	1,048	2,646	33.4
Dental	265	21,787	2,489	7,237	33.2	51	214	27	85	39.7	93	2,475	337	760	30.7
Surgical, medical and hospital	199	13,594	1,383	4,238	31.2	55	187	34	98	52.4	83	2,241	281	771	34.4
All other	285	21,648	2,436	6,055	28.0	56	283	56	143	50.5	126	3,212	430	1,114	34.7
Service equipment and supplies	1,087	59,490	6,154	17,343	29.2	309	1,562	249	557	35.7	478	11,841	1,687	4,030	34.0
Barber and beauty parlor	582	23,945	3,039	7,922	33.1	179	835	131	298	35.7	250	6,324	958	2,164	34.2
Laundry	93	12,469	704	2,675	21.5	12	54	12	29	53.7	30	760	67	226	29.7
All other	412	23,076	2,411	6,746	29.2	118	673	106	230	34.2	188	4,757	662	1,640	34.5
Transportation equipment and supplies	238	20,238	1,564	5,311	26.2	34	170	16	63	37.1	108	2,831	[illegible]	925	32.7
Metals (except scrap)	738	132,085	7,840	24,159	18.3	160	699	92	311	44.5	213	5,228	626	1,684	32.2
Iron and steel (except scrap)	419	70,954	5,435	17,063	24.0	63	284	46	125	44.0	127	3,014	334	995	33.0
Metals except iron and steel	319	61,131	2,405	7,096	11.6	97	415	46	186	44.8	86	2,214	292	639	31.1
Paper and its products	2,174	321,306	23,229	68,032	21.2	288	1,380	190	474	34.3	738	18,852	2,147	5,440	28.9
Paper & its products (general line)	642	177,167	11,996	35,393	20.0	13	59	12	17	28.8	94	2,661	309	634	23.8
Paper & its products (specialty lines)	878	105,792	7,063	20,559	19.4	153	708	81	204	28.8	321	8,151	865	2,025	24.8
Stationery and stationery supplies	340	24,155	2,561	6,495	26.9	71	349	52	123	35.2	151	3,664	442	1,073	29.3
Wall paper	314	14,192	1,609	5,585	39.4	51	264	45	130	49.2	172	4,376	511	1,708	39.0
Petroleum and its products	1,749	214,273	9,758	37,791	17.6	329	1,478	216	509	34.4	756	19,633	1,716	4,864	24.8
Plumbing & heating eqp't & supplies	1,429	141,484	11,210	35,674	25.2	173	823	115	377	45.8	524	14,038	1,497	4,145	29.5
Plumbing & heating eqp't (gen'l line)	770	90,294	7,377	22,518	24.9	43	235	27	75	31.9	191	5,671	568	1,511	26.6
Other plumbing & heating eqp't & s'pls.	659	51,190	3,833	13,156	25.7	130	588	88	302	51.4	333	8,367	929	2,634	31.5
Tobacco and its products (except leaf)	1,625	511,647	10,522	32,988	6.4	153	630	61	142	22.5	308	8,086	449	1,096	13.6
Waste materials	3,343	155,661	12,298	23,283	18.2	1,790	6,183	1,088	2,348	38.0	981	21,751	2,861	5,782	26.6
Iron and steel scrap	736	52,195	3,249	8,972	17.2	316	1,139	193	458	40.2	238	5,364	655	1,559	29.1
Junk and scrap (general line)	1,897	63,676	5,002	11,467	18.0	1,139	3,789	646	1,407	37.1	521	11,298	1,392	2,814	24.1
Waste paper, rags and rubber	710	39,790	4,047	7,844	19.7	335	1,255	249	483	38.5	222	5,089	814	1,409	27.7
All other products	6,608	552,849	34,097	98,126	17.7	2,018	9,097	1,059	2,700	29.7	2,744	65,651	6,378	15,547	23.7
Beer	1,926	87,009	3,909	15,437	17.7	704	3,196	296	812	25.4	935	21,023	1,322	3,945	18.8
Bags,bagging, cordage & twine	212	34,570	2,346	4,044	11.7	51	253	48	80	31.6	76	1,970	343	486	24.7
Flowers and nursery stock	610	17,730	1,703	4,979	28.1	337	1,346	133	417	31.0	173	3,989	566	1,391	34.9
Forest products (except lumber)	354	40,731	1,895	5,342	13.1	127	561	114	208	37.1	132	3,119	546	1,055	33.8
Leather	304	52,941	1,405	5,259	9.9	49	256	25	76	29.7	117	2,906	220	545	18.8
Leather goods	658	34,777	2,448	6,894	19.8	147	707	83	209	29.6	300	7,370	689	1,663	22.6
Newspapers, books and magazines	604	90,405	9,268	22,280	24.6	72	355	39	105	29.6	231	5,981	574	1,126	18.8
Oils and greases (animal & vegetable)	75	25,508	1,951	5,747	22.5	5	(X)	(X)	(X)	(X)	16	403	56	161	40.0
Rubber, crude	25	28,424	213	1,305	4.6						5	53	15	24	38.1
Wines and spiritous liquors	660	38,148	1,627	5,880	15.4	203	828	94	206	24.9	268	6,676	435	1,347	20.2
Yarn	63	15,188	372	1,516	10.0	7	(X)	(X)	(X)	(X)	10	250	16	51	22.2
Miscellaneous kinds of business	1,117	87,438	6,960	19,443	22.2	316	1,539	217	561	36.5	481	11,921	1,596	3,753	31.5

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 7.—WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENTS AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	$50,000 TO $99,999					$100,000 TO $199,999					$200,000 TO $299,999				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses	
				Amount	% of sales				Amount	% of sales				Amount	% of sales
WHOLESALE MERCHANTS-Total (continued)	12,498	$881,309	73,074	$186,994	21.2	10,008	$1,398,186	94,755	$265,536	19.0	4,342	$1,063,444	61,163	$180,725	17.0
Amusement and sporting goods	[illegible]	10,274	943	3,050	29.7	108	14,651	1,129	3,801	25.9	32	7,952	[illegible]	1,969	24.8
Cameras and motion picture equipment and supplies	6	418	34	111	26.6	2	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)
Moving picture films	24	1,642	181	848	51.6	[illegible]	(X)	(X)	(X)	(X)	6	(X)	(X)	(X)	(X)
Sporting goods (general line)	23	2,080	198	643	30.9	18	2,380	215	608	25.5	11	2,821	196	740	26.2
Toys, novelties, and fireworks	46	3,112	220	669	21.5	50	6,567	565	1,648	25.1	7	1,658	111	298	18.0
All other	43	3,022	210	779	25.8	29	4,232	207	930	22.0	6	1,543	74	301	19.5
Automotive products	934	64,123	7,638	18,815	29.3	526	72,139	7,302	19,505	27.0	162	39,071	3,459	9,384	24.0
Automobiles and other motor vehicles	[illegible]	4,450	372	912	20.5	59	8,536	552	1,291	15.1	37	9,062	561	1,269	14.0
Automotive equipment, accessories and parts	751	51,336	6,454	15,742	30.7	406	55,069	6,079	16,254	29.5	109	25,700	2,553	7,137	27.8
Tires and tubes	120	8,337	812	2,161	25.9	61	8,534	671	1,960	23.0	16	4,309	345	978	22.7
Chemicals	235	16,789	1,515	4,661	27.8	154	21,951	1,766	6,091	27.7	41	9,940	615	2,411	24.3
Industrial chemicals	31	2,373	167	492	20.7	25	3,649	218	503	22.0	9	2,154	81	335	15.6
Paints and varnishes	158	11,151	1,060	3,332	29.9	[illegible]	14,198	1,291	4,237	29.8	21	5,097	477	1,624	31.9
Chemicals except as specified	46	3,265	288	837	25.6	[illegible]	4,104	257	1,051	25.6	11	2,689	57	452	16.8
Clothing and furnishings	506	35,824	2,517	6,598	18.4	396	55,866	3,121	9,213	16.5	238	63,634	3,013	9,672	15.2
Clothing and furnishings (general line)	29	1,980	130	366	18.5	20	3,371	152	442	13.1	12	2,932	88	363	12.4
Clothing, men's and boys'	76	5,420	412	1,063	19.6	51	7,251	316	980	13.5	15	3,683	188	681	18.5
Clothing, women's and children's	114	7,973	516	1,411	17.7	101	14,189	801	2,384	16.8	68	16,463	698	2,551	15.5
Furnishings (general line)	30	2,025	153	369	18.2	26	2,989	207	562	18.8	1	(X)	(X)	(X)	(X)
Furnishings, men's and boys'	[illegible]	5,752	402	1,114	19.4	48	7,098	520	1,313	18.5	24	5,745	334	1,029	17.9
Furnishings, women's and children's	[illegible]	1,980	145	356	18.0	31	4,261	271	869	20.4	6	(X)	(X)	(X)	(X)
Hosiery	34	2,385	113	329	13.8	27	3,788	126	435	11.5	15	3,746	131	[illegible]	10.4
Millinery and millinery supplies	58	4,138	454	966	23.3	35	4,772	380	1,072	22.5	25	6,084	314	1,028	16.9
Shoes and other footwear	57	4,171	192	624	15.0	57	8,147	348	1,156	14.2	72	23,218	1,145	3,268	14.1
Coal	115	8,367	614	2,044	24.4	131	19,093	1,286	3,536	18.5	43	10,476	428	1,843	17.6
Drugs and drug sundries	132	9,194	860	2,486	27.0	84	11,723	908	2,852	24.3	74	17,989	1,542	3,671	20.4
Drugs (general line)	40	2,917	268	686	23.5	42	5,998	463	1,309	21.8	47	11,477	1,019	1,774	15.5
Drugs (specialty lines)	22	1,376	126	392	28.5	[illegible]	1,278	83	309	24.2	6	1,458	104	376	25.8
Patent medicines	13	892	85	344	38.6	[illegible]	1,169	63	270	23.1	3	671	32	260	38.7
Toilet articles and preparations	23	1,591	178	579	36.4	12	1,755	206	687	39.1	10	2,393	249	756	31.6
All other	34	2,418	203	485	20.1	12	1,523	93	277	18.2	[illegible]	1,990	138	505	25.4
Dry goods	564	39,529	2,336	6,843	17.3	[illegible]	69,076	3,257	10,468	15.2	231	55,093	2,270	8,306	15.1
Dry goods (general line)	100	6,938	369	1,012	14.6	84	11,900	578	1,719	14.4	40	9,298	528	1,704	18.3
Knit goods	56	3,968	208	666	16.8	54	7,338	376	1,073	14.6	25	5,863	232	833	14.2
Notions	121	8,541	735	1,764	20.7	65	9,027	591	1,645	18.2	26	6,152	546	1,489	24.2
Piece goods	222	15,682	771	2,614	16.7	231	33,387	1,307	4,736	14.2	129	31,096	881	3,970	12.8
All other	65	4,400	253	787	17.9	54	7,424	405	1,295	17.4	11	2,684	83	310	11.5
Electrical goods	356	24,981	2,372	6,530	26.1	318	44,614	3,467	9,696	21.6	135	32,253	2,087	6,498	20.2
Electrical appliances, equipment and supplies	273	19,093	1,724	4,922	25.8	233	32,967	2,268	6,781	20.6	97	23,076	1,467	4,512	19.6
Radios and radio equipment	59	4,137	379	1,059	25.6	61	8,624	651	1,921	22.3	19	4,450	318	977	22.0
Refrigerators	24	1,751	269	549	31.4	[illegible]	3,223	348	994	30.8	19	4,627	302	1,009	21.8
Farm products-raw materials	431	29,710	1,067	3,317	11.2	333	45,575	1,659	5,102	11.2	116	30,491	848	3,072	10.1
Cotton	[illegible]	2,693	43	112	4.2	33	4,725	93	264	5.6	12	2,941	35	114	3.9
Grain	164	11,399	391	1,026	9.0	103	13,738	440	1,403	10.2	36	8,755	285	985	11.3
Hides, skins, and furs (raw)	140	9,636	344	1,256	13.0	123	16,921	484	1,825	10.8	36	8,548	157	764	8.9
Livestock	26	1,722	49	203	11.8	15	2,086	71	204	9.8	5	1,213	36	124	10.2
Tobacco (leaf)	[illegible]	1,658	127	365	22.0	28	3,856	391	845	21.9	10	4,337	235	740	17.1
Wool and mohair	14	953	36	125	13.1	13	1,883	121	286	15.2	9	2,540	57	156	6.1
Farm products other than specified	24	1,649	77	230	13.9	18	2,366	59	275	11.6	8	2,157	43	189	8.8
Farm products-consumer goods	1,709	121,987	9,624	21,705	17.8	1,515	208,184	12,959	34,388	16.5	664	160,533	8,534	24,785	15.4
Dairy products (general line)	225	16,297	2,114	5,202	31.9	172	23,583	2,973	7,932	33.6	64	15,521	1,801	5,228	33.7
Butter	27	1,718	78	221	12.9	16	2,155	115	276	12.8	[illegible]	1,124	41	160	14.2
Cheese	13	958	75	107	11.2	26	3,901	108	485	12.4	18	4,550	108	490	10.8
Milk and cream	61	4,402	534	1,289	29.3	50	7,290	923	2,817	38.6	20	4,626	369	1,236	26.7
All other dairy products	54	3,707	413	1,453	39.2	40	5,384	651	2,151	40.0	16	3,726	459	1,473	39.5
Poultry and poultry products	220	15,453	738	2,044	13.2	169	22,848	954	2,529	11.1	91	21,514	714	2,264	10.5
Dairy and poultry products	178	12,737	792	1,836	14.4	159	22,744	1,096	3,174	14.0	66	16,278	748	2,046	12.6
Fruits and vegetables (fresh)	925	66,184	4,843	9,480	14.3	868	118,085	5,876	14,590	12.4	374	91,213	4,210	11,562	12.7
All other	6	531	37	71	13.4	15	2,194	263	434	19.8	8	1,979	84	326	16.5
Farm supplies	360	25,062	1,575	4,234	16.9	228	31,185	1,918	5,485	17.6	84	19,866	1,442	4,171	21.0
Feed	251	17,336	965	2,253	13.0	136	19,822	975	2,753	13.9	45	10,517	478	1,506	14.3
Fertilizer	17	1,220	76	305	25.0	10	1,339	92	225	16.8	2	491	3	8	1.6
Seeds	78	5,601	462	1,470	26.2	62	8,267	753	2,183	26.4	33	8,035	894	2,437	30.3
All other	14	905	72	206	22.8	20	1,757	98	324	18.4	4	823	67	[illegible]	26.7
Furniture and house furnishings	232	16,700	1,484	4,349	26.0	212	29,504	2,354	6,986	23.7	82	19,993	1,269	3,991	20.0
China, glassware and crockery	31	2,191	183	584	26.7	30	4,327	450	1,255	29.0	10	2,417	203	688	28.5
Floor coverings	34	2,424	131	443	18.3	50	7,296	264	1,177	16.1	17	4,111	149	561	13.6
Furniture	57	4,105	422	1,197	29.2	38	5,064	435	1,310	25.9	20	4,848	347	1,089	22.5
House furn'gs. (except as specified)	89	6,468	590	1,583	24.5	79	10,757	926	2,499	23.2	33	8,102	537	1,544	19.1
Musical instruments & sheet music	21	1,512	158	542	35.8	15	2,060	279	745	36.2	2	515	33	109	21.2

WHOLESALE DISTRIBUTION: 1933

TABLE 7.--WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENTS AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	$50,000 TO $99,999					$100,000 TO $199,999					$200,000 TO $299,999				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses	
				Amount	% of sales				Amount	% of sales				Amount	% of sales
WHOLESALE MERCHANTS (continued)															
General merchandise	20	$1,413	73	$189	13.4	15	$2,167	97	$243	11.2	6	$1,341	85	$235	17.5
Groceries and foods (except farm products)	2,346	167,542	12,880	25,445	15.2	2,263	322,391	18,456	46,518	14.4	1,141	281,616	13,380	36,520	13.0
Groceries (general line)	377	28,641	1,373	2,954	10.3	836	121,592	5,156	11,721	9.7	544	134,290	5,278	12,642	9.4
Confectionery and soft drinks	500	34,252	3,034	7,563	22.1	258	35,542	2,639	6,507	18.3	50	19,052	1,210	3,211	16.9
Fish and sea foods	239	16,740	1,970	5,000	29.9	128	17,779	1,174	4,409	24.8	52	13,693	901	3,474	25.0
Meats and meat products	372	26,598	1,908	4,738	17.8	358	50,797	3,086	9,045	17.8	156	37,433	1,920	5,728	15.0
Other food and grocery specialties	858	61,311	4,595	5,190	8.5	683	96,681	6,401	14,836	15.3	309	76,948	4,071	11,465	14.9
Hardware	194	13,783	1,460	3,451	25.0	184	26,277	2,456	6,368	24.2	115	27,757	2,374	6,403	23.1
Hardware (general line)	125	9,052	989	2,181	24.1	141	20,168	1,947	4,858	24.1	90	21,903	1,911	5,018	22.9
Hardware (specialty lines)	69	4,731	471	1,270	26.8	43	6,109	509	1,510	24.7	25	5,854	463	1,385	23.7
Jewelry and optical goods	234	15,757	1,363	3,990	25.3	153	20,359	1,707	5,274	25.9	59	9,637	647	1,887	19.6
Jewelry (general line)	73	4,858	308	1,113	22.9	57	7,716	527	1,816	23.5	13	3,467	253	653	18.8
Clocks and watches	17	1,198	81	377	31.5	12	1,611	96	365	22.7	3	643	34	136	21.2
Diamonds and other precious stones	42	2,752	64	286	10.4	29	3,741	98	486	13.0	9	2,268	37	164	7.2
Other jewelry specialties	52	3,550	292	842	23.7	22	2,928	209	724	24.7	7	1,642	98	363	22.1
Optical goods	50	3,399	618	1,372	40.4	33	4,363	777	1,883	43.2	7	1,617	225	571	35.3
Lumber & bld'g mtr'ls (other than metal)	445	31,166	3,349	9,123	29.3	361	49,630	4,536	13,581	27.4	121	28,842	2,317	7,641	26.5
Lumber and millwork	178	12,690	1,366	3,462	27.3	152	20,736	1,825	5,191	25.0	61	14,615	1,102	3,415	23.4
Bldg. mtr'ls. except lumber & millwork	267	18,476	1,983	5,661	30.6	209	28,894	2,711	8,390	29.0	60	14,227	1,215	4,226	29.7
Machinery, eqp't.& s'pls.(except elect'l)	1,044	73,421	7,176	20,714	28.2	679	93,355	7,955	23,880	25.6	237	57,691	4,624	14,507	25.1
Commercial machinery, eqp't.& s'pls.	141	9,655	1,103	3,099	32.1	66	8,864	861	2,406	27.1	20	4,558	427	1,403	30.8
Office	34	2,401	342	882	36.7	17	2,332	219	610	26.2	1	(X)	(X)	(X)	(X)
Store	23	1,579	147	425	26.9	5	766	57	220	28.7	3	(X)	(X)	(X)	(X)
All other	84	5,675	614	1,792	31.6	43	5,766	585	1,576	27.3	16	3,695	356	1,148	31.1
Construction machinery, eqp't & s'pls.	62	4,280	376	1,273	29.7	37	4,903	295	1,108	22.6	12	2,905	215	726	25.0
Farm and dairy machinery and eqp't	47	3,581	314	1,018	28.4	41	5,548	354	1,147	20.7	20	4,821	330	1,018	21.1
Industrial machinery, eqp't. & s'pls.	458	32,510	2,805	8,666	26.7	317	44,718	3,521	10,865	24.3	122	30,251	2,049	6,783	22.4
Mill and mine supplies (general line)	217	15,271	1,211	3,668	24.0	169	24,131	1,719	5,081	21.1	73	18,211	1,249	3,785	20.8
Industrial machinery, eqp't.& supplies except mill and mine supplies	241	17,239	1,594	4,998	29.0	148	20,587	1,802	5,784	28.1	49	12,040	800	2,998	24.9
Professional equipment and supplies	142	9,935	1,150	2,489	25.1	93	12,184	1,386	3,947	32.4	33	8,021	966	2,625	32.7
Dental	58	4,007	469	1,172	29.2	41	5,363	655	1,686	31.4	14	3,454	469	1,202	34.8
Surgical, medical and hospital	34	2,394	235	694	29.0	21	2,781	282	992	35.7	8	1,954	222	658	33.7
All other	50	3,534	446	623	17.6	31	4,040	449	1,269	31.4	11	2,613	275	765	29.3
Service equipment and supplies	152	10,638	1,139	3,329	31.3	95	13,076	1,242	3,407	26.[illegible]	18	4,429	418	1,228	27.7
Barber and beauty parlor	89	6,087	720	2,009	33.0	39	5,433	630	1,654	30.4	5	1,300	145	409	31.5
Laundry	16	1,134	63	262	23.1	16	2,342	147	509	21.7	7	1,693	94	330	19.5
All other	47	3,417	356	1,058	31.0	40	5,301	465	1,244	23.5	6	1,436	179	489	34.1
Transportation equipment & supplies	42	2,822	289	840	29.8	30	4,062	286	1,000	24.6	12	2,706	219	724	26.8
Metals (except scrap)	104	6,593	643	2,081	31.6	113	16,050	1,165	3,905	24.3	54	12,888	998	2,906	22.5
Iron and steel (except scrap)	69	3,993	409	1,445	36.2	66	8,963	673	2,525	28.2	33	8,049	588	1,943	24.1
Metals except iron and steel	35	2,600	234	636	24.5	47	7,087	492	1,380	19.5	21	4,839	410	963	19.9
Paper and its products	373	26,717	2,544	6,881	25.8	345	48,243	3,868	11,375	23.6	169	40,971	3,072	9,526	23.3
Paper & its products (general line)	100	7,384	594	1,524	20.6	169	24,369	1,865	5,3[illegible]2	21.9	97	23,476	1,577	5,029	21.4
Paper & its products (specialty lines)	151	10,688	965	2,480	23.2	122	16,346	1,300	3,727	22.8	56	13,689	1,074	3,196	23.3
Stationery and stationery supplies	65	4,698	565	1,344	28.6	27	4,008	332	970	24.2	13	3,017	337	973	32.3
Wall paper	57	3,947	420	1,533	38.8	27	3,520	371	1,336	38.0	3	789	84	328	41.6
Petroleum and its products	308	21,566	1,548	4,920	22.8	193	26,758	1,592	5,547	20.7	54	12,551	692	2,486	19.8
Plumbing & heating eqp't. & supplies	335	23,871	2,133	6,425	26.9	230	31,653	2,572	8,422	26.6	75	18,107	1,477	4,875	26.9
Plumbing & heating eqp't. (gen'l.line)	239	17,460	1,493	4,500	25.8	182	25,344	2,021	6,524	25.7	58	13,860	1,092	3,428	24.7
Other plumbing & heating eqp't & s'pls	96	6,411	640	1,925	30.0	48	6,309	551	1,898	30.1	17	4,247	385	1,447	34.1
Tobacco and its products (except leaf)	231	16,253	528	1,227	7.5	301	43,305	1,141	2,894	6.7	208	50,844	1,286	3,218	6.3
Waste materials	255	17,739	2,023	4,257	24.0	163	22,460	2,297	4,866	21.7	66	15,884	1,224	2,976	18.7
Iron and steel scrap	85	5,800	577	1,513	26.1	55	7,548	716	1,691	22.4	15	3,898	318	712	19.3
Junk and scrap (general line)	114	7,913	827	1,712	21.6	58	7,860	652	1,554	19.8	30	7,340	580	1,316	17.9
Waste paper, rags and rubber	56	4,026	619	1,032	25.6	50	7,052	929	1,621	23.0	21	4,846	325	948	19.6
All other products	887	62,948	4,909	13,659	21.7	515	71,777	5,987	15,540	21.7	155	36,124	3,000	7,772	20.4
Beer	189	12,758	725	2,227	17.5	60	8,165	313	1,153	14.1	17	4,313	353	836	19.4
Bags and bagging, cordage and twine	34	2,459	322	557	22.7	24	3,312	295	529	16.0	9	2,303	156	319	13.9
Flowers and nursery stock	48	3,383	386	1,043	30.8	39	5,103	396	1,293	25.3	8	1,966	136	433	22.0
Forest products (except lumber)	44	3,058	273	733	24.0	31	4,733	370	1,223	25.8	4	959	236	390	40.7
Leather	52	3,685	223	654	17.7	36	4,759	196	688	14.5	16	3,994	110	461	11.5
Leather goods	124	8,599	666	1,833	21.3	61	8,027	543	1,611	20.1	13	3,027	190	623	20.6
Newspapers, books and magazines	118	8,116	805	1,542	19.0	97	13,799	2,092	3,804	27.6	28	6,571	950	1,834	27.9
Oils and greases (animal & vegetable)	10	664	74	202	30.4	11	1,702	150	365	21.4	8	1,519	131	357	23.5
Rubber, crude	-	-	-	-	-	4	490	12	35	7.1	1	(X)	(X)	(X)	(X)
Wines and spiritous liquors	96	6,670	302	1,012	15.2	57	7,648	331	1,257	16.4	18	4,179	188	777	18.6
Yarn	14	1,813	40	177	9.8	14	1,994	60	231	11.6	3	(X)	(X)	(X)	(X)
Miscellaneous kinds of business	158	11,743	1,093	3,679	31.3	81	12,045	1,229	3,351	27.8	32	8,285	504	1,654	20.0

Census of American Business

[illegible] CENSUS OF DISTRIBUTION, 1933

TABLE 7.--WHOLESALE MERCHANTS AND [illegible] BRANCHES, [illegible]

FOR [illegible] STATES

(All figures expressed in thousands of dollars)

Type of Establishment Kind of Business	$30[illegible],000 to $[illegible],999					$[illegible]					$[illegible]				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales
WHOLESALE MERCHANTS-Total (continued)	3,994	$1,522,217	77,522	$221,559	14.6	2,915	$1,997,[illegible]	86,465	[illegible]	[illegible]	1,184	[illegible]	[illegible]	[illegible]	13.4
Amusement and sporting goods	20	7,705	51[illegible]	[illegible]	27.2	6	6,547	[illegible]	[illegible]	[illegible]	6	6,814	[illegible]	1,[illegible]7	19.8
Cameras and motion picture equipment and supplies	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Moving picture films	1	(X)	(X)	(X)	(X)	-	-	-	-	-	1	(X)	(X)	(X)	(X)
Sporting goods (general line)	12	4,895	47[illegible]	1,423	29.1	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Toys, novelties, and fireworks	5	1,723	80	331	19.2	3	(X)	(X)	(X)	(X)	[illegible]	(X)	(X)	(X)	(X)
All other	1	(X)	(X)	(X)	(X)	4	2,827	152	[illegible]	[illegible]	1	(X)	(X)	(X)	(X)
Automotive products	123	46,883	3,998	11,165	23.8	67	44,694	3,028	7,967	[illegible]	[illegible]	33,423	[illegible]	3,895	11.6
Automobiles and other motor vehicles	30	12,300	867	2,157	17.5	32	21,468	1,185	3,011	14.0	16	22,124	880	2,170	9.8
Automotive equipment, accessories and parts	78	28,991	2,852	8,137	28.1	31	20,041	1,717	4,537	22.6	5	(X)	(X)	(X)	(X)
Tires and tubes	15	5,592	279	871	15.6	4	3,185	[illegible]	419	13.2	1	(X)	(X)	(X)	(X)
Chemicals	50	18,835	1,182	4,[illegible]	22.5	43	29,534	1,[illegible]	4,404	[illegible]	[illegible]	[illegible]	1,490	[illegible]	17.6
Industrial chemicals	16	6,008	311	1,103	18.4	19	13,405	402	1,590	[illegible]	[illegible]	13,514	390	1,595	11.8
Paints and varnishes	24	8,893	761	2,[illegible]	28.7	9	5,608	461	1,430	25.5	[illegible]	[illegible]	[illegible]	[illegible],865	32.1
Chemicals except as specified	10	3,934	93	[illegible]	14.8	15	10,521	[illegible]	1,[illegible]	13.2	[illegible]	16,545	[illegible]	2,840	17.2
Clothing and furnishings	135	51,736	2,087	7,950	15.4	114	77,863	3,052	11,381	14.6	[illegible]	[illegible]	1,809	8,711	13.6
Clothing and furnishing (general line)	7	2,425	125	352	14.5	6	3,722	[illegible]	516	[illegible]	5	(X)	(X)	(X)	(X)
Clothing, men's and boys'	9	3,501	127	531	15.2	12	8,734	353	1,329	15.2	2	(X)	(X)	(X)	(X)
Clothing, women's and children's	64	24,835	1,031	3,926	15.8	40	28,089	1,011	3,590	12.8	16	21,902	590	2,977	13.6
Furnishings (general line)	3	1,007	46	132	13.1	4	2,440	[illegible]	305	12.5	2	(X)	(X)	(X)	(X)
Furnishings, men's and boys'	18	6,928	242	1,100	13.9	7	4,692	230	974	20.8	5	(X)	(X)	(X)	(X)
Furnishings, women's and children's	10	3,904	139	556	14.2	5	1,789	[illegible]	428	23.9	3	[illegible]	(X)	(X)	(X)
Hosiery	8	3,004	80	313	10.4	5	3,072	110	502	16.3	3	(X)	(X)	(X)	(X)
Millinery and millinery supplies	16	6,132	306	1,041	17.0	5	3,276	225	[illegible]	13.[illegible]	2	(X)	(X)	(X)	(X)
Shoes and other footwear	-	-	-	-	-	32	22,019	749	[illegible]	15.0	[illegible]	13,711	[illegible]	1,[illegible]	13.6
Coal	45	17,732	842	3,340	18.8	45	33,607	1,053	6,171	18.4	[illegible]	43,960	1,343	[illegible],724	13.0
Drugs and drug sundries	69	26,377	1,531	4,352	16.5	101	71,545	3,532	12,261	17.1	[illegible]	76,935	4,510	[illegible]	16.9
Drugs (general line)	54	20,721	1,174	3,047	14.7	83	58,410	2,812	9,544	16.3	[illegible]	[illegible]	[illegible]	10,[illegible]65	15.8
Drugs (specialty lines)	4	1,391	150	[illegible]	27.1	4	2,751	239	[illegible]	28.5	2	(X)	(X)	(X)	(X)
Patent medicines	2	801	18	98	12.2	3	1,776	62	136	7.7	-	-	-	-	-
Toilet articles and preparations	5	2,050	155	360	32.3	6	4,514	331	1,355	30.0	4	4,999	[illegible]	1,539	30.8
All other	4	1,414	34	167	11.8	5	4,084	[illegible]	438	10.7	[illegible]	(X)	(X)	(X)	(X)
Dry goods	240	90,350	3,298	13,064	14.5	211	144,981	5,076	19,424	13.4	[illegible]	135,897	3,828	[illegible]	12.3
Dry goods (general line)	46	17,855	970	3,087	17.3	58	39,052	2,020	6,242	16.0	14	18,838	1,072	2,957	15.7
Knit goods	27	10,108	376	1,340	13.3	10	(X)	(X)	(X)	(X)	8	(X)	(X)	(X)	(X)
Notions	24	9,099	522	2,037	22.4	13	9,491	495	1,908	20.1	5	(X)	(X)	(X)	(X)
Piece goods	132	49,263	1,305	6,011	12.2	121	83,919	2,079	9,559	11.4	70	97,565	2,048	10,674	10.9
All other	11	4,027	125	589	14.6	9	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)
Electrical goods	133	51,513	3,518	11,392	22.1	71	47,995	3,[illegible]	10,316	21.5	[illegible]	40,276	2,538	8,163	20.3
Electrical appliances, equipment and supplies	86	33,513	2,323	7,273	[illegible]	46	30,863	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,845	5,905	20.4
Radios and radio equipment	23	8,529	513	1,832	2[illegible]	5	3,644	202	850	23.3	[illegible]	[illegible]	105	[illegible]	21.7
Refrigerators	24	9,471	682	2,287	24.1	20	13,488	1,134	3,207	[illegible]	[illegible]	8,334	588	1,609	19.3
Farm products-raw materials	142	51,[illegible]	1,967	[illegible]	8.7	157	109,082	2,209	[illegible]	8.[illegible]	[illegible]	[illegible]	[illegible]	8,[illegible]	6.9
Cotton	29	10,870	77	440	4.0	29	[illegible]	187	975	4.9	17	[illegible]	107	718	2.7
Grain	33	12,888	447	1,[illegible]	10.8	49	34,909	717	3,740	10.7	[illegible]	37,595	[illegible]	3,909	10.4
Hides, skins, and furs (raw)	36	13,304	214	996	7.5	36	23,952	338	1,[illegible]	7.8	8	11,901	114	708	5.9
Livestock	4	1,566	8	46	[illegible].9	6	3,914	44	171	4.4	[illegible]	(X)	(X)	(X)	(X)
Tobacco (leaf)	22	8,695	1,061	1,264	14.6	11	7,921	712	1,229	15.5	6	(X)	(X)	(X)	(X)
Wool and mohair	17	6,649	128	621	9.3	17	12,750	104	621	[illegible]	[illegible]	26,009	513	1,882	7.2
Farm products other than specified	8	3,374	32	238	7.1	9	5,576	57	391	7.0	7	8,460	[illegible]	371	4.4
Farm products-consumer goods	604	230,279	10,344	31,598	13.7	456	315,169	11,707	45,387	14.4	[illegible]	[illegible]	[illegible]	[illegible],865	14.8
Dairy products (general line)	55	20,715	2,483	7,088	34.2	57	38,939	2,183	12,139	31.2	22	31,184	3,167	10,185	32.7
Butter	5	1,928	78	298	15.5	6	3,943	60	189	4.8	3	[illegible]	[illegible]	135	3.6
Cheese	17	7,043	149	702	10.0	12	7,835	164	750	9.6	2	2,199	[illegible]	154	7.0
Milk and cream	20	7,231	469	1,766	24.4	15	10,480	704	3,124	29.8	6	7,518	1,005	2,695	35.8
All other dairy products	13	4,677	548	1,596	34.1	7	4,573	481	1,476	32.3	1	(X)	(X)	(X)	(X)
Poultry and poultry products	60	21,980	827	2,569	11.7	34	23,192	618	2,273	9.8	12	17,544	[illegible]	1,179	6.7
Dairy and poultry products	66	25,465	[illegible],057	3,032	11.9	73	49,223	2,372	7,526	[illegible]	[illegible]	71,908	2,843	9,644	13.4
Fruits and vegetables (fresh)	363	139,356	4,638	14,231	10.2	[illegible]	173,458	4,778	17,470	10.1	71	92,079	3,061	9,[illegible]	10.0
All other	5	1,884	95	316	16.8	5	3,646	347	[illegible]	12.4	1	(X)	[illegible]	(X)	(X)
Farm supplies	73	28,143	1,381	4,239	15.1	52	36,[illegible]	2,[illegible]	6,790	18.7	[illegible]	[illegible]	[illegible]	[illegible]	9.9
Feed	32	12,084	509	1,362	11.3	28	19,178	775	2,556	13.3	6	8,053	[illegible]	957	11.9
Fertilizer	6	2,366	67	143	6.0	2	(X)	(X)	(X)	(X)	7	9,092	60	504	5.5
Seeds	27	10,758	669	2,230	20.7	18	13,486	1,606	3,737	27.7	2	(X)	(X)	(X)	(X)
All other	8	2,935	136	504	17.2	4	(X)	(X)	(X)	(X)	4	(X)	(X)	(X)	(X)
Furniture and house furnishings	68	25,552	1,862	5,909	23.1	42	29,441	1,462	5,250	17.8	13	17,195	1,647	4,132	24.0
China, glassware and crockery	7	2,646	184	631	23.8	4	(X)	(X)	(X)	(X)	-	-	-	-	-
Floor coverings	18	5,933	235	853	12.3	15	10,017	355	1,479	14.8	7	10,197	372	1,336	13.1
Furniture	13	4,819	699	1,504	31.2	3	2,033	82	288	14.2	1	(X)	(X)	(X)	(X)
House furn'gs. (except as specified)	21	7,607	448	1,612	21.2	17	12,378	654	2,196	17.7	3	(X)	(X)	(X)	(X)
Musical instruments & sheet music	9	3,547	296	1,309	36.9	3	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)

WHOLESALE DISTRIBUTION: 1933

TABLE 7.--WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENTS AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	$300,000 TO $499,999					$500,000 TO $999,999					$1,000,000 TO $1,999,999				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales
WHOLESALE MERCHANTS (continued)															
General merchandise	9	$3,463	247	$708	20.4	3	$2,250	185	$460	20.4	4	$4,383	235	$525	12.0
Groceries and foods (except farm products)	1,249	476,062	20,833	45,486	9.6	853	582,082	22,904	62,694	10.8	300	403,354	15,430	45,045	11.2
Groceries (general line)	680	280,682	9,672	12,959	5.0	475	323,228	11,960	31,642	9.8	176	231,837	8,994	23,051	9.9
Confectionery and soft drinks	54	20,406	987	2,413	11.8	25	15,100	544	1,697	11.2	5	7,659	563	1,384	18.1
Fish and sea foods	49	18,777	1,377	4,564	24.3	32	19,850	911	3,862	19.5	2	2,596	159	822	31.7
Meats and meat products	154	59,514	3,136	8,834	14.8	101	69,262	3,168	9,586	13.8	37	50,784	1,746	5,649	11.1
Other food and grocery specialties	312	116,683	5,661	16,716	14.3	220	154,642	6,321	15,907	10.3	80	110,478	3,968	14,139	12.8
Hardware	106	41,606	3,435	9,250	22.2	92	63,204	4,967	13,235	20.9	39	53,602	4,534	10,804	20.2
Hardware (general line)	92	35,788	3,017	7,992	22.3	[illegible]	60,106	4,794	12,797	21.3	37	51,539	4,429	10,380	20.1
Hardware (specialty lines)	14	5,818	418	1,258	21.6	4	3,098	173	438	14.1	2	2,063	105	424	20.6
Jewelry and optical goods	22	8,888	553	1,600	18.0	22	13,430	669	2,598	19.3	7	9,611	473	1,938	20.2
Jewelry (general line)	9	3,299	205	587	17.8	11	7,009	452	1,757	25.1	2	(X)	(X)	(X)	(X)
Clocks and watches	3	(X)	(X)	(X)	(X)	7	4,135	125	566	16.1	1	(X)	(X)	(X)	(X)
Diamonds and other precious stones	[illegible]	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)	-	-	-	-	-
Other jewelry specialties	5	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)	3	4,640	530	1,032	22.2
Optical goods	[illegible]	(X)	(X)	(X)	(X)	-	-	-	-	-	1	(X)	(X)	(X)	(X)
Lumber & bld'g mtr'ls (other than metal)	96	35,316	2,344	7,507	21.3	58	38,185	2,532	7,773	20.3	17	(X)	(X)	(X)	(X)
Lumber and millwork	53	19,397	1,300	3,884	20.0	28	18,480	871	2,655	14.4	9	10,663	583	1,700	15.9
Bld'g mtr'ls except lumber & millwork	43	15,919	1,044	3,623	22.8	30	19,746	1,661	5,118	25.9	8	(X)	(X)	(X)	(X)
Machinery, eqp't & s'pls (except elec'l.)	167	62,454	4,519	14,549	23.3	87	57,393	3,747	12,272	21.4	28	38,525	2,204	7,497	19.5
Commercial machinery, eqp't & s'pls	14	5,033	376	1,276	25.4	6	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Office	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Store	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
All other	12	4,300	295	1,013	23.6	5	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Construction machinery, eqp't & s'pls	5	2,007	111	370	18.4	3	2,083	141	411	19.7	2	2,740	92	729	26.6
Farm and dairy machinery and eqp't	10	3,925	216	1,076	27.4	2	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Industrial machinery, eqp't & s'pls	96	36,106	2,360	7,510	20.8	55	36,208	2,195	6,900	19.1	15	21,977	1,069	3,737	17.0
Mill and mine supplies (general line)	60	22,672	1,512	4,425	19.5	45	29,743	1,814	5,194	17.5	10	15,189	739	2,417	15.9
Industrial machinery, eqp't. & supplies except mill and mine supplies	36	13,434	848	3,085	23.0	10	6,465	382	1,716	26.4	5	6,788	350	1,320	19.4
Professional equipment and supplies	15	5,481	532	1,486	27.1	5	3,019	548	827	27.4	5	(X)	(X)	(X)	(X)
Dental	6	2,165	261	659	30.4	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Surgical, medical and hospital	4	1,485	147	443	29.8	2	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
All other	5	1,831	124	384	21.0	2	1,385	151	354	25.6	4	4,750	504	1,405	29.5
Service equipment and supplies	23	8,501	841	2,553	30.0	10	6,155	407	1,691	27.5	2	3,288	171	545	16.7
Barber and beauty parlor	[illegible]	2,904	346	950	32.7	2	1,062	109	438	41.2	-	-	-	-	-
Laundry	8	3,054	197	817	26.8	3	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
All other	7	2,543	298	786	30.9	5	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Transportation equipment and supplies	4	1,401	84	278	19.8	6	4,146	216	1,087	26.2	2	2,100	134	394	18.8
Metals (except scrap)	43	16,836	1,071	3,421	20.3	39	20,002	1,038	3,635	18.2	15	19,367	921	2,999	15.5
Iron and steel (except scrap)	29	11,542	862	2,732	23.7	20	13,753	720	2,590	18.8	8	9,704	604	1,785	18.4
Metals except iron and steel	14	5,294	209	689	13.0	[illegible]	6,249	318	1,045	16.7	7	9,663	317	1,214	12.6
Paper and its products	133	49,971	3,524	10,541	21.1	82	54,524	3,460	11,307	20.7	35	46,779	3,005	8,532	18.2
Paper and its products (general line)	83	31,663	2,113	6,352	20.1	53	33,875	2,273	7,458	22.0	25	32,175	1,996	5,829	18.1
Paper & its products (specialty lines)	39	14,473	1,020	2,949	20.4	25	17,738	921	3,142	17.7	8	11,635	855	2,088	17.9
Stationery and stationery supplies	7	2,539	213	690	27.2	4	2,911	266	707	24.3	2	2,969	154	615	20.7
Wall paper	4	1,296	178	550	42.4	-	-	-	-	-	-	-	-	-	-
Petroleum and its products	42	16,310	816	3,022	18.5	30	20,768	705	3,365	16.2	30	27,108	908	2,322	8.6
Plumbing & heating eqp't & supplies	61	22,543	1,832	5,691	25.2	26	17,304	1,177	3,814	22.0	3	4,567	345	1,202	26.3
Plumbing & heating eqp't (gen'l. line)	38	13,814	[illegible]	3,115	22.5	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other plumbing & heating eqp't & s'pls.	23	8,729	[illegible]	2,576	29.5	9	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	183	69,849	1,536	4,293	6.1	149	102,398	1,930	5,502	5.4	53	68,359	1,221	3,617	5.3
Waste materials	39	15,001	1,075	2,304	15.4	32	23,342	1,072	3,015	12.9	12	16,534	406	1,238	7.5
Iron and steel scrap	10	3,652	262	659	18.0	9	6,531	210	623	9.5	4	(X)	(X)	(X)	(X)
Junk and scrap (general line)	15	5,719	299	698	12.2	15	10,491	445	1,400	13.3	4	(X)	(X)	(X)	(X)
Waste paper, rags and rubber	14	5,630	514	947	16.8	8	6,320	417	992	15.7	4	5,572	179	412	7.4
All other products	135	51,477	3,048	8,855	17.2	86	56,954	2,885	8,267	14.5	36	50,034	3,633	10,221	20.4
Beer	12	4,340	157	523	12.1	2	1,116	41	74	6.6	5	7,335	234	1,003	13.7
Bags, bagging, cordage & twine	7	2,549	247	423	16.6	3	(X)	(X)	(X)	(X)	4	5,498	360	489	8.9
Flowers and nursery stock	4	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Forest products (except lumber)	8	2,989	161	549	18.4	3	1,840	87	345	18.8	-	-	-	-	-
Leather	11	4,114	123	569	13.8	16	10,371	303	1,098	10.6	2	(X)	(X)	(X)	(X)
Leather goods	7	2,658	209	594	22.3	6	4,389	68	361	8.2	-	-	-	-	-
Newspapers, books and magazines	29	11,282	987	2,417	21.4	16	10,787	982	2,124	19.7	8	11,514	1,291	3,621	31.4
Oils and greases (animal & vegetable)	11	4,319	257	784	18.2	9	6,166	469	1,538	24.9	6	8,263	539	1,875	22.7
Rubber, crude	4	1,394	12	73	5.2	4	2,535	8	71	2.8	1	(X)	(X)	(X)	(X)
Wines and spiritous liquors	10	3,724	154	531	14.3	6	3,777	98	440	11.6	1	(X)	(X)	(X)	(X)
Yarn	[illegible]	3,186	107	324	10.2	5	3,326	79	344	10.3	1	(X)	(X)	(X)	(X)
Miscellaneous kinds of business	24	9,479	625	1,814	19.1	15	10,265	571	1,474	14.4	8	(X)	(X)	(X)	(X)

WHOLESALE DISTRIBUTION: 1933

TABLE 7.—WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENTS AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	$2,000,000 to $4,999,999					$5,000,000 to $9,999,999					$10,000,000 and Over				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses	
				Amount	% of sales				Amount	% of sales				Amount	% of sales
WHOLESALE MERCHANTS - Total (continued)	498	$1,450,672	49,520	$176,592	12.2	100	$690,976	14,857	$76,513	11.1	45	$721,639	14,831	$73,099	10.1
Amusement and sporting goods	5	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)	-	-	-	-	-
Cameras and motion picture equipment and supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Moving picture films	1	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)	-	-	-	-	-
Sporting goods (general line)	2	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Toys, novelties, and fireworks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	17	44,927	1,816	5,848	13.0	2	14,549	224	832	5.7	-	-	-	-	-
Automobile and other motor vehicles	15	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Automotive equip't accessories & parts	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Tires and tubes	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Chemicals	11	32,240	891	3,767	11.7	3	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Industrial chemicals	3	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Paints and varnishes	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Chemicals except as specified	7	19,776	594	2,545	12.9	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Clothing and furnishings	6	18,391	457	1,939	10.5	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Clothing & furnishings (general line)	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Clothing, men's and boys'	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Clothing, women's and children's	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Furnishings (general line)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Furnishings, men's and boys'	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Furnishings, women's and children's	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Hosiery	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Millinery and millinery supplies	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Shoes and other footwear	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Coal	13	40,821	1,287	4,535	11.1	4	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Drugs and drug sundries	26	74,595	3,598	11,235	15.1	6	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Drugs (general line)	22	62,086	3,156	9,078	14.6	5	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Drugs (specialty lines)	2	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Patent medicines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Toilet articles and preparations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	2	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Dry goods	44	126,143	4,926	15,884	12.6	6	(X)	(X)	(X)	(X)	5	(X)	(X)	(X)	(X)
Dry goods (general line)	19	56,205	3,261	8,844	15.7	2	(X)	(X)	(X)	(X)	4	(X)	(X)	(X)	(X)
Knit goods	3	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Notions	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Piece goods	21	60,369	1,002	5,073	8.4	4	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
All other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	4	11,147	590	2,201	19.7	-	-	-	-	-	-	-	-	-	-
Electrl appliances, eqp't & supplies	2	5,149	233	716	13.9	-	-	-	-	-	-	-	-	-	-
Radios and radio equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Refrigerators	2	5,998	457	1,485	24.8	-	-	-	-	-	-	-	-	-	-
Farm products-raw materials	75	201,321	1,440	12,186	6.1	19	127,934	839	6,188	4.8	13	231,019	1,080	16,587	7.2
Cotton	23	63,218	585	4,290	6.8	6	40,692	175	1,100	2.7	6	87,198	399	8,560	9.8
Grain	26	75,101	644	3,643	4.9	5	37,192	350	2,555	6.9	3	63,798	352	2,106	3.3
Hides, skins, and furs (raw)	4	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Livestock	2	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Tobacco (leaf)	1	(X)	(X)	(X)	(X)	-	-	-	-	-	1	(X)	(X)	(X)	(X)
Wool and mohair	9	29,401	266	2,601	8.8	4	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Farm products other than specified	5	13,840	86	677	4.9	2	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)
Farm products-consumer goods	47	129,953	4,447	14,008	10.8	8	53,256	419	2,630	4.9	2	22,998	892	1,423	6.2
Dairy products (general line)	5	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Butter	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cheese	4	10,023	245	1,467	14.6	-	-	-	-	-	-	-	-	-	-
Milk and cream	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other dairy products	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Poultry and poultry products	5	14,274	148	567	4.0	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Dairy and poultry products	17	45,842	1,156	3,721	8.1	3	19,077	217	977	5.1	-	-	-	-	-
Fruits and vegetables (fresh)	14	35,697	557	2,024	5.7	2	10,666	107	1,155	10.8	2	22,998	892	1,423	6.2
All other	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Farm supplies	9	25,640	1,468	2,048	8.0	4	30,927	364	4,607	14.9	-	-	-	-	-
Feed	1	(X)	(X)	(X)	(X)	3	(X)	(X)	(X)	(X)	-	-	-	-	-
Fertilizer	5	13,857	101	1,500	10.8	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Seeds	3	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
All other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	4	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
China, glassware and crockery	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Floor covering	2	4,516	243	923	20.4	-	-	-	-	-	-	-	-	-	-
Furniture	-	-	-	-	-	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Home furn'gs (except as specified)	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Musical instruments & sheet music	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

TABLE 7.--WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENTS AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	$2,000,000 TO $4,999,999					$5,000,000 TO $9,999,999					$10,000,000 AND OVER				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales
WHOLESALE MERCHANTS (continued)															
General merchandise	1	(X)	(X)	(X)	(X)	5	$36,939	2,212	$6,867	18.6	4	$80,255	2,062	$2,412	3.0
Groceries and foods (except farm products)	113	$323,364	11,791	$46,256	14.3	21	144,980	4,385	26,639	18.4	13	143,717	2,676	18,296	12.7
Groceries (general line)	58	170,011	6,797	17,884	10.5	10	65,197	3,426	9,746	14.9	2	18,752	791	2,625	14.0
Confectionery and soft drinks	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Fish and sea foods	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Meats and meat products	6	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Other food and grocery specialties	48	132,528	4,153	25,951	19.6	8	41,642	340	14,308	34.4	11	124,965	1,878	15,671	12.5
Hardware	24	75,071	5,671	14,896	19.8	2	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Hardware (general line)	22	70,210	5,385	14,082	20.1	2	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Hardware (specialty lines)	2	4,861	286	814	16.7	-	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	2	5,446	93	795	14.6	-	-	-	-	-	-	-	-	-	-
Jewelry (general line)	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Clocks and watches	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Diamonds and other precious stones	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other jewelry specialties	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Optical goods	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber & bld'g mtr'ls (other than metal)	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Lumber and millwork	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bldg. mtr'ls. except lumber & millwork	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Machinery, eqp't & s'pls (except elect'l)	8	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Commercial machinery, eqp't & s'pls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Construction machinery, eqp't. & s'pls.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm and dairy machinery and eqp't.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Industrial machinery, eqp't. & s'pls.	7	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Mill and mine supplies (general line)	3	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Industrial machinery, eqp't. & s'pls. except mill and mine supplies	4	11,942	167	773	6.5	-	-	-	-	-	-	-	-	-	-
Professional equipment and supplies	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Dental	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Surgical, medical and hospital	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Service equipment and supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Barber and beauty parlor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Laundry	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transportation equipment & supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Metals (except scrap)	6	(X)	(X)	(X)	(X)	-	-	-	-	-	1	(X)	(X)	(X)	(X)
Iron and steel (except scrap)	4	11,652	1,199	2,923	25.1	-	-	-	-	-	-	-	-	-	-
Metals except iron and steel	2	(X)	(X)	(X)	(X)	-	-	-	-	-	1	(X)	(X)	(X)	(X)
Paper and its products	10	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Paper & its products (general line)	8	21,505	1,257	3,208	14.9	-	-	-	-	-	-	-	-	-	-
Paper & its products (specialty lines)	2	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Stationery and stationery supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wall paper	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Petroleum and its products	14	50,890	1,166	8,285	16.3	3	17,211	[illegible]	2,471	14.4	-	-	-	-	-
Plumbing & heating eqp't. & supplies	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Plumbing & heating eqp't (gen'l line)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other plumbing & heating eqp't. & s'pls.	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Tobacco and its products (except leaf)	35	109,646	2,075	6,568	6.0	2	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Waste materials	5	16,767	252	1,502	9.0	-	-	-	-	-	-	-	-	-	-
Iron and steel scrap	4	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Junk and scrap (general line)	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Waste paper, rags and rubber	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other products	23	73,458	2,141	7,097	9.7	8	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Beer	1	(X)	(X)	(X)	(X)	-	-	-	-	-	1	(X)	(X)	(X)	(X)
Bags and bagging, cordage and twine	3	4,694	323	678	14.4	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Flowers and nursery stock	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Forest products (except lumber)	3	11,132	50	404	3.6	2	12,340	58	435	3.5	-	-	-	-	-
Leather	4	14,524	136	734	5.1	1	(X)	(X)	(X)	(X)	-	-	-	-	-
Leather goods	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Newspapers, books and magazines	3	10,356	1,144	3,214	31.0	2	11,644	404	2,493	21.4	-	-	-	-	-
Oils and greases (animal & vegetable)	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Rubber, crude	4	9,599	54	513	5.3	2	13,056	90	507	3.9	-	-	-	-	-
Wines and spiritous liquors	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Yarn	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Miscellaneous kinds of business	2	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-

TABLE 7.—WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	TOTAL					UNDER $10,000					$10,000 TO $49,999				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses		Number of establishments	Net sales	Average number of full-time employees	Total expenses	
				Amount	% of sales				Amount	% of sales				Amount	% of sales
MANUFACTURERS' SALES BRANCHES - Total	12,444	$5,144,688	193,177	$764,670	14.9	1,055	$5,334	1,126	$2,463	46.2	3,241	$86,356	9,727	$27,481	31.8
Amusement and sporting goods	216	97,960	4,962	14,803	15.1	6	(X)	(X)	(X)	(X)	17	516	52	171	33.1
Automotive products	726	332,631	13,486	54,312	16.3	56	(X)	(X)	(X)	(X)	118	3,237	358	1,077	33.3
Chemicals	703	299,412	9,416	45,486	15.2	53	332	39	115	34.6	215	5,950	587	2,124	35.7
Clothing and furnishings	337	199,562	6,402	25,556	12.8	16	(X)	(X)	(X)	(X)	57	1,484	135	305	20.6
Coal	30	13,117	515	2,072	15.8	2	(X)	(X)	(X)	(X)	5	190	12	64	35.6
Drugs and drug sundries	213	86,956	4,223	24,936	28.7	26	124	27	56	45.2	61	1,386	155	507	36.6
Dry goods	233	115,132	3,872	15,022	13.0	11	57	11	[illegible]	36.6	45	1,266	91	209	16.5
Electrical goods	447	322,841	14,477	49,922	15.5	37	199	58	87	43.7	86	2,542	355	955	37.6
Farm products-raw materials	5	[illegible]	10	30	5.4	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Farm products-consumer goods	344	106,918	5,910	25,020	23.4	20	122	25	53	55.7	92	2,493	276	988	39.6
Farm supplies	110	42,792	2,481	6,983	16.3	5	23	4	5	21.7	9	(X)	(X)	(X)	(X)
Furniture & house furnishings	344	71,809	2,772	10,615	14.8	47	195	33	58	34.9	74	1,894	219	502	26.5
Groceries and foods (except farm products)	3,200	1,661,861	51,493	207,785	12.5	237	1,218	190	458	37.6	688	18,099	1,411	4,115	22.7
Hardware	97	20,811	1,123	3,758	18.1	9	52	14	22	42.3	34	961	91	236	24.6
Jewelry and optical goods	269	26,221	2,553	8,221	31.4	26	163	32	64	39.3	151	3,615	620	1,399	38.7
Lumber and building materials (other than metal)	332	107,903	4,973	18,513	17.2	53	189	32	67	35.4	66	1,657	162	560	33.8
Machinery, equipment and supplies (except electrical)	2,988	438,692	36,218	112,972	25.8	328	1,621	486	970	59.8	1,058	27,789	3,835	9,778	35.2
Metals (except scrap)	423	215,701	6,277	25,257	11.7	35	160	26	83	51.9	86	2,527	208	811	32.1
Paper and its products	203	94,012	2,959	15,700	16.7	17	93	23	55	59.1	54	1,573	255	687	43.7
Petroleum and its products	121	25,200	932	3,990	15.8	13	71	11	22	31.0	60	1,636	142	599	36.6
Plumbing & heating equipment and supplies	462	82,831	5,969	20,856	25.2	21	(X)	(X)	(X)	(X)	81	2,356	267	861	36.5
Tobacco and its products (except leaf)	85	512,474	3,195	33,256	6.5	11	34	5	11	32.4	8	291	18	48	16.5
All other kinds of business	556	269,294	8,959	39,605	14.7	35	158	27	55	34.8	158	4,616	436	1,390	30.1

Type of Establishment Kind of Business	$50,000 TO $99,999					$100,000 TO $199,999					$200,000 TO $299,999				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses Amount	Total expenses % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses Amount	Total expenses % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses Amount	Total expenses % of sales
MANUFACTURERS' SALES BRANCHES - Total	1,864	134,126	12,359	39,740	29.6	1,890	269,935	21,384	68,998	25.6	1,034	253,394	16,741	56,764	22.4
Amusement and sporting goods	35	1,870	239	784	41.9	48	6,923	746	2,255	32.6	49	11,769	997	3,211	27.3
Automotive products	93	6,885	737	2,272	33.0	125	17,687	1,527	5,201	29.4	64	15,379	1,205	4,196	27.3
Chemicals	109	8,103	548	2,553	31.5	94	13,304	926	3,988	30.0	44	10,644	699	2,976	28.0
Clothing and furnishings	48	3,484	196	622	17.9	56	8,254	504	1,427	17.3	32	8,064	592	1,457	18.1
Coal	2	(X)	(X)	(X)	(X)	6	856	24	91	10.6	4	924	17	49	5.3
Drugs and drug sundries	19	1,380	98	404	30.4	19	2,618	175	594	22.7	13	3,337	210	577	17.3
Dry goods	39	2,891	176	501	17.3	41	5,800	262	840	14.5	20	5,082	242	837	16.5
Electrical goods	71	5,234	534	1,492	28.5	60	8,721	739	2,228	25.5	34	8,138	562	1,751	21.5
Farm products-raw materials	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)	1	(X)	(X)	(X)	(X)
Farm products-consumer goods	65	4,591	422	1,687	36.7	52	8,745	554	2,469	28.2	28	6,935	646	2,176	31.4
Farm supplies	10	711	42	137	19.3	14	1,812	147	417	23.0	17	4,293	241	564	13.1
Furniture & house furnishings	59	4,403	229	1,018	23.1	67	9,457	475	1,773	18.7	38	9,191	557	1,764	19.2
Groceries and foods (except farm products)	326	23,840	1,867	5,793	24.3	438	64,335	4,593	14,608	22.7	273	67,996	3,542	11,046	16.2
Hardware	13	898	63	216	24.1	11	1,688	86	320	19.0	10	2,367	109	482	20.4
Jewelry and optical goods	43	3,050	344	970	31.8	21	(X)	(X)	(X)	(X)	8	1,996	173	639	32.0
Lumber and building materials (other than metal)	48	3,547	292	1,034	29.2	53	9,301	554	2,234	24.0	38	(X)	(X)	(X)	(X)
Machinery, equipment and supplies (except electrical)	562	39,509	4,566	13,295	33.7	458	63,387	6,636	19,404	30.6	218	53,191	4,190	14,876	28.0
Metals (except scrap)	64	4,610	347	1,403	30.4	72	10,098	482	1,984	19.6	34	7,936	427	1,609	20.3
Paper and its products	29	1,985	251	728	36.7	24	3,447	387	1,145	33.2	11	2,753	214	496	18.0
Petroleum and its products	18	1,099	95	404	36.8	17	2,340	240	802	34.3	3	767	64	255	33.2
Plumbing & heating equipment and supplies	114	8,348	605	2,494	29.9	113	15,962	1,043	3,753	23.5	53	13,030	994	3,417	26.2
Tobacco and its products (except leaf)	5	480	22	81	16.9	10	1,390	92	321	23.1	5	1,248	78	315	25.2
All other kinds of business	100	7,085	582	1,843	26.0	76	10,741	682	2,213	20.6	37	8,945	388	1,877	21.0

TABLE 7.—WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENTS AND KIND OF BUSINESS

FOR THE UNITED STATES

(All values expressed in thousands of dollars)

Type of Establishment Kind of Business	$300,000 TO $499,999					$500,000 TO $999,999					$1,000,000 TO $1,999,999				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales
MANUFACTURERS' SALES BRANCHES - Total	1,199	$464,629	23,121	$82,721	17.8	1,167	$818,788	36,713	$131,857	16.1	531	$809,715	30,257	$117,716	14.5
Amusement and sporting goods	33	12,400	821	2,347	18.9	25	16,707	846	2,403	14.4	9	12,447	503	1,450	11.6
Automotive products	73	27,637	1,486	6,186	22.4	116	82,359	3,441	14,017	17.0	57	73,443	2,329	9,242	12.6
Chemicals	61	23,775	1,173	4,762	20.0	55	39,561	1,738	8,223	20.8	36	48,659	1,860	6,984	14.4
Clothing and furnishings	53	20,562	866	3,382	16.4	38	28,680	857	4,334	15.1	20	27,660	714	3,948	14.3
Coal	3	1,238	29	85	6.9	4	2,715	196	555	24.2	2	(X)	(X)	(X)	(X)
Drugs and drug sundries	23	8,933	442	1,972	22.1	27	19,357	777	5,446	28.1	18	25,694	1,211	7,942	30.9
Dry goods	26	9,900	244	1,060	10.7	24	16,290	370	1,537	9.4	13	18,961	705	2,821	14.9
Electrical goods	31	12,378	505	2,218	17.9	46	32,876	1,519	4,518	13.7	41	54,005	2,259	7,000	13.0
Farm products-consumer goods	28	10,745	700	2,447	22.8	23	16,379	558	2,553	15.6	17	24,575	1,539	7,180	29.2
Farm supplies	24	9,819	513	2,019	20.6	24	16,217	1,134	2,855	17.6	6	7,081	342	675	9.5
Furniture & house furnishings	24	9,366	354	1,528	16.3	24	16,005	574	2,261	14.1	7	9,776	145	919	9.4
Groceries and foods (except farm products)	413	161,168	7,057	21,328	13.2	442	315,373	11,646	39,109	12.4	227	302,549	9,509	36,530	12.1
Hardware	9	3,491	234	835	23.9	6	3,979	168	704	17.7	5	7,375	358	943	12.8
Jewelry and optical goods	10	3,746	392	1,276	34.1	5	3,185	326	1,123	35.3	4	4,770	263	1,244	26.1
Lumber and building materials (other than metal)	37	14,606	767	2,536	17.4	28	19,512	807	3,181	16.3	11	14,389	662	2,830	19.7
Machinery, equipment and supplies (except electrical)	186	72,204	4,138	16,910	23.4	141	95,167	7,166	22,828	24.0	31	41,239	3,107	8,574	20.8
Metals (except scrap)	45	16,516	706	2,465	14.9	45	30,897	1,456	4,256	13.8	27	36,790	1,516	4,031	11.0
Paper and its products	24	9,721	450	1,761	18.1	15	9,816	366	1,603	16.3	12	15,809	514	2,950	18.7
Petroleum and its products	4	1,462	119	454	31.1	3	1,759	113	749	42.6	1	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	39	15,065	1,185	3,507	23.3	27	18,042	1,133	4,190	23.2	6	7,893	559	2,178	27.6
Tobacco and its products (except leaf)	11	4,258	180	774	18.2	9	5,907	231	947	16.0	9	12,149	187	1,800	14.8
All other kinds of business	42	15,639	650	2,875	18.4	40	28,011	1,291	4,362	15.6	42	60,496	2,093	7,658	12.7

Type of Establishment Kind of Business	$2,000,000 TO $4,999,999					$5,000,000 TO $9,999,999					$10,000,000 AND OVER				
	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales	Number of establishments	Net sales	Average number of full-time employees	Total expenses: Amount	Total expenses: % of sales
MANUFACTURERS' SALES BRANCHES - Total	294	870,143	23,708	107,447	12.3	56	372,846	7,225	44,068	11.8	43	1,059,422	10,816	85,415	8.1
Amusement and sporting goods	3	7,564	178	421	5.6	-	-	-	-	-	1	(X)	(X)	(X)	(X)
Automotive products	22	62,328	1,668	8,268	13.3	-	-	-	-	-	2	(X)	689	(X)	(X)
Chemicals	15	43,199	647	3,932	9.1	9	63,156	1,192	7,281	11.5	3	42,729	407	2,548	6.0
Clothing and furnishings	12	38,002	754	4,584	12.1	1	(X)	(X)	(X)	(X)	4	57,126	1,214	4,331	7.6
Coal	2	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	7	24,177	1,128	7,438	30.8	-	-	-	-	-	-	-	-	-	-
Dry goods	9	24,342	734	3,241	13.3	5	30,543	1,037	3,954	12.9	-	-	-	-	-
Electrical goods	31	98,706	4,431	14,041	14.2	6	39,900	1,275	4,311	10.8	4	60,148	2,140	11,327	18.8
Farm products-consumer goods	7	20,153	879	3,357	16.7	2	12,180	211	2,095	17.2	-	-	-	-	-
Farm supplies	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Furniture & house furnishings	4	11,522	156	782	6.8	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	126	375,372	8,203	37,200	9.9	15	99,959	1,362	17,035	17.0	15	231,952	2,113	20,563	8.9
Hardware	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metals)	7	23,463	776	3,773	16.1	-	-	-	-	-	1	(X)	(X)	(X)	(X)
Machinery, equipment and supplies (except electrical)	9	23,971	1,259	4,334	18.1	3	20,614	835	2,003	9.7	-	-	-	-	-
Metals (except scrap)	8	22,325	311	1,687	7.6	3	20,050	135	443	2.2	4	63,792	553	6,485	10.2
Paper and its products	3	9,694	47	1,511	15.6	2	(X)	(X)	(X)	(X)	2	(X)	(X)	(X)	(X)
Petroleum and its products	-	-	-	-	-	2	(X)	(X)	(X)	(X)	-	-	-	-	-
Plumbing and heating equipment and supplies	1	(X)	(X)	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	7	17,462	359	3,060	17.5	3	20,007	199	2,656	13.3	5	449,248	1,824	23,243	5.2
All other kinds of business	19	56,280	1,485	7,951	14.1	5	32,973	291	1,702	5.2	2	44,350	1,034	7,679	17.3

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information.

Census of American Business

TABLE 8. - SUMMARY OF WHOLESALE ESTABLISHMENT WHICH BEGAN OPERATIONS

1929 - 1933

Type of Establishment Period in which establishments began operations Kind of Business	Establishments		Net sales
	Number	Percent of 1933 Total	(000 omitted)
Total	37,846	23.1	$3,364,988
Type of establishment			
Wholesalers proper	23,075	27.8	1,359,110
Manufacturers' sales branches	2,039	12.1	486,479
Agents and brokers	3,947	28.6	865,604
Assemblers and country buyers	4,526	18.9	253,607
All other types	4,259	16.0	400,188
Period in which establishments began operations			
Prior to January 1, 1933	25,831		2,815,371
1933 total	12,015		549,617
First quarter, 1933	1,435		103,166
Second quarter, 1933	4,114		266,860
July, 1933	1,347		63,177
August, 1933	1,046		28,925
September, 1933	1,300		34,614
October, 1933	1,075		26,634
November, 1933	922		11,654
December, 1933	776		14,587
Kind of business			
Amusement and sporting goods	418	26.9	33,415
Automotive products	1,950	30.9	130,695
Chemicals	549	22.2	52,960
Clothing and furnishings	1,519	34.7	150,964
Coal	238	17.2	59,249
Drugs and drug sundries	513	32.8	56,206
Dry goods	1,298	27.1	228,217
Electrical goods	892	27.6	83,954
Farm products-raw materials	2,283	13.6	458,763
Farm products-consumer goods	6,526	27.6	471,594
Farm supplies	509	20.6	32,377
Furniture and house furnishings	814	29.2	39,836
General merchandise	32	16.6	3,011
Groceries and foods (except farm products)	5,177	21.7	509,040
Hardware	217	14.5	12,594
Jewelry and optical goods	413	19.9	17,538
Lumber and building materials (other than metal)	611	16.4	41,333
Machinery, equipment and supplies (except electrical)	2,284	19.9	119,075
Metals (except scrap)	307	15.5	115,340
Paper and its products	560	19.6	58,728
Petroleum and its products	4,949	17.4	394,861
Plumbing and heating equipment and supplies	499	22.2	35,206
Tobacco and its products (except leaf)	393	19.8	69,231
Waste materials	863	25.3	17,793
Beer	1,986	83.3	57,260
Wine and spiritous liquors	653	85.1	38,827
All other products	1,393	23.6	76,921

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
ALABAMA								
Total	1,603	1,743	$209,397	$574,145	9,525	$12,510	$366	$31,945
Autauga	3	3	88	140	5	6	-	8
Baldwin	17	21	358	1,720	35	48	[illegible]	59
Barbour	15	20	793	3,505	55	[illegible]	1	[illegible]
Bibb	9	8	156	413	12	23	2	12
Blount	13	11	451	855	23	28	-	21
Bullock	8	4	667	524	15	17	1	46
Butler	17	14	1,189	2,614	60	70	10	134
Calhoun	38	40	4,047	9,532	195	229	8	446
Chambers	7	2	119	(X)	9	17	[illegible]	8
Cherokee	5	4	105	259	4	8	-	3
Chilton	14	19	642	1,896	23	40	2	76
Choctaw 1/	4	12	174	436	97	54	-	31
Clarke	7	9	236	464	19	36	-	14
Clay 1/	2	8	(X)	786	(X)	(X)	-	(X)
Cleburne	1	1	(X)	(X)	(X)	(X)	-	(X)
Coffee 1/	13	20	495	2,627	28	50	7	39
Colbert	14	10	1,057	1,759	57	94	3	80
Conecuh	8	7	193	1,343	16	23	-	13
Coosa	3	3	82	269	5	6	-	8
Covington	24	22	1,441	3,034	84	114	5	221
Crenshaw	7	13	452	1,130	27	35	-	72
Cullman	19	15	899	1,727	68	67	5	111
Dale	18	25	803	756	28	37	6	72
Dallas	41	49	6,636	17,969	326	393	16	1,274
De Kalb	12	14	390	2,443	21	32	-	25
Elmore	8	5	588	1,310	16	29	1	57
Escambia	17	25	923	1,614	41	45	2	54
Etowah	32	40	3,180	11,950	171	199	4	402
Fayette 1/	10	21	237	2,764	21	22	2	16
Franklin	11	8	357	423	29	37	11	50
Geneva 1/	9	33	280	1,169	25	35	1	20
Greene	7	13	121	806	8	10	1	8
Hale 1/	5	22	159	1,318	16	18	1	20
Henry	10	7	231	279	13	23	-	14
Houston	29	41	2,876	8,714	108	134	2	277
Jackson	6	13	477	1,935	24	28	-	44
Jefferson	453	447	84,974	259,562	4,410	5,985	130	8,012
Lamar	6	9	107	340	5	8	2	11
Lauderdale	35	40	2,849	7,398	101	157	9	257
Lawrence 2/	21	3	452	591	6	9	-	28
Lee	15	14	1,173	2,669	66	99	4	134
Limestone	9	16	568	4,774	27	33	1	71
Lowndes	3	4	85	191	5	10	1	5
Macon	7	17	617	1,020	13	24	-	47
Madison	41	38	3,646	13,674	155	206	10	453
Marengo	11	15	823	4,102	37	47	2	93
Marion	9	11	372	850	30	48	-	26
Marshall	20	12	1,172	978	49	71	[illegible]	97
Mobile 3/	203	141	41,775	53,435	1,279	1,696	59	14,824
Monroe	4	8	120	288	11	15	-	7
Montgomery	91	136	21,624	86,967	834	1,093	17	2,570
Morgan	38	41	2,598	16,320	121	149	5	327
Perry	8	14	338	1,779	15	19	-	31
Pickens	6	13	113	1,404	9	13	1	11
Pike	17	25	1,419	2,518	49	71	6	72
Randolph	9	12	694	886	48	43	1	42
Russell	5	7	187	363	20	18	1	21
St. Clair	6	4	162	191	8	17	-	5
Shelby	7	10	222	432	12	25	-	8
Sumter	10	17	259	820	19	29	1	26
Talladega	15	23	1,027	5,284	33	52	1	66
Tallapoosa	9	17	631	1,254	27	42	-	49
Tuscaloosa	38	42	8,088	14,760	243	265	4	703
Walker	23	15	1,591	1,764	176	145	13	99
Washington	3	3	95	129	4	7	-	5
Wilcox	6	4	146	175	12	16	-	19
Winston	12	7	444	562	10	15	3	13
ARIZONA								
Total	476	358	49,795	97,554	2,260	3,700	381	4,983
Apache 3/	7	1	183	(X)	8	9	1	38
Cochise	31	28	1,044	3,215	58	93	5	110
Coconino	17	10	1,365	854	58	94	5	124
Gila	23	17	1,328	3,099	61	89	8	85
Graham	12	6	612	548	27	43	1	96
Greenlee 3/	9	1	184	(X)	9	11	1	25
Maricopa	206	171	29,110	64,085	1,235	2,076	268	2,772
Mohave	8	7	344	1,296	14	23	1	19
Navajo 3/	19	9	1,662	728	59	94	3	199
Pima	56	35	8,612	10,870	383	584	27	812
Pinal 3/	18	8	515	(X)	24	44	1	36
Santa Cruz	17	20	1,136	5,397	88	95	10	186
Yavapai	29	17	2,085	2,848	135	265	9	398
ARIZONA (continued)								
Yuma	24	28	$1,713	$3,581	107	$180	$41	$82
ARKANSAS								
Total	1,294	2,052	121,504	373,074	6,118	7,787	281	15,896
Arkansas	28	34	3,005	2,372	208	189	24	389
Ashley	10	16	192	1,144	11	25	1	21
Baxter 1/	8	15	239	2,120	10	9	-	28
Benton 1/	36	60	1,541	3,961	93	109	1	209
Boone	15	35	549	1,325	31	49	2	66
Bradley	8	9	312	1,034	17	24	-	71
Calhoun	-	-	-	-	-	-	-	-
Carroll	24	25	582	1,360	35	45	-	100
Chicot	15	21	1,503	6,665	62	75	4	226
Clark	16	22	781	2,179	43	38	1	100
Clay	14	14	322	1,017	15	38	7	60
Cleburne	16	7	345	255	12	18	1	20
Cleveland	3	2	65	(X)	3	2	-	11
Columbia	16	32	759	4,102	37	46	1	85
Conway	17	33	646	3,178	34	42	[illegible]	103
Craighead	37	34	3,736	7,436	192	249	6	403
Crawford	6	13	920	3,065	17	26	4	20
Crittenden	16	39	870	1,836	36	53	1	46
Cross	8	19	363	843	14	26	1	32
Dallas	11	7	473	505	24	25	1	75
Desha	15	14	1,077	2,914	51	59	1	136
Drew	9	6	425	328	16	21	1	51
Faulkner	18	17	1,212	2,494	50	62	2	131
Franklin	5	10	123	171	8	10	1	5
Fulton	8	3	375	547	10	17	1	45
Garland	40	35	1,711	3,685	124	137	1	209
Grant	4	7	183	323	[illegible]	11	1	13
Greene	14	33	1,366	2,137	56	80	[illegible]	121
Hempstead	20	19	1,463	6,025	67	85	3	201
Hot Spring	7	7	281	538	13	26	4	34
Howard 1/	9	29	158	1,656	13	22	-	24
Independence	19	37	1,429	5,458	61	77	1	164
Izard	8	25	241	298	9	13	-	30
Jackson	15	25	1,464	8,521	56	67	4	205
Jefferson 1/	43	83	6,152	38,271	377	433	15	799
Johnson	11	17	512	821	34	31	2	69
Lafayette	8	9	75	425	10	12	1	5
Lawrence	11	21	733	3,170	28	35	2	75
Lee 1/	15	84	1,129	5,483	23	40	1	104
Lincoln	5	[illegible]	225	220	5	8	-	9
Little River	7	14	269	867	20	15	-	33
Logan	19	34	441	814	23	34	1	48
Lonoke 1/	16	70	457	3,487	26	42	1	37
Madison 1/	-	10	-	776	-	-	-	-
Marion	3	13	47	159	1	1	-	5
Miller	31	20	5,316	9,120	250	326	5	945
Mississippi 1/	30	89	4,102	24,412	130	195	4	338
Monroe	15	29	638	1,098	35	50	-	73
Montgomery	3	5	68	305	7	11	-	5
Nevada	10	9	566	1,212	33	36	-	75
Newton	-	3	-	(X)	-	-	-	-
Ouachita	19	19	1,237	2,653	72	103	3	142
Perry	1	4	(X)	267	(X)	(X)	(X)	(X)
Phillips	36	75	5,563	18,222	197	275	2	537
Pike	5	20	95	438	8	11	-	11
Poinsett	8	24	241	1,990	12	19	1	14
Polk	13	14	1,035	812	34	45	1	154
Pope	23	19	1,657	5,274	66	79	3	184
Prairie	[illegible]	10	233	360	9	13	-	15
Pulaski	154	166	34,859	101,393	1,791	2,312	99	4,961
Randolph	11	6	517	725	19	26	1	44
St. Francis	19	23	1,393	4,021	55	61	3	198
Saline	7	3	208	27	15	20	1	13
Scott	7	7	132	242	10	10	-	4
Searcy 1/	9	32	160	444	6	12	-	20
Sebastian	103	86	16,306	33,068	815	1,136	37	2,394
Sevier	10	27	515	2,055	28	37	1	81
Sharp	5	6	309	484	9	15	-	53
Stone	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Union	46	71	2,973	10,916	189	230	10	588
Van Buren	2	7	(X)	88	(X)	(X)	(X)	(X)
Washington	47	62	2,552	10,539	258	200	3	278
White	22	109	1,182	5,040	59	76	2	131
Woodruff	9	18	276	1,856	15	18	1	33
Yell	10	22	530	1,079	16	15	-	15

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
CALIFORNIA								
Total	11,052	9,751	$2,255,256	$4,159,323	92,049	$145,840	$11,005	$236,371
Alameda 4/	572	466	92,606	158,670	4,757	7,096	246	9,233
Alpine	-	-	-	-	-	-	-	-
Amador	6	3	230	148	11	17	-	8
Butte	46	28	3,167	3,475	121	204	13	171
Calaveras	4	2	160	(X)	3	9	1	8
Colusa	21	25	706	3,984	43	73	2	45
Contra Costa 2/	51	35	5,628	3,465	308	420	20	529
Del Norte	10	4	243	159	11	17	2	19
Eldorado	13	8	872	3,976	26	59	28	35
Fresno	285	231	33,395	62,450	1,449	2,388	247	3,622
Glenn	22	19	1,099	2,939	43	75	4	43
Humboldt	49	33	4,232	3,967	178	336	7	449
Imperial 2/	121	90	14,979	24,977	641	1,582	583	1,108
Inyo	15	7	657	357	37	48	1	44
Kern	120	116	13,047	26,252	553	812	26	945
Kings	31	29	2,707	6,000	102	157	8	165
Lake	9	4	294	125	15	26	1	13
Lassen 2/	16	3	875	320	45	55	1	101
Los Angeles	4,410	3,652	792,265	1,540,822	36,335	56,737	3,007	82,404
Madera	15	8	927	477	47	75	3	44
Marin 2/	33	11	1,932	1,119	81	138	12	147
Mariposa	5	4	271	51	10	19	-	19
Mendocino	27	17	926	1,351	76	107	2	95
Merced	37	32	2,517	4,317	127	194	19	193
Modoc	11	7	339	742	30	46	-	48
Mono	3	1	136	(X)	12	8	4	17
Monterey 2/	107	76	13,997	15,492	1,020	1,479	297	627
Napa 2/	39	15	3,430	1,438	233	311	7	908
Nevada	12	7	1,353	469	123	137	2	382
Orange	151	137	28,728	56,389	2,042	3,185	1,229	911
Placer	32	26	2,868	4,190	233	296	23	181
Plumas	8	2	235	(X)	12	18	1	21
Riverside 2/	98	72	14,722	15,433	988	1,425	412	845
Sacramento 4/	205	156	53,412	88,273	2,096	3,284	147	5,413
San Benito	6	9	303	1,146	18	30	1	22
San Bernardino	180	133	40,372	53,637	2,299	2,728	864	1,132
San Diego 4/	317	228	43,660	59,319	3,233	4,655	559	4,076
San Francisco 5/	2,696	3,154	911,749	1,784,175	25,385	44,780	1,288	106,396
San Joaquin	166	110	24,275	42,141	1,255	1,836	53	3,267
San Luis Obispo	44	37	2,373	5,982	106	189	6	325
San Mateo 2/	52	21	11,520	22,234	232	415	7	816
Santa Barbara	109	70	10,526	17,612	721	1,086	297	795
Santa Clara 4/	161	108	31,070	24,282	2,301	2,477	101	3,802
Santa Cruz	66	80	5,958	13,086	289	406	98	541
Shasta 2/	28	14	1,744	634	67	99	3	246
Sierra	1	-	(X)	-	(X)	(X)	(X)	(X)
Siskiyou	32	17	1,706	1,973	95	133	4	208
Solano	45	33	2,980	4,284	132	241	4	157
Sonoma 2/	164	102	15,566	27,376	1,026	1,261	42	1,258
Stanislaus 2/	94	70	10,100	9,288	859	904	57	1,215
Sutter	17	12	1,181	763	51	83	8	597
Tehama	21	19	1,380	1,399	88	122	9	85
Trinity	1	-	(X)	-	(X)	(X)	(X)	(X)
Tulare 2/	115	87	17,002	21,230	678	1,322	431	533
Tuolumne	11	6	635	508	22	44	7	183
Ventura	89	77	22,683	27,922	1,180	1,863	752	459
Yolo	24	20	3,383	5,410	107	237	41	1,054
Yuba	21	15	1,867	2,676	54	132	7	120
COLORADO								
Total	1,823	2,075	239,055	539,626	10,976	15,380	531	23,358
Adams	13	15	211	772	18	21	-	23
Alamosa	23	17	1,172	2,166	54	104	4	134
Arapahoe	19	22	453	1,774	34	38	4	45
Archuleta	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Baca	24	19	547	2,684	35	39	1	56
Bent	11	12	318	1,590	21	22	-	59
Boulder	42	42	1,535	2,435	111	146	5	158
Chaffee	16	11	373	531	21	27	3	37
Cheyenne	16	11	415	504	17	20	1	33
Clear Creek	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Conejos 1/	13	30	786	1,712	36	39	2	23
Costilla 1/	3	21	34	393	4	4	-	2
Crowley	13	17	467	643	15	65	43	30
Custer	4	4	58	131	13	9	1	4
Delta	31	25	1,125	2,538	69	95	17	71
Denver	697	934	182,368	395,958	7,714	11,086	223	16,733
Dolores	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Douglas	4	7	68	144	7	9	-	6
Eagle 2/	6	4	731	73	55	92	-	140
Elbert	11	15	319	846	15	18	1	32
El Paso	51	65	7,987	10,043	418	563	17	721
COLORADO (continued)								
Fremont	25	22	$1,424	$1,472	94	$97	$16	$69
Garfield	19	16	567	1,027	34	48	3	52
Gilpin	3	4	29	52	4	4	-	1
Grand	5	4	219	61	11	18	-	12
Gunnison	5	3	140	126	9	12	-	13
Hinsdale	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Huerfano	12	13	518	1,463	44	61	1	91
Jackson	1	3	(X)	259	(X)	(X)	(X)	(X)
Jefferson	10	6	185	172	20	22	1	37
Kiowa	12	12	200	923	13	15	-	40
Kit Carson 1/	33	45	555	11,096	39	41	1	53
Lake	6	6	192	397	10	15	3	14
La Plata	16	19	796	1,281	39	57	5	68
Larimer	42	33	1,625	4,351	88	112	5	223
Las Animas	42	28	3,233	12,863	179	220	17	277
Lincoln	17	20	391	4,092	25	29	1	54
Logan 1/	33	51	1,751	7,202	115	127	6	179
Mesa	43	36	4,626	8,187	258	345	27	760
Mineral	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Moffat	8	5	285	259	13	16	1	15
Montezuma	7	8	191	491	13	18	1	15
Montrose	18	22	660	2,373	31	52	10	33
Morgan	21	30	497	2,211	40	44	1	77
Otero	28	25	899	1,728	55	87	19	98
Ouray	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Park	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Phillips	21	27	550	3,150	32	38	1	97
Pitkin	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Prowers	25	36	667	4,341	32	81	5	107
Pueblo 2/	92	71	12,037	19,637	665	925	33	1,970
Rio Blanco	4	2	43	(X)	5	5	-	2
Rio Grande	19	32	1,151	5,820	40	81	24	73
Routt	11	16	174	310	11	15	1	15
Saguache	12	16	594	1,845	20	19	2	20
San Juan	2	2	(X)	(X)	(X)	(X)	(X)	(X)
San Miguel	3	3	41	52	3	5	-	5
Sedgwick	19	13	324	1,207	20	20	1	33
Summit	1	-	(X)	-	(X)	(X)	(X)	(X)
Teller	4	4	86	107	8	9	-	5
Washington	19	19	359	911	18	18	1	32
Weld	93	110	4,241	10,926	194	253	10	432
Yuma 2/	49	28	670	3,484	48	41	3	67
CONNECTICUT								
Total	1,412	1,369	336,829	520,551	13,721	21,424	645	49,573
Fairfield 6/	336	243	93,196	108,376	3,298	5,774	179	16,198
Hartford	415	383	92,976	153,683	4,685	6,548	212	19,984
Litchfield	37	37	3,197	5,649	185	252	20	553
Middlesex	32	26	3,438	4,068	226	333	19	545
New Haven	442	564	128,955	225,521	4,514	7,363	185	11,107
New London	119	83	12,631	19,234	629	960	26	1,405
Tolland	7	7	672	857	34	57	1	84
Windham	24	24	1,764	3,133	90	125	3	97
DELAWARE								
Total	259	235	59,182	118,087	1,763	3,244	97	7,235
Kent	38	44	2,390	4,500	58	130	14	183
New Castle	172	152	53,848	107,713	1,596	2,987	55	6,877
Sussex 1/	49	39	2,944	5,874	99	127	28	175
DISTRICT OF COLUMBIA								
Total	575	495	179,077	261,083	7,444	10,989	92	11,527
FLORIDA								
Total	2,051	2,054	280,305	466,335	15,446	19,171	1,794	22,368
Alachua	28	33	2,345	2,951	133	220	18	379
Baker	2	3	(X)	545	(X)	(X)	(X)	(X)
Bay	14	15	581	1,142	123	79	4	59
Bradford	5	14	113	882	9	19	1	6
Brevard	20	24	569	1,261	42	68	3	38
Broward	21	28	1,542	1,926	88	125	1	100
Calhoun	3	3	97	122	7	14	-	4
Charlotte	9	14	321	832	51	50	5	14
Citrus	17	7	470	175	57	39	1	26
Clay	2	7	(X)	144	(X)	(X)	(X)	(X)
Collier	13	4	842	246	59	78	9	55
Columbia	12	15	745	981	37	45	1	98

WHOLESALE DISTRIBUTION: 1933

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(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
FLORIDA (continued)								
Dade	292	261	$37,000	$50,758	1,897	$2,641	$74	$2,866
De Soto	19	18	955	1,679	55	110	39	115
Dixie	3	9	121	332	9	11	-	13
Duval	276	357	75,279	181,814	2,957	3,946	70	7,144
Escambia	70	60	9,215	20,076	408	545	29	1,184
Flagler	6	5	155	116	10	13	1	8
Franklin	5	23	131	1,596	11	15	-	15
Gadsden	19	15	1,300	1,489	253	146	2	416
Gilchrist	3	11	145	300	6	8	-	39
Glades	4	7	77	319	6	8	-	4
Gulf	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Hamilton	2	9	(X)	496	(X)	(X)	(X)	(X)
Hardee	26	21	1,477	1,323	177	147	42	25
Hendry	4	4	489	325	16	28	-	32
Hernando	9	8	319	436	128	63	11	7
Highlands	15	15	1,257	818	136	127	39	33
Hillsborough	272	243	52,055	87,867	2,433	3,509	174	4,750
Holmes	6	4	418	171	30	23	-	32
Indian River	9	7	610	262	19	61	29	16
Jackson	22	30	1,250	2,569	59	131	60	255
Jefferson	10	13	321	472	36	33	1	46
Lafayette	4	2	38	(X)	1	2	1	1
Lake	31	35	1,841	3,492	84	185	64	41
Lee	18	15	749	2,214	42	89	24	45
Leon	14	16	715	1,891	54	91	1	248
Levy	17	16	228	522	25	24	-	23
Liberty	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Madison	8	9	196	410	13	21	-	14
Manatee	37	30	1,758	4,292	109	315	95	187
Marion	32	36	1,780	4,359	112	153	5	247
Martin	14	15	218	375	18	27	1	15
Monroe	29	25	1,471	2,135	46	69	7	141
Nassau	11	9	249	605	32	44	12	20
Okaloosa	5	4	138	134	9	15	-	5
Okeechobee	11	13	303	432	24	27	2	23
Orange 2/	113	62	36,605	15,992	1,639	1,277	69	719
Osceola	7	9	369	460	30	39	-	37
Palm Beach	68	74	6,322	10,296	349	484	13	457
Pasco	11	26	525	491	178	107	12	33
Pinellas	87	76	5,830	9,510	519	562	72	562
Polk	109	94	17,001	16,838	1,839	2,161	652	612
Putnam	17	26	992	4,976	147	108	4	57
St. Johns	34	18	2,112	4,399	81	143	26	86
St. Lucie	21	14	1,226	1,268	71	147	50	98
Santa Rosa	3	5	86	249	6	14	1	3
Sarasota	17	17	1,189	1,727	154	130	14	42
Seminole	16	30	3,178	7,514	197	151	1	33
Sumter	13	12	343	990	82	26	2	11
Suwannee	9	12	304	624	21	32	1	12
Taylor	11	9	657	818	26	46	4	83
Union	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Volusia	49	46	2,908	3,519	221	303	46	671
Wakulla	4	2	90	(X)	7	5	-	5
Walton	7	8	243	365	24	37	1	43
Washington	3	5	83	594	7	9	-	4
GEORGIA								
Total	2,275	3,183	429,242	1,016,496	15,244	21,059	470	57,442
Appling 1/	8	32	373	1,324	15	27	1	17
Atkinson	1	4	(X)	93	(X)	(X)	(X)	(X)
Bacon	2	4	(X)	260	(X)	(X)	(X)	(X)
Baker	-	-	-	-	-	-	-	-
Baldwin	17	14	1,514	2,223	58	81	1	145
Banks	2	-	(X)	-	(X)	(X)	(X)	(X)
Barrow	5	25	319	1,909	16	21	-	22
Bartow 1/	11	25	515	3,937	26	34	1	35
Ben Hill	15	10	377	909	27	39	5	32
Berrien	5	7	243	1,429	10	16	1	14
Bibb	86	89	13,930	25,500	655	827	33	1,404
Bleckley 1/	3	23	157	616	8	10	-	12
Brantley	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Brooks	12	10	330	625	26	26	1	22
Bryan	1	3	(X)	88	(X)	(X)	(X)	(X)
Bulloch	12	29	1,278	2,029	47	51	-	96
Burke	12	15	467	2,252	27	39	-	88
Butts	5	6	125	163	9	16	-	7
Calhoun	9	11	697	1,411	185	85	11	128
Camden	3	4	80	2,181	4	8	-	3
Campbell	-	7	-	259	-	-	-	-
Candler	17	15	358	1,229	9	12	-	13
Carroll 1/	11	33	678	5,410	23	42	1	39
Catoosa	-	-	-	-	-	-	-	-
Charlton	2	3	(X)	75	(X)	(X)	(X)	(X)

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
GEORGIA (continued)								
Chatham	187	187	$55,346	$121,484	1,207	$1,591	$31	$3,705
Chattahoochee	-	2	-	(X)	-	-	-	-
Chattooga	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Cherokee	7	8	441	954	24	54	-	56
Clarke	37	43	8,787	17,329	214	258	5	506
Clay	2	5	(X)	358	(X)	(X)	(X)	(X)
Clayton	2	8	(X)	537	(X)	(X)	(X)	(X)
Clinch	3	3	146	200	7	11	-	5
Cobb	9	21	677	3,191	34	59	1	36
Coffee	11	17	1,204	1,704	30	41	3	79
Colquitt 1/	25	63	1,637	12,526	77	93	4	146
Columbia	3	3	73	72	5	9	1	4
Cook	6	9	194	1,365	7	12	-	5
Coweta	12	18	9,857	3,641	77	74	1	682
Crawford	-	2	-	(X)	-	-	-	-
Crisp 1/	15	32	968	6,681	109	96	17	147
Dade	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Dawson	-	-	-	-	-	-	-	-
Decatur	12	18	439	1,923	33	49	5	75
De Kalb	8	13	583	2,008	24	36	1	16
Dodge	7	17	508	1,846	27	35	1	42
Dooly	10	22	291	1,077	16	28	2	7
Dougherty	43	42	8,213	23,842	379	441	18	1,033
Douglas	3	7	202	371	9	15	1	7
Early	4	9	305	2,023	17	20	-	28
Echols	-	3	-	36	-	-	-	-
Effingham	4	4	189	163	7	12	1	11
Elbert	9	12	730	1,932	32	44	1	68
Emanuel	22	56	736	2,169	31	50	2	58
Evans	9	12	226	706	17	24	1	15
Fannin	5	5	342	802	13	14	-	36
Fayette	1	5	(X)	83	(X)	(X)	(X)	(X)
Floyd	33	40	5,083	14,544	151	206	4	432
Forsythe	-	5	-	278	-	-	-	-
Franklin	9	17	410	1,871	14	20	1	23
Fulton	661	753	221,035	503,426	7,634	11,907	159	28,308
Gilmer	3	11	100	291	6	6	-	9
Glascock	-	1	-	(X)	-	-	-	-
Glynn	24	54	2,327	19,829	99	127	4	225
Gordon	7	9	214	527	17	29	2	15
Grady	6	23	259	1,566	20	24	2	15
Greene	5	12	93	208	7	13	-	4
Gwinnett	7	9	533	579	20	49	1	25
Habersham	13	12	780	828	39	53	2	70
Hall	29	33	3,685	6,029	140	168	7	319
Hancock	4	12	119	485	6	7	-	3
Haralson	3	7	120	362	6	9	-	13
Harris	3	3	51	107	7	7	-	3
Hart	4	28	107	1,094	6	13	-	8
Heard	-	-	-	-	-	-	-	-
Henry 1/	2	18	(X)	711	(X)	(X)	(X)	(X)
Houston	4	8	93	302	6	12	-	6
Irwin 1/	2	19	(X)	430	(X)	(X)	(X)	(X)
Jackson	16	20	992	1,543	52	44	3	196
Jasper	4	7	133	397	5	8	-	9
Jeff Davis	6	2	150	(X)	4	8	-	3
Jefferson 1/	10	52	208	1,417	16	27	4	25
Jenkins	7	18	326	484	12	24	-	31
Johnson 1/	3	14	49	481	5	8	-	4
Jones	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Lamar	6	4	107	174	9	12	-	11
Lanier	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Laurens 1/	16	57	2,051	4,219	80	87	4	151
Lee	-	1	-	(X)	-	-	-	-
Liberty	3	2	95	(X)	9	15	1	2
Lincoln	10	3	70	365	1	1	-	2
Long	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Lowndes	35	36	3,212	7,512	112	160	6	302
Lumpkin	-	1	-	(X)	-	-	-	-
McDuffie	12	14	506	553	43	51	1	44
McIntosh	3	1	37	(X)	2	4	-	2
Macon	3	14	130	1,348	5	11	-	12
Madison 1/	2	24	(X)	959	(X)	(X)	(X)	(X)
Marion	6	2	219	(X)	6	8	-	17
Meriwether	5	10	502	1,551	14	22	4	14
Miller	4	1	146	(X)	2	5	-	23
Milton	-	5	-	146	-	-	-	-
Mitchell	17	14	492	1,456	33	49	9	71
Monroe	5	7	173	331	8	11	2	23
Montgomery	1	7	(X)	343	(X)	(X)	(X)	(X)
Morgan	2	12	(X)	808	(X)	(X)	(X)	(X)
Murray	1	6	(X)	232	(X)	(X)	(X)	(X)
Muscogee	64	63	11,113	17,462	1,103	791	12	985
Newton	6	20	472	1,530	28	27	-	47
Oconee	-	3	-	79	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals, a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
GEORGIA (continued)								
Oglethorpe	3	11	$53	$181	2	$6	-	$2
Paulding	3	6	79	345	3	5	-	2
Peach	6	9	334	901	16	23	-	31
Pickens	5	-	143	-	5	8	$1	11
Pierce	3	12	522	358	9	11	2	14
Pike	1	12	(X)	453	(X)	(X)	(X)	(X)
Polk	14	17	14,435	8,371	119	254	1	12,055
Pulaski	12	18	512	1,895	13	26	1	36
Putnam	4	8	146	439	10	9	1	4
Quitman	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Rabun	4	2	158	(X)	8	15	-	12
Randolph	26	27	831	2,034	40	51	13	174
Richmond	117	119	22,604	83,767	651	855	17	2,754
Rockdale	2	6	(X)	1,290	(X)	(X)	(X)	(X)
Schley	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Screven 1/	6	40	270	2,501	13	18	-	25
Seminole	10	4	593	343	18	20	2	19
Spalding	17	17	3,563	5,180	198	231	3	485
Stephens	7	4	372	203	22	28	1	22
Stewart	9	12	276	771	15	18	1	37
Sumter	18	25	1,247	3,864	75	104	4	246
Talbot	2	3	(X)	112	(X)	(X)	(X)	(X)
Taliaferro	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Tattnall	3	5	73	364	4	10	-	3
Taylor	6	7	154	403	7	10	1	10
Telfair	7	17	445	1,775	18	26	-	47
Terrell 1/	13	13	363	4,130	17	29	11	60
Thomas	21	32	1,110	3,576	74	101	-	126
Tift	16	19	1,341	4,724	46	71	13	106
Toombs	11	19	561	2,931	45	43	2	102
Towns	-	-	-	-	-	-	-	-
Treutlen	1	14	(X)	631	(X)	(X)	(X)	(X)
Troup	22	30	1,215	4,599	74	103	3	106
Turner	6	4	109	147	11	17	2	3
Twiggs	2	6	(X)	56	(X)	(X)	(X)	(X)
Union	1	4	(X)	59	(X)	(X)	(X)	(X)
Upson	9	12	1,260	1,245	41	66	-	80
Walker	7	7	467	474	25	36	1	44
Walton	9	20	613	1,802	41	41	-	96
Ware	28	24	2,024	7,282	111	148	3	125
Warren	4	4	99	138	8	14	-	5
Washington	15	41	513	1,933	54	32	2	55
Wayne	6	8	107	1,842	10	16	-	8
Webster	-	5	-	88	-	-	-	-
Wheeler	2	2	(X)	(X)	(X)	(X)	(X)	(X)
White	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Whitfield	13	18	757	1,299	33	53	1	78
Wilcox	2	8	(X)	412	(X)	(X)	(X)	(X)
Wilkes	10	8	554	336	23	28	-	33
Wilkinson	3	3	45	82	2	6	-	3
Worth	9	9	297	900	11	15	1	17
IDAHO								
Total	768	674	50,689	98,462	2,078	3,257	443	6,124
Ada	70	56	10,108	15,508	345	515	14	1,055
Adams	5	4	81	91	7	8	-	4
Bannock	58	42	6,762	8,493	263	451	13	964
Bear Lake	5	14	127	374	8	14	-	14
Benewah	5	3	80	81	7	9	-	10
Bingham	44	28	1,572	2,156	75	116	40	208
Blaine	6	1	110	(X)	5	7	-	11
Boise	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Bonner	15	10	429	540	37	38	3	30
Bonneville	48	48	4,357	8,659	163	235	25	512
Boundary	7	3	193	116	10	14	-	16
Butte	4	3	45	83	5	6	-	5
Camas	6	6	126	464	5	8	1	5
Canyon	42	44	3,006	8,162	139	218	51	210
Caribou	3	2	(X)	(X)	(X)	(X)	(X)	(X)
Cassia	22	19	995	1,268	46	64	4	92
Clark	3	2	59	(X)	4	6	-	5
Clearwater	4	4	157	129	6	15	1	7
Custer	3	1	52	(X)	3	6	-	4
Elmore	7	7	129	207	11	15	1	13
Franklin	10	8	275	716	16	21	2	27
Fremont 1/	15	27	543	4,009	29	52	14	54
Gem	7	9	182	569	13	39	26	16
Gooding	9	11	281	502	13	20	2	23
Idaho	19	16	403	1,085	17	25	3	37
Jefferson	15	18	409	1,368	24	25	7	27
Jerome	18	10	1,233	1,738	32	65	27	183
Kootenai	17	19	567	1,005	45	60	1	43
Latah 2/	18	21	764	2,149	37	51	1	115
IDAHO (continued)								
Lemhi	8	6	$205	$206	7	$11	-	$14
Lewis	15	15	323	1,463	11	20	$2	16
Lincoln	6	8	125	492	7	10	-	12
Madison	14	15	358	1,193	17	22	2	39
Minidoka	14	10	440	706	8	32	20	28
Nez Perce	40	38	4,276	9,008	203	303	19	722
Oneida 1/	7	9	101	1,238	8	16	2	11
Owyhee	5	-	90	-	5	10	6	4
Payette	18	19	1,427	2,691	54	103	58	205
Power	6	14	203	1,599	14	21	1	28
Shoshone	18	14	1,867	3,179	55	140	36	378
Teton	11	10	154	505	14	16	-	12
Twin Falls 2/	103	57	6,929	13,443	250	344	50	849
Valley	5	4	145	136	11	18	1	11
Washington	16	18	915	2,392	54	81	10	158
ILLINOIS								
Total	11,924	11,587	2,816,346	6,861,067	89,344	150,174	4,231	195,134
Adams	107	118	11,102	21,736	717	938	47	1,867
Alexander	36	51	3,246	13,234	242	282	23	657
Bond	17	18	486	894	32	35	3	-
Boone	13	8	470	589	30	43	1	79
Brown	24	26	1,176	897	36	31	2	100
Bureau 2/	67	46	5,211	6,965	109	125	8	310
Calhoun	4	-	176	-	9	10	-	42
Carroll	21	26	490	1,698	20	26	2	49
Cass	22	26	602	1,889	42	56	1	76
Champaign 2/	179	126	11,886	18,289	365	428	26	1,012
Christian	60	62	3,247	5,394	128	170	12	346
Clark	30	27	546	1,061	34	40	1	42
Clay	24	27	560	1,436	21	32	1	23
Clinton	20	18	561	384	26	44	5	57
Coles	81	64	4,031	6,998	219	242	24	396
Cook	6,378	6,869	2,354,149	5,929,241	71,744	126,437	3,074	159,397
Crawford	30	25	3,786	2,117	219	272	3	191
Cumberland	16	8	400	158	14	16	2	45
De Kalb 2/	54	37	3,544	4,452	127	179	17	345
De Witt	52	49	2,009	4,732	52	54	8	215
Douglas	51	29	2,185	3,641	87	99	5	240
Du Page 2/	35	15	3,832	1,362	67	114	5	86
Edgar	51	54	2,000	4,851	80	114	18	321
Edwards	12	15	454	1,261	29	30	1	28
Effingham 2/	43	26	1,115	1,984	47	53	5	178
Fayette	30	30	998	2,341	47	52	2	46
Ford	48	46	2,181	4,565	74	92	5	129
Franklin	45	44	1,807	3,187	116	151	8	222
Fulton	55	50	1,853	3,748	104	140	16	200
Gallatin	11	16	450	757	42	58	1	33
Greene	26	27	807	1,593	45	58	1	145
Grundy	33	24	1,460	2,982	55	88	3	166
Hamilton	12	13	396	686	20	19	1	2
Hancock	82	72	2,487	4,782	69	90	8	260
Hardin	4	3	47	134	1	3	-	4
Henderson	18	16	507	1,292	15	14	1	36
Henry 2/	80	60	4,227	6,625	172	203	12	337
Iroquois 2/	116	88	5,810	10,572	178	219	12	505
Jackson	43	35	5,050	1,967	170	375	6	412
Jasper	27	17	775	1,322	22	24	3	29
Jefferson 2/	49	30	2,066	4,336	159	179	12	220
Jersey	21	14	695	812	28	31	1	134
Jo Daviess	24	19	722	1,308	32	47	1	55
Johnson	15	11	187	151	10	15	2	10
Kane	120	105	10,471	19,680	602	848	13	1,046
Kankakee 2/	77	50	4,319	7,872	242	333	21	644
Kendall	17	20	1,008	2,660	33	42	7	79
Knox	72	75	5,877	11,477	271	388	17	663
Lake 2/	70	47	8,393	6,126	401	429	23	509
La Salle	140	117	9,045	19,038	399	500	28	791
Lawrence	30	32	2,557	2,412	126	217	2	152
Lee	54	41	3,265	5,327	125	160	3	335
Livingston	85	91	5,289	12,170	115	157	11	254
Logan	73	58	2,756	7,996	96	126	13	161
McDonough 2/	61	42	3,619	8,870	108	131	11	401
McHenry	33	30	1,352	2,356	45	67	6	47
McLean	146	120	11,644	26,467	575	773	21	1,275
Macon	139	123	14,873	30,832	740	980	31	1,857
Macoupin	53	58	1,596	3,185	72	94	11	144
Madison	90	70	8,228	9,165	514	746	16	1,098
Marion 2/	56	29	2,393	3,373	145	170	11	251
Marshall	38	35	1,780	2,875	52	60	5	187
Mason	56	53	2,309	3,477	73	81	4	104
Massac 2/	22	9	933	792	80	95	9	148
Menard	32	27	1,258	2,164	38	43	3	131

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
ILLINOIS (continued)								
Mercer 2/	31	15	$1,230	$783	22	$31	$2	$39
Monroe	20	12	598	687	29	39	3	164
Montgomery	61	38	2,127	1,916	118	134	10	228
Morgan	71	55	3,646	8,335	187	211	13	383
Moultrie	31	35	1,503	3,674	39	42	2	96
Ogle	48	47	1,674	3,086	61	88	5	141
Peoria	290	247	55,319	101,454	1,925	2,872	103	3,828
Perry	29	19	970	893	81	98	5	111
Piatt	52	61	2,230	6,681	62	78	6	258
Pike	51	47	1,051	2,168	47	69	7	180
Pope	4	4	38	409	1	3	-	2
Pulaski	6	6	57	159	2	4	-	1
Putnam	19	11	856	1,206	28	28	2	78
Randolph	36	30	783	1,293	42	54	1	65
Richland	20	24	458	1,791	22	31	6	59
Rock Island 2/	118	74	8,410	21,237	568	863	42	1,103
St. Clair	186	189	88,520	260,792	1,219	2,079	101	984
Saline	39	29	1,943	2,406	127	168	7	262
Sangamon	174	175	27,671	43,555	1,030	1,316	30	1,513
Schuyler 2/	23	7	726	529	59	66	7	117
Scott	15	13	626	1,404	16	19	1	76
Shelby 2/	60	34	1,426	2,229	57	57	3	113
Stark	22	17	897	1,710	21	29	2	86
Stephenson	81	63	8,907	9,684	360	316	18	526
Tazewell	83	79	3,508	10,324	150	188	8	420
Union	33	26	1,078	1,148	42	46	6	58
Vermilion 2/	163	134	9,261	20,648	417	549	39	1,129
Wabash	24	25	778	1,459	31	36	4	49
Warren	41	39	1,809	3,425	69	99	7	196
Washington	25	23	874	1,343	36	43	3	50
Wayne	19	18	787	2,017	48	64	4	127
White	27	39	695	1,330	44	47	4	49
Whiteside	53	47	5,011	6,377	131	170	11	388
Will	104	90	10,489	17,901	639	860	37	1,069
Williamson 2/	60	39	2,427	4,290	125	161	13	266
Winnebago	148	112	13,363	30,231	702	1,050	58	1,470
Woodford	37	35	1,738	5,554	54	67	5	159
INDIANA								
Total	4,240	3,734	425,743	921,561	19,061	26,580	943	38,740
Adams	40	35	2,349	5,776	136	143	6	295
Allen	214	181	32,091	58,137	1,793	2,470	71	3,918
Bartholomew	27	37	996	1,932	60	87	2	100
Benton	43	31	2,043	3,248	56	80	5	124
Blackford	17	9	520	425	61	53	1	79
Boone	33	27	1,048	1,255	67	96	5	90
Brown	3	1	46	(X)	1	4	-	6
Carroll	35	22	1,839	3,295	64	69	7	51
Cass 8/	79	43	3,986	5,421	239	273	13	384
Clark	24	14	923	1,162	39	51	1	37
Clay	28	23	758	1,284	38	59	3	56
Clinton	53	39	3,250	3,482	149	171	4	220
Crawford	7	4	398	320	8	11	-	11
Daviess	19	21	831	2,562	47	70	17	83
Dearborn	20	15	527	645	36	53	1	32
Decatur	34	33	1,534	3,178	72	81	5	95
De Kalb	31	21	898	1,220	39	59	5	69
Delaware	78	57	5,730	12,999	297	381	11	559
Dubois	18	11	939	982	53	67	5	60
Elkhart	77	53	4,219	5,894	242	347	10	867
Fayette	26	15	960	1,052	60	75	5	81
Floyd	46	30	1,883	5,819	144	167	14	205
Fountain	33	28	945	2,881	34	56	4	51
Franklin	19	12	487	531	25	39	1	21
Fulton	29	32	840	1,925	42	44	2	35
Gibson	39	35	1,302	1,483	82	112	4	137
Grant	53	48	2,304	7,234	163	193	19	220
Greene	34	29	1,103	1,633	86	88	9	98
Hamilton	29	28	943	1,897	60	80	3	73
Hancock	27	16	599	693	35	55	3	31
Harrison	8	10	170	408	7	15	1	10
Hendricks	38	19	588	955	33	65	2	37
Henry	33	33	1,170	2,418	30	105	5	147
Howard 8/	58	26	2,998	3,681	184	308	7	296
Huntington	44	58	1,550	3,442	98	133	3	252
Jackson	30	20	685	2,156	50	79	1	54
Jasper	45	47	1,498	2,808	87	119	4	99
Jay	40	34	1,431	3,354	95	111	5	180
Jefferson 8/	41	20	1,922	1,747	174	163	7	337
Jennings 8/	13	3	179	178	16	15	-	4
Johnson	23	31	707	707	32	33	2	25
Knox	50	56	3,983	5,647	338	240	12	495
Kosciusko	52	34	1,494	2,010	72	103	9	120
INDIANA (continued)								
Lagrange	17	11	$448	$831	22	$38	$1	$27
Lake 9/	169	111	18,010	38,987	889	1,310	59	1,441
La Porte	67	56	3,223	6,189	211	301	24	377
Lawrence	31	18	1,387	1,139	89	111	4	164
Madison	80	59	4,116	6,472	274	362	14	448
Marion 10/	614	749	190,334	461,082	6,481	9,778	279	15,064
Marshall 8/	37	12	2,701	526	82	107	9	439
Martin	10	11	331	427	11	14	2	12
Miami 8/	44	22	1,573	2,169	92	109	6	196
Monroe	25	22	1,431	2,601	131	186	5	150
Montgomery	51	40	3,038	3,817	190	244	4	177
Morgan	20	11	412	369	17	56	1	18
Newton	35	23	1,820	1,604	95	118	8	100
Noble	33	25	1,163	2,374	71	98	6	100
Ohio	3	2	68	(X)	3	5	-	4
Orange	15	12	645	1,597	28	35	1	42
Owen	12	13	240	681	15	21	1	18
Parke	20	24	665	947	58	79	1	62
Perry	12	5	220	210	14	17	1	19
Pike	8	17	578	1,086	25	31	2	47
Porter	31	18	1,595	1,675	78	109	5	82
Posey	15	16	291	552	18	27	2	25
Pulaski	33	24	1,654	1,651	41	49	3	77
Putnam	31	24	576	1,243	31	59	2	36
Randolph	53	44	2,016	6,068	96	111	3	340
Ripley	38	31	380	1,372	31	38	2	26
Rush	36	35	1,458	2,501	74	85	3	73
St. Joseph	141	145	15,032	42,741	970	1,267	53	1,883
Scott	14	5	331	151	14	18	3	18
Shelby	36	33	1,534	2,146	76	87	4	151
Spencer	8	11	760	1,227	17	27	5	15
Starke	26	19	959	1,780	33	54	4	41
Steuben	27	23	687	1,501	31	44	4	43
Sullivan	34	21	814	947	38	63	5	59
Switzerland	5	1	105	(X)	12	9	2	4
Tippecanoe	68	59	8,504	9,758	380	470	15	447
Tipton	29	21	915	1,254	36	49	6	47
Union	16	19	367	578	19	21	2	41
Vanderburg 10/	147	194	30,552	61,355	1,159	1,791	53	2,422
Vermillion	18	25	641	1,114	31	40	1	38
Vigo	129	127	18,218	51,020	1,076	1,313	28	2,520
Wabash 8/	68	38	2,279	5,892	92	117	7	165
Warren	21	28	651	1,632	25	29	1	44
Warrick	13	16	209	427	10	21	1	15
Washington	14	7	415	221	35	39	1	42
Wayne	68	64	3,307	13,505	218	305	9	714
Wells 8/	30	13	1,503	1,007	170	121	5	141
White	47	45	1,486	3,001	52	63	3	58
Whitley	36	33	1,331	2,349	64	81	5	107
IOWA								
Total	5,252	4,954	464,433	1,057,006	19,376	25,393	1,179	39,911
Adair	29	29	1,567	4,359	28	30	2	59
Adams	26	20	979	1,168	44	46	2	18
Allamakee 8/	31	20	894	870	32	43	1	126
Appanoose	31	32	1,174	3,933	85	124	8	114
Audubon 1/	16	24	377	1,926	16	26	3	20
Benton	62	52	3,271	4,971	107	113	9	145
Black Hawk	121	93	10,956	26,511	602	686	38	1,352
Boone	54	52	3,206	5,090	117	143	19	162
Bremer 8/	50	28	5,522	2,349	259	232	61	181
Buchanan	47	53	2,631	3,809	177	163	20	313
Buena Vista	53	58	2,996	8,190	154	125	6	190
Butler	49	40	1,856	3,049	41	44	3	53
Calhoun	53	48	2,201	5,220	78	90	5	154
Carroll 8/	75	51	3,179	6,740	94	132	10	166
Cass	49	33	1,755	4,148	126	104	4	169
Cedar 1/	33	36	898	3,181	35	49	3	66
Cerro Gordo	81	76	14,673	14,185	438	696	24	1,595
Cherokee	28	26	1,023	2,077	49	61	4	133
Chickasaw	38	34	1,646	2,722	55	68	8	59
Clarke	23	24	670	2,289	28	44	16	20
Clay	49	40	1,657	5,133	70	102	11	151
Clayton 8/	72	57	2,976	8,419	165	171	24	162
Clinton	62	63	3,946	9,156	257	330	5	491
Crawford 8/	49	33	816	3,050	34	45	2	76
Dallas	53	40	1,520	3,222	69	85	8	90
Davis 8/	25	13	812	513	35	31	2	48
Decatur 1/	19	41	522	2,180	14	26	4	11
Delaware	42	37	1,945	3,712	70	78	3	46
Des Moines	58	58	7,958	22,964	778	850	8	3,815
Dickinson	34	31	1,421	3,634	52	70	2	116
Dubuque	120	80	12,057	19,857	812	1,018	36	1,985

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals. A dash indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
IOWA (continued)								
Emmet	39	33	$1,777	$2,999	78	$84	$10	$209
Fayette 8/	66	34	2,364	1,629	91	119	15	141
Floyd	38	42	1,649	3,234	84	107	2	86
Franklin	30	23	1,079	2,514	35	50	1	104
Fremont	35	36	1,070	3,049	30	37	[illegible]	44
Greene	52	39	1,707	3,683	84	92	5	191
Grundy 1/	19	42	536	5,164	26	42	4	60
Guthrie	51	33	2,400	4,089	63	72	5	101
Hamilton	67	62	4,265	9,774	153	163	44	181
Hancock	49	39	2,524	5,206	108	106	5	96
Hardin	68	65	2,831	8,623	114	132	5	144
Harrison	48	33	1,538	1,894	50	63	5	[illegible]
Henry 1/	14	40	468	4,123	[illegible]	37	-	24
Howard	49	40	2,458	4,524	55	54	18	115
Humboldt	40	39	1,393	3,765	59	50	2	113
Ida	36	20	1,143	1,881	38	49	7	49
Iowa	31	41	1,031	5,486	53	43	3	73
Jackson	39	28	1,974	1,228	43	67	9	43
Jasper	48	46	2,096	6,892	59	86	5	129
Jefferson	31	37	862	2,646	44	49	4	49
Johnson	39	43	1,675	4,423	86	129	4	180
Jones	42	38	1,672	3,893	83	100	12	90
Keokuk 1/	24	49	519	2,898	23	31	2	33
Kossuth	63	68	3,036	8,253	81	114	3	186
Lee	61	59	5,507	10,714	350	477	14	899
Linn	173	149	35,923	56,778	1,335	1,854	63	3,027
Louisa	12	16	[illegible]	1,257	23	31	1	32
Lucas	28	29	1,483	3,196	68	75	2	124
Lyon	[illegible]	29	799	2,364	42	48	1	94
Madison	26	23	679	777	38	45	1	41
Mahaska	32	38	1,794	6,240	89	113	9	152
Marion 1/	34	48	1,307	6,530	73	82	2	65
Marshall	70	76	6,222	14,094	257	348	10	656
Mills	22	21	861	2,133	54	52	1	63
Mitchell	28	38	1,174	4,099	50	58	12	64
Monona	49	37	1,802	3,598	53	65	3	122
Monroe	14	[illegible]	350	437	20	25	-	24
Montgomery	35	25	1,316	3,674	82	87	7	55
Muscatine	52	69	2,512	7,342	167	173	13	281
O'Brien	69	43	3,007	3,433	82	101	10	142
Osceola	38	34	830	4,652	42	43	[illegible]	104
Page	45	37	1,643	4,419	108	121	3	179
Palo Alto	58	55	2,133	6,496	79	95	3	119
Plymouth	53	38	1,209	3,552	48	75	3	129
Pocahontas	50	39	1,245	3,727	42	55	2	73
Polk	327	369	76,141	158,474	3,495	5,308	134	7,139
Pottawattamie	54	65	8,144	20,184	568	674	14	1,517
Poweshiek	40	51	1,016	4,088	52	67	5	71
Ringgold 1/	20	37	430	2,054	18	19	2	15
Sac 8/	61	35	3,148	3,488	56	74	5	157
Scott	141	158	21,724	47,600	1,138	1,477	49	2,286
Shelby	38	27	1,243	2,096	49	76	19	82
Sioux	48	42	2,465	6,126	83	94	[illegible]	168
Story	78	76	5,224	9,433	148	219	27	296
Tama 1/	39	63	2,114	7,828	64	107	11	97
Taylor	34	35	661	2,044	33	38	4	32
Union	39	33	1,186	5,616	87	91	2	115
Van Buren	45	42	1,148	2,282	69	76	2	33
Wapello	51	51	5,452	11,234	395	414	31	854
Warren	34	34	426	3,373	25	38	2	38
Washington 1/	27	44	652	4,463	46	58	4	55
Wayne 1/	27	46	1,028	3,958	82	49	2	36
Webster	91	85	6,442	18,836	530	417	10	882
Winnebago	43	27	1,921	2,755	52	80	10	55
Winneshiek 8/	45	23	2,082	3,222	114	134	11	104
Woodbury	305	307	107,314	287,876	2,921	4,054	128	4,848
Worth	22	24	1,363	1,555	26	32	3	43
Wright 1/	43	52	1,559	8,412	52	69	6	128
KANSAS								
Total	5,012	4,322	299,123	888,677	12,896	16,953	822	34,922
Allen	43	39	1,559	2,670	58	92	3	132
Anderson	33	26	1,012	1,731	115	102	1	70
Atchinson	43	41	4,903	20,265	254	342	23	1,135
Barber 3/	65	35	1,050	2,229	43	45	8	88
Barton 11/	85	58	3,530	15,593	142	193	13	318
Bourbon 3/	70	31	1,677	4,648	145	128	5	182
Brown	50	47	1,179	2,631	49	57	5	78
Butler	60	52	1,337	4,131	82	105	8	342
Chase	13	12	161	407	13	21	1	10
Chautauqua	14	11	180	719	14	21	5	18
Cherokee	43	47	1,275	4,001	66	86	1	212
Cheyenne	19	22	707	2,341	32	41	1	52
KANSAS (continued)								
Clark	21	17	$488	$2,450	23	$30	$8	$63
Clay	58	49	1,522	4,755	53	63	9	112
Cloud	49	56	3,089	10,328	211	233	19	233
Coffey	39	33	1,113	1,959	54	78	30	66
Comanche	23	14	598	2,160	41	35	28	93
Cowley 3/	83	51	4,619	6,658	303	428	4	701
Crawford	85	92	5,399	13,747	262	377	18	595
Decatur	38	22	774	2,232	36	44	12	79
Dickinson 1/	97	73	2,528	11,032	131	165	19	218
Doniphan	12	28	471	1,551	15	33	1	38
Douglas	43	42	2,321	4,446	146	215	1	365
Edwards	42	44	1,081	5,764	49	46	3	52
Elk	18	21	158	536	17	19	5	16
Ellis	50	33	2,445	6,967	146	177	2	235
Ellsworth	40	42	1,202	3,238	63	83	21	156
Finney 1/	28	19	958	11,189	55	79	8	122
Ford	97	71	6,839	34,962	363	432	5	1,166
Franklin	42	44	2,450	6,563	125	191	3	287
Geary	20	15	1,384	1,058	54	84	1	121
Gove	35	21	985	2,493	31	40	1	94
Graham	28	22	561	1,749	30	30	4	58
Grant 1/	23	18	437	3,864	16	16	-	107
Gray 1/	41	37	818	7,333	39	48	3	237
Greeley	12	2	242	(X)	11	15	1	21
Greenwood	37	43	704	1,712	46	70	6	121
Hamilton	17	11	473	878	27	34	14	97
Harper	76	42	2,044	4,929	96	98	1	260
Harvey	53	50	2,073	5,338	142	198	-	380
Haskell 1/	19	16	253	2,997	22	26	-	96
Hodgeman	16	14	269	2,008	14	13	4	20
Jackson	43	44	600	1,978	39	46	2	46
Jefferson	27	32	520	1,146	38	44	8	22
Jewell	31	37	993	4,740	41	55	2	62
Johnson	22	31	492	1,962	27	43	1	48
Kearny	14	11	239	773	10	12	1	30
Kingman	72	47	1,026	3,311	64	56	5	128
Kiowa	29	26	595	2,844	32	38	1	86
Labette	85	59	3,841	6,220	102	132	5	171
Lane	25	14	493	2,849	26	26	2	67
Leavenworth	45	41	1,989	2,537	155	197	14	228
Lincoln	48	34	913	2,103	44	47	1	74
Linn	15	30	343	1,587	14	24	1	21
Logan	37	21	732	2,085	44	53	1	79
Lyon	62	41	3,612	4,253	167	201	15	380
McPherson 3/	106	55	5,222	3,244	143	204	20	848
Marion	72	50	1,544	4,012	102	109	5	164
Marshall	82	79	2,123	5,226	116	100	5	169
Meade	32	21	828	4,198	49	53	3	155
Miami	36	32	903	1,627	49	59	1	73
Mitchell	50	44	2,804	5,488	65	90	3	144
Montgomery 7/	82	74	4,266	14,060	227	291	17	470
Morris	34	25	2,116	2,105	69	106	10	61
Morton	25	23	616	3,369	32	41	1	58
Nemaha	54	59	1,446	3,673	76	87	3	108
Neosho	51	40	1,198	3,526	72	91	6	238
Ness	52	48	1,019	5,502	52	55	4	70
Norton	41	27	1,697	4,085	55	75	8	120
Osage	46	28	835	1,283	58	58	3	63
Osborne	39	48	706	3,590	38	53	5	54
Ottawa	39	39	1,318	2,675	43	48	3	67
Pawnee	49	43	1,367	6,102	55	56	4	107
Phillips	44	41	1,486	4,306	52	56	4	138
Pottawatomie	37	40	615	3,323	48	57	4	58
Pratt	46	52	1,246	4,556	75	92	1	154
Rawlins	24	22	710	3,212	37	41	1	57
Reno	157	134	22,942	106,374	550	789	21	3,235
Republic	38	42	798	1,656	38	47	2	55
Rice	61	51	2,872	5,306	98	112	10	185
Riley	38	41	1,879	5,482	82	112	13	121
Rooks	36	35	642	3,204	37	40	1	59
Rush	33	26	521	3,255	42	44	1	75
Russell	62	49	1,238	3,099	53	64	3	132
Saline	117	76	18,618	31,711	752	933	19	1,855
Scott	21	16	381	1,260	17	24	1	53
Sedgwick	354	328	70,391	171,599	2,475	3,566	128	7,739
Seward 1/	31	28	1,571	13,344	91	106	4	236
Shawnee	122	122	15,132	57,920	775	1,049	58	2,268
Sheridan	19	14	178	573	16	16	-	17
Sherman	23	17	881	2,945	52	70	2	154
Smith	42	38	930	3,192	36	43	5	91
Stafford	33	40	1,123	3,848	47	56	3	177
Stanton	21	14	717	2,125	24	26	2	107
Stevens 1/	26	19	283	2,573	21	20	-	54
Summer	109	79	2,384	3,139	115	135	5	468
Thomas	45	44	2,966	7,082	113	135	10	236

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
KANSAS (continued)								
Trego	33	29	$1,331	$2,028	62	$74	$1	$108
Wabaunsee	29	32	382	1,575	26	28	-	24
Wallace	14	9	123	(X)	13	14	-	20
Washington	43	45	978	2,821	49	54	3	69
Wichita	11	11	261	848	8	13	1	55
Wilson	30	29	413	1,070	32	41	1	41
Woodson	19	31	442	2,397	21	31	2	35
Wyandotte	73	105	31,425	93,353	1,256	1,862	69	3,513
KENTUCKY								
Total	2,007	2,027	272,895	522,495	13,017	16,564	1,318	54,113
Adair	10	7	366	276	15	18	-	25
Allen	9	8	204	1,275	16	20	2	10
Anderson	7	8	237	520	9	8	1	37
Ballard 1/	1	28	(X)	559	(X)	(X)	(X)	(X)
Barren 8/	22	13	1,520	2,431	79	103	27	125
Bath	3	2	26	(X)	4	4	1	3
Bell	27	23	1,833	3,382	96	124	5	257
Boone	5	2	9	(X)	4	1	-	-
Bourbon 8/	24	14	3,551	5,698	194	153	16	523
Boyd 8/	50	35	7,937	15,562	445	455	7	768
Boyle 12/	23	18	2,581	19,157	109	171	32	143
Bracken 8/	16	6	62	84	15	8	-	2
Breathitt	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Breckinridge 1/	4	19	50	440	8	12	-	12
Bullitt	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Butler	1	4	(X)	59	(X)	(X)	(X)	(X)
Caldwell	5	6	193	179	16	16	-	17
Calloway 8/	19	9	1,089	1,123	45	87	12	259
Campbell 8/	29	17	1,095	2,077	96	187	14	77
Carlisle 1/	7	18	125	1,062	10	13	2	15
Carroll 8/	19	8	2,430	1,948	41	54	10	13
Carter	4	7	119	271	11	11	-	25
Casey	2	3	(X)	15	(X)	(X)	(X)	(X)
Christian 1/	32	58	4,690	11,528	290	266	25	1,006
Clark	16	15	627	2,114	36	48	6	80
Clay	4	4	235	549	10	10	1	26
Clinton 1/	-	12	-	127	-	-	-	-
Crittenden	6	9	286	468	10	14	2	27
Cumberland	4	5	147	246	8	7	-	14
Daviess	50	61	5,425	12,741	236	354	52	2,471
Edmonson	6	7	19	110	1	-	-	-
Elliot 1/	-	3	-	120	-	-	-	-
Estill	7	6	315	340	18	22	1	73
Fayette 8/	144	106	35,453	43,534	1,455	1,847	217	11,743
Fleming	14	15	192	854	18	25	2	4
Floyd	9	4	616	262	35	49	1	49
Franklin 8/	17	9	664	722	60	70	1	74
Fulton	22	20	830	1,731	36	48	3	92
Gallatin	6	8	220	798	8	14	3	5
Garrard	12	8	128	360	10	11	1	2
Grant	14	8	224	339	20	19	-	10
Graves	34	27	2,957	5,646	100	159	48	591
Grayson	10	11	219	461	14	15	1	41
Green	11	15	497	529	10	22	4	17
Greenup	5	10	162	524	8	9	-	7
Hancock	7	6	109	107	13	15	1	13
Hardin 8/	17	7	807	895	53	54	2	57
Harlan	15	11	2,162	2,963	123	123	1	379
Harrison	14	16	756	3,321	40	36	1	23
Hart 8/	15	7	1,472	3,010	53	86	37	126
Henderson	25	31	1,651	7,148	189	206	66	546
Henry	10	8	344	596	12	15	2	4
Hickman 1/	2	12	(X)	895	(X)	(X)	(X)	(X)
Hopkins	24	18	1,541	1,336	125	116	4	90
Jackson 1/	1	11	(X)	425	(X)	(X)	(X)	(X)
Jefferson	496	536	140,195	275,216	6,351	8,662	517	23,529
Jessamine	5	7	144	192	7	6	-	25
Johnson	22	14	1,316	2,688	76	82	3	208
Kenton 8/	55	36	3,283	7,380	229	338	11	360
Knott	1	-	(X)	-	(X)	(X)	(X)	(X)
Knox	4	2	252	(X)	18	15	-	19
Larue	5	7	466	666	17	13	-	50
Laurel	7	4	851	812	26	31	1	98
Lawrence	7	4	305	272	15	16	2	15
Lee	4	4	73	72	4	8	..	7
Leslie	-	-	-	-	-	-	-	-
Letcher	12	9	562	1,489	27	46	5	90
Lewis	9	5	169	114	12	6	-	8
Lincoln	33	37	469	840	27	26	1	24
Livingston	3	2	108	(X)	-	-	-	-
Logan	15	18	557	1,823	42	41	6	11
Lyon	4	3	104	62	5	7	-	4
KENTUCKY (continued)								
McCracken	53	68	$8,590	$18,739	477	$499	$24	$1,247
McCreary	2	3	(X)	991	(X)	(X)	(X)	(X)
McLean	3	2	37	(X)	4	4	-	1
Madison	25	20	2,193	6,159	85	76	4	106
Magoffin 1/	1	22	(X)	314	(X)	(X)	(X)	(X)
Marion	8	9	380	1,459	15	23	1	28
Marshall	4	4	105	170	8	15	-	8
Martin	1	13	(X)	9	(X)	(X)	(X)	(X)
Mason 8/	32	9	4,386	4,374	170	225	30	6,529
Meade	1	3	(X)	122	(X)	(X)	(X)	(X)
Menifee	-	1	-	(X)	-	-	-	-
Mercer 1/	12	30	1,707	3,401	28	55	15	12
Metcalfe 1/	-	3	-	37	-	-	-	-
Monroe	3	2	104	140	9	12	-	4
Montgomery	17	10	1,167	2,792	61	56	2	33
Morgan 1/	3	18	303	358	11	15	-	28
Muhlenberg	14	13	1,096	1,719	41	63	5	176
Nelson	11	8	799	360	51	53	3	17
Nicholas	12	10	363	532	23	21	1	3
Ohio	5	3	122	95	9	13	-	14
Oldham 1/	2	12	(X)	76	(X)	(X)	(X)	(X)
Owen	13	5	19	85	9	2	-	-
Owsley	-	-	-	-	-	-	-	-
Pendleton 8/	20	6	278	304	23	30	1	11
Perry	19	13	1,615	2,630	88	127	5	268
Pike 1/	14	28	1,783	3,430	69	87	1	169
Powell	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Pulaski	26	19	1,335	1,742	101	92	26	164
Robertson	4	6	9	255	4	1	-	-
Rockcastle	9	2	110	(X)	5	10	1	5
Rowan	7	3	243	420	20	19	-	38
Russell	1	3	(X)	43	(X)	(X)	(X)	(X)
Scott	7	13	247	546	12	22	1	10
Shelby	17	8	2,458	3,751	82	81	7	35
Simpson	11	16	448	1,452	20	29	15	14
Spencer	-	2	-	(X)	-	-	-	-
Taylor 1/	8	24	764	1,559	38	51	3	132
Todd	9	8	160	279	8	9	-	23
Trigg	3	3	73	93	6	7	-	5
Trimble	3	2	11	(X)	4	2	-	-
Union	10	13	212	440	23	32	-	17
Warren	46	57	2,427	6,449	273	189	8	258
Washington	8	5	617	785	20	37	4	31
Wayne	6	9	157	488	10	11	-	15
Webster	7	5	275	417	20	50	-	147
Whitley	20	14	1,936	1,620	67	92	2	112
Wolfe	-	-	-	-	-	-	-	-
Woodford	2	1	(X)	(X)	(X)	(X)	(X)	(X)
LOUISIANA								
Total	2,097	1,729	455,321	836,197	17,962	23,353	515	78,257
Acadia	26	24	2,110	6,466	90	113	5	165
Allen	12	16	624	1,341	32	48	2	69
Ascension 2/	21	12	889	1,820	48	54	3	54
Assumption	5	2	194	(X)	17	15	1	10
Avoyelles 2/	44	11	1,331	1,387	77	86	5	141
Beauregard	9	14	534	1,014	39	43	1	56
Bienville	8	8	255	501	20	28	1	19
Bossier	4	2	259	(X)	19	22	-	58
Caddo	162	146	31,275	74,646	2,028	2,762	79	3,455
Calcasieu 13/	72	50	22,895	9,531	375	607	28	935
Caldwell	5	5	394	350	12	15	-	7
Cameron	2	3	12	107	2	5	-	1
Catahoula	8	9	432	594	24	32	-	46
Claiborne	13	9	925	760	35	50	1	54
Concordia	8	8	830	843	27	35	2	73
De Soto	12	10	735	1,048	40	51	1	49
East Baton Rouge	51	37	8,182	10,017	483	682	14	948
East Carroll	10	10	627	1,133	17	24	-	15
East Feliciana	12	7	319	338	21	20	1	40
Evangeline	8	12	796	1,538	26	30	-	44
Franklin	13	8	1,086	1,517	35	45	-	49
Grant	8	10	417	453	22	33	1	32
Iberia	24	19	3,012	3,671	138	175	2	548
Iberville	18	12	1,090	1,482	65	75	2	163
Jackson	7	4	296	503	19	21	-	10
Jefferson 2/	45	14	2,958	10,311	390	346	11	379
Jefferson Davis	22	20	872	2,399	57	85	6	82
Lafayette	37	34	3,168	4,145	143	152	3	172
Lafourche 2/	24	13	2,357	2,334	110	145	-	207
La Salle	8	7	114	352	12	21	1	8
Lincoln	12	10	1,213	6,028	46	66	2	90
Livingston 1/	7	36	122	1,769	9	15	1	2

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
LOUISIANA (continued)								
Madison	10	7	$1,069	$1,854	[illegible]	$51	$2	$80
Morehouse	10	4	[illegible]	333	15	[illegible]	2	16
Natchitoches 1/	17	40	1,128	5,837	47	[illegible]	1	75
Orleans	886	712	324,432	601,981	11,412	14,584	245	66,810
Ouachita	56	41	11,200	14,020	507	630	8	1,229
Plaquemines	8	1	270	(X)	17	35	3	14
Pointe Coupee	14	6	892	588	40	58	1	79
Rapides	52	45	6,176	14,712	395	500	11	[illegible]
Red River	[illegible]	2	[illegible]	(X)	6	[illegible]	-	4
Richland	11	11	523	1,960	[illegible]	37	1	17
Sabine	11	8	655	913	38	50	2	49
St. Bernard	7	9	573	4,958	56	65	2	15
St. Charles	7	7	214	1,135	9	22	-	7
St. Helena	-	3	-	8	-	-	-	-
St. James	7	4	624	756	21	40	1	42
St. John the Baptist	8	3	158	109	[illegible]	17	-	5
St. Landry 1/	39	53	1,094	10,983	120	137	8	152
St. Martin	8	5	127	303	11	17	-	9
St. Mary 2/	27	14	1,530	2,680	84	135	20	138
St. Tammany	20	13	844	658	53	52	1	97
Tangipahoa	56	55	4,765	11,979	188	357	14	228
Tensas	14	8	627	635	34	42	[illegible]	36
Terrebonne	30	24	2,160	3,549	157	190	17	191
Union	6	5	440	644	16	21	-	8
Vermilion	15	14	[illegible]	1,213	34	53	2	75
Vernon	10	9	276	1,197	27	36	1	46
Washington	18	19	1,582	1,666	51	74	[illegible]	109
Webster	11	12	[illegible]	1,510	35	52	1	26
West Baton Rouge	3	1	374	(X)	10	24	-	[illegible]
West Carroll	4	4	154	633	10	13	-	[illegible]
West Feliciana	4	5	204	307	8	18	-	15
Winn	[illegible]	4	405	345	15	22	-	[illegible]
MAINE								
Total	894	987	109,495	189,975	5,460	7,825	293	13,699
Androscoggin 1/	45	70	5,818	14,187	359	525	5	854
Aroostook	173	257	17,771	28,042	703	1,302	128	2,342
Cumberland	205	236	49,352	86,719	2,406	3,338	39	5,776
Franklin	7	15	428	519	22	34	1	39
Hancock	17	11	1,323	1,769	96	121	3	189
Kennebec 2/	71	46	7,140	7,911	414	[illegible]	14	587
Knox	38	29	2,593	5,278	146	221	3	179
Lincoln 2/	19	9	530	550	38	47	3	65
Oxford	26	25	1,342	1,951	73	107	4	116
Penobscot 1/	125	186	14,104	30,441	755	1,011	53	2,171
Piscataquis	5	7	299	1,654	23	30	-	40
Sagadahoc	14	10	1,508	838	47	87	4	96
Somerset 1/	20	44	960	1,955	43	54	3	87
Waldo	14	17	990	1,820	51	67	7	252
Washington	27	15	1,576	2,144	81	115	14	197
York 2/	56	34	3,161	4,145	199	240	11	589
MARYLAND								
Total	2,251	2,205	419,522	741,367	17,788	23,660	1,021	35,838
Allegany 14/	75	61	9,993	14,144	447	527	12	930
Anne Arundel 14/	23	[illegible]	1,439	963	55	99	34	113
Baltimore	12	15	2,188	820	87	81	5	672
Baltimore city	1,610	1,589	363,392	651,096	15,149	20,319	593	31,181
Calvert	10	10	509	409	11	23	16	14
Caroline	22	23	3,317	8,363	67	118	3	55
Carroll	18	22	1,065	2,231	79	101	13	134
Cecil 14/	19	10	913	509	73	80	2	54
Charles	12	9	860	775	23	35	5	38
Dorchester	46	52	1,802	2,698	107	150	40	253
Frederick	34	33	2,356	5,098	156	188	8	305
Garrett	8	8	312	709	12	13	-	37
Harford	18	23	6,456	6,060	87	132	5	88
Howard	1	5	(X)	251	(X)	(X)	(X)	(X)
Kent 14/	26	12	1,416	964	76	79	9	48
Montgomery 1/	8	33	310	1,405	11	15	-	11
Prince Georges	7	11	183	838	12	20	-	72
Queen Annes 14/	41	14	821	810	240	109	6	77
St. Marys	4	7	(X)	361	(X)	(X)	(X)	(X)
Somerset	57	70	2,440	4,400	229	322	154	221
Talbot	26	36	1,642	2,325	84	151	58	144
Washington	96	73	9,906	26,890	464	584	10	959
Wicomico	47	21	3,633	3,700	205	274	20	353
Worcester	30	27	1,918	5,408	100	125	22	106
MASSACHUSETTS								
Total	5,144	6,066	$1,469,407	$3,065,856	45,174	$77,407	$1,861	$118,669
Barnstable	35	22	2,458	2,573	130	219	5	[illegible]
Berkshire	107	102	12,772	18,388	575	913	21	1,512
Bristol	317	352	43,567	95,982	1,960	668	73	3,005
Dukes	7	3	(X)	238	(X)	(X)	(X)	(X)
Essex	398	424	44,560	92,943	2,273	3,506	143	5,027
Franklin	34	28	2,448	3,901	153	221	5	[illegible]
Hampden	393	364	98,092	140,372	3,776	5,900	134	8,064
Hampshire	55	20	2,712	3,456	137	279	63	330
Middlesex 15/	373	400	160,042	163,404	4,920	7,211	133	12,440
Nantucket	1	-	(X)	-	(X)	(X)	(X)	(X)
Norfolk	66	53	11,348	19,400	742	1,166	10	1,105
Plymouth	124	118	15,819	40,287	748	1,153	48	1,483
Suffolk	2,905	3,788	1,016,876	2,387,219	26,093	49,957	1,089	77,262
Worcester	349	387	58,386	97,693	2,776	4,184	137	7,899
MICHIGAN								
Total	5,803	5,272	896,582	2,172,409	35,203	53,009	1,421	75,833
Alcona	3	6	98	410	4	9	-	8
Alger	10	6	195	160	12	17	4	23
Allegan	26	19	1,381	1,714	88	93	9	109
Alpena	26	19	1,350	1,518	78	92	5	113
Antrim	9	16	[illegible]	820	15	20	1	40
Arenac	9	8	[illegible]	[illegible]	13	15	2	36
Baraga	12	4	153	140	12	16	-	28
Barry	30	30	1,252	1,821	61	64	7	66
Bay	73	71	7,214	19,540	467	613	19	1,120
Benzie	5	4	200	206	5	10	-	18
Berrien 16/	81	59	5,369	5,836	215	285	11	554
Branch 16/	44	24	2,617	2,859	105	154	4	264
Calhoun 16/	91	69	5,708	9,928	351	488	14	456
Cass	22	20	871	1,750	51	54	4	65
Charlevoix	22	10	561	515	39	51	4	58
Cheboygan	17	9	526	694	32	38	3	65
Chippewa	37	27	2,454	5,479	152	206	4	487
Clare	13	17	468	718	27	26	2	32
Clinton	40	33	4,201	5,064	145	182	9	297
Crawford	4	2	77	(X)	3	6	-	2
Delta 16/	85	21	4,082	6,712	271	40	17	1,108
Dickinson	29	18	2,240	3,960	112	143	4	183
Eaton	49	48	2,744	5,023	76	111	14	162
Emmet	25	18	1,435	3,894	88	106	5	240
Genesee 17/	160	125	23,422	41,324	1,052	1,433	48	1,791
Gladwin 16/	13	4	251	223	14	13	1	10
Gogebic	36	25	2,731	4,335	113	167	9	240
Grand Traverse	28	27	2,142	2,599	122	156	5	359
Gratiot	54	50	3,615	7,937	205	243	44	364
Hillsdale 16/	51	43	4,194	3,503	72	107	5	146
Houghton 16/	66	38	3,992	9,167	255	313	17	563
Huron	39	52	3,088	6,058	186	237	31	243
Ingham 17/	174	133	14,255	46,672	899	1,130	37	1,588
Ionia	44	55	1,813	4,215	91	105	11	168
Iosco	21	18	389	568	67	70	5	57
Iron	11	8	488	480	24	40	1	49
Isabella	41	29	2,748	3,938	91	122	8	325
Jackson	79	81	6,541	18,399	436	545	18	1,154
Kalamazoo	124	101	12,973	42,230	965	1,384	40	1,607
Kalkaska	2	4	(X)	75	(X)	(X)	(X)	(X)
Kent 18/	355	458	56,560	157,093	2,267	3,240	108	4,922
Keweenaw 16/	10	-	96	-	14	15	6	40
Lake	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Lapeer	31	26	1,100	1,757	54	73	4	111
Leelanau	17	9	242	407	15	15	2	13
Lenawee	66	56	4,315	6,892	212	278	8	568
Livingston	25	20	1,061	1,550	34	50	9	77
Luce	6	3	679	191	32	47	1	113
Mackinac 16/	38	5	229	341	43	31	1	14
Macomb	43	40	2,887	3,735	127	157	4	219
Manistee	19	11	1,079	629	59	94	11	84
Marquette	62	49	4,691	7,193	245	317	9	651
Mason	28	19	1,437	1,423	100	111	5	254
Mecosta	19	27	1,079	1,457	43	59	5	77
Menominee	30	17	3,126	5,071	144	247	4	800
Midland	19	17	708	1,539	54	67	6	89
Missaukee	8	14	375	954	28	25	2	28
Monroe	50	39	2,586	3,528	99	133	8	184
Montcalm	66	53	3,405	4,841	142	167	20	237
Montmorency	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Muskegon	85	74	5,894	12,165	385	506	17	917
Newaygo	13	10	651	473	39	54	5	44
Oakland	102	103	7,521	18,737	378	519	13	852
Oceana	17	11	512	715	38	44	6	54
Ogemaw	7	13	231	351	11	16	1	9

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
MICHIGAN (continued)								
Ontonagon	14	12	$278	$358	14	$23	$1	$29
Osceola	19	24	602	1,076	24	30	2	54
Oscoda	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Otsego	13	7	449	195	26	31	5	15
Ottawa	42	50	2,367	9,443	144	161	10	244
Presque Isle	12	10	234	248	13	18	1	37
Roscommon	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Saginaw	135	160	15,838	42,763	868	1,093	33	2,192
St. Clair	67	64	4,368	8,959	265	354	22	530
St. Joseph	42	43	2,203	3,473	15	144	6	313
Sanilac 16/	51	31	2,017	1,599	111	116	19	182
Schoolcraft	16	11	599	908	34	46	1	54
Shiawassee	52	62	2,102	8,045	128	159	12	165
Tuscola	50	45	2,093	5,029	84	105	11	175
Van Buren	39	39	1,610	2,700	62	108	22	248
Washtenaw 16/	93	32	4,457	5,352	260	392	16	481
Wayne	2,310	2,205	620,855	1,576,261	21,550	34,958	578	46,752
Wexford	23	26	1,160	3,527	6	70	2	69
MINNESOTA								
Total	5,184	5,521	913,298	1,716,944	29,389	42,733	1,325	112,353
Aitkin	19	11	415	268	15	23	3	36
Anoka	10	31	456	1,455	35	50	2	36
Becker	40	37	2,182	1,989	94	113	9	165
Beltrami	36	36	2,506	3,711	103	145	19	218
Benton	19	32	553	3,692	65	47	-	22
Big Stone	42	43	1,175	2,991	34	44	3	58
Blue Earth	91	90	6,212	12,422	331	424	12	974
Brown	82	69	3,306	6,378	117	172	17	255
Carlton	25	18	1,188	712	80	80	3	81
Carver	22	23	721	1,497	35	50	2	34
Cass	23	27	557	505	26	35	1	53
Chippewa	45	47	1,487	4,653	64	73	3	151
Chisago	23	40	444	832	33	39	2	48
Clay	75	89	4,443	6,168	283	300	18	438
Clearwater	12	16	160	579	8	13	1	18
Cook	3	2	41	(X)	2	7	-	4
Cottonwood 2/	71	43	2,105	4,422	66	74	5	167
Crow Wing	32	26	2,163	2,607	92	128	4	208
Dakota	78	78	58,226	194,345	558	1,037	26	126
Dodge	23	33	430	3,302	15	21	4	30
Douglas	53	45	1,993	3,450	82	107	5	168
Faribault	80	64	3,321	6,585	120	168	18	145
Fillmore	52	67	1,750	4,653	71	75	4	135
Freeborn	80	54	2,617	6,140	196	221	11	283
Goodhue	55	48	2,389	5,934	103	138	5	332
Grant	27	42	715	3,099	26	34	2	54
Hennepin	1,026	1,348	520,060	848,931	13,323	21,185	457	73,718
Houston	29	15	919	1,327	37	47	9	40
Hubbard	23	26	365	624	18	25	3	29
Isanti	24	39	445	917	13	19	5	40
Itasca	21	28	944	1,423	40	62	4	82
Jackson	45	36	1,139	4,067	43	53	2	108
Kanabec	10	14	96	259	5	6	1	13
Kandiyohi	48	68	2,445	5,251	113	158	5	251
Kittson	23	43	692	2,055	25	36	1	87
Koochiching	16	15	589	685	24	36	4	51
Lac qui Parle	47	54	1,231	3,593	47	56	1	118
Lake	5	2	137	(X)	10	13	1	11
Lake of the Woods	9	9	169	574	7	15	2	24
Le Sueur	36	28	1,720	1,434	125	93	4	126
Lincoln	29	32	1,055	3,401	29	43	11	175
Lyon	86	77	3,959	9,697	183	218	12	366
McLeod	52	39	2,157	3,216	112	134	5	121
Mahnomen	4	13	106	441	5	7	1	7
Marshall	59	71	1,220	3,326	55	68	2	124
Martin	72	64	2,578	5,635	84	117	17	262
Meeker	38	42	1,873	3,958	124	115	2	96
Mille Lacs	35	31	475	970	28	34	3	41
Morrison	32	43	478	1,729	25	38	2	55
Mower 19/	59	46	19,350	2,948	232	458	6	257
Murray	45	27	1,305	2,791	46	66	4	102
Nicollet	26	15	845	836	40	42	-	106
Nobles	79	41	3,305	4,223	89	114	3	234
Norman	51	70	1,579	3,192	58	77	6	179
Olmsted	40	40	2,979	3,461	133	206	22	290
Otter Tail	101	88	3,934	5,140	189	224	15	368
Pennington	25	20	2,865	3,451	147	184	11	278
Pine	27	31	788	564	42	55	4	65
Pipestone	59	44	2,939	6,364	159	190	5	285
Polk	101	117	4,395	7,313	196	256	24	532
Pope	25	29	796	2,315	30	33	1	104
Ramsey	444	470	107,357	221,833	6,149	8,310	209	13,327
Red Lake	26	18	705	674	23	33	3	52
MINNESOTA (continued)								
Redwood	80	85	$2,542	$8,220	80	$104	$6	$205
Renville	53	76	1,742	7,003	69	83	2	133
Rice	51	30	1,024	2,728	86	124	5	167
Rock	47	33	1,064	2,732	52	70	2	116
Roseau	18	21	737	1,035	28	44	3	39
St. Louis	254	244	66,635	175,867	2,709	3,663	110	11,564
Scott	22	24	1,076	1,490	56	65	-	63
Sherburne	14	25	491	994	41	47	2	34
Sibley	45	33	2,321	3,307	81	107	17	109
Stearns 2/	105	83	9,576	7,119	275	437	17	699
Steele	42	37	1,612	3,714	55	83	9	120
Stevens	29	37	1,217	3,976	39	65	4	67
Swift 2/	55	38	2,800	2,307	125	187	12	197
Todd	29	50	713	3,140	34	41	2	70
Traverse	37	37	873	1,976	29	36	2	53
Wabasha	41	37	1,566	2,868	81	98	7	96
Wadena	31	36	1,186	2,679	58	54	6	115
Waseca	23	24	745	2,076	47	56	3	85
Washington	21	22	1,173	5,101	53	111	4	73
Watonwan	53	57	3,249	5,450	116	133	41	203
Wilkin	42	42	1,406	2,656	50	56	3	123
Winona	55	51	6,926	11,584	322	376	11	1,365
Wright	57	56	1,531	3,301	93	98	7	99
Yellow Medicine	56	37	1,599	4,472	81	89	3	225
MISSISSIPPI								
Total	1,248	1,713	143,240	385,226	5,023	6,246	291	13,442
Adams	35	42	3,112	10,812	197	210	4	369
Alcorn	28	30	2,477	6,465	144	137	11	383
Amite	2	5	(X)	368	(X)	(X)	(X)	(X)
Attala	13	14	567	1,942	19	24	2	42
Benton	1	5	(X)	85	(X)	(X)	(X)	(X)
Bolivar 1/	44	81	4,882	16,765	100	123	2	240
Calhoun	8	20	266	1,368	18	19	5	18
Carroll	4	1	111	(X)	15	15	3	4
Chickasaw	10	8	400	521	15	23	-	39
Choctaw	14	5	175	681	7	13	-	8
Claiborne	5	9	274	585	14	19	-	26
Clarke	4	11	303	861	17	19	-	17
Clay	9	27	381	1,934	14	23	-	52
Coahoma	40	55	13,000	33,618	175	227	1	531
Copiah	28	50	2,676	10,685	100	111	16	65
Covington	3	5	68	154	4	9	-	5
De Soto	4	8	110	495	5	11	-	4
Forrest	30	32	4,142	6,995	231	253	9	534
Franklin	2	7	(X)	166	(X)	(X)	(X)	(X)
George	8	8	124	192	9	8	-	5
Greene	5	7	157	310	12	11	-	8
Grenada	11	18	1,040	5,510	68	76	1	118
Hancock	10	6	536	1,471	15	40	21	150
Harrison 2/	67	68	3,793	5,284	210	289	51	271
Hinds	109	144	15,626	42,256	776	891	24	1,836
Holmes	15	23	1,615	3,775	60	84	2	203
Humphreys	14	37	1,813	5,157	32	42	1	66
Issaquena	-	-	-	-	-	-	-	-
Itawamba	1	9	(X)	125	(X)	(X)	(X)	(X)
Jackson	18	15	570	827	50	100	37	62
Jasper	5	5	112	139	5	11	-	4
Jefferson	4	2	149	(X)	12	13	1	10
Jefferson Davis	3	8	95	407	6	12	-	6
Jones 2/	40	18	2,515	3,952	162	180	10	379
Kemper	5	5	83	77	6	4	-	6
Lafayette	13	12	396	979	20	27	1	24
Lamar	3	11	52	783	4	7	-	4
Lauderdale	63	39	10,869	13,066	432	508	8	1,192
Lawrence	5	13	16	288	3	2	-	1
Leake	5	6	266	435	50	83	-	77
Lee	50	39	5,996	15,514	163	207	9	453
Leflore	45	94	19,688	66,295	360	489	5	1,360
Lincoln	15	15	1,569	2,639	73	97	1	136
Lowndes	20	23	4,770	11,006	83	106	3	1,138
Madison	12	20	712	3,978	33	42	1	87
Marion	4	11	141	2,293	10	19	-	8
Marshall	10	23	1,053	1,951	50	39	2	137
Monroe	17	20	549	3,323	40	56	3	106
Montgomery 2/	19	7	533	879	19	21	3	33
Neshoba	18	10	1,164	1,115	36	45	1	81
Newton	9	13	487	1,030	32	44	6	43
Noxubee	11	9	1,240	1,915	29	37	1	129
Oktibbeha	14	8	547	813	43	40	9	78
Panola	18	25	1,788	4,968	48	57	1	142
Pearl River	9	25	281	1,315	22	38	1	38
Perry	2	5	(X)	96	(X)	(X)	(X)	(X)
Pike	18	24	1,162	3,775	74	106	2	126

[An X in column indicates that information [illegible] establishments, but such data are included in State totals; a leader indicates [illegible]

County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
MISSISSIPPI (continued)								
Pontotoc	8	14	$232	$1,291	9	[illegible]	-	[illegible]
Prentiss	13	7	673	704	14	22	[illegible]	[illegible]
Quitman	17	[illegible]	1,117	3,033	[illegible]	19	-	52
Rankin	2	33	(X)	314	(X)	(X)	(X)	(X)
Scott	10	18	423	1,017	20	27	1	28
Sharkey	10	4	261	460	16	22	-	14
Simpson	4	14	250	707	9	21	1	13
Smith	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Stone	5	5	93	130	6	12	-	5
Sunflower 1/	29	75	2,979	10,442	59	83	5	212
Tallahatchie	13	28	654	2,236	21	31	2	43
Tate	3	11	93	427	5	8	-	4
Tippah	9	6	218	[illegible]	16	15	1	33
Tishomingo	8	20	164	1,089	6	15	2	36
Tunica	13	10	1,160	759	54	57	-	86
Union	11	16	463	3,357	[illegible]	30	-	36
Walthall	4	7	80	676	8	8	-	[illegible]
Warren	27	38	4,349	13,45[illegible]	252	280	[illegible]	900
Washington	49	73	11,691	33,42[illegible]	[illegible]	303	[illegible]	476
Wayne	7	[illegible]	212	586	[illegible]	18	-	17
Webster	2	[illegible]	(X)	453	(X)	(X)	(X)	(X)
Wilkinson	8	11	405	457	[illegible]	[illegible]	3	[illegible]
Winston	7	10	[illegible]	[illegible]	[illegible]	22	-	23
Yalobusha	7	9	222	987	15	13	-	20
Yazoo	15	17	1,601	6,057	[illegible]	[illegible]	1	108
MISSOURI								
Total	6,107	6,694	1,444,366	3,361,[illegible]	[illegible]	[illegible]	728	144,383
Adair	28	28	1,3[illegible]	2,528	[illegible]	[illegible]	13	[illegible]
Andrew	14	15	173	[illegible]	-	12	-	[illegible]
Atchison	26	20	[illegible]	1,471	[illegible]	32	-	[illegible]
Audrain	26	23	837	1,486	[illegible]	38	[illegible]	[illegible]
Barry	23	40	1,006	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Barton	23	41	887	2,258	20	[illegible]	[illegible]	[illegible]
Bates 20/	53	37	1,396	1,526	81	80	[illegible]	61
Benton	12	16	414	1,099	18	[illegible]	[illegible]	59
Bollinger	4	12	[illegible]	[illegible]	[illegible]	7	-	4
Boone 20/	48	22	2,558	2,533	194	231	17	248
Buchanan	178	216	65,718	207,788	1,667	2,137	61	5,407
Butler	25	35	1,092	4,471	76	86	2	144
Caldwell	23	22	506	[illegible]	29	34	[illegible]	33
Callaway	18	[illegible]	512	907	[illegible]	[illegible]	[illegible]	[illegible]
Camden	5	5	50	[illegible]	2	5	-	2
Cape Girardeau	37	31	2,766	6,641	139	189	11	304
Carroll	38	37	1,414	2,796	56	60	11	[illegible]
Carter	2	[illegible]	(X)	(X)	(X)	(X)	[illegible]	(X)
Cass	29	[illegible]	590	1,313	36	61	-	57
Cedar	7	11	413	1,074	14	14	-	33
Chariton	38	27	1,127	1,274	63	56	4	85
Christian 1/	8	25	158	[illegible]	6	10	-	8
Clark	18	18	601	2,051	31	33	1	30
Clay	43	[illegible]	4,981	18,249	208	347	18	[illegible]
Clinton	25	25	705	1,899	47	54	[illegible]	39
Cole 20/	32	18	2,060	1,989	117	[illegible]	4	220
Cooper	37	30	1,218	3,424	89	93	7	125
Crawford	5	11	204	316	14	19	2	10
Dade	14	13	318	603	20	20	1	18
Dallas	1	5	(X)	[illegible]	(X)	(X)	(X)	(X)
Daviess 20/	28	13	572	[illegible]	30	28	1	30
De Kalb	21	20	307	858	17	22	2	19
Dent	14	12	372	742	27	28	1	46
Douglas	12	5	515	[illegible]	17	20	2	34
Dunklin 1/	31	72	1,643	6,023	73	110	[illegible]	147
Franklin	32	[illegible]	948	1,265	[illegible]	63	2	55
Gasconade	20	15	440	635	[illegible]	[illegible]	[illegible]	41
Gentry	40	[illegible]	1,510	3,051	81	[illegible]	5	81
Greene 20/	167	117	23,603	43,540	1,280	1,669	28	2,298
Grundy	22	26	618	3,373	38	[illegible]	1	91
Harrison	36	[illegible]	[illegible]	2,731	35	[illegible]	[illegible]	35
Henry	40	40	1,679	3,501	78	[illegible]	[illegible]	145
Hickory	2	9	(X)	591	(X)	[illegible]	(X)	(X)
Holt	16	17	530	[illegible]	20	[illegible]	-	[illegible]
Howard	22	21	702	1,822	43	53	[illegible]	49
Howell 1/	23	77	1,733	3,412	77	[illegible]	2	226
Iron	6	6	103	189	[illegible]	10	-	6
Jackson	1,303	1,704	515,187	1,408,793	13,138	21,032	542	49,868
Jasper	145	140	16,920	50,463	837	1,097	37	2,1[illegible]
Jefferson	13	13	616	[illegible]	30	[illegible]	1	[illegible]
Johnson	54	38	779	2,066	52	67	2	[illegible]
Knox	16	15	304	1,075	7	11	2	23
Laclede	17	15	719	1,209	36	49	2	[illegible]
Lafayette	54	51	1,851	3,851	91	[illegible]	5	193
Lawrence	37	31	1,053	1,425	54	[illegible]	4	63
Lewis	22	21	737	1,488	[illegible]	[illegible]	1	28
MISSOURI (continued)								
Lincoln	15	21	$517	$1,551	33	$56	$3	$41
Linn 20/	35	20	1,406	981	144	116	4	81
Livingston	35	26	1,609	4,853	105	133	11	153
McDonald	13	13	227	457	14	18	-	15
Macon	34	41	1,152	4,370	72	73	3	96
Madison	9	12	220	[illegible]	9	14	[illegible]	26
Maries	1	[illegible]	(X)	140	(X)	(X)	(X)	(X)
Marion	35	35	1,814	5,256	113	[illegible]	10	174
Mercer	18	18	382	812	14	15	1	15
Miller	10	14	198	[illegible]	19	20	[illegible]	16
Mississippi	14	22	[illegible]	1,712	26	[illegible]	7	[illegible]
Moniteau 20/	34	19	722	1,710	[illegible]	44	2	48
Monroe	21	[illegible]	2,375	6,173	160	110	4	59
Montgomery 20/	27	16	627	492	33	40	2	40
Morgan	23	17	[illegible]	[illegible]	[illegible]	37	2	[illegible]
New Madrid 1/	11	36	234	2,739	9	21	2	12
Newton	39	40	1,823	2,430	135	126	12	218
Nodaway	42	44	1,297	2,662	60	88	4	94
Oregon 1/	3	33	82	689	7	[illegible]	-	5
Osage 20/	24	15	[illegible]	919	21	20	1	30
Ozark	-	11	-	81	-	-	-	-
Pemiscot 1/	18	43	964	6,150	[illegible]	[illegible]	2	43
Perry	9	7	286	247	12	[illegible]	1	17
Pettis 20/	54	[illegible]	4,210	12,565	250	275	11	[illegible]
Phelps	23	19	970	2,642	43	[illegible]	15	[illegible]
Pike	24	27	672	1,480	36	[illegible]	2	[illegible]
Platte	11	20	549	1,612	12	27	5	15
Polk	30	51	1,201	3,735	58	71	5	[illegible]
Pulaski	16	25	621	1,566	18	27	2	45
Putnam	18	20	397	[illegible]	16	14	1	21
Ralls	7	6	630	236	45	[illegible]	8	27
Ray	30	33	2,532	2,520	109	205	3	125
Reynolds	23	20	1,046	1,051	127	148	3	[illegible]
Ripley 20/	20	1	326	(X)	25	[illegible]	12	[illegible]
Saline	7	6	267	455	17	15	-	19
Schuyler	20	18	840	[illegible]	55	91	3	74
St. Charles	13	29	233	1,632	11	16	1	28
St. Clair 1/	28	20	1,323	1,548	81	97	3	164
Ste. Genevieve	78	41	7,735	5,683	539	831	51	[illegible]
St. Francois	1,890	1,940	721,735	1,431,141	26,737	40,542	630	76,090
St. Louis 20/	4	9	92	266	4	12	-	[illegible]
St. Louis city	42	52	1,495	3,335	82	91	4	305
Saline	19	13	427	1,204	[illegible]	20	[illegible]	18
Schuyler	18	17	266	[illegible]	18	20	[illegible]	17
Scotland	26	29	3,015	5,973	283	[illegible]	7	348
Scott	3	3	69	87	3	5	-	5
Shannon	23	26	990	3,127	93	77	8	52
Shelby	26	49	1,437	3,502	85	93	1	96
Stoddard	3	8	147	648	11	12	-	17
Stone	28	21	777	1,212	52	36	1	[illegible]
Sullivan	9	6	162	126	7	9	-	9
Taney	12	20	744	1,231	[illegible]	45	3	81
Texas	27	23	[illegible]	1,699	23	34	1	35
Vernon	10	14	176	662	6	14	-	16
Warren	8	7	180	[illegible]	14	20	1	11
Washington	4	14	113	192	4	13	-	8
Wayne 1/	15	13	792	1,327	32	[illegible]	4	53
Webster	17	12	352	550	27	18	1	19
Worth	23	29	1,477	1,820	34	54	4	95
Wright								
MONTANA								
Total	1,242	1,249	79,441	158,545	3,312	4,900	247	12,499
Beaverhead	5	4	126	472	10	13	1	11
Big Horn	14	10	549	456	19	27	1	20
Blaine	31	23	720	1,219	33	27	1	125
Broadwater	8	7	113	622	6	8	1	9
Carbon	27	25	815	1,342	[illegible]	[illegible]	1	73
Carter	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Cascade	100	92	11,824	25,302	[illegible]	806	24	2,100
Chouteau	40	47	1,175	3,746	46	69	2	210
Custer	15	20	1,234	3,161	42	73	-	158
Dawson	27	22	479	2,069	54	54	-	55
Deer Lodge	27	25	1,289	2,417	36	51	1	104
Fallon	4	8	76	1,403	5	5	-	7
Fergus	18	14	707	(X)	17	23	1	138
Flathead	73	97	2,817	6,537	100	136	[illegible]	561
Gallatin	14	18	1,919	3,047	110	137	1	[illegible]
Garfield	33	37	1,759	3,365	74	153	[illegible]	342
Glacier	3	3	(X)	(X)	(X)	(X)	(X)	(X)
Golden Valley	12	6	255	313	15	16	-	[illegible]
Granite	8	10	79	215	5	4	-	13
Hill	[illegible]	4	61	85	[illegible]	5	1	[illegible]
Jefferson	59	45	3,464	5,455	125	161	2	516
	[illegible]	5	158	131	6	9	1	12

WHOLESALE DISTRIBUTION: 1933

Table 9 —WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
MONTANA (continued)								
Judith Basin	33	36	$466	$1,189	26	$23	$1	$95
Lake	15	13	264	657	17	18	-	20
Lewis and Clark	37	24	4,108	5,076	206	310	9	728
Liberty	11	7	267	691	13	16	-	33
Lincoln	10	6	134	138	11	15	1	12
McCone	14	9	279	591	10	14	1	42
Madison	10	9	180	266	12	15	-	8
Meagher	3	4	50	96	2	2	-	3
Mineral	3	3	87	32	3	6	-	6
Missoula	24	23	4,331	6,372	252	355	14	1,104
Musselshell	11	19	594	828	19	34	-	85
Park	20	19	728	1,947	31	41	2	60
Petroleum	7	7	129	261	8	11	1	20
Phillips	28	30	613	2,185	27	31	1	105
Pondera	27	27	779	3,588	26	32	-	129
Powder River	1	-	(X)	-	(X)	(X)	(X)	(X)
Powell	10	5	180	188	12	15	1	17
Prairie	11	11	246	814	11	13	-	30
Ravalli	8	16	126	887	6	9	-	9
Richland	23	23	929	1,813	26	36	1	117
Roosevelt	37	35	1,284	3,468	43	56	1	179
Rosebud	16	11	230	714	16	18	-	31
Sanders	11	8	218	145	14	19	-	20
Sheridan	41	39	1,217	3,505	41	48	3	117
Silver Bow	100	93	18,607	30,283	534	966	83	1,852
Stillwater	19	25	412	976	19	18	1	19
Sweet Grass	7	9	126	357	4	6	2	13
Teton	26	41	817	3,069	29	42	1	132
Toole	17	19	553	2,002	23	33	3	325
Treasure	3	4	75	123	3	7	-	9
Valley	38	43	976	2,476	40	44	1	99
Wheatland	10	13	166	254	10	13	1	21
Wibaux	8	8	272	845	9	13	1	30
Yellowstone	81	86	10,505	19,948	542	799	67	2,144
NEBRASKA								
Total	3,419	2,890	408,476	1,054,064	13,558	18,416	720	32,058
Adams	72	63	6,784	23,298	307	359	10	899
Antelope	33	29	1,060	2,397	38	45	3	54
Arthur	-	1	-	(X)	-	-	-	-
Banner	-	-	-	-	-	-	-	-
Blaine	6	-	47	-	2	2	-	5
Boone	35	37	1,030	3,553	33	37	3	64
Box Butte	22	23	2,589	5,196	104	126	4	151
Boyd	15	9	210	1,136	14	11	1	13
Brown 8/	17	2	299	(X)	23	24	1	28
Buffalo 8/	63	33	5,760	7,231	159	176	29	205
Burt 8/	33	17	596	1,376	30	43	2	103
Butler 8/	53	39	2,005	3,195	73	52	2	126
Cass	39	31	1,337	3,783	41	45	3	85
Cedar	31	23	617	1,764	35	23	4	76
Chase	18	11	338	1,921	20	17	2	33
Cherry	24	13	528	1,615	26	37	1	63
Cheyenne	37	32	955	7,026	54	75	2	540
Clay	42	49	1,146	4,864	34	34	1	105
Colfax	15	18	373	1,208	17	17	1	43
Cuming	20	18	340	664	25	27	1	48
Custer	36	58	1,191	5,903	39	40	2	54
Dakota	6	9	55	492	7	6	-	12
Dawes	19	21	543	3,286	22	33	2	140
Dawson 8/	57	27	2,472	2,044	111	128	18	231
Deuel	10	12	522	2,766	12	14	1	32
Dixon	18	25	250	1,903	14	16	1	27
Dodge 8/	74	45	3,093	7,504	192	199	12	502
Douglas	656	657	276,221	707,496	7,347	11,325	256	18,042
Dundy	8	15	160	1,884	12	14	1	21
Fillmore	47	38	1,457	4,666	54	49	2	90
Franklin	32	32	872	2,786	34	49	4	66
Frontier	15	13	358	1,736	20	17	2	24
Furnas 1/	23	34	306	3,544	17	17	2	35
Gage	87	70	3,207	8,503	331	291	12	642
Garden	15	11	407	801	19	16	1	18
Garfield	7	5	71	423	5	4	-	4
Gosper	7	5	94	802	6	5	1	6
Grant	3	3	(X)	64	(X)	(X)	(X)	(X)
Greeley	14	12	348	1,236	14	14	1	18
Hall	68	59	11,529	18,652	531	719	36	1,413
Hamilton	32	31	1,180	4,937	23	34	3	59
Harlan	22	18	319	1,988	36	27	3	7
Hayes	3	4	(X)	333	(X)	(X)	(X)	(X)
Hitchcock	26	28	447	3,252	21	20	2	54
Holt 8/	43	25	1,163	1,608	44	46	6	68
Hooker	5	5	124	504	9	11	-	23
NEBRASKA (continued)								
Howard	18	27	$466	$1,792	22	$21	-	$44
Jefferson 8/	72	39	3,230	7,863	128	129	$5	275
Johnson 8/	38	21	836	4,213	37	39	3	48
Kearney	25	26	912	3,237	15	17	2	44
Keith	19	13	680	1,927	18	21	3	47
Keyapaha	21	-	83	-	5	2	-	-
Kimball	14	12	586	2,149	18	24	6	34
Knox	34	33	565	3,306	39	43	2	111
Lancaster	179	168	21,879	64,153	1,278	1,722	63	3,896
Lincoln	32	33	1,998	4,748	96	125	3	271
Logan	5	6	57	718	5	6	-	8
Loup	1	1	(X)	(X)	(X)	(X)	(X)	(X)
McPherson	-	-	-	-	-	-	-	-
Madison	58	58	4,365	7,527	298	308	28	343
Merrick	31	27	909	2,923	57	81	15	63
Morrill	16	11	347	759	20	23	1	33
Nance	23	15	391	610	17	18	2	19
Nemaha 8/	41	21	1,061	1,311	33	36	3	91
Nuckolls 1/	37	55	3,740	8,342	65	80	13	137
Otoe	61	41	1,760	3,454	65	85	8	129
Pawnee	23	18	498	1,077	29	25	1	22
Perkins	33	20	699	4,411	29	29	2	45
Phelps	26	24	1,799	2,033	110	104	16	112
Pierce	27	18	981	1,198	28	32	6	82
Platte	54	38	2,119	5,734	88	94	9	148
Polk	24	18	1,028	2,111	29	32	2	98
Redwillow	48	33	1,376	10,347	79	90	5	198
Richardson 8/	58	28	2,766	5,411	157	120	3	274
Rock	11	4	361	290	11	14	2	13
Saline	47	35	3,214	3,508	138	164	25	153
Sarpy	10	8	183	782	8	8	1	16
Saunders	42	41	1,539	4,715	47	51	4	157
Scotts Bluff 8/	61	32	4,888	4,406	187	235	18	395
Seward	61	39	1,935	4,473	53	56	4	135
Sheridan	27	29	741	3,916	43	47	1	84
Sherman	16	17	617	866	63	34	1	20
Sioux	4	-	45	-	4	5	-	8
Stanton	4	5	168	929	4	3	1	16
Thayer 8/	55	37	1,077	3,845	33	34	3	54
Thomas	3	5	16	249	-	-	-	-
Thurston	14	20	445	1,031	17	21	3	59
Valley	16	16	788	3,810	18	16	1	36
Washington	17	21	246	924	16	17	1	43
Wayne	8	13	52	699	10	9	-	15
Webster	32	30	1,079	2,980	31	34	6	53
Wheeler	7	4	30	68	4	3	-	5
York	41	47	3,296	5,503	95	98	10	169
NEVADA								
Total	141	96	9,963	13,719	436	756	36	1,100
Churchill	6	3	325	158	20	32	1	33
Clark 3/	23	8	2,068	632	54	119	2	219
Douglas	3	2	212	(X)	10	14	2	12
Elko	11	7	465	301	21	33	2	41
Esmeralda	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Eureka	1	-	(X)	-	(X)	(X)	(X)	(X)
Humboldt	8	5	216	180	10	17	-	19
Lander	3	1	81	(X)	4	6	-	7
Lincoln	3	1	65	(X)	4	8	-	5
Lyon	7	3	293	106	15	21	1	16
Mineral	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Nye	8	8	223	551	17	26	3	30
Ormsby	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Pershing	4	3	93	180	9	13	-	20
Storey	-	-	-	-	-	-	-	-
Washoe	51	42	5,159	10,713	227	404	20	633
White Pine	9	9	503	665	27	43	2	40
NEW HAMPSHIRE								
Total	334	326	38,074	61,414	2,073	2,895	75	3,844
Belknap	20	10	1,650	1,445	103	146	4	334
Carroll	11	6	632	513	57	77	-	69
Cheshire	16	26	2,769	4,595	118	190	4	441
Coos	20	10	2,002	2,569	55	128	2	171
Grafton	28	16	2,416	2,339	149	210	2	144
Hillsboro	133	139	17,069	30,928	963	1,243	33	1,506
Merrimack	31	42	4,134	9,635	230	325	5	580
Rockingham	35	42	3,864	4,272	207	291	13	251
Strafford	24	21	2,345	3,333	154	183	2	245
Sullivan	16	14	1,203	1,785	55	102	10	104

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500)

County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
NEW JERSEY 21/								
Total	2,700	2,344	$561,537	$1,008,881	23,380	$36,615	$742	$61,752
Atlantic 21/	122	86	11,990	24,736	670	929	20	1,153
Bergen	87	57	15,290	14,668	526	1,044	20	1,353
Burlington 22/	24	19	4,238	2,579	684	620	5	460
Camden 21/	146	72	17,246	23,302	1,106	1,613	28	1,626
Cape May	31	25	2,248	1,818	114	170	17	149
Cumberland	98	71	7,734	9,994	516	585	56	745
Essex	842	735	225,097	416,879	9,298	15,434	323	16,290
Gloucester	48	30	3,884	4,115	143	207	31	193
Hudson	281	356	98,647	208,869	3,491	5,991	128	24,981
Hunterdon	21	20	1,713	1,495	53	104	13	76
Mercer	142	145	21,962	38,141	1,188	1,717	30	1,728
Middlesex	137	103	29,413	59,880	1,070	1,621	58	2,692
Monmouth	100	151	15,093	29,227	644	1,001	39	1,251
Morris	59	51	6,709	8,981	242	363	4	325
Ocean	31	21	2,091	2,728	132	156	9	150
Passaic 21/	250	194	51,678	86,424	1,767	2,697	64	3,311
Salem	16	25	1,611	3,164	63	77	2	82
Somerset 22/	42	11	8,579	4,801	182	373	5	133
Sussex	20	17	1,094	756	51	82	3	83
Union 21/	190	139	33,030	60,619	1,234	1,531	102	4,862
Warren	23	26	2,190	5,708	92	158	5	109
NEW MEXICO								
Total	448	317	27,892	53,547	1,293	1,937	61	4,151
Bernalillo	58	47	8,585	13,567	328	530	19	903
Catron	-	1	-	(X)	-	-	-	-
Chaves	24	27	2,466	4,409	79	111	4	274
Colfax	22	18	1,372	7,149	58	94	2	113
Curry	42	28	1,894	5,497	89	125	10	253
De Baca	7	3	74	48	6	8	-	7
Dona Ana	19	14	1,089	773	68	93	7	86
Eddy 23/	18	15	652	1,765	53	67	2	109
Grant	15	9	671	1,152	35	49	1	111
Guadalupe	17	6	444	533	22	31	-	79
Harding	6	2	379	(X)	18	18	1	33
Hidalgo	8	6	218	213	13	27	1	16
Lea 23/	20	1	537	(X)	26	33	2	528
Lincoln	9	6	264	274	21	32	-	44
Luna	8	2	322	581	15	24	-	43
McKinley	14	15	2,287	4,388	92	134	-	407
Mora	3	4	(X)	182	(X)	(X)	(X)	(X)
Otero	18	7	428	337	22	39	1	72
Quay 23/	19	9	388	931	28	32	-	33
Rio Arriba	5	5	276	250	19	25	1	26
Roosevelt	20	12	490	646	30	34	1	60
Sandoval	8	3	159	54	14	16	-	45
San Juan	6	6	424	408	17	19	-	29
San Miguel	10	8	1,279	2,801	49	102	-	267
Santa Fe	18	13	1,595	2,419	110	181	4	359
Sierra	6	2	93	(X)	5	9	-	7
Socorro	9	8	170	379	10	16	-	16
Taos	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Torrance	15	11	573	1,948	24	35	5	128
Union	17	17	255	2,460	18	24	-	24
Valencia 23/	11	6	578	177	17	23	-	29
NEW YORK								
Total	21,899	25,311	8,333,836	17,604,634	194,591	368,116	6,860	590,737
Albany 24/	333	271	87,478	128,784	2,943	4,943	104	6,500
Allegany	35	49	3,349	7,971	217	263	6	653
Bronx Borough	567	375	150,087	187,913	4,487	7,390	172	9,494
Brooklyn Borough	1,418	1,818	284,763	699,107	10,869	19,130	516	20,866
Broome	132	136	22,573	61,399	1,159	1,710	60	3,070
Cattaraugus	63	84	5,417	14,336	261	354	12	489
Cayuga	57	78	5,943	12,400	327	507	13	1,169
Chautauqua	129	128	11,811	24,930	1,071	1,222	24	1,695
Chemung	73	83	11,307	23,575	665	1,104	43	1,726
Chenango	21	22	4,183	5,940	141	159	6	440
Clinton	42	41	4,537	7,127	242	296	10	756
Columbia	19	32	2,042	5,160	79	148	8	228
Cortland	32	24	2,122	4,032	115	153	4	351
Delaware	27	36	3,241	2,253	149	184	4	272
Dutchess	81	63	14,908	20,372	706	955	24	2,051
Erie 25/	973	1,220	272,777	681,896	10,638	16,169	417	26,880
Essex	15	15	2,018	1,207	63	113	3	280
Franklin	45	40	4,543	6,410	227	296	21	612
Fulton	36	67	5,060	11,859	167	249	13	902
Genesee	37	43	4,115	11,734	248	309	25	473
Greene	15	9	1,479	2,881	113	154	3	172
Hamilton	1	2	(X)	(X)	(X)	(X)	(X)	(X)
NEW YORK (continued)								
Herkimer	33	43	$1,421	$4,143	77	$99	$1	$180
Jefferson	92	62	9,062	14,227	495	588	5	1,104
Lewis	9	7	381	415	22	32	1	35
Livingston	38	37	1,972	2,489	104	149	23	243
Madison	24	31	2,399	2,013	97	145	1	166
Manhattan Borough	14,520	16,948	6,811,486	14,529,672	134,085	272,295	4,109	461,974
Monroe 25/	536	603	122,595	230,124	4,457	7,347	357	10,809
Montgomery	37	58	7,750	33,079	299	529	8	673
Nassau	135	119	31,329	46,714	953	1,541	31	1,668
Niagara	119	103	13,675	25,930	701	1,159	64	1,573
Oneida	195	211	46,896	62,325	1,556	2,874	34	2,231
Onondaga 25/	309	498	73,825	182,144	2,829	4,508	89	5,662
Ontario 1/	39	69	3,724	13,060	184	243	11	224
Orange	117	160	18,518	41,538	749	1,304	22	1,470
Orleans	37	33	1,897	2,542	54	163	43	288
Oswego	58	61	3,620	7,905	153	204	11	305
Otsego	24	39	3,933	6,555	135	347	3	482
Putnam	5	1	187	(X)	13	26	4	10
Queens Borough	266	400	124,312	202,715	4,935	8,278	235	7,745
Rensselaer	101	104	18,015	37,066	757	1,134	66	1,325
Richmond Borough	65	77	5,443	11,740	339	468	19	479
Rockland	24	17	2,881	3,335	118	184	2	298
St. Lawrence 2/	92	70	16,460	12,098	434	585	16	1,729
Saratoga	21	25	1,850	4,202	128	183	3	186
Schenectady	92	82	13,567	24,808	768	1,090	29	1,192
Schoharie	4	18	283	509	19	28	-	50
Schuyler	19	11	939	344	66	83	4	243
Seneca	21	19	973	814	45	54	2	227
Steuben	92	76	6,265	8,052	329	446	16	700
Suffolk 1/	106	140	13,206	28,816	1,037	1,123	78	1,405
Sullivan 2/	47	20	2,846	1,844	192	216	3	288
Tioga	10	19	1,723	4,289	100	139	-	230
Tompkins	22	29	2,369	3,443	153	240	5	334
Ulster	57	80	8,636	22,339	585	570	10	929
Warren	34	30	3,681	6,448	195	285	4	476
Washington	22	25	1,842	2,625	214	237	2	628
Wayne 1/	43	75	2,476	7,816	152	192	15	317
Westchester	265	239	46,504	93,186	2,234	3,034	32	3,563
Wyoming	19	11	586	638	43	34	8	72
Yates	11	24	532	1,039	45	50	3	79
NORTH CAROLINA								
Total	2,367	2,413	423,127	717,432	13,411	18,160	1,542	54,568
Alamance	31	23	2,960	3,063	148	193	2	196
Alexander	2	3	(X)	143	(X)	(X)	(X)	(X)
Alleghany	1	-	(X)	-	(X)	(X)	(X)	(X)
Anson	12	7	1,279	1,614	43	61	1	122
Ashe	16	16	334	725	11	15	1	35
Avery	2	9	(X)	214	(X)	(X)	(X)	(X)
Beaufort	45	38	2,993	5,364	264	200	15	310
Bertie	9	18	387	1,490	15	30	8	75
Bladen	7	4	357	337	12	23	5	47
Brunswick 26/	3	4	120	1,843	8	11	-	7
Buncombe	55	81	10,315	23,349	471	616	34	1,165
Burke	8	5	814	242	24	28	-	58
Cabarrus	17	18	2,170	3,334	59	117	5	136
Caldwell	7	11	333	706	14	21	1	24
Camden	-	3	-	61	-	-	-	-
Carteret	38	22	694	1,136	47	64	13	53
Caswell	7	2	131	(X)	8	3	-	19
Catawba	31	37	2,266	4,850	117	138	5	315
Chatham	11	26	444	682	17	23	1	31
Cherokee	10	9	656	914	44	54	1	68
Chowan 27/	12	5	1,390	525	323	102	1	177
Clay	1	3	(X)	17	(X)	(X)	(X)	(X)
Cleveland	25	15	2,013	2,789	107	119	2	266
Columbus 27/	29	15	4,442	2,572	93	116	8	137
Craven	42	42	3,472	5,895	142	191	12	254
Cumberland 27/	45	21	4,999	4,573	268	339	5	494
Currituck	15	8	351	131	5	13	3	10
Dare	22	11	488	493	33	35	1	21
Davidson	15	14	1,367	1,878	62	87	10	108
Davie 1/	3	36	141	342	5	10	-	7
Duplin 27/	21	7	1,644	422	29	43	2	20
Durham	61	53	16,166	53,342	405	964	345	12,268
Edgecombe 1/	35	73	5,467	10,308	190	197	15	242
Forsyth	98	84	18,659	38,867	760	894	39	1,345
Franklin 1/	15	33	446	1,513	7	13	3	4
Gaston	64	57	16,057	34,274	298	347	15	738
Gates	5	4	58	89	6	7	-	4
Graham	-	-	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
NORTH CAROLINA (continued)								
Granville 1/	6	20	$1,008	$4,453	23	$36	$6	$237
Greene 1/	-	6	-	244	-	-	-	-
Guilford	171	156	41,190	64,582	1,208	1,665	36	2,955
Halifax	43	79	3,177	4,824	128	160	21	299
Harnett	11	21	774	1,153	29	38	1	28
Haywood	9	10	606	1,432	26	33	1	56
Henderson	15	14	1,091	1,723	46	56	2	80
Hertford	12	12	1,774	1,997	52	83	16	208
Hoke	1	4	(X)	565	(X)	(X)	(X)	(X)
Hyde	4	5	49	72	2	4	-	1
Iredell	20	21	1,272	3,678	79	99	3	129
Jackson	2	5	(X)	361	(X)	(X)	(X)	(X)
Johnston	23	29	2,908	3,169	81	101	12	112
Jones	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Lee	22	20	2,133	1,878	57	77	5	161
Lenoir 27/	30	28	12,660	9,902	237	324	41	274
Lincoln	12	15	1,621	4,593	43	54	1	203
McDowell	8	8	382	925	36	32	2	57
Macon	2	3	(X)	170	(X)	(X)	(X)	(X)
Madison	4	5	288	519	13	21	-	32
Martin	18	17	2,716	1,743	93	122	38	102
Mecklenburg	218	268	100,093	185,358	2,162	3,701	65	6,308
Mitchell	9	4	288	449	21	28	2	17
Montgomery	11	11	524	1,100	25	37	1	34
Moore	14	13	735	877	38	55	4	39
Nash	26	66	5,769	19,009	152	223	32	161
New Hanover	84	55	11,308	26,300	601	712	29	2,463
Northampton	18	18	338	566	8	9	1	10
Onslow	4	3	317	158	9	13	-	29
Orange	3	2	159	(X)	2	7	-	5
Pamlico 27/	20	4	886	285	9	19	11	50
Pasquotank	31	37	2,710	3,491	172	178	16	373
Pender	14	14	262	299	13	13	3	12
Perquimans 1/	4	15	373	480	10	17	-	12
Person	11	10	653	1,926	26	30	1	35
Pitt	48	44	26,238	27,805	851	923	127	539
Polk	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Randolph	13	9	609	888	24	26	1	58
Richmond	16	12	1,372	1,949	56	94	2	93
Robeson 27/	52	30	13,563	4,905	128	202	20	159
Rockingham	36	25	10,507	5,215	138	547	321	14,112
Rowan	47	47	4,147	9,449	175	232	7	330
Rutherford	12	14	1,334	1,532	32	40	1	78
Sampson	17	22	1,719	2,884	58	44	1	86
Scotland 27/	27	8	2,290	1,461	132	110	3	182
Stanly	22	16	715	1,802	53	57	1	85
Stokes	4	7	83	436	3	5	-	10
Surry	32	31	2,347	3,078	91	119	8	231
Swain	3	3	307	388	9	15	-	24
Transylvania	1	3	(X)	170	(X)	(X)	(X)	(X)
Tyrrell	3	6	103	338	6	12	5	4
Union 1/	17	25	1,401	6,448	65	90	1	314
Vance	26	21	4,810	9,033	342	326	14	441
Wake	120	87	19,225	23,761	885	1,149	21	3,124
Warren 1/	11	36	1,326	3,465	40	48	2	69
Washington	11	5	260	362	19	18	1	22
Watauga	4	8	155	256	4	6	-	17
Wayne	39	35	4,673	8,960	224	239	9	212
Wilkes	17	13	3,043	2,339	82	86	6	180
Wilson 1/	55	81	19,985	43,654	507	687	77	862
Yadkin	1	5	(X)	156	(X)	(X)	(X)	(X)
Yancey	2	3	(X)	59	(X)	(X)	(X)	(X)
NORTH DAKOTA 1/								
Total	2,436	2,619	93,990	262,430	4,346	5,821	188	14,707
Adams 8/	30	24	990	3,538	45	48	3	109
Barnes	70	83	3,279	6,993	119	160	6	432
Benson	70	66	1,281	4,076	63	77	2	189
Billings	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Bottineau 1/	71	82	987	5,392	61	64	2	140
Bowman	26	23	810	2,734	25	38	1	101
Burke	42	44	888	2,477	38	41	2	93
Burleigh	48	55	4,760	14,128	211	332	5	896
Cass	174	173	17,379	48,838	967	1,382	40	3,162
Cavalier 1/	58	74	1,154	4,418	54	81	3	206
Dickey	30	34	950	1,955	34	45	1	71
Divide	31	32	882	1,960	46	46	1	168
Dunn	19	22	450	1,798	20	32	1	42
Eddy	19	21	588	1,582	16	22	-	92
Emmons	36	44	1,045	3,276	39	55	2	107
Foster	24	28	454	1,755	29	34	1	102
Golden Valley	16	18	366	2,295	17	25	1	33
Grand Forks	86	106	8,378	16,164	380	490	17	1,525
NORTH DAKOTA (continued)								
Grant	21	33	$574	$1,881	20	$24	-	$43
Griggs	36	38	727	2,050	35	48	$1	91
Hettinger	36	27	1,362	3,631	42	73	5	244
Kidder 1/	25	36	485	2,151	26	31	2	74
La Moure	55	65	1,160	3,645	47	59	1	192
Logan	31	35	558	2,129	26	20	1	99
McHenry	68	69	1,586	5,587	65	74	1	157
McIntosh	31	44	849	2,592	34	38	-	86
McKenzie	27	24	651	2,335	31	39	-	139
McLean	61	49	1,310	4,324	58	75	4	157
Mercer	23	26	478	2,257	26	33	-	38
Morton	41	52	1,719	5,152	61	90	3	189
Mountrail	65	56	1,653	4,940	57	97	4	253
Nelson	42	45	794	2,244	42	55	2	100
Oliver	6	7	124	241	5	4	-	11
Pembina	68	80	1,951	3,521	86	86	2	259
Pierce	37	32	872	2,037	41	54	3	98
Ramsey	79	73	3,235	5,812	168	211	8	326
Ransom	40	32	809	1,970	45	61	3	117
Renville	41	49	748	4,130	36	38	1	116
Richland	70	69	1,830	5,748	92	133	3	248
Rolette	30	37	524	1,967	29	33	-	119
Sargent	44	52	893	2,783	43	51	3	127
Sheridan	19	28	513	1,909	20	28	1	77
Sioux	12	8	208	506	12	16	-	27
Slope	4	5	(X)	(X)	(X)	(X)	(X)	(X)
Stark	45	34	2,608	5,912	93	133	7	242
Steele	30	27	969	1,825	31	39	2	96
Stutsman	58	100	3,767	10,491	168	221	6	443
Towner	41	47	851	3,003	41	54	2	145
Traill	38	59	2,213	3,926	60	85	8	243
Walsh	77	92	1,889	4,794	101	124	11	234
Ward	113	111	6,899	18,375	370	521	9	1,956
Wells	49	72	1,369	4,536	48	59	5	163
Williams	62	73	3,274	10,412	99	127	2	303
OHIO								
Total	8,317	8,077	1,563,854	3,094,100	62,752	96,570	2,686	128,326
Adams	19	10	402	374	21	27	2	17
Allen 28/	100	75	10,339	12,838	575	785	30	797
Ashland	20	20	595	2,039	38	48	3	40
Ashtabula	83	84	3,700	5,583	231	294	56	320
Athens	35	24	3,781	3,527	226	278	5	708
Auglaize	49	57	5,461	7,449	193	233	7	190
Belmont	45	35	3,010	8,951	125	178	15	233
Brown	52	34	1,839	2,771	70	70	9	67
Butler	98	70	13,043	15,647	580	829	14	696
Carroll 1/	8	16	279	297	4	5	-	7
Champaign	33	19	2,829	1,559	94	115	6	137
Clark	85	70	6,995	9,831	562	688	16	630
Clermont 8/	23	2	302	(X)	22	16	2	9
Clinton	54	54	2,368	3,628	63	73	9	57
Columbiana	77	61	4,701	9,194	310	466	18	484
Coshocton	24	26	1,960	1,443	205	207	19	580
Crawford	41	43	1,714	7,331	102	122	8	73
Cuyahoga	2,081	2,021	537,808	1,175,022	18,583	31,723	892	44,800
Darke	71	70	4,237	8,297	293	286	12	391
Defiance	35	42	2,521	5,099	144	135	4	398
Delaware 1/	17	35	564	1,884	22	29	3	37
Erie	89	64	3,437	9,800	351	410	53	548
Fairfield 1/	33	56	1,951	2,982	99	103	10	172
Fayette	18	30	1,416	7,496	46	68	3	163
Franklin 29/	427	556	112,723	233,167	5,022	6,921	97	8,760
Fulton	34	33	1,932	3,872	61	72	8	100
Gallia	15	13	876	2,844	59	75	1	82
Geauga 1/	6	19	210	397	6	9	1	8
Greene	32	27	4,560	5,190	165	310	4	968
Guernsey	29	23	1,841	2,303	84	101	7	132
Hamilton	1,301	1,357	346,784	735,712	13,232	20,978	508	28,307
Hancock	55	45	3,585	6,992	189	235	11	419
Hardin 1/	42	72	2,709	5,388	95	111	14	163
Harrison	14	6	514	(X)	23	34	1	27
Henry	53	36	1,892	4,298	109	108	3	108
Highland	38	40	2,409	3,772	139	122	7	152
Hocking	8	7	193	254	11	16	1	39
Holmes	13	22	488	1,457	27	26	1	48
Huron	31	33	1,652	3,216	80	103	9	142
Jackson	13	22	625	987	40	54	2	71
Jefferson	63	56	4,626	11,307	273	345	8	506
Knox	22	21	2,014	2,960	105	134	17	203
Lake	30	20	1,580	1,443	104	162	11	114
Lawrence	18	13	888	2,744	43	51	2	123
Licking	44	44	3,131	6,373	244	287	15	339
Logan	41	34	2,143	4,051	86	117	5	100

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
OHIO (continued)								
Lorain	63	66	$3,464	$16,792	218	$252	$24	$357
Lucas	446	425	110,990	189,680	4,596	7,025	163	9,816
Madison	11	28	647	4,078	28	25	3	48
Mahoning	208	213	37,138	101,784	1,875	2,342	72	3,070
Marion	47	45	2,607	6,519	174	225	6	2,090
Medina	28	23	2,707	3,016	105	158	5	119
Meigs	18	23	682	1,207	32	38	1	74
Mercer 8/	47	26	2,593	2,174	83	82	4	114
Miami	57	56	3,166	11,213	176	217	9	354
Monroe	14	12	108	265	5	6	1	6
Montgomery	285	276	50,032	116,352	2,531	3,521	60	5,588
Morgan	8	13	444	508	14	13	1	53
Morrow	11	8	428	728	36	39	1	25
Muskingum	71	80	6,504	14,053	407	565	14	1,466
Noble	14	7	1,752	713	38	31	-	37
Ottawa 8/	34	15	1,811	1,810	117	135	12	50
Paulding 8/	41	36	6,906	2,816	124	99	4	46
Perry	28	26	455	1,310	15	22	1	31
Pickaway 1/	24	43	1,947	5,877	58	73	6	83
Pike	6	13	(X)	(X)	(X)	(X)	(X)	(X)
Portage	26	17	1,067	1,293	63	94	2	100
Preble	39	32	1,812	1,581	55	73	7	52
Putnam	57	49	3,462	5,884	144	149	11	155
Richland	74	63	8,646	16,181	479	657	14	1,300
Ross	23	31	2,182	4,928	149	165	5	211
Sandusky 1/	33	52	1,430	5,155	82	102	9	111
Scioto 8/	65	63	4,851	8,087	357	441	15	516
Seneca	75	50	3,945	5,757	225	243	21	335
Shelby	48	38	5,870	8,372	151	136	8	203
Stark	188	162	27,072	64,235	1,670	2,347	57	2,943
Summit 30/	305	215	152,237	108,418	4,409	8,259	104	7,254
Trumbull	48	63	2,769	8,030	150	201	5	338
Tuscarawas	53	43	3,001	5,122	196	255	46	483
Union	18	20	770	1,433	52	56	-	41
Van Wert	56	51	2,847	5,311	114	128	13	246
Vinton	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Warren	9	10	335	829	21	32	1	39
Washington	33	44	2,191	5,002	118	156	14	418
Wayne 8/	52	39	3,460	5,501	140	187	10	275
Williams	49	40	5,567	4,798	170	186	10	228
Wood	52	34	2,491	3,330	144	177	18	146
Wyandot	28	19	758	1,572	57	60	3	27
OKLAHOMA								
Total	4,180	4,179	312,835	773,398	12,908	17,998	742	34,012
Adair	15	16	441	827	39	32	-	46
Alfalfa	80	70	2,295	3,934	71	55	6	77
Atoka	8	5	189	194	8	15	1	14
Beaver 1/	27	39	273	2,863	20	22	1	32
Beckham	72	54	4,646	6,955	157	178	33	167
Blaine	74	78	1,499	4,218	77	81	10	98
Bryan	40	39	3,217	6,358	142	150	2	316
Caddo	99	90	4,352	4,984	156	147	10	179
Canadian	48	43	5,103	6,514	122	150	4	290
Carter	55	50	3,592	6,063	213	287	14	508
Cherokee	14	17	470	495	19	21	1	47
Choctaw	26	14	1,465	1,687	54	55	-	603
Cimarron	32	21	432	1,819	38	43	2	67
Cleveland	29	37	778	1,112	56	73	1	78
Coal	9	36	199	1,102	9	12	1	11
Comanche	88	85	5,911	8,561	331	361	13	388
Cotton	23	35	1,086	2,534	37	34	4	41
Craig	29	29	951	1,943	36	55	14	89
Creek	70	63	2,831	4,952	158	175	8	282
Custer 3/	92	66	3,074	10,128	181	215	12	389
Delaware	5	6	38	132	2	3	-	2
Dewey	31	40	488	1,696	41	45	5	21
Ellis	39	32	593	3,270	35	43	2	47
Garfield	121	123	9,285	29,242	412	623	16	1,730
Garvin	59	58	1,683	3,198	76	70	12	135
Grady 3/	94	72	12,614	14,150	226	273	22	1,265
Grant	64	55	2,644	3,384	53	89	4	133
Greer	36	34	983	2,258	39	47	2	42
Harmon	21	43	737	2,370	33	31	1	49
Harper	35	40	414	2,795	31	25	1	24
Haskell	17	25	314	523	13	16	1	91
Hughes	27	42	398	2,815	46	63	1	146
Jackson	85	89	5,305	14,340	238	275	12	402
Jefferson	41	35	1,341	1,492	59	69	6	38
Johnston	15	36	360	554	10	14	6	3
Kay 3/	87	70	5,709	13,041	274	359	16	547
Kingfisher	48	46	1,739	2,684	70	86	3	117
Kiowa	102	104	4,757	9,715	170	184	12	158
Latimer	5	5	173	194	7	7	-	23
OKLAHOMA (continued)								
Le Flore	27	25	$533	$1,177	33	$37	$1	$33
Lincoln	45	45	1,283	2,171	54	70	4	189
Logan	55	54	1,595	4,716	120	164	13	119
Love	10	5	314	141	8	13	-	3
McClain	41	40	666	3,047	41	41	1	18
McCurtain	23	28	442	1,465	31	38	-	29
McIntosh	25	14	853	556	45	29	1	50
Major	45	45	1,240	1,923	51	58	2	126
Marshall	8	12	266	843	12	16	-	8
Mayes	25	31	647	1,201	35	42	2	62
Murray	17	17	480	731	21	34	1	14
Muskogee 3/	125	106	15,737	23,814	420	528	46	1,571
Noble	34	35	814	2,424	45	50	8	44
Nowata	18	19	435	911	19	33	8	36
Okfuskee	29	38	1,044	2,749	44	38	2	68
Oklahoma 1/	426	506	94,697	320,186	3,771	5,813	154	11,035
Okmulgee	50	69	3,417	6,712	203	262	16	522
Osage	49	51	1,524	2,266	80	106	5	228
Ottawa	39	44	1,630	3,939	80	107	2	201
Pawnee	24	24	584	1,059	28	44	7	34
Payne 3/	51	36	3,073	2,975	169	203	11	415
Pittsburg	52	53	3,071	7,622	171	261	14	510
Pontotoc	33	46	1,736	3,615	84	118	5	230
Pottawatomie 31/	52	94	3,292	13,138	198	249	7	414
Pushmataha	9	13	369	259	19	24	1	46
Roger Mills	49	32	799	1,952	41	40	5	43
Rogers	29	24	1,900	1,336	185	190	3	110
Seminole 31/	73	101	3,142	26,379	178	288	28	1,583
Sequoyah	13	14	325	255	15	18	4	21
Stephens	57	76	2,352	5,109	110	130	10	295
Texas	53	52	776	5,899	57	67	1	217
Tillman	63	79	3,455	7,394	96	104	5	46
Tulsa 32/	406	306	57,386	107,229	2,331	3,765	90	6,356
Wagoner	29	20	960	423	32	32	3	71
Washington	29	29	4,730	6,175	61	122	3	184
Washita 3/	81	59	3,367	5,062	103	100	6	71
Woods	51	47	1,269	6,132	59	69	3	130
Woodward	43	36	1,553	3,517	59	94	11	202
OREGON								
Total	1,333	1,439	202,146	466,831	9,705	14,511	643	26,402
Baker 1/	15	29	1,642	4,788	77	116	6	355
Benton	11	11	975	1,375	47	74	1	42
Clackamas 2/	25	8	819	412	31	54	9	54
Clatsop	28	33	3,060	5,462	122	190	9	356
Columbia	12	6	397	253	23	40	4	30
Coos	36	30	2,385	3,194	101	159	11	238
Crook	4	7	97	238	5	6	-	7
Curry	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Deschutes	21	20	1,674	1,792	77	110	2	182
Douglas	26	29	968	1,514	59	90	1	109
Gilliam	9	9	210	383	17	27	1	17
Grant	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Harney	4	2	161	(X)	12	12	-	9
Hood River	6	14	2,387	5,292	293	298	2	431
Jackson	39	36	4,825	5,266	265	416	81	584
Jefferson	5	4	90	310	6	6	-	10
Josephine	18	8	1,101	933	45	65	5	86
Klamath 2/	44	28	4,074	5,337	192	310	9	587
Lake	4	2	103	(X)	2	4	-	7
Lane 2/	53	34	4,453	5,690	198	302	9	428
Lincoln	10	4	239	131	15	24	1	13
Linn	23	26	1,471	2,167	78	107	5	246
Malheur	11	10	911	979	36	58	1	123
Marion 1/	44	63	4,342	4,960	327	312	7	547
Morrow 1/	4	15	107	1,755	4	4	-	9
Multnomah 33/	729	875	155,853	389,959	7,090	10,999	413	21,015
Polk	8	12	343	2,060	13	20	2	29
Sherman	5	5	199	171	5	10	1	9
Tillamook	13	8	495	658	23	34	3	44
Umatilla	37	42	2,811	12,493	167	184	31	185
Union	22	21	1,382	1,642	58	75	3	158
Wallowa	4	5	125	746	5	8	-	10
Wasco	21	17	1,705	2,186	151	168	21	102
Washington	14	10	1,238	855	43	73	2	465
Wheeler	3	1	146	(X)	13	17	1	9
Yamhill	20	17	1,275	578	101	136	2	150
PENNSYLVANIA								
Total	9,705	10,542	2,190,331	4,777,292	75,264	116,071	3,156	169,681
Adams 1/	17	57	870	2,382	43	73	3	66

Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 9 —WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
PENNSYLVANIA (continued)								
Allegheny 34/	1,713	1,974	$603,794	$1,562,580	16,136	$26,169	$741	$31,102
Armstrong 23/	41	17	5,140	3,571	128	223	5	921
Beaver	66	65	9,945	12,625	378	501	27	1,414
Bedford	19	21	1,164	1,464	53	53	3	112
Berks	217	235	35,067	57,939	1,400	2,090	83	2,573
Blair	114	122	20,983	35,623	742	965	30	1,867
Bradford	43	41	2,529	2,350	129	181	11	292
Bucks 23/	58	28	2,818	2,365	141	181	12	219
Butler 23/	76	51	5,477	12,741	259	371	12	622
Cambria	163	130	14,867	24,784	789	1,101	60	1,625
Cameron	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Carbon	28	17	1,896	3,751	69	98	2	128
Centre	36	22	2,681	4,824	159	182	2	322
Chester	75	66	5,780	11,928	510	684	34	1,090
Clarion	28	17	2,885	557	77	166	6	280
Clearfield 23/	69	38	6,374	6,797	275	370	12	653
Clinton	19	27	1,031	1,690	57	65	3	133
Columbia	21	19	1,238	8,015	67	80	9	113
Crawford 23/	67	42	3,205	4,524	234	293	18	420
Cumberland	44	58	2,754	3,727	137	165	3	217
Dauphin	206	186	55,251	51,604	1,961	2,555	66	4,532
Delaware	90	76	10,046	23,935	653	980	16	895
Elk	13	8	546	597	28	32	-	41
Erie	168	184	14,856	34,621	904	1,143	45	1,940
Fayette	83	102	8,091	17,591	431	562	19	778
Forest	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Franklin	59	50	4,618	5,462	271	319	16	485
Fulton	7	7	42	40	2	1	-	2
Greene	17	27	634	1,727	33	51	8	95
Huntingdon	21	27	2,146	3,091	136	170	1	361
Indiana	41	29	2,663	3,182	154	175	3	348
Jefferson	41	32	2,124	3,350	125	160	5	330
Juniata	1	6	(X)	(X)	(X)	(X)	(X)	(X)
Lackawanna	293	315	66,265	115,802	2,326	3,327	84	4,719
Lancaster	226	258	27,087	62,282	1,488	1,940	109	6,115
Lawrence	70	53	7,761	10,254	385	561	20	1,056
Lebanon	60	46	3,993	5,923	222	306	27	592
Lehigh	144	138	21,684	48,179	1,520	2,286	39	2,758
Luzerne	339	365	42,796	82,096	1,952	2,671	98	4,507
Lycoming	75	72	5,316	9,954	337	438	[illegible]	855
McKean	51	47	4,717	15,546	292	452	10	831
Mercer	43	45	11,682	7,802	342	594	11	944
Mifflin 23/	45	27	2,384	2,739	199	207	9	207
Monroe 23/	34	19	1,650	1,694	93	135	2	202
Montgomery 23/	139	106	14,843	20,466	719	1,091	30	1,544
Montour	5	8	339	585	18	25	1	114
Northampton	128	115	19,530	55,001	718	1,198	41	1,268
Northumberland	85	75	7,071	11,792	368	489	22	840
Perry 1/	8	27	312	930	17	22	1	12
Philadelphia 35/	3,418	4,357	1,047,178	2,280,884	33,980	55,093	1,188	81,355
Pike	1	3	(X)	165	(X)	(X)	(X)	(X)
Potter	16	15	457	352	15	19	[illegible]	79
Schuylkill 23/	191	122	16,129	17,803	944	1,171	30	1,429
Snyder	6	11	144	290	7	13	1	9
Somerset	43	47	1,580	3,273	73	99	11	225
Sullivan	1	3	(X)	56	(X)	(X)	(X)	(X)
Susquehanna	21	13	1,277	523	27	91	3	70
Tioga 1/	14	39	585	1,588	33	35	3	38
Union 23/	19	6	559	349	41	53	2	180
Venango	51	53	11,217	39,040	454	628	8	555
Warren	18	29	2,365	8,200	115	123	2	205
Washington 23/	126	84	8,922	14,018	430	565	35	940
Wayne	15	15	652	664	37	53	2	47
Westmoreland 23/	141	86	11,435	19,335	519	730	68	1,692
Wyoming	12	9	954	786	37	57	1	33
York	185	170	17,742	28,098	1,060	1,382	33	2,675
RHODE ISLAND								
Total	579	737	148,702	300,072	5,252	7,994	170	15,382
Bristol	5	5	88	89	20	11	1	1
Kent	9	8	700	1,690	53	73	4	106
Newport	21	32	2,030	6,399	123	170	[illegible]	296
Providence 5/	522	690	144,974	290,499	5,010	7,677	159	14,859
Washington	22	12	910	1,395	46	63	3	120
SOUTH CAROLINA								
Total	1,242	1,539	172,062	333,528	4,936	6,393	200	12,761
Abbeville 1/	6	28	348	1,137	[illegible]	9	-	13
Aiken	25	22	1,856	1,984	70	77	6	122

County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
SOUTH CAROLINA (continued)								
Allendale	5	13	$150	$891	8	$11	-	$7
Anderson 1/	41	89	5,829	9,287	194	278	$8	530
Bamberg 2/	32	11	683	685	47	41	4	43
Barnwell	17	11	789	408	15	15	-	13
Beaufort	10	8	682	950	35	45	-	38
Berkeley	4	6	358	365	17	16	-	28
Calhoun 1/	7	33	460	1,791	22	21	5	56
Charleston	140	111	51,935	45,897	953	1,379	25	2,542
Cherokee	12	13	451	1,033	24	28	2	36
Chester	13	31	1,949	2,908	32	73	2	117
Chesterfield	10	22	713	1,731	33	37	-	27
Clarendon 1/	6	25	209	1,033	10	13	-	9
Colleton	24	15	617	1,151	27	33	-	33
Darlington	32	36	3,241	6,675	75	100	5	222
Dillon	30	24	2,858	1,275	37	46	4	188
Dorchester	9	10	359	613	13	20	2	12
Edgefield	22	7	598	446	16	19	1	10
Fairfield	10	24	433	937	18	17	1	33
Florence	80	51	10,377	10,908	269	358	25	280
Georgetown	15	19	851	1,938	70	70	1	153
Greenville	124	157	33,924	93,543	549	533	24	1,967
Greenwood	16	31	1,214	4,003	73	84	1	136
Hampton	13	13	488	(X)	24	29	2	24
Horry	23	13	2,122	1,405	43	55	5	45
Jasper	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Kershaw	9	8	505	915	17	21	1	36
Lancaster	8	22	1,027	1,280	40	42	1	51
Laurens	24	36	2,000	3,114	67	58	2	152
Lee	11	14	698	788	16	19	1	23
Lexington	26	21	1,450	882	45	59	3	50
McCormick	2	11	(X)	351	(X)	(X)	(X)	(X)
Marion 36/	30	50	6,767	3,984	121	157	25	50
Marlboro	29	16	2,206	3,264	42	45	3	97
Newberry	20	24	3,343	4,082	42	55	1	57
Oconee	11	23	648	3,076	30	39	1	109
Orangeburg 1/	51	74	2,087	8,138	95	109	5	103
Pickens 1/	9	17	596	4,160	23	31	1	56
Richland	114	138	26,254	47,162	939	1,281	15	3,748
Saluda	10	12	373	763	10	11	1	15
Spartanburg 1/	71	143	13,107	38,588	411	670	6	1,004
Sumter	34	35	2,595	9,144	109	157	2	174
Union	12	20	835	2,409	39	56	2	96
Williamsburg	13	51	518	1,509	40	28	1	12
York	30	40	3,307	5,313	57	85	6	241
SOUTH DAKOTA								
Total	1,756	1,973	73,839	236,280	4,052	5,327	207	11,662
Armstrong	-	-	-	-	-	-	-	-
Aurora 1/	5	15	103	783	5	5	-	10
Beadle	42	58	2,389	3,970	138	181	12	340
Bennett	1	-	(X)	-	(X)	(X)	(X)	(X)
Bon Homme 1/	20	37	331	2,358	25	27	1	35
Brookings	44	50	2,429	4,390	115	138	9	401
Brown	118	135	7,632	24,610	454	626	20	1,755
Brule	12	20	570	1,894	24	44	-	106
Buffalo	-	-	-	-	-	-	-	-
Butte	19	21	1,295	2,053	42	70	1	163
Campbell	14	21	406	1,432	13	18	1	39
Charles Mix 1/	24	40	465	3,525	23	34	3	50
Clark	33	41	773	2,487	32	42	2	54
Clay 1/	12	19	272	1,302	12	30	2	35
Codington 1/	49	63	2,639	18,563	165	226	2	783
Corson	22	23	614	1,894	21	52	1	83
Custer	4	3	70	147	6	13	-	10
Davison	50	33	3,858	9,810	245	284	9	433
Day	43	59	1,234	3,286	106	90	2	150
Deuel	24	34	509	1,699	27	29	-	40
Dewey 1/	18	28	348	1,634	18	22	1	57
Douglas 1/	14	25	285	2,627	11	11	-	17
Edmunds	37	27	780	1,925	26	33	1	84
Fall River	13	11	244	557	18	53	-	29
Faulk	31	41	911	3,023	31	45	2	128
Grant	33	40	808	2,450	42	57	1	83
Gregory	24	27	619	1,961	26	34	-	83
Haakon	[illegible]	6	323	1,254	11	25	1	50
Hamlin	43	37	814	2,402	30	38	3	86
Hand 1/	16	27	358	2,615	15	21	1	23
Hanson 1/	15	24	177	1,672	10	11	1	19
Harding	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Hughes	14	19	492	1,880	30	53	1	112
Hutchinson	48	42	895	3,766	40	37	2	99
Hyde	11	11	337	833	15	22	1	41
Jackson	15	10	306	1,175	16	34	-	33

Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

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County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
SOUTH DAKOTA (continued)								
Jerauld 1/	15	19	$258	$1,951	17	$20	-	$22
Jones	8	6	177	256	13	18	$1	12
Kingsbury	48	51	1,461	4,292	85	87	11	76
Lake	29	25	1,306	3,136	90	102	2	104
Lawrence	32	18	2,179	2,052	90	157	8	326
Lincoln	21	56	1,115	2,797	16	24	5	32
Lyman	19	25	398	1,501	16	20	-	32
McCook 1/	26	33	286	2,827	18	18	1	35
McPherson	46	37	1,045	2,386	28	38	2	62
Marshall	41	50	678	2,411	39	43	1	74
Meade	13	13	427	1,126	16	27	1	44
Mellette	5	8	77	116	5	10	-	8
Miner 1/	18	57	197	2,668	15	15	-	21
Minnehaha	143	138	15,497	49,963	1,011	1,388	50	3,350
Moody	19	18	518	1,363	21	24	-	61
Pennington	49	50	3,257	4,439	148	238	11	514
Perkins 1/	16	14	652	3,313	17	27	3	80
Potter	27	50	767	2,640	23	34	3	65
Roberts	70	54	1,482	3,884	114	89	2	156
Sanborn	24	20	448	1,763	37	36	5	44
Shannon	-	-	-	-	-	-	-	-
Spink	53	66	1,250	4,069	54	70	1	125
Stanley	4	2	58	(X)	4	6	1	7
Sully 1/	7	15	217	1,499	7	10	-	20
Todd	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Tripp	21	42	1,326	4,997	55	94	13	52
Turner	53	35	722	3,083	36	44	-	53
Union	24	22	564	2,223	19	21	1	37
Walworth	28	32	1,887	3,549	65	77	1	167
Washabaugh	1	-	(X)	-	(X)	(X)	(X)	(X)
Washington	-	-	-	-	-	-	-	-
Yankton	26	32	2,126	4,619	174	164	2	359
Ziebach	8	5	124	298	7	9	1	18
TENNESSEE								
Total	1,967	2,256	390,442	1,068,981	16,065	20,287	552	51,406
Anderson	3	1	58	(X)	6	11	-	24
Bedford 1/	13	50	358	2,422	23	29	2	55
Benton	4	5	90	323	3	5	1	1
Bledsoe	1	(X)	(X)	-	(X)	(X)	(X)	(X)
Blount	8	8	1,061	898	43	74	3	105
Bradley	13	8	697	1,236	49	60	1	68
Campbell	13	15	1,063	1,958	54	89	1	150
Cannon	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Carroll 1/	16	27	877	3,795	36	41	3	66
Carter	5	3	369	549	19	27	-	35
Cheatham	-	2	-	(X)	-	-	-	-
Chester	8	11	790	679	12	8	-	22
Claiborne	6	13	392	1,104	14	22	4	17
Clay	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Cocke	5	8	538	838	21	24	1	65
Coffee	16	24	867	1,549	47	69	1	96
Crockett	4	5	89	856	7	12	1	4
Cumberland	5	3	362	381	19	15	-	31
Davidson 2/	308	225	76,845	139,744	3,090	3,762	115	6,372
Decatur	8	4	(X)	(X)	(X)	(X)	(X)	(X)
De Kalb	2	5	(X)	(X)	-	(X)	(X)	(X)
Dickson	11	19	543	791	31	39	-	63
Dyer 1/	22	42	3,143	9,694	182	179	7	433
Fayette	8	6	626	583	34	38	1	51
Fentress	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Franklin	10	13	386	860	18	21	3	12
Gibson 1/	35	54	3,539	10,420	92	124	7	234
Giles	28	24	1,173	2,325	67	72	3	154
Grainger	-	2	-	(X)	-	-	-	-
Greene	18	11	2,972	1,884	75	104	6	73
Grundy	3	1	42	(X)	2	4	-	2
Hamblen	17	18	2,451	3,913	127	159	7	245
Hamilton 2/	158	135	29,654	62,754	1,301	1,650	43	2,585
Hancock	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Hardeman	6	9	251	715	14	20	1	26
Hardin	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Hawkins	5	5	431	608	17	22	-	53
Haywood	4	11	354	3,145	16	25	-	54
Henderson	8	7	755	1,390	30	34	1	75
Henry	11	19	664	1,361	46	53	1	241
Hickman	4	7	88	152	10	12	-	9
Houston	1	-	(X)	(X)	(X)	(X)	(X)	(X)
Humphreys	15	15	429	257	15	19	1	25
Jackson	4	2	33	(X)	2	1	-	1
Jefferson	4	1	69	(X)	6	6	-	11
Johnson	2	2	(X)	(X)	(X)	(X)	(X)	(X)
TENNESSEE (continued)								
Knox	143	137	$27,045	$53,712	1,301	$1,749	$31	$2,973
Lake	3	13	136	1,390	3	5	-	5
Lauderdale 37/	7	16	183	8,421	3	6	1	5
Lawrence 1/	11	40	482	2,273	25	50	-	35
Lewis	4	5	67	86	4	5	-	12
Lincoln	35	58	1,612	4,348	74	69	4	126
Loudon	9	5	368	128	35	31	2	24
McMinn	17	12	1,194	1,263	52	71	2	87
McNairy	8	9	280	623	17	29	2	21
Macon	2	-	(X)	(X)	(X)	(X)	(X)	(X)
Madison	43	29	4,227	12,112	224	311	7	457
Marion	5	4	535	461	18	26	1	29
Marshall	18	10	827	658	48	44	2	62
Maury 8/	29	15	2,927	3,853	121	175	19	278
Meigs	1	-	(X)	-	(X)	(X)	-	(X)
Monroe	4	12	366	764	21	31	-	46
Montgomery	54	55	8,684	13,328	386	530	96	2,257
Moore	-	2	-	(X)	-	-	-	-
Morgan	3	2	63	(X)	5	9	-	6
Obion	26	22	1,038	3,415	56	65	3	131
Overton	3	5	213	810	11	11	1	23
Perry	-	5	-	62	-	-	-	-
Pickett	-	-	-	-	-	-	-	-
Polk	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Putnam	21	19	1,642	2,072	74	87	7	95
Rhea	5	6	125	893	11	20	-	10
Roane	8	11	836	1,596	43	56	1	69
Robertson	32	36	5,648	8,253	143	189	38	106
Rutherford	23	24	1,616	3,048	89	94	1	274
Scott	4	4	263	378	14	18	-	28
Sequatchie	4	1	52	(X)	4	8	1	5
Sevier	4	12	165	279	10	12	-	14
Shelby 34/	415	636	179,500	656,084	6,875	8,657	151	30,840
Smith 8/	23	13	970	1,394	35	45	14	12
Stewart	2	-	(X)	-	(X)	(X)	(X)	(X)
Sullivan	26	27	4,527	6,559	223	322	5	603
Sumner 8/	17	6	1,355	920	53	63	7	77
Tipton	8	5	1,057	1,980	35	49	-	121
Trousdale	6	4	533	945	16	22	3	4
Unicoi	2	-	(X)	-	(X)	(X)	(X)	(X)
Union	1	-	(X)	-	(X)	(X)	(X)	(X)
Van Buren	-	2	-	(X)	-	-	-	-
Warren 1/	14	28	728	1,416	46	54	8	240
Washington	31	54	4,265	7,987	208	296	7	467
Wayne	3	2	49	(X)	3	8	1	4
Weakley 1/	22	47	1,473	3,605	45	62	8	128
White	12	10	496	735	28	53	10	58
Williamson	18	12	516	931	43	39	6	37
Wilson	28	24	1,362	2,900	76	74	3	126
TEXAS								
Total	7,525	9,606	1,097,400	2,804,518	39,328	54,455	2,115	160,102
Anderson	18	26	1,092	3,407	65	72	1	220
Andrews	-	-	-	-	-	-	-	-
Angelina	27	21	3,015	2,425	37	99	1	193
Aransas	6	7	57	201	8	9	2	4
Archer	7	12	101	631	8	9	-	6
Armstrong	10	12	576	1,250	11	13	1	42
Atascosa	12	28	227	925	23	50	1	40
Austin	20	31	252	1,052	23	31	4	22
Bailey	9	10	502	1,962	16	23	-	22
Bandera	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Bastrop	17	17	660	1,212	18	32	5	31
Baylor	16	15	490	554	23	28	1	248
Bee	14	28	1,006	1,918	33	42	1	107
Bell 1/	37	98	2,049	13,150	105	141	3	221
Bexar	377	544	60,297	133,886	3,414	4,013	107	8,528
Blanco	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Borden	-	-	-	-	-	-	-	-
Bosque	28	34	603	912	26	51	14	58
Bowie	52	51	1,913	5,920	148	173	5	140
Brazoria	30	31	324	701	24	32	2	41
Brazos	20	8	1,819	2,684	130	102	2	260
Brewster	8	5	534	1,862	24	35	-	85
Briscoe	15	17	371	1,420	10	18	2	11
Brooks	9	5	120	181	12	15	-	11
Brown	64	44	2,898	15,905	193	199	16	319
Burleson	7	8	201	319	10	15	-	21
Burnet	23	19	548	493	8	15	3	20
Caldwell	20	34	868	7,002	49	73	3	176
Calhoun	14	17	151	597	24	31	12	6
Callahan 1/	9	29	129	944	11	15	2	23

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
TEXAS (continued)								
Cameron	123	149	$11,000	$20,340	465	$714	$132	$781
Camp	8	15	373	2,588	10	17	6	37
Carson	24	28	945	4,297	43	66	3	89
Cass	9	14	501	1,267	24	34	-	69
Castro	12	15	223	2,778	12	15	1	13
Chambers	7	8	149	262	6	13	2	25
Cherokee	27	52	2,409	7,223	101	145	18	200
Childress	29	35	2,266	2,897	81	96	1	281
Clay	10	20	526	636	32	41	3	26
Cochran	2	4	(X)	68	(X)	(X)	(X)	(X)
Coke	6	4	107	123	8	9	-	9
Coleman	47	42	1,501	2,864	45	59	2	112
Collin 1/	59	110	4,146	10,663	127	168	14	317
Collingsworth	37	38	2,001	3,653	77	77	5	96
Colorado	24	35	1,003	1,282	49	53	4	44
Comal	19	15	557	1,159	31	40	2	39
Comanche	29	37	1,220	2,115	50	61	15	75
Concho	7	18	165	1,145	10	16	1	16
Cooke 1/	28	73	1,166	4,867	62	78	2	133
Coryell	24	57	755	2,967	32	43	2	33
Cottle	14	30	457	2,469	28	27	-	13
Crane	-	1	-	(X)	-	-	-	-
Crockett	4	2	204	(X)	9	18	3	18
Crosby	26	55	907	2,772	50	51	2	23
Culberson	4	1	91	(X)	6	9	-	18
Dallam	15	18	296	1,984	21	33	-	25
Dallas	743	886	321,573	735,816	7,868	12,132	226	43,542
Dawson	17	39	673	3,123	35	48	6	168
Deaf Smith	12	14	588	2,001	18	26	1	57
Delta 1/	10	45	196	3,984	15	12	-	27
Denton	48	36	2,054	2,129	86	101	9	130
DeWitt	32	38	1,675	5,342	95	117	6	172
Dickens	8	21	478	1,791	16	24	1	52
Dimmit	9	17	203	1,068	14	19	1	12
Donley	14	35	677	3,105	12	28	3	22
Duval	7	7	315	238	9	15	3	51
Eastland	46	64	1,335	4,859	68	88	3	248
Ector	10	11	232	497	14	31	9	119
Edwards	-	2	-	(X)	-	-	-	-
Ellis 1/	41	125	1,988	11,093	68	89	7	95
El Paso	193	230	30,549	75,413	1,434	1,826	57	3,375
Erath	23	41	921	2,526	60	66	7	70
Falls 1/	17	54	279	6,503	25	40	1	22
Fannin	45	36	2,256	1,349	50	110	23	170
Fayette 1/	40	82	1,058	4,635	69	77	2	142
Fisher	11	16	651	1,141	31	31	-	24
Floyd	25	49	1,069	4,778	39	49	5	115
Foard	15	23	712	1,450	24	32	2	21
Fort Bend	13	29	483	1,291	32	53	1	31
Franklin	5	15	72	538	4	8	2	16
Freestone	8	26	204	1,510	22	24	1	28
Frio	7	9	90	198	10	14	-	10
Gaines	8	6	134	294	7	12	-	15
Galveston	76	110	17,289	115,677	547	766	36	5,170
Garza 1/	8	24	165	757	15	18	-	12
Gillespie	24	11	1,423	823	52	51	3	111
Glasscock	-	-	-	-	-	-	-	-
Goliad	6	14	75	627	9	9	-	8
Gonzales	34	20	1,808	2,587	54	85	16	114
Gray	48	66	6,533	10,949	109	184	11	1,324
Grayson	59	77	7,456	11,262	354	430	8	1,037
Gregg 39/	103	19	11,314	10,274	417	620	45	2,052
Grimes	17	15	603	936	30	39	3	27
Guadalupe	22	14	1,309	1,057	79	81	7	100
Hale	53	68	2,721	10,477	121	133	7	249
Hall	40	43	3,089	5,296	37	58	9	88
Hamilton	23	40	956	1,700	45	56	2	46
Hansford	15	30	339	3,901	16	21	1	45
Hardeman	29	38	1,422	3,542	57	69	5	149
Hardin	10	10	602	750	176	130	-	291
Harris	645	537	213,102	526,300	7,294	10,831	234	41,263
Harrison	50	82	1,793	2,448	116	141	2	238
Hartley	4	5	56	818	5	6	2	4
Haskell	22	44	561	2,617	35	34	1	27
Hays	13	19	1,121	2,336	48	59	3	87
Hemphill	10	18	232	2,785	12	15	-	16
Henderson 1/	12	54	605	3,674	31	43	1	72
Hidalgo	120	123	6,517	12,649	356	536	122	454
Hill 1/	45	118	2,686	10,999	121	126	8	181
Hockley	16	21	504	1,835	16	24	-	26
Hood	12	17	234	406	12	16	-	26
Hopkins	18	39	734	3,296	40	56	3	72
Houston	30	30	2,177	3,505	45	58	4	145
Howard	35	54	1,640	4,827	84	126	21	376
Hudspeth	5	7	99	164	7	9	-	9
TEXAS (continued)								
Hunt 1/	81	125	$9,075	$16,835	251	$288	$28	$1,091
Hutchinson	26	32	784	3,338	43	59	3	306
Irion	5	6	481	503	10	15	-	14
Jack	8	12	161	928	6	12	1	14
Jackson	10	18	209	353	8	11	2	8
Jasper	18	14	1,081	1,459	64	47	1	173
Jeff Davis	-	1	-	(X)	-	-	-	-
Jefferson	158	101	20,977	35,456	1,002	1,367	37	2,815
Jim Hogg	10	6	427	1,169	19	29	-	78
Jim Wells	14	13	551	1,002	34	44	1	61
Johnson	40	73	1,417	3,206	47	66	2	83
Jones	41	58	3,438	6,706	102	122	5	267
Karnes 1/	15	40	946	2,189	44	52	-	139
Kaufman 1/	26	85	1,023	8,297	58	81	3	130
Kendall	9	11	167	239	15	23	-	25
Kenedy	-	-	-	-	-	-	-	-
Kent	2	9	(X)	513	(X)	(X)	(X)	(X)
Kerr	10	9	1,889	2,876	30	44	3	45
Kimble	4	4	520	388	5	5	1	72
King	-	1	-	(X)	-	-	-	-
Kinney	2	-	(X)	-	(X)	(X)	(X)	(X)
Kleberg	7	7	289	1,071	13	24	-	31
Knox	11	27	174	1,583	18	24	1	18
Lamar	45	35	3,512	6,311	276	297	5	580
Lamb	18	38	456	3,891	21	35	1	31
Lampasas	19	17	838	2,508	36	44	2	82
La Salle	6	14	79	524	6	9	1	8
Lavaca	23	45	586	1,135	38	55	4	36
Lee	10	23	471	1,153	21	32	-	28
Leon 1/	9	45	218	3,717	10	13	-	19
Liberty	22	18	448	837	35	50	3	65
Limestone	27	57	1,108	5,465	68	106	3	160
Lipscomb 1/	16	29	287	3,428	17	24	-	30
Live Oak	6	12	111	263	11	14	-	13
Llano	18	11	803	1,232	34	47	1	132
Loving	-	-	-	-	-	-	-	-
Lubbock	76	98	9,079	27,492	651	449	27	821
Lynn	15	38	534	2,353	27	36	-	20
McCulloch	26	23	1,873	2,592	43	53	2	101
McLennan	114	186	31,090	74,373	1,170	1,437	70	6,152
McMullen	-	1	-	(X)	-	-	-	-
Madison 1/	6	27	141	828	13	25	-	12
Marion	7	7	512	777	24	32	-	62
Martin	4	9	43	226	5	5	-	5
Mason	3	13	55	534	3	4	-	2
Matagorda	18	27	2,016	1,057	41	54	-	118
Maverick	9	9	201	833	21	17	-	33
Medina	18	22	593	804	26	30	2	36
Menard	14	10	160	1,006	12	22	1	16
Midland	10	11	454	790	30	39	-	70
Milam	25	34	1,224	5,536	63	78	1	148
Mills	10	31	277	2,044	12	15	2	6
Mitchell 1/	6	29	152	2,637	14	18	-	10
Montague	23	32	709	2,038	33	43	2	72
Montgomery 40/	27	15	2,070	279	77	137	10	235
Moore	7	-	75	-	3	6	-	4
Morris	5	9	80	444	5	8	-	5
Motley	10	18	340	1,035	18	20	-	8
Nacogdoches	25	27	1,858	4,444	124	152	10	226
Navarro 1/	47	138	5,442	14,995	172	264	11	454
Newton	1	3	(X)	94	(X)	(X)	(X)	(X)
Nolan	25	36	2,436	12,837	142	174	8	673
Nueces	83	70	12,508	12,305	533	649	53	2,105
Ochiltree	19	22	268	4,594	19	28	-	33
Oldham	12	20	135	2,180	9	12	1	11
Orange	12	13	1,160	2,323	63	95	-	178
Palo Pinto	23	22	879	669	49	73	1	50
Panola	8	53	268	1,655	10	18	-	32
Parker	16	34	726	3,695	46	58	1	98
Parmer	19	30	784	2,366	33	41	1	36
Pecos	5	10	101	339	9	10	-	17
Polk	11	10	606	367	29	47	-	89
Potter	110	111	12,599	61,067	749	1,135	42	2,462
Presidio	11	7	321	662	18	26	1	78
Rains	3	13	51	478	3	2	-	2
Randall	13	9	286	456	12	17	-	12
Reagan	4	7	283	877	5	8	1	58
Real	3	4	37	175	3	5	-	6
Red River	18	38	719	1,900	43	53	3	82
Reeves	19	14	650	1,211	54	46	-	125
Refugio	15	19	910	1,007	25	50	6	150
Roberts	7	8	161	236	8	9	-	10
Robertson	15	21	626	2,291	20	35	1	51
Rockwall 1/	7	22	108	1,682	9	10	-	3
Runnels	32	54	2,668	5,181	50	66	7	755

WHOLESALE DISTRIBUTION: 1933

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(All values expressed in thousands of dollars)

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County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
TEXAS (continued)								
Rusk	55	48	$1,694	$3,218	70	$111	$1	$425
Sabine	4	14	82	695	7	7	-	5
San Augustine	6	9	543	1,550	14	17	1	[illegible]
San Jacinto	1	-	(X)	-	(X)	(X)	(X)	(X)
San Patricio 1/	18	54	1,036	3,757	35	66	19	[illegible]
San Saba	9	7	161	271	11	14	-	16
Schleicher	2	-	(X)	-	(X)	(X)	(X)	(X)
Scurry	12	23	331	1,862	19	26	-	30
Shackelford	14	21	233	961	16	27	[illegible]	73
Shelby	38	54	2,265	5,072	44	53	3	140
Sherman	11	12	264	3,923	16	[illegible]	-	346
Smith	56	49	7,855	14,015	311	446	25	923
Somervell	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Starr	6	5	115	168	5	10	-	15
Stephens	20	36	[illegible]	3,303	53	98	5	389
Sterling	[illegible]	3	34	56	3	4	-	5
Stonewall	7	10	470	470	17	16	1	8
Sutton	4	1	93	(X)	[illegible]	13	-	[illegible]
Swisher	22	20	1,205	4,182	38	60	7	73
Tarrant	265	[illegible]	82,227	277,525	2,448	3,537	117	9,483
Taylor	82	108	15,222	23,715	613	707	29	2,577
Terrell	[illegible]	2	318	(X)	8	14	-	14
Terry	10	28	253	2,614	12	18	-	10
Throckmorton	6	16	97	[illegible]	6	9	1	4
Titus	16	11	765	1,270	37	45	1	45
Tom Green 40/	72	58	6,776	8,753	300	263	13	587
Travis	77	80	9,136	26,344	305	682	18	1,222
Trinity	8	9	104	611	11	14	-	[illegible]
Tyler	7	6	112	205	11	18	-	10
Upshur	13	9	687	802	30	33	-	59
Upton	25	25	867	3,589	47	69	6	328
Uvalde	28	19	1,510	2,618	71	88	5	174
Val Verde	15	18	2,077	4,934	45	[illegible]	[illegible]	108
Van Zandt 1/	24	37	434	3,262	27	40	3	[illegible]
Victoria	19	41	1,265	4,270	75	93	5	177
Walker	[illegible]	17	176	958	19	29	1	33
Waller	[illegible]	12	96	196	10	15	1	6
Ward	10	25	310	3,391	17	27	2	159
Washington 40/	28	48	4,750	3,220	101	133	7	220
Webb	55	42	6,422	30,694	240	246	17	530
Wharton	27	53	1,177	2,402	58	67	1	113
Wheeler 40/	40	17	1,393	1,332	45	53	4	49
Wichita	125	145	10,326	27,155	610	812	58	1,971
Wilbarger	31	28	2,676	4,257	121	136	14	423
Willacy	9	10	162	504	13	20	1	12
Williamson	42	53	1,995	9,774	98	130	6	185
Wilson	17	27	535	994	34	33	-	47
Winkler	7	10	380	1,114	20	28	5	54
Wise	18	50	438	1,252	27	34	1	18
Wood	26	27	704	2,092	37	42	1	53
Yoakum	-	-	-	-	-	-	-	-
Young	26	29	876	2,613	43	53	3	304
Zapata	-	-	-	-	-	-	-	-
Zavalla	17	15	1,090	1,563	25	67	27	34
UTAH								
Total	653	736	86,758	180,101	4,572	6,184	185	10,475
Beaver	5	4	116	92	8	11	-	11
Box Elder 1/	20	47	486	1,429	24	52	7	46
Cache 1/	17	39	685	2,192	49	68	2	87
Carbon	25	17	1,030	1,372	37	47	2	152
Daggett	-	-	-	-	-	-	-	-
Davis	5	7	303	514	8	9	-	16
Duchesne	6	3	111	100	11	13	-	8
Emery	1	1	(X)	(X)	(X)	(X)	-	(X)
Garfield	-	-	-	-	-	-	-	-
Grand	2	1	(X)	(X)	(X)	(X)	-	(X)
Iron	13	7	749	773	30	47	4	73
Juab	12	17	307	847	18	22	3	26
Kane	2	1	(X)	(X)	(X)	(X)	-	(X)
Millard	7	9	188	177	10	15	-	21
Morgan	2	6	(X)	125	(X)	(X)	-	(X)
Piute	5	5	94	110	6	10	-	16
Rich	-	1	-	(X)	-	-	-	-
Salt Lake	382	353	62,745	133,566	3,639	4,887	141	7,654
San Juan	-	-	-	-	-	-	-	-
Sanpete	12	9	1,631	191	30	32	2	23
Sevier	14	9	509	327	17	23	1	22
Summit	7	4	113	184	9	11	-	9
Tooele	10	6	197	396	12	17	1	19
Uintah	5	8	233	(X)	13	29	1	9
Utah	42	43	3,390	2,383	161	213	15	450
Wasatch	4	5	93	156	5	8	-	16
UTAH (continued)								
Washington	4	-	$178	-	5	$8	$1	$6
Wayne	-	-	-	-	-	-	-	-
Weber 1/	56	132	13,632	$34,878	467	646	5	1,790
VERMONT								
Total	300	308	41,751	57,393	2,019	2,750	70	5,081
Addison	3	4	199	417	9	13	-	22
Bennington	11	12	551	907	36	56	1	87
Caledonia	22	26	3,103	4,888	148	231	13	634
Chittenden 2/	53	47	11,641	16,502	629	864	21	1,347
Essex	4	3	245	56	10	17	4	4
Franklin	20	32	1,342	(X)	50	73	1	136
Grand Isle	2	2	224	(X)	11	10	1	1
Lamoille	7	5	1,331	513	58	52	2	52
Orange	8	25	281	733	21	24	-	51
Orleans	18	32	2,069	2,071	70	110	1	99
Rutland 2/	60	45	6,040	7,223	289	371	13	1,317
Washington	34	39	5,445	9,727	276	346	5	525
Windham	18	14	4,894	7,007	219	312	3	439
Windsor	53	32	4,386	5,176	193	271	5	367
VIRGINIA								
Total	2,382	2,344	359,784	656,309	16,232	22,237	1,824	53,992
Accomac 1/	97	159	3,387	8,260	153	170	42	167
Albemarle	12	5	480	399	14	24	1	42
Charlottesville city	26	28	3,159	5,592	117	163	2	362
Alleghany	11	8	707	2,014	44	47	-	89
Clifton Forge city	2	3	734	581	40	58	-	74
Amelia	1	5	(X)	76	(X)	(X)	(X)	(X)
Amherst	1	-	(X)	-	(X)	(X)	(X)	(X)
Appomattox	2	2	(X)	(X)	(X)	(X)	(X)	(X)
Arlington	16	10	4,046	6,326	241	327	13	223
Alexandria city	17	16	3,071	3,479	168	234	-	548
Augusta	21	18	799	1,875	52	55	9	120
Staunton city	31	25	3,027	5,376	189	237	4	423
Bath	5	5	246	113	23	22	-	83
Bedford	13	14	554	1,058	36	35	1	46
Bland	3	1	51	(X)	1	3	-	1
Botetourt	9	5	95	142	4	9	1	5
Brunswick	8	11	572	352	8	14	2	10
Buchanan	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Buckingham	1	4	(X)	218	(X)	(X)	(X)	(X)
Campbell	13	17	499	1,387	23	29	-	34
Lynchburg city	87	86	24,283	29,642	1,177	1,692	40	3,517
Caroline	5	6	286	266	8	25	5	28
Carroll	17	10	994	1,095	33	42	4	112
Charles City	1	-	(X)	-	(X)	(X)	(X)	(X)
Charlotte	4	6	238	738	4	12	2	39
Chesterfield	10	1	850	(X)	97	90	-	119
Clarke 1/	2	2	(X)	483	(X)	(X)	(X)	(X)
Craig	4	2	54	(X)	2	4	-	2
Culpeper	17	18	1,135	2,619	46	52	1	132
Cumberland	-	2	-	(X)	-	-	-	-
Dickenson	3	5	124	159	7	11	1	19
Dinwiddie	5	4	64	202	2	2	1	15
Petersburg city	59	53	7,487	16,087	502	885	370	1,986
Elizabeth City 41/	8	14	1,171	1,733	34	50	6	75
Hampton city 41/	23	-	1,049	-	155	185	82	144
Essex	5	3	241	132	7	17	1	35
Fairfax	3	2	305	(X)	4	32	25	7
Fauquier	7	10	522	617	24	29	-	31
Floyd	5	-	55	-	-	1	1	3
Fluvanna	4	5	174	179	5	11	-	7
Franklin	12	3	552	438	14	24	2	59
Frederick	2	-	(X)	-	(X)	(X)	(X)	(X)
Winchester city	28	28	2,114	4,199	122	147	5	225
Giles	8	6	288	355	21	26	1	60
Gloucester	5	8	588	331	17	34	1	25
Goochland	3	2	170	(X)	12	11	-	34
Grayson 1/	6	21	483	2,290	15	14	1	64
Greene	4	-	7	-	-	-	-	-
Greensville	11	5	890	575	49	57	1	152
Halifax	19	22	3,933	8,125	160	183	12	1,055
Hanover	4	2	296	(X)	21	15	2	41
Henrico	3	1	56	(X)	33	14	-	-

Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 9.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of establishments 1933	Number of establishments 1929	Net sales 1933	Net sales 1929	Full-time employees (average)	Pay roll Total	Pay roll Part-time	Stocks on hand (end of year)
VIRGINIA (continued)								
Richmond city	401	416	$103,989	$233,611	4,737	$6,996	$501	$24,643
Henry 4/	2	5	(X)	1,015	(X)	(X)	(X)	(X)
Martinsville city 4/	-	-	-	-	-	-	-	-
Highland 1/	13	10	585	538	50	57	-	124
Isle of Wight	23	9	1,120	128	25	76	16	359
James City	3	5	251	305	10	18	1	8
Williamsburg city	-	-	-	-	-	-	-	-
King and Queen	3	2	111	(X)	3	6	1	3
King George	-	-	-	-	-	-	-	-
King William	6	4	291	299	17	26	-	20
Lancaster	11	7	416	319	41	51	4	35
Lee	4	3	222	250	7	13	1	14
Loudoun 1/	9	21	229	1,598	15	17	1	8
Louisa	7	13	330	649	10	20	2	20
Lunenburg	4	8	562	860	16	29	3	35
Madison	-	4	-	256	-	-	-	-
Mathews	9	14	408	581	35	41	1	51
Mecklenberg	19	25	1,144	3,031	40	65	5	41
Middlesex	11	12	352	337	16	46	10	23
Montgomery	37	10	1,055	1,272	39	55	5	55
Radford city	6	1	574	(X)	19	19	2	70
Nansemond	7	5	240	199	5	24	4	30
Suffolk city 2/	43	21	10,250	3,302	532	494	50	581
Nelson	10	6	158	188	5	10	1	12
New Kent	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Norfolk	3	6	280	1,831	12	37	-	33
Norfolk city	334	319	82,933	153,754	2,711	4,078	304	9,490
Portsmouth city	26	29	2,835	4,622	216	275	12	207
South Norfolk city	5	-	358	-	24	31	-	181
Northampton	63	49	3,442	7,929	74	112	27	87
Northumberland	34	10	635	248	387	172	7	96
Nottoway	12	13	960	1,583	33	61	5	63
Orange	10	5	787	1,062	45	51	-	36
Page	13	12	385	526	20	20	2	67
Patrick	3	7	67	124	5	8	-	4
Pittsylvania	5	6	433	363	11	20	4	72
Danville city	62	68	19,793	35,913	618	749	93	1,686
Powhatan	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Prince Edward	10	10	1,060	1,743	102	89	2	142
Prince George	5	2	220	(X)	7	15	3	28
Hopewell city	11	11	520	1,389	34	41	1	65
Princess Anne	5	5	180	123	4	16	1	6
Prince William	3	8	203	361	5	8	-	4
Pulaski	16	15	839	1,202	43	50	4	108
Rappahannock	-	2	-	(X)	-	-	-	-
Richmond	9	5	146	244	15	22	4	3
Roanoke	5	4	299	352	14	16	-	25
Roanoke city	113	128	22,938	38,662	1,038	1,343	22	1,853
Rockbridge	23	20	1,053	1,208	81	90	2	104
Buena Vista city	1	2	69	(X)	3	4	-	7
Rockingham	10	18	467	1,713	24	23	-	17
Harrisonburg city	24	19	2,735	5,630	147	184	14	293
Russell	4	21	101	623	5	8	-	8
Scott	9	9	332	414	10	15	1	23
Shenandoah	21	41	877	2,248	51	60	3	98
Smyth	7	13	476	1,148	26	38	2	117
Southampton	21	13	2,525	702	303	248	9	388
Spotsylvania	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Fredericksburg city	18	11	2,041	2,534	97	139	2	318
Stafford	-	-	-	-	-	-	-	-
Surry	2	3	(X)	49	(X)	(X)	(X)	(X)
Sussex	12	8	632	441	30	57	11	135
Tazewell	22	10	1,134	1,417	57	91	5	131
Warren	6	6	278	445	15	18	-	30
Warwick	2	7	(X)	576	(X)	(X)	(X)	(X)
Newport News city	46	40	3,271	6,185	212	254	8	360
Washington	18	9	1,883	1,450	57	70	5	67
Bristol city	22	34	2,995	8,230	140	196	8	333
Westmoreland	19	9	475	397	15	25	2	17
Wise	29	29	3,514	9,302	134	195	9	500
Wythe	12	9	1,847	737	32	44	3	136
York	15	10	481	298	24	29	2	9
WASHINGTON								
Total	2,714	2,591	439,259	960,427	19,288	29,428	1,737	48,651
Adams	32	14	1,087	7,672	41	75	8	128
Asotin	3	2	67	(X)	7	5	1	1
Benton	19	13	926	1,027	35	89	2	52
WASHINGTON (continued)								
Chelan 3/	92	61	$37,468	$28,627	805	$1,215	$191	$1,547
Clallam	23	16	1,236	1,236	75	108	5	86
Clark	22	22	2,209	1,956	174	217	7	166
Columbia	8	6	448	929	24	33	1	52
Cowlitz	26	20	1,655	2,492	77	98	3	66
Douglas	17	10	301	5,893	15	34	5	70
Ferry	2	-	(X)	-	(X)	(X)	-	(X)
Franklin	8	10	578	1,698	10	23	8	22
Garfield	5	8	425	1,205	7	9	-	3
Grant	30	16	767	4,535	21	39	5	76
Grays Harbor	68	62	8,108	18,466	397	518	22	1,174
Island	11	5	505	604	32	33	2	21
Jefferson 3/	6	1	288	(X)	19	31	-	20
King 42/	1,136	1,248	231,691	577,258	9,814	15,834	494	25,868
Kitsap	29	17	2,201	1,261	121	199	16	138
Kittitas 3/	34	19	2,067	2,042	74	109	8	97
Klickitat	10	11	412	713	66	57	1	29
Lewis	37	28	2,264	5,232	158	211	4	201
Lincoln	69	65	2,578	8,198	86	150	17	286
Mason	4	3	183	136	8	14	-	16
Okanogan 3/	36	20	1,397	3,113	128	177	54	115
Pacific	14	12	467	738	16	30	2	74
Pend Oreille	6	4	183	145	10	22	1	16
Pierce	201	169	31,992	57,414	1,806	2,715	115	5,173
San Juan	6	4	117	47	7	9	-	-
Skagit 3/	48	33	3,631	2,348	315	352	11	550
Skamania	2	1	(X)	(X)	(X)	(X)	-	(X)
Snohomish	56	56	5,772	10,394	330	447	34	914
Spokane	272	295	45,614	136,787	2,277	3,196	86	6,786
Stevens	17	11	345	667	22	36	2	28
Thurston	31	16	1,936	1,825	117	167	7	177
Wahkiakum	3	-	16	-	3	5	1	5
Walla Walla	53	60	6,232	14,672	231	415	81	462
Whatcom	71	72	7,011	10,905	610	693	24	791
Whitman	59	71	3,762	11,775	125	208	27	894
Yakima 3/	159	100	33,337	38,239	1,169	1,858	492	3,114
WEST VIRGINIA								
Total	1,188	1,132	194,902	346,839	7,656	11,622	320	19,338
Barbour	9	21	402	790	33	48	5	153
Berkeley	30	22	4,540	4,337	115	128	4	1,320
Boone	4	5	567	876	17	24	-	36
Braxton	5	5	406	452	15	17	1	24
Brooke	8	7	532	724	19	34	2	33
Cabell 2/	187	136	37,992	50,661	1,316	2,120	52	2,958
Calhoun	-	1	-	(X)	-	-	-	-
Clay	2	1	(X)	(X)	(X)	(X)	(X)	(X)
Doddridge	1	1	(X)	(X)	(X)	(X)	(X)	(X)
Fayette	11	14	1,230	9,439	27	46	-	132
Gilmer	5	-	62	-	-	1	1	1
Grant	8	4	376	129	18	23	1	52
Greenbrier	15	8	1,075	1,345	47	49	5	34
Hampshire	5	3	148	422	5	6	1	5
Hancock	8	7	426	1,104	44	56	1	29
Hardy	3	3	160	85	15	17	-	5
Harrison	75	82	13,517	28,597	422	582	8	964
Jackson	10	10	808	1,640	34	40	4	100
Jefferson	24	22	878	1,458	37	55	12	71
Kanawha	126	141	40,734	77,929	1,448	2,599	34	3,982
Lewis	16	9	760	1,378	46	57	3	121
Lincoln	2	5	(X)	179	(X)	(X)	(X)	(X)
Logan	27	19	2,887	4,288	163	223	5	459
McDowell	22	21	2,888	5,961	102	159	6	505
Marion	42	37	8,416	8,093	261	338	9	643
Marshall	10	15	821	2,331	47	65	4	138
Mason	7	8	334	714	25	33	7	43
Mercer	58	50	10,198	20,199	450	774	15	1,295
Mineral	12	6	485	368	36	42	2	74
Mingo	20	15	3,003	6,004	158	240	5	622
Monongalia	27	19	2,466	4,536	142	171	6	309
Monroe 1/	2	20	(X)	1,315	(X)	(X)	(X)	(X)
Morgan	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Nicholas	2	3	(X)	156	(X)	(X)	(X)	(X)
Ohio	147	127	39,690	72,793	1,667	2,379	55	2,690
Pendleton	-	-	-	-	-	-	-	-
Pleasants	5	6	373	1,689	18	37	5	15
Pocahontas	24	40	741	1,358	22	29	2	66
Preston	13	20	760	1,256	26	34	2	115
Putnam	6	5	48	478	1	1	-	11
Raleigh	24	12	3,256	2,943	159	244	4	326
Randolph	22	20	1,386	1,899	87	127	10	193
Ritchie	10	21	452	1,453	17	25	4	44

WHOLESALE DISTRIBUTION: 1933

Table 9 —WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

County	Number of Establishments 1933	Number of Establishments 1929	Net Sales 1933	Net Sales 1929	Full-time employees (average)	Pay Roll Total	Pay Roll Part-time	Stocks on hand (end of year)
WEST VIRGINIA (continued)								
Roane	8	8	$696	$673	27	$33	$1	$121
Summers	13	18	1,606	3,412	64	96	7	188
Taylor	17	16	566	2,517	28	30	3	44
Tucker	3	4	58	101	3	5	-	3
Tyler	10	8	319	370	16	22	-	51
Upshur	11	4	565	787	18	24	2	58
Wayne	7	6	315	1,818	21	30	8	97
Webster	3	3	96	150	5	5	-	4
Wetzel 1/	5	19	155	1,543	14	16	-	61
Wirt	3	1	11	(X)	-	-	-	1
Wood	63	65	6,494	14,484	377	482	15	1,153
Wyoming	5	6	637	1,240	27	38	1	87
WISCONSIN								
Total	4,273	3,515	541,785	979,276	23,842	35,420	1,385	65,686
Adams	5	8	(X)	1,417	(X)	(X)	(X)	(X)
Ashland	31	26	2,116	5,585	117	162	7	393
Barron	60	47	2,544	2,199	125	146	8	182
Bayfield	14	12	320	437	26	36	4	42
Brown	102	98	24,632	39,824	1,191	1,444	84	3,738
Buffalo	23	15	1,203	1,250	51	74	21	63
Burnett	18	16	679	246	31	40	1	51
Calumet	25	14	1,262	1,662	50	59	4	150
Chippewa	42	50	2,382	3,518	236	254	9	738
Clark	42	46	1,417	3,556	57	73	8	169
Columbia	66	47	2,696	4,343	136	166	11	228
Crawford	16	18	547	1,121	31	39	1	313
Dane	148	140	21,314	34,625	920	1,191	52	3,825
Dodge 43/	72	36	2,967	2,250	158	264	9	310
Door	20	14	338	1,308	66	102	5	82
Douglas 44/	48	37	8,968	61,775	381	612	15	5,050
Dunn	30	19	997	522	42	74	15	90
Eau Claire	59	62	6,060	11,517	413	1,128	15	929
Florence	1	2	(X)	(X)	(X)	(X)	(X)	(X)
Fond du Lac	71	67	7,022	9,463	407	633	25	647
Forest 43/	19	8	354	(X)	8	14	1	20
Grant	46	51	2,098	2,707	80	117	4	112
Green 43/	98	25	5,250	2,581	208	180	5	455
Green Lake	15	15	449	1,387	21	36	2	52
Iowa	32	24	782	1,483	34	49	4	47
Iron	14	7	402	301	21	28	2	58
Jackson	10	13	302	1,324	13	20	4	27
Jefferson	48	40	4,397	4,500	141	267	49	756
Juneau	23	21	1,008	1,533	31	37	3	45
Kenosha 43/	50	25	5,426	7,293	239	345	35	286
Kewaunee	27	14	1,356	1,126	54	71	6	71
La Crosse	76	74	8,447	17,681	526	699	25	1,422
Lafayette	23	31	666	2,642	26	45	2	42
Langlade	33	25	1,364	2,001	84	96	9	103
Lincoln 43/	25	13	587	928	47	57	3	45
Manitowoc	70	53	8,179	21,910	383	508	18	2,115
Marathon 43/	109	71	6,585	12,394	385	491	26	679
Marinette	58	53	2,233	4,134	141	147	11	237
Marquette	14	10	261	402	8	9	1	25
Milwaukee 43/	1,249	1,088	319,986	551,539	13,267	20,510	521	32,487
Monroe	43	33	5,018	2,012	94	129	18	480
Oconto 43/	60	24	1,200	1,245	42	55	7	91
Oneida	32	33	1,561	2,674	65	117	12	230
Outagamie	68	59	6,067	9,056	308	422	16	624
Ozaukee	18	12	887	595	54	84	3	70
Pepin	21	16	1,078	774	41	58	1	23
Pierce	34	25	1,865	1,460	79	114	23	87
Polk	44	27	1,322	1,214	64	84	4	103
Portage	52	49	3,398	5,368	141	202	20	270
Price	17	19	629	1,620	21	27	1	235
Racine	91	85	6,535	13,146	392	612	26	929
Richland	27	22	1,519	2,050	32	48	5	84
Rock	92	72	5,812	14,339	535	467	58	1,124
Rusk	15	13	314	400	15	19	1	37
St. Croix	37	29	2,359	1,746	83	135	4	236
Sauk 43/	57	33	2,767	2,977	89	146	18	111
Sawyer	15	11	274	229	11	17	2	22
Shawano	42	33	1,389	2,347	109	118	5	299
Sheboygan	87	73	11,674	37,404	486	715	15	1,415
Taylor	18	15	338	428	21	26	1	36
Trempealeau 43/	50	23	1,722	1,112	57	77	11	283
Vernon	33	27	1,425	2,734	133	132	25	490
Vilas	10	5	249	163	9	14	-	17
Walworth 43/	44	25	4,604	2,600	75	141	8	259
Washburn	21	14	438	351	23	37	1	36
Washington	29	25	977	998	34	51	2	63
Waukesha	57	58	5,409	10,254	139	227	12	252
Waupaca	50	94	2,616	6,275	109	123	9	245
WISCONSIN (continued)								
Waushara	22	15	$479	$659	14	$21	$2	$71
Winnebago	65	78	5,760	15,813	477	508	23	962
Wood	50	43	5,529	10,884	160	226	24	458
WYOMING								
Total 23/	349	285	19,117	34,661	847	1,265	51	2,184
Albany	12	11	721	1,721	33	53	1	56
Big Horn	18	13	822	1,372	26	33	1	151
Campbell	6	3	236	282	8	11	1	16
Carbon	17	11	547	2,079	27	49	1	57
Converse	10	8	337	342	19	26	1	22
Crook	4	4	64	82	5	8	-	5
Fremont	8	17	270	1,065	16	28	-	15
Goshen	20	15	535	976	21	30	2	39
Hot Springs	7	7	228	382	12	16	-	17
Johnson	4	6	107	344	4	6	1	9
Laramie 23/	33	38	4,478	8,265	230	360	9	703
Lincoln	15	10	534	550	19	31	-	71
Natrona	42	43	4,476	6,592	172	245	7	731
Niobrara	8	8	146	244	10	11	-	13
Park	20	16	817	1,725	23	38	5	158
Platte	15	15	439	1,364	30	33	7	42
Sheridan 23/	32	16	1,990	1,754	79	120	6	301
Sublette	5	1	80	(X)	4	5	-	4
Sweetwater 23/	31	22	1,539	2,890	71	111	8	182
Teton	5	2	77	(X)	6	9	-	13
Uinta	9	5	358	816	10	20	1	32
Washakie	5	7	187	1,960	17	16	-	28
Weston	5	4	109	398	5	5	-	9

For footnotes see following page.

WHOLESALE DISTRIBUTION: 1933

Table 9 —WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

All values expressed in thousands of dollars

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments but such data are included in State totals; a leader indicates no information or an amount less than $500]

1/ The decrease in the number of establishments since 1929 was due in part to loss of assemblers and country buyers of farm products.
2/ The increase in the number of establishments was due in part to concerns which began operations subsequent to 1929 and to differences in methods of operating and reporting.
3/ The increase in the number of establishments since 1929 was due in part to differences in methods of reporting chain store organizations dealing in petroleum.
4/ The increase in the number of establishments was due in part to wholesale merchants which began operations subsequent to 1929 in the cities of Oakland, Sacramento, San Diego and San Jose.
5/ The decrease in the number of establishments since 1929 was due in part to loss of agents and brokers and manufacturers' sales branches.
6/ The increase in the number of establishments was in part due to concerns which began operations subsequent to 1929, particularly those engaged in beer, wine and liquor trades.
7/ These are revised 1929 figures. The data previously issued include a number of concerns that were erroneously reported and classified in the wholesale census.
8/ The increase in the number of establishments was due primarily to concerns which started operations subsequent to 1929 and to cream stations most of which were not included in 1929.
9/ The increase in the number of establishments was due in part to increase of wholesale merchants in the city of Gary.
10/ The decrease in the number of establishments was due in part to loss of wholesale merchants and agents and brokers in the cities of Indianapolis and Evansville.
11/ The increase in the number of establishments was due primarily to cream stations which for the most part were not included in 1929 figures, while the decrease in net sales was due largely to conditions peculiar to farm products trades.
12/ The decrease in net sales was due primarily to a large tobacco concern which did not report in 1933.
13/ The increase in the number of establishments was due in part to concerns which began operations subsequent to 1929, particularly those dealing in groceries and foods, beer and petroleum. The increase in the net sales was in a large part due to concerns dealing in cotton.
14/ The increase in the number of establishments was due in part to differences in methods of operating and reporting concerns which began operation subsequent to 1929, particularly those dealing in fish and sea food.
15/ Due to differences in methods of reporting some large chain store warehouses, Middlesex county failed to show the normal decrease in net sales.
16/ The increase in the number of establishments was due to differences in canvass and methods of reporting some fish and sea food dealers and new wholesale establishments.
17/ The increase in the number of establishments for Ingham and Genesee counties was due to increase in wholesale merchants in the cities of Lansing and Flint.
18/ The decrease in the number of establishments for Kent county was due primarily to loss of wholesale merchants and agents and brokers in the city of Grand Rapids.
19/ The increase in net sales for Mower county was due in part to differences in the methods of reporting some large chain organizations dealing in groceries and foods.
20/ The increase in the number of establishments was due in part to concerns which began operations subsequent to 1929, particularly those dealing in farm products and petroleum and to differences in methods of operating and reporting.
21/ The increase in the number of establishments since 1929 was due to several causes among which were new concerns particularly those dealing in beer, wines and spiritous liquors; changes in methods of reporting some large concerns such as in the petroleum trade; and to changes in classification.
22/ The increase in net sales was due primarily to differences in reporting some manufacturers' sales branches and some sales offices.
23/ The increase in the number of establishments was due in part to concerns which began operations subsequent to 1929, particularly those dealing in beer, groceries and foods, and petroleum.
24/ The increase in the number of establishments for Albany county was due primarily to wholesale merchants and manufacturers' sales branches in the city of Albany which began operation subsequent to 1929.
25/ The decrease in the number of establishments for Erie, Monroe and Onondaga counties was due primarily to loss of wholesale merchants and agents and brokers in the cities of Buffalo, Rochester and Syracuse.
26/ The decrease in net sales for Brunswick county was due principally to a large chain organization which did not report in 1933 dealing in farm supplies.
27/ The increase in the number of establishments was due in part to concerns which began operations subsequent to 1929, principally those dealing in groceries and foods, cotton and tobacco.
28/ The increase in the number of establishments for Allen county was due primarily to concerns which began operation since 1929, in a large part dealing in groceries and foods.
29/ The decrease in the number of establishments for Franklin county was due primarily to loss of wholesale merchants and agents and brokers in the city of Columbus.
30/ The increase in the number of establishments for Summit county was due primarily to wholesale merchants in the city of Akron.
31/ The decrease in the number of establishments was due primarily to loss of assemblers and country buyers of cotton and livestock and concerns dealing in oil well supplies.
32/ The increase in the number of establishments for Tulsa county was due primarily to increase of wholesale merchants in the city of Tulsa.
33/ The decrease in the number of establishments for Multnomah county was due primarily to loss of agents and brokers in the city of Portland.
34/ The decrease in the number of establishments for Allegheny county was due to loss of wholesale merchants in the city of Pittsburgh.
35/ The decrease in the number of establishments for Philadelphia county was due in part to loss of wholesale merchants and agents and brokers in the city of Philadelphia.
36/ The increase in net sales for Marion county was due primarily to increase in volume of business in leaf tobacco.
37/ The decrease in net sales and the number of establishments for Louderdale was due primarily to concerns which ceased operation since 1929 and to several large organizations dealing in cotton which did not report in 1933.
38/ The decrease in the number of establishments for Shelby county was due primarily to loss of wholesale merchants and agents and brokers in the city of Memphis dealing principally in cotton and raw materials.
39/ The increase in the number of establishments for Gregg county was due primarily to conditions peculiar to oil business in a large part to concerns dealing in oil well supplies.
40/ The increase in the number of establishments was due primarily to concerns which began operations since 1929 and to differences in method of operating and reporting.
41/ In 1929 the data for Hampton city were included with Elizabeth City county and the data for Martinsville city were included with Henry county.
42/ The decrease in the number of establishments for King county was due primarily to loss of wholesale merchants and agents and brokers in the city of Seattle.
43/ The increase in the number of establishments was due primarily to concerns which began operation since 1929, which in a major part were dealing in farm products, and to cream stations most of which were not included in the 1929 data.
44/ The decrease in net sales for Douglas county was due primarily to differences in method of reporting and to conditions prevailing in the grain trade.
45/ The increase in the number of establishments for Milwaukee county was due primarily to increase in wholesale merchants, agents and brokers and manufacturers' sales branches in the city of Milwaukee.

APPENDIX

Form 2
BUSINESS CENSUS
C.W.A. PROJECT

CONFIDENTIAL GOVERNMENT REPORT

DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

SUPERVISOR'S DISTRICT
No. _____
ENUMERATION DISTRICT
No. _____
NUMBER OF REPORT
_____

CENSUS OF AMERICAN BUSINESS, 1933

A separate report should be prepared for every retail or wholesale place of business, every service business, hotel, theater, or other place of amusement. Combined reports for two or more establishments, even though under the same management or ownership, cannot be accepted except on special instructions from Washington.

All reports should cover, if possible, the full year's operations for 1933, even if ownership has changed during the year. If the fiscal year ends within a month before December 31 the fiscal year can be reported. Otherwise report the business of the 12 months of the calendar year 1933.

Units of chains which must be reported from the home office should fill out this form as far as possible; at least blocks 1, 2, and 3. (The balance of the information will be obtained by Washington from the chain's home office.)

Only sworn employees of the Bureau of the Census will be permitted to examine your report, and no information will be given out by the Bureau of the Census which would disclose, exactly or approximately, any of the figures in your report; provided that identifying data may be used to compile a central card file of business establishments in the United States for Government statistical purposes.

1. DESCRIPTION OF ESTABLISHMENT:

(a) NAME OF ESTABLISHMENT _____

(b) NAME OF OWNER _____

(c) LOCATION OF ESTABLISHMENT.
State _____ County _____ Township _____
City, town, or village _____
Street and number _____
Is this street and number located within the corporate limits of the city, town, or village? (Yes or No) _____

(d) WAS THIS ESTABLISHMENT IN OPERATION IN 1929? (Yes or No) _____

(e) NUMBER OF ESTABLISHMENTS IN SAME LINE OF BUSINESS OWNED BY THIS ORGANIZATION, ANYWHERE IN THE UNITED STATES _____

(DO NOT USE)

(f) WHERE IS THE HOME OFFICE (GIVE POST-OFFICE ADDRESS) _____

2. KIND OF BUSINESS:

CHECK FUNCTION

(a) Kind of business _____
(Give usual name or designation based on major kind of merchandise sold or major service rendered)

- Wholesale ☐
- Retail ☐
- Service ☐
- Amusement ☐
- Miscellaneous ☐

EXAMPLES.—Grocery store (or wholesale grocer), meat market, delicatessen, hardware store (or hardware wholesaler), barber shop, department store, restaurant, sugar broker, motion picture theater, bowling alley, laundry, auto repair shop, parking lot, etc. If several distinct lines of merchandise are handled in substantial amounts, the designation may be general store, general merchandise wholesaler, variety store, etc.

(b) Name the principal lines of goods sold or handled, or principal sources of operating revenue, *in order of their importance* based on volume of business done in 1933:

(1) _____ (4) _____
(2) _____ (5) _____
(3) _____ (6) _____

(DO NOT USE)

3. TYPE OF ESTABLISHMENT OR OPERATION:

(Check the principal function performed or type of operation; i.e., the function or type that accounts for more than 50% of the business of the establishment. (See "Instructions to Enumerators.") (CHECK ONLY ONE.)

FOR WHOLESALE

91. Assembler and country buyer ☐
81. Auction company ☐
82. Broker ☐
21. Bulk tank station ☐
14. Cash-and-carry wholesaler ☐
83. Commission merchant ☐
92. Cooperative marketing association ☐
15. Drop shipper or desk jobber ☐
12. Export merchant ☐
84. Export agency ☐
13. Importer ☐
85. Import agency ☐
10. Jobber ☐
16. Mail-order wholesaler ☐
86. Manufacturers' agent (for 2 or more mfgrs.) ☐
61. Manufacturers' sales branch (owned by mfgr.) ☐
89. Selling agent ☐
19. Supply & machinery distributor ☐
31. Warehouse (chain store) ☐
17. "Wagon distributor" ☐
10. Wholesale merchant ☐
1. Wholesaler-retailer (about equally divided) ☐
Other type (specify)
_____

FOR RETAILERS

47. Company store (commissary) ☐
42. Direct selling (house-to-house) ☐
50. Leased department in a store ☐
44. Mail-order house ☐
43. Market stand or roadside stand ☐
61. Utility-operated store (electric or gas Co.) ☐
10. Local independent ☐
20. Local chain (all units are in one community) ☐
30. Sectional or national chain (with more than local units) ☐
81. Retailer-wholesaler (about equally divided) ☐
73. Retailer-country buyer (retailer who also buys local foodstuffs for shipment to other dealers) ☐
Other type (specify)
_____

FOR SERVICE BUSINESSES, AMUSEMENTS, AIRPORTS, AND MISCELLANEOUS

10. Local independent ☐
20. Unit of chain or system ☐
50. Concession operator ☐
What kind of concession? _____

FOR HOTELS (answer each line)

10. Local independent operation ☐
20. Unit of chain or system ☐

1. Year round ☐
2. Seasonal ☐

1. American plan ☐
2. European plan ☐
3. Both ☐

1. Mainly transient ☐
2. Mainly permanent ☐
3. About half of each ☐

1. If seasonal, open how many months in year? _____
2. Number of guest rooms _____

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4. EMPLOYMENT DATA:

(*a*) Number of proprietors and firm members (of partnerships or sole ownerships only) _____
(*Do not include salaried officers of corporations, or inactive partners.*)

(*b*) Number of paid employees, full-time and part-time, on pay roll December 30, 1933, or other more representative date, including salaried executives, salesmen, clerks, operatives, etc. _____ { Males _____ / Females _____

(*c*) Number of all paid *employees* on pay roll nearest the 15th of each month: (*Do not include non-salaried proprietors.*)

Month	Full-time	Part-time	Month	Full-time	Part-time	Month	Full-time	Part-time
January			May			September		
February			June			October		
March			July			November		
April			August			December		
						AVERAGE		

5. OPERATING EXPENSES (NOT INCLUDING COST OF MERCHANDISE):

(*a*) Total salaries and wages paid to *all* employees for the year 1933, or period covered by this report ___ $ _____
(Do not include compensation of proprietors and firm members of partnerships or sole ownerships.)

(*b*) All other operating *expenses* (rent, interest, traveling expenses, advertising, overhead, and all other expenses except pay roll) _____ $ _____
(*In a theater or other place of entertainment the cost of film rental, attractions, and outside professional services is included here.*)

(*c*) TOTAL operating expenses ("*a*" plus "*b*", but not including cost of merchandise) _____ $ _____

(*d*) How much of pay roll (included in "*a*" above) was paid to part-time employees ___ $ _____

6. NET SALES OR TOTAL OPERATING RECEIPTS:

(*a*) Receipts from sale of merchandise (deduct returned sales) _____ $ _____
(Brokers and wholesale agents must report selling value of goods and not commissions received.)

(*b*) Receipts from service sales, parking, storage, repairs, cartage, cleaning, etc. _____ $ _____

(*c*) Receipts from room rentals (hotels, auto camps, etc.) _____ $ _____

(*d*) Receipts from sale of meals (and from fountain) _____ $ _____

(*e*) Receipts from admissions (theaters and other places of amusement, athletic contests, dance halls, billiard halls, bowling alleys, etc.) _____ $ _____

(*f*) Receipts from other sources (specify sources):

_____ $ _____

_____ $ _____

(*g*) TOTAL net sales or operating receipts (total of *a* to *f*) _____ $ _____

7. STOCKS ON HAND:

(*a*) Value of merchandise (at cost or replacement) on hand for sale December 31, 1933, or nearest inventory date _____ $ _____

8. SUPPLEMENTAL FACTS:

(*a*) CREDIT. (To be answered by all.) How much of total receipts (6 *g* above) represents credit business? $ _____
(Include sales made on weekly, 10-day, 30-day, end-of-month, installment or other credit basis—all except *strictly* cash sales.)

(*b*) SALES TAX. (To be answered by all.) How much of total receipts (6 *g* above) represents sales tax? $ _____

(*c*) WHOLESALERS. (To be answered by all types of wholesale establishments.) Of the total sales reported in block 6 above, give the amount of

1. Sales to retailers (for resale) _____ $ _____
2. Sales to consumers (at retail) _____ $ _____
3. Sales to industrial users _____ $ _____

(*d*) RETAILERS. (To be answered by retailers.) How much, if any, of your total sales were made to other retailers? _____ $ _____

REMARKS: _____

_____

_____

_____

CERTIFICATE

THIS IS TO CERTIFY that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from _____, 19 _____, to _____, 19 _____

_____
(Signature and official title of person furnishing the information)

_____, 1934.
(Date of signature)

_____
(Signature of Enumerator)

U. S. GOVERNMENT PRINTING OFFICE: 1933 11—11141

U. S. DEPARTMENT OF COMMERCE
Daniel C. Roper, Secretary
BUREAU OF THE CENSUS
William L. Austin, Director

CENSUS OF AMERICAN BUSINESS: 1933

A CIVIL WORKS ADMINISTRATION PROJECT

WHOLESALE DISTRIBUTION

VOLUME II

NEW ENGLAND STATES

MAY, 1935

U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

—o—

BUREAU OF THE CENSUS

William L. Austin, Director

—o—

This is one of a series of volumes presenting the findings of the 1933 Census of American Business. The statistics were collected in 1934 by a field canvass of wholesale establishments in every State, city, and county in the United States, with funds provided by the Federal Civil Works Administration. They cover the operations of wholesale establishments during the year 1933.

The volumes were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

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WHOLESALE DISTRIBUTION: 1933

PLAN OF PRESENTATION

Volume I.--Contains detailed statistics for the United States, together with brief summaries by States, cities, and counties. It also contains a description of the wholesale census, explanations of terms, classifications and tables, and an analysis of wholesale trade for 1933 as compared with 1929.

Volume II.--New England States (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, and Connecticut).

Volume III.--Middle Atlantic States (New York, New Jersey, and Pennsylvania).

Volume IV.--Southeastern States (Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, and Mississippi).

Volume V.--East North Central States (Ohio, Indiana, Illinois, Michigan, and Wisconsin).

Volume VI.--West Central States (Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Oklahoma, and Texas).

Volume VII.--Mountain and Pacific States (Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, and California.

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TABLES FOR INDIVIDUAL STATES

State	Table 1	Table 2A	Table 2B	Table 3	Table 4	Table 5	Table 6	Table 7
	page	page	page	page	page	page	page	page
Maine	7	7	9	13	14	15	16	17
New Hampshire	18	19	20	23	24	25	26	27
Vermont	28	29	30	32	33	34	35	36
Massachusetts	37	39	43	69	70	71	72	74
Rhode Island	75	76	78	83	84	85	86	87
Connecticut	88	89	91	100	101	102	103	104

WHOLESALE DISTRIBUTION: 1933

In this report are presented statistics on wholesale trade for the year 1933. Data are shown both by type of establishment and by kind of business so as to set forth the essential characteristics of the wholesale business of the area covered by this volume. For a description of the Wholesale Census, for definitions, explanations of terms, classifications, and United States Summary tables, and for an analysis of wholesale trade, see Volume I.

For census purposes a wholesale establishment is a place of business, the primary function of which is to sell or distribute goods on a wholesale basis. It may be in the form of a store, a wholesale warehouse, a sales or brokerage office, or part of an office as when the office is shared with other similar organizations. Sales at wholesale may be made to retailers, to institutions, to industrial consumers or to other wholesale organizations. No merchandising establishment has been classified as "wholesale" unless fifty percent or more of its sales were made in a wholesale manner or on a wholesale basis.

The Wholesale Census was taken on the basis of establishments rather than companies or firms in order to facilitate the canvass and to make it possible to present data by geographic areas. A separate report was required for each establishment regardless of whether or not it was owned or operated as a part of a large business organization. Wholesale peddlers and others who sell goods at wholesale but who maintain no regularly established places of business were not included in this census.

WHOLESALE TRADE, BY TYPE OF ORGANIZATION.--In presenting the data for the States and for the United States as a whole, wholesale establishments have been divided into six groups, some of which have been further subdivided, according to the type of establishment or the nature of the functions performed.

The first of the six functional type groups for which data are shown is called "wholesalers proper" and consists of more or less regular wholesalers in domestic and foreign trade who take title to the goods they buy and sell and are largely independent in ownership. The second division comprises "manufacturers' sales branches," consisting of wholesale outlets owned by manufacturers largely for the disposal of their own

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goods. The third type, "bulk tank stations," consists of establishments performing wholesale functions in the distribution of gasoline, oil and other petroleum products. While primarily distributing their products to retail stations, they also sell goods at wholesale to tank wagons and to industrial users. The fourth type, "chain store warehouses," are distribution stations maintained by retail chains to supply their stores with merchandise. They carry on wholesale operations in addition to warehousing in that they break bulk, deliver and bill merchandise, and in some cases exercise supervision over a chain of stores. Wholesale commissaries, prepared-food depots which serve their own restaurants, and distribution centers for bakery chains are also included in this group.

The fifth division is called "assemblers and country buyers." Their principal operation is the purchase and assembly of farm products such as grain, cotton, tobacco and other forms of farm produce. This group also includes cooperative marketing associations; packers and shippers; cream stations; and independent, line, and cooperative elevators as differentiated from terminal elevators. The sixth and last group is called "agents and brokers," and includes auction companies, brokers, commission merchants, export and import agents, manufacturers' agents, selling agents, resident buyers, etc.

For each of the six type groups of wholesale establishments and for some of the subdivisions thereof data are shown in Table 1 on the number of establishments, both for 1933 and 1929; net sales, for 1933 and 1929; total expenses, expressed both in amounts and as a percent of net sales; the average number of full-time employees, pay roll for all employees and for part-time employees; and stocks on hand at the end of the year. This information is presented for each of the States and for each of the cities of 100,000 population and over.

WHOLESALE TRADE, BY KIND OF BUSINESS.—In addition to being classified according to functional type, each establishment was also classified by kind of business, on the basis of the chief line or lines of merchandise in which it dealt. Following this basis of classification, wholesale establishments were divided into twenty-five major kind-of-business groups, which were further subdivided into 166 detailed kind of business classifications according to the degree of merchandise specialization. A complete explanation of this method of classification is given in Volume I.

Important as it is to have information for each kind of business or line of trade in detail, it is even more significant to have such data presented separately for each type of wholesaling organization. In that manner the accomplishments of a wholesaler in a given line of business may be compared with the accomplishments of all wholesalers operating therein, while the achievements of a manufacturer's sales branch can be

compared with those of manufacturers' sales branches in the same line of trade. Such comparisons are of special interest to individual business enterprises and to the student of marketing.

Basic statistics on wholesale trade for types of establishments by kind of business are shown in two tables. Table 2A presents for each State and for a limited number of selected cities, the number of wholesale establishments by kind of business, in detail, for each of nineteen functional types of wholesale organizations. This table may be regarded as a supplement to Table 2B which shows for each of the States and for cities of 5,000 population and over, the number of establishments; net sales; total expenses, expressed in amounts and as a percent of net sales; the average number of full-time employees; pay roll, total and part-time; and stocks on hand. This information is shown for as many kinds of business, under each type, as possible without disclosing data for individual establishments. More complete information on the number of establishments by type and kind of business in detail is to be found in table 2A, described above.

SOURCES OF RECEIPTS.—In addition to dealing in merchandise, many wholesale establishments derive a certain amount of income from the sale of services and from other sources. Table 3 has been devised in order to measure quantitatively the volume of business secured through the sale of goods and that obtained from other sources. This table is presented for States only, by kind-of-business groups, and shows the number of establishments in a given group; total net sales, a term used throughout as interchangeable with receipts; total expenses, expressed in amounts and as a percent of sales; and receipts. The last item is broken down according to sources into sales of merchandise; receipts from parking, storage, cleaning, etc.; receipts from space rental; and receipts from other sources.

CREDIT BUSINESS OF WHOLESALE ESTABLISHMENTS.—The extent to which wholesale establishments engaged in selling on a credit basis is shown in Table 4. This information is presented for States only, by kind-of-business groups, separately for wholesalers proper and for all other types combined. It indicates the degree to which wholesale establishments perform the functions of financing business by extending credit to retailers, industrial consumers, and to other wholesale organizations to which they sell. Since some of the wholesale establishments did not operate on a credit basis and others failed to report on this item, data related to credit sales are presented in Table 4 only for those establishments for which the credit information was available. It shows the number of establishments reporting credit and the percent which that number constituted of the total for the kind of business under consideration. The same procedure is followed in connection with net sales.

In the following columns credit sales are given in amounts and as a percent of sales of establishments reporting credit sales and as a percent of sales of all establishments in a given group. The table also shows total expenses incurred by establishments operating on a credit basis. These expenses are given in amounts and as a percent of sales so that comparison may be made between the costs of doing business of establishments selling on credit with the costs incurred by those establishments which presumably do not operate on a credit basis, if it can be assumed that all or most of the establishments not reporting credit sales sold for cash.

DISTRIBUTION OF SALES.—A common conception is that wholesalers sell only to retailers and that wholesalers are the only type of organization operating in the wholesale field. That this is far from the truth is indicated by the figures shown in Table 5. The statistics therein are presented for States only, by 25 kinds of business, separately for wholesalers proper and for all other types combined. It shows that wholesale establishments sell to retailers, to industrial consumers, to ultimate or home consumers, and to other wholesale organizations. Naturally, there is considerable variation in the extent to which different types of wholesale establishments make use of these outlets and the degree to which they are used in the different kinds of business.

Here, too, not all of the establishments reported the distribution of their sales, partly because of inadequate records at the time the census was taken. The table shows for each type and kind-of-business group the number, net sales, and total expenses of all establishments, and then presents statistics for those establishments that reported a distribution of sales by outlets. For these establishments it shows the number and the percent which such number constitutes of the total for the group under consideration. Similar treatment is given to the net sales of establishments which reported their sales by type of customers. This is followed by total expenses for such establishments, expressed both in amounts and as a percent of sales. Total sales are then distributed into the following groups: sales to retailers (for resale); sales to home consumers (at retail); sales to industrial users, including institutions; and sales to other wholesale organizations. From these data it should be possible, among other things, to determine the amount of duplication in the total wholesale sales figures, due to the fact that some wholesale establishments sell to other wholesale organizations.

EMPLOYMENT IN WHOLESALE TRADE.--The significance of wholesale trade as a source of employment is indicated in Table 6. In this table the number of proprietors and firm members and the number of paid employees, divided into male and female and into full-time and part-time, are shown for each of the 25 major kind-of-business groups. The estimate by sex is based on the sex distribution reported for the total number of employees as of December 30, 1933; the percent of women shown separately relates to the same date. The table also presents the number of full-time and part-time employees as of the 15th of each month for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. This information is presented for each of the States and for cities of 500,000 population and over.

Employment is the only item in the wholesale trade statistics which is presented on a monthly basis. It affords indirect indication of the extent of seasonal change in wholesale activity, quite marked in certain lines of trade. A comparison of monthly figures for 1933 with quarterly data for 1929 suggests the extent of non-seasonal improvement in employment conditions in the course of 1933. Part-time employment in wholesale trade, information on which was gathered for the first time for 1933, appears to be much less important in this field than in retail trade; it attains significant proportions in only a few kinds of business.

WHOLESALE TRADE BY SIZE OF BUSINESS UNIT.—Table 7 presents the number of establishments, the annual average number of full-time employees, and the operating expense ratio of wholesale merchants and of manufacturers' sales branches with stocks*, by size-of-establishment groups, based upon net sales. Establishments have been classified into 7 size groups, as follows:

Group number	Net sales
I	Under $10,000
II	$10,000 to $49,999
III	$50,000 to $99,999
IV	$100,000 to $199,999
V	$200,000 to $499,999
VI	$500,000 to $999,999
VII	$1,000,000 and over

*For definition of wholesale merchants and manufacturers' sales branches with stocks, see Volume I.

This information is given by States for each of the 25 kinds of business. The table permits a comparison by lines of trade of wholesale merchants (including importers) with manufacturers' sales branches with stocks, two types of wholesale operations which, for the most part, compete in the same market, warehouse goods and make deliveries from stocks. Comparison is also possible of small and large-sized establishments in a given trade as to operating costs. It shows to what extent each size group furnishes employment in wholesale trade. It further indicates the differences existing between trade groups and between wholesale merchants and manufacturers' sales branches with stocks as to average size of establishment, as to distribution of establishments by size, and as to operating costs.

A FEW SUGGESTED USES OF THE DATA IN THESE REPORTS.--The statistics presented in these reports on wholesale trade should prove of considerable value to individual business men, public authorities and independent students. The breakdown by type of operation, line of trade, and geographic areas should enable the wholesaler to compare his accomplishments with those of others operating on a similar basis in the same market area. For the manufacturer planning a sales campaign the figures should make possible an allocation of sales quotas and territories to salesmen. The formulation of policies by public authorities should be facilitated by information on the amount and nature of business done in each locality, the employment it furnishes, and the income it distributes. The quantitative description of the marketing wholesale structure and of the changes in it in the course of the memorable years, 1930 - 1933, found in the Census volume, should serve as basic material to the analytical student of American economic life.

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Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF MAINE SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total		Part-time	
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales		
THE STATE	864	987	$109,495	$189,975	$16,768	15.3	12.5	5,460	$7,825	7.1	$293	$13,699
Wholesalers proper	492	521	53,950	104,864	9,461	17.5	15.0	3,249	4,332	8.0	185	9,218
Wholesale merchants	482	515	53,792	103,835	9,437	17.5	15.1	3,239	4,318	8.0	185	9,214
Limited function wholesalers	10	6	158	1,029	24	15.2	3.8	10	14	8.9	-	4
Manufacturers' sales branches	75	74	15,918	26,885	2,197	13.8	9.6	717	1,002	6.3	8	1,150
With stocks	67	-	13,780	-	2,077	15.1	-	675	937	6.8	8	1,150
Without stocks	8	-	2,138	-	120	5.6	-	42	65	3.0	-	-
Agents and brokers	17	36	4,091	8,046	278	6.8	2.8	72	108	2.6	7	139
Brokers	9	29	1,061	7,679	88	8.3	0.5	25	31	2.9	3	6
Commission merchants	8	6	3,030	(X)	190	6.3	(X)	47	77	2.5	4	133
Other agents	-	1	-	(X)	-	-	(X)	-	-	-	-	-
All other types	280	356	35,536	50,180	4,832	13.6	10.7	1,422	2,383	6.7	93	3,192
Bulk tank stations 1/	150	70	17,326	-	3,222	18.6	-	985	1,510	8.7	20	1,855
Chain store warehouses	4	1	11,033	-	526	4.8	-	139	150	1.4	-	386
Assemblers and country buyers	119	276	6,410	-	1,013	15.8	-	277	691	10.8	72	922
Cooperative marketing associations	4	-	447	-	42	9.4	-	14	21	4.7	-	13
Cream stations	3	-	320	-	29	9.1	-	7	11	3.4	1	16

1/ The increase in the number of bulk tank stations was partly due to concerns which started operations subsequent to 1929.

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF MAINE NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches		All other types 1/
			With stocks	Without stocks	
Total	864	481	67	8	308
Amusement and sporting goods	8	7	-	1	-
Moving picture films	1	-	-	1	-
Sporting goods (general line)	5	5	-	-	-
Toys, novelties, and fireworks	1	1	-	-	-
All other	1	1	-	-	-
Automotive products	30	27	2	1	-
Automobiles and other motor vehicles	4	4	-	-	-
Automotive eqp't., accessories and parts	21	21	-	-	-
Tires and tubes	5	2	2	1	-
Chemicals	4	2	2	-	-
Industrial chemicals	1	1	-	-	-
Paints and varnishes	3	1	2	-	-

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches		All other types 1/
			With stocks	Without stocks	
Clothing and furnishings	13	11	1	1	-
Clothing and furnishings (general line)	2	2	-	-	-
Clothing, men's and boys'	1	1	-	-	-
Clothing, women's and children's	1	1	-	-	-
Furnishings (general line)	1	-	-	1	-
Furnishings, men's and boys'	4	4	-	-	-
Shoes and other footwear	4	3	1	-	-
Coal	7	7	-	-	-
Drugs and drug sundries	4	4			
Drugs (general line)	2	2			
All other	2	2	-		
Dry goods	6	6	-		
Dry goods (general line)	4	4	-		
Notions	[illegible]	[illegible]			
Piece goods	1				

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF MAINE

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (Continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
Electrical goods	8	8	-	-	-
Electrical appliances, equipment and supplies	6	6	-	-	-
Radios and radio equipment	1	1	-	-	-
Refrigerators	1	1	-	-	-
Farm products-raw materials	45	29	-	-	16
Grain	29	23	-	-	6
Hides, skins and furs (raw)	4	2	-	-	2
Horses and mules	2	1	-	-	1
Livestock	8	2	-	-	6
Wool and mohair	2	1	-	-	1
Farm products-consumer goods	204	75	4	-	125
Dairy products (general line)	5	4	-	-	1
Milk and cream	17	8	-	-	9
All other dairy products	5	1	4	-	-
Poultry and poultry products	2	-	-	-	2
Dairy and poultry products	3	2	-	-	1
Fruits and vegetables (fresh)	172	60	-	-	112
Farm supplies	19	15	3	1	-
Feed	1	1	-	-	-
Fertilizer	12	8	3	1	-
Seeds	5	5	-	-	-
All other	1	1	-	-	-
Furniture and house furnishings (china, glassware and crockery)	1	1	-	-	-
General merchandise	1	1	-	-	-
Groceries and foods (except farm products)	180	135	39	-	6
Groceries (general line)	25	23	-	-	2
Confectionery and soft drinks	39	37	1	-	1
Fish and sea foods	39	39	-	-	-
Meats and meat products	35	13	20	-	2
Other food and grocery specialties	42	23	18	-	1
Hardware	12	12	-	-	-
Hardware (general line)	9	9	-	-	-
Hardware (speciality lines)	3	3	-	-	-
Jewelry and optical goods	8	4	4	-	-
Clocks and watches	1	1	-	-	-
Optical goods	7	3	4	-	-
Lumber and building materials (other than metal)	20	18	1	-	1
Lumber and millwork	12	11	-	-	1
Glass	1	1	-	-	-
All other	7	6	1	-	-

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
Machinery, equipment and supplies (except electrical)	38	26	9	2	1
Commercial machinery, equipment and supplies	8	2	5	1	-
Construction machinery, equipment and supplies	3	3	-	-	-
Farm and dairy machinery and equipment	4	2	1	-	1
Industrial machinery, equipment and supplies	10	8	2	-	-
Bottles and bottling equipment	1	1	-	-	-
Mechanical rubber goods	1	1	-	-	-
Mill and mine supplies (general line)	4	4	-	-	-
All other	4	2	2	-	-
Professional equipment and supplies	1	1	-	-	-
Service equipment and supplies	5	3	1	1	-
Barber and beauty parlor	4	3	-	1	-
All other	1	-	1	-	-
Transportation equipment and supplies	7	7	-	-	-
Metals (except scrap)	3	3	-	-	-
Iron and steel	2	2	-	-	-
Sheet metal products	1	1	-	-	-
Paper and its products	13	13	-	-	-
Petroleum and its products	165	10	-	-	155
Plumbing and heating eqp't. and supplies	9	5	2	1	1
Heating equipment (general line)	2	-	1	1	-
Plumbing and heating eqp't.(general line)	3	2	1	-	-
All other	4	3	-	-	1
Tobacco and its products (except leaf)	14	12	-	1	1
Waste materials	17	17	-	-	-
Iron and steel scrap	3	3	-	-	-
Junk and scrap (general line)	10	10	-	-	-
Waste paper, rags and rubber	4	4	—	-	-
All other products	35	33	-	-	2
Bags and bagging	2	2	-	-	-
Beer	16	15	-	-	1
Books and periodicals	1	1	-	-	-
Forest products (except lumber)	3	2	-	-	1
Leather	1	1	-	-	-
Leather goods	1	1	-	-	-
Newspapers and magazines	3	3	-	-	-
Rubber goods (general line)	6	6	-	-	-
Miscellaneous kinds of business	2	2	-	-	-

1/ The 308 "All other types" consist of the following:

Exporters (fruits and vegetables-fresh)	1
Limited function wholesalers	10
Milk and cream	2
Fruits and vegetables (fresh)	1
Confectionery and soft drinks	1
Meats and meat products	1
Other food and grocery specialties	1
Lumber and millwork	1
Petroleum and its products	1
Tobacco and its products (except leaf)	1
Beer	1
Brokers	7
Fruits and vegetables (fresh)	6
Forest products (except lumber)	1
Commission merchants	8
Fruits and vegetables (fresh)	4
Petroleum and its products	4
Manufacturers' agents	2
Farm and dairy machinery and eqp't.	1
Plumbing and heating supplies	1
Bulk tank stations (petroleum)	150
Chain store warehouses	4
Fruits and vegetables (fresh)	1
Groceries (general line)	2
Meats and meat products	1
Assemblers and country buyers	118
Grain	4
Hides, skins and furs (raw)	2
Assemblers and country buyers (continued)	
Horses and mules	1
Livestock	6
Milk and cream	5
Poultry and poultry products	2
Fruits and vegetables (fresh)	98
Cooperative marketing associations	4
Grain	1
Wool and mohair	1
Dairy products (general line)	1
Fruits and vegetables (fresh)	1
Elevators (grain)	1
Cream stations	3
Milk and cream	2
Dairy and poultry products	1

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MAINE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	864	$109,495	$16,768	15.3	5,460	$7,825	$293	$13,699
Wholesalers proper	492	53,950	9,461	17.5	3,249	4,332	185	9,218
Manufacturers' sales branches	75	15,918	2,197	13.8	717	1,002	8	1,150
Agents and brokers	17	4,091	278	6.8	72	108	7	139
All other types	280	35,536	4,832	13.6	1,422	2,383	93	3,192
WHOLESALERS PROPER								
Amusement and sporting goods	7	807	319	39.5	102	111	-	431
Automotive products	27	1,943	546	28.1	172	255	2	504
Automobiles and other motor vehicles	4	775	167	-	55	90	-	137
Automotive eqp't., accessories and parts	23	1,168	379	-	117	165	2	367
Clothing and furnishings	11	1,318	224	17.0	73	109	-	224
Furnishings, men's and boys'	4	577	98		24	38	-	94
Shoes and other footwear	3	281	58		24	34	-	53
All other	4	460	68		29	37	-	77
Coal	7	3,698	628	17.0	141	264	21	256
Drugs and drug sundries	4	2,180	331	15.2	136	168	-	480
Dry goods	6	1,034	208	20.1	91	106	2	191
Electrical goods (electrical appliances, eqp't. and supplies)	8	788	148	18.8	65	81	-	185
Farm products-raw materials	29	3,528	218	6.2	100	118	3	121
Grain	23	3,369	193		91	114	2	100
All other	6	159	25		9	4	1	21
Farm products-consumer goods	79	9,819	1,579	16.1	466	618	83	848
Dairy products (general line)	4	115	51		16	16	-	2
Milk and cream	10	150	43		21	22	1	8
Fruit and vegetables (fresh)	62	9,204	1,415		409	538	81	831
All other	3	350	70		20	42	1	13
Farm supplies	15	1,153	170	14.7	72	95	-	335
Fertilizer	8	294	18		6	7	-	5
Seeds	5	528	111		52	60	-	309
All other	2	331	41		14	28	-	21
Groceries and foods (except farm products)	138	16,355	2,664	16.3	851	1,132	24	2,517
Groceries (general line)	23	10,811	1,384		453	620	3	2,026
Meats and meat products	14	825	143		67	73	-	27
Fish and sea foods	39	2,375	632		161	216	9	102
Confectionery and soft drinks	38	1,691	409		131	171	7	288
Other food and grocery specialties	24	652	96		39	52	5	74
Hardware	12	2,817	597	21.2	266	353	-	1,108
Hardware (general line)	9	2,537	518		238	322	-	1,013
Hardware (specialty lines)	3	280	79		28	31	-	95
Jewelry and optical goods	4	107	41	38.3	22	29	-	31
Lumber and building materials (other than metal)	19	866	252	29.1	84	97	3	388
Lumber and millwork	12	532	146		56	71	2	158
All other	7	334	106		28	26	1	230

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WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MAINE: WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Pay Roll			Stocks on hand (*end of year*)
			Amount	Percent of sales	Full-time employees (*average*)	Total	Part-time	
Machinery, equipment and supplies (except electrical)	26	$ 1,623	$ 391	24.1	161	$ 207	$ 6	$ 724
Construction machinery, eqp't. and supplies	3	231	69		15	27	-	38
Industrial machinery, eqp't. and supplies	8	842	169		70	93	-	470
Mill and mine supplies (general line)	4	729	130		55	76	-	412
All other	4	113	39		15	15	-	58
Service equipment and supplies	3	86	26		13	15	-	16
Transportation equipment and supplies	7	152	35		18	21	2	47
Other machinery, equipment and supplies	5	312	92		45	51	4	153
Metals (except scrap)	3	382	114	29.8	35	66	14	166
Paper and its products	13	899	239	26.6	95	130	6	191
Petroleum and its products	11	1,028	173	16.8	45	71	4	39
Plumbing and heating eqp't. and supplies	5	317	124	39.1	42	77	-	99
Tobacco and its products (except leaf)	13	1,645	93	5.7	39	47	-	124
Waste materials	17	321	98	30.5	31	37	6	58
Iron and steel scrap	3	85	25		7	7	-	16
Junk and scrap (general line)	10	81	32		9	14	6	29
Waste paper, rags and rubber	4	155	41		15	16	-	13
All other kinds of business	38	1,322	304	23.0	156	161	9	250
Beer	16	236	48		16	22	2	22
Newspapers and magazines	3	325	61		36	35	-	22
Miscellaneous	19	761	195		104	104	7	206
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	67	13,780	2,077	15.1	675	937	8	1,150
Farm products-consumer goods	4	219	112	51.1	15	29	1	4
Farm supplies	3	1,009	217	21.5	38	37	3	425
Groceries and foods (except farm products)	39	10,327	1,178	11.4	412	585	4	301
Jewelry and optical goods	4	89	33	37.1	14	18	-	8
Machinery, eqp't. and supplies (except electrical)	9	688	273	39.7	94	153	-	148
All other kinds of business	8	1,448	264	18.2	102	115	-	264
WITHOUT STOCKS	8	2,138	120	5.6	42	65	-	-
AGENTS AND BROKERS								
BROKERS	9	1,061	88	8.3	25	31	3	6
COMMISSION MERCHANTS	8	3,030	190	6.3	47	77	4	133
Farm products-consumer goods	4	2,194	123	5.6	20	42	2	73
Petroleum and its products	4	836	67	8.0	27	35	2	60
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	150	17,326	3,222	18.6	985	1,510	20	1,855
CHAIN STORE WAREHOUSES	4	11,033	526	4.8	139	150	-	386
ASSEMBLERS AND NOT-IN-TRANSIT BUYERS	119	6,410	1,013	15.8	277	691	72	922
Farm products-raw materials	14	333	39	11.7	12	11	2	22
Farm products-consumer goods	105	6,077	974	16.0	265	680	70	900
COOPERATIVE MARKETING ASSOCIATIONS	4	447	42	9.4	14	21	-	13
CREAM STATIONS	3	320	28	8.[illegible]	7	11	1	16

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MAINE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 50,000 TO 100,000 POPULATION								
PORTLAND	180	$47,150	$6,846	14.5	2,290	$3,181	$38	$5,379
Wholesalers proper	133	24,993	4,700	18.8	1,623	2,230	34	4,384
Manufacturers' sales branches	29	6,766	914	13.5	316	453	1	344
Agents and brokers 1/	3	113	17	15.0	5	8	2	2
All other types	15	15,278	1,215	8.0	346	490	1	649
WHOLESALERS PROPER								
Amusement and sporting goods	4	695	286	41.2	81	95	-	382
Automotive products	14	1,140	309	27.1	95	132	1	236
Clothing and furnishings	3	411	75	18.2	23	46	-	61
Dry goods	4	799	163	20.4	71	88	-	172
Electrical goods	5	501	114	22.8	54	65	-	112
Farm products-raw materials	6	1,955	92	4.7	43	56	1	56
Farm products-consumer goods	8	2,792	299	10.7	135	173	1	110
Farm supplies	3	553	114	20.6	45	62	-	127
Groceries and foods (except farm products)	23	7,145	1,415	19.8	414	567	3	1,305
Hardware	4	797	169	21.2	83	118	-	251
Lumber and building materials (other than metal)	6	401	75	18.7	30	41	1	101
Machinery, equipment and supplies (except electrical)	13	954	198	20.8	81	115	3	339
Paper and its products	4	484	148	30.6	56	79	5	107
Plumbing and heating eqp't. and supplies	3	150	69	46.0	27	48	-	53
Tobacco and its products (except leaf)	3	646	27	4.2	12	14	-	40
Waste materials	7	173	59	34.1	15	19	1	24
All other kinds of business 2/	23	5,397	1,088	20.2	358	512	18	878
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	626	77	12.3	19	37	-	58
Groceries and foods (except farm products)	11	3,712	468	12.6	181	242	1	115
Machinery, equipment and supplies (except electrical)	6	539	193	35.8	65	102	-	115
Plumbing and heating eqp't. and supplies	3	165	51	30.9	12	16	-	46
All other kinds of business 3/	6	1,724	125	7.3	39	56	-	10
ALL OTHER TYPES								
Petroleum and its products	10	4,039	692	17.1	216	345	-	238
All other kinds of business 4/	5	11,239	523	4.7	130	144	1	361
CITIES OF 20,000 TO 50,000 POPULATION								
BANGOR	74	10,861	1,751	16.1	615	828	27	1,877
Wholesalers proper	55	6,656	1,242	18.7	467	608	22	1,540
All other types	19	4,205	509	12.1	148	220	5	337
Farm products-consumer goods	8	1,230	181	14.7	55	55	3	102
Groceries and foods (except farm products)	16	3,937	503	12.8	183	254	2	336
Petroleum and its products	6	1,400	185	13.2	50	80	-	237
All other kinds of business	44	4,294	882	20.5	327	439	22	[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MAINE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
LEWISTON	29	$4,445	$687	15.5	229	$329	$3	$516
Wholesalers proper	15	2,114	315	14.9	130	160	3	436
All other types	14	2,331	372	16.0	99	169	-	80
Farm products-consumer goods	3	57	8	14.0	4	3	-	1
Groceries and foods (except farm products)	7	2,028	203	10.0	69	101	-	165
Petroleum and its products	8	1,014	223	22.0	50	95	-	36
All other kinds of business	11	1,346	253	18.8	106	130	3	314
CITIES OF 5,000 TO 20,000 POPULATION								
Total	158	17,278	2,807	16.2	948	1,299	24	1,959
Auburn	7	1,028	347	33.8	98	170	2	221
Augusta	25	2,736	467	17.1	201	231	3	474
Bath	9	1,474	163	11.1	47	87	4	96
Biddeford	12	1,359	127	9.3	59	71	1	74
Brewer	5	356	82	23.0	28	35	1	48
Brunswick	8	704	111	15.8	41	54	1	78
Calais	7	693	94	13.6	35	41	2	87
Gardiner	8	1,381	214	15.5	43	58	1	99
Old Town	2	225	12	5.3	6	6	-	13
Rockland	29	2,526	435	17.2	136	204	3	162
Rumford	11	744	135	18.1	41	51	2	61
Saco	5	605	154	25.5	53	73	1	85
South Portland	5	1,224	143	11.7	46	66	-	258
Waterville	25	2,223	323	14.5	114	152	3	203

1/ Footnotes include 1 establishment dealing in farm products-consumer goods; 1 in machinery, equipment and supplies (except electrical); and 1 in plumbing and heating equipment and supplies.
2/ Includes 2 establishments dealing in coal; 2 in drugs and drug sundries; 1 in furniture and house furnishings; 2 in jewelry and optical goods; 1 in metals (except scrap); 1 in petroleum and its products; and 14 in all other products.
3/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals; 1 in clothing and furnishings; 1 in farm products-consumer goods; 1 in jewelry and optical goods; and 1 in tobacco and its products (except leaf).
4/ Includes 3 establishments dealing in farm products-consumer goods; and 2 in groceries and foods (except farm products).

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF MAINE RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	864	$109,495	$16,768	15.3	$108,973	$167	10	$13	10	$342
Automotive products	30	2,569	623	24.3	2,515	54	-	-	-	-
Chemicals	4	268	43	16.0	265	3	-	-	-	-
Coal	7	3,698	628	17.0	3,694	-	1	1	1	3
Drugs and drug sundries	4	2,180	331	15.2	2,173	-	-	-	-	7
Dry goods	6	1,034	208	20.1	1,034	-	-	-	-	-
Electrical goods	8	788	148	18.8	784	4	-	-	-	-
Farm products-consumer goods	204	21,126	2,980	14.1	21,056	58	6	7	3	5
Groceries and foods (except farm products)	180	36,577	4,319	11.8	36,566	-	1	1	2	10
Hardware	12	2,817	597	21.2	2,817	-	-	-	-	-
Jewelry and optical goods	8	196	74	37.8	196	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	38	2,373	673	28.4	2,288	40	-	-	3	1/ 45
Metals, (except scrap)	3	382	114	29.8	382	-	-	-	-	-
Paper and its products	13	899	239	26.6	899	-	-	-	-	-
Petroleum and its products	165	19,190	3,462	18.0	19,185	5	-	-	-	-
Plumbing and heating equipment and supplies	9	488	176	36.1	488	-	-	-	-	-
Waste materials	17	321	98	30.5	320	-	1	1	-	-
All other kinds of business	156	14,589	2,055	14.1	14,311	3	1	3	1	2/ 272

1/ Includes 3 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $42,000.
2/ Includes 1 exchange dealing in motion picture films with income from film rentals of $270,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF MAINE CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	864	$109,495	556	64.4	$75,067	68.6	$55,730	74.2	50.9	$12,879	17.2
WHOLESALERS PROPER											
Total	492	53,950	349	70.9	45,556	84.4	33,897	74.4	62.8	8,174	17.9
Amusement and sporting goods	7	807	5	71.4	780	96.7	622	79.7	77.1	304	39.0
Automotive products	27	1,943	22	81.5	1,480	76.2	1,087	73.4	55.9	481	32.5
Clothing and furnishings	11	1,318	11	100.0	1,318	100.0	996	75.6	75.6	224	17.0
Coal	7	3,698	7	100.0	3,698	100.0	2,278	61.6	61.6	528	17.0
Drugs and drug sundries	4	2,180	4	100.0	2,180	100.0	2,059	94.4	94.4	331	15.2
Dry goods	6	1,034	6	100.0	1,034	100.0	823	79.6	79.6	208	20.1
Electrical goods	8	788	8	100.0	788	100.0	658	83.5	83.5	148	18.8
Farm products-raw materials	29	3,528	24	82.8	3,392	96.1	2,200	64.9	62.4	208	6.1
Farm products-consumer goods	79	9,819	35	44.3	4,346	44.3	2,685	61.8	27.3	776	17.9
Farm supplies	15	1,153	7	46.7	864	74.9	562	65.0	48.7	159	18.4
Groceries and foods	138	16,355	100	72.5	15,302	93.6	12,367	80.8	75.6	2,469	16.1
Hardware	12	2,817	12	100.0	2,817	100.0	2,485	88.2	88.2	597	21.2
Jewelry and optical goods	4	107	2	50.0	49	45.8	49	100.0	45.8	22	44.9
Lumber and building materials	19	866	15	78.9	763	88.1	657	86.1	75.9	224	29.4
Machinery, equipment and supplies	26	1,623	21	80.8	1,505	92.7	1,213	80.6	74.7	368	24.5
Metals (except scrap)	3	382	3	100.0	382	100.0	362	94.8	94.8	114	29.8
Paper and its products	13	899	11	84.6	813	90.4	709	87.2	78.9	229	28.2
Petroleum and its products	11	1,028	8	72.7	798	77.6	241	30.2	23.4	146	18.3
Plumbing and heating eqp't.& supplies	5	317	4	80.0	297	93.7	282	94.9	89.0	119	40.1
Tobacco and its products	13	1,645	10	76.9	1,591	96.7	649	40.8	39.5	89	5.6
Waste materials	17	321	10	58.8	205	63.9	179	87.3	55.8	68	33.2
All other kinds of business	38	1,322	24	63.2	1,154	87.3	734	63.6	55.5	262	22.7
ALL OTHER TYPES											
Total	372	55,545	207	55.6	29,511	53.1	21,833	74.0	39.3	4,705	15.9
Amusement and sporting goods	1	(X)	-	-	-	-	-	-	-	-	-
Automotive products	3	626	3	100.0	626	100.0	626	100.0	100.0	77	12.3
Chemicals	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	16	(X)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-consumer goods	125	11,307	24	19.2	1,855	16.4	845	45.6	7.5	242	13.0
Farm supplies	4	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	42	20,222	33	78.6	10,002	49.5	8,627	86.3	42.7	1,136	11.4
Jewelry and optical goods	4	89	4	100.0	89	100.0	89	100.0	100.0	33	37.1
Lumber and building materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies	12	750	10	83.3	712	94.9	671	94.2	89.5	271	38.1
Petroleum and its products	154	18,162	110	71.4	13,967	76.9	9,595	68.7	52.8	2,560	18.3
Plumbing and heating eqp't.& supplies	4	171	3	75.0	123	71.9	113	91.9	66.1	41	33.3
Tobacco and its products	1	(X)	-	-	-	-	-	-	-	-	-
All other products	1	(X)	-	-	-	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF MAINE DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	864	$109,495	$16,768	660	76.4	$91,750	83.8	$13,555	14.8	$73,916	$4,654	$5,798	$7,382
WHOLESALERS PROPER													
Total	492	53,950	9,461	437	88.8	48,601	90.1	8,609	17.7	38,601	3,600	4,719	1,681
Amusement & sporting goods	7	807	319	6	85.7	677	83.9	280	41.4	543	134	-	-
Automotive products	27	1,943	546	27	100.0	1,943	100.0	546	28.1	1,506	353	64	20
Clothing and furnishings	11	1,318	224	11	100.0	1,318	100.0	224	17.0	1,131	185	-	2
Coal	7	3,698	528	5	71.4	3,658	98.9	612	16.7	1,424	1,051	1,136	47
Drugs and drug sundries	4	2,180	331	4	100.0	2,180	100.0	331	15.2	2,134	-	11	35
Dry goods	6	1,034	208	6	100.0	1,034	100.0	208	20.1	956	38	40	-
Electrical goods	8	788	148	5	62.5	575	73.0	118	20.5	286	43	239	7
Farm products-raw materials	29	3,528	218	21	72.4	3,086	87.5	149	4.8	2,569	264	14	239
Farm products-consumer gds.	79	9,819	1,579	59	74.7	6,510	66.3	1,217	18.7	5,518	150	70	772
Farm supplies	15	1,153	170	9	60.0	930	80.7	155	16.7	622	273	29	5
Groceries and foods	138	16,355	2,664	136	98.6	16,201	99.1	2,592	16.0	15,443	371	236	151
Hardware	12	2,817	597	12	100.0	2,817	100.0	597	21.2	2,110	283	424	-
Jewelry & optical goods	4	107	41	4	100.0	107	100.0	41	38.3	93	7	7	-
Lumber & building materials	19	866	252	11	57.9	585	67.6	175	29.9	264	129	118	74
Machinery, eqp't.& supplies	26	1,623	391	25	96.2	1,505	92.7	355	23.6	149	37	1,206	113
Metals (except scrap)	3	382	114	3	100.0	382	100.0	114	29.8	-	-	376	5
Paper and its products	13	899	239	11	84.6	495	55.1	125	25.3	206	27	206	56
Petroleum and its products	11	1,028	173	11	100.0	1,028	100.0	173	16.8	935	48	21	24
Plumbing & heating eqp't. and supplies	5	317	124	5	100.0	317	100.0	124	39.1	133	7	170	7
Tobacco & its products	13	1,645	93	13	100.0	1,645	100.0	93	5.7	1,574	41	30	-
Waste materials	17	321	98	15	88.2	286	89.1	76	26.6	27	1	138	120
All other kinds of business	38	1,322	304	38	100.0	1,322	100.0	304	23.0	978	158	184	2
ALL OTHER TYPES													
Total	372	55,545	7,307	223	59.9	43,149	77.7	4,946	11.5	35,315	1,054	1,079	5,701
Amusement & sporting gds.	1	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Automotive products	3	626	77	2	66.7	547	87.4	69	12.6	542	5	-	-
Chemicals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-consumer gds.	125	11,307	1,401	96	76.8	9,024	79.8	1,169	13.0	7,128	15	11	1,870
Farm supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	42	20,222	1,655	42	100.0	20,222	100.0	1,655	8.2	18,550	18	240	1,414
Jewelry & optical goods	4	89	33	4	100.0	89	100.0	33	37.1	89	-	-	-
Lumber & building materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eqp't.& supplies	12	750	282	8	66.7	619	82.5	247	39.9	231	99	207	82
Petroleum and its products	154	18,162	3,289	54	35.1	9,739	53.6	1,420	14.6	7,552	726	407	1,054
Plumbing & heating eqp't. and supplies	4	171	52	3	75.0	165	96.5	51	30.9	56	-	109	-
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF MAINE MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	491	5,385	711	11.7	Full-time	5,460	5,364	5,269	5,288	5,302	5,388	5,191	5,200	5,342	5,876	5,912	5,763	5,631
					Full-time ratio to average	100	98	96	97	97	99	95	95	98	108	108	106	103
					Part-time	636	726	666	647	678	582	450	385	399	784	891	713	707
					Part-time ratio to average	100	114	105	102	107	91	71	61	63	123	140	112	111
Amusement and sporting goods	2	81	39	32.2	Full-time	120	119	117	115	116	117	116	119	118	124	125	125	126
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	21	166	32	16.3	Full-time	190	191	190	184	184	182	186	188	190	197	198	198	196
					Part-time	8	5	5	5	5	6	9	10	10	10	9	8	8
Chemicals	1	19	5	19.2	Full-time	19	18	18	18	18	18	19	21	21	20	20	20	20
					Part-time	5	5	6	4	5	4	6	5	5	5	4	4	6
Clothing and furnishings	7	57	30	34.5	Full-time	83	78	78	77	77	77	83	84	85	86	88	88	89
					Part-time	4	4	4	4	4	3	4	4	4	4	5	4	3
Coal	2	189	22	10.4	Full-time	141	141	142	139	137	133	133	133	140	142	146	153	155
					Part-time	70	64	63	62	62	68	69	72	72	71	75	75	84
Drugs and drug sundries	1	103	35	25.4	Full-time	137	137	138	134	137	137	135	137	138	136	137	135	138
					Part-time	1	1	1	1	1	2	1	1	3	2	1	1	1
Dry goods	1	66	33	33.3	Full-time	91	89	88	88	86	91	91	91	91	93	94	93	92
					Part-time	8	6	5	4	8	8	11	6	6	9	7	9	13
Electrical goods	-	57	8	12.3	Full-time	65	57	60	61	67	71	70	65	70	65	64	67	63
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm products—raw materials	32	114	12	9.8	Full-time	115	111	111	114	114	119	119	121	117	115	113	112	111
					Part-time	11	11	10	10	10	11	11	12	12	11	12	12	11
Farm products—consumer goods	176	1,035	95	8.4	Full-time	836	902	908	946	870	806	624	528	574	997	1,054	924	901
					Part-time	294	386	348	342	329	260	103	65	65	426	496	361	360
Farm supplies	10	122	14	10.4	Full-time	116	108	111	116	134	169	101	96	101	108	114	117	116
					Part-time	20	5	23	29	41	31	39	5	6	6	23	24	10
Furniture and house furnishings	-	12	2	14.3	Full-time	14	14	14	14	14	14	14	14	14	14	14	14	14
					Part-time	-	—	-	-	-	-	-	-	-	-	-	-	-
General merchandise	-	3	1	25.0	Full-time	2	1	1	1	1	1	2	2	4	4	4	3	2
					Part-time	2	3	3	3	3	3	2	2	-	-	1	1	2
Groceries and foods (except farm products)	110	1,257	194	13.4	Full-time	1,373	1,390	1,299	1,285	1,317	1,338	1,357	1,414	1,450	1,424	1,409	1,338	1,378
					Part-time	78	51	58	67	101	70	60	78	76	91	[illegible]	73	90
Hardware	2	219	46	17.4	Full-time	265	268	268	268	267	260	260	264	264	267	266	267	267
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	-	36	4	10.0	Full-time	37	37	37	37	37	37	37	36	34	37	37	37	37
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	17	169	11	6.1	Full-time	148	98	94	95	109	166	172	179	195	189	199	192	117
					Part-time	32	38	33	32	30	30	34	29	[illegible]	32	33	37	[illegible]
Machinery, equipment and supplies (except electrical)	16	239	33	12.3	Full-time	265	249	249	249	265	267	269	271	271	274	273	274	271
					Part-time	7	14	15	13	4	4	5	4	4	4	3	4	3
Metals (except scrap)	-	43	5	10.9	Full-time	35	37	37	37	36	33	32	33	34	35	36	36	36
					Part-time	13	9	10	8	9	9	9	15	14	18	20	20	16
Paper and its products	8	87	13	12.0	Full-time	95	96	98	98	90	97	96	93	96	94	99	99	98
					Part-time	4	3	3	5	9	5	3	3	2	5	3	3	4
Petroleum and its products	25	1,075	32	2.9	Full-time	1,058	997	999	999	1,001	1,034	1,039	1,042	1,127	1,146	1,154	1,131	1,196
					Part-time	49	39	36	37	43	47	53	56	[illegible]	59	[illegible]	52	43
Plumbing and heating equipment and supplies	2	44	10	17.9	Full-time	54	53	53	53	53	52	53	54	54	55	55	54	[illegible]
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	11	40	6	12.5	Full-time	45	44	44	44	44	45	45	45	46	47	47	47	47
					Part-time	1	1	1	1	1	1	2	2	2	1	1	1	1
Waste materials	18	37	7	16.7	Full-time	31	22	22	22	24	25	31	36	39	36	44	41	34
					Part-time	13	11	11	11	11	10	10	15	12	19	22	15	11
All other products	31	118	23	16.6	Full-time	125	107	104	104	104	109	108	133	140	146	147	146	147
					Part-time	16	70	31	6	6	10	9	9	11	11	11	12	10

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF MAINE WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	481	3,224	17.7	91	46	29.0	191	475	27.6	73	411	23.3	51	483	18.9	57	968	14.7	10	336	14.2	8	505	17.6
Amusement and sporting goods	7	102	39.5	1	1	50.0	2	12	59.3	2	15	23.6	1	21	29.2	1	53	46.2	-	-	-	-	-	-
Automotive products	27	172	28.1	6	2	27.3	13	46	35.4	4	23	30.2	1	17	27.5	3	84	24.6	-	-	-	-	-	-
Chemicals	2	15	(X)	-	-	-	1	2	(X)	-	-	-	1	13	(X)	-	-	-	-	-	-	-	-	-
Clothing and furnishings	11	77	17.0	1	-	20.0	2	6	14.3	4	17	18.9	2	21	18.5	2	33	15.4	-	-	-	-	-	-
Coal	7	141	17.0	1	-	100.0	2	7	31.3	-	-	-	-	-	-	1	3	11.6	1	13	7.4	2	118	20.5
Drugs and drug sundries	4	136	15.2	-	-	-	1	2	34.5	-	-	-	1	10	15.5	-	-	-	1	58	16.9	1	66	13.7
Dry goods	6	91	20.1	2	1	50.0	1	4	66.7	-	-	-	-	-	-	3	86	19.0	-	-	-	-	-	-
Electrical goods	8	65	18.8	-	-	-	1	3	18.8	5	38	21.0	2	24	15.7	-	-	-	-	-	-	-	-	-
Farm products-raw materials	29	100	6.2	1	-	-	12	16	11.4	6	23	14.8	4	19	5.7	6	42	4.0	-	-	-	-	-	-
Farm products-consumer goods	75	446	17.0	8	9	22.4	33	43	21.2	13	76	32.6	8	43	30.5	10	129	11.3	1	2	3.4	2	144	17.6
Farm supplies	15	72	14.7	1	-	-	10	12	6.2	1	2	12.0	-	-	-	3	58	19.2	-	-	-	-	-	-
Furniture and house furnishings	1	14	(X)	-	-	-	-	-	-	1	14	(X)	-	-	-	-	-	-	-	-	-	-	-	-
General merchandise	1	2	(X)	-	-	-	1	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	135	851	16.3	37	11	23.9	45	89	24.3	15	57	16.1	14	131	21.8	17	219	11.7	4	167	17.5	3	177	17.0
Hardware	12	266	21.2	-	-	-	3	12	24.7	1	13	39.0	1	8	18.0	6	190	23.7	1	43	10.1	-	-	-
Jewelry and optical goods	4	22	38.3	-	-	-	4	22	38.3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber & building materials (other than metal)	18	82	29.6	2	1	21.4	11	39	36.3	3	28	43.9	2	14	14.8	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	26	161	24.1	7	1	23.3	9	16	19.8	4	37	32.8	5	74	28.3	-	-	-	1	33	15.6	-	-	-
Metals (except scrap)	3	35	29.8	-	-	-	1	3	50.0	1	7	25.7	-	-	-	1	25	27.3	-	-	-	-	-	-
Paper and its products	13	95	26.6	3	5	35.7	6	36	34.2	2	7	16.2	1	23	24.6	1	25	28.1	-	-	-	-	-	-
Petroleum and its products	10	44	17.0	1	1	50.0	6	12	24.3	1	4	14.5	-	-	-	1	7	11.4	1	20	17.8	-	-	-
Plumbing & heating eqp't. & supplies	5	42	39.1	1	2	28.6	2	8	32.1	-	-	-	2	32	40.9	-	-	-	-	-	-	-	-	-
Tobacco & its products (except leaf)	12	37	5.7	2	2	33.3	2	2	8.5	2	7	10.7	4	12	6.1	2	14	4.1	-	-	-	-	-	-
Waste materials	17	31	30.5	8	6	65.4	7	18	36.5	2	7	18.4	-	-	-	-	-	-	-	-	-	-	-	-
All other products	33	125	22.4	9	4	34.4	16	64	36.4	6	36	17.1	2	21	14.3	-	-	-	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	67	675	15.1	2	2	100.0	15	40	29.5	12	75	31.7	11	107	21.9	20	294	14.2	7	157	9.0	-	-	-
Farm products-consumer goods	4	15	51.1	-	-	-	1	2	33.3	3	13	52.2	-	-	-	-	-	-	-	-	-	-	-	-
Farm supplies	3	38	21.5	-	-	-	-	-	-	-	-	-	1	3	12.6	2	35	22.8	-	-	-	-	-	-
Groceries and foods (except farm products)	39	412	11.4	1	-	100.0	4	9	32.5	5	19	14.8	7	51	15.8	16	189	11.8	6	144	8.6	-	-	-
Jewelry and optical goods	4	14	37.1	-	-	-	4	14	37.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	9	94	39.7	1	2	100.0	2	4	33.3	3	35	41.8	3	53	39.0	-	-	-	-	-	-	-	-	-
All other kinds of business	8	102	18.2	-	-	-	4	11	22.2	1	8	37.5	-	-	-	2	70	10.3	1	13	12.0	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF NEW HAMPSHIRE SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	334	326	$38,074	$61,414	$6,248	16.4	13.3	2,073	$2,895	7.6	$75	$3,844
Wholesalers proper	204	199	19,638	30,969	3,312	16.9	15.0	1,237	1,588	8.1	54	2,820
Wholesale merchants	197	197	19,281	(X)	3,263	16.9	15.0	1,221	1,572	8.2	53	2,763
Limited function wholesalers	7	2	357	(X)	49	13.7	12.3	16	16	4.5	1	57
Manufacturers' sales branches	37	47	9,180	20,895	1,074	11.7	9.0	270	434	4.7	14	263
Agents and brokers	5	9	216	812	38	17.6	10.2	14	13	6.0	1	2
All other types	88	71	9,040	8,738	1,824	20.2	18.0	552	860	9.5	5	759
Bulk tank stations	75	57	8,068	(X)	1,670	20.7	19.5	477	782	9.7	3	749
Assemblers and country buyers	13	14	972	(X)	154	15.8	8.3	75	78	8.0	3	10

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NEW HAMPSHIRE NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	All other types 1/
Total	334	197	35	2	100
Amusement and sporting goods	5	5	-	-	-
Cameras and motion picture equipment and supplies	2	2	-	-	-
Sporting goods (general line)	1	1	-	-	-
Automotive products	17	16	1	-	-
Automobiles and other motor vehicles	2	1	1	-	-
Automotive eqp't., accessories and parts	14	14	-	-	-
Tires and tubes	1	1	-	-	-
Clothing and furnishings	4	1	2	1	-
Hosiery	1	1	-	-	-
Shoes and other footwear	3	-	2	1	-
Coal	4	2	-	1	1
Drugs and drug sundries (general line)	2	2	-	-	-
Dry goods	5	5	-	-	-
Dry goods (general line)	3	3	-	-	-
Knit goods	1	1	-	-	-
Piece goods	1	1	-	-	-
Electrical goods	3	3	-	-	-
Electrical appliances, eqp't., and supplies	2	2	-	-	-
Radios and radio equipment	1	1	-	-	-
Farm products-raw materials	5	3	-	-	3
Grain	4	2	-	-	2
Hides, skins, and furs (raw)	2	1	-	-	1
Livestock	-	-	-	-	-
Farm products-consumer goods	44	28	3	-	13
Dairy products (general line)	2	1	-	-	1
Milk and cream	9	5	-	-	4
All other dairy products	4	1	3	-	-
Poultry and poultry products	10	6	-	-	4
Fruits and vegetables (fresh)	19	15	-	-	4
Farm supplies	4	4	-	-	-
Feed	2	2	-	-	-
All other	2	2	-	-	-
Furniture and house furnishings	3	2	-	-	1
House furnishings	3	2	-	-	1

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	All other types 1/
Groceries and foods (except farm products)	83	53	26	-	4
Groceries (general line)	12	12	-	-	-
Confectionery and soft drinks	20	14	2	-	4
Fish and sea foods	5	5	-	-	-
Meats and meat products	24	13	11	-	-
Other food and grocery specialties	22	9	13	-	-
Hardware (general line)	5	5	-	-	-
Jewelry and optical goods	2	1	1	-	-
Jewelry specialties	1	-	1	-	-
Optical goods	1	1	-	-	-
Lumber and building materials (other than metal)	8	7	-	-	1
Lumber and mill work	6	5	-	-	1
Brick and tile	1	1	-	-	-
Glass	1	1	-	-	-
Machinery, equipment and supplies (except electrical)	10	7	2	-	1
Commercial machinery, eqp't. and supplies	4	2	2	-	-
Industrial machinery, eqp't. and supplies	4	3	-	-	1
Mill and mine supplies (general line)	1	1	-	-	-
All other	3	2	-	-	1
Professional equipment and supplies	1	1	-	-	-
Service equipment and supplies	1	1	-	-	-
Barber and beauty parlor	1	1	-	-	-
Paper and its products	1	1	-	-	-
Petroleum and its products	80	4	-	-	76
Plumbing and heating eqp't. and supplies	8	8	-	-	-
Heating equipment (general line)	6	6	-	-	-
All other	2	2	-	-	-
Tobacco and its products (except leaf)	11	11	-	-	-
Waste materials	9	9	-	-	-
Iron and steel scraps	1	1	-	-	-
Junk and scrap (general line)	8	8	-	-	-
All other products	22	22	-	-	-
Beer	11	11	-	-	-
Flowers and nursery stock	3	3	-	-	-
Leather	1	1	-	-	-
Leather goods	1	1	-	-	-
Newspapers and magazines	2	2	-	-	-
Wines and spiritous liquors	1	1	-	-	-
Miscellaneous kinds of business	3	3	-	-	-

1/ The 100 "All other types" consists of the following:

Limited function wholesalers	7
Coal	1
Confectionery and soft drinks	4
Fruits and vegetables (fresh)	2
Brokers	2
Housefurnishings	1
Other machinery, equipment and supplies	1
Commission Merchants	2
Grain	1
Petroleum	1
Manufactures' agents (lumber and mill work)	1
Assemblers and country buyers	10
Grain	1
Hides	1
Assemblers and country buyers (continued)	
Dairy products	1
Milk and cream	1
Poultry and poultry products	4
Fruits and vegetables (fresh)	2
Cooperative marketing associations (milk and cream)	1
Cream stations (milk and cream)	1
Bulk tank stations (milk and cream)	1

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW HAMPSHIRE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	334	$38,074	$6,248	16.4	2,073	$2,895	$75	$3,844
Wholesalers proper	204	19,638	3,312	16.9	1,237	1,588	54	2,820
Manufacturers sales branches	37	9,180	1,074	11.7	270	434	14	253
Agents and brokers	5	216	38	17.6	14	13	1	2
All other types	88	9,040	1,824	20.2	552	860	6	759
WHOLESALERS PROPER								
Amusement and sporting goods	3	31	5	16.1	4	3	–	3
Automotive products	16	839	170	20.3	76	78	3	205
Coal	3	359	43	12.0	21	16	1	6
Dry goods	5	84	24	28.6	7	7	1	32
Electrical goods	3	118	22	18.6	9	7	–	10
Farm products – raw materials	3	92	10	10.9	1	1	–	10
Farm products – consumer goods	30	1,804	393	21.8	135	146	6	49
Milk and cream	7	281	111		47	59	2	5
Poultry and poultry products	6	91	80		7	6	–	1
Fruits and vegetables (fresh)	17	1,432	202		81	81	4	42
Farm supplies	4	207	24	11.6	10	14	1	35
Groceries and foods (except farm products)	57	8,651	1,099	12.7	364	498	12	1,067
Groceries (general line)	12	4,618	535		163	240	3	754
Meats and meat products	13	1,999	274		85	123	2	41
Fish and sea foods	5	258	40		16	15	2	4
Confectionery and soft drinks	18	516	101		46	45	2	61
Other food and grocery specialties	9	1,260	149		54	75	3	187
Hardware	5	2,249	630	28.0	268	375	–	601
Lumber and building materials (other than metal)	7	235	75	31.9	36	42	3	84
Machinery, equipment and supplies (except electrical)	7	154	58	37.7	33	40	–	45
Petroleum and its products	4	449	61	13.6	10	23	1	14
Plumbing and heating eqp't.and supplies	8	666	150	22.5	43	68	13	145
Tobacco and its products (except leaf)	11	1,504	109	7.2	39	47	1	81
Waste materials	9	90	20	22.2	6	8	1	16
All other kinds of business	29	2,106	419	19.9	175	215	11	417
Beer	11	561	62		22	21	2	23
Flowers and nursery stock	3	25	17		9	8	–	7
Miscellaneous	15	1,520	340		144	186	9	387
MANUFACTURERS' SALES BRANCHES								
Clothing and furnishings	3	2,549	234	9.2	20	44	–	71
Farm products – consumer goods	3	247	113	45.7	14	37	5	3
Groceries and foods (except farm products)	26	5,316	592	11.1	191	276	5	139
All other kinds of business	5	1,068	135	12.6	45	77	4	50
AGENTS AND BROKERS	5	216	38	17.6	14	13	1	2
ALL OTHER TYPES								
Bulk tank stations (petroleum)	75	8,068	1,670	20.7	477	782	3	749
Assemblers and country buyers	13	972	154	15.8	75	78	3	10

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW HAMPSHIRE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 50,000 TO 100,000 POPULATION								
MANCHESTER	90	$13,805	$2,215	16.0	746	$1,014	$14	$1,201
Wholesalers proper	68	7,918	1,426	18.0	568	707	11	996
Manufacturers' sales branches	13	4,089	472	11.5	92	163	2	123
All other types 1/	9	1,798	317	17.6	88	144	1	82
WHOLESALERS PROPER								
Automotive products	6	603	109	18.1	55	52	2	116
Farm products-consumer goods	6	902	157	17.4	66	79	2	25
Groceries and foods (except farm products)	19	2,519	381	15.1	122	158	4	191
Machinery, equipment and supplies (except electrical)	6	142	55	38.7	33	40	-	42
Plumbing and heating eqp't. and supplies	3	446	82	18.4	29	32	-	91
Tobacco and its products (except leaf)	5	437	24	5.5	6	8	-	20
All other kinds of business 2/	23	2,869	618	21.5	257	336	3	511
MANUFACTURERS' SALES BRANCHES								
Clothing and furnishings	3	2,549	234	9.2	20	44	-	71
Groceries and foods (except farm products)	5	1,176	143	12.2	46	72	1	29
All other kinds of business 3/	5	364	95	26.1	26	47	1	23
CITIES OF 20,000 TO 50,000 POPULATION								
BERLIN	13	1,458	171	11.7	52	83	1	105
Wholesalers proper	9	1,333	151	11.3	44	75	1	98
All other types	4	125	20	16.0	8	8	-	7
Groceries and foods (except farm products)	6	1,166	104	8.9	33	47	1	90
Petroleum and its products	3	167	47	28.1	11	28	-	8
All other kinds of business	4	125	20	16.0	8	8	-	7
CONCORD	20	3,229	512	15.9	188	259	4	430
Wholesalers proper	13	2,095	300	14.3	97	139	4	203
All other types	7	1,134	212	18.7	91	120	-	227
Farm products-consumer goods	3	301	74	24.6	17	30	3	1
Groceries and foods (except farm products)	7	1,352	156	11.5	57	80	1	183
Petroleum and its products	3	442	70	15.8	23	29	-	19
All other kinds of business	7	1,134	212	18.7	91	120	-	227
NASHUA	27	3,523	401	11.4	163	218	10	256
Wholesalers proper	15	2,903	254	8.7	98	134	1	158
All other types	12	620	147	23.7	65	84	9	98
Farm products-consumer goods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	11	2,619	213	8.1	82	115	1	152
Petroleum and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other kinds of business	12	620	147	23.7	65	84	9	98

WHOLESALE DISTRIBUTION: 1933

Table 23.—STATE OF NEW HAMPSHIRE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 5,000 TO 20,000 POPULATION								
Total	97	$10,888	$1,709	15.7	586	$816	$25	$1,248
CLAREMONT	9	907	126	13.9	34	66	2	40
DERRY TOWN	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DOVER	10	1,644	234	14.2	77	118	2	193
FRANKLIN	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
KEENE	15	2,698	394	14.6	123	185	4	457
LACONIA	18	1,530	255	16.7	88	122	3	319
LEBANON TOWN	6	534	144	27.0	53	64	-	43
PORTSMOUTH	22	2,737	411	15.0	166	205	13	122
ROCHESTER	6	311	65	20.9	25	33	-	39
SOMERSWORTH	6	206	45	21.8	9	11	-	6

1/ Includes 1 establishment dealing in farm products-consumer goods; and 8 in petroleum and its products.
2/ Includes 2 establishments dealing in coal; 2 in dry goods; 2 in electrical goods; 1 in hardware; 2 in lumber and building materials (other than metal); 1 in paper and its products; 2 in waste materials; and 11 in all other products.
3/ Includes 2 establishments dealing in automotive products; 1 in farm products-consumer goods; and 2 in machinery, equipment and supplies (except electrical).

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF NEW HAMPSHIRE RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	334	$38,074	$6,248	16.4	$37,999	$26	3	$9	9	$40
Amusement and sporting goods	3	31	5	16.1	26	5	-	-	-	-
Automotive products	17	938	184	19.6	914	20	1	3	1	1
Clothing and furnishings	4	2,627	244	9.3	2,627	-	-	-	-	-
Coal	4	1,252	141	11.3	1,252	-	-	-	-	-
Dry goods	5	84	24	28.6	83	-	-	-	1	1
Electrical goods	3	118	22	18.6	118	-	-	-	-	-
Farm products—raw materials	6	137	10	7.3	137	-	-	-	-	-
Farm products—consumer goods	44	3,003	660	22.0	3,002	-	-	-	1	1
Farm supplies	4	207	24	11.6	207	-	-	-	-	-
Furniture and house furnishings	3	188	52	27.7	188	-	-	-	-	-
Groceries and foods (except farm products)	83	13,967	1,691	12.1	13,949	-	1	3	3	15
Hardware	5	2,249	630	28.0	2,249	-	-	-	-	-
Lumber and building materials (other than metal)	8	251	76	30.3	251	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	10	240	89	37.1	229	-	-	-	1	1/ 11
Petroleum and its products	80	8,677	1,759	20.3	8,672	-	1	3	1	2
Plumbing and heating eqp't. and supplies	8	666	150	22.5	665	1	-	-	-	-
Tobacco and its products (except leaf)	11	1,504	109	7.2	1,504	-	-	-	-	-
Waste materials	9	90	20	22.2	90	-	-	-	-	-
All other kinds of business	27	1,845	358	19.4	1,836	-	-	-	1	9

1/ Includes 1 establishment dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $11,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF NEW HAMPSHIRE CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	334	$38,074	249	74.6	$33,392	87.7	$24,276	72.7	63.8	$5,012	15.0
WHOLESALERS PROPER											
Total	204	19,638	155	76.0	17,385	88.5	13,478	77.5	68.6	2,865	16.5
Amusement and sporting goods	3	31	2	66.7	27	87.1	22	81.5	71.0	4	14.8
Automotive products	16	839	14	87.5	563	67.1	385	68.4	45.9	129	22.9
Coal	3	359	3	100.0	359	100.0	310	86.4	86.4	43	12.0
Dry goods	5	84	3	60.0	32	38.1	26	81.3	31.0	8	25.0
Electrical goods	3	118	2	66.7	103	87.3	85	82.5	72.0	17	16.5
Farm products-raw materials	3	92	3	100.0	92	100.0	50	54.3	54.3	10	10.9
Farm products-consumer goods	30	1,804	23	76.7	1,695	94.0	1,165	68.7	64.6	365	21.5
Farm supplies	4	207	2	50.0	112	54.1	64	57.1	30.9	23	20.5
Groceries and foods	57	8,651	42	73.7	7,491	86.6	6,384	85.2	73.8	856	11.4
Hardware	5	2,249	5	100.0	2,249	100.0	1,726	76.7	76.7	630	28.0
Lumber and building materials	7	235	6	85.7	232	98.7	212	91.4	90.2	74	31.9
Machinery, equipment and supplies	7	154	7	100.0	154	100.0	129	83.8	83.8	57	37.0
Petroleum and its products	4	449	3	75.0	232	51.7	36	15.5	8.0	26	11.2
Plumbing & heating eqp't.& supplies	8	666	5	62.5	428	64.3	337	78.7	50.6	105	24.5
Tobacco and its products	11	1,504	8	72.7	1,488	98.9	1,268	85.2	84.3	107	7.2
Waste materials	9	90	2	22.2	72	80.0	64	88.9	71.1	11	15.3
All other kinds of business	29	2,106	25	86.2	2,056	97.6	1,215	59.1	57.7	400	19.5
ALL OTHER TYPES											
Total	130	18,436	94	72.3	16,007	86.8	10,798	67.5	58.6	2,147	13.4
Automotive products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	3	2,549	3	100.0	2,549	100.0	2,549	100.0	100.0	234	9.2
Coal	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	3	45	-	-	-	-	-	-	-	-	-
Farm products-consumer goods	14	1,199	8	57.1	945	78.8	525	55.6	43.8	152	16.1
Furniture and house furnishings	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	26	5,316	19	73.1	4,928	92.7	3,902	79.2	73.4	534	10.8
Jewelry and optical goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies	3	86	2	66.7	75	87.2	65	86.7	75.6	23	30.7
Petroleum and its products	76	8,228	57	75.0	6,497	79.0	3,598	55.4	43.7	1,090	16.8

WHOLESALE DISTRIBUTION: 1933

Table 3 — STATE OF NEW HAMPSHIRE DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	334	$38,074	$6,248	305	91.3	$34,727	91.2	$5,546	16.0	$28,298	$2,904	$1,580	$1,945
WHOLESALERS PROPER													
Total	204	19,638	3,312	186	91.2	18,067	92.0	3,023	16.7	15,369	1,674	579	445
Amusement and sporting goods	3	31	5	3	100.0	31	100.0	5	16.1	24	1	6	-
Automotive products	16	839	170	16	100.0	839	100.0	170	20.3	656	168	5	10
Coal	3	352	43	1	33.3	68	18.9	15	22.1	11	-	-	57
Dry goods	5	84	24	5	100.0	84	100.0	24	28.6	68	15	-	1
Electrical goods	3	118	22	3	100.0	118	100.0	22	18.6	94	10	14	-
Farm products-raw materials	3	92	10	1	33.3	47	51.1	3	6.4	35	12	-	-
Farm products-consumer goods	30	1,804	393	26	86.7	1,640	90.9	362	22.1	1,354	105	2	179
Farm supplies	4	207	24	-	-	-	-	-	-	-	-	-	-
Groceries and foods	57	8,651	1,099	56	98.2	8,040	92.9	1,002	12.5	7,806	158	-	76
Hardware	5	2,249	630	4	80.0	2,135	94.9	565	26.5	1,171	848	65	51
Lumber & building materials	7	235	75	5	71.4	164	69.8	50	30.5	7	23	134	-
Machinery, eqp't & supplies	7	154	58	7	100.0	154	100.0	58	37.7	9	1	143	-
Petroleum and its products	4	449	61	4	100.0	449	100.0	61	13.6	396	51	-	2
Plumbing & heating eqp't	8	666	150	8	100.0	666	100.0	150	22.5	522	19	124	1
Tobacco and its products	11	1,504	109	11	100.0	1,504	100.0	109	7.2	1,449	55	-	-
Waste materials	9	90	20	7	77.8	22	24.4	9	40.9	-	-	12	10
All other kinds of business	29	2,106	419	29	100.0	2,106	100.0	418	19.8	1,767	208	74	57
ALL OTHER TYPES													
Total	130	18,436	2,936	119	91.5	16,660	90.4	2,523	15.1	12,929	1,230	1,001	1,500
Automotive products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	3	2,549	234	3	100.0	2,549	100.0	234	9.2	2,549	-	-	-
Coal	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	5	45	-	2	66.7	29	64.4	-	-	2	-	-	27
Farm products-consumer goods	14	1,199	267	13	92.9	1,179	98.3	263	22.3	955	222	2	-
Furniture & house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	26	5,316	592	26	100.0	5,316	100.0	592	11.1	5,042	-	60	214
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber & building materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eqp't & supplies	3	88	31	1	33.3	26	30.2	8	30.8	2	-	24	-
Petroleum and its products	76	8,228	1,698	70	92.1	6,549	79.6	1,312	20.0	4,201	872	229	1,247

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF NEW HAMPSHIRE MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	186	1,953	291	13.0	Full-time	2,073	1,919	1,909	1,923	1,926	2,058	2,122	2,143	2,165	2,239	2,235	2,132	2,101
					Full-time ratio to average	100	93	92	93	93	99	102	103	104	108	108	103	101
					Part-time	171	165	173	176	161	154	170	179	175	172	180	183	165
					Part-time ratio to average	100	96	101	103	94	90	99	105	102	101	105	107	96
Amusement and sporting goods	1	3	2	33.3	Full-time	4	4	4	4	4	4	5	6	6	4	2	2	2
					Part-time	1	1	1	1	1	1	2	2	2	2	1	1	1
Automotive products	11	71	16	18.9	Full-time	81	79	77	79	77	80	82	82	79	85	85	85	84
					Part-time	6	4	5	5	6	5	5	7	10	9	9	6	6
Chemicals					Full-time													
					Part-time													
Clothing and furnishings	1	19	4	19.2	Full-time	22	24	24	26	21	21	21	21	21	21	21	21	21
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Coal	2	76	6	7.6	Full-time	53	51	51	50	50	49	46	48	51	56	56	58	67
					Part-time	29	38	38	38	18	20	22	27	29	23	41	29	26
Drugs and drug sundries	-	26	32	55.2	Full-time	58	58	58	58	58	58	58	58	58	58	58	58	58
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Dry goods	7	3	8	75.0	Full-time	7	5	4	4	4	5	11	11	11	12	5	5	4
					Part-time	4	4	4	5	6	6	-	-	-	-	7	6	6
Electrical goods	5	7	2	22.2	Full-time	9	9	9	9	9	9	9	9	9	9	9	9	9
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm products—raw materials	5	4	-	-	Full-time	1	1	1	1	1	1	1	1	1	1	1	1	1
					Part-time	3	3	3	3	3	3	3	3	3	3	3	3	3
Farm products—consumer goods	31	208	35	14.6	Full-time	224	194	195	194	200	212	227	232	234	266	299	228	206
					Part-time	19	22	19	19	17	15	16	22	20	20	15	26	24
Farm supplies	-	11	3	23.1	Full-time	10	10	10	10	9	10	10	10	10	10	10	10	10
					Part-time	4	2	-	2	13	12	3	-	-	3	4	3	3
Furniture and house furnishings	7	16	8	33.3	Full-time	21	21	21	21	21	21	21	21	21	21	21	21	21
					Part-time	3	3	3	3	3	3	3	3	3	3	3	3	3
General merchandise					Full-time													
					Part-time													
Groceries and foods (except farm products)	44	524	73	12.2	Full-time	554	530	525	526	526	544	558	567	576	585	574	567	566
					Part-time	43	40	40	38	38	38	41	47	49	49	44	47	41
Hardware	1	221	47	17.4	Full-time	268	249	252	257	269	269	275	269	273	263	274	267	257
					Part-time	-	-	-	-	-	-	-	-	-	-	-	1	1
Jewelry and optical goods	1	11	3	21.4	Full-time	12	12	12	12	12	12	12	12	12	12	12	12	12
					Part-time	2	2	2	2	2	2	2	2	2	2	2	2	2
Lumber and building materials (other than metal)	9	42	3	6.7	Full-time	37	30	30	30	30	36	43	53	51	44	47	34	30
					Part-time	8	7	7	7	7	8	9	12	7	9	7	7	7
Machinery, equipment and supplies (except electrical)	7	37	6	14.9	Full-time	42	44	43	43	43	43	43	43	43	43	43	43	43
					Part-time	1	1	1	-	-	-	-	1	1	3	3	2	2
Metals (except scrap)	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	1	4	1	25.0	Full-time	5	4	4	4	4	4	5	6	6	6	5	4	4
					Part-time	-	-	-	-	-	-	-	-	-	-	1	1	-
Petroleum and its products	11	502	7	1.4	Full-time	499	471	470	47[illegible]	478	497	484	493	507	531	5[illegible]	533	533
					Part-time	10	6	6	7	11	11	13	13	13	13	7	7	[illegible]
Plumbing and heating equipment and supplies	3	42	13	22.8	Full-time	43	42	42	42	42	42	42	42	43	43	43	43	[illegible]
					Part-time	12	13	13	13	13	13	13	13	13	13	13	13	[illegible]
Tobacco and its products (except leaf)	13	35	8	18.6	Full-time	39	37	34	34	35	39	42	43	4[illegible]	41	42	41	41
					Part-time	4	8	9	9	6	2	-	-	-	-	2	4	3
Waste materials	9	7	-	-	Full-time	5	5	5	5	5	6	6	6	6	6	6	5	5
					Part-time	2	2	2	2	2	2	2	2	[illegible]	2	2	[illegible]	[illegible]
All other products	17	84	14	13.8	Full-time	79	39	39	44	31	86	121	120	106	101	94	86	93
					Part-time	19	8	19	21	14	12	3[illegible]	24	20	17	16	[illegible]	22

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF NEW HAMPSHIRE WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	197	1,221	16.9	41	24	46.2	73	221	30.5	33	137	18.3	17	195	17.7	27	345	11.8	5	111	13.6	1	188	26.0
Amusement and sporting goods	3	4	16.1	1	1	25.0	2	3	14.8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	16	76	20.3	2	1	28.6	10	24	30.6	2	12	21.2	-	-	-	2	39	15.1	-	-	-	-	-	-
Clothing and furnishings	1	2	(X)	-	-	-	-	-	-	1	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Coal	2	14	(X)	-	-	-	-	-	-	-	-	-	2	14	(X)	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	2	58	(X)	-	-	-	-	-	-	-	-	-	-	-	-	2	58	(X)	-	-	-	-	-	-
Dry goods	5	7	28.6	1	-	-	4	7	30.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	3	9	18.6	-	-	-	1	1	33.3	2	8	16.5	-	-	-	-	-	-	-	-	-	-	-	-
Farm products-raw materials	3	1	10.9	-	-	-	3	1	10.9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm products-consumer goods	28	132	22.2	7	4	53.8	11	39	28.4	5	18	29.6	2	44	33.0	3	27	10.6	-	-	-	-	-	-
Farm supplies	4	10	11.6	-	-	-	1	2	8.6	3	8	12.8	-	-	-	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	2	21	(X)	1	-	(X)	-	-	-	-	-	-	1	21	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	53	357	12.8	10	4	35.8	17	61	32.7	4	16	12.3	4	21	10.2	13	144	9.9	5	111	13.6	-	-	-
Hardware	5	268	28.0	-	-	-	-	-	-	1	5	29.1	2	49	40.6	1	26	30.3	-	-	-	1	188	26.0
Jewelry and optical goods	1	12	(X)	-	-	-	-	-	-	1	12	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	7	36	32.8	2	1	90.9	4	26	43.5	-	-	-	1	9	15.5	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	7	32	37.7	2	8	88.9	4	11	32.9	1	13	31.7	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	1	5	(X)	-	-	-	-	-	-	1	5	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Petroleum and its products	4	10	13.6	1	-	40.0	-	-	-	1	-	1.6	1	7	14.0	1	3	16.1	-	-	-	-	-	-
Plumbing and heating equipment and supplies	8	43	22.4	1	-	-	3	8	53.2	2	9	23.8	-	-	-	2	26	17.6	-	-	-	-	-	-
Tobacco and its products (except leaf)	11	39	7.3	3	-	37.5	1	-	10.0	2	2	6.8	2	15	10.0	3	22	6.4	-	-	-	-	-	-
Waste materials	9	6	22.2	7	3	44.4	1	1	27.3	1	2	14.8	-	-	-	-	-	-	-	-	-	-	-	-
All other products	22	79	20.0	3	2	53.8	11	37	29.3	6	25	17.2	2	15	10.9	-	-	-	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	35	237	11.6	1	-	-	8	17	24.6	8	36	28.9	4	31	20.0	10	90	9.3	3	52	9.2	1	11	7.7
Farm products-consumer goods	3	14	45.7	-	-	-	-	-	-	3	14	45.7	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	26	191	11.1	-	-	-	6	9	21.8	4	17	19.1	4	31	20.0	10	90	9.3	2	44	8.5	-	-	-
All other kinds of business	6	32	9.4	1	-	-	2	8	30.7	1	5	14.1	-	-	-	-	-	-	1	8	10.2	1	11	7.7

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WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF VERMONT SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	300	308	$41,751	$57,393	$6,269	15.0	12.0	2,019	$2,750	6.6	$70	$5,081
Wholesalers proper	154	133	24,220	36,520	3,439	14.2	12.0	1,175	1,590	6.6	60	4,030
Wholesale merchants	149	127	23,905	35,728	3,380	14.1	12.1	1,165	1,573	6.6	60	4,030
Limited function wholesalers	5	6	315	792	59	18.7	6.9	10	17	5.4	-	-
Manufacturers' sales branches	24	17	4,036	6,497	478	11.8	6.7	150	225	5.6	2	161
Agents and brokers	5	7	932	867	12	1.3	3.9	5	8	.9	-	2
All other types	117	151	12,563	13,509	2,340	18.6	15.0	589	927	7.4	8	888
Bulk tank stations	76	51	5,995	5,115	1,324	22.1	20.3	581	581	9.7	3	804
Assemblers and country buyers	15	90	378	(X)	98	25.9	(X)	16	14	3.7	1	5
Co-operative marketing associations	22	9	5,957	5,258	898	15.0	14.7	283	318	5.3	4	78
Cream stations	4	-	233	-	26	11.2	-	9	14	6.0	-	2
All other	-	1	-	(X)	-	-	(X)	-	-	-	-	-

1/ The increase in number of manufacturers' sales branches was due primarily to concerns which started operations since 1929.
2/ The increase in number of bulk tank stations was due primarily to concerns which started operations subsequent to 1929, and differences in methods of reporting some large chain organizations.
3/ The decrease in both net sales and the number of assemblers and country buyers was due principally to differences in methods of reporting and cessation of operations since 1929.
4/ The increase in both net sales and number of establishments was due principally to co-operative marketing associations which started operations subsequent to 1929.

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WHOLESALE DISTRIBUTION: 1933

TABLE 21 - STATE OF VERMONT

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR KINDS AND RELATED TYPES

Kind of Business	Total	Wholesale houses	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	All other types 1/
Total	501	249	23	2	127
Automotive products	9	1	-	-	-
Automobiles and other motor vehicles	2	2	-	-	-
Automotive eqp't., accessories and parts	6	5	-	-	-
Tires and tubes	1	1	-	-	
Chemicals (paints and varnishes)	1	1	-	-	-
Clothing and furnishings	2	1	-	1	-
Furnishings, men's and boys'	-	1	-	-	-
Shoes and other footwear	-	-	-	1	-
Coal	6	3	-	-	-
Drugs and drug sundries	2	2	-	-	-
Drugs (general line)	1	1	-	-	-
Drugs (specialty lines)	1	1	-	-	-
Dry goods (knit goods)	1	1	-	-	-
Electrical goods (electrical appliances, equipment and supplies)	3	3	-	-	-
Farm products-raw materials	17	6	-	-	11
Grain	6	3	-	-	3
Hides, skins, and furs (raw)	2	1	-	-	1
Livestock	8	1	-	-	7
Wool and mohair	1	1	-	-	-
Farm products-consumer goods	42	16	-	-	26
Dairy products (general line)	12	3	-	-	9
Butter	3	1	-	-	2
Milk and cream	14	2	-	-	12
All other dairy products	2	1	-	-	1
Poultry and poultry products	1	-	-	-	1
Dairy and poultry products	2	1	-	-	1
Fruits and vegetables (fresh)	7	7	-	-	-
All other	1	1	-	-	-
Farm supplies (feed)	1	1	-	-	-
Furniture and house furnishings (house furnishings, except floor coverings)	2	2	-	-	-
General merchandise	1	-	-	-	1
Groceries and foods (except farm products)	58	38	17	-	3
Groceries (general line)	10	10	-	-	-
Confectionery and soft drinks	10	9	1	-	-
Fish and sea foods	1	1	-	-	-
Meats and meat products	18	5	8	-	-
Other food and grocery specialties	18	7	8	-	3

Kind of Business	Total	Wholesale houses	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	All other types 1/
Hardware (general line)	4	4	-	-	-
Jewelry and optical goods	3	2	1	-	-
Jewelry (general line)	1	1	-	-	-
Optical goods	2	1	1	-	-
Lumber and building materials (other than metal)	13	11	-	-	2
Lumber and millwork	9	7	-	-	2
All other	4	4	-	-	-
Machinery, equipment and supplies (except electrical)	10	5	4	-	1
Commercial machinery, eqp't. and supplies	3	-	3	-	-
Construction machinery, eqp't and supplies	1	1	-	-	-
Farm and dairy machinery and equipment	1	-	1		-
Industrial machinery, eqp't. and supplies	4	3	-	-	1
Mill and mine supplies (general line)	2	1	-	-	1
All other	2	2	-	-	-
Professional equipment and supplies	1	1	-	-	-
Metals (except scrap, iron and steel)	2	2	-	-	-
Paper and its products	5	5	-	-	-
Petroleum and its products	83	6	-	-	77
Plumbing and heating eqp't. and supplies	4	4	-	-	-
Plumbing and heating eqp't. (general line)	3	3	-	-	-
All other	1	1	-	-	-
Tobacco and its products (except leaf)	8	7	1	-	-
Waste materials	12	12	-	-	-
Iron and steel scrap	4	4	-	-	-
Junk and scrap (general line)	6	6	-	-	-
Waste paper, rags and rubber	2	2	-	-	-
All other products	21	15	-	-	6
Beer	9	9	-	-	-
Flowers and nursery stock	7	1	-	-	6
Forest products (except lumber)	1	1	-	-	-
Leather	1	1	-	-	-
Leather goods	1	1	-	-	-
Newspapers and magazines	1	1	-	-	-
Wines and spiritous liquors	1	1	-	-	-

1/ The 127 "All other types" consists of the following:

Limited function wholesalers	5
Other food and grocery specialties	3
Lumber and millwork	1
Petroleum and its products	-
Brokers	3
Livestock	1
General merchandise	1
Lumber and millwork	1
Commission merchants	
Hides, skins and furs (raw)	1
Manufacturers' agents (mill and mine supplies (general line)	1
Bulk tank stations (petroleum)	76
Assemblers and country buyers	15
Hides, skins, furs (raw)	1
Livestock	5
Dairy products (general line)	1
Milk and cream	1
Poultry and poultry products	1
Flowers and nursery stock	6
Cooperative marketing associations	22
Grain	3
Dairy products (general line)	5
Butter	2
Milk and cream	7
All other dairy products	1
Dairy and poultry products	1
Cream stations (milk and cream)	4

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VERMONT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	300	$41,751	$6,269	15.0	2,019	$2,750	$70	$5,081
Wholesalers proper	154	24,220	3,439	14.2	1,175	1,590	60	4,030
Manufacturers' sales branches	24	4,036	478	11.8	150	225	2	161
Agents and brokers	5	932	12	1.3	5	8	-	2
All other types	117	12,563	2,340	18.6	689	927	8	888
WHOLESALERS PROPER								
Automotive products (automotive equipment, accessories and parts)	8	896	191	21.3	88	89	-	168
Coal	3	1,378	161	11.7	39	59	1	38
Electrical goods	3	183	34	18.6	10	17	-	46
Farm products-raw materials	6	2,635	172	6.5	64	90	1	173
Grain	3	2,540	159		58	83	-	155
All other	3	95	13		6	7	1	18
Farm products-consumer goods	16	2,089	438	21.0	134	183	8	101
Dairy products (general line)	3	47	16		5	8	-	-
Fruits and vegetables (fresh)	7	1,366	273		82	103	8	-
All other	6	676	149		47	72	-	101
Groceries and foods (except farm products)	35	6,243	774	12.4	265	340	16	1,131
Groceries (general line)	10	3,466	334		128	153	1	546
Confectionery and soft drinks	9	412	100		29	38	2	37
Meats and meat products	5	228	23		6	10	1	7
Other food and grocery specialties	11	2,137	327		102	137	12	541
Hardware	4	1,147	279	24.3	96	155	2	343
Lumber and building materials (other than metal)	12	2,395	291	12.2	124	149	3	868
Lumber and mill work	8	662	183		78	77	2	121
All other	4	1,733	108		46	72	1	747
Machinery, equipment and supplies (except electrical)	5	422	95	22.5	30	53	1	76
Paper and its products	5	403	112	27.8	55	59	-	121
Petroleum and its products	7	1,160	126	10.9	34	49	3	26
Plumbing and heating equipment and supplies	4	460	107	23.3	39	55	-	159
Tobacco and its products (except leaf)	7	1,508	123	8.2	30	47	-	120
Waste materials	12	92	24	26.1	7	7	1	62
Junk and scrap (general line)	6	65	15		5	6	1	55
All other	6	27	9		2	1	-	7
All other kinds of business	27	3,209	512	16.0	160	238	24	598
Beer	9	223	62		25	23	-	10
Miscellaneous	18	2,986	450		135	215	24	588
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	17	3,433	341	9.9	107	153	2	86
Machinery, equipment and supplies (except electrical)	4	254	77	30.3	26	42	-	49
All other kinds of business	3	349	60	17.2	17	30	-	26
AGENTS AND BROKERS	5	932	12	1.3	5	8	-	2

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VERMONT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	76	$5,995	$1,324	22.1	381	$581	$3	804
ASSEMBLERS AND COUNTRY BUYERS	15	378	98	25.9	16	14	1	5
Farm products-raw materials	6	51	8	15.7	1	1	-	5
Farm products-consumer goods	3	311	83	26.7	9	9	-	-
All other products	6	16	7	43.8	6	4	1	-
COOPERATIVE MARKETING ASSOCIATIONS	22	5,957	892	15.0	283	318	4	76
Farm products-raw materials	3	237	13	5.5	5	7	-	4
Farm products-consumer goods	19	5,720	879	15.4	278	311	4	72
CREAM STATIONS	4	233	26	11.2	9	14	-	3
CITIES OF 20,000 TO 50,000 POPULATION								
BURLINGTON	56	10,302	1,821	17.7	573	801	21	1,332
Wholesalers proper	33	6,396	1,009	15.8	328	416	17	800
All other types	23	3,906	812	20.8	245	385	4	532
Farm products-consumer goods	6	858	205	23.9	64	73	2	26
Groceries and foods (except farm products)	13	2,846	394	13.8	126	149	2	330
Petroleum and its products	7	1,124	236	21.0	67	108	-	133
All other kinds of business	30	5,474	986	18.0	316	473	17	843
CITIES OF 5,000 TO 20,000 POPULATION								
Total	121	17,392	2,554	14.7	818	1,130	24	2,140
BARRE	19	1,778	428	24.1	133	170	3	177
BENNINGTON	6	172	74	43.0	20	37	-	29
BRATTLEBORO	10	2,841	414	14.6	128	179	1	374
MONTPELIER	12	3,544	286	8.1	111	141	1	307
NEWPORT	10	1,775	154	8.7	52	84	-	74
RUTLAND	36	3,869	622	16.1	218	272	6	542
ST ALBANS	12	965	137	14.2	28	45	-	88
ST JOHNSBURY	16	2,448	439	17.9	128	202	13	549

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF VERMONT RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	300	$41,751	$6,269	15.0	$41,663	$70	4	$4	5	$14
Automotive products	8	896	191	21.3	870	26	-	-	-	-
Coal	3	1,378	161	11.7	1,378	-	-	-	-	-
Electrical goods	3	183	34	18.6	183	-	-	-	-	-
Farm products-raw materials	17	2,943	195	6.6	2,929	12	1	1	1	1
Farm products-consumer goods	42	8,353	1,426	17.1	8,349	-	2	2	1	2
Groceries and foods (except farm products)	52	9,676	1,115	11.5	9,675	-	-	-	1	1
Hardware	4	1,147	279	24.3	1,147	-	-	-	-	-
Jewelry and optical goods	3	70	29	41.4	70	-	-	-	-	-
Lumber and building materials (other than metal)	13	2,401	291	12.1	2,392	-	-	-	1	9
Machinery equipment and supplies (except electrical)	10	698	173	24.8	665	32	-	-	1	1
Paper and its products	5	403	112	27.8	403	-	-	-	-	-
Petroleum and its products	83	7,155	1,450	20.3	7,154	-	1	1	-	-
Plumbing and heating equipment and supplies	4	460	107	23.3	460	-	-	-	-	-
Tobacco and its products (except leaf)	8	1,821	176	9.7	1,821	-	-	-	-	-
Waste materials	12	92	24	26.1	92	-	-	-	-	-
All other kinds of business	33	4,075	506	12.4	4,075	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF VERMONT CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	300	$41,751	210	70.0	$32,431	77.7	$25,816	79.6	61.8	$5,099	15.7
WHOLESALERS PROPER											
Total	154	24,220	111	72.1	18,717	77.3	15,780	84.3	65.8	2,724	14.6
Automotive products	8	896	8	100.0	896	100.0	545	60.9	60.9	191	21.3
Coal	3	1,378	3	100.0	1,378	100.0	1,028	74.6	74.6	161	11.7
Electrical goods	3	183	3	100.0	183	100.0	157	85.8	85.8	34	18.6
Farm products-raw materials	6	2,635	2	33.3	133	5.0	30	22.6	1.1	22	16.5
Farm products-consumer goods	16	2,089	12	75.0	1,699	81.3	1,473	86.7	70.5	334	20.8
Groceries and foods	35	6,243	27	77.1	6,178	99.0	5,398	87.4	86.5	761	12.3
Hardware	4	1,147	4	100.0	1,147	100.0	1,066	92.9	92.9	279	24.3
Lumber and building materials	12	2,395	9	75.0	2,053	85.7	1,892	92.2	79.0	185	9.0
Machinery, equipment and supplies	5	422	3	60.0	259	61.4	195	75.3	46.2	41	15.8
Paper and its products	5	403	5	100.0	403	100.0	349	86.6	86.6	112	27.8
Petroleum and its products	7	1,160	6	85.7	1,001	86.3	890	88.9	76.7	116	11.5
Plumbing & heating eqp't. & supplies	4	460	4	100.0	460	100.0	437	95.0	95.0	107	23.3
Tobacco and its products	7	1,508	6	85.7	1,506	99.9	1,113	73.9	73.8	133	8.2
Waste materials	12	92	2	16.7	38	41.3	15	39.5	16.3	14	36.8
All other kinds of business	27	3,209	17	63.0	1,383	43.1	1,191	86.1	37.1	224	16.2
ALL OTHER TYPES											
Total	146	17,531	99	67.8	13,714	78.2	10,036	73.2	57.2	2,375	17.3
Clothing and furnishings	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	11	308	4	36.4	230	74.7	12	5.2	3.9	14	6.1
Farm products-consumer goods	26	6,264	13	50.0	4,571	73.0	4,355	95.3	69.5	765	16.7
General merchandise	1	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods	17	3,433	15	88.2	3,375	98.3	2,223	65.9	64.8	336	9.9
Jewelry and optical goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies	5	276	5	100.0	276	100.0	259	93.8	93.8	22	8.5
Petroleum and its products	76	5,995	58	76.3	4,907	81.9	2,832	57.7	47.2	1,135	40.1
Tobacco and its products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	6	16	-	-	-	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF VERMONT DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	300	$41,751	$6,269	237	79.0	$36,343	87.0	$5,314	14.6	$30,988	$1,379	$1,716	$2,260
WHOLESALERS PROPER													
Total	154	24,220	3,439	148	96.1	23,525	97.1	3,284	14.0	20,654	992	1,235	644
Automotive products	8	896	191	8	100.0	896	100.0	191	21.3	549	278	69	-
Coal	3	1,378	161	3	100.0	1,378	100.0	161	11.7	951	183	50	194
Electrical goods	3	183	34	2	66.7	58	31.7	17	29.3	50	5	3	-
Farm products-raw materials	6	2,635	172	6	100.0	2,635	100.0	172	6.5	2,530	36	30	39
Farm products-consumer goods	16	2,089	438	15	93.8	1,972	94.4	403	20.4	1,717	37	212	6
Groceries and foods (except farm products)	35	6,243	774	35	100.0	6,243	100.0	774	12.4	6,121	33	24	65
Hardware	4	1,147	279	4	100.0	1,147	100.0	279	24.3	920	120	107	-
Lumber & building materials	12	2,395	291	11	91.7	2,163	90.3	216	10.0	1,984	52	46	81
Machinery, eqp't & supplies	5	422	95	5	100.0	422	100.0	95	22.5	6	3	407	6
Paper and its products	5	403	112	5	100.0	403	100.0	112	27.8	267	13	108	15
Petroleum and its products	7	1,160	126	5	71.4	941	81.1	98	10.4	847	51	40	3
Plumbing & heating eqp't	4	460	107	4	100.0	460	100.0	107	23.3	397	50	13	-
Tobacco and its products	7	1,508	123	7	100.0	1,508	100.0	123	8.2	1,474	33	-	1
Waste materials	12	92	24	11	91.7	90	97.8	24	26.7	11	-	45	34
All other kinds of business	27	3,209	512	27	100.0	3,209	100.0	512	16.0	2,830	98	81	200
ALL OTHER TYPES													
Total	146	17,531	2,830	89	61.0	12,818	73.1	2,030	15.8	10,334	387	481	1,616
Clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	11	308	23	2	18.2	13	4.2	2	15.4	7	1	-	5
Farm products consumer goods	26	6,264	988	25	96.2	6,195	98.9	974	15.7	4,954	88	232	921
General merchandise	1	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	17	3,433	341	17	100.0	3,433	100.0	341	9.9	2,774	-	3	656
Jewelry & optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber & building materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eqp't & supplies	5	276	78	4	80.0	245	88.8	71	29.0	94	75	49	27
Petroleum and its products	76	5,995	1,324	31	40.8	2,561	42.7	575	22.5	2,140	223	191	7
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	6	16	7	5	100.0	16	100.0	7	43.8	16	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF VERMONT MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	140	1,904	249	11.6	Full-time	2,019	1,859	1,879	1,872	1,901	1,996	2,045	2,065	2,037	2,134	2,153	2,151	2,130
					Full-time ratio to average	100	92	93	93	94	99	101	102	101	106	107	107	105
					Part-time	134	93	96	94	95	104	161	173	155	139	146	160	190
					Part-time ratio to average	100	69	72	70	71	78	120	129	116	104	109	119	142
Amusement and sporting goods	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	2	77	11	12.4	Full-time	88	87	87	87	87	87	88	88	88	89	89	89	89
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Chemicals	-	5	-	-	Full-time	5	5	5	5	5	5	5	5	5	5	5	5	5
					Part-time	-	-	-	1	-	-	-	-	-	-	2	2	1
Clothing and furnishings	-	41	28	40.6	Full-time	69	64	64	61	61	61	63	67	71	74	76	80	80
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Coal	1	37	4	8.8	Full-time	39	40	42	42	37	35	30	29	30	32	43	49	60
					Part-time	2	2	2	2	2	2	3	-	2	5	1	1	6
Drugs and drug sundries	-	37	10	20.5	Full-time	30	44	44	32	32	16	16	16	28	28	28	28	44
					Part-time	17	-	-	12	12	28	28	28	16	16	16	16	32
Dry goods	2	11	-	-	Full-time	3	-	-	-	-	-	-	2	4	6	6	6	6
					Part-time	8	6	6	4	4	4	4	6	10	10	15	15	15
Electrical goods	2	9	1	11.1	Full-time	10	10	11	10	11	11	10	11	10	9	9	9	8
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm products—raw materials	14	70	5	6.7	Full-time	70	69	69	69	70	70	71	71	71	71	71	71	71
					Part-time	5	4	2	3	2	3	7	11	11	4	4	4	3
Farm products—consumer goods	17	409	48	10.5	Full-time	429	392	394	387	404	427	452	461	455	453	449	429	440
					Part-time	28	16	15	15	13	11	48	52	23	38	34	34	36
Farm supplies	-	8	1	11.1	Full-time	7	5	6	6	6	9	6	9	6	9	9	9	9
					Part-time	2	4	3	3	3	-	-	3	-	-	-	-	-
Furniture and house furnishings	1	2	-	-	Full-time	2	1	1	1	3	3	3	3	3	1	1	1	1
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
General merchandise	1	4	-	-	Full-time	4	4	4	4	4	4	4	4	4	4	6	6	6
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products).	36	339	51	13.1	Full-time	372	338	338	336	333	368	383	381	379	412	405	402	391
					Part-time	18	17	25	28	25	11	14	14	35	12	12	12	13
Hardware	2	77	23	23.3	Full-time	97	95	94	91	93	95	96	97	97	99	100	101	101
					Part-time	3	2	2	2	2	2	2	3	3	2	5	5	5
Jewelry and optical goods	2	8	4	33.3	Full-time	11	12	11	11	11	11	11	11	11	12	11	11	11
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Lumber and building materials (other than metal).	11	128	9	6.5	Full-time	123	104	107	130	134	140	139	137	97	136	133	131	92
					Part-time	8	13	12	3	5	7	10	10	7	8	5	7	10
Machinery, equipment and supplies (except electrical).	5	58	6	9.1	Full-time	58	56	56	57	56	54	55	57	59	60	58	60	61
					Part-time	6	5	5	5	6	6	6	7	6	6	6	6	6
Metals (except scrap)	-	6	-	-	Full-time	5	5	5	5	5	5	5	5	5	5	5	7	7
					Part-time	1	1	1	1	1	1	1	2	1	1	1	4	2
Paper and its products	2	34	20	36.8	Full-time	54	55	55	53	53	52	52	53	51	53	54	56	57
					Part-time	-	-	-	-	-	-	-	-	1	1	1	-	-
Petroleum and its products	8	422	8	1.8	Full-time	415	397	397	396	405	410	412	409	414	428	431	436	439
					Part-time	15	7	7	8	13	14	17	17	20	17	20	15	19
Plumbing and heating equipment and supplies.	1	31	8	20.0	Full-time	39	38	38	38	38	38	38	38	40	40	40	40	40
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf).	9	37	5	11.1	Full-time	42	28	41	41	41	42	43	45	45	45	45	45	45
					Part-time	-	-	-	-	-	-	-	-	-	1	1	1	1
Waste materials	15	11	1	8.3	Full-time	6	5	5	5	5	7	9	9	9	7	7	5	5
					Part-time	6	5	5	5	5	4	7	7	6	6	5	6	6
All other products	19	49	6	11.2	Full-time	41	5	5	5	7	46	54	57	55	56	71	64	62
					Part-time	14	10	10	1	1	10	13	12	13	11	17	35	34

Table 7.—STATE OF VERMONT WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	149	1,165	14.1	34	15	39.5	40	103	29.2	18	110	20.4	24	235	19.8	16	253	16.2	14	302	11.8	3	147	7.2
Automotive products	8	88	21.3	-	-	-	3	22	31.7	1	4	20.0	3	41	23.3	1	21	15.1	-	-	-	-	-	-
Chemicals	1	5	(X)	-	-	-	1	5	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clothing and furnishings	1	68	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	68	(X)
Coal	5	39	11.7	-	-	-	1	2	75.0	-	-	-	-	-	-	-	-	-	2	37	10.8	-	-	-
Drugs and drug sundries	2	30	(X)	-	-	-	-	-	-	-	-	-	-	-	-	1	7	(X)	1	23	(X)	-	-	-
Dry goods	1	3	(X)	1	3	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	3	10	18.6	1	1	12.5	-	-	-	1	4	32.0	1	5	13.6	-	-	-	-	-	-	-	-	-
Farm products-raw materials	6	64	8.5	-	-	-	3	6	12.6	1	3	14.3	1	10	12.9	-	-	-	-	-	-	1	45	7.9
Farm products-consumer goods	16	134	21.0	3	2	29.4	4	15	51.7	2	6	8.7	2	15	21.9	5	96	19.4	-	-	-	-	-	-
Farm supplies	1	7	(X)	-	-	-	-	-	-	-	-	-	-	-	-	1	7	(X)	-	-	-	-	-	-
Furniture and house furnishings	2	2	(X)	2	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	32	261	12.4	6	2	47.1	7	8	11.8	3	16	15.9	5	35	15.9	3	30	10.6	8	170	11.9	-	-	-
Hardware	4	96	24.3	-	-	-	-	-	-	-	-	-	2	36	30.2	1	23	22.3	1	37	21.6	-	-	-
Jewelry and optical goods	2	8	(X)	-	-	-	2	8	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	11	118	11.2	4	1	40.0	2	3	23.1	2	32	29.7	1	10	27.8	1	38	32.3	-	-	-	1	34	4.7
Machinery, equipment and supplies (except electrical)	5	30	22.5	1	-	100.0	1	-	50.0	-	-	-	3	30	21.7	-	-	-	-	-	-	-	-	-
Metals (except scrap)	2	5	(X)	-	-	-	1	5	(X)	1	-	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	5	55	27.8	1	1	44.4	1	2	30.8	1	26	69.0	2	26	17.7	-	-	-	-	-	-	-	-	-
Petroleum and its products	6	33	10.9	-	-	-	1	-	7.1	2	4	19.6	2	11	16.1	-	-	-	1	18	7.4	-	-	-
Plumbing and heating equipment and supplies	4	39	23.3	1	1	25.0	1	1	16.0	-	-	-	1	13	24.4	1	24	23.3	-	-	-	-	-	-
Tobacco and its products (except leaf)	7	30	8.2	1	-	-	-	-	-	2	3	6.1	1	3	7.9	2	7	5.4	1	17	10.7	-	-	-
Waste materials	12	6	26.1	9	-	36.8	3	6	23.3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other products	15	34	30.1	4	2	44.4	9	20	29.9	2	12	28.2	-	-	-	-	-	-	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	23	149	11.9	2	2	18.2	6	18	28.6	4	13	15.7	3	29	19.5	7	71	9.8	1	16	7.0	-	-	-
Groceries and foods (except farm products)	17	108	9.9	2	2	18.2	2	3	20.6	4	13	15.7	2	15	15.6	6	59	8.7	1	16	7.0	-	-	-
All other kinds of business	6	41	23.1	-	-	-	4	15	33.6	-	-	-	1	14	27.6	1	12	16.9	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF MASSACHUSETTS SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	5,144	6,066	$1,469,407	$3,065,856	$161,872	11.0	9.8	45,174	$77,407	5.3	$1,861	$118,669
Wholesalers proper	3,411	4,069	638,431	1,557,140	86,999	13.6	12.3	26,335	43,059	6.7	1,327	75,298
Wholesale merchants	3,227	3,890	591,231	1,439,326	82,569	14.0	11.8	25,119	40,848	6.9	1,275	72,722
Exporters	7	12	1,553	14,457	108	7.0	4.6	25	47	3.0	-	201
Importers	75	87	21,595	72,512	2,764	12.8	6.1	667	1,318	6.1	39	2,674
Limited function wholesalers	102	80	24,052	30,845	1,558	6.5	6.7	524	846	3.5	13	611
Manufacturers' sales branches	504	948	354,394	756,032	45,506	12.8	10.3	11,362	21,578	6.1	379	25,552
With stocks	568	-	254,164	-	37,250	14.7	-	9,666	17,714	7.0	333	26,662
Without stocks	236	-	100,230	-	8,256	8.2	-	1,696	3,864	3.9	46	-
Agents and brokers	653	791	232,724	497,408	8,093	3.5	4.1	1,973	4,051	1.7	112	3,761
Brokers	145	182	77,318	156,084	1,419	1.8	1.3	364	723	.9	5	205
Commission merchants	107	141	88,982	128,699	3,142	3.5	4.1	678	1,625	1.8	18	1,607
Export agents	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Import agents	5	5	(X)	4,860	(X)	(X)	11.6	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	317	292	35,805	82,183	2,464	6.9	7.8	718	1,170	3.3	53	511
Selling agents	71	163	26,942	120,780	883	3.3	5.0	175	442	1.6	35	1,414
Other agents	6	(X)	2,546	(X)	159	6.2	(X)	33	81	3.2	1	12
All other types	276	354	243,858	225,216	21,274	8.7	9.1	5,504	8,719	3.6	43	12,038
Bulk tank stations	207	201	78,648	96,053	12,611	16.0	14.2	3,481	5,591	7.1	14	6,015
Chain store warehouses 1/	17	28	128,297	117,484	5,412	4.2	4.1	1,371	2,074	1.6	2	5,515
Assemblers and country buyers	28	7	1,851	1,182	339	18.3	6.4	124	176	9.5	12	358
Cooperative marketing associations 2/	16	5	34,298	6,178	2,752	8.0	2.6	469	804	2.3	14	128
Other types	8	17	764	4,319	160	20.9	40.0	59	74	9.7	1	22
BOSTON	2,866	3,653	1,004,699	2,367,017	100,268	10.0	8.9	26,459	48,967	4.9	1,043	76,794
Wholesalers proper	1,707	2,243	457,403	1,244,795	55,967	12.2	10.4	15,651	27,766	6.1	645	55,357
Wholesale merchants	1,590	2,115	417,701	1,133,500	52,399	12.5	10.8	14,809	26,010	6.2	602	52,264
Exporters	7	12	1,553	14,457	108	7.0	4.6	25	47	3.0	-	201
Importers	70	80	21,416	71,783	2,730	12.7	5.9	655	1,300	6.1	38	2,631
Limited function wholesalers	40	36	16,734	25,055	730	4.4	6.8	162	409	2.4	5	261
Manufacturers' sales branches 3/	543	579	254,357	577,613	30,517	12.0	9.6	7,705	15,157	6.0	260	15,420
With stocks	334	-	165,756	-	23,286	14.0	-	6,207	11,701	7.1	238	15,420
Without stocks	209	-	88,601	-	7,231	8.2	-	1,498	3,456	3.9	22	-
Agents and brokers	588	692	222,121	448,100	7,431	3.3	4.0	1,826	3,772	1.7	125	3,682
Brokers	126	156	72,396	135,247	1,284	1.8	1.3	337	656	.9	5	197
Commission merchants	95	124	86,717	118,536	2,950	3.4	4.2	651	1,555	1.8	29	1,586
Export agents	2	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Import agents	5	8	(X)	4,860	(X)	(X)	11.6	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	289	252	35,000	70,594	2,232	6.4	7.4	638	1,060	3.0	55	461
Selling agents	65	148	24,331	115,354	780	3.2	4.6	160	409	1.7	34	1,414
Other agents	5	3	2,546	(X)	159	6.2	(X)	33	81	3.2	1	12
All other types	28	39	71,018	86,509	6,353	8.9	7.1	1,277	2,272	3.2	13	2,335
Bulk tank stations	9	15	11,847	29,095	1,943	16.4	8.2	543	800	6.8	1	738
Chain store warehouses	9	16	25,294	50,131	1,847	7.3	5.1	315	735	2.9	2	1,177
Cooperative marketing associations	8	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Other types	2	8	(X)	6,534	(X)	(X)	19.0	(X)	(X)	(X)	(X)	(X)

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF MASSACHUSETTS SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total		Part-time	
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales		
CAMBRIDGE	62	121	$30,675	$55,755	$7,392	24.1	23.3	1,631	$2,731	8.9	$28	$3,892
Wholesalers proper	29	78	9,684	22,609	2,202	22.7	21.0	772	1,180	12.2	11	1,054
Manufacturers' sales branches	26	28	16,503	23,697	4,302	26.1	25.6	834	1,140	6.9	16	2,181
Agents and brokers	3	12	75	5,473	32	42.7	10.9	7	9	12.0	-	13
All other types	4	3	4,413	3,976	856	19.4	25.7	218	402	9.1	1	644
FALL RIVER	142	130	23,590	55,144	2,406	10.2	6.0	865	1,179	5.0	25	1,067
Wholesalers proper	112	95	11,980	19,234	1,615	13.5	8.9	535	826	6.9	19	903
Manufacturers' sales branches	10	11	3,336	6,498	340	10.2	10.7	110	170	5.1	6	59
Agents and brokers	13	18	3,848	21,687	84	2.2	.8	31	43	1.1	-	8
All other types	7	6	4,426	7,725	367	8.3	9.5	89	140	3.2	-	97
LOWELL	93	89	9,843	24,043	1,467	14.9	9.1	495	653	6.6	16	868
Wholesalers proper	76	65	5,687	7,649	840	14.8	14.4	301	356	6.3	12	536
Manufacturers' sales branches	8	7	1,982	11,552	222	11.2	3.0	61	103	5.2	3	54
All other types	9	17	2,174	4,842	405	18.6	15.2	133	194	8.9	1	178
LYNN	104	119	9,862	17,231	2,126	21.6	16.0	626	969	9.8	58	900
Wholesalers proper	89	107	5,891	10,018	1,470	25.0	17.6	447	611	10.4	38	701
Manufacturers' sales branches	11	8	2,905	5,910	479	16.5	13.8	130	273	9.4	20	134
All other types	4	4	1,066	1,303	177	16.6	13.4	49	85	8.0	-	65
NEW BEDFORD	185	167	15,484	35,837	1,967	12.7	10.6	870	926	6.0	30	1,252
Wholesalers proper	100	137	9,759	25,979	1,342	13.8	11.1	487	659	6.8	23	1,029
Manufacturers' sales branches	10	12	2,519	6,097	282	11.2	9.4	97	152	6.0	6	48
Agents and brokers	7	9	1,840	3,514	60	3.3	3.4	17	28	1.5	-	11
All other types	9	9	1,366	2,247	283	20.7	19.0	89	87	6.4	1	164
SPRINGFIELD	296	254	72,565	115,560	9,841	13.6	12.2	2,956	4,520	6.2	103	6,282
Wholesalers proper	231	194	31,457	52,135	5,578	17.7	16.0	1,813	2,673	8.5	89	3,680
Manufacturers' sales branches	42	34	14,924	28,307	2,210	14.8	14.2	555	948	6.4	9	969
Agents and brokers	3	15	271	(X)	37	13.7	(X)	9	17	6.3	4	4
All other types	20	11	25,913	(X)	2,016	7.8	(X)	579	882	3.4	1	1,629
SOMERVILLE	38	31	86,054	32,993	3,528	4.1	10.7	1,158	1,480	1.7	17	3,722
Wholesalers proper	27	22	4,165	7,160	782	18.7	26.4	290	463	11.1	16	656
Manufacturers' sales branches	5	6	387	4,210	92	23.8	11.4	24	40	10.3	-	52
All other types	6	3	81,482	21,623	2,654	3.3	5.3	844	977	1.2	1	3,014
WORCESTER	222	246	45,228	68,455	6,240	13.8	14.6	2,093	3,080	6.8	77	6,487
Wholesalers proper	176	202	26,200	46,404	4,044	15.4	16.1	1,457	2,013	7.7	48	3,003
Manufacturers' sales branches	27	25	13,207	17,385	1,217	9.2	8.4	360	513	4.6	28	3,109
Agents and brokers	3	8	504	657	5	1.6	23.4	1	1	.3	-	-
All other types	16	11	5,517	4,009	974	17.7	22.6	275	453	8.2	1	375

1/ The increase in net sales as shown for chain store warehouses was due to differences in method of reporting some concerns.
2/ The increase in number of establishments and net sales for cooperative marketing associations was due in part to differences in classification.
3/ For comparison purposes district and general sales offices, 1929, have been included with manufacturers' sales branches.

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF MASSACHUSETTS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	Brokers	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	Manufacturers' agents	All other types 1/
	THE STATE							BOSTON					
Total	5,144	3,227	368	236	145	317	851	2,865	1,590	334	209	289	444
Amusement and sporting goods	50	43	6	7	-	2	4	42	27	4	7	2	3
Cameras and motion picture equipment and supplies	2	2	-	-	-	-	-	-	-	-	-	-	-
Moving picture films	17	7	4	5	-	-	-	17	7	4	6	-	-
Sporting goods (general line)	9	9	-	-	-	-	-	6	6	-	-	-	-
Toys, novelties, and fireworks	22	16	-	-	-	2	4	15	10	-	-	2	3
All other	10	9	-	1	-	-	-	5	4	-	1	-	-
Automotive products	194	150	35	4	-	1	4	78	50	21	4	1	2
Automobiles and other motor vehicles	34	15	17	1	-	-	1	12	4	7	1	-	-
Automotive eqp't., accessories and parts	131	119	5	2	-	1	3	49	39	5	2	1	2
Tires and tubes	29	16	13	1	-	-	-	17	7	9	1	-	-
Chemicals	139	75	38	3	1	14	7	83	35	28	2	10	8
Dyestuffs	20	12	3	1	-	2	2	18	11	3	1	2	2
Industrial chemicals	24	8	8	-	1	4	3	16	4	5	-	3	4
Naval stores	2	1	-	-	-	-	1	2	1	-	-	-	1
Paints and varnishes	55	40	12	1	-	2	-	24	13	10	-	1	-
All other	37	14	15	1	-	6	1	23	6	11	1	4	1
Clothings and furnishings	273	162	17	15	1	57	21	238	129	17	15	56	21
Clothing and furnishings (general line)	9	5	-	-	-	1	3	8	4	-	-	1	3
Clothing, men's and boys'	22	18	2	1	-	3	1	18	11	2	1	3	1
Clothing, women's and children's	66	28	3	4	-	27	4	61	24	3	4	26	4
Furnishings (general line)	18	5	2	3	-	5	2	15	3	2	3	5	2
Furnishings, men's and boys'	43	28	2	3	-	5	5	39	24	2	3	5	5
Furnishings, women's and children's	22	7	1	2	-	9	3	21	6	1	2	9	3
Hosiery	9	4	1	-	-	4	-	9	4	1	-	4	-
Millinery and millinery supplies	12	8	1	-	1	2	-	11	7	1	-	2	1
Shoes and other footwear	72	61	5	2	-	1	3	56	45	5	2	1	2
Coal	57	30	1	2	-	-	24	27	8	1	2	-	16
Drugs and drug sundries	62	44	13	-	-	2	3	34	22	8	-	2	2
Drugs (general line)	14	13	-	-	-	1	-	7	6	-	-	1	-
Drugs (specialty lines)	5	4	5	-	-	-	-	6	1	5	-	-	-
Patent medicines	7	6	-	-	-	-	1	2	2	-	-	-	-
Toilet articles and preparations	19	11	6	-	-	1	1	12	8	2	-	1	1
All other	13	10	2	-	-	-	1	7	5	1	-	-	1
Dry goods	247	151	14	11	8	45	38	215	103	13	10	45	44
Dry goods (general line)	19	13	-	1	-	3	2	14	8	-	1	3	2
Knit goods	32	16	-	2	-	2	2	22	16	-	2	2	2
Notions	31	15	4	2	-	5	5	27	11	4	2	5	5
Piece goods	142	62	8	6	8	29	29	122	46	7	5	29	35
All other	33	25	2	-	-	6	-	30	22	2	-	6	-
Electrical goods	176	117	20	18	-	14	7	108	55	13	15	14	6
Electrical appliances, eqp't. and supplies	142	91	16	16	-	14	5	88	39	14	16	14	5
Radios and radio equipment	27	22	2	2	-	-	1	19	15	1	2	-	1
Refrigerators	7	4	2	-	-	-	1	2	2	-	-	-	-
Farm products-raw materials	156	87	1	-	34	-	34	112	63	1	-	-	48
Cotton	31	10	-	-	14	-	7	13	5	-	-	-	8
Grain	18	12	-	-	4	-	2	9	5	-	-	-	4
Hides, skins, and furs (raw)	15	5	1	-	5	-	4	14	5	1	-	-	8
Horses and mules	1	-	-	-	-	-	1	1	-	-	-	-	1
Livestock	10	4	-	-	2	-	4	2	-	-	-	-	2
Tobacco (leaf)	11	11	-	-	-	-	-	4	4	-	-	-	-
Wool and mohair	69	44	-	-	9	-	16	59	43	-	-	-	16
All other	1	1	-	-	-	-	-	1	1	-	-	-	-
Farm products-consumer goods	492	338	21	1	18	-	94	237	167	2	1	-	67
Dairy products (general line)	30	20	-	-	2	-	8	4	-	-	-	-	4
Cheese	5	2	1	-	1	-	2	4	2	1	-	-	1
Milk and cream	26	15	-	-	-	-	11	-	-	-	-	-	-
All other dairy products	31	9	20	-	-	-	2	1	-	1	-	-	-
Poultry and poultry products	49	39	-	-	-	-	10	28	22	-	-	-	6
Dairy and poultry products	45	38	-	1	1	-	8	31	26	-	1	-	4
Fruits and vegetables (fresh)	301	235	-	-	13	-	53	166	115	-	-	-	51
All other	4	3	-	-	1	-	-	3	2	-	-	-	1
Farm supplies	33	23	1	1	2	1	5	13	7	-	1	1	4
Feed	26	20	-	-	2	1	3	9	5	-	-	1	3
Fertilizer	4	-	1	1	-	-	1	2	-	-	1	-	1
Seeds	3	3	-	-	-	-	-	2	2	-	-	-	-

TABLE 2A. - STATE OF MASSACHUSETTS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	Brokers	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	Manufacturers' agents	All other types 1/
	THE STATE							BOSTON					
Furniture and house furnishings	139	67	23	10	1	26	12	109	51	13	9	24	12
China, glassware and crockery	11	4	-	3	-	3	1	8	1	-	3	3	1
Floor coverings	28	12	3	4	-	5	4	27	11	3	4	5	4
Furniture	35	15	8	-	-	8	4	29	12	5	-	8	3
House furnishings (except as specified)	57	29	12	3	1	9	3	39	21	4	2	8	4
Musical instruments and sheet music	8	7	-	-	-	1	-	6	6	-	-	-	-
General merchandise	3	-	-	-	1	-	2	3	-	-	-	-	3
Groceries and foods (except farm products)	912	613	142	9	52	14	82	426	260	39	7	13	107
Groceries (general line)	106	95	-	-	-	-	11	33	27	-	-	-	6
Confectionery and soft drinks	119	106	8	-	-	-	5	14	12	2	-	-	-
Fish and sea foods	126	112	1	-	-	-	13	68	59	-	-	-	9
Meats and meat products	220	145	62	-	4	-	9	120	97	14	-	-	9
Other food and grocery specialties	341	155	71	9	48	14	44	191	65	23	7	13	83
Hardware	55	42	4	-	-	7	2	31	18	4	-	7	2
Hardware (general line)	22	19	1	-	-	2	-	8	5	1	-	2	-
Hardware (specialty lines)	33	23	3	-	-	5	2	23	13	3	-	5	2
Jewelry and optical goods	113	81	16	2	1	5	8	93	72	6	2	4	9
Jewelry (general line)	45	39	1	-	1	1	3	41	37	-	-	-	4
Clocks and watches	6	5	1	-	-	-	-	5	4	1	-	-	-
Diamonds and other precious stones	10	6	-	-	-	-	4	10	6	-	-	-	4
Other jewelry specialties	24	16	2	2	-	4	-	22	15	1	2	4	-
Optical goods	28	15	12	-	-	-	1	15	10	4	-	-	1
Lumber and building materials (other than metal)	123	83	8	10	3	5	14	58	35	7	10	4	12
Lumber and millwork	49	34	-	2	2	-	11	21	11	-	2	-	8
Asbestos products	3	1	2	-	-	-	-	3	1	2	-	-	-
Brick and tile	6	-	1	1	-	2	2	6	-	1	1	2	2
Cement	10	7	1	2	-	-	-	5	2	1	2	-	-
Glass	17	12	2	2	-	-	1	9	5	1	2	-	1
All other	38	29	2	3	1	3	-	14	6	2	3	2	1
Machinery, equipment and supplies (except electrical)	488	246	114	56	7	58	7	341	146	88	49	45	10
Commercial machinery, eqp't. and supplies	84	34	25	14	-	9	2	61	23	17	11	9	1
Office eqp't. and supplies (except furniture	41	9	20	10	-	2	-	29	5	13	8	2	-
Store equipment and supplies	8	2	1	2	-	3	-	5	1	1	1	3	-
All other	35	23	4	2	-	4	2	26	16	3	2	4	1
Construction machinery, eqp't. and supplies	25	11	7	4	1	2	-	16	6	5	4	-	1
Construction machinery	5	2	2	-	1	-	-	4	2	1	-	-	1
Road machinery and equipment	3	1	-	-	-	2	-	-	-	-	-	-	-
All other	17	8	5	4	-	-	-	12	4	4	4	-	-
Farm and dairy machinery and equipment	7	2	4	1	-	-	-	4	1	2	1	-	-
Industrial machinery, eqp't. and supplies	238	108	56	32	3	35	4	166	61	43	28	29	5
Bottles and bottling equipment	13	8	2	1	-	2	-	8	4	1	1	2	-
Machine tools	3	1	1	-	-	1	-	2	-	1	-	1	-
Mechanical rubber goods	10	4	4	1	-	-	1	9	4	3	1	-	1
Mill and mine supplies (general line)	29	25	1	1	-	2	-	16	13	-	1	1	1
All other	183	70	48	29	3	30	3	131	40	38	25	25	3
Professional equipment and supplies	48	35	9	2	-	2	-	32	20	8	2	2	-
Dental	18	17	1	-	-	-	-	11	10	1	-	-	-
Surgical, medical and hospital	13	9	3	-	-	1	-	9	5	3	-	1	-
All other	17	9	5	2	-	1	-	12	5	4	2	1	-
Service equipment and supplies	66	47	12	1	-	6	-	46	29	12	1	4	-
Barber and beauty parlor	32	29	-	1	-	2	-	18	16	-	1	1	-
Laundry	6	2	3	-	-	1	-	5	1	3	-	1	-
All other	28	16	9	-	-	3	-	23	12	9	-	2	-

TABLE 2A. - STATE OF MASSACHUSETTS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	Brokers	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	Manufacturers' agents	All other types 1/
	THE STATE							BOSTON					
Machinery, equipment and supplies (except electrical (continued)													
Transportation equipment and supplies	20	9	1	2	3	4	1	16	6	1	2	4	3
Railroad	10	2	1	1	3	2	1	9	2	1	1	2	3
All other	10	7	-	1	-	2	-	7	4	-	1	2	-
Metals (except scrap)	97	32	20	25	1	13	6	68	16	10	23	13	6
Copper	2	-	-	-	-	1	1	2	-	-	-	1	1
Iron and steel	66	22	14	20	1	7	2	44	12	5	18	7	2
Sheet metal products	7	4	1	1	-	1	-	3	1	-	1	1	-
Other metal and metal works	22	5	5	4	-	4	3	19	3	5	4	4	3
Paper and its products	190	149	11	13	2	7	8	106	70	9	12	7	8
Petroleum and its products	253	39	3	1	-	1	209	22	10	3	-	-	9
Plumbing and heating eqp't. and supplies	153	102	22	10	-	17	2	87	47	13	9	16	2
Heating equipment (general line)	17	6	5	4	-	2	-	10	3	1	4	2	-
Pipe, valves and fittings	7	5	1	-	-	-	1	5	3	1	-	-	1
Plumbing and heating eqp't. (general line)	58	53	4	-	-	1	-	22	19	2	-	1	-
Stoves and ranges	9	7	2	-	-	-	-	6	4	2	-	-	-
All other	62	31	10	6	-	14	1	44	18	7	5	13	1
Tobacco and its products (except leaf)	95	70	2	3	-	2	18	31	20	2	1	2	6
Waste materials	151	145	-	-	4	-	2	35	31	-	-	-	4
Iron and steel scrap	27	25	-	-	1	-	1	7	5	-	-	-	2
Junk and scrap (general line)	63	61	-	-	2	-	-	13	12	-	-	-	1
Waste paper, rags and rubber	61	59	-	-	1	-	1	15	14	-	-	-	1
All other products	484	338	38	35	9	26	38	267	157	30	27	20	33
Bags and bagging	4	4	-	-	-	-	-	-	-	-	-	-	-
Beer	33	30	-	1	-	1	1	7	6	-	1	-	-
Books and periodicals	10	5	2	1	-	1	1	7	3	2	1	1	-
Cordage and twine	7	1	4	1	-	1	-	5	1	2	1	1	-
Flowers and nursery stock	61	60	-	-	-	-	1	35	35	-	-	-	-
Forest products (except lumber)	27	20	4	1	-	-	2	12	7	3	1	-	1
Leather	69	39	13	1	2	3	11	59	32	11	1	2	13
Leather goods	79	63	3	1	-	7	5	42	29	2	1	6	4
Newspapers and magazines	44	33	-	4	-	2	5	4	3	-	1	-	-
Oils and greases (animal and vegetable)	8	2	4	-	1	-	1	7	2	3	-	-	2
Rubber, crude	1	1	-	-	-	-	-	1	1	-	-	-	-
Rubber goods (general line)	6	3	1	-	-	1	1	4	1	1	-	1	1
Wines and spiritous liquors	44	36	1	-	1	1	5	22	16	1	-	1	4
Yarn	15	2	-	2	3	4	4	14	2	-	2	4	6
Miscellaneous kinds of business	76	39	5	23	2	5	1	48	19	5	18	4	2

1/ The "All other types" consists of the following:

	THE STATE	BOSTON
Exporters	7	7
Automotive equipment, accessories and parts	1	1
Naval stores	1	1
Furnishings, men s and boys	1	1
Shoes and other footwear	1	1
Cotton	1	1
Hides, skins, and furs (raw)	1	1
Other metal and metal works	1	1
Importers	75	70
Toys, novelties, and fireworks	2	1
Automotive equipment, accessories and parts	1	1
Dyestuffs	2	2
Industrial chemicals	1	1
Toilet articles and preparations	1	1
Other drugs and drug sundries	1	1
Importers (continued)		
Dry goods (general line)	1	1
Notions	1	1
Piece goods	6	6
Cotton	1	1
Hides, skins, and furs (raw)	2	1
Wool and mohair	2	2
Fruits and vegetables (fresh)	1	1
Fertilizer	1	1
China, glassware and crockery	1	1
Floor coverings	3	3
House furnishings	1	1
Meats and meat products	1	1
Other food and grocery specialties	25	24
Jewelry (general line)	2	2
Diamonds and other precious stones	4	4
Importers (continued)		
Optical goods	1	1
Brick and tile	1	1
Other commercial machinery, eqp't. and supplies	1	1
Other industrial machinery, eqp't. and supplies	1	1
Other metal and metal works	1	1
Paper and its products	1	1
Forest products (except lumber)	1	1
Leather	1	1
Leather goods	2	2
Wines and spiritous liquors	5	3

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF MASSACHUSETTS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	THE STATE	BOSTON
Limited function wholesalers	102	40
Toys, novelties, and fireworks	1	1
Automotive equipment, accessories and parts	1	-
Industrial chemicals	2	2
Other chemicals	1	1
Coal	17	10
Patent medicines	1	-
Notions	1	1
Piece goods	1	1
Refrigerators	1	-
Dairy products (general line)	1	-
Cheese	2	-
All other dairy products	1	-
Dairy and poultry products	1	-
Fruits and vegetables (fresh)	6	3
Furniture	1	-
Groceries (general line)	4	3
Confectionery and soft drinks	5	-
Meats and meat products	3	1
Other food and grocery specialties	9	1
Lumber and millwork	7	3
Brick and tile	1	1
Glass	1	1
Mechanical rubber goods	1	1
Other industrial machinery, eqp't. and supplies	1	1
Paper and its products	4	3
Petroleum and its products	2	-
Tobacco and its products (except leaf)	17	5
Iron and steel scrap	1	1
Beer	1	-
Books and periodicals	1	-
Newspapers and magazines	5	-
Miscellaneous kinds of business	1	-
Commission merchants	107	95
Automobiles and other motor vehicles	1	-
Clothing, women's and children's	2	2
Notions	2	2
Piece goods	9	8
Electrical appliances, eqp't. and supplies	1	1
Radios and radio equipment	1	1
Cotton	5	3
Wool and mohair	9	9
Poultry and poultry products	4	4
Dairy and poultry products	2	2
Fruits and vegetables (fresh)	30	28
Feed	2	2
Floor coverings	1	1
Furniture	1	1
Fish and sea foods	11	9
Meats and meat products	2	2
Other food and grocery specialties	3	3
Hardware (specialty lines)	1	1
Jewelry (general line)	1	1
Lumber and millwork	2	2
Railroad equipment and supplies	1	1
Flowers and nursery stock	1	-
Forest products (except lumber)	1	-
Leather	7	7
Leather goods	3	2
Oils and greases (animal and vegetable)	1	1
Yarn	3	2
Export agents	2	2
Fruits and vegetables (fresh)	1	1
Other industrial machinery eqp't. and supplies	1	1
Import agents	5	5
Piece goods	1	1
Hides, skins and furs (raw)	1	1
Wool and mohair	3	3
Selling agents	71	65
Toys, novelties and fireworks	1	1
Clothing and furnishings (general line)	3	3
Clothing, men's and boys'	1	1
Clothing, women's and children's	2	2
Furnishings (general line)	2	2
Furnishings, men's and boys'	4	4
Furnishings, women's and childrens	3	3
Coal	7	5
Dry goods (general line)	1	1
Knit goods	2	2
Notions	1	1
Piece goods	12	12
Electrical appliances, eqp't. and supplies	3	3
Feed	1	-
Fertilizer	1	-
Furniture	1	1
House furnishings	1	1
Fish and sea foods	1	-
Meats and meat products	1	1
Other food and grocery specialties	5	5
Hardware (specialty lines)	1	1
Lumber and millwork	2	2
Other commercial machinery, equipment and supplies	1	-
Copper	1	1
Iron and steel	2	2
Other metal and metal works	1	1
Paper and its products	3	2
Pipe, valves and fittings	1	1
Other plumbing and heating equipment and supplies	1	1
Leather	3	3
Rubber goods (general line)	1	1
Yarn	1	1
Other agents	6	6
Horses and mules	1	1
Fruits and vegetables (fresh)	1	1
Furniture	1	1
House furnishings	1	1
General merchandise	2	2
Bulk tank stations (petroleum)	207	9
Chain store warehouses	17	9
Shoes and other footwear	2	1
Electrical appliances, eqp't. and supplies	1	1
Dairy and poultry products	1	-
Fruits and vegetables (fresh)	1	1
Groceries (general line)	7	3
Meats and meat products	2	-
Other food and grocery specialties	2	2
Tobacco and its products (except leaf)	1	1
Assemblers and country buyers	28	2
Grain	2	-
Livestock	4	-
Wool and mohair	1	1
Dairy products (general line)	1	-
Milk and cream	5	-
Poultry and poultry products	2	-
Fruits and vegetables (fresh)	10	1
Fish and sea foods	1	-
Waste paper, rags and rubber	1	-
Cooperative marketing associations	16	8
Wool and mohair	1	1
Dairy products (general line)	5	2
Poultry and poultry products	4	2
Dairy and poultry products	3	1
Fruits and vegetables (fresh)	3	2
Other types	8	-
Dairy products (general line)	1	-
Milk and cream	4	-
All other dairy products	1	-
General merchandise	2	-
Brokers	-	126
Industrial chemicals	-	1
Millinery and millinery suppplies	-	1
Piece goods	-	7
Cotton	-	3
Grain	-	4
Hides, skins and furs (raw)	-	5
Livestock	-	2
Wool and mohair	-	5
Dairy products (general line)	-	2
Cheese	-	1
Dairy and poultry products	-	1
Fruits and vegetables (fresh)	-	13
Other farm products-consumer goods	-	1
Feed	-	1
House furnishings	-	1
General merchandise	-	1
Meats and meat products	-	4
Other food and grocery specialties	-	48
Jewelry (general line)	-	1
Lumber and millwork	-	1
Other lumber and building materials	-	1
Construction machinery	-	1
Other industrial machinery, eqp't. and supplies	-	1
Railroad equipment and supplies	-	2
Paper and its products	-	2
Iron and steel scrap	-	1
Junk and scrap (general line)	-	1
Waste paper, rags and rubber	-	1
Leather	-	2
Oils and greases (animal and vegetable)	-	1
Wines and spiritous liquors	-	1
Yarn	-	3
Miscellaneous kinds of business	-	2

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	5,144	$1,469,407	$161,872	11.0	45,174	$77,407	$1,867	$118,669
Wholesalers proper	3,411	638,431	86,999	13.6	26,335	43,059	1,333	76,208
Manufacturers' sales branches	804	354,394	45,506	12.8	11,362	21,578	379	26,662
Agents and brokers	653	232,724	8,093	3.5	1,973	4,051	112	3,761
All other types	276	243,858	21,274	8.7	5,504	8,719	43	12,038
WHOLESALERS PROPER								
WHOLESALE MERCHANTS	3,227	591,231	82,569	14.0	25,119	40,848	1,282	72,722
Amusement and sporting goods	45	2,960	860	29.1	276	447	15	740
Moving picture films	7	411	125		35	67	3	28
Sporting goods (general line)	9	1,090	367		138	206	1	361
Toys, novelties, and fireworks	15	1,085	251		89	119	3	286
All other	11	374	117		34	55	8	65
Automotive products	150	19,327	4,009	20.7	1,429	2,032	20	2,699
Automobiles and other motor vehicles	15	9,164	1,354		406	618	6	409
Automotive equipment accessories and parts	119	8,316	2,255		897	1,223	14	2,003
Tires and tubes	16	1,847	400		126	191	-	287
Chemicals	75	14,137	2,492	17.6	616	1,276	9	1,688
Dyestuffs	12	6,034	747		112	465	2	287
Industrial chemicals	8	4,953	736		189	348	6	470
Paints and varnishes	40	2,558	835		270	385	5	600
All other	15	592	174		45	78	1	331
Clothing and furnishings	162	22,232	2,852	12.8	753	1,317	19	2,728
Clothing and furnishing (general line)	5	632	94		20	31	1	95
Clothing, men's and boys'	15	1,386	229		52	134	2	238
Clothing, women's and children's	28	4,062	459		110	211	3	205
Furnishings (general line)	6	202	45		22	27	4	80
Furnishings, men's and boys'	28	2,317	497		199	265	3	498
Furnishings, women's and children's	7	325	37		17	22	-	37
Hosiery	4	655	78		18	40	-	60
Millinery and millinery supplies	8	309	75		30	44	-	20
Shoes and other footwear	61	12,343	1,338		315	543	6	1,489
Coal	30	33,608	2,216	6.6	563	1,023	55	624
Drugs and drug sundries	44	13,755	1,902	13.8	658	929	15	2,188
Drugs (general line)	13	13,172	1,795		609	878	8	2,105
Drugs (specialty lines)	4	95	15		5	6	1	3
Patent medicines	6	243	19		7	8	4	23
Toilet articles and preparations	11	53	28		13	16	2	26
All other	10	192	45		24	21	-	31
Dry goods	131	18,146	3,009	16.6	856	1,560	11	3,597
Dry goods (general line)	23	5,269	895		286	358	-	958
Knit goods	6	1,573	394		134	326	1	333
Notions	15	986	182		58	105	-	180
Piece goods	62	9,326	1,278		293	630	7	1,849
All other	25	992	259		85	128	3	277
Electrical goods	117	17,768	4,448	25.0	1,266	2,087	25	2,902
Electrical appliances, equipment and supplies	91	11,434	2,731		801	1,265	22	2,157
Radios and radio equipment	22	2,764	721		202	346	1	337
Refrigerators	4	3,570	996		263	476	2	408

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Farm products-raw materials	87	$102,816	$5,474	5.3	887	$2,366	$96	$16,287
Cotton	10	18,928	373		68	199	-	940
Grain	12	9,079	543		145	265	2	368
Hides, skins, and furs (raw)	5	407	81		23	37	1	298
Tobacco (leaf)	11	1,065	349		45	185	53	674
Wool and mohair	44	73,258	4,112		603	1,675	38	14,001
All other	5	79	16		3	5	2	6
Farm products-consumer goods	358	64,557	6,978	10.8	2,164	3,311	138	1,899
Dairy products (general line)	20	2,896	1,005		299	430	-	222
Milk and cream	15	1,317	370		137	185	9	57
All other dairy products	9	206	101		26	36	2	12
Poultry and poultry products	39	6,545	530		160	273	13	229
Dairy and poultry products	35	13,507	833		284	497	6	713
Fruits and vegetables (fresh)	235	37,634	3,803		1,201	1,789	108	564
All other	5	2,452	236		57	101	-	102
Farm supplies	23	12,696	923	7.3	253	491	8	996
Feed	20	12,440	783		213	428	8	886
Seeds	3	256	140		40	63	-	110
Furniture and house furnishings	67	6,776	1,580	23.3	478	746	14	1,585
China, glassware, and crockery	4	112	23		11	10	-	13
Floor coverings	12	1,548	237		56	105	2	318
Furniture	15	1,529	445		108	192	2	271
House furnishings (except as specified)	29	3,260	585		247	371	8	905
Musical instruments and sheet music	7	327	190		56	68	2	78
Groceries and foods (except food products)	613	107,927	18,437	17.1	5,603	8,762	234	9,098
Groceries (general line)	95	30,302	3,763		1,334	2,023	31	4,428
Confectionery and soft drinks	106	5,282	1,233		434	536	30	456
Fish and sea foods	112	15,839	3,641		904	1,523	112	614
Meats and meat products	145	37,847	5,677		1,555	2,588	47	1,110
Other food and grocery specialties	155	18,657	4,123		1,376	2,092	25	2,490
Hardware	42	6,340	1,630	25.7	597	806	59	2,191
Hardware (general line)	19	5,276	1,306		480	632	47	1,757
Hardware (specialty lines)	23	1,064	324		117	174	12	434
Jewelry and optical goods	81	3,466	899	25.9	321	470	22	1,168
Jewelry (general line)	39	1,760	394		125	215	18	773
Clocks and watches	5	57	11		5	5	-	23
Diamonds and other precious stones	5	127	16		2	4	1	88
Other jewelry specialties	16	636	190		57	72	1	101
Optical goods	15	886	288		132	174	2	183
Lumber and building materials (other than metal)	83	10,790	2,021	18.7	621	1,123	55	1,815
Lumber and millwork	34	7,805	1,032		287	619	16	1,172
Cement	7	440	78		22	36	1	34
Glass	12	349	123		46	69	2	80
All other	30	2,196	788		266	399	36	529

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses			Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales	Full-time employees (*average*)	Total	Part-time	
Machinery, eqp't. & supplies (except electrical)	246	$16,953	$5,105	30.1	1,785	$2,687	$115	$3,974
Commercial machinery, eqp't. & supplies	34	1,729	556		195	276	12	379
Office eqp't. and supplies (except furniture)	9	161	68		33	35	-	49
All other	25	1,568	488		162	241	12	330
Construction machinery, eqp't. & supplies1/	13	751	209		71	116	3	181
Industrial machinery, eqp't. & supplies	108	8,279	2,291		733	1,133	64	1,841
Bottles and bottling equipment	8	233	31		26	22	2	57
Mechanical rubber goods	4	170	56		17	30	2	31
Mill and mine supplies (general line)	25	3,479	971		324	490	49	915
All other	71	4,397	1,213		364	591	11	838
Professional equipment and supplies	35	3,118	1,079		420	549	29	928
Dental equipment and supplies	17	1,308	434		190	266	8	404
Surgical, medical and hospital eqp't. and supplies	9	456	141		43	70	19	80
All other	9	1,354	504		187	213	2	444
Service equipment and supplies	47	2,157	628		255	359	4	448
Barber and beauty eqp't and supplies	29	1,105	310		132	183	2	189
All other	18	1,052	318		123	176	2	259
Transportation equipment and supplies	8	919	342		111	154	5	197
Metals (except scrap)	32	4,945	1,188	24.0	339	592	46	1,665
Iron and steel	22	3,670	1,005		301	516	39	1,531
Sheet metal products	4	216	48		18	26	5	46
Other metal and metal works	6	1,059	135		20	50	2	88
Paper and its products	149	17,351	4,153	23.9	1,504	2,366	31	2,815
Petroleum and its products	39	5,136	592	11.5	198	277	15	223
Plumbing and heating equipment and supplies	102	10,727	3,197	29.8	960	1,678	34	2,610
Heating equipment (general line)	6	819	378		114	161	3	197
Pipe, valves and fittings	5	527	158		51	86	7	118
Plumbing and heating eqp't. (general line)	53	5,987	1,595		528	879	18	1,567
Stoves and ranges	7	1,368	442		124	303	1	295
All other	31	2,026	624		143	249	5	433
Tobacco and its products (except leaf)	70	29,850	1,467	4.9	522	813	7	1,563
Waste materials	145	8,860	1,832	20.7	671	867	43	1,857
Iron and steel scrap	25	2,105	535		193	187	9	228
Junk and scrap (general line)	61	679	155		73	70	15	142
Waste paper, rags and rubber	59	6,076	1,142		405	610	19	1,489
All other products	338	40,108	5,305	13.2	1,769	2,822	195	5,816
Bags and bagging	4	149	30		34	18	-	20
Beer	30	1,172	237		92	110	4	99
Books and periodicals	5	1,343	396		153	241	36	761
Flowers and nursery stocks	60	1,756	445		146	188	5	80
Forest products (except lumber)	20	1,040	246		94	130	12	135
Leather	39	13,871	1,119		870	593	4	2,617
Leather goods	63	3,773	586		188	335	27	761
Newspapers and magazines	53	5,226	1,010		475	743	30	209
Rubber goods (general line)	3	92	33		13	21	-	19
Wines and spirituous liquors	56	2,290	415		140	144	4	511
Miscellaneous kinds of business	45	4,396	588		164	299	73	604

WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[(X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses: Amount	Total Expenses: Percent of sales	Full-time employees (*average*)	Pay Roll: Total	Pay Roll: Part-time	Stocks on hand (*end of year*)
EXPORTERS	7	$ 1,533	$ 108	7.0	25	$ 47	-	$ 201
IMPORTERS	75	21,595	2,764	12.8	667	1,318	39	2,674
Chemicals	3	1,284	250	19.5	29	93	-	162
Dry goods	8	915	81	8.9	22	53	2	183
Farm products-raw materials	5	1,919	48	2.5	11	31	4	55
Furniture and house furnishings	5	297	144	48.5	41	62	2	165
Groceries and foods (except farm products)	26	12,108	1,702	14.1	435	809	7	1,555
Jewelry and optical goods	7	1,041	209	20.1	51	109	7	457
All other kinds of business	21	4,031	330	8.2	78	161	17	289
Wines and spiritous liquors	5	217	32		7	12	1	80
Miscellaneous	16	3,814	298		71	149	16	209
LIMITED FUNCTION WHOLESALERS	102	24,052	1,558	6.5	524	846	13	611
Chemicals	3	79	11	13.9	3	7	-	-
Coal	17	12,490	393	3.1	77	224	2	6
Farm products-consumer goods	11	868	138	15.5	49	82	-	35
Groceries and foods (except farm products)	21	2,596	315	12.1	142	153	1	184
Groceries (general line)	4	1,353	82		24	39	-	138
Confectionery and soft drinks	5	73	6		2	3	-	3
Meats and meat products	5	311	43		15	26	1	6
Other food and grocery specialties	9	559	184		101	100	-	37
Lumber and building materials (other than metal)	9	2,067	250	12.1	55	152	1	6
Paper and its products	4	314	66	21.0	15	33	-	23
Tobacco and its products (except leaf)	17	3,957	131	3.3	49	72	6	243
All other kinds of business	20	1,661	254	15.3	136	108	3	114
Newspapers and magazines	5	384	102		88	28	-	1
Miscellaneous	15	1,277	152		48	80	3	113
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	568	254,164	37,250	14.7	9,666	17,714	333	25,652
Amusement and sporting goods	4	4,220	433	10.3	146	235	-	45
Automotive products	35	14,137	2,903	20.5	735	1,404	4	1,903
Automobiles and other motor vehicles	17	5,007	1,519		474	807	-	932
Automotive equipment, accessories & parts	5	1,153	171		208	90	1	493
Tires and tubes	12	7,977	1,213		53	507	3	478
Chemicals	38	10,852	1,772	16.3	358	732	3	1,286
Dyestuffs	3	854	198		15	64	-	27
Industrial chemicals	8	5,727	515		86	245	2	457
Paints and varnishes	12	3,122	748		169	265	-	703
All other	15	1,149	311		88	158	1	99
Clothing and furnishings	17	8,086	1,449	17.9	377	744	7	1,586
Clothing, women's and children's	3	498	64		18	33	-	24
Shoes and other footwear	5	4,319	810		238	421	4	974
All other	9	3,269	575		121	290	3	588
Drugs and drug sundries	13	1,811	449	24.7	94	213	7	110
Drugs (specialty lines)	5	1,556	381		80	196	4	[illegible]
All other	8	255	67		14	27	[illegible]	[illegible]
Dry goods	14	3,295	279	8.5	84	158	-	[illegible]
Piece goods	8	1,759	151		32	70	-	[illegible]
All other	6	1,536	128		52	88	-	-
Electrical goods	20	18,620	2,319	12.5	750	1,322	[illegible]	[illegible]
Electrical appliances eqp't. & supplies	16	17,700	1,643		679	1,207	[illegible]	[illegible]
All other	4	920	676		71	115	1	[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Farm products-consumer goods	21	$5,242	$1,716	32.7	201	$ 488	$ 49	$ 183
Furniture and house furnishings	23	3,528	664	18.8	188	379	3	403
Floor coverings	3	1,073	69		19	35	-	73
Furniture	8	1,801	441		129	289	2	211
House furnishings (except china & glassware)	12	654	154		40	55	1	119
Groceries and foods (except farm products)	142	111,573	11,920	10.7	3,026	5,083	144	4,174
Confectionery and soft drinks	8	1,395	176		35	74	-	53
Meats and meat products	62	52,382	4,002		1,478	2,153	92	1,173
Other food and grocery specialties	72	57,796	7,742		1,512	2,856	52	2,948
Hardware	4	134	27	20.1	12	15	-	23
Jewelry and optical goods	16	2,459	831	33.8	264	416	1	407
Lumber & building materials (other than metal)	8	2,344	470	20.1	146	288	20	199
Machinery, eqp't. & supplies (except electrical)	114	23,875	6,251	26.2	2,049	3,708	67	3,726
Commercial machinery, eqp't.& supplies	25	2,996	1,031		418	707	3	297
Office equipment and supplies (except furniture)	20	2,825	993		401	684	3	275
All other	5	171	38		17	23	-	22
Construction machinery, eqp't.& supplies	7	595	170		59	119	1	67
Farm and dairy machinery and equipment	4	1,832	482		165	242	1	554
Industrial machinery, eqp't.and supplies	56	13,484	3,326		1,106	2,100	61	2,302
Mechanical rubber goods	4	376	79		22	50	-	55
All other	52	13,108	3,247		1,084	2,050	61	2,247
Professional equipment and supplies	9	2,805	666		149	265	-	275
Surgical, medical and hospital eqp't. and supplies	3	291	92		25	50	-	24
All other	6	2,515	574		124	215	-	251
Service equipment and supplies	13	2,162	576		152	275	1	231
Laundry equipment and supplies	3	514	117		40	74	-	44
All other 2/	10	1,648	459		112	201	1	187
Metals (except scrap)	20	4,187	818	19.5	234	425	-	1,865
Iron and steel	14	2,587	359		119	214	-	1,630
All other	6	1,600	459		115	211	-	235
Paper and its products	11	5,706	1,138	19.9	120	293	11	595
Petroleum and its products	3	9,605	277	2.9	35	81	-	1,371
Plumbing & heating equipment and supplies	22	3,974	1,016	25.6	309	475	6	872
Heating equipment (general line)	5	674	181		46	79	-	102
Plumbing and heating equipment (general line)	4	1,092	277		88	103	2	271
All other	13	2,208	558		175	293	4	499
All other kinds of business	43	20,516	2,519	12.3	538	1,255	4	6,474
Cordage and twine	4	1,028	109		31	67	2	60
Forest products (except lumber	4	383	69		20	42	-	22
Leather	13	12,041	1,220		182	572	1	5,039
Leather goods	3	285	69		29	41	-	59
Oils and greases (animal and vegetable	4	810	53		12	30	-	40
Miscellaneous	15	5,988	979		264	503	1	1,254

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITHOUT STOCKS	236	$100,230	$8,256	8.2	1,696	$3,864	$46	-
Amusement and sporting goods	7	3,991	555	13.9	179	302	-	-
Automotive products	4	1,528	51	3.3	14	23	-	-
Chemicals	3	1,501	266	17.7	33	96	-	-
Clothing and furnishings	15	2,483	142	5.7	36	91	2	-
Clothing, women's and children's	4	281	20		5	11	1	-
Furnishings (general line)	3	636	71		16	38	1	-
Furnishings, men's and boys'	3	172	12		2	7	-	-
All other	5	1,394	59		13	35	-	-
Dry goods	11	13,992	605	4.3	111	270	1	-
Piece goods	6	8,476	199		29	75	1	-
All other	5	5,516	406		82	195	-	-
Electrical goods	18	2,882	294	10.2	63	160	-	-
Furniture and house furnishings	10	2,331	140	6.0	28	83	-	-
China, glassware and crockery	3	199	15		5	10	-	-
Floor coverings	4	1,636	87		16	51	-	-
House furnishings (except furniture)	3	496	38		7	22	-	-
Groceries and foods (except farm products)	9	6,010	936	15.6	114	228	-	-
Lumber and building materials (other than metal)	10	2,254	238	10.6	51	123	-	-
Machinery, equipment and supplies (except electrical)	56	8,474	1,125	13.3	218	535	6	-
Commercial machinery, eqp't. and supplies	14	480	101		37	79	-	-
Office equipment and supplies (except furniture)	10	399	86		31	68	-	-
All other	4	81	15		6	11	-	-
Construction machinery, eqp't.& supplies	5	652	120		30	42	2	-
Industrial machinery, eqp't. & supplies	32	6,102	872		141	380	4	-
Professional equipment and supplies	5	1,240	32		10	[illegible]	-	-
Metals (except scrap)	25	21,096	800	3.8	168	140	35	-
Iron and steel	20	17,352	637		132	355	35	-
All other	5	3,744	163		36	85	-	-
Paper and its products	13	9,572	1,504	15.7	273	748	-	-
Plumbing & heating equipment and supplies	10	894	150	16.8	39	92	-	-
Heating equipment (general line)	4	603	81		21	49	-	-
All other	6	291	69		18	43	-	-
Tobacco and its products (except leaf)	3	8,641	68	0.8	26	44	-	-
All other kinds of business	42	14,581	1,382	9.5	343	528	2	-
Newspapers and magazines	4	310	305		147	169	1	-
Miscellaneous	38	14,271	1,077		196	459	1	-
AGENTS AND BROKERS								
BROKERS	145	77,318	1,419	1.8	364	723	5	205
Dry goods	8	982	15	1.5	4	5	-	-
Farm products-raw materials	34	24,063	248	1.0	54	112	1	168
Cotton	14	13,316	163		34	79	-	153
Hides, skins, and furs (raw)	5	3,279	22		6	13	-	-
Wool and mohair	9	6,268	39		8	12	1	15
All other	6	1,200	17		5	8	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Farm products-consumer goods	18	$ 4,706	$ 92	2.0	19	$ 34	-	-
Fruits and vegetables (fresh)	13	3,773	75		17	30	-	-
All other	5	933	17		2	4	-	-
Groceries and foods (except farm products)	52	39,774	672	1.7	180	397	$ 1	$ 22
Meats and meat products	4	3,170	32		6	12	-	-
Other food and grocery specialties	48	36,604	640		174	385	1	22
Lumber & building materials (other than metal)	3	379	22	5.8	6	10	1	-
Machinery, eqp't & supplies (except electrical)	7	744	104	14.0	48	55	-	6
Waste materials	4	211	10	4.7	3	5	1	2
All other kinds of business	19	6,459	256	4.0	50	105	1	-
Yarn	3	2,530	23		5	10	-	-
Miscellaneous	16	3,929	233		45	95	1	-
COMMISSION MERCHANTS	107	88,982	3,142	3.5	676	1,624	18	1,607
Dry goods	11	11,342	488	4.3	95	296	1	101
Farm products-raw materials	14	26,579	388	1.5	50	177	-	705
Cotton	5	15,161	145		24	100	-	171
Wool and mohair	9	13,418	243		26	77	-	534
Farm products-consumer goods	36	19,055	1,282	6.7	303	652	-	684
Fruits and vegetables (fresh)	30	16,332	1,171		273	601	-	556
All other	6	2,723	111		30	51	-	128
Groceries and foods (except farm products)	16	14,679	261	1.8	53	147	13	12
Fish and sea foods	11	3,049	198		40	122	13	7
Other food and grocery specialties	5	11,630	63		13	25	-	5
All other kinds of business	30	17,327	723	4.2	175	352	4	105
Leather	7	9,226	253		49	86	1	-
Leather goods	3	2,162	74		19	46	-	-
Yarn	3	2,031	108		29	74	-	51
Miscellaneous	17	3,908	288		78	146	3	54
IMPORT AGENTS	7	1,131	26	2.3	7	11	-	12
Farm products-raw materials	4	1,070	23	2.1	6	10	-	12
All other kinds of business	3	61	3	4.9	1	1	-	-
MANUFACTURERS' AGENTS	317	35,805	2,464	6.9	718	1,170	53	511
Chemicals	14	1,035	150	14.5	31	68	2	11
Industrial chemicals	4	267	75		12	31	-	2
All other	10	768	75		19	37	2	9
Clothing and furnishings	57	4,613	144	3.1	21	24	3	3
Clothing, men's and boys'	3	82	4		-	-	-	-
Clothing, women's and children's	27	2,525	90		20	22	1	3
Furnishings (general line)	5	478	10		-	1	1	-
Furnishings, men's and boys'	5	227	5		-	-	-	-
Furnishings, women's and children's	9	542	20		-	-	-	-
Hosiery	4	578	11		1	1	1	-
All other	4	181	4		-	-	-	-
Dry goods	45	5,396	76	1.4	12	18	4	-
Dry goods (general line)	3	349	4		1	1	1	-
Notions	5	128	6		-	1	1	-
Piece goods	29	3,783	41		5	8	2	-
All other	8	1,136	25		6	8	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Electrical goods	14	$ 587	$ 55	9.4	13	$ 25	$ 10	$ 9
Furniture and house furnishings	26	2,831	514	18.2	183	278	6	11
Floor coverings	5	609	16		5	8	-	-
Furniture	8	737	74		20	30	3	4
House furnishings (except china and glassware)	9	1,299	405		154	235	3	-
All other	4	186	19		4	5	-	7
Groceries and foods (except farm products)	14	10,090	344	3.4	98	193	5	-
Hardware	7	397	36	9.1	13	16	-	-
Jewelry and optical goods	5	108	22	20.4	11	9	-	4
Lumber and building materials (other than metal)	5	133	21	15.8	7	10	3	2
Machinery, equipment and supplies (except electrical	58	2,238	480	21.4	132	230	9	160
Commercial machinery, eqp't. & supplies	9	202	47		11	20	1	17
Industrial machinery, eqp't. & supplies	39	1,645	323		97	155	7	87
Service equipment and supplies	5	255	92		19	47	-	48
Transportation equipment and supplies	4	136	18		5	8	1	8
Metals (except scrap)	13	755	80	10.6	21	30	10	6
Iron and steel	7	447	47		9	18	9	1
All other	6	308	33		12	12	1	5
Paper and its products	7	1,080	106	9.8	34	61	-	20
Plumbing and heating eqp't. and supplies	17	622	57	9.2	20	25	1	11
All other kinds of business	35	5,920	379	6.4	122	183	-	274
Leather	3	1,285	55		10	19	-	201
Leather goods	7	369	35		12	18	-	12
Yarn	4	2,888	53		14	32	-	21
Miscellaneous	21	1,378	236		86	114	-	40
SELLING AGENTS	71	26,942	883	3.3	175	442	35	1,414
Clothing and furnishings	15	1,286	32	2.5	2	7	5	-
Clothing and furnishings (general line)	3	194	4		1	1	-	-
Furnishings, men's and boys'	4	284	6		-	-	-	-
Furnishings, women's and children's	3	238	7		-	-	-	-
All other	5	570	15		1	5	5	-
Coal	7	5,313	154	2.9	33	77	-	1,132
Dry goods	16	10,060	188	1.9	47	123	1	1
Piece goods	12	7,261	129		31	86	1	-
All other	4	2,799	59		16	37	-	1
Electrical goods	3	199	27	13.6	8	17	-	1
Groceries and foods (except farm products)	7	2,220	27	1.2	4	11	4	-
Metals (except scrap)	4	723	102	14.1	9	55	23	203
Paper and its products	3	1,463	99	6.8	10	29	-	-
All other kinds of business	16	5,678	254	4.5	62	123	2	77
Leather	3	2,893	144		31	75	1	72
Miscellaneous	13	2,785	110		31	48	1	5
OTHER AGENTS	6	2,546	159	6.2	33	81	1	12

WHOLESALE DISTRIBUTION: 1935

[illegible] — STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

[illegible] States and Cities of 100,000 Population and Over

(*All values expressed in thousands of dollars*)

[illegible] indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of establishment Kind of Business	Number of establishments	Net sales	Total Purchases		Pay Roll			Stocks on hand (*end of year*)
			Amount	Percent of sales	employees (average)	Total	Part-time	
ALL OTHER TYPES								
RETAIL GAS STATIONS (petroleum)	207	$78,648	$12,611	16.0	3,490	$5,591	$1[illegible]	$6,015
[illegible]	17	1[illegible],257	5,412	4.2	1,371	2,074	2	5,515
General [illegible] (except farm products)	11	116,878	4,167	3.6	1,124	1,669	2	5,000
[illegible] (general line)	7	113,190	3,749		1,006	1,4[illegible]	-	4,762
[illegible] and grocery specialties	4	3,688	418		118	170	2	238
All other kinds of business	6	11,419	1,245	10.9	247	405	-	515
[illegible] AND COUNTRY BUYERS	28	1,851	339	18.3	124	176	12	358
Farm [illegible]-consumer goods	19	260	77	29.6	[illegible]	26	1	2
[illegible] cream	6	85	23		8	8	-	1
[illegible] vegetables (fresh)	10	150	46		13	12	1	1
All other	3	25	8		3	6	-	-
All other kinds of business	9	1,591	262	16.5	97	150	11	356
COOPERATIVE MARKETING ASSOCIATIONS	16	34,298	2,752	8.0	469	804	14	128
Farm products-general line	16	34,298	2,752	8.0	469	804	14	128
Dairy products-general line	5	10,002	863		339	347	8	61
[illegible] and poultry products	4	814	24		12	17	-	5
Dairy and poultry products	3	2,351	129		47	72	-	62
Fruits and vegetables (fresh)	4	21,091	1,736		151	368	6	-
ALL OTHER	8	764	160	20.9	59	74	1	22
Farm products-consumer goods	8	764	160	20.9	[illegible]	74	1	22
Milk and cream	4	164	49		16	24	-	[illegible]
All other	4	600	111		43	50	1	19
	CITIES OF 100,000 POPULATION AND OVER							
BOSTON	2,866	1,004,899	100,268	10.0	26,459	48,967	1,043	76,794
WHOLESALERS PROPER	1,707	457,403	55,967	12.2	15,651	27,766	645	55,357
MANUFACTURERS' SALES BRANCHES	543	254,357	30,517	12.0	7,705	15,157	250	15,420
AGENTS AND BROKERS	588	222,121	7,431	3.3	1,826	3,772	125	3,682
ALL OTHER TYPES	28	71,018	6,353	8.9	1,277	2,272	13	2,[illegible]5
WHOLESALERS PROPER								
WHOLESALE MERCHANTS	1,590	417,701	58,399	12.5	14,809	26,010	602	52,264
Amusement and sporting goods	27	2,423	714	29.5	232	377	7	550
Moving picture films	7	411	125		35	67	3	28
[illegible] goods (general line)	6	[illegible]	342		129	138	-	327
[illegible], novelties and fireworks	10	782	175		50	81	1	154
All other	4	262	72		18	34	3	41
Automotive products	50	11,823	2,255	19.1	777	1,136	1	1,[illegible]44
Automobiles and other motor vehicles	4	6,323	920		2[illegible]	411	-	245
[illegible] equipment, accessories & parts	39	4,002	1,025		3[illegible]	574	1	884
[illegible] tires	7	1,498	310		99	151		215
Chemicals	35	10,670	1,770	16.6	4[illegible]	977		[illegible]
Dyestuffs	11	(X)	(X)		(X)	(X)	(X)	(X)
Industrial chemicals	4	2,671	405		113	218	-	[illegible]
[illegible] and varnishes	13	1,697	548		193	2[illegible]	-	[illegible]
[illegible]	7	(X)	(X)		(X)	(X)		

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Clothing and furnishings	123	$20,636	$2,629	12.7	716	$1,225	$14	$2,420
Clothing and furnishings (general line)	4	(X)	(X)		(X)	(X)	(X)	(X)
Clothing, men's and boys'	11	1,320	213		45	127	2	213
Clothing, women's and children's	24	3,919	432		105	198	2	189
Furnishings (general line)	3	75	18		8	11	4	14
Furnishings, men's and boys'	24	2,222	456		191	257	3	470
Furnishings, women's and children's	6	(X)	(X)		(X)	(X)	(X)	(X)
Hosiery	4	555	78		18	40	-	60
Millinery and millinery supplies	7	(X)	(X)		(X)	(X)	(X)	(X)
Shoes and other footwear	45	11,306	1,230		291	501	2	1,341
Coal	8	29,139	1,114	3.8	164	519	16	281
Drugs and drug sundries	22	9,476	1,089	11.5	288	491	5	1,757
Drugs (general line)	6	9,074	1,029		271	467	-	1,677
Toilet articles and preparations	8	37	20		7	11	2	22
All other	8	365	40		10	13	3	58
Dry goods	103	16,789	2,814	16.8	799	1,446	6	3,383
Dry goods (general line)	18	4,749	809		260	323	-	818
Knit goods	6	1,573	394		134	326	1	333
Notions	11	874	147		48	81	-	149
Piece goods	45	8,610	1,209		273	589	3	1,807
All other	22	983	255		84	127	2	276
Electrical goods	56	13,118	3,362	25.6	940	1,588	14	2,081
Electrical appliances eqp't. and supplies	39	7,995	1,965		588	886	11	1,523
All other	17	5,123	1,397		382	702	3	558
Farm products-raw materials	55	94,674	4,761	5.0	721	2,023	39	15,744
Cotton	5	14,709	320		50	167	-	849
Grain	5	5,899	155		34	93	-	116
Hides, skins, and furs (raw)	5	407	81		23	37	1	298
Wool and mohair	43	73,058	4,086		586	1,655	38	13,968
All other	5	601	119		16	71	-	513
Farm products-consumer goods	167	45,558	3,572	7.8	937	1,821	103	1,294
Poultry and poultry products	22	5,732	419		125	227	5	224
Dairy and poultry products	26	12,391	809		232	457	6	670
Fruits and vegetables (fresh)	115	24,507	2,111		522	1,036	92	298
All other	4	1,928	233		58	101	-	102
Farm supplies	7	759	235	31.0	64	112	-	134
Furniture and house furnishings	51	6,282	1,434	22.8	434	682	8	1,487
Floor coverings	11	(X)	(X)		(X)	(X)	(X)	(X)
Furniture	12	1,501	437		104	188	1	265
House furnishings (except china and glassware	21	3,114	647		237	355	3	883
All other	7	(X)	(X)		(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	260	61,369	11,067	18.0	3,083	5,163	136	4,299
Groceries (general line)	27	8,460	982		306	512	1	1,186
Confectionery and soft drinks	12	989	145		77	56	1	44
Fish and sea foods	59	13,339	3,042		697	1,250	85	497
Meats and meat products	97	30,629	4,749		1,288	2,227	39	1,016
Other food and grocery specialties	65	7,953	2,149		715	1,119	9	1,556
Hardware	18	3,674	861	23.4	307	455	36	1,101
Hardware (general line)	5	2,803	594		205	310	36	738
Hardware (specialty lines)	13	871	267		102	145	-	363

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Jewelry and optical goods	72	$3,289	$821	25.0	292	$430	$20	$1,130
Lumber and building materials (other than metal)	25	4,725	784	16.6	220	455	31	797
Lumber and millwork	11	3,665	493		125	293	2	585
Glass	5	140	49		17	30	1	23
All other	9	920	242		78	132	28	188
Machinery, equipment and supplies (except electrical)	146	10,995	3,139	28.5	1,110	1,635	89	2,570
Commercial machinery, eqp't. & supplies	23	1,479	474		162	231	11	319
Construction machinery, eqp't. & supplies	6	492	133		45	69	3	129
Industrial machinery, eqp't. & supplies	62	5,480	1,447		487	734	45	1,323
Bottles and bottling equipment	4	179	41		20	18	1	37
Mechanical rubber goods	4	170	56		17	30	2	31
Mill and mine supplies (general line)	13	2,694	727		241	359	36	639
All other	41	2,447	623		209	327	7	516
Professional equipment and supplies	20	1,561	527		211	318	26	419
Service equipment and supplies	29	1,421	398		158	219	3	288
Barber and beauty parlor equipment and supplies	16	841	251		105	149	1	123
All other	13	580	147		53	70	2	165
Transportation equipment and supplies	6	552	160		47	64	-	92
Metals (except scrap)	16	2,857	656	23.0	207	347	2	1,066
Copper	12	2,354	601		188	316	1	1,016
All other	4	503	55		19	31	1	50
Paper and its products	70	10,905	2,564	23.5	963	1,540	20	1,666
Petroleum and its products	10	3,166	159	5.0	59	88	-	86
Plumbing and heating equipment and supplies	47	6,203	1,951	31.5	570	1,053	14	1,574
Heating equipment (general line)	3	575	306		87	124	3	152
Pipe, valves and fittings	3	315	95		25	41	3	84
Plumbing and heating eqp't. (general line)	19	2,983	872		270	492	6	835
Stoves and ranges	4	1,301	431		120	298	1	271
All other	18	1,029	247		68	98	1	232
Tobacco and its products (except leaf)	20	14,112	609	4.3	214	357	-	552
Waste materials	31	3,973	695	17.5	279	319	15	1,022
Iron and steel scrap	5	692	179		45	51	4	71
Junk and scrap (general line)	12	168	35		20	20	5	21
Waste paper, rags and rubber	14	3,113	481		213	248	6	930
All other products	157	31,086	3,344	10.8	1,014	1,771	23	4,638
Beer	6	390	82		34	47	-	32
Books and periodicals	3	493	136		75	66	2	625
Flowers and nursery stock	35	1,309	237		75	102	1	40
Forest products (except lumber)	7	448	74		31	37	3	40
Leather	32	18,735	1,294		256	581	4	2,588
Leather goods	29	2,053	285		75	162	5	296
Newspapers and magazines	3	2,629	502		292	489	2	99
Wines and spiritous liquors	16	1,325	232		84	83	-	369
Miscellaneous kinds of business	26	3,704	403		92	204	6	549
EXPORTERS	7	1,553	108	7.0	25	47	-	201
IMPORTERS	70	21,415	2,730	12.7	555	1,300	38	2,631
Chemicals	3	1,284	250	19.5	29	93	-	162
Dry goods	8	915	81	8.9	22	53	2	183
Farm products-raw materials	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	5	297	144	48.5	41	62	2	163

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (end of year)
			Amount	Percent of sales		Total	Part-time	
IMPORTERS (continued)								
Groceries and foods (except farm products)	25	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	7	$1,041	$209	20.1	51	$109	$7	$467
All other kinds of business	18	3,969	316	8.0	72	152	16	272
Wines and spiritous liquors	3	160	20		2	3	-	66
Miscellaneous	15	3,809	296		70	149	16	206
LIMITED FUNCTION WHOLESALERS	40	16,734	730	4.4	162	409	5	261
Automotive products	3	79	11	13.9	3	7	-	-
Coal	10	12,297	346	2.8	64	209	1	2
Farm products-consumer goods	3	133	16	12.0	5	9	-	-
Groceries and foods (except farm products)	5	1,362	98	7.2	26	47	-	105
Lumber and building materials (other than metal)	5	389	76	19.5	19	44	1	6
Paper and its products	3	290	64	22.1	12	31	-	16
Tobacco and its products (except leaf)	5	1,270	50	3.9	17	25	2	92
All other kinds of business	6	914	69	7.5	17	37	1	40
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	334	165,756	23,286	14.0	6,207	11,701	238	15,420
Amusement and sporting goods	4	4,220	433	10.6	146	235	-	45
Automotive products	21	11,271	2,363	21.0	595	1,154	4	1,149
Automobiles and other motor vehicles	7	3,266	1,125		359	616	-	700
Automotive equipment accessories and parts	5	441	124		42	63	1	50
Tires and tubes	9	7,564	1,114		194	475	3	399
Chemicals	28	7,694	1,193	15.5	256	500	-	662
Industrial chemicals	5	4,377	263		51	141	-	323
Paints and varnishes	10	(X)	(X)		(X)	(X)	(X)	(X)
All other	13	(X)	(X)		(X)	(X)	(X)	(X)
Clothing and furnishings	17	8,086	1,449	17.9	377	744	7	1,586
Clothing, women's and children's	3	498	64		18	33	-	24
Shoes and other footwear	5	4,319	810		238	421	4	970
All other	9	3,269	575		121	290	3	588
Drugs and drug sundries	8	1,667	409	24.5	86	200	4	94
Dry goods	13	2,974	276	9.3	84	158	-	221
Electrical goods (electrical appliances equipment and supplies)	15	10,922	1,568	14.4	470	911	6	578
Furniture and house furnishings	13	2,982	588	19.7	162	334	1	334
Floor coverings	3	1,073	69		19	35	-	73
Furniture	6	1,404	395		115	262	1	191
House furnishings (except china and glassware)	4	505	124		28	37	-	70
Groceries and foods (except farm products)	39	55,893	4,246	7.6	1,058	2,000	133	1,412
Meats and meat products	14	20,846	1,551		537	849	83	410
Other food and grocery specialties	25	35,047	2,695		521	1,151	50	1,002
Hardware	4	134	27	20.1	12	15	-	23
Jewelry and optical goods	6	807	345	42.9	106	163	-	139
Lumber and building materials (other than metal)	7	2,230	432	19.4	137	268	17	165

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (average)	Pay Roll		Stocks on hand (end of year)
			Amount	Percent of sales		Total	Part-time	
Machinery, equipment and supplies (except electrical)	88	$20,830	$5,215	25.0	1,769	$3,115	$42	$3,263
Commercial machinery, eqp't. & supplies	17	2,632	921		366	629	2	278
Construction machinery, eqp't.& supplies	5	572	163		56	114	1	54
Industrial machinery, eqp't. & supplies	45	14,041	3,166		1,065	1,894	36	2,504
Mechanical rubber goods	3	263	48		11	35	-	13
All other	42	13,764	3,118		1,054	1,859	36	2,491
Professional equipment and supplies	5	1,413	339		150	203	-	196
Service equipment and supplies	13	2,162	575		152	275	1	231
Laundry equipment and supplies	3	514	117		40	74	-	44
All other	10	1,648	459		112	201	1	187
Metals (except scrap)	10	2,092	605	29.0	184	307	-	790
Paper and its products	9	3,920	772	19.7	55	153	11	369
Petroleum and its products	3	9,605	277	2.9	35	81	-	1,371
Plumbing and heating equipment and supplies	13	2,848	679	23.8	229	342	5	638
All other kinds of business	36	17,581	2,407	13.7	445	1,021	8	2,593
Forest products (except lumber)	3	384	81		17	37	-	18
Leather	11	8,210	900		114	374	1	1,126
Oils and greases (animal and vegetable)	3	580	41		9	22	-	23
Miscellaneous	19	8,467	1,485		306	588	7	1,426
WITHOUT STOCKS	209	88,601	7,231	8.2	1,498	3,456	22	-
Amusement and sporting goods	7	3,991	554	13.9	179	301	-	-
Automotive products	4	1,528	51	3.3	14	23	-	-
Clothing and furnishings	15	2,483	142	5.7	36	91	2	-
Clothing, women's and children's	4	281	20		5	11	1	-
Furnishings (general line)	3	636	71		16	38	1	-
Furnishings, men's and boys'	3	172	12		2	7	-	-
All other	5	1,394	39		13	55	-	-
Dry goods	10	13,944	601	4.3	110	267	1	-
Electrical goods	18	2,882	294	10.2	63	160	-	-
Furniture and house furnishings	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	10	2,254	238	10.6	51	123	-	-
Machinery, equipment and supplies (except electrical)	49	7,946	1,047	13.2	193	484	6	-
Commercial machinery, eqp't. & supplies	11	418	91		54	88	-	-
Construction machinery, eqp't. & supplies	5	652	120		30	42	2	-
Industrial machinery, eqp't. & supplies	28	5,636	804		119	348	4	-
Professional equipment and supplies	5	1,240	32		10	26	-	-
Metals (except scrap)	23	17,406	614	3.5	138	351	12	-
Paper and its products	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	9	890	149	16.7	37	92	-	-
All other kinds of business	36	20,979	1,520	7.2	330	554	1	-
AGENTS AND BROKERS								
BROKERS	126	72,396	1,284	1.8	337	556	3	197
Dry goods	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	23	19,794	171	0.9	38	76	1	161
Cotton	3	9,047	[illegible]		18	43	-	146
Hides, skins, and furs (raw)	5	3,279	[illegible]		6	13	-	-
Wool and mohair	9	6,268	[illegible]		8	12	1	15
All other	6	1,200	[illegible]		6	8	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Farm products-consumer goods	18	$4,706	$92	2.0	19	$34	-	-
Fruits and vegetables (fresh)	13	3,773	75		17	30	-	-
All other	5	933	17		2	4	-	-
Groceries and foods (except farm products)	52	39,774	672	1.7	180	397	$1	$29
Meats and meat products	4	3,170	32		6	12	-	-
Other food and grocery specialties	48	36,604	640		174	385	1	29
Machinery, equipment and supplies (except electrical)	4	642	79	12.3	43	47	-	5
Waste materials	3	198	7	3.5	2	3	-	2
All other kinds of business	19	6,350	248	3.9	51	94	2	-
COMMISSION MERCHANTS	95	86,717	2,950	3.4	651	1,555	29	1,586
Dry goods	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	12	25,449	366	1.4	46	163	-	705
Farm products-consumer goods	34	18,472	1,162	6.3	293	627	11	680
Groceries and foods (except farm products)	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other kinds of business	25	16,965	703	4.1	170	340	4	101
Leather	7	9,226	253		49	86	1	-
Miscellaneous	18	7,739	450		121	254	3	101
IMPORT AGENTS	7	1,131	26	2.3	7	11	-	12
Farm products-raw materials	4	1,070	23	2.1	6	10	-	12
All other kinds of business	3	61	3	4.9	1	1	-	-
MANUFACTURERS' AGENTS	289	35,000	2,232	6.4	638	1,060	56	461
Chemicals	10	964	139	14.4	30	66	2	9
Clothing and furnishings	56	4,605	143	3.1	21	24	3	3
Dry goods	45	5,396	76	1.4	12	18	4	-
Dry goods (general line)	3	349	4		1	1	1	-
Notions	5	128	6		-	1	1	-
Piece goods	29	3,783	41		5	8	2	-
All other	8	1,136	25		6	8	-	-
Electrical goods	14	587	55	9.4	13	25	10	9
Furniture and house furnishings	24	2,821	510	18.1	183	278	6	11
Hardware	7	397	36	9.1	13	16	-	-
Groceries and foods (except farm products)	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies (except electrical)	48	2,071	422	20.4	115	206	9	137
Commercial machinery, eqp't. & supplies	9	202	47		11	20	1	17
Industrial machinery, eqp't. & supplies	29	1,306	191		46	91	7	17
Transportation equipment and supplies	4	136	18		5	8	1	8
Other machinery, equipment and supplies	6	427	166		53	87	-	95
Metals (except scrap)	13	755	80	10.6	21	30	10	6
Iron and steel	7	447	47		9	18	9	1
All other	5	308	33		12	12	1	5
Paper and its products	7	1,080	106	9.8	34	61	-	20
Plumbing and heating equipment and supplies	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other kinds of business	28	5,470	266	4.9	70	116	3	249
Leather goods	6	316	17		3	5	-	-
Yarn	4	2,888	53		14	32	-	21
Miscellaneous	18	2,266	196		53	79	3	228

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS: WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses: Amount	Total Expenses: Percent of sales	Full-time employees (*average*)	Pay Roll: Total	Pay Roll: Part-time	Stocks on hand (*end of year*)
SELLING AGENTS	65	$24,331	$790	3.2	160	$409	$34	$1,414
Clothing and furnishings	15	1,286	32	2.5	2	7	5	-
Clothing and furnishings (general line)	[illegible]	194	4		1	1	-	-
Furnishings, men's and boys'	4	284	[illegible]		-	-	-	-
Furnishings, women's and children's	3	238	7		-	-	-	-
All other	5	[illegible]	15		1	6	5	-
Coal	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	16	10,060	188	1.9	47	123	1	1
Piece goods	12	7,261	129		31	86	1	-
All other	4	2,799	59		16	37	-	1
Electrical goods	3	199	27	13.6	5	17	-	-
Groceries and foods (except farm products)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals (except scrap)	4	723	102	14.1	9	55	23	203
All other kinds of business	15	5,814	259	4.5	62	126	1	77
Leather	3	2,893	144		31	75	1	72
Miscellaneous	12	2,921	115		31	51	-	5
OTHER AGENTS	[illegible]	2,546	159	6.2	33	81	1	12
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	9	11,847	1,943	16.4	543	800	1	738
CHAIN STORE WAREHOUSES	9	25,294	1,847	7.3	315	735	2	1,177
OTHER TYPES	10	33,877	2,563	7.6	419	737	10	420
CITIES OF 100,000 POPULATION AND OVER								
CAMBRIDGE	42	30,675	7,392	24.1	1,631	2,731	28	3,892
WHOLESALERS PROPER	29	9,684	2,202	22.7	772	1,180	11	1,054
MANUFACTURERS' SALES BRANCHES	26	16,503	4,302	26.1	634	1,140	16	2,181
AGENTS AND BROKERS 3/	3	75	32	42.7	7	9	-	13
ALL OTHER TYPES 4/	4	4,413	856	19.4	218	402	1	644
WHOLESALERS PROPER								
Groceries and foods (except farm products)	5	5,781	1,320	22.8	477	550	4	329
Machinery, eqp't. and supplies (except electrical)	3	1,463	547	37.4	209	346	2	439
Metals (except scrap)	3	1,087	182	16.7	35	72	[illegible]	182
Tobacco & its products (except leaf)	4	904	50	5.5	15	23	1	51
All other kinds of business 5/	13	449	103	22.9	36	59	2	53
MANUFACTURERS' SALES BRANCHES								
Chemicals	3	178	68	38.2	11	24	3	16
Groceries and foods (except farm products)	13	13,858	3,537	25.5	457	824	-	1,885
Plumbing and heating equipment and supplies	3	514	123	23.9	35	50	-	98
All other kinds of business 6/	7	1,953	574	29.4	131	232	13	182

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
FALL RIVER	142	$23,590	$2,406	10.2	865	$1,179	$25	$1,067
WHOLESALERS PROPER	112	11,980	1,615	13.5	635	826	19	903
MANUFACTURERS' SALES BRANCHES	10	3,336	340	10.2	110	170	6	59
AGENTS AND BROKERS	13	3,848	84	2.2	31	43	-	8
ALL OTHER TYPES	7	4,426	367	8.3	89	140	-	97
WHOLESALERS PROPER								
Automotive products	6	309	82	26.5	36	39	-	69
Clothing and furnishings	3	118	7	5.9	3	2	-	17
Coal	3	39	6	15.4	1	1	-	-
Dry goods	4	332	27	8.1	6	19	4	3
Farm products-consumer goods	14	970	206	21.2	94	115	1	12
Groceries and foods (except farm products)	27	2,160	313	14.5	139	167	5	189
Lumber and building materials	3	109	33	30.3	13	16	1	30
Machinery, equipment and supplies (except electrical)	12	1,078	258	23.9	54	117	-	74
Paper and its products	5	594	114	19.2	40	53	-	111
Plumbing and heating equipment and supplies	3	197	45	22.8	15	24	2	65
Tobacco and its products (except leaf)	3	1,132	34	3.0	21	20	3	58
Waste materials	8	278	97	34.9	68	58	1	19
All other kinds of business 7/	21	4,664	393	8.4	135	195	2	256
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	2,863	244	8.5	94	134	1	55
All other kinds of business 8/	4	473	96	20.3	16	36	5	4
AGENTS AND BROKERS								
Farm products-raw materials	9	3,690	65	1.8	13	32	-	7
All other kinds of business 9/	4	158	19	12.0	18	11	-	1
ALL OTHER TYPES								
Petroleum and its products	7	4,426	367	8.3	89	140	-	97
LOWELL	93	9,843	1,467	14.9	495	653	16	868
WHOLESALERS PROPER	76	5,687	840	14.8	301	356	12	636
MANUFACTURERS' SALES BRANCHES	8	1,982	222	11.2	61	103	3	54
ALL OTHER TYPES 10/	9	2,174	405	18.6	133	194	1	178
WHOLESALERS PROPER								
Automotive products	4	222	64	28.8	20	24	1	66
Farm products-consumer goods	6	668	100	15.0	36	45	-	18
Groceries and foods (except farm products)	23	1,844	241	13.1	83	90	2	221
Paper and its products	5	92	29	31.5	11	16	1	19
Petroleum and its products	3	62	12	19.4	5	5	-	2
Plumbing and heating equipment and supplies	3	506	72	14.2	32	51	-	58
Tobacco and its products (except leaf)	7	1,012	55	5.4	22	27	1	54
Waste materials	3	94	20	21.3	12	10	1	19
All other kinds of business 11/	22	1,187	247	20.8	80	88	6	179
MANUFACTURERS' SALES BRANCHES								
Furniture and house furnishings	3	265	30	11.3	10	15	1	18
Groceries and foods 12/ (except farm products)	5	1,717	192	11.2	51	88	2	36

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
LYNN	104	$9,862	$2,126	21.6	525	$969	$58	$900
WHOLESALERS PROPER	89	5,891	1,470	25.0	447	611	38	701
MANUFACTURERS' SALES BRANCHES	11	2,905	479	16.5	130	273	20	134
ALL OTHER TYPES 13/	4	1,066	177	16.6	49	85	-	55
WHOLESALERS PROPER								
Automotive products	3	227	80	35.2	35	43	-	83
Electrical goods	4	111	23	20.7	9	14	1	23
Farm products-consumer goods	4	327	53	16.2	13	19	1	22
Groceries and foods (except farm products)	11	1,036	400	38.6	64	114	5	56
Lumber and building materials	5	235	114	48.5	53	70	3	63
Machinery, equipment and supplies (except electrical)	8	104	30	28.8	21	13	1	14
Plumbing and heating equipment and supplies	6	700	253	36.1	51	96	-	126
Tobacco and its products (except leaf)	3	785	27	3.4	13	16	1	53
Waste materials	12	105	27	25.7	16	14	4	32
All other kinds of business 14/	32	2,261	463	20.5	172	212	22	229
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	1,970	127	6.4	46	69	-	44
Machinery, equipment and supplies (except electrical)	5	614	218	35.5	67	155	12	72
All other kinds of business 15/	3	321	134	41.7	17	49	8	18
NEW BEDFORD	126	15,484	1,967	12.7	670	926	30	1,252
WHOLESALERS PROPER	100	9,759	1,342	13.8	487	659	23	1,029
MANUFACTURERS' SALES BRANCHES	10	2,519	282	11.2	97	152	6	48
AGENTS AND BROKERS	7	1,840	60	3.3	17	28	-	11
ALL OTHER TYPES	9	1,366	283	20.7	69	87	1	164
WHOLESALERS PROPER								
Automotive products	7	751	92	12.3	44	41	-	54
Farm products-raw materials	3	1,955	32	1.6	6	20	-	91
Farm products-consumer goods	13	1,777	270	15.2	99	115	-	110
Groceries and foods (except farm products)	23	1,843	302	16.4	96	123	9	180
Machinery, equipment and supplies (except electrical)	8	577	189	32.8	59	111	5	160
Paper and its products	5	375	67	17.9	27	40	-	120
Plumbing and heating equipment and supplies	3	218	73	33.5	26	50	1	79
Tobacco and its products (except leaf)	4	1,129	60	5.3	24	34	-	77
Waste materials	9	236	24	10.2	8	10	4	12
All other kinds of business 16/	25	898	233	25.9	96	115	4	146
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	5	2,415	234	9.7	88	131	3	44
All other kinds of business 17/	5	104	48	46.2	9	21	3	4
AGENTS AND BROKERS								
Farm products-raw materials	4	1,709	33	1.9	8	18	-	-
Machinery, equipment and supplies (except electrical)	3	131	27	20.6	9	10	-	11
ALL OTHER TYPES								
Petroleum and its products	7	1,342	272	20.3	65	88	1	164
All other kinds of business	2	24	11	45.8	4	4	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
SOMERVILLE	38	$86,054	$3,528	4.1	1,158	$1,480	$17	$3,722
WHOLESALERS PROPER	27	4,185	782	18.7	290	463	16	656
MANUFACTURERS' SALES BRANCHES 18/	5	387	92	23.8	24	40	-	52
ALL OTHER TYPES 19/	6	81,482	2,654	3.3	844	977	1	3,014
WHOLESALERS PROPER								
Automotive products	5	160	49	30.6	19	25	1	40
Groceries and foods (except farm products)	5	2,831	461	16.3	173	293	-	410
Machinery, equipment and supplies (except electrical)	5	107	51	47.7	25	27	-	39
All other kinds of business 20/	11	1,087	221	20.3	73	118	15	167
SPRINGFIELD	296	72,565	9,841	13.6	2,956	4,520	103	6,282
WHOLESALERS PROPER	231	31,457	5,578	17.7	1,813	2,673	89	3,680
MANUFACTURERS' SALES BRANCHES	42	14,924	2,210	14.8	555	948	9	969
AGENTS AND BROKERS 21/	3	271	37	13.7	9	17	4	4
ALL OTHER TYPES	20	25,913	2,016	7.8	579	882	1	1,629
WHOLESALERS PROPER								
Amusement and sporting goods	5	234	52	22.2	15	23	-	124
Automotive products	9	1,976	330	16.7	135	173	7	184
Chemicals	7	404	144	35.6	33	58	3	84
Clothing and furnishings	9	150	30	20.0	14	16	-	34
Coal	3	1,088	293	26.9	129	149	4	43
Drugs and drug sundries	6	1,262	188	14.9	54	73	-	194
Dry goods	5	431	61	14.2	23	31	-	84
Electrical goods	13	2,476	600	24.2	155	243	2	345
Farm products-consumer goods	29	4,559	419	9.2	149	182	4	64
Furniture and house furnishings	5	304	48	15.8	14	23	1	50
Groceries and foods (except farm products)	42	5,230	941	18.0	279	419	7	549
Lumber and building materials	10	3,551	374	10.5	104	230	4	292
Machinery, equipment and supplies (except electrical)	21	675	233	34.5	87	131	7	222
Paper and its products	17	1,640	566	34.5	187	287	1	267
Plumbing and heating equipment and supplies	6	667	166	24.9	57	74	1	172
Tobacco and its products (except leaf)	5	3,337	216	6.5	64	118	1	256
Waste materials	12	444	162	36.5	60	48	3	147
All other kinds of business 22/	27	3,029	755	24.9	254	395	44	569
MANUFACTURERS' SALES BRANCHES								
Automotive products	5	1,263	194	15.4	50	108	-	524
Furniture and house furnishings	3	197	29	14.7	10	18	1	15
Groceries and foods (except farm products)	11	8,568	1,225	14.3	326	514	-	143
Machinery, equipment and supplies (except electrical)	8	1,765	385	21.8	65	138	2	111
Metals (except scrap)	4	631	83	13.2	21	57	-	75
Plumbing and heating equipment and supplies	4	245	95	38.8	20	26	-	53
All other kinds of business 23/	7	2,255	199	8.8	53	87	6	48
ALL OTHER TYPES								
Farm products-consumer goods	4	911	191	21.0	59	82	-	19
Groceries and foods (except farm products)	3	20,000	832	4.2	263	377	-	1,169
Petroleum and its products	13	5,002	993	19.9	257	423	-	441

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WORCESTER	222	$45,228	$6,240	13.8	2,093	$3,080	$77	$6,487
WHOLESALERS PROPER	176	28,200	4,044	15.4	1,457	2,013	48	3,003
MANUFACTURERS' SALES BRANCHES	27	13,207	1,217	9.2	360	613	28	3,109
AGENTS AND BROKERS 24/	3	304	5	1.6	1	1	-	-
ALL OTHER TYPES	16	5,517	974	17.7	275	453	1	375
WHOLESALERS PROPER								
Automotive products	10	810	243	30.0	98	139	5	202
Chemicals	3	850	170	20.0	24	52	-	57
Clothing and furnishings	8	560	65	11.[illegible]	24	37	1	113
Dry goods	16	514	87	16.9	[illegible]	58	1	97
Electrical goods	10	750	142	18.9	50	75	2	153
Farm products-consumer goods	17	2,658	347	13.1	151	174	2	127
Groceries and foods (except farm products)	28	5,787	864	14.9	297	374	12	667
Hardware	5	898	313	34.9	109	113	9	383
Lumber and building materials	7	1,563	185	11.8	39	106	1	52
Machinery, equipment and supplies (except electrical)	11	442	109	24.7	46	67	1	94
Paper and its products	13	1,037	207	20.0	72	101	3	205
Petroleum and its products	4	284	57	20.1	20	23	4	24
Plumbing and heating equipment and supplies	6	406	110	27.1	33	50	1	68
Tobacco and its products (except leaf)	4	5,715	290	5.1	96	159	-	273
Waste materials	11	471	75	15.9	16	35	6	63
All other kinds of business 25/	23	3,455	780	22.6	358	450	2	400
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	439	137	31.2	36	60	-	57
Groceries and foods (except farm products)	7	4,318	414	9.6	162	221	1	141
Machinery, equipment and supplies (except electrical)	5	272	133	48.9	49	85	-	58
Metals (except scrap)	4	4,417	239	5.4	50	121	24	195
All other kinds of business 26/	8	3,761	294	7.8	63	126	3	2,658
ALL OTHER TYPES								
Farm products-consumer goods 27/	4	990	159	16.1	58	83	-	28
Petroleum and its products	12	4,527	815	18.0	217	370	1	347
CITIES OF 50,000 TO 100,000 POPULATION AND OVER								
BROCKTON	87	11,750	1,854	15.8	585	900	33	1,170
WHOLESALERS PROPER	64	5,205	859	16.5	331	449	30	779
MANUFACTURERS' SALES BRANCHES 28/	12	2,542	351	13.8	126	215	[illegible]	103
ALL OTHER TYPES	11	4,003	644	16.1	128	236	2	288
WHOLESALERS PROPER								
Automotive products	4	152	38	25.0	14	21	-	37
Clothing and furnishings	4	190	16	8.4	5	7	1	23
Electrical goods	4	122	28	23.0	11	16	-	20
Farm products-consumer goods	10	827	215	26.0	83	105	1	30
Groceries and foods (except farm products)	8	2,010	237	[illegible]	93	131	-	251
Paper and its products	4	355	76	21.4	28	31	-	83
Tobacco and its products (except leaf)	3	[illegible]	[illegible]	[illegible]	9	11	-	[illegible]
Waste materials	6	[illegible]	13	36.1	5	5	1	[illegible]
All other kinds of business 29/	21	1,310	[illegible]	[illegible]	83	121	27	305

WHOLESALE DISTRIBUTION: 1933

TABLE 29.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An M in a column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
BROCKTON (continued)								
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	$2,208	$222	10.1	81	$119	$1	$49
All other kinds of business 30/	6	334	129	38.6	45	96	5	54
ALL OTHER TYPES								
Farm products-consumer goods	3	198	13	6.6	5	8	1	1
All other kinds of business 31/	8	3,805	631	16.6	123	228	1	287
HOLYOKE	49	8,142	1,316	16.2	386	540	26	769
WHOLESALERS PROPER	42	4,767	837	17.6	282	446	25	509
MANUFACTURERS' SALES BRANCHES	7	3,375	479	14.2	104	194	1	260
WHOLESALERS PROPER								
Farm products-consumer goods	6	545	121	22.2	35	51	8	7
Groceries and foods (except farm products)	5	1,525	166	10.9	60	93	-	209
Paper and its products	4	994	155	15.6	49	122	-	52
Waste materials	5	318	69	21.7	25	19	1	41
All other kinds of business 32/	22	1,384	326	23.6	113	161	16	200
MANUFACTURERS' SALES BRANCHES 33/								
Groceries and foods (except farm products)	3	1,453	86	6.1	32	46	1	31
All other kinds of business 34/	4	1,922	391	20.3	72	148	-	229
LAWRENCE	95	12,804	1,660	13.0	586	859	35	1,242
WHOLESALERS PROPER	78	9,866	1,242	12.6	461	660	31	1,173
MANUFACTURERS' SALES BRANCHES 35/	12	2,393	340	14.2	116	172	4	51
ALL OTHER TYPES 36/	5	545	78	14.3	9	27	-	18
WHOLESALERS PROPER								
Automotive products	4	265	65	24.5	23	37	1	51
Chemicals	3	58	18	31.0	7	9	-	21
Farm products-consumer goods	10	723	90	12.4	40	48	4	3
Groceries and foods (except farm products)	23	4,457	349	7.8	134	195	4	339
Jewelry and optical goods	3	42	14	33.3	7	10	-	12
Lumber and building materials	3	73	27	37.0	11	16	2	22
Machinery, eqp't. and supplies (except electrical)	4	84	19	22.6	5	5	-	7
Paper and its products	4	166	39	23.5	13	20	1	39
Plumbing and heating equipment and supplies	4	241	69	28.6	27	44	7	64
Tobacco and its products (except leaf)	4	1,055	28	2.7	13	16	-	99
All other kinds of business 37/	16	2,702	524	19.4	181	260	12	516
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	5	2,046	240	11.7	101	136	-	41
All other kinds of business 38/	6	347	100	28.8	15	36	4	10

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MALDEN	33	$4,211	$786	18.7	217	$361	$2	$664
WHOLESALERS PROPER	22	1,731	345	19.9	90	169	2	291
MANUFACTURERS' SALES BRANCHES 39/	7	2,175	366	16.8	100	170	-	368
ALL OTHER TYPES 40/	4	305	75	24.6	27	22	-	5
WHOLESALERS PROPER								
Plumbing and heating equipment and supplies	4	339	104	30.7	17	47	-	107
All other kinds of business 41/	18	1,392	241	17.3	73	122	2	184
MEDFORD (WHOLESALERS PROPER) 42/	16	2,069	276	13.3	88	154	7	62
Groceries and foods (except farm products)	5	97	14	14.4	2	6	1	3
All other kinds of business 43/	11	1,972	262	13.3	86	148	6	59
NEWTON	11	912	234	25.7	33	72	13	53
WHOLESALERS PROPER 44/	8	270	65	24.1	11	29	13	35
ALL OTHER TYPES 45/	3	642	169	26.3	22	43	-	18
QUINCY	33	5,862	1,086	18.5	388	572	6	749
WHOLESALERS PROPER	26	2,787	537	19.3	225	314	3	403
MANUFACTURERS' SALES BRANCHES 46/	4	1,118	154	13.8	44	73	3	17
ALL OTHER TYPES 47/	3	1,957	395	20.2	119	185	-	329
WHOLESALERS PROPER								
Automotive products	5	207	51	24.6	26	29	-	59
Electrical goods	3	169	42	24.9	8	15	-	31
Groceries and foods (except farm products)	7	1,618	274	16.9	117	176	2	210
Lumber and building materials	3	179	79	44.1	39	44	-	28
All other kinds of business 48/	8	614	91	14.8	35	50	1	75
CITIES OF 20,000 TO 50,000 POPULATION								
ARLINGTON	7	799	296	37.0	94	154	-	76
ATTLEBORO	4	1,491	426	28.6	138	224	-	296
BELMONT TOWN	3	161	46	28.6	16	33	5	11
BEVERLY	9	2,490	186	7.5	70	94	3	29
BROOKLINE TOWN	8	972	305	21.1	56	117	1	161
Wholesalers proper	3	533	49	9.2	12	22	-	68
All other types	5	439	156	35.5	44	95	1	93
CHELSEA	30	11,432	1,413	12.4	377	609	9	784
Wholesalers proper	24	2,819	459	16.3	184	198	9	246
All other types	6	8,613	954	11.1	193	411	-	538
Petroleum and its products	5	8,529	951	11.2	191	408	-	538
All other	25	2,903	462	15.9	186	201	9	246
CHICOPEE	19	1,516	250	16.5	91	116	1	25
Wholesalers proper	14	806	175	21.7	55	66	1	23
All other types	5	710	75	10.6	36	50	-	2

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CHICOPEE (continued)								
Farm products-consumer goods	5	$433	$122	28.2	39	$49	-	$4
Groceries and foods (except farm products)	5	531	70	13.2	36	45	-	10
Petroleum and its products	3	231	28	12.1	8	9	-	5
All other kinds of business	6	321	30	9.3	8	13	1	6
EVERETT	11	8,215	761	9.3	223	367	1	974
Wholesalers proper	5	401	97	24.2	36	43	1	16
All other types	6	7,814	664	8.5	187	324	-	958
Petroleum and its products	3	6,036	424	7.0	154	216	-	65
All other kinds of business	8	2,179	337	15.5	69	151	1	909
FITCHBURG	47	7,654	1,128	14.7	339	525	40	640
Wholesalers proper	34	4,021	704	17.5	236	353	38	509
All other types	13	3,633	424	11.7	103	172	2	131
Farm products-consumer goods	5	519	112	21.6	31	46	1	8
Groceries and foods (except farm products)	12	2,740	295	10.8	107	167	37	160
Petroleum and its products	5	927	148	16.0	41	60	-	84
All other kinds of business	25	3,468	573	16.5	160	252	2	388
FRAMINGHAM	15	2,429	374	15.4	107	183	12	100
Wholesalers proper	9	884	188	21.3	60	93	12	58
All other types	6	1,545	186	12.0	47	90	-	42
Groceries and foods (except farm products)	3	833	100	12.0	34	58	8	42
Petroleum and its products	5	932	138	14.8	32	65	-	30
All other kinds of business	7	664	136	20.5	41	59	4	28
GLOUCESTER	25	1,589	484	30.5	189	229	15	198
Wholesalers proper	18	1,111	352	31.7	155	162	4	110
All other types	7	478	132	27.6	34	67	11	88
Groceries and foods (except farm products)	11	804	260	32.3	102	134	6	87
Petroleum and its products	3	338	72	21.3	23	35	5	39
All other kinds of business	11	447	152	34.0	64	60	4	72
HAVERHILL	45	4,953	902	18.2	304	480	12	603
Wholesalers proper	37	2,672	419	15.7	148	195	4	358
All other types	8	2,281	483	21.2	156	285	8	245
Farm products-consumer goods	6	499	69	13.8	19	22	-	13
Groceries and foods (except farm products)	9	1,833	216	11.8	80	101	-	184
Petroleum and its products	4	1,311	241	18.4	75	124	2	157
All other kinds of business	26	1,310	376	28.7	130	233	10	242
LEOMINSTER	6	715	137	19.2	37	66	2	50
Wholesalers proper	3	214	57	26.6	19	28	2	42
All other types	3	501	80	16.0	18	38	-	18
MELROSE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
METHUEN	3	132	22	16.7	5	7	1	7
NORTH ADAMS	26	3,949	581	14.7	170	231	5	524
Wholesalers proper	19	2,471	365	14.8	109	140	4	434
All other types	7	1,478	216	14.6	61	91	1	90

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
NORTH ADAMS (continued)								
Farm products-consumer goods	6	$564	$187	28.[illegible]	[illegible]	$50	-	$28
Groceries and foods (except farm products)	7	1,766	172	9.7	36	73	-	196
Petroleum and its products	3	[illegible]	76	18.0	24	36	1	61
All other kinds of business	10	1,196	166	13.9	57	72	4	239
NORTHAMPTON	17	1,892	313	16.5	83	143	12	179
Wholesalers proper	11	553	87	[illegible]	28	43	9	[illegible]
All other types	6	1,339	226	16.9	55	100	3	121
Farm products-consumer goods	3	181	75	41.4	12	31	4	1
Groceries and foods (except farm products)	4	861	87	10.1	26	41	1	27
All other kinds of business	10	850	151	17.8	[illegible]	71	7	151
PEABODY	10	2,007	367	18.3	76	185	-	1,344
PITTSFIELD	63	7,665	1,275	16.6	332	578	13	798
Wholesalers proper	45	4,211	778	18.5	213	348	12	586
All other types	18	3,454	497	14.4	123	230	1	212
Farm products-consumer goods	4	570	86	15.1	23	31	-	23
Groceries and foods (except farm products)	17	2,567	329	12.8	99	153	4	247
Petroleum and its products	10	1,286	230	17.9	57	105	1	105
All other kinds of business	32	3,242	630	19.4	159	289	8	423
REVERE	4	109	27	24.8	18	18	1	2
SALEM	50	6,749	952	14.1	259	466	16	501
Wholesalers proper	36	2,108	387	18.4	114	199	11	208
All other types	14	4,641	565	12.2	145	267	5	293
Farm products-consumer goods	5	335	99	29.6	15	37	7	2
Groceries and foods (except farm products)	15	2,347	264	11.2	95	143	5	88
Petroleum and its products	7	2,098	311	14.8	69	138	1	112
All other kinds of business	23	1,969	278	14.1	80	148	3	299
TAUNTON	26	2,235	452	20.[illegible]	186	235	3	361
Wholesalers proper	19	1,297	256	19.7	115	132	1	262
All other types	7	938	206	22.0	73	103	2	99
Groceries and foods (except farm products)	8	526	64	12.2	27	54	-	55
Petroleum and its products	4	655	161	24.2	65	79	-	81
All other kinds of business	14	1,044	237	22.7	96	122	3	225
WALTHAM	18	2,409	462	19.2	214	237	1	273
Wholesalers proper	14	640	166	25.9	119	76	1	107
All other types	4	1,769	296	16.7	95	159	-	166
Petroleum and its products	3	1,315	264	20.1	81	139	-	162
All other kinds of business	15	1,094	198	18.1	133	98	1	111
WATERTOWN	18	6,780	632	9.3	252	505	7	677
Wholesalers proper	11	759	164	[illegible]	45	82	6	227
All other types	7	6,021	468	7.8	207	283	1	450
Farm products-consumer goods	5	214	28	13.1	5	6	-	-
All other kinds of business	13	6,566	604	9.2	247	360	7	677
WEYMOUTH	3	1,084	150	13.8	49	150	-	17

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 5,000 TO 20,000 POPULATION					49/			
Total	246	$29,413	$3,900	13.3	1,126	$1,902	$57	$2,808
ABINGTON	3	50	10	20.0	3	5	-	5
ADAMS	6	438	56	12.8	17	33	1	57
AMESBURY	9	266	34	12.8	11	14	2	57
AMHERST	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ANDOVER	3	1,174	86	7.3	16	34	-	18
ATHOL	7	451	76	16.9	24	36	2	52
BARNSTABLE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BRAINTREE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BRIDGEWATER	5	1,400	195	13.9	47	86	2	111
CLINTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CONCORD	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DANVERS	4	1,060	64	6.0	19	21	-	9
DARTMOUTH	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DRACUT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
EASTHAMPTON	4	76	33	43.4	15	16	-	2
FAIRHAVEN	5	454	165	36.3	43	82	10	21
GARDNER	9	919	182	19.8	57	78	2	74
GREAT BARRINGTON	4	352	64	18.2	23	33	-	75
GREENFIELD	24	2,231	397	17.8	125	192	2	229
HUDSON	3	113	25	22.1	4	4	-	26
IPSWICH	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LEXINGTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MANSFIELD	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MARBLEHEAD 50/	19	79	19	24.1	5	6	1	-
MARLBOROUGH	9	622	143	23.0	49	70	1	81
MAYNARD	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MIDDLEBOROUGH	6	874	114	13.0	17	31	2	61
MILFORD	3	200	42	21.0	12	20	1	41
MILLBURY	4	1,045	252	24.1	47	183	-	334
NATICK	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NEWBURYPORT	5	851	123	14.5	39	63	1	91
NORTH ANDOVER	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NORTH ADDLEBOROUGH	6	220	39	17.7	16	18	3	4
NORWOOD	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ORANGE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
PALMER	3	402	158	39.3	45	71	-	194
PLYMOUTH	10	540	96	17.8	43	52	3	27
ROCKLAND	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SANGUS	5	92	27	29.3	13	18	2	13
SOUTHBRIDGE	4	243	32	13.2	19	19	1	17
SOUTH HADLEY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SPENCER	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
STONEHAM	5	402	91	22.6	28	49	10	77
STOUGHTON	4	95	9	9.5	1	3	1	4
SWAMPSCOTT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
UXBRIDGE	3	199	28	14.1	7	13	-	-
WAKEFIELD	3	59	18	30.5	9	10	1	5
WARE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WEBSTER	12	582	105	18.0	38	45	-	51
WELLESLEY	4	121	32	26.4	8	10	-	5
WESTFIELD	8	699	215	30.8	82	103	2	188
WEST SPRINGFIELD 51/	6	10,170	465	4.6	109	269	1	674
WHITMAN	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WINCHENDON	4	14	4	28.6	-	-	-	3
WINCHESTER	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WOBURN	3	215	40	18.6	11	15	-	26

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

1/ Includes 2 establishments dealing in farm and dairy machinery and equipment.
2/ Includes 1 establishment dealing in farm and dairy machinery and equipment.
3/ Includes 3 establishments dealing in machinery, equipment and supplies (except electrical).
4/ Includes 4 establishments dealing in petroleum and its products.
5/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive products; 2 in chemicals; 1 in electrical goods; 2 in farm products-consumer goods; 1 in lumber and building materials (other than metal); 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 1 in all other products.
6/ Includes 2 establishments dealing in electrical goods; 2 in farm products-consumer goods; and 3 in all other products.
7/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals; 2 in drugs and drug sundries; 1 in electrical goods; 2 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in metals (except scrap); and 8 in all other products.
8/ Includes 1 establishment dealing in farm products-consumer goods; 2 in furniture and house furnishings; and 1 in jewelry and optical goods.
9/ Includes 1 establishment dealing in dry goods; 1 in machinery; equipment and supplies (except electrical); and 2 in all other products.
10/ Includes 1 establishment dealing in farm products-consumer goods; and 8 in petroleum and its products.
11/ Includes 1 establishment dealing in chemicals; 2 in clothing and furnishings; 2 in coal; 2 in drugs and drug sundries; 1 in dry goods; 1 in electrical goods; 1 in farm products-raw materials; 1 in furniture and house furnishings; 2 in hardware; 2 in machinery, equipment and supplies (except electrical); and 7 in all other products.
12/ Includes 2 establishments dealing in farm products-consumer goods.
13/ Includes 2 agents and brokers with net sales less than $100,000; 1 dealing in groceries and foods (except farm products); 1 in all other products. Also includes one "other type" dealing in farm products-consumer goods; and 1 in petroleum and its products.
14/ Includes 2 establishments dealing in chemicals; 2 in coal; 2 in drugs and drug sundries; 1 in farm products-raw materials; 2 in jewelry and optical goods; 2 in paper and its products; 2 in petroleum and its products; and 19 in all other products.
15/ Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-consumer goods; and 1 in jewelry and optical goods.
16/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals; 2 in coal; 2 in electrical goods; 2 in hardware; 2 in lumber and building materials (other than metal); 2 in metals (except scrap); 2 in petroleum and its products; and 10 in all other products.
17/ Includes 1 establishment dealing in chemicals; 1 in drugs and drug sundries; 1 in farm products-consumer goods; 1 in jewelry and optical goods; and 1 in machinery, equipment and supplies (except electrical).
18/ Includes 2 establishments dealing in machinery, equipment and supplies (except electrical); 2 in metals (except scrap); and 1 in all other products.
19/ Includes 1 agent dealing in machinery, equipment and supplies (except electrical). Also includes 2 in "all other types" dealing in groceries and foods (except farm products); 2 in petroleum and its products; and 1 in all other products.
20/ Includes 2 establishments dealing in electrical goods; 2 in farm products-consumer goods; 1 in hardware; 2 in metals (except scrap); 2 in plumbing and heating equipment and supplies; 1 in waste materials; and 1 in all other products.
21/ Includes 1 establishment dealing in farm products-consumer goods; 1 in lumber and building materials (other than metal); and 1 in all other products.
22/ Includes 1 establishment dealing in farm products-raw materials; 2 in farm supplies; 2 in hardware; 2 in jewelry and optical goods; 1 in metals (except scrap); 2 in petroleum and its products; and 17 in all other products.
23/ Includes 1 establishment dealing in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in tobacco and its products (except leaf); and 1 in all other products.
24/ Includes 1 establishment dealing in clothing and furnishings; 1 in machinery, equipment and supplies (except electrical); and 1 in metals (except scrap).
25/ Includes 1 establishment dealing in amusement and sporting goods; 2 in drugs and drug sundries; 1 in farm products-raw materials; 1 in farm supplies; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals (except scrap); and 13 in all other products.
26/ Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.
27/ Includes 1 establishment dealing in farm products-raw materials.
28/ Includes 2 agents and brokers.
29/ Includes 1 establishment dealing in chemicals; 1 in drugs and drug sundries; 1 in farm products-raw materials; 1 in furniture and house furnishings; 1 in hardware; 2 in machinery, equipment and supplies (except electrical); 1 in plumbing and heating equipment and supplies; and 13 in all other products.
30/ Includes 2 agents and brokers with net sales less than $100,000; 1 dealing in plumbing and heating equipment and supplies, 1 in all other products. Also includes 1 manufacturers' sales branch dealing in automotive products; 1 in jewelry and optical goods; and 2 in machinery, equipment and supplies (except electrical).
31/ Includes 1 establishment dealing in clothing and furnishings; and 7 in petroleum and its products.
32/ Includes 2 establishments dealing in automotive products; 2 in chemicals; 1 in electrical goods; 1 in farm products-raw materials; 1 in lumber and building materials (other than metal); 2 in machinery, equipment and supplies (except electrical); 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 9 in all other products.

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

33/ Includes 2 all other types.

34/ Includes 1 chain store warehouse dealing in groceries and foods (except farm products); and 1 cream station. Also includes 2 manufacturers' sales branches dealing in paper and its products.

35/ Includes 2 agents and brokers.

36/ Includes 2 establishments dealing in farm products-consumer goods; and 3 in petroleum and its products.

37/ Includes 1 establishment dealing in coal; 2 in drugs and drug sundries; 2 in electrical goods; 1 in farm supplies; 1 in hardware; 2 in petroleum and its products; 1 in waste materials; and 6 in all other products.

38/ Includes 2 agents and brokers with net sales less than $200,000; 1 dealing in waste materials, and 1 in all other products. Also includes 4 manufacturers' sales branches; 1 dealing in automotive products; 1 in drugs and drug sundries; 1 in farm products-consumer goods; and 1 in all other products.

39/ Includes 2 agents and brokers with net sales less than $125,000; 1 dealing in chemicals, and 1 in dry goods. Also includes 2 manufacturers' sales branches dealing in chemicals; 2 in groceries and foods (except farm products); and 1 in all other products.

40/ Includes 4 establishments dealing in petroleum and its products.

41/ Includes 2 establishments dealing in automotive products; 2 in chemicals; 1 in electrical goods; 1 in furniture and house furnishings; 2 in groceries and foods (except farm products); 1 in hardware; 1 in lumber and building materials (other than metal); 1 in machinery, equipment and supplies (except electrical); 2 in metals (except scrap); 1 in tobacco and its products (except leaf); and 4 in all other products.

42/ Includes 1 manufacturers' sales branch; and 1 "all other type".

43/ Includes 1 manufacturers' sales branch dealing in paper and its products; and 1 "all other type" dealing in petroleum and its products; also includes 1 establishment dealing in automotive products; 2 in machinery, equipment and supplies (except electrical); 2 in paper and its products; and 4 in all other products.

44/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive products; 1 in coal; 1 in electrical goods; 1 in farm products-consumer goods; 1 in groceries and foods (except farm products); 1 in machinery, equipment and supplies (except electrical); and 1 in metals (except scrap).

45/ Includes 1 manufacturers' sales branch dealing in groceries and foods (except farm products). Also includes 2 in "all other types" dealing in petroleum and its products.

46/ Includes 1 agent dealing in machinery, equipment and supplies (except electrical). Also includes 1 manufacturers' sales branch dealing in farm products-consumer goods; and 2 in groceries and foods (except farm products).

47/ Includes 1 establishment dealing in farm products-consumer goods; and 2 in petroleum and its products.

48/ Includes 2 establishments dealing in chemicals; 1 in drugs and drug sundries; 1 in machinery, equipment and supplies (except electrical); 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; and 2 in tobacco and its products (except leaf).

49/ No wholesale schedules were received from Agwam, Auburn, Bellerica, Canton, Chelmsford, Dedham, Easton, Foxborough, Franklin, Grafton, Hingham, Ludlow, Milton, Montague, Needham, Northbridge, Randolph, Reading, Shrewsbury, Somerset, Lewsksbury, Walpole, Wareham, Westborough, Winthrop, Weymouth.

50/ Due to differences in method of reporting dealers in fish and sea foods, Marblehead showed substantial gain in number of establishments over 1929.

51/ Due to differences in method of reporting some large concerns, net sales for West Springfield 1933 were somewhat in excess of those in 1929.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF MASSACHUSETTS--RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	5,144	$1,469,407	$161,872	11.0	$1,458,347	$2,488	28	$193	92	$8,379
Amusement and sporting goods	60	11,564	1,942	16.8	4,449	7	-	-	17	1/ 7,108
Automotive products	194	35,188	7,023	20.0	34,271	899	2	2	-	16
Chemicals	138	29,549	4,949	16.7	29,542	3	1	3	1	1
Clothing and furnishings	273	41,244	4,963	12.0	41,238	6	-	-	-	-
Coal	57	52,655	2,795	5.3	52,398	205	1	3	4	49
Drugs and drug sundries	62	16,125	2,491	15.4	16,118	-	1	2	1	5
Dry goods	247	64,460	4,751	7.4	64,449	1	2	5	2	4
Electrical goods	176	41,579	7,639	18.4	41,056	455	-	-	4	68
Farm products-raw materials	156	176,603	8,190	4.6	176,466	82	-	-	5	55
Farm products-consumer goods	492	124,843	12,033	9.6	124,798	14	1	3	4	28
Farm supplies	33	14,973	1,173	7.8	14.973	-	-	-	-	-
Furniture and house furnishings	139	16,617	3,195	19.2	16,608	-	-	-	2	9
General merchandise	3	443	52	11.7	443	-	-	-	-	-
Groceries and foods (except farm products)	912	423,931	38,827	9.2	423,783	-	7	8	10	140
Hardware	55	6,922	1,721	24.9	6,905	15	1	2	-	-
Jewelry and optical goods	113	7,456	1,987	26.6	7,421	35	-	-	-	-
Lumber and building materials (other than metal)	123	19,057	3,154	16.6	19,029	9	5	19	-	-
Machinery, equipment and supplies (except electrical)	488	52,620	13,097	24.9	51,490	511	-	-	22	2/ 619
Metals (except scrap)	97	32,297	3,014	9.3	32,277	4	1	5	1	11
Paper and its products	190	35,631	7,082	19.9	35,589	5	2	33	2	4
Petroleum and its products	253	93,697	13,553	14.5	93,526	20	2	101	1	50
Plumbing and heating eqp't. and supplies	153	16,342	4,486	27.5	16,229	103	-	-	2	10
Tobacco and its products	95	43,292	1,756	4.1	43,236	5	1	1	7	50
Waste materials	151	9,205	1,860	20.2	9,195	2	-	-	2	8
All other products	484	103,114	10,139	9.8	102,858	107	1	5	4	144

1/ Includes 16 exchanges dealing in motion picture films with income from film rentals of $7,093,000.
2/ Includes 6 establishments dealing in machinery equipment and supplies with receipts from machine rentals amounting to $482,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF MASSACHUSETTS—CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	5,144	$1,469,407	4,040	78.5	$1,073,751	73.1	$930,767	86.7	63.3	$134,525	12.5
WHOLESALERS PROPER											
Total	3,411	638,431	2,751	80.7	549,660	86.1	476,754	86.7	74.7	78,037	14.2
Amusement and sporting goods	46	3,333	35	76.1	2,684	80.5	1,718	64.0	51.5	784	29.2
Automotive products	153	19,377	128	83.7	15,095	77.9	9,556	63.3	49.3	3,366	22.3
Chemicals	82	15,808	78	95.1	15,779	99.8	12,901	81.8	81.6	2,744	17.4
Clothing and furnishings	164	22,363	144	87.8	21,075	94.2	19,182	91.0	85.8	2,659	12.6
Coal	47	46,098	34	72.3	32,557	70.6	29,965	92.0	65.0	2,196	6.7
Drugs and drug sundries	47	13,943	32	68.1	11,314	81.1	10,635	94.0	76.3	1,438	12.7
Dry goods	141	19,387	122	86.5	18,549	95.7	17,842	96.2	92.0	3,018	16.3
Electrical goods	118	17,773	102	86.4	16,864	94.9	14,512	86.1	81.7	4,078	24.2
Farm products-raw materials	94	105,561	70	74.5	90,443	85.7	82,838	91.6	78.5	4,990	5.5
Farm products-consumer goods	370	68,070	317	85.7	60,962	89.6	47,029	77.1	69.1	6,428	10.5
Farm supplies	24	12,777	17	70.8	2,152	16.8	1,830	85.0	14.3	492	22.9
Furniture and house furnishings	73	7,163	59	80.8	6,369	88.9	5,281	82.9	73.7	1,441	22.6
Groceries and foods	660	122,631	540	81.8	111,267	90.7	96,864	87.1	79.0	19,005	17.1
Hardware	42	6,340	38	90.5	6,197	97.7	5,102	82.3	80.5	1,589	25.6
Jewelry and optical goods	88	4,507	72	81.8	4,061	90.1	3,711	91.4	82.3	987	24.3
Lumber and building materials	93	12,876	77	82.8	10,905	84.7	10,241	93.9	79.5	1,919	17.6
Machinery, equipment & supplies	250	17,240	214	85.6	15,431	89.5	14,011	90.8	81.3	4,699	30.5
Metals (except scrap)	34	5,244	32	94.1	5,136	97.9	4,927	95.9	94.0	1,155	22.5
Paper and its products	154	17,690	137	89.0	16,281	92.0	15,428	94.8	87.2	3,934	24.2
Petroleum and its products	41	5,151	33	80.5	4,924	95.6	3,703	75.2	71.9	568	11.5
Plumbing & heating eqp't.& supplies	102	10,727	87	85.3	9,587	89.4	7,168	74.8	66.8	2,829	29.5
Tobacco and its products (except leaf)	87	33,807	55	63.2	27,299	80.7	21,689	79.4	64.2	1,320	4.8
Waste materials	146	8,980	62	42.5	6,918	77.0	6,139	88.7	68.4	1,422	20.6
All other products	355	41,585	266	74.9	37,811	90.9	34,482	91.2	82.9	4,976	13.2
ALL OTHER TYPES											
Total	1,733	830,976	1,289	74.4	524,091	63.1	454,013	86.6	54.6	56,488	10.8
Amusement and sporting goods	14	8,231	6	42.9	3,664	44.5	2,044	55.8	24.8	521	14.2
Automotive products	41	15,811	39	95.1	15,278	96.6	12,835	84.0	81.2	2,857	18.7
Chemicals	56	(X)	46	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	109	18,881	59	54.1	14,536	77.0	14,440	99.3	76.5	1,917	13.2
Coal	10	6,557	7	70.0	2,744	41.8	2,664	97.1	40.6	104	3.8
Drugs and drug sundries	15	2,182	9	60.0	1,697	77.8	1,697	100.0	77.8	401	23.6
Dry goods	106	45,073	87	82.1	37,310	82.8	37,171	99.6	82.5	1,210	3.2
Electrical goods	58	23,806	42	72.4	21,783	91.5	20,962	96.2	88.1	2,832	13.0
Farm products-raw materials	62	71,042	28	45.2	49,823	70.1	26,101	52.4	36.7	2,352	4.7
Farm products-consumer goods	122	56,773	89	73.0	41,082	72.4	35,685	86.9	62.9	3,093	7.5
Farm supplies	9	2,196	4	44.4	1,370	62.4	335	24.5	15.3	203	14.8
Furniture and house furnishings	66	9,454	43	65.2	8,083	85.5	7,784	96.3	82.3	1,315	16.3
General merchandise	3	443	-	-	-	-	-	-	-	-	-
Groceries and foods	252	301,300	182	72.2	126,239	41.9	115,043	91.1	38.2	11,832	9.4
Hardware	13	582	10	76.9	554	95.2	525	94.8	90.2	81	14.6
Jewelry and optical goods	25	2,949	21	84.0	1,268	43.0	1,263	99.6	42.8	474	37.4
Lumber and building materials	30	6,181	27	90.0	5,159	83.5	5,108	99.0	82.6	763	14.8
Machinery, equipment & supplies	238	35,380	201	84.5	25,695	72.6	24,725	96.2	69.9	6,175	24.0
Metals (except scrap)	63	27,053	54	85.7	21,044	77.8	20,338	96.6	75.2	1,587	7.5
Paper and its products	36	17,941	29	80.6	11,849	66.0	11,604	97.9	64.7	2,033	17.2
Petroleum and its products	212	88,546	158	74.5	67,636	76.4	48,378	71.5	54.6	10,158	15.0
Plumbing & heating eqp't.& supplies	51	5,615	41	[illegible]	4,742	84.5	4,276	90.2	76.2	1,138	24.0
Tobacco and its products (except leaf)	8	9,485	4	50.0	538	5.7	532	98.9	5.6	73	13.6
Waste materials	5	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other [illegible] of business	129	61,972	101	78.3	50,509	81.5	49,107	97.2	79.2	3,560	7.0

Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF MASSACHUSETTS DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses: Amount	Total expenses: Percent of sales	Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
Total for State	5,144	$1,469,407	$161,872	4,609	89.6	$1,275,983	86.8	$136,098	10.7	$702,029	$20,675	$425,391	$127,888
WHOLESALERS PROPER													
Total	3,411	638,431	86,999	3,187	93.4	587,525	92.0	79,264	13.5	334,511	13,910	222,790	16,312
Amusement & sporting goods	46	3,333	451	41	89.1	3,049	91.5	842	27.8	1,398	447	1,070	134
Automotive products	153	19,377	4,086	137	89.5	16,784	86.6	3,509	20.9	12,545	2,618	1,252	369
Chemicals	82	15,808	2,758	79	96.3	15,698	99.3	2,717	17.3	2,470	395	12,621	212
Clothing & furnishings	164	22,363	2,860	163	99.4	22,109	98.9	2,828	12.8	21,858	161	71	18
Coal	47	46,098	2,609	31	66.0	30,975	67.2	1,705	5.5	15,978	1,004	12,007	3,984
Drugs & drug sundries	47	13,943	2,009	43	91.5	11,579	83.0	1,394	12.0	11,348	12	153	66
Dry goods	141	19,387	3,100	140	99.3	19,363	99.9	3,097	16.0	9,530	72	9,501	259
Electrical goods	118	17,773	4,449	105	89.0	15,013	84.5	3,793	25.3	9,224	1,535	3,721	543
Farm products-raw materials	94	165,561	5,597	78	83.0	162,583	97.1	5,087	3.0	5,686	221	95,361	755
Farm products-consumer goods	370	68,070	7,119	344	93.0	67,069	98.5	6,855	10.2	61,358	1,245	3,169	1,257
Farm supplies	34	12,777	933	14	58.3	1,889	14.8	443	23.5	1,067	509	815	-
Furniture & house furnishings	73	7,163	1,738	71	97.3	7,068	98.7	1,668	23.6	6,752	58	231	27
Groceries & foods	660	122,651	20,454	653	98.9	120,786	98.5	19,898	16.5	98,474	1,687	15,428	5,257
Hardware	42	6,340	1,630	40	95.2	5,710	90.1	1,482	26.0	3,716	480	858	655
Jewelry & optical goods	88	4,507	1,108	88	100.0	4,507	100.0	1,108	24.6	4,145	70	132	160
Lumber and bldg. materials	93	12,876	2,274	64	68.8	10,638	82.6	1,624	15.3	7,154	365	2,970	149
Machinery, eqp t. & supplies	250	17,240	5,132	240	96.0	15,821	91.8	4,554	28.8	2,158	485	12,962	276
Metals	34	5,244	1,210	27	79.4	4,898	93.3	1,069	21.9	519	28	4,220	125
Paper and its products	154	17,690	4,227	143	92.9	15,413	87.1	3,495	22.7	4,556	402	9,680	835
Petroleum and its products	41	5,151	594	34	82.9	4,366	84.8	455	10.4	3,808	301	202	48
Plumbing and heating eqp t.	102	10,737	3,197	97	95.1	9,778	91.8	2,943	30.1	7,283	487	1,672	336
Tobacco and its products	87	33,807	1,598	85	97.7	32,908	97.3	1,578	4.8	32,142	585	16	65
Waste materials	146	8,980	1,848	116	79.5	8,135	90.6	1,607	19.8	856	3	7,084	192
All other products	355	41,585	5,584	354	99.7	41,450	99.7	5,506	13.3	12,446	669	27,748	587
ALL OTHER TYPES													
Total	1,733	830,976	74,873	1,422	82.1	688,460	82.8	56,834	8.3	367,518	6,765	202,601	111,576
Amusement & sporting goods	14	8,231	991	6	42.9	2,140	26.0	307	14.3	472	-	1,642	26
Automotive products	41	15,811	2,997	35	85.4	12,458	78.8	2,376	19.1	8,191	457	3,797	7
Chemicals	56	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	109	18,881	2,103	108	99.1	18,806	99.6	2,095	11.1	17,869	-	153	784
Coal	10	6,557	186	5	50.0	2,123	32.4	89	4.2	1,447	24	652	-
Drugs & drug sundries	15	2,182	482	15	100.0	2,182	100.0	482	22.1	1,528	31	63	560
Dry goods	106	45,073	1,651	105	99.1	39,907	88.5	1,314	3.3	5,506	3	31,454	2,944
Electrical goods	58	23,806	3,190	43	74.1	21,324	89.6	2,903	13.6	3,789	753	14,359	2,393
Farm products-raw materials	62	71,042	2,593	43	69.4	63,555	89.5	2,303	3.6	168	5	60,234	3,148
Farm products-consumer goods	122	56,773	4,914	106	86.9	45,080	79.4	3,867	8.6	38,829	497	490	5,264
Farm supplies	9	2,196	240	4	44.4	1,170	53.3	164	14.0	968	2	200	-
Furniture & house furnishings	66	9,454	1,457	65	98.5	9,433	99.8	1,454	15.4	6,319	257	955	1,902
General merchandise	3	443	52	2	66.7	43	9.7	3	7.0	43	-	-	-
Groceries & foods	252	301,300	18,373	238	94.4	289,318	96.0	17,546	6.1	222,057	561	10,722	56,178
Hardware	13	562	91	13	100.0	562	100.0	91	16.2	505	12	-	67
Jewelry and optical goods	25	2,949	578	22	88.0	1,273	43.2	475	37.3	1,135	-	80	58
Lumber and bldg. materials	30	6,181	880	26	86.7	4,220	68.3	635	15.0	2,482	217	722	549
Machinery eqp t. & supplies	238	35,380	7,965	212	89.1	20,723	58.6	5,616	27.1	3,143	705	15,699	1,186
Metals	63	27,053	1,804	39	61.9	14,156	52.3	1,150	8.1	3,341	303	9,679	833
Paper and its products	36	17,941	2,855	29	80.6	9,813	54.7	1,732	17.7	1,909	59	2,064	[illegible]
Petroleum and its products	212	88,546	12,959	86	40.6	48,182	54.4	5,294	11.0	36,742	2,532	2,578	6,330
Plumbing and heating eqp t.	51	5,615	1,289	39	76.5	4,318	76.9	935	21.7	1,887	16	1,680	[illegible]
Tobacco and its products	8	9,485	158	7	87.5	9,179	96.8	141	1.5	515	-	-	8,662
Waste materials	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	129	61,972	4,555	127	98.4	60,088	97.0	4,270	7.1	5,955	101	41,184	12,848

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF MASSACHUSETTS - MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for State	2,964	38,173	10,031	20.8	Full-time	45,174	43,126	43,261	42,989	43,182	43,924	44,614	45,002	45,822	46,728	47,640	47,888	47,898
					ratio to average	100	95	96	95	96	97	99	100	101	103	105	106	106
					Part-time	3,030	2,763	2,826	2,898	3,184	3,139	2,976	3,101	3,114	3,025	3,246	3,016	3,074
					ratio to average	100	91	93	96	105	104	98	102	103	100	107	100	101
Amusement and sporting goods	37	393	254	39.3	Full-time	627	593	568	563	553	560	564	568	571	690	749	771	784
					Part-time	20	16	13	17	17	16	19	17	19	22	25	24	30
Automotive products	86	1,946	319	14.1	Full-time	2,201	2,153	2,137	2,102	2,103	2,112	2,148	2,169	2,208	2,236	2,350	2,352	2,347
					Part-time	64	51	55	63	62	75	74	73	67	66	60	60	59
Chemicals	34	869	228	20.8	Full-time	1,074	1,067	1,068	1,065	1,061	1,059	1,069	1,064	1,068	1,072	1,092	1,107	1,104
					Part-time	23	15	15	24	26	19	21	24	24	26	26	27	30
Clothing and furnishings	198	1,005	321	24.2	Full-time	1,258	1,175	1,188	1,182	1,217	1,235	1,228	1,243	1,315	1,350	1,339	1,352	1,271
					Part-time	68	53	54	71	71	75	76	69	69	72	70	70	62
Coal	31	702	112	13.8	Full-time	684	666	697	698	659	624	654	672	696	708	711	702	723
					Part-time	130	130	173	78	132	129	107	143	127	120	151	113	162
Drugs and drug sundries	29	596	235	28.3	Full-time	792	809	799	786	774	774	778	788	787	795	796	807	803
					Part-time	39	37	37	39	39	40	38	36	36	39	40	43	40
Dry goods	161	937	341	26.7	Full-time	1,233	1,205	1,209	1,212	1,223	1,235	1,237	1,231	1,244	1,254	1,247	1,247	1,251
					Part-time	45	39	39	40	41	40	45	45	51	49	49	49	48
Electrical goods	72	1,743	516	22.8	Full-time	2,196	2,036	2,098	2,086	2,080	2,075	2,120	2,159	2,205	2,240	2,420	2,415	2,421
					Part-time	63	53	48	63	64	71	69	62	62	70	62	62	64
Farm products—raw materials	145	1,009	318	24.0	Full-time	1,249	1,092	1,122	1,094	1,134	1,217	1,304	1,367	1,358	1,337	1,369	1,306	1,283
					Part-time	78	35	37	47	54	75	128	158	153	93	73	45	41
Farm products—consumer goods	457	3,204	500	13.5	Full-time	3,296	2,971	3,002	3,024	3,131	3,287	3,428	3,498	3,495	3,516	3,423	3,380	3,403
					Part-time	408	363	347	411	471	443	374	369	382	369	428	495	447
Farm supplies	17	254	84	24.9	Full-time	326	321	323	323	326	329	328	330	323	326	326	328	327
					Part-time	12	13	15	15	14	13	11	11	11	11	11	11	11
Furniture and house furnishings	72	756	268	26.2	Full-time	970	1,004	989	967	978	997	1,001	896	884	919	1,048	1,044	918
					Part-time	54	64	48	43	42	45	56	52	53	58	58	64	67
General merchandise	2	6	5	45.5	Full-time	9	9	9	9	9	9	9	9	9	9	9	9	9
					Part-time	2	2	2	2	2	2	2	2	2	2	2	2	2
Groceries and foods (except farm products)	504	9,351	2,180	18.9	Full-time	10,784	10,416	10,405	10,397	10,431	10,518	10,654	10,743	10,967	11,100	11,329	11,245	11,209
					Part-time	747	634	698	644	716	730	643	743	818	810	941	792	804
Hardware	22	535	155	22.5	Full-time	632	576	554	553	557	633	649	659	661	677	684	687	687
					Part-time	58	95	98	95	103	38	39	35	33	38	42	36	54
Jewelry and optical goods	75	482	215	30.8	Full-time	655	638	652	641	643	641	639	637	642	671	679	682	688
					Part-time	42	38	39	46	46	45	45	45	40	42	41	42	43
Lumber and building materials (other than metal)	74	830	167	16.8	Full-time	911	839	857	878	921	897	908	917	924	933	926	979	959
					Part-time	86	102	98	97	89	85	85	84	73	77	88	76	78
Machinery, equipment and supplies (except electrical)	200	3,448	1,022	22.9	Full-time	4,242	4,142	4,096	4,055	4,060	4,079	4,125	4,237	4,356	4,410	4,442	4,460	4,450
					Part-time	228	230	261	262	272	311	287	261	201	162	163	166	158
Metals (except scrap)	32	718	160	18.2	Full-time	778	705	726	703	679	699	752	771	836	860	871	873	869
					Part-time	100	86	90	113	134	135	104	108	78	88	91	82	91
Paper and its products	92	1,519	518	25.4	Full-time	1,960	1,926	1,916	1,908	1,897	1,911	1,900	1,901	1,912	1,927	2,045	2,120	2,154
					Part-time	77	58	60	74	81	79	79	74	74	77	74	71	119
Petroleum and its products	41	2,941	855	22.5	Full-time	3,736	3,653	3,637	3,607	3,566	3,516	3,505	3,502	3,612	3,829	3,942	4,197	4,258
					Part-time	60	42	35	37	61	68	67	70	73	87	71	54	54
Plumbing and heating equipment and supplies	64	1,161	251	17.8	Full-time	1,331	1,334	1,323	1,295	1,282	1,277	1,302	1,302	1,329	1,372	1,392	1,384	1,384
					Part-time	81	75	71	69	71	78	79	86	102	84	96	80	78
Tobacco and its products (except leaf)	64	537	145	21.3	Full-time	633	622	614	618	621	622	625	637	646	644	647	650	647
					Part-time	49	41	41	42	44	42	43	44	54	56	58	57	62
Waste materials	140	525	211	25.2	Full-time	687	527	585	564	581	694	715	749	762	772	762	760	765
					Part-time	149	174	143	171	172	147	147	143	144	144	145	134	123
All other products	315	2,606	651	20.0	Full-time	2,910	2,647	2,687	2,659	2,706	2,924	2,972	2,959	3,012	3,081	3,042	3,031	3,184
					Part-time	347	317	309	335	360	338	338	347	368	363	381	361	347

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF MASSACHUSETTS MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for Boston	1,614	21,470	6,603	23.5	Full-time	26,523	25,380	25,488	25,262	25,377	25,813	26,157	26,393	26,871	27,427	27,968	28,111	28,026
					ratio to average		96	96	95	96	97	99	100	101	103	105	106	106
					Part-time	1,550	1,411	1,428	1,458	1,625	1,670	1,534	1,612	1,622	1,518	1,693	1,461	1,568
					ratio to average		91	92	94	105	108	99	104	105	98	109	94	101
Amusement and sporting goods	22	350	245	41.1	Full-time	583	549	524	519	507	516	520	524	527	646	706	728	736
					Part-time	12	5	5	8	8	8	13	10	10	14	18	17	23
Automotive products	24	1,199	222	15.6	Full-time	1,408	1,373	1,357	1,322	1,323	1,332	1,368	1,389	1,428	1,456	1,519	1,521	1,514
					Part-time	13	11	12	9	13	17	15	13	13	13	12	14	14
Chemicals	21	581	190	24.6	Full-time	763	766	766	766	761	746	752	756	759	758	773	777	780
					Part-time	8	6	6	10	12	8	9	9	8	8	8	8	6
Clothing and furnishings	167	931	297	24.2	Full-time	1,172	1,097	1,104	1,098	1,130	1,145	1,137	1,154	1,229	1,264	1,253	1,266	1,185
					Part-time	56	42	44	62	59	62	63	52	51	58	61	61	54
Coal	13	292	62	17.6	Full-time	266	259	263	265	260	258	261	261	271	271	273	272	276
					Part-time	88	74	116	40	83	77	72	105	97	92	121	77	108
Drugs and drug sundries	12	279	142	33.8	Full-time	410	431	420	407	391	388	391	402	406	411	415	428	425
					Part-time	11	9	9	11	12	12	11	11	10	12	12	13	11
Dry goods	141	893	319	26.3	Full-time	1,174	1,145	1,156	1,159	1,170	1,173	1,184	1,176	1,188	1,178	1,188	1,187	1,179
					Part-time	38	31	33	33	34	33	39	39	45	42	42	42	41
Electrical goods	43	1,235	388	23.9	Full-time	1,589	1,436	1,498	1,483	1,489	1,491	1,520	1,545	1,587	1,624	1,805	1,795	1,796
					Part-time	34	31	28	33	33	33	32	34	33	44	37	34	36
Farm products—raw materials	111	800	295	26.9	Full-time	1,048	898	928	900	937	1,021	1,101	1,159	1,145	1,136	1,170	1,102	1,078
					Part-time	47	22	24	34	41	57	59	71	61	61	62	37	33
Farm products—consumer goods	231	1,626	307	15.9	Full-time	1,717	1,568	1,578	1,584	1,633	1,675	1,723	1,773	1,779	1,798	1,810	1,831	1,865
					Part-time	216	164	149	211	250	278	236	229	238	204	198	223	213
Farm supplies	7	62	22	26.1	Full-time	83	84	83	83	83	83	82	83	82	83	84	84	84
					Part-time	1	1	3	3	3	2	–	–	–	–	–	–	–
Furniture and house furnishings	59	689	240	25.8	Full-time	891	924	909	888	899	918	922	811	804	838	968	965	841
					Part-time	38	49	32	29	28	31	42	40	38	38	37	42	50
General merchandise	2	6	5	44.4	Full-time	9	9	9	9	9	9	9	9	9	9	9	9	9
					Part-time	2	2	2	2	2	2	2	2	2	2	2	2	
Groceries and foods (except farm products).	238	4,117	1,446	26.0	Full-time	5,084	4,992	5,023	5,014	5,025	5,036	5,091	5,103	5,193	5,246	5,115	5,102	5,070
					Part-time	479	393	427	382	454	479	403	492	554	507	634	497	531
Hardware	12	286	82	22.3	Full-time	341	288	278	277	280	353	368	368	371	376	376	377	376
					Part-time	27	75	72	70	69	4	4	5	4	4	6	5	12
Jewelry and optical goods	69	351	151	30.1	Full-time	463	447	461	450	452	450	451	451	456	476	485	486	491
					Part-time	39	35	36	43	43	42	42	42	36	38	37	30	39
Lumber and building materials (other than metal).	33	403	101	20.1	Full-time	469	457	475	465	462	456	460	474	481	474	474	478	476
					Part-time	35	51	35	43	39	37	34	29	23	33	37	28	26
Machinery, equipment and supplies (except electrical).	123	2,604	778	23.0	Full-time	3,238	3,168	3,139	3,113	3,092	3,110	3,121	3,219	3,301	3,354	3,401	3,417	3,419
					Part-time	144	146	164	160	173	213	198	166	123	96	96	102	93
Metals (except scrap)	22	491	115	18.9	Full-time	566	511	526	518	523	530	540	556	587	609	628	637	630
					Part-time	40	34	42	48	39	45	45	44	36	36	45	31	39
Paper and its products	38	1,031	348	25.2	Full-time	1,325	1,300	1,286	1,278	1,267	1,281	1,270	1,271	1,282	1,297	1,391	1,468	1,506
					Part-time	54	45	46	50	58	53	52	55	52	47	47	45	93
Petroleum and its products	9	514	130	20.2	Full-time	637	593	584	583	576	575	582	600	619	667	722	760	778
					Part-time	7	4	4	4	4	8	8	9	10	9	8	5	5
Plumbing and heating equipment and supplies.	32	732	169	18.8	Full-time	860	867	864	842	832	831	848	849	853	878	890	887	879
					Part-time	41	40	32	35	36	41	42	44	53	50	47	34	33
Tobacco and its products (except leaf).	21	240	49	17.0	Full-time	279	274	270	269	274	273	276	283	289	287	286	285	283
					Part-time	10	8	8	8	8	8	8	9	10	12	13	12	14
Waste materials	31	216	112	34.1	Full-time	283	210	246	230	247	291	304	307	316	321	309	307	311
					Part-time	45	68	35	61	59	57	46	34	33	38	45	35	32
All other products	133	1,542	388	20.1	Full-time	1,865	1,734	1,741	1,740	1,755	1,872	1,876	1,870	1,909	1,971	1,920	1,942	2,049
					Part-time	65	65	64	69	65	63	60	68	82	60	68	59	60

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF MASSACHUSETTS WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	3,302	25,786	13.9	562	375	37.7	1,090	2,893	27.8	558	3,137	23.1	461	4,002	19.4	397	6,236	16.8	137	3,407	13.7	97	5,737	8.2
Amusement and sporting goods	45	291	29.9	15	20	44.6	11	30	28.0	7	31	25.6	8	78	27.8	4	132	32.9	-	-	-	-	-	-
Automotive products	151	1,431	20.8	18	17	60.4	70	251	31.2	30	214	28.3	15	216	28.4	9	254	24.9	7	230	15.0	2	249	14.0
Chemicals	78	645	17.8	14	10	36.0	30	81	31.5	10	49	25.7	7	63	28.4	6	62	17.2	6	177	24.6	5	203	10.4
Clothing and furnishings	162	783	12.8	24	12	29.2	52	81	16.9	24	99	19.8	25	121	13.2	28	279	12.7	6	133	11.8	3	58	8.6
Coal	30	563	6.6	1	-	25.0	6	20	32.1	6	39	26.1	3	17	12.4	7	218	26.4	4	138	13.6	3	131	3.7
Drugs and drug sundries	46	684	14.3	17	9	44.4	13	44	25.5	5	33	32.7	2	9	9.8	3	25	8.1	3	63	13.0	3	501	14.1
Dry goods	139	878	16.2	25	15	26.5	47	91	23.0	23	104	18.0	20	139	16.4	17	168	13.5	5	96	14.9	2	265	17.9
Electrical goods	117	1,267	25.0	17	18	37.5	45	108	29.3	20	124	28.0	16	148	20.0	12	275	23.6	4	151	27.1	3	443	25.2
Farm products-raw materials	92	898	5.3	5	1	18.8	14	16	18.0	10	47	27.8	9	32	18.5	16	92	8.1	14	72	3.9	24	638	4.8
Farm products-consumer goods	369	2,165	10.4	36	21	32.1	89	194	21.1	87	401	16.7	67	407	12.2	50	589	13.0	16	284	9.7	13	269	5.1
Farm supplies	24	255	7.3	1	-	66.7	4	10	24.2	9	59	26.9	4	39	25.6	4	30	10.3	1	43	17.5	1	74	3.6
Furniture and house furnishings	72	519	24.4	16	9	42.6	22	43	22.9	15	112	34.8	12	154	30.4	6	69	17.9	1	34	16.3	1	98	22.7
Groceries and foods	639	6,037	16.8	107	73	40.8	162	419	26.2	92	469	20.2	108	906	18.4	119	1,606	15.2	32	965	17.9	19	1,576	15.0
Hardware	42	597	25.7	4	7	45.2	18	44	30.2	6	59	30.2	5	70	25.6	6	219	20.0	1	17	12.5	2	181	23.3
Jewelry and optical goods	88	372	24.6	25	19	31.0	44	119	32.1	9	46	23.5	6	48	21.5	2	86	31.1	2	54	16.7	-	-	-
Lumber and building materials	84	621	18.7	10	15	60.3	37	127	35.7	13	101	31.2	11	141	30.6	7	120	20.1	4	73	9.0	2	44	7.0
Machinery, equipment and supplies	248	1,791	30.0	46	43	33.8	115	381	35.0	48	389	32.1	18	224	28.4	17	441	27.4	3	163	23.4	1	150	37.9
Metals (except scrap)	33	342	24.0	5	2	43.5	9	33	39.6	4	19	26.6	6	77	33.3	7	140	20.8	2	71	20.1	-	-	-
Paper and its product	150	1,507	23.9	16	8	31.0	58	156	31.5	27	216	30.2	22	236	21.8	20	491	23.1	5	190	17.3	2	210	29.3
Petroleum and its products	39	198	11.5	4	1	47.6	15	27	26.3	9	40	18.8	7	54	18.7	3	61	16.6	-	-	-	1	15	11.5
Plumbing and heating eqp't.& supplies	102	969	29.8	5	3	33.3	33	97	29.9	23	155	31.9	29	319	27.0	10	291	22.5	2	94	28.9	-	-	-
Tobacco and it products (except leaf)	70	523	4.9	6	1	46.2	8	10	9.6	10	25	9.3	17	49	5.8	17	107	5.8	9	104	3.8	3	227	4.6
Waste materials	145	571	20.7	69	30	36.8	46	142	30.2	11	85	25.2	10	167	23.0	5	69	19.2	3	160	21.4	1	18	7.0
All other products	347	1,789	13.2	76	41	36.3	142	369	26.9	60	221	16.3	34	288	17.9	22	411	17.7	7	72	6.5	6	387	8.0
MANUFACTURERS' SALES BRANCHES WITH STOCKS	568	9,666	14.7	35	31	40.5	117	345	31.8	81	541	32.6	92	909	26.3	111	1,820	17.4	72	2,364	17.3	60	3,655	10.9
Amusement and sporting goods	4	146	10.3	-	-	-	-	-	-	-	-	-	-	-	-	1	18	13.6	1	28	21.2	2	100	8.0
Automotive products	35	735	20.5	3	2	53.3	4	7	17.0	6	40	28.1	6	64	30.0	6	100	26.1	7	377	26.1	3	145	11.9
Chemicals	38	358	16.3	6	3	28.6	7	36	43.5	5	22	32.9	7	77	29.5	7	65	18.1	3	94	20.3	3	61	8.3
Clothing and furnishings	17	377	17.9	-	-	-	1	-	14.3	3	20	29.4	2	12	13.6	6	68	14.7	3	85	17.7	2	192	19.6
Coal	1	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-	1	4	(X)	-	-	-	-	-	-
Drugs and drug sundries	13	94	24.7	-	-	-	8	14	26.8	1	2	30.2	-	-	-	3	45	10.8	1	33	40.2	-	-	-
Dry goods	14	85	8.5	1	1	25.0	5	7	13.0	-	-	-	1	1	10.1	6	31	7.1	-	-	-	1	45	9.9
Electrical goods	20	750	12.5	-	-	-	7	24	36.3	2	6	19.2	3	61	31.9	2	35	20.6	1	52	22.0	5	572	10.8
Farm products-raw materials	1	3	-	-	-	-	-	-	-	-	-	-	-	-	-	1	3	-	-	-	-	-	-	-
Farm products-consumer goods	21	201	32.7	-	-	-	3	6	46.3	6	29	41.1	8	53	44.2	2	26	49.2	1	54	39.2	1	33	16.2
Farm supplies	1	48	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	48	-
Furniture and house furnishings	23	187	18.8	6	2	25.0	5	10	16.4	2	6	26.9	3	27	20.6	5	106	22.5	2	36	12.4	-	-	-
Groceries and foods	142	3,026	10.7	3	1	38.1	12	26	24.7	12	87	28.4	17	161	20.8	36	529	11.7	34	912	13.6	28	1,310	8.9
Hardware	4	12	20.1	1	3	46.7	2	4	15.6	1	5	24.1	-	-	-	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	16	264	33.8	-	-	-	10	43	37.5	4	18	21.4	-	-	-	-	-	-	1	83	47.1	1	120	29.2
Lumber and building materials	8	146	20.1	1	1	25.0	2	3	24.4	-	-	-	2	20	25.9	1	23	18.1	2	99	19.3	-	-	-
Machinery, equipment and supplies	114	2,049	26.2	10	16	57.1	31	111	33.1	26	214	34.8	24	291	28.3	15	480	30.2	5	283	25.1	3	654	21.3
Metals (except scrap)	20	235	19.5	1	1	14.3	5	15	39.1	3	37	40.5	4	26	21.6	4	125	29.5	3	31	21.1	-	-	-
Paper and its products	11	120	19.9	1	1	50.0	4	11	49.2	1	7	41.8	2	17	27.2	-	-	-	1	40	24.0	2	44	18.3
Petroleum and its products	3	35	2.9	-	-	-	1	1	36.4	-	-	-	1	8	24.8	-	-	-	-	-	-	1	26	2.6
Plumbing and heating eqp't.& supplies	22	309	25.6	1	-	33.3	3	11	43.0	7	41	30.3	4	41	32.2	4	104	31.3	3	118	17.3	-	-	-
Tobacco and its products (except leaf)	2	25	(X)	-	-	-	-	-	-	-	-	-	1	13	(X)	1	12	(X)	-	-	-	-	-	-
All other products	38	457	12.3	1	-	-	7	16	29.7	2	7	21.1	7	57	12.2	10	46	8.4	4	45	6.9	7	306	14.1

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF RHODE ISLAND SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	579	737	$148,702	$300,072	$17,694	11.9	9.5	5,252	$7,994	5.4	$170	$15,382
Wholesalers proper	456	571	75,040	167,683	11,193	14.9	11.4	3,399	4,952	6.6	118	10,929
Wholesale merchants	435	544	72,905	158,019	10,929	15.0	11.6	3,335	4,783	6.6	114	10,650
Importers	8	11	1,457	4,549	154	10.6	9.6	30	106	7.3	2	213
Limited function wholesalers	13	16	678	5,115	110	16.2	5.1	34	63	9.3	2	66
Manufacturer's sales branches	69	70	25,542	57,176	3,410	13.4	9.4	1,053	1,740	6.8	45	2,329
With stocks	57	-	20,165	-	2,995	14.9	-	927	1,505	7.5	45	2,329
Without stocks	12	-	5,377	-	415	7.7	-	126	235	4.4	-	-
Agents and brokers	18	58	14,677	35,886	427	2.9	3.0	127	192	1.3	-	377
Brokers	7	24	7,759	24,756	160	2.1	1.3	35	75	1.0	-	153
Commission merchants	6	11	4,262	4,991	152	3.6	8.8	44	67	1.6	-	179
Other agents	5	23	2,656	6,139	115	4.3	5.2	48	50	1.9	-	45
All other types	36	38	33,443	39,327	2,664	8.0	8.0	673	1,110	3.3	7	1,747
Bulk tank station	25	27	11,758	14,294	1,753	14.9	17.8	439	794	6.8	3	851
Assemblers and country buyers	5	8	52	318	5	9.6	9.1	1	1	1.9	-	1
Cooperative marketing associations	3	-	1,125	-	53	4.7	-	22	32	2.8	-	28
All others	3	3	20,508	24,715	853	4.2	2.3	211	283	1.4	4	867
PROVIDENCE	412	577	115,062	246,423	13,107	11.4	9.7	4,125	6,447	5.6	149	11,948
Wholesalers proper	324	457	61,910	149,233	8,450	13.6	11.1	2,786	4,180	6.8	103	8,446
Manufacturer's sales branches	58	58	22,219	49,935	3,136	14.1	9.7	958	1,591	7.2	45	2,258
Agents and brokers	14	53	14,354	34,917	374	2.6	3.0	96	174	1.2	-	365
All other types	16	9	16,579	12,338	1,147	6.9	11.3	285	502	3.0	1	879

TABLE 2A. - STATE OF RHODE ISLAND NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. als. branches: With stocks	Mfg. als. branches: Without stocks	All other types 1/
Total	579	435	13	57	12	62
Amusement and sporting goods	5	5	-	-	-	-
Cameras and motion picture eqp°t. and supplies	1	1	-	-	-	-
Sporting goods (general line)	1	1	-	-	-	-
Toys, novelties, and fireworks	3	3	-	-	-	-
Automotive products	29	21	1	5	1	1
Automobiles and other motor vehicles	5	-	-	4	-	1
Automotive eqp°t., accessories and parts	18	17	1	-	-	-
Tires and tubes	6	4	-	1	1	-
Chemicals	17	12	-	4	-	1
Dyestuffs	3	2	-	-	-	1
Industrial chemicals	5	4	-	1	-	-
Paints and varnishes	7	5	-	2	-	-
All other	2	1	-	1	-	-
Clothing and furnishings	12	10	-	2	-	-
Clothing, men°s and boys°	1	1	-	-	-	-
Clothing, women°s and children°s	1	-	-	1	-	-
Furnishings, men°s and boys°	4	4	-	-	-	-
Furnishings, women°s and children°s	1	1	-	-	-	-
Hosiery	1	1	-	-	-	-
Millinery and millinery supplies	1	1	-	-	-	-
Shoes and other footwear	3	2	-	1	-	-
Coal	5	4	-	-	-	1
Drugs and drug sundries	9	8	-	1	-	-
Drugs (general line)	3	3	-	-	-	-
Drugs (specialty lines)	1	1	-	-	-	-
Patent medicines	1	1	-	-	-	-
Toilet articles and preparations	3	2	-	1	-	-
All other	1	1	-	-	-	-
Dry goods	21	20	1	-	-	-
Dry goods (general line)	2	2	-	-	-	-
Knit goods	2	2	-	-	-	-
Notions	4	4	-	-	-	-
Piece goods	9	9	-	-	-	-
All other	4	3	1	-	-	-
Electrical goods	10	9	-	1	-	-
Electrical appliances, eqp°t and supplies	5	4	-	1	-	-
Radios and radio equipment	3	3	-	-	-	-
Refrigerators	2	2	-	-	-	-
Farm products-raw materials	19	13	-	-	-	6
Cotton	9	4	-	-	-	5
Grain	3	3	-	-	-	-
Hides, skins, and furs (raw)	2	2	-	-	-	-
Silk	1	-	-	-	-	1
Wool and mohair	4	4	-	-	-	-
Farm products-consumer goods	54	42	-	1	-	11
Dairy products (general line)	8	8	-	-	-	-
Milk and cream	3	3	-	-	-	-
All other dairy products	6	5	-	1	-	-
Poultry and poultry products	6	2	-	-	-	4
Dairy and poultry products	7	4	-	-	-	3
Fruits and vegetables (fresh)	30	26	-	-	-	4
Farm supplies	6	6	-	-	-	-
Feed	4	4	-	-	-	-
Seeds	2	2	-	-	-	-
Furniture and house furnishings	10	8	-	2	-	-
China, glassware and crockery	1	1	-	-	-	-
Floor coverings	2	1	-	1	-	-
Furniture	4	3	-	1	-	-
House furnishings (except as specified)	3	3	-	-	-	-
General merchandise	1	1	-	-	-	-
Groceries and foods (except farm products)	187	96	6	80	1	4
Groceries (general line)	14	11	1	-	-	2
Confectionery and soft drinks	14	13	-	1	-	-
Fish and sea foods	22	22	-	-	-	-
Meats and meat products	34	24	1	9	-	-
Other food and grocery specialties	43	26	4	10	1	2
Hardware	9	8	-	-	-	1
Hardware (general line)	6	5	-	-	-	-
Hardware (specialty lines)	3	2	-	-	-	1
Jewelry and optical goods	28	19	1	4	-	4
Jewelry (general line)	10	10	-	-	-	-
Clocks and watches	2	2	-	-	-	-
Diamonds and other precious stones	1	1	-	-	-	-
Other jewelry specialties	13	5	1	3	-	4
Optical goods	2	1	-	1	-	-
Lumber and building materials (other than metal)	13	11	1	-	-	1
Lumber and millwork	8	6	1	-	-	1
All other	5	5	-	-	-	-
Machinery, equipment and supplies (except electrical)	38	26	-	8	3	1
Commercial machinery, eqp°t. and supplies	13	7	-	5	1	-
Construction machinery, eqp°t and supplies	1	1	-	-	-	-
Farm and dairy machinery and eqp°t.	1	-	-	1	-	-
Industrial machinery, eqp°t. and supplies	16	13	-	1	2	-
Bottles and bottling equipment	2	2	-	-	-	-
Machine tools	1	1	-	-	-	-
Mill and mine supplies (general line)	3	3	-	-	-	-
All other	10	7	-	1	2	-
Professional equipment and supplies	3	3	-	-	-	-
Service equipment and supplies	4	2	-	1	-	1
Barber and beauty parlor	2	2	-	-	-	-
All other	2	-	-	1	-	1
Metals (except scrap)	7	3	-	3	1	-
Iron and steel	4	3	-	1	-	-
Other metal and metal works	3	-	-	2	1	-

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF RHODE ISLAND NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. sls branches		All other types 1/
				With stocks	Without stocks	
Paper and its products	13	13	-	-	-	-
Petroleum and its products	31	6	-	-	-	25
Plumbing and heating eqp't. and supplies	16	12	-	3	1	-
Heating equipment (general line)	2	1	-	1	-	-
Pipe, valves and fittings	3	2	-	-	1	-
Plumbing and heating eqp't. (general line)	8	7	-	1	-	-
All other	3	2	-	1	-	-
Tobacco and its products (except leaf)	18	15	1	1	1	-
Waste materials	23	22	--	-	-	1
Iron and steel scrap	1	1	-	-	-	-
Junk and scrap (general line)	15	15	-	-	-	-
Waste paper, rags and rubber	7	5	-	-	-	1

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. sls branches		All other types 1/
				With stocks	Without stocks	
All other products	58	45	2	2	4	5
Bags and bagging	1	1	-	-	-	-
Beer	12	10	1	-	-	1
Cordage and twine	1	1	-	-	-	-
Leather goods	6	6	-	-	-	-
Newspapers and magazines	7	6	-	-	1	-
Wines and spiritous liquors	13	12	1	-	-	-
Yarn	13	6	-	-	3	4
Miscellaneous kinds of business	5	3	-	2	-	-

1/ The 62 "All other types" consists of the following:

Importers	8
Dyestuffs	1
Cotton	1
Silk	1
Other food and grocery specialties	1
Other jewelry specialties	4
Brokers	7
Cotton	2
Other food and grocer specialties	1
Lumber and millwork	1
Beer	1
Yarn	2
Commission merchants	6
Cotton	2
Dairy and poultry products	1
Fruits and vegetables (fresh)	1
Beer	1
Wines and spiritous liquors	1
Manufacturers agents	3
Hardware (specialty lines)	1
Other service equipment and supplies	1
Waste paper, rags and rubber	1
Selling agents	2
Automobiles and other motor vehicles	1
Coal	1
Bulk tank stations (petroleum and its products	25
Assemblers and country buyers	5
Poultry and poultry products	3
Fruits and vegetables (fresh)	2
Cooperative marketing associations	3
Poultry and poultry products	1
Dairy and poultry products	1
Fruits and vegetables (fresh)	1
Other types	3
Dairy and poultry products	1
Meats and meat products	2

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	579	$148,702	$17,694	11.9	5,262	$6,994	$170	15,382
Wholesalers proper	456	75,040	11,193	14.9	3,399	4,952	118	10,929
Manufacturer's sales branches	69	25,542	3,410	13.4	1,053	1,740	45	2,329
Agents and broker	18	14,677	427	2.9	127	192	-	377
All other types	36	33,443	2,664	8.0	673	1,110	7	1,747
WHOLESALERS PROPER								
Amusement and sporting goods	5	425	206	48.5	44	67	-	103
Automotive products	22	1,535	558	36.4	199	290	6	437
Automotive eqp't, accessories and parts	16	1,304	484		169	242	3	384
All other	6	231	74		30	38	3	53
Chemicals	13	6,099	653	10.7	116	311	2	464
Dyestuffs	3	3,281	191		27	103	-	146
Industrial chemicals	4	1,872	309		55	126	-	241
All other	6	946	153		34	82	2	77
Clothing and furnishings	10	284	44		20	24	2	40
Furnishings, men's and boys'	4	66	17		8	9	-	15
All other	6	218	27		12	15	2	25
Coal	4	447	57	12.8	32	45	-	28
Drugs and drug sundries	8	2,322	364	15.7	132	165	-	380
Drugs (general line)	3	2,202	318		122	149	-	364
All other	5	120	46		10	16	-	16
Dry goods	21	2,400	308	12.8	95	127	-	229
Notions	4	153	57		27	24		29
Piece goods	9	780	107		31	44		87
All other	8	1,467	144		37	59		113
Electrical goods	9	1,729	228	13.2	75	119	-	203
Electrical appliances, eqp't, and supplies	4	962	111		36	45	-	150
All other	5	767	117		39	74	-	53
Farm products-raw materials	15	16,278	1,792	11.0	107	341	2	3,400
Cotton	5	8,038	139		34	83	2	36
Grain	3	270	25		11	11	-	5
Wool and mohair	4	7,568	1,607		56	235	-	3,356
All other	3	402	21		6	12	-	3
Farm products-consumer goods	42	7,458	935	12.5	332	472	9	135
Milk and cream	3	229	70		34	50	-	5
All other dairy products	5	320	144		50	68	5	7
Dairy and poultry products	4	1,467	174		47	77	-	47
Fruits and vegetables (fresh)	26	5,026	431		159	215	4	75
All other	4	416	116		42	62	-	1
Farm supplies	6	376	105	27.9	38	48	1	93
Furniture and house furnishing	8	547	108	19.7	39	44	-	149
Groceries and foods (except farm products)	103	11,583	1,907	16.5	776	889	46	1,570
Groceries (general line)	12	5,147	569		225	309	8	859
Confectionery and soft drinks	13	1,013	336		196	135	3	370
Fish and sea foods	22	491	266		74	113	31	64
Meats and meat products	25	3,372	449		187	206	1	103
Other food and grocery specialties	31	1,560	287		94	126	3	174
Hardware	8	2,046	483	23.6	198	239	-	827

WHOLESALE DISTRIBUTION: 1933

TABLE 2B.—STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Jewelry and optical goods	24	$1,556	$333	21.4	144	$155	$4	530
Jewelry (general line)	10	913	168		71	93	-	319
Other jewelry specialties	14	643	165		73	62	4	311
Lumber and building materials (other than metal)	12	2,188	518	23.7	158	273	5	623
Lumber and millwork	7	1,046	223		104	123	5	312
All other	5	1,142	295		64	150	-	311
Machinery, equipment and supplies (except electrical)	26	1,552	474	30.5	153	264	25	334
Commercial machinery, eqp't. and supplies	7	251	65		24	37	-	39
Industrial machinery, eqp't. and supplies	13	963	260		74	130	25	168
Mill and mine supplies (general line)	3	125	63		16	22	3	38
All other	10	838	197		58	108	22	130
Professional equipment and supplies	5	248	120		44	86	-	84
Other machinery, equipment and supplies	3	90	29		11	11	-	43
Metals (except scrap)	3	368	82	22.3	28	40	-	149
Paper and its products	13	1,630	381	23.4	101	190	5	252
Petroleum and its products	6	517	148	28.6	50	81	1	62
Plumbing and heating eqp't. and supplies	12	2,018	548	27.2	205	289	2	274
Plumbing and heating eqp't. (general line)	7	1,052	335		109	166	2	94
All other	5	966	213		96	123	-	180
Tobacco and its products (except leaf)	16	8,140	421	5.2	143	228	1	448
Waste materials	22	273	82	30.0	27	36	5	58
Junk and scrap (general line)	15	162	54		21	26	3	61
All other	7	111	28		6	10	2	7
All other kinds of business	48	3,269	458	14.0	177	225	2	337
Beer	11	302	62		19	24	-	14
Leather goods	6	395	60		18	25	-	84
Newspapers and magazines	6	983	127		70	91	1	86
Wines and spiritous liquors	13	569	110		39	48	-	74
Yarn	6	863	77		18	25	1	67
Miscellaneous	6	157	22		13	12	-	12
MANUFACTURER'S SALES BRANCHES								
WITH STOCKS	57	20,165	2,995	14.9	927	1,505	45	2,329
Automotive products	5	739	220	29.8	53	105	-	133
Chemicals	4	2,539	204	8.0	46	95	-	271
Groceries and foods (except farm products)	20	10,566	1,120	10.6	402	627	2	192
Jewelry and optical goods	4	3,297	702	21.3	126	243	-	1,288
Machinery, eqp't. and supplies (except electrical)	8	553	173	31.3	84	111	1	125
Metals (except scrap)	3	619	65	10.5	16	40	-	194
Plumbing and heating eqp't. and supplies	3	360	66	18.3	15	27	-	76
All other kinds of business	10	1,492	445	29.8	175	255	42	50
WITHOUT STOCKS	12	5,377	415	7.7	126	235	-	-
Machinery, eqp't. and supplies (except electrical)	3	169	23	13.6	5	12	-	-
All other kinds of business	9	5,208	392	7.5	121	223	-	-
AGENTS AND BROKERS								
BROKERS	7	7,759	160	2.1	35	75	-	153

WHOLESALE DISTRIBUTION: 1933

Table 7B.—STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An "X" in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
COMMISSION MERCHANTS	6	4,262	152	3.6	44	67	-	179
MANUFACTURERS' AGENTS	5	2,656	115	4.3	46	50	-	45
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	25	11,758	1,753	14.9	439	794	[illegible]	851
ASSEMBLERS AND COUNTRY BUYERS (farm products-consumer goods)	5	52	5	9.6	1	1	-	1
COOPERATIVE MARKETING ASSOCIATIONS (farm products-consumer goods)	3	1,125	53	4.7	22	32	-	28
ALL OTHER	3	20,508	853	4.2	211	283	4	867
		CITIES OF 100,000 POPULATION AND OVER						
PROVIDENCE	412	115,062	13,107	11.4	4,125	6,447	149	11,948
Wholesalers proper	324	61,910	8,450	13.6	2,786	4,180	103	8,446
Manufacturers' sales branches	58	22,219	3,136	14.1	958	1,591	45	2,258
Agents and brokers	14	14,354	374	2.6	96	174	-	365
All other types	16	16,579	1,147	6.9	285	502	1	879
WHOLERSALERS PROPER								
Amusement and sporting goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	14	1,098	402	36.6	131	188	5	318
Chemicals	13	6,099	654	10.7	116	309	2	464
Clothing and furnishings	10	284	44	15.5	20	23	2	40
Drugs and drug sundries	[illegible]	2,322	364	15.7	131	164	1	380
Dry goods	18	2,013	250	12.4	82	99	-	199
Electrical goods	9	1,729	228	13.2	75	119	-	203
Farm products-raw materials	10	11,346	637	5.6	92	321	[illegible]	1,795
Farm products-consumer goods	33	6,812	766	11.2	259	366	10	127
Farm supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	62	10,073	1,673	16.6	676	775	[illegible]	1,430
Hardware	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	24	1,556	358	23.0	144	214	5	630
Lumber and building materials (other than metal)	7	1,317	245	18.8	74	138	-	363
Machinery, eqp't. and supplies (except electrical)	23	1,330	374	28.1	124	226	21	260
Metals (except scrap)	3	368	82	22.3	29	40	-	149
Paper and its products	8	1,217	250	20.5	78	142	5	196
Petroleum and its products	3	246	92	37.4	30	48	-	41
Plumbing and heating equipment and supplies	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	10	7,226	386	5.3	127	210	-	394
Waste materials	16	239	59	24.7	23	25	3	34
All other kinds of business 1/	22	2,109	296	14.0	108	151	2	263
MANUFACTURERS' SALES BRANCHES								
Automotive products	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	[illegible]	2,539	204	8.0	46	95	-	271
Groceries and foods (except farm products)	12	8,371	1,109	13.2	393	624	1	122
Jewelry and optical goods	4	3,297	702	21.3	126	243	-	288
Machinery, eqp't. and supplies (except electrical)	9	641	178	27.8	86	113	1	124
Metals (except scrap)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating eqp't. and supplies	4	(X)	(X)	(X)	[illegible]	(X)	(X)	(X)
All other kinds of business 2/	15	5,442	540	9.9	203	319	43	50

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS								
Farm products-raw materials	4	4,515	94	2.1	20	41	-	24
All other kinds of business 3/	10	9,839	280	2.8	76	133	-	341
ALL OTHER TYPES								
Petroleum and its products	10	6,712	936	13.9	227	418	1	338
All other kinds of business 4/	6	9,867	211	2.1	58	84	-	541
CITIES OF 50,000 TO 100,000 POPULATION								
PAWTUCKET	36	3,752	590	15.7	226	201	4	291
Wholesalers proper	30	2,543	475	18.7	163	141	3	262
Manufacturers' sales branches 5/	3	891	66	7.4	34	44	1	17
Agents and brokers 6/	3	318	49	15.4	29	16	-	12
WHOLERSALERS PROPER								
Automotive products	3	311	116	37.3	52	73	-	77
Groceries and foods (except farm products)	7	463	52	11.2	17	23	-	22
Tobacco and its products (except leaf)	3	512	18	3.5	8	10	-	14
All other kinds of business 7/	17	1,257	289	23.0	86	35	3	149
CITIES OF 20,000 to 50,000 POPULATION								
CENTRAL FALLS	3	202	33	16.3	13	17	-	25
CRANSTON 8/	8	12,150	804	6.6	216	289	9	429
EAST PROVIDENCE	9	2,374	453	19.1	157	226	-	90
Wholesalers proper	6	523	152	29.1	62	95	-	11
All other types	3	1,851	301	16.3	95	131	-	79
Farm products-consumer goods	3	460	139	30.2	58	87	-	5
All other	6	1,914	314	16.4	99	139	-	85
NEWPORT	14	1,444	227	15.7	71	101	2	145
Wholesalers proper	9	584	129	22.1	42	55	1	86
All other types	5	860	98	11.4	29	46	1	59
Groceries and foods (except farm products)	4	727	67	9.2	20	32	2	25
All other	10	717	160	22.3	51	69		120
WOONSOCKET	34	8,225	1,624	19.7	183	257	6	1,968
Wholesalers proper	29	6,971	1,483	21.3	136	184	6	1,938
All other types	5	1,254	141	11.2	47	73	-	30
Farm products-consumer goods	3	148	25	16.9	13	18	-	2
Groceries and foods (except farm products)	10	1,521	160	10.5	61	83	1	62
Petroleum and its products	3	317	59	18.6	20	28	1	17
All other	18	6,239	1,380	22.1	89	128	4	1,887

WHOLESALE DISTRIBUTION: 1933

Table 2B —STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 5,000 to 20,000 POPULATION 9/								
Total	21	1,138	204	17.9	90	113	3	99
BRISTOL	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BURRILLVILLE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CUMBERLAND	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
JOHNSTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LINCOLN	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NORTH PROVIDENCE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WARREN	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WESTERLY	4	369	30	8.1	11	14	-	31
WEST WARWICK	7	453	86	19.0	38	51	3	67

1/ Includes 1 establishment dealing in coal; and 21 in all other products.
2/ Includes 2 establishments dealing in clothing and furnishings; 1 in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 2 in furniture and house furnishings; 2 in tobacco and its products (except leaf); and 6 in all other products.
3/ Includes 1 establishment dealing in coal; 2 in farm products-consumer goods; 1 in groceries and foods (except farm products); 1 in hardware; 1 in lumber and building materials (other than metal); 1 in waste materials; and 3 in all other products.
4/ Includes 5 establishments dealing in farm products-consumer goods; and 1 in groceries and foods (except farm products).
5/ Includes 2 establishments dealing in groceries and foods (except farm products); and 1 in machinery equipment and supplies (except electrical).
6/ Includes 1 establishment dealing in automotive products; and 2 in all other products.
7/ Includes 1 establishment dealing in amusement and sporting goods; 1 in coal; 1 in farm supplies; 1 in machinery, equipment and supplies (except electrical); 2 in paper and its products; 2 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in waste materials; and 5 in all other products.
8/ Includes 2 all other types and 6 wholesalers proper.
9/ No wholesale reports were received from the cities of Barrington, Coventry and South Kingston.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF RHODE ISLAND RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	579	$148,702	$17,694	11.9	$148,365	$196	4	$15	13	$126
Amusement and sporting goods	5	425	206	48.5	425	-	-	-	-	-
Automotive products	29	2,647	828	31.3	2,509	136	1	1	1	1
Chemicals	17	8,638	857	9.9	8,638	-	-	-	-	-
Dry goods	21	2,400	308	12.8	2,399	1	-	-	-	-
Farm products-raw materials	19	20,793	1,887	9.1	20,793	-	-	-	-	-
Farm products-consumer goods	54	10,498	1,180	11.2	10,495	-	-	-	1	3
Farm supplies	6	376	105	27.9	376	-	-	-	-	-
Groceries and foods (except farm products)	127	47,090	4,166	8.8	47,089	-	-	-	1	1
Jewelry and optical goods	28	4,853	1,035	21.3	4,853	-	-	-	-	-
Machinery, equipment and supplies (except electrical	38	2,279	672	29.5	2,161	40	-	-	4	1/ 78
Metals (except scrap)	7	1,113	192	17.3	1,094	-	-	-	1	19
Paper and its products	13	1,630	381	23.4	1,630	-	-	-	-	-
Petroleum and its products	31	12,275	1,901	15.5	12,269	-	1	6	-	-
All other kinds of business	184	33,685	3,976	11.8	33,634	19	2	8	5	24

1/ Includes 2 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $75,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF RHODE ISLAND - CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	579	$148,702	417	72.0	$101,834	68.5	$83,176	81.7	55.9	$14,298	14.0
WHOLESALERS PROPER											
Total	456	75,040	327	71.7	58,338	77.7	46,919	80.4	62.5	9,572	16.4
Amusement and sporting goods	5	425	4	80.0	125	29.4	93	74.4	21.9	59	47.2
Automotive products	22	1,535	20	90.9	1,500	97.7	1,036	69.1	67.5	547	36.5
Chemicals	13	6,099	9	69.2	5,931	97.2	5,793	97.7	95.0	613	10.3
Clothing and furnishings	10	284	7	70.0	257	90.5	145	56.4	51.1	38	14.8
Coal	4	447	3	75.0	437	97.8	345	78.9	77.2	56	12.8
Drugs and drug sundries	8	2,322	6	75.0	1,472	63.4	1,184	[illegible]	51.0	268	19.2
Dry goods	21	2,400	19	90.5	1,795	74.8	1,636	91.1	68.2	310	17.3
Electrical goods	9	1,729	9	100.0	1,729	100.0	1,679	97.1	97.1	228	13.2
Farm products-raw material	15	16,278	10	66.7	11,079	68.1	10,043	90.6	61.7	1,669	16.1
Farm products-consumer goods	42	7,458	36	85.7	7,339	98.4	3,670	50.0	49.2	919	12.5
Farm supplies	6	376	4	66.7	351	93.4	194	55.3	51.6	98	27.9
Furniture and house furnishings	8	547	6	75.0	520	95.1	487	93.7	89.0	103	19.8
Groceries and foods	103	11,583	65	63.1	8,083	69.8	6,291	77.8	54.3	1,411	17.5
Hardware	8	2,046	5	62.5	1,697	82.9	1,488	87.7	72.7	401	23.6
Jewelry and optical goods	24	1,556	21	87.5	1,496	96.1	1,409	94.2	90.6	333	22.3
Lumber and building materials	12	2,188	9	75.0	1,807	82.6	1,481	82.0	67.7	433	24.0
Machinery, equipment and supplies	26	1,552	20	76.9	1,056	68.0	880	83.3	56.7	400	37.9
Metals	3	368	3	100.0	368	100.0	335	91.0	91.0	82	22.3
Paper and its products	13	1,630	12	92.3	1,581	97.0	1,469	92.9	90.1	389	23.3
Petroleum and its products	6	517	3	50.0	271	52.4	98	36.2	19.0	56	20.7
Plumbing & heating eqp't.& supplies	12	2,018	8	66.7	1,688	83.6	1,332	78.9	66.0	448	26.5
Tobacco and its products	16	8,140	7	43.8	5,030	61.8	3,555	70.7	43.7	327	6.5
Waste materials	22	273	5	22.7	117	42.9	109	93.2	39.9	41	35.0
All other business	48	3,269	36	75.0	2,609	79.8	2,167	83.1	66.3	363	13.9
ALL OTHER TYPES											
Total	123	73,662	90	73.2	43,496	59.0	36,257	83.4	49.2	4,726	10.9
Automotive products	7	1,112	6	85.7	817	73.5	771	94.4	69.3	224	27.4
Chemicals	4	2,539	4	100.0	2,539	100.0	2,503	98.6	98.6	204	8.0
Clothing and furnishings	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	1	(X)	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	1	(X)	-	-	-	-	-	-	-	-	-
Electrical goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	4	4,515	4	100.0	4,515	100.0	2,110	46.7	46.7	94	2.1
Farm products-consumer goods	12	3,040	5	41.7	2,344	77.1	1,895	80.8	62.3	127	5.4
Furniture and house furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	24	35,507	19	79.2	15,017	42.3	13,249	88.2	37.3	1,344	8.9
Hardware	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	3,297	4	100.0	3,297	100.0	3,236	98.1	98.1	702	21.3
Lumber and building materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies	12	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals	4	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	25	11,758	19	76.0	9,476	80.6	7,237	76.4	61.5	1,333	14.1
Plumbing & heating eqp't.& supplies	4	(X)	3	(X)	(X)	(X)	[illegible]	[illegible]	(X)	(X)	(X)
Tobacco and its products	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Waste materials	1	(X)	-	-	-	-	-	-	-	-	-
All other products	11	5,546	7	63.6	3,496	63.0	3,284	93.9	59.2	363	10.4

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF RHODE ISLAND DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses: Amount	Total expenses: Percent of sales	Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
Total for State	579	$148,702	$17,694	525	90.7	$127,534	85.8	$15,340	12.0	$72,913	$2,218	$33,689	$18,714
WHOLESALERS PROPER													
Total	456	75,040	11,193	427	93.6	68,097	90.7	10,113	14.9	39,037	1,753	25,687	1,620
Amusement and sporting goods	5	425	206	5	100.0	425	100.0	206	48.5	334	76	15	-
Automotive products	22	1,535	558	21	95.5	1,409	91.8	520	36.9	1,095	122	137	55
Chemicals	13	6,099	653	12	92.3	6,082	99.7	650	10.7	190	10	5,882	-
Clothing and furnishings	10	284	44	10	100.0	284	100.0	44	15.5	267	16	-	1
Coal	4	447	57	4	100.0	447	100.0	57	12.8	132	12	300	3
Drugs and drugs sundries	8	2,322	364	7	87.5	1,611	69.4	228	14.2	1,581	17	-	13
Dry goods	21	2,400	308	19	90.5	1,598	66.6	272	17.0	1,240	33	292	33
Electrical goods	9	1,729	228	8	88.9	1,398	80.9	189	13.5	836	100	454	8
Farm products-raw materials	15	16,278	1,792	9	60.0	12,440	76.4	1,251	10.1	-	-	12,440	-
Farm products-consumer goods	42	7,458	935	38	90.5	7,343	98.5	920	12.5	6,781	181	316	65
Farm supplies	6	376	105	2	33.3	263	69.9	77	29.3	137	125	-	1
Furniture & house furnishings	8	547	108	8	100.0	547	100.0	108	19.7	527	13	-	7
Groceries and foods	103	11,583	1,907	100	97.1	11,578	99.9	1,906	16.5	10,237	242	275	824
Hardware	8	2,046	483	8	100.0	2,046	100.0	483	23.6	770	260	1,016	-
Jewelry and optical goods	24	1,556	333	24	100.0	1,556	100.0	333	21.4	1,095	41	401	19
Lumber & building materials	12	2,188	518	10	83.3	1,901	86.9	399	21.0	1,705	112	50	34
Machinery, eqp't. & supplies	26	1,552	474	24	92.3	1,495	96.3	459	30.7	177	18	1,262	38
Metals (except scrap)	3	368	82	3	100.0	368	100.0	82	22.3	55	9	285	19
Paper and its products	13	1,630	381	12	92.3	1,090	66.9	273	25.0	580	48	461	1
Petroleum and its products	6	517	148	6	100.0	517	100.0	148	28.6	157	81	273	6
Plumbing & heating eqp't.	12	2,018	548	12	100.0	2,018	100.0	548	27.2	1,114	35	663	206
Tobacco and its products	16	8,140	421	16	100.0	8,140	100.0	421	5.2	7,998	51	-	91
Waste materials	22	273	52	21	95.5	272	99.6	81	29.8	41	25	152	56
All other kinds of business	48	3,269	458	48	100.0	3,269	100.0	458	14.0	1,988	128	1,013	140
ALL OTHER TYPES													
Total	123	73,662	6,501	98	79.7	59,437	80.7	5,227	8.8	33,876	465	8,002	17,094
Automotive products	7	1,112	270	5	71.4	899	80.8	223	24.8	124	36	445	294
Chemicals	4	2,539	204	3	75.0	380	15.0	106	27.9	186	54	140	-
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	1	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	4	4,515	95	2	50.0	1,297	28.7	28	2.2	-	-	1,297	-
Farm products-consumer goods	12	3,040	245	11	91.7	2,689	88.5	235	8.7	2,557	2	29	101
Furniture & house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	24	35,507	2,259	22	91.7	34,808	98.0	2,224	6.4	22,199	4	249	12,356
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	3,297	702	3	75.0	3,289	99.8	700	21.3	2,390	130	2	767
Lumber & building materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eqp't. & supplies	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals (except scrap)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	25	11,758	1,753	13	52.0	7,074	60.2	835	11.8	4,112	157	878	1,926
Plumbing & heating eqp't.	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Waste materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	11	5,546	448	11	100.0	5,546	100.0	448	8.1	1,409	-	4,137	-

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF RHODE ISLAND MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	380	4,541	1,024	18.4	Full-time	5,252	4,919	4,886	4,890	4,928	4,967	5,130	5,397	5,509	5,615	5,583	5,575	5,626
					Full-time ratio to average	100	94	93	93	94	95	98	103	105	107	106	106	107
					Part-time	313	293	291	318	336	342	296	275	318	279	329	333	341
					Part-time ratio to average	100	94	93	102	107	109	95	88	102	89	105	106	109
Amusement and sporting goods	3	30	20	39.2	Full-time	44	41	41	41	41	41	41	41	41	41	51	52	56
					Part-time	6	11	11	9	6	6	7	7	7	8	-	-	-
Automotive products	22	263	35	11.6	Full-time	290	286	284	283	281	284	287	289	289	299	302	301	299
					Part-time	8	8	8	8	7	9	9	9	9	7	7	7	7
Chemicals	2	131	36	21.3	Full-time	162	158	160	160	160	160	160	157	158	161	168	169	171
					Part-time	5	4	4	4	4	4	4	5	13	4	4	4	4
Clothing and furnishings	6	14	12	46.7	Full-time	23	20	20	19	21	21	25	23	23	26	26	27	27
					Part-time	3	2	2	4	6	6	4	2	2	3	5	3	2
Coal	2	32	3	8.5	Full-time	35	34	35	38	31	17	24	23	29	47	47	46	53
					Part-time	-	1	1	-	-	-	-	-	-	-	-	1	1
Drugs and drug sundries	4	85	50	36.8	Full-time	133	136	134	131	131	131	134	135	134	133	134	134	134
					Part-time	2	2	2	2	2	1	1	1	1	2	2	2	2
Dry goods	20	63	36	36.6	Full-time	95	94	91	92	92	93	96	98	98	98	97	98	98
					Part-time	4	2	4	3	4	3	3	4	4	5	4	5	5
Electrical goods	2	65	14	18.0	Full-time	77	80	75	77	76	78	82	82	82	83	68	69	67
					Part-time	2	1	1	1	1	1	2	3	3	3	2	2	4
Farm products—raw materials	7	99	29	22.5	Full-time	127	119	119	119	125	125	129	129	133	133	132	133	128
					Part-time	1	1	-	1	1	1	1	1	1	1	3	1	1
Farm products—consumer goods	50	381	48	11.3	Full-time	398	306	310	316	328	331	366	463	476	488	466	454	469
					Part-time	31	31	29	30	27	30	18	29	30	23	38	38	48
Farm supplies	11	38	2	5.0	Full-time	38	35	35	37	39	39	39	39	38	38	38	37	37
					Part-time	2	2	2	2	2	2	2	2	2	2	2	2	2
Furniture and house furnishings	4	42	8	15.4	Full-time	47	43	42	42	44	47	49	49	50	51	50	50	47
					Part-time	3	1	2	4	3	3	3	3	4	4	3	3	3
General merchandise	1	1	1	50.0	Full-time	1	1	1	1	1	1	1	1	1	1	1	1	1
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Groceries and foods (except farm products).	102	1,244	347	21.8	Full-time	1,480	1,462	1,465	1,462	1,453	1,453	1,470	1,479	1,485	1,501	1,487	1,506	1,536
					Part-time	111	118	118	143	141	119	71	68	73	69	135	141	152
Hardware	8	160	42	20.8	Full-time	202	195	196	197	196	197	197	203	207	208	208	208	207
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	20	202	74	26.8	Full-time	269	271	265	265	268	269	265	251	270	276	276	276	282
					Part-time	7	6	6	7	7	7	8	9	7	7	6	6	6
Lumber and building materials (other than metal).	9	162	22	12.2	Full-time	170	160	158	157	156	165	165	177	176	186	186	177	176
					Part-time	14	15	13	12	14	18	15	7	8	10	8	27	19
Machinery, equipment and supplies (except electrical).	11	219	43	16.6	Full-time	242	233	232	234	234	242	241	251	250	244	255	247	247
					Part-time	20	18	19	18	19	20	20	20	21	24	20	21	20
Metals (except scrap)	2	43	11	19.7	Full-time	53	46	45	44	50	52	53	54	55	56	59	60	60
					Part-time	1	-	-	-	-	-	1	2	1	2	1	1	1
Paper and its products	8	88	19	17.9	Full-time	102	106	100	89	91	92	92	104	105	106	107	110	116
					Part-time	5	1	1	7	14	14	17	1	1	1	1	1	1
Petroleum and its products	10	475	26	5.2	Full-time	489	466	464	466	463	451	457	469	481	527	526	546	549
					Part-time	12	10	10	8	15	15	15	14	14	15	13	9	8
Plumbing and heating equipment and supplies.	3	188	49	20.8	Full-time	231	215	213	214	209	210	215	219	229	231	232	233	233
					Part-time	16	18	17	18	18	18	14	14	23	12	15	14	26
Tobacco and its products (except leaf).	13	128	25	16.1	Full-time	152	109	109	109	111	111	112	194	194	194	194	194	194
					Part-time	1	3	1	1	1	2	2	1	1	1	1	1	1
Waste materials	18	39	11	21.4	Full-time	40	30	30	36	37	40	41	44	45	45	46	46	46
					Part-time	10	8	7	7	8	11	12	13	14	11	10	9	9
All other products	42	349	61	14.8	Full-time	362	273	262	261	290	317	389	423	460	442	437	402	393
					Part-time	48	29	32	34	35	57	65	59	78	67	48	34	38

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF RHODE ISLAND WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	443	3,365	14.9	74	37	35.3	136	350	27.1	81	479	24.0	70	665	19.0	52	969	16.0	19	522	12.4	11	343	10.0
Amusement and sporting goods	5	44	48.5	-	-	-	4	17	48.0	-	-	-	-	-	-	1	27	48.7	-	-	-	-	-	-
Automotive products	21	197	36.7	2	2	50.0	10	45	53.4	3	17	21.0	5	104	41.9	1	29	23.0	-	-	-	-	-	-
Chemicals	13	116	10.7	-	-	-	3	4	20.3	2	12	24.6	2	15	20.4	2	4	7.0	3	58	15.3	1	23	5.5
Clothing and furnishings	10	20	15.5	3	2	23.8	5	13	24.8	2	5	6.8	-	-	-	-	-	-	-	-	-	-	-	-
Coal	4	32	12.8	-	-	-	3	5	19.1	-	-	-	-	-	-	1	27	12.0	-	-	-	-	-	-
Drugs and drug sundries	8	132	15.7	1	-	-	4	10	40.0	-	-	-	-	-	-	-	-	-	3	122	14.4	-	-	-
Dry goods	20	95	12.8	3	1	13.3	7	22	27.7	3	22	25.1	4	18	13.8	2	28	16.2	1	4	2.3	-	-	-
Electrical goods	9	75	13.2	1	1	-	1	6	28.9	1	2	7.5	1	4	10.7	5	62	13.1	-	-	-	-	-	-
Farm products-raw materials	15	107	11.0	-	-	-	2	4	32.5	3	8	9.0	1	5	7.9	3	9	2.8	1	5	5.0	5	76	12.0
Farm products-consumer goods	42	332	12.5	4	-	60.0	12	16	13.9	7	55	25.1	6	50	12.0	8	131	16.6	5	81	8.0	-	-	-
Farm supplies	6	38	27.9	-	-	-	5	13	23.0	-	-	-	-	-	-	1	25	30.4	-	-	-	-	-	-
Furniture and house furnishings	8	39	19.7	2	2	23.1	2	5	29.8	1	6	30.6	3	26	16.6	-	-	-	-	-	-	-	-	-
General merchandise	1	1	(X)	-	-	-	-	-	-	1	1	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	97	748	16.4	29	9	44.6	20	30	13.3	20	156	28.5	16	131	16.0	8	222	18.8	3	160	14.9	1	40	4.9
Hardware	8	198	23.6	-	-	-	3	22	66.3	1	3	25.0	1	9	20.0	1	23	22.8	1	24	12.7	1	117	25.3
Jewelry and optical goods	23	144	23.1	5	5	25.9	8	32	22.7	5	38	34.0	4	52	21.8	1	17	9.9	-	-	-	-	-	-
Lumber and building materials (other than metal)	11	166	24.0	-	-	-	2	4	32.1	1	3	25.9	5	55	20.7	2	71	27.7	1	33	23.3	-	-	-
Machinery, equipment and supplies (except electrical)	26	153	30.5	1	-	50.0	14	45	30.3	7	50	34.6	3	48	45.0	1	10	8.7	-	-	-	-	-	-
Metals (except scrap)	3	28	22.3	-	-	-	1	1	36.4	1	6	18.8	-	-	-	1	21	22.7	-	-	-	-	-	-
Paper and its products	13	101	23.4	1	3	77.8	5	11	21.4	2	9	16.0	2	20	23.7	2	23	30.1	1	35	20.0	-	-	-
Petroleum and its products	6	50	28.6	1	1	28.6	1	3	23.1	1	7	37.2	3	39	27.7	-	-	-	-	-	-	-	-	-
Plumbing and heating equipment and supplies	12	205	27.2	1	2	55.6	1	3	15.8	4	22	28.8	1	18	26.9	5	160	27.0	-	-	-	3	87	5.3
Tobacco and its products (except leaf)	15	143	5.2	1	-	25.0	-	-	-	1	1	5.5	5	14	3.8	5	41	5.2	-	-	-	-	-	-
Waste materials	22	27	30.0	13	3	25.0	7	9	33.6	2	15	28.3	-	-	-	-	-	-	-	-	-	-	-	-
All other products	45	174	14.2	6	6	34.4	16	31	20.7	13	41	14.8	8	57	14.8	2	39	9.5	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	57	927	14.9	5	6	34.8	9	37	35.3	6	30	28.5	10	118	22.7	16	192	15.7	6	317	18.8	5	227	10.4
Automotive products	5	63	29.8	-	-	-	-	-	-	1	3	18.0	2	24	36.0	2	36	27.8	-	-	-	-	-	-
Chemicals	4	46	8.0	1	2	20.0	-	-	-	1	2	24.1	-	-	-	1	26	28.7	-	-	-	1	16	4.5
Groceries and foods (except farm products)	20	402	10.6	-	-	-	2	11	33.3	1	7	46.3	2	14	13.5	7	85	11.0	5	179	14.1	3	106	6.7
Jewelry and optical goods	4	126	21.3	1	1	25.0	-	-	-	1	11	37.5	-	-	-	1	9	20.8	-	-	-	1	105	20.8
Machinery, equipment and supplies (except electrical)	8	84	31.3	1	1	50.0	4	18	41.7	-	-	-	3	65	28.6	-	-	-	-	-	-	-	-	-
Metals (except scrap)	3	16	10.5	-	-	-	-	-	-	1	4	20.3	-	-	-	2	12	9.3	-	-	-	-	-	-
Plumbing and heating equipment and supplies	3	15	18.3	-	-	-	-	-	-	1	3	20.4	1	7	31.0	1	5	11.7	-	-	-	-	-	-
All other kinds of business	10	175	29.8	2	2	50.0	3	8	31.3	-	-	-	2	8	9.6	2	19	22.5	1	138	45.1	-	-	-

12-40-5
Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF CONNECTICUT SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	1,412	1,369	$334,829	$520,551	$45,626	13.5	11.1	13,721	$21,424	6.4	$646	$49,573
Wholesalers proper	1,054	995	147,957	223,223	24,353	16.5	14.8	8,108	11,470	7.8	486	28,080
Wholesale merchants	1,010	952	144,126	226,510	23,958	16.6	14.8	7,979	11,280	7.8	464	27,843
Importers	7	5	943	1,260	52	5.5	12.9	8	29	3.1	17	81
Limited function wholesalers	37	38	2,888	5,452	333	11.5	13.0	121	161	5.6	5	156
Manufacturers' sales branches	191	177	112,299	181,895	13,879	12.4	8.3	3,590	6,684	6.0	50	11,387
With stocks	151	-	104,174	-	12,444	11.9	-	3,027	5,826	5.6	49	11,387
Without stocks	40	-	8,125	-	1,435	17.7	-	563	858	10.6	1	-
Agents and brokers	34	80	8,548	38,884	452	5.3	3.8	154	241	2.8	12	126
Brokers	5	12	1,183	8,395	27	2.3	1.4	2	5	.4	-	-
Commission merchants	5	15	2,152	9,156	116	5.4	4.7	43	68	3.2	1	18
Manufacturers' agents	14	31	316	(X)	34	10.8	(X)	17	17	5.4	4	4
Selling agents	7	21	3,409	16,222	130	3.8	2.8	29	52	1.8	2	39
Other agents	3	1	1,488	(X)	145	9.7	(X)	63	89	6.0	6	75
All other types	133	117	68,025	66,550	6,942	10.2	10.5	1,869	3,029	4.5	96	10,000
Bulk tank stations	105	102	28,702	28,590	5,565	19.4	17.9	1,546	2,570	9.0	21	3,213
Chain store warehouses	3	4	35,092	32,116	777	2.2	3.4	155	195	.6	-	1,455
Assemblers and country buyers	16	11	3,308	5,844	487	14.7	13.2	124	209	6.3	75	5,319
Cooperative marketing associations	9	-	923	-	113	12.2	-	44	55	6.0	-	13
BRIDGEPORT	212	145	59,852	74,574	9,023	15.1	15.1	2,368	3,993	6.7	105	5,840
Wholesalers proper	172	106	22,610	25,968	3,676	16.3	16.7	1,191	1,828	8.1	88	2,544
Manufacturers' sales branches 1/	23	22	24,852	39,552	4,348	17.5	15.1	878	1,746	7.0	13	5,596
All other types	17	17	12,390	9,054	999	8.1	10.4	299	419	3.4	4	698
HARTFORD	283	323	49,391	125,187	8,382	17.0	13.3	3,179	4,178	8.5	93	9,686
Wholesalers proper	212	230	28,353	73,621	5,478	19.3	16.4	2,288	2,703	9.5	76	5,500
Manufacturers' sales branches	56	55	11,368	26,029	1,955	17.2	10.4	607	1,019	9.0	3	595
Agents and brokers	7	25	4,029	14,772	133	3.3	1.9	42	74	1.8	1	14
All other types	8	13	5,641	10,765	816	14.5	14.3	242	382	6.8	13	3,777
NEW HAVEN	298	369	67,892	138,850	9,408	13.9	10.1	2,959	4,800	7.1	114	6,898
Wholesalers proper	224	300	34,865	75,284	5,581	16.0	12.9	1,699	2,819	8.1	107	4,733
Manufacturers' sales branches	47	47	15,053	26,834	2,350	15.6	9.1	896	1,355	9.0	5	1,454
Agents and brokers	12	33	2,009	12,975	92	4.6	4.0	15	39	1.9	1	5
All other types	15	9	15,965	25,757	1,385	8.7	6.4	349	587	3.7	1	706

1/ For comparison purposes district and general sales offices have been included in manufacturers' sales branches for the year 1929.

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 21. - STATE OF CONNECTICUT

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
Total	1,412	1,010	37	151	40	174
Amusement and sporting goods	23	12	-	5	5	1
Moving picture films	9	-	-	4	5	-
Sporting goods (general line)	2	2	-	-	-	-
Toys, novelties, and fireworks	7	6	-	1	-	-
All other	5	4	-	-	-	1
Automotive products	81	61	1	16	2	1
Automobiles and other motor vehicles	17	5	-	11	-	-
Automotive eqp't., accessories and parts	51	45	1	2	2	1
Tires and tubes	13	10	-	3	-	-
Chemicals	35	30	-	3	2	-
Explosives	1	1	-	-	-	-
Industrial Chemicals	4	1	-	2	1	-
Paints and varnishes	28	26	-	1	1	-
All other	2	2	-	-	-	-
Clothing and furnishings	16	13	-	1	1	1
Clothing, men's and boys'	1	1	-	-	-	-
Clothing, women's and children's	1	1	-	-	-	-
Furnishings (general line)	2	1	-	-	1	-
Furnishings, men's and boys'	5	3	-	1	-	1
Furnishings, women's and children's	2	2	-	-	-	-
Millinery and millinery supplies	4	4	-	-	-	-
Shoes and other footwear	1	1	-	-	-	-
Coal	33	23	4	-	1	5
Drugs and drug sundries	20	16	1	3	-	-
Drugs (general line)	10	10	-	-	-	-
Drugs (specialty lines)	3	2	-	1	-	-
Patent medicines	1	1	-	-	-	-
Toilet articles and preparations	4	2	-	2	-	-
All other	2	1	1	-	-	-
Dry goods	19	17	-	2	-	-
Dry goods (general line)	5	5	-	-	-	-
Knit goods	5	5	-	-	-	-
Notions	2	1	-	1	-	-
Piece goods	2	1	-	1	-	-
All other	5	5	-	-	-	-
Electrical goods	41	37	-	3	1	-
Electrical appliances, eqp't. and supplies	32	28	-	3	1	-
Radios and radio equipment	7	7	-	-	-	-
Refrigerators	2	2	-	-	-	-
Farm products-raw materials	58	45	-	-	-	13
Grain	27	27	-	-	-	-
Hides, skins, and furs (raw)	6	3	-	-	-	3
Horses and mules	1	-	-	-	-	1
Livestock	1	-	-	-	-	1
Tobacco (leaf)	23	15	-	-	-	8
Farm products-consumer goods	157	123	6	8	-	20
Dairy products (general line)	5	5	-	-	-	-
Milk and cream	27	21	1	-	-	5
All other dairy products	10	2	-	8	-	-
Poultry and poultry products	18	10	1	-	-	7
Dairy and dairy products	8	6	-	-	-	2
Fruits and vegetables (fresh)	88	78	4	-	-	6
All other	1	1	-	-	-	-

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
Farm supplies	15	12	-	1	-	2
Feed	9	7	-	-	-	2
Fertilizer	1	-	-	1	-	-
Seeds	4	4	-	-	-	-
All other	1	1	-	-	-	-
Furniture and house furnishings	16	10	1	3	-	2
Floor coverings	5	3	-	1	-	1
Furniture	6	4	1	1	-	-
House furnishings (except as specified)	5	3	-	1	-	1
General merchandise	2	2	-	-	-	-
Groceries and foods (except farm products)	278	203	15	48	2	10
Groceries (general line)	42	36	3	-	-	3
Confectionery and soft drinks	64	50	2	1	1	-
Fish and seafoods	19	19	-	-	-	-
Meats and meat products	71	45	2	23	-	1
Other food and grocery specialties	82	53	8	24	1	6
Hardware	23	21	-	1	-	1
Hardware (general line)	10	10	-	-	-	-
Hardware (specialty lines)	13	11	-	1	-	1
Jewelry and optical goods	16	8	-	8	-	-
Jewelry (general line)	5	4	-	1	-	-
Clocks and watches	1	1	-	-	-	-
Other jewelry specialties	4	1	-	3	-	-
Optical goods	5	2	-	4	-	-
Lumber and building materials (other than metal)	28	27	-	-	-	1
Lumber and millwork	9	9	-	-	-	-
Brick and tile	2	2	-	-	-	-
Glass	4	4	-	-	-	-
All other	13	12	-	-	-	1
Machinery, equipment and supplies (except electrical)	110	83	-	27	14	6
Commercial machinery, eqp't. and supplies	31	12	-	14	4	1
Construction machinery, eqp't. and supplies	13	4	-	4	4	1
Farm and dairy machinery and equipment	8	3	-	5	-	-
Industrial machinery, eqp't. and supplies	35	24	-	2	6	3
Bottles and bottling equipment	2	2	-	-	-	-
Machine tools	4	3	-	-	1	-
Mechanical rubber goods	1	-	-	-	-	1
Mill and mine supplies (general line)	3	3	-	-	-	-
All other	25	16	-	2	5	2
Professional equipment and supplies	8	8	-	-	-	-
Service equipment and supplies	13	11	-	1	-	1
Barber and beauty parlor	8	8	-	-	-	-
All other	5	3	-	1	-	1
Transportation equipment and supplies	2	1	-	1	-	-
Metals (except scrap)	33	12	-	13	5	3
Iron and steel	19	[illegible]	-	10	2	2
Sheet metal products	2	[illegible]	-	-	-	-
Other metal and metal works	12	[illegible]	-	3	3	1
Paper and its products	[illegible]	[illegible]	-	-	-	1
Petroleum and its products	132	[illegible]	1	-	-	105

TABLE 2A. - STATE OF CONNECTICUT - NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches		All other types 1/
				With stocks	Without stocks	
Plumbing and heating eqp't. and supplies	42	35	1	4	1	1
Heating equipment (general line)	4	1	-	1	1	1
Pipe, valves and fittings	2	1	1	-	-	-
Plumbing and heating eqp't. (general line)	28	25	-	3	-	-
Stoves and ranges	2	2	-	-	-	-
All other	6	6	-	-	-	-
Tobacco and its products (except leaf)	31	30	-	-	1	-
Waste materials	55	55	-	-	-	-
Iron and steel scrap	7	7	-	-	-	-
Junk and scrap (general line)	30	30	-	-	-	-
Waste paper, rags and rubber	18	18	-	-	-	-
All other products	125	107	7	5	5	1
Bags and bagging	1	1	-	-	-	-
Beer	27	20	2	4	-	1
Flowers and nursery stock	9	9	-	-	-	-
Forest products (except lumber)	4	4	-	-	-	-
Leather	6	5	-	1	-	-
Leather goods	13	13	-	-	-	-
Newspapers and magazines	16	10	3	-	3	-
Wines and spiritous liquors	30	30	-	-	-	-
Miscellaneous kinds of business	19	15	2	-	2	-

1/ The 174 "All other types" consists of the following-

Importers	7
Other amusement and sporting goods	1
Fruits and vegetables (fresh)	1
Other food and grocery specialties	4
Hardware (specialty lines)	1
Brokers	5
Fruits and vegetables (fresh)	3
Other food and grocery specialties	2
Commission merchants	5
Poultry and poultry products	2
Dairy and poultry products	2
Floor coverings	1
Manufacturers' agents	14
Automotive eqp't., accessories and parts	1
Furnishings, men's and boys'	1
House furnishings (except china, glassware and crockery)	1
Commercial machinery, eqp't. and supplies	1
Construction machinery, eqp't. and supplies	1
Mechanical rubber goods	1
Other industrial machinery, eqp't. and supplies	2
Other service equipment and supplies	1
Iron and steel	1
Other metal and metal works	1
Paper and its products	1
Heating equipment (general line)	1
Beer	1
Selling agents	7
Coal	5
Other lumber and building materials	1
Iron and steel	1
Other agents	3
Grain	1
Tobacco (leaf)	1
Meat and meat products	1
Bulk tank stations (petroleum)	105
Chain store warehouses	
Groceries (general line)	3
Assemblers and country buyers	16
Hides, skins, and furs, (raw)	2
Horses and mules	1
Livestock	1
Tobacco leaf)	7
Milk and cream	3
Poultry and poultry products	2
Cooperative marketing associations	9
Milk and cream	2
Poultry and poultry products	3
Dairy and poultry products	2
Feed	2

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	1,412	$336,829	$45,626	13.5	13,721	$21,424	$645	$49,573
Wholesalers proper	1,054	147,957	24,353	16.5	8,108	11,470	486	28,080
Manufacturers' sales branches	191	112,299	13,879	12.4	3,590	6,684	50	11,357
Agents and brokers	34	8,548	452	5.3	154	241	13	136
All other types	133	68,025	6,942	10.2	1,869	3,029	96	10,000
WHOLESALERS PROPER								
Amusement and sporting goods	13	409	108	26.4	35	45	2	104
Toys, novelties, and fireworks	6	224	63		19	28	1	63
All other	7	185	45		16	18	1	41
Automotive products	62	4,077	1,224	30.0	443	611	7	900
Automobiles and other motor vehicles	6	1,358	300		110	148	1	101
Automotive equipment, accessories and parts	46	2,407	834		302	413	4	763
Tires and tubes	10	312	90		31	50	2	36
Chemicals	30	2,487	659	26.5	236	329	6	595
Paints and varnishes	26	1,432	449		147	220	6	433
All other	4	1,055	210		89	109	-	162
Clothing and furnishings	13	359	59	16.4	18	26	3	64
Furnishings, men's and boys'	3	58	8		1	2	1	10
Millinery and millinery supplies	4	36	12		6	4	2	12
All other	6	265	39		11	20	-	42
Coal	27	8,345	1,549	18.6	448	751	52	864
Drugs and drug sundries	17	23,755	2,201	9.3	600	903	48	6,998
Drugs (general line)	10	22,133	2,114		554	859	46	6,820
All other	7	1,622	87		46	44	2	178
Dry goods	17	1,273	181	14.2	56	86	3	255
Dry goods (general line)	5	857	102		31	42	-	164
Knit goods	5	279	45		14	24	1	57
All other	7	137	34		11	20	2	34
Electrical goods	37	3,558	717	20.2	224	367	6	587
Electrical appliances, eqp't. and supplies	28	2,749	523		161	256	5	498
All other	9	809	194		63	111	1	89
Farm products-raw materials	45	5,619	936	16.7	941	521	40	1,190
Grain	27	1,804	223		91	96	2	129
Hides, skins, and furs (raw)	3	249	30		6	8	-	21
Tobacco (leaf)	15	3,566	693		844	417	38	1,040
Farm products-consumer goods	130	18,718	2,634	14.1	817	1,262	27	442
Dairy products (general line)	5	2,112	493		163	232	4	109
Milk and cream	22	1,093	366		137	178	2	2
Poultry and poultry products	11	248	38		13	13	3	52
Dairy and poultry products	5	1,904	260		91	134	2	143
Fruits and vegetables (fresh)	83	13,341	1,472		411	703	16	136
All other	3	20	5		2	2	-	-
Farm supplies	12	1,582	499	31.5	124	190	4	482
Feed	7	421	94		27	37	2	33
All other	5	1,161	405		97	153	2	449

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Furniture and house furnishings	11	$837	$174	20.8	64	$90	$3	$233
Floor coverings	3	658	92		21	42	1	179
Furniture	5	77	48		28	28	-	34
House furnishings (except china, glassware and crockery)	3	102	34		15	20	2	20
Groceries and foods (except farm products)	222	27,658	3,834	13.9	1,184	1,893	90	2,359
Groceries (general line)	39	11,804	1,307		416	615	18	1,439
Confectionery and soft drinks	62	3,357	764		256	379	21	366
Fish and sea foods	19	724	320		95	171	15	8
Meats and meat products	47	8,074	559		255	456	10	158
Other food and grocery specialties	55	3,699	574		162	272	26	388
Hardware	22	7,358	1,802	24.5	297	568	8	3,450
Hardware (general line)	10	3,636	1,055		119	162	5	504
Hardware (specialty lines)	12	3,722	747		178	406	3	2,846
Jewelry and optical goods	8	358	64	17.9	25	33	-	59
Jewelry (general line)	4	299	29		9	12	-	40
Other jewelry specialties	4	59	35		16	21	-	19
Lumber and building materials (other than metal)	27	3,514	1,045	29.7	368	480	94	1,134
Lumber and millwork	9	2,033	633		263	267	12	705
Glass	4	59	20		7	8	1	3
All other	14	1,422	392		98	205	81	426
Machinery, equipment and supplies (except electrical	63	10,473	1,642	15.7	531	852	24	3,857
Commercial machinery, eqp't. and supplies	12	453	136		52	78	5	111
Construction machinery, eqp't. and supplies	4	201	74		37	27	-	144
Industrial machinery, eqp't. and supplies	24	8,865	1,145		330	590	12	3,271
Machine tools	3	7,125	558		137	314	-	2,901
Mill and mine supplies (general line)	3	480	150		48	61	-	126
All other	18	1,260	437		145	215	12	244
Professional equipment and supplies	8	300	85		38	60	1	158
Service equipment and supplies	11	391	124		45	59	5	100
Barber and beauty parlor	8	219	50		21	23	2	53
Other service eqp't. and supplies	3	172	64		24	36	3	47
All other machinery, eqp't. and supplies	4	263	78		29	38	1	73
Metals (except scrap)	12	1,311	418	31.9	123	173	2	415
Iron and steel	5	1,091	388		114	159	1	390
All other	7	220	30		9	14	1	25
Paper and its products	33	4,816	1,261	26.2	418	625	4	1,170
Petroleum and its products	16	1,996	379	19.0	100	151	5	53
Plumbing and heating eqp't. and supplies	36	4,396	1,002	22.8	345	533	8	1,398
Plumbing and heating eqp't. (general line)	25	3,730	874		301	469	7	1,247
All other	11	666	128		45	64	1	151
Tobacco and its products (except leaf)	30	7,540	383	5.1	144	188	2	535
Waste materials	55	1,963	369	18.8	127	164	16	335
Iron and steel scrap	7	424	116		40	63	3	84
Junk and scrap (general line)	30	1,093	140		52	53	11	191
Waste paper, rags and rubber	18	446	113		35	48	2	60

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
All other kinds of business	116	$5,555	$1,213	21.8	439	$628	$32	$601
Beer	22	767	131		35	44	4	23
Flowers and nursery stock	9	135	63		30	26	3	31
Forest products (except lumber)	4	257	98		39	58	9	75
Leather	5	163	34		7	11	-	27
Leather goods	13	401	84		28	47	1	81
Newspapers and magazines	13	1,595	253		132	190	8	77
Wines and spiritous liquors	30	1,249	190		56	78	3	119
Miscellaneous	20	988	370		112	174	4	168
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	151	104,174	12,444	11.9	3,027	5,826	49	11,357
Amusement and sporting goods	5	1,622	179	11.0	55	89	-	56
Automotive products	16	4,027	913	22.7	233	416	1	410
Chemicals	3	2,825	231	8.2	44	110	-	306
Drugs and drug sundries	3	56	22	33.3	4	6	-	2
Electrical goods	3	23,895	4,092	17.1	866	1,627	-	5,491
Farm products-consumer goods	8	1,302	707	54.3	155	297	10	30
Furniture and house furnishings	3	469	37	7.9	10	21	1	32
Groceries and foods (except farm products)	48	19,767	2,019	10.2	702	1,068	5	477
Jewelry and optical goods	8	2,576	546	21.2	122	206	14	1,258
Machinery, eqp't. and supplies (except electrical)	27	4,572	1,048	22.9	323	582	9	1,632
Metals (except scrap)	13	40,695	2,189	5.4	400	1,177	3	1,180
Plumbing and heating eqp't. and supplies	4	469	141	30.1	34	48	1	125
All other kinds of business	10	1,889	320	16.9	79	179	4	358
WITHOUT STOCKS	40	8,125	1,435	17.7	563	858	1	-
Amusement and sporting goods	5	1,255	181	14.4	65	100	-	-
Machinery, eqp't. and supplies (except electrical)	14	563	67	11.9	18	46	1	-
Metals (except scrap)	5	777	76	9.8	16	31	-	-
All other kinds of business	16	5,530	1,111	20.1	464	681	-	-
AGENTS AND BROKERS								
BROKERS	5	1,183	27	2.3	2	5	-	-
COMMISSION MERCHANTS	5	2,152	116	5.4	43	68	1	18
MANUFACTURERS' AGENTS	14	316	34	10.8	17	17	4	4
Machinery eqp't. and supplies (except electrical)	6	108	21	19.4	12	11	2	3
All other kinds of business	8	208	13	6.3	5	6	2	1
SELLING AGENTS	7	3,409	130	3.8	29	62	2	39
OTHER AGENTS	3	1,488	145	9.7	63	89	6	75
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	105	28,702	5,565	19.4	1,546	2,570	21	3,213
CHAIN STORE WAREHOUSES (groceries and foods, except farm products)	3	35,092	777	2.2	155	195	-	1,455
ASSEMBLERS AND COUNTRY BUYERS	16	3,308	487	14.7	124	209	75	5,319
Farm products-raw materials	11	3,262	468	14.3	118	204	75	5,317
Farm products-consumer goods	5	46	19	41.3	6	5	-	2
COOPERATIVE MARKETING ASSOCIATIONS	9	925	113	12.2	44	55	-	13

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
	CITIES OF 100,000 POPULATION AND OVER							
BRIDGEPORT	212	$59,852	$9,023	15.1	2,368	$3,993	$105	$8,840
Wholesalers proper	172	22,610	3,676	16.3	1,191	1,828	88	2,544
Manufacturers' sales branches	23	24,852	4,348	17.5	878	1,746	13	5,598
All other types 1/	17	12,390	999	8.1	299	419	4	698
WHOLESALERS PROPER								
Amusement and sporting goods	3	118	23	19.5	6	8	-	22
Automotive products	12	870	181	20.8	73	98	-	146
Chemicals	3	173	74	42.8	19	38	-	74
Coal	6	897	292	32.6	90	132	11	41
Drugs and drug sundries	3	119	25	21.0	7	8	1	38
Dry goods	3	99	17	17.2	3	6	2	32
Electrical goods	10	632	122	19.3	51	73	3	144
Farm products-consumer goods	16	3,104	625	20.1	163	319	7	55
Groceries and foods (except farm products)	30	5,634	619	11.0	162	327	15	269
Lumber and bldg. mtr'ls. (other than metal)	6	1,517	458	30.2	194	179	21	462
Machinery, eqp't. and supplies (except electrical)	18	3,960	378	9.5	97	166	14	255
Paper and its products	4	622	105	16.9	39	66	1	347
Plumbing and heating eqp't. and supplies	11	938	184	19.6	78	110	5	250
Tobacco and its products (except leaf)	5	1,068	52	4.9	21	30	-	74
Waste materials	8	640	126	19.7	50	61	1	88
All other kinds of business 2/	34	2,219	395	17.8	138	207	7	245
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	917	232	25.3	78	138	-	12
Machinery, eqp't. and supplies (except electrical)	5	295	82	27.8	33	56	4	32
Metals (except scrap)	4	5,020	487	9.7	69	207	-	935
All other kinds of business 3/	8	18,620	3,547	19.0	698	1,345	9	4,619
ALL OTHER TYPES								
Petroleum and its products	12	4,684	683	14.6	204	286	1	354
All other kinds of business 4/	5	7,706	316	4.0	95	133	3	344
HARTFORD	283	49,391	8,382	17.0	3,179	4,178	98	9,686
Wholesalers proper	212	28,353	5,478	19.3	2,288	2,703	76	5,200
Manufacturers' sales branches	56	11,368	1,955	17.2	607	1,019	3	695
Agents and brokers 5/	7	4,029	133	3.3	42	74	1	14
All other types	8	5,641	816	14.5	242	382	18	3,777
WHOLESALERS PROPER								
Automotive products	19	1,620	535	33.0	204	262	2	260
Chemicals	8	642	186	29.0	64	84	-	129
Coal	4	992	263	26.5	96	159	23	66
Drugs and drug sundries	4	2,328	298	12.8	87	136	-	228
Dry goods	5	805	103	12.8	34	47	-	150
Electrical goods	10	730	175	24.0	57	84	-	106
Farm products-raw materials	5	1,574	435	27.6	540	232	16	807
Farm products-consumer goods	21	4,517	424	9.4	142	207	6	56
Furniture and house furnishings	4	379	55	14.5	17	26	1	130
Groceries and foods (except farm products)	45	5,468	689	12.6	265	373	10	559

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Jewelry and optical goods	3	$67	$24	35.8	10	$15	$ -	$22
Machinery, eqp't. and supplies (except electrical	16	864	270	31.3	99	140	3	1,074
Metals (except scrap)	3	533	169	31.7	62	59	-	290
Paper and its products	5	2,468	768	31.1	266	350	1	461
Petroleum and its products	6	955	194	20.3	46	88	1	12
Plumbing and heating eqp't. and supplies	4	481	102	21.2	30	45	1	160
Tobacco and its products (except leaf)	5	1,307	50	3.8	20	21	1	148
Waste materials	13	663	133	20.1	45	56	2	156
All other kinds of business 6/	28	1,960	606	30.9	204	319	9	386
MANUFACTURERS' SALES BRANCHES								
Amusement and sporting goods	8	2,666	517	19.4	135	241	1	241
Groceries and foods (except farm products)	10	4,184	512	12.2	178	260	2	109
Machinery, eqp't. and supplies (except electrical	19	1,756	395	22.5	156	270	-	108
Metals (except scrap)	5	907	89	9.8	22	57	-	136
All other kinds of business 7/	13	1,855	442	23.8	116	191	-	99
ALL OTHER TYPES								
Petroleum and its products	5	3,616	649	17.9	210	318	2	606
All other kinds of business 8/	3	2,025	167	8.2	32	64	16	3,171
NEW HAVEN	298	67,892	9,408	13.9	2,959	4,800	114	6,898
Wholesalers proper	224	34,865	5,581	16.0	1,699	2,819	107	4,733
Manufacturers' sales branches	47	15,053	2,350	15.6	896	1,355	5	1,454
Agents and brokers	12	2,009	92	4.6	15	39	1	5
All other types	15	15,965	1,385	8.7	349	587	1	706
WHOLESALERS PROPER								
Amusement and sporting goods	5	214	64	29.9	16	31	1	43
Automotive products	10	687	249	36.2	78	129	-	285
Chemicals	9	428	134	31.3	48	69	2	153
Clothing and furnishings	6	246	39	15.9	11	20	2	34
Coal	4	4,269	572	13.4	125	260	-	629
Drugs and drug sundries	4	1,591	215	13.5	79	137	1	308
Dry goods	7	294	45	15.3	14	24	1	56
Electrical goods	10	1,827	305	16.7	85	163	1	231
Farm products-consumer goods	43	7,010	720	10.3	235	372	8	287
Groceries and foods (except farm products)	47	7,304	1,134	15.5	328	554	23	539
Hardware	3	423	79	18.7	23	29	-	108
Lumber and bldg. mtr'ls. (other than metal)	5	603	210	34.8	35	106	58	154
Machinery, eqp't. and supplies (except electrical)	15	923	314	34.0	128	153	5	307
Metals (except scrap)	4	370	120	32.4	22	36	-	2
Paper and its products	12	1,267	280	22.1	74	150	1	213
Plumbing and heating eqp't. and supplies	6	2,097	528	25.2	184	288	1	735
Tobacco and its products (except leaf)	4	2,934	135	4.6	48	71	-	144
Waste materials	7	69	14	20.3	4	5	1	6
All other kinds of business 9/	23	2,309	424	18.4	162	222	2	398

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES								
Amusement and sporting goods	9	$2,533	$334	13.2	117	$187	$ -	$15
Automotive products	3	362	128	35.4	38	59	-	51
Groceries and foods (except farm products)	8	5,701	558	9.8	188	291	1	134
Machinery, eqp't. and supplies (except electrical)	10	872	227	26.0	87	140	1	1,091
Metals (except scrap)	3	330	83	25.2	17	39	1	31
All other kinds of business 10/	14	5,255	1,020	19.4	449	639	2	132
AGENT AND BROKERS								
Coal	3	1,198	44	3.7	6	22	1	-
Farm products-consumer goods	4	759	40	5.3	6	14	-	4
All other kinds of business 11/	5	52	8	15.4	3	3	-	1
ALL OTHER TYPES								
Petroleum and its products	12	5,013	1,071	21.4	259	471	1	439
All other kinds of business 12/	3	10,952	314	2.9	90	116	-	267
NEW BRITAIN	63	17,559	3,061	17.4	729	1,488	18	7,159
Wholesalers proper 13/	55	9,980	1,598	16.0	415	838	18	5,885
Manufacturers' sales branches	8	7,579	1,463	19.3	314	650	-	1,274
WHOLESALERS PROPER								
Automotive products	3	45	13	28.9	3	3	1	13
Coal	3	373	66	17.7	21	33	2	16
Farm products-consumer goods 13/	4	174	31	17.8	8	9	-	1
Groceries and foods (except farm products)	12	986	100	10.1	32	37	3	82
Hardware	5	3,672	752	20.5	178	405	3	2,806
Waste materials	10	123	29	23.6	5	13	4	26
All other kinds of business 14/	17	4,607	607	13.2	167	338	5	2,941
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	662	96	14.5	36	56	-	32
All other kinds of business 15/	5	6,917	1,367	19.8	278	594	-	1,242
WATERBURY	80	47,479	4,246	8.9	906	1,772	32	1,478
Wholesalers proper	58	8,774	2,003	22.8	381	559	30	1,056
Manufacturers' sales branches	12	37,223	1,928	5.2	421	1,039	2	255
All other types 16/	10	1,482	315	21.3	104	174	-	167
WHOLESALERS PROPER								
Chemicals	3	998	210	21.0	87	111	-	154
Coal	3	165	24	14.5	7	11	5	12
Farm products-consumer goods	8	1,238	253	20.4	58	76	1	16
Groceries and foods (except farm products)	15	1,882	347	18.4	80	152	11	252
Lumber and bldg. mtr'ls. (other than metal)	3	72	26	36.1	6	4	1	9
Paper and its products	3	249	62	24.9	24	37	1	83
Tobacco and its products (except leaf)	4	608	43	7.1	17	22	-	38
All other kinds of business 17/	19	3,562	1,038	29.1	92	146	11	492
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	5	2,214	208	9.4	79	117	1	49
All other kinds of business 18/	7	35,009	1,720	4.9	342	922	1	206

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 20,000 TO 50,000 POPULATION								
BRISTOL 19/	5	$225	$27	12.0	10	$8	$ -	$13
DANBURY	27	2,006	333	16.6	110	154	3	212
Wholesalers proper	20	989	157	15.9	57	69	2	98
All other types	7	1,017	176	17.3	53	85	1	114
Farm products-consumer goods	3	178	40	22.5	19	16	1	7
Groceries and foods (except farm products)	4	567	56	9.9	19	27	-	10
Petroleum and its products	5	709	140	19.7	43	69	-	110
All other	15	552	97	17.6	29	42	2	85
MERIDEN	18	3,142	388	12.3	105	162	8	587
Wholesalers proper	11	1,393	203	14.6	54	72	6	162
All other types	7	1,749	185	10.6	51	90	2	425
Groceries and foods (except farm products)	3	1,076	160	14.9	54	46	1	119
All other	15	2,066	228	11.0	71	116	7	468
MIDDLETOWN	17	2,236	472	21.1	148	216	2	217
Wholesalers proper	12	993	163	16.4	64	78	2	76
All other types	5	1,243	309	24.9	84	138	-	141
Farm products-consumer goods	3	267	50	18.7	13	18	1	3
Groceries and foods (except farm products)	3	314	23	7.3	10	15	-	3
Petroleum and its products	3	1,043	232	22.2	77	122	-	140
All other	8	612	167	27.3	48	61	1	71
NEW LONDON	41	5,327	812	15.2	267	385	8	608
Wholesalers proper	31	2,839	423	14.9	155	220	7	371
All other types	10	2,488	389	15.6	112	165	1	237
Farm products-consumer goods	3	236	76	32.2	20	28	1	3
Groceries and foods (except farm products)	10	2,266	219	9.7	77	121	1	117
Petroleum and its products	6	1,504	264	17.6	74	106	1	216
All other	22	1,321	253	19.2	96	130	5	272
NORWALK	22	2,229	528	23.7	141	255	10	281
Wholesalers proper	17	1,394	323	23.2	83	157	10	158
All other types	5	835	205	24.6	58	98	-	123
Petroleum and its products	4	834	205	24.6	58	98	-	123
All other	18	1,395	323	23.2	83	157	10	158
NORWICH	49	6,016	961	16.0	335	460	16	679
Wholesalers proper	37	4,259	713	16.7	253	335	15	563
All other types	12	1,757	248	14.1	82	125	1	116
Farm products-consumer goods	5	815	100	12.3	41	40	2	7
Groceries and foods (except farm products)	13	1,582	178	11.3	61	88	2	65
Petroleum and its products	5	825	193	23.4	43	81	-	97
All other	25	2,794	490	17.5	190	251	12	510

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
STAMFORD	40	$6,774	$1,012	14.9	296	$507	$11	$377
Wholesalers proper	26	2,236	445	19.9	158	224	8	265
All other types	14	4,538	567	12.5	138	283	3	112
Farm products-consumer goods	4	413	108	26.2	30	63	-	1
Groceries and foods (except farm products)	9	2,912	242	8.3	91	131	3	107
Petroleum and its products	5	937	179	19.1	33	76	1	42
All other	22	2,512	483	19.2	142	238	7	227
TORRINGTON	17	1,988	340	17.1	101	143	5	177
Wholesalers proper	12	1,116	145	13.0	53	77	5	120
All other types	5	872	195	22.4	48	66	-	57
Groceries and foods (except farm products)	5	848	89	10.5	31	51	1	84
Petroleum and its products	4	740	188	25.4	47	65	2	62
All other	8	400	63	15.8	23	27	2	31
WEST HARTFORD 20/	5	1,114	125	11.2	65	68	4	2,145
WEST HAVEN	10	2,849	360	12.6	117	191	4	232
Wholesalers proper	5	113	38	33.6	17	20	1	21
All other types	5	2,736	322	11.8	100	171	3	211
CITIES OF 5,000 TO 20,000 POPULATION								
Total	73	28,721	2,037	7.1	789	880	61	2,668
ANSONIA	9	443	69	15.6	21	32	4	76
DERBY	5	882	115	13.0	39	52	1	116
EAST HARTFORD	17	21,988	1,082	4.9	504	426	17	1,187
GREENWICH	3	47	11	23.4	4	4	--	5
NAUGATUCK	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
PUTNAM	7	412	57	13.8	18	32	2	27
ROCKVILLE	5	546	72	13.2	24	35	1	77
SOUTHINGTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
STRATFORD	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WALLINGFORD	6	2,318	308	13.3	67	136	19	1,038
WILLIMANTIC	8	764	106	13.9	38	51	-	19
WINSTED	9	896	146	16.3	42	71	10	87

1/ Includes 2 agents and brokers.
2/ Includes 2 establishments dealing in clothing and furnishings; 1 in farm products-raw materials; 2 in farm supplies; 2 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 2 in metals (except scrap); 1 in petroleum and its products; and 22 in all other products.
3/ Includes 2 establishments dealing in automotive products; 1 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; and 2 in all other products.
4/ Includes 2 agents and brokers with net sales less than $1,800,000; 1 dealing in groceries and foods (except farm products); 1 in metals (except scrap). Also includes 2 "all other types" dealing in farm products-raw materials; and 1 in groceries and foods (except farm products).
5/ Includes 2 establishments dealing in coal; 1 in farm products-consumer goods; 2 in furniture and house furnishings; 1 in groceries and foods (except farm products); and 1 in paper and its products.
6/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 1 in farm supplies; 2 in hardware; 2 in lumber and building materials (other than metal); and 20 in all other products.
7/ Includes 1 establishment dealing in chemicals; 1 in coal; 2 in drugs and drug sundries; 2 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; and 3 in all other products.
8/ Includes 2 establishments dealing in farm products-raw materials; and 1 in farm products-consumer goods.
9/ Includes 1 establishment dealing in farm products-raw materials; 2 in furniture and house furnishings; 2 in general merchandise; 2 in jewelry and optical goods; 1 in petroleum and its products; and 15 in all other products.

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	

10/ Includes 2 establishments dealing in chemicals; 2 in clothing and furnishings; 1 in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.

11/ Includes 1 establishment dealing in automotive products; 1 in clothing and furnishings; 2 in machinery, equipment and supplies (except electrical); and 1 in metals (except scrap).

12/ Includes 2 establishments dealing in farm products-consumer goods; and 1 in groceries and foods (except farm products).

13/ Includes 1 "all other type" with net sales less than $30,000.

14/ Includes 2 establishments dealing in electrical goods; 1 in farm products-raw materials; 1 in furniture and house furnishings; 2 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 6 in all other products.

15/ Includes 2 establishments dealing in farm products-consumer goods; 1 in machinery, equipment and supplies (except electrical); and 2 in metals (except scrap).

16/ Includes 1 agent dealing in metals (except scrap). Also includes 1 "all other type" dealing in farm products-consumer goods; and 8 in petroleum and its products.

17/ Includes 1 establishment dealing in automotive products; 1 in clothing and furnishings; 1 in dry goods; 2 in electrical goods; 1 in furniture and house furnishings; 1 in hardware; 1 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); 2 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in waste materials; and 4 in all other products.

18/ Includes 2 establishments dealing in automotive products; 1 in jewelry and optical goods; 2 in machinery, equipment and supplies (except electrical); and 2 in metals (except scrap).

19/ Includes 8 wholesalers proper and 1 all other types.

20/ Includes 2 wholesalers proper and 3 all other types.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF CONNECTICUT RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	1,412	$336,829	$45,626	13.5	$332,947	$637	18	$63	44	$3,182
Amusement and sporting goods	23	3,286	468	14.2	809	-	-	-	9	1/ 2,477
Automotive products	81	8,281	2,203	26.6	8,003	278	-	-	-	-
Chemicals	35	6,092	952	15.6	6,089	-	-	-	1	3
Clothing and furnishings	16	2,384	728	30.5	2,384	-	-	-	-	-
Coal	33	11,672	1,644	14.1	11,615	4	3	15	1	38
Drugs and drug sundries	20	23,821	2,226	9.3	23,821	-	-	-	-	-
Electrical goods	41	28,294	4,907	17.3	28,184	104	1	6	-	-
Farm products-raw materials	58	8,972	1,419	15.8	8,948	-	-	-	2	24
Farm products-consumer goods	157	23,385	3,594	15.4	23,339	26	5	7	4	13
Farm supplies	15	1,806	538	29.8	1,803	-	-	-	1	3
Furniture and house furnishings	16	1,545	233	15.1	1,545	-	-	-	-	-
Groceries and foods (except farm products)	278	84,905	6,879	8.1	84,834	11	3	14	7	46
Jewelry and optical goods	16	2,934	610	20.8	2,922	12	-	-	-	-
Machinery, equipment and supplies (except electrical)	110	15,716	2,778	17.7	15,096	132	-	-	8	2/ 488
Metals (except scrap)	33	42,856	2,685	6.3	42,851	-	1	4	1	1
Petroleum and its products	121	30,698	5,944	19.4	30,673	12	3	13	-	-
Plumbing and heating equipment and supplies	42	4,939	1,153	23.3	4,934	-	-	-	1	5
Waste materials	55	1,963	369	18.8	1,963	-	-	-	-	-
All other kinds of business	262	33,280	6,296	18.9	33,134	58	2	4	9	84

1/ Includes 9 exchanges dealing in motion picture films with income from film rentals of $2,477,000.
2/ Includes 5 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $480,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF CONNECTICUT - CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	1,412	$336,829	1,019	72.2	$194,705	57.8	$163,173	83.8	48.4	$31,097	16.0
WHOLESALERS PROPER											
Total	1,054	147,957	773	73.3	102,608	69.3	81,021	79.0	54.8	18,242	17.8
Amusement and sporting goods	13	409	12	92.3	405	99.0	307	75.8	75.1	108	26.7
Automotive products	62	4,077	50	80.6	3,499	85.8	1,936	55.3	47.5	1,054	30.1
Chemicals	30	2,487	27	90.0	2,350	94.5	1,911	81.3	76.8	616	26.2
Clothing and furnishings	13	359	9	69.2	352	98.1	352	100.0	98.1	53	15.1
Coal	27	8,345	21	77.8	4,641	55.6	3,485	75.1	41.8	1,054	22.7
Drugs and drug sundries	17	23,755	10	58.8	4,370	18.4	3,151	72.1	13.3	503	13.8
Dry goods	17	1,273	15	88.2	1,249	98.1	476	38.1	37.4	174	13.9
Electrical goods	37	3,558	31	83.8	3,413	95.9	2,935	86.0	82.5	699	20.5
Farm products-raw materials	45	5,619	28	62.2	2,916	51.9	2,447	83.9	43.5	359	12.3
Farm products-consumer goods	130	18,718	93	71.5	13,424	71.7	10,663	79.4	57.0	1,937	14.4
Farm supplies	12	1,582	12	100.0	1,582	100.0	1,391	87.9	87.9	499	31.5
Furniture and house furnishings	11	837	9	81.8	809	96.7	390	48.2	46.6	165	20.4
Groceries and foods	222	27,658	152	68.5	21,889	79.1	16,338	74.6	59.1	2,954	13.5
Hardware	22	7,358	21	95.5	6,967	94.7	5,213	74.8	70.8	1,752	25.1
Jewelry and optical goods	8	358	7	87.5	355	99.2	348	98.0	97.2	63	17.7
Lumber and building materials	27	3,514	19	70.4	1,559	44.4	1,407	90.3	40.0	440	28.2
Machinery, equipment and supplies	63	10,473	50	79.4	9,799	93.6	9,264	94.5	88.5	1,516	15.5
Metals	12	1,311	10	83.3	921	70.3	845	91.7	64.5	278	30.2
Paper and its products	33	4,816	30	90.9	4,603	95.6	4,273	92.8	88.7	1,182	25.7
Petroleum and its products	16	1,996	14	87.5	1,245	62.4	992	79.7	49.7	256	20.6
Plumbing & heating eqp't.& supplies	36	4,396	34	94.4	4,372	99.5	3,848	88.0	87.5	997	22.8
Tobacco and its products	30	7,540	21	70.0	6,103	80.9	4,234	69.4	56.2	320	5.2
Waste materials	55	1,963	14	25.5	1,273	64.8	1,247	98.0	63.5	197	15.5
All other kinds of business	116	5,555	84	72.4	4,512	81.2	3,568	79.1	64.2	966	21.4
ALL OTHER TYPES											
Total	358	188,872	246	68.7	92,097	48.8	82,152	89.2	43.5	12,855	14.0
Amusement and sporting goods	10	2,877	5	50.0	1,481	51.5	1,004	67.8	34.9	188	12.7
Automotive products	19	4,204	17	89.5	4,049	96.3	3,621	89.4	86.1	914	22.6
Chemicals	5	3,605	5	100.0	3,605	100.0	3,605	100.0	100.0	293	8.1
Clothing and furnishings	3	2,025	2	66.7	16	0.8	5	31.3	0.2	3	19.8
Coal	5	3,327	5	100.0	3,327	100.0	2,985	89.7	89.7	94	2.8
Drugs and drug sundries	3	66	1	33.3	6	9.1	6	100.0	9.1	3	50.0
Dry goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	4	24,736	3	75.0	19,780	80.0	19,780	100.0	80.0	3,250	16.4
Farm products-raw materials	13	3,353	3	23.1	271	8.1	146	53.9	4.4	60	22.1
Farm products-consumer goods	27	4,667	23	85.2	4,432	95.0	3,302	74.5	70.8	895	20.2
Farm supplies	3	224	3	100.0	224	100.0	72	32.1	32.1	40	17.9
Furniture and house furnishings	5	708	2	40.0	463	65.4	463	100.0	65.4	36	7.8
Groceries and foods	56	57,247	43	76.8	20,352	35.6	17,991	88.4	31.4	2,097	10.3
Hardware	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	8	2,576	8	100.0	2,576	100.0	2,568	99.7	99.7	546	21.2
Lumber and building materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment & supplies	47	5,243	41	87.2	4,499	85.8	4,352	96.7	83.0	1,007	22.4
Metals	21	41,545	13	61.9	11,629	28.0	11,628	100.0	28.0	363	3.1
Paper and its products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	105	28,702	55	52.4	13,051	45.5	8,338	63.9	29.1	2,597	19.9
Plumbing & heating eqp't.& supplies	5	543	4	66.7	435	80.1	412	94.7	75.9	125	28.7
Tobacco and its products	1	(X)	-	-	-	-	-	-	-	-	-
All other products	11	389	7	63.6	317	81.5	301	95.0	77.4	116	36.6

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF CONNECTICUT DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses: Amount	Total expenses: Percent of sales	Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
Total for State	1,412	$336,829	$45,626	1,176	83.3	$226,865	67.4	$34,192	15.1	$154,345	$9,130	$35,075	$28,315
WHOLESALERS PROPER													
Total	1,054	147,957	24,353	927	88.0	109,585	74.1	19,537	17.8	76,031	7,713	20,698	5,143
Amusement & sporting goods	13	409	108	12	92.3	338	82.6	88	26.0	278	28	31	-
Automotive products	62	4,077	1,224	62	100.0	4,077	100.0	1,224	30.0	2,302	886	581	208
Chemicals	30	2,487	659	30	100.0	2,487	100.0	659	26.5	1,184	331	920	52
Clothing and furnishings	13	859	59	13	100.0	859	100.0	59	16.4	369	-	-	-
Coal	27	8,345	1,549	20	74.1	4,321	51.8	955	22.1	2,037	802	491	991
Drugs and drug sundries	17	23,755	2,201	15	88.2	5,318	22.4	908	17.1	3,586	425	337	970
Dry goods	17	1,273	181	17	100.0	1,273	100.0	181	14.2	1,225	9	36	3
Electrical goods	37	3,558	717	35	94.6	2,827	79.5	577	20.4	1,793	208	834	-
Farm products-raw materials	45	5,619	935	10	22.2	1,772	31.5	261	14.7	232	139	1,339	62
Farm products-consumer goods	130	18,718	2,634	113	86.9	15,814	73.8	2,014	14.6	12,864	485	55	410
Farm supplies	12	1,582	499	9	75.0	1,423	89.9	461	32.4	839	544	-	40
Furniture & house furn'gs.	11	837	174	11	100.0	837	100.0	174	20.8	719	58	60	-
Groceries and foods	222	27,658	3,834	215	96.8	26,610	96.2	3,686	13.9	24,764	669	583	495
Hardware	22	7,388	1,802	19	86.4	6,958	94.6	1,749	25.1	4,186	1,371	726	675
Jewelry and optical goods	8	358	64	8	100.0	358	100.0	64	17.9	355	2	1	-
Lumber & building mtr'ls.	27	3,514	1,048	11	40.7	1,157	32.9	373	32.2	775	256	125	1
Machinery eqp't. & supplies	63	10,473	1,642	59	93.7	10,144	96.9	1,592	15.7	3,154	520	6,384	84
Metals (except scrap)	12	1,311	418	10	83.3	1,098	83.8	308	28.1	228	12	857	1
Paper and its products	33	4,816	1,261	33	100.0	4,816	100.0	1,261	26.2	2,136	156	2,512	12
Petroleum and its products	16	1,996	379	12	75.0	841	42.1	152	18.1	637	125	140	39
Plumbing and heating eqp't.	36	4,396	1,002	35	97.2	4,139	94.2	938	22.7	1,528	69	2,472	70
Tobacco and its products	30	7,540	383	30	100.0	7,540	100.0	383	5.1	6,525	92	-	923
Waste materials	56	1,963	324	34	61.8	1,807	92.1	333	18.4	174	3	1,549	81
All other kinds of business	116	5,[illegible]6	1,213	114	98.3	5,271	94.9	1,136	21.6	4,250	523	474	24
ALL OTHER TYPES													
Total	358	188,872	21,273	249	69.6	117,280	62.1	14,655	12.5	58,314	1,417	14,577	43,172
Amusement & sporting goods	10	2,877	360	4	40.0	980	34.1	125	12.8	164	-	465	351
Automotive products	19	4,204	979	15	78.9	3,019	71.8	801	26.5	1,562	311	1,059	87
Chemicals	5	3,605	293	3	60.0	623	17.3	55	13.6	65	-	558	-
Clothing and furnishings	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	5	3,327	94	5	83.3	3,057	91.9	89	2.9	2,543	45	214	455
Drugs and drug sundries	3	66	22	3	100.0	66	100.0	22	33.3	65	1	-	-
Dry goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	4	24,736	4,190	3	75.0	19,780	80.0	4,190	21.2	3,240	-	4,340	12,200
Farm products-raw materials	13	3,353	483	7	53.8	766	22.8	275	35.9	6	-	5	755
Farm products-consumer goods	27	4,667	960	23	85.2	4,265	91.4	935	21.9	4,195	33	2	35
Farm supplies	2	224	39	1	33.3	205	91.5	39	19.0	147	-	58	-
Furniture & house furn'gs.	5	708	59	5	100.0	708	100.0	59	8.3	708	-	-	-
Groceries and foods	56	57,247	3,045	56	100.0	57,247	100.0	3,045	5.3	31,479	4	356	25,408
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	8	2,576	546	8	100.0	2,576	100.0	546	21.2	2,566	9	1	-
Lumber & building mtr'ls.	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery eqp't. & supplies	47	5,243	1,136	40	85.1	4,527	86.3	967	21.4	1,158	309	2,471	589
Metals (except scrap)	21	41,545	2,267	12	57.1	2,683	6.5	299	11.1	138	-	2,545	-
Paper and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	105	28,702	5,565	39	37.1	11,006	38.3	1,946	17.7	9,374	701	896	35
Plumbing and heating eqp't.	6	543	151	5	83.3	523	96.3	148	28.3	245	2	276	-
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	11	389	176	11	100.0	389	100.0	176	45.2	333	1	55	-

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF CONNECTICUT - MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	797	11,288	3,495	23.6	Full-time	13,721	13,587	13,353	13,214	12,849	12,660	13,127	13,331	13,985	13,834	14,402	15,129	15,190
					Full-time ratio to average	100	99	97	96	94	92	96	97	102	101	105	110	111
					Part-time	1,062	900	930	983	947	1,163	1,188	1,256	1,286	1,040	1,013	984	1,058
					Part-time ratio to average	100	85	88	93	89	109	112	118	121	98	95	93	99
Amusement and sporting goods	10	80	80	50.0	Full-time	155	160	153	152	152	152	157	154	154	155	158	158	159
					Part-time	5	3	2	6	6	5	4	3	4	5	7	5	15
Automotive products	54	607	92	13.1	Full-time	681	639	645	647	648	658	675	680	710	709	717	723	722
					Part-time	18	10	15	10	13	20	20	22	25	22	21	18	15
Chemicals	10	238	63	20.9	Full-time	288	258	252	251	254	280	288	285	292	294	331	336	333
					Part-time	13	6	6	5	6	8	7	8	8	8	29	34	33
Clothing and furnishings	15	57	323	85.0	Full-time	375	359	353	357	365	369	386	387	379	384	387	391	382
					Part-time	5	4	4	4	4	4	5	4	4	4	4	9	15
Coal	13	496	54	9.9	Full-time	463	508	514	472	415	389	389	386	377	468	506	547	587
					Part-time	87	105	111	95	99	59	57	72	69	73	89	104	112
Drugs and drug sundries	9	340	342	50.2	Full-time	604	551	562	511	558	549	551	612	631	673	687	701	665
					Part-time	78	79	82	167	52	71	103	41	50	57	67	73	129
Dry goods	16	68	32	32.4	Full-time	92	82	82	88	88	88	95	95	96	97	97	97	103
					Part-time	8	7	7	8	8	8	8	8	8	8	8	8	8
Electrical goods	18	730	398	35.3	Full-time	1,119	1,099	1,100	1,095	1,076	1,068	1,090	1,097	1,132	1,146	1,154	1,176	1,198
					Part-time	9	7	9	9	9	9	9	9	8	8	9	10	9
Farm products—raw materials	25	509	694	57.7	Full-time	1,060	1,570	1,362	1,302	890	428	621	665	1,031	540	990	1,668	1,658
					Part-time	143	12	76	67	70	309	237	345	363	123	83	15	13
Farm products—consumer goods	120	1,008	122	10.8	Full-time	1,059	990	979	967	1,027	1,046	1,085	1,099	1,140	1,130	1,080	1,081	1,083
					Part-time	71	74	70	68	64	64	73	75	80	76	77	69	65
Farm supplies	11	107	43	28.5	Full-time	134	135	142	135	134	129	128	130	130	138	129	140	143
					Part-time	16	17	17	13	21	22	15	12	15	18	13	16	13
Furniture and house furnishings	4	80	9	10.5	Full-time	84	67	74	74	70	64	78	86	86	99	108	101	98
					Part-time	5	3	3	3	4	5	6	4	9	7	7	6	4
General merchandise	–	56	18	24.6	Full-time	72	71	68	68	68	70	72	73	73	75	76	77	74
					Part-time	2	–	3	3	3	1	–	–	–	–	–	–	11
Groceries and foods (except farm products)	178	2,093	253	10.8	Full-time	2,135	2,053	2,063	2,058	2,067	2,120	2,150	2,165	2,187	2,197	2,188	2,195	2,182
					Part-time	211	193	192	190	195	193	207	224	234	220	227	217	237
Hardware	16	245	75	23.3	Full-time	306	306	301	296	303	307	311	299	305	318	319	294	318
					Part-time	14	15	14	14	12	19	14	11	11	19	12	12	13
Jewelry and optical goods	5	98	60	37.9	Full-time	147	143	143	149	144	146	146	148	147	149	148	148	149
					Part-time	11	11	11	11	11	12	12	12	11	11	11	11	11
Lumber and building materials (other than metal)	16	436	45	9.3	Full-time	385	348	328	329	345	371	407	420	434	425	418	404	396
					Part-time	96	97	102	101	109	93	106	94	90	97	87	88	92
Machinery, equipment and supplies (except electrical)	31	806	142	15.0	Full-time	884	845	836	832	853	855	862	880	912	936	933	934	930
					Part-time	64	62	69	69	73	71	76	76	73	54	53	49	44
Metals (except scrap)	15	419	135	24.3	Full-time	539	521	522	528	516	515	525	532	541	549	571	575	573
					Part-time	15	16	16	17	17	19	18	17	15	9	9	11	10
Paper and its products	9	260	167	39.1	Full-time	418	420	422	422	415	415	414	418	417	416	416	426	419
					Part-time	9	7	3	3	8	10	10	12	12	12	10	8	8
Petroleum and its products	16	1,544	134	8.0	Full-time	1,646	1,588	1,578	1,576	1,563	1,572	1,591	1,560	1,606	1,710	1,791	1,806	1,807
					Part-time	32	21	19	18	22	31	33	32	31	47	45	45	43
Plumbing and heating equipment and supplies	17	334	67	16.8	Full-time	382	382	378	378	371	379	380	382	383	387	387	388	386
					Part-time	19	16	15	16	16	18	19	18	19	22	23	23	21
Tobacco and its products (except leaf)	28	120	35	22.9	Full-time	148	139	136	142	142	147	148	150	150	158	154	151	154
					Part-time	7	24	2	2	5	6	6	6	5	8	7	7	6
Waste materials	50	135	38	22.0	Full-time	127	88	88	104	97	127	133	163	150	150	147	131	146
					Part-time	46	38	38	32	47	38	41	45	73	57	49	57	35
All other products	111	422	74	14.9	Full-time	418	265	272	287	287	416	445	465	522	541	510	481	525
					Part-time	78	73	72	52	73	68	102	105	69	75	66	89	96

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF CONNECTICUT WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	1,017	7,987	16.6	193	131	37.0	370	1,030	28.6	170	999	22.8	126	1,192	20.8	100	1,827	16.6	41	1,721	15.7	17	1,087	10.8
Amusement and sporting goods	13	35	26.4	3	1	22.2	7	22	31.2	3	12	22.4	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	61	442	30.0	6	2	26.1	30	146	49.4	14	113	32.7	8	108	33.0	2	37	16.7	1	36	14.5	-	-	-
Chemicals	30	236	26.5	8	16	38.5	10	25	32.1	8	57	27.1	2	28	32.8	1	29	31.9	1	81	20.1	-	-	-
Clothing and furnishings	13	18	16.4	5	5	36.4	7	7	18.0	-	-	-	1	6	11.7	-	-	-	-	-	-	-	-	-
Coal	23	419	19.1	1	-	-	5	6	27.2	2	12	31.1	7	89	23.0	4	125	27.2	2	74	19.3	2	113	14.3
Drug and drug sundries	16	599	9.3	2	2	100.0	3	5	41.7	1	6	18.4	1	11	20.0	3	50	16.0	2	130	20.7	4	395	7.8
Dry goods	17	56	14.2	1	-	-	9	13	19.7	4	12	12.6	2	10	14.6	-	-	-	1	21	13.0	-	-	-
Electrical goods	37	224	20.2	2	1	15.4	15	40	33.3	8	38	18.6	7	42	17.8	4	77	22.3	1	26	13.4	-	-	-
Farm products-raw materials	45	941	16.7	1	-	33.3	12	54	19.5	20	59	12.1	6	28	11.3	4	349	11.7	2	451	26.7	-	-	-
Farm products-consumer goods	124	796	14.1	16	8	25.0	53	104	20.6	19	109	20.1	13	109	17.6	13	251	20.4	7	107	7.1	3	104	[illegible]
Farm supplies	12	124	31.5	2	1	50.0	4	8	20.1	2	13	27.8	3	44	36.6	-	-	-	1	58	31.9	-	-	-
Furniture and house furnishings	10	65	20.7	1	3	75.0	6	41	45.7	-	-	-	1	10	25.0	2	11	11.3	-	-	-	-	-	-
General merchandise	2	72	(X)	-	-	-	-	-	-	-	-	-	-	-	-	2	72	(X)	-	-	-	-	-	-
Groceries and foods (except farm products)	207	1,125	14.1	47	28	40.6	63	182	29.1	32	177	23.0	23	170	17.2	27	266	11.5	14	268	10.8	1	[illegible]	[illegible]
Hardware	22	297	24.5	3	1	35.7	5	16	34.9	4	48	28.9	2	20	17.4	4	85	21.9	1	8	13.7	3	1[illegible]	[illegible]
Jewelry and optical goods	8	25	17.9	3	10	80.0	4	12	40.2	-	-	-	-	-	-	1	3	5.9	-	-	-	-	-	-
Lumber & building mtr'ls. (other than metals)	27	368	29.7	7	3	46.9	7	25	40.3	5	40	34.7	2	26	28.8	4	91	27.3	2	183	29.3	-	-	-
Machinery, eqp't. & supplies (except electrical)	63	531	15.7	12	8	36.1	23	73	29.8	14	130	38.2	8	145	33.9	3	38	23.8	1	18	18.5	2	1[illegible]	[illegible]
Metals (except scrap)	12	123	31.9	3	2	38.5	3	6	16.3	-	-	-	3	25	22.7	3	90	37.4	-	-	-	-	-	-
Paper and its products	33	418	26.2	3	2	41.2	11	38	34.3	6	36	21.0	7	78	23.2	3	39	20.1	3	225	29.8	-	-	-
Petroleum and its products	15	99	18.9	1	2	25.0	6	19	28.5	2	10	32.4	3	23	18.4	2	24	17.1	1	21	16.7	-	-	-
Plumbing & heating eqp't. and supplies	35	346	22.8	3	3	61.5	12	30	27.1	7	36	17.3	10	64	20.3	2	51	19.1	-	-	-	1	1[illegible]	26.4
Tobacco and its products (except leaf)	30	144	5.1	2	2	22.2	7	3	7.4	4	11	7.8	4	16	8.3	11	61	4.2	1	14	6.9	1	-	[illegible]
Waste materials	55	127	18.8	30	12	38.7	19	45	26.1	1	4	12.4	1	5	14.2	4	60	15.2	-	-	-	-	-	-
All other products	107	357	21.5	31	19	32.1	49	110	26.1	14	76	21.6	12	134	19.7	1	18	9.6	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	151	3,026	11.9	5	3	41.4	30	137	42.1	24	191	31.7	28	333	29.7	33	570	15.7	14	310	11.8	17	1,482	9.4
Amusement and sporting goods	5	55	11.0	-	-	-	-	-	-	-	-	-	2	18	18.8	2	16	9.7	1	21	8.4	-	-	-
Automotive products	16	233	22.7	-	-	-	2	19	71.6	3	23	30.8	6	84	35.8	2	49	24.6	3	58	13.3	-	-	-
Chemicals	3	44	8.2	-	-	-	-	-	-	1	1	10.6	-	-	-	1	14	9.0	-	-	-	1	29	8.0
Drugs and drug sundries	3	4	33.3	1	-	50.0	2	4	31.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	3	866	17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	866	17.1
Farm products-consumer goods	8	155	54.3	-	-	-	-	-	-	4	22	47.5	2	32	44.8	2	101	61.5	-	-	-	-	-	-
Furniture and house furnishings	3	10	7.9	1	1	16.7	-	-	-	-	-	-	1	5	9.7	1	4	6.5	-	-	-	-	-	-
Groceries and foods (except farm products)	48	702	10.2	2	2	50.0	6	36	43.3	5	46	28.4	4	35	12.3	18	265	12.8	7	121	8.2	6	197	7.3
Jewelry and optical goods	8	122	21.2	-	-	-	4	15	29.1	1	11	34.5	-	-	-	1	3	3.4	1	60	31.7	1	33	17.7
Machinery, eqp't. & supplies (except electrical)	27	323	22.9	1	-	-	9	37	36.1	7	78	30.8	6	95	34.5	3	89	18.3	-	-	-	1	2[illegible]	15.8
Metals (except scrap)	13	400	5.4	-	-	-	2	9	57.1	2	7	26.8	2	18	63.3	1	10	17.0	1	23	12.3	5	338	4.7
Plumbing & heating eqp't. and supplies	4	34	30.1	-	-	-	-	-	-	1	3	35.2	3	31	29.4	-	-	-	-	-	-	-	-	-
All other products	10	78	16.9	-	-	-	5	17	43.3	-	-	-	2	15	22.5	2	19	13.3	1	27	12.9	-	-	-

U. S. DEPARTMENT OF COMMERCE
Daniel C. Roper, Secretary
BUREAU OF THE CENSUS
William L. Austin, Director

CENSUS OF AMERICAN BUSINESS: 1933

A CIVIL WORKS ADMINISTRATION PROJECT

WHOLESALE DISTRIBUTION

VOLUME III

MIDDLE ATLANTIC STATES

MAY, 1935

WHOLESALE DISTRIBUTION: 1933

PLAN OF PRESENTATION

Volume I.--Contains detailed statistics for the United States, together with brief summaries by States, cities, and counties. It also contains a description of the wholesale census, explanations of terms, classifications and tables, and an analysis of wholesale trade for 1933 as compared with 1929.

Volume II.--New England States (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, and Connecticut).

Volume III.--Middle Atlantic States (New York, New Jersey, and Pennsylvania).

Volume IV.--Southeastern States (Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, and Mississippi).

Volume V.--East North Central States (Ohio, Indiana, Illinois, Michigan, and Wisconsin).

Volume VI.--West Central States (Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Oklahoma, and Texas).

Volume VII.--Mountain and Pacific States (Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, and California.

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U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

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This is one of a series of volumes presenting the findings of the 1933 Census of American Business. The statistics were collected in 1934 by a field canvass of wholesale establishments in every State, city, and county in the United States, with funds provided by the Federal Civil Works Administration. They cover the operations of wholesale establishments during the year 1933.

The volumes were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

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WHOLESALE DISTRIBUTION: 1933

In this report are presented statistics on wholesale trade for the year 1933. Data are shown both by type of establishment and by kind of business so as to set forth the essential characteristics of the wholesale business of the area covered by this volume. For a description of the Wholesale Census, for definitions, explanations of terms, classifications, and United States Summary tables, and for an analysis of wholesale trade, see Volume I.

For census purposes a wholesale establishment is a place of business, the primary function of which is to sell or distribute goods on a wholesale basis. It may be in the form of a store, a wholesale warehouse, a sales or brokerage office, or part of an office as when the office is shared with other similar organizations. Sales at wholesale may be made to retailers, to institutions, to industrial consumers or to other wholesale organizations. No merchandising establishment has been classified as "wholesale" unless fifty percent or more of its sales were made in a wholesale manner or on a wholesale basis.

The Wholesale Census was taken on the basis of establishments rather than companies or firms in order to facilitate the canvass and to make it possible to present data by geographic areas. A separate report was required for each establishment regardless of whether or not it was owned or operated as a part of a large business organization. Wholesale peddlers and others who sell goods at wholesale but who maintain no regularly established places of business were not included in this census.

WHOLESALE TRADE, BY TYPE OF ORGANIZATION.--In presenting the data for the States and for the United States as a whole, wholesale establishments have been divided into six groups, some of which have been further subdivided, according to the type of establishment or the nature of the functions performed.

The first of the six functional type groups for which data are shown is called "wholesalers proper" and consists of more or less regular wholesalers in domestic and foreign trade who take title to the goods they buy and sell and are largely independent in ownership. The second division comprises "manufacturers' sales branches," consisting of wholesale outlets owned by manufacturers largely for the disposal of their own

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goods. The third type, "bulk tank stations," consists of establishments performing wholesale functions in the distribution of gasoline, oil and other petroleum products. While primarily distributing their products to retail stations, they also sell goods at wholesale to tank wagons and to industrial users. The fourth type, "chain store warehouses," are distribution stations maintained by retail chains to supply their stores with merchandise. They carry on wholesale operations in addition to warehousing in that they break bulk, deliver and bill merchandise, and in some cases exercise supervision over a chain of stores. Wholesale commissaries, prepared-food depots which serve their own restaurants, and distribution centers for bakery chains are also included in this group.

The fifth division is called "assemblers and country buyers." Their principal operation is the purchase and assembly of farm products such as grain, cotton, tobacco and other forms of farm produce. This group also includes cooperative marketing associations; packers and shippers; cream stations; and independent, line, and cooperative elevators as differentiated from terminal elevators. The sixth and last group is called "agents and brokers," and includes auction companies, brokers, commission merchants, export and import agents, manufacturers' agents, selling agents, resident buyers, etc.

For each of the six type groups of wholesale establishments and for some of the subdivisions thereof data are shown in Table 1 on the number of establishments, both for 1933 and 1929; net sales, for 1933 and 1929; total expenses, expressed both in amounts and as a percent of net sales; the average number of full-time employees, pay roll for all employees and for part-time employees; and stocks on hand at the end of the year. This information is presented for each of the States and for each of the cities of 100,000 population and over.

WHOLESALE TRADE, BY KIND OF BUSINESS.—In addition to being classified according to functional type, each establishment was also classified by kind of business, on the basis of the chief line or lines of merchandise in which it dealt. Following this basis of classification, wholesale establishments were divided into twenty-five major kind-of-business groups, which were further subdivided into 166 detailed kind of business classifications according to the degree of merchandise specialization. A complete explanation of this method of classification is given in Volume I.

Important as it is to have information for each kind of business or line of trade in detail, it is even more significant to have such data presented separately for each type of wholesaling organization. In that manner the accomplishments of a wholesaler in a given line of business may be compared with the accomplishments of all wholesalers operating therein, while the achievements of a manufacturer's sales branch can be

compared with those of manufacturers' sales branches in the same line of trade. Such comparisons are of special interest to individual business enterprises and to the student of marketing.

Basic statistics on wholesale trade for types of establishments by kind of business are shown in two tables. Table 2A presents for each State and for a limited number of selected cities, the number of wholesale establishments by kind of business, in detail, for each of nineteen functional types of wholesale organizations. This table may be regarded as a supplement to Table 2B which shows for each of the States and for cities of 5,000 population and over, the number of establishments; net sales; total expenses, expressed in amounts and as a percent of net sales; the average number of full-time employees; pay roll, total and part-time; and stocks on hand. This information is shown for as many kinds of business, under each type, as possible without disclosing data for individual establishments. More complete information on the number of establishments by type and kind of business in detail is to be found in table 2A, described above.

SOURCES OF RECEIPTS.—In addition to dealing in merchandise, many wholesale establishments derive a certain amount of income from the sale of services and from other sources. Table 3 has been devised in order to measure quantitatively the volume of business secured through the sale of goods and that obtained from other sources. This table is presented for States only, by kind-of-business groups, and shows the number of establishments in a given group; total net sales, a term used throughout as interchangeable with receipts; total expenses, expressed in amounts and as a percent of sales; and receipts. The last item is broken down according to sources into sales of merchandise; receipts from parking, storage, cleaning, etc.; receipts from space rental; and receipts from other sources.

CREDIT BUSINESS OF WHOLESALE ESTABLISHMENTS.—The extent to which wholesale establishments engaged in selling on a credit basis is shown in Table 4. This information is presented for States only, by kind-of-business groups, separately for wholesalers proper and for all other types combined. It indicates the degree to which wholesale establishments perform the functions of financing business by extending credit to retailers, industrial consumers, and to other wholesale organizations to which they sell. Since some of the wholesale establishments did not operate on a credit basis and others failed to report on this item, data related to credit sales are presented in Table 4 only for those establishments for which the credit information was available. It shows the number of establishments reporting credit and the percent which that number constituted of the total for the kind of business under consideration. The same procedure is followed in connection with net sales.

In the following columns credit sales are given in amounts and as a percent of sales of establishments reporting credit sales and as a percent of sales of all establishments in a given group. The table also shows total expenses incurred by establishments operating on a credit basis. These expenses are given in amounts and as a percent of sales so that comparison may be made between the costs of doing business of establishments selling on credit with the costs incurred by those establishments which presumably do not operate on a credit basis, if it can be assumed that all or most of the establishments not reporting credit sales sold for cash.

DISTRIBUTION OF SALES.—A common conception is that wholesalers sell only to retailers and that wholesalers are the only type of organization operating in the wholesale field. That this is far from the truth is indicated by the figures shown in Table 5. The statistics therein are presented for States only, by 25 kinds of business, separately for wholesalers proper and for all other types combined. It shows that wholesale establishments sell to retailers, to industrial consumers, to ultimate or home consumers, and to other wholesale organizations. Naturally, there is considerable variation in the extent to which different types of wholesale establishments make use of these outlets and the degree to which they are used in the different kinds of business.

Here, too, not all of the establishments reported the distribution of their sales, partly because of inadequate records at the time the census was taken. The table shows for each type and kind-of-business group the number, net sales, and total expenses of all establishments, and then presents statistics for those establishments that reported a distribution of sales by outlets. For these establishments it shows the number and the percent which such number constitutes of the total for the group under consideration. Similar treatment is given to the net sales of establishments which reported their sales by type of customers. This is followed by total expenses for such establishments, expressed both in amounts and as a percent of sales. Total sales are then distributed into the following groups: sales to retailers (for resale); sales to home consumers (at retail); sales to industrial users, including institutions; and sales to other wholesale organizations. From these data it should be possible, among other things, to determine the amount of duplication in the total wholesale sales figures, due to the fact that some wholesale establishments sell to other wholesale organizations.

EMPLOYMENT IN WHOLESALE TRADE.--The significance of wholesale trade as a source of employment is indicated in Table 6. In this table the number of proprietors and firm members and the number of paid employees, divided into male and female and into full-time and part-time, are shown for each of the 25 major kind-of-business groups. The estimate by sex is based on the sex distribution reported for the total number of employees as of December 30, 1933; the percent of women shown separately relates to the same date. The table also presents the number of full-time and part-time employees as of the 15th of each month for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. This information is presented for each of the States and for cities of 500,000 population and over.

Employment is the only item in the wholesale trade statistics which is presented on a monthly basis. It affords indirect indication of the extent of seasonal change in wholesale activity, quite marked in certain lines of trade. A comparison of monthly figures for 1933 with quarterly data for 1929 suggests the extent of non-seasonal improvement in employment conditions in the course of 1933. Part-time employment in wholesale trade, information on which was gathered for the first time for 1933, appears to be much less important in this field than in retail trade; it attains significant proportions in only a few kinds of business.

WHOLESALE TRADE BY SIZE OF BUSINESS UNIT.—Table 7 presents the number of establishments, the annual average number of full-time employees, and the operating expense ratio of wholesale merchants and of manufacturers' sales branches with stocks*, by size-of-establishment groups, based upon net sales. Establishments have been classified into 7 size groups, as follows:

Group number	Net sales
I	Under $10,000
II	$10,000 to $49,999
III	$50,000 to $99,999
IV	$100,000 to $199,999
V	$200,000 to $499,999
VI	$500,000 to $999,999
VII	$1,000,000 and over

*For definition of wholesale merchants and manufacturers' sales branches with stocks, see Volume I.

This information is given by States for each of the 25 kinds of business. The table permits a comparison by lines of trade of wholesale merchants (including importers) with manufacturers' sales branches with stocks, two types of wholesale operations which, for the most part, compete in the same market, warehouse goods and make deliveries from stocks. Comparison is also possible of small and large-sized establishments in a given trade as to operating costs. It shows to what extent each size group furnishes employment in wholesale trade. It further indicates the differences existing between trade groups and between wholesale merchants and manufacturers' sales branches with stocks as to average size of establishment, as to distribution of establishments by size, and as to operating costs.

A FEW SUGGESTED USES OF THE DATA IN THESE REPORTS.--The statistics presented in these reports on wholesale trade should prove of considerable value to individual business men, public authorities and independent students. The breakdown by type of operation, line of trade, and geographic areas should enable the wholesaler to compare his accomplishments with those of others operating on a similar basis in the same market area. For the manufacturer planning a sales campaign the fi ures should make possible an allocation of sales quotas and territories to salesmen. The formulation of policies by public authorities should be facilitated by information on the amount and nature of business done in each locality, the employment it furnishes, and the income it distributes. The quantitative description of the marketing wholesale structure and of the changes in it in the course of the memorable years, 1930 - 1933, found in the Census volume, should serve as basic material to the analytical student of American economic life.

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WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF NEW YORK SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	21,899	25,311	8,333,836	17,604,635	788,194	9.5	8.2	194,591	368,116	4.4	6,860	590,737
Wholesalers proper	15,442	17,611	3,227,427	7,831,108	435,522	13.5	10.5	113,940	202,431	6.3	4,519	444,643
Wholesale merchants	13,442	15,211	2,347,263	5,660,308	352,427	15.0	12.1	96,781	167,725	7.1	3,966	312,497
Exporters	180	328	250,947	574,371	14,301	5.7	4.0	1,611	4,245	1.7	225	25,019
Importers	1,481	1,686	586,901	1,512,011	62,845	10.7	7.0	13,642	27,493	4.7	276	105,391
Limited function wholesalers	339	386	42,316	84,418	5,949	14.1	9.1	1,906	2,968	7.0	52	1,736
Manufacturers' sales branches 1/	2,468	2,568	2,136,075	4,167,792	228,617	10.7	9.3	50,696	105,979	5.0	1,419	103,292
With stocks	1,626	-	1,384,247	-	171,205	12.4	-	38,917	75,340	5.4	1,094	103,267
Without stocks	842	-	751,828	-	57,412	7.6	-	11,779	30,639	4.1	325	25
Agents and brokers	2,970	3,897	2,468,192	4,745,377	77,386	3.1	3.4	16,669	39,836	1.6	509	13,591
Brokers	528	637	659,759	1,319,250	8,094	1.2	0.9	1,886	4,241	0.6	78	1,003
Commission merchants	433	648	640,792	994,673	22,133	3.5	3.9	4,712	12,280	1.9	129	3,249
Export agents	147	179	86,342	300,441	3,109	3.6	5.1	551	1,315	1.5	16	423
Import agents	130	63	44,863	48,739	2,897	6.5	8.4	339	666	1.5	21	1,392
Manufacturers' agents	994	1,171	174,894	422,816	13,615	7.8	7.5	3,328	6,803	3.9	124	3,088
Selling agents	438	1,030	595,203	1,374,025	22,287	3.7	3.9	4,316	11,539	1.9	105	4,162
Other agents	200	169	266,339	285,433	5,251	2.0	2.3	1,537	2,992	1.1	36	274
All other types	1,019	1,235	502,142	860,358	46,669	9.3	8.2	13,286	19,870	4.0	413	29,211
Bulk tank stations	564	459	173,921	199,414	28,779	16.5	16.3	7,545	12,142	7.0	162	14,002
Chain store warehouses	62	106	268,252	451,181	9,879	3.7	5.7	3,478	4,545	1.7	119	13,870
Assemblers and country buyers	192	557	10,197	51,671	1,689	16.6	5.8	569	729	7.1	106	894
Cooperative marketing associations	91	56	48,525	136,402	6,251	12.9	3.3	1,669	2,418	5.0	15	331
Elevators 2/	4	18	470	9,126	36	7.7	7.4	13	22	4.7	11	100
Other types	6	39	777	12,564	35	4.5	32.9	12	14	1.8	-	14
NEW YORK CITY	16,836	19,618	7,376,091	15,631,148	659,656	8.9	7.9	154,714	307,561	4.2	5,051	500,558
Wholesalers proper	12,260	14,135	2,813,943	6,929,390	370,172	13.2	10.1	91,830	170,569	6.1	3,426	382,974
Wholesale merchants	10,401	11,829	1,946,576	4,777,619	288,827	14.8	11.9	75,323	136,758	7.0	2,900	252,141
Exporters	180	327	250,947	574,016	14,301	5.7	4.0	1,611	4,245	1.7	225	25,019
Importers	1,468	1,678	583,829	1,510,447	62,593	10.7	7.0	13,565	27,375	4.7	275	104,806
Limited function wholesalers	211	301	32,591	67,308	4,451	13.7	9.8	1,331	2,191	6.7	26	1,008
Manufacturers' sales branches	1,775	1,872	1,878,051	3,576,150	196,495	10.5	9.3	41,728	90,034	4.8	991	90,300
With stocks	1,103	-	1,191,563	-	144,588	12.1	-	31,403	62,267	5.2	688	90,275
Without stocks	672	-	686,488	-	51,907	7.6	-	10,325	27,767	4.0	303	25
Agents and brokers	2,681	3,454	2,386,256	4,574,425	74,476	3.1	3.4	15,909	38,408	1.6	462	13,003
Brokers	559	555	625,078	1,273,158	7,570	1.2	0.9	1,759	3,987	0.6	65	976
Commission merchants	377	557	620,560	946,485	21,385	3.4	3.9	4,493	11,898	1.9	116	3,165
Export agents	146	176	86,272	294,746	3,105	3.6	5.2	551	1,313	1.5	15	423
Import agents	127	62	44,129	48,253	2,867	6.5	8.5	333	659	1.5	21	1,314
Manufacturers' agents	855	987	165,817	397,828	12,785	7.7	7.4	3,098	6,406	3.9	112	2,794
Selling agents	409	952	578,154	1,339,116	21,517	3.7	3.9	4,140	11,155	1.9	98	4,060
Other agents	198	165	266,246	274,899	5,247	2.0	2.3	1,535	2,990	1.1	35	271
All other types	120	157	297,841	551,123	18,513	6.2	7.4	5,247	8,550	2.9	172	14,281
Bulk tank stations	33	47	68,241	83,099	9,209	13.5	14.5	1,781	3,740	5.5	52	2,448
Chain store warehouses	42	78	196,256	326,102	6,909	3.5	6.6	2,793	3,649	1.9	107	11,622
Assemblers and country buyers	23	2	1,331	(X)	186	14.0	(X)	52	81	6.1	2	106
Cooperative marketing associations	19	-	31,361	-	2,194	7.0	-	617	1,076	3.4	11	104
Other types	3	30	652	(X)	15	2.3	(X)	4	4	0.6	-	1
BUFFALO	913	1,166	262,650	671,765	31,312	11.9	8.7	10,331	15,322	5.8	399	23,396
Wholesalers proper	585	752	117,797	292,924	18,308	15.5	11.6	6,441	9,081	7.7	269	17,474
Wholesale merchants	565	727	114,010	284,267	17,795	15.6	11.7	6,249	8,764	7.7	264	17,073
Importers	2	-	805	-	26	3.2	-	5	13	1.6	-	7
Limited function wholesalers	18	25	2,982	8,657	487	16.3	7.0	187	304	10.2	5	394

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF NEW YORK SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
BUFFALO (continued)												
Manufacturers' sales branches	191	205	70,551	218,411	8,615	12.2	7.7	2,677	4,305	6.1	87	4,263
With stocks	119	-	42,953	-	6,944	16.2	-	2,275	3,488	8.1	75	4,263
Without stocks	72	-	27,598	-	1,671	6.1	-	402	817	3.0	12	-
Agents and brokers	112	181	42,763	86,820	1,406	3.3	3.7	389	732	1.7	27	261
Brokers	25	31	13,901	15,784	193	1.4	2.1	44	92	0.7	5	12
Commission merchants	37	33	17,039	35,042	549	3.2	2.1	160	288	1.7	9	56
Export agents	-	1	-	(X)	-	-	(X)	-	-	-	-	-
Manufacturers' agents	38	77	3,234	11,270	283	8.8	9.8	91	146	4.5	5	130
Selling agents	12	38	8,589	16,227	381	4.4	6.1	94	206	2.4	8	93
Other agents	-	1	-	(X)	-	-	(X)	-	-	-	-	-
All other types	25	28	31,539	73,610	2,983	9.5	6.2	824	1,204	3.8	16	1,328
Bulk tank stations	14	12	7,468	20,651	1,411	18.9	14.4	360	550	7.4	6	891
Chain store warehouses	4	6	16,546	31,959	846	5.1	2.7	220	260	1.6	9	484
Other types	7	10	7,525	21,000	726	9.6	3.6	244	394	5.2	1	23
ALBANY	303	243	85,675	124,335	10,693	12.5	11.1	2,864	4,836	5.6	91	6,316
Wholesalers proper	187	159	32,488	60,005	5,642	17.4	14.1	1,568	2,612	8.0	54	3,938
Manufacturers' sales branches	78	61	23,401	32,754	3,143	13.4	10.2	935	1,630	7.0	18	1,180
Agents and brokers	23	13	7,090	4,360	149	2.1	3.4	53	70	1.0	2	5
All other types	15	10	22,696	27,216	1,759	7.8	6.8	328	524	2.3	17	1,193
ROCHESTER	502	571	120,324	226,031	13,752	11.4	11.2	4,339	7,158	5.9	346	10,590
Wholesalers proper	351	401	42,820	94,923	6,982	16.3	14.5	2,456	3,659	8.5	99	7,325
Manufacturers' sales branches	72	65	51,264	81,200	5,162	10.1	11.6	1,450	2,818	5.5	237	2,311
Agents and brokers	60	89	14,157	39,412	392	2.8	2.9	111	186	1.3	3	36
All other types	19	16	12,083	10,496	1,216	10.1	8.5	322	495	4.1	7	918
SYRACUSE	285	460	72,931	178,538	9,592	13.2	10.9	2,777	4,447	6.1	79	5,551
Wholesalers proper	165	284	24,496	81,725	3,697	15.1	11.9	1,265	1,826	7.5	43	3,378
Manufacturers' sales branches	81	97	24,871	58,980	3,976	16.0	11.0	980	1,806	7.3	27	1,255
Agents and brokers	14	59	5,584	12,687	142	2.5	5.8	36	81	1.5	2	10
All other types	25	20	17,980	25,146	1,777	9.9	10.0	496	734	4.1	7	908
UTICA	141	184	25,856	59,359	3,591	13.9	12.1	1,078	1,556	6.0	26	2,778
Wholesalers proper	103	142	16,357	42,560	2,459	15.0	12.3	739	1,062	6.5	21	2,148
Manufacturers' sales branches	22	15	4,262	9,615	550	12.9	8.7	181	269	6.3	1	216
Agents and brokers	5	16	2,930	3,831	76	2.6	8.8	15	32	1.1	-	4
All other types	11	11	2,307	3,353	506	21.9	22.5	143	193	8.4	4	410
YONKERS	82	74	15,539	27,695	2,489	16.0	12.0	761	1,223	7.9	9	1,542
Wholesalers proper	75	63	11,837	16,908	1,905	16.1	11.9	558	932	7.9	8	1,431
All other types	7	11	3,702	10,787	584	15.8	12.2	203	291	7.9	1	111

1/ For comparison purposes district and general sales offices have been included in manufacturers' sales branches.
2/ Includes 2 cooperative elevators with sales amounting to $189,000.

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NEW YORK

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	THE STATE										NEW YORK CITY										BUFFALO							
Total	21,899	13,442	1,481	339	1,626	842	628	433	994	2,114	16,836	10,401	1,468	211	1,103	672	559	377	965	1,180	913	565	119	72	25	37	38	57
Amusement and sporting goods	398	227	45	7	35	23	2	1	34	24	354	203	44	7	25	14	2	1	34	24	15	5	6	4	-	-	-	-
Cameras and motion picture eqp't. and supplies	27	19	-	1	4	-	-	-	-	3	24	17	-	1	3	-	-	-	-	3	-	-	-	-	-	-	-	-
Moving picture films	74	33	-	-	18	17	-	-	-	6	55	31	-	-	10	8	-	-	-	6	10	1	5	4	-	-	-	-
Sporting goods (general line)	24	19	-	-	-	-	-	-	4	1	16	11	-	-	-	-	-	-	4	1	1	1	-	-	-	-	-	-
Toys, novelties, and fireworks	204	105	43	5	8	5	-	-	28	10	198	99	43	5	8	5	-	-	28	10	-	-	-	-	-	-	-	-
All other	69	51	2	1	5	1	2	1	2	4	61	45	1	1	4	1	2	1	2	4	4	3	1	-	-	-	-	-
Automotive products	551	490	3	4	98	7	-	1	18	30	350	245	3	3	49	6	-	1	14	29	38	23	11	1	-	-	2	1
Automobiles and other motor vehicles	81	30	-	1	42	1	-	-	1	6	43	14	-	1	25	1	-	-	1	6	4	-	4	-	-	-	-	-
Automotive eqp't., accessories & parts	455	388	3	3	21	4	-	1	13	22	245	189	3	2	17	3	-	1	10	21	25	19	2	1	-	-	2	1
Tires and tubes	115	72	-	-	35	2	-	-	4	2	62	43	-	-	12	2	-	-	3	2	9	4	5	-	-	-	-	-
Chemicals	460	261	36	3	79	26	4	2	23	27	377	210	35	3	55	23	3	2	20	26	22	9	11	1	-	-	-	1
Dyestuffs	28	16	5	2	2	1	1	-	-	1	27	15	5	2	2	1	1	-	-	1	-	-	-	-	-	-	-	-
Explosives	3	1	-	-	1	-	-	-	-	1	2	-	-	-	1	-	-	-	-	1	-	-	-	-	-	-	-	-
Industrial chemicals	76	25	14	-	14	6	3	-	5	9	63	20	13	-	8	6	2	-	5	9	2	-	2	-	-	-	-	-
Naval stores	13	6	-	-	-	1	-	2	-	4	12	5	-	-	-	1	-	2	-	4	-	-	-	-	-	-	-	-
Paints and varnishes	217	155	6	-	36	8	-	-	9	3	164	116	6	-	23	8	-	-	8	3	15	8	7	-	-	-	-	-
All other	123	58	11	1	26	10	-	-	8	9	109	54	11	1	21	7	-	-	7	8	5	1	2	1	-	-	-	1
Clothing and furnishings	1,880	1,168	97	10	106	92	14	29	126	138	1,835	1,135	97	10	101	89	14	29	123	237	13	5	1	3	-	-	3	1
Clothing and furnishings (general line)	131	76	1	3	2	3	-	1	10	35	129	74	1	3	2	3	-	1	10	35	-	-	-	-	-	-	-	-
Clothing, men's and boys'	186	137	1	1	15	15	1	2	9	5	179	133	1	1	12	15	1	2	9	5	2	1	1	-	-	-	-	-
Clothing, women's and children's	474	309	11	-	26	6	4	5	17	96	470	305	11	-	26	6	4	5	17	96	1	1	-	-	-	-	-	-
Furnishings (general line)	120	69	6	-	10	11	1	4	9	10	117	66	6	-	10	11	1	4	9	10	-	-	-	-	-	-	-	-
Furnishings, men's and boys'	290	189	12	4	26	34	-	1	11	13	278	180	12	4	26	31	-	1	11	13	5	2	-	3	-	-	-	-
Furnishings, women's and children's	185	109	28	1	11	5	6	2	9	14	183	107	28	1	11	5	6	2	9	14	-	-	-	-	-	-	-	-
Hosiery	164	62	5	1	7	13	-	11	27	38	162	61	5	1	7	13	-	11	27	37	1	-	-	-	-	-	-	1
Millinery and millinery supplies	215	127	33	-	3	3	1	3	26	19	210	125	33	-	3	3	1	3	23	19	4	1	-	-	-	-	3	-
Shoes and other footwear	115	90	-	-	6	2	1	-	8	8	107	84	-	-	4	2	1	-	8	8	-	-	-	-	-	-	-	-
Coal	229	133	-	32	12	11	9	3	1	28	110	45	-	16	12	9	7	3	1	17	45	33	-	-	1	-	-	11
Drugs and drug sundries	341	212	37	7	32	10	2	-	18	23	308	186	37	7	26	10	2	-	17	23	8	8	2	-	-	-	-	-
Drugs (general line)	45	38	-	-	2	1	1	-	2	1	32	26	-	-	1	1	1	-	2	1	2	2	-	-	-	-	-	-
Drugs (specialty lines)	66	32	10	2	7	3	1	-	2	9	63	30	10	2	6	3	1	-	2	9	1	-	1	-	-	-	-	-
Patent medicines	23	9	3	-	2	2	-	-	1	6	20	6	3	-	2	2	-	-	1	6	1	1	-	-	-	-	-	-
Toilet articles and preparations	137	79	21	2	18	4	-	-	8	5	129	76	21	2	14	4	-	-	7	5	2	1	1	-	-	-	-	-
All other	70	54	3	3	3	-	-	-	5	2	64	48	3	3	3	-	-	-	5	2	2	2	-	-	-	-	-	-
Dry goods	2,627	1,645	287	33	95	63	65	78	119	242	2,550	1,592	287	31	91	61	65	78	114	241	12	9	1	1	-	-	-	1
Dry goods (general line)	158	90	16	2	3	3	-	6	3	35	140	75	[illegible]	-	2	3	-	6	3	35	3	2	-	-	-	-	-	1
Knit goods	217	139	3	1	10	10	-	6	14	34	209	131	3	1	10	10	-	6	14	34	1	1	-	-	-	-	-	-
Notions	490	299	90	7	32	14	1	8	25	14	475	290	90	7	30	12	1	8	23	14	5	4	-	1	-	-	-	-
Piece goods	1,434	869	159	5	46	34	51	52	68	150	1,420	859	159	5	45	34	51	52	66	149	3	2	1	-	-	-	-	-
All other	328	248	19	18	4	2	13	6	9	9	316	237	19	18	4	2	13	6	8	9	-	-	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NEW YORK

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	THE STATE										NEW YORK CITY										BUFFALO							
Electrical goods	565	338	9	13	57	51	2	3	61	31	406	221	9	12	45	36	2	3	48	30	45	25	8	6	-	-	5	1
Electrical appliances, eqp't. & supplies	448	264	8	4	52	46	2	3	52	17	324	178	8	4	42	32	2	3	39	16	35	17	6	6	-	-	5	1
Radios and radio equipment	95	56	1	9	2	5	-	-	8	14	76	39	1	8	2	4	-	-	8	14	2	2	-	-	-	-	-	-
Refrigerators	22	18	-	-	3	-	-	-	1	-	6	4	-	-	1	-	-	-	1	-	8	6	2	-	-	-	-	-
Farm products-raw materials	733	415	100	1	3	-	81	43	-	90	607	362	99	1	3	-	80	25	-	37	30	11	-	-	-	18	-	1
Cotton	11	3	-	-	-	-	3	2	-	3	10	2	-	-	-	-	3	2	-	3	-	-	-	-	-	-	-	-
Grain	36	22	-	-	-	-	5	2	-	7	12	4	-	-	-	-	5	1	-	2	9	8	-	-	-	1	-	-
Hides, skins, and furs (raw)	482	314	55	1	1	-	60	16	-	35	452	298	55	1	1	-	60	16	-	21	3	3	-	-	-	-	-	-
Horses and mules	8	2	-	-	-	-	1	2	-	3	2	-	-	-	-	-	1	-	-	1	2	-	-	-	-	2	-	-
Livestock	54	8	-	-	-	-	1	18	-	27	7	3	-	-	-	-	1	3	-	-	1	-	-	-	-	-	-	1
Silk (raw)	20	4	11	-	-	-	3	-	-	2	20	4	11	-	-	-	3	-	-	2	15	-	-	-	-	15	-	-
Tobacco (leaf)	70	41	18	-	1	-	6	1	-	3	66	37	18	-	1	-	6	1	-	3	-	-	-	-	-	-	-	-
Wool and mohair	9	3	3	-	-	-	-	1	-	2	8	3	2	-	-	-	-	1	-	2	-	-	-	-	-	-	-	-
All other	43	18	13	-	1	-	2	1	-	8	30	11	13	-	1	-	1	1	-	3	-	-	-	-	-	-	-	-
Farm products-consumer goods	2,056	1,495	29	33	27	1	83	136	-	252	1,407	1,107	26	17	12	1	69	117	-	58	104	73	1	-	4	17	-	9
Dairy products (general line)	161	82	-	2	3	-	2	-	-	72	60	48	-	-	3	-	2	-	-	7	11	8	-	-	-	-	-	3
Butter	16	13	-	-	1	-	1	-	-	1	15	12	-	-	1	-	1	-	-	1	-	-	-	-	-	-	-	-
Cheese	43	17	10	5	4	-	3	-	-	4	33	12	10	1	3	-	3	-	-	4	3	1	1	-	-	-	-	1
Milk and cream	91	68	-	8	-	-	-	-	-	15	43	35	-	4	-	-	-	-	-	4	3	3	-	-	-	-	-	-
All other dairy products	42	23	-	-	18	-	1	-	-	-	10	5	-	-	4	-	1	-	-	-	-	-	-	-	-	-	-	-
Poultry and poultry products	268	211	-	1	-	-	3	31	-	22	226	190	-	1	-	-	1	30	-	4	11	8	-	-	2	1	-	-
Dairy and poultry products	277	250	-	4	1	1	3	2	-	16	226	206	-	4	1	1	3	1	-	10	10	8	-	-	-	1	-	1
Fruits and vegetables (fresh)	1,143	823	16	13	-	-	68	102	-	121	779	592	13	7	-	-	56	85	-	26	66	45	-	-	2	15	-	4
All other	15	8	3	-	-	-	2	1	-	1	15	7	3	-	-	-	2	1	-	2	-	-	-	-	-	-	-	-
Farm supplies	131	86	7	1	6	6	12	6	1	6	48	18	7	1	5	4	6	6	-	1	13	9	1	1	2	-	-	-
Feed	67	49	1	1	-	-	6	5	1	4	12	4	1	1	-	-	1	5	-	-	5	3	-	-	2	-	-	-
Fertilizer	22	4	3	-	5	4	4	-	-	2	14	1	3	-	4	2	3	-	-	1	3	1	1	1	-	-	-	-
Seeds	38	31	3	-	1	-	2	1	-	-	20	13	3	-	1	-	2	1	-	-	5	5	-	-	-	-	-	-
All other	4	2	-	-	-	2	-	-	-	-	2	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	950	500	178	8	51	39	8	10	122	34	870	456	177	8	37	37	8	7	106	34	24	13	5	2	-	1	2	1
China, glassware and crockery	110	45	42	-	2	6	-	-	8	7	106	42	41	-	2	6	-	-	8	7	1	-	-	-	-	-	-	1
Floor coverings	132	62	45	1	6	7	-	2	7	2	116	53	45	1	3	5	-	-	7	2	7	3	1	2	-	1	-	-
Furniture	198	100	8	1	17	7	2	3	49	11	165	88	8	1	11	7	2	3	34	11	5	2	2	-	-	-	1	-
House furnishings (except as specified)	461	254	77	6	26	19	4	4	57	14	436	235	77	6	21	19	4	4	56	14	10	7	2	-	-	-	1	-
Musical instruments and sheet music	49	39	6	-	-	-	2	1	1	-	47	38	6	-	-	-	2	-	1	-	1	1	-	-	-	-	-	-
General merchandise	63	12	2	-	-	-	27	2	1	19	61	12	2	-	-	-	26	1	1	19	1	-	-	-	1	-	-	-
Groceries and foods (except farm products)	2,649	1,579	212	76	346	40	217	35	24	120	1,787	1,025	208	28	165	27	182	33	16	103	159	112	18	4	12	-	5	8
Groceries (general line	184	155	2	5	1	-	-	-	-	21	81	66	2	3	-	-	-	-	-	10	14	12	-	-	-	-	-	2
Confectionery and soft drinks	411	335	11	29	24	4	1	1	4	2	194	153	11	4	15	4	1	1	3	2	30	26	1	-	-	-	-	3
Fish and sea foods	205	166	10	-	2	-	3	20	-	4	170	134	10	-	2	-	3	20	-	1	6	6	-	-	-	-	-	-
Meats and meat products	478	337	1	7	115	-	4	4	-	10	326	253	1	5	52	-	4	3	-	8	37	34	2	-	-	-	-	1
Other food and grocery specialties	1,371	586	188	35	204	36	209	10	20	83	1,016	419	184	16	96	23	174	9	13	82	72	34	15	4	12	-	5	2

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NEW YORK

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
	THE STATE									
Hardware	298	196	12	1	23	10	1	1	34	20
Hardware (general line)	78	66	2	-	2	-	-	1	2	4
Hardware (specialty lines)	220	130	10	1	20	10	1	-	32	16
Jewelry and optical goods	828	587	159	6	28	8	20	1	5	17
Jewelry (general line)	309	285	6	4	1	-	8	1	-	6
Clocks and watches	103	55	44	1	1	1	-	-	-	1
Diamonds and other precious stones	177	91	71	2	-	-	11	-	-	2
Other jewelry specialties	170	110	34	1	10	6	1	-	3	5
Optical goods	69	44	3	-	16	1	-	-	2	3
Lumber and building materials (other than Metal)	485	312	20	13	38	37	5	9	26	25
Lumber and millwork	157	107	7	12	1	4	4	7	9	6
Asbestos products	20	6	-	-	6	6	-	-	-	2
Brick and tile	47	19	2	1	6	7	1	1	5	5
Cement	26	14	2	-	5	5	-	-	-	-
Glass	82	59	5	-	7	3	-	-	3	5
All other	153	107	4	-	13	12	-	1	9	7
Machinery, eqp't. and supplies (except electrical)	1,871	985	60	7	341	191	12	2	221	52
Commercial machinery, eqp't. & supplies	372	224	3	2	78	32	1	-	27	5
Office eqp't. and supplies (except furniture)	130	41	2	2	56	22	1	-	6	-
Store equipment and supplies	59	41	-	-	10	1	-	-	6	1
All other	183	142	1	-	12	9	-	-	15	4
Construction machinery, eqp't. & supplies	65	22	1	-	17	18	-	-	7	-
Construction machinery	11	5	-	-	1	4	-	-	1	-
Road machinery and equipment	9	3	-	-	2	2	-	-	2	-
All other	45	14	1	-	14	12	-	-	4	-
Farm and dairy machinery and equipment	60	21	1	-	25	9	-	-	2	2
Industrial machinery, eqp't. & supplies	762	321	27	3	135	98	4	1	139	34
Bottles and bottling equipment	61	50	2	1	3	1	1	-	3	-
Machine tools	30	8	1	-	2	5	-	-	11	3
Mechanical rubber goods	32	12	-	-	6	4	-	-	9	1
Mill and mine supplies (general line)	62	47	1	-	2	5	-	-	5	2
All other	577	204	23	2	122	83	3	1	111	28
Professional equipment and supplies	228	150	25	-	32	5	1	-	12	3
Dental equipment and supplies	48	39	2	-	4	-	-	-	1	2
Surgical, medical and hospital eqp't. and supplies	83	57	6	-	13	1	1	-	5	-
All other	97	54	17	-	15	4	-	-	6	1

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
	NEW YORK CITY									
Hardware	246	145	12	1	22	10	1	1	34	20
Hardware (general line)	40	28	2	-	3	-	-	1	2	4
Hardware (specialty lines)	206	117	10	1	19	10	1	-	32	16
Jewelry and optical goods	777	542	158	8	18	8	20	1	5	17
Jewelry (general line)	291	265	6	4	1	-	8	1	-	6
Clocks and watches	100	52	44	1	1	1	-	-	-	1
Diamonds and other precious stones	176	90	71	2	-	-	11	-	-	2
Other jewelry specialties	167	108	34	1	9	6	1	-	3	5
Optical goods	43	27	3	-	7	1	-	-	2	3
Lumber and building materials (other than Metal)	326	199	19	10	19	28	3	9	16	23
Lumber and millwork	103	66	6	9	1	3	2	7	3	6
Asbestos products	12	5	-	-	2	5	-	-	-	-
Brick and tile	41	15	2	1	5	6	1	1	5	5
Cement	17	8	2	-	3	4	-	-	-	-
Glass	62	46	5	-	1	2	-	-	3	5
All other	91	59	4	-	7	8	-	1	5	7
Machinery, eqp't. and supplies (except electrical)	1,465	778	60	6	230	140	10	2	187	52
Commercial machinery, eqp't. & supplies	277	193	3	2	35	15	1	-	23	5
Office eqp't. and supplies (except furniture)	76	38	2	2	21	7	1	-	5	-
Store equipment and supplies	51	37	-	-	7	1	-	-	5	1
All other	150	118	1	-	7	7	-	-	13	4
Construction machinery, eqp't. & supplies	43	15	1	-	11	11	-	-	5	-
Construction machinery	8	4	-	-	1	2	-	-	1	-
Road machinery and equipment	7	2	-	-	1	2	-	-	2	-
All other	28	9	1	-	9	7	-	-	2	-
Farm and dairy machinery and equipment	14	5	1	-	-	6	-	-	-	2
Industrial machinery, eqp't. & supplies	624	247	27	3	114	78	3	1	117	34
Bottles and bottling equipment	50	39	2	1	3	1	1	-	3	-
Machine tools	25	6	1	-	2	4	-	-	9	3
Mechanical rubber goods	27	11	—	-	5	3	-	—	7	1
Mill and mine supplies (general line)	31	19	1	-	2	4	-	-	3	2
All other	491	172	23	2	102	66	2	1	95	28
Professional equipment and supplies	193	121	25	-	28	5	1	-	10	3
Dental equipment and supplies	39	30	2	-	4	-	-	-	1	2
Surgical, medical and hospital eqp't. and supplies	72	50	6	-	10	1	1	-	4	-
All other	82	41	17	—	14	4	-	-	5	1

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
	BUFFALO							
Hardware	6	6	-	-	-	-	-	-
Hardware (general line)	4	4	-	-	-	-	-	-
Hardware (specialty lines)	2	2	-	-	-	-	-	-
Jewelry and optical goods	9	8	1	-	-	-	-	-
Jewelry (general line)	4	4	-	-	-	-	-	-
Clocks and watches	-	-	-	-	-	-	-	-
Diamonds and other precious stones	1	1	-	-	-	-	-	-
Other jewelry specialties	-	-	-	-	-	-	-	-
Optical goods	4	3	1	-	-	-	-	-
Lumber and building materials (other than Metal)	46	29	7	5	2	-	1	2
Lumber and millwork	18	15	-	-	2	-	-	-
Asbestos products	4	1	1	1	-	-	-	1
Brick and tile	3	1	1	1	-	-	-	-
Cement	3	2	1	-	-	-	-	-
Glass	7	5	1	1	-	-	-	-
All other	11	5	3	2	-	-	1	-
Machinery, eqp't. and supplies (except electrical)	118	49	29	23	2	-	15	-
Commercial machinery, eqp't. & supplies	24	7	10	6	-	-	1	-
Office eqp't. and supplies (except furniture)	12	-	8	4	-	-	-	-
Store equipment and supplies	2	1	1	-	-	-	-	-
All other	10	6	1	2	-	-	1	-
Construction machinery, eqp't. & supplies	7	2	2	2	-	-	1	-
Construction machinery	1	-	-	1	-	-	-	-
Road machinery and equipment	1	1	-	-	-	-	-	-
All other	5	1	2	1	-	-	1	-
Farm and dairy machinery and equipment	5	2	1	1	-	-	1	-
Industrial machinery, eqp't. & supplies	51	18	9	13	1	-	10	-
Bottles and bottling equipment	3	3	-	-	-	-	-	-
Machine tools	2	1	-	1	-	-	-	-
Mechanical rubber goods	4	-	1	1	-	-	2	-
Mill and mine supplies (general line)	6	5	-	1	-	-	-	-
All other	36	9	8	10	1	-	8	-
Professional equipment and supplies	8	7	1	-	-	-	-	-
Dental equipment and supplies	2	2	-	-	-	-	-	-
Surgical, medical and hospital eqp't. and supplies	2	1	1	-	-	-	-	-
All other	4	4	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. -- STATE OF NEW YORK

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	THE STATE									
Service equipment and supplies	262	192	3	2	43	6	-	1	12	3
Barber and beauty parlor	104	92	1	1	5	2	-	-	2	1
Laundry	31	20	-	-	8	-	-	-	2	1
All other	127	80	2	1	30	4	-	1	8	1
Transportation equipment and supplies	122	55	-	-	11	23	6	-	22	5
Aircraft and aeronautics eqp't/, and supplies	3	1	-	-	-	-	-	-	-	2
Railroad equipment and supplies	59	7	-	-	7	20	2	-	20	3
All other	60	47	-	-	4	3	4	-	2	-
Metals (except scrap)	391	158	21	1	51	76	11	2	40	31
Copper	8	3	-	-	1	-	1	-	2	1
Iron and steel	241	82	15	-	31	59	7	2	25	20
Sheet metal products	31	23	-	-	3	1	-	-	3	1
Other metal and metal works	111	50	6	1	16	16	3	-	10	9
Paper and its products	780	584	21	11	39	57	8	1	32	27
Paper and its products (general line)	142	108	2	-	5	10	1	-	10	6
Paper and its products (specialty lines)	421	297	10	6	24	43	5	-	19	17
Stationery and stationery supplies	186	152	7	5	9	4	2	1	3	3
Wall paper	31	27	2	-	1	-	-	-	-	1
Petroleum and its products	818	105	1	9	4	5	10	4	1	679
Plumbing and heating eqp't. & supplies	415	292	1	1	59	25	2	-	28	7
Heating equipment (general line)	24	2	-	-	7	12	-	-	3	-
Pipe, valves and fittings	24	13	-	-	3	3	-	-	3	2
Plumbing and heating eqp't. (general line)	178	148	-	-	27	-	-	-	1	2
Stoves and ranges	21	18	-	-	2	-	-	-	1	-
All other	168	111	1	1	20	10	2	-	20	3
Tobacco and its products (except leaf)	308	242	5	12	23	8	-	-	5	13
Waste materials	473	455	-	3	-	-	6	3	1	5
Iron and steel scrap	61	57	-	2	-	-	1	-	-	1
Junk and scrap (general line)	236	229	-	1	-	-	3	1	-	2
Waste paper, rags, and rubber	176	169	-	-	-	-	2	2	1	2
All other products	1,499	969	140	45	73	56	27	61	54	74
Bags and bagging	34	25	2	-	1	1	3	-	1	1
Beer	165	125	-	20	13	-	-	-	6	1
Books and periodicals	66	48	2	4	4	3	-	-	3	2
Cordage and twine	27	15	3	-	4	1	-	-	2	2
Flowers and nursery stock	110	72	3	-	-	-	-	32	-	3
Forest products (except lumber)	93	53	10	1	7	8	3	1	4	6
Leather	126	87	8	-	7	5	1	6	6	6
Leather goods	203	169	9	1	7	5	-	1	7	4
Newspapers and magazines	78	40	5	9	3	7	2	5	3	4
Oils and greases (animal and vegetable)	38	11	9	-	2	5	6	2	-	3
Rubber, crude	19	2	10	-	-	-	4	-	1	2
Rubber goods (general line)	18	7	1	-	8	1	-	-	-	1
Wines and spiritous loquors	102	48	39	1	7	1	1	1	2	2
Yarn	64	33	3	-	1	7	4	8	2	6
Miscellaneous kinds of business	356	234	36	9	9	12	3	5	17	31

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	NEW YORK CITY									
Service equipment and supplies	206	152	3	1	32	4	-	1	10	3
Barber and beauty parlor	76	66	1	1	5	-	-	-	2	1
Laundry	27	19	-	-	5	-	-	-	2	1
All other	103	67	2	-	22	4	-	1	6	1
Transportation equipment and supplies	108	45	-	-	10	21	5	-	22	5
Aircraft and aeronautics eqp't/, and supplies	2	-	-	-	-	-	-	-	-	2
Railroad equipment and supplies	55	6	-	-	6	18	2	-	20	3
All other	51	39	-	-	4	3	3	-	2	-
Metals (except scrap)	322	130	21	1	42	51	11	2	36	28
Copper	8	3	-	-	1	-	1	-	2	1
Iron and steel	195	67	15	-	26	38	7	2	23	17
Sheet metal products	26	19	-	-	2	1	-	-	3	1
Other metal and metal works	93	41	6	1	13	12	3	-	8	9
Paper and its products	664	483	21	10	35	52	8	1	27	27
Paper and its products (general line)	110	80	2	-	4	9	1	-	8	6
Paper and its products (specialty lines)	374	259	10	5	22	40	5	-	16	17
Stationery and stationery supplies	166	133	7	5	9	3	2	1	3	3
Wall paper	14	11	2	-	-	-	-	-	-	1
Petroleum and its products	98	34	1	1	4	5	7	-	-	46
Plumbing and heating eqp't. & supplies	258	182	1	1	32	15	1	-	19	7
Heating equipment (general line)	10	1	-	-	5	3	-	-	1	-
Pipe, valves and fittings	22	11	-	-	3	3	-	-	3	2
Plumbing and heating eqp't. (general line)	85	74	-	-	8	-	-	-	1	2
Stoves and ranges	14	11	-	-	2	-	-	-	1	-
All other	127	85	1	1	14	9	1	-	13	3
Tobacco and its products (except leaf)	154	106	5	4	22	3	-	-	4	10
Waste materials	295	280	-	3	-	-	6	3	1	2
Iron and steel scrap	28	25	-	2	-	-	1	-	-	-
Junk and scrap (general line)	135	128	-	1	-	-	3	1	-	2
Waste paper, rags, and rubber	132	127	-	-	-	-	2	2	1	-
All other products	1,151	705	139	22	53	43	26	52	42	69
Bags and bagging	30	22	2	-	-	1	3	-	1	1
Beer	45	35	-	5	2	-	-	-	3	-
Books and periodicals	64	46	2	4	4	3	-	-	3	2
Cordage and twine	25	14	3	-	3	1	-	-	2	2
Flowers and nursery stock	88	52	3	-	-	-	-	32	-	1
Forest products (except lumber)	83	45	10	1	6	8	2	1	4	6
Leather	106	74	7	-	6	5	1	5	3	5
Leather goods	171	140	9	1	7	5	-	1	4	4
Newspapers and magazines	33	12	5	5	3	1	2	1	2	2
Oils and greases (animal and vegetable)	34	10	9	-	2	4	6	1	-	2
Rubber, crude	19	2	10	-	-	-	4	-	1	2
Rubber goods (general line)	14	5	1	-	6	1	-	-	-	1
Wines and spiritous loquors	89	38	39	-	6	1	1	-	2	2
Yarn	61	32	3	-	1	6	4	7	2	6
Miscellaneous kinds of business	289	178	36	6	7	7	3	4	15	33

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	BUFFALO							
Service equipment and supplies	19	10	6	1	-	-	2	-
Barber and beauty parlor	6	5	-	1	-	-	-	-
Laundry	2	-	2	-	-	-	-	-
All other	11	5	4	-	-	-	2	-
Transportation equipment and supplies	4	3	-	-	1	-	-	-
Aircraft and aeronautics eqp't/, and supplies	-	-	-	-	-	-	-	-
Railroad equipment and supplies	1	1	-	-	-	-	-	-
All other	3	2	-	-	1	-	-	-
Metals (except scrap)	28	9	6	11	-	-	1	1
Copper	-	-	-	-	-	-	-	-
Iron and steel	20	6	3	9	-	-	1	1
Sheet metal products	2	1	1	-	-	-	-	-
Other metal and metal works	6	2	2	2	-	-	-	-
Paper and its products	26	22	1	2	-	-	-	1
Paper and its products (general line)	3	3	-	-	-	-	-	-
Paper and its products (specialty lines)	11	9	-	1	-	-	-	1
Stationery and stationery supplies	5	4	-	1	-	-	-	-
Wall paper	7	6	1	-	-	-	-	-
Petroleum and its products	16	1	-	-	1	-	-	14
Plumbing and heating eqp't. & supplies	22	9	6	5	-	-	2	-
Heating equipment (general line)	4	-	-	4	-	-	-	-
Pipe, valves and fittings	-	-	-	-	-	-	-	-
Plumbing and heating eqp't. (general line)	8	5	3	-	-	-	-	-
Stoves and ranges	-	-	-	-	-	-	-	-
All other	10	4	3	1	-	-	2	-
Tobacco and its products (except leaf)	31	28	-	1	-	-	-	2
Waste materials	27	27	-	-	-	-	-	-
Iron and steel scrap	5	5	-	-	-	-	-	-
Junk and scrap (general line)	14	14	-	-	-	-	-	-
Waste paper, rags, and rubber	8	8	-	-	-	-	-	-
All other products	55	44	4	2	-	1	2	2
Bags and bagging	3	2	1	-	-	-	-	-
Beer	8	7	-	-	-	-	1	-
Books and periodicals	1	1	-	-	-	-		
Cordage and twine	-	-	-	-	-	-	-	-
Flowers and nursery stock	5	5	-	-	-	-	-	-
Forest products (except lumber)	5	4	1	-	-	-	-	-
Leather	1	1	-	-	-	-	-	-
Leather goods	7	7	-	-	-	-	-	-
Newspapers and magazines	5	3	-	1	-	-	-	1
Oils and greases (animal and vegetable)	3	1	-	1	-	1	-	-
Rubber, crude	-	-	-	-	-	-	-	-
Rubber goods (general line)	2	1	1	-	-	-	-	-
Wines and spiritous loquors	2	1	1	-	-	-	-	-
Yarn	-	-	-	-	-	-	-	-
Miscellaneous kinds of business	13	11	-	-	-	-	1	1

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NEW YORK

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	THE STATE	NEW YORK CITY	BUFFALO
Exporters	180	180	-
Cameras and motion picture equipment and supplies	1	1	-
Moving picture films	4	4	-
Automobiles and other motor vehicles	2	2	-
Explosives	1	1	-
Naval stores	2	2	-
Paints and varnishes	1	1	-
Other chemicals	1	1	-
Clothing and furnishings (general line)	6	6	-
Clothing, women's and children's	2	2	-
Furnishings (general line)	1	1	-
Furnishings, women's and children's	1	1	-
Shoes and other footwear	2	2	-
Coal	2	2	-
Patent medicines	1	1	-
Dry goods (general line)	6	6	-
Knit goods	2	2	-
Notions	1	1	-
Piece goods	25	25	-
Electrical appliances, eqp't. and supplies	1	1	-
Radios and radio equipment	7	7	-
Cotton	2	2	-
Grain	1	1	-
Hides, skins, and furs (raw)	9	9	-
Tobacco (leaf)	1	1	-
Dairy and poultry products	1	1	-
Fruits and vegetables (fresh)	7	7	-
Furniture	1	1	-
House furnishings (except as specified)	1	1	-
General merchandise	5	5	-
Meats and meat products	2	2	-
Other food and grocery specialties	23	23	-
Hardware (general line)	1	1	-
Hardware (specialty lines)	3	3	-
Jewelry (general line)	1	1	-
Optical goods	2	2	-
Lumber and millwork	1	1	-
Glass	1	1	-
Other office eqp't. and supplies (except furniture)	1	1	-
Other industrial machinery, equipment and supplies	7	7	-
Aircraft and aeronautical eqp't. and supplies	1	1	-

Type of Establishment Kind of Business	THE STATE	NEW YORK CITY	BUFFALO
Exporters (continued)			
Iron and steel	2	2	-
Other metal and metal works	1	1	-
Paper and its products (general line)	1	1	-
Paper and its products (specialty lines)	3	3	-
Stationery and stationery supplies	2	2	-
Wall paper	1	1	-
Petroleum and its products	3	3	-
Pipe, valves and fittings	1	1	-
Plumbing and heating eqp't. (general line)	2	2	-
Tobacco and its products (except leaf)	2	2	-
Junk and scrap (general line)	1	1	-
Bags and bagging	1	1	-
Cordage and twine	1	1	-
Forest products (except lumber)	1	1	-
Leather	2	2	-
Leather goods	4	4	-
Newspapers and magazines	2	2	-
Yarn	1	1	-
Miscellaneous kinds of business	9	9	-
Export agents	147	146	-
Cameras and motion picture equipment and supplies	2	2	-
Moving picture films	2	2	-
Other amusement and sporting goods	1	1	-
Automobiles and other motor vehicles	4	4	-
Automotive equipment, accessories and parts	17	17	-
Tires and tubes	1	1	-
Industrial chemicals	2	2	-
Other chemicals	1	1	-
Clothing and furnishings (general line)	1	1	-
Clothing, women's and children's	1	1	-
Furnishings,(general line)	1	1	-
Furnishings, women's and children's	1	1	-
Shoes and other footwear	2	2	-
Drugs (specialty lines)	2	2	-
Patent medicines	2	2	-
Toilet articles and preparations	1	1	-
Other drugs and drug sundries	1	1	-
Dry goods (general line)	7	7	-
Knit goods	1	1	-
Piece goods	4	4	-
Electrical appliances, equipment and supplies	8	8	-
Radios and radio equipment	4	4	-
Cotton	1	1	-

Type of Establishment Kind of Business	THE STATE	NEW YORK CITY	BUFFALO
Export agents (continued)			
Grain	1	1	-
Hides, skins, and furs (raw)	1	1	-
Tobacco (leaf)	1	1	-
Fruits and vegetables (fresh)	3	3	-
General merchandise	9	9	-
Confectionery and soft drinks	1	1	-
Meats and meat products	1	1	-
Other food and grocery specialties	7	6	-
Hardware (general line)	1	1	-
Hardware (specialty lines)	6	6	-
Other office equipment and supplies	1	1	-
Farm and dairy machinery and equipment	2	2	-
Machine tools	3	3	-
Mechanical rubber goods	1	1	-
Mill and mine supplies (general line)	2	2	-
Other industrial machinery, equipment and supplies	12	12	-
Dental equipment and supplies	1	1	-
Other professional equipment and supplies	1	1	-
Other service equipment and supplies	1	1	-
Aircraft and aeronautical equipment and supplies	1	1	-
Railroad equipment and supplies	3	3	-
Copper	1	1	-
Iron and steel	2	2	-
Paper and its products (general line)	1	1	-
Paper and its products (specialty lines)	3	3	-
Stationery and stationery supplies	1	1	-
Petroleum and its products	5	5	-
Other plumbing and heating equipment and supplies	1	1	-
Forest products (except lumber)	1	1	-
Rubber, crude	1	1	-
Miscellaneous kinds of business	6	6	-
Import agents	130	127	-
Toys, novelties and fireworks	6	6	-
Other amusement and sporting goods	1	1	-
Automotive equipment, accessories and parts	1	-	-
Industrial chemicals	4	4	-
Paints and varnishes	1	1	-
Other chemicals	4	4	-
Furnishings, men's and boys'	1	1	-
Millinery and millinery supplies	4	4	-
Shoes and other footwear	1	1	-

1/ The "All other types" consists of the following:

WHOLESALE DISTRIBUTION: 1933

Tab 2 B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	21,899	$8,333,836	$788,194	9.5	194,591	$368,116	$6,860	$590,737
Wholesalers proper	15,442	3,227,427	435,522	13.5	113,940	202,431	4,519	444,643
Manufacturers' sales branches	2,468	2,136,075	228,617	10.7	50,696	105,979	1,419	103,292
Agents and brokers	2,970	2,468,192	77,386	3.1	16,669	39,856	509	13,591
All other types	1,019	502,142	46,669	9.3	13,286	19,870	413	29,211
WHOLESALERS PROPER								
WHOLESALE MERCHANTS	13,442	2,347,263	352,427	15.0	96,781	167,725	3,966	312,497
Amusement and sporting goods	227	31,594	7,071	22.4	1,567	3,315	45	3,265
Cameras and motion picture equipment and supplies	19	701	197	-	53	104	2	164
Moving picture films	33	12,425	2,795	-	213	1,279	16	462
Sporting goods (general line)	19	4,128	1,145	-	425	573	7	332
Toys, novelties, and fireworks	105	7,125	1,479	-	525	750	8	974
All other	51	7,215	1,455	-	350	609	13	1,333
Automotive products	490	56,747	11,380	20.1	3,882	5,821	80	9,008
Automobiles and other motor vehicles	30	20,099	2,401	-	770	1,184	21	896
Automotive equipment, accessories and parts	388	27,113	7,524	-	2,713	4,004	56	6,595
Tires and tubes	72	9,535	1,455	-	399	633	3	1,517
Chemicals	261	66,109	14,082	21.3	2,473	4,862	68	9,625
Dyestuffs	16	11,209	3,443	-	686	1,576	5	2,928
Industrial chemicals	25	11,714	1,021	-	240	496	7	1,233
Naval stores	6	5,202	200	-	57	86	-	131
Paints and varnishes	155	11,472	3,226	-	1,011	1,571	43	3,125
All other	59	26,512	6,192	-	479	1,133	13	2,208
Clothing and furnishings	1,168	174,181	27,039	15.5	7,589	13,651	426	20,453
Clothing and furnishings (general line)	76	12,922	1,703	-	372	546	45	1,862
Clothing, men's and boys'	137	12,826	2,042	-	530	1,170	23	2,281
Clothing, women's and children's	309	69,564	11,637	-	3,269	6,447	219	4,639
Furnishings (general line)	69	7,104	1,085	-	377	533	23	1,407
Furnishings, men's and boys'	189	15,060	2,531	-	770	1,078	56	2,204
Furnishings, women's and children's	109	9,261	1,504	-	432	644	29	2,134
Hosiery	52	12,329	1,094	-	299	508	2	1,429
Millinery and millinery supplies	127	12,848	2,336	-	832	1,226	17	1,179
Shoes and other footwear	90	22,267	3,107	-	708	1,399	12	3,328
Coal	133	61,041	6,274	10.3	1,420	2,419	188	3,321
Drugs and drug sundries	212	55,600	10,760	19.4	2,982	4,987	38	10,431
Drugs (general line)	38	28,713	4,633	-	1,583	2,395	7	4,432
Drugs (specialty lines)	32	10,370	1,890	-	302	793	5	4,279
Patent medicines	9	572	104	-	33	31	1	43
Toilet articles and preparations	79	8,497	2,922	-	740	1,219	20	1,014
All other	54	7,448	1,211	-	324	549	4	663
Dry goods	1,645	445,927	51,244	11.5	12,708	24,318	354	74,473
Dry goods (general line)	90	38,356	4,875	-	1,684	2,632	31	5,293
Knit goods	139	29,236	4,217	-	1,215	2,063	21	4,472
Notions	299	30,055	6,050	-	2,016	3,272	50	5,753
Piece goods	869	330,141	33,299	-	7,084	15,054	222	55,362
All other	248	18,139	2,803	-	757	1,297	20	3,593
Electrical goods	338	46,362	9,681	20.9	3,186	5,103	86	7,051
Electrical appliances eqp't. & supplies	264	33,685	6,935	-	2,334	3,728	85	5,639
Radio and radio equipment	56	6,537	1,410	-	391	656	3	794
Refrigerators	18	6,140	1,336	-	461	719	-	618

TABLE 2A. - STATE OF NEW YORK

WHOLESALE DISTRIBUTION: 1933

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	THE STATE	NEW YORK CITY	BUFFALO
Other agents (continued)			
Other industrial machinery, eqp't. and supplies	3	3	-
Laundry equipment and supplies	1	1	-
Miscellaneous kinds of business	6	6	-
Assemblers and country buyers	192	23	2
Grain	2	-	-
Hides, skins, and furs (raw)	16	4	-
Horses and mules	2	-	-
Livestock	24	-	-
Tobacco (leaf)	1	1	-
Other farm products-raw materials	4	-	-
Dairy products (general line)	14	2	2
Butter	1	1	-
Milk and cream	9	2	-
Poultry and poultry products	20	3	-
Dairy and poultry products	4	2	-
Fruits and vegetables (fresh)	80	-	-
Feed	2	-	-
Fertilizer	1	-	-
Groceries (general line)	1	-	-
Fish and sea foods	3	3	-
Other food and grocery specialties	1	1	-
Iron and steel scrap	1	-	-
Waste paper, rags and rubber	2	-	-
Flowers and nursery stock	2	2	-
Forest products (except lumber)	1	1	-
Oils and greases (animal and vegetable)	1	1	-
Miscellaneous kinds of business	-	-	-

Type of Establishment Kind of Business	THE STATE	NEW YORK CITY	BUFFALO
Cooperative marketing associations	91	19	5
Livestock	1	-	1
Other farm products-raw materials	1	-	-
Dairy products (general line)	57	4	1
Milk and cream	2	-	-
Poultry and poultry products	2	1	-
Dairy and poultry products	10	7	1
Fruits and vegetables (fresh)	15	5	2
Other farm products-consumer goods	1	1	-
Feed	1	-	-
Flowers and nursery stock	1	1	-
Elevators	4	-	-
Grain	3	-	-
Feed	1	-	-
Cream stations	6	3	-
Dairy products (general line)	1	1	-
Milk and cream	4	2	-
Dairy and poultry products	1	-	-
Bulk tank stations (petroleum)	664	33	14
Chain store warehouses	62	42	4
Clothing furnishings (general line)	2	2	-
Shoes and other footwear	1	1	-
Drugs (general line)	1	1	-
Dry goods (general line)	4	4	-
Fruits and vegetables (fresh)	9	4	1
General merchandise	1	1	-
Groceries (general line)	20	10	1

Type of Establishment Kind of Business	THE STATE	NEW YORK CITY	BUFFALO
Chain store warehouses (continued			
Meats and meat products	4	2	1
Other food and grocery specialties	8	8	-
Hardware (general line)	1	1	-
Tobacco and its products (except leaf)	10	7	1
Wines and spiritous liquors	1	1	-
Importers	-	-	2
Fruits and vegetables (fresh)	-	-	1
China, glassware and crockery	-	-	1
Limited function wholesalers	-	-	18
Automotive equipment, accessories and parts	-	-	1
Coal	-	-	4
Dry goods (general line)	-	-	1
Cheese	-	-	1
Groceries (general line)	-	-	1
Confectionery and soft drinks	-	-	3
Other food and grocery specialties	-	-	2
Lumber and millwork	-	-	1
Paper and its products (specialty lines)	-	-	1
Tobacco and its products (except leaf)	-	-	1
Newspapers and magazines	-	-	1
Miscellaneous kinds of business	-	-	1

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	21,899	$8,333,836	$788,194	9.5	194,591	$368,116	$6,060	$590,737
Wholesalers proper	15,442	3,227,427	435,522	13.5	113,940	202,431	4,519	444,643
Manufacturers' sales branches	2,468	2,136,075	228,617	10.7	50,696	105,979	1,419	103,292
Agents and brokers	2,970	2,468,192	77,386	3.1	16,669	39,856	509	13,591
All other types	1,019	502,142	46,669	9.3	13,286	19,870	413	29,211
WHOLESALERS PROPER								
WHOLESALE MERCHANTS	13,442	2,347,263	352,427	15.0	96,781	167,725	3,966	312,497
Amusement and sporting goods	227	31,594	7,071	22.4	1,567	3,315	46	3,265
Cameras and motion picture equipment and supplies	19	701	197	-	53	104	2	154
Moving picture films	33	12,425	2,795	-	213	1,279	16	462
Sporting goods (general line)	19	4,128	1,145	-	426	573	7	332
Toys, novelties, and fireworks	105	7,125	1,479	-	525	750	8	974
All other	51	7,215	1,455	-	350	609	13	1,333
Automotive products	490	56,747	11,380	20.1	3,882	5,821	80	9,008
Automobiles and other motor vehicles	30	20,099	2,401	-	770	1,184	21	895
Automotive equipment, accessories and parts	388	27,113	7,524	-	2,713	4,004	56	6,595
Tires and tubes	72	9,535	1,455	-	399	633	3	1,517
Chemicals	261	66,109	14,082	21.3	2,473	4,862	58	9,625
Dyestuffs	16	11,209	3,443	-	586	1,576	5	2,928
Industrial chemicals	25	11,714	1,021	-	240	496	7	1,233
Naval stores	6	5,202	200	-	57	86	-	131
Paints and varnishes	155	11,472	3,226	-	1,011	1,571	43	3,125
All other	59	26,512	6,192	-	479	1,133	13	2,208
Clothing and furnishings	1,168	174,181	27,039	15.5	7,589	13,651	425	20,453
Clothing and furnishings (general line)	76	12,922	1,703	-	372	546	45	1,862
Clothing, men's and boys'	137	12,826	2,042	-	530	1,170	23	2,281
Clothing, women's and children's	309	69,564	11,637	-	3,269	6,447	219	4,639
Furnishings (general line)	59	7,104	1,085	-	377	553	23	1,407
Furnishings, men's and boys'	189	15,060	2,531	-	770	1,078	55	2,204
Furnishings, women's and children's	109	9,261	1,504	-	432	644	29	2,134
Hosiery	52	12,329	1,094	-	299	508	2	1,429
Millinery and millinery supplies	127	12,848	2,336	-	832	1,226	17	1,179
Shoes and other footwear	90	22,267	3,107	-	708	1,399	12	3,328
Coal	133	61,041	6,274	10.3	1,420	2,419	188	3,321
Drugs and drug sundries	212	55,600	10,760	19.4	2,982	4,987	38	10,431
Drugs (general line)	38	28,713	4,633	-	1,583	2,395	7	4,432
Drugs (specialty lines)	32	10,370	1,890	-	702	793	5	4,279
Patent medicines	9	572	104	-	33	31	1	43
Toilet articles and preparations	79	8,497	2,922	-	740	1,219	20	1,014
All other	54	7,448	1,211	-	324	549	4	663
Dry goods	1,645	445,927	51,244	11.5	12,708	24,318	354	74,473
Dry goods (general line)	90	38,356	4,875	-	1,654	2,632	31	5,293
Knit goods	139	29,236	4,217	-	1,215	2,063	21	4,472
Notions	299	30,055	6,050	-	2,016	3,272	60	5,753
Piece goods	869	330,141	33,299	-	7,084	15,054	222	55,362
All other	248	18,139	2,803	-	757	1,297	20	3,593
Electrical goods	338	46,362	9,681	20.9	3,186	5,103	88	7,051
Electrical appliances eqp't. & supplies	264	33,685	6,935	-	2,334	3,728	85	5,639
Radio and radio equipment	56	6,537	1,410	-	391	656	3	794
Refrigerators	18	6,140	1,336	-	461	719	-	618

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK [illegible] BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

[All values expressed in thousands of dollars]

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Sales	Total Expenses		Full-time employees (average)	Pay Roll		Stocks on hand (end of year)
			Amount	Per cent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Farm products-raw materials	415	[illegible]	[illegible]	11.4	1,369	$3,008	$99	$16,364
Cotton	3	526	[illegible]	-	5	17	-	150
Grain	22	7,361	1,828	-	278	497	3	3,227
Hides, skins, and furs (raw)	314	[illegible]	4,834	-	750	1,760	65	9,229
Livestock	[illegible]	[illegible]	54	-	13	22	1	[illegible]
Silk (raw)	4	2,915	105	-	27	[illegible]	1	253
Tobacco (leaf)	41	7,743	[illegible]	-	125	374	19	3,142
Wool and mohair	3	[illegible]	377	-	120	189	-	143
All other	20	1,581	212	-	51	81	10	177
Farm products-consumer goods	1,495	369,535	39,271	10.6	9,403	16,655	333	7,642
Dairy products (general line)	82	[illegible]	4,708	-	1,294	2,293	10	[illegible]
Butter	13	7,091	[illegible]	-	[illegible]	129	-	123
Cheese	17	6,269	1,173	-	230	365	-	[illegible]
Milk and cream	58	15,313	3,431	-	[illegible]	1,381	5	316
All other dairy products	23	2,443	538	-	157	212	7	279
Poultry and poultry products	211	46,178	3,527	-	749	1,569	36	[illegible]
Dairy and poultry products	250	91,760	7,412	-	1,946	3,570	45	2,134
Fruits and vegetables (fresh)	823	171,801	18,113	-	4,136	7,116	[illegible]	2,576
All other	8	404	[illegible]	-	15	20	1	26
Farm supplies	86	31,091	4,066	13.1	1,388	1,882	44	3,917
Feed	49	24,252	1,965	-	675	1,059	10	1,740
Seeds	31	4,987	1,887	-	681	744	[illegible]	2,142
All other	6	1,762	214	-	32	79	[illegible]	35
Furniture and house furnishings	500	53,908	12,458	23.1	4,206	6,341	129	12,459
China, glassware and crockery	45	4,453	905	-	266	471	5	736
Floor coverings	62	[illegible]	1,952	-	530	946	16	2,539
Furniture	100	14,612	3,078	-	1,290	1,679	19	1,860
House furnishings (except as specified)	254	15,187	[illegible]	-	1,025	1,560	78	3,577
Musical instruments and sheet music	39	[illegible]	3,286	-	1,095	1,685	11	3,747
General merchandise	12	8,545	[illegible]	23.4	652	862	-	1,491
Groceries and foods (except farm products)	1,579	341,515	47,746	14.0	13,809	22,624	438	33,223
Groceries (general line)	155	97,664	11,766	-	3,674	5,840	36	15,970
Confectionery and soft drinks	335	20,620	3,213	-	1,704	1,657	75	1,655
Fish and sea foods	166	23,253	[illegible]	-	1,213	2,241	[illegible]	945
Meats and meat products	337	90,134	11,289	-	3,302	5,828	148	2,884
Other food and grocery specialties	586	109,844	16,721	-	3,916	7,058	89	11,769
Hardware	196	29,312	6,857	23.4	2,496	3,720	39	8,482
Hardware (general line)	65	20,425	4,721	-	1,823	2,581	13	6,436
Hardware (specialty lines)	130	8,888	2,136	-	673	1,139	26	2,046
Jewelry and optical goods	583	32,834	6,219	18.9	1,783	2,844	80	13,469
Jewelry (general line)	283	11,602	2,097	-	517	871	27	6,171
Clocks and watches	55	4,297	527	-	156	255	3	1,571
Diamonds and other precious stones	91	4,952	548	-	125	196	9	3,254
Other jewelry specialties	110	9,671	[illegible]	-	648	1,020	32	1,840
Optical goods	[illegible]	2,312	863	-	337	302	9	633
Lumber and building materials (other than metal)	312	[illegible]	8,817	25.4	2,547	4,604	352	8,919
Lumber and millwork	107	[illegible]	3,377	-	893	1,661	91	5,111
Asbestos products	6	164	54	-	30	45	7	37
Brick and tile	19	1,189	287	-	69	136	7	232
Cement	14	[illegible]	131	-	40	63	2	25
Glass	59	[illegible]	1,245	-	385	701	82	1,408
All other	107	12,692	3,713	-	1,130	1,998	163	2,106

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Machinery, equipment and supplies (except electrical)	985	$69,397	$19,714	28.4	5,809	$10,032	$315	$15,793
Commercial machinery, eqp't. & supplies	224	13,102	3,551	27.1	1,212	1,863	57	3,304
Office equipment and supplies (except furniture)	41	1,994	617	-	238	357	7	530
Store equipment and supplies	41	1,596	517	-	154	230	9	312
All other	142	9,512	2,417	-	820	1,276	41	2,462
Construction machinery, equipment and supplies	22	1,095	316	28.9	61	127	31	231
Construction machinery	5	198	97	-	17	49	18	179
Road machinery and equipment	3	32	20	-	4	12	2	7
All other	14	865	199	-	40	66	11	45
Farm and dairy machinery and equipment	21	2,230	558	25.0	131	283	18	435
Industrial machinery, eqp't. & supplies	321	20,486	5,969	29.1	1,809	2,984	112	4,469
Bottles and bottling equipment	50	1,782	484	-	145	221	6	258
Machine tools	8	400	101	-	36	50	-	149
Mechanical rubber goods	12	396	107	-	39	46	1	77
Mill and mine supplies (general line)	47	5,094	1,183	-	397	636	31	1,300
All other	204	12,814	4,094	-	1,192	2,031	74	2,685
Professional equipment and supplies	150	12,935	4,137	32.0	1,033	1,929	41	3,167
Dental equipment and supplies	39	5,763	2,099	-	430	871	7	1,642
Surgical, medical and hospital equipment and supplies	57	3,615	975	-	314	528	15	470
All other	54	3,557	1,063	-	289	530	19	1,055
Service equipment and supplies	192	14,239	3,614	25.4	1,169	1,946	42	3,267
Barber and beauty parlor equipment and supplies	92	4,015	1,183	-	416	569	11	917
Laundry equipment and supplies	20	4,257	768	-	202	423	2	461
All other	80	5,967	1,663	-	551	954	29	1,889
Transportation equipment and supplies	55	5,310	1,569	29.5	394	900	14	920
Railroad equipment and supplies	7	1,295	357	-	45	184	9	88
All other	48	4,015	1,212	-	349	716	5	832
Metals (except scrap)	158	20,187	3,398	16.8	948	1,682	103	3,375
Copper	3	264	62	-	8	18	1	61
Iron and steel	82	6,284	1,588	-	415	779	50	1,552
Sheet metal products	23	2,586	419	-	113	190	23	282
Other metal and metal works	50	11,053	1,329	-	412	695	19	1,480
Paper and its products	584	79,335	15,381	19.4	4,779	8,385	174	13,507
Paper and its products (general line)	108	32,538	6,167	-	1,740	3,522	77	5,841
Paper and its products (specialty lines)	297	36,331	6,062	-	2,005	3,365	70	5,039
Stationery and stationery supplies	152	8,840	2,316	-	782	1,160	18	2,033
Wall paper	27	1,626	836	-	252	338	9	594
Petroleum and its products	105	16,380	3,012	18.4	677	1,374	32	1,020
Plumbing and heating equipment and supplies	292	33,716	7,802	23.1	2,197	3,842	113	9,040
Pipe, valves and fittings	13	2,487	537	-	133	258	16	422
Plumbing and heating equipment (general line)	148	21,797	4,902	-	1,442	2,543	49	6,525
Stoves and ranges	18	2,847	372	-	97	132	3	332
All other	113	6,585	1,991	-	525	909	45	1,761

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Tobacco and its products (except leaf)	242	$78,302	$4,614	5.9	1,544	$2,512	$37	$5,549
Waste materials	455	16,704	3,051	18.3	903	1,088	80	2,711
Iron and steel scrap	57	1,649	508	-	123	125	15	425
Junk and scrap (general line)	229	5,875	1,156	-	330	401	48	1,648
Waste paper, rags and rubber	169	9,180	1,387	-	450	562	17	638
All other products	969	124,741	22,573	18.1	6,466	11,794	310	17,899
Bags and bagging	25	1,871	300	-	149	164	5	218
Beer	125	6,761	947	-	324	420	28	196
Books and periodicals	48	7,797	2,262	-	708	1,230	40	1,758
Cordage and twine	15	2,752	468	-	122	240	2	344
Flowers and nursery stock	72	4,808	1,128	-	335	500	16	502
Forest products (except lumber)	53	8,160	952	-	225	530	12	398
Leather	87	13,762	1,410	-	381	640	9	2,287
Leather goods	169	6,573	1,137	-	381	510	28	1,521
Newspapers and magazines	40	25,145	6,410	-	1,761	3,933	62	980
Oils and greases (animal and vegetable)	11	4,866	1,219	-	343	652	-	1,419
Rubber goods (general line)	7	395	70	-	26	36	-	68
Wines and spiritous liquors	48	5,074	769	-	170	309	3	2,336
Yarn	33	7,219	711	-	195	268	10	996
Miscellaneous kinds of business	236	29,558	4,790	-	1,346	2,362	95	4,876
EXPORTERS	180	250,947	14,301	5.7	1,611	4,245	225	25,019
Amusement and sporting goods	5	17,712	1,034	5.8	107	429	-	2
Chemicals	5	1,130	42	3.7	12	32	-	8
Clothing and furnishings	12	954	164	17.2	48	72	-	137
Clothing and furnishings (general line)	5	530	84	-	24	26	-	57
All other	6	424	80	-	24	46	-	80
Dry goods	34	17,338	1,409	8.1	431	957	2	4,180
Dry goods (general line)	5	474	41	-	13	20	-	12
Piece goods	25	16,805	1,356	-	415	934	2	4,165
All other	3	59	10	-	3	3	-	3
Electrical goods	8	1,791	249	13.9	40	85	-	14
Farm products-raw materials	13	14,604	3,439	23.5	104	267	-	13,306
Hides, skins, and furs (raw)	9	809	72	-	21	33	-	52
All other	4	13,795	3,367	-	83	234	-	13,254
Farm products-consumer goods	8	1,690	87	5.1	20	37	-	36
General merchandise	5	19,163	3,947	20.6	176	420	-	1,280
Groceries and foods (except farm products)	25	33,920	1,391	4.1	141	471	2	5,419
Hardware	4	853	60	7.0	20	43	-	11
Jewelry and optical goods	3	67	13	19.4	9	5	-	131
Machinery, equipment and supplies (except electrical)	9	1,933	148	7.7	36	97	-	21
Metals (except scrap)	3	24,453	941	3.8	134	660	212	113
Paper and its products	7	1,798	280	15.6	71	160	-	84
Paper and its products (specialty lines)	3	137	113	-	35	73	-	7
All other	4	1,661	167	-	36	87	-	57
Petroleum and its products	3	736	21	2.9	5	10	-	10
Plumbing and heating equipment and supplies	3	1,023	175	17.1	26	88	-	71
All other kinds of business	33	111,782	901	0.8	230	411	9	216
Leather goods	4	167	40	-	9	16	-	7
Miscellaneous	29	111,615	861	-	221	395	9	209

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
IMPORTERS	1,481	$586,901	$62,845	10.7	13,642	$27,493	$276	$105,391
Amusements and sporting goods	45	6,365	1,155	18.1	308	463	9	997
Automotive products	3	338	93	27.5	34	31	-	107
Chemicals	36	21,580	2,789	12.9	423	1,011	4	5,244
Dyestuffs	5	2,545	619	-	107	266	-	859
Industrial chemicals	14	14,819	1,718	-	206	515	2	3,835
Paints and varnishes	6	1,761	179	-	37	101	-	178
All other	11	2,455	273	-	73	129	2	372
Clothing and furnishings	97	23,751	3,748	15.8	854	1,597	13	7,889
Clothing, women's and children's	11	801	238	-	65	81	1	124
Furnishings, men's and boys'	12	3,619	797	-	152	297	1	1,437
Furnishings, women's and children's	28	4,980	904	-	205	382	6	1,086
Hosiery	5	2,252	410	-	93	198	-	709
Millinery and millinery supplies	33	10,960	1,220	-	272	521	2	4,291
All other	8	1,139	179	-	67	118	3	242
Drugs and drug sundries	37	5,180	1,813	35.0	384	701	6	1,093
Drugs (specialty lines)	10	1,945	644	-	116	167	1	271
Patent medicines	3	706	174	-	22	61	1	123
Toilet articles and preparations	21	2,436	974	-	235	461	4	666
All other	3	93	21	-	11	12	-	33
Dry goods	287	64,787	12,342	19.1	2,958	6,067	72	19,749
Dry goods (general line)	16	10,388	1,534	-	406	911	1	2,495
Knit goods	3	69	22	-	8	13	-	39
Notions	90	15,223	3,476	-	968	1,659	40	4,427
Piece goods	159	36,315	7,004	-	1,500	3,359	25	12,105
All other	19	2,792	306	-	76	125	6	683
Electrical goods	9	626	142	22.7	38	68	1	46
Farm products-raw materials	100	94,855	3,891	4.1	535	1,706	5	12,395
Hides, skins, and furs (raw)	55	19,846	1,265	-	214	567	4	3,338
Silk (raw)	11	68,261	2,043	-	202	865	-	7,399
Tobacco (leaf)	18	1,568	281	-	56	129	-	639
Wool and mohair	3	840	99	-	24	34	-	367
All other	13	4,340	203	-	39	111	1	652
Farm products-consumer goods	29	10,017	477	4.8	141	264	2	358
Cheese	10	3,835	345	-	88	180	-	306
Fruits and vegetables (fresh)	16	5,852	105	-	43	67	2	9
All other	3	330	27	-	10	17	-	43
Farm supplies	7	14,154	1,429	10.1	106	311	-	1,718
Fertilizer	3	13,573	1,291	-	68	241	-	1,644
All other	4	581	138	-	38	70	-	74
Furniture and house furnishings	178	26,183	6,020	23.0	1,316	2,476	40	9,109
China, glassware and crockery	42	7,407	2,109	-	452	988	5	1,777
Floor coverings	45	7,497	1,203	-	211	445	5	3,913
Furniture	8	398	204	-	54	110	8	254
House furnishings (except as specified)	77	9,600	2,207	-	538	812	22	2,725
Musical instruments and sheet music	6	1,281	297	-	61	121	-	440

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
IMPORTERS (continued)								
Groceries and foods (except farm products)	212	$132,883	$15,673	11.8	3,854	$6,806	$33	$14,478
Confectionery and soft drinks	11	783	233	-	70	108	2	165
Fish and sea foods	10	1,844	267	-	44	105	2	298
Other food and grocery specialties	191	130,256	15,173	-	3,740	6,593	29	14,015
Hardware	12	1,174	329	28.0	65	167	2	442
Jewelry and optical goods	158	15,859	3,253	20.5	672	1,326	32	8,238
Jewelry (general line)	6	287	89	-	24	38	1	204
Clocks and watches	44	6,507	1,675	-	305	663	20	2,666
Diamonds and other precious stones	71	6,238	877	-	182	316	5	3,777
Other jewelry specialties	34	2,415	494	-	125	239	5	1,444
Optical goods	3	412	118	-	36	70	1	147
Lumber and building materials (other than metal)	20	2,087	611	29.3	108	237	11	1,246
Lumber and millwork	7	1,030	258	-	47	90	3	599
Glass	5	469	74	-	27	42	-	113
All other	8	588	279	-	34	105	8	434
Machinery, equipment and supplies (except electrical)	50	11,489	1,786	15.5	393	874	7	2,403
Industrial machinery, eqp't. and supplies	27	8,462	995	-	196	493	4	1,316
Professional equipment and supplies	25	2,297	692	-	174	341	2	953
Surgical, medical and hospital equipment and supplies	6	1,170	370	-	100	214	-	520
All other	19	1,127	322	-	74	127	2	433
Service equipment and supplies	3	385	42	-	12	16	-	55
Other machinery, equipment and supplies	5	345	57	-	11	24	1	79
Metals (except scrap)	21	22,493	514	2.3	95	270	1	792
Iron and steel	15	2,414	333	-	54	175	1	462
Other metal and metal works	6	20,079	181	-	41	95	-	330
Paper and its products	21	7,474	634	8.5	123	231	-	726
Paper and its products (specialty lines)	10	535	190	-	47	85	-	356
Stationery and stationery supplies	7	824	157	-	47	67	-	261
All other	4	6,114	287	-	29	78	-	109
Tobacco and its products (except leaf)	5	440	118	26.8	25	60	3	227
All other kinds of business	144	125,166	6,028	4.8	1,210	2,827	35	18,134
Cordage and twine	3	1,537	46	-	7	16	-	48
Flowers and nursery stock	3	329	45	-	11	23	1	171
Forest products (except lumber)	10	12,746	702	-	104	273	1	1,870
Leather	8	1,316	160	-	24	53	3	267
Leather goods	9	1,735	230	-	46	92	9	368
Newspapers and magazines	5	193	66	-	21	43	2	33
Oils and greases (animal and vegetable)	9	2,715	482	-	57	123	3	573
Rubber, crude	10	17,651	522	-	60	213	-	2,750
Wines and spiritous liquors	39	4,673	588	-	159	189	2	1,344
Yarn	3	315	62	-	8	28	9	101
Miscellaneous	45	81,956	3,125	-	713	1,774	5	10,609

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
LIMITED FUNCTION WHOLESALERS	339	$42,316	$5,949	14.1	1,906	$2,968	$52	$1,736
Amusement and sporting goods	7	268	77	28.7	29	35	8	25
Automotive products	4	2,859	645	22.6	244	360	-	433
Chemicals	3	173	54	31.2	7	40	-	-
Clothing and furnishings	10	320	58	18.1	16	14	1	31
Clothing and furnishings (general line)	3	91	27	-	9	7	1	11
Furnishings, men's and boys'	4	220	27	-	7	7	-	18
All other	3	9	4	-	-	-	-	2
Coal	32	9,040	501	5.5	113	264	6	16
Drugs and drug sundries	7	734	124	16.9	48	62	1	90
Dry goods	33	1,002	231	23.1	89	107	7	153
Notions	7	92	16	-	7	5	-	25
Piece goods	5	340	19	-	6	10	-	16
All other	21	570	196	-	76	91	7	112
Electrical goods	13	833	185	22.2	77	87	-	168
Electrical appliances, equipment and supplies	4	77	13	-	5	5	-	18
Radios and radio equipment	9	756	172	-	72	82	-	150
Farm products-consumer goods	33	9,637	1,841	19.1	534	949	2	109
Cheese	5	1,719	296	-	108	159	-	86
Milk and cream	8	1,065	286	-	66	120	-	1
Dairy and poultry products	4	6,452	1,164	-	335	634	-	19
Fruits and vegetables (fresh)	13	185	18	-	4	4	1	1
All other	3	216	77	-	21	32	1	2
Furniture and house furnishings	8	1,631	191	11.7	34	90	1	30
Groceries and foods (except farm products)	76	4,810	678	14.1	257	327	10	334
Groceries (general line)	5	834	85	-	75	49	3	118
Confectionery and soft drinks	29	1,035	131	-	37	48	4	39
Meats and meat products	7	582	87	-	20	47	3	11
Other food and grocery specialties	35	2,359	375	-	125	183	-	166
Jewelry and optical goods	8	265	48	18.1	26	31	-	158
Jewelry (general line)	4	19	4	-	1	2	-	18
All other	4	246	44	-	25	29	-	140
Lumber and building materials (other than metal)	13	1,455	147	10.1	32	71	-	8
Machinery, equipment and supplies (except electrical)	7	165	74	44.8	25	39	-	16
Industrial machinery, equipment and supplies	3	15	7	46.7	4	3	-	5
Other machinery, equipment and supplies	4	150	67	44.7	21	36	-	11
Paper and its products	11	1,556	150	9.6	39	89	-	10
Paper and its products (specialty lines)	6	1,060	80	-	17	46	-	4
Stationery and stationery supplies	5	496	70	-	22	43	-	6
Petroleum and its products	9	461	68	14.8	27	30	3	21
Tobacco and its products (except leaf)	12	1,579	52	3.3	16	18	1	67
Waste materials	3	243	26	10.7	3	11	2	8
All other kinds of business	50	5,285	799	15.1	290	344	10	59
Beer	20	590	71	-	27	32	2	5
Books and periodicals	4	366	176	-	52	58	-	33
Newspapers and magazines	9	3,626	422	-	180	194	3	1
Miscellaneous	17	703	130	-	31	[illegible]	-	[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	1,626	$1,384,247	$171,205	12.4	38,917	$75,340	$1,094	$103,267
Amusement and sporting goods	35	43,982	4,211	9.6	1,370	2,611	234	2,153
Cameras and motion picture equipment and supplies	4	27,569	1,811	-	602	1,252	223	1,258
Moving picture films	18	14,169	1,725	-	538	1,023	1	292
Toys, novelties, and fireworks	8	989	217	-	56	121	3	390
All other	5	1,255	458	-	174	215	7	213
Automotive products	98	41,457	8,250	19.9	2,546	4,038	29	4,752
Automobiles and other motor vehicles	42	17,113	4,367	-	1,373	2,322	4	2,699
Automotive equipment, accessories and parts	21	3,213	895	-	559	384	7	395
Tires and tubes	35	21,131	2,988	-	614	1,332	18	1,658
Chemicals	79	66,623	10,438	15.7	2,066	4,658	18	5,931
Industrial chemicals	14	32,841	2,947	-	575	1,494	1	2,625
Paints and varnishes	36	14,783	3,569	-	832	1,534	16	2,099
All other	29	18,999	3,922	-	659	1,630	1	1,207
Clothing and furnishings	106	53,064	7,450	14.0	1,674	3,712	123	5,710
Clothing, men's and boys'	15	6,042	520	-	84	120	1	1,540
Clothing, women's and children's	26	7,814	1,502	-	363	944	10	398
Furnishings (general line)	10	3,794	599	-	220	364	5	846
Furnishings, men's and boys'	26	20,208	2,487	-	442	1,136	70	1,034
Furnishings, women's and children's	11	4,364	631	-	157	334	28	793
Hosiery	7	4,978	438	-	94	208	1	154
Shoes and other footwear	6	5,361	1,133	-	273	535	7	859
All other	5	503	140	-	41	71	1	86
Coal	12	6,658	1,366	20.5	363	638	1	485
Drugs and drug sundries	32	30,207	10,321	34.2	1,513	2,853	3	2,455
Drugs (specialty lines)	7	12,620	4,123	-	922	1,708	-	893
Toilet articles and preparations	18	11,357	4,720	-	429	862	2	1,287
All other	7	6,230	1,478	-	162	283	1	275
Dry goods	95	83,307	11,105	13.3	2,816	5,720	30	18,663
Dry goods (general line)	3	1,288	65	-	23	33	-	152
Knit goods	10	1,180	132	-	33	63	-	137
Notions	32	16,800	2,144	-	747	1,250	7	2,461
Piece goods	46	61,070	8,291	-	1,865	4,136	22	15,014
All other	4	2,969	473	-	148	238	1	899
Electrical goods	57	58,323	7,896	13.5	2,801	4,801	6	7,182
Electrical appliances, equipment and supplies	52	57,385	7,727	-	2,743	4,711	1	7,006
All other	5	938	169	-	58	90	5	176
Farm products-raw materials	3	236	15	6.4	6	5	-	7
Farm products-consumer goods	27	25,146	5,303	21.1	1,092	2,209	1	1,510
Cheese	4	6,394	1,202	-	57	355	-	582
All other dairy products	18	10,113	2,756	-	752	1,288	-	170
All other	5	8,639	1,345	-	283	566	1	758
Farm supplies	6	3,061	708	23.1	226	251	1	627
Furniture and house furnishings	51	13,592	2,171	16.0	483	967	17	997
Furniture	17	5,565	909	-	169	377	2	446
House furnishings (except china, glassware and floor coverings)	26	2,641	667	-	230	363	15	367
All other	8	5,386	595	-	84	227	-	184

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITH STOCKS (continued)								
Groceries and foods (except farm products)	346	$311,449	$33,053	10.6	7,963	$14,289	$99	$12,284
Confectionery and soft drinks	24	12,407	3,480	-	526	1,290	38	451
Meats and meat products	115	119,657	7,666	-	2,654	4,099	16	2,268
Other food and grocery specialties	207	179,385	21,907	-	4,783	8,900	45	9,565
Hardware	23	5,356	1,256	23.5	382	550	3	799
Hardware (general line)	3	1,257	322	-	96	181	-	115
Hardware (specialty lines)	20	4,099	934	-	266	479	3	684
Jewelry and optical goods	28	4,137	1,409	34.1	334	606	2	1,064
Jewelry specialties	12	1,689	293	-	86	146	2	327
Optical goods	16	2,448	1,116	-	248	460	-	737
Lumber and building materials (other than metal)	38	11,608	2,314	19.9	491	1,173	19	1,157
Asbestos products	6	5,008	735	-	171	458	-	40
Brick and tile	6	1,787	262	-	32	130	-	433
Cement	5	1,353	427	-	90	188	4	122
Glass	7	1,764	421	-	118	211	14	330
All other	14	1,696	469	-	80	186	1	232
Machinery, equipment and supplies (except electrical)	341	84,885	21,592	25.4	6,205	12,394	438	9,945
Commercial machinery, equipment and supplies	78	14,937	4,537	-	1,757	3,131	20	1,261
Office equipment and supplies (except furniture)	56	12,917	4,083	-	1,626	2,847	16	1,044
Store equipment and supplies	10	1,048	260	-	72	143	1	149
All other	12	972	194	-	59	141	3	68
Construction machinery, equipment and supplies	17	2,829	526	-	163	321	13	179
Farm and dairy machinery and equipment	25	5,507	1,747	-	505	766	25	1,859
Industrial machinery, equipment and supplies	135	31,861	8,018	-	2,020	4,927	365	3,437
Bottles and bottling equipment	3	1,417	203	-	56	156	-	57
Mechanical rubber goods	5	2,365	307	-	68	181	-	162
All other	126	28,079	7,508	-	1,896	4,590	365	3,218
Professional equipment and supplies	32	16,463	2,293	-	742	1,144	-	1,292
Dental equipment and supplies	4	594	211	-	82	124	-	163
Surgical, medical and hospital equipment and supplies	13	4,693	921	-	250	447	-	329
All other	15	11,176	1,161	-	410	573	-	900
Service equipment and supplies	43	11,783	4,162	-	952	1,939	15	1,647
Barber and beauty parlor equipment and supplies	5	369	345	-	60	97	-	236
Laundry equipment and supplies	8	3,740	1,346	-	272	540	12	386
All other	30	7,074	2,571	-	620	1,302	3	1,023
Transportation equipment and supplies	11	1,505	309	-	66	166	-	270
Railroad equipment and supplies	7	1,106	262	-	53	137	-	219
All other	4	399	47	-	13	29	-	51

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITH STOCKS (continued)								
Metals (except scrap)	51	$34,337	$4,612	13.4	783	$2,082	$ 5	$1,005
Iron and steel	31	7,979	1,155	-	260	496	2	861
Sheet metal products	3	752	119	-	27	43	2	60
Other metal and metal works	17	25,606	3,338	-	496	1,541	1	82
Paper and its products	39	37,727	3,508	9.3	752	1,643	5	2,689
Paper and its products (specialty lines)	24	31,390	2,666	-	586	1,320	3	1,823
Stationery and stationery supplies	9	2,308	323	-	107	166	3	446
All other	6	4,029	519	-	59	167	-	420
Petroleum and its products	4	1,764	638	36.2	166	313	-	401
Plumbing and heating equipment and supplies	59	16,561	4,189	25.3	921	1,738	46	3,180
Heating equipment (general line)	7	1,876	542	-	109	219	1	357
Plumbing and heating equipment (general line)	27	7,271	1,707	-	403	683	35	1,949
All other	25	7,414	1,940	-	409	836	10	874
Tobacco and its products (except leaf)	23	379,226	19,565	5.2	1,864	3,625	-	14,370
All other products	73	71,541	9,835	13.7	2,120	4,350	13	5,903
Beer	13	15,902	3,020	-	436	973	-	792
Books and periodicals	4	4,375	1,616	-	368	833	-	1,258
Cordage and twine	4	3,358	423	-	104	245	-	505
Forest products (except lumber)	7	1,715	333	-	43	104	-	407
Leather	7	3,889	206	-	49	90	-	324
Leather goods	7	584	180	-	60	99	1	339
Newspapers and magazines	3	4,655	631	-	181	413	4	179
Rubber goods (general line)	5	6,491	1,241	-	396	700	-	608
Wines and spiritous liquors	7	2,526	511	-	140	297	-	667
Miscellaneous kinds of business	13	27,946	1,674	-	343	808	8	923
WITHOUT STOCKS	842	751,828	57,412	7.6	11,779	30,639	325	25
Amusement and sporting goods	23	17,828	2,575	14.4	787	1,614	-	-
Moving picture films	17	16,425	2,450	-	702	1,540	-	-
All other	6	1,403	125	-	85	74	-	-
Automotive products	7	1,919	493	25.7	75	238	3	-
Chemicals	26	31,439	4,332	13.8	720	2,068	8	-
Industrial chemicals	5	15,219	1,598	-	254	798	1	-
Paints and varnishes	8	11,064	1,405	-	307	812	5	-
All other	12	5,156	1,329	-	159	458	2	-
Clothing and furnishings	92	43,083	2,631	6.1	515	1,546	35	-
Clothing and furnishings (general line)	3	1,739	26	-	8	21	-	-
Clothing, men's and boys'	15	9,734	406	-	83	273	-	-
Clothing, women's and children's	6	3,202	211	-	47	120	25	-
Furnishings (general line)	11	3,080	255	-	29	105	1	-
Furnishings, men's and boys'	34	12,405	1,270	-	235	707	9	-
Furnishings, women's and children's	5	326	36	-	11	20	-	-
Hosiery	13	11,848	377	-	93	272	-	-
All other	5	749	50	-	9	28	-	-
Coal	11	15,690	547	3.5	98	257	-	-
Drugs and drug sundries	10	3,739	570	15.2	51	133	5	-
Drugs (specialty lines)	3	2,126	58	-	20	42	2	-
Toilet articles and preparations	4	160	40	-	9	27	-	-
All other	3	1,453	432	-	22	64	3	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS (continued)								
Dry goods	53	$100,909	$4,557	4.5	929	$2,538	$ 17	$ 1
Knit goods	10	5,080	220	-	41	100	-	-
Notions	14	6,968	353	-	121	283	14	-
Piece goods	34	85,417	3,741	-	711	2,008	2	1
All other	5	3,444	233	-	56	147	1	-
Electrical goods	51	12,820	1,698	13.2	395	1,067	5	-
Electrical appliances, equipment and supplies	46	9,560	1,430	-	365	924	5	-
Radios and radio equipment	5	3,260	268	-	30	143	-	-
Farm supplies	6	3,338	331	9.9	75	158	-	-
Furniture and house furnishings	39	9,872	867	8.8	156	454	5	-
China, glassware and crockery	6	2,440	117	-	22	77	-	-
Floor coverings	7	5,625	554	-	93	278	-	-
Furniture	7	221	43	-	8	18	2	-
House furnishings (except as specified)	19	1,586	153	-	33	81	4	-
Groceries and foods (except farm products)	40	42,680	6,018	14.1	1,398	2,508	2	-
Confectionery and soft drinks	4	872	289	-	25	60	-	-
Other food and grocery specialties	36	41,808	5,729	-	1,373	2,448	2	-
Hardware (specialty lines)	10	2,379	145	6.1	43	97	-	-
Jewelry and optical goods	8	3,251	323	9.9	80	210	1	-
Lumber and building materials (other than metal)	37	12,083	1,491	12.3	308	778	25	3
Lumber and millwork	4	303	49	-	11	39	6	-
Asbestos products	6	1,253	182	-	37	94	-	-
Brick and tile	7	1,627	322	-	60	144	-	3
Cement	5	2,211	325	-	67	192	19	-
Glass	3	2,135	51	-	11	35	-	-
All other	12	4,554	561	-	122	274	-	-
Machinery, equipment and supplies (except electrical)	191	87,709	7,951	9.1	1,604	4,541	33	7
Commercial machinery, equipment and supplies	32	5,361	1,013	-	360	766	1	7
Office equipment and supplies (except furniture)	22	4,241	811	-	305	636	1	7
All other	10	1,120	202	-	55	130	-	-
Construction machinery, equipment and supplies	18	2,348	472	-	137	298	4	-
Construction machinery	4	790	134	-	29	68	-	-
All other	14	1,558	338	-	108	230	4	-
Farm and dairy machinery and equipment	9	2,112	249	-	50	91	2	-
Industrial machinery, equipment and supplies	98	56,396	3,754	-	684	2,014	25	-
Machine tools	5	187	34	-	11	17	2	-
Mechanical rubber goods	4	1,464	209	-	41	129	-	-
Mill and mine supplies (general line)	5	503	58	-	15	40	-	-
All other	84	54,242	3,453	-	617	1,828	23	-
Professional equipment and supplies	5	1,257	69	-	20	39	1	-
Service equipment and supplies	6	349	82	-	20	51	-	-
Transportation equipment and supplies	23	19,986	2,312	-	333	1,282	-	-
Railroad equipment and supplies	20	11,893	2,031	-	303	1,142	-	-
All other	3	8,093	281	-	30	140	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS (continued)								
Metals (except scrap)	76	$125,586	$5,356	4.3	962	$3,125	$ 123	-
Iron and steel	59	102,644	4,015	-	721	2,349	122	-
Other metal and metal works	17	22,942	1,341	-	241	776	1	-
Paper and its products	57	81,451	6,123	7.5	1,173	3,690	4	3
Paper and its products (general line)	10	48,322	3,504	-	599	2,040	2	-
Paper and its products (specialty lines)	43	31,131	2,018	-	389	1,369	1	3
Stationery and stationery supplies	4	1,998	601	-	185	281	1	-
Petroleum and its products	5	50,445	3,961	7.9	1,112	2,133	-	-
Plumbing and heating equipment and supplies	25	10,463	1,896	18.1	408	939	1	-
Heating equipment (general line)	12	1,211	234	-	62	125	1	-
Pipe, valves and fittings	3	255	53	-	13	38	-	-
All other	10	8,997	1,609	-	333	776	-	-
Tobacco and its products (except leaf)	8	37,357	1,279	3.4	169	470	-	-
All other kinds of business	57	57,787	4,268	7.4	721	2,075	57	11
Books and periodicals	3	484	144	-	28	108	56	-
Forest products (except lumber)	8	1,964	130	-	25	81	-	-
Leather	5	2,386	141	-	27	88	-	2
Leather goods	5	1,635	158	-	44	118	-	-
Newspapers and magazines	7	771	743	-	211	293	-	-
Oils and greases (animal and vegetable)	5	8,143	327	-	50	161	-	-
Yarn	7	26,823	1,053	-	128	428	-	9
Miscellaneous	17	15,581	1,572	-	208	798	1	-
AGENTS AND BROKERS								
BROKERS	628	659,759	8,094	1.2	1,886	4,241	78	1,003
Chemicals	4	931	6	0.6	2	3	-	-
Clothing and furnishings	14	3,019	108	3.6	65	55	-	-
Clothing, women's and children's	4	1,835	32	-	19	17	-	-
Furnishings, women's and children's	6	209	23	-	4	6	-	-
All other	4	975	53	-	42	32	-	-
Coal	9	4,314	211	4.9	44	119	-	-
Dry goods	65	168,290	805	0.5	230	527	1	129
Piece goods	51	167,681	740	-	212	502	1	115
All other	14	609	65	-	18	25	-	14
Farm products-raw materials	81	48,108	1,002	2.1	213	479	9	578
Cotton	3	15,240	188	-	53	117	2	330
Grain	5	10,587	92	-	11	36	-	-
Hides, skins, and furs (raw)	60	11,671	523	-	113	237	7	342
Silk (raw)	3	510	3	-	1	-	-	-
Tobacco (leaf)	6	2,500	55	-	10	36	-	2
All other	4	7,600	131	-	25	53	-	4
Farm products-consumer goods	83	26,921	526	2.0	103	219	13	11
Cheese	3	754	16	-	4	11	3	1
Poultry and poultry products	3	2,426	19	-	2	3	1	-
Dairy and poultry products	3	1,035	16	-	4	7	1	-
Fruits and vegetables (fresh)	68	21,328	429	-	83	177	8	10
All other	6	1,378	46	-	10	21	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
BROKERS (continued)								
Farm supplies	12	$5,690	$111	2.0	27	$45	$ 2	$ 15
Feed	6	4,221	92	-	22	38	2	15
All other	6	1,469	19	-	5	7	-	-
Furniture and house furnishings	8	559	57	10.2	49	111	1	-
General merchandise	27	26,434	293	1.1	111	194	20	-
Groceries and foods (except farm products)	217	304,277	3,864	1.3	835	1,963	9	102
Fish and sea foods	3	305	8	-	2	2	-	-
Meats and meat products	4	1,694	16	-	7	9	-	-
Other food and grocery specialties	210	302,278	3,840	-	826	1,952	9	102
Jewelry and optical goods	20	765	24	3.1	2	3	-	10
Jewelry specialties	9	154	9	-	1	2	-	10
Diamonds and other precious stones	11	611	15	-	1	1	-	-
Lumber and building materials (other than metal)	5	402	35	8.7	9	16	3	-
Machinery, equipment and supplies (except electrical)	12	1,508	148	9.8	25	80	17	2
Industrial machinery, equipment and supplies	4	915	65	-	11	37	-	-
Other machinery, equipment and supplies	8	593	83	-	14	43	17	2
Metals (except scrap)	11	2,172	121	5.6	33	64	-	1
Iron and steel	7	159	23	-	8	13	-	1
Other metal and metal works	4	2,013	98	-	25	51	-	-
Paper and its products	8	962	57	5.9	14	28	-	-
Paper and its products (specialty lines)	5	255	38	-	9	22	-	-
All other	3	707	19	-	5	6	-	-
Petroleum and its products	10	33,028	281	0.9	28	120	1	-
Waste materials	6	3,296	132	4.0	14	78	-	44
Junk and scrap (general line)	3	768	4	-	-	-	-	-
All other	3	2,528	128	-	14	78	-	44
All other kinds of business	36	29,083	313	1.1	82	137	2	11
Bags and bagging	3	3,182	27	-	5	13	-	-
Forest products (except lumber)	3	135	3	-	-	1	1	-
Oils and greases (animal and vegetable)	6	16,237	75	-	16	30	1	-
Rubber, crude	4	249	25	-	3	5	-	7
Yarn	4	772	15	-	7	5	-	2
Miscellaneous	16	8,508	168	-	50	83	-	2
COMMISSION MERCHANTS	433	640,792	22,133	3.5	4,712	12,280	129	3,249
Clothing and furnishings	29	31,825	839	2.6	203	446	16	275
Clothing, women's and children's	5	13,960	134	-	37	62	3	-
Furnishings (general line)	4	10,742	301	-	91	206	1	112
Hosiery	11	4,770	273	-	50	102	11	139
Millinery and millinery supplies	3	530	43	-	12	32	-	3
All other	6	1,823	88	-	13	44	1	21
Coal	3	630	78	12.4	6	33	1	-
Dry goods	78	291,869	10,485	3.6	2,212	6,345	22	1,014
Dry goods (general line)	6	34,115	612	-	196	569	3	-
Knit goods	6	4,494	185	-	46	86	-	-
Notions	8	7,778	383	-	96	150	4	137
Piece goods	52	245,143	9,273	-	1,865	5,730	15	874
All other	6	339	32	-	9	10	-	3

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
COMMISSION MERCHANTS (continued)								
Electrical goods	3	$131	$13	9.9	5	$ 4	$ -	$ -
Farm products-raw materials	43	40,845	945	2.3	208	450	10	1,024
Hides, skins, and furs (raw)	16	2,937	62	-	16	21	3	23
Livestock	18	12,361	304	-	83	177	5	1
All other	9	25,547	579	-	109	252	2	1,000
Farm products-consumer goods	136	110,227	5,890	5.3	1,119	2,973	54	425
Poultry and poultry products	31	24,889	1,327	-	211	660	6	123
Fruits and vegetables (fresh)	102	84,299	4,544	-	902	2,300	48	302
All other	3	1,039	19	-	6	13	-	-
Farm supplies	6	167	18	10.8	2	6	2	-
Furniture and house furnishings	10	1,217	126	10.4	49	86	2	30
Furniture	3	544	66	-	24	56	-	3
House furnishings (except china and floor coverings)	4	467	27	-	15	12	2	25
All other	3	206	33	-	10	18	-	2
Groceries and foods (except farm products)	35	20,464	1,001	4.9	274	581	7	98
Fish and sea foods	20	6,980	713	-	212	432	-	46
Meats and meat products	4	1,161	95	-	26	40	-	5
Other food and grocery specialties	11	12,323	193	-	36	109	7	47
Lumber and building materials (other than metal)	9	3,005	217	7.2	24	73	7	16
Petroleum and its products	4	715	60	8.4	11	23	-	1
Waste materials	3	505	32	6.3	7	14	-	-
All other kinds of business	74	139,192	2,429	1.7	592	1,241	8	366
Flowers and nursery stock	32	3,868	581	-	157	269	2	5
Leather	6	752	46	-	16	23	-	64
Newspapers and magazines	5	278	48	-	19	29	4	12
Yarn	8	6,252	283	-	54	129	1	84
Miscellaneous	23	128,042	1,471	-	346	791	1	201
EXPORT AGENTS	147	86,342	3,109	3.6	551	1,315	16	423
Amusement and sporting goods	5	579	60	10.4	10	28	1	-
Automotive products	22	8,061	515	6.4	96	188	3	78
Automobiles and other motor vehicles	4	5,797	255	-	42	61	-	76
All other	18	2,264	260	-	54	127	3	2
Chemicals	3	3,059	73	2.4	11	46	1	102
Clothing and furnishings	6	534	64	12.0	19	26	-	42
Drugs and drug sundries	5	212	23	10.8	11	16	-	1
Dry goods	12	1,844	66	3.6	13	33	-	10
Dry goods (general line)	7	1,184	26	-	5	10	-	-
All other	5	660	40	-	8	23	-	10
Electrical goods	12	1,821	175	9.6	42	73	1	12
Electrical appliances, equipment and supplies	8	1,203	99	-	25	35	-	2
Radios and radio equipment	4	618	76	-	17	38	1	10
Farm products-raw materials	4	15,489	391	2.5	50	144	-	38
Farm products-consumer goods	3	776	59	7.6	12	35	-	-
General merchandise	9	1,349	53	3.9	20	33	2	-
Groceries and foods (except farm products)	9	794	68	8.6	15	29	3	4
Hardware	6	410	64	15.6	17	23	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
EXPORT AGENTS (continued)								
Machinery, equipment and supplies (except electrical)	28	$7,613	$788	10.4	92	$ 222	$ 5	$ 66
Industrial machinery, equipment and supplies	18	3,213	137	-	40	79	3	6
Machine tools	3	318	38	-	9	25	1	2
All other	15	2,895	99	-	31	54	2	4
Transportation equipment and supplies	4	3,753	583	-	41	113	-	55
Other machinery, equipment and supplies	6	647	68	-	11	30	2	5
Metals (except scrap)	3	11,335	153	1.3	44	92	-	60
Paper and its products	5	218	60	27.5	13	27	-	1
Petroleum and its products	5	31,180	454	1.5	70	274	-	-
All other kinds of business	9	1,068	43	4.0	16	26	-	9
IMPORT AGENTS	130	44,863	2,897	6.5	339	666	21	1,392
Amusement and sporting goods	7	1,154	111	9.6	27	61	1	40
Chemicals	9	1,632	112	6.9	23	60	2	51
Industrial chemicals	4	534	84	-	16	49	1	48
All other	5	1,098	28	-	7	11	1	3
Clothing and furnishings	5	920	29	3.2	7	11	-	54
Drugs and drug sundries	9	976	42	4.3	17	17	-	10
Drugs (specialty lines)	6	718	29	-	13	13	-	7
All other	3	258	13	-	4	4	-	3
Dry goods	22	3,232	327	10.1	73	137	5	329
Notions	7	337	97	-	35	32	3	193
Piece goods	10	2,679	160	-	27	64	1	133
All other	5	216	70	-	11	41	1	3
Farm products-raw materials	11	20,278	1,576	7.8	25	43	1	143
Hides, skins, and furs (raw)	5	924	38	-	10	13	-	74
All other	6	19,354	1,538	-	15	30	1	69
Farm products-consumer goods	3	431	24	5.6	5	11	-	4
Furniture and house furnishings	7	274	117	42.7	27	46	-	22
Groceries and foods (except farm products)	22	10,832	170	1.6	59	85	1	114
Machinery, equipment and supplies (except electrical)	5	98	24	24.5	10	15	-	26
Metals (except scrap)	4	1,021	95	9.3	22	53	1	212
Paper and its products	4	1,031	77	7.5	15	45	1	53
All other kinds of business	21	2,984	193	6.5	29	82	9	334
MANUFACTURERS' AGENTS	994	174,894	13,615	7.8	3,328	6,803	124	3,088
Amusement and sporting goods	34	3,746	346	9.2	98	191	3	24
Toys, novelties, and fireworks	28	2,743	289	-	81	161	3	23
All other	6	1,003	57	-	17	30	-	1
Automotive products	18	1,399	151	10.8	50	82	-	64
Automotive equipment, accessories and parts	13	1,069	110	-	34	60	-	58
All other	5	330	41	-	16	22	-	6
Chemicals	22	8,857	505	6.8	127	336	5	241
Industrial chemicals	5	3,897	175	-	43	104	-	12
Paints and varnishes	9	449	37	-	13	21	4	1
All other	8	4,511	293	-	71	211	1	228

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' AGENTS (continued)								
Clothing and furnishings	126	$28,141	$1,158	4.1	331	$619	$6	$44
Clothing and furnishings (general line)	10	4,471	130	-	35	80	-	-
Clothing, men's and boys'	9	1,011	29	-	15	14	-	-
Clothing, women's and children's	17	4,754	216	-	70	128	1	-
Furnishings (general line)	9	4,050	135	-	31	53	1	-
Furnishings, men's and boys'	11	1,316	94	-	37	55	-	2
Furnishings, women's and children's	9	559	34	-	16	19	2	-
Hosiery	27	9,107	328	-	87	217	1	39
Millinery and millinery supplies	25	2,149	111	-	40	43	1	3
Shoes and other footwear	8	524	11	-	-	-	-	-
Drugs and drug sundries	18	5,131	380	7.4	102	189	-	379
Toilet articles and preparations	8	992	122	-	26	65	-	41
All other	10	4,139	258	-	76	124	-	338
Dry goods	119	59,722	2,821	4.7	756	1,573	25	410
Dry goods (general line)	3	876	55	-	12	35	-	-
Knit goods	14	4,331	320	-	70	177	-	21
Notions	25	1,875	136	-	43	44	2	26
Piece goods	68	51,453	2,258	-	619	1,295	23	352
All other	9	1,187	52	-	12	22	-	11
Electrical goods	61	6,698	712	10.6	184	313	3	194
Electrical appliances, equipment and supplies	52	6,176	623	-	166	275	1	160
All other	9	522	89	-	18	38	2	34
Furniture and house furnishings	122	12,476	850	6.8	216	437	10	14
China, glassware and crockery	8	1,669	94	-	25	44	-	1
Furniture	49	5,607	337	-	92	196	-	6
House furnishings (except floor coverings)	57	3,815	257	-	60	97	10	7
All other	8	1,385	162	-	39	100	-	-
Groceries and foods (except farm products)	24	13,029	2,301	17.7	416	908	1	832
Confectionery and soft drinks	4	7,950	2,128	-	357	796	-	822
All other	20	5,079	173	-	59	112	1	10
Hardware	34	3,219	288	8.9	93	158	1	70
Jewelry and optical goods	5	287	15	5.2	6	7	-	1
Lumber and building materials (other than metal)	26	2,066	172	8.3	45	100	4	8
Lumber and millwork	9	1,280	31	-	5	14	-	-
Brick and tile	5	462	103	-	25	58	-	2
Glass	3	207	7	-	4	3	-	-
All other	9	117	31	-	11	15	4	6
Machinery, equipment and supplies (except electrical)	221	12,676	2,501	19.7	557	1,252	45	477
Commercial machinery, equipment and supplies	27	762	261	-	76	139	4	19
Office equipment and supplies (except furniture)	6	129	39	-	9	15	-	1
Store equipment and supplies	6	160	100	-	28	50	2	6
All other	15	473	122	-	39	74	2	12
Construction machinery, equipment and supplies	9	258	138	-	22	50	2	48

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' AGENTS (continued)								
Machinery, equipment and supplies (continued)								
Industrial machinery, eqp't. & supplies	139	$9,104	$1,540	-	354	$781	$23	$295
Bottles and bottling equipment	3	583	10	-	5	3	-	-
Machine tools	11	412	43	-	11	17	2	4
Mechanical rubber goods	9	732	123	-	21	47	4	1
Mill and mine supplies (general line)	5	390	33	-	11	15	-	18
All other	111	6,987	1,331	-	306	699	17	272
Professional equipment and supplies	12	314	117	-	29	50	11	58
Surgical, medical and hospital equipment and supplies	5	129	35	-	5	8	-	9
All other	7	185	82	-	23	42	11	49
Service equipment and supplies	12	292	94	-	17	37	2	45
Transportation equipment and supplies	22	1,936	351	-	59	195	3	12
Metals (except scrap)	40	4,431	469	10.6	124	234	5	232
Iron and steel	25	2,843	380	-	99	193	3	205
Sheet metal products	3	1,015	47	-	12	28	-	-
Other metal and metal works	12	573	42	-	13	13	2	27
Paper and its products	32	3,858	154	4.0	47	90	1	8
Paper and its products (general line)	10	2,330	70	-	22	46	-	3
Paper and its products (specialty lines)	19	1,497	81	-	23	43	1	5
Stationery and stationery supplies	3	31	3	-	2	1	-	-
Plumbing and heating equipment and supplies	28	1,667	189	11.3	53	94	9	13
Heating equipment (general line)	3	190	18	-	2	16	-	11
Pipe, valves and fittings	3	381	11	-	3	5	1	1
All other	22	1,096	160	-	48	73	8	1
Tobacco and its products (except leaf)	5	412	17	4.1	4	7	1	5
All other kinds of business	59	7,079	486	6.9	119	213	5	71
Beer	6	174	28	-	12	18	-	2
Books and periodicals	3	259	16	-	4	8	-	-
Forest products (except lumber)	4	1,359	156	-	18	52	-	23
Leather	6	598	25	-	5	8	-	-
Leather goods	7	666	20	-	7	10	-	9
Newspapers and magazines	3	450	86	-	26	51	2	-
Miscellaneous	30	3,573	155	-	47	66	3	37
SELLING AGENTS	438	595,203	22,287	3.7	4,316	11,539	105	4,162
Amusement and sporting goods	7	1,993	298	15.0	27	76	-	56
Toys, novelties, and fireworks	4	283	20	-	5	12	-	-
All other	3	1,710	278	-	22	64	-	56
Automotive products	5	634	95	15.0	31	55	-	48
Chemicals	10	7,072	996	14.1	235	359	1	392
Industrial chemicals	3	4,055	181	-	27	100	1	123
All other	7	3,017	815	-	208	259	-	269
Clothing and furnishings	72	68,415	2,445	3.6	531	1,385	18	63
Clothing, women's and children's	5	3,795	65	-	19	38	-	-
Furnishings (general line)	7	5,159	97	-	24	51	-	-
Furnishings, men's and boys'	11	6,898	214	-	87	132	2	7
Furnishings, women's and children's	4	401	16	-	6	7	-	5
Hosiery	38	50,248	2,021	-	384	1,140	16	51
Millinery and millinery supplies	3	241	16	-	5	10	-	-
All other	4	1,673	16	-	5	7	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
SELLING AGENTS (continued)								
Coal	26	$55,388	$1,086	2.0	195	$554	$3	$1,731
Drugs and drug sundries	6	898	323	36.0	44	115	-	51
Toilet articles and preparations	3	322	212	-	29	52	-	51
All other	3	576	111	-	15	53	-	-
Dry goods	152	309,496	10,002	3.2	2,164	5,902	34	350
Dry goods (general line)	4	14,760	720	-	134	471	-	1
Knit goods	29	24,450	562	-	128	335	11	153
Notions	5	611	22	-	8	5	-	45
Piece goods	107	261,331	8,370	-	1,839	4,857	22	161
All other	6	8,344	325	-	55	231	1	-
Electrical goods	9	3,408	515	15.1	109	238	4	17
Electrical appliances, equipment and supplies	6	1,216	121	-	26	61	4	17
Radios and radio equipment	3	2,192	394	-	83	177	-	-
Farm products—consumer goods	4	685	39	5.7	7	17	4	3
Furniture and house furnishings	18	15,785	845	5.4	181	444	2	55
Furniture	5	470	26	-	5	12	-	-
House furnishings (except china and floor coverings)	9	1,061	118	-	35	51	-	1
All other	4	14,254	701	-	140	381	2	54
Groceries and foods (except farm products)	25	5,373	333	6.2	55	170	31	10
Meats and meat products	3	659	80	-	17	36	-	1
Other food and grocery specialties	22	4,714	253	-	39	134	31	9
Hardware	7	772	54	7.0	27	31	-	44
Jewelry and optical goods	5	705	60	8.5	12	42	-	-
Lumber and building materials (other than metal)	21	5,929	950	16.0	178	500	5	1,040
Lumber and millwork	5	1,727	112	-	30	46	-	5
Brick and tile	5	560	431	-	76	255	-	24
Glass	3	2,559	94	-	20	70	1	50
All other	8	1,083	313	-	62	129	4	961
Machinery, equipment and supplies (except electrical)	3	266	111	41.7	13	51	1	5
Metals (except scrap)	21	46,282	1,630	3.5	120	350	-	40
Iron and steel	13	5,287	148	-	42	86	-	-
Other metal and metal works	8	40,995	1,482	-	78	264	-	40
Paper and its products	11	3,521	220	6.2	51	77	-	1
Paper and its products (general line)	4	2,948	157	-	14	38	-	-
Paper and its products (specialty lines)	7	573	63	-	17	39	-	1
Petroleum and its products	7	1,752	160	9.1	19	100	2	53
Plumbing and heating equipment and supplies	5	481	13	2.7	1	5	-	-
All other kinds of business	26	66,348	2,112	3.2	335	1,068	-	192
Leather	4	1,906	65	-	19	36	-	54
Yarn	5	47,653	412	-	71	262	-	97
Miscellaneous	17	16,789	1,635	-	245	770	-	41

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS (continued)								
OTHER AGENTS	200	$266,339	$5,251	2.0	1,537	$2,992	$36	$274
Clothing and furnishings	139	114,798	2,386	2.1	829	1,488	16	72
Clothing and furnishings (general line)	26	21,082	337	-	117	206	1	-
Clothing, women's and children's	88	87,564	1,843	-	646	1,185	14	51
Furnishings, women's and children's	8	939	39	-	8	11	1	19
Millinery and millinery supplies	12	3,974	122	-	45	61	-	-
All other	5	1,239	45	-	13	25	-	2
Dry goods	18	57,584	718	1.2	214	448	3	110
Dry goods (general line)	14	56,396	701	-	209	438	3	110
Piece goods	4	1,188	17	-	5	10	-	-
Farm products-raw materials	6	12,599	490	3.9	136	245	6	53
Hides, skins, and furs (raw)	3	11,230	408	-	128	224	4	50
All other	3	1,369	82	-	8	21	2	3
Farm products-consumer goods	4	59,175	948	1.6	159	416	-	-
Furniture and house furnishings	7	849	128	15.1	22	49	5	4
General merchandise	3	16,392	325	2.0	107	231	5	-
Jewelry and optical goods	7	106	71	67.0	7	14	-	14
Jewelry (general line)	4	95	71	-	7	14	-	4
Jewelry specialties	3	11	-	-	-	-	-	10
Machinery, equipment and supplies (except electrical)	7	936	50	5.3	15	30	-	4
Industrial machinery, equipment and supplies	3	73	7	-	4	3	-	2
Other machinery, equipment and supplies	4	863	43	-	11	27	-	2
All other kinds of business	9	3,900	135	3.5	48	71	1	17
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	664	173,921	28,779	16.5	7,545	12,142	162	14,002
CHAIN STORE WAREHOUSES	62	268,252	9,879	3.7	3,478	4,545	119	13,870
Clothing and furnishings	3	2,056	77	3.7	60	50	1	226
Dry goods	4	32,043	979	3.1	442	519	4	6,233
Farm products-consumer goods	9	19,684	1,369	7.0	252	357	28	138
Groceries and foods (except farm products)	32	186,167	6,329	3.4	2,296	3,003	86	5,549
Groceries (general line)	20	147,609	4,430	-	1,375	1,980	72	4,830
Meats and meat products	4	15,938	497	-	151	222	9	230
Other food and grocery specialties	8	22,620	1,402	-	770	801	5	489
Tobacco and its products (except leaf)	10	11,903	684	5.7	125	292	-	794
All other kinds of business	4	16,399	441	2.7	303	324	-	930
ASSEMBLERS AND COUNTRY BUYERS	192	10,197	1,689	16.6	569	729	106	894
Farm products-raw materials	49	1,579	265	16.8	142	83	12	180
Hides, skins, and furs (raw)	16	241	41	-	12	17	2	59
Livestock	24	747	138	-	37	31	3	47
All other	9	591	86	-	93	35	7	74
Farm products-consumer goods	128	7,671	1,238	16.1	388	570	80	570
Dairy products (general line)	14	2,260	487	-	163	248	2	23
Milk and cream	9	268	59	-	31	32	1	-
Poultry and poultry products	20	915	86	-	19	24	1	33
Fruits and vegetables (fresh)	80	4,119	587	-	169	256	75	514
All other	5	109	19	-	6	10	1	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ALL OTHER TYPES (continued)								
Farm supplies	3	$ 96	$ 7	7.3	4	$ 4	$ -	$ 6
Groceries and foods (except farm products)	5	384	63	16.4	17	29	1	58
All other kinds of business	7	457	116	24.8	18	43	13	80
COOPERATIVE MARKETING ASSOCIATIONS	91	48,525	6,251	12.9	1,669	2,418	15	331
Farm products-consumer goods	87	43,279	6,148	14.2	1,649	2,368	13	329
Dairy products (general line)	57	12,867	5,211	-	1,406	1,880	-	212
Dairy and poultry products	10	5,802	348	-	97	171	11	102
Fruits and vegetables (fresh)	15	17,562	364	-	85	188	1	15
All other	5	7,048	225	-	61	129	1	-
All other kinds of business	4	5,246	103	2.0	20	50	2	2
ELEVATORS	4	470	36	7.7	13	22	11	100
OTHER TYPES								
Farm products-consumer goods	6	777	35	4.5	12	14	-	14

WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
NEW YORK CITY	16,836	$7,376,091	$659,656	8.9	154,714	$307,561	$5,051	$500,568
Wholesalers proper	12,250	2,813,943	370,172	13.2	91,830	170,569	3,426	382,974
Manufacturers' sales branches	1,775	1,878,051	196,495	10.5	41,728	90,036	991	90,300
Agents and brokers	2,681	2,386,256	74,476	3.1	15,909	38,408	462	13,003
All other types	130	297,841	18,513	6.2	5,247	8,550	172	14,281
WHOLESALERS PROPER								
WHOLESALE MERCHANTS	10,401	1,946,576	288,827	14.8	75,323	136,758	2,900	252,141
Amusement and sporting goods	203	30,280	6,740	22.3	1,458	3,150	43	2,933
Cameras and motion picture equipment and supplies	17	547	183		52	101	2	149
Moving picture films	31	12,282	2,734		190	1,246	16	456
Sporting goods (general line)	11	3,407	987		574	488	6	128
Toys, novelties, and fireworks	99	6,977	1,436		511	727	7	936
All other	45	6,967	1,400		331	588	12	1,265
Automotive products	245	39,582	6,883	17.4	2,201	3,421	31	5,302
Automobiles and other motor vehicles	14	17,091	1,966		596	952	12	677
Automotive equipment accessories and parts	188	14,208	3,757		1,298	1,963	19	3,433
Tires and tubes	43	8,283	1,160		307	506	-	1,192
Chemicals	210	61,790	12,975	21.0	2,140	4,321	57	7,856
Dyestuffs	15	10,481	3,288		669	1,476	-	2,878
Industrial chemicals	20	11,396	548		197	447	6	1,118
Naval stores	5	5,140	193		54	83	-	127
Paints and varnishes	116	8,401	2,389		757	1,199	36	1,539
All other	54	26,372	6,157		463	1,116	13	2,194
Clothing and furnishings	1,135	170,718	26,257	15.4	7,411	13,325	408	19,863
Clothing and furnishings (general line)	74	12,726	1,645		355	624	41	1,770
Clothing, men's and boys'	133	12,589	2,015		517	1,150	23	2,210
Clothing, women's and children's	305	69,488	11,616		3,265	6,442	218	4,624
Furnishings (general line)	66	6,959	1,053		367	518	22	1,371
Furnishings, men's and boys'	180	13,980	2,250		726	1,007	54	2,126
Furnishings, women's and children's	107	9,257	1,504		433	644	29	2,133
Hosiery	61	12,325	1,094		299	508	2	1,426
Millinery and millinery supplies	125	12,545	2,256		801	1,189	10	1,176
Shoes and other footwear	34	20,849	2,824		648	1,243	9	3,027
Coal	45	27,241	3,837	14.1	549	1,301	102	1,378
Drugs and drug sundries	186	44,640	9,215	20.6	2,467	4,174	29	8,778
Drugs (general line)	26	18,101	3,195		1,104	1,635	1	2,865
Drugs (specialty lines)	90	10,282	1,875		296	785	6	4,247
Patent medicines	6	441	62		25	21	1	37
Toilet articles and preparations	76	8,488	2,919		739	1,218	18	1,009
All other	48	7,328	1,164		302	515	3	[illegible]
Dry goods	1,592	438,545	49,900	11.4	12,274	23,637	524	72,756
Dry goods (general line)	75	33,649	3,972		1,362	2,188	7	4,165
Knit goods	131	28,663	4,137		1,189	2,036	19	4,314
Notions	290	29,267	5,868		1,944	3,141	60	5,595
Piece goods	859	329,292	33,200		7,048	15,010	219	55,187
All other	237	17,677	2,723		731	1,262	19	3,495

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Electrical goods	221	$33,080	$6,920	20.9	2,280	$3,600	$35	$4,715
Electrical appliances, equipment and supplies	178	23,904	4,973		1,669	2,637	32	3,766
Radios and radio equipment	39	5,179	1,131		308	527	3	598
Refrigerators	4	3,997	816		303	435	-	351
Farm products-raw materials	362	61,753	6,461	10.5	1,096	2,536	83	12,966
Grain	4	1,064	303		67	129	-	51
Hides, skins, and furs (raw)	298	45,941	4,706		714	1,706	59	9,142
Livestock	3	436	37		9	17	-	38
Silk (raw)	4	2,915	105		27	67	1	253
Tobacco (leaf)	37	7,635	734		113	357	18	3,046
Wool and mohair	3	2,304	377		120	189	-	143
All other	13	1,458	199		45	71	5	293
Farm products-consumer goods	1,107	303,198	29,763	9.8	6,701	12,788	200	5,037
Dairy products (general line)	48	22,244	2,976		675	1,332	4	530
Butter	12	7,069	322		59	128	-	121
Cheese	12	5,179	926		177	312	-	299
Milk and cream	35	11,827	2,666		569	1,014	2	22
All other dairy products	5	1,245	169		20	34	-	195
Poultry and poultry products	190	45,089	3,430		728	1,533	32	537
Dairy and poultry products	208	79,890	6,105		1,506	2,978	40	1,533
Fruits and vegetables (fresh)	592	130,256	13,124		2,953	5,437	121	1,375
All other	7	399	45		14	20	1	25
Farm supplies	18	3,469	887	25.6	264	322	16	382
Seeds	13	1,509	701		228	224	13	372
All other	5	1,960	186		36	98	3	10
Furniture and house furnishings	456	51,043	11,590	22.7	3,650	5,788	114	11,657
China, glassware and crockery	42	4,378	895		257	462	4	715
Floor coverings	53	12,117	1,805		489	874	13	2,345
Furniture	88	13,079	2,480		829	1,257	16	1,421
House furnishings (except as specified)	235	14,863	3,127		980	1,510	70	3,434
Musical instruments and sheet music	38	6,606	3,283		1,095	1,685	11	3,742
General merchandise	12	8,545	2,003	23.4	651	861	-	1,491
Groceries and foods (except farm products)	1,025	259,647	36,892	14.2	9,786	17,263	281	23,593
Groceries (general line)	66	58,601	7,718		2,199	3,830	8	9,705
Confectionery and soft drinks	153	12,210	1,615		602	885	28	783
Fish and sea foods	134	21,493	4,326		1,083	2,042	67	839
Meats and meat products	253	72,010	8,943		2,382	4,564	116	2,316
All other food and grocery specialties	419	95,333	14,290		3,520	5,942	62	9,950
Hardware	145	16,871	3,835	22.7	1,306	2,022	29	3,999
Hardware (general line)	28	8,674	1,891		695	984	3	2,160
Hardware (specialty lines)	117	8,197	1,944		611	1,038	26	1,839
Jewelry and optical goods	542	31,381	5,626	17.9	1,578	2,543	75	12,627
Jewelry (general line)	255	11,204	1,994		484	827	24	5,598
Clocks and watches	52	4,167	508		150	250	3	1,514
Diamonds and other precious stones	90	4,921	546		124	195	9	3,229
Other jewelry specialties	108	9,651	2,174		646	1,019	32	1,835
Optical goods	27	1,438	404		174	252	7	451

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Lumber and building materials (other than metal)	199	$20,973	$5,586	26.6	1,575	$2,978	$238	$4,564
Lumber and millwork	66	9,327	2,035		529	1,013	48	2,531
Asbestos products	5	119	46		22	30	7	29
Brick and tile	15	834	197		48	93	5	161
Cement	8	368	79		25	41	1	6
Glass	46	3,233	876		246	466	62	1,029
All other	59	7,092	2,353		705	1,335	115	808
Machinery, equipment and supplies (except electrical)	778	57,831	16,589	28.7	4,773	8,431	245	12,736
Commercial machinery, eqp't. & supplies	193	11,620	3,123		1,059	1,657	51	2,928
Office equipment and supplies (except furniture)	38	1,914	595		228	347	6	512
Store equipment and supplies	37	1,479	472		134	210	9	293
All other	118	8,227	2,056		697	1,100	36	2,123
Construction machinery, eqp't. & supplies	15	694	250		51	113	28	201
Construction machinery	4	173	91		15	45	18	169
All other	11	521	159		36	68	10	32
Farm and dairy machinery and equipment	5	1,073	301		54	128	14	134
Industrial machinery, eqp't. and supplies	247	15,137	4,538		1,373	2,232	76	3,010
Bottles and bottling equipment	39	1,216	271		95	130	4	188
Machine tools	6	262	76		28	39	-	108
Mechanical rubber goods	11	378	103		36	45	1	74
Mill and mine supplies (general line)	19	1,763	423		116	213	11	240
All other	172	11,518	3,663		1,098	1,805	60	2,400
Professional equipment and supplies	121	11,317	3,663		839	1,686	33	2,704
Dental equipment and supplies	30	5,097	1,913		351	769	6	1,423
Surgical, medical and hospital equipment and supplies	50	3,211	857		257	465	10	426
All other	41	3,009	893		231	452	17	855
Service equipment and supplies	152	13,162	3,302		1,047	1,795	39	3,005
Barber and beauty parlor equipment and supplies	66	3,195	939		322	450	8	701
Laundry equipment and supplies	19	4,243	765		199	422	2	456
All other	67	5,724	1,598		526	923	29	1,848
Transportation equipment and supplies	45	4,828	1,412		350	820	4	754
Railroad equipment and supplies	6	1,242	343		45	176	1	57
All other	39	3,586	1,069		305	644	3	587
Metals (except scrap)	130	18,252	2,858	15.7	796	1,417	70	2,521
Copper	3	264	62		8	18	1	61
Iron and steel	67	5,185	1,246		321	614	42	928
Sheet metal products	19	2,489	372		99	163	11	259
Other metal and metal works	41	10,314	1,178		368	622	16	1,273
Paper and its products	483	67,735	12,862	19.0	3,908	6,894	152	10,662
Paper and its products (general line)	80	26,368	5,033		1,319	2,724	71	4,610
Paper and its products (specialty lines)	259	33,047	5,372		1,762	3,007	55	4,169
Stationery and stationery supplies	133	7,528	2,009		665	995	14	1,567
Wall paper	11	792	448		162	168	1	316

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Petroleum and its products	34	$11,413	$1,949	17.1	361	$923	$15	$647
Plumbing and heating equipment and supplies	182	20,743	5,012	24.2	1,374	2,537	58	5,228
Pipe, valves and fittings	11	2,222	476		115	228	17	350
Plumbing and heating equipment (general line)	74	12,131	2,594		754	1,417	17	3,252
Stoves and ranges	11	671	205		68	102	2	251
All other	86	5,719	1,737		437	790	32	1,375
Tobacco and its products (except leaf)	106	50,662	2,978	5.9	973	1,673	28	3,748
Waste materials	280	9,347	1,691	18.1	471	631	41	737
Iron and steel scrap	25	559	165		43	58	5	152
Junk and scrap (general line)	128	2,385	396		96	144	23	254
Waste paper, rags and rubber	127	6,403	1,131		332	429	13	331
All other products	705	107,834	19,518	18.1	5,280	10,222	216	15,965
Bags and bagging	22	1,623	254		109	135	5	182
Beer	35	3,091	397		124	199	8	68
Books and periodicals	46	7,720	2,219		700	1,200	40	1,716
Cordage and twine	14	2,606	439		112	223	2	340
Flowers and nursery stock	52	4,115	950		269	415	12	410
Forest products (except lumber)	45	7,931	894		210	508	10	355
Leather	74	11,945	1,137		286	519	7	1,659
Leather goods	140	5,170	910		321	408	21	1,128
Newspapers and magazines	12	19,812	5,482		1,402	3,428	45	798
Oils and greases (animal and vegetable)	10	4,806	1,206		330	643	-	1,411
Rubber goods (general line)	5	325	44		17	24	-	33
Wines and spiritous liquors	38	4,655	682		152	274	2	2,040
Yarn	32	6,641	698		193	259	10	996
Miscellaneous kinds of business	180	27,394	4,206		1,055	1,987	54	4,829
EXPORTERS	180	250,947	14,301	5.7	1,611	4,245	225	25,019
Amusement and sporting goods	5	17,712	1,034	5.8	107	429	-	2
Chemicals	5	1,130	42	3.7	12	32	-	8
Clothing and furnishings	12	954	164	17.2	48	72	-	137
Clothing and furnishings (general line)	6	530	84		24	26	-	57
All other	6	424	80		24	46	-	80
Dry goods	34	17,338	1,409	8.1	431	957	2	4,180
Dry goods (general line)	6	474	41		13	20	-	12
Piece goods	25	16,805	1,358		415	934	2	4,165
All other	3	59	10		3	3	-	3
Electrical goods	8	1,791	249	13.9	40	85	-	14
Farm products-raw materials	13	14,604	3,439	23.5	104	267	-	13,306
Hides, skins, and furs (raw)	9	809	72		21	33	-	52
All other	4	13,795	3,367		83	234	-	13,254
Farm products-consumer goods	8	1,690	87	5.1	20	37	-	36
General merchandise	5	19,163	3,947	20.6	176	420	-	1,280
Groceries and foods (except farm products)	25	33,920	1,391	4.1	141	471	2	5,419
Hardware	4	853	60	7.0	20	43	-	11
Jewelry and optical goods	3	67	13	19.4	9	6	-	131
Machinery, equipment and supplies (except electrical)	9	1,933	148	7.7	36	97	-	21
Metals (except scrap)	3	24,453	941	3.8	134	660	212	113
Paper and its products	7	1,798	280	15.6	71	160	-	54
Paper and its products (specialty lines)	3	137	113		35	73	-	7
All other	4	1,661	167		36	87	-	57

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
EXPORTERS (continued)								
Petroleum and its products	3	$ 736	$ 21	2.9	5	$ 10	-	$ 10
Plumbing and heating equipment and supplies	3	1,023	175	17.1	26	88	-	71
All other kinds of business	33	111,782	901	0.8	230	411	$ 9	216
Leather goods	4	167	40		9	16	-	7
Miscellaneous	29	111,615	861		221	395	9	209
IMPORTERS	1,468	583,829	62,593	10.7	13,565	27,375	275	104,806
Amusement and sporting goods	44	6,324	1,142	18.1	306	457	9	991
Automotive products	3	338	93	27.5	34	81	-	107
Chemicals	35	21,487	2,780	12.9	419	1,007	4	5,236
Dyestuffs	5	2,545	619		107	255	-	859
Industrial chemicals	13	14,726	1,709		202	511	2	3,927
Paints and varnishes	6	1,761	179		37	101	-	178
All other	11	2,455	273		73	129	2	372
Clothing and furnishings	97	23,751	3,748	15.8	854	1,597	13	7,889
Clothing, women's and children's	11	801	238		65	81	1	124
Furnishings, men's and boys'	12	3,619	797		152	297	1	1,437
Furnishings, women's and children's	28	4,980	904		205	282	6	1,086
Hosiery	5	2,252	410		93	198	-	709
Millinery and millinery supplies	33	10,960	1,220		272	521	2	4,291
All other	8	1,139	179		67	118	3	242
Drugs and drug sundries	37	5,180	1,813	35.0	384	701	6	1,093
Drugs (specialty lines)	10	1,945	544		116	167	1	271
Patent medicines	3	706	174		22	61	1	123
Toilet articles and preparations	21	2,436	974		235	461	4	666
All other	3	93	21		11	12	-	33
Dry goods	287	64,787	12,342	19.1	2,958	6,067	72	19,749
Dry goods (general line)	16	10,388	1,534		406	911	1	2,495
Knit goods	3	69	22		8	13	—	39
Notions	90	15,223	3,476		968	1,659	40	4,427
Piece goods	159	36,315	7,004		1,500	3,359	25	12,105
All other	19	2,792	306		76	125	6	683
Electrical goods	9	626	142	22.7	38	68	1	46
Farm products-raw materials	99	94,289	3,801	4.0	513	1,675	5	12,058
Hides, skins, and furs (raw)	55	19,846	1,265		214	567	4	3,338
Silk (raw)	11	68,261	2,043		202	865	-	7,399
Tobacco (leaf)	18	1,568	281		56	129	-	639
All other	15	4,614	212		41	114	1	682
Farm products-consumer goods	25	8,480	451	5.3	134	346	2	358
Cheese	10	3,835	345		88	180	-	306
Fruits and vegetables (fresh)	13	4,315	79		36	49	2	9
All other	3	330	27		10	17	-	43
Farm supplies	7	14,154	1,429	10.1	106	311	-	1,718
Fertilizer	3	13,573	1,291		68	241	-	1,644
All other	4	581	138		38	70	-	74
Furniture and house furnishings	177	26,141	6,006	23.0	1,313	2,473	40	9,102
China, glassware and crockery	41	7,365	2,095		449	985	5	1,770
Floor coverings	45	7,497	1,203		211	445	5	3,913
Furniture	8	398	204		54	110	2	254
House furnishings (except as specified)	77	9,600	2,207		538	812	22	2,725
Musical instruments and sheet music	6	1,281	297		61	121	-	440

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
IMPORTERS (continued)								
Groceries and foods (except farm products)	208	$132,365	$15,593	11.8	3,822	$6,765	$34	$14,383
Confectionery and soft drinks	11	783	233		70	108	2	165
Fish and sea foods	10	1,844	267		44	105	2	298
Other food and grocery specialties	187	129,738	15,093		3,708	6,552	30	13,920
Hardware	12	1,174	329	28.0	65	167	2	442
Jewelry and optical goods	158	15,859	3,253	20.5	672	1,326	32	8,238
Jewelry (general line)	6	287	89		24	38	1	204
Clocks and watches	44	6,507	1,675		305	663	20	2,666
Diamonds and other precious stones	71	6,238	877		182	316	5	3,777
Other jewelry specialties	34	2,415	494		125	239	5	1,444
Optical goods	3	412	118		36	70	1	147
Lumber and building materials (other than metal)	19	2,037	605	29.7	106	232	10	1,237
Lumber and millwork	6	980	252		45	85	2	690
Glass	5	469	74		27	42	-	113
All other	8	588	279		34	105	8	434
Machinery, equipment and supplies (except electrical)	60	11,489	1,786	15.5	393	874	7	2,403
Industrial machinery, eqp't. & supplies	27	8,462	995		196	493	4	1,316
Professional equipment and supplies	25	2,297	692		174	341	3	953
Surgical, medical and hospital equipment and supplies	6	1,170	370		100	214	-	520
All other	19	1,127	322		74	127	2	433
Service equipment and supplies	3	385	42		12	16	-	55
Other machinery, equipment and supplies	5	345	57		11	24	1	79
Metals (except scrap)	21	22,493	514	2.3	95	270	1	792
Iron and steel	15	2,414	333		54	175	1	462
Other metal and metal works	6	20,079	181		41	95	-	330
Paper and its products	21	7,474	634	8.5	123	231	-	726
Paper and its products (specialty lines)	10	536	190		47	86	-	356
Stationery and stationery supplies	7	824	157		47	67	-	261
All other	4	6,114	287		29	78	-	109
Tobacco and its products (except leaf)	5	440	118	26.8	28	60	3	227
All other kinds of business	143	124,941	6,014	4.8	1,205	2,817	34	18,011
Cordage and twine	3	1,537	46		7	16	-	48
Flowers and nursery stock	3	329	45		11	23	1	171
Forest products (except lumber)	10	12,746	702		104	273	1	1,870
Leather	7	1,091	145		19	43	3	144
Leather goods	8	1,735	230		46	92	7	368
Newspapers and magazines	5	193	66		21	43	2	33
Oils and greases (animal and vegetable)	9	2,715	482		57	123	3	573
Rubber, crude	10	17,651	522		60	213	-	2,750
Wines and spiritous liquors	39	4,673	588		159	189	2	1,344
Yarn	3	315	62		8	28	9	101
Miscellaneous	45	81,956	3,126		713	1,774	6	10,609
LIMITED FUNCTION WHOLESALERS	211	32,591	4,451	13.7	1,331	2,191	26	1,008
Amusement and sporting goods	7	268	77	28.7	29	35	8	25
Automotive products	3	1,593	325	20.4	113	154	-	74
Chemicals	3	173	54	31.2	7	40	-	-

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WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
LIMITED FUNCTION WHOLESALERS (continued)								
Clothing and furnishings	10	$ 320	$ 58	18.1	16	$ 14	$ 1	$ 31
Clothing and furnishings (general line)	3	91	27		9	7	1	11
Furnishings, men's and boys'	4	220	27		7	7	-	18
All other	3	9	4		-	-	-	2
Coal	16	7,035	333	4.7	73	182	1	-
Drugs and drug sundries	7	734	124	16.9	48	52	1	90
Dry goods	31	757	107	14.1	37	39	3	100
Notions	7	92	16		7	6	-	25
Piece goods	5	340	19		6	10	-	16
All other	19	325	72		24	23	3	59
Electrical goods	12	790	175	22.2	69	82	-	155
Electrical appliances eqp't. & supplies	4	77	13		5	5	-	18
Radios and radio equipment	8	713	162		64	77	-	137
Farm products-consumer goods	17	8,706	1,607	18.5	459	844	2	77
Dairy and poultry products	4	6,452	1,164		335	634	-	19
Fruits and vegetables (fresh)	7	109	12		4	3	1	1
All other	6	2,145	431		120	207	1	57
Furniture and house furnishings	8	1,631	191	11.7	34	90	1	30
Groceries and foods (except farm products)	28	2,075	286	13.8	77	137	4	142
Groceries (general line)	3	596	50		16	28	1	57
Confectionery and soft drinks	4	97	13		3	6	1	9
Meats and meat products	5	566	85		20	46	2	11
Other food and grocery specialties	16	816	138		38	57	-	65
Jewelry and optical goods	8	265	48	18.1	26	31	-	158
Jewelry (general line)	4	19	4		1	2	-	18
All other	4	246	44		25	29	-	140
Lumber and building materials (other than metal)	10	1,223	133	10.9	29	66	-	8
Machinery, equipment and supplies (except electrical)	6	163	73	44.8	25	39	-	16
Industrial machinery, eqp't. & supplies	3	15	7		4	3	-	5
Other machinery, eqp't. and supplies	3	148	66		21	36	-	11
Paper and its products	10	1,281	136	10.6	37	79	-	10
Paper and its products (specialty lines)	5	785	66		15	36	-	4
Stationery and stationery supplies	5	496	70		22	43	-	6
Tobacco and its products (except leaf)	4	814	13	1.6	5	5	1	28
Waste materials	3	243	26	10.7	3	11	2	8
All other kinds of business	28	4,520	685	15.2	244	281	2	56
Beer	5	286	21		13	15	-	3
Books and periodicals	4	366	176		52	58	-	33
Newspapers and magazines	5	3,212	372		153	157	-	1
Miscellaneous	14	656	116		26	51	2	19
MANUFACTURERS'SALES BRANCHES								
WITH STOCKS	1,103	1,191,563	144,588	12.1	31,403	42,267	588	90,275
Amusement and sporting goods	25	13,708	1,977	14.4	643	1,133	10	870
Cameras and motion picture equipment and supplies	3	183	55		23	30	-	34
Moving picture films	10	11,459	1,307		402	790	-	258

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Amusement and sporting goods (continued)								
Toys, novelties, and fireworks	8	$ 989	$ 217		56	$ 121	$ 3	$ 390
All other	4	1,077	398		162	192	7	188
Automotive products	49	27,021	5,805	21.5	1,586	2,861	12	3,160
Automobiles and other motor vehicles	20	12,085	3,359		1,102	1,826	4	1,988
Automotive eqp't. accessories and parts	17	1,297	463		136	237	6	144
Tires and tubes	12	13,639	1,983		348	798	2	1,028
Chemicals	56	59,833	9,136	15.3	1,804	4,027	15	4,913
Industrial chemicals	8	28,948	2,454		478	1,237	1	2,209
Paints and varnishes	23	12,310	2,932		709	1,257	13	1,614
All other	24	18,575	3,750		617	1,533	1	1,090
Clothing and furnishings	101	50,223	6,896	13.7	1,586	3,583	123	4,971
Clothing, men's and boys'	12	3,797	115		30	72	1	879
Clothing, women's and children's	26	7,814	1,502		363	944	10	398
Furnishings (general line)	10	3,794	599		220	354	5	846
Furnishings, men's and boys'	26	20,208	2,487		442	1,136	70	1,034
Furnishings, women's and children's	11	4,364	631		157	334	28	793
Hosiery	7	4,978	438		94	208	1	154
Shoes and other footwear	4	4,765	984		239	455	7	781
All other	5	503	140		41	70	1	86
Coal	12	6,658	1,366	20.5	363	538	1	485
Drugs and drug sundries	26	28,798	10,229	35.5	1,471	2,795	2	2,363
Drugs (specialty lines)	6	12,322	4,104		915	1,700	-	871
Toilet articles and preparations	14	10,256	4,652		395	814	2	1,218
All other	6	6,220	1,473		161	281	-	274
Dry goods	91	82,712	11,052	13.4	2,794	5,686	30	18,545
Knit goods	10	1,180	132		33	63	-	137
Notions	30	16,748	2,137		744	1,246	7	2,451
Piece goods	45	60,927	8,273		1,862	4,128	22	15,006
All other	6	3,857	510		155	249	1	951
Electrical goods	45	53,113	7,221	13.6	2,612	4,417	5	6,773
Electrical appliances, eqp't. & supplies	42	52,615	7,134		2,581	4,373	4	6,630
All other	3	498	87		31	44	2	143
Farm products-raw materials	3	235	15	6.4	5	9	-	7
Farm products-consumer goods	12	22,524	4,406	19.6	926	1,953	1	1,452
Dairy products (general line)	3	7,879	1,228		259	518	1	745
All other dairy products	4	8,210	1,962		595	1,053	-	142
All other	5	6,435	1,216		72	382	-	565
Farm supplies	5	2,630	639	24.3	207	210	-	623
Furniture and house furnishings	37	11,405	1,828	16.0	395	777	5	713
Furniture	11	4,385	710		122	261	-	309
House furnishings (except china and floor coverings)	21	2,272	573		204	314	5	302
All other	5	4,748	545		69	202	-	102
Groceries and foods (except farm products)	165	237,890	24,917	10.5	5,512	10,349	53	10,016
Confectionery and soft drinks	15	11,102	2,922		459	1,115	36	425
Meats and meat products	52	78,625	4,832		1,623	2,626	7	1,305
Other food and grocery specialties	98	148,163	17,163		3,430	6,608	11	8,285

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITH STOCKS (continued)								
Hardware	22	$5,322	$1,246	23.4	359	$658	23	$790
Hardware (general line)	3	1,257	322		96	181	-	115
Hardware (specialty lines)	19	4,065	924		263	472	3	675
Jewelry and optical goods	18	3,697	1,237	33.5	276	528	2	1,017
Jewelry specialties	11	1,675	290		85	142	2	326
Optical goods	7	2,022	947		191	386	-	691
Lumber and building materials (other than metal)	19	8,610	1,585	18.4	317	648	4	512
Brick and tile	5	1,456	244		23	121	-	312
Cement	3	703	410		86	178	3	17
All other	11	6,451	931		208	549	1	183
Machinery, equipment and supplies (except electrical)	250	68,171	17,231	25.3	4,788	10,057	379	7,157
Commercial machinery, eqp't. & supplies	35	11,987	3,614		1,304	2,502	17	937
Office equipment and supplies (except furniture)	21	10,059	3,211		1,195	2,256	13	734
Store equipment and supplies	7	1,011	245		69	134	1	144
All other	7	917	158		40	112	3	59
Construction machinery, eqp't. & supplies	11	2,728	450		139	281	-	152
Industrial machinery, eqp't. & supplies	114	26,020	7,038		1,746	4,354	348	3,126
Bottles and bottling equipment	3	1,417	203		56	156	-	57
Mechanical rubber goods	5	2,010	275		59	161	-	161
All other	106	22,593	6,560		1,651	4,017	348	2,908
Professional equipment and supplies	28	16,155	2,227		721	1,109	-	1,258
Dental equipment and supplies	4	594	211		82	124	-	153
Surgical, medical and hospital equipment and supplies	10	4,598	594		241	430	-	324
All other	14	10,963	1,122		398	555	-	871
Service equipment and supplies	32	9,961	3,607		821	1,675	14	1,437
Barber and beauty parlor equipment and supplies	5	969	245		60	97	-	238
Laundry equipment and supplies	5	3,557	1,281		251	496	12	363
All other	22	5,435	2,081		510	1,082	2	836
Transportation equipment and supplies	10	1,320	295		57	156	-	247
Railroad equipment and supplies	6	921	248		44	127	-	196
All other	4	399	47		13	29	-	51
Metals (except scrap)	42	15,473	2,356	15.2	507	1,047	5	1,687
Iron and steel	26	7,223	1,043		227	443	2	647
Other metal and metal works	16	8,250	1,313		280	604	1	1,040
Paper and its products	36	36,069	3,350	9.3	709	1,541	6	2,363
Paper and its products (general line)	4	2,462	393		29	77	-	96
Paper and its products (specialty lines)	22	31,299	2,634		573	1,298	3	1,821
Stationery and stationery supplies	9	2,308	323		107	164	3	446
Petroleum and its products	4	1,764	638	36.2	165	313	-	401
Plumbing and heating equipment and supplies	32	11,173	2,865	25.6	630	1,221	19	1,922
Heating equipment (general line)	5	1,465	465		98	193	1	182
Pipe, valves and fittings	3	367	92		22	44	-	65
Plumbing and heating eqp't. (general line)	8	3,198	692		174	291	13	932
All other	16	6,143	1,616		341	693	5	743

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITH STOCKS (continued)								
Tobacco and its products (except leaf,	22	$379,099	$19,547	5.2	1,858	$3,615	-	$14,364
All other products	53	65,434	9,046	13.8	1,888	4,006	$14	5,171
Books and periodicals	4	4,375	1,616		368	828	-	1,258
Cordage and twine	3	2,131	314		89	201	-	39
Forest products (except lumber)	6	1,676	327		41	101	-	403
Leather	6	3,474	194		42	81	-	275
Leather goods	7	684	180		60	99	1	339
Newspapers and magazines	3	4,655	631		181	213	4	179
Rubber goods (general line)	6	5,114	894		278	510	6	405
Wines and spiritous liquors	6	2,504	510		140	297	-	552
Miscellaneous kinds of business	12	40,821	4,380		589	1,681	3	1,621
WITHOUT STOCKS	672	686,489	51,907	7.6	10,325	27,767	303	25
Amusement and sporting goods	14	15,044	2,115	14.1	640	1,378	-	-
Moving picutre films	8	13,641	1,990		555	1,304	-	-
All other	6	1,403	125		85	74	-	-
Automotive products	5	1,894	482	25.4	72	231	-	-
Chemicals	23	31,419	4,322	13.8	717	2,064	7	-
Industrial chemicals	6	15,219	1,598		254	798	1	-
Paints and varnishes	8	11,064	1,405		307	812	5	-
All other	9	5,136	1,319		156	454	1	-
Clothing and furnishings	89	42,911	2,619	6.1	513	1,535	35	-
Clothing and furnishings (general line)	3	1,739	26		8	21	-	-
Clothing, men's and boys'	15	9,734	406		83	273	-	-
Clothing, women's and children's	5	3,202	211		47	120	25	-
Furnishings (general line)	11	3,080	255		29	105	1	-
Furnishings, men's and boys'	31	12,233	1,258		233	696	9	-
Furnishings, women's and children's	5	326	36		11	20	-	-
Hosiery	13	11,848	377		93	272	-	-
All other	5	749	50		9	28	-	-
Coal	9	15,187	533	3.5	90	245	-	-
Drugs and drug sundries	10	3,739	570	15.2	51	133	5	-
Drugs (specialty lines)	3	2,126	98		20	42	2	-
Toilet articles and preparations	4	160	40		9	27	-	-
All other	3	1,453	432		22	64	3	-
Dry goods	61	100,860	4,524	4.5	908	2,510	17	1
Knit goods	10	5,060	220		41	100	-	-
Notions	12	6,919	330		100	255	14	-
Piece goods	34	85,417	3,741		711	2,008	2	1
All other	5	3,444	233		56	147	1	-
Electrical goods	36	8,823	1,195	13.5	243	726	4	-
Electrical equipment, appliances and supplies	32	6,013	937		215	589	4	-
Radios and radio equipment	4	2,810	258		28	137	-	-
Farm supplies	4	2,846	244	8.6	48	114	-	-
Furniture and house furnishings	37	9,526	850	8.9	152	446	6	-
China, glassware and crockery	6	2,440	117		22	77	-	-
Floor coverings	5	5,279	537		89	270	-	-
Furniture	7	221	43		8	18	2	-
House furnishings (except as specified)	19	1,586	153		33	81	4	-

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES (continued)								
Groceries and foods (except farm products)	27	$32,276	$4,172	12.9	1,008	$1,771	$2	-
Confectionery and soft drinks	4	872	289		25	60	-	-
Other food and grocery specialties	23	31,404	3,883		983	1,711	2	-
Hardware (specialty lines)	10	2,379	145	6.1	43	97	-	-
Jewelry and optical goods	8	3,251	323	9.9	80	210	1	-
Lumber and building materials (other than metal)	28	10,286	1,217	11.8	253	649	23	$3
Lumber and millwork	3	268	47		11	37	4	-
Asbestos products	5	1,213	174		35	90	-	-
Brick and tile	6	1,221	299		55	129	-	3
Cement	4	1,698	250		50	145	19	-
All other	10	5,886	447		102	248	-	-
Machinery, equipment and supplies (except electrical)	140	75,477	6,907	9.2	1,267	3,839	28	7
Commercial machinery, eqp't. & supplies	15	2,603	438		142	340	-	7
Office equipment and supplies (except furniture)	7	1,679	282		101	232	-	7
All other	8	924	156		41	108	-	-
Construction machinery, eqp't. & supplies	11	2,031	393		116	256	-	-
Farm and dairy machinery and equipment	6	1,561	188		36	69	2	-
Industrial machinery, eqp't. & supplies	78	48,465	3,494		617	1,851	25	-
Machine tools	4	134	22		8	12	2	-
Mechanical rubber goods	3	1,423	206		39	127	-	-
Mill and mine supplies (general line)	4	454	50		13	36	-	-
All other	67	46,454	3,216		557	1,676	23	-
Professional equipment and supplies	5	1,257	69		20	39	1	-
Service equipment and supplies	4	201	52		12	35	-	-
Transportation equipment and supplies	21	19,359	2,263		324	1,249	-	-
Railroad equipment and supplies	18	11,266	1,982		294	1,109	-	-
All other	3	8,093	281		30	140	-	-
Metals (except scrap)	51	106,419	4,872	4.6	841	2,855	114	-
Iron and steel	38	85,757	3,623		623	2,126	113	-
Other metal and metal works	13	20,662	1,249		218	729	1	-
Paper and its products	52	80,655	6,086	7.5	1,165	3,669	4	3
Paper and its products (general line)	9	48,067	3,495		596	2,036	2	-
Paper and its products (specialty lines)	40	30,599	1,996		384	1,354	1	3
Stationery and stationery supplies	3	1,989	595		185	279	1	-
Petroleum and its products	5	50,445	3,961	7.9	1,112	2,133	-	-
Plumbing and heating equipment and supplies	15	9,860	1,748	17.7	376	871	-	-
Heating equipment (general line)	3	626	92		31	59	-	-
Pipe, valves and fittings	3	255	53		13	38	-	-
All other	9	8,979	1,603		332	774	-	-
Tobacco and its products (except leaf)	3	30,784	1,171	3.8	133	397	-	-
All other kinds of business	44	52,407	3,851	7.3	613	1,894	57	11
Books and periodicals	3	484	144		28	108	56	-
Forest products (except lumber)	8	1,964	130		25	81	-	-
Leather	5	2,386	141		27	88	-	8
Leather goods	5	1,635	158		44	118	-	-

WHOLESALE DISTRIBUTION: 1933

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			Amount	Percent of sales		Total	Part-time	
All other kinds of business (continued)								
Oils and greases (animal and vegetable)	4	$ 3,063	$ 118		22	$ 81	-	-
Yarn	6	26,786	1,050		127	424	-	$ 9
Miscellaneous	13	16,089	2,110		340	994	$ 1	-
AGENTS AND BROKERS								
BROKERS	559	625,078	7,570	1.2	1,759	3,987	65	976
Chemicals	3	928	6	0.6	2	2	-	-
Clothing and furnishings	14	3,019	108	3.6	65	55	-	-
Clothing, women's and children's	4	1,835	32		19	17	-	-
Furnishings, women's and children's	6	209	23		4	6	-	-
All other	4	975	53		42	32	-	-
Coal	7	4,125	199	4.8	39	111	-	-
Dry goods	65	168,290	805	0.5	230	527	1	129
Piece goods	51	167,681	740		212	502	1	115
All other	14	609	65		18	25	-	14
Farm products-raw materials	80	47,408	995	2.1	212	478	9	678
Cotton	3	15,240	188		53	117	2	330
Grain	5	10,587	92		11	36	-	-
Hides, skins, and furs (raw)	60	11,671	523		113	237	7	342
Silk (raw)	3	510	3		1	-	-	-
Tobacco (leaf)	6	2,500	55		10	36	-	2
All other	3	6,900	124		24	52	-	4
Farm products-consumer goods	69	21,952	428	1.9	87	184	10	10
Cheese	3	754	16		4	11	3	1
Dairy and poultry products	3	1,035	16		4	7	1	-
Fruits and vegetables (fresh)	56	17,696	337		67	142	6	9
All other	7	2,467	59		12	24	-	-
Farm supplies	6	1,580	24	1.5	8	13	-	-
Fertilizer	3	1,299	14		4	6	-	-
All other	3	281	10		4	7	-	-
Furniture and house furnishings	8	559	57	10.2	49	111	1	-
General merchandise	26	26,402	290	1.1	111	194	20	-
Groceries and foods (except farm products)	182	280,263	3,586	1.3	757	1,805	5	91
Fish and sea foods	3	305	8		2	2	-	-
Meats and meat products	4	1,694	16		7	9	-	-
Other food and grocery specialties	175	278,264	3,562		748	1,794	5	91
Jewelry and optical goods	20	765	24	3.1	2	3	-	10
Jewelry specialties	9	154	9		1	2	-	10
Diamonds and other precious stones	11	611	15		1	1	-	-
Lumber and building materials (other than metal)	3	304	31	10.2	8	13	-	-
Machinery, equipment and supplies (except electrical)	10	1,403	141	10.0	20	75	17	2
Industrial machinery, eqp't. & supplies	3	860	65		11	37	-	-
Other machinery, equipment and supplies	7	543	76		9	38	17	2
Metals (except scrap)	11	2,172	121	5.6	33	54	-	1
Iron and steel	7	159	23		8	13	-	1
Other metal and metal works	4	2,013	98		25	51	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS (continued)								
Paper and its products	8	$ 962	$ 57	5.9	14	$ 28	-	-
Paper and its products (specialty lines)	5	255	38		9	22	-	-
All other	3	707	19		5	6	-	-
Petroleum and its products	7	32,652	257	0.8	26	110	$1	-
Waste materials	6	3,296	131	4.0	14	78	-	$44
Junk and scrap (general line)	3	768	3		-	-	-	-
All other	3	2,528	128		14	78	-	44
All other kinds of business	34	28,998	310	1.1	82	136	1	11
Bags and bagging	3	3,182	27		6	13	-	-
Oils and greases (animal and vegetable)	6	16,237	75		16	30	1	-
Rubber, crude	4	249	25		3	5	-	7
Yarn	4	772	15		7	5	-	2
Miscellaneous	17	8,558	168		50	83	-	2
COMMISSION MERCHANTS	377	620,560	21,385	3.4	4,493	11,898	116	3,165
Clothing and furnishings	29	31,825	839	2.6	203	446	16	275
Clothing, women's and children's	5	13,960	134		37	62	3	-
Furnishings (general line)	4	10,742	301		91	206	1	112
Hosiery	11	4,770	273		50	102	11	139
Millinery and millinery supplies	3	530	43		12	32	-	3
All other	6	1,823	88		13	44	1	21
Coal	3	630	78	12.4	5	33	1	-
Dry goods	78	291,869	10,485	3.6	2,212	6,345	22	1,014
Dry goods (general line)	6	34,115	612		196	369	3	-
Knit goods	6	4,494	185		45	86	-	-
Notions	8	7,778	383		96	150	4	137
Piece goods	52	245,143	9,273		1,865	5,730	15	874
All other	6	339	32		9	10	-	3
Electrical goods	3	131	13	9.9	5	4	-	-
Farm products-raw materials	25	26,620	600	2.3	119	246	3	1,024
Hides, skins, and furs (raw)	16	2,937	62		16	21	3	23
Livestock	3	468	60		14	27	-	1
All other	6	23,215	478		89	198	-	1,000
Farm products-consumer goods	117	107,505	5,673	5.3	1,044	2,886	51	393
Fruits and vegetables (fresh)	85	81,745	4,338		831	2,219	46	270
All other	32	25,760	1,335		213	667	5	123
Farm supplies	6	167	18	10.8	2	6	2	-
Furniture and house furnishings	7	1,011	93	9.2	39	68	2	28
Furniture	3	544	55		24	56	-	3
House furnishings (except china and floor coverings)	4	467	27		15	12	2	25
Groceries and foods (except farm products)	33	19,476	962	4.9	261	560	7	95
Fish and sea foods	20	6,980	713		212	432	-	46
Meats and meat products	3	1,071	70		16	28	-	3
Other food and grocery specialties	10	11,425	179		33	100	7	47
Lumber and building materials (other than metal)	9	3,005	217	7.2	24	78	7	16
Waste materials	3	505	32	6.3	7	14	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
COMMISSION MERCHANTS (continued)								
All other kinds of business	64	$137,816	$2,375	1.7	572	$1,212	$5	$319
Flowers and nursery stock	32	3,868	581		157	259	2	5
Leather	5	592	39		14	21	-	17
Yarn	7	5,802	278		53	125	1	84
Miscellaneous	20	127,554	1,477		348	797	2	213
EXPORT AGENTS	146	86,272	3,105	3.6	551	1,313	15	423
Amusement and sporting goods	5	579	60	10.4	10	28	2	-
Automotive products	22	8,061	515	6.4	96	188	3	78
Automobiles and other motor vehicles	4	5,797	255		42	61	-	76
All other	18	2,264	260		54	127	3	2
Chemicals	3	3,059	73	2.4	11	48	1	102
Clothing and furnishings	5	534	64	12.0	19	26	-	42
Drugs and drug sundries	6	212	23	10.8	11	16	-	1
Dry goods	12	1,844	66	3.6	13	33	-	10
Dry goods (general line)	7	1,184	26		5	10	-	-
All other	5	660	40		8	23	-	10
Electrical goods	12	1,821	175	9.6	42	73	1	12
Electrical appliances, eqp't. & supplies	8	1,203	99		25	35	-	2
Radios and radio equipment	4	618	76		17	38	1	10
Farm products-raw materials	4	15,489	391	2.5	50	144	-	38
Farm products-consumer goods (fruits and vegetables-(fresh)	3	776	59	7.6	12	35	-	-
General merchandise	9	1,349	53	3.9	19	33	2	-
Groceries and foods (except farm products)	8	724	64	8.8	15	27	1	4
Hardware	6	410	64	15.6	17	23	-	-
Machinery, equipment and supplies (except electrical)	28	7,613	788	10.4	93	222	5	55
Industrial machinery, eqp't. & supplies	18	3,213	137		40	79	3	6
Machine tools	3	318	38		9	25	1	2
All other	15	2,895	99		31	54	2	4
Transportation equipment and supplies	4	3,753	583		42	113	-	55
Other machinery, equipment and supplies	6	647	68		11	30	2	5
Metals (except scrap)	3	11,335	153	1.3	44	92	-	60
Paper and its products	5	218	60	27.5	13	27	-	1
Petroleum and its products	5	31,180	454	1.5	70	274	-	-
All other kinds of business	9	1,066	43	4.0	16	26	-	9
IMPORT AGENTS	127	44,129	2,867	6.5	335	559	21	1,314
Amusement and sporting goods	7	1,154	111	9.6	27	61	1	40
Chemicals	9	1,632	112	6.9	23	60	2	51
Industrial chemicals	4	534	84		16	49	1	48
All other	5	1,098	28		7	11	1	3
Clothing and furnishings	6	920	29	3.2	7	11	-	54
Drugs and drug sundries	9	976	48	4.3	17	17	-	10
Drugs (specialty lines)	6	718	29		13	13	-	7
All other	3	258	13		4	4	-	3
Dry goods	22	3,232	327	10.1	73	137	5	329
Notions	7	337	97		35	32	3	193
Piece goods	10	2,679	160		27	64	1	133
All other	5	216	70		11	41	1	3

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
IMPORT AGENTS (continued)								
Farm products-raw materials	9	$19,557	$1,549	7.9	19	$36	$1	$77
Hides, skins, and furs (raw)	3	203	11		4	6	-	8
All other	6	19,354	1,538		15	30	1	69
Farm products-consumer goods (cheese)	3	431	24	5.6	5	11	-	4
Furniture and house furnishings	7	274	117	42.7	27	46	-	22
Groceries and foods (except farm products)	22	10,832	170	1.6	59	85	1	114
Machinery, equipment and supplies (except electrical)	5	98	24	24.5	10	15	-	26
Metals (except scrap)	4	1,021	95	9.3	22	53	1	212
Paper and its products (specialty lines)	4	1,031	77	7.5	15	45	1	53
All other kinds of business	20	2,971	190	6.4	29	82	9	322
MANUFACTURERS' AGENTS	865	165,817	12,785	7.7	3,098	6,406	112	2,794
Amusement and sporting goods	34	3,746	345	9.2	98	191	3	24
Toys, novelties, and fireworks	28	2,743	289		81	161	3	23
All other	6	1,003	57		17	30	-	1
Automotive products	14	1,283	126	9.8	39	71	1	47
Automotive equipment, accessories and parts	10	989	93		24	52	1	45
All other	4	294	33		15	19	-	2
Chemicals	20	8,821	597	6.8	126	329	3	241
Industrial chemicals	5	3,897	175		43	104	-	12
Paints and varnishes	8	423	34		13	17	2	1
All other	7	4,501	388		70	208	1	228
Clothing and furnishings	123	28,062	1,157	4.1	331	619	6	44
Clothing and furnishings (general line)	10	4,471	130		35	80	-	-
Clothing, men's and boys'	9	1,011	29		15	14	-	-
Clothing, women's and children's	17	4,754	216		70	128	1	-
Furnishings (general line)	9	4,050	135		31	53	1	-
Furnishings, men's and boys'	11	1,316	94		37	65	-	2
Furnishings, women's and children's	9	659	34		16	19	2	-
Hosiery	27	9,107	398		87	217	1	39
Millinery and millinery supplies	23	2,070	110		40	43	1	3
Shoes and other footwear	8	624	11		-	-	-	-
Drugs and drug sundries	17	5,117	375	7.3	98	186	-	379
Toilet articles and preparations	7	978	118		22	62	-	41
All other	10	4,139	258		76	124	-	338
Dry goods	114	59,470	2,814	4.7	755	1,570	25	410
Dry goods (general line)	3	875	55		12	35	-	-
Knit goods	14	4,351	320		70	177	-	21
Notions	23	1,827	133		43	44	1	26
Piece goods	66	51,286	2,255		618	1,292	24	352
All other	8	1,150	51		12	22	-	11
Electrical goods	48	4,603	433	9.4	125	184	3	109
Electrical appliances, eqp't. & supplies	39	4,081	344		107	146	1	75
All other	9	522	89		18	38	2	34
Furniture and house furnishings	106	11,671	818	7.0	213	434	10	13
China, glassware and crockery	8	1,669	94		25	44	-	1
Furniture	54	4,861	515		92	196	-	6
House furnishings (except floor coverings)	56	3,756	247		57	94	10	6
All other	8	1,385	162		39	100	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' AGENTS (continued)								
Groceries and foods (except farm products)	16	$10,870	$2,242	20.6	386	$866	-	$818
Confectionery and soft drinks	3	7,904	2,112		342	781	-	809
Other food and grocery specialties	13	2,966	130		44	85	-	9
Hardware	34	3,219	288	8.9	93	157	1	70
Jewelry and optical goods	5	287	16	5.6	6	6	-	1
Lumber and building materials (other than metal)	16	1,818	148	8.1	38	92	4	2
Lumber and millwork	3	1,084	23		5	14	-	-
Brick and tile	5	462	103		25	58	-	2
Glass	3	207	7		4	3	-	-
All other	5	65	15		4	7	4	-
Machinery, equipment and supplies (except electrical)	187	11,259	2,268	20.1	490	1,136	39	409
Commercial machinery, eqp't. & supplies	23	525	180		49	84	3	11
Office equipment and supplies	5	122	36		8	16	-	-
Store equipment and supplies	5	155	97		28	50	1	5
All other	13	248	47		13	18	2	6
Construction machinery, eqp't. & supplies	5	233	128		16	46	2	48
Industrial machinery, eqp't. & supplies	117	8,163	1,457		331	748	18	286
Bottles and bottling equipment	3	583	10		5	3	-	-
Machine tools	9	371	41		10	16	2	2
Mechanical rubber goods	7	606	101		20	41	4	-
Mill and mine supplies (general line)	3	339	25		8	10	-	16
All other	95	6,264	1,280		288	678	12	268
Professional equipment and supplies	10	240	93		24	43	11	51
Surgical, medical and hospital equipment and supplies	4	58	12		1	2	-	2
All other	6	182	81		23	41	11	49
Service equipment and supplies	10	162	59		11	20	2	1
Transportation equipment and supplies	22	1,936	351		59	195	3	12
Metals (except scrap)	35	4,156	419	10.1	115	217	4	180
Iron and steel	23	2,598	333		90	176	2	154
Sheet metal products	3	1,015	47		12	28	-	-
Other metal and metal works	10	543	39		13	13	2	26
Paper and its products	27	3,721	135	3.6	43	79	-	7
Paper and its products (general line)	8	2,253	58		19	37	-	3
Paper and its products (specialty lines)	16	1,437	74		22	41	-	4
Stationery and stationery supplies	3	31	3		2	1	-	-
Plumbing and heating equipment and supplies	19	1,523	161	10.6	45	78	8	12
Pipe, valves and fittings	3	381	11		3	5	1	1
All other	16	1,142	150		42	73	7	11
Tobacco and its products (except leaf)	4	341	8	2.3	1	2	-	-
All other kinds of business	45	5,850	433	7.4	96	189	5	28
Beer	3	118	20		8	12	-	2
Books and periodicals	3	259	16		4	8	-	-
Forest products (except lumber)	4	1,359	156		18	52	-	23
Leather	3	106	17		3	8	-	-
Leather goods	4	150	7		3	3	-	-
Miscellaneous	28	3,858	217		60	106	5	3

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
SELLING AGENTS	409	$578,154	$21,517	3.7	4,140	$11,155	$98	$4,060
Amusement and sporting goods	7	1,993	298	15.0	27	76	-	56
Toys, novelties, and fireworks	4	283	20		5	12	-	-
All other	3	1,710	278		22	64	-	56
Automotive products	5	634	95	15.0	31	55	-	48
Chemicals	9	6,580	901	13.7	206	319	1	342
Industrial chemicals	3	4,055	181		27	100	1	123
All other	6	2,525	720		179	219	-	219
Clothing and furnishings	71	68,126	2,415	3.5	522	1,360	17	54
Clothing, women's and children's	5	3,795	85		19	38	-	-
Furnishings (general line)	7	5,159	97		24	51	-	-
Furnishings, men's and boys'	11	6,898	214		57	132	2	7
Furnishings, women's and children's	4	401	15		6	7	-	5
Hosiery	37	49,959	1,991		375	1,115	15	42
Millinery and millinery supplies	3	841	16		5	10	-	-
All other	4	1,673	16		6	7	-	-
Coal	15	44,517	793	1.8	136	413	3	1,731
Drugs and drug sundries	6	898	323	36.0	44	115	-	51
Toilet articles and preparations	3	322	212		29	62	-	51
All other	3	576	111		15	53	-	-
Dry goods	151	309,485	10,002	3.2	2,164	5,902	54	550
Dry goods (general line)	4	14,760	720		154	471	-	1
Knit goods	29	24,450	552		128	335	11	152
Notions	6	611	22		8	8	-	45
Piece goods	106	261,320	8,370		1,839	4,857	42	161
All other	6	8,344	338		55	231	1	-
Electrical goods	8	3,360	491	14.6	106	229	-	14
Electrical appliances, eqp't. & supplies	5	1,168	97		23	52	-	14
Radios and radio equipment	3	2,192	394		83	177	-	-
Farm products-consumer goods	4	685	39	5.7	7	17	4	3
Furniture and house furnishings	18	15,785	845	5.4	182	444	2	58
Furniture	5	470	26		5	12	-	-
House furnishings (except china and floor coverings)	9	1,061	118		36	51	-	1
All other	4	14,254	701		140	381	2	54
Groceries and foods (except farm products)	22	5,283	323	6.1	54	165	31	10
Meats and meat products	3	659	80		17	36	-	1
Other food and grocery specialties	19	4,624	243		37	129	31	9
Hardware	7	772	54	7.0	27	51	-	44
Jewelry and optical goods	5	705	60	8.5	12	43	-	-
Lumber and building materials (other than metal)	19	5,836	906	15.5	165	467	3	1,002
Lumber and millwork	5	1,727	112		20	46	-	5
Brick and tile	5	560	431		75	255	-	24
Glass	3	2,559	94		20	70	1	50
All other	6	990	269		50	96	2	923
Machinery, equipment and supplies (except electrical)	3	266	111	41.7	12	51	1	6
Metals (except scrap)	15	43,282	1,557	3.6	97	302	-	40
Iron and steel	10	2,287	75		19	38	-	-
Other metal and metal works	5	40,995	1,482		78	264	-	40

WHOLESALE DISTRIBUTION: 1933

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			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS (continued)								
Paper and its products	11	$3,521	$220	6.2	31	$77	-	$ 1
Paper and its products (general line)	4	2,948	157		14	38	-	-
Paper and its products (specialty lines)	7	573	63		17	39	-	1
Petroleum and its products	5	1,488	130	8.7	14	89	$2	53
Plumbing and heating equipment and supplies	3	481	13	2.7	1	5	-	-
All other kinds of business	22	64,457	1,941	3.0	301	996	-	190
Leather	3	1,475	55		17	51	-	52
Yarn	5	47,653	412		71	262	-	97
Miscellaneous	14	15,329	1,474		213	703	-	41
OTHER AGENTS	198	266,246	5,247	2.0	1,535	2,990	35	271
Clothing and furnishings	139	114,798	2,386	2.1	829	1,488	16	72
Clothing and furnishings (general line)	25	21,082	337		117	206	1	-
Clothing, women's and children's	88	87,564	1,843		646	1,165	14	51
Furnishings, women's and children's	8	939	39		8	11	1	19
Millinery and millinery supplies	12	3,974	122		45	61	-	-
All other	5	1,239	45		13	25	-	2
Dry goods	18	57,584	718	1.2	214	448	3	110
Dry goods (general line)	14	56,396	701		209	438	3	110
Piece goods	4	1,188	17		5	10	-	-
Farm products-raw materials	4	12,506	486	3.9	134	243	5	50
Farm products-consumer goods (fruits and vegetables-(fresh)	4	59,175	948	1.6	159	416	-	-
Furniture and house furnishings	7	849	128	15.1	22	49	5	4
General merchandise	3	16,392	325	2.0	107	231	5	-
Jewelry and optical goods	7	106	71	67.0	7	14	-	14
Jewelry (general line)	4	95	71		7	14	-	4
Other jewelry specialties	3	11	-		-	-	-	10
Machinery, equipment and supplies (except electrical)	7	936	50	5.3	15	30	-	4
Industrial machinery, eqp't. & supplies	3	73	7		4	3	-	2
Other machinery, equipment and supplies	4	863	43		11	27	-	2
All other kinds of business	9	3,900	135	3.5	48	71	1	17
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	33	68,241	9,209	13.5	1,781	3,740	32	2,448
CHAIN STORE WAREHOUSES	42	196,255	6,909	3.5	2,793	3,649	107	11,622
Clothing and furnishings	3	2,056	77	3.7	60	50	1	226
Dry goods (general line)	4	32,043	979	3.1	442	519	4	6,233
Farm products-consumer goods (fruits and vegetables-(fresh)	4	9,392	595	6.3	110	191	26	74
Groceries and foods (except farm products)	20	124,864	4,147	3.3	1,762	2,284	76	3,378
Groceries (general line)	10	90,781	2,500		937	1,383	68	2,810
Other food and grocery specialties	10	34,103	1,647		825	901	8	568
Tobacco and its products (except leaf)	7	11,482	670	5.8	116	281	-	781
All other kinds of business	4	16,399	441	2.7	303	324	-	930
ASSEMBLERS AND COUNTRY BUYERS	23	1,331	186	14.0	52	81	2	106
Farm products-raw materials	5	36	9	25.0	2	4	-	15
Farm products-consumer goods	10	908	111	12.2	34	42	1	35
Poultry and poultry products	3	667	58		15	19	-	32
All other	7	241	53		19	23	1	3

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ASSEMBLERS AND COUNTRY BUYERS (continued)								
Groceries and foods (except farm products)	4	$ 224	$ 42	18.8	10	$ 21	$ 1	$ 56
All other kinds of business	4	163	24	14.7	6	14	-	-
COOPERATIVE MARKETING ASSOCIATIONS	19	31,361	2,194	7.0	617	1,076	11	104
Farm products-consumer goods	19	31,361	2,194	7.0	617	1,076	11	104
Dairy products (general line)	4	4,306	1,402		429	665	-	33
Dairy and poultry products	7	5,091	305		84	152	10	71
Fruits and vegetables (fresh)	5	14,695	271		48	137	1	-
All other kinds of business	3	7,269	216		57	122	-	-
OTHER TYPES	3	652	15	2.3	4	4	-	1
MANHATTAN BOROUGH	14,520	6,811,486	587,750	8.6	134,085	272,295	4,109	461,974
Wholesalers proper	10,227	2,538,938	330,862	13.0	80,506	151,722	2,889	357,132
Manufacturers' sales branches	1,592	1,738,791	173,609	10.0	34,896	78,170	739	82,181
Agents and brokers	2,629	2,379,758	73,674	3.1	15,702	38,027	443	12,817
All other types	72	153,999	9,605	6.2	2,981	4,376	38	9,844
WHOLESALERS PROPER								
Amusement and sporting goods	240	47,654	8,447	17.7	1,836	3,952	57	3,527
Automotive products	117	28,533	4,672	16.4	1,397	2,247	12	3,410
Chemicals	189	79,608	14,336	18.0	2,120	4,675	34	12,200
Clothing and furnishings	1,233	195,202	30,085	15.4	8,272	14,933	416	27,862
Coal	38	29,195	3,076	10.5	375	1,093	84	1,174
Drugs and drug sundries	201	44,003	10,123	23.0	2,608	4,545	36	8,976
Dry goods	1,908	519,933	63,450	12.2	15,568	30,548	398	96,537
Electrical goods	191	31,759	6,707	21.1	2,151	3,423	28	4,002
Farm products-raw materials	472	170,564	13,695	8.0	1,712	4,474	58	38,320
Farm products-consumer goods	817	255,272	22,783	8.9	5,191	10,018	165	4,422
Farm supplies	19	16,737	2,103	12.6	321	523	16	2,014
Furniture and house furnishings	577	69,688	16,335	23.4	4,418	7,530	144	19,772
General merchandise	17	103,280	7,871	7.6	1,220	2,479	1	12,271
Groceries and foods (except farm products)	944	353,404	46,747	13.2	11,601	20,749	228	37,934
Hardware	133	17,399	3,919	22.5	1,280	2,076	24	3,993
Jewelry and optical goods	705	47,475	8,896	18.7	2,271	3,880	106	21,090
Lumber and building materials (other than metal)	113	14,356	3,493	24.3	973	1,927	110	3,198
Machinery, equipment and supplies (except electrical)	700	65,597	16,930	25.8	4,685	8,600	202	13,501
Metals (except scrap)	118	61,106	3,613	5.9	850	2,032	253	2,866
Paper and its products	418	69,913	12,431	17.8	3,654	6,573	144	9,974
Petroleum and its products	23	7,294	1,281	17.6	255	647	9	564
Plumbing and heating equipment and supplies	75	11,412	3,012	26.4	773	1,568	49	2,489
Tobacco and its products (except leaf)	83	29,622	2,178	7.4	625	1,118	28	2,902
Waste materials	159	114,512	1,622	1.4	458	550	12	459
All other products	737	155,420	23,057	14.8	5,892	11,462	234	23,675
MANUFACTURERS' SALES BRANCHES								
Amusement and sporting goods	38	28,632	4,019	14.0	1,259	2,466	8	827
Automotive products	35	23,272	4,211	18.1	1,015	2,028	7	2,247
Chemicals	68	84,413	11,583	13.7	2,015	5,253	20	3,994
Clothing and furnishings	189	93,035	9,507	10.2	2,098	5,117	158	4,971
Coal	12	17,492	680	3.9	107	339	-	265
Drugs and drug sundries	29	26,059	8,812	33.8	1,121	2,282	7	1,340
Dry goods	151	183,072	15,546	8.5	3,695	8,173	47	18,546

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES (continued)								
Electrical goods	77	$ 57,929	$ 7,848	13.5	2,520	4,741	$ 7	$6,622
Farm products-raw materials	3	236	15	6.4	6	9	-	7
Farm products-consumer goods	12	22,141	4,065	18.4	818	1,719	1	1,432
Farm supplies	8	4,789	748	15.6	121	268	-	171
Furniture and house furnishings	69	19,383	2,428	12.5	458	1,081	9	620
Groceries and foods (except farm products)	125	185,436	19,799	10.7	3,557	6,961	29	8,409
Hardware	29	6,014	1,156	19.2	349	654	3	594
Jewelry and optical goods	25	6,870	1,521	22.1	348	725	3	1,013
Lumber and building materials (other than metal)	44	18,324	2,587	14.1	534	1,414	27	371
Machinery, equipment and supplies (except electrical)	344	136,142	21,524	15.8	5,420	12,401	205	6,224
Metals (except scrap)	87	117,420	6,794	5.8	1,241	3,678	117	1,633
Paper and its products	86	116,410	9,344	5.0	1,838	5,180	10	2,167
Petroleum and its products	9	52,209	4,598	8.8	1,279	2,446	-	401
Plumbing and heating equipment and supplies	36	18,107	4,007	22.1	832	1,791	15	1,441
Tobacco and its products (except leaf)	25	409,883	20,718	5.1	1,991	4,012	-	14,364
All other products	91	111,523	12,099	10.8	2,262	5,432	65	4,422
AGENTS AND BROKERS								
Amusement and sporting goods	56	7,668	827	10.8	167	350	5	129
Automotive products	36	9,965	690	6.9	149	286	4	132
Chemicals	45	21,110	1,683	8.0	368	757	4	736
Clothing and furnishings	387	247,277	6,995	2.0	1,976	4,001	57	539
Coal	25	49,290	1,074	2.2	182	558	4	1,731
Drugs and drug sundries	40	10,223	811	7.9	182	355	-	441
Dry goods	457	891,654	25,199	2.8	5,659	14,956	90	2,360
Electrical goods	74	9,647	1,043	10.8	250	462	6	83
Farm products-raw materials	122	120,132	3,970	3.3	523	1,116	18	1,863
Farm products-consumer goods	194	188,806	7,034	3.7	1,285	3,485	65	401
Farm supplies	12	1,747	42	2.4	10	18	2	-
Furniture and house furnishings	148	30,045	2,387	7.9	525	1,146	22	219
General merchandise	41	46,875	801	1.7	276	549	27	117
Groceries and foods (except farm products)	282	327,157	6,886	2.1	1,495	3,463	46	1,015
Hardware	48	4,422	386	8.7	133	198	2	102
Jewelry and optical goods	40	2,180	236	10.8	32	69	1	313
Lumber and building materials (other than metal)	45	10,703	1,244	11.6	224	625	6	1,020
Machinery, equipment and supplies (except electrical)	233	21,618	3,403	15.7	644	1,536	51	523
Metals (except scrap)	74	62,147	2,360	3.8	321	737	5	493
Paper and its products	56	9,461	551	5.8	115	256	1	62
Petroleum and its products	14	64,988	800	1.2	102	447	1	52
Plumbing and heating equipment and supplies	23	1,985	164	8.3	46	71	8	1
Tobacco and its products (except leaf)	5	351	11	3.0	2	4	1	3
Waste materials	11	4,018	180	4.5	24	96	1	47
All other products	160	236,279	4,897	2.1	1,011	2,461	5	430
ALL OTHER TYPES								
Clothing and furnishings	3	2,056	77	3.7	60	50	1	225
Dry goods	3	30,304	866	2.9	395	468	5	5,709
Farm products-raw materials	5	36	9	25.0	2	4	-	15
Farm products-consumer goods	22	31,396	2,158	6.9	618	1,063	1	113
Groceries and foods (except farm products)	16	29,489	1,743	5.9	869	1,012	7	989
Petroleum and its products	12	32,976	3,637	11.0	611	1,183	24	1,125
Tobacco and its products (except leaf)	5	11,131	658	5.9	111	273	-	765
All other kinds of business	6	16,611	457	2.8	235	323	-	902

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
BROOKLYN BOROUGH	1,418	$284,763	$38,675	13.6	10,869	$19,130	$516	$20,856
Wholesalers proper	1,270	156,861	21,773	13.9	6,318	10,464	261	14,914
Manufacturers' sales branches	98	80,156	12,454	15.5	3,728	6,505	229	4,031
Agents and brokers	27	2,047	304	14.9	87	155	12	120
All other types	23	45,699	4,144	9.1	736	2,006	14	1,801
WHOLESALERS PROPER								
Amusement and sporting goods	13	227	53	23.3	26	21	1	69
Automotive products	77	10,771	1,631	15.1	596	845	4	1,280
Chemicals	29	1,904	435	22.8	102	175	14	445
Clothing and furnishings	17	457	110	24.1	39	49	5	46
Coal	17	3,196	678	21.2	120	237	18	134
Drugs and drug sundries	18	2,507	300	12.0	110	146	-	403
Dry goods	27	1,127	152	13.5	50	58	1	216
Electrical goods	34	3,124	459	14.7	161	252	4	640
Farm products-raw materials	3	92	9	9.8	3	5	-	12
Farm products-consumer goods	235	40,035	5,501	13.7	1,265	2,287	11	758
Farm supplies	5	875	196	22.4	43	101	1	66
Furniture and house furnishings	47	2,215	397	17.9	144	230	7	431
Groceries and foods (except farm products)	215	45,652	4,514	9.9	1,346	2,404	80	3,688
Hardware	16	540	115	21.3	37	56	3	218
Jewelry and optical goods	5	79	40	50.6	12	23	1	58
Lumber and building materials (other than metal)	60	4,649	1,250	26.9	353	610	37	1,314
Machinery, equipment and supplies (except electrical)	95	3,189	944	29.6	323	442	11	734
Metals (except scrap)	23	1,756	335	19.1	81	153	7	336
Paper and its products	61	5,769	929	16.1	316	481	6	925
Petroleum and its products	8	2,514	312	12.4	55	137	6	47
Plumbing and heating equipment and supplies	62	6,346	1,291	20.3	407	627	14	1,721
Tobacco and its products (except leaf)	22	12,177	543	4.5	228	359	2	616
Waste materials	79	1,769	375	21.2	103	150	24	221
All other kinds of business	102	5,891	1,204	20.4	398	616	4	536
MANUFACTURERS' SALES BRANCHES								
Automotive products	10	2,316	615	26.6	186	307	5	223
Chemicals	5	5,135	1,242	24.2	359	510	1	817
Coal	7	3,649	1,022	28.0	288	454	1	186
Drugs and drug sundries	3	4,460	1,728	38.7	289	465	-	453
Furniture and house furnishings	4	1,042	135	13.0	36	75	2	28
Groceries and foods (except farm products)	35	44,769	4,037	9.0	1,396	2,374	6	856
Machinery, equipment and supplies (except electrical)	15	5,585	1,557	27.9	405	1,034	201	461
Metals (except scrap)	3	1,994	169	8.5	25	51	-	6
Plumbing and heating equipment and supplies	4	1,360	241	17.7	69	121	2	204
All other kinds of business	12	9,846	1,708	17.3	675	1,113	11	817
AGENTS AND BROKERS								
Automotive products	3	214	21	9.8	10	18	-	27
Furniture and house furnishings	5	104	21	20.2	5	6	-	3
Machinery, equipment and supplies (except electrical)	6	63	8	12.7	1	2	-	2
All other kinds of business	13	1,666	254	15.2	71	129	12	88

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
BROOKLYN BOROUGH (continued)								
ALL OTHER TYPES								
Farm products—consumer goods	4	$ 402	$ 74	18.4	10	$ 26	$ 11	$ 15
Groceries and foods (except farm products)	3	20,073	199	1.0	88	160	-	332
Petroleum and its products	12	23,462	3,754	16.0	591	1,769	2	930
All other kinds of business	4	1,762	117	6.6	47	51	1	524
BRONX BOROUGH	567	150,087	15,030	10.0	4,487	7,390	172	9,494
Wholesalers proper	515	74,056	9,875	13.3	2,740	4,694	142	6,881
Manufacturers' sales branches	31	27,983	3,930	14.0	1,332	2,069	3	1,548
Agents and brokers	13	2,157	244	11.3	53	116	1	16
All other types	8	45,891	981	2.1	362	511	26	1,049
WHOLESALERS PROPER								
Automotive products	26	1,932	521	27.0	180	285	-	414
Chemicals	24	991	211	21.3	70	97	2	193
Clothing and furnishings	3	79	31	39.2	17	25	-	12
Coal	4	1,008	220	21.8	47	89	1	31
Drugs and drug sundries	12	4,057	733	18.1	180	247	-	582
Dry goods	5	121	10	8.3	3	3	-	21
Electrical goods	12	932	164	17.6	64	83	3	167
Farm products—consumer goods	82	21,806	2,680	12.3	629	1,218	19	304
Furniture and house furnishings	16	227	63	27.8	18	29	6	31
Groceries and foods (except farm products)	93	24,865	2,417	9.7	725	1,256	11	1,759
Hardware	7	481	85	17.7	35	40	1	106
Lumber and building materials (other than metal)	36	2,363	814	34.4	166	334	46	669
Machinery, equipment and supplies (except electrical)	41	1,773	377	21.3	120	178	33	725
Metals (except scrap)	8	867	141	16.3	46	72	2	123
Paper and its products	32	2,037	407	20.0	127	231	2	488
Petroleum and its products	3	265	25	9.4	10	12	-	24
Plumbing and heating equipment and supplies	27	1,728	446	25.8	114	215	5	657
Tobacco and its products (except leaf)	11	6,481	199	3.1	75	134	1	219
Waste materials	37	707	154	21.8	49	58	7	50
All other kinds of business	36	1,336	177	13.2	65	88	3	336
MANUFACTURERS' SALES BRANCHES								
Automotive products	4	652	268	41.1	87	129	-	115
Groceries and foods (except farm products)	15	23,299	2,842	12.2	932	1,539	3	461
Machinery, equipment and supplies (except electrical)	4	261	130	49.8	48	79	-	67
All other kinds of business	8	3,771	690	18.3	265	322	-	907
AGENTS AND BROKERS								
Farm products—consumer goods	3	1,240	78	6.3	15	26	-	6
All other kinds of business	10	917	166	18.1	38	90	1	10
ALL OTHER TYPES								
Groceries and foods (except farm products)	3	39,843	606	1.5	257	350	15	984
All other kinds of business	5	6,048	375	6.2	105	161	11	65

WHOLESALE DISTRIBUTION: 1933

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
QUEENS BOROUGH	266	$124,312	$17,170	13.8	4,935	$8,278	$235	$7,745
Wholesalers proper	196	40,599	6,892	17.0	2,066	3,345	121	3,673
Manufacturers' sales branches	48	30,121	6,393	21.2	1,737	3,233	20	2,488
Agents and brokers	7	2,043	177	8.7	51	79	-	31
All other types	15	51,549	3,708	7.2	1,081	1,621	94	1,553
WHOLESALERS PROPER								
Amusement and sporting goods	3	6,593	455	6.9	23	77	1	329
Automotive products	28	1,958	537	27.4	167	251	16	368
Chemicals	8	1,992	845	42.4	283	448	11	247
Dry goods	4	249	146	58.6	79	91	2	11
Electrical goods	10	397	138	34.8	46	57	-	99
Farm products-consumer goods	19	4,256	836	19.6	202	339	6	20
Furniture and house furnishings	3	6,707	998	14.9	417	566	2	562
Groceries and foods (except farm products)	24	3,712	426	11.5	137	205	1	124
Hardware	5	480	105	21.9	39	60	3	135
Lumber and building materials (other than metal)	19	2,796	716	25.6	197	387	55	623
Machinery, equipment and supplies (except electrical)	13	795	326	41.0	94	211	2	211
Metals (except scrap)	4	1,454	221	15.2	46	89	10	98
Paper and its products	9	405	117	28.9	34	70	-	71
Petroleum and its products	3	1,537	199	12.9	35	70	-	14
Plumbing and heating equipment and supplies	18	1,921	379	19.7	96	181	-	357
Waste materials	6	55	19	34.5	4	4	-	11
All other kinds of business	19	5,292	429	8.1	167	229	12	393
MANUFACTURERS' SALES BRANCHES								
Automotive products	6	2,675	1,193	44.6	370	628	-	577
Chemicals	5	1,704	633	37.1	147	328	1	102
Groceries and foods (except farm products)	12	15,708	2,313	14.7	592	1,194	17	293
Machinery, equipment and supplies (except electrical)	6	1,614	916	56.8	181	377	-	377
Metals (except scrap)	3	2,478	265	10.7	82	173	-	48
Plumbing and heating equipment and supplies	6	1,362	300	22.0	88	150	2	191
All other kinds of business	10	4,580	773	16.9	277	383	-	900
ALL OTHER TYPES								
Farm products-consumer goods	4	4,669	426	9.1	58	127	13	41
Groceries and foods (except farm products)	3	35,703	1,641	4.6	538	783	55	1,129
Petroleum and its products	6	10,587	1,604	15.2	453	684	26	339
All other kinds of business	2	590	37	6.3	22	27	-	44
RICHMOND BOROUGH	65	5,443	1,031	18.9	339	468	19	479
Wholesalers proper	52	3,489	770	22.1	200	344	13	374
Manufacturers' sales branches	6	1,000	109	10.9	36	57	-	52
Agents and brokers	7	954	152	15.9	103	67	6	53
WHOLESALERS PROPER								
Automotive products	5	174	53	30.5	24	30	-	63
Chemicals	3	85	24	28.2	3	5	-	15
Electrical goods	3	75	18	24.0	7	10	1	22
Farm products-consumer goods	5	705	108	15.3	27	53	3	4

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Groceries and foods (except farm products)	10	$ 374	$ 58	15.5	16	$ 22	$ 1	$ 32
Machinery, equipment and supplies (except electrical)	4	62	19	30.6	4	10	4	5
Plumbing and heating equipment and supplies	5	403	85	21.1	25	50	-	113
Waste materials	3	20	7	35.0	2	3	-	4
All other kinds of business	14	1,591	398	25.0	92	161	4	116
BUFFALO	913	262,650	31,312	11.9	10,331	15,322	399	23,396
Wholesalers proper	585	117,797	18,308	15.5	6,441	9,081	269	17,474
Manufacturers' sales branches	191	70,551	8,615	12.2	2,677	4,305	87	4,263
Agents and brokers	112	42,763	1,406	3.3	389	732	27	261
All other types	25	31,539	2,983	9.5	824	1,204	16	1,398
WHOLESALERS PROPER								
Amusement and sporting goods	5	341	106	31.1	36	47	2	83
Automotive products	24	4,509	1,123	24.9	454	546	9	1,040
Automotive equipment, accessories and parts	20	4,289	1,085		429	615	9	1,003
Tires and tubes	4	220	38		25	31	-	37
Chemicals	9	503	143	28.4	42	54	3	88
Clothing and furnishings	5	469	95	20.3	36	46	6	39
Coal	37	7,303	780	10.7	356	315	24	316
Drugs and drug sundries	6	3,375	350	10.4	143	186	-	471
Dry goods	10	530	97	18.3	42	40	-	194
Dry goods (general line)	3	311	56		15	12	-	132
Notions	4	179	35		23	28	-	57
All other	3	40	6		4	5	-	5
Electrical goods	25	3,683	903	24.5	315	592	46	754
Electrical appliances, eqp't. & supplies	17	2,524	633		222	436	44	607
All other	8	1,159	270		93	156	1	147
Farm products-raw materials	11	5,497	1,204	21.9	190	374	4	3,069
Grain	8	5,249	1,130		168	334	-	3,039
Hides, skins, and furs (raw)	3	248	74		22	40	4	30
Farm products-consumer goods	75	21,936	2,809	12.8	827	1,271	15	546
Dairy products (general line)	8	2,831	853		294	550	3	29
All other dairy products	5	1,153	275		56	100	-	103
Poultry and poultry products	8	540	54		11	21	3	1
Dairy and poultry products	8	6,218	621		228	302	2	291
Fruits and vegetables (fresh)	44	11,194	1,005		236	298	7	122
Farm supplies	9	16,658	1,345	8.1	448	697	7	1,821
Feed	3	14,870	914		368	552	-	1,020
All other	6	1,788	431		80	145	7	801
Furniture and house furnishings	14	325	88	27.1	26	33	6	127
Floor coverings	3	144	26		5	9	2	63
House furnishings (except china and furniture)	7	73	36		16	17	3	32
All other	4	108	28		5	7	1	32

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Groceries and foods (except farm products)	118	$25,983	$3,689	14.2	1,489	$1,922	$37	$2,203
Confectionery and soft drinks	29	1,360	261		122	139	7	121
Fish and sea foods	5	861	178		58	79	5	76
Meats and meat products	34	12,656	1,595		639	875	15	452
Other food and grocery specialties	36	4,994	983		404	471	9	685
Groceries (general line)	13	6,062	672		266	358	1	869
Hardware	5	2,915	721	24.7	269	382	2	721
Jewelry and optical goods	8	279	88	31.5	45	51	-	150
Jewelry (general line)	4	117	35		13	16	-	104
All other	4	162	53		32	35	-	46
Lumber and building materials (other than metal)	30	2,792	929	33.3	283	465	32	1,466
Lumber and millwork	16	1,640	451		106	209	19	1,122
Glass	5	474	202		92	134	10	189
All other	9	678	276		85	122	3	155
Machinery, equipment and supplies (except electrical)	49	3,233	952	29.4	322	473	17	747
Commercial machinery, eqp't. & supplies	7	370	138		53	72	1	76
Industrial machinery, eqp't. & supplies	18	1,312	427		117	198	5	258
Bottles and bottling equipment	3	390	177		34	71	-	35
Mill and mine supplies (general line)	5	549	138		58	80	-	141
All other	10	373	112		25	47	5	82
Professional equipment and supplies	7	642	204		89	102	-	199
Service equipment and supplies	10	354	86		35	39	1	77
Barber and beauty parlor equipment and supplies	5	244	48		24	19	1	55
All other	5	120	38		11	20	-	19
Transportation equipment and supplies	3	219	44		11	29	9	56
Other machinery, equipment and supplies	4	326	53		17	33	1	81
Metals (except scrap)	9	1,212	338	27.9	101	178	19	516
Iron and steel	6	805	252		71	132	15	511
All other	3	407	86		30	46	4	105
Paper and its products	23	3,395	647	19.1	254	398	3	791
Plumbing and heating equipment and supplies	9	856	204	23.8	73	126	14	322
Plumbing and heating equipment (general line)	5	596	154		50	93	4	171
All other	4	260	50		23	33	10	151
Tobacco and its products (except leaf)	29	6,445	333	5.2	112	163	1	374
Waste materials	27	2,227	511	22.9	154	159	11	625
Iron and steel scrap	5	427	134		24	23	4	75
Junk and scrap (general line)	14	1,666	356		118	125	6	533
Waste paper, rags and rubber	8	134	21		12	11	1	17
All other kinds of business	47	3,381	853	25.2	424	453	12	811
Beer	7	254	36		18	17	-	5
Flowers and nursery stock	5	536	115		35	58	1	37
Forest products (except lumber)	4	127	24		8	12	-	16
Leather goods	7	221	47		17	20	4	96
Newspapers and magazines	4	512	125		73	102	-	42
Miscellaneous	20	1,731	486		273	244	7	615

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	119	$42,953	$6,944	16.2	2,275	$3,488	$75	$4,263
Amusement and sporting goods	5	1,982	343	17.3	103	182	-	45
Automotive products	11	6,708	1,049	15.6	604	484	13	614
Chemicals	11	2,069	574	27.7	120	277	1	370
Electrical goods	8	5,061	652	12.9	182	368	1	406
Furniture and house furnishings	5	1,019	183	18.0	48	97	10	121
Groceries and foods (except farm products)	18	13,013	1,619	12.4	508	886	20	775
Lumber and building materials (other than metal)	7	1,656	249	15.0	67	142	10	318
Machinery, equipment and supplies (except electrical)	29	3,485	885	25.4	311	469	3	711
Metals (except scrap)	6	1,697	221	13.0	57	90	3	169
Plumbing and heating equipment and supplies	5	2,116	536	25.3	110	198	12	306
All other kinds of business	12	4,147	633	15.3	165	295	2	427
WITHOUT STOCKS	72	27,598	1,671	6.1	402	817	12	-
Amusement and sporting goods	4	1,534	230	15.0	71	115	3	-
Clothing and furnishings	3	172	12	7.0	2	12	-	-
Electrical goods	6	335	56	16.7	11	27	-	-
Groceries and foods (except farm products)	4	1,543	214	13.9	58	89	-	-
Lumber and building materials (other than metal)	5	1,170	178	15.2	33	70	-	-
Machinery, equipment and supplies (except electrical)	23	2,036	229	11.2	87	124	-	-
Metals (except scrap)	11	12,565	217	1.7	50	124	8	-
Plumbing and heating equipment and supplies	5	439	120	27.3	24	51	1	-
All other kinds of business	11	7,804	415	5.3	106	205	-	-
AGENTS AND BROKERS								
BROKERS	25	13,901	193	1.4	44	92	6	12
Farm products-consumer goods	4	2,440	29	1.2	6	11	1	-
Groceries and foods (except farm products)	12	8,770	95	1.1	24	55	1	-
All other kinds of business	9	2,691	69	2.6	14	26	3	12
COMMISSION MERCHANTS	37	17,039	549	3.2	160	288	9	26
Farm products-raw materials	18	14,225	345	2.4	89	202	7	-
All other kinds of business	19	2,814	204	7.2	71	86	2	26
MANUFACTURERS' AGENTS	38	3,234	283	8.8	91	145	5	130
Clothing and furnishings	3	79	1	1.3	-	-	-	-
Electrical goods	5	252	15	6.0	5	6	-	-
Groceries and foods (except farm products)	5	1,870	51	2.7	27	35	-	14
Machinery, equipment and supplies (except electrical)	15	582	129	22.2	32	69	4	50
All other kinds of business	10	451	87	19.3	27	36	1	66
SELLING AGENTS	12	8,589	381	4.4	94	206	8	93
Coal	7	6,185	166	2.7	33	85	1	-
All other kinds of business	5	2,404	215	8.9	61	121	7	93
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	14	7,468	1,411	18.9	360	550	6	591
CHAIN STORE WAREHOUSES	4	16,546	846	5.1	220	260	9	484
OTHER TYPES	7	7,525	726	9.6	244	394	1	23

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WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
	CITIES OF 100,000 POPULATION AND OVER							
ALBANY	303	$85,675	$10,693	12.5	2,864	$4,836	$91	$6,316
Wholesalers proper	187	32,488	5,642	17.4	1,568	2,612	54	3,938
Manufacturers' sales branches	78	23,401	3,143	13.4	935	1,630	18	1,180
Agents and brokers	23	7,090	149	2.1	33	70	2	5
All other types	15	22,696	1,759	7.8	328	524	17	1,193
WHOLESALERS PROPER								
Amusement and sporting goods	5	115	28	24.3	14	14	-	20
Automotive products	17	1,716	520	30.3	153	271	1	342
Chemicals	3	222	74	33.3	19	27	-	42
Clothing and furnishings	3	447	91	20.4	14	20	2	120
Coal	5	3,640	232	6.4	84	89	3	86
Drugs and drug sundries	3	2,021	371	18.4	99	157	-	237
Electrical goods	12	2,488	495	19.9	147	253	1	293
Farm products-consumer goods	21	7,075	1,020	14.4	167	299	12	137
Groceries and foods (except farm products)	29	3,205	549	17.1	177	247	6	523
Jewelry and optical goods	7	218	63	28.9	23	27	1	138
Lumber and building materials (other than metal)	9	1,137	297	26.1	82	123	3	334
Machinery, equipment and supplies (except electrical)	24	1,697	511	30.1	154	294	18	391
Paper and its products	11	1,737	392	22.6	101	216	1	280
Plumbing and heating equipment and supplies	4	865	271	31.3	75	127	-	266
Tobacco and its products (except leaf)	3	2,802	162	5.8	51	93	-	166
Waste materials	11	216	53	24.5	24	24	1	25
All other kinds of business 1/	19	2,867	513	17.8	184	321	5	538
MANUFACTURERS' SALES BRANCHES								
Amusement and sporting goods	8	2,156	364	16.9	121	194	1	12
Automotive products	10	4,482	673	15.0	165	344	-	415
Groceries and foods (except farm products)	17	9,435	961	10.2	323	497	6	287
Lumber and building materials (other than metal)	5	892	157	17.8	37	90	3	33
Machinery, equipment and supplies (except electrical)	21	2,481	607	24.5	203	344	7	366
Metals (except scrap)	4	1,362	59	4.3	13	29	1	-
All other kinds of business 2/	13	2,603	322	12.4	73	132	-	66
AGENTS AND BROKERS								
Farm products-consumer goods	3	1,360	27	2.0	4	14	1	1
Groceries and foods (except farm products)	10	5,272	68	1.3	18	36	-	-
All other kinds of business 3/	10	458	54	11.8	11	20	1	4
ALL OTHER TYPES								
Farm products-consumer goods	3	2,663	238	8.9	36	54	-	22
Petroleum and its products	8	4,467	869	19.5	181	306	4	595
All other kinds of business 4/	4	15,566	652	4.2	111	164	13	578
ROCHESTER	502	120,324	13,752	11.4	4,339	7,158	346	10,590
Wholesalers proper	351	42,820	6,982	16.3	2,456	3,659	99	7,325
Manufacturers' sales branches	72	51,264	5,162	10.1	1,450	2,818	237	2,311
Agents and brokers	60	14,157	392	2.8	111	186	3	36
All other types	19	12,083	1,216	10.1	322	495	7	918

WHOLESALE DISTRIBUTION: 1933

Table 2B.--STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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			Amount	Percent of sales		Total	Part-time	
ROCHESTER (continued)								
WHOLESALERS PROPER								
Amusement and sporting goods	4	$ 148	$ 50	33.8	13	$ 20	$ 1	$ 50
Automotive products	25	2,711	698	25.7	278	398	12	375
Chemicals	10	995	258	25.9	90	130	1	1,049
Clothing and furnishings	11	436	77	17.7	21	35	1	120
Coal	11	2,259	367	16.2	95	148	3	117
Drugs and drug sundries	4	1,482	153	10.3	65	97	2	263
Dry goods	16	2,033	347	17.1	119	225	4	439
Electrical goods	14	1,926	326	16.9	117	191	2	232
Farm products-raw materials	3	65	15	23.1	3	4	-	15
Farm products-consumer goods	36	7,237	524	7.2	190	228	4	380
Farm supplies	5	404	73	18.1	29	26	4	10
Furniture and house furnishings	6	180	31	17.2	15	17	4	52
Groceries and foods (except farm products)	59	7,802	1,181	15.1	382	514	13	758
Hardware	6	1,568	434	27.7	171	220	-	566
Jewelry and optical goods	9	493	259	52.5	87	102	1	359
Lumber and building materials (other than metal)	13	945	217	23.0	62	134	8	260
Machinery, equipment and supplies (except electrical)	28	1,403	398	28.4	150	207	14	490
Metals (except scrap)	6	245	68	27.8	17	27	2	77
Paper and its products	16	3,325	618	18.6	233	446	6	569
Petroleum and its products	6	546	102	18.7	40	40	3	39
Plumbing and heating equipment and supplies	9	794	199	25.1	70	111	1	202
Tobacco and its products (except leaf)	14	3,388	150	4.4	60	94	-	172
Waste materials	14	1,033	153	14.8	78	74	6	284
All other products	26	1,402	284	20.3	97	151	7	340
MANUFACTURERS' SALES BRANCHES								
Automotive products	7	550	155	28.2	40	77	1	239
Chemicals	4	142	75	52.8	17	39	-	97
Electrical goods	3	251	42	16.7	12	25	-	-
Groceries and foods (except farm products)	15	10,466	1,769	16.9	346	692	3	120
Machinery, equipment and supplies (except electrical)	24	8,815	971	11.0	322	541	5	318
Plumbing and heating equipment and supplies	4	415	108	26.0	21	51	3	127
All other kinds of business 5/	15	30,624	2,042	6.7	592	1,393	225	1,410
AGENTS AND BROKERS								
Dry goods	4	246	4	1.6	1	1	-	-
Electrical goods	3	281	24	8.5	10	15	-	-
Farm products-consumer goods	5	725	32	4.4	5	6	-	—
Groceries and foods (except farm products)	10	7,272	70	1.0	21	33	-	-
Lumber and building materials (other than metal)	4	38	15	39.5	5	14	1	7
Machinery, equipment and supplies (except electrical)	11	601	71	11.8	25	34	-	12
Paper and its products	4	117	18	15.4	4	11	-	-
Plumbing and heating equipment and supplies	3	56	14	25.0	4	6	1	-
All other kinds of business 6/	16	4,821	144	3.0	36	66	1	17
ALL OTHER TYPES								
Petroleum and its products	12	5,463	895	16.4	248	398	7	793
All other kinds of business 7/	7	6,620	321	4.8	74	97	-	125

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
SYRACUSE	285	$72,931	$9,592	13.2	2,777	$4,447	$79	$5,551
Wholesalers proper	165	24,496	3,697	15.1	1,265	1,826	45	3,378
Manufacturers' sales branches	81	24,871	3,976	16.0	980	1,806	27	1,255
Agents and brokers	14	5,584	142	2.5	36	81	2	10
All other types	25	17,980	1,777	9.9	496	734	7	908
WHOLESALERS PROPER								
Amusement and sporting goods	4	86	17	19.8	4	10	1	22
Automotive products	14	1,871	439	23.5	160	258	7	369
Chemicals	4	409	120	29.3	29	38	1	38
Clothing and furnishings	8	58	12	20.7	3	6	3	15
Coal	3	4,406	180	4.1	50	98	2	68
Dry goods	4	850	149	17.5	39	75	4	152
Electrical goods	14	1,507	268	17.8	98	117	2	254
Farm products-consumer goods	19	3,009	402	13.4	131	143	2	253
Furniture and house furnishings	4	445	66	14.8	18	33	-	93
Groceries and foods (except farm products)	29	5,044	618	12.3	241	338	7	493
Hardware	5	987	306	31.0	123	164	1	483
Jewelry and optical goods	3	75	17	22.7	6	7	-	42
Lumber and building materials (other than metal)	4	523	68	13.0	27	42	2	99
Machinery, equipment and supplies (except electrical)	17	1,337	317	23.7	102	157	4	373
Metals (except scrap)	3	91	23	25.3	5	12	5	30
Paper and its products	5	378	147	38.9	37	78	-	89
Plumbing and heating equipment and supplies	4	84	25	29.8	10	7	-	22
Tobacco and its products (except leaf)	4	1,270	99	7.8	27	40	-	63
Waste materials	7	226	45	19.9	18	12	-	91
All other kinds of business 8/	15	1,840	379	20.6	137	191	2	249
MANUFACTURERS' SALES BRANCHES								
Automotive products	6	1,780	293	16.5	76	150	-	221
Chemicals	3	120	42	35.0	10	16	-	52
Electrical goods	6	1,529	123	8.0	31	82	-	3
Furniture and house furnishings	3	261	36	13.8	7	21	1	36
Groceries and foods (except farm products)	18	13,016	1,844	14.2	389	592	7	188
Machinery, equipment and supplies (except electrical)	21	2,892	944	32.6	272	486	18	380
Metals (except scrap)	7	717	89	12.4	24	49	-	-
Plumbing and heating equipment and supplies	5	593	170	28.7	47	80	1	187
All other kinds of business 9/	12	3,963	435	11.0	124	230	-	138
AGENTS AND BROKERS								
Groceries and foods (except farm products)	6	3,527	66	1.9	17	46	-	4
All other kinds of business 10/	8	2,057	76	3.7	19	35	2	6
ALL OTHER TYPES								
Farm products-consumer goods	6	3,235	641	19.8	226	287	3	35
Petroleum and its products	16	4,211	751	17.8	202	340	3	497
All other kinds of business 11/	3	10,534	385	3.7	68	107	1	376

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
UTICA	141	$25,856	$3,591	13.9	1,078	$1,556	$26	$2,778
Wholesalers proper	103	16,357	2,459	15.0	739	1,062	21	2,148
Manufacturers' sales branches	22	4,262	550	12.9	181	259	1	216
Agents and brokers 12/	5	2,930	76	2.6	15	32	-	4
All other types 13/	11	2,307	506	21.9	143	193	4	410
WHOLESALERS PROPER								
Automotive products	7	838	151	18.0	55	93	1	101
Dry goods	7	987	176	17.8	66	90	1	273
Electrical goods	7	812	141	17.4	44	49	-	128
Farm products--consumer goods	5	1,609	379	23.6	59	69	-	72
Furniture and house furnishings	4	118	24	20.3	8	13	1	50
Groceries and foods (except farm products)	21	4,419	589	13.3	185	225	3	463
Machinery, equipment and supplies (except electrical)	14	594	197	33.2	53	110	1	158
Paper and its products	4	352	106	30.1	33	55	2	113
Petroleum and its products	3	193	28	14.5	5	8	1	9
Plumbing and heating equipment and supplies	4	2,965	250	8.4	90	131	-	311
Tobacco and its products (except leaf)	3	689	50	7.3	18	24	1	49
Waste materials	3	32	8	25.0	3	4	-	52
All other kinds of business 14/	21	2,749	360	13.1	110	191	10	339
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	7	2,560	247	9.6	86	127	1	71
Machinery, equipment and supplies (except electrical)	5	302	85	28.1	37	52	-	62
All other kinds of business 15/	10	1,400	218	15.6	58	90	-	83
KINGS	82	15,539	2,489	16.0	761	1,223	9	1,542
Wholesalers proper	75	11,837	1,905	16.1	558	932	8	1,431
All other types 16/	7	3,702	584	15.8	203	291	1	111
WHOLESALERS PROPER								
Automotive products	5	142	36	25.4	16	20	-	44
Drugs and drug sundries	4	1,895	276	14.6	89	158	-	239
Farm products-consumer goods	11	3,117	594	19.1	134	256	1	58
Groceries and foods (except farm products)	16	3,267	431	13.2	135	216	3	445
Machinery, equipment and supplies (except electrical)	7	150	35	23.3	15	17	1	53
Paper and its products	3	265	45	16.9	16	25	-	55
Plumbing and heating equipment and supplies	9	445	100	22.5	25	35	-	181
Waste materials	5	34	15	44.1	5	4	1	28
All other kinds of business 17/	15	2,521	373	14.8	123	200	2	317
CITIES OF 50,000 TO 100,000 population								
BINGHAMTON	125	22,064	3,390	15.4	1,121	1,670	56	3,023
Wholesalers proper	94	13,788	2,586	18.8	844	1,293	48	2,429
Manufacturers' sales branches	16	3,094	372	12.0	137	191	5	200
All other types 18/	15	5,182	432	8.3	140	186	3	394

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
BINGHAMTON (continued)								
WHOLESALERS PROPER								
Automotive products	8	$ 569	$ 180	31.6	57	$ 82	$ 2	$ 154
Dry goods	3	689	263	38.2	83	109	19	150
Electrical goods	8	1,097	244	22.2	70	94	-	225
Farm products-consumer goods	7	1,925	232	12.1	56	108	3	116
Farm supplies	3	288	54	18.8	18	35	2	45
Groceries and foods (except farm products)	18	3,759	493	13.1	185	246	8	631
Hardware	3	637	158	24.8	57	111	-	195
Jewelry and optical goods	4	152	61	40.1	21	37	-	43
Lumber and building materials (other than metal)	3	166	58	34.9	20	37	3	46
Machinery, equipment and supplies (except electrical)	7	317	98	30.9	34	53	2	80
Paper and its products	3	470	136	28.9	39	73	1	231
Plumbing and heating equipment and supplies	3	505	123	24.4	38	62	-	154
Tobacco and its products (except leaf)	5	802	43	5.4	15	22	-	50
All other kinds of business 19/	19	2,412	443	18.4	131	202	8	309
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	7	2,487	216	8.7	78	112	-	63
Machinery, equipment and supplies (except electrical)	5	288	87	30.2	44	59	4	46
All other kinds of business 20/	4	319	69	21.6	15	20	1	91
ALL OTHER TYPES								
Petroleum and its products	10	1,733	330	19.0	95	147	3	176
All other kinds of business 21/	5	3,449	102	3.0	45	39	-	218
MOUNT VERNON	61	12,687	2,080	16.4	546	831	6	846
Wholesalers proper	39	4,445	761	17.1	179	269	3	476
Manufacturers' sales branches	7	1,856	324	17.5	131	160	2	108
Agents and brokers 22/	4	544	63	11.6	14	21	1	3
All other types 23/	11	5,842	932	16.0	222	381	-	259
WHOLESALERS PROPER								
Automotive products	5	338	102	30.2	44	53	-	69
Electrical goods	4	284	42	14.8	13	20	-	70
Groceries and foods (except farm products)	3	337	45	13.4	20	21	-	77
Plumbing and heating equipment and supplies	6	337	89	26.4	23	32	-	99
All other kinds of business 24/	21	3,149	483	15.3	79	143	3	161
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	1,492	210	14.1	96	105	-	25
All other kinds of business 25/	4	364	114	31.3	35	55	2	83
NEW ROCHELLE	23	3,697	715	19.3	173	288	4	510
Wholesalers proper	16	1,160	279	24.1	75	136	2	155
All other types 26/	7	2,537	436	17.2	98	152	2	155

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
NEW ROCHELLE (continued)								
WHOLESALERS PROPER								
Farm products-consumer goods	4	$ 310	$ 53	17.1	10	$ 30	$ 1	$ 2
Plumbing and heating equipment and supplies	4	137	38	27.7	11	16	-	38
All other kinds of business 27/	8	713	188	26.4	54	90	1	115
NIAGARA FALLS	67	9,455	1,466	15.5	435	743	15	837
Wholesalers proper	53	3,006	531	17.7	197	246	13	460
Manufacturers' sales branches	7	4,279	563	13.2	150	326	1	152
All other types 28/	7	2,170	371	17.1	88	171	1	225
WHOLESALERS PROPER								
Farm products-consumer goods	8	516	100	19.4	41	36	-	10
Groceries and foods (except farm products)	15	810	90	11.1	39	47	5	59
Tobacco and its products (except leaf)	4	336	13	3.8	5	5	-	34
Waste materials	7	31	3	9.7	-	-	-	10
All other kinds of business 29/	19	1,311	325	24.8	112	158	8	347
MANUFACTURERS' SALES BRANCHES								
Machinery, equipment and supplies (except electrical)	3	4,011	498	12.4	132	304	-	100
All other kinds of business 30/	4	268	65	24.3	18	22	1	52
SCHENECTADY	89	13,221	1,988	15.0	748	1,048	29	1,181
Wholesalers proper	65	7,829	1,177	15.0	471	500	25	969
Manufacturers' sales branches	14	4,171	575	13.8	217	365	1	106
Agents and brokers 31/	3	54	4	7.4	2	3	1	-
All other types 32/	7	1,167	232	19.9	58	80	2	106
WHOLESALERS PROPER								
Automotive products	10	288	70	24.3	26	37	1	88
Farm products-consumer goods	10	2,859	421	14.7	186	241	2	68
Groceries and foods (except farm products)	13	1,721	242	14.1	118	131	6	309
Machinery, equipment and supplies (except electrical)	4	106	30	28.3	9	12	3	37
Paper and its products	6	136	23	16.9	9	13	2	38
Tobacco and its products (except leaf)	4	756	49	6.5	17	20	-	56
All other kinds of business 33/	18	1,963	342	17.4	106	146	11	373
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	4	2,021	164	8.1	67	91	-	53
All other kinds of business 34/	10	2,150	411	19.1	150	274	1	53
TROY	89	15,380	2,189	14.2	665	990	58	2,029
Wholesalers proper	79	12,144	1,785	14.7	527	786	48	1,757
Manufacturers' sales branches	7	2,387	237	9.9	85	123	10	81
All other types 35/	3	849	167	19.7	53	81	-	191

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City / Type of Establishment / Kind of Business	Number of establishments	Net sales	Total Expenses: Amount	Total Expenses: Percent of sales	Full-time employees (*average*)	Pay Roll: Total	Pay Roll: Part-time	Stocks on hand (*end of year*)
TROY (continued)								
WHOLESALERS PROPER								
Automotive products	4	$ 188	$ 53	28.2	15	$ 22	-	$ 28
Coal	5	2,035	100	4.9	28	54	$ 10	38
Farm products-consumer goods	6	1,275	199	15.6	69	90	-	56
Groceries and foods (except farm products)	12	1,877	179	9.5	71	87	1	279
Machinery, equipment and supplies (except electrical)	10	441	134	30.4	40	56	1	96
Paper and its products	4	252	56	22.2	18	29	6	91
Plumbing and heating equipment and supplies	4	690	205	29.7	57	88	13	418
Tobacco and its products (except leaf)	4	733	59	8.0	30	25	-	56
Waste materials	9	2,193	151	6.9	27	54	4	290
All other kinds of business 36/	21	2,460	649	26.4	182	271	13	428
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	2,090	143	6.8	57	81	1	43
All other kinds of business 37/	4	297	94	31.6	28	42	9	36
CITIES OF 20,000 TO 50,000 POPULATION								
AMSTERDAM	22	6,115	758	12.4	197	390	8	405
Wholesalers proper	13	2,946	394	13.4	94	219	7	312
All other types	9	3,169	364	11.5	103	171	1	93
Groceries and foods (except farm products)	5	1,582	150	9.5	52	79	1	126
Petroleum and its products	4	1,830	295	16.1	74	138	1	70
All other kinds of business	13	2,703	312	11.6	71	173	6	209
AUBURN	36	4,572	848	18.5	260	410	6	992
Wholesalers proper	23	1,726	273	15.8	102	147	2	268
All other types	13	2,846	575	20.2	158	263	4	724
Farm products-consumer goods	5	330	152	46.1	41	75	2	3
Groceries and foods (except farm products)	7	550	72	13.1	29	39	-	95
Petroleum and its products	7	758	113	14.9	38	44	2	29
All other kinds of business	17	2,934	511	17.4	152	252	2	865
COHOES	13	1,215	121	10.0	32	56	9	190
ELMIRA	54	9,434	1,537	16.3	529	906	41	1,292
Wholesalers proper	37	4,596	823	17.9	262	450	37	1,005
All other types	17	4,838	714	14.8	267	456	4	287
Farm products-consumer goods	4	1,495	158	10.6	53	85	11	78
Groceries and foods (except farm products)	7	1,763	199	11.3	73	104	-	50
Petroleum and its products	8	1,059	193	18.2	55	81	1	108
All other kinds of business	35	5,117	987	19.3	348	666	29	1,056
GLOVERSVILLE	30	4,905	491	10.0	155	234	13	889
Wholesalers proper	11	1,959	146	7.5	54	79	10	198
All other types	19	2,946	345	11.7	101	155	3	691
Farm products-raw materials	4	1,381	115	8.3	28	37	1	408
Groceries and foods (except farm products)	8	607	42	6.9	12	20	-	43
All other kinds of business	18	2,917	334	11.5	115	177	12	443

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ITHACA	19	$2,336	$463	19.8	148	$236	$6	$335
Wholesalers proper	12	1,235	299	24.2	96	152	4	231
All other types	7	1,101	164	14.9	52	84	2	102
Farm products-consumer goods	3	325	113	34.8	34	55	1	1
Groceries and foods (except farm products)	3	713	61	8.6	23	26	1	92
Petroleum and its products	6	899	172	19.2	53	98	3	100
All other kinds of business	7	400	117	29.3	38	57	1	140
JAMESTOWN	60	5,997	687	11.5	235	373	16	704
Wholesalers proper	31	3,270	331	10.1	126	184	13	418
All other types	29	2,727	356	13.1	109	189	3	286
Farm products-consumer goods	8	580	54	9.3	20	24	2	11
Groceries and foods (except farm products)	5	1,114	86	7.7	31	45	-	63
Petroleum and its products	7	628	127	20.2	43	70	1	103
All other kinds of business	40	3,675	420	11.4	141	233	13	527
KINGSTON	44	7,721	936	12.1	336	493	9	844
Wholesalers proper	28	5,523	559	10.1	229	324	7	591
All other types	16	2,198	377	17.2	107	169	2	253
Farm products-consumer goods	6	471	119	25.3	35	41	2	6
Groceries and foods (except farm products)	8	2,559	221	8.6	85	139	3	187
Petroleum and its products	9	905	228	25.2	59	100	1	230
All other kinds of business	21	3,785	368	9.7	157	213	3	421
LACKAWANNA	10	4,684	165	3.5	45	92	9	15
Wholesalers proper	7	165	40	24.2	10	18	9	5
All other types	3	4,519	125	2.8	35	74	-	10
Groceries and foods (except farm products)	4	78	29	37.2	10	14	5	3
All other kinds of business	6	4,606	136	3.0	35	78	4	12
LOCKPORT	20	1,208	200	16.6	74	94	4	134
Wholesalers proper	11	402	53	13.2	16	18	4	42
All other types	9	806	147	18.2	58	76	-	92
Groceries and foods (except farm products)	6	189	15	7.9	4	6	1	21
Petroleum and its products	7	771	143	18.5	56	75	2	92
All other kinds of business	7	248	42	16.9	14	13	1	21
MIDDLETOWN	38	4,429	825	18.6	223	354	9	377
Wholesalers proper	22	2,518	407	16.2	131	197	6	302
All other types	16	1,911	418	21.9	92	157	3	75
Farm products-consumer goods	6	1,034	243	23.5	57	76	-	21
Groceries and foods (except farm products)	8	926	120	13.0	51	58	4	47
Petroleum and its products	8	823	207	25.2	36	77	3	55
All other kinds of business	16	1,646	255	15.5	79	143	2	254
NEWBURGH	54	12,249	1,508	12.3	449	793	5	1,701
Wholesalers proper	35	4,305	626	14.5	213	309	5	933
All other types	19	7,944	882	11.1	236	484	-	768
Farm products-consumer goods	7	634	116	18.3	30	49	3	12
Groceries and foods (except farm products)	15	3,420	334	9.8	110	158	-	374
Petroleum and its products	6	1,623	178	11.0	76	125	3	316
All other kinds of business	26	6,572	880	13.4	233	461	-	999

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
OLEAN	35	$3,673	$459	12.5	153	$217	$ 4	$367
Wholesalers proper	25	2,186	262	12.0	90	122	3	280
All other types	10	1,487	197	13.2	63	95	1	87
Farm products-consumer goods	3	238	54	22.7	17	24	-	24
Groceries and foods (except farm products)	14	2,593	215	8.3	77	106	2	179
Petroleum and its products	6	417	83	19.9	25	41	1	57
All other kinds of business	12	425	107	25.2	34	46	1	107
OSWEGO	31	2,752	302	11.0	104	132	4	229
Wholesalers proper	23	1,882	208	11.1	73	88	3	162
All other types	8	870	94	10.8	31	44	1	67
Farm products-consumer goods	4	215	70	32.6	39	30	-	16
Groceries and foods (except farm products)	8	690	72	10.4	24	30	1	22
Petroleum and its products	5	254	69	27.2	16	24	1	28
All other kinds of business	14	1,593	91	5.7	25	48	2	162
PORT CHESTER	12	2,497	369	14.8	154	172	-	96
Wholesalers proper	8	476	116	24.4	33	53	-	49
All other types	4	2,021	253	12.5	121	119	-	47
Groceries and foods (except farm products)	3	538	47	8.7	15	22	-	10
Petroleum and its products	3	1,570	224	14.3	111	106	-	41
All other kinds of business	6	389	98	25.2	28	44	-	45
POUGHKEEPSIE	50	8,266	1,667	20.2	507	682	13	999
Wholesalers proper	30	4,091	711	17.4	240	291	4	588
All other types	20	4,175	956	22.9	267	391	9	411
Farm products-consumer goods	7	1,932	583	30.2	141	176	1	84
Groceries and foods (except farm products)	12	2,412	291	12.1	116	147	3	237
Petroleum and its products	9	2,058	419	20.4	108	185	8	344
All other kinds of business	22	1,864	374	20.1	142	174	1	394
ROME	24	18,486	2,267	12.3	303	1,030	3	5,187
Wholesalers proper	17	1,109	148	13.3	48	50	3	123
All other types	7	17,377	2,119	12.2	255	980	-	5,064
Farm products-consumer goods	5	252	101	40.1	36	43	-	13
Groceries and foods (except farm products)	5	591	49	8.3	17	23	-	72
Petroleum and its products	3	372	82	22.0	29	34	-	60
All other kinds of business	11	17,271	2,035	11.8	221	930	3	5,042
WATERTOWN	54	7,291	1,068	14.6	367	505	5	850
Wholesalers proper	46	4,642	647	13.9	243	303	3	686
All other types	18	2,649	421	15.9	124	202	2	164
Farm products-consumer goods	11	1,891	183	9.7	56	82	2	41
Groceries and foods (except farm products)	15	1,953	237	12.1	75	117	-	159
Petroleum and its products	7	928	212	22.8	70	100	2	93
All other kinds of business	31	2,519	436	17.3	166	206	1	557
WHITE PLAINS	31	2,931	691	23.6	183	297	-	313
Wholesalers proper	23	1,829	431	23.6	110	180	-	262
All other types	8	1,102	260	23.6	73	117	-	51
Farm products-consumer goods	4	578	130	22.5	34	42	-	3
All other kinds of business	27	2,353	561	23.8	149	255	-	310

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 5,000 TO 20,000 POPULATION 38/								
Total	692	$97,659	$13,738	14.1	4,171	$6,079	$179	$11,232
BATAVIA	17	2,404	494	20.5	136	226	7	350
BEACON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CANANDAIGUA	3	52	9	17.3	1	5	1	3
CATSKILL	6	1,086	269	24.8	87	120	3	93
CEDARHURST	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CORNING	19	1,396	233	16.7	65	103	2	319
CORTLAND	23	1,777	254	14.3	89	122	4	334
DEPEW	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DUNKIRK	20	1,584	397	25.1	185	190	5	263
EAST ROCHESTER	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ELMIRA HEIGHTS	12	1,471	257	17.5	82	131	1	295
ENDICOTT	4	129	26	20.2	10	13	1	19
FLORAL PARK	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FREDONIA	9	845	300	35.5	113	136	1	352
FREEPORT	12	511	99	19.4	41	46	1/	118
FULTON	10	456	81	17.8	25	40	1	47
GARDEN CITY	5	15,398	676	4.4	168	287	3	400
GENEVA	16	2,548	332	13.0	119	166	7	187
GLEN COVE	9	1,361	42	3.1	9	18	-	100
GLENS FALLS	26	3,294	601	18.2	176	255	3	411
HASTINGS ON HUDSON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
HAVERSTRAW	7	673	80	11.9	26	37	1	34
HEMPSTEAD	23	2,421	491	20.3	124	181	2	202
HERKIMER	6	321	79	24.6	14	14	-	45
HORNELL	26	2,104	317	15.1	122	163	2	201
HUDSON	14	1,833	236	12.9	77	130	3	208
HUDSON FALLS	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
JOHNSON CITY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
JOHNSTOWN	3	55	23	41.8	9	14	1	13
KENMORE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LANCASTER	3	70	13	18.6	4	3	-	3
LITTLE FALLS	8	719	87	12.1	32	43	1	105
LONG BEACH	3	148	18	12.2	5	6	-	7
LYNBROOK	8	566	131	23.1	30	60	7	66
MALONE	29	2,656	428	16.1	144	178	6	443
MAMARONECK	3	203	50	24.6	12	25	1	22
MASSENA	11	1,061	280	26.4	63	72	3	90
MECHANICVILLE	4	290	71	24.5	25	40	-	96
MEDINA	6	446	67	15.0	20	34	-	68
MINEOLA	12	2,230	449	20.1	119	223	4	368
MOUNT KISCO	5	185	43	23.2	14	23	1	36
NEWARK	7	442	79	17.9	28	34	-	60
NORTH TARRYTOWN	5	344	56	16.3	20	29	-	17
NORTH TONAWANDA	22	2,302	520	22.6	178	287	29	540
NORWICH	10	3,056	188	6.2	74	97	5	335
NYACK	3	875	141	16.1	39	62	1	133
OGDENSBURG	39	11,443	647	5.7	208	302	10	1,305
ONEIDA	11	1,203	340	28.3	48	94	1	80
ONEONTA	19	3,498	504	14.4	106	207	2	440
OSSINING	12	1,565	455	28.4	104	218	2	252
PATCHOGUE	16	2,777	369	13.3	176	179	1	157
PEEKSKILL	10	1,178	277	23.5	68	105	2	178
PENN YAN	8	304	110	36.2	32	33	-	31
PLATTSBURG	32	3,864	627	16.2	198	257	9	616
PORT JERVIS	14	1,154	176	15.3	47	76	4	111
RENSSELAER	9	2,463	390	15.8	85	117	6	290
ROCKVILLE CENTRE	11	609	139	22.8	37	67	1	91
RYE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
SALAMANCA	11	$ 580	$111	19.1	32	$ 51	$ 3	$ 91
SARANAC LAKE	9	1,255	210	16.7	60	82	13	128
SARATOGA SPRINGS	13	1,227	225	18.3	73	95	2	77
SENECA FALLS	9	429	61	14.2	20	32	4	44
TARRYTOWN	3	336	89	26.5	35	49	2	85
TONAWANDA	13	2,129	381	17.9	114	157	7	339
TUPPER LAKE	3	176	36	20.5	8	14	1	28
VALLEY STREAM	3	1,293	173	13.4	39	81	2	12
WATERVLIET	4	154	53	34.4	21	17	-	24
WAVERLY	5	136	18	13.2	8	8	-	39
WELLSVILLE	7	1,517	198	13.1	93	113	1	300
WHITEHALL	5	173	40	23.1	11	16	-	32

1/ Includes 1 establishment dealing in dry goods; 2 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in metals (except scrap); 2 in petroleum and its products; and 9 in all other products.

2/ Includes 2 establishments dealing in chemicals; 1 in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.

3/ Includes 1 establishment dealing in chemicals; 1 in coal; 1 in electrical goods; 2 in furniture and house furnishings; 2 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); 1 in petroleum and its products; and 1 in plumbing and heating equipment and supplies.

4/ Includes 2 establishments dealing in groceries and foods (except farm products; 1 in tobacco and its products (except leaf; and 1 in waste materials.

5/ Includes 1 establishment dealing in amusement and sporting goods; 1 in clothing and furnishings; 2 in drugs and drug sundries; 1 in dry goods; 2 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 2 in paper and its products; 2 in tobacco and its products (except leaf); and 2 in all other products.

6/ Includes 1 establishment dealing in chemicals; 1 in coal; 1 in farm products-raw materials; 2 in metals (except scrap); 1 in petroleum and its products; 1 in tobacco and its products (except leaf); and 9 in all other products.

7/ Includes 5 establishments dealing in farm products-consumer goods; and 2 in groceries and foods (except farm products).

8/ Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-raw materials; 1 in farm supplies; 2 in petroleum and its products; and 10 in all other products.

9/ Includes 1 establishment dealing in clothing and furnishings; 1 in coal; 1 in farm supplies; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in paper and its products; 1 in tobacco and its products (except leaf); and 4 in all other products.

10/ Includes 1 establishment dealing in automotive products; 1 in coal; 2 in farm products-consumer goods; 2 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); and 1 in plumbing and heating equipment and supplies.

11/ Includes 1 establishment dealing in farm products-raw materials; and 2 in groceries and foods (except farm products).

12/ Includes 1 establishment dealing in automotive products; 2 in coal; and 2 in furniture and house furnishings.

13/ Includes 1 establishment dealing in farm products-consumer goods; and 10 in petroleum and its products.

14/ Includes 2 establishments dealing in amusement and sporting goods; 1 in clothing and furnishing; 2 in coal; 2 in drugs and drug sundries; 1 in farm products-raw materials; 1 in hardware; 2 in jewelry and optical goods; 1 in metals (except scrap); and 9 in all other products.

15/ Includes 2 establishments dealing in automotive products; 1 in coal; 1 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in plumbing and heating equipment and supplies; and 2 in all other products.

16/ Includes 2 manufacturers' sales branches, with net sales less than $2,000,000, dealing in groceries and foods (except farm products); and 1 agent dealing in drugs and drug sundries. Also includes 4 "all other types" dealing in petroleum and its products.

17/ Includes 2 establishments dealing in chemicals; 1 in coal; 1 in electrical goods; 1 in hardware; 2 in lumber and building materials (other than metal); 2 in tobacco and its products (except leaf); and 6 in all other products.

18/ Includes 2 agents and brokers.

19/ Includes 2 establishments dealing in chemicals; 1 in coal; 1 in drugs and drug sundries; 1 in farm products-raw materials; 1 in furniture and house furnishings; 2 in waste materials; and 11 in all other products.

20/ Includes 1 establishment dealing in chemicals; 2 in plumbing and heating equipment and supplies; and 1 in all other products.

21/ Includes 2 agents and brokers, with net sales less than $1,000,000, dealing in groceries and foods (except farm products). Also includes 1 "all other types" dealing in farm products-raw materials; 1 in farm products-consumer goods; and 1 in groceries and foods (except farm products).

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	

22/ Includes 1 establishment dealing in machinery, equipment and supplies (except electrical); 1 in petroleum and its products; and 2 in plumbing and heating equipment and supplies.

23/ Includes 10 establishments dealing in petroleum and its products; and 1 in tobacco and its products; and 1 in tobacco and its products (except leaf).

24/ Includes 1 establishment dealing in farm products-raw materials; 2 in farm products-consumer goods; 2 in lumber and building materials (other than metal); 2 in machinery, equipment and supplies (except electrical); 2 in metals (except scrap); 1 in paper and its products; 1 in petroleum and its products; 2 in tobacco and its products (except leaf); 2 in waste materials; and 6 in all other products.

25/ Includes 2 establishments dealing in automotive products; 1 in furniture and house furnishings; and 1 in lumber and building materials (other than metal).

26/ Includes 2 manufacturers' sales branches dealing in groceries and foods (except farm products); 2 in plumbing and heating equipment and supplies; and 1 in all other products. Also includes 2 "all other types" dealing in petroleum and its products.

27/ Includes 2 establishments dealing in automotive products; 1 in electrical goods; 1 in groceries and foods (except farm products); 1 in lumber and building materials (other than metal); 2 in machinery, equipment and supplies (except electrical); and 1 in all other products.

28/ Includes 2 agents and brokers dealing in electrical goods. Also includes 5 "all other types" dealing in petroleum and its products.

29/ Includes 2 establishments dealing in coal; 2 in electrical goods; 2 in hardware; 1 in lumber and building materials (other than metal); 1 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 8 in all other products.

30/ Includes 2 establishments dealing in groceries and foods (except farm products); 1 in plumbing and heating equipment and supplies; and 1 in all other products.

31/ Includes 1 establishment dealing in metals (except scrap); 1 in petroleum and its products; and 1 in all other products.

32/ Includes 7 establishments dealing in petroleum and its products.

33/ Includes 1 establishment dealing in coal; 2 in dry goods; 1 in electrical goods; 2 in furniture and house furnishings; 1 in hardware; 1 in lumber and building materials (other than metal); 2 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in waste materials; and 5 in all other products.

34/ Includes 2 establishments dealing in electrical goods; 1 in jewelry and optical goods; 2 in machinery, equipment and supplies (except electrical); 1 in plumbing and heating equipment and supplies; and 4 in all other products.

35/ Includes 1 agent dealing in dry goods. Also includes 2 "all other types" dealing in petroleum and its products.

36/ Includes 2 establishments dealing in chemicals; 2 in clothing and furnishings; 1 in dry goods; 2 in electrical goods; 1 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 2 in lumber and building materials (other than metal); 1 in metals (except scrap); 1 in petroleum and its products; and 7 in all other products.

37/ Includes 1 establishment dealing in farm products-consumer goods; 1 in jewelry and optical goods; 1 in machinery, equipment and supplies (except electrical); and 1 in plumbing and heating equipment and supplies.

38/ No wholesale reports were received from the cities of Brouxville, Dobbs Ferry, Larchmont, Scarsdale, Scotia, Salvay and Tuckahoe.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF NEW YORK RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	21,899	$8,333,336	$788,194	9.5	$8,258,369	$11,202	119	$421	389	$63,844
Amusements and sporting goods	398	125,417	16,951	13.5	73,179	48	-	-	63	1/ 52,190
Automotive products	651	115,672	21,748	18.8	112,763	2,864	6	16	10	29
Chemicals	460	208,704	33,537	16.1	208,439	40	4	30	7	195
Clothing and furnishings	1,880	545,061	48,196	8.8	544,881	133	4	13	9	34
Coal	229	153,030	10,000	6.5	152,798	23	7	67	6	142
Drug and durg sundries	341	120,775	24,712	20.5	120,632	1	1	3	11	139
Dry goods	2,627	1,637,350	107,091	6.5	1,636,811	298	-	-	27	241
Electrical goods	563	132,934	21,286	16.0	130,492	2,270	4	7	5	165
Farm products-raw materials	733	323,651	20,045	6.2	322,339	662	1	2	15	648
Farm products-consumer goods	2,056	686,882	63,310	9.2	686,150	356	12	28	31	348
Farm supplies	131	57,793	6,717	11.6	57,773	11	3	7	2	2
Furniture and house furnishings	950	136,368	23,836	17.5	135,495	233	5	7	13	633
General merchandise	63	151,334	8,868	5.9	151,007	-	-	-	2	327
Groceries and foods (except farm products)	2,649	1,408,732	118,648	8.4	1,407,586	458	17	40	47	648
Hardware	298	43,879	9,091	20.7	43,658	39	2	6	9	176
Jewelry and optical goods	828	58,593	11,498	19.6	58,407	163	-	-	7	23
Lumber and building materials (other than metal)	485	73,690	14,780	20.1	73,510	134	12	28	4	18
Machinery, equipment and supplies (except electrical)	1,871	278,799	54,922	19.7	272,183	2,202	6	21	84	2/ 4,393
Metals (except scrap)	391	292,483	17,307	5.9	292,393	38	3	11	4	41
Paper and its products	780	218,939	26,646	12.2	218,771	27	5	69	5	72
Petroleum and its products	818	310.400	37,435	12.1	310,259	89	12	45	3	7
Plumbing and heating equipment and supplies	415	64,139	14,298	22.3	63,900	193	8	9	2	37
Tobacco and its products (except leaf)	308	509,330	26,339	5.2	508,574	576	1	3	9	177
Waste materials	473	128,680	3,714	2.9	128,612	63	3	5	-	-
All other products	1,499	551,201	47,219	8.6	547,757	281	3	4	14	3,159

1/ Includes 63 exchanges dealing in motion picture films with income from film rentals of $52,190,000.
2/ Includes 78 establishments dealing in machinery, equipment and supplies, with receipts from machine rentals amounting to $4,180,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF NEW YORK CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	21,899	$8,333,836	17,552	80.1	$6,440,004	77.3	$5,843,490	90.7	70.1	$673,182	10.5
WHOLESALERS PROPER											
Total	15,442	3,227,487	12,713	82.3	2,912,220	90.2	2,527,850	86.8	78.3	397,818	13.7
Amusements and sporting goods	284	55,939	232	81.7	32,581	58.2	29,155	89.5	52.1	6,289	19.3
Automotive products	499	61,799	424	85.0	51,679	83.6	28,786	55.7	46.5	10,965	21.2
Chemicals	505	88,992	354	84.6	79,462	89.3	72,808	91.6	81.8	14,983	18.9
Clothing and furnishings	1,287	199,206	1,079	83.8	184,746	92.7	174,480	94.4	87.6	28,790	15.6
Coal	167	70,322	141	84.4	55,975	79.6	48,450	86.6	68.9	5,953	10.6
Drugs and drug sundries	257	61,527	198	77.0	56,509	91.8	49,181	87.0	79.9	11,878	21.0
Dry goods	1,999	529,054	1,824	91.2	500,868	94.7	484,687	96.8	91.6	62,812	12.5
Electrical goods	368	49,612	306	83.7	46,735	94.2	42,395	90.7	85.5	9,625	20.6
Farm products-raw materials	529	179,012	455	86.0	162,036	90.5	132,836	82.0	74.2	13,077	8.1
Farm products-consumer goods	1,565	380,879	1,336	85.4	376,203	98.2	300,078	79.8	76.8	39,629	10.5
Farm supplies	94	45,191	77	81.9	25,590	52.2	10,239	43.4	22.7	3,335	14.1
Furniture and house furnishings	688	81,744	587	85.4	69,106	84.5	64,687	93.6	79.1	16,003	23.2
General merchandise	19	103,372	18	84.2	101,855	98.5	70,624	69.3	68.3	7,852	7.7
Groceries and foods (except farm products)	1,892	513,128	1,543	81.6	454,288	88.5	406,336	89.4	79.2	59,832	13.8
Hardware	213	31,342	198	93.0	30,945	98.7	26,777	86.5	85.4	7,130	23.0
Jewelry and optical goods	752	49,025	496	66.0	41,302	84.2	37,167	90.0	75.8	8,449	22.5
Lumber and building materials (other than metal)	347	38,366	302	87.0	36,420	94.9	32,051	88.0	83.5	9,012	24.7
Machinery, equipment and supplies (except electrical)	1,061	82,984	899	84.7	79,545	95.9	64,980	81.7	78.3	20,739	26.1
Metals (except scrap)	183	67,138	153	83.6	44,063	65.6	41,137	93.4	61.3	4,398	10.0
Paper and its products	623	90,165	571	91.7	86,682	96.1	80,976	93.4	89.8	15,907	18.4
Petroleum and its products	118	17,580	102	86.4	15,917	90.5	11,400	71.6	64.8	2,953	18.6
Plumbing and heating equipment and supplies	297	34,783	265	89.2	31,499	90.6	26,140	83.0	75.2	7,597	24.1
Tobacco and its products (except leaf)	261	80,412	197	75.5	72,589	90.3	55,442	76.4	68.9	4,428	6.1
Waste materials	459	124,420	164	35.7	120,976	97.2	95,919	79.3	77.1	2,687	2.2
All other products	1,175	181,437	901	76.7	156,651	86.3	141,131	90.1	77.8	23,517	16.0
ALL OTHER TYPES—Total	6,457	5,106,409	4,840	75.0	3,527,784	69.1	3,315,640	94.0	64.9	275,364	7.8
Amusements and sporting goods	114	69,478	82	71.9	23,022	33.1	17,819	77.4	25.6	2,945	12.8
Automotive products	152	53,873	126	82.9	47,629	88.4	43,183	90.7	80.2	8,315	17.5
Chemicals	155	119,712	135	87.1	109,291	91.3	105,012	96.1	87.7	14,340	13.1
Clothing and furnishings	593	345,855	459	77.4	224,620	64.9	217,358	96.8	62.8	13,914	6.2
Coal	62	82,708	54	87.1	72,498	87.7	67,922	93.7	82.1	2,989	4.1
Drugs and drug sundries	84	59,248	68	81.0	37,006	62.5	36,658	99.1	61.9	10,399	28.1
Dry goods	623	1,108,296	521	83.6	869,805	80.5	842,990	96.7	76.1	36,312	4.1
Electrical goods	197	83,322	157	79.7	74,865	89.1	72,052	97.0	86.5	10,056	13.5
Farm products-raw materials	204	184,639	102	50.0	80,807	38.1	38,181	27.1	27.1	1,571	3.1
Farm products-consumer goods	491	298,003	257	52.3	136,275	46.0	119,248	89.9	37.2	12,513	9.2
Farm supplies	37	12,602	23	62.2	3,909	31.0	2,941	75.2	23.3	843	21.6
Furniture and house furnishings	242	54,624	197	75.2	45,351	83.0	44,108	97.3	80.7	4,743	10.5
General merchandise	44	47,962	14	31.8	7,561	15.8	6,846	90.5	14.3	170	2.2
Groceries and foods	757	895,604	492	65.0	512,965	57.3	468,856	91.3	52.3	41,609	8.1
Hardware	85	12,537	72	85.9	10,789	86.1	10,679	99.0	85.2	1,671	15.5
Jewelry and optical goods	76	9,568	54	71.1	7,624	79.7	7,138	93.6	74.6	1,813	23.8
Lumber and building materials	138	35,324	108	78.3	30,935	85.9	29,667	96.8	84.0	4,624	15.4
Machinery, equipment and supplies	810	195,815	660	81.5	144,445	73.8	139,277	96.4	71.1	27,189	18.8
Metals (except scrap)	208	225,345	156	75.0	182,505	81.0	176,373	96.6	78.3	9,953	5.5
Paper and its products	157	128,776	125	80.3	84,061	65.3	80,824	96.1	63.8	6,899	8.2
Petroleum and its products	700	292,820	564	80.6	179,985	61.5	154,595	85.9	52.8	23,548	15.1
Plumbing and heating equipment	118	29,356	102	86.4	19,637	66.9	18,768	95.6	63.9	4,899	24.9
Tobacco and its products	47	428,918	35	44.8	320,896	74.7	320,021	99.9	74.6	16,415	5.1
Waste materials	14	4,260	10	71.4	3,523	82.7	3,523	100.0	82.7	143	4.1
All other products	524	369,764	421	80.3	309,896	83.8	300,338	96.9	81.2	17,493	5.6

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF NEW YORK DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	21,899	8,333,836	$788,194	20,318	92.8	7,170,725	86.0	$691,954	9.6	2,982,749	$84,721	2,654,06[illegible]	1,449,191
WHOLESALERS PROPER													
Total	15,442	3,227,427	435,522	14,865	96.3	3,032,270	94.0	408,132	13.5	1,523,297	54,958	1,187,19[illegible]	266,842
Amusement and sporting goods	284	55,939	9,337	271	95.4	37,129	66.4	7,798	21.0	21,276	1,028	13,711	1,114
Automotive products	499	61,799	12,231	471	94.4	57,585	93.2	11,289	19.6	45,361	7,475	3,777	972
Chemicals	305	88,992	16,967	292	95.7	86,278	97.0	15,975	18.5	9,615	1,538	73,651	1,474
Clothing and furnishings	1,287	199,206	31,009	1,281	99.5	197,573	99.2	30,739	15.6	160,867	1,719	32,237	2,750
Coal	167	70,322	6,785	130	77.8	54,622	77.7	5,148	9.4	43,149	3,144	4,987	3,342
Drugs and drug sundries	257	61,527	12,701	242	94.2	56,700	92.2	11,384	20.1	44,183	797	9,733	1,987
Dry goods	1,999	529,054	65,226	1,965	98.3	472,345	89.3	60,084	12.7	194,040	1,003	259,386	17,916
Electrical goods	368	49,612	10,257	357	97.0	48,105	97.0	9,958	20.7	30,590	2,830	13,827	858
Farm products - raw materials	529	179,012	15,248	484	91.5	176,394	98.5	14,906	8.5	9,969	92	152,537	13,796
Farm products-consumer goods	1,565	390,879	41,676	1,488	95.1	379,288	97.0	40,337	10.6	290,550	6,558	15,320	66,860
Farm supplies	94	45,191	5,500	79	84.0	32,352	71.6	3,679	11.4	17,936	1,109	12,219	1,088
Furniture and house furnishings	688	81,744	18,675	679	98.7	77,021	94.2	16,647	21.6	65,254	2,386	4,996	4,385
General merchandise	19	103,372	7,889	18	94.7	103,209	99.8	7,871	7.6	14,766	57	78,209	10,177
Groceries and foods	1,892	513,128	65,488	1,856	98.1	488,421	95.2	63,201	12.9	267,357	9,040	113,798	98,226
Hardware	213	31,342	7,246	211	99.1	30,407	97.0	7,156	23.5	19,837	2,536	6,078	1,956
Jewelry and optical goods	752	49,025	9,532	746	99.2	48,536	99.0	9,423	19.4	41,316	915	5,290	1,015
Lumber & building materials	347	38,366	9,592	335	96.5	37,486	97.7	9,356	25.0	17,620	1,567	11,705	6,594
Machinery eqp't & supplies	1,061	82,984	21,722	1,038	97.8	78,585	94.7	19,961	25.4	13,720	847	54,689	9,327
Metals (except scrap)	183	67,138	4,856	157	85.8	64,103	95.5	4,380	6.8	3,807	1,228	55,583	3,485
Paper and its products	623	90,163	16,445	606	97.3	87,202	96.7	15,624	17.9	36,612	1,780	45,669	3,141
Petroleum and its products	118	17,580	3,101	94	79.7	14,785	84.1	2,437	16.5	7,874	1,035	3,366	2,510
Plumbing and heating equipment and supplies	297	34,783	8,003	285	96.0	30,853	88.7	6,956	22.5	19,926	1,793	8,398	736
Tobacco and its products	261	80,412	4,791	258	98.9	80,072	99.6	4,777	6.0	78,280	1,502	121	169
Waste materials	459	124,420	3,537	370	80.6	123,288	99.1	3,250	2.6	2,165	241	110,880	10,002
All other products	1,175	181,437	27,708	1,152	98.0	169,931	93.7	25,796	15.2	67,227	2,716	97,026	2,962
ALL OTHER TYPES													
Total	6,457	5,106,409	352,672	5,453	84.5	4,138,455	81.0	283,822	6.9	1,459,452	29,783	1,466,871	1,182,349
Amusement and sporting goods	114	69,478	7,614	82	71.9	45,062	64.9	3,745	8.3	9,471	58	3,366	32,193
Automotive products	152	53,873	9,517	126	82.9	41,305	76.7	7,336	17.8	22,703	1,912	15,772	918
Chemicals	155	119,712	16,570	122	78.7	78,525	65.6	11,633	14.8	18,405	1,384	53,153	5,583
Clothing and furnishings	593	345,855	17,187	580	97.8	334,033	96.6	17,006	5.1	227,610	407	21,445	84,571
Coal	62	82,708	3,215	50	80.6	67,657	81.8	2,661	3.9	45,632	1,627	17,699	2,699
Drugs and drug sundries	84	59,248	12,011	78	92.9	52,854	89.2	10,456	19.8	36,710	206	6,395	9,543
Dry goods	629	1,108,296	41,865	605	96.3	1,044,211	94.2	40,065	3.8	220,231	6,796	605,894	211,290
Electrical goods	197	83,322	11,029	159	80.7	74,332	89.2	9,851	13.3	25,203	487	44,454	4,188
Farm products-raw materials	204	144,639	4,797	145	71.1	84,818	58.6	2,493	2.9	4,066	196	76,485	4,071
Farm products-consumer goods	491	296,003	21,634	439	89.4	214,818	72.6	20,260	9.4	117,513	1,176	3,607	92,522
Farm supplies	37	12,602	1,217	25	67.6	7,574	60.1	836	11.0	5,736	162	1,327	349
Furniture & house furnishings	262	54,624	5,161	249	95.0	37,809	69.2	4,588	12.1	27,822	371	1,560	8,056
General merchandise	44	47,962	979	15	34.1	20,324	42.4	518	2.5	15,010	-	4,062	1,252
Groceries and foods	757	895,604	53,160	706	93.3	865,699	96.7	51,792	6.0	368,110	2,017	163,222	332,350
Hardware	85	12,537	1,845	77	90.6	12,070	96.3	1,771	14.7	7,446	106	1,256	3,262
Jewelry and optical goods	76	9,568	1,966	73	96.1	8,240	86.1	1,916	23.3	5,814	125	850	1,451
Lumber & building materials	138	35,324	5,188	106	76.8	24,339	68.9	3,843	15.8	15,761	285	7,286	1,007
Machinery, equipment and supplies	810	195,815	33,200	709	87.5	142,820	72.9	24,045	16.8	23,416	1,596	98,445	19,363
Metals (except scrap)	208	225,345	12,451	148	71.2	138,007	61.2	8,423	6.1	16,370	1,225	116,725	3,687
Paper and its products	157	128,776	10,201	120	76.4	74,934	58.2	6,563	8.8	20,327	4,472	41,948	8,187
Petroleum and its products	700	292,820	34,334	374	53.4	126,921	43.3	13,760	10.8	76,773	4,100	10,440	35,608
Plumbing & heating & supplies	118	29,356	6,295	105	89.0	21,083	71.8	4,861	23.1	13,645	42	5,535	1,861
Tobacco and its products	47	428,918	21,548	34	72.3	355,731	82.9	17,021	4.8	65,179	67	-	290,485
Waste materials	14	4,260	177	13	92.9	4,250	99.8	175	4.1	1	-	3,650	599
All other products	324	369,764	19,511	313	96.6	261,039	70.6	18,204	7.0	70,498	992	162,295	27,[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF NEW YORK MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for State	14,813	159,229	44,645	21.9	Full-time	194,591	187,421	187,099	185,486	187,871	188,859	190,874	193,236	197,841	202,366	204,286	204,220	20[illegible],536
					Full-time ratio to average	100	96	96	95	97	97	98	99	102	104	105	104	106
					Part-time	9,283	8,671	8,899	9,144	9,250	9,663	9,564	9,621	9,190	9,248	[illegible]	9,470	9,234
					Part-time ratio to average	100	93	96	99	100	104	103	104	99	100	102	102	99
Amusement and sporting goods	234	2,964	1,669	36.0	Full-time	4,336	4,143	4,073	3,999	4,025	4,126	4,162	4,275	4,579	4,547	4,712	4,798	4,686
					Part-time	297	365	485	416	416	410	430	381	122	151	149	166	174
Automotive products	298	5,823	1,328	18.6	Full-time	6,982	6,684	6,624	6,624	6,743	6,831	6,941	7,056	7,159	7,280	7,[illegible]	7,[illegible]34	7,332
					Part-time	169	152	144	142	162	160	155	159	192	184	[illegible]	182	199
Chemicals	358	4,747	1,525	24.3	Full-time	6,099	5,889	5,876	5,924	5,995	6,044	6,087	6,129	6,1[illegible]	6,201	6,279	6,[illegible]	6,316
					Part-time	173	146	156	175	187	190	190	175	79	173	[illegible]	[illegible]	172
Clothing and furnishings	1,499	8,849	4,639	34.4	Full-time	12,741	11,884	12,191	11,099	12,536	12,285	12,168	12,[illegible]	12,[illegible]	13,[illegible]	14,[illegible]	14,[illegible]	15,[illegible]
					Part-time	747	675	647	734	657	791	747	762	959	659	[illegible]	[illegible]	[illegible]
Coal	77	2,266	244	9.7	Full-time	2,241	2,505	2,501	2,444	2,110	1,959	1,900	1,995	2,063	2,181	2,[illegible]	[illegible]	[illegible]
					Part-time	269	341	383	334	246	211	195	194	215	266	64	[illegible]	295
Drugs and drug sundries	133	3,517	2,006	36.3	Full-time	5,419	5,328	5,316	5,310	5,288	5,270	5,254	5,310	5,353	5,501	[illegible]	[illegible]	[illegible]
					Part-time	104	79	71	105	114	117	124	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Dry goods	2,171	19,480	7,332	27.3	Full-time	26,034	25,160	25,235	25,167	25,361	25,418	25,682	[illegible]	26,368	26,986	[illegible]	[illegible]	[illegible]
					Part-time	778	703	734	738	765	798	784	[illegible]	812	769	[illegible]	[illegible]	[illegible]
Electrical goods	231	5,348	1,499	21.3	Full-time	6,884	6,706	6,613	6,532	6,522	6,536	6,614	6,[illegible]	7,139	7,[illegible]	[illegible]	[illegible]	[illegible]
					Part-time	103	164	151	141	153	157	159	176	176	[illegible]	[illegible]	[illegible]	[illegible]
[illegible] raw materials	324	[illegible]	690	22.5	Full-time	2,816	2,690	2,683	2,685	2,699	2,768	2,7[illegible]	2,8[illegible]	2,842	2,[illegible]	[illegible]	[illegible]	[illegible]
					Part-time	248	247	237	253	244	209	[illegible]	[illegible]	271	334	[illegible]	[illegible]	[illegible]
Farm products consumer goods	427	13,[illegible]	2,024	12.8	Full-time	14,914	13,966	14,067	14,102	14,428	14,573	15,144	15,194	15,407	15,534	[illegible]	[illegible]	[illegible]
					Part-time	869	721	765	823	750	788	800	755	843	1,195	[illegible]	[illegible]	[illegible]
Farm supplies	1,831	1,441	480	25.0	Full-time	1,839	1,853	1,874	1,845	1,892	1,734	1,593	1,670	1,769	1,989	[illegible]	1,826	[illegible]
					Part-time	82	82	87	74	76	87	68	67	75	80	[illegible]	95	101
Furniture and house furnishings	628	8,[illegible]	1,643	23.3	Full-time	6,737	6,238	6,216	6,119	6,128	6,263	6,285	6,607	6,994	7,401	7,[illegible]	7,580	7,490
					Part-time	324	293	315	320	318	296	324	320	328	312	[illegible]	[illegible]	[illegible]
General merchandise	44	1,[illegible]	431	27.5	Full-time	1,534	1,448	1,452	1,440	1,400	1,393	1,429	1,512	1,618	1,638	1,[illegible]	1,[illegible]	[illegible]
					Part-time	34	30	31	28	28	28	29	35	44	39	37	37	31
Groceries and foods (except farm products).	1,647	27,274	5,252	16.1	Full-time	31,398	30,523	30,457	30,491	30,724	31,072	31,315	31,251	31,459	31,948	32,[illegible]	32,[illegible]	[illegible]
					Part-time	1,128	952	959	997	1,088	1,127	1,197	1,168	1,131	1,240	[illegible]	[illegible]	[illegible]
Hardware	149	2,555	685	21.1	Full-time	3,144	3,079	3,010	2,974	3,011	3,057	3,135	3,196	3,215	3,247	[illegible]	[illegible]	[illegible]
					Part-time	96	85	123	118	103	106	87	89	93	92	[illegible]	[illegible]	[illegible]
Jewelry and optical goods	738	2,214	872	28.3	Full-time	2,935	2,872	2,921	2,793	2,789	2,822	2,852	2,842	2,928	3,046	[illegible]	3,179	[illegible]
					Part-time	151	144	160	155	172	169	155	145	129	126	[illegible]	[illegible]	[illegible]
Lumber and building materials (other than metal).	217	3,719	544	12.8	Full-time	3,745	3,603	3,533	3,583	3,684	3,737	3,775	3,803	3,871	3,836	[illegible]	[illegible]	[illegible]
					Part-time	518	456	479	503	491	516	534	525	537	515	[illegible]	[illegible]	[illegible]
Machinery, equipment and supplies (except electrical).	831	12,314	3,456	21.9	Full-time	14,787	14,641	14,537	14,537	14,374	14,366	14,525	14,651	14,908	15,051	[illegible]	[illegible]	[illegible]
					Part-time	977	1,005	916	966	991	1,079	1,0[illegible]6	1,[illegible]	1,[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Metals (except scrap)	167	2,665	951	26.3	Full-time	3,275	3,163	3,142	3,086	2,901	2,904	3,081	3,012	3,[illegible]	3,[illegible]	[illegible]	[illegible]	[illegible]
					Part-time	341	382	364	413	559	569	445	539	163	16[illegible]	[illegible]	[illegible]	[illegible]
Paper and its products	468	5,445	1,878	25.6	Full-time	7,058	6,878	6,869	6,818	6,868	6,875	6,928	7,076	7,16[illegible]	7,304	[illegible]	[illegible]	[illegible]
					Part-time	265	247	263	284	259	264	263	298	238	250	471	[illegible]	[illegible]
Petroleum and its products	180	9,206	776	7.8	Full-time	9,663	9,307	9,342	9,364	9,400	9,479	9,509	9,539	9,664	9,971	[illegible]	[illegible]	[illegible]
					Part-time	319	236	236	234	251	327	380	425	416	366	[illegible]	[illegible]	[illegible]
Plumbing and heating equipment and supplies	155	3,194	712	18.2	Full-time	3,622	3,421	3,396	3,387	3,367	3,405	3,501	3,679	3,746	3,691	[illegible]	[illegible]	[illegible]
					Part-time	284	351	347	346	341	366	301	327	248	121	[illegible]	[illegible]	181
Tobacco and its products (except leaf).	207	3,245	589	15.4	Full time	3,749	3,704	3,682	3,664	3,662	3,673	3,710	3,732	3,766	3,837	[illegible]	[illegible]	[illegible]
					Part-time	85	76	66	76	80	80	81	87	82	24	103	81	[illegible]
Waste materials	497	1,044	204	16.3	Full-time	1,073	929	947	928	1,001	1,071	1,[illegible]	1,139	1,184	1,172	1,177	1,14[illegible]	1,1[illegible]
					Part-time	175	149	138	153	144	161	175	196	202	199	207	191	18[illegible]
All other products	1,012	9,031	3,222	26.3	Full-time	11,566	10,805	10,642	10,571	10,943	11,189	11,422	11,604	11,897	12,[illegible]	12,115	12,[illegible]	12,171
					Part-time	687	590	742	636	655	685	680	744	772	743	[illegible]	[illegible]	[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF NEW YORK MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for New York City	11,316	123,396	37,496	23.3	Full time	154,714	149,316	149,114	147,731	149,715	150,191	151,555	153,101	156,703	160,624	162,140	162,451	163,951
					ratio to average	100	97	96	95	97	97	98	99	101	104	105	105	106
					Part-time	6,178	5,721	5,770	6,047	6,123	6,529	6,431	6,559	6,275	5,923	6,113	6,358	6,283
					ratio to average	100	93	95	98	99	106	104	106	102	96	99	103	102
Amusement and sporting goods	220	2,340	1,117	32.3	Full-time	3,352	3,255	3,227	3,186	3,208	3,276	3,347	3,401	3,417	3,364	3,525	3,520	3,493
					Part-time	105	67	72	72	73	100	88	98	113	135	134	151	152
Automotive products	151	3,626	640	15.0	Full-time	4,196	4,126	4,057	4,075	4,031	4,059	4,088	4,151	4,278	4,354	4,342	4,379	4,407
					Part-time	70	70	70	66	71	67	68	60	70	75	70	73	79
Chemicals	133	4,236	1,382	24.6	Full-time	5,470	5,282	5,270	5,308	5,372	5,418	5,454	5,489	5,514	5,560	5,638	5,660	5,680
					Part-time	148	124	129	152	162	163	164	146	144	150	172	148	126
Clothing and furnishings	1,460	8,599	4,570	34.7	Full-time	12,463	11,609	11,926	10,832	12,262	12,010	11,880	12,031	12,778	13,845	13,793	13,358	13,236
					Part-time	706	642	606	684	604	747	700	728	717	615	713	897	824
Coal	22	1,275	134	9.5	Full-time	1,259	1,275	1,477	1,445	1,218	1,092	1,058	1,047	1,089	1,143	1,293	1,331	1,445
					Part-time	150	218	227	204	129	124	114	151	141	133	129	126	129
Drugs and drug sundries	122	3,084	1,866	37.7	Full-time	4,857	4,764	4,753	4,748	4,733	4,715	4,700	4,746	4,783	4,936	5,038	5,112	5,252
					Part-time	93	73	65	99	93	96	101	104	97	93	89	100	101
Dry goods	2,124	19,141	7,079	27.0	Full-time	25,506	24,668	24,739	24,672	24,867	24,920	25,119	25,383	25,841	26,356	26,471	26,532	26,499
					Part-time	714	628	654	665	715	741	725	750	748	709	747	755	735
Electrical goods	172	4,456	1,199	21.2	Full-time	5,566	5,416	5,324	5,278	5,243	5,242	5,543	5,683	5,808	5,849	5,847	5,860	5,915
					Part-time	89	84	85	78	82	81	91	96	96	85	92	91	102
Farm products—raw materials	505	1,889	508	21.2	Full-time	2,258	2,157	2,154	2,154	2,165	2,215	2,221	2,257	2,292	2,347	2,360	2,371	2,397
					Part-time	139	129	130	126	123	113	145	150	198	185	137	162	128
Farm products—consumer goods	1,211	9,368	1,400	13.0	Full-time	10,335	9,643	9,751	9,770	10,021	10,114	10,531	10,526	10,632	10,740	10,768	10,724	10,815
					Part-time	433	349	405	443	416	427	477	431	431	482	434	472	493
Farm supplies	32	536	138	20.7	Full-time	639	577	594	625	762	691	591	595	578	660	668	643	679
					Part-time	29	22	32	36	38	28	24	26	30	28	29	28	29
Furniture and house furnishings	576	4,788	1,562	24.6	Full-time	6,074	5,621	5,606	5,529	5,590	5,638	5,635	5,871	6,239	6,668	6,808	6,872	6,817
					Part-time	276	235	265	258	263	265	272	270	290	282	270	317	321
General merchandise	39	1,113	421	29.1	Full-time	1,500	1,415	1,419	1,407	1,367	1,359	1,396	1,479	1,585	1,605	1,639	1,675	1,662
					Part-time	34	30	31	28	28	28	29	35	44	39	37	37	37
Groceries and foods (except farm products)	1,100	20,233	4,056	16.7	Full-time	23,658	23,004	22,938	22,970	23,158	23,452	23,596	23,470	23,588	24,051	24,365	24,567	24,740
					Part-time	651	517	535	558	595	650	688	625	605	658	691	691	755
Hardware	131	1,565	442	22.0	Full-time	1,951	1,885	1,875	1,873	1,886	1,909	1,944	1,991	1,988	2,013	2,065	2,021	2,018
					Part-time	56	56	62	58	58	56	59	58	49	53	53	57	51
Jewelry and optical goods	703	1,984	834	29.6	Full-time	2,673	2,611	2,565	2,540	2,534	2,565	2,594	2,584	2,664	2,798	2,844	2,899	2,884
					Part-time	145	138	154	149	167	164	149	141	125	120	152	132	150
Lumber and building materials (other than metal)	145	2,447	363	12.9	Full-time	2,519	2,482	2,412	2,465	2,517	2,520	2,506	2,544	2,543	2,543	2,562	2,575	2,564
					Part-time	291	272	285	289	290	285	292	297	317	286	295	304	283
Machinery, equipment and supplies (except electrical)	660	9,938	2,738	21.6	Full-time	11,926	11,871	11,789	11,702	11,531	11,593	11,722	11,795	12,019	12,159	12,349	12,255	12,348
					Part-time	750	793	696	727	743	846	824	802	797	760	709	657	641
Metals (except scrap)	147	2,155	817	27.5	Full-time	2,694	2,602	2,585	2,552	2,359	2,352	2,504	2,429	2,949	2,962	3,000	3,020	3,020
					Part-time	278	328	313	341	493	503	386	483	112	97	92	91	97
Paper and its products	405	4,690	1,656	26.1	Full-time	6,129	5,973	5,967	5,921	5,963	5,965	6,003	6,156	6,227	6,344	6,333	6,385	6,365
					Part-time	217	196	215	240	209	212	220	215	211	205	226	228	232
Petroleum and its products	25	3,046	584	16.1	Full-time	3,537	3,390	3,402	3,425	3,448	3,459	3,467	3,465	3,538	3,651	3,699	3,736	3,768
					Part-time	93	74	79	74	74	109	96	108	103	103	106	100	96
Plumbing and heating equipment and supplies	109	2,098	499	19.2	Full-time	2,467	2,362	2,362	2,370	2,374	2,375	2,418	2,476	2,532	2,585	2,592	2,599	2,572
					Part-time	130	140	133	132	128	151	118	119	114	115	145	144	119
Tobacco and its products (except leaf)	101	2,687	482	15.2	Full-time	3,112	3,085	3,066	3,048	3,044	3,054	3,080	3,091	3,118	3,184	3,191	3,190	3,196
					Part-time	57	51	41	50	54	55	55	58	53	64	70	64	72
Waste materials	312	604	105	14.8	Full-time	639	579	587	589	596	605	623	661	682	692	681	686	686
					Part-time	70	63	61	66	61	63	70	78	77	74	74	74	73
All other products	731	7,504	2,904	27.9	Full-time	9,934	9,464	9,289	9,247	9,466	9,593	9,736	9,852	10,036	10,194	10,326	10,541	11,483
					Part-time	474	422	427	452	449	455	476	550	593	497	447	459	458

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF NEW YORK MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for Buffalo	437	8,738	2,262	20.6	Full-time	10,331	9,846	9,863	9,777	9,977	10,187	10,322	10,408	10,611	10,693	10,834	10,729	10,729
					Full-time ratio to average	100	95	95	95	97	99	100	101	103	104	105	104	104
					Part-time	669	672	630	680	722	691	649	665	686	647	652	658	676
					Part-time ratio to average	100	100	94	102	108	103	97	99	103	97	97	98	101
Amusement and sporting goods	2	100	113	53.1	Full-time	210	214	205	205	206	208	208	206	210	212	214	217	217
					Part-time	3	1	1	1	1	1	2	3	5	6	6	5	7
Automotive products	17	646	456	41.4	Full-time	1,068	948	960	923	1,068	1,082	1,126	1,154	1,121	1,137	1,129	1,053	1,119
					Part-time	34	20	16	24	29	27	29	36	59	47	42	37	40
Chemicals	5	148	52	26.0	Full-time	192	185	184	184	187	189	192	193	196	200	199	197	196
					Part-time	8	7	7	7	7	8	9	10	10	7	7	7	7
Clothing and furnishings	7	43	27	38.6	Full-time	58	47	48	51	55	55	61	60	60	64	65	67	58
					Part-time	12	11	8	12	13	12	13	9	12	13	15	13	14
Coal	12	400	24	5.7	Full-time	391	418	417	413	326	308	297	299	379	444	452	466	474
					Part-time	33	36	37	34	38	36	19	16	18	23	37	53	52
Drugs and drug sundries	5	127	27	17.2	Full-time	152	152	152	152	152	152	152	152	152	152	152	152	152
					Part-time	2	2	2	2	2	2	2	2	2	2	2	2	2
Dry goods	8	56	10	15.5	Full-time	66	51	56	54	56	54	87	101	77	55	66	68	63
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	14	452	122	21.3	Full-time	516	484	497	486	494	528	505	521	535	537	537	535	531
					Part-time	58	67	54	51	59	59	61	60	64	54	42	57	70
Farm products—raw materials	14	277	35	11.2	Full-time	291	282	282	285	286	295	300	296	294	290	296	292	295
					Part-time	21	21	19	21	25	25	25	21	19	23	16	16	16
Farm products—consumer goods	96	1,050	190	15.3	Full-time	1,203	1,150	1,167	1,165	1,163	1,171	1,190	1,215	1,230	1,225	1,276	1,233	1,246
					Part-time	37	31	29	35	35	38	37	41	46	40	33	43	37
Farm supplies	10	394	110	21.8	Full-time	491	487	484	494	517	500	488	477	480	491	492	490	490
					Part-time	13	10	14	10	7	22	15	13	11	11	14	11	12
Furniture and house furnishings	8	73	38	33.9	Full-time	84	73	73	71	78	107	86	83	97	100	82	84	79
					Part-time	27	34	32	33	31	11	29	29	16	15	35	28	35
General merchandise	2	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	85	1,974	419	17.5	Full-time	2,241	2,188	2,189	2,228	2,218	2,248	2,219	2,220	2,247	2,225	2,273	2,316	2,327
					Part-time	152	159	143	147	181	155	139	151	158	159	153	139	135
Hardware	-	210	66	23.8	Full-time	269	273	263	259	260	262	266	275	274	273	271	274	279
					Part-time	7	-	-	-	-	2	3	4	15	18	15	15	15
Jewelry and optical goods	5	49	8	13.6	Full-time	57	58	57	57	56	56	56	55	56	58	59	59	59
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	15	388	68	14.9	Full-time	395	364	369	352	369	379	421	400	424	407	435	431	391
					Part-time	61	58	59	62	60	68	61	64	68	64	61	53	55
Machinery, equipment and supplies (except electrical)	43	626	156	19.9	Full-time	736	729	723	720	718	724	733	732	740	738	757	759	756
					Part-time	46	41	42	45	47	49	46	47	46	44	45	49	53
Metals (except scrap)	3	225	37	14.0	Full-time	228	213	208	187	195	201	226	230	243	249	261	262	258
					Part-time	34	30	28	48	42	42	33	29	23	30	33	35	37
Paper and its products	13	215	77	26.4	Full-time	280	269	269	270	271	269	281	280	289	292	293	291	291
					Part-time	12	18	18	18	18	18	7	7	7	7	7	7	7
Petroleum and its products	1	383	13	3.4	Full-time	387	370	371	372	370	369	369	384	388	409	412	412	413
					Part-time	9	12	11	8	7	11	10	11	10	8	10	7	3
Plumbing and heating equipment and supplies	2	210	48	18.6	Full-time	211	207	192	193	181	188	190	199	207	238	244	247	243
					Part-time	47	52	58	58	52	58	58	55	52	30	30	33	29
Tobacco and its products (except leaf)	18	101	27	21.1	Full-time	124	115	115	116	117	119	122	126	128	130	135	135	134
					Part-time	4	2	2	2	2	2	2	4	4	6	6	7	7
Waste materials	27	152	30	16.3	Full-time	154	109	117	86	145	200	173	169	185	174	174	166	152
					Part-time	28	24	18	27	23	25	29	39	33	32	34	33	2
All other products	27	439	109	19.8	Full-time	527	460	465	454	489	523	574	581	599	593	560	523	506
					Part-time	21	36	32	35	43	20	20	14	8	8	9	8	21

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF NEW YORK WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	14,923	110,423	14.2	2,483	1,322	34.6	4,915	10,908	24.9	2,505	11,942	21.2	2,007	15,704	18.6	1,808	24,547	16.9	702	15,281	13.4	505	30,719	10.5
Amusement and sporting goods	272	1,875	21.7	53	32	36.5	115	256	30.3	43	221	24.6	31	330	22.8	17	226	21.6	7	228	19.3	6	582	23.0
Automotive products	493	3,916	20.1	58	48	37.0	242	800	31.9	81	555	27.2	59	689	23.9	34	773	21.5	12	413	16.3	7	638	12.2
Chemicals	297	2,396	19.2	45	32	42.4	108	240	27.1	56	328	25.9	32	324	25.3	24	370	20.7	15	245	10.5	17	1,357	19.2
Clothing and furnishings	1,265	8,444	15.8	205	80	23.7	418	646	19.5	198	886	19.0	174	1,363	17.9	175	2,609	16.0	61	1,595	15.1	34	1,265	12.4
Coal	133	1,420	10.3	7	6	30.3	25	54	22.1	21	112	24.7	26	365	16.6	27	258	15.5	11	142	17.0	16	492	6.2
Drugs and drug sundries	249	3,366	20.7	57	43	43.5	75	227	33.7	41	254	28.3	20	203	27.5	30	908	22.0	10	44	20.8	16	1,687	15.4
Dry goods	1,932	15,664	12.5	212	119	28.4	536	975	18.8	308	1,237	17.3	298	1,751	14.6	329	3,316	14.0	140	2,850	12.8	109	5,116	10.4
Electrical goods	347	3,224	20.9	55	30	33.2	129	411	30.4	61	375	27.5	43	444	21.3	43	698	17.1	8	354	21.5	8	912	19.6
Farm products-raw materials	515	1,904	7.2	46	23	37.4	170	193	18.4	100	218	13.3	82	230	12.4	68	389	9.7	28	267	10.0	21	584	4.5
Farm products-consumer goods	1,524	9,544	10.5	129	35	22.1	369	536	15.6	273	974	15.4	292	1,455	12.3	280	2,458	11.2	104	1,683	11.7	77	2,403	7.9
Farm supplies	93	1,494	12.2	4	5	40.0	30	51	24.7	17	86	30.4	17	239	24.1	9	371	33.2	6	192	18.2	10	510	7.9
Furniture and house furnishings	628	5,522	23.1	137	82	36.5	260	652	31.8	98	622	26.9	88	875	24.2	65	1,290	23.9	21	666	16.7	9	1,835	21.9
General merchandise	14	1,049	4.7	-	-	-	5	6	14.2	5	14	19.7	1	5	7.9	-	-	-	-	-	-	3	1,024	4.6
Groceries and foods (except farm products)	1,791	17,663	13.4	235	115	36.4	486	1,087	23.0	324	1,529	19.5	256	1,901	17.1	279	3,888	15.2	129	2,686	11.2	82	6,450	11.3
Hardware	208	2,561	23.6	17	14	41.1	74	168	25.0	42	234	29.4	28	412	25.3	35	882	22.7	9	498	22.3	3	353	21.2
Jewelry and optical goods	241	2,455	19.5	215	93	31.3	300	563	24.3	117	493	20.7	65	432	20.8	29	322	17.5	9	138	11.0	6	414	19.0
Lumber and building materials	332	2,655	25.6	44	32	45.0	122	362	35.5	67	366	27.1	48	514	33.3	36	654	23.0	13	392	16.0	2	355	31.0
Machinery, equipment and supplies	1,045	6,202	26.6	242	196	49.7	424	1,384	35.3	193	1,215	28.7	107	1,261	28.4	61	1,142	23.7	10	420	27.1	8	590	18.7
Metals (except scrap)	179	1,043	9.2	37	14	42.2	63	147	34.6	29	153	29.1	23	199	24.0	14	213	16.9	5	93	13.3	8	224	5.4
Paper and its products	605	4,902	18.4	95	55	33.0	212	546	26.3	110	612	24.3	79	838	22.7	76	1,464	22.8	21	810	20.2	12	337	7.7
Petroleum and its products	106	677	18.4	15	9	46.2	43	112	28.3	20	108	29.1	9	84	23.8	10	133	15.5	5	66	15.4	4	165	11.6
Plumbing and heating equipment and supplies	293	2,209	23.2	35	18	33.7	104	265	27.8	61	286	21.7	44	407	23.9	40	778	25.6	7	310	20.3	2	145	11.7
Tobacco and its products (except leaf)	247	1,569	6.9	34	18	29.6	60	85	14.8	32	52	7.0	39	135	6.4	41	270	6.1	25	264	5.2	16	745	5.9
Waste materials	455	903	18.3	259	105	38.3	128	236	25.8	32	161	20.7	21	156	19.8	9	149	15.9	5	86	14.4	1	10	3.7
All other products	1,109	7,266	15.3	247	124	31.5	417	906	23.9	176	851	20.8	125	1,092	20.1	75	986	16.0	41	839	13.3	28	2,488	12.7
MANUFACTURERS' SALES BRANCHES	1,626	38,917	12.4	78	103	45.0	310	955	33.6	205	1,524	31.9	248	2,983	28.2	321	5,693	21.3	216	6,602	17.0	248	21,057	9.9
Amusement and sporting goods	35	1,370	9.6	1	-	50.0	8	29	36.5	-	-	-	5	56	30.1	10	196	29.4	4	236	19.6	7	853	6.9
Automotive products	98	2,546	19.9	9	8	38.3	13	46	46.5	16	164	39.8	17	190	28.9	16	438	31.3	16	454	15.0	11	1,246	17.3
Chemicals	79	2,066	15.7	1	1	14.3	18	63	37.9	10	64	37.1	10	162	38.3	11	145	19.7	13	511	21.3	16	1,120	12.5
Clothing and furnishings	106	1,674	14.0	2	1	37.5	21	64	20.8	12	45	17.6	17	195	22.3	24	334	15.6	16	391	15.2	14	644	12.1
Coal	12	363	20.5	1	2	66.7	3	7	21.5	-	-	-	3	8	30.7	-	-	-	3	167	27.6	2	179	16.2
Drugs and drug sundries	32	1,513	34.2	1	1	20.0	9	21	39.3	1	6	43.1	4	66	27.6	5	140	24.8	3	67	8.5	9	1,212	37.2
Dry goods	95	2,816	13.3	3	3	56.3	11	30	16.1	12	56	17.6	16	159	19.1	21	241	13.3	10	181	11.1	22	2,146	13.3
Electrical goods	57	2,801	13.5	8	17	42.6	14	48	39.6	6	67	49.8	5	85	29.2	8	127	17.4	4	86	17.8	12	2,371	12.3
Farm products-raw materials	3	6	6.4	1	1	25.0	-	-	-	1	3	3.8	1	2	7.2	-	-	-	-	-	-	-	-	-
Farm products-consumer goods	27	1,092	21.1	-	-	-	3	6	44.9	2	14	45.8	8	87	32.6	6	141	27.2	2	38	14.7	6	806	19.9
Farm supplies	6	226	23.1	-	-	-	1	1	40.0	-	-	-	-	-	-	2	29	16.0	3	196	25.2	-	-	-
Furniture and house furnishings	51	483	16.0	7	6	31.6	12	41	34.3	6	31	27.4	10	54	19.8	9	146	19.6	4	140	17.7	3	65	11.1
Groceries and foods (except farm products)	346	7,963	10.6	8	8	50.0	36	88	29.5	28	148	22.1	38	402	21.3	74	1,186	18.7	74	1,735	11.5	88	4,396	9.3
Hardware	23	362	23.5	1	3	50.0	7	13	18.1	2	21	44.2	3	49	36.8	7	156	24.5	2	84	23.5	1	36	14.5
Jewelry and optical goods	28	334	34.1	3	1	41.2	10	45	39.2	5	51	44.3	5	39	24.2	3	89	31.0	1	12	7.0	1	97	31.8
Lumber and building materials	38	491	19.9	2	2	27.3	11	31	36.3	4	26	37.8	6	63	37.4	11	106	16.7	3	116	27.9	1	147	14.1
Machinery, equipment and supplies	341	6,205	25.4	22	43	53.6	91	312	36.8	64	610	37.0	58	939	37.3	67	1,388	24.5	26	1,172	27.3	13	1,741	18.9
Metals (except scrap)	51	783	13.4	2	1	50.0	11	20	36.1	10	76	30.7	7	68	26.9	6	60	19.5	10	266	17.0	5	292	10.5
Paper and its products	39	752	9.3	1	1	50.0	7	29	43.3	3	12	20.1	7	124	40.0	8	217	24.5	5	85	12.8	8	284	6.3
Petroleum and its products	4	166	36.2	-	-	-	1	4	32.4	-	-	-	1	24	36.4	-	-	-	1	30	40.6	1	108	34.2
Plumbing and heating equipment and supplies	59	921	25.3	-	-	-	7	24	47.6	11	57	29.4	14	107	22.0	18	373	25.2	7	257	23.2	2	103	28.8
Tobacco and its products (except leaf)	23	1,864	5.2	2	2	60.0	5	7	18.3	1	2	16.9	2	10	8.0	2	32	28.0	2	98	27.9	9	1,713	5.0
All other products	73	2,120	13.7	3	2	55.6	11	26	34.1	11	71	28.3	11	94	18.9	13	149	18.4	7	280	19.1	17	1,498	12.6

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF NEW JERSEY SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City / Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	2,700	2,344	$561,537	$1,008,881	$81,715	14.6	11.2	23,380	$36,613	6.5	942	$61,752
Wholesale proper	1,943	1,701	223,153	502,117	38,255	17.1	13.2	11,834	18,079	8.1	710	25,032
Wholesale merchants	1,862	1,654	216,239	475,984	36,499	16.9	13.0	11,426	17,423	8.1	693	24,722
Importers	12	13	1,001	2,957	102	10.2	13.6	41	60	6.0	-	105
Limited function wholesalers	69	34	5,913	23,176	1,654	28.0	18.1	367	596	10.1	17	205
Manufacturers' sales branches	345	261	160,571	273,716	24,996	15.6	9.2	6,951	11,591	7.2	120	27,685
With stocks	261	-	122,697	-	20,162	16.4	-	5,968	9,663	7.9	111	27,632
Without stocks	84	-	37,874	-	4,834	12.8	-	983	1,928	5.1	9	53
Agents and brokers	112	104	18,704	26,312	1,297	6.9	8.4	470	695	3.7	22	426
Brokers	8	8	911	3,324	55	6.0	6.6	11	19	2.1	2	-
Commission merchants	47	25	7,396	12,506	627	8.5	4.0	254	367	5.0	11	[illegible]
Manufacturers' agents	44	46	1,313	5,849	249	19.0	15.9	84	132	10.1	6	94
Selling agents	8	21	8,468	3,912	301	3.6	11.7	103	152	1.8	1	224
Other agents	5	4	616	721	65	10.6	13.5	18	25	4.1	2	26
All other types	300	278	159,109	206,736	17,167	10.8	9.3	4,125	6,248	3.9	90	8,609
Bulk tank stations	204	187	88,044	115,922	13,958	15.9	12.1	3,145	4,828	5.5	32	6,003
Chain store warehouses	15	10	63,508	73,360	1,891	3.0	2.9	570	908	1.4	37	2,493
Assemblers and country buyers	58	67	4,253	7,806	808	19.0	10.4	257	259	6.1	18	73
Cooperative marketing associations	13	3	3,304	2,825	510	15.4	11.9	153	253	7.7	3	4
Other types	-	11	-	6,823	-	-	29.5	-	-	-	-	-
CAMDEN	119	65	14,841	19,388	2,711	18.3	13.9	508	1,298	8.7	24	1,294
Wholesalers proper	94	53	8,972	14,145	1,901	21.2	14.7	661	905	10.1	21	1,038
Manufacturers' sales branch	13	6	2,925	1,896	280	9.6	8.7	92	149	5.1	-	123
Agents and brokers	3	-	115	-	7	6.1	-	1	-	-	-	-
All other types	9	5	2,829	3,347	523	18.5	13.6	141	244	8.6	3	133
ELIZABETH	91	75	15,835	51,161	1,963	12.4	5.8	400	631	4.0	84	2,794
Wholesalers proper	81	65	11,273	22,855	1,554	13.8	8.9	282	441	3.9	66	1,385
Manufacturers' sales branches	7	7	4,433	25,636	382	8.6	2.3	109	174	3.9	15	1,389
All other types	3	3	129	2,670	27	20.9	12.1	8	16	12.4	3	20
JERSEY CITY	157	169	61,935	117,769	7,712	12.5	12.1	2,023	3,219	5.2	132	4,997
Wholesalers proper	117	135	19,885	83,156	3,088	15.5	13.5	1,013	1,590	8.0	120	2,892
Manufacturers' sales branches	33	20	19,941	22,334	3,783	19.0	10.1	706	1,218	6.1	8	520
Agents and brokers	3	10	227	1,880	71	31.3	15.8	54	58	25.6	2	35
All other types	4	4	21,882	10,399	770	3.5	5.0	250	353	1.6	2	1,550
NEWARK	759	543	211,197	393,420	29,084	13.8	10.4	8,563	14,191	6.7	297	15,030
Wholesalers proper	558	481	87,235	197,209	13,536	15.5	12.9	4,270	6,900	7.9	201	8,428
Manufacturers' sales branches	116	69	63,969	106,654	10,343	16.2	8.7	3,028	5,178	8.1	66	5,016
Agents and brokers	65	53	15,952	(X)	922	5.8	(X)	319	503	3.2	11	299
All other types	19	20	44,041	(X)	4,283	9.7	(X)	946	1,610	3.7	19	1,287
PATERSON	189	141	34,224	65,958	3,758	11.0	8.5	1,174	1,826	5.3	47	3,186
Wholesalers proper	161	116	14,295	31,208	2,113	14.8	10.8	694	1,090	7.6	25	2,377
Manufacturers' sales branches	17	16	6,566	13,187	1,074	16.4	11.6	303	459	7.0	3	178
Agents and brokers	8	6	524	807	50	11.5	10.7	21	34	6.5	3	10
All other types	3	3	12,839	20,756	511	4.0	3.5	156	243	1.9	16	321
TRENTON	129	132	20,619	36,593	3,364	16.3	12.9	1,134	1,621	7.9	23	1,633
Wholesalers proper	94	98	11,197	20,558	2,033	18.2	13.5	790	1,066	9.5	18	1,329
Manufacturers' sales branches	18	15	4,516	8,535	530	11.7	8.1	163	268	5.9	2	140
Agents and brokers	4	9	662	1,415	50	4.5	10.1	14	16	2.4	-	1
All other types	13	10	4,244	6,085	771	18.2	18.0	167	271	6.4	3	163

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NEW JERSEY

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches		Commission merchants	Manufacturers' agents	All other types 1/
				With stocks	Without stocks			
Total	2,700	1,862	69	261	84	47	44	333
Amusement and sporting goods	25	22	-	3	-	-	-	-
Cameras and motion picture eqp't. & supplies	1	1	-	-	-	-	-	-
Sporting goods (general line)	2	2	-	-	-	-	-	-
Toys, novelties, and fireworks	13	11	-	2	-	-	-	-
All other	9	8	-	1	-	-	-	-
Automotive products	181	154	1	22	1	1	2	-
Automobiles and other motor vehicles	2	2	-	-	-	-	-	-
Automobile parts, accessories and supplies	146	125	1	17	1	-	2	-
Tires and tubes	33	27	-	5	-	1	-	-
Chemicals	61	41	-	15	1	-	1	1
Specialties	3	1	-	1	1	-	-	-
Industrial chemicals	14	8	-	6	1	-	1	-
Paints and varnishes	33	28	-	4	-	-	-	1
All other	11	6	-	4	1	-	-	-
Clothing and furnishings	27	19	1	1	2	1	3	-
Clothing and furnishings (general line)	2	1	-	-	1	-	-	-
Clothing, men's and boys'	2	2	-	-	-	-	-	-
Clothing, women's and children's	2	1	-	-	-	-	1	-
Furnishings, (general line)	6	4	1	-	1	-	-	-
Furnishings, women's and children's	6	3	-	-	-	1	2	-
Hosiery	3	3	-	-	-	-	-	-
Millinery, and millinery supplies	3	3	-	-	-	-	-	-
Shoes and other footwear	3	2	-	1	-	-	-	-
Coal	33	26	4	2	-	-	-	1
Drugs and drug sundries	36	23	3	8	1	-	-	1
Drugs (general line)	10	9	-	-	-	-	-	1
Drugs (specialty lines)	1	-	1	-	-	-	-	-
Patent medicines	5	5	-	-	-	-	-	-
Toilet articles and preparations	13	5	-	7	1	-	-	-
All other	7	4	2	1	-	-	-	-
Dry goods	32	28	-	3	-	-	1	-
Dry goods (general line)	6	6	-	-	-	-	-	-
Knit goods	3	3	-	-	-	-	-	-
Notions	5	5	-	-	-	-	-	-
Piece goods	12	8	-	3	-	-	1	-
All other	6	6	-	-	-	-	-	-
Electrical goods	85	72	2	7	4	-	-	-
Electrical appliances, eqp't. and supplies	64	54	1	7	2	-	-	-
Radios and radio equipment	13	10	1	-	2	-	-	-
Refrigerators	8	8	-	-	-	-	-	-
Farm products-raw materials	32	16	1	-	-	-	-	22
Farm products-consumer goods	3[illegible]	[illegible]	12	[illegible]	-	39	-	54
Dairy products (general line)	[illegible]	[illegible]	1	1	-	-	-	2
Cheese	[illegible]	[illegible]	-	-	-	-	-	-
Milk and cream	[illegible]	[illegible]	[illegible]	-	-	-	-	[illegible]

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches		Commission merchants	Manufacturers' agents	All other types 1/
				With stocks	Without stocks			
Farm products-consumer goods (continued)								
All other dairy products	12	4	-	8	-	-	-	-
Poultry and poultry products	61	38	2	-	-	3	-	18
Dairy and poultry products	38	32	1	1	-	-	-	4
Fruits and vegetables (fresh)	209	145	6	-	-	34	-	24
All other	3	2	-	-	-	-	-	1
Farm supplies	33	24	1	-	-	1	1	6
Feed	17	17	-	-	-	-	-	-
Fertilizer	5	4	-	-	-	1	-	1
Seeds	4	3	1	-	-	-	-	-
All other	6	1	-	-	-	-	-	5
Furniture and home furnishings	30	2[illegible]	-	3	1	1	-	1
Glass, china and pottery	3	3	-	-	-	-	-	-
Electrical appliances	3	1	-	-	1	-	-	1
Furniture	9	8	-	1	-	1	-	1
Other specialties (except as specified)	15	1[illegible]	-	2	-	-	1	-
General merchandise	1	1	-	-	-	-	-	-
Groceries and foods (except farm products)	818	366	[illegible]	[illegible]	7	2	1	22
Groceries (general line)	49	41	2	-	-	1	-	5
Confectionery and soft drinks	131	117	3	5	-	-	-	1
Fish and sea foods	55	45	-	-	-	-	-	10
Meats and meat products	106	55	6	40	-	1	-	4
Other food and grocery specialties	177	108	10	41	7	-	2	9
Hardware	29	26	-	2	-	-	-	1
Hardware (general line)	18	16	-	-	-	-	-	-
Hardware (specialty lines)	11	8	-	2	-	-	-	1
Jewelry and optical goods	16	14	-	2	-	-	-	-
Jewelry (general line)	7	6	-	1	-	-	-	-
Clocks and watches	1	1	-	-	-	-	-	-
Other jewelry specialties	2	2	-	-	-	-	-	-
Optical goods	6	5	-	1	-	-	-	-
Lumber and building materials (other than metal)	50	43	1	3	1	-	1	1
Lumber and millwork	14	13	1	-	-	-	-	-
Brick and tile	2	1	-	-	-	-	-	1
Cement	2	2	-	-	-	-	-	-
Glass	9	7	-	2	-	-	-	-
All other	23	20	-	1	1	-	1	-
Machinery, eqp't. and supplies (except electrical)	171	96	-	39	15	1	20	1
Commercial machinery, eqp't. and supplies	31	11	-	11	4	-	4	1
Construction machinery, eqp't. and supplies	11	2	-	6	1	-	2	-
Farm and dairy machinery and equipment	2	2	-	-	-	-	-	-
Industrial machinery, eqp't. and supplies	74	48	-	12	9	-	3	-
Boilers and heating equipment	8	7	-	-	-	-	1	-
Machine tools	4	1	-	-	2	-	-	-
Refrigeration machinery	1	-	-	-	-	-	-	-
Mill machinery and equipment (general line)	15	14	-	-	-	-	-	-
All other	51	42	-	1	-	-	2	-

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NEW JERSEY

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Manufacturers' sales branches	Mfr.sls. branches With stocks	Mfr.sls. branches Without stocks	Commission merchants	Merchandise brokers, agents	All other types 1/
Professional equipment and supplies	20	15	-	5	-	-	-	-
Service equipment and supplies	26	18	-	5	1	1	1	-
Barber and beauty parlor	11	11	-	-	-	-	-	-
Laundry	1	-	-	1	-	-	-	-
All other	14	7	-	4	1	1	1	-
Transportation equipment and supplies	2	2	-	-	-	-	-	-
Metals (except scrap)	42	26	-	7	5	-	1	3
Copper	1	1	-	-	-	-	-	-
Iron and steel	22	11	-	4	3	-	1	3
Sheet metal products	6	6	-	-	-	-	-	-
Other metal and metal works	13	8	-	3	2	-	-	-
Paper and its products	74	69	1	-	3	-	1	-
Petroleum and its products	244	34	4	1	-	-	-	205
Plumbing and heating eqp't. and supplies	109	97	-	9	1	-	2	-
Heating equipment (general line)	6	4	-	1	1	-	-	-
Pipe, valves and fittings	5	4	-	1	-	-	-	-
Plumbing and heating eqp't. (general line)	59	56	-	3	-	-	-	-
Stoves and ranges	5	4	-	1	-	-	-	-
All other	34	29	-	3	-	-	2	-

Kind of Business	Total	Wholesale merchants	Limited Function Wholesalers	Mfg.sls. branches With stocks	Mfg.sls. branches Without stocks	Petroleum bulk stations	Merchandise brokers	All other types 1/
Tobacco and its products (except leaf)	74	60	5	6	2	-	-	1
Waste materials	136	135	-	-	-	-	1	-
Iron and steel	26	26	-	-	-	-	-	-
Junk and scrap (general line)	74	74	-	-	-	-	-	-
Waste paper, rags and rubber	36	35	-	-	-	-	1	-
All other products	278	188	7	32	38	3	5	5
Bags and bagging	3	3	-	-	-	-	-	-
Beer	40	36	2	-	-	-	2	-
Cordage and twine	1	1	-	-	-	-	-	-
Flowers and nursery stock	23	19	1	-	-	3	-	-
Forest products (except lumber)	12	10	-	-	1	-	-	1
Leather	18	16	-	1	1	-	-	-
Leather goods	20	17	-	3	-	-	-	-
Newspapers and magazines	15	13	-	-	2	-	-	-
Oils and greases (animal and vegetable)	1	-	1	-	-	-	-	-
Rubber, crude	1	1	-	-	-	-	-	-
Rubber goods (general line)	2	2	-	-	-	-	-	-
Wines and spiritous liquors	37	33	-	2	-	-	1	1
Yarn	2	1	-	-	1	-	-	-
Miscellaneous kinds of business	103	36	3	26	33	-	2	3

1/ The 333 "All other types" consists of the following:

Importers	12
Silk (raw)	1
Floor coverings	1
Other food and grocery specialties	7
Brick and tile	1
Wines and spiritous liquors	1
Miscellaneous kinds of business	1
Brokers	8
Poultry and poultry products	1
Fruits and vegetables (fresh)	4
Commercial machinery, eqp't. and supplies	1
Iron and steel	1
Miscellaneous kinds of business	1
Selling agents	8
Food	1
Confectionery and soft drinks	1
Meats and meat products	1
Other food and grocery specialties	1
Hardware (specialty lines)	1
Selling agents (continued)	
Iron and steel	2
Petroleum and its products	1
Other agents	5
Drugs (general line)	1
Livestock	3
Miscellaneous kinds of business	1
Bulk tank stations (petroleum)	204
Chain store warehouses	15
Paints and varnishes	1
Fruits and vegetables (fresh)	2
Other farm products-consumer goods	1
Furniture	1
Groceries (general line)	5
Meats and meat products	3
Other food and grocery specialties	1
Tobacco and its products (except leaf)	1
Assemblers and country buyers	68
Grain	2
Hides, skins, and furs (raw)	1
Assemblers and country buyers (continued)	
Horses and mules	1
Livestock	14
Dairy products (general line)	1
Milk and cream	4
Poultry and poultry products	16
Dairy and poultry products	3
Fruits and vegetables (fresh)	14
Fertilizer	1
Fish and sea foods	10
Forest products (except lumber)	1
Cooperative marketing associations	13
Dairy products (general line)	2
Poultry and poultry products	1
Dairy and poultry products	1
Fruits and vegetables (fresh)	4
Other farm supplies	5

WHOLESALE DISTRIBUTION: 1933

TABLE 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[... indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	2,700	$561,537	$81,715	14.6	23,380	$36,613	$942	$61,752
Wholesalers proper	1,943	223,153	38,255	17.0	11,834	18,079	710	25,032
Manufacturers' sales branches	345	160,571	24,996	15.6	6,951	11,591	120	27,685
Agents and brokers	112	18,704	1,297	6.9	470	695	22	426
All other types	300	159,109	17,167	10.8	4,125	6,248	90	8,609
WHOLESALERS PROPER								
Amusement and sporting goods	22	830	194	23.4	72	58	5	274
Toys, novelties, and fireworks	11	485	122		49	60	3	191
All other	11	345	72		23	28	2	83
Automotive products	155	10,555	2,896	27.4	1,012	1,565	12	2,544
Automotive equipment, accessories and parts	126	6,745	2,152		786	1,178	12	1,936
All other	29	3,810	744		226	387	-	608
Chemicals	41	5,079	780	15.4	213	339	5	763
Industrial chemicals	6	2,326	195		62	105	-	263
Paints and varnishes	28	1,165	293		85	120	-	315
All other	7	1,588	292		66	114	5	185
Clothing and furnishings	20	1,600	344	21.5	97	181	72	134
Clothing, men's and boys'	5	205	65		20	39	8	9
Clothing, women's and children's	3	149	47		24	33	18	21
Hosiery	3	224	33		9	10	-	35
Millinery and millinery supplies	3	58	20		18	12	3	7
All other	6	964	179		26	87	43	62
Drugs	30	8,625	1,943	22.5	311	682	45	936
Drugs and drug sundries	26	7,343	1,340	18.2	280	475	-	793
Drugs (general line)	9	7,006	1,225		240	420	-	701
Patent medicines	5	176	66		18	27	-	35
Toilet articles and preparations	5	49	21		2	12	-	7
All other	7	112	28		14	16	-	50
Dry goods	28	1,407	242	17.2	88	140	7	247
Dry goods (general line)	6	378	58		22	39	1	124
Knit goods	3	231	42		9	20	-	57
Notions	5	84	20		5	11	4	21
Piece goods	8	598	93		45	63	2	52
All other	6	116	19		6	7	-	23
Electrical goods	74	8,484	1,797	21.2	620	945	12	1,195
Electrical appliances, equipment and supplies	55	4,838	925		317	490	11	880
Radios and radio equipment	11	1,581	327		106	176	1	137
Refrigerators	8	2,065	545		197	279	-	178
Farm products-raw materials	18	2,668	277	10.4	82	93	4	186
Grain	5	1,678	189		60	68	-	105
Hides, skins, and furs (raw)	3	244	19		8	7	2	23
Livestock	7	239	50		7	8	-	19
All other	3	507	19		7	10	2	39

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Farm products-consumer goods	275	$42,220	$6,238	14.8	1,861	$2,780	$71	$1,184
Dairy products (general line)	16	2,179	670		216	253	2	18
Cheese	3	360	22		4	7	-	30
Milk and cream	26	6,184	1,954		548	827	4	81
Poultry and poultry products	40	3,265	317		99	165	7	120
Dairy and poultry products	33	8,963	1,175		385	559	1	541
Fruits and vegetables (fresh)	151	21,052	2,049		593	908	53	389
All other	6	217	51		16	21	4	5
Farm supplies	25	2,484	612	24.6	157	252	13	532
Feed	17	1,481	346		100	169	10	436
Seeds	5	591	231		37	67	2	55
All other	3	412	35		20	16	1	38
Furniture and house furnishings	21	802	144	18.0	56	70	8	151
Furniture	5	93	22		9	12	2	46
House furnishings (except china and floor coverings)	12	601	99		42	52	5	70
All other	4	108	23		5	6	1	35
Groceries and foods (except farm products)	399	55,611	8,142	14.6	2,624	3,963	160	4,297
Groceries (general line)	43	21,242	2,172		645	1,115	5	2,362
Confectionery and soft drinks	125	8,808	1,295		527	595	51	509
Fish and sea foods	45	2,217	550		205	276	74	112
Meats and meat products	61	11,314	2,008		505	823	32	166
Other food and grocery specialties	125	12,030	2,117		741	1,053	18	1,048
Hardware	26	2,195	545	24.8	195	268	12	789
Hardware (general line)	18	1,849	469		168	237	9	683
Hardware (specialty lines)	8	346	75		27	31	3	106
Jewelry and optical goods	14	825	279	33.8	143	158	11	194
Jewelry (general line)	6	120	37		13	22	1	61
Optical goods	5	634	209		120	113	10	107
All other	3	71	33		10	23	-	26
Lumber and building materials (other than metal)	45	4,797	1,317	27.5	417	734	38	1,602
Lumber and millwork	14	2,873	794		261	455	6	1,117
Glass	7	422	130		47	69	9	148
All other	24	1,502	393		109	210	23	337
Machinery, equipment and supplies (except electrical)	95	4,550	1,373	30.2	493	723	28	1,080
Commercial machinery, equipment and supplies	11	661	180		63	89	1	160
Industrial machinery, equipment and supplies	45	2,342	735		256	378	22	531
Bottles and bottling equipment	7	178	51		15	35	2	30
Mill and mine supplies (general line)	15	1,199	505		134	223	3	354
All other	23	965	299		107	122	17	147
Professional equipment and supplies	15	715	204		82	118	4	224
Service equipment and supplies	18	585	200		75	104	1	130
Barber and beauty parlor equipment and supplies	11	546	153		56	79	1	115
All other	7	140	47		19	25	-	15
Other machinery, equipment and supplies	6	146	54		17	34	-	35

WHOLESALE DISTRIBUTION: 1933

TABLE 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Metals (except scrap)	26	$3,989	$916	23.0	292	$451	$17	$1,318
Iron and steel	11	2,907	729		237	346	11	1,135
Hardware and metal products	6	176	82		22	47	5	72
All other	9	906	105		33	58	1	108
Paper and its products	70	3,826	964	25.2	349	493	5	709
Petroleum and its products	38	10,538	1,560	14.8	867	534	30	1,105
Plumbing and heating equipment and supplies	97	7,134	1,803	25.3	543	794	21	2,077
Heating equipment (general line)	4	166	76		18	55	9	49
Pipe, valves and fittings	4	345	92		23	39	-	81
Plumbing and heating equipment (general line)	56	5,168	1,245		370	534	5	1,562
Stoves and ranges	4	108	27		9	19	-	30
All other	29	1,344	363		123	147	6	[illegible]
Tobacco and its products (except leaf)	65	21,710	1,294	6.0	515	774	8	1,135
Waste materials	135	3,966	755	19.0	353	314	39	455
Iron and steel scrap	26	539	173		80	61	5	113
Iron and steel scrap (general line)	74	2,550	318		173	148	12	304
Paper stock, rags and rubber	35	877	264		100	[illegible]	21	[illegible]
All other kinds of business	198	11,915	2,500	21.0	794	1,263	[illegible]	[illegible]
Dairy farm supplies	3	23	11		4	6	-	-
Beer	38	1,110	252		72	97	8	46
Flowers and nursery stock	20	459	111		32	56	13	24
Forest products (except lumber)	10	406	168		81	122	23	46
Leather	16	791	161		44	77	1	180
Leather goods	17	367	49		16	19	-	52
Newspapers and magazines	13	4,774	942		334	545	19	28
Wines and spiritous liquors	34	2,114	286		65	115	7	500
Miscellaneous	47	1,871	518		146	227	12	236
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	251	122,697	20,162	16.4	5,968	9,663	111	27,632
Amusement and sporting goods	3	314	119	37.9	20	40	-	117
Automotive products	22	8,323	1,509	18.1	419	766	2	1,195
Chemicals	15	9,587	1,128	11.8	395	603	1	1,216
Drugs and drug sundries	8	3,035	360	11.9	53	166	-	866
Dry goods	3	3,300	699	21.2	134	210	-	399
Electrical goods	7	8,751	2,334	26.7	554	1,077	-	15,622
Food products—consumer goods	10	2,862	1,021	35.7	248	386	3	48
Furniture and house furnishings	3	1,742	239	13.7	57	87	-	87
Groceries and foods (except farm products)	86	53,113	6,443	12.1	2,162	3,495	24	1,073
Lumber and building materials (other than metal)	3	657	178	27.1	36	95	35	145
Machinery, equipment and supplies (except electrical)	39	6,183	1,428	23.1	476	833	4	1,125
Metals (except scrap)	7	3,870	1,362	35.2	786	791	-	1,587
Plumbing and heating equipment and supplies	9	1,772	301	17.0	89	144	-	332
Tobacco and its products (except leaf)	6	7,521	1,546	20.6	111	348	-	472
All other kinds of business	40	11,667	1,495	12.8	329	628	42	3,353

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES (con't)								
WITHOUT STOCKS	84	$37,874	$4,854	12.8	985	$1,928	$9	$ 53
Chemicals	3	7,106	512	7.2	81	233	-	-
Electrical goods	4	8,143	510	6.3	169	324	-	-
Groceries and foods (except farm products)	7	6,844	2,184	31.9	541	616	-	-
Machinery, equipment and supplies (except electrical)	15	1,528	150	9.8	42	97	2	-
Metals (except scrap)	5	1,790	150	8.4	42	88	-	22
Paper and its products	3	115	10	8.7	3	7	-	-
All other kinds of business	47	12,348	1,318	10.7	305	563	7	31
AGENTS AND BROKERS								
BROKERS	8	911	55	6.0	11	19	2	-
Farm products-consumer goods	5	802	41	5.1	10	16	1	-
All other kinds of business	3	109	14	12.8	1	3	1	-
COMMISSION MERCHANTS	47	7,396	627	8.5	254	357	11	82
Farm products-consumer goods	37	6,274	492	7.8	169	263	9	59
All other kinds of business	10	1,122	135	12.0	85	104	2	23
MANUFACTURERS' AGENTS	44	1,313	249	19.0	84	132	6	94
Clothing and furnishings	3	298	30	10.1	15	29	2	-
Furniture and house furnishings	3	29	7	24.1	2	3	1	-
Machinery, equipment and supplies (except electrical)	20	352	66	18.8	28	35	-	20
All other kinds of business	18	634	146	23.0	39	65	3	74
SELLING AGENTS	8	8,468	301	3.6	103	152	1	224
Groceries and foods (except farm products)	3	47	6	12.8	1	-	-	1
All other kinds of business	5	8,421	295	3.5	102	152	1	223
OTHER AGENTS	5	616	65	10.6	18	25	2	26
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	204	88,044	13,958	15.9	3,145	4,828	32	6,003
CHAIN STORE WAREHOUSES	15	63,508	1,891	3.0	570	908	37	2,493
Farm products-consumer goods	3	5,786	430	7.4	46	118	6	24
Groceries and foods (except farm products)	9	57,270	1,350	2.4	482	733	30	2,420
All other kinds of business	3	452	111	24.6	42	57	1	49
ASSEMBLERS AND COUNTRY BUYERS	68	4,253	806	19.0	257	259	18	73
Farm products-raw materials	18	171	30	17.5	5	6	4	4
Farm products-consumer goods	38	3,470	643	18.5	144	188	10	55
All other kinds of business	12	612	135	22.1	108	65	4	14
COOPERATIVE MARKETING ASSOCIATIONS	13	3,304	510	15.4	153	253	3	40
Farm products-consumer goods	8	2,817	451	16.0	133	236	3	14
Farm supplies	5	487	59	12.1	20	17	-	26

WHOLESALE DISTRIBUTION: 1933

TABLE 28.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
	CITIES OF 100,000 POPULATION AND OVER							
CAMDEN	119	$14,841	$2,711	18.3	895	$1,298	$24	$1,294
Wholesalers proper	94	8,972	1,901	21.2	661	905	21	1,038
Manufacturers' sales branches	13	2,925	280	9.6	92	149	-	123
Agents and brokers 1/	3	115	7	6.1	1	-	-	-
All other types 2/	9	2,829	523	18.5	141	244	3	133
WHOLESALERS PROPER								
Automotive products	12	787	262	33.3	126	157	-	247
Farm products-consumer goods	3	390	51	13.1	20	29	6	11
Groceries and foods (except farm products)	20	3,906	1,036	26.5	315	461	1	321
Lumber and building materials (other than metal)	3	39	13	33.3	6	8	1	8
Metals (except scrap)	4	233	54	23.2	17	28	5	37
Paper and its products	8	263	68	25.9	18	24	1	49
Plumbing and heating equipment and supplies	4	456	129	28.3	38	50	-	108
Tobacco and its products (except leaf)	3	1,676	58	3.5	25	34	1	49
Waste materials	15	160	25	15.6	7	8	2	12
All other kinds of business 3/	22	1,063	205	19.3	89	106	4	196
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	497	126	25.4	35	57	-	66
All other kinds of business 4/	10	2,428	154	6.3	57	92	-	57
ELIZABETH	91	15,835	1,963	12.4	400	631	84	2,794
Wholesalers proper	81	11,273	1,554	13.8	283	441	66	1,385
Manufacturers' sales branches	7	4,433	382	8.6	109	174	15	1,389
All other types 5/	3	129	27	20.9	8	16	3	20
WHOLESALERS PROPER								
Automotive products	5	299	82	27.4	27	48	-	77
Farm products-consumer goods	10	303	28	9.2	9	9	1	1
Groceries and foods (except farm products)	14	670	103	15.4	39	41	1	54
Machinery, equipment and supplies (except electrical)	4	140	65	46.4	21	32	18	42
Paper and its products	2	95	25	26.3	8	15	-	25
Plumbing and heating equipment and supplies	5	152	34	22.4	7	8	-	43
Tobacco and its products (except leaf)	3	847	24	2.8	13	18	3	29
Waste materials	16	113	25	22.1	9	7	1	54
All other kinds of business 6/	20	8,654	1,168	13.5	150	263	42	1,060
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	1,861	153	8.2	56	83	-	41
All other kinds of business 7/	4	2,572	229	8.9	53	91	15	1,348

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
JERSEY CITY	157	$61,935	$7,712	12.5	$2,023	$3,219	$132	$4,997
Wholesalers proper	117	19,885	3,088	15.5	1,013	1,590	120	2,892
Manufacturers' sales branches	33	19,941	3,783	19.0	706	1,218	5	520
Agents and brokers 8/	3	227	71	31.3	54	58	2	35
All other types 9/	4	21,882	770	3.5	250	353	2	1,550
WHOLESALERS PROPER								
Automotive products	5	706	145	20.5	54	76	-	100
Chemicals	6	199	62	31.2	26	24	-	150
Clothing and furnishings	3	861	161	18.7	14	76	46	49
Electrical goods	4	313	79	25.2	24	41	-	57
Farm products-consumer goods	6	744	72	9.7	24	35	5	40
Farm supplies	3	165	40	24.2	11	15	-	1
Groceries and foods (except farm products)	22	6,067	525	8.7	206	325	7	394
Lumber and building materials (other than metal)	4	595	139	23.4	37	50	7	132
Machinery, equipment and supplies (except electrical)	9	308	97	31.5	31	43	5	98
Metals (except scrap)	6	2,031	476	23.4	173	252	1	534
Paper and its products	3	192	49	25.5	14	20	-	37
Plumbing and heating equipment and supplies	6	744	189	25.4	47	78	-	197
Tobacco and its products (except leaf)	3	2,692	158	5.9	54	112	1	139
Waste materials	14	259	93	35.9	39	47	15	67
All other kinds of business 10/	23	4,009	803	20.0	249	355	33	597
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	357	129	35.1	35	57	-	55
Chemicals	3	436	144	33.1	26	45	-	47
Groceries and foods (except farm products)	13	14,581	2,995	20.5	508	878	2	258
Machinery, equipment and supplies (except electrical)	4	905	197	21.8	63	94	-	59
All other kinds of business 11/	10	3,653	318	8.7	73	143	. 6	72
NEWARK	759	211,197	29,084	13.8	8,563	14,191	297	15,030
Wholesalers proper	558	87,235	13,536	15.5	4,270	6,900	201	8,428
Manufacturers' sales branches	116	63,969	10,343	16.2	3,028	5,178	55	5,016
Agents and brokers	66	15,952	922	5.8	319	503	11	299
All other types	19	44,041	4,283	9.7	946	1,610	19	1,287
WHOLESALERS PROPER								
Amusement and sporting goods	12	629	159	25.3	57	72	2	216
Automotive products 12/	51	5,476	1,322	24.1	386	674	4	944
Chemicals	10	3,554	459	12.9	112	213	5	408
Clothing and furnishings	11	574	146	25.4	43	80	26	75
Coal 13/	7	1,578	345	21.9	74	137	17	103
Drugs and drug sundries	14	4,343	850	19.6	182	309	-	548
Dry goods	8	353	64	18.1	21	37	1	53
Electrical goods	34	6,659	1,368	20.5	459	734	7	736
Farm products-consumer goods	88	19,708	1,948	9.9	580	962	16	706
Farm supplies	3	355	228	64.2	42	72	1	72
Furniture and house furnishings	8	489	65	13.3	25	36	5	51
Groceries and foods (except farm products)	100	20,394	2,235	11.0	771	1,216	59	1,247
Hardware	13	781	159	20.4	61	81	4	344
Jewelry and optical goods	10	279	108	38.7	45	76	-	112
Lumber and building materials (other than metal)	15	1,927	491	25.5	150	271	8	515

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Machinery, equipment and supplies (except electrical)	35	$2,275	$ 608	26.7	220	$ 343	$ 4	$ 513
Metals (except scrap)	6	1,046	202	19.3	47	85	5	218
Paper and its products	23	1,631	502	30.8	187	250	1	305
Petroleum and its products	5	2,615	423	16.2	119	285	-	64
Plumbing and heating equipment and supplies	23	1,898	507	26.7	142	250	12	458
Tobacco and its products (except leaf)	14	5,293	249	4.7	106	162	1	385
Waste materials	23	2,250	317	14.1	171	127	6	183
All other kinds of business 14/	45	3,128	781	25.0	270	428	17	257
MANUFACTURERS' SALES BRANCHES								
Automotive products	10	5,985	986	16.5	276	529	-	721
Chemicals	5	6,753	596	8.8	297	394	-	601
Electrical goods	5	9,715	912	9.4	356	587	-	384
Farm products-consumer goods	3	1,324	343	25.9	108	189	3	25
Groceries and foods (except farm products)	20	13,246	2,527	19.1	921	1,425	15	311
Lumber and building materials (other than metal)	4	658	179	27.2	36	95	35	143
Machinery, equipment and supplies (except electrical)	30	3,779	795	21.0	291	509	6	278
Metals (except scrap)	8	3,756	766	20.4	265	428	-	1,221
Plumbing and heating equipment and supplies	4	1,271	207	16.3	63	108	1	220
Tobacco and its products (except leaf)	7	12,476	1,560	12.5	117	452	-	472
All other kinds of business 15/	19	5,006	1,472	29.4	298	462	6	540
AGENTS AND BROKERS								
Farm products-consumer goods	34	6,176	449	7.3	151	241	9	53
Groceries and foods (except farm products)	4	316	27	8.5	11	17	-	16
Machinery, equipment and supplies (except electrical)	15	304	56	18.4	21	31	-	16
All other kinds of business 16/	13	9,156	390	4.3	136	214	2	214
ALL OTHER TYPES								
Farm products-consumer goods	5	5,323	710	13.3	131	258	4	24
Groceries and foods (except farm products)	3	23,565	670	2.8	181	310	15	647
Petroleum and its products	9	14,734	2,804	19.0	596	992	-	572
All other kinds of business	2	419	99	23.6	38	50	-	44
PATERSON	189	34,224	3,758	11.0	1,174	1,826	47	3,186
Wholesalers proper	161	14,295	2,113	14.8	694	1,090	25	2,677
Manufacturers' sales branches	17	6,566	1,074	16.4	303	459	3	178
Agents and brokers	8	524	60	11.5	21	34	3	10
All other types	3	12,839	511	4.0	156	243	16	321
WHOLESALERS PROPER								
Automotive products	12	370	155	41.9	53	80	-	120
Chemicals	6	282	74	26.2	19	31	-	71
Drugs and drug sundries	3	80	10	12.5	5	6	-	30
Dry goods	8	744	116	15.6	24	66	2	154
Electrical goods	6	394	121	30.7	48	53	2	61
Farm products-consumer goods	33	3,377	338	10.0	123	176	2	58
Groceries and foods (except farm products)	36	3,838	525	13.7	163	282	14	447
Machinery, equipment and supplies (except electrical)	15	392	97	24.7	28	45	1	98

WHOLESALE DISTRIBUTION: 1933

[illegible]—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City / Type of Establishment / Kind of Business	Number of establishments	Net sales	Total Expenses: Amount	Total Expenses: Percent of sales	Full-time employees (*average*)	Pay Roll: Total	Pay Roll: Part-time	Stocks on hand (*end of year*)
[illegible] (continued)								
Paper and its products	4	$ 43	$ 13	30.2	7	$ 6	$ -	$ 10
Plumbing and heating equipment and supplies	5	540	102	18.9	36	39	-	242
Tobacco and its products (except leaf)	4	1,763	125	7.1	50	85	-	137
Waste materials	8	218	29	13.3	12	11	-	18
All other kinds of business 17/	21	2,254	408	18.1	116	200	4	1,221
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	560	161	28.8	30	54	-	87
Groceries and foods (except farm products)	6	4,293	381	8.9	145	224	1	57
All other kinds of business 18/	8	1,713	532	31.1	120	171	2	34
AGENTS AND BROKERS								
Farm products—consumer goods	3	354	44	12.1	12	18	1	5
All other kinds of business 19/	5	160	16	10.0	9	16	2	5
ALL OTHER TYPES								
All other kinds of business 20/	3	12,839	511	4.0	156	243	16	321
TRENTON	129	20,619	3,364	16.3	1,134	1,621	23	1,633
Wholesalers proper	94	11,197	2,033	18.2	790	1,066	18	1,389
Manufacturers' sales branches	18	4,516	530	11.7	163	258	2	140
Agents and brokers 21/	4	662	36	4.5	14	16	-	1
All other types 22/	13	4,244	771	18.2	167	271	3	163
WHOLESALERS PROPER								
Automotive products	7	673	203	30.2	86	113	-	250
Dry goods	3	21	8	38.1	3	5	-	9
Electrical goods	3	249	47	18.9	22	25	-	53
Farm products—consumer goods	13	2,940	705	24.0	253	384	3	29
Groceries and foods (except farm products)	20	2,527	350	13.9	136	176	4	300
Machinery, equipment and supplies (except electrical)	7	216	61	28.2	21	28	-	83
Paper and its products	7	354	93	26.3	38	47	-	80
Tobacco and its products (except leaf)	5	2,121	155	7.3	60	91	-	99
Waste materials	7	133	29	21.8	29	17	3	8
All other kinds of business 23/	22	1,963	382	19.5	142	180	8	418
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	8	2,753	287	10.4	102	152	2	67
All other kinds of business 24/	10	1,763	243	13.8	61	116	-	73
CITIES OF 50,000 TO 100,000 POPULATION								
ATLANTIC CITY	100	10,299	1,615	15.7	550	777	15	1,106
Wholesalers proper	81	6,535	1,125	17.2	409	555	15	758
Manufacturers' sales branches	11	2,178	206	9.5	75	109	-	80
All other types	8	1,586	284	17.9	76	113	-	276

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER								
Automotive products	8	$ 295	$ 114	38.6	46	$ 63	$ 3	$ 105
Farm products-consumer goods	15	891	140	15.7	55	65	-	20
Groceries and foods (except farm products)	19	2,309	308	13.3	108	163	4	254
Machinery, equipment and supplies (except electrical)	4	96	46	47.9	11	18	-	43
Paper and its products	4	141	43	30.5	13	22	5	38
Plumbing and heating equipment and supplies	4	392	130	33.2	38	50	-	162
Tobacco and its products (except leaf)	5	1,372	101	7.4	45	60	-	41
Waste materials	4	81	25	30.9	15	13	1	6
All other kinds of business 25/	18	958	218	22.8	78	101	2	83
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	4	1,624	139	8.6	49	74	-	30
Machinery, equipment and supplies (except electrical)	4	344	38	11.0	18	23	-	39
All other kinds of business 26/	3	210	29	13.8	8	12	-	11
ALL OTHER TYPES								
Petroleum and its products	6	1,534	279	18.2	74	111	-	271
All other kinds of business 27/	2	52	5	9.6	2	2	-	5
BAYONNE	21	4,868	603	12.4	190	268	5	140
Wholesalers proper	14	1,058	161	15.2	61	90	3	102
Manufacturers' sales branches 28/	4	1,435	93	6.5	33	51	-	20
All other types 29/	3	2,375	349	14.7	96	127	2	18
WHOLESALERS PROPER								
Groceries and foods (except farm products)	3	182	30	16.5	10	19	-	15
Paper and its products	3	74	20	27.0	9	12	-	23
All other kinds of business 30/	8	802	111	13.8	42	59	3	64
EAST ORANGE	16	3,381	785	23.2	251	398	1	76
Wholesalers proper	13	664	185	27.9	54	68	1	68
All other types 31/	3	2,717	600	22.1	197	330	-	8
WHOLESALERS PROPER								
Automotive products	4	108	48	44.4	15	20	-	39
All other kinds of business 32/	9	556	137	24.6	39	48	1	29
HOBOKEN	34	9,291	1,199	12.9	273	553	9	976
Wholesalers proper	26	5,788	807	13.9	174	340	9	605
Manufacturers' sales branches	8	3,503	392	11.2	99	213	-	371
WHOLESALERS PROPER								
Groceries and foods (except farm products)	15	4,891	655	13.4	129	269	4	466
Machinery, equipment and supplies (except electrical)	3	41	24	58.5	4	13	1	2
All other kinds of business 33/	8	856	128	15.0	41	58	4	137

WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES								
All other kinds of business 34/	8	$3,503	$ 392	11.2	99	$ 213	$ -	$ 371
IRVINGTON (wholesalers proper) 35/	11	1,669	185	11.1	73	108	-	175
PASSAIC	40	7,801	905	11.6	326	398	11	414
Wholesalers proper	36	4,180	585	14.0	186	242	7	332
All other types 36/	4	3,621	320	8.8	140	156	4	82
WHOLESALERS PROPER								
Farm products-consumer goods	8	2,382	319	13.4	78	88	4	29
Groceries and foods (except farm products)	5	487	41	8.4	14	16	1	52
Tobacco and its products (except leaf)	3	354	13	3.7	7	8	-	9
All other kinds of business 37/	20	957	212	22.2	87	130	2	242
UNION CITY	22	3,732	1,056	28.3	176	334	1	147
Wholesalers proper	16	2,052	374	18.2	101	189	1	85
All other types 38/	6	1,680	682	40.6	75	145	-	62
WHOLESALERS PROPER								
Groceries and foods (except farm products)	3	93	8	8.0	2	3	-	6
Plumbing and heating equipment and supplies	3	187	33	17.6	10	16	-	28
All other kinds of business 39/	10	1,772	333	18.8	89	170	1	51
CITIES OF TOWNS OF 20,000 TO 50,000 POPULATION								
BELLEVILLE (town)	4	1,287	182	14.1	34	121	7	333
BLOOMFIELD (town)	9	239	103	43.1	29	53	3	28
CLIFTON	14	3,327	923	27.7	127	298	4	148
Wholesalers proper	9	385	104	27.0	27	34	1	15
All other types	5	2,942	819	27.8	100	264	3	133
Farm products-consumer goods	5	624	226	36.2	60	100	1	-
All other kinds of business	9	2,703	697	25.8	67	198	3	148
GARFIELD	5	2,344	102	4.4	19	77	-	248
HACKENSACK	21	5,357	898	16.8	230	368	6	300
Wholesalers proper	15	1,209	252	20.8	84	140	6	118
All other types	6	4,148	646	15.6	146	228	-	182
Groceries and foods (except farm products)	4	1,357	194	14.3	56	98	-	21
Petroleum and its products	3	2,787	452	16.2	86	121	-	168
All other kinds of business	14	1,213	252	20.8	86	149	6	111
KEARNEY (town)	12	9,055	2,701	29.8	531	1,021	7	15,201
Wholesalers proper	5	4,435	938	21.1	138	331	-	635
All other types	7	4,620	1,763	38.2	393	690	7	14,566
LINDEN	12	1,328	348	26.2	115	124	3	107
Wholesalers proper	7	995	246	24.7	83	89	1	81
All other types	5	333	102	30.6	32	35	2	26

WHOLESALE DISTRIBUTION: 1933

TABLE 18.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[X indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses: Amount	Total Expenses: Percent of sales	Full-time employees (*average*)	Pay Roll: Total	Pay Roll: Part-time	Stocks on hand (*end of year*)
MONTCLAIR (town)	10	$ 532	$ 151	28.4	45	$ 84	$ 1	$ 76
Wholesalers proper	7	411	127	30.9	42	67	1	76
All other types	3	121	24	19.8	3	17	-	-
NEW BRUNSWICK	57	9,528	1,357	14.2	382	601	13	698
Wholesalers proper	48	6,412	1,031	16.1	296	462	12	559
All other types	9	3,116	326	10.5	86	139	1	139
Farm products-consumer goods	10	873	113	12.9	35	55	1	7
Groceries and foods (except farm products)	12	3,142	388	12.3	138	233	3	239
All other kinds of business	35	5,513	856	15.5	209	313	9	452
NUTLEY (town)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ORANGE	18	2,492	371	14.9	111	179	5	118
Wholesalers proper	14	715	187	26.2	50	81	2	84
All other types	4	1,777	184	10.4	61	98	3	34
Farm products-consumer goods	3	344	140	40.7	37	63	-	8
Groceries and foods (except farm products)	3	1,587	134	8.4	49	75	-	29
All other kinds of business	12	561	97	17.3	25	41	5	81
PERTH AMBOY	34	3,843	692	18.0	219	307	13	382
Wholesalers proper	28	2,382	445	18.7	156	207	13	345
All other types	6	1,461	247	16.9	63	100	-	37
Farm products-consumer goods	3	957	179	18.7	50	70	-	16
Groceries and foods (except farm products)	12	1,179	165	14.0	61	89	1	40
Petroleum and its products	4	787	153	19.4	33	51	3	25
All other kinds of business	15	920	195	21.2	75	97	9	301
PLAINFIELD	20	1,786	261	14.6	70	106	1	123
Wholesalers proper	13	498	98	19.7	31	40	1	80
All other types	7	1,288	163	12.7	39	66	-	43
Farm products-consumer goods	4	57	14	24.6	4	6	-	1
Groceries and foods (except farm products)	3	720	60	8.3	18	30	-	14
All other kinds of business	13	1,009	187	18.5	48	70	1	108
WEST NEW YORK (town)	9	283	84	29.7	34	40	-	55
WEST ORANGE (town)	3	3,157	233	7.4	80	141	-	-
CITIES OF 5,000 TO 20,000 POPULATION 40/								
Total	346	50,949	8,466	16.6	2,810	3,807	80	6,014
ASBURY PARK	27	3,410	515	15.1	162	232	4	258
BELLEVILLE (borough)	3	101	15	14.9	4	8	-	13
BOUND BROOK (town)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BRIDGEWATER (borough)	5	133	33	24.8	13	20	1	21
BRIGHTON	24	2,499	370	14.8	123	174	6	170
BURLINGTON	3	2,298	821	35.7	570	500	1	403
CALDWELL (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CARLSTADT (borough)	3	646	218	33.7	106	99	11	96
CARTERET (borough)	6	6,114	617	10.1	150	223	-	1,166
COLLINGSWOOD (borough)	3	529	158	29.9	54	91	1	28
DOVER (town)	9	1,314	151	11.5	52	85	-	81
DUNELLEN (borough)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
EAST RUTHERFORD (borough)	5	3,204	446	13.9	67	157	-	153
ENGLEWOOD	9	332	61	18.4	20	31	2	87
FAIRLAWN (borough)	3	28	12	42.9	3	4	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
FAIRVIEW (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FORT LEE (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FREEHOLD (borough)	7	617	108	17.5	19	21	1	37
GLOUCESTER	7	795	254	31.9	95	131	-	254
GUTTENBERG (town)	6	126	30	23.8	11	14	2	22
HADDONFIELD (borough)	3	434	125	28.8	34	38	-	18
HAMILTON (town)	5	428	87	20.3	31	44	-	19
HARRISON (town)	6	1,192	301	25.3	136	177	-	912
HAWTHORNE (borough)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
HUNTIA (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LODI (borough)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LONG BRANCH	13	2,876	328	11.4	138	187	1	339
MANVILLE (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
METUCHEN (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MILLVILLE	12	1,290	184	14.3	59	76	5	106
MORRISTOWN (town)	16	1,823	347	19.0	100	152	2	151
NEWTON (town)	4	392	86	21.9	18	41	1	50
NORTH ARLINGTON (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NORTH PLAINFIELD (borough)	10	345	54	15.7	21	32	-	46
OCEAN CITY	4	248	49	19.8	20	15	-	8
PALISADE PARK (borough)	4	126	49	38.9	12	22	-	54
PAULSBORO (borough)	4	1,226	129	10.5	13	21	1	210
PENNSGROVE (borough)	3	417	92	22.1	20	30	1	20
PHILLIPSBURG (town)	14	1,294	199	15.4	51	85	4	64
PITMAN (borough)	3	223	92	41.3	20	36	1	2
PLEASANTVILLE	7	687	187	27.2	57	91	1	23
RAHWAY	5	554	115	20.8	41	72	1	50
RED BANK (borough)	7	1,429	306	21.4	70	113	1	98
RIDGEFIELD PARK (village)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
RIDGEWOOD (village)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ROSELLE (borough)	9	221	52	23.5	14	22	2	11
ROSELLE PARK (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
RUTHERFORD (borough)	3	237	91	38.4	16	57	-	174
SALEM	10	642	110	17.1	29	34	-	36
SECAUCUS (town)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SOMERVILLE (borough)	9	1,192	146	12.2	38	59	1	48
SOUTH AMBOY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SOUTH ORANGE (village)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SOUTH PLAINFIELD (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SOUTH RIVER (borough)	4	251	62	24.7	16	18	-	5
SWEDESBORO	5	74	32	43.2	13	17	1	8
TENAFLY (borough)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
VENTNOR	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
VERONA (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
VINELAND (borough)	17	2,192	516	23.5	144	196	3	424
WESTFIELD (town)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WILDWOOD	14	640	150	23.4	35	45	8	59
WOODBURY	5	597	104	17.4	17	37	11	63

1/ Includes 1 establishment dealing in farm products-consumer goods; 1 in metals (except scrap); and 1 in petroleum and its products.

2/ Includes 7 bulk tank stations dealing in petroleum and its products, accounting for practically the entire volume of business; and 2 establishments dealing in all other products.

3/ Includes 1 establishment dealing in amusement and sporting goods; 1 in coal; 1 in dry goods; 1 in electrical goods; 1 in farm products-raw materials; 2 in furniture and house furnishings; 2 in hardware; 2 in machinery, equipment and supplies (except electrical); 2 in petroleum and its products; and 9 in all other products.

4/ Includes 1 establishment dealing in drugs and drug sundries; 1 in electrical goods; 1 in furniture and house furnishings; 1 in groceries and foods (except farm products); 2 in plumbing and heating equipment and supplies; and 4 in all other products.

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Includes 1 agent dealing in metals (except scrap). Also includes 1 all other type dealing in chemicals; and 1 in farm products-consumer goods.								
Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals; 1 in clothing and furnishings; 2 in coal; 1 in dry goods; 1 in electrical goods; 1 in jewelry and optical goods; 2 in petroleum and its products; and 10 in all other products.								
Includes 1 establishment dealing in automotive products; 1 in drugs and drug sundries; and 2 in all other products.								
Includes 1 establishment dealing in clothing and furnishings; 1 in furniture and house furnishings; and 1 in metals (except scrap).								
Includes 2 establishments dealing in groceries and foods (except farm products); and 2 in petroleum and its products.								
Includes 1 establishment dealing in amusement and sporting goods; 2 in coal; 2 in drugs and drug sundries; 2 in dry goods; 2 in farm products-raw materials; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 2 in petroleum and its products; and 8 in all other products.								
Includes 1 establishment dealing in coal; 1 in drugs and drug sundries; 1 in furniture and house furnishings; 1 in plumbing and heating equipment and supplies; and 6 in all other products.								
The large decrease in business under this classification is due to the inclusion of certain automobile establishments in the retail census because in 1933 their retail business made up the major part of the total.								
A substantial part of the decrease in business under this classification is due to a change in method of operation of a certain establishment that is now covered under agents and brokers.								
Includes 2 establishments dealing in farm products-raw materials; and 43 in all other products.								
Includes 1 establishment dealing in clothing and furnishings; 1 in coal; 1 in drugs and drug sundries; 1 in dry goods; 1 in lumber and building materials (other than metal); 2 in paper and its products; 2 in hardware; and 9 in all other products.								
Includes 1 establishment dealing in chemicals; 2 in clothing and furnishings; 1 in coal; 1 in dry goods; 1 in metals (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in waste materials; and 5 in all other products.								
Includes 1 establishment dealing in clothing and furnishings; 2 in coal; 1 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 1 in hardware; and 12 in all other products.								
18/ Includes 1 establishment dealing in chemicals; 1 in drugs and drug sundries; 1 in dry goods; 1 in farm products-consumer goods; 1 in furniture and house furnishings; and 3 in all other products.								
19/ Includes 1 establishment dealing in amusement and sporting goods; 1 in farm supplies; 1 in machinery, equipment and supplies (except electrical); and 2 in all other products.								
20/ Includes 2 establishments dealing in groceries and foods (except farm products); and 1 in petroleum and its products.								
21/ Includes 1 establishment dealing in groceries and foods (except farm products); 2 in machinery, equipment and supplies (except electrical); and 1 in paper and its products.								
22/ Includes 1 establishment dealing in farm products-consumer goods; and 12 in petroleum and its products.								
23/ Includes 1 establishment dealing in chemicals; 1 in coal; 1 in drugs and drug sundries; 1 in farm products-raw materials; 1 in furniture and house furnishings; 1 in general merchandise; 2 in lumber and building materials (other than metal); 1 in metals (except scrap); 2 in Petroleum and its products; 2 in plumbing and heating equipment and supplies; and 9 in all other products.								
24/ Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-consumer goods; 2 in machinery, equipment and supplies (except electrical); 2 in metals (except scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.								
25/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals; 1 in dry goods; 1 in electrical goods; and 13 in all other products.								
26/ Includes 1 establishment dealing in automotive products; 1 in farm products-consumer goods; and 1 in all other products.								
27/ Includes 1 agent and broker and 1 other type.								
28/ Includes 2 establishments dealing in groceries and foods (except farm products); 1 in machinery, equipment and supplies (except electrical); and 1 in all other products.								
29/ Includes 3 establishments dealing in petroleum and its products.								
30/ Includes 1 establishment dealing in drugs and drug sundries; 2 in farm products-consumer goods; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); 1 in waste materials; and 2 in all other products.								
31/ Includes 2 manufacturers' sales branches dealing in groceries and foods (except farm products); and 1 agent dealing in furniture and house furnishings.								
Includes 1 establishment dealing in chemicals; 1 in coal; 1 in farm products-consumer goods; 1 in lumber and building materials (other than metal); 1 in machinery, equipment and supplies (except electrical); 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.								
33/ Includes 1 establishment dealing in electrical goods; 1 in lumber and building materials (other than metal); 1 in metals (except scrap); 1 in paper and its products; 2 in tobacco and its products (except leaf); and 2 in waste materials.								

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	

34/ Includes 1 establishment dealing in automotive products; 1 in electrical goods; 2 in groceries and foods (except farm products); 1 in machinery, equipment and supplies (except electrical); and 3 in all other products.

35/ Includes 10 wholesalers proper: 1 dealing in automotive products; 1 in chemicals; 1 in coal; 1 in farm products-raw materials; 1 in farm products-consumer goods; 1 in farm supplies; 2 in groceries and foods (except farm products); 1 in tobacco and its products (except leaf); and 1 in all other products. Also 1 manufacturers' sales branche dealing in all other products.

36/ Includes 3 manufacturers' sales branches, 2 dealing in groceries and foods and 1 in all other products; and 1 other type dealing in petroleum and its products.

37/ Includes 1 establishment dealing in automotive products; 2 in clothing and furnishings; 1 in dry goods; 2 in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 2 in machinery, equipment and supplies (except electrical); 1 in paper and its products; 2 in waste materials; and 6 in all other products.

38/ Includes 5 manufacturers' sales branches; 2 establishments dealing in farm supplies; 3 in furniture and house furnishings; and 1 agent dealing in automotive products.

39/ Includes 1 establishment dealing in chemicals; 2 in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 1 in farm supplies; 2 in paper and its products; and 2 in all other products.

40/ No wholesale reports were received from the boroughs of Audubon, Bogota, Cliffside Park, Dumout, Glen Ridge, Haddon Heights, Hasbrouck Heights, Highland Park, Madison, Princeton, Prospect Park, Sayreville, Wallington and Wood Ridge.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF NEW JERSEY RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	2,700	$561,537	$81,715	14.6	559,772	1,029	24	79	39	657
Amusement and sporting goods	25	1,144	322	28.1	1,140	4	-	-	-	-
Automotive products	181	19,016	4,434	23.3	18,532	421	1	2	3	61
Chemicals	61	21,903	2,433	11.1	21,900	-	2	3	-	-
Clothing and furnishings	27	2,949	534	18.1	2,949	-	-	-	-	-
Coal	33	18,016	2,433	13.5	18,003	-	2	3	1	10
Drugs and drug sundries	36	11,607	2,303	19.8	11,607	-	-	-	-	-
Dry goods	32	4,952	964	19.5	4,946	-	2	6	-	-
Electrical goods	85	25,378	4,641	18.3	24,982	394	2	2	-	-
Farm products-raw materials	39	3,220	345	10.7	3,220	-	-	-	-	-
Farm products-consumer goods	376	64,231	9,316	14.5	64,166	13	2	6	6	46
Farm supplies	33	3,007	687	22.8	2,986	-	1	20	1	1
Furniture and house furnishings	30	3,990	662	16.6	3,987	1	1	2	-	-
Groceries and foods (except farm products)	518	174,360	18,292	10.5	174.293	-	1	3	11	64
Hardware	29	3,651	775	21.2	3,643	-	1	2	1	6
Jewelry and optical goods	16	955	328	34.3	955	-	-	-	-	-
Lumber and building materials (other than metal)	50	5,456	1,498	27.5	5,426	29	-	-	1	1
Machinery, equipment and supplies (except electrical)	171	12,630	3,020	23.9	12,073	109	-	-	8	1/ 448
Metals (except scrap*	42	10,302	2,576	25.0	10,300	-	-	-	1	2
Paper and its products	74	3,961	975	24.6	3,941	20	-	-	-	-
Petroleum and its products	244	98,608	15,525	15.7	98,589	-	3	19	-	-
Plumbing and heating equipment and supplied	109	9,241	2,148	23.2	9,216	11	1	1	3	13
Tobacco and its products (except leaf)	74	35,611	2,877	8.1	35,605	-	2	6	-	-
Waste materials	136	3,985	766	19.2	3,985	-	-	-	-	-
All other kinds of business	279	23,364	3,860	16.5	23,328	27	3	4	3	5

1/ Includes 4 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $428,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF NEW JERSEY CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	2,700	$561,537	2,093	77.5	$426,984	76.0	$337,967	79.2	60.2	$67,576	15.8
WHOLESALERS PROPER											
Total	1,943	223,153	1,498	77.1	202,706	90.8	156,052	77.0	69.9	34,127	16.8
Amusement and sporting goods	22	830	17	77.3	683	82.3	409	59.9	49.3	169	24.7
Automotive products	155	10,555	138	89.0	9,368	88.8	6,515	69.5	61.7	2,550	27.2
Chemicals	41	5,079	37	90.2	4,683	92.2	4,138	88.4	81.5	732	15.6
Clothing and furnishings	20	1,600	15	75.0	1,554	97.1	1,395	89.8	87.2	328	21.1
Coal	30	8,625	27	90.0	8,339	96.7	3,461	41.5	40.1	1,884	22.6
Drugs and drug sundries	26	7,343	14	53.8	6,841	93.2	6,099	89.2	83.1	1,291	18.9
Dry goods	28	1,407	18	64.3	1,118	79.5	990	88.6	70.4	193	17.3
Electrical goods	74	8,484	65	87.8	8,336	98.3	6,492	77.9	76.5	1,779	21.3
Farm products-raw materials	18	2,668	14	77.8	2,088	78.3	1,806	86.5	67.7	256	12.3
Farm products-consumer goods	275	42,220	225	81.8	39,907	94.5	30,916	77.5	73.2	5,722	14.3
Farm supplies	25	2,484	23	92.0	2,354	94.8	1,820	77.5	73.3	578	24.6
Furniture and house furnishings	21	802	15	71.4	702	87.5	593	84.5	73.9	110	15.7
Groceries and foods	399	55,611	310	77.7	50,628	91.0	39,911	78.8	71.8	6,678	13.2
Hardware	26	2,195	21	80.8	1,700	77.4	1,424	83.8	64.9	448	26.4
Jewelry and optical goods	14	825	9	64.3	245	29.7	203	82.9	24.6	93	38.0
Lumber and building materials	45	4,797	40	88.9	4,487	93.5	3,949	88.0	82.3	1,181	26.3
Machinery, equipment and supplies	95	4,550	80	84.2	4,457	98.0	3,563	79.9	78.3	1,320	29.6
Metals (except scrap)	26	3,989	18	69.2	3,867	96.9	3,650	94.4	91.5	865	22.9
Paper and its products	70	3,826	59	84.3	3,691	96.5	2,993	81.1	78.2	940	25.5
Petroleum and its products	38	10,538	32	84.2	9,178	87.1	6,422	70.0	60.9	1,234	13.4
Plumbing and heating equipment and supplies	97	7,154	89	91.8	5,833	81.8	4,955	84.9	69.5	1,795	30.8
Tobacco and its products	65	21,710	41	63.1	18,406	84.8	13,119	71.3	60.4	1,083	5.9
Waste materials	135	3,966	49	36.3	3,180	80.2	2,565	80.7	64.7	558	17.7
All other kinds of business	198	11,915	142	71.7	11,071	92.9	8,664	78.3	72.7	2,316	20.9
ALL OTHER TYPES											
Total	757	338,384	595	78.6	224,278	66.3	181,915	81.1	53.8	33,449	14.9
Amusement and sporting goods	3	314	2	66.7	313	99.7	69	22.0	22.0	118	37.7
Automotive products	26	8,461	24	92.3	8,386	99.1	7,805	93.1	92.2	1,518	18.1
Chemicals	20	16,824	17	85.0	9,676	57.5	6,677	69.0	39.7	1,158	12.0
Clothing and furnishings	7	1,349	4	57.1	1,153	85.5	1,092	94.7	80.9	107	9.3
Coal	3	9,391	3	100.0	9,391	100.0	9,391	100.0	100.0	490	5.2
Drugs and drug sundries	10	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	4	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	11	16,894	7	63.6	10,942	64.8	10,937	99.9	64.7	2,198	20.1
Farm products-raw materials	21	(X)	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-consumer goods	101	22,011	66	65.3	13,145	59.7	8,889	67.6	40.4	2,079	15.8
Farm supplies	8	533	7	87.5	505	94.6	302	59.8	57.7	55	18.9
Furniture and house furnishings	9	3,188	3	33.3	1,742	54.6	1,741	99.9	54.6	239	13.7
Groceries and foods	119	118,749	102	85.7	64,289	54.1	51,562	80.2	43.4	8,568	13.3
Hardware	3	1,456	3	100.0	1,456	100.0	1,456	100.0	100.0	230	15.8
Jewelry and optical goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	5	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies	76	8,080	63	82.9	6,727	83.3	6,111	90.8	75.6	1,431	21.3
Metals (except scrap)	16	6,313	15	93.8	6,043	95.7	5,711	94.5	90.5	1,645	27.2
Paper and its products	4	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	205	(X)	167	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	12	2,107	9	75.0	1,715	81.4	1,646	96.0	78.1	281	16.4
Tobacco and its products	9	13,901	6	66.7	7,521	54.1	7,518	99.9	54.1	1,546	20.6
Waste materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	81	11,449	69	85.2	11,073	96.7	9,470	85.5	82.7	1,148	10.4

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF NEW JERSEY DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,700	$561,537	$81,715	2,404	89.0	$491,460	87.5	$70,559	14.4	$320,339	$17,292	$87,796	$66,033
WHOLESALERS PROPER													
Total	1,943	223,153	38,255	1,808	93.1	208,930	93.6	34,977	16.7	155,237	10,491	36,347	6,855
Amusement and sporting goods	22	830	194	20	90.9	810	97.6	190	23.5	530	89	189	[illegible]
Automotive products	155	10,555	2,896	145	93.5	9,368	88.8	2,507	26.8	6,650	811	1,629	278
Chemicals	41	5,079	780	38	92.7	4,901	96.5	726	14.8	1,249	324	3,277	51
Clothing and furnishings	20	1,600	344	20	100.0	1,600	100.0	344	21.5	1,547	33	-	20
Coal	30	8,625	1,943	22	73.3	6,663	77.3	1,504	22.6	2,985	1,221	2,179	278
Drugs and drug sundries	26	7,343	1,340	25	96.2	6,943	94.6	1,324	19.1	6,163	366	414	-
Dry goods	28	1,407	242	27	96.4	1,380	98.1	238	17.2	809	79	485	7
Electrical goods	74	8,484	1,797	70	94.6	8,064	95.0	1,702	21.1	5,260	566	2,127	11
Farm products-raw materials	18	2,668	277	12	66.7	2,486	93.2	262	10.5	1,173	393	915	5
Farm products-consumer goods	275	42,220	6,238	251	91.3	39,405	93.3	5,879	14.9	33,759	1,541	794	3,311
Farm supplies	25	2,484	612	19	76.0	1,850	74.5	383	20.7	1,201	381	235	33
Furniture and house furnishings	21	802	144	21	100.0	802	100.0	144	17.7	397	45	357	[illegible]
Groceries and foods	399	55,611	8,142	397	99.5	54,220	97.5	7,391	13.6	47,283	1,119	3,352	2,466
Hardware	26	2,195	545	26	100.0	2,195	100.0	545	24.8	937	399	848	11
Jewelry and optical goods	14	825	279	14	100.0	825	100.0	279	33.8	789	18	18	-
Lumber and building materials	45	4,797	1,317	38	84.4	4,338	90.4	1,208	27.8	3,195	336	744	63
Machinery, equipment and supplies (except electrical)	95	4,550	1,373	95	100.0	4,550	100.0	1,373	30.2	487	77	3,986	-
Metals (except scrap)	26	3,989	916	16	61.5	3,283	82.3	750	22.8	588	96	2,587	12
Paper and its products	70	3,826	964	66	94.3	3,560	93.0	848	23.8	1,730	169	1,573	88
Petroleum and its products	38	10,538	1,560	35	92.1	8,951	84.9	1,557	17.4	4,907	777	3,244	23
Plumbing and heating equipment and supplies	97	7,134	1,803	90	92.8	6,374	89.3	1,598	25.1	2,908	404	2,987	75
Tobacco and its products	65	21,710	1,294	63	96.9	21,596	99.9	1,291	6.0	21,321	338	27	10
Waste materials	135	3,966	755	103	76.3	3,539	89.2	622	17.6	514	429	2,507	89
All other kinds of business	198	11,915	2,500	195	98.5	11,127	93.4	2,312	20.8	8,855	379	1,873	20
ALL OTHER TYPES													
Total	757	338,384	43,460	596	78.7	282,530	83.5	35,582	12.6	165,102	6,801	51,449	59,178
Amusement and sporting goods	3	314	128	2	66.7	313	99.7	118	37.7	62	-	-	251
Automotive products	26	8,461	1,538	20	76.9	5,617	66.4	1,280	22.8	2,324	381	2,858	54
Chemicals	20	16,824	1,653	17	85.0	14,265	84.8	1,492	10.5	1,571	11	11,125	1,558
Clothing and furnishings	7	1,349	190	7	100.0	1,349	100.0	190	14.1	1,261	-	88	-
Coal	3	9,391	490	3	100.0	9,391	100.0	490	5.2	8,508	323	501	59
Drugs and drug sundries	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	11	16,894	2,844	4	36.4	8,003	47.4	1,863	23.3	210	-	7,793	-
Farm products-raw materials	21	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-consumer goods	101	22,011	3,078	94	93.1	20,569	93.4	2,993	14.6	15,704	111	42	4,712
Farm supplies	8	523	75	-	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	9	3,188	518	7	77.8	1,924	60.4	336	17.5	1,907	-	-	17
Groceries and foods	119	118,749	10,150	117	98.3	118,474	99.8	10,109	8.5	76,813	139	1,565	39,957
Hardware	3	1,456	230	2	66.7	754	51.8	121	16.0	625	-	129	-
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies (except electrical)	76	8,080	1,647	65	85.5	6,073	75.2	1,278	21.0	939	67	4,452	615
Metals (except scrap)	16	6,313	1,660	8	50.0	2,955	46.8	680	23.0	130	-	2,759	66
Paper and its products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	206	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	12	2,107	345	7	58.3	1,427	67.7	231	16.2	335	6	1,085	1
Tobacco and its products	9	13,901	1,583	8	88.9	13,629	98.0	1,572	11.5	2,872	-	4,651	6,106
Waste materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	81	11,449	1,360	80	98.8	7,742	67.6	1,071	13.8	3,202	67	4,213	260

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF NEW JERSEY MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	1,767	21,227	3,758	15.1	Full-time	23,380	22,153	22,144	22,344	22,711	22,902	23,238	23,558	23,996	24,441	24,298	24,280	24,489
					Full-time ratio to average	100	92	93	91	88	94	101	107	109	110	102	102	111
					Part-time	1,605	1,480	1,488	1,464	1,412	1,511	1,615	1,712	1,753	1,760	1,633	1,640	1,789
					Part-time ratio to average	100	92	93	91	88	94	101	107	109	110	102	102	111
Amusement and sporting goods	18	73	25	25.7	Full-time	92	89	89	89	89	90	91	95	93	91	92	96	102
					Part-time	6	5	5	5	6	7	7	7	7	7	6	6	6
Automotive products	96	1,308	157	10.7	Full-time	1,440	1,358	1,364	1,359	1,356	1,391	1,414	1,445	1,478	1,506	1,532	1,540	1,539
					Part-time	25	20	24	24	25	26	32	29	27	26	23	22	20
Chemicals	24	571	129	18.4	Full-time	694	666	670	674	681	683	695	698	702	713	720	711	709
					Part-time	6	9	9	7	3	5	4	4	5	5	5	5	6
Clothing and furnishings	23	142	156	52.3	Full-time	186	177	195	178	190	169	167	167	192	233	206	187	174
					Part-time	112	135	113	121	124	126	122	90	110	90	101	100	114
Coal	13	443	36	7.5	Full-time	435	488	424	481	447	412	374	371	377	396	434	494	457
					Part-time	44	48	42	44	33	43	68	45	42	45	42	39	42
Drugs and drug sundries	14	261	98	27.4	Full-time	356	355	354	354	349	348	345	342	348	349	353	364	411
					Part-time	3	2	2	2	2	2	2	3	3	4	4	5	6
Dry goods	22	175	75	30.1	Full-time	229	200	220	224	230	237	225	218	231	247	246	238	227
					Part-time	21	20	20	20	20	19	19	19	19	21	21	21	34
Electrical goods	36	1,086	372	25.5	Full-time	1,442	1,450	1,394	1,418	1,440	1,416	1,382	1,400	1,457	1,537	1,503	1,452	1,457
					Part-time	16	14	16	16	14	15	16	18	18	16	16	16	13
Farm products—raw materials	45	107	12	9.9	Full-time	99	96	98	96	98	97	97	97	102	102	102	102	100
					Part-time	20	15	18	15	14	26	22	18	25	26	21	14	17
Farm products—consumer goods	416	2,530	284	10.1	Full-time	2,612	2,464	2,455	2,506	2,566	2,598	2,661	2,736	2,743	2,720	2,635	2,629	2,627
					Part-time	202	165	163	181	186	182	179	226	327	225	188	202	201
Farm supplies	20	191	14	6.9	Full-time	179	172	175	173	181	182	179	175	190	190	181	176	178
					Part-time	25	19	16	16	20	21	21	45	39	37	26	26	24
Furniture and house furnishings	20	195	45	18.9	Full-time	214	210	210	211	212	215	218	210	212	216	213	219	220
					Part-time	26	18	18	19	19	20	23	30	30	34	34	[illegible]	31
General merchandise	1	4	-	-	Full-time	4	4	4	4	4	4	4	4	4	4	4	4	4
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	382	5,251	890	14.5	Full-time	5,733	5,624	5,578	5,587	5,632	5,629	5,700	5,733	5,772	5,847	5,834	5,873	[illegible]
					Part-time	408	432	409	370	305	338	356	380	356	532	462	485	475
Hardware	11	189	65	25.5	Full-time	234	219	219	230	234	227	227	228	247	247	245	245	242
					Part-time	20	23	23	23	24	24	24	27	14	14	14	15	11
Jewelry and optical goods	7	121	72	37.2	Full time	157	113	120	132	136	165	209	261	211	147	144	146	119
					Part-time	36	20	15	15	15	37	76	100	81	21	14	16	18
Lumber and building materials (other than metal)	21	466	77	14.2	Full-time	455	442	434	437	443	451	455	462	460	474	475	464	[illegible]
					Part-time	88	84	88	81	79	78	81	92	87	88	96	90	[illegible]
Machinery, equipment and supplies (except electrical)	92	950	173	15.4	Full-time	1,042	1,005	1,019	1,017	1,029	1,020	1,025	1,032	1,048	1,061	[illegible]	[illegible]	[illegible]
					Part-time	81	79	74	77	72	75	78	85	86	79	89	89	89
Metals (except scrap)	16	1,121	109	8.9	Full-time	1,169	913	923	994	1,035	1,056	1,156	1,172	1,342	[illegible]	1,328	[illegible]	1,343
					Part-time	51	30	74	70	75	84	75	76	41	38	45	42	79
Paper and its products	46	269	110	28.9	Full-time	392	344	348	348	344	348	346	339	342	351	372	372	[illegible]
					Part-time	27	25	23	25	27	27	28	29	33	27	24	23	20
Petroleum and its products	49	3,420	99	2.8	Full-time	3,416	3,206	3,236	3,269	3,337	3,372	3,404	3,421	3,438	[illegible]	[illegible]	[illegible]	3,534
					Part-time	105	79	77	89	88	85	101	114	115	144	115	115	120
Plumbing and heating equipment and supplies	40	591	91	13.4	Full-time	650	601	606	602	618	623	637	646	658	683	712	715	696
					Part-time	32	23	34	30	29	32	32	39	32	33	30	34	35
Tobacco and its products (except leaf)	43	565	88	13.5	Full-time	641	611	612	611	611	615	612	621	629	673	698	[illegible]	704
					Part-time	10	10	12	10	10	10	9	10	9	10	11	10	9
Waste materials	150	378	58	13.8	Full-time	358	318	315	312	328	368	374	395	387	382	366	[illegible]	[illegible]
					Part-time	78	70	75	76	78	81	80	81	80	84	[illegible]	[illegible]	79
All other products	162	822	423	33.9	Full-time	1,191	1,023	1,007	1,039	1,121	1,186	1,243	1,320	1,298	[illegible]	[illegible]	[illegible]	[illegible]
					Part-time	154	130	138	128	143	147	124	145	157	184	189	[illegible]	[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF NEW JERSEY WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	1,874	11,467	16.8	427	238	38.0	676	1,745	26.1	295	1,612	22.6	235	2,274	20.6	135	2,526	16.8	51	939	9.5	35	2,143	13.9
Amusement and sporting goods	22	72	23.4	5	2	20.0	11	29	24.2	3	15	18.3	3	26	25.3	-	-	-	-	-	-	-	-	-
Automotive products	154	1,011	27.4	23	18	39.7	81	251	32.7	23	220	34.3	15	234	27.4	11	280	28.8	-	-	-	1	8	4.1
Chemicals	41	213	15.4	9	7	36.6	19	53	28.2	5	32	31.5	3	20	20.6	2	30	9.6	2	15	5.8	1	56	17.3
Clothing and furnishings	19	95	21.5	5	5	37.0	7	40	26.7	3	16	21.0	3	20	33.8	-	-	-	1	14	13.4	-	-	-
Coal	26	292	22.5	3	1	38.9	6	12	22.5	4	14	11.6	6	43	17.9	2	29	23.5	2	56	29.7	3	157	23.7
Drugs and drug sundries	23	273	18.1	7	6	33.3	7	15	19.7	2	11	26.6	3	23	18.6	1	7	4.3	-	-	-	3	211	18.7
Dry goods	28	88	17.2	7	2	30.8	13	18	18.6	2	10	18.0	5	54	14.1	1	4	22.5	-	-	-	-	-	-
Electrical goods	72	613	21.3	13	7	26.8	22	60	24.7	18	103	24.4	6	51	22.1	10	213	22.5	2	61	13.6	1	118	20.6
Farm products-raw materials	17	82	10.4	4	3	29.4	4	4	17.4	4	6	15.2	1	7	9.0	1	29	15.6	3	33	8.0	-	-	-
Farm products-consumer goods	263	1,788	14.5	30	14	32.1	71	100	15.2	53	209	17.0	60	480	18.2	33	409	16.0	9	146	8.2	7	430	12.7
Farm supplies	24	149	24.6	1	-	33.3	12	22	26.3	1	5	78.2	6	72	36.0	4	50	12.7	-	-	-	-	-	-
Furniture and house furnishings	21	56	17.5	3	1	42.9	16	41	27.9	1	4	9.3	-	-	-	1	10	8.4	-	-	-	-	-	-
General merchandise	1	4	(X)	-	-	-	-	-	-	1	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods	373	2,399	13.3	79	45	43.2	127	395	26.0	65	316	16.9	40	304	15.5	37	513	12.6	17	295	8.3	8	531	12.0
Hardware	26	105	24.8	1	-	-	11	31	28.8	6	36	22.2	6	60	20.5	2	68	30.1	-	-	-	-	-	-
Jewelry and optical goods	14	143	33.8	2	2	66.7	8	24	30.3	3	26	43.3	-	-	-	1	91	31.2	-	-	-	-	-	-
Lumber and building materials	44	417	27.5	6	1	36.7	18	49	41.7	4	19	25.7	7	80	25.8	7	149	26.4	2	119	25.1	-	-	-
Machinery, equipment and supplies	95	493	30.2	31	18	36.1	37	110	31.9	14	99	30.6	8	108	26.7	5	158	31.0	-	-	-	-	-	-
Metals (except scrap)	26	292	23.0	9	9	41.9	3	9	40.7	5	44	46.3	2	18	28.8	6	72	14.3	-	-	-	1	140	23.4
Paper and its products	69	349	25.2	19	8	27.2	28	78	28.8	10	60	21.6	8	120	32.7	3	62	20.6	1	21	16.2	-	-	-
Petroleum and its products	34	258	14.7	8	3	34.6	16	60	35.2	4	21	27.3	3	16	11.9	-	-	-	-	-	-	3	158	13.5
Plumbing and heating equipment and supplies	97	543	25.3	12	5	31.4	40	109	25.6	22	130	24.7	16	170	26.8	7	129	23.6	-	-	-	-	-	-
Tobacco and its products	60	506	6.1	6	1	13.6	7	17	22.5	5	11	5.0	14	56	8.1	15	82	5.1	7	102	5.2	6	237	6.3
Waste materials	135	353	19.0	89	43	42.4	27	62	29.2	11	98	22.2	6	102	21.5	-	-	-	2	48	5.6	-	-	-
All other products	190	783	21.0	55	27	43.9	85	156	20.9	26	103	22.2	14	210	25.7	6	141	16.3	3	49	13.2	1	91	24.4
MANUFACTURERS' SALES BRANCHES WITH STOCK	261	5,968	16.4	13	19	41.0	43	201	38.6	29	168	22.0	43	482	28.3	58	1,266	19.0	41	1,264	15.4	34	2,568	14.4
Amusement and sporting goods	3	20	37.9	1	-	50.0	-	-	-	1	5	23.3	-	-	-	1	15	31.1	-	-	-	-	-	-
Automotive products	22	419	18.1	-	-	-	2	11	45.1	1	11	37.0	8	102	32.0	4	62	27.6	6	208	16.9	1	25	6.4
Chemicals	15	395	11.8	-	-	-	3	7	40.4	-	-	-	2	26	28.7	5	209	20.1	2	30	12.3	3	123	7.3
Drugs and drug sundries	8	53	11.9	4	6	55.6	3	6	43.2	-	-	-	-	-	-	-	-	-	-	-	-	1	41	11.1
Dry goods	3	134	21.2	-	-	-	1	6	46.7	-	-	-	-	-	-	-	-	-	-	-	-	2	128	20.9
Electrical goods	7	654	26.7	1	1	33.3	-	-	-	-	-	-	1	44	50.0	1	102	50.0	-	-	-	4	507	24.1
Farm products-consumer goods	10	848	35.7	-	-	-	2	8	45.2	2	14	46.7	2	24	40.4	2	73	32.1	1	35	18.2	1	94	34.6
Furniture and house furnishings	3	57	13.7	-	-	-	-	-	-	-	-	-	2	17	14.6	-	-	-	-	-	-	1	40	12.6
Groceries and foods	86	2,162	12.1	2	1	50.0	8	28	41.3	4	28	25.1	7	85	23.5	26	415	14.0	25	737	13.9	14	868	9.2
Lumber and building materials	3	36	27.1	-	-	-	2	4	43.5	-	-	-	-	-	-	-	-	-	1	32	25.9	-	-	-
Machinery, equipment and supplies	39	475	23.1	2	10	33.3	12	85	44.7	6	40	29.5	8	100	31.2	9	181	18.2	2	59	17.8	-	-	-
Metals (except scrap)	7	786	35.2	-	-	-	1	2	14.0	-	-	-	-	-	-	4	114	23.3	1	112	35.2	1	558	32.0
Plumbing and heating equipment and supplies	9	89	17.0	-	-	-	-	-	-	3	15	24.5	3	18	12.0	3	56	17.7	-	-	-	-	-	-
Tobacco and its products	6	111	20.6	-	-	-	-	-	-	-	-	-	1	10	35.9	1	13	16.7	1	12	6.2	3	76	21.5
All other kinds of business	40	329	12.8	3	1	9.1	9	44	22.0	12	55	11.0	9	56	21.6	2	26	18.9	2	39	16.0	3	108	10.1

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF PENNSYLVANIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City / Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total		Part-time	
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales		
THE STATE	9,705	10,542	$2,190,331	$4,777,292	$264,252	12.1	9.2	75,264	$116,071	5.3	$3,156	$169,681
Wholesalers proper	6,489	6,690	805,190	1,978,496	127,267	15.8	13.0	43,240	61,479	7.6	2,179	115,523
Wholesale merchants	6,012	5,412	743,125	1,858,744	119,029	16.0	13.5	40,779	57,569	7.7	2,113	112,290
Exporters	8	[illegible]	1,952	41,582	148	7.6	1.5	[illegible]	35	1.8	2	331
Importers	78	52	19,641	17,502	2,333	11.9	8.9	513	949	4.8	20	1,963
Limited function wholesalers	391	220	40,472	50,668	5,757	14.2	7.3	1,926	2,926	7.2	44	939
Manufacturers' sales branches	1,461	1,486	842,539	1,839,830	85,742	10.2	-	21,123	37,528	4.5	610	38,374
With stocks	975	-	487,289	-	69,559	14.3	-	17,398	29,384	6.0	381	38,180
Without stocks	486	-	355,350	-	16,183	4.6	-	3,725	8,144	2.3	229	194
Agents and brokers	770	1,352	281,682	656,133	11,718	4.2	4.4	2,851	5,652	2.0	207	2,300
Brokers	171	251	83,616	205,962	1,841	2.2	1.8	450	851	1.0	25	205
Commission merchants	177	328	57,509	137,130	3,399	5.9	4.8	816	1,481	2.6	69	1,120
Export agents	1	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Import agents	3	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	312	495	36,659	106,991	2,260	6.2	7.2	564	1,118	3.0	55	677
Selling agents	91	258	96,872	175,933	3,605	3.7	5.7	760	1,895	2.0	38	179
Other agents	15	17	6,774	(X)	575	8.5	(X)	156	300	4.4	6	36
All other types	985	1,014	260,820	303,433	39,525	15.2	9.2	8,050	11,412	4.4	160	13,484
Bulk tank stations	743	529	123,593	116,317	33,320	27.0	16.6	6,365	9,122	7.4	93	5,757
Chain store warehouses	31	33	119,191	153,863	4,798	4.0	3.9	1,247	1,750	1.5	37	4,511
Assemblers and country buyers	171	433	5,243	20,861	710	13.5	7.4	234	245	4.7	17	3,027
Cooperative marketing associations	27	13	11,537	11,935	516	4.5	2.2	132	209	1.8	10	97
Elevators	10	6	427	457	53	12.4	8.8	24	25	5.9	2	41
Other types	3	-	829	-	128	15.4	-	48	61	7.4	1	51
PHILADELPHIA	3,418	4,357	1,047,178	2,280,984	122,592	11.7	9.3	33,980	55,093	5.3	1,188	81,355
Wholesalers proper	2,251	2,823	369,579	975,022	56,206	15.2	12.4	18,504	27,948	7.6	762	53,334
Wholesale merchants	2,103	2,732	340,256	905,798	53,014	15.6	13.0	17,622	26,500	7.8	733	51,044
Exporters	7	6	1,820	41,582	87	4.8	1.5	10	18	1.0	-	194
Importers	50	45	17,707	14,816	2,087	11.8	8.1	463	869	4.9	18	1,798
Limited function wholesalers	81	40	9,796	12,826	1,018	10.4	8.6	409	561	5.7	11	298
Manufacturers' sales branches	650	667	409,815	789,045	50,048	12.2	8.0	11,535	20,653	5.0	289	23,129
With stocks	398	-	285,799	-	41,146	14.4	-	9,574	16,606	5.8	207	23,079
Without stocks	252	-	124,016	-	8,902	7.2	-	1,961	4,047	3.3	82	50
Agents and brokers	470	825	183,695	425,938	6,900	3.8	4.3	1,679	3,299	1.8	94	1,624
Brokers	98	140	51,524	133,244	898	1.7	1.3	219	415	.8	8	152
Commission merchants	141	233	39,128	76,033	2,617	6.7	5.8	601	1,107	2.8	50	928
Export and import agents	4	3	250	(X)	38	15.2	(X)	5	8	3.2	-	83
Manufacturers' agents	173	292	25,875	72,186	1,273	4.9	6.4	352	651	2.5	32	287
Selling agents	55	146	60,526	125,645	1,513	2.5	5.4	348	824	1.4	4	88
Other agents	9	11	2,392	(X)	561	8.8	(X)	154	294	4.6	2	36
All other types	47	42	84,089	90,879	9,438	11.2	8.8	2,262	3,193	3.8	43	3,268
Bulk tank stations	29	24	39,396	29,328	7,794	19.8	17.3	1,809	2,556	6.5	16	1,317
Chain store warehouses	10	15	38,469	59,206	1,512	3.9	4.7	411	562	1.5	24	1,901
Assemblers and country buyers	3	-	33	-	12	36.4	-	7	8	24.2	1	-
Cooperative marketing associations	5	-	6,191	-	120	1.9	-	35	67	1.1	2	50
Other types	-	3	-	2,345	-	-	7.5	-	-	-	-	-
PITTSBURGH	1,370	1,849	569,721	1,484,500	51,545	9.0	7.7	14,732	23,992	4.2	769	29,136
Wholesalers proper	799	1,046	155,715	467,417	24,836	15.9	13.6	8,211	11,814	7.6	376	20,354
Wholesale merchants	744	992	143,653	442,042	22,220	15.5	14.0	7,282	10,446	7.3	368	19,940
Exporters	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Importers	10	6	(X)	2,436	(X)	(X)	14.9	(X)	(X)	(X)	(X)	(X)
Limited function wholesalers	44	48	10,646	22,939	2,435	22.9	10.6	886	1,297	12.2	5	151

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF PENNSYLVANIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
PITTSBURGH (continued)												
Manufacturers' sales branches	380	433	$305,500	$790,446	$19,949	6.5	4.7	4,872	$9,374	3.1	$310	$6,706
With stocks	220	-	102,975	-	14,754	14.3	-	3,594	6,409	6.2	163	6,706
Without stocks	160	-	202,525	-	5,195	2.6	-	1,278	2,965	1.5	147	-
Agents and brokers	165	345	60,963	156,839	2,953	4.8	4.9	713	1,506	2.5	70	492
Brokers	37	77	16,027	56,010	496	3.1	2.8	106	248	1.5	3	47
Commission merchants	20	39	16,466	30,333	681	4.1	3.8	193	332	2.0	17	111
Manufacturers' agents	88	141	6,198	21,534	634	10.2	11.3	195	314	5.1	22	319
Selling agents	20	82	22,272	37,672	1,142	5.1	6.1	219	612	2.7	28	15
Other agents	-	6	-	11,290	-	-	-	-	-	-	-	-
All other types	26	25	47,543	69,798	3,807	8.0	7.2	936	1,298	2.7	13	1,584
Bulk tank stations	13	14	6,822	10,282	1,679	24.6	21.1	418	509	7.5	11	471
Chain store warehouses	8	8	37,380	51,456	2,058	5.5	5.5	496	752	2.0	2	1,098
Assemblers and country buyers	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Cooperative marketing associations	4	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Other types	-	3	-	8,060	-	-	-	-	-	-	-	-
ERIE	146	159	13,824	31,947	2,372	17.2	13.3	832	1,053	7.6	35	1,875
Wholesalers proper	95	115	7,916	19,565	1,497	18.9	16.6	585	707	8.9	27	1,538
Manufacturers' sales branches	26	25	3,207	7,634	464	14.5	10.1	162	236	7.4	6	263
Agents and brokers	7	13	1,523	4,074	37	2.4	2.3	12	19	1.2	2	1
All other types	18	6	1,178	674	374	31.7	23.0	73	91	7.7	-	73
READING	177	203	32,950	56,148	3,971	12.1	10.9	1,283	1,951	5.9	74	2,393
Wholesalers proper	140	158	25,394	37,388	3,081	12.1	12.0	1,013	1,563	6.2	73	2,183
Manufacturers' sales branches	21	18	3,213	9,009	439	13.7	8.2	150	229	7.1	1	122
Agents and brokers	8	18	2,527	6,061	39	1.5	4.0	14	14	.6	-	15
All other types	8	9	1,816	3,690	412	22.7	17.8	106	145	8.0	-	73
SCRANTON	247	279	63,116	111,866	6,347	10.1	10.6	2,178	3,137	5.0	77	4,527
Wholesalers proper	183	212	22,434	58,127	3,815	17.0	15.1	1,401	1,962	8.7	49	3,288
Manufacturers' sales branches	37	30	10,337	16,216	1,168	11.3	10.9	426	691	6.7	23	713
Agents and brokers	13	26	5,957	8,379	195	3.3	6.5	60	92	1.5	-	41
All other types	14	11	24,388	29,144	1,169	4.8	2.7	291	392	1.6	5	485

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF PENNSYLVANIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
	THE STATE									
Total	9,705	6,012	78	391	975	486	171	177	312	1,103
Amusement and sporting goods	97	73	2	2	9	11	-	-	-	-
Cameras and motion picture eqp't. & supplies	6	5	-	1	-	-	-	-	-	-
Moving picture films	22	5	-	-	9	8	-	-	-	-
Sporting goods (general line)	15	15	-	-	-	-	-	-	-	-
Toys, novelties, and fireworks	33	29	2	1	-	1	-	-	-	-
All other	21	19	-	-	-	2	-	-	-	-
Automotive products	458	371	1	1	74	1	1	-	5	4
Automobiles and other motor vehicles	64	32	-	-	29	-	-	-	2	1
Automotive eqp't., accessories and parts	316	295	1	1	11	1	1	-	3	3
Tires and tubes	78	44	-	-	34	-	-	-	-	-
Chemicals	177	75	5	-	70	19	1	-	4	3
Dyestuffs	13	6	4	-	2	1	-	-	-	-
Explosives	12	-	-	-	12	-	-	-	-	-
Industrial chemicals	24	4	1	-	15	2	-	-	2	-
Naval stores	3	-	-	-	-	1	-	-	1	1
Paints and varnishes	86	50	-	-	27	9	-	-	-	-
All other	39	15	-	-	14	6	1	-	1	2
Clothing and furnishings	300	249	2	2	17	7	-	3	13	7
Clothing and furnishings (general line)	17	13	1	-	1	-	-	-	1	1
Clothing, men's and boys'	28	22	-	1	3	-	-	-	2	-
Clothing, women's and children's	31	25	-	-	3	1	-	-	2	-
Furnishings (general line)	14	11	-	-	-	2	-	-	-	1
Furnishings, men's and boys'	72	62	-	-	5	3	-	-	2	-
Furnishings, women's and children's	15	14	-	-	-	-	-	-	1	-
Hosiery	44	34	-	1	3	-	-	1	3	2
Millinery and millinery supplies	14	13	-	-	-	1	-	-	-	-
Shoes and other footwear	65	55	1	-	2	-	-	2	2	3
Coal	132	52	-	22	4	9	16	2	6	21
Drugs and drug sundries	87	70	-	-	10	1	-	1	5	-
Drugs (general line)	24	24	-	-	-	-	-	-	-	-
Drugs (specialty lines)	16	11	-	-	4	-	-	-	1	-
Patent medicines	11	11	-	-	-	-	-	-	-	-
Toilet articles and preparations	13	7	-	-	5	-	-	-	1	-
All other	23	17	-	-	1	1	-	1	3	-
Dry goods	255	195	7	2	13	11	2	5	6	14
Dry goods (general line)	61	54	1	1	-	-	-	-	-	5
Knit goods	36	30	-	1	-	-	-	1	2	2
Notions	44	32	1	-	5	3	-	2	1	-
Piece goods	90	59	4	-	6	7	2	2	3	7
All other	24	20	1	-	2	1	-	-	-	-

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
	PHILADELPHIA									
Total	3,418	2,103	60	81	398	252	88	141	173	122
Amusement and sporting goods	46	33	2	1	4	6	-	-	-	-
Cameras and motion picture eqp't. & supplies	3	2	-	1	-	-	-	-	-	-
Moving picture films	13	5	-	-	4	4	-	-	-	-
Sporting goods (general line)	5	5	-	-	-	-	-	-	-	-
Toys, novelties, and fireworks	12	9	2	-	-	1	-	-	-	-
All other	13	12	-	-	-	1	-	-	-	-
Automotive products	125	93	1	-	29	-	-	-	-	2
Automobiles and other motor vehicles	19	6	-	-	12	-	-	-	-	1
Automotive eqp't., accessories and parts	77	68	1	-	7	-	-	-	-	1
Tires and tubes	29	19	-	-	10	-	-	-	-	-
Chemicals	98	40	5	-	34	13	-	-	3	3
Dyestuffs	13	6	4	-	2	1	-	-	-	-
Explosives	1	-	-	-	1	-	-	-	-	-
Industrial chemicals	15	2	1	-	9	1	-	-	2	-
Naval stores	3	-	-	-	-	1	-	-	1	1
Paints and varnishes	41	24	-	-	12	5	-	-	-	-
All other	25	8	-	-	10	5	-	-	-	2
Clothing and furnishings	198	156	2	2	13	6	-	2	12	5
Clothing and furnishings (general line)	12	8	1	-	1	-	-	-	1	1
Clothing, men's and boys'	16	10	-	1	3	-	-	-	2	-
Clothing, women's and children's	16	11	-	-	2	1	-	-	2	-
Furnishings (general line)	8	5	-	-	-	2	-	-	-	1
Furnishings, men's and boys'	43	34	-	-	5	2	-	-	2	-
Furnishings, women's and children's	14	13	-	-	-	-	-	-	1	-
Hosiery	35	28	-	1	1	-	-	-	3	2
Millinery and millinery supplies	9	8	-	-	-	1	-	-	-	-
Shoes and other footwear	45	39	1	-	1	-	-	2	1	1
Coal	64	17	-	15	1	7	9	1	5	9
Drugs and drug sundries	38	27	-	-	6	1	-	-	4	-
Drugs (general line)	5	5	-	-	-	-	-	-	-	-
Drugs (specialty lines)	7	3	-	-	3	-	-	-	1	-
Patent medicines	5	5	-	-	-	-	-	-	-	-
Toilet articles and preparations	9	6	-	-	2	-	-	-	1	-
All other	12	8	-	-	1	1	-	-	2	-
Dry goods	194	138	7	1	12	10	2	4	6	14
Dry goods (general line)	29	23	1	-	-	-	-	-	-	5
Knit goods	28	23	-	1	-	-	-	-	2	2
Notions	31	20	1	-	5	2	-	2	1	-
Piece goods	83	53	4	-	5	7	2	2	3	7
All other	23	19	1	-	2	1	-	-	-	-

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
	PITTSBURGH							
Total	1,370	744	220	160	37	20	58	101
Amusement and sporting goods	27	16	5	5	-	-	-	1
Cameras and motion picture eqp't. & supplies	1	1	-	-	-	-	-	-
Moving picture films	9	-	5	4	-	-	-	-
Sporting goods (general line)	3	3	-	-	-	-	-	-
Toys, novelties, and fireworks	9	8	-	-	-	-	-	1
All other	5	4	-	1	-	-	-	-
Automotive products	54	36	13	1	-	-	3	1
Automobiles and other motor vehicles	11	5	5	-	-	-	1	-
Automotive eqp't., accessories and parts	32	25	3	1	-	-	2	1
Tires and tubes	11	6	5	-	-	-	-	-
Chemicals	34	10	17	5	1	-	1	-
Dyestuffs	-	-	-	-	-	-	-	-
Explosives	2	-	2	-	-	-	-	-
Industrial chemicals	6	1	4	1	-	-	-	-
Naval stores	-	-	-	-	-	-	-	-
Paints and varnishes	17	6	8	3	-	-	-	-
All other	9	3	3	1	1	-	1	-
Clothing and furnishings	58	57	-	-	-	-	1	-
Clothing and furnishings (general line)	2	2	-	-	-	-	-	-
Clothing, men's and boys'	9	9	-	-	-	-	-	-
Clothing, women's and children's	9	9	-	-	-	-	-	-
Furnishings (general line)	5	5	-	-	-	-	-	-
Furnishings, men's and boys'	17	17	-	-	-	-	-	-
Furnishings, women's and children's	-	-	-	-	-	-	-	-
Hosiery	4	4	-	-	-	-	-	-
Millinery and millinery supplies	4	4	-	-	-	-	-	-
Shoes and other footwear	8	7	-	-	-	-	1	-
Coal	23	7	2	2	2	-	-	10
Drugs and drug sundries	12	10	2	-	-	-	-	-
Drugs (general line)	4	4	-	-	-	-	-	-
Drugs (specialty lines)	4	3	1	-	-	-	-	-
Patent medicines	2	2	-	-	-	-	-	-
Toilet articles and preparations	2	1	1	-	-	-	-	-
All other	-	-	-	-	-	-	-	-
Dry goods	29	16	1	1	-	1	-	1
Dry goods (general line)	9	8	-	-	-	-	-	1
Knit goods	3	2	-	-	-	1	-	-
Notions	3	2	-	1	-	-	-	-
Piece goods	4	3	1	-	-	-	-	-
All other	1	1	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF PENNSYLVANIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	THE STATE									
Electrical goods	279	170	-	4	32	36	-	5	29	3
Electrical appliances, eqp't. and supplies	229	130	-	1	31	35	-	5	25	2
Radios and radio equipment	34	25	-	3	1	1	-	-	3	1
Refrigerators	16	15	-	-	-	-	-	-	1	-
Farm products-raw materials	224	80	10	-	-	-	15	7	-	112
Cotton	3	2	1	-	-	-	-	-	-	-
Grain	23	12	-	-	-	-	-	1	-	10
Hides, skins, and furs (raw)	44	16	-	-	-	-	-	1	-	27
Horses and mules	10	2	-	-	-	-	-	-	-	8
Livestock	69	5	-	-	-	-	12	2	-	50
Silk (raw)	-	-	-	-	-	-	-	-	-	-
Tobacco (leaf)	31	18	2	-	-	-	-	-	-	11
Wool and mohair	39	24	6	-	-	-	2	3	-	4
All other	5	1	1	-	-	-	1	-	-	2
Farm products-consumer goods	1,080	750	2	35	26	7	32	115	-	113
Dairy products (general line)	88	63	-	11	3	-	2	-	-	9
Butter	10	5	-	-	-	-	-	1	-	4
Cheese	10	6	-	1	3	-	-	-	-	-
Milk and cream	60	33	-	3	-	1	-	-	-	23
All other dairy products	52	24	-	2	19	5	-	-	-	2
Poultry and poultry products	117	59	-	3	-	-	1	21	-	33
Dairy and poultry products	117	96	-	3	1	1	-	7	-	9
Fruits and vegetables (fresh)	611	456	2	11	-	-	29	85	-	28
All other	15	8	-	1	-	-	-	1	-	5
Farm supplies	129	108	-	1	6	3	7	2	1	1
Feed	89	79	-	1	3	-	4	1	1	-
Fertilizer	15	8	-	-	3	1	3	-	-	-
Seeds	13	13	-	-	-	-	-	-	-	-
All other	12	8	-	-	-	2	-	1	-	1
Furniture and house furnishings	210	130	5	1	30	12	2	4	20	6
China, glassware and crockery	24	11	2	-	2	4	1	2	2	-
Floor coverings	40	21	-	-	6	6	-	1	4	2
Furniture	55	31	-	1	11	1	-	1	9	1
House furnishings (except as specified)	83	60	3	-	11	1	1	-	4	3
Musical instruments and sheet music	8	7	-	-	-	-	-	-	1	-
General merchandise	6	4	-	-	-	-	-	-	1	1
Groceries and foods (except farm products)	1,749	1,200	25	122	255	26	62	3	22	25
Groceries (general line)	271	230	1	28	-	-	1	-	-	11
Confectionery and soft drinks	408	365	-	27	3	3	-	-	1	4
Fish and sea foods	59	55	-	-	1	-	-	1	-	2
Meats and meat products	289	188	-	10	83	1	3	-	-	4
Other food and grocery specialties	722	371	24	57	162	22	56	2	21	4

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	PHILADELPHIA									
Electrical goods	126	71	-	1	16	14	-	4	18	2
Electrical appliances, eqp't. and supplies	104	56	-	-	15	13	-	4	15	1
Radios and radio equipment	14	7	-	1	1	1	-	-	3	1
Refrigerators	8	8	-	-	-	-	-	-	-	-
Farm products-raw materials	60	37	10	-	-	-	2	4	-	7
Cotton	3	2	1	-	-	-	-	-	-	-
Grain	3	3	-	-	-	-	-	-	-	-
Hides, skins, and furs (raw)	7	4	-	-	-	-	-	1	-	2
Horses and mules	2	1	-	-	-	-	-	-	-	1
Livestock	-	-	-	-	-	-	-	-	-	-
Silk (raw)	-	-	-	-	-	-	-	-	-	-
Tobacco (leaf)	4	2	2	-	-	-	-	-	-	-
Wool and mohair	37	24	6	-	-	-	1	3	-	3
All other	4	1	1	-	-	-	1	-	-	1
Farm products-consumer goods	383	249	1	1	5	1	18	98	-	10
Dairy products (general line)	7	6	-	-	-	-	1	-	-	-
Butter	3	2	-	-	-	-	-	1	-	-
Cheese	4	2	-	-	2	-	-	-	-	-
Milk and cream	3	2	-	-	-	-	-	-	-	1
All other dairy products	7	4	-	-	3	-	-	-	-	-
Poultry and poultry products	41	19	-	-	-	-	1	20	-	1
Dairy and poultry products	65	57	-	-	-	1	-	5	-	2
Fruits and vegetables (fresh)	249	155	1	1	-	-	16	71	-	5
All other	4	2	-	-	-	-	-	1	-	1
Farm supplies	18	13	-	-	2	-	3	-	-	-
Feed	5	4	-	-	-	-	1	-	-	-
Fertilizer	6	2	-	-	2	-	2	-	-	-
Seeds	5	5	-	-	-	-	-	-	-	-
All other	2	2	-	-	-	-	-	-	-	-
Furniture and house furnishings	136	90	4	-	15	7	1	3	11	4
China, glassware and crockery	16	8	2	-	-	2	-	2	2	-
Floor coverings	28	15	-	-	4	4	-	1	3	1
Furniture	34	24	-	-	5	1	-	-	3	1
House furnishings (except as specified)	49	37	2	-	6	-	1	-	2	1
Musical instruments and sheet music	8	6	-	-	-	-	-	-	1	1
General merchandise	3	1	-	-	-	-	-	-	1	1
Groceries and foods (except farm products)	466	298	12	33	50	16	36	2	3	8
Groceries (general line)	37	35	-	-	-	-	-	-	-	2
Confectionery and soft drinks	78	58	-	1	13	1	3	-	-	2
Fish and sea foods	30	27	-	-	1	-	-	1	-	1
Meats and meat products	77	68	-	1	4	2	-	-	-	2
Other food and grocery specialties	244	110	12	33	32	13	33	1	9	1

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	PITTSBURG							
Electrical goods	62	22	15	13	-	1	10	1
Electrical appliances, eqp't. and supplies	56	17	15	13	-	1	10	-
Radios and radio equipment	3	2	-	-	-	-	-	1
Refrigerators	3	3	-	-	-	-	-	-
Farm products-raw materials	6	3	-	-	--	2	-	1
Cotton	-	-	-	-	-	-	-	-
Grain	3	2	-	-	-	1	-	-
Hides, skins, and furs (raw)	-	-	-	-	-	-	-	-
Horses and mules	1	1	-	-	-	-	-	-
Livestock	2	-	-	-	-	1	-	1
Silk (raw)	-	-	-	-	-	-	-	-
Tobacco (leaf)	-	-	-	-	-	-	-	-
Wool and mohair	-	-	-	-	-	-	-	-
All other	-	-	-	-	-	-	-	-
Farm products-consumer goods	135	97	1	-	9	12	-	16
Dairy products (general line)	3	1	-	-	-	-	-	2
Butter	-	-	-	-	-	-	-	-
Cheese	3	1	1	-	-	-	-	1
Milk and cream	2	1	-	-	-	-	-	1
All other dairy products	2	1	-	-	-	-	-	1
Poultry and poultry products	14	11	-	-	-	-	-	3
Dairy and poultry products	10	9	-	-	-	-	-	1
Fruits and vegetables (fresh)	100	72	-	-	9	12	-	7
All other	1	1	-	-	-	-	-	-
Farm supplies	10	7	-	1	1	-	-	1
Feed	6	4	-	-	1	-	-	1
Fertilizer	-	-	-	-	-	-	-	-
Seeds	3	3	-	-	-	-	-	-
All other	1	-	-	1	-	-	-	-
Furniture and house furnishings	32	14	6	5	1	1	4	1
China, glassware and crockery	3	-	-	2	1	-	-	-
Floor coverings	9	3	1	2	-	1	1	1
Furniture	6	2	2	-	-	-	2	-
House furnishings (except as specified)	13	8	3	1	-	-	1	-
Musical instruments and sheet music	1	1	-	-	-	-	-	-
General merchandise	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	196	111	38	8	13	1	7	20
Groceries (general line)	32	25	-	-	-	-	-	7
Confectionery and soft drinks	21	11	8	-	-	-	-	2
Fish and sea foods	9	8	-	-	-	-	-	1
Meats and meat products	23	21	-	-	-	-	1	1
Other food and grocery specialties	113	46	30	8	13	1	6	9

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF PENNSYLVANIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
	THE STATE										PHILADELPHIA										PITTSBURG							
Hardware	121	104	-	1	10	2	-	-	4	-	42	33	-	-	5	1	-	-	3	-	15	12	2	-	-	-	1	-
Hardware (general line)	65	64	-	1	-	-	-	-	-	-	8	8	-	-	-	-	-	-	-	-	9	9	-	-	-	-	-	-
Hardware (specialty lines)	56	40	-	-	10	2	-	-	4	-	34	25	-	-	5	1	-	-	3	-	6	3	2	-	-	-	1	-
Jewelry and optical goods	130	105	2	-	18	4	1	-	-	-	73	62	-	-	8	2	1	-	-	-	27	22	2	1	-	-	-	2
Jewelry (general line)	58	54	-	-	3	-	1	-	-	-	38	34	-	-	3	-	1	-	-	-	12	12	-	-	-	-	-	-
Clocks and watches	6	5	1	-	-	-	-	-	-	-	4	4	-	-	-	-	-	-	-	-	2	1	-	-	-	-	-	1
Diamonds and other precious stones	12	11	1	-	-	-	-	-	-	-	7	7	-	-	-	-	-	-	-	-	4	3	-	-	-	-	-	1
Other jewelry specialties	28	19	-	-	6	3	-	-	-	-	15	12	-	-	2	1	-	-	-	-	6	4	1	1	-	-	-	-
Optical goods	26	16	-	-	9	1	-	-	-	-	9	5	-	-	3	1	-	-	-	-	3	2	1	-	-	-	-	-
Lumber and building materials (other than metal)	288	160	2	25	36	25	7	7	17	9	101	52	2	6	14	10	3	2	6	6	54	15	12	10	2	2	3	10
Lumber and millwork	102	56	1	22	3	2	4	6	2	5	38	22	1	5	1	1	2	2	1	3	23	8	2	-	1	2	1	9
Asbestos products	11	3	-	-	3	5	-	-	-	-	5	3	-	-	1	1	-	-	-	-	4	-	1	3	-	-	-	-
Brick and tile	24	6	1	1	5	4	1	-	3	3	11	1	1	1	4	1	-	-	1	2	4	-	1	1	-	-	1	1
Cement	22	11	-	-	4	4	-	-	3	-	10	4	-	-	1	4	-	-	1	-	2	1	1	-	-	-	-	-
Glass	23	13	-	-	7	2	-	-	1	-	10	8	-	-	1	1	-	-	-	-	5	1	2	1	-	-	1	-
All other	107	71	-	3	14	8	2	1	8	1	27	14	-	-	6	2	1	-	3	1	16	5	5	5	1	-	-	-
Machinery, eqp't. and supplies (except e electrical)	851	396	2	1	225	122	4	1	96	4	401	181	2	1	101	67	1	1	45	2	224	66	69	46	3	-	38	2
Commercial machinery, eqp't. & supplies	146	58	-	-	52	21	-	-	13	2	54	24	-	-	15	10	-	-	4	1	31	7	16	7	-	-	-	1
Office eqp't. and supplies (except furniture)	75	10	-	-	43	16	-	-	5	1	24	4	-	-	11	7	-	-	2	-	19	1	12	5	-	-	-	1
Store equipment and supplies	15	8	-	-	3	-	-	-	4	-	5	3	-	-	1	-	-	-	1	-	3	1	2	-	-	-	-	-
All other	56	40	-	-	6	5	-	-	4	1	25	17	-	-	3	3	-	-	1	1	9	5	2	2	-	-	-	-
Construction machinery, eqp't. & supplies	41	5	-	-	14	15	-	-	7	-	18	1	-	-	7	7	-	-	3	-	15	2	3	7	-	-	3	-
Construction machinery	6	-	-	-	1	4	-	-	1	-	3	-	-	-	1	2	-	-	-	-	3	-	-	2	-	-	1	-
Road machinery and equipment	8	1	-	-	3	3	-	-	1	-	2	-	-	-	-	2	-	-	-	-	3	-	1	1	-	-	1	-
All other	27	4	-	-	10	8	-	-	5	-	13	1	-	-	6	3	-	-	3	-	9	2	2	4	-	-	1	-
Farm and dairy machinery and equipment	26	11	-	-	12	1	-	-	2	-	7	4	-	-	1	1	-	-	1	-	5	2	2	-	-	-	1	-
Industrial machinery, eqp't. & supplies	416	174	1	-	104	71	3	1	60	2	206	79	1	-	51	43	-	1	39	1	129	34	37	25	3	-	29	1
Bottles and bottling equipment	21	15	-	-	4	1	-	-	1	-	14	11	-	-	2	1	-	-	-	-	5	3	1	-	-	-	1	-
Machine tools	13	6	-	-	-	4	-	-	3	-	8	3	-	-	-	3	-	-	2	-	4	2	-	1	-	-	1	-
Mechanical rubber goods	17	6	-	-	6	4	-	-	1	-	10	4	-	-	4	2	-	-	-	-	7	2	2	2	-	-	1	-
Mill and mine supplies	86	63	-	-	16	2	2	-	3	-	11	8	-	-	-	2	-	-	1	-	22	12	6	-	2	-	2	-
All other	279	84	1	-	78	60	1	1	52	2	163	53	1	-	45	35	-	1	27	1	91	15	28	22	1	-	24	1
Professional equipment and supplies	78	51	1	1	20	3	-	-	2	-	44	25	1	1	13	3	-	-	1	-	14	7	7	-	-	-	-	-
Dental equipment and supplies	18	12	-	-	5	-	-	-	1	-	8	3	-	-	4	-	-	-	1	-	2	1	1	-	-	-	-	-
Surgical, medical and hospital equipment and supplies	21	14	-	-	7	-	-	-	-	-	12	8	-	-	4	-	-	-	-	-	5	2	3	-	-	-	-	-
All other	39	25	1	1	8	3	-	-	1	-	24	14	1	1	5	3	-	-	-	-	7	4	3	-	-	-	-	-
Service equipment and supplies	116	86	-	-	20	2	-	-	8	-	58	41	-	-	13	-	-	-	4	-	22	13	4	2	-	-	3	-
Barber and beauty parlor	50	47	-	-	2	1	-	-	-	-	19	18	-	-	1	-	-	-	-	-	8	6	1	1	-	-	-	-
Laundry	8	3	-	-	5	-	-	-	-	-	4	1	-	-	3	-	-	-	-	-	4	2	2	-	-	-	-	-
All other	58	36	-	-	13	1		-	8	-	35	22	-	-	9	-	-	-	4	-	10	5	1	1	-	-	3	-

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF PENNSYLVANIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
	THE STATE										PHILADELPHIA										PITTSBURG							
Transportation equipment and supplies	28	11	-	-	3	9	1	-	4	-	14	7	-	—	1	3	1	-	2	-	8	1	-	5	-	-	2	-
Railroad equipment and supplies	16	3	-	-	3	8	-	-	2	-	6	2	-	-	1	2	-	-	1	-	6	-	-	5	-	-	1	-
All other	12	8	-	-	-	1	1	-	2	-	8	5	-	-	-	1	1	-	1	-	2	1	-	-	-	-	1	-
Metals (except scrap)	215	59	2	1	40	80	3	-	21	9	109	31	2	1	19	35	1	-	16	4	68	14	13	32	2	-	5	2
Copper	1	-	-	-	-	1	-	-	-	-	1	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Iron and steel	151	30	2	-	27	71	2	-	12	7	73	16	2	-	12	30	1	-	8	4	49	5	9	29	1	-	4	1
Sheet metal products	15	11	-	-	2	-	-	-	2	-	7	5	-	-	1	-	-	-	1	-	5	4	-	-	-	-	1	-
Other metal and metal works	48	18	-	1	11	8	1	-	7	2	28	10	-	1	6	4	-	-	7	-	14	5	4	3	1	-	-	1
Paper and its products	227	185	1	4	10	17	-	1	8	1	115	90	1	3	7	10	-	1	2	1	37	23	3	5	-	-	6	-
Paper and its products (general line)	46	43	-	-	1	2	-	-	-	-	18	17	-	-	-	1	-	-	-	-	8	6	1	1	-	-	-	-
Paper and its products (specialty lines)	101	71	1	-	7	12	-	1	8	1	56	38	1	-	6	7	-	1	2	1	18	8	1	3	-	-	6	-
Stationery and stationery supplies	33	26	-	2	2	3	—	-	-	-	15	11	-	1	1	2	-	-	-	-	4	2	1	1	-	-	-	-
Wall paper	47	45	-	2	-	-	-	-	-	-	26	24	-	2	-	-	-	-	-	-	7	7	-	-	-	-	-	-
Petroleum and its products	845	82	-	9	2	3	2	-	1	746	50	14	-	1	2	3	-	-	1	29	22	7	-	-	-	-	-	15
Plumbing and heating equipment & supplies	218	140	-	-	37	13	1	-	26	1	94	53	-	-	18	5	-	-	17	1	38	12	12	5	1	-	6	-
Heating eqp't. (general line)	27	8	-	-	9	6	-	-	4	-	11	3	-	-	5	1	-	-	2	-	10	3	2	4	-	-	1	-
Pipes, valves and fittings	7	5	-	-	1	-	-	-	1	-	5	3	-	-	1	-	-	-	1	-	-	-	-	-	-	-	-	-
Plumbing and heating eqp't. (general line)	95	80	-	-	11	-	-	-	4	-	28	22	-	-	3	-	-	-	3	-	12	7	4	-	-	-	1	-
Stoves and ranges	6	5	-	-	1	-	-	-	-	-	3	2	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	83	42	-	-	15	7	1	-	17	1	47	23	-	-	8	4	-	-	11	1	14	2	6	1	1	-	4	-
Tobacco and its products	216	169	1	25	10	7	-	-	1	3	71	59	1	2	6	1	-	-	1	1	16	10	1	1	-	-	-	4
Waste materials	335	327	-	4	-	-	4	-	-	-	113	110	-	1	-	-	2	-	-	-	33	30	-	-	2	-	-	1
Iron and steel scrap	74	69	-	4	-	-	1	-	-	-	16	14	-	1	-	-	1	-	-	-	7	6	-	-	-	-	-	1
Junk and scrap (general line)	192	190	-	-	-	-	2	-	-	-	50	50	-	-	-	-	-	-	—	-	19	17	-	-	2	-	-	-
Waste paper, rags and rubber	69	68	-	-	-	-	1	-	-	-	47	46	-	-	-	-	1	-	-	-	7	7	-	-	-	-	-	-
All other products	1,076	749	9	129	41	70	11	21	26	20	295	155	8	10	31	37	9	19	13	13	167	127	6	19	-	-	3	12
Bags and bagging	11	10	-	-	1	-	-	-	-	-	7	6	-	-	1	-	-	-	-	-	3	3	—	-	-	-	-	-
Beer	593	466	-	116	1	1	1	1	5	2	39	30	-	8	-	-	1	-	-	-	92	84	-	-	-	-	-	8
Books and periodicals	11	7	-	-	2	1	-	1	-	-	10	7	-	-	1	1	-	1	-	-	1	-	1	-	-	-	-	-
Cordage and twine	7	6	-	-	1	-	-	-	-	-	4	3	-	-	1	-	-	-	-	-	2	2	-	-	-	-	-	-
Flowers and nursery stock	25	17	-	-	-	-	-	8	-	-	13	5	-	-	-	-	-	8	-	-	3	3	-	-	-	-	-	-
Forest products (except lumber)	31	21	1	2	4	1	-	1	1	-	22	15	1	1	3	-	-	1	1	-	5	4	-	1	-	-	-	-
Leather	23	13	-	-	1	3	-	1	3	2	16	7	-	-	1	2	-	1	3	2	1	-	-	1	-	-	-	-
Leather goods	82	67	1	-	9	1	1	-	2	1	42	31	1	-	6	1	1	-	1	1	18	14	3	-	-	-	1	-
Newspapers and magazines	51	37	-	5	1	3	-	-	4	1	7	5	-	-	1	1	-	-	-	-	3	2	-	1	-	-	-	-
Oils and greases (animal and vegetable)	10	1	2	-	4	-	-	-	2	1	7	-	2	-	3	-	-	-	1	1	3	1	1	-	-	-	1	-
Rubber, crude	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	--	-	-	-	-
Rubber goods (general line)	8	4	-	-	2	-	-	-	-	2	2	1	-	-	1	-	-	-	-	-	4	2	1	-	-	-	-	1
Wines and spiritous liquors	27	20	-	3	1	-	2	-	-	1	7	3	-	-	1	-	2	—	-	1	7	6	-	-	-	-	-	1
Yarn	46	14	-	1	3	3	7	9	4	5	42	12	-	1	3	3	5	8	4	6	-	-	-	-	-	-	-	-
Miscellaneous kinds of business	151	66	5	2	11	57	-	-	5	5	77	30	4	-	9	29	-	-	3	2	25	6	-	16	-	-	1	2

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF PENNSYLVANIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	THE STATE	PHILADELPHIA	PITTSBURG
Exporters	8	7	1
Automotive equipment, accessories & parts	1	-	1
Naval stores	1	1	-
Clothing and furnishings (general line)	1	1	-
Dry goods (general line)	1	1	-
Knit goods	1	1	-
Wool and mohair	1	1	-
Other farm products-raw materials	1	1	-
Leather	1	1	-
Importers	-	-	10
Fruits and vegetables (fresh)	-	-	1
Other food and grocery specialties	-	-	6
Clocks and watches	-	-	1
Diamonds and other precious stones	-	-	1
Miscellaneous kinds of business	-	-	1
Limited function wholesalers	-	-	44
Toys, novelties, and fireworks	-	-	1
Coal	-	-	4
Dry goods (general line)	-	-	1
Radios and radio equipment	-	-	1
Dairy products (general line)	-	-	2
Cheese	-	-	1
Milk and cream	-	-	1
All other dairy products	-	-	1
Fruits and vegetables (fresh)	-	-	4
Feed	-	-	1
Groceries (general line)	-	-	3
Confectionery and soft drinks	-	-	1
Meats and meat products	-	-	1
Other food and grocery specialties	-	-	3
Lumber and millwork	-	-	7
Tobacco and its products (except leaf)	-	-	2
Iron and steel scrap	-	-	1
Beer	-	-	8
Wines and spiritous liquors	-	-	1
Export agents	-	-	-
Radios and radio equipment	1	1	-
Import agents	3	3	-
Oils and greases (animal and vegetable)	1	1	-
Wines and spiritous liquors	1	1	-
Miscellaneous kinds of business	1	1	-
Selling agents	91	55	20
Other chemicals	2	2	-
Furnishings (general line)	1	1	-
Hosiery	2	2	-
Selling agents (continued)			
Shoes and other footwear	1	1	-
Coal	21	9	6
Dry goods (general line)	2	2	-
Knit goods	1	1	-
Piece goods	7	7	-
Electrical appliances, eqp't. & supplies	1	-	-
Hides, skins, and furs (raw)	1	1	-
Wool and mohair	2	2	-
Poultry and poultry products	1	-	1
Floor coverings	2	1	1
Furniture	1	1	-
House furnishings (except as specified)	1	1	-
Confectionery and soft drinks	2	1	-
Fish and sea foods	1	-	1
Other food and grocery specialties	3	1	-
Lumber and millwork	5	3	2
Brick and tile	3	2	1
Other lumber and building materials	1	1	-
Office equipment and supplies	1	-	1
Other commercial machinery, eqp't. and supplies	1	1	-
Other industrial machinery, eqp't. and supplies	2	1	1
Iron and steel	7	4	1
Other metal and metal works	2	-	1
Paper and its products (specialty lines)	1	1	-
Petroleum and its products	2	-	2
Other plumbing and heating equipment	1	1	-
Beer	2	-	-
Leather	1	1	-
Leather goods	1	1	-
Newspapers and magazines	1	-	-
Rubber goods (general line)	2	1	1
Yarn	5	5	-
Miscellaneous kinds of business	1	-	1
Other agents	15	9	-
Automobiles and other motor vehicles	1	1	-
Dry goods (general line)	2	2	-
Horses and mules	1	1	-
Livestock	2	-	-
Other farm products-raw materials	1	-	-
Fruits and vegetables (fresh)	3	2	-
House furnishings (except as specified)	2	1	-
General merchandise	1	1	-
Miscellaneous kinds of business	2	1	-
Bulk tank stations (petroleum)	743	29	13
Chain store warehouses	31	10	8
Automotive equipment, accessories & parts	2	1	-
Shoes and other footwear	2	-	-
Electrical appliances, eqp't. & supplies	1	1	-
Fruits and vegetables (fresh)	2	-	1
Other farm products-consumer goods	2	1	-
Groceries (general line)	12	2	4
Confectionery and soft drinks	1	1	-
Fish and sea foods	1	1	-
Meats and meat products	3	2	1
Other food and grocery specialties	1	-	-
Petroleum and its products	1	-	-
Tobacco and its products (except leaf)	3	1	2
Assemblers and country buyers	171	3	1
Grain	1	-	-
Hides, skins, and furs (raw)	26	1	-
Horses and mules	7	-	-
Livestock	47	-	-
Tobacco (leaf)	11	-	-
Wool and mohair	1	-	-
Dairy products (general line)	2	-	-
Butter	1	-	-
Milk and cream	20	-	-
Poultry and poultry products	28	-	-
Dairy and poultry products	5	2	1
Fruits and vegetables (fresh)	17	-	-
Other farm products-consumer goods	3	-	-
Meats and meat products	1	-	-
Miscellaneous kinds of business	1	-	-
Cooperative marketing associations	27	5	4
Livestock	1	-	1
Dairy products (general line)	7	-	-
Butter	3	-	-
Milk and cream	1	-	-
All other dairy products	2	-	-
Poultry and poultry products	4	1	1
Dairy and poultry products	3	1	1
Fruits and vegetables (fresh)	6	3	1
Elevators	10	-	-
Grain	9	-	-
Other farm supplies	1	-	-
Cream stations	3	-	-
Milk and cream	2	-	-
Dairy and poultry products	1	-	-

1/ The "All other types" consists of the following:

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	9,705	$2,190,331	$264,252	12.1	75,264	$116,071	$3,156	$169,681
Wholesalers proper	6,489	805,190	127,267	15.8	43,240	61,479	2,179	115,523
Manufacturers' sales branches	1,461	842,639	85,742	10.2	21,123	37,528	610	38,374
Agents and brokers	770	281,682	11,718	4.2	2,851	5,652	207	2,300
All other types	985	260,820	39,525	15.2	8,050	11,412	160	13,484
WHOLESALERS PROPER								
WHOLESALE MERCHANTS	6,012	743,125	119,029	16.0	40,779	57,569	2,113	112,290
Amusement and sporting goods	73	5,312	1,255	23.6	466	617	17	1,379
Cameras and motion picture equipment and supplies	5	137	47		16	22	-	32
Moving picture films	5	93	72		20	27	-	9
Sporting goods (general line)	15	3,557	716		298	388	2	961
Toys, novelties, and fireworks	29	757	233		87	104	5	228
All other	19	768	187		45	76	10	149
Automotive products	371	31,196	7,680	24.6	2,999	4,051	57	7,192
Automobiles and other motor vehicles	32	9,582	1,439		616	764	7	869
Automotive eqp't., accessories and parts	295	17,978	5,386		2,094	2,918	44	5,878
Tires and tubes	44	3,636	855		289	369	6	445
Chemicals	75	14,440	1,788	12.4	487	863	12	857
Dyestuffs	6	2,061	206		57	131	1	89
Industrial chemicals	4	9,647	704		120	311	2	55
Paints and varnishes	50	2,462	809		287	381	6	631
All other	15	270	69		23	40	3	82
Clothing and furnishings	249	25,303	3,353	13.3	1,004	1,500	59	4,154
Clothing and furnishings (general line)	13	1,381	279		118	168	5	362
Clothing, men's and boys'	22	5,232	518		129	238	3	698
Clothing, women's and children's	25	1,903	246		61	80	7	104
Furnishings (general line)	11	833	131		27	37	4	156
Furnishings, men's and boys'	62	3,025	487		164	222	22	888
Furnishings, women's and children's	14	810	139		54	82	-	98
Hosiery	34	2,014	220		88	93	6	326
Millinery and millinery supplies	13	583	104		48	52	7	47
Shoes and other footwear	55	9,420	1,229		306	531	5	1,475
Coal	52	22,707	2,047	9.0	443	991	114	379
Drugs and drug sundries	70	23,425	3,538	15.1	1,431	1,964	30	3,783
Drugs (general line)	24	19,957	2,966		1,197	1,674	12	3,112
Drugs (specialty lines)	11	856	173		69	86	1	202
Patent medicines	11	882	167		51	70	6	174
Toilet articles and preparations	7	135	50		32	36	4	23
All other	17	1,595	182		82	98	7	272
Dry goods	195	28,568	4,497	15.7	1,486	2,283	25	6,117
Dry goods (general line)	54	11,427	1,889		738	1,014	7	2,802
Knit goods	30	3,014	507		175	259	5	595
Notions	32	1,106	259		111	89	8	279
Piece goods	59	10,368	1,598		391	793	3	1,934
All other	20	2,653	244		71	128	2	507
Electrical goods	170	29,817	6,375	21.4	2,075	3,104	32	4,905
Electrical appliances, equipment and supplies	130	21,316	4,633	21.7	1,514	2,309	27	3,780
Radios and radio equipment	25	1,953	450		138	223	4	324
Refrigerators	15	6,548	1,292		423	572	1	801

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Farm products-raw materials	50	$25,388	$2,064	8.1	451	$835	$49	$4,978
Grain	12	1,502	105		36	52	7	108
Hides, skins, and furs (raw)	16	5,034	357		102	103	4	308
Livestock	5	573	32		8	14	1	9
Tobacco (leaf)	18	1,340	290		98	131	32	1,273
Wool and mohair	24	16,093	1,050		156	408	2	3,139
All other	5	845	230		51	127	3	141
Farm products-consumer goods	750	93,148	12,396	13.3	4,090	5,260	181	3,338
Dairy products	63	6,602	2,159		764	927	15	81
Butter	5	1,113	85		34	35	1	26
Cheese	6	1,585	229		35	54	-	125
Milk and cream	33	2,169	636		250	317	7	15
All other dairy products	24	1,447	848		226	284	8	39
Poultry and poultry products	59	6,783	743		284	375	24	195
Dairy and poultry products	96	20,958	2,495		786	1,162	12	682
Fruits and vegetables (fresh)	456	52,289	5,159		1,697	2,083	111	2,159
All other	8	202	42		14	13	2	15
Farm supplies	108	11,364	1,818	16.0	553	799	34	1,918
Feed	79	5,772	685		244	318	25	555
Fertilizer	8	1,303	70		25	47	1	564
Seeds	13	2,857	938		241	379	5	625
All other	8	1,432	125		43	55	3	174
Furniture and house furnishings	130	11,559	2,196	19.0	791	1,043	67	3,372
China, glassware and crockery	11	1,155	220		108	109	3	363
Floor coverings	21	4,314	642		150	265	7	1,255
Furniture	31	1,954	425		133	190	37	568
House furnishings (except as specified)	60	3,698	782		344	419	19	1,065
Musical instruments and sheet music	7	458	127		56	60	1	121
General merchandise	4	183	29	15.8	17	15	-	45
Groceries and foods (except farm products)	1,209	188,622	24,059	12.8	8,629	11,512	318	22,446
Groceries (general line)	230	93,043	9,119		3,333	4,616	49	12,709
Confectionery and soft drinks	365	18,490	3,519		1,418	1,607	76	1,535
Fish and sea foods	55	4,236	1,097		379	469	31	259
Meats and meat products	188	26,412	3,999		1,286	1,787	71	1,534
Other food and grocery specialties	371	46,441	6,325	13.6	2,213	3,033	91	6,409
Hardware	104	18,389	4,407	24.0	1,876	2,495	55	6,472
Hardware (general line)	64	16,193	3,930		1,656	2,205	50	5,863
Hardware (specialty lines)	40	2,196	477		220	290	5	609
Jewelry and optical goods	105	6,254	1,482	23.7	547	766	29	2,862
Jewelry (general line)	54	3,512	743		223	368	20	1,908
Clocks and watches	5	182	55		20	34	-	170
Diamonds and other precious stones	11	757	85		27	31	4	267
Other jewelry specialties	19	940	235		74	103	3	308
Optical goods	16	863	364		203	230	2	209
Lumber and building materials (other than metal)	160	16,643	4,262	25.6	1,233	2,040	288	3,942
Lumber and millwork	56	7,828	1,490		418	724	62	1,603
Asbestos products	3	84	44		12	27	7	5
Brick and tile	6	489	187		44	84	25	26
Cement	11	1,681	486		100	249	30	478
Glass	13	1,342	363		140	213	15	397
All other	71	5,239	1,692		519	743	149	1,432

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Machinery, equipment and supplies (except electrical)	396	$33,558	$9,113	27.2	3,261	$4,663	$94	$9,883
Commercial machinery, eqp't. and supplies	58	2,442	781		287	387	11	740
Office equipment and supplies (except furniture)	10	299	109		51	58	2	91
Store equipment and supplies	8	166	67		21	27	1	53
All other	40	1,977	605		215	302	8	596
Construction machinery, equipment and supplies	5	356	146		57	81	1	154
Farm and dairy machinery and equipment	11	936	182		63	99	1	211
Industrial machinery, eqp't. and supplies	174	18,774	4,706		1,584	2,315	54	5,361
Bottles and bottling equipment	15	744	96		39	34	2	199
Machine tools	6	270	62		11	23	5	39
Mechanical rubber goods	6	823	192		56	97	-	173
Mill and mine supplies (general line)	63	10,775	2,398		932	1,334	29	3,208
All other	84	6,162	1,958		556	827	18	1,742
Professional equipment and supplies	51	5,644	1,872		759	1,085	12	2,153
Dental	12	1,123	378		182	214	2	309
Surgical, medical and hospital	14	1,028	335		107	156	5	285
All other	25	3,493	1,159		470	715	5	1,559
Service equipment and supplies	86	3,973	1,243		463	576	11	1,142
Barber and beauty parlor	47	2,112	640		255	302	5	647
Laundry	3	249	68		18	32	-	55
All other	36	1,612	535		190	242	6	440
Transportation equipment and supplies	11	1,433	183		48	120	4	122
Railroad equipment and supplies	3	999	102		16	78	-	6
All other	8	434	81		32	42	4	116
Metals (except scrap)	59	11,279	2,084	18.5	695	1,059	102	2,671
Iron and steel	30	5,182	1,120		348	536	43	1,543
Sheet metal products	11	2,002	450		156	268	56	629
Other metal and metal works	18	4,095	514		191	255	3	499
Paper and its products	185	23,114	5,485	23.7	1,774	2,844	121	5,008
Paper and its products (general line)	43	14,446	3,028		955	1,697	62	2,796
Paper and its products (specialty lines)	71	5,809	1,313		468	683	27	1,337
Stationery and stationery supplies	26	1,003	377		155	182	5	331
Wall paper	45	1,856	767		196	282	26	544
Petroleum and its products	82	11,385	3,044	26.7	587	893	32	667
Plumbing and heating equipment and supplies	140	13,463	3,772	28.0	1,276	1,765	45	4,521
Heating equipment (general line)	8	421	93		38	44	4	81
Pipe, valves and fittings	5	437	99		34	51	1	95
Plumbing and heating equipment (general line)	80	10,078	2,909		972	1,364	30	3,514
Stoves and ranges	5	310	115		72	75	-	152
All other	42	2,217	556		160	231	10	679
Tobacco and its products (except leaf)	169	40,518	2,736	6.8	1,006	1,453	15	3,560
Waste materials	327	12,215	2,668	21.8	1,038	1,227	209	3,731
Iron and steel scrap	69	3,849	876		315	439	72	1,914
Junk and scrap (general line)	190	6,796	1,434		484	598	131	1,608
Waste paper, rags and rubber	68	1,570	358		239	190	6	209

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
All other products	749	$45,275	$6,881	15.2	2,564	$3,527	$128	$4,107
Bags and bagging	10	656	163		107	77	2	87
Beer	466	6,625	1,002		314	358	40	294
Books and periodicals	7	2,168	1,483		504	787	3	554
Cordage and twine	6	10,954	304		118	188	-	232
Flowers and nursery stock	17	789	294		104	148	1	88
Forest products (except lumber)	21	1,100	186		57	76	10	191
Leather	13	1,317	282		99	158	-	307
Leather goods	67	3,756	637		228	280	7	992
Newspapers and magazines	37	4,386	814		515	618	23	233
Rubber goods (general line)	4	230	91		31	29	1	25
Wines and spiritous liquors	20	465	131		39	43	1	87
Yarn	14	4,781	522		115	172	1	517
Miscellaneous kinds of business	67	8,048	972		333	593	39	500
EXPORTERS	8	1,952	148	7.6	22	35	2	331
IMPORTERS	78	19,641	2,333	11.9	513	949	20	1,963
Chemicals	5	715	150	21.0	26	76	-	134
Dry goods	7	432	113	26.2	32	52	-	29
Piece goods	4	234	48		13	25	-	-
All other	3	198	65		19	27	-	29
Farm products-raw materials	10	5,456	253	4.6	46	108	1	570
Wool and mohair	6	5,052	217		36	93	1	429
All other	4	404	36		10	15	-	141
Furniture and house furnishings	5	1,133	283	25.0	83	96	1	205
Groceries and foods (except farm products)	25	7,583	1,262	16.6	255	486	2	641
All other kinds of business	26	4,322	272	6.3	71	131	16	384
LIMITED FUNCTION WHOLESALERS	391	40,472	5,757	14.2	1,926	2,926	44	939
Coal	22	9,035	730	8.1	177	385	10	15
Electrical goods	4	100	23	23.0	11	14	-	17
Farm products-consumer goods	35	7,755	2,627	33.9	926	1,374	3	87
Dairy products (general line)	11	5,248	1,913		687	968	2	53
Milk and cream	3	1,562	543		181	321	-	4
Poultry and poultry products	3	106	11		4	5	-	-
Dairy and poultry products	3	45	5		2	2	-	-
Fruits and vegetables (fresh)	11	122	12		4	3	1	9
All other	4	672	143		48	75	-	21
Groceries and foods (except farm products)	122	6,630	823	12.4	306	398	6	364
Groceries (general line)	28	3,364	115		60	67	1	242
Confectionery and soft drinks	27	688	94		21	28	3	46
Meats and meat products	10	810	246		72	113	1	15
Other food and grocery specialties	57	1,768	368		153	190	1	61
Lumber and building materials (other than metal)	25	3,342	294	8.8	59	127	5	1
Lumber and millwork	22	3,050	267		54	118	5	1
All other	3	292	27		5	9	-	-
Paper and its products	4	665	149	22.4	181	124	1	161
Petroleum and its products	9	119	19	16.0	5	8	2	9
Tobacco and its products (except leaf)	25	3,220	176	5.5	71	89	1	207
Waste materials	4	7,579	633	8.4	95	293	-	-
All other kinds of business	141	2,027	283	14.0	95	114	15	78
Beer	116	1,077	148		45	48	12	17
Newspapers and magazines	5	188	23		12	12	2	3
Wines and spiritous liquors	3	12	2		-	-	-	-
Miscellaneous	17	750	110		38	54	1	58

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	975	$487,289	$69,559	14.3	$17,398	$29,384	$381	$38,180
Amusement and sporting goods	9	5,631	734	13.0	248	432	1	69
Automotive products	74	31,283	5,250	16.8	1,397	2,536	17	3,416
Automobiles and other motor vehicles	29	15,182	2,544		815	1,329	6	1,829
Automotive eqp't., accessories and parts	11	1,487	319		111	154	-	339
Tires and tubes	34	14,614	2,387		471	1,053	11	1,248
Chemicals	70	35,662	5,581	15.6	1,046	2,313	3	3,448
Explosives	12	4,280	656		131	320	1	360
Industrial chemicals	15	18,088	1,749		362	962	-	1,612
Paints and varnishes	27	4,392	1,269		350	595	2	483
All other	16	8,902	1,907		203	436	-	993
Clothing and furnishings	17	6,555	969	14.8	295	416	-	786
Clothing, men's and boys'	3	1,777	210		42	113	-	47
Clothing, women's and children's	3	518	124		119	88	-	31
Furnishings, men's and boys'	5	2,370	345		57	93	-	307
Hosiery	3	1,584	271		72	114	-	369
All other	3	306	19		5	8	-	32
Coal	4	997	55	5.5	16	32	2	-
Drugs and drug sundries	10	4,087	740	18.1	160	267	1	284
Drugs (specialty lines)	4	3,693	647		110	212	-	179
All other	6	394	93		50	55	1	105
Dry goods	13	3,958	412	10.4	117	213	9	367
Piece goods	6	2,136	237		46	103	9	277
All other	7	1,822	175		71	110	-	90
Electrical goods	32	37,369	4,426	11.8	1,378	2,438	5	2,132
Farm products-consumer goods	26	8,309	2,981	35.9	757	1,065	8	251
Cheese	3	3,517	589		43	88	-	174
All other dairy products	19	4,111	2,119		615	824	6	65
All other	4	681	293		99	153	2	12
Farm supplies	6	1,351	240	17.8	55	90	-	280
Feed	3	661	91		13	17	-	38
Fertilizer	3	690	149		42	73	-	242
Furniture and house furnishings	30	6,747	963	14.3	316	504	5	1,885
Floor coverings	6	3,417	223		55	122	-	823
Furniture	11	1,422	369		171	213	3	193
All other	13	1,908	371		90	169	2	869
Groceries and foods (except farm products)	255	185,704	22,465	12.1	5,294	8,171	89	4,572
Confectionery and soft drinks	8	18,134	2,445		387	499	4	501
Meats and meat products	83	72,236	5,751		2,312	3,132	30	1,672
Other food and grocery specialties	164	95,334	14,269		2,595	4,540	55	2,399
Hardware	10	2,351	274	11.7	89	120	5	523
Jewelry and optical goods	18	1,221	354	29.0	114	153	-	150
Jewelry (general line)	3	38	19		13	10	-	32
Other jewelry specialties	6	281	34		11	23	-	22
Optical goods	9	902	301		90	120	-	96

WHOLESALE DISTRIBUTION: 1933

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			Amount	Percent of sales		Total	Part-time	
WITH STOCKS (continued)								
Lumber and building materials (other than metal)	36	$26,307	$3,360	12.8	880	$1,726	$80	$1,702
Lumber and millwork	3	392	49		10	36	-	[illegible]
Asbestos products	3	1,546	230		55	129	-	12
Brick and tile	5	1,984	96		23	62	-	257
Cement	4	3,821	998		234	579	-	422
Glass	7	14,576	697		238	445	79	435
All other	14	3,988	1,290		320	475	1	572
Machinery, equipment and supplies (except electrical)	225	42,407	9,398	22.2	3,005	5,271	122	6,544
Commercial machinery, eqp't. and supplies	52	5,311	1,737		821	1,206	6	496
Office equipment and supplies (except furniture)	43	4,867	1,608		770	1,131	6	439
Store equipment and supplies	3	183	54		18	32	-	18
All other	6	261	75		33	43	-	[illegible]
Construction machinery, equipment and supplies	14	1,469	278		102	151	-	213
Road machinery and equipment	3	264	59		19	32	-	30
All other	11	1,205	219		83	119	-	183
Farm and dairy machinery and equipment	12	3,891	786		306	428	-	1,159
Industrial machinery, eqp't. and supplies	104	21,773	4,169		1,100	2,310	104	2,931
Bottles and bottling equipment	4	3,688	529		131	292	1	272
Mechanical rubber goods	6	996	150		51	85	5	[illegible]
Mill and mine supplies (general line)	16	2,774	491		146	306	2	641
All other	78	14,315	2,999		772	1,627	96	1,929
Professional equipment and supplies	20	5,507	1,262		349	582	1	900
Dental	5	3,768	655		153	273	-	579
Surgical, medical and hospital	7	374	193		48	105	-	43
All other	8	1,365	414		148	204	1	278
Service equipment and supplies	20	4,124	1,113		317	550	-	757
Laundry	5	635	171		56	110	-	63
All other	15	3,489	942		261	440	-	694
Transportation equipment and supplies	3	332	53		10	44	11	88
Metals (except scrap)	40	15,636	1,471	9.4	337	771	5	3,289
Iron and steel	27	7,626	705		176	397	1	2,195
Other metal and metal works	13	8,010	766		161	374	4	1,094
Paper and its products	10	1,125	310	27.6	101	145	-	58
Paper and its products (specialty lines)	7	981	254		86	122	-	42
All other	3	144	56		15	23	-	16
Plumbing and heating equipment and supplies	37	7,200	1,575	21.9	460	725	27	1,372
Heating equipment (general line)	9	817	218		57	91	1	114
Plumbing and heating equipment (general line)	11	3,103	676		204	303	22	808
All other	17	3,280	681		199	331	4	450
Tobacco and its products (except leaf)	10	10,390	1,130	10.9	140	265	-	1,352
All other kinds of business	43	52,999	6,871	13.0	1,193	1,731	2	5,700
Forest products (except lumber)	4	287	49		19	30	-	16
Leather goods	9	1,085	276		80	141	1	356
Oils and greases (animal and vegetable)	4	1,459	110		14	42	-	72
Yarn	3	2,058	53		17	25	-	83
Miscellaneous	23	48,110	6,383		1,063	1,493	1	5,163

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITHOUT STOCKS	436	$355,350	$16,183	4.6	3,725	$8,144	$229	$194
Amusement and sporting goods	11	5,534	706	12.8	231	362	-	-
Moving picture films	8	5,524	700		229	359	-	-
All other	3	10	6		2	3	-	-
Chemicals	19	7,688	1,337	17.4	209	338	12	3
Paints and varnishes	9	3,978	1,017		173	247	11	3
All other	10	3,710	320		36	91	1	-
Clothing and furnishings	7	2,491	203	8.1	48	130	-	-
Furnishings, men's and boys'	3	1,851	134		39	105	-	-
All other	4	640	69		9	25	-	-
Coal	9	5,753	288	5.0	46	168	-	-
Dry goods	11	5,720	127	2.2	55	83	-	-
Piece goods	7	5,603	65		15	31	-	-
All other	4	117	62		40	52	-	-
Electrical goods	36	14,851	676	4.6	203	357	1	-
Farm products-consumer goods	7	901	237	26.3	51	81	-	-
Farm supplies	3	345	50	14.5	11	25	2	-
Furniture and house furnishings	12	6,530	731	11.2	142	246	9	-
Floor coverings	6	6,022	672		83	214	9	-
All other	6	508	59		59	32	-	-
Groceries and foods (except farm products)	26	12,108	2,360	19.5	532	928	1	-
Confectionery and soft drinks	3	695	334		13	30	-	-
Other food and grocery specialties	23	11,413	2,026		519	898	1	-
Jewelry and optical goods	4	594	41	6.9	12	28	-	-
Lumber and building materials (other than metal)	25	5,305	517	9.7	132	296	9	107
Asbestos products	5	998	113		30	68	-	-
Brick and tile	4	1,632	86		21	51	2	107
Cement	4	789	141		23	76	6	-
All other	12	1,886	177		58	101	1	-
Machinery, equipment and supplies (except electrical)	122	18,162	2,095	11.5	560	1,201	13	27
Commercial machinery, eqp't. and supplies	21	1,356	209		66	131	1	-
Office equipment and supplies (except furniture)	16	838	156		60	120	1	-
All other	5	518	53		6	11	-	-
Construction machinery, equipment and supplies	15	2,597	305		83	176	-	-
Construction machinery	4	183	68		11	33	-	-
Road machinery and equipment	3	1,984	177		51	109	-	-
All other	8	430	60		21	34	-	-
Industrial machinery, eqp't. and supplies	71	12,403	1,399		362	800	12	27
Machine tools	4	220	39		11	22	-	-
Mechanical rubber goods	4	608	64		18	45	-	-
All other	63	11,575	1,296		333	733	12	27
Professional equipment and supplies	3	408	14		4	8	-	-
Transportation equipment and supplies	9	1,026	75		18	50	-	-
Other machinery, equipment and supplies	3	372	93		27	36	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITHOUT STOCKS (continued)								
Metals (except scrap)	80	$232,523	$4,347	1.9	589	$2,602	$159	$45
Iron and steel	71	227,209	4,074		830	2,443	152	22
Other metal and metal works	9	5,314	273		59	159	7	23
Paper and its products	17	4,432	377	8.5	73	218	16	11
Paper and its products (specialty lines)	12	2,711	311		64	181	16	11
All other	5	1,721	66		9	37	-	-
Petroleum and its products	3	3,967	262	6.6	59	134	1	-
Plumbing and heating equipment and supplies	13	2,255	427	18.9	94	225	-	-
Heating equipment (general line)	6	894	238		57	120	-	-
All other	7	1,361	189		37	105	-	-
Tobacco and its products (except leaf)	7	13,884	147	1.1	53	99	1	-
All other kinds of business	74	12,307	1,255	10.2	325	623	5	1
Leather	3	1,321	55		11	33	-	-
Newspapers and magazines	3	219	239		95	138	-	-
Yarn	3	996	44		11	25	-	-
Miscellaneous	65	9,771	917		208	427	5	1
AGENTS AND BROKERS								
BROKERS	171	83,618	1,841	2.2	450	851	25	205
Coal	16	5,995	368	6.1	68	170	3	-
Farm products-raw materials	15	10,242	190	1.9	57	99	13	34
Livestock	12	8,530	148		56	97	13	-
All other	3	1,712	42		1	2	-	34
Farm products-consumer goods	32	10,599	300	2.8	61	103	3	9
Fruits and vegetables (fresh)	29	9,444	282		59	99	3	8
All other	3	1,155	18		2	4	-	1
Farm supplies	7	505	42	6.9	11	26	1	4
Feed	4	281	31		7	21	1	4
Fertilizer	3	324	11		4	5	-	-
Groceries and foods (except farm products)	62	49,082	559	1.1	160	281	3	78
Meats and meat products	3	3,047	29		5	10	-	-
Other food and grocery specialties	59	46,035	530		155	271	3	78
Lumber and building materials (other than metal)	7	680	62	9.1	25	51	-	-
Lumber and millwork	4	636	45		20	26	-	-
All other	3	44	17		5	5	-	-
Machinery, equipment and supplies (except electrical)	4	105	9	8.6	2	1	-	1
Metals (except scrap)	3	1,505	120	8.0	13	47	-	39
Waste materials	4	968	64	6.6	9	42	-	-
All other kinds of business	21	3,837	127	3.3	44	51	2	40
Yarn	7	2,636	38		10	13	-	5
Miscellaneous	14	1,201	89		34	38	2	35
COMMISSION MERCHANTS	177	57,509	3,399	5.9	816	1,481	59	1,120
Clothing and furnishings	3	1,618	74	4.6	16	34	-	17
Dry goods	5	7,077	236	3.3	39	117	-	60
Electrical goods	5	590	59	10.0	15	40	1	116

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
COMMISSION MERCHANTS (continued)								
Farm products-raw materials	7	$2,648	$76	2.9	15	$32	$ -	$1
Wool and mohair	3	682	37		5	15	-	-
All other	4	1,966	39		10	17	-	1
Farm products-consumer goods	115	31,717	1,813	5.7	457	734	55	344
Poultry and poultry products	21	3,625	187		62	86	5	67
Fruits and vegetables (fresh)	85	24,135	1,467		362	581	40	187
All other	9	3,957	159		33	67	10	90
Furniture and house furnishings	4	668	91	13.6	20	58	-	2
Groceries and foods (except farm products)	3	609	30	4.9	9	14	2	-
Lumber and building materials (other than metal)	7	1,349	86	6.4	26	50	1	-
All other kinds of business	28	11,233	934	8.3	219	402	10	580
Flowers and nursery stock	8	1,330	297		119	152	7	31
Yarn	9	8,210	546		73	212	1	493
Miscellaneous	11	1,693	91		27	38	2	56
EXPORT AND IMPORT AGENTS	4	250	38	15.2	5	8	-	83
MANUFACTURERS' AGENTS	312	36,659	2,260	6.2	664	1,117	59	677
Automotive products	5	1,050	229	21.8	92	122	-	111
Chemicals	4	275	35	12.7	9	19	-	6
Clothing and furnishings	13	787	55	7.0	23	30	7	49
Hosiery	3	387	24		14	10	-	47
All other	10	400	31		9	20	7	-
Coal	6	1,189	93	7.8	20	47	1	3
Drugs and drug sundries	5	363	33	9.1	12	16	-	2
Dry goods	6	1,384	41	3.0	6	30	-	2
Piece goods	3	95	3		1	1	-	-
All other	3	1,289	38		5	29	-	2
Electrical goods	29	1,588	190	12.0	62	103	-	14
Electrical appliances, eqp't. and supplies	25	1,469	176		57	93	-	12
All other	4	119	14		5	10	-	2
Furniture and house furnishings	20	1,670	152	9.1	47	73	2	97
Floor coverings	4	960	83		22	46	-	93
Furniture	9	347	37		5	10	-	3
House furnishings (except china and glassware)	4	215	18		9	10	1	1
All other	3	148	14		8	7	1	-
Groceries and foods (except farm products)	22	16,323	252	1.5	70	157	1	10
Hardware	4	245	14	5.7	6	7	-	-
Lumber and building materials (other than metal)	17	975	154	15.8	38	69	6	19
Brick and tile	3	148	22		8	13	-	-
Cement	3	122	58		12	22	2	17
All other	11	705	74		18	34	4	2
Machinery, equipment and supplies (except electrical)	96	4,078	595	14.6	164	270	33	194
Commercial machinery, equipment and supplies	13	276	44		15	21	6	7
Office equipment and supplies (except furniture)	5	33	7		2	2	1	7
Store equipment and supplies	4	156	16		3	4	1	-
All other	4	87	21		10	15	4	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' AGENTS (continued)								
Machinery, equipment and supplies (continued)								
Construction machinery, equipment and supplies	7	$196	$68		17	$27	$1	$132
Industrial machinery, equipment and supplies	60	2,856	377		100	168	22	50
Machine tools	3	209	41		8	15	4	2
Mill and mine supplies (general line)	3	173	35		12	18	-	20
All other	54	2,474	301		80	135	18	28
Service equipment and supplies	8	382	48		19	25	2	4
Transportation equipment and supplies	4	171	24		7	14	2	-
Other machinery, equipment and supplies	4	197	34		6	14	-	1
Metals (except scrap)	21	2,148	178	8.3	32	62	8	109
Iron and steel	12	2,007	161		27	53	5	105
Other metal and metal works	9	141	17		5	9	3	4
Paper and its products	8	348	27	7.8	13	15	1	-
Plumbing and heating equipment and supplies	26	1,682	83	4.9	29	34	2	18
Heating equipment (general line)	4	183	16		5	10	-	11
Plumbing and heating equipment (general line)	4	411	13		4	5	1	4
All other	18	1,088	54		20	19	1	3
All other kinds of business	30	2,554	139	5.1	41	65	5	43
Beer	5	34	4		1	1	1	1
Leather	3	362	12		3	3	-	-
Newspapers and magazines	4	262	39		12	23	7	-
Yarn	4	969	19		5	10	-	-
Miscellaneous	14	927	55		20	28	-	42
SELLING AGENTS	91	96,872	3,605	3.7	760	1,895	38	179
Clothing and furnishings	4	1,597	52	3.3	13	24	-	-
Coal	21	42,990	1,608	3.7	311	831	6	40
Dry goods	10	22,906	384	1.7	112	249	-	13
Piece goods	7	22,505	359		103	235	-	-
All other	3	401	25		9	14	-	13
Farm products-raw materials	3	1,205	38	3.2	5	10	-	44
Furniture and house furnishings	4	628	119	18.9	30	51	3	3
Groceries and foods (except farm products)	6	292	19	6.5	4	8	-	2
Lumber and building materials (other than metal)	9	1,094	119	10.9	24	51	-	-
Lumber and millwork	5	1,010	105		22	54	-	-
All other	4	84	14		2	7	-	-
Machinery, equipment and supplies (except electrical)	4	1,159	319	27.5	76	196	23	10
Metals (except scrap)	9	14,115	653	4.6	104	301	3	-
All other kinds of business	21	10,886	294	2.7	80	164	3	67
Yarn	5	8,902	104		14	66	-	26
Miscellaneous	16	1,984	190		56	98	3	41
OTHER AGENTS	15	6,774	575	8.5	156	300	6	36
Farm products-raw materials	4	560	52	9.3	6	13	5	5
Farm products-consumer goods	3	3,151	182	5.8	53	140	-	-
All other kinds of business	8	3,063	341	11.1	97	147	1	31

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An asterisk in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	743	$123,593	$33,320	27.0	6,365	$9,122	$95	$5,757
CHAIN STORE WAREHOUSES	31	119,191	4,798	4.0	1,247	1,750	37	4,511
Farm products-consumer goods	4	8,807	945	10.7	192	241	9	88
Groceries and foods (except farm products)	18	93,094	3,515	3.8	883	1,285	18	3,279
Groceries (general line)	12	88,256	3,273		818	1,175	2	3,223
Meats and meat products	3	4,287	185		52	83	5	49
Other food and grocery specialties	3	551	57		13	27	11	7
Tobacco and its products (except leaf)	3	1,762	121	6.9	42	68	-	103
All other kinds of business	6	15,528	217	1.4	130	156	10	1,041
ASSEMBLERS AND COUNTRY BUYERS	171	5,243	710	13.5	234	245	17	3,027
Farm products-consumer goods	76	3,815	441	11.6	140	149	6	21
Milk and cream	20	2,443	256		78	86	-	13
Poultry and poultry products	28	772	87		29	25	3	1
Dairy and poultry products	5	102	13		7	7	1	7
Fruits and vegetables (fresh)	17	268	37		13	12	2	6
All other	6	230	48		13	19	-	-
All other kinds of business	95	1,428	269	18.8	94	96	11	3,006
COOPERATIVE MARKETING ASSOCIATIONS	27	11,537	516	4.5	132	209	10	97
ELEVATORS	10	427	53	12.4	24	25	2	41
OTHER TYPES	3	829	128	15.4	48	61	1	51
PHILADELPHIA	3,418	1,047,178	122,592	11.7	33,980	55,093	1,188	81,355
Wholesalers proper	2,251	369,579	56,206	15.2	18,504	27,948	762	53,334
Manufacturers' sales branches	650	409,815	50,048	12.2	11,535	20,653	289	23,129
Agents and brokers	470	183,695	6,900	3.8	1,679	3,299	94	1,624
All other types	47	84,089	9,438	11.2	2,262	3,193	43	3,268
WHOLESALERS PROPER								
WHOLESALE MERCHANTS	2,103	340,256	53,014	15.6	17,622	26,500	733	51,044
Amusement and sporting goods	33	3,741	824	22.0	323	432	7	915
Moving picture films	5	93	72		20	27	-	9
Sporting goods (general line)	5	2,824	556		246	329	1	722
Toys, novelties and fireworks	5	177	63		18	23	2	69
All other	14	647	133		39	53	4	115
Automotive products	93	7,347	2,010	27.4	747	1,044	7	1,436
Automobiles and other motor vehicles	6	1,352	297		120	282	-	203
Automotive eqp't., accessories and parts	68	4,451	1,377		510	612	4	1,009
Tires and tubes	19	1,544	336		117	150	3	224
Chemicals	40	3,497	590	16.9	196	308	5	417
Dyestuffs	6	2,061	206		57	131	1	89
Paints and varnishes	24	869	232		93	110	2	206
All other	10	567	152		46	67	2	122
Clothing and furnishings	156	15,860	2,057	13.0	651	1,005	31	2,493
Clothing and furnishings (general line)	8	975	221		97	148	5	233
Clothing, men's and boys'	10	3,617	364		84	178	-	418
Clothing, women's and children's	11	401	50		19	21	1	33
Furnishings (general line)	5	338	66		16	23	2	86
Furnishings, men's and boys'	34	1,206	168		69	98	8	504
Furnishings, women's and children's	13	792	135		63	81	-	89
Hosiery	28	1,721	178		70	76	5	251
Millinery and millinery supplies	8	496	68		33	37	5	26
Shoes and other footwear	39	6,314	807		200	353	5	853

WHOLESALE DISTRIBUTION: 1939

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses: Amount	Total Expenses: Percent to sales	Full-time employees (average)	Pay Roll: Total	Pay Roll: Part-time	Stocks on hand (end of year)
WHOLESALE MERCHANTS (continued)								
Coal	17	$8,750	$1,265	14.0	254	$691	$8[illegible]	[illegible]
Drugs and drug sundries	27	12,321	1,614	13.1	702	999	13	1,970
Drugs (general line)	5	9,644	[illegible]		565	810	-	1,566
Drugs (specialty lines)	3	434	42		19	20	-	44
Patent medicines	5	755	121		41	35	4	162
Toilet articles and preparations	6	132	48		11	35	4	23
All other	8	1,356	116		48	6[illegible]	5	175
Dry goods	138	20,873	3,329	15.9	1,052	1,715	20	4,439
Dry goods (general line)	23	5,534	947		331	554	4	1,517
Knit goods	23	2,451	416		150	221	5	[illegible]
Notions	20	696	179		71	55	6	124
Piece goods	53	9,458	1,544		379	759	3	1,948
All other	19	2,634	241		71	127	2	504
Electrical goods	71	15,977	3,610	22.6	1,156	1,798	6	2,797
Electrical appliances, eqp't. and suppl.es	56	12,187	2,700		917	1,365	4	2,307
Radios and radio equipment	7	233	77		37	37	[illegible]	105
Refrigerators	8	3,557	832		202	375	-	385
Farm products-raw materials	37	22,612	1,647	7.3	267	646	10	3,937
Grain	2	1,086	[illegible]		19	35	-	52
Hides, skins, and furs (raw)	4	4,110	206		34	53	-	[illegible]
Wool and mohair	24	16,093	1,[illegible]		156	408	2	3,139
All other	6	1,323	319		58	150	8	644
Farm products-consumer goods	249	43,511	4,054	9.3	1,249	1,788	43	2,245
Dairy products (general line)	6	863	200		69	87	1	14
All other dairy products	4	60	17		5	9	-	2
Poultry and poultry products	19	4,572	510		188	283	13	164
Dairy and poultry products	57	14,484	1,313		408	646	5	415
Fruits and vegetables (fresh)	155	21,014	1,744		525	685	22	1,536
All other	8	2,518	270		53	78	2	114
Farm supplies	15	4,647	821	17.7	214	350	3	919
Feed	4	736	66		20	25	-	38
Seeds	5	1,979	665		173	275	-	244
All other	4	1,932	90		21	50	3	637
Furniture and house furnishings	90	8,056	1,569	19.5	577	760	53	2,402
China, glassware and crockery	8	837	152		75	73	1	260
Floor coverings	15	2,991	475		106	195	4	966
Furniture	24	1,458	353		112	171	35	329
House furnishings (except as specified)	37	2,324	481		233	268	12	736
Musical instruments and sheet music	6	446	108		51	53	1	111
Groceries and foods (except farm products)	298	70,145	9,492	13.5	5,172	4,436	79	7,178
Groceries (general line)	35	29,133	2,762		941	1,375	10	3,191
Confectionery and soft drinks	68	5,286	1,418		560	631	19	258
Fish and sea foods	27	2,990	686		234	312	11	222
Meats and meat products	58	15,122	2,005		598	903	16	1,147
Other food and grocery specialties	110	17,614	2,621		839	1,215	23	2,360
Hardware	33	5,065	1,168	23.1	517	673	23	1,457
Hardware (general line)	8	3,338	780		351	439	20	973
Hardware (specialty lines)	25	1,727	388		166	234	3	484

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Jewelry and optical goods	62	$2,354	$793	23.6	280	$404	$18	$1,442
Jewelry (general line)	34	1,963	421		122	220	13	917
Clocks and watches	4	181	54		20	34	-	168
Diamonds and other precious stones	7	366	41		12	14	3	171
Other jewelry specialties	12	518	125		36	44	1	94
Optical goods	5	326	152		90	92	1	92
Lumber and building materials (other than metal)	52	9,312	2,038	21.9	531	1,059	98	1,707
Lumber and millwork	22	4,858	673		150	368	19	701
Asbestos products	3	64	44		12	27	7	6
Cement	4	1,537	444		90	227	26	441
Glass	8	1,125	324		126	194	14	288
All other	15	1,724	553		153	243	32	271
Machinery, equipment and supplies (except electrical)	181	13,577	4,161	30.6	1,457	2,114	31	4,530
Commercial machinery, equipment and supplies	24	1,412	460		154	227	2	349
Office equipment and supplies (except furniture)	4	84	33		15	20	1	26
Stove equipment and supplies	3	56	34		10	16	-	23
All other	17	1,272	393		129	191	1	300
Industrial machinery, equipment and supplies	79	5,589	1,570		485	696	16	1,741
Bottles and bottling equipment	11	718	86		25	30	2	196
Machine tools	3	172	25		8	13	-	17
Mechanical rubber goods	4	724	169		41	86	-	164
Mill and mine supplies (general line)	8	1,124	265		123	153	1	309
All other	53	2,851	1,025		288	414	13	1,055
Professional equipment and supplies	25	3,939	1,291		504	763	5	1,558
Dental	3	642	200		101	127	-	138
Surgical, medical and hospital	8	690	201		52	83	2	166
All other	14	2,607	890		351	553	3	1,254
Service equipment and supplies	41	1,904	596		217	287	6	545
Barber and beauty parlor	18	901	279		118	137	4	288
All other	23	1,003	317		99	150	2	257
Transportation equipment and supplies	7	353	72		30	38	2	107
Other machinery, equipment and supplies	5	380	172		67	103	-	230
Metals (except scrap)	31	6,435	1,215	18.9	431	647	29	1,612
Iron and steel	16	3,522	834		264	424	24	1,046
Sheet metal products	5	1,355	197		79	119	2	425
Other metal and metal works	10	1,558	184		88	104	3	141
Paper and its products	90	12,087	3,137	26.0	1,008	1,624	21	2,509
Paper and its products (general line)	17	7,917	1,864		591	1,042	6	1,561
Paper and its products (specialty lines)	38	2,746	623		243	337	6	523
Stationery and stationery supplies	11	448	172		58	73	-	117
Wall paper	24	976	478		116	172	9	308
Petroleum and its products	14	2,050	351	17.1	108	164	16	96

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALE MERCHANTS (continued)								
Plumbing and heating equipment and supplies	53	$5,164	$1,446	28.0	565	$700	$6	$1,496
Heating equipment (general line)	3	260	57		24	28	-	41
Pipe, valves and fittings	3	179	53		19	21	-	54
Plumbing and heating equipment (general line)	22	2,860	845		338	413	4	948
All other	25	1,845	491		184	238	2	453
Tobacco and its products (except leaf)	59	14,280	773	5.4	312	453	6	1,544
Waste materials	110	4,819	1,099	22.8	418	518	82	530
Iron and steel scrap	14	603	197		89	98	4	82
Junk and scrap (general line)	50	3,188	714		179	306	73	332
Waste paper, rags and rubber	46	1,028	188		150	114	5	116
All other kinds of business	156	25,776	3,951	15.3	1,435	2,182	30	2,684
Bags and bagging	6	254	64		40	31	-	33
Beer	30	614	94		35	44	2	18
Books and periodicals	7	2,168	1,483		504	787	3	554
Cordage and twine	3	10,814	281		107	173	-	218
Flowers and nursery stock	5	202	49		17	23	-	1
Forest products (except lumber)	15	1,037	170		51	71	10	179
Leather	7	1,182	254		89	145	-	270
Leather goods	31	2,165	240		88	105	2	445
Newspapers and magazines	5	1,577	349		226	295	1	94
Wines and spiritous liquors	3	212	59		24	27	-	44
Yarn	12	3,846	506		113	161	1	516
Miscellaneous	32	1,705	402		141	320	11	311
EXPORTERS	7	1,820	87	4.8	10	18	-	194
IMPORTERS	60	17,707	2,087	11.8	463	869	18	1,798
Chemicals	5	715	150	21.0	26	76	-	134
Dry goods	7	432	113	26.2	32	52	-	29
Piece goods	4	234	48		13	25	-	-
All other	3	198	65		19	27	-	29
Farm products-raw materials	10	5,456	253	4.6	46	108	1	570
Wool and mohair	6	5,052	217		36	93	1	429
All other	4	404	36		10	15	-	141
Furniture and house furnishings	4	1,129	284	25.2	83	96	1	204
Groceries and foods (except farm products)	12	6,499	1,054	16.2	216	429	-	544
All other kinds of business	22	3,476	233	6.7	60	108	16	317
LIMITED FUNCTION WHOLESALERS	81	9,796	1,018	10.4	409	561	11	298
Coal	15	6,282	548	8.7	135	292	10	15
Groceries and foods (except farm products)	35	979	166	17.0	51	74	-	33
Lumber and building materials (other than metal)	6	970	69	7.1	12	29	1	-
Paper and its products	3	660	147	22.3	181	123	-	161
All other kinds of business	22	905	88	9.7	30	43	-	89
Beer	8	71	8		3	2	-	4
Miscellaneous	14	834	80		27	41	-	85
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	398	285,799	41,146	14.4	9,574	16,606	207	23,079
Amusement and sporting goods	4	3,795	364	9.6	129	221	-	44
Automotive products	29	19,920	3,060	15.4	901	1,639	10	2,130
Automobiles and other motor vehicles	12	11,267	1,729		543	916	1	1,363
Automotive eqp't., accessories and parts	7	1,394	285		98	133	5	316
Tires and tubes	10	7,259	1,046		260	590	4	451

Census of

TABLE 15.—STATE OF PENNSYLVANIA: WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

All values expressed in thousands of dollars

[D (Withheld) indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand end of year
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS (continued)								
Chemicals	34	$25,619	$4,226	16.5	732	$1,533	$ -	$2,576
Industrial chemicals	9	13,329	1,401		282	744	-	1,270
Paints and varnishes	12	2,805	603		236	412	-	265
All other	13	9,485	2,022		214	477	-	1,039
Clothing and furnishings	13	5,738	853	14.9	234	382	-	690
Clothing, men's and boys'	3	1,777	210		42	113	-	47
Furnishings, men's and boys'	5	2,370	345		57	93	-	307
All other	5	1,591	298		135	176	-	336
Drugs and drug sundries	6	3,670	697	19.0	146	249	1	257
Drugs, specialty lines	3	3,344	523		102	202	-	155
All other	3	326	74		44	47	1	102
Dry goods	12	3,887	402	10.3	115	209	9	359
Piece goods	5	2,065	227		44	99	9	269
All other	7	1,822	175		71	110	-	90
Electrical goods	16	24,456	2,895	11.8	860	1,570	5	1,261
Home [illegible]-consumer goods	5	4,967	2,861	57.6	474	633	-	146
Furniture and house furnishings	15	4,190	517	12.3	125	251	3	1,005
Floor coverings	4	2,711	184		45	105	-	794
Furniture	5	607	175		47	91	1	46
House furnishings (except china and tinware)	6	872	158		33	57	2	366
Groceries and foods (except farm products)	50	87,675	9,896	11.3	2,095	3,454	35	2,082
Confectionery and soft drinks	4	1,845	872		242	360	4	33
Meats and meat products	13	27,941	1,994		800	1,128	4	532
Other food and grocery specialties	33	57,889	7,030		1,053	1,966	28	1,517
Hardware	5	103	27	26.2	12	20	1	29
Jewelry and optical goods	8	867	225	26.1	68	86	-	119
Jewelry specialties	5	260	40		19	23	-	50
Optical goods	3	603	185		49	63	-	69
Lumber and building materials (other than metal)	14	5,293	1,153	21.8	315	570	35	504
Brick and tile	4	524	45		17	28	-	136
All other	10	4,769	1,108		298	542	39	368
Machinery, equipment and supplies (except electrical)	101	23,914	5,467	22.9	1,627	3,000	93	3,239
Commercial machinery, equipment and supplies	15	2,738	904		402	623	3	252
Office equipment and supplies (except furniture)	11	2,476	815		369	567	3	212
All other	4	262	89		33	56	-	40
Industrial machinery, eqp't. and supplies	51	11,978	2,556		696	1,444	85	1,648
Mechanical rubber goods	4	876	124		46	73	-	78
All other	47	11,102	2,432		650	1,371	85	1,570
Professional equipment and supplies	13	4,622	983		251	443	1	710
Dental " " "	4	3,494	567		119	231	-	497
Surgical, medical and hospital	4	234	127		30	69	-	25
All other	5	894	289		102	143	1	188

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITH STOCKS (continued)								
Machinery, equipment and supplies (continued)								
Service equipment and supplies	13	$2,923	$773		197	$363	$ -	$521
Laundry	3	488	125		40	78	-	47
All other	10	2,435	648		157	285	-	474
Other machinery, equipment and supplies	9	1,653	251		81	127	3	108
Metals (except scrap)	19	5,106	709	13.9	165	337	5	736
Iron and steel	12	1,925	216		67	115	1	513
Other metal and metal works	7	3,181	493		98	222	4	223
Paper and its products	7	993	256	25.8	85	121	-	43
Plumbing and heating equipment and supplies	18	3,410	802	23.5	237	370	5	538
Heating equipment (general line)	5	536	148		39	63	1	71
Plumbing and heating equipment (general line)	3	1,244	271		89	105	1	248
All other	10	1,630	383		109	202	3	219
Tobacco and its products (except leaf)	6	10,382	1,126	10.8	138	263	-	1,352
All other kinds of business	36	51,818	6,590	12.7	1,116	1,598	1	5,769
Books and periodicals	3	264	43		13	27	-	11
Leather goods	6	986	248		70	126	1	331
Oils and greases (animal and vegetable)	3	1,204	39		9	20	-	54
Yarn	3	2,058	53		18	25	-	93
Miscellaneous	21	47,306	6,208		1,006	1,400	-	5,280
WITHOUT STOCKS	252	124,016	8,902	7.2	1,961	4,047	82	50
Amusement and sporting goods	5	3,778	412	10.9	140	215	-	-
Chemicals	13	6,623	1,165	17.6	169	283	3	-
Paints and varnishes	5	3,616	915		143	217	2	-
All other	8	3,007	250		26	66	1	-
Clothing and furnishings	6	832	76	9.1	11	29	5	-
Coal	7	2,736	188	6.9	30	107	-	-
Dry goods	10	5,708	110	1.9	44	69	-	-
Piece goods	7	5,603	65		15	31	-	-
All other	3	105	45		29	38	-	-
Electrical goods	14	12,660	405	3.2	136	206	-	-
Furniture and house furnishings	7	4,718	588	12.5	114	172	9	-
Furniture	4	4,439	553		61	149	9	-
All other	3	279	35		53	23	-	-
Groceries and foods (except farm products)	16	7,331	1,399	19.1	241	432	1	-
Lumber and building materials (other than metal)	10	2,462	231	9.4	45	133	8	-
Cement	4	789	140		22	76	6	-
All other	6	1,673	91		23	57	2	-
Machinery, equipment and supplies (except electrical)	67	12,103	1,460	12.1	397	825	10	27
Commercial machinery, equipment and supplies	10	554	106		41	82	-	--
Office equipment and supplies (except furniture)	7	529	96		37	77	-	-
All other	3	25	10		4	5	-	-
Construction machinery, eqp't. and supplies	7	1,172	126		43	67	-	-

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For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITHOUT STOCKS (continued)								
Machinery, equipment and supplies (continued)								
Industrial machinery, eqp't. and supplies	43	$9,232	$1,108		281	$619	$10	$27
Machine tools	3	90	23		5	12	-	-
All other	40	9,142	1,085		275	607	10	27
Transportation equipment and supplies	3	410	36		8	25	-	-
Other machinery, equipment and supplies	4	735	84		24	32	-	-
Metals (except scrap)	35	39,691	1,078	2.7	266	647	22	22
Iron and steel	30	36,306	898		225	542	22	22
Other metal and metal works	5	3,385	180		41	105	-	-
Paper and its products	10	3,349	308	9.2	46	175	16	-
Paper and its products (specialty lines)	7	2,066	255		40	147	16	-
All other	3	1,283	53		6	28	-	-
Petroleum and its products	3	3,967	262	6.6	58	134	1	-
Plumbing and heating equipment and supplies	5	1,070	139	13.0	32	82	-	-
All other kinds of business	43	16,988	1,081	6.4	232	538	7	1
Yarn	3	996	44		11	25	-	-
Miscellaneous	40	15,992	1,037		221	513	7	1
AGENTS AND BROKERS								
BROKERS	88	51,524	898	1.7	219	415	5	152
Coal	9	3,905	216	5.5	40	118	2	-
Farm products-consumer goods	18	6,133	148	2.4	33	57	1	3
Farm supplies	3	410	14	3.4	5	7	-	-
Groceries and foods (except farm products)	36	36,999	359	1.0	101	183	1	77
Meats and meat products	3	3,047	29		5	10	-	-
Other food and grocery specialties	33	33,952	330		96	173	1	77
Lumber and building materials (other than metal)	3	232	21	9.1	6	10	-	-
All other kinds of business	19	3,845	140	3.6	34	40	2	72
Yarn	5	1,244	27		6	10	-	5
Miscellaneous	14	2,601	113		28	30	2	67
COMMISSION MERCHANTS	141	39,128	2,617	6.7	601	1,107	50	978
Dry goods	4	7,022	226	3.2	38	115	-	59
Electrical goods	4	562	52	9.3	12	36	-	108
Farm products-raw materials	4	1,582	38	2.4	5	15	-	-
Farm products-consumer goods	98	17,814	1,258	7.1	301	471	41	227
Poultry and poultry products	20	3,617	186		62	85	5	67
Fruits and vegetables (fresh)	71	10,261	914		206	319	27	70
All other	7	3,936	158		33	67	9	90
Furniture and house furnishings	3	484	70	14.5	14	46	-	1
All other kinds of business	28	11,664	973	8.3	231	424	9	583
Flowers and nursery stock	5	1,330	297		119	152	7	31
Yarn	8	7,948	540		71	208	1	493
Miscellaneous	12	2,386	136		41	64	1	59
EXPORT AND IMPORT AGENTS	4	250	38	15.2	5	8	-	83
MANUFACTURERS' AGENTS	173	25,875	1,273	4.9	352	651	32	287
Chemicals	3	225	33	14.7	8	17	-	6
Clothing and furnishings	12	781	54	6.9	28	30	7	49
Hosiery	3	387	24		14	10	-	49
All other	9	394	30		9	20	7	-

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' AGENTS (continued)								
Coal	5	$1,156	$84	7.3	17	$41	$1	$3
Drugs and drug sundries	4	299	30	10.0	11	15	-	1
Dry goods	6	1,384	41	3.0	6	30	-	2
Piece goods	3	95	3		1	1	-	-
All other	3	1,289	38		5	29	-	2
Electrical goods	18	1,154	144	12.5	49	80	-	12
Electrical appliances, eqp't. and supplies	15	1,041	132		44	71	-	12
Radios and radio equipment	3	113	12		5	9	-	-
Furniture and house furnishings	11	978	72	7.4	25	39	1	3
Floor coverings	3	537	21		3	16	-	-
Furniture	3	186	27		8	10	-	3
All other	5	255	24		14	13	1	-
Groceries and foods (except farm products)	9	11,873	169	1.4	47	114	-	-
Hardware	3	244	13	5.3	6	7	-	-
Lumber and building materials (other than metal)	5	83	23	27.7	3	8	1	-
Machinery, equipment and supplies (except electrical)	45	2,155	316	14.7	87	153	15	46
Commercial machinery, equipment and supplies	4	109	20		10	14	4	-
Construction machinery, eqp't. and supplies	3	26	11		3	3	1	1
Industrial machinery, eqp't. and supplies	30	1,397	203		52	89	7	42
Service equipment and supplies	4	319	39		10	22	2	2
Other machinery, equipment and supplies	4	304	43		12	25	1	1
Metals (except scrap)	16	2,034	167	8.2	31	58	5	109
Iron and steel	8	1,899	151		25	49	3	105
Other metal and metal works	8	135	16		6	9	3	4
Plumbing and heating equipment and supplies	17	1,309	55	4.2	20	26	1	15
Plumbing and heating equipment (general line)	3	340	5		2	2	1	-
All other	14	969	50		18	24	-	15
All other kinds of business	18	2,200	72	3.3	19	33	-	41
Leather	3	362	12		3	3	-	-
Yarn	4	969	19		5	10	-	-
Miscellaneous	11	869	41		11	20	-	41
SELLING AGENTS	55	60,526	1,513	2.5	348	824	4	88
Clothing and furnishings	4	1,597	52	3.3	13	24	-	-
Coal	9	22,943	713	3.1	149	360	2	-
Dry goods	10	22,906	384	1.7	112	249	-	13
Piece goods	7	22,505	359		103	235	-	-
All other	3	401	25		9	14	-	13
Farm products-raw materials	3	1,205	38	3.2	6	10	-	44
Furniture and house furnishings	3	478	109	22.8	29	48	1	3
Lumber and building materials (other than metal)	6	174	7	4.0	1	1	-	-
Lumber and millwork	3	145	4		1	1	-	-
All other	3	29	3		-	-	-	-

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
SELLING AGENTS (continued)								
Metals (except scrap)	4	$1,312	$38	2.9	7	$24	$1	$ -
All other kinds of business	16	9,911	172	1.1	31	108	-	26
Yarn	5	8,902	104		14	66	-	26
All other	11	1,009	68		17	42	-	2
OTHER AGENTS	9	6,392	561	8.8	154	294	2	36
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	29	39,396	7,794	19.8	1,809	2,556	16	1,317
CHAIN STORE WAREHOUSES	10	38,469	1,512	3.9	411	562	24	1,901
Groceries and foods (excent farm products)	6	29,884	1,032	3.5	294	409	18	1,177
All other kinds of business	4	8,585	480	5.6	117	153	6	724
ASSEMBLERS AND COUNTRY BUYERS	3	33	12	36.4	7	8	1	-
COOPERATIVE MARKETING ASSOCIATIONS	5	6,191	120	1.9	35	67	2	50
PITTSBURGH	1,370	569,721	51,545	9.0	14,732	23,992	769	29,136
Wholesalers proper	799	155,715	24,836	15.9	8,211	11,814	375	20,354
Manufacturers' sales branches	380	305,500	19,949	6.5	4,872	9,374	310	6,706
Agents and brokers	165	60,963	2,953	4.8	713	1,506	70	492
All other types	26	47,543	3,807	8.0	936	1,298	14	1,584
WHOLESALERS PROPER								
Amusement and sporting goods	17	883	264	29.9	81	110	5	222
Sporting goods (general line)	3	357	71		26	29	-	109
Toys, novelties, and fireworks	9	338	111		42	47	1	76
All other	5	188	82		13	34	4	37
Automotive products	37	6,259	1,792	28.6	641	893	13	1,576
Automobiles and other motor vehicles	5	2,548	449		185	230	2	229
Automotive eqp't., accessories and parts	26	3,171	1,117		388	573	9	1,287
Tires and tubes	6	540	226		68	90	2	60
Chemicals	10	10,124	939	9.3	198	433	4	145
Paints and varnishes	6	788	323		102	152	1	132
All other	4	9,336	616		96	281	3	13
Clothing and furnishings	57	6,664	859	12.9	217	305	18	857
Clothing, men's and boys'	9	1,325	120		35	49	5	217
Clothing, women's and children's	9	1,418	180		38	53	1	60
Furnishings, (general line)	5	465	62		11	14	3	57
Furnishings, men's and boys'	17	1,361	223		59	78	-	225
Hosiery	4	223	26		9	8	2	47
Shoes and other footwear	7	1,693	213		52	92	4	220
All other	6	179	35		13	11	3	31
Coal	11	11,996	409	3.4	70	189	4	2
Drugs and drug sundries	10	6,392	1,180	18.5	426	575	12	744
Drugs (general line)	4	6,224	1,111		413	553	10	715
Drugs (specialty lines)	3	71	28		5	7	-	19
All other	3	97	41		8	15	2	10
Dry goods	17	4,093	668	16.3	233	310	2	819
Dry goods (general line)	9	3,519	589		213	260	1	671
Piece goods	3	179	26		9	11	1	53
All other	5	395	53		11	19	-	95

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Electrical goods	23	$9,108	$1,690	18.6	571	$826	$5	$1,163
Electrical appliances, eqp't. and supplies	17	5,291	1,083		312	540	3	569
Radios and radio equipment	3	919	186		45	92	1	97
Refrigerators	3	2,898	421		214	194	1	497
Farm products-raw materials	3	242	13	5.4	6	7	1	8
Farm products-consumer goods	107	23,191	3,272	14.1	1,211	1,473	19	337
Dairy products (general line)	3	4,098	1,356		519	698	-	47
Poultry and poultry products	11	1,025	87		39	41	2	26
Dairy and poultry products	9	3,415	594		180	251	2	153
Fruits and vegetables (fresh)	77	12,264	874		255	359	15	67
All other	7	2,389	261		218	124	-	44
Farm supplies	8	1,857	256	13.8	64	129	3	303
Feed	5	1,327	111		28	61	2	36
Seeds	3	530	145		36	68	1	267
Furniture and house furnishings	14	1,520	231	15.2	67	92	8	274
Floor coverings	3	914	112		29	46	1	180
House furnishings (except as specified)	8	559	91		30	37	7	67
All other	3	47	28		8	9	-	27
Groceries and foods (except farm products)	125	29,427	4,211	14.3	1,282	1,941	59	3,881
Groceries (general line)	28	12,457	1,533		442	706	9	1,759
Confectionery and soft drinks	22	2,289	426		142	175	8	163
Fish and sea foods	8	528	187		35	52	15	16
Meats and meat products	12	2,377	230		75	122	4	54
Other food and grocery specialties	55	11,776	1,835		588	886	23	1,889
Hardware	12	4,444	1,138	25.6	440	621	5	1,401
Hardware (general line)	9	4,365	1,122		433	608	5	1,387
Hardware (specialty lines)	3	79	16		7	13	1	14
Jewelry and optical goods	24	2,010	485	24.1	160	252	5	1,063
Jewelry (general line)	12	1,160	234		64	113	4	723
Diamonds and other precious stones	4	220	39		12	13	-	142
Other jewelry specialties	4	323	82		25	43	1	138
All other	4	307	130		59	83	-	60
Lumber and building materials (other than metal)	22	2,971	739	24.9	217	301	67	508
Lumber and millwork	15	2,354	525		167	219	49	407
All other	7	617	214		50	82	18	101
Machinery, equipment and supplies (except electrical)	66	10,606	2,718	25.6	990	1,406	13	2,722
Commercial machinery, eqp't. and supplies	7	315	114		46	59	2	134
Industrial machinery, eqp't. and supplies	34	7,677	1,906		669	978	9	1,935
Bottles and bottling equipment	3	25	9		4	4	-	2
Mill and mine supplies (general line)	12	5,851	1,441		559	812	3	1,747
All other	19	1,801	456		106	162	6	186
Professional equipment and supplies	7	1,076	352		158	204	1	386
Service equipment and supplies	13	899	247		85	112	-	189
Barber and beauty parlor	6	420	120		47	58	-	80
All other	7	479	127		38	54	-	109
Other machinery, equipment and supplies	5	639	99		32	53	1	78

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Metals (except scrap)	14	$3,170	$532	16.8	162	$244	$22	$462
Iron and steel	5	225	64		22	24	6	34
Sheet metal products	4	439	158		52	81	16	120
Other metal and metal works	5	2,506	310		88	139	-	308
Paper and its products	23	5,645	1,106	19.6	316	590	60	1,210
Paper and its products (general line)	6	3,565	601		160	358	40	606
Paper and its products (specialty lines)	8	1,541	342		102	171	9	466
All other	9	539	163		54	71	11	138
Petroleum and its products	7	310	60	19.4	17	26	3	24
Plumbing and heating equipment and supplies	12	1,206	341	28.3	123	146	3	438
Plumbing and heating equipment (general line)	7	1,025	288		107	131	3	356
All other	5	181	53		16	15	-	82
Tobacco and its products (except leaf)	12	7,032	430	6.1	140	216	1	443
Waste materials	31	2,001	368	18.4	114	175	24	1,095
Iron and steel scrap	7	783	186		35	92	15	462
Junk and scrap (general line)	17	920	89		26	42	9	606
Waste paper, rags and rubber	7	298	93		53	41	-	27
All other products	137	4,564	1,135	24.9	465	544	18	657
Bags and bagging	3	281	78		54	35	1	32
Beer	92	1,173	169		53	59	8	57
Flowers and nursery stock	3	416	186		68	102	-	41
Forest products (except lumber)	4	46	10		6	4	-	7
Leather goods	14	743	191		59	83	4	271
Wines and spiritous liquors	7	93	43		6	7	-	40
Miscellaneous kinds of business	14	1,812	458		219	254	5	209
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	220	102,975	14,754	14.3	3,594	6,409	163	6,706
Amusement and sporting goods	5	1,836	370	20.2	120	211	1	25
Automotive products	13	5,587	878	15.7	234	436	3	501
Chemicals	17	5,531	894	16.2	209	434	1	505
Electrical goods	15	12,499	1,415	11.3	499	822	3	842
Furniture and house furnishings	6	1,312	186	14.2	43	85	-	161
Groceries and foods (except farm products)	38	38,138	5,790	15.2	1,088	1,816	22	792
Lumber and building materials (other than metal)	12	16,360	1,044	6.4	203	518	95	356
Machinery, equipment and supplies (except electrical)	69	9,720	2,188	22.5	720	1,212	20	1,381
Metals (except scrap)	13	4,172	405	9.7	91	210	-	1,363
Paper and its products	3	132	54	40.9	16	24	-	15
Plumbing and heating equipment and supplies	12	2,638	590	22.4	164	258	18	448
All other kinds of business	17	5,050	940	18.6	207	365	-	317
WITHOUT STOCKS	160	202,535	5,195	2.6	1,278	2,965	147	-
Amusement and sporting goods	5	1,756	294	16.7	91	148	-	-
Chemicals	5	1,044	166	15.9	37	52	9	-
Electrical goods	13	1,185	187	15.8	46	109	1	-
Furniture and house furnishings	5	1,812	143	7.9	28	74	-	-
Groceries and foods (except farm products)	8	4,773	956	20.0	291	495	1	-
Lumber and building materials (other than metal)	10	2,252	153	6.8	38	97	-	-

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITHOUT STOCKS (continued)								
Machinery, equipment and supplies (except electrical)	46	$5,679	600	10.6	152	$356	$1	$ -
Metals (except scrap)	32	175,033	2,194	1.3	431	1,344	134	-
Paper and its products	5	631	24	3.8	7	16	-	-
Plumbing and heating equipment and supplies	5	538	126	19.7	32	58	-	-
All other kinds of business	26	7,722	352	4.6	125	206	1	-
AGENTS AND BROKERS								
BROKERS	37	16,027	496	3.1	106	248	5	47
Farm products-consumer goods	9	3,626	73	2.0	17	31	3	3
Groceries and foods (except farm products)	13	9,022	146	1.6	38	74	-	1
Machinery, equipment and supplies (except electrical)	3	35	4	11.4	-	-	-	1
All other kinds of business	12	3,344	273	8.2	51	143	-	42
COMMISSION MERCHANTS	20	16,466	681	4.1	193	332	17	111
Farm products-consumer goods	12	13,750	533	3.9	149	248	11	101
All other kinds of business	8	2,716	148	5.4	44	84	6	10
MANUFACTURERS' AGENTS	88	6,198	634	10.2	195	314	22	319
Automotive products	3	673	151	22.4	57	87	-	82
Electrical goods	10	428	44	10.3	12	22	-	-
Furniture and house furnishings	4	569	72	12.7	21	34	-	93
Groceries and foods (except farm products)	7	1,893	60	3.2	16	35	-	7
Lumber and building materials (other than metal)	3	171	10	5.8	3	7	1	-
Machinery, equipment and supplies (except electrical)	38	1,679	235	14.0	63	101	17	137
Metals (except scrap)	5	114	11	9.6	1	5	2	-
Paper and its products	6	319	26	8.2	12	14	1	-
Plumbing and heating equipment and supplies	6	260	17	6.5	3	5	1	-
All other kinds of business	6	92	8	8.7	7	4	-	-
SELLING AGENTS	20	22,272	1,142	5.1	219	612	28	15
Coal	6	14,625	622	4.3	98	308	1	-
Lumber and building materials (other than metal)	3	920	112	12.2	23	61	-	-
All other kinds of business	11	6,727	408	6.1	98	243	27	15
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	13	6,822	1,679	24.6	418	509	12	471
CHAIN STORE WAREHOUSES	8	37,380	2,058	5.5	497	752	2	1,098
Groceries and foods (except farm products)	5	33,358	1,597	4.8	377	604	1	982
All other kinds of business	3	4,022	461	11.5	120	148	1	116
OTHER TYPES	5	3,341	70	2.1	21	37	-	15
CITIES OF 100,000 POPULATION AND OVER								
ERIE	146	13,824	2,372	17.2	832	1,053	35	1,875
Wholesalers proper	95	7,916	1,497	18.9	585	707	27	1,538
Manufacturers' sales branches	25	3,207	464	14.5	162	236	6	263
Agents and brokers	7	1,523	37	2.4	12	19	2	1
All other types 1/	18	1,178	374	31.7	73	91	-	73

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ERIE (continued)								
WHOLESALERS PROPER								
Automotive products	6	$389	$112	28.8	46	$59	$ -	$84
Chemicals	3	172	76	44.2	26	28	1	71
Drugs and drug sundries	3	306	79	25.8	31	38	-	103
Electrical goods	8	460	141	30.7	36	55	3	109
Farm products-consumer goods	13	714	105	14.7	46	49	4	33
Furniture and house furnishings	5	367	72	19.6	24	39	2	133
Groceries and foods (except farm products)	20	2,167	373	17.2	145	178	9	328
Lumber and building materials (other than metal)	4	498	155	31.1	34	62	-	63
Machinery, equipment and supplies (except electrical)	7	226	73	32.3	23	34	3	122
Paper and its products	5	310	71	22.9	29	35	1	113
Tobacco and its products (except leaf)	4	1,106	74	6.7	40	42	-	83
All other kinds of business 2/	19	1,201	166	13.8	105	88	4	296
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	7	1,685	199	11.8	69	99	2	40
Machinery, equipment and supplies (except electrical)	6	184	64	34.8	34	42	-	44
All other kinds of business 3/	13	1,338	201	15.0	59	95	4	179
AGENTS AND BROKERS								
Groceries and foods (except farm products)	3	905	8	0.9	3	3	1	-
All other kinds of business 4/	4	618	29	4.7	9	16	1	1
READING	177	32,950	3,971	12.1	1,283	1,951	74	2,393
Wholesalers proper	140	25,394	3,081	12.1	1,013	1,563	73	2,183
Manufacturers' sales branches	21	3,213	439	13.7	150	229	1	122
Agents and brokers 5/	8	2,527	39	1.5	14	14	-	15
All other types 6/	8	1,816	412	22.7	106	145	-	73
WHOLESALERS PROPER								
Automotive products	11	713	224	31.4	81	120	1	186
Drugs and drug sundries	7	371	87	23.5	33	49	4	98
Electrical goods	9	830	140	16.9	45	68	1	108
Farm products-consumer goods	16	1,524	246	16.1	82	105	3	47
Furniture and house furnishings	3	247	44	17.8	22	22	2	53
Groceries and foods (except farm products)	28	3,652	517	14.2	195	280	14	583
Hardware	3	539	97	18.0	47	56	-	175
Machinery, equipment and supplies (except electrical)	10	181	56	30.9	23	28	2	62
Paper and its products	4	494	189	38.3	64	106	14	133
Plumbing and heating equipment and supplies	5	420	111	26.4	32	53	6	124
Tobacco and its products (except leaf)	4	879	43	4.9	18	25	1	47
Waste materials	8	7,306	674	9.2	140	311	2	184
All other kinds of business 7/	32	8,238	653	7.9	231	340	23	363

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
READING (continued)								
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	$358	$77	21.5	27	$39	$ -	$60
Farm products-consumer goods	3	261	102	39.1	25	41	-	2
Groceries and foods (except farm products)	6	1,280	163	12.7	60	88	1	33
Machinery, equipment and supplies (except electrical)	4	89	35	39.3	21	25	-	21
All other kinds of business 8/	5	1,225	62	5.1	17	36	-	6
SCRANTON	247	63,116	6,347	10.1	2,178	3,137	77	4,527
Wholesalers proper	183	22,434	3,815	17.0	1,401	1,962	49	3,288
Manufacturers' sales branches	37	10,337	1,168	11.3	426	691	23	713
Agents and brokers	13	5,957	195	3.3	60	92	-	41
All other types	14	24,388	1,169	4.8	291	392	5	485
WHOLESALERS PROPER								
Amusement and sporting goods	3	125	23	18.4	10	9	-	32
Automotive products	9	1,161	389	33.5	195	236	1	430
Chemicals	4	249	59	23.7	23	34	1	72
Clothing and furnishings	10	580	112	19.3	29	45	9	206
Drugs and drug sundries	4	962	189	19.6	79	120	-	232
Dry goods	9	950	147	15.5	50	52	1	199
Electrical goods	7	419	126	30.1	35	55	-	67
Farm products-consumer goods	24	3,578	386	10.8	137	167	7	63
Furniture and house furnishings	4	386	67	17.4	19	30	1	120
Groceries and foods (except farm products)	44	5,792	874	15.1	305	387	7	667
Hardware	4	359	119	33.1	50	57	-	170
Jewelry and optical goods	5	193	48	24.9	29	26	-	103
Lumber and building materials (other than metal)	4	416	77	18.5	20	41	-	156
Machinery, equipment and supplies (except electrical)	17	1,040	342	32.9	130	182	5	284
Paper and its products	3	669	120	17.9	40	68	-	77
Plumbing and heating equipment and supplies	4	540	117	21.7	29	68	10	105
Tobacco and its products (except leaf)	8	3,797	368	9.7	134	245	-	252
Waste materials	3	27	11	40.7	5	5	1	2
All other kinds of business 9/	17	1,191	241	20.2	82	125	6	51
MANUFACTURERS' SALES BRANCHES								
Automotive products	4	894	95	10.6	23	44	-	64
Groceries and foods (except farm products)	12	5,616	659	11.7	232	350	12	173
Machinery, equipment and supplies (except electrical)	9	1,120	143	12.8	99	143	-	138
All other kinds of business 10/	12	2,707	271	10.0	72	154	11	338
AGENTS AND BROKERS								
Groceries and foods (except farm products)	4	1,799	13	0.7	3	4	-	3
All other kinds of business 11/	9	4,158	182	4.4	57	88	-	38
ALL OTHER TYPES								
Petroleum and its products	10	1,884	528	28.0	127	177	4	90
All other kinds of business 12/	4	22,504	641	2.8	164	215	1	395

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 50,000 TO 100,000 POPULATION								
ALLENTOWN	102	$20,204	$4,024	19.9	1,371	$2,198	$31	$2,429
Wholesalers proper	69	9,258	1,698	18.3	699	914	18	1,697
Manufacturers' sales branches	19	7,205	1,630	22.6	503	933	9	607
Agents and brokers 13/	3	816	77	9.4	12	20	3	1
All other types 14/	11	2,925	619	21.2	157	331	1	124
WHOLESALERS PROPER								
Amusement and sporting goods	3	58	12	20.7	1	4	2	23
Automotive products	7	760	201	26.4	97	137	1	193
Electrical goods	4	193	35	18.1	10	11	-	48
Farm products-consumer goods	3	520	88	16.9	45	48	1	35
Furniture and house furnishings	3	447	113	25.3	42	54	-	166
Groceries and foods (except farm products)	14	2,084	312	15.0	144	188	4	229
Machinery, equipment and supplies (except electrical)	6	532	173	27.4	50	72	1	90
Paper and its products	6	463	105	22.7	45	63	-	124
Plumbing and heating equipment and supplies	4	636	236	37.1	74	115	1	345
Waste materials	4	174	34	19.5	16	12	1	23
All other kinds of business 15/	15	3,291	389	11.8	175	210	7	423
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	8	2,606	410	15.7	177	233	1	107
Machinery, equipment and supplies (except electrical)	3	94	36	38.3	24	27	-	16
All other kinds of business 16/	8	4,505	1,184	26.3	302	673	8	484
ALTOONA	84	18,851	1,873	9.9	598	794	21	1,573
Wholesalers proper	53	5,845	897	15.3	324	427	19	681
Manufacturers' sales branches	14	2,389	296	12.4	86	144	2	148
Agents and brokers 17/	4	905	69	7.6	11	10	-	2
All other types 18/	13	9,712	611	6.3	177	213	-	742
WHOLESALERS PROPER								
Automotive products	7	1,403	179	12.8	73	87	1	128
Clothing and furnishings	3	136	24	17.6	13	8	-	45
Farm products-consumer goods	7	1,534	280	18.3	79	118	1	21
Groceries and foods (except farm products)	13	855	161	18.8	55	82	14	131
Tobacco and its products (except leaf)	4	1,123	94	8.4	41	53	-	102
All other kinds of business 19/	19	794	159	20.0	63	79	5	251
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	9	1,302	209	16.1	58	95	1	40
All other kinds of business 20/	5	1,087	87	8.0	28	49	1	108
BETHLEHEM	49	11,271	1,131	10.0	389	551	15	358
Wholesalers proper	35	2,077	372	17.9	123	170	7	244
Manufacturers' sales branches	8	6,922	451	6.5	92	242	1	65
Agents and brokers 21/	3	1,520	195	12.8	51	112	5	38
All other types 22/	3	752	113	15.0	23	27	2	11

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
BETHLEHEM (continued)								
WHOLESALERS PROPER								
Automotive products	3	$45	$17	37.8	7	$9	$ -	$16
Farm products-consumer goods	11	720	136	18.9	46	57	2	5
Groceries and foods (except farm products)	10	446	27	6.1	10	15	-	26
All other kinds of business 23/	11	866	192	22.2	60	89	5	197
MANUFACTURERS' SALES BRANCHES								
Metals (except scrap)	4	6,127	322	5.3	59	184	-	-
All other kinds of business 24/	4	795	129	16.2	33	58	1	65
CHESTER	49	4,947	782	15.8	247	365	7	612
Wholesalers proper	38	3,019	494	16.4	166	242	5	519
Manufacturers' sales branches 25/	4	1,553	208	13.4	63	91	-	65
Agents and brokers 26/	4	133	21	15.8	8	14	2	16
All other types 27/	3	242	59	24.4	10	18	-	12
WHOLESALERS PROPER								
Automotive products	4	129	40	31.0	12	23	-	54
Farm products-consumer goods	8	355	98	27.6	35	51	-	3
Groceries and foods (except farm products)	5	539	53	9.8	17	26	3	113
Tobacco and its products (except leaf)	3	752	41	5.5	16	23	-	36
Waste materials	4	36	8	22.2	3	3	1	5
All other products 28/	14	1,208	254	21.0	83	116	1	308
HARRISBURG	172	37,965	4,979	13.1	1,714	2,284	63	3,830
Wholesalers proper	128	16,468	3,088	18.8	1,071	1,368	43	2,575
Manufacturers' sales branches	31	8,735	1,352	15.5	455	686	11	945
Agents and brokers 29/	3	347	15	4.3	4	4	-	1
All other types 30/	10	12,415	524	4.2	174	226	9	309
WHOLESALERS PROPER								
Amusement and sporting goods	3	176	58	33.0	19	21	1	53
Automotive products	18	2,091	465	22.2	175	262	6	417
Dry goods	4	97	19	19.6	9	9	-	36
Electrical goods	11	565	160	28.3	55	88	-	146
Farm products-consumer goods	16	2,642	764	28.9	203	241	2	34
Farm supplies	3	276	119	43.1	31	36	1	95
Groceries and foods (except farm products)	20	3,949	422	10.7	197	205	5	417
Hardware	3	337	104	30.9	41	62	-	154
Machinery, equipment and supplies (except electrical)	6	187	76	40.6	31	34	1	73
Paper and its products	6	978	190	19.4	52	88	10	185
Plumbing and heating equipment and supplies	4	1,121	202	18.0	68	117	-	434
Tobacco and its products (except leaf)	4	1,448	109	7.5	36	54	2	110
Waste materials	9	409	90	22.0	38	33	5	48
All other kinds of business 31/	21	2,192	310	14.1	105	118	10	373

WHOLESALE DISTRIBUTION: 1933

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			Amount	Percent of sales		Total	Part-time	
HARRISBURG (continued)								
MANUFACTURERS' SALES BRANCHES								
Automotive products	4	$805	$127	15.8	39	$67	$ -	$77
Groceries and foods (except farm products)	9	2,119	356	16.8	124	175	-	52
Machinery, equipment and supplies (except electrical)	10	2,871	605	21.1	238	336	-	716
All other kinds of business 32/	8	2,940	264	9.0	64	108	11	100
JOHNSTOWN	110	12,465	1,933	15.5	643	904	57	1,328
Wholesalers proper	79	7,131	1,109	15.6	424	553	53	1,174
Manufacturers' sales branches	14	2,868	413	14.4	117	198	1	66
Agents and brokers	7	1,078	85	7.9	19	52	3	6
All other types 33/	10	1,388	326	23.5	83	101	-	82
WHOLESALERS PROPER								
Automotive products	8	535	131	24.5	55	74	1	166
Dry goods	3	301	32	10.6	18	16	-	88
Farm products-consumer goods	6	509	88	17.3	28	26	1	12
Groceries and foods (except farm products)	25	2,820	378	13.4	180	195	4	515
Lumber and building materials (other than metal)	4	651	119	18.3	30	44	3	102
Machinery, equipment and supplies (except electrical)	5	1,092	134	12.3	22	87	34	38
All other kinds of business 34/	28	1,223	227	18.6	91	111	10	253
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	2,134	238	11.2	80	116	1	52
All other kinds of business 35/	8	734	175	23.8	37	82	-	14
AGENTS AND BROKERS								
Groceries and foods (except farm products)	3	604	17	2.8	7	8	1	-
All other kinds of business 36/	4	474	68	14.3	12	44	2	6
LANCASTER	115	13,784	2,960	21.5	1,109	1,434	46	5,492
Wholesalers proper	95	10,690	2,320	21.7	895	1,128	41	2,657
Manufacturers' sales branches 37/	7	1,175	298	25.4	89	139	2	20
All other types	13	1,919	342	17.8	125	167	3	2,815
WHOLESALERS PROPER								
Automotive products	7	625	184	29.4	71	114	-	185
Clothing and furnishings	3	429	87	20.3	28	47	-	179
Electrical goods	3	65	15	23.1	7	7	1	12
Farm products-raw materials	6	303	92	30.4	38	49	22	397
Farm products-consumer goods	9	1,127	324	28.7	104	123	8	32
Groceries and foods (except farm products)	15	3,824	549	14.4	217	250	2	462
Hardware	3	1,050	316	30.1	135	186	-	526
Jewelry and notions goods	3	236	47	19.9	24	25	-	137
Lumber and building materials (other than metal)	8	282	105	37.2	24	42	-	107
Machinery, equipment and supplies (except electrical)	4	175	66	37.7	30	35	-	82
Paper and its products	5	180	66	36.7	32	36	2	42
Plumbing and heating equipment and supplies	3	668	238	35.6	73	94	-	248
Tobacco and its products (except leaf)	7	846	51	6.0	19	27	1	40
Waste materials	5	131	16	12.2	14	7	2	27
All other kinds of business 38/	19	749	164	21.9	79	86	3	181

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
LANCASTER (continued)								
ALL OTHER TYPES 39/								
Petroleum and its products	8	$981	$233	23.8	74	$111	$ -	$41
All other kinds of business 40/	5	938	109	11.6	51	56	3	2,774
McKEESPORT	49	6,281	856	13.6	325	409	13	667
Wholesalers proper	38	3,004	384	12.8	160	193	10	424
Manufacturers' sales branches	7	2,232	256	11.5	102	141	3	203
All other types 41/	4	1,045	216	20.7	53	75	-	40
WHOLESALERS PROPER								
Automotive products	3	120	27	22.5	11	14	1	61
Farm products-consumer goods	6	346	30	8.7	17	15	2	5
Groceries and foods (except farm products)	12	1,859	224	12.0	85	115	1	246
Waste materials	3	435	61	14.0	25	29	2	27
All other kinds of business 42/	14	244	42	17.2	22	20	4	85
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	1,516	157	10.4	67	88	2	39
All other kinds of business 43/	4	716	99	13.8	35	53	1	164
WILKES BARRE	198	24,342	3,066	12.6	1,141	1,472	34	2,645
Wholesalers proper	152	14,724	1,914	13.0	797	971	22	2,260
Manufacturers' sales branches	20	6,219	663	10.7	209	314	8	244
Agents and brokers	17	1,224	64	5.2	24	28	1	7
All other types 44/	9	2,175	425	19.5	111	159	3	134
WHOLESALERS PROPER								
Automotive products	5	157	51	32.5	19	27	2	34
Clothing and furnishings	4	381	45	11.8	10	14	-	81
Drugs and drug sundries	3	789	84	10.6	34	40	-	136
Dry goods	4	179	23	12.8	10	8	-	69
Electrical goods	4	317	54	17.0	15	20	-	68
Farm products-consumer goods	29	2,253	207	9.2	94	101	3	38
Groceries and foods (except farm products)	37	4,910	440	9.0	213	244	5	531
Hardware	3	239	73	30.5	37	41	-	94
Jewelry and optical goods	4	62	32	51.6	16	19	2	39
Lumber and building materials (other than metal)	7	691	61	8.8	13	26	-	56
Machinery, equipment and supplies (except electrical)	15	1,319	283	21.5	122	161	3	465
Paper and its products	6	541	92	17.0	32	44	-	119
Plumbing and heating equipment and supplies	5	402	127	31.6	37	52	-	188
Tobacco and its products (except leaf)	5	1,569	122	7.8	56	74	-	107
Waste materials	6	169	37	21.9	19	19	3	36
All other kinds of business 45/	15	746	183	24.5	70	81	4	201
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	7	3,069	296	9.6	113	149	-	70
Machinery, equipment and supplies (except electrical)	5	279	53	19.0	17	30	-	75
All other kinds of business 46/	8	2,871	314	10.9	79	135	8	99

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For States and Cities of 5,000 Population and Over

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State and City / Type of Establishment / Kind of Business	Number of establishments	Net sales	Total Expenses: Amount	Total Expenses: Percent of sales	Full-time employees (*average*)	Pay Roll: Total	Pay Roll: Part-time	Stocks on hand (*end of year*)
WILKES BARRE (continued)								
AGENTS AND BROKERS								
Groceries and foods (except farm products)	6	$992	$32	3.2	11	$14	$ -	$ -
Machinery, equipment and supplies (except electrical)	5	86	16	18.6	4	7	1	3
All other kinds of business 47/	6	146	16	11.0	9	7	-	4
YORK	133	14,319	2,560	17.9	874	1,165	22	2,068
Wholesalers proper	106	11,180	1,944	17.4	721	931	20	1,931
Manufacturers' sales branches	11	944	179	19.0	42	72	1	57
All other types	16	2,195	437	19.9	111	162	1	80
WHOLESALERS PROPER								
Automotive products	9	529	154	29.1	62	76	1	199
Clothing and furnishings	4	423	44	10.4	16	26	1	109
Electrical goods	3	323	52	16.1	19	25	1	50
Farm products-raw materials	7	582	86	14.8	52	48	3	236
Farm products-consumer goods	13	889	351	39.5	110	155	6	10
Farm supplies	4	1,241	164	13.2	51	74	-	50
Groceries and foods (except farm products)	18	3,213	370	11.5	174	200	1	468
Hardware	4	878	141	16.1	58	86	1	186
Machinery, equipment and supplies (except electrical)	6	182	51	28.0	16	24	-	39
Paper and its products	4	393	94	23.9	24	41	2	81
Tobacco and its products (except leaf)	6	1,138	61	5.4	24	27	-	89
Waste materials	10	329	81	24.6	31	31	4	106
All other kinds of business 48/	18	1,060	295	27.8	84	118	-	278
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	5	277	64	23.1	20	30	-	15
All other kinds of business 49/	6	667	115	17.2	22	42	1	42
ALL OTHER TYPES								
Petroleum and its products	13	1,894	397	21.0	97	151	-	79
All other kinds of business 50/	3	301	40	13.3	14	11	1	1
BOROUGHS AND CITIES OF 20,000 TO 50,000 POPULATION								
ALIQUIPPA (wholesalers proper)	14	442	70	15.8	33	29	2	29
Farm products-consumer goods	3	192	46	24.0	26	20	1	1
Groceries and foods (except farm products)	3	162	14	8.6	3	6	1	19
All other kinds of business	8	88	10	11.4	4	3	-	9
AMBRIDGE	7	408	70	17.2	19	24	5	32
BUTLER	48	4,003	657	16.4	226	326	8	524
Wholesalers proper	33	3,497	557	15.9	194	286	5	482
All other types	15	506	100	19.8	32	40	3	42
Farm products-raw materials	4	13	4	30.8	1	1	-	-
Farm products-consumer goods	5	397	127	32.0	37	62	-	2
Groceries and foods (except farm products)	10	1,352	155	11.5	61	99	1	205
Petroleum and its products	5	327	67	20.5	22	23	3	18
All other kinds of business	24	1,914	304	15.9	105	141	4	299

WHOLESALE DISTRIBUTION: 1933

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			Amount	Percent of sales		Total	Part-time	
CARBONDALE	11	$645	$109	16.9	28	543	$1	$65
Wholesalers proper	7	380	46	12.1	19	22	1	54
All other types	4	265	63	23.8	9	21	-	11
Petroleum and its products	4	265	63	23.8	9	21	-	11
All other kinds of business	7	380	46	12.1	19	22	1	54
DUNMORE	3	21	5	23.8	2	3	-	3
DUQUESNE	6	170	18	10.6	12	9	1	24
EASTON	41	5,791	935	16.1	315	457	8	819
Wholesalers proper	33	4,353	744	17.1	258	371	3	770
All other types	8	1,438	191	13.3	57	86	5	49
Farm products-consumer goods	4	615	173	28.1	46	53	-	8
Groceries and foods (except farm products)	12	3,381	351	10.4	147	215	-	346
Petroleum and its products	4	325	90	27.7	21	30	5	17
All other kinds of business	21	1,470	321	21.8	101	159	3	448
HAZELTON	50	9,363	1,085	11.6	346	576	28	710
Wholesalers proper	35	4,325	623	14.4	210	329	28	578
All other types	15	5,038	462	9.2	136	247	-	132
Farm products-consumer goods	3	783	116	14.8	36	49	8	6
Groceries and foods (except farm products)	19	3,688	295	8.0	109	157	5	185
Petroleum and its products	7	630	151	24.0	33	45	-	33
All other kinds of business	21	4,262	523	12.3	168	324	15	486
HOMESTEAD	18	414	106	25.6	27	25	2	256
KINGSTON	14	1,932	383	19.8	121	160	3	376
Wholesalers proper	11	1,731	314	18.1	106	136	3	364
All other types	3	201	69	34.3	15	24	-	12
Groceries and foods (except farm products)	5	116	12	10.3	5	6	-	18
All other kinds of business	9	1,816	371	20.4	115	154	3	358
LEBANON	47	3,553	672	18.9	192	269	21	540
Wholesalers proper	39	2,912	513	17.6	154	205	20	510
All other types	8	641	159	24.8	38	64	1	30
Farm products-consumer goods	4	305	79	25.9	29	32	1	7
Groceries and foods (except farm products)	12	1,176	236	20.1	51	55	3	121
Petroleum and its products	5	506	115	22.7	22	44	1	29
All other kinds of business	26	1,566	242	15.5	90	138	16	383
MONESSEN	10	412	57	13.8	27	26	1	73
NANTICOKE	12	1,260	136	10.8	52	54	3	66
Wholesalers proper	9	315	61	19.4	27	28	3	47
All other types	3	945	75	7.9	25	36	-	19
Groceries and foods (except farm products)	7	1,081	73	6.8	33	40	-	51
All other kinds of business	5	179	63	35.2	19	24	3	15
NEW CASTLE	61	7,248	1,051	14.5	364	523	13	1,020
Wholesalers proper	46	4,215	607	14.4	224	311	13	504
All other types	15	3,033	444	14.6	140	212	-	516

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			Amount	Percent of sales		Total	Part-time	
NEW CASTLE (continued)								
Farm products-consumer goods	7	$830	$203	24.5	59	$102	$2	$8
Groceries and foods (except farm products)	14	2,527	255	10.1	117	152	1	332
Petroleum and its products	7	502	131	26.1	33	44	1	34
All other kinds of business	33	3,389	462	13.6	155	225	9	646
NORRISTOWN	30	3,761	427	11.4	170	225	9	403
Wholesalers proper	27	2,311	358	15.5	155	194	9	393
All other types	3	1,450	69	4.8	15	31	-	10
Groceries and foods (except farm products)	6	1,258	114	9.1	47	63	-	151
All other kinds of business	24	2,503	313	12.5	123	162	9	252
OIL CITY	31	9,856	2,118	21.6	364	524	6	430
Wholesalers proper	21	6,239	1,845	29.6	284	436	6	401
All other types	10	3,617	273	7.5	80	88	-	29
Farm products-consumer goods	6	485	116	23.9	48	48	1	4
Groceries and foods (except farm products)	7	1,098	81	7.4	46	56	1	65
Petroleum and its products	7	7,427	1,723	23.2	213	351	-	184
All other kinds of business	11	846	198	23.4	57	69	4	177
POTTSVILLE	50	5,456	842	15.4	339	426	4	765
Wholesalers proper	43	4,222	698	16.5	289	353	3	735
All other types	7	1,234	144	11.7	50	73	1	30
Farm products-consumer goods	5	235	51	21.7	20	20	1	4
Groceries and foods (except farm products)	7	2,324	210	9.0	74	116	1	128
Petroleum and its products	8	495	85	17.2	31	44	-	18
All other kinds of business	30	2,402	496	20.6	214	246	2	615
SHAMOKIN	25	2,159	375	17.4	116	174	14	314
Wholesalers proper	21	1,625	283	17.4	91	132	14	293
All other types	4	534	92	17.2	25	42	-	21
Groceries and foods (except farm products)	8	852	128	15.0	38	57	4	79
All other kinds of business	17	1,307	247	18.9	78	117	10	235
SHARON	18	9,948	807	8.1	192	520	6	378
Wholesalers proper	12	1,031	211	20.5	89	206	6	354
All other types	6	8,917	596	6.7	103	314	-	24
Groceries and foods (except farm products)	5	625	78	12.5	32	45	-	71
Petroleum and its products	4	463	98	21.2	19	31	-	24
All other kinds of business	9	8,860	631	7.1	141	444	6	283
SHENANDOAH	18	2,545	302	11.9	115	139	4	148
Wholesalers proper	11	892	87	9.8	41	42	3	95
All other types	7	1,653	215	13.0	74	97	1	53
Farm products-consumer goods	3	196	63	32.1	16	22	2	-
Groceries and foods (except farm products)	8	1,906	158	8.3	77	86	1	121
Petroleum and its products	3	213	53	24.9	11	18	-	10
All other kinds of business	4	230	28	12.2	11	13	1	17

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WASHINGTON	30	$2,841	$534	18.8	158	$206	$2	$344
Wholesalers proper	23	2,298	364	15.8	116	156	1	311
All other types	7	543	170	31.3	42	50	1	33
Farm products-consumer goods	6	228	54	2.4	21	24	-	5
Groceries and foods (except farm products)	5	989	69	7.0	27	34	-	141
Petroleum and its products	9	1,232	349	28.3	84	116	1	117
All other kinds of business	10	392	62	15.8	26	32	1	81
WILKINSBURG	7	617	134	21.7	67	77	-	37
WILLIAMSPORT	52	4,663	887	19.0	307	404	7	753
Wholesalers proper	42	3,169	520	16.4	199	252	5	660
All other types	20	1,494	367	24.6	108	152	2	93
Groceries and foods (except farm products)	10	1,352	181	13.4	63	83	-	172
Petroleum and its products	9	922	258	28.0	74	98	1	53
All other kinds of business	43	2,389	448	18.8	170	223	6	528
BOROUGHS AND CITIES OF 5,000 TO 20,000 POPULATION 51/								
Total	1,258	109,579	16,604	15.2	5,582	7,483	332	11,562
ABINGTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ARNOLD	6	59	11	18.6	5	5	-	2
ASHLAND	5	153	44	23.2	18	24	4	67
ASHLEY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BANGOR	6	317	42	13.2	10	15	3	37
BEAVER	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BEAVER FALLS	27	2,245	285	12.7	101	133	6	197
BELLEVUE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BERWICK	6	465	98	21.1	18	33	8	20
BLAIRSVILLE	5	519	43	8.3	16	15	-	82
BLOOMSBURG	6	468	114	24.4	31	37	-	22
BRACKENRIDGE	3	7,485	565	7.5	89	243	-	17
BRADDOCK	19	2,267	303	13.4	112	119	4	113
BRADFORD	26	3,179	555	17.5	199	326	6	579
BRIDGEPORT	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BRISTOL	8	231	47	20.3	17	23	1	33
CANNONSBURG	18	318	45	14.2	11	13	3	25
CARLISLE	13	683	89	13.0	37	39	1	68
CARNEGIE	9	203	43	21.2	9	16	2	26
CENTERVILLE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CHAMBERSBURG	38	3,076	535	17.4	206	250	-	391
CHARLEROI	14	2,550	348	14.2	106	173	7	226
CHELTONHAM	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CLAIRTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CLEARFIELD	20	1,178	227	19.3	77	93	1	258
CLIFTON HEIGHTS	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
COALDALE	4	25	3	12.0	-	1	1	1
COATESVILLE	16	1,600	253	15.8	91	130	7	127
COLLINGSDALE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
COLUMBIA	9	359	100	27.9	19	53	24	18
CONNELLSVILLE	12	554	161	29.1	37	51	7	78
CONSHOHACKEN	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CORAOPOLIS	10	699	148	21.2	51	61	2	52
CORRY	11	364	119	32.7	40	49	3	34
CRAFTON	4	42	11	26.2	6	7	1	-
DANVILLE	4	335	51	15.2	16	23	1	113
DARBY	3	24	8	33.3	2	3	1	1

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
DICKSON CITY	6	$108	$38	35.2	15	$16	$1	$6
DONORA	11	333	62	18.6	22	29	2	37
DORMONT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DU BOIS	31	4,947	583	11.8	186	257	9	385
DUPONT	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DURYEA	3	378	104	27.5	17	38	15	65
EAST PITTSBURG	4	272	16	5.9	9	5	-	34
EAST STROUDSBURG	13	812	112	13.8	29	40	1	72
ELLWOOD CITY	7	311	45	14.5	15	28	6	23
ELRAUS	4	139	23	16.5	9	10	-	20
ETNA	10	467	19	4.1	5	9	-	-
EXETER	3	112	15	13.4	10	9	-	6
FARRELL	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FOREST CITY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FORD CITY	8	287	70	24.4	25	19	3	3
FORTY FORT	4	400	69	17.3	21	29	-	26
FRANKLIN	11	548	78	14.2	42	36	1	63
FREELAND	3	117	12	10.3	5	7	1	69
GETTYSBURG	6	443	108	24.4	28	35	1	30
GLASSPORT	9	2,719	412	15.2	66	155	3	32
GREENSBURG	39	4,877	855	17.5	276	396	54	455
GREENVILLE	8	587	109	18.6	42	54	2	80
GROVE CITY	8	569	110	19.3	59	59	3	26
HANOVER	21	1,821	277	15.2	123	160	7	392
HOLLIDAYSBURG	3	55	6	10.9	3	4	-	4
HONESDALE	11	620	154	24.8	35	50	-	46
HUNTINGDON	11	1,910	294	15.4	124	150	-	340
INDIANA	20	1,708	306	17.9	119	137	2	215
JEANNETTE	15	1,506	223	14.8	56	79	3	106
JERSEY SHORE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
KANE	15	1,224	213	17.4	70	96	1	137
KITTANNING	17	1,208	207	17.1	76	100	2	135
KULPMONT	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LANSDALE	11	557	132	23.7	28	58	-	76
LANSDOWNE	7	868	146	16.8	48	84	3	22
LANSFORD	6	269	33	12.3	9	13	-	6
LATROBE	12	932	123	13.2	29	77	1	128
LEHIGHTON	10	1,363	152	11.2	48	67	2	111
LEWISTOWN	33	1,988	424	21.3	168	171	8	185
LOCK HAVEN	12	891	139	15.6	51	57	1	125
LUZERNE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MAHONY CITY	14	1,074	91	8.5	42	48	3	143
McADOO	3	18	2	11.1	-	1	1	-
McKEES ROCKS	14	635	139	21.9	32	54	5	75
MEADVILLE	29	1,685	314	18.6	115	146	8	257
MECHANICSBURG	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MEDIA	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MIDDLETOWN	5	75	17	22.7	1	5	1	4
MIDLAND	4	484	103	21.3	18	22	2	454
MILLVALE	10	373	91	24.4	37	39	1	65
MILTON	8	1,463	167	11.4	49	74	2	131
MINERSVILLE	11	590	140	23.7	66	80	-	32
MONONGAHELA CITY	12	576	82	14.2	47	35	4	70
MORRISVILLE	3	242	63	26.0	16	17	-	3
MOUNT CARMEL	11	529	81	15.3	36	43	-	109
MOUNT LEBANON	4	420	79	18.8	39	38	-	29
MOUNT PLEASANT	3	199	16	8.0	3	5	-	12
MUNHALL	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NANTY-GLO	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NAZARETH	6	111	23	20.7	11	14	3	2

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
NEW BRIGHTON	8	$2,750	$161	5.9	53	$74	$2	$575
NEW KENSINGTON	15	690	106	15.4	34	43	-	159
NORTHAMPTON	5	195	37	19.0	10	16	5	4
NORTH BRADDOCK	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
OAKMONT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
OLD FORGE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
OLYPHANT	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
PALMERTON	4	121	26	21.5	8	9	-	5
PHOENIXVILLE	9	252	37	14.7	16	18	2	93
PITTSTON	22	3,551	372	10.5	151	200	4	354
PLYMOUTH	3	81	11	13.6	2	4	1	11
POTTSTOWN	23	2,611	357	13.7	129	161	3	248
PUNXSUTAWNEY	17	1,114	193	17.3	70	91	1	173
RIDGWAY	3	254	28	10.6	7	10	-	25
ROCHESTER	9	128	20	15.6	4	5	-	26
ST. CLAIR	4	259	29	11.2	10	12	1	10
ST. MARYS	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SAYRE	9	461	110	23.9	33	36	3	48
SCHUYLKILL HAVEN	7	396	88	22.2	34	48	4	25
SEWICKLY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SCOTTDALE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SHARPSBURG	12	247	48	19.4	25	26	2	5
SHARPSVILLE	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)
STEELTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
STROUDSBURG	18	664	184	27.7	59	83	1	122
SUMMIT HILL	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SWOYERVILLE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SUNBURY	23	2,477	397	16.0	140	169	2	246
SWISSVALE	4	204	19	9.3	19	15	-	103
TAMAQUA	26	2,816	349	12.4	117	177	3	107
TARENTUM	5	262	30	11.5	5	7	2	30
THROOP	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
TITUSVILLE	16	765	185	24.2	58	87	7	116
TRUCKSVILLE	3	475	134	28.2	57	57	-	22
TURTLE CREEK	8	266	32	12.0	14	16	1	22
TYRONE	12	1,689	250	14.8	93	107	3	195
UNIONTOWN	47	6,232	964	15.5	323	423	9	623
VANDERGRIFT	9	499	33	6.6	12	9	-	55
WARREN	14	2,275	315	13.8	108	115	1	156
WAYNESBORO	5	441	50	11.3	23	20	-	33
WEST CHESTER	14	565	146	25.8	56	94	1	100
WEST HAZELTON	3	125	21	16.8	9	7	-	44
WEST VIEW	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WEST YORK	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WILMERDING	5	29	4	13.8	-	-	-	-
WILSON	3	54	5	9.3	1	2	1	10
WINDBER	4	94	7	7.4	1	3	1	8
YEADON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)

1/ Includes 2 establishments dealing in farm products-consumer goods; and 16 in petroleum and its products.

2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in farm products-raw materials; 2 in hardware; 2 in jewelry and optical goods; 1 in metals (except scrap); 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in waste materials; and 8 in all other products.

3/ Includes 1 establishment dealing in automotive products; 1 in clothing and furnishings; 2 in electrical goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and building materials (other than metal); 1 in metals (except scrap); 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.

4/ Includes 1 establishment dealing in coal; 1 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); and 1 in all other products.

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	

5/ Includes 1 establishment dealing in farm supplies; 1 in metals (except scrap); 1 in petroleum and its products; and 14 in all other products.
6/ Includes 2 establishments dealing in chemicals; 1 in drugs and drug sundries; 1 in electrical goods; 2 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in metals (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in all other products.
7/ Includes 2 establishments dealing in coal; 2 in electrical goods; 2 in farm products-consumer goods; 2 in machinery, equipment and supplies (except electrical); and 1 in all other products.
8/ Includes 3 establishments dealing in farm products-consumer goods; and 1 in groceries and foods (except farm products).
9/ Includes 1 establishment dealing in farm supplies; 1 in metals (except scrap); 1 in petroleum and its products; and 14 in all other products.
10/ Includes 2 establishments dealing in chemicals; 1 in drugs and drug sundries; 1 in electrical goods; 2 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in metals (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in all other products.
11/ Includes 2 establishments dealing in coal; 2 in electrical goods; 2 in farm products-consumer goods; 2 in machinery, equipment and supplies (except electrical); and 1 in all other products.
12/ Includes 3 establishments dealing in farm products-consumer goods; and 1 in groceries and foods (except farm products).
13/ Includes 1 establishment dealing in coal; 1 in machinery, equipment and supplies (except electrical); and 1 in all other products.
14/ Includes 11 establishments dealing in petroleum and its products.
15/ Includes 2 establishments dealing in clothing and furnishings; 2 in coal; 2 in dry goods; 2 in hardware; 1 in metals (except scrap); 2 in tobacco and its products (except leaf); and 4 in all other products.
16/ Includes 1 establishment dealing in automotive products; 1 in drugs and drug sundries; 2 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; and 2 in lumber and building materials (other than metal).
17/ Includes 2 establishments dealing in farm products-consumer goods; 1 in groceries and foods (except farm products); and 1 in lumber and building materials (other than metal).
18/ Includes 1 establishment dealing in farm products-consumer goods; 1 in groceries and foods (except farm products); and 11 in petroleum and its products.
19/ Includes 2 establishments dealing in chemicals; 1 in dry goods; 2 in electrical goods; 1 in furniture and house furnishings; 1 in hardware; 1 in lumber and building materials (other than metal); 2 in machinery, equipment and supplies (except electrical); 2 in paper and its products; 1 in waste materials; and 6 in all other products.
20/ Includes 1 establishment dealing in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in metals (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
21/ Includes 1 establishment dealing in coal; 1 in lumber and building materials (other than metal); and 1 in machinery, equipment and supplies (except electrical).
22/ Includes 1 establishment dealing in farm products-consumer goods; and 2 in petroleum and its products.
23/ Includes 1 establishment dealing in electrical goods; 1 in hardware; 2 in lumber and building materials (other than metal); 1 in machinery, equipment and supplies (except electrical); 2 in plumbing and heating equipment supplies; and 4 in all other products.
24/ Includes 1 establishment dealing in farm products-consumer goods; 1 in groceries and foods (except farm products); 1 in jewelry and optical goods; and 1 in machinery, equipment and supplies (except electrical).
25/ Includes 3 establishments dealing in groceries and foods (except farm products); and 1 in machinery, equipment and supplies (except electrical).
26/ Includes 3 establishments dealing in farm products-consumer goods; and 1 in all other products.
27/ Includes 3 establishments dealing in petroleum and its products.
28/ Includes 1 establishment dealing in dry goods; 1 in electrical goods; 1 in farm supplies; 1 in general merchandise; 2 in hardware; 1 in machinery, equipment and supplies (except electrical); 2 in paper and its products; 2 in plumbing and heating equipment and supplies; and 3 in all other products.
29/ Includes 1 establishment dealing in farm products-raw materials; 1 in groceries and foods (except farm products); and 1 in all other products.
30/ Includes 1 establishment dealing in clothing and furnishings; and 9 in petroleum and its products.
31/ Includes 2 establishments dealing in chemicals; 2 in clothing and furnishings; 1 in drugs and drug sundries; 1 in farm products-raw materials; 2 in jewelry and optical goods; 2 in lumber and building materials (other than metal); and 11 in all other products.
32/ Includes 1 establishment dealing in clothing and furnishings; 2 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in lumber and building materials (other than metal); 2 in metals (except scrap); and 1 in tobacco and its products (except leaf).
33/ Includes 10 establishments dealing in petroleum and its products.

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
34/ Includes 2 establishments dealing in chemicals; 1 in clothing and furnishings; 1 in drugs and drug sundries; 1 in electrical goods; 2 in farm supplies; 1 in metals (except scrap); 2 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); 1 in waste materials; and 15 in all other products.								
35/ Includes 1 establishment dealing in automotive products; 1 in chemicals; 1 in electrical goods; 1 in jewelry and optical goods; 2 in machinery, equipment and supplies (except electrical); 1 in plumbing and heating equipment and supplies; and 1 in all other products.								
36/ Includes 1 establishment dealing in coal; 2 in lumber and building materials (other than metal); 1 in machinery, equipment and supplies (except electrical); and 1 in plumbing and heating equipment and supplies.								
37/ Includes 1 establishment dealing in clothing and furnishings; 2 in farm products-consumer goods; 1 in farm supplies; 2 in groceries and foods (except farm products); and 1 in machinery, equipment and supplies (except electrical).								
38/ Includes 2 establishments dealing in amusement and sporting goods; 2 in chemicals; 1 in drugs and drug sundries; 1 in dry goods; 2 in farm supplies; 1 in metals (except scrap); 1 in petroleum and its products; and 9 in all other products.								
39/ Includes 2 agents and brokers.								
40/ Includes 2 agents and brokers with net sales less than $700,000, 1 dealing in farm products-raw materials, 1 in groceries and foods (except farm products). Also includes 3 "all other types" dealing in farm products-raw materials.								
41/ Includes 4 establishments dealing in petroleum and its products.								
42/ Includes 1 establishment dealing in amusement and sporting goods; 1 in lumber and building materials (other than metal); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; and 9 in all other products.								
43/ Includes 1 establishment dealing in chemicals; 1 in metals (except scrap); 1 in plumbing and heating equipment and supplies; and 1 in all other products.								
44/ Includes 1 establishment dealing in automotive products; 1 in groceries and foods (except farm products); and 7 in petroleum and its products.								
45/ Includes 2 establishments dealing in chemicals; 2 in farm supplies; 1 in furniture and house furnishings; 1 in metals (except scrap); and 9 in all other products.								
46/ Includes 1 establishment dealing in automotive products; 1 in chemicals; 2 in electrical goods; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in lumber and building materials (other than metal); and 1 in tobacco and its products (except leaf).								
47/ Includes 1 establishment dealing in drugs and drug sundries; 2 in farm supplies; 1 in furniture and house furnishings; and 2 in plumbing and heating equipment and supplies.								
48/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals; 2 in drugs and drug sundries; 2 in dry goods; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; and 10 in all other products.								
49/ Includes 2 establishments dealing in farm products-consumer goods; 2 in farm supplies; 1 in hardware; and 1 in metals (except scrap).								
50/ Includes 1 agent dealing in all other products. Also includes 2 "all other types" dealing in farm products-consumer goods.								
51/ No wholesale reports were received from the cities of Archbald, Avalon, Blakely, Brentwood, Edwardsville, Frackville, Larksville, Mount Oliver, Parnassus, Pitcairin, Rankin, South Brownsville, South Williamsport, Taylor, West Pittston and Winton.								

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF PENNSYLVANIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	9,705	$2,190,331	$264,252	12.1	$2,147,760	$3,349	53	$320	173	$38,902
Amusements and sporting goods	97	16,516	2,716	16.4	5,459	30	1	2	27	1/11,025
Automotive products	458	66,033	13,351	20.2	64,454	1,524	4	5	8	50
Chemicals	177	59,702	8,916	14.9	59,675	5	1	1	3	21
Clothing and furnishings	300	50,217	4,866	9.7	50,206	-	3	7	2	4
Coal	132	88,770	5,201	5.9	88,717	4	3	47	1	2
Drugs and drug sundries	87	27,883	4,314	15.5	27,851	-	3	27	2	5
Dry goods	255	71,208	5,873	8.2	71,200	-	1	4	1	4
Electrical goods	279	86,980	11,847	13.6	86,362	576	1	1	10	41
Farm products - raw materials	224	49,410	3,038	6.1	49,386	9	1	2	3	13
Farm products - consumer goods	1,080	182,060	22,594	12.4	181,975	31	6	8	14	46
Farm supplies	129	14,191	2,211	15.6	14,188	-	-	-	1	3
Furniture and house furnishings	210	29,296	4,585	15.7	29,281	1	-	-	3	14
Groceries and foods	1,749	560,092	55,348	9.9	559,794	2	14	113	20	183
Hardware	121	21,220	4,727	22.3	21,132	6	6	38	6	44
Jewelry and optical goods	130	8,159	1,923	23.6	8,127	29	1	1	1	2
Lumber and building materials	288	55,871	8,878	15.9	55,754	36	4	14	8	67
Machinery, equipment and supplies	851	99,622	21,544	21.6	97,272	951	2	19	40	2/ 1,380
Metals (except scrap)	215	277,904	8,873	3.2	277,897	2	-	-	1	5
Paper and its products	227	30,016	6,391	21.3	29,988	24	1	1	1	3
Petroleum and its products	845	140,077	36,775	26.3	140,028	9	4	7	2	33
Plumbing and heating equipment and supplies	218	24,688	5,858	23.7	24,574	85	2	4	4	25
Tobacco and its products	216	70,080	4,313	6.2	70,002	-	-	-	9	78
Waste materials	335	20,762	3,365	16.2	20,744	1	4	16	1	1
All other kinds of business	1,082	139,574	16,745	12.0	113,694	24	1	3	5	3/25,853

1/ Includes 22 exchanges dealing in motion picture films with income from film rentals of $11,016,000.
2/ Includes 14 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $1,277,000.
3/ Service receipts are mostly from advertising.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF PENNSYLVANIA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	9,705	$2,190,331	6,987	72.0	$1,438,560	65.7	$1,229,212	85.4	56.1	$194,297	13.5
WHOLESALERS PROPER											
Total	6,489	805,190	4,731	72.9	641,589	79.7	516,908	80.6	64.2	106,635	16.6
Amusement and sporting goods	77	5,351	59	76.6	5,040	94.2	4,233	84.0	79.1	1,162	23.1
Automotive products	574	31,352	320	85.6	25,642	81.8	16,344	63.7	52.1	6,536	25.5
Chemicals	81	15,838	70	86.4	6,405	40.4	4,901	76.5	30.9	1,320	20.6
Clothing and furnishings	254	25,438	203	79.9	22,906	90.0	21,142	92.3	83.1	3,014	13.2
Coal	74	31,742	58	78.4	13,007	41.0	11,066	85.1	34.9	2,160	16.6
Drugs and drug sundries	70	23,425	44	62.9	13,709	58.5	11,780	85.9	50.3	2,144	15.6
Dry goods	206	29,174	163	79.1	24,107	82.6	22,328	92.6	76.5	3,392	14.1
Electrical goods	174	29,917	150	86.2	26,717	89.3	22,630	84.7	75.6	5,704	21.3
Farm products - raw materials	92	31,821	69	75.0	26,502	83.3	21,884	82.6	68.8	1,813	6.8
Farm products - consumer goods	787	103,239	617	78.4	83,091	80.5	64,963	78.2	62.9	12,759	15.4
Farm supplies	109	11,699	89	81.7	8,027	68.6	4,710	58.7	40.3	1,615	20.1
Furniture and house furnishings	136	12,697	103	75.7	11,442	90.1	9,944	86.9	78.3	2,250	19.5
General merchandise	4	185	3	75.0	138	75.4	99	71.7	54.1	22	15.9
Groceries and foods	1,556	202,835	992	73.2	166,774	82.2	127,894	76.7	76.7	22,821	13.7
Hardware	105	18,424	94	89.5	17,451	94.7	14,338	82.2	77.8	4,162	23.8
Jewelry and optical goods	107	6,269	86	80.4	4,705	75.1	3,584	76.2	57.2	1,228	26.1
Lumber and building materials	187	20,161	173	92.5	18,038	89.5	16,476	91.3	81.7	4,284	23.7
Machinery, equipment and supplies	399	33,708	341	85.5	30,194	89.6	26,079	86.4	77.4	7,103	23.5
Metals (except scrap)	62	11,977	50	80.6	10,109	84.4	9,255	91.6	77.3	1,604	15.9
Paper and its products	190	23,804	161	84.7	22,507	94.6	19,621	87.2	82.4	5,339	23.7
Petroleum and its products	91	11,504	78	85.7	11,303	98.3	8,782	77.7	76.3	3,000	26.5
Plumbing & heating eqpt and supplies	140	13,463	120	85.7	12,463	92.6	10,586	84.9	78.6	3,447	27.7
Tobacco and its products	195	44,037	128	65.6	35,149	79.8	24,566	69.9	55.8	2,338	6.7
Waste materials	331	19,794	151	45.6	16,962	85.7	15,475	91.2	78.2	2,792	16.5
All other products	888	47,338	409	46.1	29,201	61.7	24,228	83.0	51.2	4,646	15.9
ALL OTHER TYPES											
Total	3,216	1,385,141	2,256	70.1	796,971	57.5	712,304	89.4	51.4	87,662	11.0
Amusement and sporting goods	20	11,165	10	50.0	4,846	43.4	2,702	55.8	24.2	577	14.0
Automotive products	84	34,681	78	92.9	30,054	86.7	21,197	70.5	61.1	4,717	15.7
Chemicals	95	43,864	83	88.5	33,080	75.4	32,447	98.1	74.0	5,338	16.1
Clothing and furnishings	46	24,779	32	69.6	10,503	42.4	10,398	99.0	42.0	949	9.0
Coal	58	57,028	49	84.5	38,034	66.7	37,224	97.9	65.3	1,817	4.8
Drugs and drug sundries	17	4,458	9	52.9	2,087	46.8	2,086	99.9	46.8	539	25.8
Dry goods	49	42,034	42	85.7	39,736	94.5	39,453	99.3	93.9	1,036	2.6
Electrical goods	105	57,063	80	76.2	32,067	56.2	30,243	94.3	53.0	3,953	12.3
Farm products - raw materials	132	17,589	60	45.5	13,053	74.2	6,575	50.4	37.4	423	3.2
Farm products - consumer goods	293	78,821	210	71.7	49,314	62.6	39,531	80.2	50.2	6,152	12.5
Farm supplies	20	2,492	14	70.0	2,086	83.7	1,394	66.8	55.9	311	14.9
Furniture and house furnishings	74	16,599	57	77.0	11,221	67.6	11,058	98.5	66.6	1,264	11.3
General merchandise	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	393	357,257	270	68.7	194,264	54.4	168,428	86.7	47.1	22,423	11.5
Hardware	16	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	23	1,890	19	82.6	1,301	68.8	1,263	97.1	55.9	380	29.2
Lumber and building materials	101	35,710	85	85.1	21,366	59.8	20,969	98.1	58.7	3,913	18.3
Machinery, equipment and supplies	452	65,914	368	81.4	53,209	80.7	50,535	95.0	76.7	10,331	19.4
Metals (except scrap)	133	265,927	103	67.3	128,767	48.4	128,733	99.9	48.4	3,443	26.7
Paper and its products	37	6,212	27	73.0	4,696	75.6	4,693	99.9	75.5	495	10.5
Petroleum and its products	754	128,573	446	59.2	66,837	52.0	44,909	67.2	34.9	14,069	21.0
Plumbing and heating equipment and supplies	78	11,225	64	82.1	9,078	80.9	8,556	94.2	76.2	1,740	19.2
Tobacco and its products	21	26,043	8	38.1	3,224	12.4	3,210	99.6	12.3	469	14.5
Waste materials	4	968	4	100.0	968	100.0	962	99.4	99.4	64	6.6
All other products	188	90,534	123	65.4	44,973	49.7	43,552	96.8	48.1	2,944	6.5

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF PENNSYLVANIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales $	Total expenses $	Number of establishments	Percent of total for kind of business	Net sales $	Percent of total for kind of business	Total expenses: Amount $	Total expenses: Percent of sales	Sales to retailers for resale $	Sales to home consumers (at retail) $	Sales to industrial users $	Sales to wholesale organizations $
Total for State	9,705	2,190,331	264,252	8,406	86.6	1,670,555	76.3	206,119	12.3	963,316	45,608	468,884	192,747
WHOLESALERS PROPER													
Total	6,489	805,190	127,267	6,025	92.8	697,616	86.6	113,938	16.3	478,633	29,292	145,481	44,210
Amusements and sporting goods	77	5,351	1,276	74	96.1	5,036	94.1	1,190	23.6	3,781	396	349	510
Automotive products	374	31,352	7,748	347	92.8	29,286	22.9	7,169	24.5	21,677	4,733	2,305	571
Chemicals	81	15,838	1,946	75	92.6	15,470	97.7	1,865	12.1	1,506	353	4,015	9,596
Clothing and furnishings	254	25,438	3,370	254	100.0	25,438	100.0	3,370	13.2	24,982	320	100	36
Coal	74	31,742	2,777	50	67.6	9,950	31.3	1,547	15.5	4,008	808	4,384	750
Drugs and drug sundries	70	23,425	3,538	66	94.3	20,797	88.8	3,025	14.5	19,811	246	316	424
Dry goods	206	29,174	4,624	199	96.6	25,529	87.5	3,638	14.3	17,983	129	4,811	2,606
Electrical goods	174	29,917	6,398	168	96.6	29,019	97.0	6,111	21.1	15,755	3,037	10,021	206
Farm products-raw materials	92	31,821	2,384	64	69.6	27,676	87.0	1,922	6.9	1,627	41	25,391	617
Farm products-consumer goods	787	103,239	15,051	707	89.8	86,861	84.1	13,114	15.1	74,088	5,214	3,671	3,888
Farm supplies	109	11,699	1,852	82	75.2	8,095	69.2	1,527	18.9	5,269	1,524	1,012	290
Furniture and house furnishings	136	12,697	2,482	134	98.5	12,642	99.6	2,453	19.4	10,954	385	197	1,106
General merchandise	4	183	29	4	100.0	183	100.0	29	15.8	153	22	8	-
Groceries and foods	1,356	202,835	26,144	1,347	99.3	188,437	92.9	25,126	13.3	154,319	4,340	11,526	18,252
Hardware	105	18,424	4,425	101	96.2	16,959	92.0	3,883	22.9	12,273	1,831	2,687	168
Jewelry and optical goods	107	6,269	1,508	105	98.1	5,318	84.4	1,390	26.1	4,517	357	373	71
Lumber and building materials	187	20,161	4,580	152	81.3	16,269	80.7	3,542	21.8	8,267	989	6,372	641
Machinery, equipment and supplies	399	33,708	9,127	376	94.2	29,578	87.7	8,486	28.7	4,827	430	23,605	716
Metals (except scrap)	62	11,977	2,104	48	77.4	9,800	81.8	1,509	15.4	4,115	94	5,246	345
Paper and its products	190	23,804	5,641	183	96.3	[illegible]	84.3	4,780	23.8	9,113	531	9,187	1,235
Petroleum and its products	91	11,504	3,089	79	86.8	11,194	97.3	2,994	26.7	9,113	643	1,030	408
Plumbing and heating equipment and supplies	140	13,463	3,772	118	84.3	10,650	79.1	2,967	27.9	7,246	532	2,808	64
Tobacco and its products	195	44,037	2,912	193	99.0	40,053	91.0	2,738	6.8	38,585	679	420	369
Waste materials	331	19,794	3,301	220	66.5	17,577	88.8	2,829	16.1	1,368	66	15,449	694
All other products	888	47,338	7,189	879	99.0	35,733	75.5	6,734	18.8	23,296	1,592	10,198	647
ALL OTHER TYPES													
Total	3,216	1,385,141	136,985	2,381	74.0	972,939	70.2	92,181	9.5	484,683	16,316	323,403	148,537
Amusements and sporting goods	20	11,165	1,440	9	45.0	2,813	25.2	441	15.7	742	-	2,030	41
Automotive products	84	34,681	5,603	73	86.9	25,325	73.0	3,817	15.1	17,597	2,370	4,479	879
Chemicals	96	43,864	6,970	77	80.2	23,941	54.6	4,656	19.4	6,488	237	11,793	5,423
Clothing and furnishings	46	24,779	1,496	43	93.5	23,148	93.4	1,380	6.0	20,625	1	637	1,885
Coal	58	57,028	2,424	47	81.0	26,582	46.6	1,369	5.2	15,651	223	9,368	1,340
Drugs and drug sundries	17	4,458	776	16	94.1	2,564	57.5	624	24.3	976	-	71	1,517
Dry goods	49	42,054	1,249	48	98.0	41,215	98.1	1,127	2.7	2,902	1	16,391	21,921
Electrical goods	105	57,063	5,449	73	69.5	38,967	68.3	4,168	10.7	9,528	11	24,750	4,678
Farm products-raw materials	132	17,589	654	70	53.0	7,935	45.1	331	4.2	420	223	5,639	1,653
Farm products-consumer goods	293	78,821	7,543	262	89.4	72,486	92.0	7,229	10.0	54,624	470	1,121	16,271
Farm supplies	20	2,492	359	16	80.0	2,438	97.8	353	14.5	1,595	410	422	11
Furniture and house furnishings	74	16,599	2,103	62	83.8	12,230	73.7	1,448	11.8	8,447	6	82	3,695
General merchandise	2	(X)	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	393	357,257	29,204	366	93.1	325,465	91.1	26,986	8.3	238,695	525	24,746	61,499
Hardware	16	(X)	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	23	1,890	415	17	73.9	1,392	73.7	378	27.2	1,160	7	25	200
Lumber and building materials	101	35,710	4,298	75	74.3	13,230	37.0	1,866	14.1	5,977	54	6,924	265
Machinery, equipment and supplies	452	85,914	12,417	396	87.6	46,973	71.3	9,247	19.7	6,955	815	34,388	4,815
Metals (except scrap	153	265,927	6,769	87	56.9	124,869	47.0	3,222	2.6	13,945	2,389	107,804	731
Paper and its products	37	6,212	750	27	73.0	3,787	61.0	409	10.8	987	159	2,569	72
Petroleum and its products	754	128,573	33,799	352	46.7	61,776	48.0	11,768	19.0	50,107	5,025	6,125	519
Plumbing and heating equipment and supplies	78	11,225	2,086	57	73.1	8,954	79.8	1,716	19.2	3,846	53	3,726	1,329
Tobacco and its products	21	26,043	1,401	17	81.0	17,111	65.7	616	3.6	3,231	1	1	13,878
Waste materials	4	968	64	3	75.0	955	98.7	60	6.3	-	-	955	-
All other products	188	90,534	9,304	176	93.6	86,577	95.6	8,771	10.1	19,954	3,326	57,634	5,663

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF PENNSYLVANIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for State	7,110	66,481	14,489	17.9	Full-time	75,864	72,335	72,101	72,008	72,567	73,275	74,749	75,302	76,475	77,956	78,900	78,775	78,748
					ratio to average	100	96	96	96	95	97	99	100	102	104	105	105	105
					Part-time	5,706	5,403	5,458	5,397	5,429	5,520	5,712	5,930	6,080	5,921	5,836	5,874	5,905
					ratio to average	100	95	96	95	95	97	100	104	107	104	102	103	103
Amusement and sporting goods	61	633	354	35.9	Full-time	954	926	903	909	907	962	975	973	961	971	970	992	993
					Part-time	33	22	27	22	24	27	25	34	35	39	40	49	54
Automotive products	284	4,048	659	14.0	Full-time	4,565	4,365	4,343	4,364	4,263	4,345	4,437	4,554	4,732	4,818	4,879	4,913	4,867
					Part-time	142	118	125	144	154	140	150	146	158	145	136	149	146
Chemicals	43	1,438	599	35.9	Full-time	1,786	1,729	1,728	1,724	1,746	1,802	1,827	1,823	1,819	1,812	1,812	1,807	1,803
					Part-time	51	82	85	83	85	32	34	36	33	36	33	36	38
Clothing and furnishings	308	1,092	536	22.9	Full-time	1,488	1,444	1,468	1,488	1,496	1,488	1,504	1,457	1,490	1,518	1,507	1,471	1,522
					Part-time	140	123	135	143	141	141	139	132	125	138	153	153	155
Coal	60	1,067	232	17.9	Full-time	1,083	1,147	1,152	1,046	1,088	1,009	998	981	1,007	1,035	1,096	1,154	1,186
					Part-time	216	207	212	210	212	[illegible]	192	211	216	227	245	227	236
Drugs and drug sundries	51	1,100	574	34.3	Full-time	1,607	1,584	1,597	1,605	1,601	[illegible]	1,587	1,582	1,598	1,612	1,631	1,643	1,648
					Part-time	67	65	56	53	53		62	69	73	76	74	79	84
Dry goods	203	1,485	439	22.8	Full-time	1,768	1,884	1,855	1,846	1,849	[illegible]	1,871	1,883	1,885	1,909	1,866	1,876	1,843
					Part-time	56	45	48	68	55	[illegible]	45	46	44	41	64	78	99
Electrical goods	138	3,120	751	19.4	Full-time	3,782	3,663	3,659	3,618	3,617	3,661	3,715	3,795	3,834	3,905	3,951	3,962	3,982
					Part-time	89	87	80	88	76	76	81	90	101	94	93	96	107
Farm products—raw materials	246	779	89	10.3	Full-time	698	607	627	759	695	700	747	711	683	701	728	708	708
					Part-time	170	145	209	163	168	156	157	16[illegible]	191	184	166	172	160
Farm products—consumer goods	1,130	6,545	1,007	13.3	Full-time	6,912	6,521	6,527	6,551	6,672	6,824	7,051	7,094	7,211	7,203	7,173	7,082	7,051
					Part-time	640	551	579	566	576	621	649	685	697	673	679	687	712
Farm supplies	134	599	131	17.9	Full-time	645	622	643	641	669	686	649	604	618	638	663	653	659
					Part-time	85	82	82	90	116	86	77	[illegible]	75	84	81	83	82
Furniture and house furnishings	144	1,249	343	21.5	Full-time	1,441	1,371	1,367	1,382	1,407	[illegible]	1,417	1,417	1,471	1,516	1,521	1,508	1,494
					Part-time	151	138	136	136	144	147	156	150	154	163	163	165	164
General merchandise	11	58	17	22.7	Full-time	75	80	75	75	75	75	75	75	75	75	75	75	75
					Part-time	-	-	-	-	-	-	-	-	-	1	1	1	-
Groceries and foods (except farm products).	1,068	14,422	2,661	15.6	Full-time	16,144	15,723	15,707	15,659	15,765	15,767	15,884	15,964	16,104	16,622	16,797	16,858	16,872
					Part-time	939	907	913	911	913	939	927	914	928	981	974	994	971
Hardware	65	1,719	341	16.6	Full-time	1,981	1,990	1,969	1,948	1,966	1,974	1,970	1,953	1,955	2,008	2,012	2,009	2,015
					Part-time	79	78	79	84	68	81	67	73	96	75	79	83	88
Jewelry and optical goods	112	586	147	20.1	Full-time	688	607	670	660	661	665	661	662	661	693	741	746	749
					Part-time	45	41	58	45	44	45	46	53	43	51	38	39	40
Lumber and building materials (other than metal).	180	2,547	404	13.7	Full-time	2,418	2,392	2,342	2,347	2,351	2,376	2,386	2,393	2,416	2,535	2,550	2,487	2,437
					Part-time	533	573	496	523	523	535	604	622	670	520	458	463	412
Machinery, equipment and supplies (except electrical).	394	6,267	1,385	18.1	Full-time	7,074	6,725	6,674	6,672	6,711	6,760	7,033	7,058	7,206	7,264	7,668	7,595	7,532
					Part-time	578	567	559	545	544	521	612	614	630	617	580	588	564
Metals (except scrap)	85	1,919	481	20.0	Full-time	2,079	1,981	1,972	1,894	1,910	1,928	2,027	2,081	2,201	2,257	2,233	2,234	2,234
					Part-time	321	345	367	376	341	425	369	331	280	247	284	287	282
Paper and its products	153	1,696	625	26.9	Full-time	2,155	2,103	2,072	2,071	2,083	2,091	2,117	2,177	2,189	2,204	2,244	2,226	2,286
					Part-time	166	163	156	150	143	151	150	151	160	172	173	184	221
Petroleum and its products	190	6,520	765	10.5	Full-time	7,047	6,666	6,675	6,711	6,742	6,757	6,883	6,940	7,100	7,407	7,490	7,551	7,644
					Part-time	238	203	178	191	187	205	238	276	307	307	281	252	253
Plumbing and heating equipment and supplies.	91	1,638	342	17.3	Full-time	1,861	1,799	1,796	1,797	1,804	1,797	1,815	1,845	1,877	1,946	1,961	1,960	1,929
					Part-time	119	159	157	112	107	120	118	121	102	104	99	118	108
Tobacco and its products (except leaf).	196	1,118	244	17.9	Full-time	1,319	1,309	1,294	1,299	1,305	1,304	1,308	1,315	1,323	1,297	1,356	1,359	1,359
					Part-time	43	40	39	40	39	43	44	44	45	44	44	44	48
Waste materials	681	1,226	222	15.3	Full-time	1,142	1,007	1,008	1,017	1,057	1,165	1,185	1,239	1,261	1,228	1,225	1,195	1,182
					Part-time	306	264	266	270	281	310	327	344	359	334	320	296	300
All other products	1,082	3,610	1,341	12.7	Full-time	4,452	3,990	3,978	3,945	4,127	4,343	4,627	4,726	4,798	4,762	4,741	4,711	4,678
					Part-time	429	398	397	384	435	439	543	543	546	570	578	569	579

Table 6.—STATE OF PENNSYLVANIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for Philadelphia	2,369	28,129	7,686	21.5	Full-time	33,980	33,297	33,126	32,960	32,963	33,199	33,536	33,727	34,142	34,699	35,363	35,394	35,351
					Full-time ratio to average	100	98	97	97	97	98	99	99	100	102	104	104	104
					Part-time	1,835	1,747	1,761	1,811	1,748	1,768	1,860	1,897	1,923	1,874	1,853	1,862	1,912
					Part-time ratio to average	100	95	96	99	95	96	101	103	105	102	101	102	104
Amusement and sporting goods	27	406	205	33.6	Full-time	599	571	556	557	551	606	615	617	613	621	618	633	634
					Part-time	12	5	4	5	8	10	9	13	15	17	17	18	23
Automotive products	61	1,514	242	13.8	Full-time	1,706	1,643	1,629	1,574	1,573	1,609	1,652	1,695	1,760	1,800	1,847	1,858	1,827
					Part-time	50	44	55	50	52	46	49	50	54	48	51	50	52
Chemicals	26	878	273	23.7	Full-time	1,139	1,136	1,127	1,129	1,138	1,139	1,143	1,141	1,146	1,138	1,146	1,147	1,143
					Part-time	12	10	12	10	12	14	14	12	12	14	10	10	17
Clothing and furnishings	202	641	365	36.3	Full-time	946	917	932	945	952	944	955	911	943	963	972	942	975
					Part-time	60	46	58	66	64	62	61	54	45	55	70	71	72
Coal	21	670	127	15.9	Full-time	630	671	671	671	621	589	587	571	592	596	634	676	683
					Part-time	167	161	162	160	172	166	167	175	167	174	188	155	157
Drugs and drug sundries	26	541	347	39.1	Full-time	859	848	850	858	858	858	849	844	854	862	871	879	872
					Part-time	29	14	14	15	15	15	23	29	34	36	41	52	61
Dry goods	148	1,121	341	23.3	Full-time	1,419	1,424	1,422	1,412	1,412	1,421	1,440	1,447	1,440	1,433	1,400	1,401	1,373
					Part-time	43	33	37	57	41	26	27	30	30	29	51	67	85
Electrical goods	60	1,831	419	18.6	Full-time	2,221	2,182	2,158	2,145	2,120	2,149	2,148	2,206	2,230	2,289	2,324	2,338	2,358
					Part-time	29	28	25	23	22	23	25	29	27	33	34	40	33
Farm products—raw materials	64	304	49	13.9	Full-time	334	303	314	313	313	324	353	374	355	360	348	329	326
					Part-time	19	21	18	20	22	19	16	19	19	21	18	17	22
Farm products—consumer goods	407	2,070	360	14.8	Full-time	2,233	2,168	2,155	2,142	2,169	2,200	2,248	2,247	2,280	2,297	2,338	2,281	2,268
					Part-time	197	159	179	165	171	193	213	233	230	208	208	199	202
Farm supplies	11	166	85	33.9	Full-time	250	255	255	254	262	259	249	218	215	243	263	263	267
					Part-time	1	-	1	1	1	1	1	1	1	1	-	-	-
Furniture and house furnishings	87	855	241	22.0	Full-time	977	922	921	927	945	958	957	960	995	1,030	1,041	1,040	1,028
					Part-time	119	113	114	115	116	117	116	116	124	124	124	122	123
General merchandise	6	47	15	24.2	Full-time	62	67	62	62	62	62	62	62	62	62	62	62	62
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products).	334	5,362	1,114	17.2	Full-time	6,226	6,163	6,159	6,130	6,129	6,137	6,139	6,143	6,171	6,299	6,366	6,424	6,450
					Part-time	250	269	261	253	241	244	243	225	242	257	258	255	253
Hardware	25	473	93	16.4	Full-time	535	559	557	555	558	548	535	524	513	517	519	520	522
					Part-time	31	31	32	32	28	29	27	28	33	32	35	34	31
Jewelry and optical goods	58	305	84	21.7	Full-time	366	370	371	364	365	363	359	361	353	358	374	378	377
					Part-time	23	21	25	24	23	24	25	32	24	25	17	17	17
Lumber and building materials (other than metal).	60	971	137	12.4	Full-time	915	924	910	918	908	902	910	898	921	937	938	907	901
					Part-time	193	216	198	227	171	181	191	196	230	174	177	184	166
Machinery, equipment and supplies (except electrical).	186	3,064	776	20.2	Full-time	3,582	3,452	3,433	3,421	3,430	3,449	3,486	3,513	3,551	3,581	3,919	3,885	3,861
					Part-time	258	236	230	232	230	238	305	309	307	296	243	242	232
Metals (except scrap)	47	787	194	19.8	Full-time	909	873	860	834	845	865	883	907	948	978	972	982	966
					Part-time	72	79	96	120	98	95	79	63	46	37	46	49	53
Paper and its products	65	951	429	31.1	Full-time	1,334	1,303	1,273	1,268	1,281	1,275	1,292	1,351	1,377	1,386	1,407	1,392	1,400
					Part-time	46	53	41	37	33	42	44	41	47	46	42	49	73
Petroleum and its products	17	1,681	367	17.9	Full-time	1,984	1,939	1,935	1,937	1,927	1,884	1,914	1,932	1,967	2,053	2,081	2,103	2,131
					Part-time	64	53	52	52	71	71	65	71	75	79	62	59	60
Plumbing and heating equipment and supplies.	51	717	164	18.6	Full-time	854	852	842	832	830	831	839	843	855	881	889	887	869
					Part-time	27	28	22	27	24	23	24	33	27	29	28	30	34
Tobacco and its products (except leaf).	65	412	92	18.3	Full-time	491	494	487	487	483	481	483	485	484	490	507	509	507
					Part-time	13	14	13	13	13	14	13	13	11	14	13	13	16
Waste materials	115	352	115	24.2	Full-time	423	398	392	398	397	417	434	435	442	435	440	446	447
					Part-time	42	42	41	38	43	39	40	40	41	45	42	45	47
All other products	200	2,010	1,054	34.4	Full-time	2,986	2,853	2,855	2,827	2,840	2,929	3,004	3,042	3,075	3,090	3,087	3,112	3,104
					Part-time	78	71	71	69	77	76	83	85	82	80	78	84	83

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF PENNSYLVANIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for Pittsburgh	840	12,824	2,874	18.3	Full-time	14,731	13,961	13,891	13,786	13,961	14,184	14,775	14,852	15,280	15,494	15,581	15,536	15,485
					Full-time ratio to average	100	95	94	94	95	96	100	101	104	105	106	105	105
					Part-time	967	969	1,001	992	1,013	963	969	975	1,020	912	915	937	936
					Part-time ratio to average	100	100	104	103	105	100	100	101	105	94	95	97	97
Amusement and sporting goods	9	170	135	44.4	Full-time	292	295	287	292	294	294	294	287	286	288	290	297	299
					Part-time	13	10	16	10	10	10	10	14	14	16	17	14	14
Automotive products	19	830	126	13.2	Full-time	932	890	876	866	872	888	921	949	990	993	987	985	968
					Part-time	24	19	15	27	31	25	28	25	25	26	18	24	24
Chemicals	5	377	89	19.2	Full-time	445	397	406	401	414	462	483	479	466	469	461	454	454
					Part-time	21	51	51	51	52	5	6	8	6	6	7	7	7
Clothing and furnishings	62	174	62	26.1	Full-time	217	209	212	213	217	217	216	215	217	221	225	221	224
					Part-time	19	19	18	16	16	18	19	19	20	21	21	20	21
Coal	2	172	48	21.7	Full-time	201	201	205	203	202	198	195	196	199	201	204	206	206
					Part-time	19	21	23	25	18	11	8	13	20	20	22	22	25
Drugs and drug sundries	2	313	146	31.9	Full-time	436	431	436	435	430	428	429	428	429	432	446	451	465
					Part-time	23	36	28	24	24	24	25	26	26	24	17	12	8
Dry goods	17	202	49	19.4	Full-time	247	264	238	239	243	233	235	234	239	266	255	263	258
					Part-time	4	2	2	2	3	4	5	4	4	4	4	4	6
Electrical goods	18	903	246	21.4	Full-time	1,131	1,091	1,089	1,063	1,081	1,093	1,148	1,158	1,171	1,169	1,176	1,172	1,166
					Part-time	18	21	18	27	15	12	15	15	19	14	14	14	29
Farm products—raw materials	7	17	2	8.3	Full-time	16	10	14	14	14	18	16	18	15	18	18	18	18
					Part-time	3	3	3	3	3	3	3	3	3	3	3	3	3
Farm products—consumer goods	149	1,311	248	15.9	Full-time	1,503	1,400	1,402	1,398	1,427	1,483	1,541	1,556	1,584	1,579	1,559	1,552	1,554
					Part-time	56	41	39	39	43	56	54	57	60	61	59	75	88
Farm supplies	4	82	7	7.9	Full-time	75	63	69	69	77	77	79	77	77	76	79	78	79
					Part-time	14	14	14	16	39	11	10	11	8	12	11	11	11
Furniture and house furnishings	20	141	40	22.3	Full-time	167	154	159	165	169	172	170	165	173	177	169	168	165
					Part-time	14	7	6	6	9	12	22	18	19	20	19	18	19
General merchandise	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	131	2,735	517	15.9	Full-time	3,096	2,988	2,966	2,946	2,988	2,996	3,028	3,052	3,195	3,221	3,253	3,257	3,256
					Part-time	156	149	159	156	155	161	160	160	157	156	157	165	143
Hardware	6	412	94	18.6	Full-time	497	493	488	489	488	491	492	488	487	506	511	512	514
					Part-time	9	6	8	8	8	7	11	16	21	7	5	3	3
Jewelry and optical goods	30	161	35	18.1	Full-time	182	181	164	164	164	170	169	168	173	198	212	212	213
					Part-time	14	11	24	12	12	13	13	13	12	19	13	13	15
Lumber and building materials (other than metal)	21	369	111	16.3	Full-time	522	481	481	460	485	517	522	514	507	576	584	575	541
					Part-time	158	185	159	161	148	150	174	192	198	129	132	135	132
Machinery, equipment and supplies (except electrical)	65	1,737	361	17.2	Full-time	1,996	1,840	1,810	1,787	1,805	1,808	2,076	2,065	2,153	2,152	2,174	2,157	2,124
					Part-time	102	86	83	85	100	99	99	96	115	105	120	124	114
Metals (except scrap)	17	656	174	21.0	Full-time	707	643	661	625	627	625	690	716	778	780	780	776	780
					Part-time	123	110	158	190	182	185	127	110	75	69	89	90	87
Paper and its products	17	349	56	13.7	Full-time	351	346	346	348	350	353	354	353	340	341	345	345	392
					Part-time	54	42	47	50	53	54	50	48	64	59	63	60	60
Petroleum and its products	9	431	41	8.7	Full-time	446	424	429	421	423	421	418	433	443	469	495	489	492
					Part-time	26	21	15	15	15	15	27	25	48	49	32	27	24
Plumbing and heating equipment and supplies	15	284	68	19.2	Full-time	325	300	297	317	323	311	312	319	326	339	352	353	348
					Part-time	27	63	64	18	15	28	29	29	20	15	11	16	16
Tobacco and its products (except leaf)	13	155	29	15.0	Full-time	182	184	179	182	174	176	177	178	183	185	186	186	188
					Part-time	2	1	1	1	2	2	2	2	2	2	2	2	2
Waste materials	31	112	39	26.1	Full-time	122	104	107	106	108	118	124	129	143	139	132	126	125
					Part-time	29	28	28	27	33	29	27	26	35	28	28	24	32
All other product	171	531	151	2[illegible].1	Full-time	643	572	570	563	586	635	686	675	706	689	688	683	656
					Part-time	39	23	22	23	27	29	45	45	49	47	51	54	53

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF PENNSYLVANIA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	6,090	41,292	15.9	1,347	895	34.4	2,214	5,444	24.5	999	5,654	21.3	689	6,599	19.5	529	9,122	17.0	187	5,724	14.1	125	7,854	10.7
Amusement and sporting goods	75	471	23.7	19	15	37.2	38	102	32.3	9	43	25.2	5	63	31.2	3	74	21.3	-	-	-	1	174	17.4
Automotive products	372	3,001	24.6	60	55	36.2	165	588	29.6	64	514	30.1	49	720	27.9	23	565	22.2	10	462	17.0	1	97	24.9
Chemicals	80	513	12.8	17	11	37.5	35	111	31.1	14	74	26.0	5	70	29.6	7	126	26.5	-	-	-	2	121	6.5
Clothing and furnishings	251	1,005	13.3	36	20	28.5	99	219	18.2	53	195	14.2	32	173	13.0	24	205	12.2	6	175	14.1	1	18	8.0
Coal	52	443	9.0	6	5	26.5	14	39	25.1	11	67	32.9	7	47	26.5	5	70	20.9	4	50	9.6	5	165	5.0
Drugs and drug sundries	70	1,431	15.1	10	5	37.5	24	64	28.0	14	138	34.4	2	26	15.4	8	118	11.6	5	197	13.9	7	883	14.2
Dry goods	202	1,518	15.9	37	19	25.4	67	112	16.8	40	164	19.7	29	192	13.0	17	263	13.9	6	285	16.8	6	483	16.3
Electrical goods	170	2,075	21.4	25	19	40.5	67	191	29.7	20	130	29.3	24	249	22.1	17	366	20.6	7	404	23.3	10	716	18.7
Farm products-raw materials	90	497	7.5	8	4	46.7	29	45	21.5	14	64	14.6	9	58	12.7	14	102	9.3	6	75	9.7	10	149	5.3
Farm products-consumer goods	752	4,097	13.0	98	29	24.7	278	528	19.8	148	704	16.8	118	988	17.0	73	1,029	15.6	20	276	6.8	17	543	8.0
Farm supplies	108	553	16.0	12	8	29.5	49	80	15.8	20	78	18.3	14	109	16.7	9	106	13.2	3	159	24.4	1	13	3.8
Furniture and house furnishings	135	874	19.5	30	23	39.8	41	103	30.2	23	147	19.4	23	247	20.2	16	300	21.3	1	17	11.7	1	37	5.9
General merchandise	4	17	15.8	-	-	-	3	12	18.0	1	5	10.0	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods	1,234	8,985	12.9	237	133	33.7	415	972	21.4	198	1,003	17.3	148	1,164	15.6	137	1,949	13.9	68	1,623	11.2	31	2,041	9.7
Hardware	104	1,876	24.0	12	13	40.0	19	61	25.5	26	210	23.8	18	265	25.7	23	706	23.7	4	280	23.4	2	341	23.2
Jewelry and optical goods	107	553	24.1	18	19	43.7	51	164	29.8	19	162	27.5	14	90	19.6	4	85	20.3	1	33	20.0	-	-	-
Lumber and building materials	162	1,235	25.5	28	23	46.8	57	175	35.5	29	210	27.0	24	238	25.0	18	380	25.8	4	188	33.1	2	21	7.4
Machinery, equipment and supplies	398	3,266	27.1	88	253	48.8	162	522	35.1	68	494	30.5	41	504	24.0	30	738	25.0	6	351	27.8	3	404	17.3
Metals	61	704	17.6	11	6	43.9	17	40	28.6	10	50	20.3	9	113	22.7	6	236	24.3	5	93	11.7	3	166	15.6
Paper and its products	186	1,779	23.7	24	20	31.3	74	245	28.1	37	311	31.7	22	241	28.9	19	383	21.2	6	248	20.6	4	331	20.2
Petroleum and its products	82	587	26.7	16	6	37.3	36	82	24.7	18	95	21.5	4	38	30.4	3	56	19.9	4	149	20.4	1	161	33.8
Plumbing and heating equipment and supplies	140	1,276	28.0	13	7	27.9	49	137	29.8	39	264	26.7	23	309	28.0	12	359	28.7	4	200	27.6	-	-	-
Tobacco and its products	170	1,013	7.0	17	8	27.1	42	65	14.5	37	74	7.6	20	81	6.7	33	311	8.5	10	156	6.8	11	318	5.6
Waste materials	327	1,038	21.8	171	98	37.5	104	315	27.6	24	194	28.0	13	189	19.9	12	212	13.1	2	10	30.1	1	26	11.0
All other products	758	2,585	15.1	354	102	22.4	279	472	20.4	63	264	18.1	36	425	23.6	16	383	18.4	5	293	12.9	3	646	9.8
MANUFACTURERS' SALES BRANCHES WITH STOCKS	975	17,398	14.3	66	76	35.1	239	795	34.3	133	745	26.0	144	1,649	25.2	181	3,423	18.7	97	2,938	14.5	115	7,772	12.0
Amusement and sporting goods	9	248	13.0	-	-	-	-	-	-	-	-	-	-	-	-	4	86	25.3	4	113	12.6	1	49	6.4
Automotive products	74	1,397	16.8	8	9	42.2	18	36	25.6	6	35	26.9	8	67	22.3	13	280	20.7	11	475	21.6	10	495	12.9
Chemicals	70	1,046	15.6	6	2	19.4	20	52	34.7	11	53	26.5	7	104	35.1	9	136	18.2	7	338	21.3	10	461	12.7
Clothing and furnishings	17	295	14.8	2	1	37.5	2	4	31.8	2	8	19.8	3	79	18.7	3	56	16.7	2	70	17.0	3	77	12.7
Coal	4	16	5.5	-	-	-	-	-	-	1	-	-	1	4	3.6	2	12	6.6	-	-	-	-	-	-
Drugs and drug sundries	10	160	18.1	1	2	50.0	3	8	46.4	1	2	22.0	-	-	-	3	53	11.4	-	-	-	2	95	19.3
Dry goods	13	117	10.4	-	-	-	3	7	16.5	2	6	16.4	1	19	34.1	4	23	6.7	3	62	9.8	-	-	-
Electrical goods	32	1,378	11.8	-	-	-	5	13	42.2	4	22	23.1	8	116	25.4	3	53	26.4	1	25	13.5	11	1,149	10.8
Farm products-consumer goods	26	757	35.9	-	-	-	6	18	50.0	7	69	44.4	7	113	41.8	2	89	53.2	-	-	-	4	468	32.0
Farm supplies	6	55	17.8	-	-	-	1	16	42.2	1	2	34.0	2	16	23.3	1	6	12.3	1	15	15.5	-	-	-
Furniture and house furnishings	30	316	14.3	4	1	27.3	8	26	26.5	4	22	34.7	3	27	12.9	6	153	14.6	5	87	11.4	-	-	-
Groceries and foods	255	5,294	12.1	18	20	37.5	37	107	32.7	19	81	19.5	44	471	23.4	56	849	13.0	36	890	10.0	45	2,876	11.6
Hardware	10	89	11.7	2	4	36.4	5	11	35.0	-	-	-	-	-	-	2	55	30.9	-	-	-	1	19	-
Jewelry and optical goods	18	114	29.0	1	-	25.0	13	44	33.9	-	-	-	2	26	23.9	2	44	29.1	-	-	-	-	-	-
Lumber and building materials	36	880	12.8	5	3	20.6	4	19	26.0	5	29	26.4	7	97	32.9	8	130	18.7	1	62	23.9	6	540	10.3
Machinery, equipment and supplies	225	3,005	22.2	11	29	38.1	74	301	36.9	47	306	27.1	34	324	23.5	37	1,021	26.5	15	616	19.0	7	408	16.0
Metals	40	337	9.4	2	2	57.1	13	48	43.9	5	20	28.7	2	15	29.0	9	118	18.3	4	71	8.9	5	63	4.2
Paper and its products	10	101	27.6	-	-	-	4	15	47.0	2	18	23.9	3	61	30.0	1	7	19.2	-	-	-	-	-	-
Plumbing and heating equipment and supplies	37	460	21.9	1	1	25.0	6	17	21.3	10	47	23.2	9	90	25.3	6	122	20.7	5	183	20.9	-	-	-
Tobacco and its products	10	140	10.9	4	2	50.0	-	-	-	-	-	-	-	-	-	2	36	25.2	1	30	19.4	3	72	9.4
All other kinds of business	43	1,193	13.0	1	-	50.0	17	53	31.0	6	25	15.9	3	20	11.7	8	94	17.5	1	1	0.4	7	1,000	12.6

U. S. DEPARTMENT OF COMMERCE
Daniel C. Roper, Secretary
BUREAU OF THE CENSUS
William L. Austin, Director

CENSUS OF AMERICAN BUSINESS: 1933

A CIVIL WORKS ADMINISTRATION PROJECT

WHOLESALE DISTRIBUTION

VOLUME IV

SOUTH EASTERN STATES

MAY, 1935

U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

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BUREAU OF THE CENSUS

William L. Austin, Director

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This is one of a series of volumes presenting the findings of the 1933 Census of American Business. The statistics were collected in 1934 by a field canvass of wholesale establishments in every State, city, and county in the United States, with funds provided by the Federal Civil Works Administration. They cover the operations of wholesale establishments during the year 1933.

The volumes were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

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WHOLESALE DISTRIBUTION: 1933

PLAN OF PRESENTATION

Volume I.--Contains detailed statistics for the United States, together with brief summaries by States, cities, and counties. It also contains a description of the wholesale census, explanations of terms, classifications and tables, and an analysis of wholesale trade for 1933 as compared with 1929.

Volume II.--New England States (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, and Connecticut).

Volume III.--Middle Atlantic States (New York, New Jersey, and Pennsylvania).

Volume IV.--Southeastern States (Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, and Mississippi).

Volume V.--East North Central States (Ohio, Indiana, Illinois, Michigan, and Wisconsin).

Volume VI.--West Central States (Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Oklahoma, and Texas).

Volume VII.--Mountain and Pacific States (Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, and California.

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TABLES FOR INDIVIDUAL STATES

State	Table 1	Table 2A	Table 2B	Table 3	Table 4	Table 5	Table 6	Table 7
	page	page	page	page	page	page	page	page
Delaware	7	8	9	11	12	13	14	15
Maryland	16	17	20	28	29	30	31	33
District of Columbia	34	35	37	40	41	42	43	44
Virginia	45	46	48	56	57	58	59	60
West Virginia	61	62	64	70	71	72	73	74
North Carolina	75	76	78	86	87	88	89	90
South Carolina	91	92	94	99	100	101	102	103
Georgia	104	105	108	118	119	120	121	122
Florida	123	124	126	133	134	135	136	137
Kentucky	138	139	141	147	148	149	150	151
Tennessee	152	153	155	164	165	166	167	168
Alabama	169	170	172	179	180	181	182	183
Mississippi	184	185	187	190	191	192	193	194

WHOLESALE DISTRIBUTION: 1933

In this report are presented statistics on wholesale trade for the year 1933. Data are shown both by type of establishment and by kind of business so as to set forth the essential characteristics of the wholesale business of the area covered by this volume. For a description of the Wholesale Census, for definitions, explanations of terms, classifications, and United States Summary tables, and for an analysis of wholesale trade, see Volume I.

For census purposes a wholesale establishment is a place of business, the primary function of which is to sell or distribute goods on a wholesale basis. It may be in the form of a store, a wholesale warehouse, a sales or brokerage office, or part of an office as when the office is shared with other similar organizations. Sales at wholesale may be made to retailers, to institutions, to industrial consumers or to other wholesale organizations. No merchandising establishment has been classified as "wholesale" unless fifty percent or more of its sales were made in a wholesale manner or on a wholesale basis.

The Wholesale Census was taken on the basis of establishments rather than companies or firms in order to facilitate the canvass and to make it possible to present data by geographic areas. A separate report was required for each establishment regardless of whether or not it was owned or operated as a part of a large business organization. Wholesale peddlers and others who sell goods at wholesale but who maintain no regularly established places of business were not included in this census.

WHOLESALE TRADE, BY TYPE OF ORGANIZATION.--In presenting the data for the States and for the United States as a whole, wholesale establishments have been divided into six groups, some of which have been further subdivided, according to the type of establishment or the nature of the functions performed.

The first of the six functional type groups for which data are shown is called "wholesalers proper" and consists of more or less regular wholesalers in domestic and foreign trade who take title to the goods they buy and sell and are largely independent in ownership. The second division comprises "manufacturers' sales branches," consisting of wholesale outlets owned by manufacturers largely for the disposal of their own

goods. The third type, "bulk tank stations," consists of establishments performing wholesale functions in the distribution of gasoline, oil and other petroleum products. While primarily distributing their products to retail stations, they also sell goods at wholesale to tank wagons and to industrial users. The fourth type, "chain store warehouses," are distribution stations maintained by retail chains to supply their stores with merchandise. They carry on wholesale operations in addition to warehousing in that they break bulk, deliver and bill merchandise, and in some cases exercise supervision over a chain of stores. Wholesale commissaries, prepared-food depots which serve their own restaurants, and distribution centers for bakery chains are also included in this group.

The fifth division is called "assemblers and country buyers." Their principal operation is the purchase and assembly of farm products such as grain, cotton, tobacco and other forms of farm produce. This group also includes cooperative marketing associations; packers and shippers; cream stations; and independent, line, and cooperative elevators as differentiated from terminal elevators. The sixth and last group is called "agents and brokers," and includes auction companies, brokers, commission merchants, export and import agents, manufacturers' agents, selling agents, resident buyers, etc.

For each of the six type groups of wholesale establishments and for some of the subdivisions thereof data are shown in Table 1 on the number of establishments, both for 1933 and 1929; net sales, for 1933 and 1929; total expenses, expressed both in amounts and as a percent of net sales; the average number of full-time employees, pay roll for all employees and for part-time employees; and stocks on hand at the end of the year. This information is presented for each of the States and for each of the cities of 100,000 population and over.

WHOLESALE TRADE, BY KIND OF BUSINESS.—In addition to being classified according to functional type, each establishment was also classified by kind of business, on the basis of the chief line or lines of merchandise in which it dealt. Following this basis of classification, wholesale establishments were divided into twenty-five major kind-of-business groups, which were further subdivided into 166 detailed kind of business classifications according to the degree of merchandise specialization. A complete explanation of this method of classification is given in Volume I.

Important as it is to have information for each kind of business or line of trade in detail, it is even more significant to have such data presented separately for each type of wholesaling organization. In that manner the accomplishments of a wholesaler in a given line of business may be compared with the accomplishments of all wholesalers operating therein, while the achievements of a manufacturer's sales branch can be

compared with those of manufacturers' sales branches in the same line of trade. Such comparisons are of special interest to individual business enterprises and to the student of marketing.

Basic statistics on wholesale trade for types of establishments by kind of business are shown in two tables. Table 2A presents for each State and for a limited number of selected cities, the number of wholesale establishments by kind of business, in detail, for each of nineteen functional types of wholesale organizations. This table may be regarded as a supplement to Table 2B which shows for each of the States and for cities of 5,000 population and over, the number of establishments; net sales; total expenses, expressed in amounts and as a percent of net sales; the average number of full-time employees; pay roll, total and part-time; and stocks on hand. This information is shown for as many kinds of business, under each type, as possible without disclosing data for individual establishments. More complete information on the number of establishments by type and kind of business in detail is to be found in table 2A, described above.

SOURCES OF RECEIPTS.—In addition to dealing in merchandise, many wholesale establishments derive a certain amount of income from the sale of services and from other sources. Table 3 has been devised in order to measure quantitatively the volume of business secured through the sale of goods and that obtained from other sources. This table is presented for States only, by kind-of-business groups, and shows the number of establishments in a given group; total net sales, a term used throughout as interchangeable with receipts; total expenses, expressed in amounts and as a percent of sales; and receipts. The last item is broken down according to sources into sales of merchandise; receipts from parking, storage, cleaning, etc.; receipts from space rental; and receipts from other sources.

CREDIT BUSINESS OF WHOLESALE ESTABLISHMENTS.—The extent to which wholesale establishments engaged in selling on a credit basis is shown in Table 4. This information is presented for States only, by kind-of-business groups, separately for wholesalers proper and for all other types combined. It indicates the degree to which wholesale establishments perform the functions of financing business by extending credit to retailers, industrial consumers, and to other wholesale organizations to which they sell. Since some of the wholesale establishments did not operate on a credit basis and others failed to report on this item, data related to credit sales are presented in Table 4 only for those establishments for which the credit information was available. It shows the number of establishments reporting credit and the percent which that number constituted of the total for the kind of business under consideration. The same procedure is followed in connection with net sales.

In the following columns credit sales are given in amounts and as a percent of sales of establishments reporting credit sales and as a percent of sales of all establishments in a given group. The table also shows total expenses incurred by establishments operating on a credit basis. These expenses are given in amounts and as a percent of sales so that comparison may be made between the costs of doing business of establishments selling on credit with the costs incurred by those establishments which presumably do not operate on a credit basis, if it can be assumed that all or most of the establishments not reporting credit sales sold for cash.

DISTRIBUTION OF SALES.—A common conception is that wholesalers sell only to retailers and that wholesalers are the only type of organization operating in the wholesale field. That this is far from the truth is indicated by the figures shown in Table 5. The statistics therein are presented for States only, by 25 kinds of business, separately for wholesalers proper and for all other types combined. It shows that wholesale establishments sell to retailers, to industrial consumers, to ultimate or home consumers, and to other wholesale organizations. Naturally, there is considerable variation in the extent to which different types of wholesale establishments make use of these outlets and the degree to which they are used in the different kinds of business.

Here, too, not all of the establishments reported the distribution of their sales, partly because of inadequate records at the time the census was taken. The table shows for each type and kind-of-business group the number, net sales, and total expenses of all establishments, and then presents statistics for those establishments that reported a distribution of sales by outlets. For these establishments it shows the number and the percent which such number constitutes of the total for the group under consideration. Similar treatment is given to the net sales of establishments which reported their sales by type of customers. This is followed by total expenses for such establishments, expressed both in amounts and as a percent of sales. Total sales are then distributed into the following groups: sales to retailers (for resale); sales to home consumers (at retail); sales to industrial users, including institutions; and sales to other wholesale organizations. From these data it should be possible, among other things, to determine the amount of duplication in the total wholesale sales figures, due to the fact that some wholesale establishments sell to other wholesale organizations.

EMPLOYMENT IN WHOLESALE TRADE.--The significance of wholesale trade as a source of employment is indicated in Table 6. In this table the number of proprietors and firm members and the number of paid employees, divided into male and female and into full-time and part-time, are shown for each of the 25 major kind-of-business groups. The estimate by sex is based on the sex distribution reported for the total number of employees as of December 30, 1933; the percent of women shown separately relates to the same date. The table also presents the number of full-time and part-time employees as of the 15th of each month for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. This information is presented for each of the States and for cities of 500,000 population and over.

Employment is the only item in the wholesale trade statistics which is presented on a monthly basis. It affords indirect indication of the extent of seasonal change in wholesale activity, quite marked in certain lines of trade. A comparison of monthly figures for 1933 with quarterly data for 1929 suggests the extent of non-seasonal improvement in employment conditions in the course of 1933. Part-time employment in wholesale trade, information on which was gathered for the first time for 1933, appears to be much less important in this field than in retail trade; it attains significant proportions in only a few kinds of business.

WHOLESALE TRADE BY SIZE OF BUSINESS UNIT.--Table 7 presents the number of establishments, the annual average number of full-time employees, and the operating expense ratio of wholesale merchants and of manufacturers' sales branches with stocks*, by size-of-establishment groups, based upon net sales. Establishments have been classified into 7 size groups, as follows:

Group number	Net sales
I	Under $10,000
II	$10,000 to $49,999
III	$50,000 to $99,999
IV	$100,000 to $199,999
V	$200,000 to $499,999
VI	$500,000 to $999,999
VII	$1,000,000 and over

*For definition of wholesale merchants and manufacturers' sales branches with stocks, see Volume I.

This information is given by States for each of the 25 kinds of business. The table permits a comparison by lines of trade of wholesale merchants (including importers) with manufacturers' sales branches with stocks, two types of wholesale operations which, for the most part, compete in the same market, warehouse goods and make deliveries from stocks. Comparison is also possible of small and large-sized establishments in a given trade as to operating costs. It shows to what extent each size group furnishes employment in wholesale trade. It further indicates the differences existing between trade groups and between wholesale merchants and manufacturers' sales branches with stocks as to average size of establishment, as to distribution of establishments by size, and as to operating costs.

A FEW SUGGESTED USES OF THE DATA IN THESE REPORTS.--The statistics presented in these reports on wholesale trade should prove of considerable value to individual business men, public authorities and independent students. The breakdown by type of operation, line of trade, and geographic areas should enable the wholesaler to compare his accomplishments with those of others operating on a similar basis in the same market area. For the manufacturer planning a sales campaign the figures should make possible an allocation of sales quotas and territories to salesmen. The formulation of policies by public authorities should be facilitated by information on the amount and nature of business done in each locality, the employment it furnishes, and the income it distributes. The quantitative description of the marketing wholesale structure and of the changes in it in the course of the memorable years, 1930 - 1933, found in the Census volume, should serve as basic material to the analytical student of American economic life.

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WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF DELAWARE SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total		Part-time	
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales		
THE STATE	259	286	$59,182	$118,087	$7,183	12.1	6.2	1,783	$3,244	5.5	$97	$7,235
Wholesalers proper	148	125	11,584	21,281	2,104	18.2	12.0	702	975	8.4	71	2,254
Wholesale merchants	144	120	11,197	19,117	2,076	18.5	12.7	691	958	8.6	69	2,195
Limited function wholesalers	4	5	387	2,164	28	7.2	6.5	11	17	4.4	2	59
Manufacturers sales branches	27	27	39,920	82,516	3,889	9.7	4.3	798	1,828	4.6	1	4,737
With stocks	24	27	39,379	-	3,847	9.8	-	784	1,800	4.6	1	4,737
Without stocks	3	-	541	-	42	7.8	-	14	28	5.2	-	-
Agents and brokers	19	19	2,465	3,171	396	16.1	4.4	90	149	6.0	11	43
Brokers	3	-	389	-	26	6.7	-	3	10	2.6	1	7
Commission merchants	12	8	489	582	71	14.5	10.4	23	32	6.5	5	8
Other agents	4	11	1,587	2,489	299	18.8	2.7	64	107	6.7	5	30
All other types	65	115	5,213	11,119	794	15.2	10.0	193	292	5.6	14	201
Bulk tank stations	36	36	3,387	5,234	665	19.6	17.3	165	251	7.4	1	161
Assemblers and country buyers	29	79	1,826	5,885	129	7.1	3.5	28	41	2.2	13	20
WILMINGTON	157	127	52,643	102,114	6,259	11.9	6.1	1,541	2,871	5.5	50	6,835
Wholesalers proper	106	79	9,023	17,821	1,799	19.9	12.4	601	844	9.4	42	1,954
Manufacturers sales branches	23	23	39,737	78,638	3,811	9.6	4.3	778	1,789	4.5	-	4,734
Agents and brokers	17	18	2,182	3,095	375	17.2	4.1	86	137	6.3	8	34
All other types	11	7	1,701	2,560	274	16.1	19.7	76	101	5.9	-	113

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF DELAWARE NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches with stocks	All other types 1/
Total	259	143	24	92
Automotive products	9	6	3	-
Automobile and other motor vehicles	2	-	2	-
Automotive eqp't., accessories and parts	6	5	-	-
Tires and tubes	1	-	1	-
Chemicals	8	4	4	-
Explosives	2	-	2	-
Industrial chemicals	2	-	2	-
Paints and varnishes	4	4	-	-
Clothing and furnishings	3	3	-	-
Furnishings, men's and boys'	1	1	-	-
Hosiery	1	1	-	-
Shoes and other footwear	1	1	-	-
Coal	1	1	-	-
Drugs and drug sundries	3	2	1	-
Drugs (general line)	1	1	-	-
Patent medicines	1	1	-	-
Toilet articles and preparations	1	-	1	-
Dry goods	3	3	-	-
Dry goods (general line)	2	2	-	-
Notions	1	1	-	-
Electrical goods	6	6	-	-
Electrical appliances, eqp't. & supplies	5	5	-	-
Radios and radio equipment	1	1	-	-
Farm products-raw materials	6	4	-	2
Grain	2	2	-	-
Hides, skins, and furs, (raw)	1	1	-	-
Livestock	3	1	-	2
Farm products-consumer goods	61	18	4	39
Dairy products (general line)	1	1	-	-
Milk and cream	5	-	-	5
All other dairy products	4	-	4	-
Poultry and poultry products	4	4	-	-
Dairy and poultry products	1	-	-	1
Fruits and vegetables (fresh)	45	13	-	32
All other	1	-	-	1
Farm supplies	8	7	-	1
Feed	6	5	-	1
Seeds	1	1	-	-
All other	1	1	-	-
Furniture and house furnishings	2	1	-	1
Floor coverings	1	-	-	1
Furniture	1	1	-	-
Groceries and foods (except farm products)	42	31	7	4
Groceries (general line)	5	4	-	1
Confectionery and soft drinks	13	11	-	2
Fish and sea foods	5	4	-	1
Meats and meat products	7	4	3	-
Other food and grocery specialties	12	8	4	-
Hardware (general line)	2	2	-	-
Jewelry and optical goods (jewelry-general line)	1	1	-	-
Lumber and building materials (other than metal)	5	2	1	2
Lumber and millwork	3	1	-	2
All other	2	1	1	-
Machinery eqp't. and supplies (except electrical)	12	7	4	1
Commercial machinery, eqp't. and supplies	2	-	2	-
Farm and dairy machinery and equipment	3	1	2	-
Industrial machinery, eqp't. and supplies	3	3	-	-
Mill and mine supplies (general line)	2	2	-	-
All other	1	1	-	-
Professional equipment and supplies	1	1	-	-
Service equipment and supplies (barber and beauty parlor)	1	1	-	-
Transportation eqp't. and supplies	2	1	-	1
Metals (except scrap) (Iron and steel)	1	-	-	1
Paper and its products	8	8	-	-
Petroleum and its products	37	1	-	36
Plumbing & heating eqp't. and supplies (general line)	3	3	-	-
Tobacco and its products (except leaf)	7	5	-	2
Waste materials	12	12	-	-
Iron and steel scrap	4	4	-	-
Junk and scrap (general line)	6	6	-	-
Waste paper, rags and rubber	2	2	-	-
All other products	19	16	-	3
Beer	6	6	-	-
Leather	3	2	-	1
Newspapers and magazines	5	3	-	2
Wines and spiritous liquors	5	5	-	-

1/ The 92 "All other types" consists of the following-

Exporter (confectionery and soft drinks)	1
Limited function wholesalers	4
Groceries (general line)	1
Confectionery and soft drinks	1
Tobacco and its products (except leaf)	1
Newspapers and magazines	1
Manufacturers' sales branches-without stocks	3
Transportation equipment and supplies	1
Tobacco and its products (except leaf)	1
Newspapers and magazines	1
Brokers	3
Fruits and vegetables (fresh)	1
Lumber and millwork	2
Commission merchants	12
Dairy and poultry products	1
Fruits and vegetables (fresh)	10
Fish and sea foods	1
Manufacturers' agent (Iron and steel)	1
Selling agents	2
Floor coverings	1
Newspapers and magazines	1
Other agent (Livestock)	1
Bulk tank stations (petroleum)	36
Assemblers and country buyers	29
Livestock	1
Milk and cream	5
Fruits and vegetables (fresh)	21
Other farm products-consumer goods	1
Feed	1

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF DELAWARE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	259	$59,182	$7,183	12.1	1,783	$3,244	$97	$7,235
Wholesalers proper	148	11,584	2,104	18.2	702	975	71	2,254
Manufacturers' Sales branches	27	39,920	3,889	9.7	798	1,828	1	4,737
Agents and brokers	19	2,465	396	16.1	90	149	11	43
All other types	65	5,213	794	15.2	193	292	14	201
WHOLESALERS PROPER								
Automotive products	6	585	197	33.7	45	64	1	215
Chemicals	4	239	73	30.5	34	46	2	56
Clothing and furnishings	3	134	26	19.4	12	14	2	47
Dry goods	3	258	29	11.2	29	20	-	321
Electrical goods (electrical appliances, equipment and supplies)	5	522	108	20.7	44	67	12	116
Farm products-raw materials	4	387	45	11.6	8	21	1	26
Farm products-consumer goods	18	1,006	89	8.8	25	30	10	21
Fruits and vegetables (fresh)	13	907	77		22	26	9	14
All other	5	99	12		3	4	1	7
Farm supplies	7	504	56	11.1	24	19	1	60
Groceries and foods (except farm products)	34	3,216	414	12.9	145	203	14	383
Groceries (general line)	5	2,310	208		92	108	1	306
Confectionery and soft drinks	13	462	151		35	69	2	34
Fish and sea foods	4	59	17		1	10	10	1
Meats and meat products	4	193	19		9	8	1	2
Other food and grocery specialties	8	192	19		8	8	-	40
Machinery, equipment and supplies (except electrical)	7	590	142	24.1	57	84	1	195
Industrial machinery, eqp't. and supplies	3	460	93	20.2	40	57	1	119
All other	4	130	49	37.7	17	27	-	76
Paper and its products	8	184	75	40.8	15	32	2	33
Plumbing and heating eqp't. and supplies	3	487	120	24.6	41	67	1	128
Tobacco and its products (except leaf)	6	1,404	103	7.3	43	55	-	105
Waste materials	12	215	62	28.8	27	32	11	61
Junk and scrap (general line)	6	154	40		18	23	9	37
All other	6	61	22		9	9	2	24
All other kinds of business	27	1,853	565	30.5	153	221	13	487
Beer	6	160	26		10	11	1	11
Newspapers and magazines	4	160	27		11	14	3	3
Wines and spiritous liquors	5	177	28		8	11	-	37
Miscellaneous	12	1,356	484		124	185	9	436
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	24	39,379	3,847	9.8	783	1,800	1	4,737
Automotive products	3	81	44	54.3	11	19	-	28
Chemicals	4	35,433	3,091	8.7	537	1,438	-	4,538
Farm products-consumer goods	4	596	271	45.5	67	117	-	8
Groceries and foods (except farm products)	7	2,809	258	9.2	99	140	-	81
All other kinds of business	6	460	183	39.8	69	86	1	82
WITHOUT STOCKS	3	541	42	7.8	15	28	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF DELAWARE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS								
BROKERS	3	$389	$26	6.7	3	$10	$1	$7
COMMISSION MERCHANTS	12	489	71	14.5	23	32	5	6
OTHER AGENTS	4	1,587	299	18.8	64	107	5	30
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	36	3,387	665	19.6	165	251	1	181
ASSEMBLERS AND COUNTRY BUYERS	29	1,826	129	7.1	28	41	13	20
CITIES OF 100,000 POPULATION AND OVER								
WILMINGTON	157	52,643	6,259	11.9	1,541	2,871	50	6,835
Wholesalers proper	106	9,023	1,799	19.9	601	844	42	1,954
Manufacturers' sales branches	23	39,737	3,811	9.6	778	1,789	-	4,734
Agents and brokers	17	2,182	375	17.2	86	137	8	34
All other types	11	1,701	274	16.1	76	101	-	113
WHOLESALERS PROPER								
Chemicals	4	239	73	30.5	34	46	2	56
Clothing and furnishings	3	134	26	19.4	12	14	2	47
Dry goods	3	258	29	11.2	29	20	-	321
Electrical goods	6	522	108	20.7	44	67	12	116
Farm products-consumer goods	10	537	50	9.3	18	17	3	8
Groceries and foods (except farm products)	19	2,196	291	13.3	100	147	2	263
Machinery, eqp't. & supplies (except electrical)	7	590	142	24.1	57	84	1	195
Paper and its products	8	184	75	40.8	15	32	2	33
Plumbing and heating eqp't. & supplies	3	487	120	24.6	41	67	1	128
Waste materials	10	168	56	33.3	26	29	9	42
All other kinds of business 1/	33	3,708	829	22.4	225	321	8	745
MANUFACTURERS'SALES BRANCHES								
Automotive products	3	81	44	54.3	11	19	-	28
Chemicals	4	35,433	3,091	8.7	537	1,438	-	4,538
Machinery, eqp't. and supplies (except electrical)	4	243	79	32.5	28	48	-	58
All other kinds of business 2/	12	3,980	597	15.0	202	284	-	110
AGENTS AND BROKERS								
Farm products-consumer goods	11	452	63	13.9	19	26	4	6
All other kinds of business 3/	6	1,730	312	18.0	67	111	4	28
ALL OTHER TYPES 4/	11	1,701	274	16.1	76	101	-	113

1/ Includes 2 establishments dealing in automotive products; 2 in drugs and drug sundries; 1 in farm products-raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in petroleum and its products; 5 in tobacco and its products (except leaf); and 15 in all other products.

2/ Includes 1 establishment dealing in drugs and drug sundries; 2 in farm products-consumer goods; 6 in groceries and foods (except farm products); 1 in lumber and building materials (other than metal); 1 in tobacco and its products (except leaf); and 1 in all other products.

3/ Includes 1 establishment dealing in furniture and house furnishings; 1 in groceries and foods (except farm products); 2 in lumber and building materials (other than metal); 1 in metals (except scrap); and 1 in all other products.

4/ Includes 1 establishment dealing in farm products-consumer goods; and 10 in petroleum and its products.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF DELAWARE RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	259	$59,182	$7,183	12.1	$59,050	$43	-	-	6	$89
Automotive products	9	666	242	36.3	661	5	-	-	-	-
Chemicals	8	35,672	3,164	8.9	35,672	-	-	-	-	-
Clothing and furnishings	3	134	26	19.4	134	-	-	-	-	-
Dry goods	3	258	29	11.2	258	-	-	-	-	-
Electrical goods	6	522	108	20.7	488	33	-	-	1	1
Farm products-consumer goods	61	4,096	562	13.7	4,093	-	-	-	1	3
Groceries and foods (except farm products)	42	6,062	680	11.2	6,062	-	-	-	-	-
Machinery equipment and supplies (except electrical)	12	837	222	26.5	831	5	-	-	1	1
Paper and its products	8	184	75	40.8	184	-	-	-	-	-
Petroleum and its products	36	3,387	665	19.6	3,387	-	-	-	-	-
Plumbing and heating equipment and supplies	3	487	120	24.6	487	-	-	-	-	-
Waste materials	12	215	62	28.8	215	-	-	-	-	-
All other kinds of business	56	6,662	1,228	18.4	6,578	-	-	-	3	84

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF DELAWARE CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	259	$59,182	176	68.0	$19,101	32.3	$12,857	67.3	21.7	$3,302	17.3
WHOLESALERS PROPER											
Total	148	$11,584	105	70.9	$10,244	88.4	$6,298	61.5	54.4	$1,885	18.4
Automotive products	6	585	4	66.7	375	64.1	259	69.1	44.3	155	41.3
Chemicals	4	239	4	100.0	239	100.0	92	38.5	38.5	73	30.5
Clothing and furnishings	3	134	2	66.7	126	94.0	65	51.6	48.5	23	18.3
Dry goods	3	258	3	100.0	258	100.0	237	91.9	91.9	29	11.2
Electrical goods	5	522	5	83.3	507	97.1	234	46.2	44.8	106	20.9
Farm products - raw materials	4	387	2	50.0	367	94.8	30	8.2	7.8	40	10.9
Farm products - consumer goods	18	1,006	8	44.4	352	35.0	131	37.2	13.0	33	9.4
Farm supplies	7	504	6	85.7	474	94.0	219	46.2	43.5	40	8.4
Groceries and foods (except farm products)	34	3,216	25	73.5	3,115	96.9	2,288	73.5	71.1	385	12.4
Machinery, equipment and supplies (except electrical)	7	590	7	100.0	590	100.0	169	28.6	28.6	142	24.1
Paper and its products	8	184	2	25.0	107	58.2	95	89.7	52.2	46	43.0
Plumbing and heating equipment and supplies	3	487	3	100.0	487	100.0	410	84.2	84.2	120	24.6
Tobacco and its products (except leaf)	6	1,404	5	83.3	1,295	92.2	853	65.9	60.8	97	7.5
Waste materials	12	215	4	33.3	112	52.1	57	50.9	26.5	35	31.3
All other kinds of business	27	1,863	25	92.6	1,840	99.3	1,158	62.9	62.5	561	30.5
ALL OTHER TYPES											
TOTAL	111	$47,598	71	64.0	$8,857	18.6	$6,559	74.1	13.8	$1,417	16.0
Automotive products	3	81	3	100.0	81	100.0	67	82.7	82.7	45	55.6
Chemicals	4	35,433	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	1	(X)	-	-	-	-	-	-	-	-	-
Farm products - raw materials	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products - consumer goods	45	3,090	22	51.2	1,737	56.2	971	55.9	31.4	359	20.7
Farm supplies	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	8	2,846	8	100.0	2,846	100.0	2,539	89.2	89.2	266	9.3
Lumber and building materials (other than metal)	3	413	3	100.0	413	100.0	403	97.6	97.6	123	29.8
Machinery, equipment and supplies (except electrical)	5	247	5	100.0	247	100.0	233	94.3	94.3	80	32.4
Metals (except scrap)	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	36	3,387	25	69.4	2,575	76.0	1,446	56.2	42.7	472	18.3
Tobacco and its products (except leaf)	1	(X)	-	-	-	-	-	-	-	-	-
All other products	2	(X)	-	-	-	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF DELAWARE DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	259	$59,182	$7,183	199	76.8	$20,815	35.2	$3,328	16.0	$14,786	$1,040	$2,735	$2,254
WHOLESALERS PROPER													
Total	148	11,584	2,104	129	87.2	10,961	94.6	1,961	17.9	7,465	668	1,311	1,517
Automotive products	6	585	197	6	100.0	585	100.0	197	33.7	501	58	26	-
Chemicals	4	239	73	4	100.0	239	100.0	73	30.5	148	90	1	-
Clothing and furnishings	3	134	26	3	100.0	134	100.0	26	19.4	131	3	-	-
Dry goods	3	258	29	3	100.0	258	100.0	29	11.2	97	-	-	161
Electrical goods	6	522	108	6	100.0	522	100.0	108	20.7	451	24	44	3
Farm products-raw materials	4	387	45	2	50.0	345	89.1	33	9.6	4	-	-	341
Farm products-consumer goods	18	1,006	89	13	72.2	947	94.1	76	8.0	894	31	-	22
Farm supplies	7	504	56	4	57.1	415	82.3	33	8.0	112	30	80	193
Groceries and foods (except farm products)	34	3,216	414	34	100.0	3,216	100.0	414	12.9	2,331	70	40	775
Machinery, equipment and supplies (except electrical)	7	590	142	6	85.7	578	98.0	134	23.2	36	-	541	1
Paper and its products	8	184	75	8	100.0	184	100.0	75	40.8	52	17	115	-
Plumbing and heating equipment and supplies	3	487	120	2	66.7	314	64.5	80	25.5	40	35	239	-
Tobacco and its products (except leaf)	6	1,404	103	6	100.0	1,404	100.0	103	7.3	1,325	79	-	-
Waste materials	12	215	62	7	58.3	102	47.4	44	43.1	32	-	66	4
All other kinds of business	27	1,853	565	25	92.6	1,718	92.7	536	31.2	1,311	231	159	17
ALL OTHER TYPES													
Total	111	47,598	5,079	70	63.1	9,854	20.7	1,367	13.9	7,321	372	1,424	737
Automotive products	3	81	45	3	100.0	81	100.0	45	55.6	24	10	47	-
Chemicals	4	35,433	3,091	1	25.0	610	1.7	162	26.6	-	-	610	-
Drugs and drug sundries	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-consumer goods	43	3,090	473	30	69.8	2,656	86.0	450	16.9	2,327	62	39	228
Farm supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	8	2,846	266	8	100.0	2,846	100.0	266	9.3	2,768	-	78	-
Lumber and building materials (other than metal)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery equipment and supplies (except electrical)	5	247	80	4	80.0	205	83.0	71	34.6	68	44	88	5
Metals (except scrap)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	36	3,387	665	16	44.4	1,853	54.7	258	13.9	1,488	227	136	2
Tobacco and its products (except leaf)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF DELAWARE MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	167	1,608	420	20.7	Full-time	1,763	1,753	1,747	1,748	1,751	1,746	1,775	1,791	1,806	1,804	1,821	1,819	1,858
					Full-time ratio to average	100	98	98	98	98	98	100	100	101	101	102	102	103
					Part-time	245	243	268	238	181	177	177	262	296	235	269	285	309
					Part-time ratio to average	100	99	109	97	74	72	72	107	121	96	110	116	126
Amusement and sporting goods	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	2	46	13	22.4	Full-time	56	70	61	56	50	50	50	53	55	55	55	56	56
					Part-time	3	3	3	3	3	3	3	3	3	3	3	3	3
Chemicals	4	372	200	34.9	Full-time	571	569	565	564	567	566	567	575	581	576	577	576	577
					Part-time	1	-	-	-	-	1	1	1	1	1	1	1	1
Clothing and furnishings	1	10	10	50.0	Full-time	12	12	12	12	12	12	12	12	12	12	12	12	12
					Part-time	8	8	8	8	8	8	8	8	8	8	8	8	8
Coal	-	7	1	11.1	Full-time	8	9	8	8	8	8	8	8	8	8	9	9	9
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	-	38	25	39.7	Full-time	60	60	60	60	60	60	60	60	60	60	60	60	60
					Part-time	3	3	3	3	3	3	3	3	3	3	3	3	3
Dry goods	1	18	11	39.3	Full-time	29	31	28	28	28	31	28	28	28	31	28	28	28
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	4	50	10	16.4	Full-time	44	44	44	44	44	44	44	44	44	44	44	44	44
					Part-time	16	15	15	15	15	15	15	15	15	17	17	17	15
Farm products—raw materials	8	14	-	-	Full-time	11	11	11	11	11	11	11	11	11	11	11	11	11
					Part-time	3	1	2	3	3	1	1	7	7	1	3	3	2
Farm products—consumer goods	61	200	20	9.2	Full-time	141	137	134	135	141	141	144	142	145	145	141	142	142
					Part-time	79	56	50	51	52	50	51	125	161	107	63	80	99
Farm supplies	10	22	7	24.1	Full-time	24	24	24	24	24	24	24	24	24	24	24	24	24
					Part-time	5	3	8	8	7	8	7	8	9	2	1	1	3
Furniture and house furnishings	-	20	-	-	Full-time	18	18	19	18	18	18	16	16	16	18	18	20	20
					Part-time	2	2	2	2	2	2	2	2	2	2	2	2	2
General merchandise	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products).	56	260	41	13.6	Full-time	248	231	243	244	237	235	244	247	249	252	263	266	268
					Part-time	53	72	101	69	12	9	12	14	21	22	103	102	102
Hardware	-	27	8	23.3	Full-time	32	30	30	30	30	30	30	30	34	34	34	34	34
					Part-time	3	6	6	6	6	6	6	6	-	-	-	-	-
Jewelry and optical goods	-	10	4	28.6	Full-time	14	14	14	14	14	14	14	14	14	14	14	14	14
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal).	3	52	10	15.5	Full-time	49	51	51	50	50	50	51	50	48	46	46	47	48
					Part-time	13	16	16	16	16	16	16	16	11	11	6	6	6
Machinery, equipment and supplies (except electrical).	4	70	18	20.9	Full-time	84	82	82	83	83	83	85	85	85	86	86	86	85
					Part-time	4	6	6	6	6	6	3	3	3	3	3	2	3
Metals (except scrap)	-	6	1	14.3	Full-time	3	3	3	3	3	3	3	3	3	3	3	3	3
					Part-time	4	4	4	4	4	4	4	4	4	4	4	4	4
Paper and its products	6	12	4	23.5	Full-time	15	16	16	16	16	15	15	15	15	13	17	17	13
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Petroleum and its products	1	168	3	1.7	Full-time	169	166	166	171	176	167	169	171	168	165	174	166	164
					Part-time	2	1	1	1	1	2	2	1	1	3	4	5	4
Plumbing and heating equipment and supplies.	-	38	6	13.3	Full-time	41	42	42	41	41	41	41	41	41	42	42	42	42
					Part-time	3	3	3	3	3	3	3	3	3	3	3	3	3
Tobacco and its products (except leaf).	4	42	8	15.7	Full-time	49	49	49	49	49	49	49	49	49	49	49	49	49
					Part-time	1	-	-	-	-	-	-	-	1	2	2	2	2
Waste materials	11	51	2	3.8	Full-time	27	27	27	27	27	27	27	27	27	27	27	27	27
					Part-time	26	29	25	25	25	25	25	25	25	25	25	25	31
All other products	11	75	18	19.8	Full-time	78	57	60	60	62	67	83	86	89	89	87	86	108
					Part-time	13	14	14	14	14	14	14	17	17	17	17	17	17

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF DELAWARE WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	143	985	18.2	29	17	31.4	61	129	23.2	23	100	19.5	18	157	20.3	7	128	16.4	5	154	16.0	-	-	-
Automotive products	6	45	33.7	-	-	-	3	7	17.1	-	-	-	3	38	36.4	-	-	-	-	-	-	-	-	-
Chemicals	4	34	30.5	-	-	-	3	15	35.6	-	-	-	1	19	28.3	-	-	-	-	-	-	-	-	-
Clothing and furnishings	3	12	19.4	1	1	25.0	1	2	15.6	1	9	20.2	-	-	-	-	-	-	-	-	-	-	-	-
Coal	1	8	(X)	-	-	-	-	-	-	-	-	-	1	8	(X)	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	2	58	(X)	1	-	(X)	-	-	-	-	-	-	-	-	-	-	-	-	1	58	(X)	-	-	-
Dry goods	3	29	11.2	-	-	-	1	3	19.0	1	4	14.7	1	22	8.6	-	-	-	-	-	-	-	-	-
Electrical goods	6	44	20.7	1	3	32.5	2	6	28.1	1	3	15.8	1	8	91.5	1	24	21.7	-	-	-	-	-	-
Farm products-raw materials	4	8	11.6	1	-	-	2	2	28.6	-	-	-	-	-	-	1	6	9.8	-	-	-	-	-	-
Farm products-consumer goods	18	25	8.8	3	-	66.7	9	9	15.5	4	10	9.8	1	-	4.0	1	6	6.3	-	-	-	-	-	-
Farm supplies	7	24	11.1	-	-	-	3	12	25.8	1	2	2.9	3	10	9.0	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	1	1	(X)	1	1	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	31	134	11.8	9	4	13.3	12	13	20.3	5	25	19.0	2	10	8.8	-	-	-	3	82	9.3	-	-	-
Hardware	2	32	(X)	-	-	-	-	-	-	1	6	(X)	-	-	-	1	26	(X)	-	-	-	-	-	-
Jewelry and optical goods	1	14	(X)	-	-	-	-	-	-	-	-	-	1	14	(X)	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	2	5	(X)	-	-	-	2	5	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	7	57	24.1	1	1	100.0	2	5	41.4	3	19	34.8	-	-	-	1	32	17.6	-	-	-	-	-	-
Paper and its products	8	15	40.8	2	1	25.0	5	12	36.0	1	2	46.2	-	-	-	-	-	-	-	-	-	-	-	-
Petroleum and its products	1	4	(X)	-	-	-	1	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Plumbing & heating equipment & supplies	3	41	24.6	-	-	-	-	-	-	1	6	17.3	1	10	23.1	1	25	28.0	-	-	-	-	-	-
Tobacco and its products (except leaf)	5	40	7.5	-	-	-	-	-	-	1	3	13.6	2	14	13.5	1	9	5.9	1	14	5.6	-	-	-
Waste materials	12	27	28.8	5	2	35.7	6	20	32.2	1	5	18.2	-	-	-	-	-	-	-	-	-	-	-	-
All other products	16	28	15.9	4	4	38.5	9	14	14.8	2	6	17.7	1	4	13.5	-	-	-	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	24	783	9.8	5	7	69.0	4	12	24.4	3	27	30.7	4	64	30.5	2	77	45.4	4	86	10.5	2	510	8.4
Automotive products	3	11	54.3	1	1	85.7	1	3	45.0	1	7	53.7	-	-	-	-	-	-	-	-	-	-	-	-
Chemicals	4	537	8.7	1	2	86.7	-	-	-	-	-	-	-	-	-	-	-	-	1	25	26.6	2	510	8.4
Farm products-consumer goods	4	67	45.5	-	-	-	-	-	-	2	20	85.0	1	12	35.1	1	34	47.0	-	-	-	-	-	-
Groceries and foods (except farm products)	7	99	9.2	1	2	71.4	1	1	10.7	-	-	-	2	35	25.4	-	-	-	3	61	6.4	-	-	-
All other kinds of business	6	69	39.8	2	2	38.5	2	8	24.1	-	-	-	1	16	45.0	1	43	43.3	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF MARYLAND SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	2,251	2,205	$419,522	$741,367	$49,462	11.8	9.6	17,788	$23,660	5.6	1,021	$35,838
Wholesalers proper	1,417	1,229	171,288	348,387	28,863	16.9	12.8	11,611	14,424	8.4	696	24,683
Wholesale merchants	1,361	1,203	160,588	340,554	27,800	17.3	12.9	11,289	13,924	8.7	685	23,832
Importers	14	11	4,364	5,753	560	12.8	8.6	175	272	6.2	-	373
Limited function wholesalers	42	15	6,336	2,080	503	7.9	3.4	147	228	3.6	11	478
Manufacturers' sales branches	234	212	105,900	176,188	12,471	11.8	8.4	3,526	5,662	5.3	112	7,697
With stocks	170	-	68,447	-	10,546	15.4	-	3,068	4,757	6.9	92	7,697
Without stocks	64	-	37,453	-	1,925	5.1	-	458	905	2.4	20	-
Agents and brokers	293	434	80,640	147,732	2,326	2.9	2.8	782	1,209	1.5	37	297
Brokers	77	49	44,043	52,689	658	1.5	.9	215	313	.7	8	140
Commission merchants	90	89	17,146	35,018	888	5.2	3.5	345	481	2.8	13	94
Export agents	3	4	722	2,134	8	1.1	1.2	3	3	.4	-	-
Manufacturers' agents	98	240	7,476	41,548	458	6.1	4.1	137	232	3.1	8	59
Selling agents	19	40	7,418	9,821	175	2.4	5.5	41	103	1.4	2	1
Other agents	6	12	3,835	6,522	139	3.6	2.7	41	77	2.0	6	3
All other types	307	330	61,694	69,060	5,802	9.4	10.7	1,869	2,365	3.8	176	3,161
Bulk tank stations	145	148	33,433	25,162	3,894	11.6	22.5	1,264	1,572	4.7	10	2,358
Chain store warehouses	4	7	17,106	29,955	645	3.8	2.4	150	211	1.2	5	359
Assemblers and country buyers	136	153	6,603	8,831	1,107	16.8	5.8	405	499	7.6	156	291
Cooperative marketing associations	12	7	4,206	2,623	106	2.5	4.7	36	66	1.6	3	76
Other types	10	15	346	2,489	50	14.5	17.0	14	17	4.9	2	77
BALTIMORE	1,610	1,589	365,392	651,095	42,232	11.6	9.6	15,149	20,319	5.6	598	31,181
Wholesalers proper	1,100	963	151,123	318,522	25,248	16.7	12.7	10,115	12,635	8.4	421	21,787
Wholesale merchants	1,062	938	141,073	310,989	24,316	17.2	12.8	9,815	12,165	8.6	410	20,943
Importers	14	11	4,364	5,753	560	12.8	8.6	175	272	6.2	-	372
Limited function wholesalers	24	14	5,686	1,780	372	6.5	3.9	125	198	3.5	11	472
Manufacturers' sales branches	203	188	101,965	169,887	11,745	11.5	8.3	3,356	5,363	5.3	105	7,435
With stocks	142	-	64,910	-	9,841	15.2	-	2,903	4,471	6.9	85	7,435
Without stocks	61	-	37,055	-	1,904	5.1	-	453	892	2.4	20	-
Agents and brokers	266	413	70,178	119,568	2,075	3.0	3.3	697	1,079	1.5	30	269
Brokers	56	43	33,896	29,752	428	1.3	1.4	140	199	.6	1	115
Commission merchants	88	84	(X)	30,197	(X)	(X)	3.8	(X)	(X)	(X)	(X)	(X)
Export agents	3	4	722	2,134	8	1.1	1.2	3	3	.4	-	-
Manufacturers' agents	95	237	7,204	41,422	446	6.2	4.1	131	220	3.1	8	57
Selling agents	19	39	7,418	9,750	175	2.4	5.4	41	103	1.4	2	1
Other agents	5	6	(X)	6,313	(X)	(X)	2.6	(X)	(X)	(X)	(X)	(X)
All other types	41	25	42,126	43,118	3,164	7.5	9.6	981	1,242	2.9	42	1,690
Bulk tank stations	15	12	18,220	11,363	1,978	10.9	28.2	650	772	4.2	4	1,104
Assemblers and country buyers	17	-	2,791	-	457	16.4	-	154	201	7.2	30	162
Chain store warehouses	4	7	17,106	29,955	645	3.8	2.4	150	211	1.2	5	359
Cooperative marketing associations	5	-	4,009	-	84	2.1	-	27	58	1.4	3	65
Other types	-	6	-	1,800	-	-	13.4	-	-	-	-	-

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF MARYLAND

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls branches: With stocks	Mfg.sls branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	THE STATE								BALTIMORE							
Total	2,251	1,361	170	[illegible]	77	90	98	391	1,610	1,062	142	61	56	[illegible]	95	106
Amusement and sporting goods	15	11	1	-	-	-	2	1	14	11	-	-	-	-	2	1
Moving picture films	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-
Sporting goods (general line)	2	2	-	-	-	-	-	-	2	2	-	-	-	-	-	-
Toys, novelties and fireworks	9	6	1	-	-	-	1	1	8	6	-	-	-	-	1	1
All other	3	[illegible]	-	-	-	-	1	-	3	2	-	-	-	-	1	-
Automotive products	71	56	11	2	-	-	1	1	49	38	7	2	-	-	1	1
Automobiles and other motor vehicles	7	3	4	-	-	-	-	-	6	3	3	-	-	-	-	-
Automotive equipment accessories and parts	52	47	2	1	-	-	1	1	36	31	2	1	-	-	1	1
Tires and tubes	12	6	5	1	-	-	-	-	7	4	2	1	-	-	-	-
Chemicals	37	17	14	2	-	-	4	-	37	17	14	2	-	-	4	-
Industrial chemicals	5	2	3	-	-	-	-	-	5	2	3	-	-	-	-	-
Naval stores	1	-	-	-	-	-	1	-	1	-	-	-	-	-	1	-
Paints and varnishes	16	8	7	-	-	-	1	-	16	8	7	-	-	-	1	-
All other	15	7	4	2	-	-	2	-	15	7	4	2	-	-	2	-
Clothing and furnishings	106	[illegible]	3	1	-	1	19	-	106	82	3	1	-	1	19	-
Clothing and furnishings (general line)	9	8	-	1	-	-	-	-	[illegible]	6	-	1	-	-	-	-
Clothing, men's and boys'	[illegible]	21	-	-	-	-	1	-	22	21	-	-	-	-	1	-
Clothing, women's and children's	16	12	-	-	-	1	3	-	16	12	-	-	-	1	3	-
Furnishings (general line)	11	8	1	-	-	-	2	-	11	8	1	-	-	-	2	-
Furnishings, men's and boys'	14	9	-	-	-	-	5	-	14	9	-	-	-	-	5	-
Furnishings, women's and children's	3	3	-	-	-	-	-	-	3	3	-	-	-	-	-	-
Hosiery	9	6	-	-	-	-	3	-	9	6	-	-	-	-	3	-
Millinery and millinery supplies	7	5	-	-	-	-	1	-	7	5	-	-	-	-	1	-
Shoes and other footwear	15	9	2	-	-	-	4	-	15	9	2	-	-	-	4	-
Coal	32	11	-	3	3	-	1	14	31	10	-	3	3	-	1	14
Drugs and drug sundries	26	21	4	-	-	-	1	-	25	20	4	-	-	-	1	-
Drugs (general line)	8	8	-	-	-	-	-	-	7	7	-	-	-	-	-	-
Drugs (specialty lines)	5	3	2	-	-	-	-	-	5	3	2	-	-	-	-	-
Patent medicines	3	3	-	-	-	-	-	-	3	3	-	-	-	-	-	-
Toilet articles and preparations	7	5	2	-	-	-	-	-	7	5	2	-	-	-	-	-
All other	3	2	-	-	-	-	1	-	3	2	-	-	-	-	1	-
Dry goods	91	55	5	3	-	1	17	10	87	52	4	3	-	1	17	10
Dry goods (general line)	10	9	-	-	-	-	-	1	9	8	-	-	-	-	-	1
Knit goods	10	4	1	-	-	-	5	-	9	3	1	-	-	-	5	
Notions	22	16	2	1	-	-	2	1	20	15	1	1	-	-	2	1
Piece goods	37	18	1	2	-	1	7	8	37	18	1	2	-	1	7	8
All other	12	8	1	-	-	-	3	-	12	8	1	-	-	-	3	-
Electrical goods	41	27	3	5	-	-	3	2	38	25	3	6	-	-	2	2
Electrical appliances, eqp't. and supplies	29	16	3	5	-	-	2	2	26	14	3	6	-	-	1	2
Radios and radio equipment	8	7	-	-	-	-	1	-	8	7	-	-	-	-	1	-
Refrigerators	4	4	-	-	-	-	-	-	4	4	-	-	-	-	-	-
Farm products-raw materials	98	30	-	-	7	9	-	52	44	22	-	-	6	9	-	7
Grain	35	11	-	-	7	3	-	14	17	8	-	-	6	3	-	-
Hides, skins and furs (raw)	14	7	-	-	-	-	-	7	6	6	-	-	-	-	-	-
Horses and mules	3	-	-	-	-	-	-	3	1	-	-	-	-	-	-	1
Livestock	20	2	-	-	-	-	-	18	1	-	-	-	-	-	-	1
Tobacco (leaf)	22	7	-	-	-	5	-	10	15	5	-	-	-	5	-	5
Wool and mohair	3	2	-	-	-	1	-	-	[illegible]	2	-	-	-	1	-	-
All other	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1935

Census of American Business

TABLE 2A. - STATE OF MARYLAND

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfs. sls. branches: With stocks	Mfs. sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfs. sls. branches: With stocks	Mfs. sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	THE STATE								BALTIMORE							
Farm products-consumer goods	307	152	3	-	15	73	-	64	224	128	1	-	6	73	-	16
Dairy products (general line)	10	9	-	-	-	-	-	1	4	4	-	-	-	-	-	-
Butter	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-
Cheese	2	1	1	-	-	-	-	-	2	1	1	-	-	-	-	-
Milk and cream	10	3	-	-	-	-	-	7	2	2	-	-	-	-	-	-
All other dairy products	8	4	2	-	-	-	-	2	1	-	-	-	-	-	-	1
Poultry and poultry products	54	20	-	-	-	15	-	19	35	18	-	-	-	15	-	2
Dairy and poultry products	32	17	-	-	2	8	-	5	30	17	-	-	2	8	-	3
Fruits and vegetables (fresh)	184	97	-	-	13	50	-	24	148	85	-	-	4	50	-	9
All other	6	-	-	-	-	-	-	6	1	-	-	-	-	-	-	1
Farm supplies	47	23	9	1	5	1	1	6	36	17	5	1	4	-	1	4
Feed	16	9	1	-	2	1	-	3	10	7	1	-	1	-	-	1
Fertilizer	21	5	8	1	4	-	-	3	18	3	5	1	3	-	-	3
Seeds	10	9	-	-	-	-	1	-	8	7	-	-	-	-	1	-
Furniture and house furnishings	43	28	4	2	-	-	7	2	40	26	4	1	-	-	7	2
China, glassware and crockery	7	3	-	1	-	-	3	-	7	3	-	1	-	-	3	-
Floor coverings	5	4	-	-	-	-	1	-	5	4	-	-	-	-	1	-
Furniture	12	7	2	1	-	-	1	1	11	7	2	-	-	-	1	1
House furnishings (except as specified)	18	13	2	-	-	-	2	1	16	11	2	-	-	-	2	1
Musical instruments and sheet music	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-
General merchandise	6	4	-	-	2	-	-	-	5	3	-	-	2	-	-	-
Groceries and foods (except farm products)	537	373	44	2	39	-	5	74	306	217	29	2	31	-	4	23
Groceries (general line)	46	42	-	-	-	-	1	3	26	22	-	-	-	-	1	3
Confectionery and soft drinks	75	72	1	-	-	-	-	2	45	43	1	-	-	-	-	1
Fish and sea foods	181	134	-	-	-	-	-	47	55	50	-	-	-	-	-	5
Meat and meat products	50	40	6	-	2	-	-	2	36	31	3	-	2	-	-	-
Other food and grocery specialties	185	85	37	2	37	-	4	20	144	71	25	2	29	-	3	14
Hardware	26	21	1	-	-	-	4	-	17	12	1	-	-	-	4	-
Hardware (general line)	17	14	-	-	-	-	3	-	8	5	-	-	-	-	3	-
Hardware (specialty lines)	9	7	1	-	-	-	1	-	9	7	1	-	-	-	1	-
Jewelry and optical goods	22	20	1	-	1	-	-	-	20	18	1	-	1	-	-	-
Jewelry (general line)	9	9	-	-	-	-	-	-	9	9	-	-	-	-	-	-
Diamonds and other precious stones	1	-	-	-	1	-	-	-	1	-	-	-	1	-	-	-
Other jewelry specialties	7	7	-	-	-	-	-	-	6	6	-	-	-	-	-	-
Optical goods	5	4	1	-	-	-	-	-	4	3	1	-	-	-	-	-
Lumber and building materials (other than metal)	66	48	6	4	1	-	3	4	53	39	5	4	-	-	3	2
Lumber and millwork	30	25	1	-	1	-	1	2	22	20	1	-	-	-	1	-
Asbestos products	4	2	-	2	-	-	-	-	4	2	-	2	-	-	-	-
Brick and tile	2	-	-	-	-	-	-	2	2	-	-	-	-	-	-	2
Cement	5	3	1	1	-	-	-	-	4	2	1	1	-	-	-	-
Glass	7	4	2	-	-	-	1	-	7	4	2	-	-	-	1	-
All other	18	14	2	1	-	-	1	-	14	11	1	1	-	-	1	-
Machinery, eqp't. & supplies (except electrical)	156	93	33	13	1	-	16	-	145	86	29	13	1	-	16	-
Commercial machinery equipment and supplies	31	11	13	3	-	-	4	-	28	10	11	3	-	-	4	-
Construction machinery, equipment and supplies	5	4	-	1	-	-	-	-	5	4	-	1	-	-	-	-
Farm and dairy machinery and equipment	5	1	4	-	-	-	-	-	2	-	2	-	-	-	-	-
Industrial machinery, equipment and supplies	56	31	11	7	-	-	10	-	54	29	8	7	-	-	10	-
Bottles and bottling equipment	2	2	-	-	-	-	-	-	2	2	-	-	-	-	-	-
Mechanical rubber goods	3	1	1	1	-	-	-	-	3	1	1	1	-	-	-	-
Mill and mine supplies (general line)	7	7	-	-	-	-	-	-	5	5	-	-	-	-	-	-
All other	44	21	7	6	-	-	10	-	44	21	7	6	-	-	10	-
Professional equipment and supplies	12	8	4	-	-	-	-	-	12	8	4	-	-	-	-	-
Service equipment and supplies	27	22	4	-	-	-	1	-	24	19	4	-	-	-	1	-
Barber and beauty	16	15	1	-	-	-	-	-	13	12	1	-	-	-	-	-
Laundry	5	3	2	-	-	-	-	-	5	3	2	-	-	-	-	-
All other	6	4	1	-	-	-	1	-	6	4	1	-	-	-	1	-
Transportation equipment and supplies	20	16	-	2	1	-	1	-	20	16	-	2	1	-	1	-

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 24. - STATE OF MARYLAND — NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	Manufacturers' agents	All other types 1/
	THE STATE								BALTIMORE							
Metals (except scrap)	39	22	8	9	-	-	2	-	38	21	6	9	-	-	2	-
Iron and steel	23	10	4	9	-	-	-	-	23	10	4	9	-	-	-	-
Sheet metal products	5	5	-	-	-	-	-	-	4	4	-	-	-	-	-	-
Other metal and metal works	11	7	2	-	-	-	2	-	11	7	2	-	-	-	2	-
Paper and its products	59	43	4	7	-	-	3	2	57	41	4	7	-	-	3	2
Petroleum and its products	164	16	-	1	-	1	-	146	28	13	-	-	-	-	-	15
Plumbing and heating equipment and supplies	42	28	9	2	-	1	2	-	39	25	9	2	-	1	2	-
Heating equipment (general line)	5	1	4	-	-	-	-	-	5	1	4	-	-	-	-	-
Pipe, valves and fittings	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-
Plumbing and heating equipment (general line)	18	17	1	-	-	-	-	-	15	14	1	-	-	-	-	-
All other	18	9	4	2	-	1	2	-	18	9	4	2	-	1	2	-
Tobacco and its products (except leaf)	37	31	-	2	-	-	1	3	32	27	-	1	-	-	1	3
Waste materials	68	68	-	-	-	-	-	-	52	52	-	-	-	-	-	-
Iron and steel scrap)	16	16	-	-	-	-	-	-	6	6	-	-	-	-	-	-
Junk and scrap (general line)	37	37	-	-	-	-	-	-	31	31	-	-	-	-	-	-
Waste paper, rags and rubber	15	15	-	-	-	-	-	-	15	15	-	-	-	-	-	-
All other products	115	81	9	4	2	3	6	10	87	60	9	4	2	3	5	4
Bags and bagging	7	5	1	1	-	-	-	-	7	5	1	1	-	-	-	-
Beer	26	19	-	-	1	-	1	5	10	9	-	-	1	-	-	-
Books	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-	1
Cordage and twine	3	1	2	-	-	-	-	-	3	1	2	-	-	-	-	-
Flowers and nursery stock	6	4	-	-	-	2	-	-	6	4	-	-	-	2	-	-
Forest products (except lumber)	6	4	-	-	-	-	1	1	4	3	-	-	-	-	1	-
Leather	4	4	-	-	-	-	-	-	3	3	-	-	-	-	-	-
Leather goods	14	11	1	-	-	-	1	1	14	11	1	-	-	-	1	1
Newspapers and magazines	7	5	1	1	-	-	-	-	5	3	1	1	-	-	-	-
Oils and greases (animal and vegetable)	3	1	1	-	1	-	-	-	3	1	1	-	1	-	-	-
Rubber goods (general line)	2	1	1	-	-	-	-	-	2	1	1	-	-	-	-	-
Wines and spiritous liquors	15	12	1	1	-	-	-	1	13	10	1	1	-	-	-	1
Miscellaneous kinds of business	21	14	1	1	-	1	3	1	16	9	1	1	-	1	3	1

1/ The "all other types" consist of the following:

	THE STATE	BALTIMORE
Exporters (tobacco--leaf)	1	1
Importers	13	13
Piece goods	2	2
Fruits and vegetables (fresh)	1	1
Fertilizer	2	2
House furnishings (except as specified)	1	1
Fish and sea foods	1	1
Other food and grocery specialties	3	3
Brick and tile	1	1
Leather goods	1	1
Wines and spiritous liquors	1	1
Limited function wholesalers	42	24
Toys, novelties and fireworks	1	1
Coal	8	8
Piece goods	1	1
Electrical appliances, eqp't. and supplies	1	1
Dairy products (general line)	1	-
Milk and cream	1	-
All other dairy products	2	1
Poultry and poultry products	1	1
Fertilizer	1	1
Groceries (general line)	1	1
Confectionery and soft drinks	2	1
Meats and meat products	2	-
Other food and grocery specialties	6	4
Fruits and vegetables (fresh)	2	-
Lumber and millwork	2	-
Brick and tile	1	1
Petroleum and its products	1	-
Tobacco and its products (except leaf)	2	2
Beer	5	-
Books and periodicals	1	1
Export agents	3	3
Tobacco (leaf)	2	2
Tobacco and its products (except leaf)	1	1
Selling agents	19	19
Automotive eqp't., accessories and parts	1	1
Coal	6	6
Dry goods (general line)	1	1
Notions	1	1
Selling agents (continued)		
Piece goods	5	5
Electrical appliances, eqp't. and supplies	1	1
Other food and grocery specialties	2	2
Paper and its products	2	2
Other agents	6	5
Horses and mules	2	1
Fruits and vegetables (fresh)	2	2
Furniture	1	1
Miscellaneous kinds of business	1	1
Bulk tank stations (petroleum)	145	15
Chain store warehouses	4	4
Other farm products-consumer goods	1	1
Groceries (general line)	2	2
Other food and grocery specialties	1	1
Assemblers and country buyers	136	17
Grain	3	-
Hides, skins and furs (raw)	7	-
Horses and mules	1	-
Livestock	17	-
Tobacco (leaf)	6	1
Milk and cream	5	-
Poultry and poultry products	18	1
Dairy and poultry products	4	2
Fruits and vegetables	18	5
Other farm products-consumer goods	1	-
Feed	1	-
Fish and sea foods	46	4
Other food and grocery specialties	8	4
Forest products (except lumber	1	-
Cooperative marketing associations	12	5
Grain	2	-
Livestock	1	1
Tobacco (leaf)	1	1
Dairy and poultry products	1	1
Fruits and vegetables (fresh)	1	1
Other farm products-consumer goods	4	-
Feed	2	1
Elevators (grain)	9	-
Cream stations	1	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	2,251	$419,522	$49,462	11.8	17,788	$23,660	$1,021	$35,838
Wholesalers proper	1,417	171,288	28,863	16.9	11,611	14,424	696	24,683
Manufacturers' sales branches	234	105,900	12,471	11.8	3,526	5,662	112	7,697
Agents and brokers	293	80,640	2,326	2.9	782	1,209	37	297
All other types	307	61,694	5,802	9.4	1,869	2,365	176	3,161
WHOLESALERS PROPER								
Amusement and sporting goods	12	982	211	21.5	73	91	-	162
Toys, novelties and fireworks	7	527	124		47	51	-	100
All other	5	455	87		26	40	-	62
Automotive products	56	3,912	1,005	25.7	478	558	6	765
Automobiles and other motor vehicles	3	724	155		82	81	-	141
Automotive eqp't., accessories and parts	47	2,734	725		345	416	3	584
Tires and tubes	6	454	125		51	61	3	40
Chemicals	17	1,055	281	26.6	78	162	4	186
Paints and varnishes	8	541	125		38	60	-	128
All other	9	514	156		40	102	4	58
Clothing and furnishings	82	7,110	1,236	17.4	418	475	12	1,077
Clothing and furnishings (general line)	8	755	106		43	54	3	111
Clothing, men's and boys'	21	1,297	280		89	88	2	311
Clothing, women's and children's	12	739	122		49	27	1	91
Furnishings (general line)	8	289	45		40	31	-	32
Furnishings, men's and boys'	9	510	91		62	36	-	45
Furnishings, women's and children's	3	109	20		9	8	-	10
Hosiery	6	270	28		16	10	-	77
Millinery and millinery supplies	6	578	111		32	45	5	12
Shoes and other footwear	9	2,563	433		78	176	1	388
Coal	19	3,724	411	11.0	117	204	3	125
Drugs and drug sundries	21	3,905	714	18.3	340	381	-	706
Drugs (general line)	8	3,354	466		210	238	-	595
Patent medicines	3	141	65		30	38	-	4
Toilet articles and preparations	5	58	15		13	8	-	15
All other	5	352	168		87	97	-	92
Dry goods	58	7,624	1,150	15.1	409	640	5	1,728
Dry goods (general line)	9	4,751	764		296	482	1	1,069
Knit goods	4	522	94		28	22	-	141
Notions	16	450	75		26	36	3	90
Piece goods	21	1,638	184		45	86	-	385
All other	8	263	33		14	14	1	43
Electrical goods	28	5,689	1,358	23.9	494	731	11	800
Electrical appliances, eqp't. and supplies	17	2,593	487		179	261	1	429
Radios and radio equipment	7	1,288	286		91	166	-	172
Refrigerators	4	1,808	585		224	304	10	199
Farm products-raw materials	31	6,337	447	7.1	105	139	12	529
Grain	11	1,953	86		25	29	1	61
Hides, skins, and furs (raw)	7	890	73		15	31	7	107
Tobacco (leaf)	8	2,572	239		49	59	4	359
All other	5	922	47		16	20	-	2

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Farm products-consumer goods	160	$17,373	$2,095	12.1	521	$1,015	$37	$213
Dairy products (general line)	10	417	116		54	61	2	8
Milk and cream	4	440	102		46	56	-	2
All other dairy products	8	745	261		59	75	1	28
Poultry and poultry products	21	824	161		45	55	7	10
Dairy and poultry products	17	3,637	699		275	351	4	57
Fruits and vegetables (fresh)	100	11,309	756		342	417	23	108
Farm supplies	26	7,904	803	10.2	274	385	1	975
Feed	9	1,219	159		72	77	-	92
Fertilizer	8	4,190	164		48	91	-	290
Seeds	9	2,495	480		154	217	1	593
Furniture and house furnishings	29	2,355	553	23.9	196	247	15	671
China, glassware and crockery	3	103	51		14	12	-	17
Floor coverings	4	1,353	190		52	54	1	345
Furniture	7	292	136		56	61	12	82
House furnishings (except as specified)	15	607	206		74	80	2	227
General merchandise	4	10,710	2,281	21.3	933	934	2	1,775
Groceries and foods (except farm products)	388	43,359	6,434	14.8	2,796	3,279	405	4,338
Groceries (general line)	42	19,493	1,601		747	873	73	2,812
Confectionery and soft drinks	74	3,791	753		349	370	40	331
Fish and sea foods	135	5,401	1,329		540	588	271	82
Meats and meat products	42	5,256	958		429	479	7	291
Other food and grocery specialties	94	9,418	1,783		731	849	14	822
Hardware	21	2,939	567	19.3	247	328	11	961
Hardware (general line)	14	2,352	441		197	257	11	795
Hardware (specialty lines)	7	587	126		50	71	-	166
Jewelry and optical goods	20	1,943	239	12.3	125	129	1	275
Jewelry (general line)	9	732	90		36	41	-	209
Other jewelry specialties	7	291	98		55	50	1	40
Optical goods	4	920	51		34	38	-	26
Lumber and building materials (other than metal)	52	5,785	1,415	24.5	559	714	63	1,260
Lumber and millwork	27	3,722	795		351	418	11	944
Cement	3	399	103		25	36	2	19
Glass	4	179	80		19	38	8	55
All other	18	1,485	437		164	223	42	242
Machinery, equipment and supplies (except electrical)	93	6,412	1,638	25.5	711	938	15	1,562
Commercial machinery, eqp't. and supplies	11	682	215	31.5	95	114	2	167
Industrial machinery, eqp't. and supplies	31	2,910	698		361	428	5	737
Mill and mine supplies (general line)	7	1,037	250		113	147	-	272
All other	24	1,873	448		248	279	5	465
Professional equipment and supplies	8	491	162		76	96	1	136
Service equipment and supplies	22	1,019	237		82	125	3	205
Barber and beauty parlor	15	346	90		43	52	3	92
Laundry	3	534	100		22	44	-	82
All other	4	139	47		17	29	-	31
Transportation equipment and supplies	16	920	246		73	134	3	264
All other machinery, equipment & supplies	5	390	80		23	42	1	53

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS								
BROKERS	77	$44,043	$658	1.5	215	$313	$8	$140
Coal	3	455	29	6.4	5	11	-	-
Farm products-raw materials	7	2,085	39	1.9	15	20	-	18
Farm products-consumer goods	15	4,042	55	1.4	24	25	6	5
Farm supplies	6	2,897	23	0.8	7	8	-	-
Groceries and foods (except farm products)	39	30,759	449	1.5	136	214	2	95
All other kinds of business	7	3,805	63	1.7	27	35	-	22
COMMISSION MERCHANTS	90	17,146	[illegible]	5.2	345	481	13	94
Farm products-raw materials	[illegible]	4,520	50	1.1	17	28	-	27
Farm products-consumer goods	73	10,947	714	6.5	294	390	13	56
All other kinds of business	8	1,679	124	7.4	34	63	-	11
EXPORT AGENTS	3	722	[illegible]	1.1	3	[illegible]	-	-
MANUFACTURERS' AGENTS	98	7,476	456	6.1	137	232	8	59
Chemicals	4	402	25	6.2	10	11	-	3
Clothing and furnishings	19	545	27	5.0	4	18	-	-
Dry goods	17	973	17	1.7	3	3	-	1
Electrical goods	3	34	15	44.1	7	8	-	2
Furniture and house furnishings	7	392	12	3.1	11	6	-	-
Groceries and foods (except farm products)	5	1,110	7	0.6	2	2	-	-
Hardware	4	1,527	51	3.3	10	21	-	-
Lumber and building materials (other than metal)	3	231	28	12.1	10	15	1	[illegible]
Machinery, equipment and supplies (except electrical)	16	629	121	19.2	40	55	2	27
Paper and its products	3	233	13	5.6	4	8	-	-
All other kinds of business	17	1,400	142	10.1	36	74	5	18
SELLING AGENTS	19	7,418	175	2.4	41	103	2	1
Coal	6	1,904	74	3.9	15	35	-	1
Dry goods	7	3,931	35	0.9	7	26	-	-
All other kinds of business	6	1,583	66	4.2	19	42	2	-
OTHER AGENTS	5	3,835	139	3.6	41	77	6	3
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	145	33,433	3,894	11.6	1,264	1,572	10	2,358
CHAIN STORE WAREHOUSES	4	17,106	645	3.8	150	211	5	369
ASSEMBLERS AND COUNTRY BUYERS	136	6,603	1,107	16.8	405	499	156	321
Farm products-raw materials	34	2,237	96	4.3	25	30	8	20
Farm products-consumer goods	46	2,462	336	13.6	120	159	14	132
All other kinds of business	56	1,904	675	35.5	262	310	134	139
COOPERATIVE MARKETING ASSOCIATIONS	12	4,206	106	2.5	35	58	3	76
Farm products-raw materials	4	2,801	83	3.0	27	50	-	11
All other kinds of business	8	1,405	23	1.6	9	16	3	65
OTHER TYPES	10	345	50	14.5	14	17	2	77
	CITIES OF 100,000 POPULATION AND OVER							
BALTIMORE	1,610	365,392	42,232	11.6	15,149	20,319	598	31,181
Wholesalers proper	1,100	151,125	25,248	16.7	10,115	12,635	421	21,787
Manufacturers' sales branches	203	101,965	11,745	11.5	3,356	5,363	105	7,435
Agents and brokers	266	70,178	2,075	3.0	697	1,079	30	269
All other types	41	42,126	[illegible]	1.6	981	1,242	42	1,690

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
BALTIMORE (continued)								
WHOLESALERS PROPER								
Amusement and sporting goods	12	$982	$211	21.5	73	$91	$ -	$162
Toys, novelties and fireworks	7	527	124		47	51	-	100
All other	5	455	87		26	40	-	62
Automotive products	38	3,214	829	25.8	391	462	3	583
Automotive equipment, accessories & parts	31	2,088	558		264	325	1	408
All other	7	1,126	271		127	137	2	175
Chemicals	17	1,055	281	26.6	78	162	4	186
Paints and varnishes	8	541	125		38	60	-	128
All other	9	514	156		40	102	4	58
Clothing and furnishings	82	7,110	1,236	17.4	418	475	12	1,077
Clothing and furnishings (general line)	8	755	106		43	54	3	111
Clothing, men's and boys'	21	1,297	280		89	88	2	311
Clothing, women's and children's	12	739	122		49	27	1	91
Furnishings (general line)	8	289	45		40	31	-	32
Furnishings, men's and boys'	9	510	91		62	36	-	45
Furnishings, women's and children's	3	109	20		9	8	-	10
Hosiery	6	270	28		16	10	-	77
Millinery and millinery supplies	6	578	111		52	45	5	12
Shoes and other footwear	9	2,563	433		78	176	1	588
Coal	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	55	7,502	1,124	15.0	400	629	5	1,670
Electrical goods	26	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	23	5,352	373	7.0	79	106	9	466
Grain	8	1,587	50		12	17	-	35
All other	15	3,765	323		67	89	9	431
Farm products-consumer goods	131	16,210	1,658	10.2	666	837	29	177
Dairy products (general line)	4	176	25		13	13	-	2
Dairy and poultry products	17	3,637	699		274	351	4	57
Fruits and vegetables (fresh)	46	10,841	670		291	367	18	83
All other	24	1,556	264		88	106	7	35
Farm supplies	20	7,715	768	10.0	258	372	-	860
Furniture and house furnishings	27	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	227	32,234	4,675	14.5	2,003	2,367	116	3,129
Groceries (general line)	23	12,775	1,010		486	554	12	1,907
Confectionery and soft drinks	44	2,765	547		251	253	35	257
Fish and sea foods	51	3,415	588		193	296	56	50
Meats and meat products	31	4,860	895		405	455	3	275
Other food and grocery specialties	78	8,419	1,635		670	799	10	660
Hardware	12	1,753	347	19.8	150	204	-	401
Hardware (general line)	5	1,166	221		99	133	-	235
Hardware (specialty lines)	7	587	126		51	71	-	166
Jewelry and optical goods	18	1,900	231	12.2	121	123	-	270
Lumber and building materials (other than metal)	41	4,842	1,230	25.4	497	628	52	1,060
Lumber and millwork	20	2,997	679		311	363	5	814
All other	21	1,845	551		186	265	47	246

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Machinery, equipment and supplies (except electrical)	86	$5,958	$1,533	25.7	679	$892	$15	$1,468
Professional equipment and supplies	8	491	162		77	96	1	156
Service equipment and supplies	19	1,001	233		79	124	3	201
Barber and beauty parlor	12	328	86		40	51	3	88
Laundry	3	534	100		22	44	-	82
All other	4	139	47		17	29	-	31
Transportation equipment and supplies	16	920	246		73	134	3	264
All other machinery, equipment & supplies	43	3,546	802		450	526	8	867
Metals (except scrap)	21	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel	10	1,979	684		223	409	71	547
Sheet metal products	4	391	60		29	50	13	14
Other metal and metal works	7	(X)	(X)		(X)	(X)	(X)	(X)
Paper and its products	41	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	13	2,738	572	20.9	255	286	2	135
Plumbing and heating equipment and supplies	25	2,537	608	24.0	248	366	5	741
Plumbing and heating eqp't.(general line)	14	2,075	487		191	273	5	679
All other	11	462	121		57	50	-	62
Tobacco and its products (except leaf)	29	9,256	497	5.4	231	297	3	647
Waste materials	52	1,865	777	41.7	509	395	21	2,120
Iron and steel scrap	6	331	115		68	52	3	81
Junk and scrap (general line)	31	978	513		317	267	9	1,907
Waste paper, rags and rubber	15	556	149		124	76	9	132
All other products	63	4,560	1,071	23.5	329	453	24	954
Bags and bagging	5	84	34		10	7	1	14
Beer	9	337	89		29	33	2	8
Flowers and nursery stock	4	420	114		49	71	1	41
Miscellaneous kinds of business	45	3,719	834		241	342	20	891
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	142	64,910	9,841	15.2	2,903	4,471	85	7,434
Automotive products	7	2,718	747	27.5	285	357	5	1,035
Chemicals	14	2,178	456	20.9	90	206	-	268
Clothing and furnishings	3	783	222	28.4	100	138	-	217
Drugs and drug sundries	4	1,553	380	24.5	114	179	-	88
Dry goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	3	1,878	376	20.0	75	144	-	828
Farm supplies	9	3,685	960	26.1	241	397	10	510
Furniture and house furnishings	4	1,130	266	23.5	96	157	-	26
Groceries and foods (except farm products)	29	34,473	3,485	10.1	874	1,355	51	2,001
Lumber and building materials (other than metal)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies (except electrical)	29	3,149	955	30.3	342	548	8	646
Metals (except scrap	6	1,099	268	24.2	99	140	-	326
Paper and its products	4	538	129	24.0	97	78	-	15
Plumbing and heating equipment and supplies	9	1,798	474	26.4	212	315	7	290
All other kinds of business	12	7,575	881	11.6	235	334	1	1,106

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITHOUT STOCKS	61	$37,055	$1,904	5.1	453	$892	$20	$ -
Coal	3	2,555	99	3.9	22	56	-	-
Dry goods	3	1,005	22	2.2	5	17	-	-
Electrical goods	6	1,588	134	8.4	28	57	-	-
Lumber and building materials (other than metal)	4	1,453	175	12.0	51	98	-	-
Machinery, equipment and supplies (except electrical)	13	9,917	287	2.9	56	122	-	-
Metals (except scrap)	9	11,225	303	2.7	53	162	20	-
Paper and its products	7	1,070	73	6.8	18	47	-	-
All other kinds of business	16	8,242	811	9.8	210	353	-	-
AGENTS AND BROKERS								
BROKERS	56	33,896	428	1.3	140	199	1	115
Coal	3	455	29	6.4	5	11	-	-
Farm products-raw materials	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-consumer goods	6	3,417	20	0.6	3	3	-	-
Farm supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	31	21,932	262	1.2	84	119	1	75
All other kinds of business	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
COMMISSION MERCHANTS	88	17,124	882	5.2	342	478	13	93
Farm products-raw materials	9	4,520	50	1.1	17	28	-	27
Farm products-consumer goods	73	10,947	714	6.5	294	390	13	56
All other kinds of business	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
EXPORT AGENTS	3	722	8	1.1	3	3	-	-
MANUFACTURERS' AGENTS	95	7,204	446	6.2	131	220	8	57
Chemicals	4	402	25	6.2	10	11	-	3
Clothing and furnishings	19	545	27	5.0	4	12	-	-
Dry goods	17	973	17	1.7	3	3	-	1
Furniture and house furnishings	7	392	12	3.1	11	5	-	-
Groceries and foods (except farm products)	4	(X)	(X)	(X)	(X)	(X)	(X)	-
Hardware	4	1,527	51	3.3	10	21	-	-
Lumber and building materials (other than metal)	3	231	28	12.1	10	15	1	8
Machinery, equipment and supplies (except electrical)	16	629	121	19.2	40	66	2	27
Paper and its products	3	233	13	5.6	4	8	-	-
All other kinds of business	18	1,362	147	10.8	39	73	5	18
SELLING AGENTS	19	7,418	175	2.4	41	103	2	1
Coal	6	1,904	74	3.9	15	35	-	1
Dry goods	7	3,931	35	0.9	7	26	-	-
All other kinds of business	6	1,583	66	4.2	19	42	2	-
OTHER AGENTS	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum	15	18,220	1,978	10.9	650	772	4	1,104
CHAIN STORE WAREHOUSES	4	17,106	645	3.8	150	211	5	369
ASSEMBLERS AND COUNTRY BUYERS	17	2,791	457	16.4	154	301	30	162
Groceries and foods (except farm products)	8	819	270	33.0	85	105	30	107
All other kinds of business	9	1,972	187	9.5	69	96	-	55
COOPERATIVE MARKETING ASSOCIATIONS	5	4,009	84	2.1	27	58	3	65

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 20,000 TO 50,000 POPULATION								
CUMBERLAND	65	$8,428	$1,195	14.2	376	$538	$7	$796
Wholesalers proper	46	4,506	674	15.0	260	343	4	597
All other types	19	3,922	521	13.3	116	195	3	199
Farm products-consumer goods	2	449	143	31.8	58	79	-	10
Groceries and foods (except farm products)	22	3,643	345	9.5	142	185	3	297
Petroleum and its products	8	597	117	19.6	30	40	-	21
All other kinds of business	26	3,739	590	15.8	136	234	4	468
HAGERSTOWN	70	7,156	1,190	16.6	432	543	7	905
Wholesalers proper	50	4,899	751	15.3	312	371	6	810
All other types	20	2,256	439	19.5	120	172	1	95
Farm products-consumer goods	8	605	231	38.2	63	75	2	17
Groceries and foods (except farm products	19	3,066	312	10.2	121	156	1	271
Petroleum and its products	7	1,061	223	21.0	58	85	-	63
All other kinds of business	36	2,423	424	17.5	190	227	4	554
CITIES OF 5,000 TO 20,000 POPULATION								
Total	99	8,403	1,314	15.6	488	615	31	841
ANNAPOLIS	8	750	96	12.8	29	45	5	33
CAMBRIDGE	25	1,320	271	20.5	78	98	14	151
FREDERICK	27	2,203	358	16.3	154	180	4	292
FROSTBURG	4	500	62	12.4	25	33	1	64
SALISBURY	35	3,630	527	14.5	201	259	7	301

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF MARYLAND RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	2,251	$419,522	$49,462	11.8	$418,581	$678	10	$22	28	$241
Amusement and sporting goods	15	1,119	242	21.6	1,115	-	-	-	1	1/ 4
Automotive products	71	8,563	2,108	24.6	8,360	195	-	-	1	8
Chemicals	37	3,770	790	21.0	3,769	-	-	-	1	1
Clothing and furnishings	106	8,708	1,493	17.1	8,701	7	-	-	-	-
Dry goods	91	15,044	1,321	8.8	15,043	-	-	-	1	1
Farm products-raw materials	98	19,093	777	4.1	19,080	11	-	-	1	2
Farm products-consumer goods	307	42,684	3,845	9.0	42,490	191	-	-	2	3
Farm supplies	47	15,057	1,867	12.4	15,057	-	-	-	-	-
Furniture and house furnishings	43	4,032	851	21.1	4,032	-	-	-	-	-
Groceries and foods (except farm products)	537	130,750	12,043	9.2	130,728	-	3	3	6	19
Machinery, equipment and supplies (except electrical)	156	20,180	3,008	14.9	19,899	119	1	1	5	2/ 161
Metals (except scrap)	39	15,185	1,470	9.7	15,179	-	2	6	-	-
Petroleum and its products	164	36,407	4,542	12.5	36,407	-	-	-	-	-
Plumbing and heating equipment and supplies	42	4,931	1,183	24.0	4,898	20	-	-	3	13
Tobacco and its products (except leaf)	37	13,174	614	4.7	13,174	-	-	-	-	-
Waste materials	68	2,139	835	39.0	2,139	-	-	-	-	-
All other kinds of business	393	78,686	12,473	15.9	78,510	135	4	12	7	29

1/ Includes 1 exchange dealing in motion picture films with income from film rentals of $4,000.
2/ Includes 5 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $161,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF MARYLAND CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	2,251	$419,522	1,703	75.7	$316,587	75.5	$263,162	83.1	62.7	$43,439	13.7
WHOLESALERS PROPER											
Total	1,417	171,288	1,086	76.6	145,449	84.9	116,208	79.9	67.8	26,328	18.1
Amusement and sporting goods	12	982	9	75.0	880	89.6	629	71.5	64.1	189	21.5
Automotive products	56	3,912	48	85.7	3,077	78.7	2,134	69.4	54.6	819	26.6
Chemicals	17	1,055	14	82.4	1,020	96.7	970	95.1	91.9	275	27.0
Clothing and furnishings	82	7,110	76	92.7	6,784	95.4	6,154	90.7	86.6	1,183	17.4
Coal	19	3,724	14	73.7	3,005	80.7	2,272	75.6	61.0	322	10.7
Drugs and drug sundries	21	3,905	17	81.0	3,882	99.4	3,475	89.5	88.9	701	18.1
Dry goods	58	7,624	51	87.9	7,470	98.0	7,088	94.9	93.0	1,135	15.2
Electrical goods	28	5,689	25	89.3	5,630	99.0	5,157	91.6	90.6	1,314	25.3
Farm products-raw materials	31	6,337	11	35.5	1,204	19.0	395	32.8	6.2	115	9.6
Farm products-consumer goods	160	17,373	126	78.8	13,363	76.9	9,589	71.8	55.2	1,779	13.3
Farm supplies	26	7,904	18	69.2	4,709	59.5	3,675	78.0	46.5	681	14.5
Furniture and house furnishings	29	2,355	21	72.4	2,044	86.8	1,592	77.9	67.6	490	24.0
General merchandise	4	10,710	2	50.0	10,552	98.5	10,434	98.9	97.4	2,261	21.4
Groceries and foods	388	43,359	293	75.5	37,427	86.3	27,598	73.7	63.6	5,830	15.6
Hardware	21	2,939	19	90.5	2,905	98.8	2,512	86.5	85.5	561	19.3
Jewelry and optical goods	20	1,943	17	85.0	1,098	56.5	758	69.0	39.0	231	21.0
Lumber and building materials	52	5,785	50	96.2	5,669	98.0	4,241	74.8	73.3	1,386	24.4
Machinery, equipment and supplies	93	6,412	79	84.9	5,930	92.5	5,098	86.0	79.5	1,501	25.3
Metals (except scrap)	22	2,834	20	90.9	2,829	99.8	2,574	91.0	90.8	893	31.6
Paper and its products	43	6,323	38	88.4	6,143	97.2	5,599	91.1	88.5	1,183	19.3
Petroleum and its products	17	2,962	13	76.5	2,722	91.9	2,141	78.7	72.3	598	22.0
Plumbing & heating eqp't & supplies	28	2,764	26	92.9	2,731	98.8	2,497	91.4	90.3	642	23.5
Tobacco and its products	33	9,880	19	57.6	8,422	85.2	5,150	61.1	52.1	473	5.6
Waste materials	68	2,139	25	36.8	1,687	78.9	1,457	86.4	68.1	732	43.4
All other products	89	5,268	55	61.8	4,266	81.0	3,021	70.8	57.3	1,034	24.2
ALL OTHER TYPES											
Total	834	248,234	617	74.0	171,138	68.9	146,954	85.9	59.2	17,111	10.0
Amusement and sporting goods	3	137	3	100.0	137	100.0	120	87.6	87.6	31	22.6
Automotive products	15	4,651	14	93.3	4,611	99.1	4,582	99.4	98.5	1,099	23.8
Chemicals	20	2,715	19	95.0	2,295	84.5	2,217	96.6	81.7	371	16.2
Clothing and furnishings	24	1,598	17	70.8	1,440	90.1	1,231	85.5	77.0	250	17.4
Coal	13	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	5	(X)	4	(X(	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	33	7,420	27	81.8	4,805	64.8	4,777	99.4	64.4	128	2.7
Electrical goods	13	(X)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	67	12,756	32	47.8	7,230	56.7	5,888	81.4	46.2	186	2.6
Farm products-consumer goods	147	25,511	99	67.3	17,325	68.4	12,916	74.6	51.0	1,384	8.0
Farm supplies	21	7,155	15	71.4	4,677	65.4	2,825	60.4	39.5	958	20.5
Furniture and house furnishings	14	1,677	11	78.6	1,549	92.4	1,481	95.6	88.3	282	18.2
General merchandise	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	149	87,391	96	64.4	40,636	46.5	37,191	91.5	42.6	3,917	9.6
Hardware	5	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	14	(X)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies	63	13,678	53	84.1	13,444	97.6	13,246	98.5	96.2	1,319	9.8
Metals (except scrap)	17	12,351	14	82.4	11,985	97.0	11,985	100.0	97.0	550	4.6
Paper and its products	16	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	147	33,645	129	87.8	30,774	92.0	20,167	65.5	60.3	3,368	16.9
Plumbing & heating eqp't. & supplies	14	2,167	12	85.7	2,069	95.5	1,421	68.7	65.6	511	24.7
Tobacco and its products	4	3,294	-	-	-	-	-	-	-	-	-
All other products	26	9,716	23	88.5	9,353	96.3	8,520	91.1	87.7	805	8.6

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF MARYLAND DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses: Amount	Total expenses: Percent of sales	Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
Total for State	2,251	$419,522	$49,462	2,005	89.1	$365,743	87.2	$44,926	12.3	219,143	12,048	72,146	62,406
WHOLESALERS PROPER													
Total	1,417	171,288	28,863	1,319	93.1	162,084	94.6	27,339	16.9	116,118	6,095	32,216	7,655
Amusement & sporting goods	12	982	211	10	83.3	828	84.3	179	21.6	693	20	115	-
Automotive products	56	3,912	1,005	55	98.2	3,810	97.4	990	26.0	2,659	244	882	25
Chemicals	17	1,055	281	17	100.0	1,055	100.0	281	26.6	458	41	556	-
Clothing and furnishings	82	7,110	1,236	82	100.0	7,110	100.0	1,236	17.4	6,935	133	27	15
Coal	19	3,724	411	15	78.9	2,924	78.5	320	10.9	1,344	437	1,106	37
Drugs and drug sundries	21	3,905	714	21	100.0	3,905	100.0	714	18.3	3,829	20	15	41
Dry goods	58	7,624	1,150	55	94.8	7,508	98.5	1,125	15.0	5,662	93	1,526	227
Electrical goods	28	5,689	1,358	27	96.4	5,667	99.6	1,297	23.3	3,651	703	1,271	42
Farm products-raw materials	31	6,337	447	25	80.6	4,785	75.5	312	6.5	459	26	3,899	401
Farm products-consumer goods	160	17,373	2,095	140	87.5	16,544	95.2	1,939	11.7	15,253	502	452	337
Farm supplies	26	7,904	803	23	79.3	6,592	83.4	770	11.7	2,900	533	2,074	1,085
Furniture & house furnishings	29	2,355	563	29	100.0	2,355	100.0	563	23.9	2,135	42	107	71
General merchandise	4	10,710	2,281	4	100.0	10,710	100.0	2,281	21.3	10,474	155	80	1
Groceries and foods	388	43,359	6,434	378	97.4	42,909	99.0	6,333	14.8	35,503	1,467	1,647	4,292
Hardware	21	2,939	567	21	100.0	2,939	100.0	567	19.3	1,898	237	753	51
Jewelry and optical goods	20	1,943	239	18	90.0	1,105	56.9	231	20.9	1,058	46	1	-
Lumber & building materials	52	5,785	1,415	46	88.5	4,929	85.2	1,157	23.5	2,475	322	1,990	142
Machinery, eqp't. & supplies	93	6,412	1,638	92	98.9	6,393	99.7	1,635	25.6	735	206	5,359	93
Metals (except scrap)	22	2,834	875	12	54.5	1,491	52.6	488	32.7	15	8	1,436	32
Paper and its products	43	6,323	1,228	43	100.0	6,323	100.0	1,228	19.4	977	142	4,900	304
Petroleum and its products	17	2,962	640	15	88.2	2,939	99.2	637	21.7	2,153	84	684	18
Plumbing &heating eqp't.	28	2,764	651	26	92.9	2,592	93.8	591	22.8	1,816	163	517	96
Tobacco and its products	33	9,880	543	32	97.0	9,775	98.9	541	5.5	9,513	219	18	25
Waste materials	68	2,139	835	46	67.6	1,872	87.5	782	41.8	33	10	1,538	291
All other products	89	5,268	1,223	87	97.8	5,024	95.4	1,142	22.7	3,490	242	1,263	29
ALL OTHER TYPES													
TOTAL	834	248,234	20,599	685	82.1	203,659	82.0	17,587	8.6	103,025	5,953	39,930	54,751
Amusement and sporting goods	3	137	31	3	100.0	137	100.0	31	23.4	85	-	52	-
Automotive products	15	4,651	1,103	11	73.3	3,211	69.0	891	27.7	1,775	128	587	721
Chemicals	20	2,715	509	18	90.0	2,401	88.4	491	20.4	438	-	1,811	152
Clothing and furnishings	24	1,598	257	24	100.0	1,598	100.0	257	16.1	1,598	-	-	-
Coal	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	33	7,420	171	33	100.0	7,420	100.0	171	2.3	995	-	5,204	1,221
Electrical goods	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	67	12,756	330	47	70.1	11,702	91.7	244	2.1	673	57	7,258	3,714
Farm products-consumer goods	147	25,311	1,750	123	83.7	22,376	88.4	1,523	6.8	15,701	58	501	6,116
Farm supplies	21	7,153	1,064	15	71.4	4,881	68.2	721	14.8	2,450	92	1,690	649
Furniture and house furnishings	14	1,677	288	14	100.0	1,677	100.0	288	17.2	1,442	50	185	-
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	149	87,391	5,609	136	91.3	81,529	93.3	5,401	6.9	39,838	117	6,041	35,533
Hardware	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber & building materials	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eqp't. & supplies	63	13,768	1,370	54	85.7	5,003	36.3	1,088	21.7	455	343	3,852	353
Metals (except scrap)	17	12,351	575	14	82.4	3,769	30.5	464	12.3	2,223	-	1,546	-
Paper and its products	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	147	33,445	3,902	102	69.4	29,545	88.3	2,891	9.5	21,802	4,508	2,497	738
Plumbing &heating eqp't.	14	2,167	532	13	92.9	2,099	96.9	513	24.4	1,111	215	593	180
Tobacco and its products	4	3,294	71	3	75.0	2,655	80.6	37	1.4	2	-	35	2,618
All other products	26	9,716	877	25	96.2	9,598	98.8	873	9.1	6,116	245	1,694	1,543

Table 6.—STATE OF MARYLAND MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	1,640	16,912	3,997	19.1	Full-time	17,788	17,001	17,228	17,110	17,060	17,094	17,238	17,555	18,087	18,620	18,803	18,728	18,928
					Full-time ratio to average	100	96	97	96	96	96	97	99	102	105	106	105	106
					Part-time	3,121	3,152	3,071	2,907	2,871	2,702	2,859	2,670	2,883	3,526	3,590	3,617	3,599
					Part-time ratio to average	100	101	98	93	92	87	92	86	92	113	115	116	115
Amusement and sporting goods	7	63	22	25.6	Full-time	84	80	80	79	79	79	80	79	82	92	92	94	94
					Part-time	1	1	-	1	-	-	-	-	-	2	1	2	3
Automotive products	50	711	108	13.2	Full-time	800	788	793	779	778	785	791	802	809	820	825	817	810
					Part-time	19	16	15	16	16	19	21	24	21	19	20	21	22
Chemicals	13	169	25	13.1	Full-time	179	174	172	171	179	179	180	181	181	184	182	182	183
					Part-time	15	15	15	15	15	15	15	15	15	15	15	15	16
Clothing and furnishings	101	372	216	36.8	Full-time	526	491	495	484	500	508	516	535	545	564	566	558	545
					Part-time	62	57	57	58	58	59	60	60	61	61	62	62	62
Coal	12	135	30	17.9	Full-time	162	186	188	186	156	141	133	129	132	148	171	182	186
					Part-time	3	5	5	4	1	1	1	-	-	2	4	5	7
Drugs and drug sundries	13	346	107	23.7	Full-time	453	452	450	448	452	453	452	449	451	452	457	462	463
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Dry goods	76	362	98	21.2	Full-time	447	441	440	440	439	437	442	450	452	459	456	454	454
					Part-time	13	10	11	11	11	14	12	12	14	15	14	13	14
Electrical goods	7	510	120	19.1	Full-time	608	595	587	589	586	599	601	617	626	625	631	632	615
					Part-time	22	14	14	17	19	24	25	25	25	26	28	26	25
Farm products—raw materials	5	242	32	11.5	Full-time	208	179	179	186	201	203	223	231	213	211	222	230	217
					Part-time	66	68	68	63	54	64	54	62	62	81	81	61	72
Farm products—consumer goods	327	1,366	188	12.1	Full-time	1,353	1,255	1,253	1,248	1,295	1,341	1,350	1,385	1,456	1,497	1,404	1,378	1,378
					Part-time	201	153	167	171	178	180	229	249	229	221	195	231	212
Farm supplies	25	497	76	13.3	Full-time	545	512	533	555	589	584	525	520	530	546	581	530	532
					Part-time	28	6	10	31	38	36	15	4	29	69	38	28	36
Furniture and house furnishings	47	244	78	24.3	Full-time	299	287	294	291	290	298	296	298	304	306	313	310	295
					Part-time	23	26	28	27	27	20	17	22	25	22	20	16	26
General merchandise	2	552	400	42.0	Full-time	944	855	862	851	855	871	897	956	1,018	1,030	1,015	1,055	1,061
					Part-time	8	10	6	8	7	5	-	3	6	13	19	15	9
Groceries and foods (except farm products).	488	4,862	1,585	24.6	Full-time	4,366	4,373	4,373	4,279	4,138	4,059	4,053	4,065	4,221	4,567	4,721	4,721	4,817
					Part-time	2,081	2,227	2,110	1,873	1,787	1,583	1,794	1,600	1,794	2,361	2,671	2,596	2,571
Hardware	30	287	49	14.5	Full-time	322	318	318	311	315	309	311	319	330	335	335	337	339
					Part-time	14	6	6	9	11	22	27	27	20	16	9	9	8
Jewelry and optical goods	13	111	23	17.4	Full-time	134	128	140	132	133	132	134	136	136	136	136	136	139
					Part-time	-	-	-	-	-	-	-	-	1	1	1	1	1
Lumber and building materials (other than metal).	31	752	81	9.7	Full-time	689	580	695	701	697	722	723	722	735	745	664	655	636
					Part-time	144	130	118	134	142	147	155	147	160	159	141	163	137
Machinery, equipment and supplies (except electrical).	78	1,043	156	13.0	Full-time	1,151	1,123	1,123	1,124	1,140	1,141	1,145	1,158	1,162	1,161	1,162	1,183	1,189
					Part-time	48	47	47	47	48	53	51	51	47	46	46	46	44
Metals (except scrap)	19	567	84	12.9	Full-time	483	415	496	470	400	388	420	433	454	482	620	611	600
					Part-time	168	183	209	234	256	246	203	202	193	178	34	44	39
Paper and its products	35	435	122	21.9	Full-time	544	542	542	539	540	539	540	542	550	548	549	548	549
					Part-time	13	4	4	4	4	4	4	4	4	8	9	50	52
Petroleum and its products	30	1,524	33	2.1	Full-time	1,535	1,448	1,450	1,435	1,455	1,482	1,513	1,557	1,624	1,619	1,600	1,604	1,628
					Part-time	22	13	9	12	9	14	15	19	23	31	30	40	43
Plumbing and heating equipment and supplies.	15	446	66	12.8	Full-time	489	452	439	447	449	456	466	490	530	547	562	521	513
					Part-time	23	29	39	30	29	26	20	21	21	20	14	15	12
Tobacco and its products (except leaf).	42	358	31	7.5	Full-time	263	239	238	240	241	246	248	275	275	286	290	290	290
					Part-time	16	19	19	19	20	15	15	15	15	15	14	15	15
Waste materials	79	491	105	17.7	Full-time	539	487	474	507	516	519	545	558	574	594	578	562	558
					Part-time	57	42	49	46	48	75	58	54	61	66	56	66	66
All other products	96	567	172	23.3	Full-time	665	601	614	619	637	623	654	677	696	647	671	677	657
					Part-time	74	71	65	67	93	80	68	56	57	79	68	80	107

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF MARYLAND MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total for Baltimore	1,303	13,366	2,940	18.0	Full-time	15,149	14,404	14,633	14,595	14,568	14,656	14,769	15,084	15,476	15,733	15,921	15,887	16,052
					Full-time ratio to average	100	95	97	96	96	97	97	100	102	104	105	105	106
					Part-time	1,157	1,040	1,055	1,055	1,093	1,086	1,103	1,049	1,308	1,532	1,184	1,191	1,194
					Part-time ratio to average	100	90	91	91	94	94	95	91	113	132	102	103	103
Amusement and sporting goods	5	59	20	25.6	Full-time	78	75	75	74	74	74	75	74	77	82	82	84	84
					Part-time	1	1	-	1	-	-	-	-	-	2	1	2	3
Automotive products	40	587	91	13.4	Full-time	667	661	665	650	650	653	660	671	676	680	685	678	675
					Part-time	11	11	10	10	10	10	11	13	12	12	13	12	13
Chemicals	13	169	25	13.1	Full-time	179	174	172	171	179	179	180	181	181	184	182	182	183
					Part-time	15	15	15	15	15	15	15	15	15	15	15	15	16
Clothing and furnishings	100	371	216	36.8	Full-time	526	491	495	484	500	508	516	535	545	564	566	558	545
					Part-time	61	57	57	68	58	59	60	60	61	61	62	62	62
Coal	11	130	28	17.9	Full-time	155	179	181	179	149	134	126	122	125	141	164	175	179
					Part-time	3	5	5	4	1	1	1	-	-	2	4	5	7
Drugs and drug sundries	12	343	106	23.7	Full-time	449	449	447	446	447	448	447	444	446	447	452	457	458
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Dry goods	74	346	93	21.2	Full-time	427	424	423	423	422	419	423	430	432	435	432	430	430
					Part-time	12	10	11	11	11	13	11	11	13	15	13	12	13
Electrical goods	5	489	116	19.1	Full-time	585	574	567	569	563	576	579	596	603	600	607	607	590
					Part-time	20	13	13	16	18	23	24	22	23	22	23	21	23
Farm products—raw materials	3	124	32	20.7	Full-time	144	119	119	125	135	137	156	165	146	145	161	169	157
					Part-time	12	16	16	16	12	10	10	10	10	10	10	12	16
Farm products—consumer goods	295	1,048	158	13.1	Full-time	1,100	1,035	1,036	1,026	1,071	1,095	1,082	1,108	1,153	1,211	1,136	1,120	1,123
					Part-time	106	77	92	94	102	99	115	103	106	113	110	137	122
Farm supplies	16	478	73	13.3	Full-time	525	495	518	540	569	564	505	500	510	525	560	509	511
					Part-time	26	6	10	31	38	35	14	4	14	54	37	28	36
Furniture and house furnishings	45	241	78	24.3	Full-time	296	285	292	289	288	296	294	296	302	304	311	308	293
					Part-time	23	26	28	27	27	20	17	22	25	22	20	16	26
General merchandise	1	538	389	42.0	Full-time	919	827	834	823	827	844	870	929	991	1,003	997	1,037	1,043
					Part-time	8	10	6	8	7	5	-	3	6	13	19	15	9
Groceries and foods (except farm products)	300	2,963	699	19.1	Full-time	3,266	3,213	3,216	3,199	3,130	3,142	3,138	3,159	3,231	3,308	3,433	3,467	3,556
					Part-time	396	342	319	250	238	241	342	313	550	701	552	454	445
Hardware	20	193	32	14.3	Full-time	225	217	217	215	216	216	217	220	234	236	236	236	238
					Part-time	-	-	-	-	-	-	-	-	-	1	1	1	-
Jewelry and optical goods	12	108	23	17.4	Full-time	131	126	138	131	131	130	132	131	133	133	132	131	135
					Part-time	-	-	-	-	-	-	-	-	1	1	1	1	1
Lumber and building materials (other than metal)	22	658	58	8.1	Full-time	621	512	627	631	627	652	653	654	667	679	595	586	569
					Part-time	95	85	73	87	92	93	101	98	110	110	94	106	90
Machinery, equipment and supplies (except electrical)	74	1,010	151	13.0	Full-time	1,117	1,093	1,090	1,092	1,104	1,106	1,110	1,123	1,127	1,125	1,127	1,148	1,153
					Part-time	44	44	44	44	45	45	46	48	44	43	43	41	41
Metals (except scrap)	18	564	83	12.9	Full-time	479	412	493	467	394	385	417	430	451	479	614	605	594
					Part-time	168	183	209	234	256	246	203	202	193	178	34	44	39
Paper and its products	33	418	117	21.9	Full-time	522	521	521	518	519	518	519	521	527	525	526	525	526
					Part-time	13	4	4	4	4	4	4	4	4	8	9	50	52
Petroleum and its products	18	898	19	2.1	Full-time	905	845	844	832	844	855	884	925	982	969	959	961	955
					Part-time	12	7	5	7	5	10	8	13	9	13	15	24	23
Plumbing and heating equipment and supplies	14	434	64	12.8	Full-time	476	441	428	436	436	443	453	476	516	533	548	507	500
					Part-time	22	28	38	29	27	24	18	20	20	19	13	14	11
Tobacco and its products (except leaf)	37	240	19	7.5	Full-time	246	222	221	223	224	229	230	257	257	270	272	272	272
					Part-time	13	16	16	16	17	12	12	12	12	12	11	12	12
Waste materials	60	460	99	17.7	Full-time	509	459	446	479	488	490	516	529	540	560	544	528	524
					Part-time	50	38	44	41	43	68	50	47	52	57	48	58	59
All other products	75	497	151	23.3	Full-time	602	555	568	573	581	563	587	608	624	594	600	607	759
					Part-time	46	46	40	42	57	53	41	29	28	48	36	49	75

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF MARYLAND WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	1,574	11,462	17.2	244	251	34.7	500	1,521	25.4	237	1,596	22.9	188	2,008	20.4	141	2,547	15.7	49	1,436	12.2	15	2,104	14.9
Amusement and sporting goods	11	69	21.5	1	-	50.0	5	6	26.2	1	10	27.8	2	17	23.0	2	36	17.5	-	-	-	-	-	-
Automotive products	56	478	26.0	7	6	34.3	24	90	30.8	15	134	29.6	5	67	26.3	3	45	22.4	2	134	21.0	-	-	-
Chemicals	17	78	26.6	5	10	54.2	6	9	17.5	3	23	26.5	2	21	22.8	1	15	32.7	-	-	-	-	-	-
Clothing and furnishings	82	418	17.4	11	12	23.7	35	104	19.1	15	54	16.4	10	112	18.5	9	98	12.5	2	38	26.0	-	-	-
Coal	11	101	13.8	-	-	-	1	-	46.7	1	6	13.3	4	49	18.2	4	33	10.2	1	13	16.4	-	-	-
Drugs and drug sundries	21	340	18.3	5	5	28.0	7	36	37.1	1	4	10.7	2	36	25.9	4	140	22.7	1	32	8.1	1	87	12.3
Dry goods	57	407	15.1	6	2	20.0	27	33	15.7	14	35	14.9	3	13	19.8	4	46	10.3	2	71	10.1	1	207	19.7
Electrical goods	27	483	23.9	-	-	-	8	34	-	3	18	22.7	7	83	22.8	6	176	21.7	3	172	25.6	-	-	-
Farm products-raw materials	30	103	7.0	3	2	35.7	7	5	11.2	4	7	11.2	8	21	6.5	4	18	6.1	2	17	3.8	2	33	8.9
Farm products-consumer goods	153	814	12.0	15	17	14.5	62	158	18.2	37	171	18.1	14	98	16.2	17	114	5.6	6	98	6.6	2	158	20.6
Farm supplies	25	270	10.3	-	-	-	6	8	10.4	3	18	24.5	5	34	14.6	6	140	16.1	3	62	11.4	2	8	11.7
Furniture and house furnishings	29	195	23.9	7	5	42.9	11	43	30.0	5	59	44.1	2	12	25.0	3	44	18.4	1	32	16.8	-	-	-
General merchandise	4	933	21.3	-	-	-	-	-	-	2	6	13.3	-	-	-	1	25	12.0	-	-	-	1	902	21.9
Groceries and foods (except farm products)	377	2,721	15.7	90	105	37.7	126	409	27.7	62	427	22.8	49	414	16.4	28	503	14.4	19	555	11.5	3	308	11.7
Hardware	31	247	19.3	1	1	40.0	6	11	20.2	4	26	18.5	6	74	22.9	4	135	17.4	-	-	-	-	-	-
Jewelry and optical goods	20	125	12.3	3	3	25.0	11	37	25.5	1	5	8.7	3	53	24.0	1	11	10.0	1	16	13.0	-	-	-
Lumber & building materials	49	546	25.5	6	10	34.8	14	60	41.2	8	92	38.8	10	140	26.0	11	244	20.8	-	-	-	-	-	-
Machinery, eqp't. & supplies	93	711	25.5	17	14	35.7	40	141	26.6	18	175	28.3	11	220	32.5	6	117	19.5	1	44	18.3	-	-	-
Metals (except scrap)	22	320	31.6	6	4	42.9	6	31	36.6	1	10	37.2	5	90	31.2	3	87	25.0	1	98	36.7	-	-	-
Paper and its products	43	414	19.4	5	1	20.0	10	49	39.2	9	54	20.1	12	121	21.3	5	92	25.6	1	27	9.7	1	70	13.8
Petroleum and its products	16	262	20.7	3	4	28.6	7	20	24.5	1	1	11.5	3	22	15.9	1	10	17.0	-	-	-	1	205	22.0
Plumbing & heating equipment & supplies	28	262	23.6	3	2	11.8	8	24	21.3	8	64	26.4	5	50	27.5	4	122	20.4	-	-	-	-	-	-
Tobacco and its products (except leaf)	31	240	5.5	2	1	26.7	7	11	21.6	5	8	8.5	7	20	3.7	7	55	6.9	2	19	1.8	1	126	5.7
Waste materials	68	539	39.0	35	41	40.7	21	90	32.4	5	79	23.4	6	168	30.1	1	161	55.5	-	-	-	-	-	-
All other products	83	386	23.2	13	6	35.1	45	112	25.0	11	110	33.6	7	73	25.6	6	80	20.8	1	5	5.6	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	170	3,068	15.4	14	17	32.8	41	91	22.9	24	196	29.1	25	353	28.3	34	733	22.1	16	747	20.6	16	931	10.0
Automotive products	11	311	25.2	3	3	36.4	1	1	33.3	1	7	27.7	1	27	39.2	2	63	27.6	1	156	51.5	2	53	15.5
Chemicals	14	90	20.9	-	-	-	7	18	29.4	1	8	35.1	1	1	31.4	5	63	18.3	-	-	-	-	-	-
Clothing and furnishings	3	100	28.4	-	-	-	-	-	-	-	-	-	1	59	59.5	2	41	21.1	-	-	-	-	-	-
Drugs and drug sundries	4	114	24.3	-	-	-	2	4	32.4	-	-	-	-	-	-	-	-	-	2	110	24.3	-	-	-
Dry goods	5	18	15.3	-	-	-	2	1	5.3	-	-	-	2	5	6.6	1	12	28.6	-	-	-	-	-	-
Electrical goods	3	79	20.0	-	-	-	-	-	-	-	-	-	1	12	30.4	1	33	38.5	-	-	-	1	34	8.5
Farm products-consumer goods	3	31	23.4	-	-	-	-	-	-	1	10	46.8	1	10	38.7	-	-	-	-	-	-	1	11	20.7
Farm supplies	9	241	26.1	-	-	-	-	-	-	-	-	-	1	12	35.3	6	136	21.6	2	93	32.4	-	-	-
Furniture and house furnishings	4	86	23.3	1	5	11.1	-	-	-	-	-	-	1	9	25.1	1	44	23.3	1	28	23.2	-	-	-
Groceries and foods (except farm products)	44	947	10.3	-	-	-	13	28	12.7	5	47	29.6	5	53	22.3	6	89	18.8	8	206	10.5	7	524	9.0
Lumber & building materials	6	69	11.4	-	-	-	2	3	23.7	1	6	25.4	-	-	-	2	50	21.9	-	-	-	1	10	6.3
Machinery, equipment and supplies	33	344	30.3	5	3	27.3	10	26	32.1	7	38	23.7	7	98	29.8	3	74	22.7	1	105	41.7	-	-	-
Metals (except scrap)	6	99	24.2	2	2	25.0	-	-	-	1	15	40.8	1	29	45.4	1	3	5.7	1	50	23.4	-	-	-
Paper and its products	4	97	24.0	1	2	50.0	-	-	-	1	5	17.2	-	-	-	2	90	24.3	-	-	-	-	-	-
Plumbing & heating eqp't. & supplies	9	212	26.4	-	-	-	4	10	29.2	2	13	23.3	1	7	15.3	1	17	26.2	-	-	-	1	165	28.4
All other kinds of business	12	230	10.0	2	2	28.6	-	-	-	4	47	34.7	2	31	17.3	1	18	17.3	-	-	-	3	138	7.8

WHOLESALE DISTRIBUTION: 1933

Table 1.--DISTRICT OF COLUMBIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

All values expressed in thousands of dollars

[An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City	Number of Establishments		Net Sales		Total Expenses			Pay Roll				Stocks on hand (end of year)
								Full-time employees (average)	Total		Part-time	
	1933	1929	1933	1929	Amount	Percent of sales 1933	Percent of sales 1929		Amount	Percent of sales		
TOTAL	575	496	$179,077	$261,083	$20,381	11.4	9.6	7,444	$10,989	6.1	$92	$11,527
Wholesalers proper	385	330	77,628	98,179	12,999	16.7	13.0	4,7[illegible]	6,8[illegible]	8.8	57	7,697
Wholesale merchants 1/	373	325	76,462	97,210	12,775	16.7	13.0	4,701	6,725	8.8	53	7,632
Limited function wholesalers	12	5	1,166	969	224	19.2	11.6	82	133	11.4	4	65
Manufacturers' sales branches	123	97	41,951	77,135	4,176	10.0	8.4	1,483	2,494	5.9	20	1,313
With stocks	76	-	25,204	-	3,115	12.4	-	1,169	1,876	7.4	11	1,313
Without stocks	47	-	16,747	-	1,061	6.3	-	314	618	3.7	9	-
Agents and brokers	51	55	13,093	16,079	475	3.6	9.1	160	285	2.2	4	134
Brokers	16	9	7,831	2,514	119	1.5	2.2	27	67	.9	1	4
Commission merchants	11	12	2,211	5,375	202	9.1	18.5	85	132	6.0	2	91
Manufacturers agents	21	22	1,992	3,445	96	4.8	7.1	31	56	2.8	1	39
Other agents	3	12	1,059	4,745	58	5.5	3.5	17	30	2.8	(X)	(X)
All other types	16	14	46,405	69,690	2,731	5.9	6.4	1,016	1,368	2.9	11	2,383
Bulk tank stations	6	2	10,470	(X)	740	7.1	(X)	2[illegible]	384	3.7	..	357
Chain store warehouses	7	4	34,958	37,682	1,947	5.6	[illegible]	754	947	2.7	6	2,003
Other types	3	8	977	(X)	44	4.5	(X)	12	21	2.1	-	23

1/ Includes 1 importer with net sales less than $5,000,000.

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - DISTRICT OF COLUMBIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches		All other types 1/
			With stocks	Without stocks	
Total	575	372	76	47	80
Amusement and sporting goods	15	6	5	4	-
Moving picture films	10	1	5	4	-
Sporting goods (general line)	1	1	-	-	-
Toys, novelties, and fireworks	3	3	-	-	-
All other	1	1	-	-	-
Automotive products	37	30	6	-	1
Automobiles and other motor vehicles	6	3	3	-	-
Automotive eqp't., accessories & parts	23	22	-	-	1
Tires and tubes	8	5	3	-	-
Chemicals	11	8	2	-	-
Industrial chemicals	1	-	1	-	-
Paints and varnishes	6	6	-	-	-
All other	4	3	1	-	-
Clothing and furnishings	7	5	-	1	1
Clothing and furnishings (general line)	1	1	-	-	-
Furnishings (general line)	1	1	-	-	-
Furnishings, men's and boys'	1	1	-	-	-
Furnishings, women's and children's	1	1	-	-	-
Hosiery	2	1	-	-	1
Millinery and millinery supplies	1	-	-	1	-
Coal	2	1	-	-	1
Drugs and drug sundries	13	9	1	-	3
Drugs (general line)	5	4	-	-	1
Patent medicines	3	2	-	-	1
Toilet articles and preparations	4	2	1	-	1
All other	1	1	-	-	-
Dry goods	8	8	-	-	-
Dry goods (general line)	3	3	-	-	-
Knit goods	1	1	-	-	-
Piece goods	1	1	-	-	-
All other	3	3	-	-	-
Electrical goods	21	12	4	4	1
Electrical appliances, eqp't. & supplies	15	7	4	4	-
Radios and radio equipment	4	3	-	-	1
Refrigerators	2	2	-	-	-
Farm products-consumer goods	79	63	-	-	16
Dairy products (general line)	4	3	-	-	1
Milk and cream	1	1	-	-	-
Poultry and poultry products	13	12	-	-	1
Dairy and poultry products	11	9	-	-	2
Fruits and vegetables (fresh)	49	37	-	-	12
All other	1	1	-	-	-
Farm supplies (feed)	2	2	-	-	-
Furniture and house furnishings	8	2	1	-	5
Furniture	5	-	1	-	4
House furnishings (except china and floor coverings)	3	2	-	-	1
Groceries and foods (except farm products)	129	89	13	1	26
Groceries (general line)	12	9	-	-	3
Confectionery and soft drinks	16	16	-	-	-
Fish and sea foods	16	12	-	-	4
Meats and meat products	37	29	5	1	2
Other food and grocery specialties	48	23	8	-	17
Hardware	8	7	-	-	1
Hardware (general line)	5	4	-	-	1
Hardware (specialty lines)	3	3	-	-	-
Jewelry and optical goods	8	6	2	-	-
Jewelry (general line)	3	3	-	-	-
Clocks and watches	1	1	-	-	-
Other jewelry specialties	1	-	1	-	-
Optical goods	3	2	1	-	-
Lumber and building materials (other than metal)	22	10	4	3	5
Lumber and millwork	6	4	-	-	2
Asbestos products	2	1	-	1	-
Brick and tile	3	1	1	1	-
Cement	3	-	1	1	1
Glass	1	-	1	-	-
All other	7	4	1	-	2
Machinery, eqp't. & supplies (except electrical)	70	19	26	20	5
Commercial machinery, eqp't. & supplies	22	4	12	5	1
Construction machinery, equipment and supplies	9	1	4	4	-
Farm and dairy machinery and eqp't.	1	-	1	-	-
Industrial machinery, eqp't. & supplies	13	4	2	5	2
Bottles and bottling equipment	4	4	-	-	-
Machine tools	1	-	-	-	1
All other	8	-	2	5	1
Professional equipment and supplies	7	2	3	1	1
Service equipment and supplies	11	8	2	1	-
Barber and beauty parlor	6	5	-	1	-
Laundry	1	-	1	-	-
All other	4	3	1	-	-
Transportation eqp't. and supplies	7	-	2	4	1
Metals (except scrap)	17	4	3	10	-
Iron and steel	13	3	2	8	-
Sheet metal products	1	1	-	-	-
Other metal and metal works	3	-	1	2	-
Paper and its products	22	19	-	-	3
Petroleum and its products	13	7	-	-	6
Plumbing & heating eqp't. and supplies	20	10	7	2	1
Heating equipment (general line)	4	-	1	2	1
Plumbing & heating eqp't. (general line)	6	5	1	-	-
Stoves and ranges	1	1	-	-	-
All other	9	4	5	-	-
Tobacco and its products (except leaf)	10	9	-	1	-
Waste materials	20	20	-	-	-
Iron and steel scrap	3	3	-	-	-
Junk and scrap (general line)	13	13	-	-	-
Waste paper, rags and rubber	4	4	-	-	-
All other products	33	25	2	1	5
Beer	8	8	-	-	-
Flowers and nursery stock	8	6	-	-	2
Forest products (except lumber)	4	2	3	-	-
Leather goods	5	5	-	-	-
Newspapers and magazines	5	3	-	1	1
Oils and greases (animal and vegetable)	1	1	-	-	-
Wines and spiritous liquors	1	-	-	-	1
Miscellaneous kind of business	1	-	-	-	1

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - DISTRICT OF COLUMBIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

1/ The 80 "All other types" consists of the following-

Type of establishment Kind of Business	
Importers (other food and grocery specialties)	1
Limited function wholesalers	12
Hosiery	1
Patent medicines	1
Toilet articles and preparations	1
Dairy products (general line)	1
Meats and meat products	2
Other food and grocery specialties	5
Paper and its products	1
Brokers	16
Fruits and vegetables (fresh)	5
Other food and grocery specialties	9
Lumber and millwork	1
Wines and spiritous liquors	1
Commission merchants	11
Fruits and vegetables (fresh)	6
Fish and sea foods	3
Flowers and nursery stock	2
Manufacturers' agents	21
Automotive equipment, accessories and parts	1
Radios and radio equipment	1
Furniture	3
House furnishings	1

Type of establishment Kind of Business	
Manufacturers' agents (continued)	
Other food and grocery specialties	2
Lumber and millwork	1
Other lumber and building materials	2
Commercial machinery, equipment and supplies	1
Machine tools	1
Other industrial machinery, eqp't. and supplies	1
Professional equipment and supplies	1
Transportation equipment and supplies	1
Paper and its products	2
Heating equipment (general line)	1
Newspapers and magazines	1
Miscellaneous kinds of business	1
Selling agents	2
Coal	1
Cement	1
Other agents (furniture)	1
Bulk tank stations (petroleum)	6
Chain store warehouses	7
Drugs (general line)	1
Fruits and vegetables (fresh)	1
Groceries (general line)	3
Fish and sea foods	1
Hardware (general line)	1
Assemblers and country buyers (poultry and poultry products)	1
Cooperative marketing association (dairy & poultry products)	1
Cream station (dairy and poultry products)	1

WHOLESALE DISTRIBUTION: 1933

Table 27.--DISTRICT OF COLUMBIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An N in a column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500.

Type of Establishment and Kind of Business	Number of establishments	Net sales	Total Expenses: Amount	Total Expenses: Percent of sales	Full-time employees average	Pay Roll: Total	Pay Roll: Part-time	Stocks on hand (end of year)
TOTAL	575	$179,077	$20,361	11.4	$7,444	$10,989	$92	$11,527
Wholesalers proper	385	77,628	12,999	16.7	4,783	6,858	57	7,697
Manufacturers' sales branches	123	41,951	4,176	10.0	1,483	2,494	20	1,313
Agents and brokers	51	13,093	475	3.6	160	285	4	134
All other types	16	46,405	2,731	5.9	1,018	1,352	11	2,383
WHOLESALERS PROPER								
Amusement and sporting goods	6	369	109	29.5	39	51	1	78
Toys, novelties, and fireworks	3	189	69		27	37	1	73
All other	3	180	40		12	14	-	5
Automotive products	30	5,607	1,268	22.6	552	758	-	643
Automobiles and other motor vehicles	3	1,851	252		111	134	-	96
Automotive equipment, accessories and parts	22	3,469	952		418	597	-	498
Tires and tubes	5	307	64		23	37	-	49
Chemicals	9	889	202	22.7	77	112	1	173
Paints and varnishes	6	840	175		69	97	1	168
All other	3	49	27		8	15	-	5
Clothing and furnishings	6	131	34	26.0	9	11	-	15
Drugs and drug sundries	11	1,915	208	10.9	113	129	-	413
Drugs (general line)	4	1,828	173		101	117	-	401
Patent medicines	3	51	29		8	10	-	11
All other	4	36	5		4	2	-	1
Dry goods	8	673	118	17.5	30	68	-	203
Dry goods (general line)	3	533	94		31	58	-	175
All other	5	140	24		7	10	-	28
Electrical goods	12	4,020	685	17.0	224	352	1	467
Electrical appliances, equp't. and supplies	7	2,157	247		105	152	-	193
All other	5	1,863	438		119	200	1	274
Farm products-consumer goods	64	15,743	3,168	20.1	1,130	1,672	21	224
Poultry and poultry products	12	1,608	216		95	117	2	9
Dairy and poultry products	9	2,602	272		94	147	15	51
Fruits and vegetables (fresh)	37	5,356	498		234	294	4	68
All other	6	6,177	2,180		707	1,114	-	94
Groceries and foods (except farm products)	97	22,830	2,891	12.7	1,032	1,555	19	1,937
Groceries (general line)	9	3,883	451		193	292	-	224
Confectionery and soft drinks	15	2,177	253		91	129	1	100
Fish and sea foods	12	1,127	133		56	72	4	91
Meats and meat products	31	7,546	1,066		486	664	9	212
Other food and grocery specialties	29	8,097	958		207	398	5	850
Hardware	7	2,737	763	27.9	347	334	-	796
Hardware (general line)	4	2,655	738		335	320	-	781
Hardware (specialty lines)	3	82	25		12	14	-	15
Jewelry and optical goods	6	2,227	80	3.6	34	49	-	88
Jewelry (general line)	3	2,147	59		19	34	-	81
All other	3	80	21		15	15	-	7
Lumber and building materials (other than metal)	10	2,706	549	20.3	154	253	3	541
Lumber and millwork	4	666	101		32	51	2	218
All other	5	2,040	448		132	202	1	323

WHOLESALE DISTRIBUTION: 1933

Table 25.--DISTRICT OF COLUMBIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
Machinery, eqp't. and supplies (except electrical)	19	$1,135	$406	35.8	152	$335	5	$173
Commercial machinery, eqp't. and supplies	4	284	116		42	56	3	78
Industrial machinery, eqp't. and supplies (bottles and bottling equipment)	4	95	45		31	32	-	2
Service equipment and supplies (barber and beauty parlor equipment and supplies)	6	384	148		48	80	-	102
All other	5	280	98		30	59	-	85
	5	104	50		16	21	-	17
Other machinery, eqp't. and supplies	5	272	94		33	65	2	97
Metals (except scrap)	4	342	90	26.3	30	45	1	92
Paper and its products	20	3,101	540	17.4	193	287	1	406
Petroleum and its products	7	345	111	32.2	55	64	-	-
Plumbing and heating equipment and supplies	10	2,695	542	20.3	134	193	-	603
Plumbing and heating eqp't. (general line)	5	1,558	239		82	110	-	407
All other	5	1,117	303		52	83	-	196
Tobacco and its products (except leaf)	9	5,615	433	7.5	181	203	-	500
Waste materials	20	458	139	30.3	75	76	1	30
Iron and steel scrap	3	73	29		15	9	-	5
Junk and scrap (general line)	13	316	85		42	50	1	23
Waste paper, rags and rubber	4	69	25		18	17	-	2
All other kinds of business	50	4,110	673	16.4	294	404	3	413
Seeds	8	539	55		32	51	-	31
Flowers and nursery stock	6	165	59		19	27	1	8
Leather goods	5	271	37		13	17	-	51
Newspapers and magazines	3	1,106	223		113	164	-	75
Miscellaneous kinds of business	8	2,009	269		117	145	2	248
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	76	25,804	3,115	12.4	1,169	1,976	11	1,313
Amusement and sporting goods	5	2,529	380	15.0	103	240	1	26
Automotive products	6	2,446	246	10.1	68	123	-	134
Electrical goods	4	3,975	312	7.8	164	301	-	175
Groceries and foods (except farm products)	13	10,674	1,085	10.2	481	657	6	225
Lumber and building materials (other than metals)	4	366	61	16.7	23	36	2	40
Machinery eqp't. and supplies (except electrical)	26	2,994	751	25.1	251	487	-	281
Metals (except scrap)	3	422	27	6.4	8	14	-	4
Plumbing and heating eqp't. and supplies	7	963	161	16.7	71	89	-	135
All other kinds of business	8	833	92	11.0	25	47	1	293
WITHOUT STOCKS	47	16,747	1,061	6.3	314	618	9	-
Amusement and sporting goods	4	1,956	295	15.1	91	149	-	-
Electrical goods	4	4,[illegible]	214	4.9	67	127	-	-
Lumber and building materials (other than metal)	3	[illegible]	68	35.3	9	30	-	-
Machinery, eqp't. and supplies (except electrical)	[illegible]	2,948	221	7.5	57	148	-	-
Metals (except scrap)	10	5,[illegible]	185	3.7	51	109	9	-
All other kinds of business	6	2,310	98	4.2	37	56	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.--DISTRICT OF COLUMBIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS								
BROKERS	16	7,831	120	1.5	27	57	1	4
Groceries and foods (except farm products)	9	5,393	58	1.1	18	33	1	4
All other kinds of business	7	2,438	62	2.5	9	34	-	-
COMMISSION MERCHANTS	11	2,211	201	9.1	85	138	2	91
Farm products-consumer goods	6	1,709	148	8.7	63	96	2	45
All other kinds of business	5	502	53	10.6	22	34	-	46
MANUFACTURERS' AGENTS	21	1,992	96	4.8	31	56	1	39
Furniture and house furnishings	4	781	19	2.4	4	12	-	-
Lumber and building materials (other than metals)	3	149	5	3.4	2	1	-	-
Machinery, equipment and supplies (except electrical)	5	181	36	19.9	11	23	-	25
All other kinds of business	9	881	36	4.1	14	20	1	14
OTHER AGENTS	3	1,059	58	5.5	17	30	-	-
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	6	10,470	740	7.1	272	384	5	357
CHAIN STORE WAREHOUSES	7	34,958	1,947	5.6	734	947	6	2,003
Groceries and foods (except farm products)	4	23,878	1,029	4.3	385	454	5	1,190
All other kinds of business	3	11,080	918	8.3	349	493	1	813
OTHER TYPES	3	977	44	4.5	12	21	-	23

WHOLESALE DISTRIBUTION: 1933

Table 3.--DISTRICT OF COLUMBIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total	575	$179,077	$20,381	11.4	$173,556	$640	8	$228	18	$4,653
Amusement and sporting goods	15	4,854	785	16.2	399	-	-	-	10	1/ 4,455
Automotive products	37	8,095	1,523	18.8	7,781	314	-	-	-	-
Dry goods	8	673	118	17.5	673	-	-	-	-	-
Farm products-consumer goods	79	22,434	3,537	15.8	22,427	4	2	3	-	-
Furniture and house furnishings	8	1,309	185	14.1	1,307	2	-	-	-	-
Groceries and foods (except farm products)	129	63,391	5,083	8.0	63,378	1	3	11	1	1
Lumber and building materials (other than metal)	22	3,402	678	19.9	3,402	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	70	7,256	1,414	19.5	6,811	54	1	4	4	2/ 387
Metals (except scrap)	17	5,768	300	5.2	5,768	-	-	-	-	-
Paper and its products	22	3,173	542	17.1	3,173	-	-	-	-	-
Petroleum and its products	13	10,815	851	7.9	10,815	-	-	-	-	-
Plumbing and heating equipment and supplies	20	3,787	725	19.1	3,787	-	-	-	-	-
Waste materials	20	458	139	30.3	458	-	-	-	-	-
All other kinds of business	115	43,662	4,501	10.3	43,377	265	2	10	3	10

1/ Includes 10 exchanges dealing in motion picture films with income from film rentals of $4,455,000.
2/ Includes 3 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $386,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—DISTRICT OF COLUMBIA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total	575	$179,077	453	78.8	$126,340	70.6	$92,563	73.3	51.7	$16,601	13.1
WHOLESALERS PROPER											
Total	385	77,628	317	82.3	71,997	92.7	50,815	70.6	65.5	12,079	16.8
Amusement and sporting goods	6	369	4	66.7	296	80.2	129	43.6	35.0	94	31.8
Automotive products	30	5,607	29	96.7	5,573	99.4	3,573	64.1	63.7	1,254	22.5
Chemicals	9	889	8	88.9	888	99.9	729	82.1	82.0	202	22.7
Clothing and furnishings	6	131	6	100.0	131	100.0	119	90.8	90.8	34	26.0
Drugs and drug sundries	11	1,915	7	63.6	1,879	98.1	1,878	99.9	98.1	198	10.5
Dry goods	8	673	6	75.0	622	92.4	514	82.6	76.4	111	17.8
Electrical goods	12	4,020	11	91.7	3,406	84.7	3,077	90.3	76.5	524	15.4
Farm products-consumer goods	64	15,743	58	90.6	14,881	94.5	9,779	65.7	62.1	2,992	20.1
Groceries and foods	97	22,830	76	78.4	21,761	95.3	14,634	67.2	64.1	2,627	12.1
Hardware	7	2,737	7	100.0	2,737	100.0	2,451	89.6	89.6	763	27.9
Jewelry and optical goods	6	2,227	3	50.0	80	3.6	70	87.5	3.1	20	25.0
Lumber and building materials	10	2,706	10	100.0	2,706	100.0	2,429	89.8	89.8	549	20.7
Machinery equipment and supplies	19	1,135	17	89.5	1,098	96.7	812	74.0	71.5	377	34.3
Metal(except scrap)	4	342	4	100.0	342	100.0	289	84.5	84.5	90	26.3
Paper and its products	20	3,101	18	90.0	3,053	98.5	1,087	35.6	35.1	527	17.3
Petroleum and its products	7	345	3	42.9	257	74.5	236	91.8	68.4	88	34.2
Plumbing & heating eqp't. & supplies	10	2,675	10	100.0	2,675	100.0	2,344	87.6	87.6	542	20.3
Tobacco and its products	9	5,615	9	100.0	5,615	100.0	3,688	65.7	65.7	423	7.5
Waste materials	20	458	6	30.0	242	52.8	216	89.3	47.2	61	25.2
All other kinds of business	30	4,110	25	83.3	3,755	91.4	2,761	73.5	67.2	603	16.1
ALL OTHER TYPES	190	101,449	136	71.6	54,343	53.6	41,748	76.8	41.2	4,522	8.3
Amusement and sporting goods	9	4,485	4	44.4	2,101	46.8	1,217	57.9	27.1	344	16.4
Automotive products	7	2,448	6	85.7	1,373	55.2	1,350	98.3	54.3	235	17.1
Chemicals	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	1	(X)	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	2	(X)	-	-	-	-	-	-	-	-	-
Electrical goods	9	8,417	8	88.9	8,367	99.4	8,077	96.5	96.0	525	6.3
Farm products-consumer goods	15	6,691	11	73.3	4,548	68.0	1,912	42.0	28.6	204	4.5
Furniture and house furnishings	6	1,096	3	50.0	787	71.8	787	100.0	71.8	31	3.9
Groceries and foods	32	40,561	19	59.4	15,013	37.0	10,955	73.0	27.0	1,099	7.3
Hardware	1	(X)	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	12	696	9	75.0	535	76.9	525	98.1	75.4	110	20.6
Machinery, equipment and supplies	51	6,121	42	82.4	5,657	92.1	5,297	94.0	86.5	895	15.9
Metals(except scrap)	13	5,426	8	61.5	3,613	66.6	3,613	100.0	66.6	157	4.3
Paper and its products	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	6	10,470	5	83.3	10,193	97.4	6,047	59.3	57.8	629	6.2
Plumbing & heating eqp't. & supplies	10	1,112	8	80.0	990	89.0	962	97.2	86.5	166	16.8
Tobacco and its products	1	(X)	-	-	-	-	-	-	-	-	-
All other products	8	1,564	6	75.0	963	61.6	803	83.4	51.3	73	7.6

WHOLESALE DISTRIBUTION: 1933

Table 5.—DISTRICT OF COLUMBIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total	575	$179,077	$20,381	504	87.7	$154,665	86.4	$18,279	11.8	$97,569	$7,855	$35,733	$13,508
WHOLESALERS PROPER													
Total	385	77,628	12,999	358	93.0	75,636	97.4	12,424	16.4	50,510	5,741	17,549	1,836
Amusement & sporting goods	6	369	109	5	100.0	369	100.0	109	29.5	159	112	95	-
Automotive products	30	5,607	1,268	28	93.3	5,415	96.6	1,229	22.7	3,307	1,132	788	188
Chemicals	9	889	202	8	88.9	863	97.1	187	21.7	495	132	233	3
Clothing and furnishings	6	131	34	6	100.0	131	100.0	34	26.0	131	-	-	-
Drugs and drug sundries	11	1,915	208	11	100.0	1,915	100.0	208	10.9	1,881	30	3	1
Dry goods	8	673	118	7	87.5	625	92.9	114	18.2	364	-	261	-
Electrical goods	12	4,020	685	12	100.0	4,020	100.0	685	17.0	2,703	279	1,037	1
Farm products-consumer goods	64	15,743	3,168	63	98.4	15,699	99.7	3,160	20.1	12,050	2,733	712	204
Groceries and foods	97	22,830	2,891	97	100.0	22,830	100.0	2,891	12.7	14,619	320	6,750	1,141
Hardware	7	2,737	763	7	100.0	2,737	100.0	763	27.9	459	485	1,793	-
Jewelry and optical goods	6	2,227	80	6	100.0	2,227	100.0	80	3.6	2,204	22	-	1
Lumber & building materials	10	2,706	549	9	90.0	2,679	99.0	539	20.1	582	48	1,906	43
Machinery eqp't and supplies	19	1,135	406	16	84.2	809	71.3	281	34.7	102	5	702	-
Metals (except scrap)	4	342	90	3	75.0	227	66.4	69	30.4	-	-	227	-
Paper and its products	20	3,101	540	17	85.0	2,793	90.1	428	15.3	1,886	172	734	1
Petroleum and its products	7	345	111	3	42.9	257	74.5	88	34.2	110	146	-	1
Plumbing and heating eqp't	10	2,675	542	7	70.0	2,160	80.7	419	19.4	1,062	-	952	146
Tobacco and its products	9	5,615	423	9	100.0	5,615	100.0	423	7.5	5,467	46	-	102
Waste materials	20	458	139	15	75.0	318	69.4	129	40.6	16	30	272	-
All other kinds of business	30	4,110	673	28	93.3	3,947	96.0	588	14.9	2,814	49	1,080	4
ALL OTHER TYPES	190	101,449	7,382	146	76.8	79,029	77.9	5,855	7.4	47,059	2,114	18,184	11,672
Amusement & sporting goods	9	4,485	676	3	33.3	1,158	25.8	188	16.2	278	-	866	14
Automotive products	7	2,488	255	6	85.7	2,364	95.0	237	10.0	2,261	53	34	6
Chemicals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	9	8,417	528	9	100.0	8,417	100.0	528	6.3	560	349	7,140	368
Farm products-consumer goods	15	6,691	369	14	93.3	6,656	99.5	362	5.4	2,293	3	73	4,287
Furniture & house furnishings	6	1,096	71	3	50.0	795	72.5	32	4.0	129	4	662	-
Groceries and foods	32	40,561	2,198	28	87.5	26,254	64.7	1,664	6.3	21,759	-	32	4,463
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber & building materials	12	696	129	9	75.0	624	89.7	113	18.1	438	2	184	-
Machinery eqp't and supplies	51	6,121	1,008	40	78.4	4,319	70.6	744	17.2	272	54	3,549	434
Metals (except scrap)	13	5,426	210	4	30.8	4,011	73.9	110	2.7	750	50	3,211	-
Paper and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	6	10,470	740	5	100.0	10,470	100.0	740	7.1	7,630	1,575	1,265	-
Plumbing and heating eqp't	10	1,112	183	6	60.0	948	85.3	140	14.8	484	2	297	165
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	8	1,564	136	8	100.0	1,564	100.0	136	8.7	665	-	752	147

WHOLESALE DISTRIBUTION: 1933

Table 6.--DISTRICT OF COLUMBIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	334	6,620	1,012	13.3	Full-time	7,444	7,024	6,993	7,059	7,083	7,272	7,361	7,433	7,605	7,765	7,838	7,918	7,991
					Full-time ratio to average	100	94	94	95	95	98	99	100	102	104	105	106	107
					Part-time	188	167	171	174	163	172	166	165	170	225	215	238	235
					Part-time ratio to average	100	89	91	93	87	91	88	88	90	120	114	127	125
Amusement and sporting goods	6	131	137	51.2	Full-time	262	263	259	261	259	269	257	258	257	263	266	270	272
					Part-time	6	4	3	5	5	5	5	5	6	5	6	8	9
Automotive products	23	568	60	9.5	Full-time	623	573	575	570	612	616	623	640	650	663	675	638	639
					Part-time	5	4	3	3	3	3	5	5	8	8	8	7	8
Chemicals	7	68	16	19.5	Full-time	82	79	76	79	77	76	78	79	85	86	88	89	87
					Part-time	2	1	1	1	1	1	1	2	2	2	2	2	2
Clothing and furnishings	8	6	4	40.0	Full-time	10	10	10	10	10	10	10	10	10	10	10	10	10
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Coal	3	25	-	-	Full-time	22	23	22	22	21	21	21	21	21	22	22	23	23
					Part-time	3	5	6	4	3	2	-	-	-	-	5	7	9
Drugs and drug sundries	4	298	143	32.4	Full-time	440	443	442	429	436	437	436	436	435	433	442	449	456
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Dry goods	7	37	1	2.4	Full-time	38	30	30	32	38	38	38	38	38	44	44	44	44
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	3	399	65	14.1	Full-time	461	457	462	462	428	425	440	436	454	470	490	500	495
					Part-time	3	2	4	2	2	2	2	3	2	4	3	4	3
Farm products—raw materials	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm products—consumer goods	67	1,185	101	7.9	Full-time	1,236	1,179	1,188	1,181	1,170	1,199	1,206	1,252	1,266	1,289	1,303	1,299	1,304
					Part-time	48	44	44	49	47	39	41	44	47	54	54	54	59
Farm supplies	2	19	-	-	Full-time	19	19	19	19	18	18	18	18	18	19	19	19	19
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	2	55	9	14.5	Full-time	60	61	60	60	60	60	64	60	60	60	60	60	60
					Part-time	4	3	4	4	5	6	3	4	4	6	5	4	4
General merchandise	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	92	1,756	172	8.9	Full-time	1,865	1,741	1,741	1,782	1,734	1,847	1,863	1,861	1,919	1,950	[illegible]	[illegible]	[illegible]
					Part-time	63	59	63	56	52	63	65	58	52	72	61	[illegible]	71
Hardware	3	294	56	15.9	Full-time	349	341	341	340	327	339	335	335	366	365	[illegible]	365	[illegible]
					Part-time	1	1	1	1	1	1	1	1	1	2	2	2	[illegible]
Jewelry and optical goods	4	35	9	20.5	Full-time	44	43	44	44	44	44	44	44	43	44	[illegible]	44	[illegible]
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	9	199	22	10.1	Full-time	203	196	197	195	188	188	198	207	211	220	210	221	[illegible]
					Part-time	18	15	12	12	17	23	20	17	17	25	16	11	28
Machinery, equipment and supplies (except electrical)	22	408	71	14.8	Full-time	472	400	400	439	455	467	481	485	495	500	[illegible]	513	[illegible]
					Part-time	7	4	6	6	6	7	7	8	7	9	[illegible]	[illegible]	[illegible]
Metals (except scrap)	1	78	19	19.8	Full-time	89	78	73	71	82	94	94	94	93	94	[illegible]	99	[illegible]
					Part-time	8	16	16	17	4	4	4	4	7	7	8	6	6
Paper and its products	20	159	26	13.8	Full-time	185	177	178	176	180	177	180	177	177	180	186	192	219
					Part-time	2	1	1	1	1	1	1	1	3	3	3	3	3
Petroleum and its products	3	298	15	4.7	Full-time	306	277	255	264	299	298	297	304	313	328	315	343	379
					Part-time	7	2	1	3	8	6	1	-	3	16	19	26	4
Plumbing and heating equipment and supplies	-	185	30	13.8	Full-time	213	206	201	199	198	198	205	210	212	229	234	235	230
					Part-time	2	1	-	-	-	2	2	4	1	1	4	5	5
Tobacco and its products (except leaf)	1	120	8	6.5	Full-time	128	125	125	123	124	124	124	125	131	133	135	136	136
					Part-time	-	-	-	2	-	-	-	-	-	-	-	-	-
Waste materials	23	69	8	10.3	Full-time	75	54	57	62	61	76	80	74	75	79	[illegible]	98	[illegible]
					Part-time	2	-	-	-	-	-	1	2	3	3	3	6	[illegible]
All other products	25	230	40	14.8	Full-time	264	238	238	239	262	261	269	268	276	274	282	277	[illegible]
					Part-time	5	5	5	7	7	6	6	6	6	7	[illegible]	6	

WHOLESALE DISTRIBUTION: 1933

Table 7.—DISTRICT OF COLUMBIA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	373	4,701	16.7	60	54	33.8	111	321	24.7	51	355	22.8	62	713	20.3	46	741	13.9	30	1,041	13.9	13	1,476	17.4
Amusement and sporting goods	6	39	29.5	2	2	41.7	1	1	28.6	2	11	21.4	1	25	36.2	-	-	-	-	-	-	-	-	-
Automotive products	30	552	22.6	3	5	36.8	10	40	38.0	8	61	25.4	5	76	28.3	2	87	26.9	-	-	-	2	283	19.2
Chemicals	9	77	22.7	2	2	75.0	4	11	41.3	1	7	32.2	1	14	20.0	-	-	-	1	48	18.5	-	-	-
Clothing and furnishings	5	4	15.2	4	2	25.0	1	2	10.0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Coal	1	18	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	18	(X)	-	-	-
Drugs and drug sundries	9	112	10.8	2	1	33.3	3	10	40.8	-	-	-	1	8	13.5	2	25	10.9	-	-	-	1	68	8.7
Dry goods	2	38	17.5	1	1	66.7	6	9	14.7	-		-	-	-	-	1	28	18.4	-	-	-	-	-	-
Electrical goods	12	224	17.0	-	-	-	2	5	16.9	2	31	34.3	2	16	14.7	2	72	25.3	4	100	13.6	-	-	-
Farm products-consumer goods	63	1,130	30.1	7	4	23.1	16	27	13.2	7	33	13.2	14	100	10.9	11	154	11.2	6	222	14.8	2	590	35.9
Gas supplies	2	19	(X)	-	-	-	1	4	(X)	-	-	-	-	-	-	1	15	(X)	-	-	-	-	-	-
Furniture and house furnishings	2	41	(X)	-	-	-	1	-	(X)	-	-	-	1	41	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	90	956	12.4	11	11	28.3	23	68	19.9	19	114	20.7	11	108	17.6	12	148	10.7	11	367	10.8	3	140	11.3
Hardware	7	347	27.9	-	-	-	3	12	29.3	1	6	17.7	1	12	21.6	-	-	-	1	44	23.8	1	273	30.4
Jewelry and optical goods	6	34	3.6	1	-	-	3	15	29.2	1	5	18.0	-	-	-	-	-	-	-	-	-	1	14	22.1
Lumber and building materials (other than metal)	10	164	20.3	-	-	-	4	18	34.3	1	3	11.6	2	10	15.2	1	17	14.1	2	116	22.1	-	-	-
Machinery, equipment and supplies (except electrical)	19	152	35.8	5	5	31.6	6	22	46.1	3	48	47.7	4	57	29.6	1	20	33.9	-	-	-	-	-	-
Metal (except scrap)	4	30	26.3	1	-	-	1	1	12.5	-	-	-	2	29	29.1	-	-	-	-	-	-	-	-	-
Paper and its products	19	183	17.5	2	1	14.3	4	12	25.6	3	15	21.8	7	70	22.7	2	32	18.5	-	-	-	1	53	12.8
Petroleum and its products	7	34	32.2	1	3	66.7	5	13	42.7	-	-	-	-	-	-	1	18	25.7	-	-	-	-	-	-
Plumbing and heating equipment & supplies	10	134	20.3	-	-	-	1	9	18.5	1	6	24.7	1	2	8.7	2	49	23.3	2	68	19.9	-	-	-
Tobacco and its products (except leaf)	9	121	7.5	-	-	-	-	-	-	-	-	-	1	9	11.9	5	42	7.8	1	15	6.2	2	55	7.6
Waste materials	20	75	30.3	10	5	30.0	7	31	37.5	1	10	43.1	2	29	29.5	-	-	-	-	-	-	-	-	-
All other products	25	217	17.7	8	12	56.5	6	11	30.9	1	5	12.5	6	107	25.0	3	34	10.5	1	48	14.7	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	76	1,169	12.4	3	3	23.0	23	72	29.0	10	61	25.4	10	103	21.6	17	402	20.3	7	143	9.8	6	385	6.8
Amusement and sporting goods	5	133	15.0	-	-	-	-	-	-	-	-	-	-	-	-	3	73	23.6	1	25	12.6	1	35	8.3
Automotive products	6	68	10.1	-	-	-	-	-	-	2	18	38.9	1	8	14.5	1	17	16.0	1	23	13.9	1	4	11.8
Electrical goods	4	169	7.8	-	-	-	2	19	32.6	-	-	-	-	-	-	-	-	-	1	1	7.7	1	149	8.1
Groceries and foods (except farm products)	13	421	10.2	-	-	-	1	3	27.3	1	8	24.7	1	15	22.4	4	105	20.6	3	93	11.4	3	197	6.8
Lumber and building materials (other than metal)	4	23	16.7	1	1	11.1	1	3	26.5	-	-	-	2	19	15.8	-	-	-	-	-	-	-	-	-
Machinery, equipment & supplies (except electrical)	26	251	25.1	2	2	33.3	11	28	29.1	4	22	19.4	3	45	36.4	6	154	23.0	-	-	-	-	-	-
Metal (except scrap)	3	8	6.4	-	-	-	1	1	20.0	-	-	-	1	4	10.9	1	3	3.3	-	-	-	-	-	-
Plumbing and heating equipment & supplies	7	71	16.7	-	-	-	2	7	38.3	2	5	21.4	1	9	12.0	2	50	15.3	-	-	-	-	-	-
All other kinds of business	8	25	11.0	-	-	-	5	11	25.0	1	8	39.7	1	5	16.3	-	-	-	1	1	2.2	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 1 —STATE OF VIRGINIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	2,382	2,344	$359,784	$656,309	$48,105	13.4	10.0	16,232	$22,237	6.2	$1,824	$56,301
Wholesalers proper	1,238	1,176	161,547	280,715	28,595	17.7	12.7	10,866	13,701	8.5	707	26,002
Wholesale merchants	1,169	1,141	148,696	248,898	27,231	18.3	13.4	10,439	12,994	8.7	620	24,741
Exporters	15	20	8,673	28,937	695	8.0	7.4	227	380	4.4	80	1,012
Importers	2	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Limited function wholesalers	52	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturers' sales branches	209	154	48,092	136,136	5,988	12.5	9.8	1,630	2,624	5.5	82	3,760
With stocks	163	-	36,694	-	4,836	13.2	-	1,384	2,169	5.9	73	3,760
Without stocks	46	-	11,398	-	1,152	10.1	-	246	455	4.0	9	-
Agents and brokers	248	320	57,691	103,171	2,366	4.1	4.0	827	973	1.7	114	426
Brokers	78	85	29,888	29,765	617	2.1	2.2	157	273	0.9	34	100
Commission merchants	71	93	10,343	31,214	548	5.3	5.0	152	207	2.0	24	260
Manufacturers' agents	55	72	2,977	15,543	317	10.6	5.4	70	135	4.5	26	63
Selling agents	10	20	1,318	6,920	174	13.2	5.7	30	46	3.5	8	2
Other agents	34	50	13,165	19,729	710	5.4	3.3	428	312	2.4	32	1
All other types	587	694	92,354	136,287	11,156	12.1	9.3	2,909	4,939	5.3	921	26,113
Bulk tank stations	399	299	37,393	36,655	7,191	19.2	18.8	1,917	3,017	8.1	32	4,769
Chain store warehouses	10	13	26,297	35,170	1,220	4.6	4.5	272	407	1.5	37	1,222
Assemblers and country buyers	180	312	21,228	44,007	2,347	11.1	6.4	602	1,336	6.3	843	19,862
Cooperative marketing associations	94	50	7,314	6,983	389	5.3	2.6	114	172	2.4	9	252
Other types	4	20	122	13,472	9	7.4	8.6	4	7	5.7	-	8
NORFOLK	324	319	82,933	153,754	8,705	10.5	7.9	2,711	4,078	4.9	504	9,490
Wholesalers proper	203	176	34,889	66,111	5,295	15.2	11.0	1,830	2,576	7.4	122	5,378
Manufacturers' sales branches	35	27	12,996	19,453	1,664	12.8	8.3	432	710	5.5	32	1,476
Agents and brokers	64	104	18,600	40,536	612	3.3	4.2	127	244	1.3	29	164
All other types	22	12	16,448	27,654	1,134	6.9	5.4	322	548	3.3	121	2,478
RICHMOND	401	416	103,989	233,611	13,943	13.4	10.7	4,737	6,996	6.7	501	24,643
Wholesalers proper	249	254	42,540	82,670	8,308	19.5	14.8	3,450	4,619	10.9	161	6,711
Manufacturers' sales branches	68	61	21,560	95,735	2,732	12.7	9.5	712	1,174	5.4	13	1,247
Agents and brokers	62	86	10,117	25,236	606	6.0	3.4	141	235	2.3	23	151
All other types	22	15	29,772	29,970	2,297	7.7	9.1	434	968	3.3	504	16,534

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF VIRGINIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/
				With stocks	Without stocks				
Total	2,382	1169	52	163	46	78	71	55	748
Amusement and sporting goods	7	6	-	-	-	-	-	1	-
Sporting goods (general line)	1	1	-	-	-	-	-	-	-
Toys, novelties, and fireworks	1	1	-	-	-	-	-	-	-
All other	5	4	-	-	-	-	-	1	-
Automotive products	62	51	-	9	1	-	-	1	-
Automobiles & other motor vehicles	6	2	-	3	-	-	-	1	-
Automotive eqp't., accessories and parts	46	46	-	-	-	-	-	-	-
Tires and tubes	10	3	-	6	1	-	-	-	-
Chemicals	16	8	-	4	1	-	1	2	-
Explosives	1	-	-	-	-	-	1	-	-
Industrial chemicals	1	-	-	1	-	-	-	-	-
Paints and varnishes	9	7	-	1	-	-	-	1	-
All other	5	1	-	2	1	-	-	1	-
Clothing and furnishings	18	17	-	-	-	-	-	-	1
Clothing and furnishings (general line)	2	2	-	-	-	-	-	-	-
Clothing, men's and boys'	2	2	-	-	-	-	-	-	-
Furnishings (general line)	1	1	-	-	-	-	-	-	-
Furnishings, men's and boys'	4	4	-	-	-	-	-	-	-
Hosiery	1	1	-	-	-	-	-	-	-
Shoes and other footwear	8	7	-	-	-	-	-	-	1
Coal	21	9	3	-	-	-	2	1	6
Drugs and drug sundries	19	13	1	3	1	-	-	1	-
Drugs (general line)	6	6	-	-	-	-	-	-	-
Drugs (specialty lines)	6	2	1	1	1	-	-	1	-
Patent medicines	1	1	-	-	-	-	-	-	-
Toilet articles and preparations	2	-	-	2	-	-	-	-	-
All other	4	4	-	-	-	-	-	-	-
Dry goods	18	18	-	-	-	-	-	-	-
Dry goods (general line)	13	13	-	-	-	-	-	-	-
Knit goods	2	2	-	-	-	-	-	-	-
Notions	1	1	-	-	-	-	-	-	-
All other	2	2	-	-	-	-	-	-	-
Electrical goods	21	19	-	-	2	-	-	-	-
Electrical appliances, equipment and supplies	16	14	-	-	2	-	-	-	-
Radios and radio equipment	3	3	-	-	-	-	-	-	-
Refrigerators	2	2	-	-	-	-	-	-	-
Farm products-raw materials	202	24	-	-	-	14	19	-	145
Cotton	16	6	-	-	-	2	3	-	5
Grain	8	1	-	-	-	5	-	-	2
Hides, skins, and furs (raw)	3	1	-	-	-	-	-	-	2
Horses and mules	7	2	-	-	-	1	-	-	4
Livestock	87	-	-	-	-	3	4	-	80
Tobacco (leaf)	79	14	-	-	-	3	12	-	50
Wool and mohair	2	-	-	-	-	-	-	-	2
Farm products-consumer goods	315	130	3	3	1	11	44	-	123
Dairy products (general line	5	2	1	-	-	-	-	-	2
Cheese	1	-	-	-	-	-	-	-	1
Milk and cream	14	12	-	-	-	-	-	-	2
All other dairy products	7	2	1	3	1	-	-	-	-
Poultry and poultry products	57	18	-	-	-	-	5	-	34
Dairy and poultry products	18	6	-	-	-	-	1	-	11
Fruits and vegetables (fresh	146	87	1	-	-	9	29	-	20
All other	67	3	-	-	-	2	9	-	53
Farm supplies	122	57	1	12	7	8	1	-	36
Feed	59	43	1	-	-	2	1	-	12
Fertilizer	57	9	-	12	7	5	-	-	24
Seeds	6	5	-	-	-	1	-	-	-

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/
				With stocks	Without stocks				
Furniture and house furnishings	10	5	-	4	-	-	-	-	1
Furniture	6	2	-	3	-	-	-	-	1
House furnishings	4	3	-	1	-	-	-	-	-
General merchandise	3	2	-	-	-	-	-	-	1
Groceries & foods (except farm products)	627	465	29	58	3	37	2	9	24
Groceries (general line)	103	94	2	-	-	1	-	-	6
Confectionery & soft drinks	127	109	15	1	-	-	-	2	-
Fish and sea foods	134	119	1	-	-	-	-	-	14
Meats and meat products	46	28	-	17	-	1	-	-	-
Other food & grocery specialties	217	115	11	40	3	35	2	7	4
Hardware	28	26	-	-	1	-	-	1	-
Hardware (general line)	24	24	-	-	-	-	-	-	-
Hardware (specialty lines)	4	2	-	-	1	-	-	1	-
Jewelry and optical goods	12	7	-	5	-	-	-	-	-
Jewelry (general line)	2	2	-	-	-	-	-	-	-
Other jewelry specialties	2	1	-	1	-	-	-	-	-
Optical goods	8	4	-	4	-	-	-	-	-
Lumber & building materials (other than metal)	81	47	10	4	3	7	1	4	5
Lumber and millwork	40	17	9	2	-	5	1	2	4
Brick and tile	3	2	-	-	-	1	-	-	-
Cement	3	3	-	-	-	-	-	-	-
Glass	4	2	-	1	1	-	-	-	-
All other	31	23	1	1	2	1	-	2	1
Machinery, eqp't. and supplies (except electrical)	150	70	-	49	7	1	-	23	-
Commercial machinery, eqp't. and supplies	22	7	-	11	2	-	-	2	-
Construction machinery, eqp't. and supplies	8	3	-	1	1	-	-	3	-
Farm & dairy machinery and equipment	41	6	-	35	-	-	-	-	-
Industrial machinery, eqp't. and supplies	39	27	-	-	3	-	-	9	-
Bottles & bottling eqp't.	5	5	-	-	-	-	-	-	-
Mechanical rubber goods	1	-	-	-	-	-	-	1	-
Mill and mine supplies (general line)	18	17	-	-	-	-	-	1	-
All other	15	5	-	-	3	-	-	7	-
Professional eqp't. and supplies	7	6	-	1	-	-	-	-	-
Service eqp't. & supplies	10	9	-	1	-	-	-	-	-
Barber and beauty parlor	7	7	-	-	-	-	-	-	-
All other	3	2	-	1	-	-	-	-	-
Transportation eqp't. and supplies	23	12	-	-	1	1	-	9	-
Metals (except scrap)	14	5	-	1	2	-	-	6	-
Iron and steel	10	2	-	-	2	-	-	6	-
Sheet metal products	4	3	-	1	-	-	-	-	-
Paper and its products	26	22	2	-	-	-	-	1	1
Petroleum and its products	423	23	1	-	-	-	-	-	399
Plumbing & heating eqp't. and supplies	25	19	-	5	-	-	-	1	-
Heating eqp't.(general line)	1	-	-	1	-	-	-	-	-
Plumbing & heating eqp't. (general line)	21	17	-	3	-	-	-	1	-
All other	3	2	-	1	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF VIRGINIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/
				With stocks	Without stocks				
Tobacco and its products (except leaf)	17	11	-	1	3	-	-	1	1
Waste materials	44	42	-	-	-	-	-	-	2
Iron and steel scrap	7	5	-	-	-	-	-	-	1
Junk and scrap (general line)	33	32	-	-	-	-	-	-	1
Waste paper, rags and rubber	4	4	-	-	-	-	-	-	-
All other products	101	73	2	5	14	-	1	3	3
Bags and bagging	2	1	-	-	1	-	-	-	-
Beer	38	34	-	-	1	-	1	1	1

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/
				With stocks	Without stocks				
All other products (continued)									
Cordage and twine	1	1	-	-	-	-	-	-	-
Flowers and nursery stock	1	1	-	-	-	-	-	-	-
Forest products (except lumber)	9	4	-	2	1	-	-	-	2
Leather	7	6	-	-	1	-	-	-	-
Leather goods	6	5	-	1	-	-	-	-	-
Newspapers and magazines	9	8	-	-	1	-	-	-	-
Oils and greases (animal and vegetable)	1	-	-	1	-	-	-	-	-
Rubber goods (general line)	1	1	-	-	-	-	-	-	-
Wines and spiritous liquors	2	2	-	-	-	-	-	-	-
Miscellaneous kinds of business	24	10	2	1	9	-	-	2	-

1/ The 748 "All other types" consists of the following:

Exporters	15
Cotton	3
Tobacco (leaf)	10
Lumber and millwork	1
Junk and scrap (general line)	1
Importers (other food and grocery specialties)	2
Export agents	5
Tobacco (leaf)	3
Fruits and vegetables (fresh)	1
Iron and steel scrap	1
Import agent (fruits and vegetables-fresh)	1
Selling agents	10
Coal	6
Lumber and millwork	1
Other lumber and building materials	1
Paper and its products	1
Beer	1
Other agents	28
Livestock	1
Tobacco (leaf)	25
Furniture	1
General merchandise	1
Bulk tank stations (petroleum)	399
Chain store warehouses	10
Shoes and other footwear	1
Other farm products-consumer goods	1
Groceries (general line)	6
Fish and sea foods	1
Tobacco and its products (except leaf)	1
Assemblers and country buyers	180
Cotton	2
Hides, skins and furs (raw)	2
Horses and mules	4
Livestock	76
Tobacco (leaf)	12
Wool and mohair	1
Dairy products (general line)	2
Poultry and poultry products	33
Dairy and poultry products	10
Fruits and vegetables (fresh)	16
Other farm products-consumer goods	5
Fish and sea foods	13
Other food and grocery specialties	1
Lumber and millwork	1
Forest products (except lumber)	2
Cooperative marketing associations	94
Livestock	3
Wool and mohair	1
Cheese	1
Milk and cream	1
Poultry and poultry products	1
Fruits and vegetables (fresh)	3
Other farm products-consumer goods	47
Feed	12
Fertilizer	24
Other food and grocery specialties	1
Elevators (grain)	2
Cream stations	2
Milk and cream	1
Dairy and poultry products	1

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	2,382	$359,784	$48,105	13.4	16,232	$22,237	$1,924	$56,301
Wholesalers proper	1,238	161,647	28,595	17.7	10,866	13,701	707	26,00[illegible]
Manufacturers' sales branches	209	48,092	5,988	9.8	1,630	2,624	92	3,760
Agents and brokers	248	57,691	2,366	4.1	827	973	114	420
All other types	687	92,354	11,156	12.1	2,909	4,939	921	26,113
WHOLESALERS PROPER								
Amusement and sporting goods	6	177	29	16.4	10	13	2	82
Automotive products	51	4,467	1,204	27.0	474	612	6	1,074
Automotive equipment, accessories and parts	46	3,612	1,059		411	540	6	1,022
All other	5	855	145		63	72	-	52
Chemicals	8	1,038	235	22.6	70	115	1	19[illegible]
Clothing and furnishings	17	11,290	3,275	29.0	631	1,007	2	1,23[illegible]
Furnishings, men's and boys'	4	73	16		4	7	1	17
Shoes and other footwear	7	10,654	3,182		593	949	-	1,174
All other	6	563	77		34	51	1	29
Coal	12	2,052	179	8.7	65	86	7	23
Drugs and drug sundries	14	3,246	689	21.2	251	373	3	854
Drugs (general line)	6	2,354	503		174	259	2	592
Drugs (specialty lines)	3	810	159		60	101	1	243
All other	5	82	27		17	13	-	19
Dry goods	18	6,009	876	14.6	305	511	16	1,218
Dry goods (general line)	13	5,919	862		302	509	16	1,178
All other	5	90	14		3	2	-	40
Electrical goods	19	3,694	694	18.8	235	351	2	532
Electrical appliances, eqp't and supplies	14	2,108	391		122	215	1	407
All other	5	1,586	303		113	136	1	125
Farm products-raw materials	37	17,905	2,044	11.4	785	931	107	3,072
Cotton	9	5,195	347		40	115	1	1,600
Tobacco (leaf)	24	12,248	1,649		734	803	105	1,449
All other	4	462	48		11	13	1	23
Farm products-consumer goods	133	13,809	2,506	13.4	968	1,189	39	57[illegible]
Dairy products (general line)	3	677	294		148	142	-	1[illegible]
Milk and cream	12	1,564	588		295	414	1	13
All other dairy products	3	105	39		13	14	-	1
Poultry and poultry products	18	901	99		42	43	11	2[illegible]
Dairy and poultry products	6	389	29		17	19	2	[illegible]
Fruits and vegetables (fresh)	88	9,462	1,396		379	519	25	416
All other	3	711	61		74	38	-	105
Farm supplies	59	5,288	861	16.3	355	383	9	1,13[illegible]
Feed	44	3,186	463		180	204	6	340
Fertilizer	9	1,063	123		64	66	3	43[illegible]
Seeds	5	1,039	275		111	113	-	352
Furniture and house furnishings	5	105	19	18.1	5	9	3	13
Groceries and foods (except farm products)	496	55,480	8,291	14.9	3,806	4,013	379	7,026
Groceries (general line)	96	23,626	2,111		880	1,161	14	3,650
Confectionery and soft drinks	124	6,515	1,522		626	722	26	562
Fish and sea foods	120	4,115	1,866		985	735	201	141
Meats and meat products	29	2,994	381		172	183	10	127
Other food and grocery specialties	128	18,230	2,411		1,143	1,212	128	2,546

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Hardware	25	$6,128	$1,441	23.5	585	$830	$8	$3,071
Jewelry and optical goods	7	349	112	32.1	51	59	-	181
Jewelry specialties	3	146	16		7	9	-	130
Optical goods	4	203	96		44	50	-	51
Lumber and building materials (other than metal)	58	4,202	989	23.5	384	514	37	590
Lumber and millwork	27	1,691	270		71	141	5	161
Cement	3	89	19		12	11	-	9
All other	28	2,422	700		301	362	31	520
Machinery, equipment, and supplies (except electrical)	70	7,087	1,602	22.6	538	876	36	1,868
Commercial machinery, eqp't. & supplies	7	627	169		62	91	-	168
Construction machinery, eqp't. & supplies	3	224	45		12	16	-	67
Farm and dairy machinery and equipment	6	573	153		50	77	2	148
Industrial machinery, eqp't. & supplies	27	4,142	799		261	461	33	997
Bottles and bottling equipment	5	56	16		10	6	1	7
Mill and mine supplies (general line)	17	3,736	671		238	397	8	931
All other	5	350	112		23	58	24	59
Professional equipment and supplies	6	580	200		54	106	-	183
Service equipment and supplies	9	317	105		40	44	1	117
Transportation equipment and supplies	12	624	131		49	81	-	188
Metals (except scrap)	3	875	197	22.5	91	111	-	218
Paper and its products	24	4,097	783	19.1	306	488	2	761
Petroleum and its products	24	1,674	522	31.2	132	196	6	152
Plumbing and heating equipment and supplies	19	2,115	539	25.5	159	240	-	808
Tobacco and its products (except leaf)	11	5,690	384	6.7	129	238	-	317
Waste materials	43	1,648	308	18.7	176	127	28	334
Iron and steel scrap	6	186	39		22	16	-	25
Junk and scrap (general line)	33	1,351	213		118	81	16	303
Waste paper, rags and rubber	4	111	56		36	30	12	5
All other kinds of business	77	3,222	816	25.3	355	429	14	594
Beer	34	413	100		30	36	4	53
Forest products (except lumber)	4	121	34		12	20	3	60
Leather	6	334	60		22	30	-	86
Leather goods	5	309	65		27	31	-	110
Newspapers and magazines	8	480	72		36	45	2	16
Miscellaneous	20	1,565	485		228	267	5	259
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	163	36,694	4,836	13.2	1,384	2,169	73	3,760
Automotive products	9	2,122	269	12.7	60	122	1	147
Chemicals	4	1,615	183	11.3	25	45	-	138
Drugs and drug sundries	3	87	17	19.5	7	7	-	8
Farm products-consumer goods	3	185	89	48.1	23	28	1	4
Farm supplies	12	5,035	777	15.4	158	282	30	1,332
Furniture and house furnishings	4	271	49	18.1	14	34	1	28
Groceries and foods (except farm products)	58	21,463	2,529	11.8	763	1,160	18	811
Jewelry and optical goods	5	154	59	38.3	23	33	-	23
Lumber and building materials (other than metal)	4	1,029	122	11.9	46	56	-	409
Machinery, equipment and supplies (except electrical)	49	1,592	404	25.4	155	234	18	496
Plumbing and heating equipment and supplies	5	849	149	17.6	49	75	1	163
All other kinds of business	7	2,292	189	8.2	61	83	3	201

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars.

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITHOUT STOCKS	46	$11,398	$1,152	10.1	246	$455	$9	-
Farm supplies	7	3,489	381	10.9	71	154	5	-
Groceries and foods (except farm products)	3	1,631	450	27.6	48	100	-	-
Lumber and building materials (other than metal)	3	952	55	5.8	12	31	2	-
Machinery, equipment and supplies (except electrical)	7	1,062	31	2.9	10	20	-	-
Tobacco and its products (except leaf)	2	3,561	84	2.4	27	54	-	-
All other kinds of business	23	703	151	21.5	78	96	2	-
AGENTS AND BROKERS								
BROKERS	78	29,888	617	2.1	157	273	24	100
Farm products-raw materials	14	3,078	62	2.0	10	21	7	97
Farm products-consumer goods	11	2,322	105	4.5	13	34	2	1
Farm supplies	5	2,748	31	1.1	7	10	1	-
Groceries and foods (except farm products	37	20,072	341	1.7	106	165	7	40
All other kinds of business	8	1,668	78	4.7	21	43	7	-
COMMISSION MERCHANTS	71	10,343	548	5.3	152	207	24	260
Farm products-raw materials	19	2,958	152	5.1	40	50	7	160
Farm products-consumer goods	44	5,039	338	6.7	93	131	14	62
All other kinds of business	8	2,346	58	2.5	19	26	3	38
MANUFACTURERS' AGENTS	55	2,977	317	10.6	70	135	26	63
Groceries and foods (except farm products)	9	1,006	18	1.8	5	8	1/	-
Lumber and building materials (other than metal)	4	211	71	33.6	7	34	1/	-
Machinery, equipment and supplies (except electrical)	23	822	97	11.8	22	33	5	7
Metals (except scrap)	6	119	39	32.8	8	17	7	4
All other kinds of business	13	819	92	11.2	27	43	14	52
SELLING AGENTS	10	1,318	174	13.2	20	46	8	2
Coal	6	1,256	164	13.1	18	42	8	-
All other kinds of business	4	62	10	16.1	2	4	1/	2
OTHER AGENTS	34	13,165	710	5.4	428	512	32	1
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	399	37,393	7,191	19.2	1,917	3,017	32	4,700
CHAIN STORE WAREHOUSES	10	26,297	1,220	4.6	272	407	37	1,222
ASSEMBLERS AND COUNTRY BUYERS	180	21,228	2,347	11.1	602	1,336	843	19,842
Farm products-raw materials	97	16,955	1,745	10.3	166	1,014	750	19,522
Farm products-consumer goods	56	3,328	363	10.8	273	169	23	241
Groceries and foods (except farm products)	14	718	218	30.4	156	143	69	89
All other kinds of business	3	227	25	11.0	5	10	1	10
COOPERATIVE MARKETING ASSOCIATIONS	94	7,314	339	5.3	114	174	9	252
Farm products-consumer goods	53	3,276	146	4.5	35	78	3	37
Farm supplies	36	3,199	218	6.8	53	72	4	215
All other kinds of business	5	839	51	5.7	6	17	2	-
OTHER TYPES	4	122	9	7.4	4	5	-	8

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
	CITIES OF 100,000 POPULATION AND OVER							
NORFOLK	324	$82,933	$8,705	10.5	2,711	$4,078	$304	$9,490
Wholesalers proper	203	34,889	5,295	15.2	1,830	2,576	122	5,372
Manufacturers' sales branches	35	12,996	1,664	12.8	432	710	32	1,476
Agents and brokers	64	18,600	612	3.3	127	244	29	164
All other types	22	16,448	1,134	6.9	322	548	121	2,478
WHOLESALERS PROPER								
Automotive products	7	669	220	32.9	78	115	2	171
Clothing and furnishings	5	230	43	18.7	14	23	1	40
Coal	4	935	60	6.4	19	35	1	2
Dry goods	6	305	69	22.5	17	38	-	86
Electrical goods	7	1,648	300	18.2	103	145	-	212
Farm products-raw materials	9	5,319	358	6.7	42	119	3	1,601
Farm products-consumer goods	28	3,801	593	15.6	121	229	14	247
Farm supplies (except machinery and equipment)	8	1,552	220	14.2	56	87	2	313
Groceries and foods (except farm products)	55	10,104	1,741	17.2	772	812	78	538
Hardware	4	769	170	22.1	57	99	2	291
Lumber and building materials (other than metal)	12	1,160	225	19.4	77	127	1	118
Machinery, equipment and supplies (except electrical)	19	2,073	437	21.1	148	258	5	567
Paper and its products	6	776	149	19.2	77	103	1	192
Plumbing and heating equipment and supplies	3	445	92	20.7	27	44	-	436
Tobacco and its products (except leaf)	3	3,438	175	5.1	70	125	-	153
Waste materials	5	286	66	23.1	25	12	5	144
All other kinds of business 1/	22	1,378	377	27.4	127	205	4	261
MANUFACTURERS' SALES BRANCHES								
Farm supplies (except machinery and eqp't)	9	6,199	755	12.2	147	282	22	1,100
Groceries and foods (except farm products)	13	4,927	764	15.5	226	343	9	224
Machinery, equipment and supplies (except electrical)	3	101	43	42.6	20	29	-	21
All other kinds of business 2/	10	1,769	102	5.8	39	56	1	131
AGENTS AND BROKERS								
Coal	3	455	51	11.2	7	21	4	-
Farm products-raw materials	5	1,163	37	3.2	8	16	3	159
Farm products-consumer goods	19	1,943	160	8.2	37	69	7	2
Groceries and foods (except farm products)	18	10,927	169	1.5	39	64	1	2
Lumber and building materials (other than metal)	6	1,262	57	4.5	18	37	-	1
Machinery, equipment and supplies (except electrical)	5	246	15	6.1	3	6	-	-
All other kinds of business 3/	8	2,604	123	4.7	15	31	14	-
ALL OTHER TYPES								
Farm products-consumer goods	3	572	33	5.8	13	18	-	1
Petroleum and its products	12	2,677	582	21.7	167	267	1	207
All other kinds of business 4/	7	13,199	519	3.9	142	263	120	2,270

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
	CITIES OF 100,000 POPULATION AND OVER (continued)							
RICHMOND	401	$103,989	$13,943	13.4	$4,737	$6,996	$501	$24,643
Wholesalers proper	249	42,540	8,308	19.5	3,450	4,619	161	6,711
Manufacturers' sales branches	68	21,560	2,732	12.7	712	1,174	13	1,247
Agents and brokers	62	10,117	606	6.0	141	235	23	151
All other types	22	29,772	2,297	7.7	434	968	304	16,534
WHOLESALERS PROPER								
Amusement and sporting goods	3	103	16	15.5	5	8	1	66
Automotive products	18	2,403	608	25.3	237	322	1	474
Chemicals	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	4	1,335	219	16.4	92	152	-	210
Coal	3	186	55	29.6	19	18	2	2
Drugs and drug sundries	5	1,661	330	19.9	140	222	-	420
Dry goods	4	3,582	495	13.8	173	297	15	573
Electrical goods	7	1,224	235	19.2	85	138	4	229
Farm products-raw materials	9	4,337	835	19.3	432	358	95	322
Farm products-consumer goods	27	3,656	788	21.6	333	492	3	51
Farm supplies (except machinery and eqp't)	8	1,410	359	25.5	142	155	-	392
Groceries and foods (except farm products)	48	7,293	842	11.5	395	469	5	871
Hardware	4	2,499	652	26.1	298	377	-	973
Lumber and building materials (other than metal)	16	748	221	29.5	99	134	5	183
Machinery, equipment and supplies (except electrical)	34	3,559	934	26.2	302	502	24	856
Metals (except scrap)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	11	2,479	467	18.8	149	285	2	398
Petroleum and its products	5	661	180	27.2	59	86	2	57
Plumbing and heating eqp't and supplies	4	541	169	31.2	55	85	-	122
Waste materials	5	418	59	14.1	50	32	1	64
All other kinds of business 5/	24	3,014	511	17.0	254	307	4	271
MANUFACTURERS' SALES BRANCHES								
Automotive products	6	1,774	242	13.6	48	108	1	124
Chemicals	4	439	113	25.7	16	33	-	38
Groceries and foods (except farm products)	16	11,174	1,389	12.4	347	544	6	331
Machinery, equipment and supplies (except electrical)	16	2,280	292	12.8	124	177	2	370
All other kinds of business 6/	26	5,895	696	11.8	177	312	4	384
AGENTS AND BROKERS								
Coal	5	669	104	15.5	10	20	1	-
Farm products-raw materials	8	2,390	61	2.6	11	22	1	59
Farm products-consumer goods	14	1,769	106	6.0	28	36	1	8
Groceries and foods (except farm products)	10	3,673	88	2.4	45	55	1	28
Lumber and building materials (other than metal)	3	501	90	18.0	8	42	7	-
Machinery, equipment and supplies (except electrical)	13	468	66	14.1	12	21	5	6
All other kinds of business 7/	9	647	91	14.1	27	39	7	50
ALL OTHER TYPES								
Farm products-raw materials	3	9,978	703	7.0	53	412	288	15,488
Groceries and foods (except farm products)	4	10,521	401	3.8	110	133	11	368
Petroleum and its products	10	5,049	79[illegible]	15.6	2[illegible]	328	2	491
All other kinds of business 8/	5	4,824	3[illegible]	7.5	65	96	3	187

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 50,000 TO 100,000 POPULATION								
ROANOKE	113	$22,938	$3,110	13.6	1,038	$1,345	$22	$1,853
Wholesalers proper	73	9,067	1,827	20.1	669	815	16	1,455
Manufacturers' sales branches	15	3,887	419	10.8	149	210	1	156
Agents and brokers	13	4,776	101	2.1	34	41	5	1
All other types	12	5,208	763	14.7	186	279	-	241
WHOLESALERS PROPER								
Automotive products	7	487	147	30.2	54	58	1	156
Dry goods	3	350	67	19.1	26	43	1	64
Farm products-consumer goods	10	1,243	416	33.5	165	159	1	34
Groceries and foods (except farm products)	21	3,268	375	11.5	152	195	7	356
Machinery, equipment and supplies (except electrical)	6	286	65	22.7	22	34	1	71
Petroleum and its products	3	218	41	18.8	13	24	-	14
All other kinds of business 9/	23	3,215	716	22.3	227	302	5	760
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	7	1,757	245	13.9	81	112	1	81
All other kinds of business 10/	8	2,130	174	8.2	68	98	-	75
AGENTS AND BROKERS								
Groceries and foods (except farm products)	5	3,704	64	1.7	22	29	4	-
Machinery, equipment and supplies (except electrical)	3	74	7	9.5	4	3	-	1
All other kinds of business 11/	5	998	30	3.0	8	9	1	-
ALL OTHER TYPES								
Petroleum and its products	9	1,458	331	22.7	102	146	-	107
All other kinds of business 12/	3	3,750	432	11.5	84	133	-	134
CITIES OF 20,000 TO 50,000 POPULATION								
ALEXANDRIA	17	3,071	487	15.9	168	234	-	648
Wholesalers proper	12	1,542	238	15.4	112	133	-	568
All other types	5	1,529	249	16.3	56	101	-	80
Groceries and foods (except farm products)	3	596	103	17.3	43	53	-	183
Petroleum and its products	3	1,179	191	16.2	39	71	-	74
All other kinds of business	11	1,296	193	14.9	86	110	-	391
DANVILLE	62	19,793	1,520	7.7	618	749	93	1,686
Wholesalers proper	31	8,439	870	10.3	315	451	77	1,590
All other types	31	11,354	650	5.7	303	298	16	96
Farm products-raw materials	21	15,260	884	5.8	384	453	82	780
Groceries and foods (except farm products)	19	2,835	307	10.8	132	146	3	500
Petroleum and its products	9	769	172	22.4	42	64	1	41
All other kinds of business	13	929	157	16.9	60	86	7	365
LYNCHBURG	87	24,283	4,545	18.7	1,177	1,692	40	3,517
Wholesalers proper	54	19,940	4,130	20.7	1,016	1,512	25	3,407
All other types	33	4,343	415	9.6	161	180	15	110

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
LYNCHBURG (continued)								
Farm products-raw materials	4	$1,745	$158	9.1	42	$88	$20	$305
Farm products-consumer goods	5	978	48	4.9	19	19	-	4
Groceries and foods (except farm products)	20	4,824	478	9.9	239	251	1	447
Petroleum and its products	9	1,024	188	18.4	69	72	5	53
All other kinds of business	49	15,712	3,673	23.4	808	1,262	14	2,708
NEWPORT NEWS	46	3,271	664	20.3	212	254	8	360
Wholesalers proper	32	2,190	452	20.6	151	169	6	287
All other types	14	1,081	212	19.6	61	85	2	73
Farm products-consumer goods	5	307	72	23.5	23	31	1	9
Groceries and foods (except farm products)	16	1,795	311	17.3	99	105	2	200
Petroleum and its products	6	522	124	23.8	36	49	-	47
All other kinds of business	19	647	157	24.3	54	69	5	104
PETERSBURG	59	7,487	1,492	19.9	502	885	370	1,986
Wholesalers proper	39	2,945	544	18.5	248	288	16	481
All other types	20	4,542	948	20.9	254	597	354	1,505
Farm products-raw materials	6	2,434	677	27.8	179	458	351	1,369
Farm products-consumer goods	9	425	103	24.2	47	57	2	22
Groceries and foods (except farm products)	17	2,477	239	9.6	121	153	15	269
Petroleum and its products	7	1,089	204	18.7	55	96	-	30
All other kinds of business	20	1,062	269	25.3	100	121	2	296
PORTSMOUTH	26	2,835	637	22.5	216	275	12	207
Wholesalers proper	20	2,318	527	22.7	186	233	12	184
All other types	6	517	110	21.3	30	42	-	23
Groceries and foods (except farm products)	12	1,969	452	23.0	149	195	12	136
Petroleum and its products	5	415	74	17.8	18	30	-	14
All other kinds of business	9	451	111	24.6	49	50	-	57
CITIES OF 5,000 TO 20,000 POPULATION								
Total	288	32,067	4,432	13.8	1,775	169	2,074	3,453
BRISTOL	22	2,995	406	13.6	140	-	197	332
CHARLOTTESVILLE	26	3,159	377	11.9	117	2	163	362
CLIFTON FORGE	6	734	96	13.1	40	-	57	74
COVINGTON	8	318	73	23.0	26	-	30	36
FREDERICKSBURG	18	2,041	330	16.2	97	2	139	318
HAMPTON	24	1,049	356	33.9	155	82	185	144
HARRISONBURG	24	2,735	417	15.2	147	15	184	295
HOPEWELL	11	520	87	16.7	34	1	41	65
MARTINSVILLE	13	986	146	14.8	50	-	57	124
PULASKI	13	708	105	14.8	42	3	49	108
RADFORD	6	574	38	6.6	19	2	19	70
SOUTH NORFOLK	5	358	80	22.3	24	-	31	181
STAUNTON	31	3,027	519	17.1	189	5	237	423
SUFFOLK	43	10,250	988	9.6	532	49	495	581
TAZEWELL	10	499	101	20.2	41	3	44	117
WINCHESTER	28	2,114	313	14.8	122	5	146	225

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	

1/ Includes 1 establishment dealing in amusement and sporting goods; 2 in drugs and drug sundries; 1 in jewelry and optical goods; 1 in metals (except scrap); 1 in petroleum and its products and 16 in all other products.

2/ Includes 1 establishment dealing in automotive products; 2 in drugs and drug sundries; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in metals (except scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf) and 2 in all other products.

3/ Includes 1 establishment dealing in chemicals; 1 in farm supplies (except machinery and equipment); 1 in metals (except scrap); 1 in paper and its products; 1 in waste materials; and 3 in all other products.

4/ Includes 1 establishment dealing in clothing and furnishings; 2 in farm products-raw materials; 2 in farm supplies (except machinery and equipment); 2 in groceries and foods (except farm products).

5/ Includes 1 establishment dealing in furniture and house furnishings; 2 in jewelry and optical goods; 1 in tobacco and its products (except leaf); and 20 in all other products.

6/ Includes 2 establishments dealing in drugs and drug sundries; 2 in electrical goods; 2 in farm supplies (except machinery and equipment); 2 in furniture and house furnishings; 1 in hardware; 2 in jewelry and optical goods; 2 in lumber and building materials (other than metal); 2 in metals (except scrap); 4 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 5 in all other products.

7/ Includes 1 establishment dealing in automotive products; 1 in chemicals; 1 in drugs and drug sundries; 1 in furniture and house furnishings; 1 in hardware; 2 in metals (except scrap); 1 in paper and its products; 1 in plumbing and heating equipment and supplies.

8/ Includes 2 establishments dealing in farm products-consumer goods; 1 in farm supplies (except machinery and equipment); 1 in lumber and building materials (other than metal); 1 in tobacco and its products (except leaf).

9/ Includes 1 establishment dealing in amusement and sporting goods; 1 in drugs and drug sundries; 2 in electrical goods; 1 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 1 in general merchandise; 1 in hardware; 2 in jewelry and optical goods; 2 in lumber and building materials (except metal); 2 in paper and its products; 1 in plumbing and heating equipment and supplies; 2 in waste materials; and 5 in all other products.

10/ Includes 1 establishment dealing in automotive products; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in machinery, equipment and supplies (except electrical); and 1 in tobacco and its products (except leaf).

11/ Includes 1 establishment dealing in farm products-raw materials; 2 in farm products-consumer goods; 1 in farm supplies; and 1 in lumber and building materials (other than metal).

12/ Includes 1 establishment dealing in farm products-consumer goods; and 2 in groceries and foods (except farm products).

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF VIRGINIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	2,382	$359,784	$48,105	13.4	$358,692	$618	23	$64	37	$410
Automotive products	62	6,692	1,499	22.4	6,609	80	-	-	2	3
Chemicals	16	2,729	426	15.6	2,729	-	-	-	-	-
Coal	21	3,340	351	10.5	3,334	3	2	3	-	-
Drugs and drug sundries	19	3,431	721	21.0	3,404	-	-	-	2	27
Dry goods	18	6,009	876	14.6	6,009	-	-	-	-	-
Electrical goods	21	3,765	701	18.6	3,676	87	-	-	2	2
Farm products-raw materials	202	53,894	4,653	8.6	53,587	259	2	9	2	29
Farm products-consumer goods	315	28,947	3,676	12.7	28,837	57	1	1	5	52
Farm supplies	122	20,325	2,268	11.2	20,316	5	3	4	-	-
General merchandise	3	585	140	23.9	585	-	-	-	-	-
Groceries and foods (except farm products)	627	126,913	12,983	10.2	126,866	12	7	13	10	22
Hardware	28	6,235	1,446	23.2	6,233	-	1	2	-	-
Jewelry and optical goods	12	503	171	34.0	500	-	1	3	-	-
Lumber and building materials (other than metal)	81	8,324	1,347	16.2	8,315	-	1	1	1	8
Machinery, equipment and supplies (except electrical)	150	10,567	2,134	20.2	10,201	99	1	22	9	1/ 245
Metals (except scrap)	14	2,236	371	16.6	2,236	-	-	-	-	-
Paper and its products	26	4,203	812	19.3	4,188	-	-	-	1	15
Petroleum and its products	423	39,073	7,721	19.8	39,067	-	4	6	-	-
Tobacco and its products (except leaf)	17	9,909	510	5.1	9,909	-	-	-	-	-
Waste materials	44	1,939	343	17.8	1,937	2	-	-	-	-
All other kinds of business	161	20,165	4,954	24.6	20,154	4	-	-	3	7

1/ Includes 3 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $210,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF VIRGINIA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	2,382	$359,784	1,586	66.6	$238,018	66.2	$175,073	73.6	48.7	$37,529	15.8
WHOLESALERS PROPER											
Total	1,238	161,647	891	72.0	137,381	85.0	107,759	78.4	66.7	24,741	18.0
Amusement and sporting goods	6	177	5	83.3	171	96.6	128	74.9	72.3	25	14.6
Automotive products	51	4,467	47	92.2	4,010	89.8	2,339	58.3	52.4	1,133	28.3
Chemicals	8	1,038	7	87.5	734	70.7	687	93.6	66.2	165	22.5
Clothing and furnishings	17	11,290	14	82.4	11,257	99.7	11,208	99.6	99.3	3,267	29.0
Coal	12	2,052	9	75.0	1,755	85.5	1,663	94.8	81.0	168	9.6
Drugs and drug sundries	14	3,246	10	71.4	3,190	98.3	2,980	93.4	91.8	658	20.9
Dry goods	18	6,009	17	94.4	5,989	99.7	5,831	97.4	97.0	873	14.6
Electrical goods	19	3,694	18	94.7	3,693	99.9	1,902	51.5	51.5	694	18.8
Farm products-raw materials	37	17,905	16	43.2	9,605	53.6	7,433	77.4	41.5	856	8.9
Farm products-consumer goods	133	13,809	88	66.2	12,347	89.4	10,432	84.5	75.5	2,271	18.4
Farm supplies	58	5,288	48	82.8	4,677	88.5	3,378	72.2	63.9	814	24.1
Furniture & house furnishings	5	105	4	80.0	100	95.2	80	80.0	76.2	18	18.0
Groceries and foods	496	55,480	337	67.9	45,943	82.8	33,464	72.8	60.3	6,660	14.5
Hardware	26	6,128	26	100.0	6,128	100.0	5,337	87.1	87.1	1,441	23.5
Jewelry and optical goods	7	349	7	100.0	349	100.0	154	44.1	44.1	112	32.9
Lumber and building materials	58	4,202	50	86.2	3,782	90.0	2,818	74.5	67.1	540	24.9
Machinery eqp't and supplies	70	7,087	60	85.7	6,951	98.1	6,382	91.8	90.1	1,560	22.4
Metals (except scrap)	5	875	5	100.0	875	100.0	870	99.4	99.4	197	22.5
Paper and its products	24	4,097	22	91.7	3,355	81.9	2,571	76.6	62.8	699	20.8
Petroleum and its products	24	1,674	18	75.0	1,427	85.2	762	53.4	45.5	442	31.0
Plumbing and heating equipment	19	2,115	19	100.0	2,115	100.0	2,115	100.0	100.0	531	25.1
Tobacco and its products	11	5,690	9	81.8	5,596	98.3	3,151	56.3	55.4	376	6.7
Waste materials	43	1,648	8	18.6	612	37.1	380	62.1	23.1	128	20.9
All other kinds of business	77	3,222	47	61.0	2,720	84.4	1,694	62.3	52.6	703	25.8
ALL OTHER TYPES	1,144	198,137	695	60.8	100,637	50.8	67,314	66.9	34.0	12,788	12.7
Amusement and sporting goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	11	2,225	11	100.0	2,225	100.0	2,177	97.8	97.8	295	13.3
Chemicals	8	1,691	8	100.0	1,691	100.0	1,638	96.9	96.9	191	11.3
Clothing and furnishings	1	(X)	-	-	-	-	-	-	-	-	-
Coal	9	1,288	7	77.8	1,112	86.3	707	63.6	54.9	155	13.9
Drugs and drug sundries	5	185	2	40.0	166	89.7	161	97.0	87.0	23	13.9
Electrical goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	165	35,989	30	18.2	3,596	10.0	2,865	79.7	8.0	214	6.0
Farm products-consumer goods	182	15,138	62	34.1	7,723	51.0	5,628	72.9	37.2	62	0.8
Farm supplies	64	15,037	18	28.1	9,690	64.4	4,239	43.7	28.2	1,045	10.8
Furniture and house furnishings	5	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	1	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods	131	71,433	78	59.5	32,137	45.0	27,258	84.8	38.2	3,027	9.4
Hardware	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	5	154	5	100.0	154	100.0	148	96.1	96.1	59	38.3
Lumber and building materials	23	4,122	12	52.2	2,775	67.3	2,641	95.2	64.1	245	8.8
Machinery, equipment and supplies	80	3,480	70	87.5	3,016	86.7	2,847	94.4	81.8	482	16.0
Metals (except scrap)	9	1,361	6	66.7	1,342	98.6	1,342	100.0	98.6	165	12.3
Paper and its products	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	399	37,393	350	87.7	31,885	85.3	13,218	41.5	35.3	6,401	20.1
Plumbing & heating eqp't & supplies	6	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	6	4,219	1	16.7	387	9.2	18	4.7	0.4	38	9.8
Waste materials	1	(X)	-	-	-	-	-	-	-	-	-
All other products	26	1,449	20	76.9	1,400	96.6	1,106	79.0	76.3	150	10.7

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF VIRGINIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT (continued)

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,382	$359,784	$48,105	1,947	81.7	$282,663	78.6	$39,105	13.8	$186,089	$8,853	$38,628	$49,093
WHOLESALERS PROPER													
Total	1,238	161,647	28,595	1,132	91.4	145,148	89.8	25,630	17.7	105,347	4,201	23,456	12,144
Amusement and sporting goods	6	177	29	6	100.0	177	100.0	29	16.4	100	39	38	-
Automotive products	51	4,467	1,204	51	100.0	4,467	100.0	1,204	27.0	3,371	608	470	18
Chemicals	8	1,038	235	8	100.0	1,038	100.0	235	22.6	789	73	39	137
Clothing and furnishings	17	11,290	3,275	17	100.0	11,290	100.0	3,275	29.0	11,276	8	5	-
Coal	12	2,052	179	11	91.7	1,772	86.4	172	9.7	898	37	819	18
Drugs and drug sundries	14	3,246	689	12	85.7	2,593	79.9	598	23.1	2,451	25	114	3
Dry goods	18	6,009	876	18	100.0	6,009	100.0	876	14.6	6,003	-	6	-
Electrical goods	19	3,694	694	19	100.0	3,694	100.0	694	18.8	2,353	198	1,056	97
Farm products-raw materials	37	17,905	2,044	18	48.6	8,389	46.9	762	9.1	166	-	7,202	1,021
Farm products-consumer goods	133	13,809	2,506	118	88.7	12,926	93.6	2,188	16.9	9,660	184	274	2,808
Farm supplies	58	5,288	861	47	81.0	4,882	92.3	803	16.4	3,386	898	552	46
Furniture & house furnishings	5	105	19	5	100.0	105	100.0	19	18.1	103	2	-	-
Groceries and foods	496	55,480	8,291	484	97.6	54,279	97.8	8,155	15.0	44,364	747	2,708	6,460
Hardware	26	6,128	1,441	24	92.3	4,856	79.2	1,016	20.9	3,839	500	509	8
Jewelry and optical goods	7	349	112	7	100.0	349	100.0	112	32.1	346	-	-	3
Lumber and building materials	58	4,202	989	48	82.8	3,600	85.7	762	21.2	1,603	203	1,528	268
Machinery, equipment & supplies	70	7,087	1,602	63	90.0	6,811	96.1	1,504	22.1	1,312	92	4,867	540
Metals (except scrap)	5	875	197	3	60.0	506	57.8	151	29.8	164	25	317	-
Paper and its products	24	4,097	783	20	83.3	3,786	92.4	718	19.0	2,212	375	712	487
Petroleum and its products	24	1,674	530	21	87.5	1,641	98.0	502	30.6	1,477	85	75	4
Plumbing & heating eqp't	19	2,115	531	15	78.9	1,669	78.9	411	24.6	1,369	17	234	49
Tobacco and its products	11	5,690	384	11	100.0	5,690	100.0	364	6.7	5,632	-	-	58
Waste materials	43	1,648	308	32	74.4	1,431	86.8	252	17.6	81	24	1,202	124
All other kinds of business	77	3,222	816	74	96.1	3,188	98.9	808	25.3	2,392	61	728	7
ALL OTHER TYPES													
Total	1,144	198,137	19,510	815	71.2	137,515	69.4	13,475	9.8	80,742	4,652	15,172	36,949
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	11	2,225	295	9	81.8	1,236	55.6	198	16.0	919	85	231	1
Chemicals	8	1,691	191	7	87.5	1,689	99.9	190	11.2	367	1	1,264	57
Clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	9	1,288	172	7	77.8	1,165	90.5	166	14.2	607	-	394	164
Drugs and drug sundries	5	185	32	4	80.0	90	48.6	18	20.0	81	7	1	1
Electrical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	165	35,989	2,609	51	30.9	4,249	11.8	174	4.1	822	10	1,987	1,430
Farm products-consumer goods	182	15,138	1,170	160	87.9	11,764	77.7	906	7.7	4,471	142	1,171	5,980
Farm supplies	64	15,037	1,407	27	42.2	11,260	74.9	980	8.7	5,792	563	4,030	875
Furniture & house furnishings	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	131	71,433	4,692	122	93.1	64,577	90.4	4,271	6.6	40,889	142	1,303	22,243
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	5	154	59	4	80.0	141	91.6	56	39.7	139	-	2	-
Lumber and building materials	23	4,122	358	10	43.5	1,304	31.6	151	11.6	938	25	330	11
Machinery, equipment & supplies	80	3,480	532	74	92.5	2,460	70.7	465	18.9	522	181	1,557	200
Metals (except scrap)	9	1,361	174	2	22.2	16	1.2	8	50.0	15	1	-	-
Paper and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	399	37,393	7,191	290	72.7	29,498	78.9	5,283	17.9	22,864	3,447	1,042	2,145
Plumbing and heating eqp't	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	6	4,219	126	4	66.7	3,948	93.6	122	3.1	390	-	-	3,558
Waste materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	26	1,449	173	24	92.3	1,425	98.3	169	11.9	210	44	1,012	159

Table 6.—STATE OF VIRGINIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	1,366	16,743	4,715	22.0	Full-time	16,232	15,883	15,736	15,563	15,529	15,242	15,553	15,736	16,089	17,376	17,771	17,215	17,128
					Full-time ratio to average	100	97	97	96	96	94	96	97	99	107	110	106	106
					Part-time	5,226	4,605	4,652	4,286	4,588	5,066	5,116	4,838	5,374	5,803	6,063	6,476	5,849
					Part-time ratio to average	100	88	89	82	88	97	98	93	103	111	116	124	112
Amusement and sporting goods	5	12	3	22.2	Full-time	11	11	11	11	11	11	11	11	11	12	12	12	12
					Part-time	4	5	5	4	4	4	4	4	5	4	5	5	5
Automotive products	21	488	70	12.5	Full-time	540	521	520	518	518	517	524	536	553	564	569	580	561
					Part-time	18	11	11	8	12	16	14	19	22	21	24	28	27
Chemicals	8	96	11	10.1	Full-time	99	94	94	94	94	94	95	95	95	101	109	109	109
					Part-time	8	9	9	9	9	9	9	10	9	9	7	7	6
Clothing and furnishings	8	498	146	22.6	Full-time	636	654	639	644	695	718	615	641	622	639	627	632	524
					Part-time	8	8	8	8	10	8	7	7	7	8	8	7	6
Coal	7	94	14	12.6	Full-time	85	86	88	88	75	80	84	83	88	80	88	88	91
					Part-time	23	21	22	21	26	14	14	14	13	28	28	36	34
Drugs and drug sundries	4	209	67	24.3	Full-time	267	264	265	264	264	264	265	267	269	271	270	270	270
					Part-time	9	4	4	4	6	6	12	12	14	14	13	7	7
Dry goods	10	274	52	15.9	Full-time	305	277	278	276	309	311	312	312	311	316	318	318	319
					Part-time	21	21	21	21	21	21	21	21	21	21	21	21	21
Electrical goods	5	201	39	16.3	Full-time	237	225	224	223	224	226	231	234	242	249	252	256	255
					Part-time	3	3	4	4	4	4	3	4	4	3	3	3	3
Farm products—raw materials	207	2,047	1,705	45.4	Full-time	1,423	1,748	1,485	1,227	1,139	1,102	1,169	1,066	1,199	1,574	1,753	1,752	1,860
					Part-time	2,327	1,969	2,009	1,664	1,480	2,071	2,197	2,030	2,572	2,632	3,047	3,293	2,957
Farm products—consumer goods	250	1,356	373	21.6	Full-time	1,452	1,300	1,332	1,357	1,356	1,470	1,542	1,506	1,515	1,553	1,556	1,478	1,463
					Part-time	277	204	230	217	325	329	291	277	273	256	257	326	329
Farm supplies	43	660	74	10.1	Full-time	646	612	660	688	693	706	596	602	603	635	661	652	648
					Part-time	88	77	123	140	161	145	96	46	51	69	56	50	40
Furniture and house furnishings	7	23	6	19.2	Full-time	20	20	20	20	20	20	20	20	19	19	19	19	19
					Part-time	9	8	8	8	8	8	11	10	12	11	10	9	9
General merchandise	1	37	3	8.3	Full-time	36	34	34	34	34	34	34	34	40	40	40	40	40
					Part-time	4	2	2	2	2	2	2	2	2	8	8	8	6
Groceries and foods (except farm products)	465	5,433	1,604	22.8	Full-time	5,145	4,903	4,960	5,016	5,017	4,642	4,865	5,042	5,084	5,767	5,791	[illegible]	[illegible]
					Part-time	1,892	1,928	1,867	1,840	2,027	1,627	1,622	1,695	1,722	2,130	2,072	[illegible]	1,947
Hardware	4	539	76	12.3	Full-time	589	547	568	570	561	542	560	581	599	629	[illegible]	[illegible]	[illegible]
					Part-time	26	11	11	20	26	21	25	29	37	31	[illegible]	[illegible]	24
Jewelry and optical goods	2	62	12	16.0	Full-time	74	74	74	74	74	72	72	77	72	75	[illegible]	76	75
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	50	485	35	6.7	Full-time	475	459	452	452	453	455	459	481	494	492	489	487	523
					Part-time	45	35	35	34	35	72	72	74	40	38	[illegible]	[illegible]	34
Machinery, equipment and supplies (except electrical)	56	803	110	12.1	Full-time	725	703	705	704	706	703	705	717	736	748	756	759	[illegible]
					Part-time	168	60	62	71	209	458	435	295	243	149	123	73	[illegible]
Metals (except scrap)	9	137	17	11.1	Full-time	137	133	138	119	140	133	140	136	140	136	144	142	148
					Part-time	17	17	17	28	16	13	16	22	12	22	16	15	15
Paper and its products	8	277	88	24.1	Full-time	309	302	302	305	301	298	302	307	311	313	319	323	[illegible]
					Part-time	56	54	54	54	55	54	56	57	57	57	56	57	[illegible]
Petroleum and its products	56	2,047	83	3.9	Full-time	2,049	2,014	2,030	2,026	1,980	1,978	1,997	1,994	2,023	2,041	2,165	2,170	[illegible]
					Part-time	81	72	64	47	71	73	84	85	92	118	79	99	91
Plumbing and heating equipment and supplies	5	177	40	18.3	Full-time	212	208	204	199	195	196	200	205	214	221	235	[illegible]	[illegible]
					Part-time	5	7	5	5	4	5	5	5	6	6	6	[illegible]	5
Tobacco and its products (except leaf)	7	148	19	11.4	Full-time	166	159	159	159	159	159	158	163	173	173	[illegible]	[illegible]	[illegible]
					Part-time	1	1	1	1	2	1	1	1	2	2	-	-	-
Waste materials	47	198	32	13.9	Full-time	180	171	170	172	170	177	175	182	190	189	[illegible]	[illegible]	[illegible]
					Part-time	50	41	38	36	29	36	41	47	66	72	[illegible]		
All other products	61	442	38	7.9	Full-time	414	334	328	323	342	334	424	449	486	540	497	[illegible]	450
					Part-time	66	35	41	40	36	59	79	72	92	94	[illegible]	[illegible]	[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF VIRGINIA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	1,171	10,477	18.3	262	252	38.2	356	1,078	26.2	173	1,262	21.6	173	1,826	20.7	162	3,207	15.5	29	1,167	16.2	16	1,685	18.2
Amusement and sporting goods	6	10	16.4	2	1	55.6	2	2	17.4	2	7	13.1	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	51	474	27.0	4	3	37.5	19	66	24.2	11	80	28.8	11	167	32.1	6	158	23.0	-	-	-	-	-	-
Chemicals	8	70	22.6	1	1	50.0	2	5	19.7	1	6	18.9	2	20	31.4	2	38	19.4	-	-	-	-	-	-
Clothing and furnishings	17	630	29.0	3	1	26.3	5	12	17.1	1	6	29.4	1	9	18.8	4	64	13.5	1	48	18.5	2	490	32.0
Coal	9	56	16.9	2	-	36.4	1	2	25.0	2	11	15.9	4	43	16.8	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	13	247	21.2	2	1	25.0	3	17	39.1	2	10	24.0	1	23	34.3	1	35	21.8	4	161	19.7	-	-	-
Dry goods	18	305	14.6	-	-	-	7	6	14.6	1	4	8.6	4	34	20.7	3	73	21.7	1	35	13.7	2	153	12.4
Electrical goods	19	235	18.8	1	-	-	5	20	25.3	4	33	24.3	2	8	9.8	5	98	17.4	2	76	19.9	-	-	-
Farm products-raw materials	24	564	14.6	2	1	22.2	-	-	-	5	7	16.2	5	15	8.9	8	143	12.5	2	-	10.0	2	398	18.7
Farm products-consumer goods	130	959	18.1	40	42	42.9	37	114	20.9	27	115	15.3	10	76	19.5	10	115	13.3	3	220	25.6	3	277	17.3
Farm supplies	57	356	16.3	8	6	35.0	26	63	17.7	10	40	12.1	7	61	13.4	4	67	17.0	2	119	18.2	-	-	-
Furniture and house furnishings	5	5	18.1	2	-	22.2	3	5	17.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
General merchandise	2	32	(X)	-	-	-	-	-	-	-	-	-	1	7	(X)	1	25	(X)	-	-	-	-	-	-
Groceries and foods (except farm products)	457	3,688	14.7	124	129	39.6	125	365	29.8	60	623	24.8	66	607	15.6	80	1,544	12.7	8	334	13.1	4	86	6.0
Hardware	26	585	23.5	1	1	37.5	4	10	17.6	3	23	24.2	7	86	20.1	8	187	21.9	2	87	19.9	1	191	34.6
Jewelry and optical goods	7	51	32.1	1	1	50.0	4	22	35.6	-	-	-	2	28	29.8	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	47	368	28.0	4	2	53.3	20	82	30.5	13	115	24.9	9	133	29.1	1	36	27.2	-	-	-	-	-	-
Machinery equipment and supplies (except electrical)	70	538	22.6	9	8	35.6	28	101	33.4	10	68	23.8	12	144	29.5	9	176	18.8	2	41	13.4	-	-	-
Metals (except scrap)	5	91	22.5	1	2	50.0	-	-	-	-	-	-	3	68	29.6	1	21	11.8	-	-	-	-	-	-
Paper and its products	22	302	19.0	-	-	-	6	16	22.0	1	8	33.3	6	73	20.6	8	179	20.3	1	26	11.1	-	-	-
Petroleum and its products	23	132	31.2	3	6	54.2	11	32	36.4	2	6	20.9	6	75	34.8	1	13	28.8	-	-	-	-	-	-
Plumbing and heating equipment and supplies	19	156	25.2	1	2	60.0	5	12	18.6	4	25	25.7	6	71	28.4	3	46	22.5	-	-	-	-	-	-
Tobacco and its products (except leaf)	11	129	6.7	1	-	-	3	2	4.4	1	2	9.1	1	3	6.7	2	12	8.8	1	20	6.8	2	90	6.5
Waste materials	42	171	19.1	24	26	44.7	10	54	28.6	3	29	20.4	3	39	23.0	2	23	6.5	-	-	-	-	-	-
All other products	73	323	25.6	26	19	23.0	30	70	24.7	10	44	17.8	4	36	19.8	3	154	35.9	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	163	1,383	13.2	41	13	39.4	27	66	23.9	26	195	29.4	23	221	20.2	28	401	15.8	8	198	10.5	10	289	8.4
Automotive products	9	60	12.7	2	2	38.5	-	-	-	1	7	26.0	3	21	17.6	1	4	4.0	2	26	12.2	-	-	-
Chemicals	4	25	11.3	1	-	50.0	-	-	-	1	10	50.8	-	-	-	1	6	21.6	-	-	-	1	9	5.9
Drugs and drug sundries	3	7	19.5	2	4	56.3	-	-	-	1	3	11.3	-	-	-	-	-	-	-	-	-	-	-	-
Farm products-consumer goods	3	23	48.1	-	-	-	-	-	-	3	23	48.1	-	-	-	-	-	-	-	-	-	-	-	-
Farm supplies	12	157	15.4	-	-	-	-	-	-	2	4	13.3	2	22	35.3	7	114	22.0	-	-	-	1	17	8.5
Furniture and house furnishings	4	14	18.1	-	-	-	1	3	23.8	2	6	16.7	1	5	18.8	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	58	763	11.8	3	2	31.3	11	16	17.9	8	48	22.7	11	111	20.3	14	233	15.8	4	123	9.1	7	230	8.4
Jewelry and optical goods	5	23	38.3	-	-	-	4	14	40.2	1	9	36.1	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building material (other than metal)	4	46	11.9	1	-	50.0	-	-	-	1	18	46.5	-	-	-	1	22	17.9	1	6	4.8	-	-	-
Machinery equipment and supplies (except electrical)	49	155	25.4	32	5	38.1	8	18	27.2	6	67	36.0	2	22	15.4	-	-	-	1	43	20.5	-	-	-
Plumbing and heating equipment and supplies	5	50	17.6	-	-	-	-	-	-	-	-	-	4	40	19.4	1	10	13.4	-	-	-	-	-	-
All other kinds of business	7	60	8.2	-	-	-	3	15	22.0	-	-	-	-	-	-	3	12	4.5	-	-	-	1	33	10.4

Census of American Business

WHOLESALE DISTRIBUTION: 1933

Table 1 —STATE OF WEST VIRGINIA SUMMARY OF WHOLESALE TRADE BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

All values expressed in thousands of dollars

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees average	Pay Roll			Stocks on hand end of year
						Percent of sales			Total		Part-time	
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales		
THE STATE	1,189	1,133	$194,902	$346,839	$24,845	12.7	10.7	7,600	$11,622	6.0	$320	$19,338
Wholesalers proper	703	626	98,608	181,817	14,470	16.3	13.0	5,240	7,272	8.2	234	14,344
Wholesale merchants	666	616	85,829	178,413	14,235	16.6	13.1	5,152	7,037	8.2	214	14,098
Limited function wholesalers	37	10	2,779	3,404	235	8.5	9.9	91	235	8.5	10	246
Manufacturers' sales branches	118	131	39,315	81,466	4,324	11.0	9.9	1,099	1,903	4.8	20	3,288
With stocks	106	-	26,414	-	3,874	14.7	-	963	1,596	6.0	19	3,288
Without stocks	12	-	12,901	-	450	3.5	-	135	307	2.4	1	-
Agents and brokers	90	98	25,984	54,101	1,462	4.1	4.3	335	739	2.1	33	141
Brokers	40	37	12,351	17,442	201	1.6	1.3	51	88	0.7	9	1
Commission merchants	19	15	1,609	(X)	142	8.8	(X)	48	71	4.4	6	37
Manufacturers' agents	16	15	5,617	3,845	136	2.4	9.6	35	64	1.1	6	101
Selling agents	12	29	15,744	27,413	936	5.9	4.8	176	502	3.2	9	-
Other agents	3	2	663	(X)	47	7.1	(X)	20	14	2.1	3	2
All other types	277	277	30,995	29,425	4,589	14.8	12.7	980	1,708	5.5	43	1,565
Assemblers and country buyers	91	101	1,472	3,533	279	19.0	4.8	46	75	5.0	16	42
Bulk tank stations	169	162	18,366	18,716	3,535	19.2	15.6	783	1,290	7.0	23	1,238
Chain store warehouses	10	5	9,370	5,406	647	6.9	4.9	111	294	3.1	2	226
Cooperative marketing associations	12	9	1,720	897	120	7.0	5.4	36	48	2.8	2	58
Other types	5	10	65	874	8	12.3	38.0	4	3	4.6	-	1

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF WEST VIRGINIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches		All other types 1/
			With stocks	Without stocks	
Total	1,188	664	106	12	406
Automotive products	48	45	1	-	2
Automobiles and other motor vehicles	3	2	-	-	1
Automotive eqp't., accessories and parts	41	40	-	-	1
Tires and tubes	4	3	1	-	-
Chemicals	18	8	9	-	1
Explosives	6	-	6	-	-
Industrial chemicals	3	-	3	-	-
Paints and varnishes	7	7	-	-	-
All other	2	1	-	-	1
Clothing and furnishings	8	6	2	-	-
Clothing, men's and boys'	2	2	-	-	-
Clothing, women's and children's	1	1	-	-	-
Furnishings (general line)	1	-	1	-	-
Hosiery	1	-	1	-	-
Shoes and other footwear	3	3	-	-	-
Coal	22	4	1	2	15
Drugs and drug sundries	11	10	1	-	-
Drugs (general line)	8	8	-	-	-
Drugs (specialty lines)	1	1	-	-	-
Patent medicines	1	-	1	-	-
All other	1	1	-	-	-
Dry goods	12	11	1	-	-
Dry goods (general line)	10	10	-	-	-
Knit goods	1	1	-	-	-
Piece goods	1	-	1	-	-
Electrical goods	21	18	2	1	-
Electrical appliances, eqp't.,& supplies	16	13	2	1	-
Radios and radio equipment	4	4	-	-	-
Refrigerators	1	1	-	-	-
Farm products-raw materials	72	7	-	-	65
Grain	7	2	-	-	5
Hides, skins, and furs (raw)	11	4	-	-	7
Horses and mules	1	-	-	-	1
Livestock	45	-	-	-	45
Tobacco (leaf)	6	-	-	-	6
Wool and mohair	1	-	-	-	1
All other	1	1	-	-	-
Farm products-consumer goods	154	79	7	-	68
Dairy products (general line)	15	10	1	-	4
Butter	1	1	-	-	-
Milk and cream	20	11	-	-	9
All other dairy products	11	5	6	-	-
Poultry and poultry products	18	6	-	-	12
Dairy and poultry products	6	2	-	-	4
Fruits and vegetables (fresh)	81	44	-	-	37
All other	2	-	-	-	2
Farm supplies (feed)	33	30	-	-	3
Furniture and house furnishings	10	8	2	-	-
China, glassware and crockery	3	2	1	-	-
Furniture	6	6	-	-	-
House furnishings (except floor coverings)	1	-	1	-	-

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches		All other types 1/
			With stocks	Without stocks	
Groceries and foods (except farm products)	283	184	44	1	54
Groceries (general line)	76	62	-	-	14
Confectionery and soft drinks	57	51	-	-	6
Meats and meat products	34	12	17	-	[illegible]
Other food and grocery specialties	116	59	27	1	29
Hardware	24	23	1	-	-
Hardware (general line)	18	18	-	-	-
Hardware (specialty lines)	6	5	1	-	-
Jewelry and optical goods (optical goods)	5	2	4	-	-
Lumber and building materials (other than metal)	46	32	4	1	9
Lumber and millwork	23	12	[illegible]	1	8
Brick and tile	1	-	-	-	1
Cement	3	3	-	-	-
Glass	1	1	-	-	-
All other	18	16	2	-	-
Machinery, eqp't. & supplies (except electrical)	87	53	21	2	11
Commercial machinery, eqp't. & supplies	16	4	7	-	5
Construction machinery, eqp't. & supplies	3	3	-	-	-
Farm and dairy machinery and equipment	2	-	2	-	-
Industrial machinery, eqp't. & supplies	46	31	11	1	3
Bottles and bottling equipment	1	1	-	-	-
Mill and mine supplies (general line)	37	24	10	1	2
All other	8	6	1	-	1
Professional equipment and supplies	7	5	-	-	2
Service equipment and supplies	11	9	1	-	1
Barber and beauty parlor	4	4	-	-	-
All other	7	5	1	-	1
Transportation eqp't. and supplies	2	1	-	1	-
Metals (except scrap)	7	4	2	1	-
Iron and steel	6	4	1	1	-
Sheet metal products	1	-	1	-	-
Paper and its products	6	6	-	-	-
Petroleum and its products	183	12	-	-	171
Plumbing and heating eqp't. and supplies	9	5	4	-	-
Heating equipment (general line)	3	-	3	-	-
Plumbing and heating eqp't. and supplies	4	4	-	-	-
Stoves and ranges	1	-	1	-	-
All other	1	1	-	-	-
Tobacco and its products (except leaf)	21	18	-	3	-
Waste materials	39	39	-	-	-
Iron and steel scrap	15	15	-	-	-
Junk and scrap (general line)	22	22	-	-	-
Waste paper, rags and rubber	2	2	-	-	-
All other products	68	60	-	1	7
Bags and bagging	1	1	-	-	-
Beer	36	32	-	-	4
Flowers and nursery stock	3	3	-	-	-
Forest products (except lumber)	2	2	-	-	-
Leather	1	1	-	-	-
Leather goods	[illegible]	2	-	-	-
Newspapers and magazines	10	10	-	-	-
Wines and spiritous liquors	2	2	-	-	-
Miscellaneous kinds of business	11	7	-	1	[illegible]

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - [illegible] OF WEST VIRGINIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	
1/ The 406 "All other types" consists of the following:	
Exporter (lumber and millwork)	1
Importer (fruits and vegetables)	1
Limited function wholesalers	37
Automobiles and other motor vehicles	1
Coal	2
Dairy products (general line)	2
Milk and cream	1
Fruits and vegetables (fresh)	6
Groceries (general line)	10
Confectionery and soft drinks	6
Meats and meat products	3
Beer	2
Miscellaneous kinds of business	1
Lumber and millwork	1
Mine and mill supplies (general line)	1
Professional equipment and supplies	1
Brokers	40
Coal	1
Grain	1
Hides, skins, and furs (raw)	1
Livestock	1
Tobacco (leaf)	1
Fruits and vegetables (fresh)	3
Feed	1
Groceries (general line)	1
Meats and meat products	2
Other food and grocery specialties	21
Lumber and millwork	4
Brick and tile	1
Petroleum and its products	1
Beer	1
Commission merchants	19
Other chemicals	1
Livestock	4
Poultry and poultry products	1
Fruits and vegetables (fresh)	10
Petroleum and its products	1
Feed	2
Manufacturers' agents	16
Automobile equipment, accessories and parts	1
Coal	1
Other food and grocery specialties	3
Lumber and mill work	1
Commercial machinery, equipment and supplies	5
Industrial machinery, equipment and supplies	2
Mill and mine supplies	1
Other industrial machinery, equipment and supplies	1
Other service equipment and supplies	1
Selling agents	12
Coal	11
Lumber and millwork	1
Other agents	3
Livestock	1
Tobacco (leaf)	2
Assemblers and country buyers	81
Hides, skins and furs (raw)	6
Horses and mules	1
Livestock	31
Tobacco (leaf)	4
Wool and mohair	1
Dairy products (general line)	1
Milk and cream	7
Poultry and poultry products	11
Dairy and poultry products	4
Fruits and vegetables (fresh)	14
Miscellaneous kinds of business	1
Cooperative marketing associations	12
Horses and mules	7
Dairy products (general line)	1
Fruits and vegetables (fresh)	2
Other farm products-consumer goods	2
Elevators (grain)	4
Cream stations (milk and cream)	1
Bulk tank stations (petroleum)	169
Chain store warehouses	10
Fruits and vegetables (fresh)	1
Groceries (general line)	3
Other food and grocery specialties	5
Miscellaneous kinds of business	1

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	1,188	$194,902	$24,845	12.7	7,656	$11,622	$320	$19,338
Wholesalers proper	703	88,608	14,470	16.3	5,243	7,272	224	14,344
Manufacturers' sales branches	118	39,315	4,324	11.0	1,098	1,903	20	3,288
Agents and brokers	90	35,984	1,462	4.1	335	739	33	141
All other types	277	30,995	4,589	14.8	980	1,708	43	1,565
WHOLESALERS PROPER								
Automotive products	46	2,073	599	28.9	243	353	4	702
Automobiles and other motor vehicles	3	309	42		23	26	1	34
Automotive equipment, accessories & parts	40	1,651	527		210	312	3	657
Tires and tubes	3	113	30		10	15	-	11
Chemicals	8	501	140	27.9	53	75	-	140
Clothing and furnishings	6	1,102	207	18.8	55	91	-	230
Shoes and other footwear	3	961	186		41	78	-	195
All other	3	141	21		14	13	-	35
Coal	6	363	35	9.6	8	18	4	1
Drugs and drug sundries	10	2,222	325	14.6	131	184	3	577
Dry goods	11	6,708	1,081	16.1	333	567	1	1,446
Electrical goods	18	2,378	575	24.2	218	325	6	296
Electrical appliances, eqp't. & supplies	13	1,813	425		172	241	6	214
All other	5	565	150		46	84	-	82
Farm products-raw materials	7	2,372	119	5.0	36	29	-	71
Hides, skins, and furs (raw)	4	595	37		16	13	-	68
All other	3	1,777	82		20	16	-	3
Farm products-consumer goods	89	5,815	1,309	22.5	481	553	32	197
Dairy products (general line)	12	625	301		106	125	4	8
Milk and cream	12	487	264		114	129	2	18
All other dairy products	5	223	92		29	27	4	16
Poultry and poultry products	6	243	32		10	10	2	5
Fruits and vegetables (fresh)	51	4,191	614		218	258	20	150
All other	3	46	5		4	4	-	-
Farm supplies (feed)	30	1,658	257	15.5	117	137	10	191
Furniture and house furnishings	8	1,047	259	24.7	114	127	2	359
Groceries and foods (except farm products)	203	34,069	4,167	12.2	1,568	2,128	77	4,816
Groceries (general line)	72	24,384	2,508		896	1,298	24	3,924
Confectionery and soft drinks	57	3,855	726		258	357	35	314
Meats and meat products	15	1,431	353		150	141	1	23
Other food and grocery specialties	59	4,399	670		254	332	17	555
Hardware	23	7,294	1,416	19.4	522	851	9	2,293
Hardware (general line)	18	6,858	1,327		488	814	8	2,113
Hardware (specialty lines)	5	436	89		34	37	1	180
Lumber and building materials (other than metal)	34	1,904	573	30.1	205	267	17	450
Lumber and millwork	14	888	242		83	107	11	190
Cement	3	221	72		38	37	-	69
All other	17	795	259		84	123	6	191

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Machinery, equipment & supplies	55	$5,967	$1,357	22.7	505	$735	$21	$1,625
Commercial machinery, eqp't. & supplies	4	77	23		11	11	-	19
Industrial machinery, eqp't. & supplies	32	4,908	1,018		397	576	12	1,364
Mill and mine supplies (general line)	25	3,663	757		282	425	10	1,049
All other	7	1,245	261		115	151	2	315
Professional equipment and supplies	5	298	59		18	33	3	76
Service equipment and supplies	9	417	146		56	76	5	113
Barber and beauty parlor	4	143	42		16	24	-	48
All other	5	274	104		40	52	5	65
Other machinery, equipment and supplies	4	267	111		23	39	1	53
Metals (except scrap) (Iron and steel)	4	130	47	36.2	22	23	7	14
Paper and its products	5	966	220	22.8	74	92	5	213
Petroleum and its products	12	491	61	12.4	35	39	-	20
Plumbing and heating equipment & supplies	5	371	132	35.6	44	68	-	147
Tobacco and its products (except leaf)	18	7,673	699	9.1	132	213	3	268
Waste materials	39	1,563	390	25.0	161	160	6	164
Iron and steel scrap	15	781	181		99	85	2	58
All other	24	782	209		62	75	4	106
All other kinds of business	65	1,941	502	25.9	186	237	17	124
Beer	34	853	186		51	58	9	46
Flowers and nursery stock	3	17	7		4	4	1	1
Newspapers and magazines	10	322	84		51	62	2	8
Miscellaneous	18	749	225		80	105	5	69
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	106	26,414	3,874	14.7	963	1,596	19	3,288
Chemicals	9	2,221	412	18.6	74	161	3	308
Farm products-consumer goods	7	382	143	37.4	44	56	2	18
Groceries and foods (except farm products)	44	9,765	1,299	13.3	416	612	7	336
Jewelry and optical goods	4	109	46	42.2	19	22	-	12
Lumber & building materials (other than metal)	4	529	70	13.2	17	41	2	104
Machinery, equipment and supplies	21	2,172	396	18.2	140	221	2	483
Plumbing & heating equipment & supplies	4	390	82	21.0	23	39	2	89
All other kinds of business	13	10,846	1,426	13.1	230	444	1	1,938
WITHOUT STOCKS	12	12,901	450	3.5	135	307	1	-
Tobacco and its products (except leaf)	3	2,481	74	3.0	23	45	-	-
All other kinds of business	9	10,420	376	3.6	112	261	1	-
AGENTS AND BROKERS								
BROKERS	40	12,351	201	1.6	51	88	9	1
Farm products-raw materials	4	769	19	2.5	5	12	5	-
Farm products-consumer goods	3	238	8	3.4	3	3	-	-
Groceries and foods (except farm products)	24	9,455	113	1.2	31	47	3	1
Lumber and building materials (other than metal)	5	232	23	9.9	3	5	-	-
All other kinds of business	4	1,657	38	2.3	9	21	1	-
COMMISSION MERCHANTS	19	1,609	142	8.8	46	71	6	37
Farm products-raw materials	4	246	10	4.1		-	-	22
Farm products-consumer goods	11	1,209	123	10.2	42	64	6	15
All other kinds of business	4	154	9	5.8	5	5	-	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' AGENTS	15	$5,517	$136	2.4	38	$64	$6	$101
Groceries and foods (except farm products)	3	4,754	36	0.8	8	12	-	1
Machinery, equipment and supplies (except electrical)	9	491	43	8.8	14	21	2	30
All other kinds of business	4	372	57	15.3	15	31	4	70
SELLING AGENTS	12	15,744	933	5.9	176	502	9	-
OTHER AGENTS	3	663	47	7.1	23	14	3	2
ALL OTHER TYPES								
BULK TANK STATIONS (Petroleum)	169	15,369	3,585	19.2	785	1,290	28	1,238
ASSEMBLERS AND COUNTRY BUYERS	81	1,472	279	18.0	46	73	16	42
CHAIN STORE WAREHOUSES	10	9,370	647	6.9	111	204	2	286
COOPERATIVE MARKETING ASSOCIATIONS	12	1,720	120	7.0	36	48	2	58
Farm products-raw materials	7	212	19	9.0	1	2	2	-
Farm products-consumer goods	5	1,508	101	6.7	36	46	-	58
Other types	5	65	8	12.3	4	5	-	1
CITIES OF 50,000 TO 100,000 POPULATION								
CHARLESTON	113	38,757	4,972	12.8	1,387	2,477	30	3,648
Wholesalers proper	76	17,643	2,908	16.5	979	1,404	18	3,028
Manufacturers' sales branches	13	3,464	648	18.7	172	296	-	381
Agents and brokers	12	10,681	484	4.6	93	355	8	13
All other types	12	6,967	928	13.3	143	423	4	226
WHOLESALERS PROPER	76	17,643	2,908	16.5	979	1,404	18	3,028
Automotive products	6	274	105	38.3	37	60	-	103
Chemicals	4	381	104	27.3	40	57	-	102
Dry goods	3	2,950	443	15.0	127	216	-	546
Farm products-consumer goods	5	588	130	22.1	34	41	1	3
Groceries and foods (except farm products)	22	7,443	975	13.1	380	472	7	1,080
Hardware	4	850	225	26.4	70	95		313
Machinery, equipment and supplies (except electrical)	10	1,152	232	20.1	73	119	5	254
Waste materials	3	272	47	17.3	18	28	1	67
All other kinds of business 1/	17	3,693	637	17.2	260	318	4	560
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	1,812	199	11.0	59	100	-	63
Machinery, equipment and supplies (except electrical)	3	244	81	33.2	33	60	-	50
All other kinds of business 2/	4	1,410	368	26.1	70	135	-	268
AGENTS AND BROKERS								
Coal	5	8,805	441	5.0	80	233	6	-
Groceries and foods (except farm products)	3	217	10	4.6	1	3	2	-
All other kinds of business 3/	4	1,659	37	2.2	12	19	-	13
ALL OTHER TYPES								
Petroleum and its products	7	2,356	521	22.1	69	276	3	179
All other kinds of business 4/	5	4,609	407	8.8	74	245	1	107

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 50,000 TO 100,000 POPULATION (continued)								
HUNTINGTON	180	$37,754	$4,017	10.6	1,283	$2,083	$58	$2,936
Wholesalers proper	116	14,312	2,605	18.2	927	1,405	38	2,313
Manufacturers' sales branches	24	7,327	633	8.6	178	345	7	482
Agents and brokers	28	13,555	456	3.6	117	246	10	18
All other types	12	2,560	293	11.4	61	86	3	118
WHOLESALERS PROPER								
Automotive products	9	210	85	40.5	41	56	1	65
Clothing and furnishings	3	574	126	22.0	32	70	-	111
Electrical goods	5	477	109	22.9	31	49	2	44
Farm products-consumer goods	15	1,115	166	14.9	70	75	7	18
Farm supplies	3	270	59	21.9	33	28	-	39
Groceries and foods (except farm products	24	3,574	444	12.4	169	214	7	407
Lumber and building materials (other than metals)	6	121	46	38.0	16	22	3	20
Machinery, equipment and supplies (except electrical)	12	1,498	396	26.4	125	205	5	265
Waste materials	9	215	43	20.0	24	15	-	14
All other kinds of business 5/	31	6,258	1,131	18.1	386	570	15	1,330
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	7	1,305	197	15.1	65	96	3	65
Machinery, equipment and supplies (except electrical)	7	1,416	133	9.4	41	79	-	84
All other kinds of business 6/	10	4,606	303	6.6	72	171	4	363
AGENTS AND BROKERS								
Coal	3	5,678	342	6.0	59	186	3	-
Farm products-consumer goods	4	242	19	7.9	5	14	3	-
Groceries and foods (except farm products)	10	6,899	50	0.7	15	19	-	2
Machinery, equipment and supplies	3	205	26	12.7	4	13	2	14
All other kinds of business	5	531	49	9.2	24	14	2	2
ALL OTHER TYPES								
Farm products-consumer goods	3	253	39	15.4	11	19	-	4
Petroleum and its products	6	1,006	153	15.2	34	45	2	84
All other kinds of business 8/	3	1,302	101	7.8	16	22	1	24
WHEELING	143	38,55[illegible]	5,389	13.9	1,597	2,305	61	2,599
Wholesalers proper	98	18,805	3,021	16.1	1,092	1,466	54	2,105
Manufacturers' sales branches	22	15,944	1,753	11.0	361	547	3	267
Agents and brokers	11	1,592	149	9.4	51	77	2	84
All other types 9/	12	2,309	446	19.3	93	115	2	143
WHOLESALERS PROPER								
Automotive products	7	655	144	21.7	54	89	1	215
Dry goods	4	885	165	18.6	71	84	1	256
Electrical goods	7	997	250	25.1	97	143	1	126
Farm products-consumer goods	10	541	307	58.3	82	103	2	13
Groceries and foods (except farm products)	22	4,623	632	13.7	268	351	26	430

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Hardware	3	$774	$191	24.7	54	$93	$1	$270
Lumber and building materials (other than metal)	4	435	120	27.6	38	45	-	72
Machinery, equipment and supplies (except electrical)	7	660	169	25.6	98	107	1	185
Paper and its products	4	375	121	32.2	42	50	5	102
Tobacco and its products (except leaf)	4	5,494	560	10.2	90	161	1	125
Waste materials	4	298	50	16.8	38	29	9	14
All other kinds of business 10/	22	3,058	412	13.5	156	212	7	317
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	8	2,256	516	22.9	160	295	2	23
Machinery, equipment and supplies (except electrical)	4	705	60	8.5	12	18	1	14
Metals (except scrap)	3	10,800	534	4.9	128	215	-	147
All other kinds of business 11/	7	2,183	643	29.5	61	119	-	83
AGENTS AND BROKERS								
Farm products-consumer goods	6	857	89	10.4	35	48	1	14
All other kinds of business 12/	5	735	60	8.2	16	29	1	70
CITIES 20,000 TO 50,000 POPULATION								
CLARKSBURG	64	13,031	1,117	8.6	392	538	5	863
Wholesalers proper	38	4,650	674	14.5	252	341	3	707
All other types	26	8,381	443	5.3	140	197	2	158
Farm products-consumer goods	4	1,788	192	10.7	62	78	-	64
Groceries and foods (except farm products)	20	7,685	401	5.2	137	201	1	299
Petroleum and its products	6	819	159	19.4	41	57	-	66
All other kinds of business	34	2,739	365	13.3	152	202	4	436
FAIRMONT	34	8,165	779	9.5	246	320	6	584
Wholesalers proper	22	2,324	416	17.9	167	204	5	440
All other types	12	5,841	363	6.2	79	116	1	144
Farm products-consumer goods	4	672	98	14.6	25	25	1	13
Groceries and foods (except farm products)	7	4,527	259	5.7	76	104	1	228
Petroleum and its products	6	743	145	19.5	37	52	-	78
All other kinds of business	17	2,223	277	12.5	108	139	4	265
PARKERSBURG	58	6,296	954	15.3	353	458	13	1,114
Wholesalers proper	44	3,711	645	17.4	263	323	7	800
All other types	14	2,585	319	12.3	90	135	6	314
Farm products-raw materials	3	489	11	2.2	3	8	4	-
Farm products-consumer goods	7	501	104	20.8	45	50	1	8
Groceries and foods (except farm products)	11	1,890	195	10.3	80	102	1	212
Petroleum and its products	5	554	126	19.3	27	36	1	40
All other kinds of business	32	2,762	528	19.1	197	262	6	854

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 5,000 TO 20,000 POPULATION 13/								
Total	306	$27,568	$3,806	13.8	1,196	$1,790	$57	$4,458
BECKLEY	9	1,843	226	12.3	53	89	1	112
BLUEFIELD	40	9,259	1,345	14.5	398	598	11	1,199
ELKINS	19	1,337	212	15.9	82	121	9	193
GRAFTON	12	512	64	12.5	27	29	2	43
HINTON	12	1,589	243	15.3	54	96	7	188
KEYSER	8	149	31	20.8	12	15	2	14
MARTINSBURG	28	4,535	329	7.3	116	127	3	1,320
MORGANTOWN	23	2,238	359	16.0	127	147	6	293
MOUNDSVILLE	4	517	55	10.6	31	35	1	77
PRINCETON	11	723	122	16.9	41	60	1	73
RICHWOOD	2	165	33	20.0	8	10	1/	26
WELCH	11	967	137	14.2	38	73	5	164
WELLSBURG	5	262	43	16.4	11	12	1	25
WESTON	6	681	115	16.9	39	52	3	121
WILLIAMSON	16	2,791	492	17.6	149	226	5	610

1/ Includes 1 establishment dealing in clothing and furnishings; 1 in drugs and drug sundries; 2 in electrical goods; 2 in farm supplies; 2 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 4 in all other products.

2/ Includes 1 establishment dealing in chemicals; 1 in electrical goods; 1 in jewelry and optical goods; and 1 in plumbing and heating equipment and supplies.

3/ Includes 1 establishment dealing in farm products-consumer goods; 1 in farm supplies; and 2 in machinery, equipment and supplies (except electrical).

4/ Includes 1 establishment dealing in farm products-raw materials; 2 in farm products-consumer goods; and 2 in groceries and foods (except farm products).

5/ Includes 2 establishments dealing in chemicals; 1 in coal; 2 in drugs and drug sundries; 1 in dry goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals (except scrap); 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 2 in hardware; and 14 in all other products.

6/ Includes 1 establishment dealing in chemicals; 1 in clothing and furnishings; 1 in electrical goods; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 2 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

7/ Includes 1 establishment dealing in chemicals; 2 in farm products-raw materials; 2 in lumber and building materials (other than metals); and 1 in petroleum and its products.

8/ Includes 1 establishment dealing in farm products-raw materials; 1 in groceries and foods (except farm products); and 1 in all other products.

9/ Includes 1 establishment dealing in farm products-consumer goods; and 11 in petroleum and its products.

10/ Includes 2 establishments dealing in chemicals; 2 in drugs and drug sundries; 1 in farm products-raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals (except scrap); 1 in plumbing and heating equipment and supplies; and 10 in all other products.

11/ Includes 1 establishment dealing in chemicals; 1 in drugs and drug sundries; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.

12/ Includes 1 establishment dealing in automotive products; 1 in coal; 1 in groceries and foods (except farm products); 1 in lumber and building materials (other than metal); and 1 in machinery equipment and supplies (except electrical).

13/ No wholesale reports were received from the city of South Charleston.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF WEST VIRGINIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	1,188	$194,902	$24,845	12.7	$194,488	$147	23	$58	33	$209
Chemicals	18	2,725	553	20.3	2,725	-	-	-	-	-
Coal	22	17,587	1,036	5.9	17,573	-	-	-	1	14
Electrical goods	21	3,848	705	18.3	3,839	7	1	2	-	-
Farm products-raw materials	72	5,013	301	6.0	5,012	1	-	-	-	-
Farm products-consumer goods	154	10,361	1,923	18.6	10,353	-	1	2	2	5
Farm supplies	33	3,206	281	8.8	3,200	3	1	3	-	-
Groceries and foods (except farm products)	283	67,978	6,431	9.5	67,882	2	3	9	13	85
Jewelry and optical goods	6	188	70	37.2	188	-	-	-	-	-
Lumber and building materials (other than metal)	46	2,822	699	24.8	2,789	12	5	17	1	4
Machinery, equipment and supplies (except electrical)	87	9,596	1,841	19.2	9,465	86	-	-	9	45
Metals (except scrap)	7	10,930	581	5.3	10,930	-	-	-	-	-
Paper and its products	6	966	220	22.8	966	-	-	-	-	-
Petroleum and its products	183	18,965	3,603	19.0	18,948	-	2	6	1	11
Plumbing and heating equipment and supplies	9	761	214	28.1	759	-	-	-	2	2
Tobacco and its products (except leaf)	21	10,154	773	7.6	10,154	-	-	-	-	-
Waste materials	39	1,563	390	25.0	1,563	-	-	-	-	-
All other kinds of business	181	28,239	5,224	18.5	28,142	35	10	19	4	42

WHOLESALE DISTRIBUTION, 1933

Table 4.--STATE OF WEST VIRGINIA: [illegible] SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[illegible]

An (X) in column indicates that information [illegible] withheld in order to avoid disclosing data for individual establishments, but such data [illegible] included in State totals.

Type of establishment: Kind of Business	All Establishments				Establishments Reporting Credit Sales						
							Credit sales			Total Expenses	
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Percent of sales: Total net sales	Percent of sales: All other types	Amount	Percent of sales
Total for State	1,188	$194,902	832	70.0	130,764	67.1	$102,3[illegible]	78.0	[illegible]	$19,328	14.8
WHOLESALERS, PROPER											
Total	703	88,608	508	72.3	66,444	75.0	61,9[illegible]	93.2	[illegible]	11,252	16.9
Automotive products	46	2,073	34	73.9	1,755	84.7	1,1[illegible]	[illegible]	[illegible]	498	28.4
Chemicals	8	801	5	62.5	171	34.1	[illegible]	[illegible]	[illegible]	41	24.0
Clothing and furnishings	6	1,102	5	[illegible]	1,077	97.7	[illegible]	[illegible]	[illegible]	203	18.8
Coal	6	365	4	[illegible]	88	24.2	[illegible]	[illegible]	[illegible]	10	[illegible]
Drugs and drug sundries	10	2,222	9	[illegible]	2,219	99.9	1,873	84.4	64.3	324	14.6
Dry goods	11	6,70[illegible]	7	63.6	2,261	[illegible]	2,171	96.0	[illegible]	362	16.0
Electrical goods	18	2,376	14	77.8	1,566	65.9	1,[illegible]	[illegible]	[illegible]	385	24.6
Farm products-raw materials	7	2,372	3	42.9	602	25.4	[illegible]	[illegible]	[illegible]	39	6.5
Farm products-consumer goods	89	5,815	62	69.7	4,820	82.9	[illegible]	[illegible]	[illegible]	1,062	22.0
Farm supplies	30	1,6[illegible]	27	90.0	1,538	92.8	959	62.4	57.8	244	15.9
Furniture and house furnishings	8	1,047	7	87.5	1,039	99.2	921	[illegible]	[illegible]	257	24.7
Groceries and foods	205	34,069	142	70.0	30,120	88.4	22,346	[illegible]	[illegible]	3,747	12.4
Hardware	23	7,294	20	87.0	6,505	89.2	5,814	[illegible]	[illegible]	1,213	18.6
Lumber and building materials	34	1,904	30	88.2	1,698	89.2	1,441	84.9	76.7	524	30.9
Machinery, equipment and supplies	55	5,967	45	81.8	4,826	80.9	4,395	91.1	73.7	1,142	23.7
Metals (except scrap)	4	130	3	75.0	118	90.8	106	[illegible]	81.5	43	36.4
Paper and its products	6	936	5	83.3	897	92.9	811	90.4	84.0	204	22.7
Petroleum and its products	12	491	10	83.3	475	96.7	277	58.3	56.4	56	11.8
Plumbing and heating equipment	5	371	5	100.0	371	100.0	333	89.8	89.8	132	35.6
Tobacco and its products	18	7,673	12	66.7	1,699	22.1	820	48.3	10.7	90	5.3
Waste materials	39	1,503	16	41.0	1,154	76.8	1,014	[illegible]	84.9	306	26.5
All other kinds of business	65	1,941	43	66.2	1,445	74.4	1,130	78.2	58.2	370	25.6
ALL OTHER TYPES											
Total	485	106,294	324	66.8	64,320	60.5	50,077	77.9	47.1	8,076	12.5
Automotive products	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	10	2,224	10	100.0	2,224	100.0	2,224	100.0	100.0	41[illegible]	18.5
Clothing and furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	16	17,224	14	87.5	16,418	95.3	16,349	99.[illegible]	94.9	929	5.7
Drugs and drug sundries	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	3	1,470	3	100.0	1,470	100.0	1,308	89.0	89.0	130	8.8
Farm products-raw materials	65	2,541	8	12.3	610	24.1	[illegible]	13.8	3.2	30	4.9
Farm products-consumer goods	65	4,546	37	56.9	3,362	74.0	1,227	36.5	27.0	492	14.6
Farm supplies	3	1,548	1	33.3	9	0.6	3	33.9	0.5	2	22.2
Furniture and house furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	80	33,909	48	60.0	12,697	37.4	9,544	[illegible]	28.1	1,339	10.5
Hardware	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	109	4	100.0	109	100.0	109	100.0	100.0	46	42.2
Lumber and building materials	12	918	9	75.0	684	74.5	680	99.4	74.1	97	14.2
Machinery, equipment and supplies	32	3,629	28	87.5	3,609	99.4	3,275	90.7	90.2	481	13.3
Metals (except scrap)	5	10,800	-	-	-	-	-	-	-	-	-
Petroleum and its products	171	18,474	148	86.5	16,862	91.3	9,[illegible]	[illegible]	49.0	3,188	18.9
Plumbing and heating equipment	4	390	4	100.0	390	100.0	38[illegible]	[illegible]	[illegible]	3[illegible]	[illegible]
Tobacco and its products	3	2,481	-	-	-	-	-	-	-	-	-
All other products	5	65	1	20.0	10	15.4	7	70.0	10.8	4	40.0

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF WEST VIRGINIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Per cent of sales				
Total for State	1,188	$194,902	$24,845	1,041	87.6	$149,160	76.5	$17,681	11.9	$106,860	$4,420	$22,198	$15,682
WHOLESALERS PROPER													
Total	703	88,608	14,470	655	93.2	78,781	88.9	9,887	12.5	61,200	2,776	12,752	2,053
Automotive products	46	2,073	599	45	97.8	2,072	99.9	599	28.9	1,716	202	111	43
Chemicals	8	501	140	8	100.0	501	100.0	140	27.9	212	113	173	3
Clothing and furnishings	6	1,102	207	6	100.0	1,102	100.0	207	18.8	1,087	2	-	13
Coal	6	363	35	4	66.7	71	19.6	10	14.1	27	1	42	1
Drugs and drug sundries	10	2,222	325	10	100.0	2,222	100.0	325	14.6	2,079	10	66	67
Dry goods	11	6,708	1,081	10	90.9	4,368	65.0	712	16.3	4,350	-	7	5
Electrical goods	18	2,378	575	18	100.0	2,378	100.0	575	24.2	1,566	201	595	16
Farm products-raw materials	7	2,378	119	7	100.0	2,378	100.0	119	5.0	128	23	2,108	119
Farm products-consumer goods	89	5,815	1,309	74	83.1	5,390	92.7	122	2.2	4,608	277	23	482
Farm supplies	30	1,658	257	28	93.3	1,586	95.7	252	15.9	1,096	293	128	69
Furniture & house furnishings	8	1,047	259	8	100.0	1,047	100.0	259	24.7	950	73	5	19
Groceries and foods	203	34,069	4,167	201	99.0	33,928	99.6	4,149	12.2	31,285	404	1,945	294
Hardware	23	7,294	1,416	20	87.0	6,505	89.2	121	1.9	4,708	697	953	117
Lumber & building materials	34	1,904	573	25	73.5	1,541	80.9	479	31.1	758	171	605	27
Machinery, equipment and supplies (except electrical)	55	3,967	1,357	54	98.2	3,956	99.8	440	7.4	1,154	53	4,405	334
Metals (except scrap)	4	130	47	3	75.0	40	30.8	17	42.5	21	5	13	-
Paper and its products	6	966	220	5	100.0	966	100.0	220	22.8	724	49	43	150
Petroleum & its products	12	491	61	10	83.3	465	94.7	53	11.4	300	59	99	7
Plumbing & heating eqp't.	5	371	132	5	100.0	371	100.0	132	35.6	225	-	114	32
Tobacco and its products	18	7,673	699	17	94.4	2,724	35.5	165	6.1	2,666	37	-	1
Waste materials	39	1,563	39[illegible]	33	84.6	1,461	93.5	349	23.9	111	16	1,105	231
All other kinds of business	65	1,941	502	53	96.5	1,721	88.7	442	25.7	1,429	79	190	23
ALL OTHER TYPES													
Total	485	106,294	10,375	386	79.6	70,379	66.2	7,794	11.1	45,660	1,644	9,446	13,629
Automotive products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	10	2,224	413	9	90.0	903	40.6	306	33.9	141	1	761	-
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	16	17,224	1,001	7	43.8	1,720	10.0	216	12.6	507	95	1,118	-
Drugs and drug sundries	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	3	1,470	130	3	100.0	1,470	100.0	130	8.8	73	-	1,182	215
Farm products-raw materials	65	2,541	182	35	53.8	1,657	62.7	109	6.6	151	14	1,098	394
Farm products-consumer goods	65	4,546	514	53	81.5	3,813	83.9	562	14.7	3,359	169	30	255
Farm supplies	3	1,546	24	1	33.3	9	0.6	2	22.2	9	-	-	-
Furniture & house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	80	33,909	2,264	72	90.0	31,774	93.7	2,217	7.0	21,274	-	315	10,165
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry & optical goods	4	109	46	4	100.0	109	100.0	46	42.2	104	-	5	-
Lumber & building materials	12	918	125	9	75.0	678	73.9	97	14.3	51	61	557	9
Machinery, equipment and supplies (except electrical)	32	3,829	484	29	90.6	3,554	92.9	464	13.1	587	19	2,872	76
Metals (except scrap)	3	10,800	534	-	-	-	-	-	-	-	-	-	-
Petroleum & its products	171	18,474	3,562	145	84.8	17,376	93.5	3,196	[illegible]	14,664	1,268	1,329	15
Plumbing & heating eqp't.	4	[illegible]	92	3	75.0	[illegible]	81.5	[illegible]	[illegible]	244	5	68	-
Tobacco and its products	3	[illegible]	74	3	100.0	9,[illegible]	100.0	74	3.8	3	-	-	2,478
All other products	5	[illegible]	5	5	100.0	45	100.0	15	22.1	61	4	-	-

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF WEST VIRGINIA - MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	665	7,375	1,000	11.9	Full-time	7,656	7,250	7,228	7,100	7,203	7,387	7,541	7,763	7,935	8,159	8,136	8,065	8,108
					Full-time ratio to average	100	95	94	93	94	97	99	101	104	107	106	105	106
					Part-time	719	639	621	602	611	663	680	739	769	834	883	805	756
					Part-time ratio to average	100	89	86	84	85	92	95	103	110	116	123	112	105
Amusement and sporting goods	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	25	234	38	12.8	Full-time	256	229	238	235	239	255	257	264	271	273	270	265	268
					Part-time	10	11	11	12	12	11	10	9	10	8	8	9	10
Chemicals	12	115	16	12.5	Full-time	127	125	121	123	106	128	126	131	131	132	141	140	118
					Part-time	4	4	4	4	4	4	4	4	4	4	4	4	4
Clothing and furnishings	1	77	13	14.1	Full-time	87	85	85	85	86	86	86	88	88	88	88	88	88
					Part-time	3	2	2	2	2	2	2	2	2	4	4	4	4
Coal	10	168	51	23.5	Full-time	201	199	199	198	198	197	197	197	198	199	212	214	207
					Part-time	18	21	21	17	16	17	20	20	18	23	13	14	13
Drugs and drug sundries	4	121	46	27.5	Full-time	161	162	163	163	159	157	157	155	158	166	164	164	166
					Part-time	6	1	2	2	4	5	6	9	12	8	6	6	5
Dry goods	4	296	42	12.4	Full-time	334	330	316	318	319	316	331	334	346	348	349	350	350
					Part-time	4	3	3	3	3	3	3	5	5	5	5	5	5
Electrical goods	8	199	62	23.6	Full-time	248	239	238	238	243	243	247	249	255	257	260	257	255
					Part-time	13	15	15	15	14	12	13	13	11	10	10	14	13
Farm products—raw materials	79	131	7	5.4	Full-time	78	148	143	46	48	46	50	53	56	63	61	61	162
					Part-time	60	86	66	37	36	43	48	52	63	65	64	62	93
Farm products—consumer goods	148	692	80	10.4	Full-time	652	615	616	619	618	636	643	646	666	688	692	693	689
					Part-time	120	86	80	86	93	95	99	101	119	174	239	155	116
Farm supplies	21	129	14	9.8	Full-time	125	108	120	120	121	126	127	126	125	132	133	134	133
					Part-time	18	16	17	18	18	19	17	17	18	19	20	20	21
Furniture and house furnishings	8	115	14	11.2	Full-time	124	114	117	118	117	121	124	127	130	138	126	129	126
					Part-time	5	4	4	4	3	4	5	6	7	8	6	3	3
General merchandise	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	145	2,107	279	11.7	Full-time	2,189	2,055	2,065	2,075	2,105	2,128	2,159	2,200	2,243	2,329	2,326	2,301	2,281
					Part-time	197	186	197	193	191	196	191	207	204	204	199	205	190
Hardware	2	487	67	12.1	Full-time	531	487	487	488	487	503	514	520	559	579	586	582	585
					Part-time	23	17	13	20	22	27	27	29	26	21	22	29	25
Jewelry and optical goods	-	25	5	15.2	Full-time	30	19	29	29	29	29	29	29	29	33	33	33	33
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	30	255	32	11.2	Full-time	236	251	229	229	230	234	234	243	220	250	244	233	235
					Part-time	51	30	34	33	37	59	58	60	63	59	64	59	53
Machinery, equipment and supplies (except electrical)	26	626	85	12.0	Full-time	667	623	637	634	633	646	661	716	707	707	681	676	684
					Part-time	44	37	39	37	32	39	38	56	49	48	55	54	46
Metals (except scrap)	3	115	41	26.0	Full-time	150	162	116	85	118	140	157	160	171	172	172	172	170
					Part-time	7	18	7	7	5	6	4	4	12	8	7	6	9
Paper and its products	1	57	23	28.6	Full-time	74	72	74	74	78	71	74	74	74	74	74	73	79
					Part-time	6	10	8	8	9	8	5	4	4	4	4	4	1
Petroleum and its products	23	843	19	2.2	Full-time	821	787	789	784	797	796	790	793	850	866	873	865	857
					Part-time	41	30	31	32	30	31	41	40	59	53	50	52	44
Plumbing and heating equipment and supplies	1	62	12	15.6	Full-time	67	65	66	64	64	65	67	67	68	69	72	70	70
					Part-time	7	4	5	4	5	5	4	8	4	8	13	8	12
Tobacco and its products (except leaf)	16	143	21	12.9	Full-time	155	154	153	152	153	153	154	156	157	160	158	158	158
					Part-time	9	9	9	10	10	10	10	9	9	9	10	9	9
Waste materials	48	168	11	6.1	Full-time	161	102	103	102	121	151	181	213	209	195	195	183	175
					Part-time	18	14	12	17	15	20	16	18	21	25	17	24	22
All other products	31	209	28	11.9	Full-time	182	119	124	121	134	158	176	222	224	241	228	219	219
					Part-time	55	41	41	41	48	47	59	66	69	67	63	59	58

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF WEST VIRGINIA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	665	5,151	16.6	131	104	40.2	212	627	25.5	117	730	24.0	90	977	21.6	84	1,486	14.9	23	642	11.9	8	585	12.7
Automotive products	45	238	28.8	8	6	39.3	21	68	33.5	9	84	32.5	7	80	23.0	-	-	-	-	-	-	-	-	-
Chemicals	8	53	27.9	1	1	33.3	4	13	31.7	1	8	24.7	2	32	27.6	-	-	-	-	-	-	-	-	-
Clothing and furnishings	6	55	18.8	-	-	-	2	9	25.5	1	5	11.7	-	-	-	3	41	19.1	-	-	-	-	-	-
Coal	4	6	9.1	1	2	50.0	2	2	8.1	-	-	-	-	-	-	1	2	8.3	-	-	-	-	-	-
Drugs and drug sundries	10	131	14.6	2	-	25.0	-	-	-	1	9	19.2	2	18	16.2	4	75	14.0	1	29	14.8	-	-	-
Dry goods	11	333	16.1	-	-	-	1	5	40.6	3	28	21.1	-	-	-	3	61	18.9	2	82	14.0	2	157	15.8
Electrical goods	18	218	24.2	3	2	30.0	4	41	42.6	3	17	31.4	2	21	26.6	6	137	22.0	-	-	-	-	-	-
Farm products-raw materials	7	36	5.0	2	1	14.3	2	4	8.8	1	2	5.2	-	-	-	-	-	-	1	13	6.2	1	16	4.5
Farm products-consumer goods	80	459	22.3	18	18	40.0	27	62	18.3	15	92	29.1	14	194	30.1	5	68	10.3	1	25	14.8	-	-	-
Farm supplies	30	117	15.3	3	2	13.3	13	36	16.9	9	44	16.6	5	35	13.0	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	8	114	24.7	1	1	37.5	3	23	46.2	-	-	-	1	11	23.6	3	79	23.1	-	-	-	-	-	-
Groceries and foods (except farm products)	184	1,520	12.7	36	27	41.1	41	100	23.0	27	179	24.0	31	252	14.7	35	511	11.3	11	230	9.1	3	221	12.6
Hardware	23	522	19.4	-	-	-	2	9	30.4	2	9	17.6	6	73	21.4	9	209	21.1	3	107	14.3	1	115	24.9
Jewelry and optical goods	2	11	(X)	-	-	-	2	11	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber & building materials (other than metal)	32	199	32.1	5	11	50.0	16	48	36.1	5	42	26.5	5	71	28.4	1	27	35.9	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	53	503	23.7	5	5	42.9	21	66	32.8	14	68	27.4	5	73	34.3	5	158	18.8	3	133	17.4	-	-	-
Metals (except scrap)	4	22	36.2	-	-	-	3	11	42.5	1	11	33.3	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	6	74	22.8	-	-	-	1	4	44.2	1	10	23.2	3	37	30.8	-	-	-	1	23	15.9	-	-	-
Petroleum and its products	12	35	12.4	2	-	16.7	6	16	16.3	2	5	9.8	2	14	11.5	-	-	-	-	-	-	-	-	-
Plumbing and heating equipment & supplies	5	44	35.6	-	-	-	2	7	36.4	2	15	31.3	1	22	38.6	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	18	132	9.1	2	-	-	2	4	19.6	6	8	6.8	2	7	6.5	5	37	5.5	-	-	-	1	76	10.8
Waste materials	39	161	25.0	21	17	32.4	11	28	20.4	3	25	21.3	-	-	-	4	81	26.9	-	-	-	-	-	-
All other products	60	168	25.6	21	11	29.8	26	51	19.0	11	69	25.1	2	37	42.4	-	-	-	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	106	963	14.7	8	8	47.9	33	81	24.5	20	86	22.1	13	155	26.8	13	144	12.1	15	303	11.9	4	186	14.2
Chemicals	9	75	-	1	-	28.6	4	3	-	2	2	17.2	-	-	-	-	-	-	1	48	40.1	1	22	8.0
Farm products-consumer goods	7	44	37.4	-	-	-	3	6	39.7	3	18	35.3	1	20	39.4	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	44	416	13.3	3	2	46.7	9	9	14.5	6	32	23.2	8	87	26.1	10	120	12.1	8	166	10.3	-	-	-
Jewelry and optical goods	4	19	42.2	-	-	-	4	19	42.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	4	17	13.2	-	-	-	-	-	-	2	9	18.0	1	6	13.4	1	2	9.6	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	21	140	18.2	2	2	46.7	12	43	25.8	3	7	18.1	1	27	45.3	1	15	15.4	2	46	13.5	-	-	-
Plumbing and heating equipment & supplies	4	23	21.0	-	-	-	-	-	-	3	15	22.7	1	8	18.5	-	-	-	-	-	-	-	-	-
All other kinds of business	13	229	13.1	2	4	50.0	1	1	18.8	1	3	8.6	1	7	22.8	1	7	-	4	43	6.9	3	164	15.3

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF NORTH CAROLINA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total		Part-time	
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales		
THE STATE	2,367	2,413	$423,127	$717,432	$39,524	9.3	8.3	13,411	$18,160	4.3	$1,542	$54,568
Wholesalers proper	1,228	1,037	137,064	267,917	18,701	13.6	10.2	7,587	8,802	6.4	442	18,479
Wholesale merchants	1,164	1,019	124,009	261,450	16,733	13.5	10.1	6,979	8,038	6.5	382	16,471
Exporters	9	5	7,745	1,406	1,302	16.8	21.6	391	461	6.0	53	1,716
Importers	5	3	2,184	3,405	179	8.2	3.2	32	84	3.8	-	34
Limited function wholesalers	50	12	3,126	1,656	487	15.6	4.2	185	219	7.0	7	258
Manufacturers' sales branches	202	165	62,817	122,002	6,014	9.6	9.3	1,785	2,721	4.3	64	4,275
With stocks	164	-	45,176	-	5,243	11.6	-	1,594	2,363	5.2	62	-
Without stocks	38	-	17,641	-	771	4.4	-	191	358	2.0	2	-
Agents and brokers	273	278	120,522	170,875	3,758	3.1	3.0	1,413	1,885	1.6	257	461
Brokers	101	91	31,499	60,189	518	1.6	1.1	145	219	0.7	17	150
Commission merchants	32	13	13,655	10,759	438	3.2	2.6	129	224	1.6	20	284
Export agents	6	-	6,080	-	666	11.0	-	506	295	4.9	-	-
Manufacturers' agents	36	57	2,941	16,197	142	4.8	6.5	39	58	2.3	12	8
Selling agents	15	23	6,467	13,259	209	3.2	3.9	63	143	2.2	3	2
Other agents	83	94	59,880	70,471	1,785	3.0	3.7	531	936	1.6	205	17
All other types	664	933	102,724	156,638	11,051	10.8	9.9	2,626	4,752	4.6	779	31,353
Bulk tank stations	481	409	36,993	39,659	7,024	19.0	19.5	1,863	2,977	8.0	19	2,296
Chain store warehouses	11	10	29,757	22,314	991	3.3	3.0	218	378	1.3	4	1,537
Assemblers and country buyers	160	483	34,437	79,236	2,870	8.3	6.1	482	1,324	3.8	751	26,302
Cooperative marketing associations	12	10	1,537	6,132	166	10.8	6.5	63	73	4.7	5	1,218
Other types	-	21	-	9,297	-	-	19.2	-	-	-	-	-

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NORTH CAROLINA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. sls. branches		Brokers	All other types 1/
				With stocks	Without stocks		
Total	2,367	1,164	50	164	38	101	850
Amusement and sporting goods	15	6	-	5	4	-	-
Moving picture films	12	3	-	5	4	-	-
Sporting goods (general line)	2	2	-	-	-	-	-
All other	1	1	-	-	-	-	-
Automotive products	92	81	1	10	-	-	-
Automobiles & other motor vehicles	13	10	-	3	-	-	-
Automotive equipment, accessories and parts	54	62	1	1	-	-	-
Tires and tubes	15	9	-	6	-	-	-
Coal	7	4	1	-	-	1	1
Chemicals	27	13	-	8	1	1	4
Dyestuffs	5	2	-	-	1	-	2
Explosives	5	2	-	2	-	-	1
Industrial chemicals	6	1	-	4	--	-	1
Paints and varnishes	10	8	-	2	-	-	-
All other	1	-	-	-	-	1	-
Clothing and furnishings	14	9	2	1	-	-	2
Clothing & furnishings (general line)	1	1	-	-	-	-	-
Clothing, men's and boys'	2	-	1	1	-	-	-
Furnishings (general line)	1	-	1	-	-	-	-
Furnishings, men's and boys'	2	2	-	-	-	-	-
Hosiery	7	5	-	-	-	-	2
Millinery and millinery supplies	1	1	-	-	-	-	-
Drugs and drug sundries	26	25	1	-	-	-	-
Drugs (general line)	9	9	-	-	-	-	-
Drugs (specialty lines)	9	8	1	-	-	-	-
Patent medicines	2	2	-	-	-	-	-
Toilet articles and preparations	2	2	-	-	-	-	-
All other	4	4	-	-	-	-	-
Dry goods	22	19	-	1	1	-	1
Dry goods (general line)	10	10	-	-	-	-	-
Knit goods	2	2	-	-	-	-	-
Notions	4	4	-	-	-	-	-
Piece goods	5	2	-	1	1	-	1
All other	1	1	-	-	-	-	-
Electrical goods	33	29	-	3	-	-	1
Electrical appliances, equipment and supplies	27	23	-	3	-	-	1
Radios and radio equipment	5	5	-	-	-	-	-
Refrigerators	1	1	-	-	-	-	-
Farm products-raw materials	284	39	-	-	-	43	202
Cotton	97	20	-	-	-	39	38
Grain	3	1	-	-	-	2	-
Hides, skins and furs (raw)	6	3	-	-	-	-	3
Horses and mules	13	5	-	-	-	-	8
Livestock	10	2	-	-	-	-	8
Tobacco (leaf)	149	7	-	-	-	1	141
All other	6	1	-	-	-	1	4
Farm products-consumer goods	209	100	4	5	1	20	79
Dairy products (general line)	4	3	-	-	-	-	1
Cheese	1	-	1	-	-	-	-
Milk and cream	7	5	-	-	-	-	2
All other dairy products	8	3	-	5	1	-	-
Poultry and poultry products	33	14	-	-	-	-	19
Dairy and poultry products	2	1	-	-	-	-	1
Fruits and vegetables (fresh)	134	72	2	-	-	19	41
All other	19	2	1	-	-	1	15
Farm supplies	110	54	1	15	4	4	32
Feed	34	30	1	-	-	1	2
Fertilizer	60	13	-	15	4	1	27
Seeds	14	10	-	-	-	2	2
All other	2	1	-	-	-	-	1
Furniture and house furnishings	20	11	-	5	-	3	1
China, glassware and crockery	4	2	-	-	-	2	-
Floor coverings	3	2	-	1	-	-	-
Furniture	5	1	-	2	-	1	1
House furnishings (except as specified)	8	6	-	2	-	-	-

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. sls. branches		Brokers	All other types 1/
				With stocks	Without stocks		
General merchandise	4	2	2	-	--	-	-
Groceries and foods (except farm products)	601	477	27	59	1	24	13
Groceries (general line)	156	143	4	-	-	4	5
Confectionery and soft drinks	91	75	15	1	-	-	-
Fish and sea foods	63	60	1	-	-	-	2
Meats and meat products	49	19	-	30	-	-	-
Other food & grocery specialties	242	180	7	28	1	20	6
Hardware	24	23	-	1	-	-	-
Hardware (general line)	21	21	-	-	-	-	-
Hardware (specialty lines)	3	2	-	1	-	-	-
Jewelry and optical goods	8	4	-	4	-	-	-
Jewelry (general line)	1	1	-	-	-	-	-
Optical goods	7	3	-	4	-	-	-
Lumber and building materials (other than metal)	60	46	2	5	2	2	3
Lumber and millwork	30	26	2	-	-	2	-
Brick and tile	2	-	-	-	1	-	1
Cement	2	1	-	1	-	-	-
Glass	2	-	-	2	-	-	-
All other	24	19	-	2	1	-	2
Machinery, equipment and supplies (except electrical)	102	48	-	31	10	1	12
Commercial machinery, equipment and supplies	20	7	-	10	2	-	1
Construction machinery, equipment and supplies	5	1	-	1	2	-	1
Farm and dairy machinery & eqp't.	21	7	-	14	-	-	-
Industrial machinery, equipment and supplies	34	15	-	4	5	1	9
Bottles and bottling eqp't.	1	-	-	-	-	-	1
Mill and mine supplies (general line)	14	13	-	1	-	-	-
All other	19	2	-	3	5	1	8
Professional eqp't. and supplies	5	3	-	1	1	-	-
Service equipment and supplies	17	15	-	1	-	-	1
Barber and beauty parlor	11	11	-	-	-	-	-
Laundry	2	2	-	-	-	-	-
All other	4	2	-	1	-	-	1
Metals (except scrap)	5	3	-	-	2	-	1
Iron and steel	4	1	-	-	2	-	1
Sheet metal products	1	1	-	-	-	-	-
Other metal and metal works	1	1	-	-	-	-	-
Paper and its products	13	12	-	-	1	-	-
Petroleum and its products	532	41	4	-	-	-	487
Plumbing and heating equipment and supplies	16	12	-	3	1	-	-
Heating equipment (general line)	1	-	-	-	1	-	-
Plumbing and heating equipment (general line)	13	11	-	2	-	-	-
All other	2	1	-	1	-	-	-
Tobacco & its products (except leaf)	20	15	-	-	5	-	-
Waste materials	43	43	-	-	-	-	-
Iron and steel scrap	9	9	-	-	-	-	-
Junk and scrap (general line)	29	29	-	-	-	-	-
Waste paper, rags and rubber	5	5	-	-	-	-	-
All other products	79	48	5	8	5	2	11
Bags and bagging	2	-	-	1	-	-	1
Beer	19	17	2	-	-	-	-
Books and periodicals	1	1	-	-	-	-	-
Flowers and nursery stock	4	2	1	-	-	-	1
Forest products (except lumber)	12	1	-	5	3	-	3
Leather	2	2	-	-	--	-	-
Leather goods	2	2	-	-	-	-	-
Newspapers and magazines	7	5	-	1	-	-	1
Oils and greases (animal & vegetable)	2	2	-	-	-	-	-
Rubber goods (general line)	1	1	-	-	-	-	-
Wines and spiritous liquors	1	1	-	-	-	-	-
Yarn	8	-	-	-	2	1	5
Miscellaneous kinds of business	18	14	2	1	-	1	-

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF NORTH CAROLINA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	
Exporters	9
Cotton	2
Tobacco (leaf)	7
Importers	5
Dyestuffs	2
Industrial chemicals	1
Fruits and vegetables (fresh)	1
Other food and grocery specialties	1
Commission merchants	32
Explosives	1
Cotton	3
Tobacco (leaf)	14
Fertilizer	3
Fish and sea foods	1
Other food and grocery specialties	1
Petroleum and its products	6
Yarn	2
Hosiery	1
Export agents (tobacco-(leaf)	6
Manufacturers' agents	36
Electrical appliances, equipment and supplies	1
Fertilizer	13
Furniture	1
Hosiery	1
Other food and grocery specialties	2
Other lumber and building materials	1
Commercial machinery, equipment and supplies	1
Construction machinery, equipment and supplies	1
Bottles and bottling equipment	1
Other industrial machinery equipment and supplies	8
Other service equipment and supplies	1
Iron and steel	1
Bags and bagging	1
Newspapers and magazines	1
Yarn	2
Selling agents	15
Coal	1
Piece goods	1
Furniture	9
Other food and grocery specialties	1
Brick and tile	1

Type of Establishment Kind of Business	
Selling agents (continued)	
Other lumber and building materials	1
Yarn	1
Other agents	83
Cotton	1
Livestock	2
Tobacco (leaf)	79
Fruits and vegetables (fresh)	1
Bulk tank stations (petroleum)	481
Chain store warehouses	11
Fruits and vegetables (fresh)	4
Other farm products-consumer goods	1
Groceries (general line)	5
Other food and grocery specialties	1
Assemblers and country buyers	159
Cotton	31
Hides, skins and furs (raw)	3
Horses and mules	8
Livestock	6
Tobacco (leaf)	35
Other farm products-raw materials	4
Milk and cream	1
Poultry and poultry products	19
Dairy and poultry products	1
Fruits and vegetables (fresh)	30
Other farm products-consumer goods	14
Feed	1
Fertilizer	1
Fish and sea foods	1
Flowers and nursery stock	1
Forest products (except lumber)	3
Cooperative marketing associations	12
Cotton	1
Dairy products (general line)	1
Fruits and vegetables (fresh)	5
Feed	1
Fertilizer	1
Seeds	2
Other farm supplies	1
Cream stations (milk and cream)	1

1/ The 850 "all other types" consists of the following:

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	2,367	$423,127	$39,584	9.3	13,411	$18,160	$1,542	$54,588
Wholesalers proper	1,228	137,064	18,701	13.6	7,587	8,802	442	18,479
Manufacturers' sales branches	202	62,817	6,014	9.6	1,785	2,721	64	4,275
Agents and brokers	273	120,522	3,758	3.1	1,413	1,885	257	461
All other types	664	102,724	11,051	10.8	2,626	4,752	779	31,353
WHOLESALERS PROPER								
Amusement and sporting goods	6	236	93	39.4	30	50	2	31
Moving picture films	3	94	49		19	30	-	9
All other	3	142	44		11	20	2	22
Automotive products	82	6,376	1,168	18.6	511	551	4	960
Automobiles and other motor vehicles	10	2,342	281		115	145	1	51
Automotive eqp't., accessories and parts	63	3,405	768		352	360	3	741
Tires and tubes	9	529	119		44	46	-	158
Chemicals	16	4,374	513	11.7	112	233	6	591
Dyestuffs	4	2,778	282		45	110	-	174
Paints and varnishes	8	375	131		36	68	6	107
All other	4	1,221	100		30	55	-	10
Clothing and furnishings	11	747	136	18.5	54	89	2	87
Hosiery	5	396	72		29	35	1	29
All other	6	351	66		25	34	1	58
Coal	5	700	85	12.1	37	42	2	51
Drugs and drug sundries	26	3,571	553	15.5	213	357	4	921
Drugs (general line)	9	3,235	484		181	321	3	803
Drugs (specialty lines)	9	185	41		14	19	1	63
All other	8	153	28		18	17	-	55
Dry goods	19	3,483	339	9.7	116	195	6	336
Dry goods (general line)	10	1,608	264		89	158	2	319
Notions	4	182	30		13	17	-	25
All other	5	1,693	45		14	20	4	12
Electrical goods	29	3,650	672	18.4	222	343	7	542
Electrical appliances, eqp't. and supplies	23	2,666	447		156	233	6	471
All other	6	984	225		66	110	1	71
Farm products-raw materials	42	19,368	2,376	12.3	1,067	974	65	2,894
Cotton	22	9,596	754		64	131	7	1,748
Hides, skins, and furs (raw)	3	141	13		8	6	1	21
Horses and mules	5	148	27		9	11	-	20
Tobacco (leaf)	14	9,289	1,557		978	817	75	1,088
All other	4	194	25		8	9	2	17
Farm products-consumer goods	105	9,212	1,452	15.9	737	646	20	271
Dairy products (general line)	3	405	196		57	79	2	11
Milk and cream	5	284	125		45	43	1	4
All other dairy products	3	72	22		16	9	2	5
Poultry and poultry products	14	564	54		30	22	6	5
Fruits and vegetables (fresh)	75	7,142	962		592	444	9	209
All other	5	745	103		167	49	-	37
Farm supplies	55	3,349	308	9.2	153	145	17	370
Feed	31	1,702	187		86	77	6	154
Fertilizer	13	882	72		27	35	5	140
All other	11	765	69		40	31	6	96

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Furniture and house furnishings	11	590	99	16.8	49	53	11	98
House furnishings	6	232	50		29	32	11	27
All other	5	358	49		20	21	-	71
General merchandise	4	591	55	9.0	25	22	1	52
Groceries and foods (except farm products)	505	56,557	5,700	10.3	2,408	2,672	197	5,984
Groceries (general line)	147	28,067	2,103		910	1,064	22	3,276
Confectionery and soft drinks	90	3,756	1,030		421	463	27	251
Fish and sea foods	61	1,380	396		196	129	48	11
Meats and meat products	19	626	80		56	43	5	29
Other food and grocery specialties	188	21,728	2,091		823	974	94	2,417
Hardware	23	4,925	842	17.1	326	453	4	1,576
Jewelry and optical goods	4	206	59	28.6	25	33	-	71
Lumber and building materials (other than metal)	48	2,407	404	16.8	211	189	25	681
Lumber and millwork	28	1,551	218		125	94	19	459
All other	20	856	186		86	95	5	222
Machinery, equipment and supplies (except electrical)	48	4,835	1,112	23.0	340	540	3	1,152
Commercial machinery, eqp't and supplies	7	549	215		65	73	-	205
Industrial machinery, eqp't and supplies	15	2,820	522		166	282	3	608
Professional equipment and supplies	3	258	73		13	44	-	58
Service equipment and supplies	15	624	147		42	70	-	100
Barber and beauty parlor	11	155	56		21	25	-	43
All other	4	469	91		21	45	-	57
Other machinery, equipment and supplies	8	584	155		54	71	-	181
Metals (except scrap)	3	315	159	50.5	41	75	7	51
Paper and its products	12	1,810	303	16.7	99	170	1	272
Petroleum and its products	45	2,590	573	22.1	151	221	7	157
Plumbing and heating equipment and supplies	12	1,171	272	23.2	71	123	5	303
Tobacco and its products (except leaf)	15	2,657	272	10.2	81	117	-	219
Waste materials	43	1,409	292	20.7	174	153	10	363
Iron and steel scrap	9	89	33		22	17	2	54
Junk and scrap (general line)	29	1,106	199		101	102	8	160
Waste paper, rags and rubber	5	214	60		51	34		169
All other products	53	3,237	872	26.9	334	398	16	726
Beer	19	541	125		31	41	9	24
Flowers and nursery stock	3	42	12		7	5	-	3
Newspapers and magazines	5	345	173		85	120	-	51
Miscellaneous kinds of business	26	2,309	562		211	231	7	648
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	164	45,176	5,243	11.6	1,594	2,363	52	4,275
Amusement and sporting goods	5	855	227	26.2	78	132	-	12
Automotive products	10	4,144	549	13.2	126	249	1	549
Chemicals	8	4,870	322	6.6	54	145	1	435
Electrical goods	3	1,739	162	9.3	32	72	-	76
Farm products-consumer goods	3	270	134	49.6	38	47	2	4
Farm supplies	15	6,432	753	11.7	313	286	9	1,365
Furniture and house furnishings	5	406	47	11.6	19	29	-	46

WHOLESALE DISTRIBUTION: 1933

Table 2B —STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES (continued)								
WITH STOCKS								
Groceries and foods (except farm products)	59	$15,409	$1,892	12.3	598	$814	$17	$669
Jewelry and optical goods	4	170	54	37.5	27	41	-	21
Lumber and building materials (other than metal)	5	1,316	164	12.5	57	87	9	69
Machinery, equipment and supplies (except electrical)	31	3,603	709	19.7	203	328	15	554
Plumbing and heating equipment and supplies	3	362	67	25.6	20	30	-	56
All other kinds of business	11	5,690	154	2.7	31	103	10	617
WITHOUT STOCKS	38	17,641	771	4.4	191	358	3	-
Amusement and sporting goods	4	819	175	21.4	60	85	-	-
Farm supplies	4	768	82	10.7	23	44	1	-
Machinery, equipment and supplies (except electrical)	10	581	69	11.9	21	38	1	-
Tobacco and its products (except leaf)	5	4,349	117	2.7	37	78	-	-
All other kinds of business	15	11,126	328	2.9	51	113	-	-
AGENTS AND BROKERS								
BROKERS	101	31,439	518	1.6	145	319	17	150
Farm products-raw materials	43	18,726	244	1.3	52	93	11	87
Farm products-consumer goods	20	2,196	54	2.5	14	18	3	45
Farm supplies	4	252	24	9.5	7	7	1	9
Furniture and house furnishings	3	134	26	19.4	12	16	-	-
Groceries and foods (except farm products)	24	9,070	130	1.4	49	65	1	9
All other kinds of business	7	1,121	40	3.6	11	20	1	-
COMMISSION MERCHANTS	32	15,655	438	3.2	129	224	20	284
Farm products-raw materials	17	8,609	248	2.9	82	124	18	278
Farm supplies	3	33	2	6.1	-	-	-	-
Petroleum and its products	6	371	67	18.1	19	24	1	1
All other kinds of business	6	4,642	121	2.6	28	76	1	5
EXPORT AGENTS (farm products-raw materials)	6	6,080	666	11.0	506	826	-	-
MANUFACTURERS' AGENTS	36	2,941	142	4.8	39	68	12	6
Farm supplies	13	181	5	2.8	2	3	-	1
Machinery, equipment and supplies (except electrical)	12	745	67	9.1	18	31	1	3
All other kinds of business	11	2,035	70	3.4	19	34	11	4
SELLING AGENTS	15	6,467	209	3.2	63	142	3	2
Farm supplies	9	49	3	6.1	-	2	2	2
All other kinds of business	6	6,418	206	3.2	63	141	1	-
OTHER AGENTS	85	59,880	1,785	3.0	551	958	205	17
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	481	36,993	7,044	19.0	1,965	2,977	19	2,224
CHAIN STORE WAREHOUSES	11	29,757	991	3.3	218	378	4	1,597
Farm products-consumer goods	5	1,782	236	13.0	32	41	2	34
Groceries and foods (except farm products)	6	28,035	757	2.7	186	337	2	1,563

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ASSEMBLERS AND COUNTRY BUYERS	160	$34,457	$2,870	8.3	482	$1,324	$751	$26,302
Farm products-raw materials	87	32,627	2,645	8.1	240	1,229	740	26,220
Farm products-consumer goods	66	1,581	194	12.3	215	74	7	79
All other kinds of business	7	229	31	13.5	27	21	4	3
COOPERATIVE MARKETING ASSOCIATIONS	12	1,537	166	10.8	83	73	5	1,218
Farm products-consumer goods	6	193	56	29.0	26	23	2	6
All other kinds of business	6	1,344	110	8.2	37	50	3	1,212
CITIES OF 50,000 TO 100,000 POPULATION								
ASHEVILLE	75	9,808	991	10.1	426	557	34	1,138
Wholesalers proper	54	4,691	716	15.3	301	388	32	979
Manufacturers' sales branches	6	829	116	14.0	41	55	-	37
Agents and brokers 1/	5	2,515	31	1.2	12	13	1	5
All other types	10	1,773	128	7.2	72	101	1	87
WHOLESALERS PROPER								
Automotive products	5	248	46	18.5	25	32	-	49
Dry goods	3	89	23	25.8	7	13	1	29
Farm products-consumer goods	7	443	84	19.0	34	42	1	18
Groceries and foods (except farm products)	10	1,750	171	9.8	78	90	1	180
Lumber and building materials (other than metal)	4	257	49	19.1	11	22	8	258
Machinery, equipment and supplies (except electrical)	4	75	18	24.0	10	7	-	25
All other kinds of business 2/	21	1,829	325	17.8	136	182	21	419
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	687	77	11.2	27	37	-	32
All other kinds of business 3/	3	142	39	27.5	14	18	-	35
ALL OTHER TYPES								
Petroleum and its products	6	1,289	70	5.4	53	80	-	70
All other kinds of business 4/	4	484	58	12.0	19	21	1	17
CHARLOTTE	212	99,575	8,189	8.2	2,155	3,681	64	6,301
Wholesalers proper	103	24,572	3,583	14.6	1,093	1,702	33	3,196
Manufacturers' sales branches	57	31,622	3,003	9.5	585	1,276	17	1,485
Agents and brokers	27	13,321	352	2.6	78	175	10	14
All other types	15	30,060	1,251	4.2	299	528	4	1,606
WHOLESALERS PROPER								
Amusement and sporting goods	4	193	75	38.8	23	39	3	20
Automotive products	10	1,996	309	15.5	138	158	1	141
Chemicals	6	3,450	391	11.3	77	158	-	216
Drugs and drug sundries	3	1,114	179	16.1	73	119	-	248
Dry goods	3	879	130	14.8	42	85	2	135
Electrical goods	15	2,378	458	19.3	150	245	3	380
Farm products-raw materials	5	3,007	378	12.5	25	55	1	732
Farm products-consumer goods	10	2,777	289	10.4	93	118	1	67
Farm supplies	3	164	16	9.8	11	8	-	10
Groceries and foods (except farm products)	13	2,863	289	10.1	112	144	11	187
Machinery, equipment and supplies (except electrical	8	1,346	274	20.4	58	148	-	171

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALER PROPER (continued)								
Paper and its products	3	$622	$123	19.8	36	$70	$-	$85
All other kinds of business 5/	22	3,783	674	17.8	255	345	11	804
MANUFACTURERS' SALES BRANCHES								
Amusement and sporting goods	9	1,684	401	23.8	138	216	-	12
Automotive products	9	3,890	516	13.3	113	228	1	327
Chemicals	6	5,421	366	6.8	53	159	-	419
Electrical goods	3	1,739	163	9.4	32	72	-	76
Groceries and foods (except farm products)	10	4,093	675	16.5	153	241	11	134
Machinery, equipment and supplies (except electrical)	15	3,168	526	16.6	121	222	1	441
All other kinds of business 6/	15	11,627	356	3.1	73	138	4	76
AGENTS AND BROKERS								
Farm products-raw materials	6	4,581	79	1.7	12	22	8	11
Groceries and foods (except farm products)	5	3,418	56	1.6	19	31	-	-
Machinery, equipment and supplies (except electrical)	5	527	50	9.5	11	23	-	-
All other kinds of business 7/	11	4,795	167	3.5	36	99	2	3
ALL OTHER TYPES								
Petroleum and its products	10	1,757	397	22.6	111	185	1	121
All other kinds of business 8/	5	28,303	854	3.0	188	343	3	1,485
DURHAM	60	16,163	2,207	13.7	404	962	343	12,268
Wholesalers proper	39	3,926	606	15.4	233	291	14	427
Manufacturers' sales branches 9/	6	588	106	18.0	43	52	1	36
Agents and brokers 10/	6	3,485	102	2.9	32	49	8	-
All other types 11/	9	8,164	1,393	17.1	96	570	320	11,805
WHOLESALERS PROPER								
Automotive products	4	378	72	19.0	39	32	-	43
Farm products-consumer goods	4	541	73	13.5	36	36	-	31
Groceries and foods (except farm products)	14	1,705	155	9.1	72	72	2	140
Machinery, equipment and supplies (except electrical)	3	187	34	18.2	9	20	-	61
All other kinds of business 12/	14	1,115	272	24.4	77	131	12	152
GREENSBORO	127	34,314	2,528	7.4	857	1,230	24	2,073
Wholesalers proper	75	8,131	1,327	16.3	490	648	19	1,123
Manufacturers' sales branches	23	9,122	501	5.5	170	257	1	817
Agents and brokers	16	14,294	254	1.8	76	156	2	5
All other types	13	2,767	446	16.1	121	176	2	128
WHOLESALERS PROPER								
Automotive products	6	495	121	24.4	56	58	-	65
Chemicals	3	72	25	34.7	7	12	1	36
Dry goods	3	272	34	12.5	13	15	1	68
Electrical goods	3	81	19	23.5	8	8	-	18
Farm products-consumer goods	8	1,165	230	19.7	118	113	3	26
Farm supplies	3	174	22	12.6	9	9	-	12

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALER PROPER (continued)								
Groceries and foods (except farm products)	9	$1,060	$92	8.7	43	$56	$1	$120
Lumber and building materials (other than metal)	4	480	30	6.3	10	14	2	14
Machinery, equipment and supplies (except electrical)	12	918	176	19.2	49	84	1	170
Waste materials	5	56	21	37.5	14	9	1	8
All other kinds of business 13/	19	3,358	557	16.6	163	264	9	596
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	1,285	154	12.0	54	74	1	49
Machinery, equipment and supplies (except electrical)	6	254	65	25.6	49	40	-	12
All other kinds of business 14/	11	7,583	282	3.7	67	143	-	756
AGENTS AND BROKERS								
Farm products-raw materials	6	5,208	38	0.7	8	15	-	-
Groceries and foods (except farm products)	4	1,088	10	0.9	7	5	1	1
All other kinds of business 15/	6	7,998	206	2.6	61	135	1	4
ALL OTHER TYPES								
Petroleum and its products	8	1,532	333	21.7	94	142	1	102
All other kinds of business 16/	5	1,235	113	9.1	27	34	1	26
WINSTON-SALEM	95	18,631	1,862	10.0	756	881	37	1,344
Wholesalers proper	71	6,377	1,003	15.7	441	518	17	1,111
Manufacturers' sales branches 17/	7	1,804	164	9.1	65	89	-	62
Agents and brokers 18/	9	7,338	329	4.5	157	128	10	-
All other types 19/	9	3,112	366	11.8	83	146	10	171
WHOLESALERS PROPER								
Drugs and drug sundries	4	266	38	14.3	14	23	-	86
Farm products-consumer goods	13	393	70	17.8	23	25	2	3
Farm supplies	3	347	32	9.2	15	14	2	27
Groceries and foods (except farm products)	32	3,030	270	8.9	142	144	5	315
All other kinds of business 20/	19	2,341	593	25.3	247	312	8	680
CITIES OF 20,000 TO 50,000 POPULATION								
HIGH POINT	35	5,333	754	14.1	224	347	7	600
Wholesalers proper	18	2,144	321	15.0	113	149	1	421
All other types	17	3,189	433	13.6	111	198	6	179
Groceries and foods (except farm products)	8	1,222	90	7.4	33	44	1	140
Petroleum and its products	7	942	166	17.6	34	60	-	43
All other kinds of business	20	3,169	498	15.7	157	243	6	417

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
RALEIGH	93	$15,585	$1,964	12.6	713	$983	$13	$2,874
Wholesalers proper	63	8,985	1,269	14.1	497	652	8	1,423
All other types	30	6,600	695	10.5	216	331	5	1,451
Farm products-consumer goods	7	752	107	14.2	33	33	2	15
Farm products-raw materials	3	2,715	109	4.0	35	48	3	1,394
Groceries and foods (except farm products)	25	3,267	352	10.8	144	169	1	279
Petroleum and its products	7	1,277	188	14.7	52	79	2	73
All other kinds of business	51	7,574	1,208	15.9	449	654	5	1,113
ROCKY MOUNT	39	9,303	742	8.0	279	345	32	289
Wholesalers proper	26	2,861	351	12.3	119	156	21	231
All other types	13	6,442	391	6.1	160	189	11	58
Farm products-consumer goods	3	464	54	11.6	27	28	1	17
Farm products-raw materials	9	6,494	374	5.8	146	189	29	38
Groceries and foods (except farm products)	6	1,005	91	9.1	41	41	1	68
Petroleum and its products	9	622	123	19.8	31	47	-	52
All other kinds of business	12	718	100	13.9	34	40	1	114
WILMINGTON	80	11,028	1,659	15.0	575	575	29	2,411
Wholesalers proper	60	5,272	1,028	19.5	315	427	14	1,134
All other types	20	5,756	631	11.0	260	249	15	1,277
Farm products-consumer goods	7	354	126	35.6	54	59	1	8
Farm products-raw materials	3	970	231	23.8	15	34	1	429
Groceries and foods (except farm products)	31	3,378	513	15.2	174	239	12	393
Petroleum and its products	4	1,584	180	11.4	48	71	1	406
All other kinds of business	35	4,742	609	12.8	234	273	14	1,175
CITIES OF 5,000 TO 20,000 POPULATION								
TOTAL	593	117,866	10,474	8.9	3,790	4,935	288	20,358
ASHEBORO	6	472	56	11.9	15	19		45
BURLINGTON	21	2,414	293	12.1	101	144	8	167
CANTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CONCORD	16	2,144	297	13.9	68	114	5	135
ELIZABETH CITY	27	2,624	390	14.9	163	163	15	387
FAYETTEVILLE	43	4,757	679	14.3	262	323	5	478
GASTONIA	48	13,655	645	4.7	255	293	8	719
GOLDSBORO	29	3,685	422	11.5	195	198	7	167
GREENVILLE	35	20,075	1,240	6.2	624	680	21	457
HENDERSON	23	4,579	686	15.0	323	302	13	425
HENDERSONVILLE	15	1,091	138	12.6	46	57	2	80
HICKORY	24	2,145	358	16.7	109	129	5	310
KINGS MOUNTAIN	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
KINSTON	27	12,562	623	5.0	229	310	41	287
LENOIR	5	160	19	11.9	6	7	1	14
LEXINGTON	9	825	109	13.2	43	51	1	80
MONROE	13	1,352	194	14.3	63	88	1	309
MOORESVILLE	5	575	190	33.0	26	36	1	37
MORGANTON	5	687	73	10.6	16	20	-	62
MOUNT AIRY	18	1,358	129	9.5	46	64	5	106
NEW BERN	39	3,461	413	11.9	137	190	12	284
REIDSVILLE	10	8,653	868	10.0	72	461	19	13,962
SALISBURY	36	3,707	445	12.0	148	192	6	310
SHELBY	20	1,778	229	12.9	95	104	1	253
STATESVILLE	15	697	133	19.1	53	63	2	92
TARBORO	18	1,310	110	8.4	34	55	13	81
THOMASVILLE	4	483	53	11.0	16	32	9	28
WASHINGTON	29	2,373	296	12.5	131	139	9	266
WILSON	54	19,945	1,348	6.8	507	685	76	860

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	

1/ Includes 4 establishments dealing in groceries and foods (except farm products); and 1 in farm products-raw materials.
2/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals; 1 in clothing and furnishings; 1 in drugs and drug sundries; 2 in electrical goods; 2 in farm supplies; 1 in furniture and house furnishings; 1 in general merchandise; 1 in hardware; 2 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 2 in waste materials.
3/ Includes 1 establishment dealing in jewelry and optical goods; 1 in machinery equipment and supplies (except electrical); and 1 in plumbing and heating equipment and supplies.
4/ Includes 2 establishments dealing in farm products-raw materials and 2 in farm products-consumer goods.
5/ Includes 1 establishment dealing in clothing and furnishings; 1 in coal; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 2 in lumber and building materials (other than metal); 2 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 1 in waste materials; and 7 in all other products.
6/ Includes 1 establishment dealing in dry goods; 1 in farm products-consumer goods; 2 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and building materials (other than metal); 1 in metals (except scrap); 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 3 in all other products.
7/ Includes 1 establishment dealing in chemicals; 1 in coal; 1 in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in lumber and building materials (other than metal); 1 in metals (except scrap); and 4 in all other products.
8/ Includes 2 establishments dealing in farm products-raw materials; 1 in farm products-consumer goods; and 2 in groceries and foods (except farm products).
9/ Includes 1 establishment dealing in farm supplies; 1 in furniture and house furnishings; 2 in groceries and foods (except farm products); 1 in lumber and building materials (other than metal); and 1 in machinery, equipment and supplies (except electrical).
10/ All establishments dealing in farm products-raw materials.
11/ Includes 8 bulk tank stations dealing in petroleum and its products; and 1 establishment dealing in farm products-raw materials.
12/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 1 in electrical goods; 1 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 1 in metals (except scrap); 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in waste materials.
13/ Includes 1 establishment dealing in clothing and furnishings; 1 in coal; 1 in drugs and drug sundries; 2 in farm products-raw materials; 1 in hardware; 2 in paper and its products; 2 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 6 in all other products.
14/ Includes 1 establishment in clothing and furnishings; 2 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in metals (except scrap); 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.
15/ Includes 1 establishment dealing in clothing and furnishings; 1 in dry goods; 1 in farm products-consumer goods; and 3 in all other products.
16/ Includes 1 establishment dealing in farm products-raw materials; 2 in farm products-consumer goods; and 2 in groceries and foods (except farm products).
17/ Includes 5 establishments dealing in groceries and foods (except farm products); 1 in machinery, equipment and supplies (except electrical); and 1 in tobacco and its products (except leaf).
18/ Includes 1 establishment dealing in coal and 8 in farm products-raw materials.
19/ Includes 8 bulk tank stations dealing in petroleum and its products and 1 establishment dealing in farm products-raw materials.
20/ Includes 2 establishments dealing in automotive products; 1 in dry goods; 2 in electrical goods; 1 in farm products-raw materials; 2 in hardware; 2 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); 2 in waste materials; and 1 in all other products.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF NORTH CAROLINA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,367	$423,127	$39,524	9.3	$419,968	$1,207	33	$163	27	$1,789
Amusement and sporting goods	15	1,920	495	25.8	272	-	-	-	1	1/ 1,648
Automotive products	92	10,420	1,717	16.5	10,295	121	2	4	-	-
Chemicals	27	10,006	913	9.1	10,004	-	-	-	1	2
Clothing and furnishings	14	5,892	203	3.4	5,892	-	-	-	-	-
Drugs and drug sundries	26	3,571	553	15.5	3,571	-	-	-	-	-
Dry goods	22	14,564	621	4.3	14,555	-	4	9	-	-
Farm products-raw materials	284	145,824	8,051	5.5	145,364	420	7	40	-	-
Farm products-consumer goods	209	15,672	2,137	13.6	15,640	26	-	-	2	6
Farm supplies	110	11,579	1,201	10.4	11,558	2	3	19	-	-
General merchandise	4	391	35	9.0	391	-	-	-	-	-
Groceries and foods (except farm products)	601	109,251	8,557	7.8	109,150	-	16	90	5	11
Jewelry and optical goods	8	376	123	32.7	376	-	-	-	-	-
Lumber and building materials (other than metal)	60	4,459	641	14.4	4,458	-	1	1	-	-
Machinery equipment and supplies (except electrical)	102	9,794	1,959	20.0	9,155	539	-	-	9	2/ 100
Metals (except scrap)	6	491	171	34.8	491	-	-	-	-	-
Petroleum and its products	532	39,954	7,664	19.2	39,938	-	-	-	5	16
Tobacco and its products (except leaf)	[illegible]	7,006	389	5.6	7,006	-	-	-	-	-
Waste materials	43	1,409	292	20.7	1,406	3	-	-	-	-
All other kinds of business	192	30,548	3,802	12.4	30,446	96	-	-	4	6

1/ Includes 1 exchange dealing in motion picture films with income from film rentals of $1,648,000.
2/ Includes 1 establishment leasing in machinery, equipment and supplies with receipts from machine rentals amounting to $65,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF NORTH CAROLINA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	2,367	$423,127	1,510	63.7	$207,069	48.9	$142,466	68.8	33.7	$27,093	13.1
WHOLESALERS PROPER											
Total	1,228	137,064	831	67.7	104,606	76.3	76,553	73.2	55.8	14,723	14.1
Amusement and sporting goods	6	236	3	50.0	142	60.2	116	81.7	49.2	44	31.0
Automotive products	82	6,276	66	80.5	6,001	95.6	2,692	44.9	42.9	1,108	18.5
Chemicals	16	4,374	13	81.3	3,626	82.9	3,540	97.6	80.9	458	12.6
Clothing and furnishings	11	747	8	72.7	622	83.3	577	92.8	77.2	118	19.0
Coal	5	700	4	80.0	277	39.6	129	46.6	18.4	54	19.5
Drugs and drug sundries	26	3,571	19	73.1	3,482	98.9	3,189	92.1	89.3	536	15.5
Dry goods	19	3,483	17	89.5	3,435	98.6	3,136	91.3	90.0	332	9.7
Electrical goods	29	3,650	27	93.1	2,969	81.3	2,321	78.2	63.6	584	19.7
Farm products-raw materials	48	19,368	18	37.5	6,320	32.6	5,672	89.7	29.3	921	14.6
Farm products-consumer goods	105	9,212	61	58.1	6,840	74.3	4,826	70.6	52.4	1,295	18.9
Farm supplies	55	3,349	42	76.4	2,987	89.2	1,343	45.0	40.1	270	9.0
Furniture and house furnishings	11	590	7	63.6	230	39.0	209	90.9	35.4	49	21.3
General merchandise	4	391	2	50.0	116	30.0	83	71.6	21.2	14	12.1
Groceries and foods (except farm products)	505	55,557	345	68.5	45,876	82.6	32,883	71.7	59.2	4,615	10.1
Hardware	23	4,923	23	100.0	4,923	100.0	4,061	82.5	82.5	842	17.1
Jewelry and optical goods	4	206	2	50.0	62	30.1	4	6.5	1.9	22	35.5
Lumber and building materials (other than metal)	48	2,407	35	72.9	2,196	91.2	1,789	81.5	74.3	370	16.8
Machinery, equipment and supplies (except electrical)	48	4,835	42	87.5	4,360	90.2	3,804	87.2	78.7	929	21.3
Metals (except scrap)	3	315	3	100.0	315	100.0	300	95.2	95.2	159	50.5
Paper and its products	12	1,810	11	91.7	1,533	84.7	1,328	86.6	73.4	268	17.5
Petroleum and its products	45	2,590	18	40.0	1,680	64.9	481	28.6	18.6	369	22.0
Plumbing and heating equipment and supplies	12	1,171	11	91.7	1,167	99.7	1,087	93.1	92.8	271	23.2
Tobacco and its products (except leaf)	15	2,657	14	93.3	2,621	98.6	1,488	56.8	56.0	270	10.3
Waste materials	43	1,409	9	20.9	243	17.2	106	43.6	7.5	71	29.2
All other products	53	3,237	30	56.6	2,603	80.4	1,389	53.4	42.9	754	29.0
ALL OTHER TYPES	1,139	286,063	679	59.6	102,463	35.8	65,913	64.3	23.0	12,370	12.1
Amusement and sporting goods	9	1,684	4	44.4	776	46.1	428	55.2	25.4	206	26.5
Automotive products	10	4,144	10	100.0	4,144	100.0	4,078	98.4	98.4	549	13.2
Chemicals	11	5,632	9	81.8	4,886	86.8	4,886	100.0	86.8	363	6.6
Clothing and furnishings	3	5,145	3	100.0	5,145	100.0	5,130	99.7	99.7	65	1.3
Coal	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	3	11,081	2	66.7	5,875	53.0	5,824	99.1	52.6	99	1.7
Electrical goods	4	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	236	126,456	25	10.6	3,823	3.0	503	13.2	0.4	131	3.4
Farm products-consumer goods	104	6,460	25	24.0	2,570	39.8	1,383	53.8	21.4	330	12.8
Farm supplies	55	8,230	32	58.2	6,099	74.1	3,789	62.1	46.0	670	11.0
Furniture and house furnishings	9	(X)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	96	53,694	61	63.5	17,516	32.6	13,621	77.8	25.4	1,886	10.8
Hardware	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	170	4	100.0	170	100.0	170	100.0	100.0	64	37.6
Lumber and building materials	12	2,052	10	83.3	1,749	85.2	1,697	97.0	82.7	217	12.4
Machinery, equipment and supplies	54	4,959	47	87.0	4,644	93.6	4,090	88.1	82.5	825	17.8
Metals (except scrap)	3	176	3	100.0	176	100.0	176	100.0	100.0	12	6.8
Paper and its products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	487	37,364	407	83.6	33,209	88.9	8,703	26.2	23.3	6,391	19.2
Plumbing and heating equipment	4	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	5	4,349	-	-	-	-	-	-	-	-	-
All other products	26	11,188	19	73.1	8,595	76.8	8,564	99.6	76.5	236	2.6

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF NORTH CAROLINA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,367	$423,127	$39,524	1,889	79.8	$310,019	73.3	$29,276	9.4	$169,227	$7,867	$98,388	$34,537
WHOLESALERS PROPER													
Total	1,228	137,064	18,701	1,111	90.5	123,243	89.9	16,345	13.3	86,631	5,360	28,188	3,064
Amusement and sporting goods	6	236	93	5	83.3	137	58.1	67	48.9	18	12	107	-
Automotive products	82	6,276	1,168	73	89.0	5,326	84.9	982	18.4	4,144	843	222	117
Chemicals	16	4,374	513	16	100.0	4,374	100.0	513	11.7	341	50	3,967	16
Clothing and furnishings	11	747	138	10	90.9	662	88.6	121	18.3	627	34	-	1
Coal	5	700	85	4	80.0	277	39.6	54	19.5	121	22	65	69
Drugs and drug sundries	26	3,571	553	26	100.0	3,571	100.0	553	15.5	3,537	2	32	-
Dry goods	19	3,483	339	19	100.0	3,483	100.0	339	9.7	1,903	68	1,504	8
Electrical goods	29	3,650	672	27	93.1	3,591	98.4	660	18.4	1,950	119	1,268	254
Farm products-raw materials	48	19,368	2,376	34	70.8	12,063	62.3	1,223	10.1	425	25	11,423	190
Farm products-consumer goods	105	9,212	1,462	95	90.5	8,435	91.6	1,343	15.9	7,418	324	212	481
Farm supplies	55	3,349	308	42	76.4	2,563	76.5	225	8.8	1,728	511	246	78
Furniture & house furnishings	11	590	99	10	90.9	300	50.8	76	25.3	276	6	-	18
General merchandise	4	391	35	4	100.0	391	100.0	35	9.0	291	62	38	-
Groceries and foods (except farm products)	505	55,557	5,700	494	97.8	54,702	98.5	5,631	10.3	50,767	1,728	1,047	1,160
Hardware	23	4,923	842	22	95.7	4,848	98.5	838	17.3	3,690	799	351	8
Jewelry and optical goods	4	206	59	4	100.0	206	100.0	59	28.6	168	21	-	17
Lumber & building materials (other than metal)	48	2,407	404	37	77.1	1,835	76.2	288	15.7	747	147	849	92
Machinery, equipment and supplies (except electrical)	48	4,835	1,112	44	91.7	4,528	93.7	1,034	22.8	643	69	3,517	299
Metals (except scrap)	3	315	159	2	66.7	237	75.2	133	56.1	33	40	154	10
Paper and its products	12	1,810	303	11	91.7	1,545	85.4	237	15.3	1,120	20	405	-
Petroleum and its products	45	2,590	573	22	48.9	1,897	73.2	296	15.6	1,642	186	62	7
Plumbing & heating equipment and supplies	12	1,171	272	10	83.3	1,052	89.8	232	22.1	724	25	194	109
Tobacco and its products (except leaf)	15	2,657	272	15	100.0	2,657	100.0	272	10.2	2,653	-	-	4
Waste materials	43	1,409	292	33	76.7	1,338	95.0	264	19.7	39	47	1,138	114
All other products	53	3,237	872	52	98.1	3,225	99.6	870	27.0	1,626	200	1,387	12
ALL OTHER TYPES													
Total	1,139	286,063	20,823	778	68.3	186,776	65.3	12,931	6.9	82,596	2,507	70,200	31,473
Amusement and sporting goods	9	1,684	402	3	33.3	395	23.5	107	27.1	67	-	315	13
Automotive products	10	4,144	549	9	90.0	2,613	63.1	402	15.4	2,179	69	365	-
Chemicals	11	5,632	400	9	81.8	1,127	20.0	141	12.5	115	-	929	83
Clothing and furnishings	3	5,145	65	3	100.0	5,145	100.0	65	1.3	4,020	-	1,125	-
Coal	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	3	11,081	282	3	100.0	11,081	100.0	282	2.5	-	-	8,478	2,603
Electrical goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	236	126,456	5,675	110	46.6	54,618	43.2	1,621	3.0	2,660	82	38,422	13,454
Farm products-consumer goods	104	6,460	675	87	83.7	5,060	78.3	547	10.8	2,877	90	467	1,626
Farm supplies	55	8,230	893	54	61.8	4,854	59.0	488	10.1	3,353	346	1,098	57
Furniture & house furnishings	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	96	53,694	2,857	86	89.6	48,847	91.0	2,787	5.7	40,710	27	534	7,576
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	170	64	4	100.0	170	100.0	64	37.6	170	-	-	-
Lumber & building materials (other than metal)	12	2,052	237	11	91.7	1,850	90.2	220	11.9	246	8	1,599	3
Machinery, equipment and supplies (except electrical)	54	4,959	847	50	92.6	4,849	97.8	814	16.8	1,069	164	3,308	308
Metals (except scrap)	3	176	12	1	33.3	125	71.0	3	2.4	-	-	125	-
Paper and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	487	37,364	7,091	319	65.5	27,435	73.4	4,642	16.9	23,947	1,724	827	937
Plumbing & heating equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	5	4,349	117	5	100.0	4,349	100.0	117	2.7	5	-	-	4,344
All other products	26	11,188	257	26	100.0	11,188	100.0	257	2.3	100	-	11,078	10

Table 6.—STATE OF NORTH CAROLINA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
					Full-time	13,411	12,240	12,003	11,762	11,913	11,965	11,781	12,224	13,856	15,318	16,502	15,790	15,557
					Full-time ratio to average	100	91	90	88	89	89	88	91	103	114	123	118	116
Total	1,594	14,828	3,258	18.0	Part-time	4,675	3,847	3,096	2,846	2,831	2,906	2,832	3,129	5,061	5,951	8,239	8,297	7,069
					Part-time ratio to average	100	82	66	61	61	62	60	67	108	127	176	178	151
Amusement and sporting goods	3	85	88	50.8	Full-time	168	172	158	157	159	164	163	164	173	174	176	177	176
					Part-time	5	2	2	2	2	3	5	11	8	6	6	6	8
Automotive products	64	589	63	9.6	Full-time	637	579	578	574	583	594	610	635	662	684	712	713	718
					Part-time	15	10	11	11	16	11	18	16	14	22	16	15	17
Chemicals	8	150	37	19.6	Full-time	174	164	165	165	174	175	175	177	178	178	178	179	180
					Part-time	13	9	8	9	19	19	16	14	14	14	13	11	10
Clothing and furnishings	10	47	35	41.5	Full-time	66	66	66	66	66	66	66	66	66	66	66	66	66
					Part-time	14	12	12	13	13	13	13	12	13	14	15	16	16
Coal	5	43	5	9.6	Full-time	44	44	44	43	43	43	43	44	44	44	48	47	47
					Part-time	4	4	4	4	4	4	4	4	4	5	5	5	4
Drugs and drug sundries	17	176	43	19.7	Full-time	212	206	206	206	206	207	207	217	215	219	220	220	221
					Part-time	7	6	6	7	7	6	7	7	10	7	6	7	8
Dry goods	17	150	45	22.9	Full-time	184	180	180	180	181	182	184	185	187	185	189	189	190
					Part-time	11	9	8	8	9	9	10	12	12	13	12	11	14
Electrical goods	11	224	48	17.8	Full-time	255	231	229	226	233	235	257	260	270	275	280	274	285
					Part-time	17	16	17	18	17	18	15	19	26	14	12	22	10
Farm products—raw materials	318	3,840	1,709	30.8	Full-time	2,501	2,204	1,779	1,410	1,008	1,140	1,000	1,109	2,602	4,023	4,906	4,555	4,276
					Part-time	3,048	2,413	1,392	1,153	1,097	1,143	1,197	1,626	3,524	4,438	6,626	6,637	5,328
Farm products—consumer goods	218	1,005	292	22.5	Full-time	1,072	834	996	1,073	1,167	1,178	1,197	1,300	1,218	1,051	1,064	896	884
					Part-time	225	184	184	185	203	363	363	206	177	175	204	222	228
Farm supplies	102	570	31	5.2	Full-time	514	427	478	543	827	573	408	427	451	439	524	536	538
					Part-time	87	83	91	99	105	89	123	91	62	73	76	77	75
Furniture and house furnishings	14	89	19	17.8	Full-time	79	70	71	73	74	77	78	81	87	83	85	85	87
					Part-time	29	27	27	30	30	30	30	30	30	32	32	32	22
General merchandise	3	25	2	7.1	Full-time	26	25	25	25	25	25	25	25	25	25	27	27	27
					Part-time	1	–	–	–	1	1	1	1	1	2	3	3	3
Groceries and foods (except farm products)	485	3,560	522	12.8	Full-time	3,266	3,021	3,019	3,029	3,078	3,262	3,281	3,326	3,424	3,515	3,475	3,391	3,368
					Part-time	816	777	1,020	859	841	677	666	756	854	775	823	814	934
Hardware	12	283	56	16.5	Full-time	330	309	304	298	317	315	323	329	335	348	350	362	370
					Part-time	9	9	10	9	9	9	8	8	8	8	11	10	13
Jewelry and optical goods	5	46	7	13.3	Full-time	52	51	51	48	48	49	49	48	53	56	58	58	58
					Part-time	1	1	1	1	1	1	1	1	1	–	–	2	2
Lumber and building materials (other than metal)	62	391	17	4.2	Full-time	282	252	256	251	261	263	270	283	309	311	312	312	305
					Part-time	126	131	114	117	127	139	137	129	110	116	126	137	133
Machinery, equipment and supplies (except electrical)	40	577	86	12.9	Full-time	583	572	570	571	562	567	572	583	584	593	603	607	609
					Part-time	80	20	62	197	212	237	69	27	26	26	26	25	22
Metals (except scrap)	7	54	1	2.0	Full-time	43	35	41	32	33	36	44	51	60	52	51	41	38
					Part-time	12	3	4	4	4	4	2	6	2	23	29	49	17
Paper and its products	8	89	13	13.2	Full-time	100	93	94	95	98	97	97	99	106	107	108	103	103
					Part-time	2	2	3	3	3	3	3	3	2	1	2	2	2
Petroleum and its products	84	2,020	62	3.0	Full-time	2,034	2,017	2,019	2,019	2,011	2,020	2,024	2,026	2,037	2,059	2,062	2,060	2,064
					Part-time	48	37	32	27	29	33	34	44	57	74	79	65	67
Plumbing and heating equipment and supplies	2	87	14	13.4	Full-time	92	75	75	73	91	91	92	98	101	106	102	102	103
					Part-time	9	6	3	10	6	9	13	8	10	11	7	12	11
Tobacco and its products (except leaf)	10	112	8	6.9	Full-time	119	113	112	112	112	115	115	115	119	127	127	128	128
					Part-time	1	1	1	1	1	1	1	1	1	1	2	2	2
Waste materials	42	185	19	9.5	Full-time	174	153	157	156	161	166	167	175	193	192	190	188	187
					Part-time	30	22	21	21	22	22	30	30	35	39	41	38	37
All other products	47	431	38	8.0	Full-time	404	347	330	337	395	345	334	401	355	406	590	484	529
					Part-time	65	63	63	58	53	62	66	67	60	62	67	77	80

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF NORTH CAROLINA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	1,169	7,011	13.4	232	213	34.9	362	1,022	23.0	208	1,160	17.0	177	1,296	14.5	152	2,252	12.1	32	969	10.8	6	99	4.6
Amusement and sporting goods	6	30	29.4	1	1	40.0	3	12	34.1	2	17	42.3	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	81	510	18.6	12	9	24.6	35	118	26.3	18	147	24.9	10	124	21.0	5	80	12.4	-	-	-	1	32	8.4
Chemicals	16	112	11.7	2	1	12.5	6	15	32.3	1	8	48.3	2	15	24.3	3	35	13.4	1	11	6.9	1	27	4.3
Clothing and furnishings	9	52	18.8	1	10	77.8	2	7	20.6	5	26	19.0	-	-	-	1	9	15.8	-	-	-	-	-	-
Coal	4	27	19.5	-	-	-	-	-	-	4	27	19.5	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	25	211	15.5	14	10	32.8	1	6	22.2	2	9	10.3	2	20	16.0	3	60	15.6	3	106	14.9	-	-	-
Dry goods	19	116	9.7	1	-	50.0	8	22	18.4	3	11	18.2	3	25	20.8	2	31	15.5	2	37	7.0	-	-	-
Electrical goods	29	222	18.4	5	4	27.8	4	17	40.0	9	42	20.7	3	14	13.2	7	114	19.6	1	31	12.4	-	-	-
Farm products-raw materials	39	671	9.2	3	1	33.3	8	11	20.6	7	20	10.0	5	5	2.7	9	420	19.3	4	198	11.5	3	16	2.0
Farm products-consumer goods	101	731	15.8	27	19	33.6	42	107	20.6	7	69	24.1	12	154	23.2	8	146	14.4	5	236	10.0	-	-	-
Farm supplies	54	149	9.2	8	5	35.0	23	36	13.4	10	41	10.7	12	63	7.5	1	4	18.8	-	-	-	-	-	-
Furniture and house furnishings	11	49	16.8	4	5	30.8	4	22	30.8	1	10	26.2	1	5	9.5	1	7	7.9	-	-	-	-	-	-
General merchandise	2	11	(X)	-	-	-	-	-	-	2	11	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	478	2,308	10.0	80	58	34.8	126	387	21.3	93	416	12.2	87	494	10.6	82	802	8.1	9	127	7.3	1	24	6.3
Hardware	23	326	17.1	-	-	-	4	9	23.3	6	32	17.4	5	60	19.5	4	80	14.2	4	145	17.7	-	-	-
Jewelry and optical goods	4	25	28.6	-	-	-	3	18	41.5	-	-	-	1	7	15.0	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	46	205	17.5	15	15	29.2	16	33	17.8	10	93	19.2	3	50	26.1	2	14	7.7	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	48	340	23.0	7	10	33.3	20	63	30.4	5	36	32.4	10	87	21.2	4	87	22.5	2	57	18.7	-	-	-
Metals (except scrap)	3	41	50.5	1	-	25.0	-	-	-	1	17	33.3	-	-	-	1	24	56.7	-	-	-	-	-	-
Paper and its products	12	99	16.7	1	-	-	4	12	24.3	1	5	30.0	3	30	18.1	2	31	18.3	1	21	11.1	-	-	-
Petroleum and its products	41	131	25.4	5	4	24.1	21	39	29.0	9	36	17.7	5	37	30.4	1	15	24.6	-	-	-	-	-	-
Plumbing and heating equipment and supplies	12	71	23.2	1	-	25.0	1	3	24.3	5	26	24.3	4	31	24.6	1	11	16.8	-	-	-	-	-	-
Tobacco and its products (except leaf)	15	81	10.2	1	1	28.6	3	3	7.8	-	-	-	4	18	7.1	7	59	11.1	-	-	-	-	-	-
Waste materials	43	174	20.7	29	39	48.0	7	30	29.1	2	26	20.1	3	42	20.7	2	37	12.6	-	-	-	-	-	-
All other products	48	319	26.9	14	21	39.8	21	52	24.4	5	35	31.1	2	15	35.0	6	196	25.3	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	164	1,594	11.6	19	9	34.9	31	98	27.7	23	132	25.3	30	276	20.0	38	452	11.0	16	376	13.5	7	249	12.4
Amusement and sporting goods	5	78	26.2	-	-	-	-	-	-	1	6	40.3	3	50	31.5	1	22	16.9	-	-	-	-	-	-
Automotive products	10	126	13.2	-	-	-	1	1	40.0	1	3	24.7	4	41	22.8	1	13	12.6	2	41	12.2	1	27	9.5
Chemicals	8	54	6.6	2	-	25.0	1	1	9.5	1	8	25.3	2	4	14.6	-	-	-	1	7	4.7	1	34	5.9
Electrical goods	3	32	9.3	-	-	-	1	2	18.6	-	-	-	-	-	-	-	-	-	1	12	6.8	1	18	10.6
Farm products-consumer goods	5	38	49.6	-	-	-	3	10	49.4	1	9	45.6	1	19	52.8	-	-	-	-	-	-	-	-	-
Farm supplies	15	313	11.7	-	-	-	1	3	30.0	2	6	25.6	-	-	-	6	42	10.8	4	121	13.8	2	141	9.1
Furniture and house furnishings	5	19	11.6	1	-	25.0	1	1	7.1	-	-	-	3	18	11.8	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	59	586	12.3	3	3	21.7	8	15	23.9	7	39	21.1	10	82	15.4	25	345	10.5	5	98	15.6	1	24	6.8
Jewelry and optical goods	4	27	37.6	-	-	-	2	9	45.7	2	18	34.7	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	5	57	12.5	1	1	50.0	-	-	-	-	-	-	2	20	19.3	1	5	8.9	1	31	10.7	-	-	-
Machinery, equipment and supplies (except electrical)	31	203	19.7	11	4	43.9	8	44	30.8	5	34	24.7	2	26	30.3	3	19	13.6	2	76	18.1	-	-	-
Plumbing and heating equipment and supplies	3	20	25.6	-	-	-	1	4	68.8	-	-	-	2	16	22.8	-	-	-	-	-	-	-	-	-
All other kinds of business	11	31	2.7	1	1	50.0	4	8	13.9	3	9	19.4	1	2	9.8	1	6	12.7	-	-	-	1	5	0.7

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF SOUTH CAROLINA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	1,242	1,539	$172,062	$333,528	$15,388	8.9	6.6	4,936	$6,393	3.7	$200	$12,761
Wholesalers proper	565	539	83,945	148,002	8,284	9.9	8.3	3,029	3,641	4.3	95	9,031
Wholesale merchants	528	530	72,448	133,129	7,550	10.4	8.6	2,919	3,461	4.8	90	8,041
Exporters	7	4	10,125	14,343	583	5.8	5.0	53	121	1.2	3	975
Importers	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Limited function wholesalers	29	5	(X)	530	(X)	(X)	5.8	(X)	(X)	(X)	(X)	(X)
Manufacturers' sales branches	65	71	14,434	32,290	1,539	10.7	8.4	461	714	4.9	11	733
With stocks	57	-	10,418	-	1,355	13.0	-	413	609	5.8	11	733
Without stocks	8	-	4,016	-	184	4.6	-	48	105	2.6	-	-
Agents and brokers	178	153	43,433	81,556	1,160	2.7	1.8	374	551	1.3	54	644
Brokers	102	69	25,851	60,964	453	1.8	0.7	139	218	0.8	12	626
Commission merchants	32	28	4,670	7,288	171	3.7	4.4	46	61	1.3	4	8
Manufacturers' agents	23	22	2,605	4,698	106	4.1	2.9	40	53	2.0	2	6
Selling agents	5	11	1,994	3,278	149	7.5	7.9	27	63	3.2	-	-
Other agents	16	23	8,313	5,328	281	3.4	6.2	122	156	1.9	36	4
All other types	434	776	30,250	71,680	4,405	14.6	7.8	1,072	1,487	4.9	40	2,353
Bulk tank stations	278	241	17,645	21,563	3,768	21.4	19.5	977	1,343	7.6	15	1,166
Assemblers and country buyers 1/	147	521	11,155	47,216	527	4.7	2.3	70	99	0.9	18	1,178
Cooperative marketing associations	9	9	1,450	2,336	110	7.6	2.6	25	45	3.1	7	9
Other types	-	5	-	565	-	-	39.5	-	-	-	-	-

1/ The decrease in the number of establishments was due primarily to loss of assemblers and country buyers of cotton.

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF SOUTH CAROLINA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches with stocks	Brokers	All other types 1/
Total	1,242	528	57	102	555
Amusement and sporting goods (Cameras and motion picture eqp't. & supplies)	1	1	-	-	-
Automotive products	24	21	-	-	3
Automobiles and other motor vehicles	2	1	-	-	1
Automotive eqp't., accessories and parts	20	20	-	-	-
Tires and tubes	2	-	-	-	2
Chemicals	5	3	2	-	-
Explosives	1	-	1	-	-
Paints and varnishes	4	3	1	-	-
Clothing and furnishings	4	3	-	-	1
Clothing and furnishings (general line)	1	1	-	-	-
Clothing, men's and boys'	1	-	-	-	1
Furnishings (general line)	1	1	-	-	-
Hosiery	1	1	-	-	-
Coal	5	2	-	1	2
Drugs and drug sundries	12	12	-	-	-
Drugs (general line)	7	7	-	-	-
Drugs (specialty lines)	2	2	-	-	-
Patent medicines	2	2	-	-	-
All other	1	1	-	-	-
Dry goods	12	10	-	1	1
Dry goods (general line)	8	7	-	-	1
Notions	1	1	-	-	-
Piece goods	3	2	-	1	-
Electrical goods	8	6	-	-	2
Electrical appliances, eqp't. & supplies	5	4	-	-	1
Radios and radio equipment	1	1	-	-	-
Refrigerators	2	1	-	-	1
Farm products-raw materials	264	52	-	42	170
Cotton	179	39	-	39	101
Grain	2	1	-	1	-
Hides, skins and furs (raw)	7	2	-	-	5
Horses and mules	11	3	-	-	8
Livestock	3	1	-	-	2
Tobacco (leaf)	35	4	-	1	30
All other	27	2	-	1	24
Farm products-consumer goods	80	38	5	4	33
Dairy products (general line)	5	4	-	-	1
Cheese	1	-	-	-	1
Milk and cream	3	1	-	-	2
All other dairy products	7	2	5	-	-
Poultry and poultry products	3	-	-	-	3
Fruits and vegetables (fresh)	60	31	-	4	25
All other	1	-	-	-	1
Farm supplies	68	32	4	11	21
Feed	35	23	-	11	1
Fertilizer	27	6	4	-	17
Seeds	6	3	-	-	3

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches with stocks	Brokers	All other types 1/
Furniture and house furnishings	6	5	-	1	-
China, glassware and crockery	1	1	-	-	-
Furniture	3	2	-	1	-
House furnishings (except china & furniture)	2	2	-	-	-
General merchandise	6	4	-	2	-
Groceries and foods (except farm products)	276	190	34	34	18
Groceries (general line)	85	83	-	2	-
Confectionery and soft drinks	26	22	-	1	3
Fish and sea foods	11	11	-	-	-
Meats and meat products	28	7	15	-	6
Other food and grocery specialties	126	67	19	31	9
Hardware (general line)	17	17	-	-	-
Jewelry and optical goods (optical goods)	4	1	3	-	-
Lumber & building materials (other than metal)	24	11	-	4	9
Lumber and millwork	16	6	-	3	7
All other	8	5	-	1	2
Machinery, eqp't. & supplies (except electrical)	34	22	7	1	4
Commercial machinery, eqp't. & supplies	4	-	4	-	-
Construction machinery, eqp't. & supplies	2	1	-	-	1
Farm and dairy machinery and eqp't.	1	1	-	-	-
Industrial machinery, eqp't. & supplies	19	12	3	1	3
Mill and mine supplies (general line)	13	11	1	-	1
All other	6	1	2	1	2
Professional equipment and supplies	1	1	-	-	-
Service equipment and supplies	6	6	-	-	-
Barber and beauty parlor	5	5	-	-	-
All other	1	1	-	-	-
Transportation equipment and supplies	1	1	-	-	-
Metals (except scrap-other metal & metal works)	1	1	-	-	-
Paper and its products	9	9	-	-	-
Petroleum and its products	306	24	-	-	282
Plumbing and heating eqp't. and supplies	7	5	1	-	1
Heating equipment (general line)	1	-	-	-	1
Plumbing & heating eqp't. (general line)	6	5	1	-	-
Tobacco and its products (except leaf)	19	14	-	-	5
Waste materials	22	22	-	-	-
Iron and steel scrap	10	10	-	-	-
Junk and scrap (general line)	9	9	-	-	-
Waste paper, rags and rubber	3	3	-	-	-
All other products	28	23	1	1	3
Bags and bagging	4	4	-	-	-
Beer	10	8	-	1	1
Forest products (except lumber)	2	-	1	-	1
Leather goods	4	3	-	-	1
Newspapers and magazines	1	1	-	-	-
Miscellaneous kinds of business	7	7	-	-	-

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF SOUTH CAROLINA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	
Exporters	7
Cotton	6
Lumber and millwork	1
Importer (fruits and vegetables-fresh)	1
Limited function wholesalers	29
Dairy products (general line)	1
Cheese	1
Milk and cream	1
Fruits and vegetables (fresh)	4
Seeds	1
Confectionery and soft drinks	2
Meats and meat products	3
Other food and grocery specialties	3
Lumber and millwork	6
Mill and mine supplies (general line)	1
Petroleum and its products	2
Tobacco and its products (except leaf)	3
Forest products (except lumber)	1
Manufacturers' sales branches without stocks	8
Tires and tubes	1
Fertilizer	3
Other food and grocery specialties	1
Other industrial machinery, equipment and supplies	1
Tobacco and its products (except leaf)	2
Commission merchants	32
Tires and tubes	1
Cotton	10
Horses and mules	3
Tobacco (leaf)	2
Other farm products-raw materials	3
Fruits and vegetables (fresh)	3
Feed	1
Fertilizer	5
Seeds	1
Confectionery and soft drinks	1
Petroleum and its products	2

Type of Establishment Kind of Business	
Manufacturers' agents	23
Automobiles and other motor vehicles	1
Clothing, men's and boys'	1
Dry goods (general line)	1
Electrical appliances, equipment and supplies	1
Refrigerators	1
Fertilizer	6
Meats and meat products	1
Other food and grocery specialties	5
Other lumber and building materials	1
Construction machinery, equipment and supplies	1
Other industrial machinery, equipment and supplies	1
Heating equipment (general line)	1
Beer	1
Leather goods	1
Selling agents	5
Coal	2
Fertilizer	2
Meats and meat products	1
Other agents (tobacco leaf)	16
Bulk tank stations (petroleum)	276
Assemblers and country buyers	147
Cotton	85
Hides, skins, and furs (raw)	5
Horses and mules	5
Livestock	2
Tobacco (leaf)	12
Other farm products-raw materials	21
Milk and cream	1
Poultry and poultry products	2
Fruits and vegetables (fresh)	9
Other farm products-consumer goods	1
Fertilizer	1
Seeds	1
Meats and meat products	1
Other lumber and millwork	1
Cooperative marketing associations	9
Poultry and poultry products	1
Fruits and vegetables (fresh)	8

1/ The 555 "All other types" consists of the following:

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	1,242	$172,062	$15,388	8.9	4,936	$6,395	$200	$12,761
Wholesalers proper	565	83,945	8,284	9.9	3,029	3,641	95	9,031
Manufactures' sales branches	65	14,434	1,539	10.7	461	714	11	733
Agents and brokers	178	43,433	1,160	2.7	374	551	54	644
All other types	434	30,250	4,405	14.6	1,072	1,487	40	2,353
WHOLESALERS PROPER								
Automotive products	21	1,427	336	23.5	164	181	7	302
Chemicals	3	567	176	31.0	63	79	-	117
Clothing and furnishings	3	90	13	14.4	7	5	-	11
Drugs and drug sundries	12	2,226	364	16.4	138	213	1	417
Drugs	7	2,138	338	-	124	198	-	405
All other	5	88	26	-	14	15	1	12
Dry goods	10	1,402	132	9.4	47	63	10	243
Dry goods	7	807	80	-	30	32	1	125
All other	3	595	52	-	17	31	9	118
Electrical goods	6	740	152	20.5	48	56	-	62
Farm products-raw materials	58	27,286	1,355	5.0	149	248	8	2,824
Cotton	45	27,009	1,310	-	127	229	7	2,815
Horses and mules	3	20	4	-	3	1	-	2
Tobacco (leaf)	4	54	18	-	4	9	1	-
All other	6	203	23	-	15	9	-	7
Farm products-consumer goods	46	3,446	729	21.2	292	310	8	148
Dairy products (general line)	5	411	172	-	71	63	1	6
Fruits and vegetables (fresh)	36	2,924	503	-	203	227	7	138
All other	5	111	54	-	18	20	-	4
Farm supplies	33	1,476	178	12.1	80	77	4	105
Feed	23	1,124	132	-	62	56	3	72
Fertilizer	6	253	30	-	12	14	-	31
Seeds	4	99	16	-	6	7	1	2
Furniture and house furnishings	5	189	32	16.9	6	10	5	19
General merchandise	4	404	41	10.1	27	18	1	64
Groceries and foods (except farm products)	198	29,031	2,278	7.8	1,042	1,185	27	2,440
Groceries (general line)	83	19,874	1,299	-	593	713	8	1,675
Confectionery and soft drinks	24	1,059	163	-	87	80	5	53
Fish and sea foods	11	597	153	-	47	50	3	6
Meats and meat products	10	352	49	-	25	20	1	8
Other food and grocery specialties	70	7,149	614	-	290	322	10	688
Hardware	17	4,249	741	17.4	267	374	3	1,071
Lumber and building materials (other than metal)	18	1,098	182	16.6	67	76	2	97
Lumber and millwork	13	932	123	-	40	53	2	50
All other	5	166	59	-	27	23	-	47
Machinery, equipment and supplies (except electrical)	23	2,216	398	18.0	134	212	2	466
Industrial machinery, equipment and supplies	13	1,982	335	-	106	173	1	428
Service equipment and supplies	6	137	42	-	10	25	-	25
All other	4	97	21	-	18	14	1	13

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Paper and its products	9	862	216	25.1	71	111	-	167
Petroleum and its products	26	1,847	362	19.6	96	136	7	77
Plumbing and heating equipment and supplies	5	398	96	24.1	32	43	1	83
Tobacco and its products (except leaf)	17	2,609	142	5.4	87	81	1	136
Waste materials	22	1,427	118	8.3	77	55	4	94
Iron and steel scrap	10	71	32	-	27	14	3	15
Junk and scrap (general line)	9	169	33	-	27	23	1	9
Waste paper, rags and rubber	3	1,187	53	-	23	18	-	70
All other kinds of business	29	955	243	25.4	135	108	4	88
Bags and bagging	4	79	19	-	37	10	-	6
Beer	8	303	48	-	20	21	1	7
Leather goods	3	122	27	-	10	13	-	30
Miscellaneous	14	451	149	-	68	64	3	45
MANUFACTURER'S SALES BRANCHES								
WITH STOCKS	57	10,418	1,355	13.0	413	509	11	733
Farm products-consumer goods	5	105	44	41.9	12	18	-	2
Farm supplies	4	1,851	219	11.8	57	86	5	391
Groceries and foods (except farm products)	34	7,779	939	12.1	283	416	6	248
Jewelry and optical goods	3	59	25	42.4	11	16	-	5
Machinery equipment and supplies (except electrical)	7	419	97	23.2	40	62	-	49
All other kinds of business	4	205	31	15.1	10	11	-	37
WITHOUT STOCKS	8	4,016	184	4.6	48	105	-	-
Farm supplies	3	839	78	9.3	21	40	-	-
All other kinds of business	5	3,177	106	3.3	27	65	-	-
AGENTS AND BROKERS								
BROKERS	102	25,851	453	1.8	139	218	12	626
Farm products-raw materials	42	11,548	145	1.3	39	54	5	597
Farm products-consumer goods	4	527	17	3.2	4	7	-	-
Farm supplies	11	497	13	2.6	3	7	-	-
Groceries and foods (except farm products)	34	10,102	165	1.6	50	76	3	13
Lumber and building materials (other than metal)	4	177	20	11.3	5	9	-	-
All other kinds of business	7	3,000	93	3.1	38	65	4	16
COMMISSION MERCHANTS	32	4,670	171	3.7	46	61	4	8
Farm products-raw materials	18	3,602	53	1.7	28	30	3	8
Farm products-consumer goods	3	809	96	11.9	14	28	-	--
Farm supplies	7	154	2	1.3	-	-	-	-
All other kinds of business	4	105	10	9.5	4	3	1	-
MANUFACTURERS' AGENTS	23	2,605	106	4.1	40	53	2	6
Farm supplies	6	60	3	5.0	2	2	1	1
Groceries and foods (except farm products)	6	1,776	27	1.5	8	13	-	-
All other kinds of business	11	769	76	9.9	30	38	1	5
SELLING AGENTS	5	1,994	149	7.5	27	63	-	-
OTHER AGENTS (Farm products-raw materials)	16	8,313	281	3.4	122	156	36	4

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	278	$17,645	$3,768	21.4	977	$1,343	$15	$1,166
ASSEMBLERS AND COUNTRY BUYERS	147	11,155	527	4.7	70	99	18	1,178
Farm products-raw materials	130	11,019	493	4.5	51	86	15	1,177
Farm products-consumer goods	13	117	29	24.8	14	12	3	1
All other kinds of business	4	19	5	26.3	5	1	-	-
COOPERATIVE MARKETING ASSOCIATIONS (farm products and consumer goods)	9	1,450	110	7.6	25	45	7	9
CITIES OF 50,000 TO 100,000 POPULATION								
CHARLESTON	130	28,907	2,502	8.7	815	1,041	21	2,148
Wholesalers proper	89	19,534	2,035	10.4	587	834	12	1,080
Manufacturers' sales branches	11	1,660	216	13.0	67	100	4	85
Agents and brokers	28	7,583	221	2.9	54	97	5	[illegible]
All other types	2	130	30	23.1	7	10	...	5
WHOLESALERS PROPER								
Chemicals	3	567	175	30.9	63	78	...	117
Clothing and furnishings	3	90	12	13.3	7	4	-	11
Dry goods	5	537	50	9.3	22	20	...	72
Farm products-raw materials	6	10,110	578	5.7	51	118	3	995
Farm products-consumer goods	17	1,158	222	19.2	108	107	3	61
Farm supplies	7	586	58	9.8	20	25	1	10
Groceries and foods (except farm products)	18	3,602	397	11.0	155	178	...	280
Lumber and building materials (other than metal)	3	109	47	43.1	20	19	-	54
Machinery, equipment and supplies (except electrical)	6	385	81	21.0	40	40	-	124
Paper and its products	4	235	55	23.4	25	34	-	56
Tobacco and its products (except leaf)	3	389	33	4.8	26	21	...	42
Waste materials	3	25	12	48.0	13	9	3	5
All other kinds of business 1/	13	1,641	335	20.4	137	181	2	273
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	8	1,596	195	12.2	62	95	4	75
All other kinds of business 2/	3	64	21	32.8	5	5	...	5
AGENTS AND BROKERS								
Farm products-consumer goods	5	1,030	107	10.4	16	31	-	...
Farm supplies	3	330	10	3.0	3	7	-	...
Groceries and foods (except farm products)	15	3,620	65	1.8	21	32	1	...
All other kinds of business 3/	4	2,603	38	1.5	14	27	4	...
COLUMBIA	104	24,013	2,949	12.3	847	1,101	14	3,459
Wholesalers proper	66	11,471	1,681	14.7	569	677	9	2,084
Manufacturers' sales branches	18	4,249	579	13.6	146	248	3	196
Agents and brokers	11	4,020	111	2.8	40	50	2	16
All other types	9	4,273	578	13.5	92	126	-	1,163

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
COLUMBIA (continued)								
WHOLESALERS PROPER								
Automotive products	4	$469	$78	16.6	43	$46	-	$60
Electrical goods	4	654	140	21.4	41	50	1	53
Farm products-consumer goods	4	581	117	20.1	52	65	1	26
Groceries and foods (except farm products)	21	2,773	257	9.3	113	145	4	191
Hardware	3	771	137	17.8	50	52	1	244
Machinery, equipment and supplies (except electrical)	4	347	137	39.5	31	55	1	62
Paper and its products	3	464	128	27.6	33	60	...	89
Tobacco and its products (except leaf)	5	970	63	6.5	37	33	...	51
All other kinds of business 4/	17	4,442	624	14.0	157	150	1	1,308
MANUFACTURERS' SALES BRANCHES								
Farm supplies	3	1,066	120	11.3	20	50	3	110
Groceries and foods (except farm products)	5	1,730	325	18.8	73	111	-	43
Machinery, equipment and supplies (except electrical)	5	362	88	24.3	35	57	...	40
All other kinds of business 5/	4	1,091	46	4.2	18	30	...	3
AGENTS AND BROKERS								
Groceries and foods (except farm products)	5	3,351	48	1.4	13	19	1	10
All other kinds of business 6/	6	669	63	9.4	27	31	1	6
ALL OTHER TYPES								
Petroleum and its products	6	1,485	269	18.1	77	107	-	106
All other kinds of business 7/	3	2,788	309	11.1	15	19	...	1,057
CITIES OF 20,000 TO 50,000 POPULATION								
GREENVILLE	106	31,636	1,926	6.1	588	867	21	1,774
Wholesalers proper	65	17,665	1,301	7.4	396	542	16	1,312
All other types	41	13,971	625	4.5	192	325	5	462
Farm products-raw materials	8	831	175	21.1	37	47	2	13
Farm products-consumer goods	15	14,014	253	1.8	33	63	2	649
Groceries and foods (except farm products)	32	7,668	519	6.8	166	257	2	217
Petroleum and its products	7	1,038	163	15.7	57	85	-	37
All other kinds of business	44	8,085	816	10.1	295	415	15	858
SPARTENBURG	61	12,602	1,098	8.7	399	537	4	976
Wholesalers proper	36	5,615	712	12.7	299	378	4	736
All other types	25	6,987	386	5.5	100	159	-	240
Farm products-raw materials	3	236	72	30.5	29	28	-	4
Farm products-consumer goods	11	3,124	43	1.4	14	19	-	227
Groceries and foods (except farm products)	19	4,577	268	5.9	134	155	1	201
Petroleum and its products	7	887	195	22.0	53	74	-	60
All other kinds of business	21	3,778	520	13.8	169	261	3	484

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 5,000 TO 20,000 POPULATION								
TOTAL	260	$28,153	$2,650	9.4	972	$1,245	41	$1,884
AIKEN	12	673	104	15.5	44	48	-	71
ANDERSON	22	3,752	328	8.7	123	154	6	272
CAMDEN	8	465	55	11.8	16	20	1	34
CHESTER	11	1,855	125	6.7	46	53	2	114
CLINTON	7	592	63	10.6	23	30	-	58
DARLINGTON	11	1,457	95	6.6	41	54	1	70
FLORENCE	40	5,196	486	9.4	179	235	10	234
GAFFNEY	8	548	48	13.8	20	22	1	23
GEORGETOWN	13	782	129	16.5	56	53	1	148
GREENWOOD	15	1,159	152	13.1	72	78	1	134
HARTSVILLE	14	1,601	109	6.8	26	36	3	145
LAURENS	9	1,212	136	11.2	44	58	2	88
NEWBERRY	10	2,513	115	4.6	34	44	1	51
ORANGEBURG	21	1,003	132	13.2	56	64	2	61
ROCK HILL	18	2,215	155	7.0	40	62	6	117
SUMTER	29	2,494	311	12.5	103	148	2	168
UNION	12	836	106	12.7	39	56	2	96

1/ Includes 2 establishments dealing in automotive products; 2 in drugs and drug sundries; 2 in hardware; 1 in metals (except scrap); 2 in petroleum and its products; and 4 in all other products.

2/ Includes 1 establishment dealing in chemicals; 1 in farm products-consumer goods; and 1 in machinery, equipment and supplies (except electrical).

3/ Includes 1 establishment dealing in farm products-raw materials; 1 in general merchandise; 1 in lumber and building materials (other than metal); and 1 in all other products.

4/ Includes 2 establishments dealing in drugs and drug sundries; 2 in dry goods; and 2 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 1 in plumbing and heating equipment and supplies; 2 in waste materials; 1 in petroleum and its products; and 5 in all other products.

5/ Includes 1 establishment dealing in automotive products; 1 in farm products-consumer goods; 1 in jewelry and optical goods; and 1 in tobacco and its products (except leaf).

6/ Includes 1 establishment dealing in automotive products; 1 in dry goods; 1 in electrical goods; 1 in furniture and house furnishings; 1 in lumber and building materials (other than metal); and 1 in machinery, equipment and supplies (except electrical).

7/ Includes 1 establishment dealing in farm products-consumer goods; and 2 in farm products-raw materials.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF SOUTH CAROLINA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	1,242	$172,062	$15,388	8.9	$171,858	$169	3	$ 3	8	$32
Automotive products	24	1,798	367	20.4	1,740	58	-	-	-	-
Drugs and drug sundries	12	2,226	364	16.4	2,226	-	-	-	-	-
Farm products-raw materials	264	61,768	2,337	3.8	61,745	19	-	-	1	4
Farm products-consumer goods	80	6,454	1,025	15.9	6,450	-	-	-	1	4
Farm supplies	68	4,899	493	10.1	4,897	2	-	-	-	-
Groceries and foods (except farm products)	276	49,098	3,436	7.0	49,089	-	2	2	2	7
Hardware	17	4,249	741	17.4	4,240	-	-	-	1	9
Lumber and building materials (other than metal)	24	1,301	206	15.8	1,297	4	-	-	-	-
Machinery, equipment and supplies (except electrical)	34	3,425	570	16.6	3,347	78	-	-	-	-
Paper and its products	9	862	216	25.1	862	-	-	-	-	-
Petroleum and its products	306	19,574	4,137	21.1	19,567	7	-	-	-	-
Waste materials	22	1,427	118	8.3	1,426	-	-	-	1	1
All other kinds of business	106	14,981	1,378	9.2	14,972	1	1	1	2	7

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF SOUTH CAROLINA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	1,242	$172,062	752	60.5	$93,450	54.3	$61,515	65.8	35.8	$11,715	12.5
WHOLESALERS PROPER											
Total	565	83,945	391	69.2	54,366	64.8	39,804	73.2	47.4	6,555	12.1
Automotive products	21	1,427	20	95.2	1,418	99.4	849	59.9	59.5	334	23.6
Chemicals	3	567	3	100.0	567	100.0	536	94.5	94.5	176	31.0
Clothing and furnishings	3	90	3	100.0	90	100.0	65	72.2	72.2	13	14.4
Drugs and drug sundries	12	2,226	9	75.0	2,213	99.4	1,784	80.6	80.1	359	16.2
Dry goods	10	1,402	10	100.0	1,402	100.0	1,268	90.4	90.4	132	9.4
Electrical goods	6	740	6	100.0	740	100.0	614	83.0	83.0	152	20.5
Farm products-raw materials	58	27,286	11	19.0	2,133	7.8	1,106	51.9	4.1	188	8.8
Farm products-consumer goods	46	3,446	34	73.9	3,236	93.9	2,224	68.7	64.5	693	21.4
Farm supplies	33	1,476	25	75.8	1,399	94.8	791	56.5	53.6	165	11.8
Furniture and house furnishings	5	189	1	20.0	4	2.1	4	100.0	2.1	3	75.0
General merchandise	4	404	3	75.0	247	61.1	151	61.1	37.4	15	6.1
Groceries and foods	198	29,031	152	76.8	26,580	91.6	20,108	75.7	69.3	2,059	7.7
Hardware	17	4,249	16	94.1	4,234	99.6	3,473	82.0	81.7	740	17.5
Lumber and building materials	18	1,098	13	72.2	923	84.1	828	89.7	75.4	168	18.2
Machinery, equipment and supplies	23	2,216	19	82.6	2,177	98.2	1,975	90.7	89.1	383	17.6
Paper and its products	9	862	9	100.0	862	100.0	527	61.1	61.1	216	25.1
Petroleum and its products	26	1,847	16	61.5	1,316	71.3	733	55.7	39.7	274	20.8
Plumbing & heating eqp't & supplies	5	398	5	100.0	398	100.0	372	93.5	93.5	96	24.1
Tobacco and its products	17	2,609	14	82.4	2,477	94.9	1,386	56.0	53.1	130	5.2
Waste materials	22	1,427	5	22.7	1,308	91.7	676	51.7	47.4	88	6.7
All other kinds of business	29	955	17	58.6	642	67.2	334	52.0	35.0	171	26.6
ALL OTHER TYPES											
Total	677	88,117	361	53.3	39,084	44.4	21,711	55.5	24.6	5,160	13.2
Automotive products	3	371	3	100.0	371	100.0	197	53.1	53.1	31	8.4
Chemicals	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	3	1,972	3	100.0	1,972	100.0	1,972	100.0	100.0	151	7.7
Dry goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	206	34,482	16	7.8	1,513	4.4	45	3.0	.1	51	3.4
Farm products-consumer goods	34	3,008	10	29.4	194	6.4	98	50.5	3.3	47	24.2
Farm supplies	35	3,423	11	31.4	2,519	73.6	1,126	44.7	32.9	258	10.2
Furniture and house furnishings	1	(X)	-	-	-	-	-	-	-	-	-
General merchandise	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	78	20,067	48	61.5	12,868	64.1	9,900	76.9	49.3	1,022	7.9
Jewelry and optical goods	3	59	3	100.0	59	100.0	59	100.0	100.0	25	42.4
Lumber and building materials (other than metal	6	203	4	66.7	102	50.2	96	94.1	47.3	16	15.7
Machinery, equipment and supplies (except electrical)	11	1,209	10	90.9	1,083	89.6	1,023	94.5	84.6	123	11.4
Petroleum and its products	280	17,727	245	87.5	15,461	87.2	4,336	28.0	24.5	3,368	21.8
Plumbing and heating equipment and supplies	2	(X)	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	2	(X)	-	-	-	-	-	-	-	-	-
All other products	4	84	1	25.0	69	82.1	60	87.0	71.4	4	5.8

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF SOUTH CAROLINA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	1,242	$172,062	$15,388	914	73.6	$135,639	78.8	$12,320	9.1	$66,394	$3,807	$49,340	$16,098
WHOLESALERS PROPER													
Total	565	83,945	8,284	493	87.3	75,908	90.4	7,170	9.4	42,671	2,541	27,395	3,301
Automotive products	21	1,427	336	21	100.0	1,427	100.0	336	23.5	1,207	184	14	22
Chemicals	3	567	176	3	100.0	567	100.0	176	31.0	339	224	4	-
Clothing and furnishings	3	90	13	3	100.0	90	100.0	13	14.4	89	1	-	-
Drugs and drug sundries	12	2,226	364	10	83.3	1,485	66.7	235	15.8	1,481	4	-	-
Dry goods	10	1,402	132	10	100.0	1,402	100.0	132	9.4	1,049	5	317	31
Electrical goods	6	740	152	6	100.0	740	100.0	152	20.5	634	74	32	-
Farm products-raw materials	58	27,286	1,355	41	70.7	22,362	82.0	898	4.0	414	99	21,354	495
Farm products-consumer goods	46	3,446	729	41	89.1	2,963	86.0	569	19.2	2,462	134	38	329
Farm supplies	33	1,476	178	19	57.6	896	60.7	111	12.4	478	235	152	31
Furniture and house furnishings	5	189	32	5	100.0	189	100.0	32	16.9	130	5	56	-
General merchandise	4	404	41	4	100.0	404	100.0	41	10.1	266	99	20	19
Groceries and foods (except farm products)	198	29,031	2,278	196	99.0	28,828	99.3	2,251	7.8	25,821	773	317	1,917
Hardware	17	4,249	741	15	88.2	3,878	91.3	657	16.9	1,656	469	1,557	196
Lumber and building materials (other than metal)	18	1,098	182	10	55.6	904	82.3	140	15.5	543	3	238	20
Machinery, equipment and supplies (except electrical)	23	2,216	398	22	95.7	2,209	99.7	397	18.0	463	26	1,711	9
Paper and its products	9	862	216	9	100.0	862	100.0	216	25.1	739	27	24	72
Petroleum and its products	26	1,847	362	18	69.2	1,537	83.2	275	17.9	1,240	50	129	118
Plumbing and heating equipment and supplies	5	398	96	5	100.0	398	100.0	96	24.1	331	16	38	13
Tobacco and its products (except leaf)	17	2,609	142	17	100.0	2,609	100.0	142	5.4	2,599	3	-	7
Waste materials	22	1,427	118	9	40.9	1,203	84.3	58	4.8	2	1	1,199	1
All other kinds of business	29	955	243	29	100.0	955	100.0	243	25.4	528	111	195	21
ALL OTHER TYPES													
Total	677	88,117	7,104	421	62.2	59,731	67.8	5,150	8.6	23,723	1,266	21,945	12,797
Automotive products	3	371	31	2	66.7	232	62.5	22	9.5	165	67	-	-
Chemicals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	3	1,972	151	3	100.0	1,972	100.0	151	7.7	453	-	1,519	-
Dry goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	206	34,482	982	91	44.2	21,084	61.1	661	3.1	1,056	86	17,093	2,849
Farm products-consumer goods	34	3,008	296	22	64.7	1,937	64.4	233	12.0	1,801	8	-	128
Farm supplies	35	3,423	315	17	48.6	2,010	58.7	159	7.9	1,510	67	419	14
Furniture and house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	78	20,067	1,158	70	89.7	16,166	80.6	1,098	6.8	8,080	-	1,243	6,843
Jewelry and optical goods	3	59	25	3	100.0	59	100.0	25	42.4	59	-	-	-
Lumber and building materials (other than metal)	6	203	24	2	33.3	76	37.4	12	15.8	5	-	71	-
Machinery, equipment and supplies (except electrical)	11	1,209	172	8	72.7	1,109	91.7	156	14.1	23	-	1,041	45
Petroleum and its products	280	17,727	3,775	188	67.1	12,107	68.3	2,505	20.7	10,183	987	322	615
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	4	84	11	4	100.0	84	100.0	11	13.1	6	1	68	9

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF SOUTH CAROLINA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men: Estimated average	Women: Estimated average	Women: Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	810	4,927	664	11.9	Full-time	4,936	4,516	4,530	4,537	4,582	4,634	4,710	4,772	5,345	5,594	5,530	5,394	5,087
					ratio to average	100	92	92	92	93	94	95	97	108	113	112	109	103
					Part-time	655	368	377	407	431	507	573	522	999	1,178	1,138	793	569
					ratio to average	100	56	58	62	66	77	87	80	153	180	174	121	87
Amusement and sporting goods	-	3	3	50.0	Full-time	5	5	5	5	5	5	5	5	5	5	5	3	3
					Part-time	1	1	1	1	1	1	2	1	1	1	1	3	3
Automotive products	13	168	17	9.1	Full-time	176	171	167	167	165	167	170	176	182	185	185	186	189
					Part-time	9	7	10	9	8	8	8	9	9	8	11	10	13
Chemicals	-	56	10	15.0	Full-time	65	62	61	61	61	63	65	65	65	69	69	68	68
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Clothing and furnishings	4	6	2	28.6	Full-time	7	6	6	6	6	6	6	7	7	8	8	8	8
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Coal	3	23	12	35.7	Full-time	34	36	36	35	33	32	32	33	33	33	33	34	37
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Drugs and drug sundries	8	113	29	20.7	Full-time	138	137	136	138	137	136	137	137	139	139	139	140	140
					Part-time	4	5	5	5	5	3	3	5	5	4	5	4	4
Dry goods	9	50	19	27.6	Full-time	53	50	50	50	50	53	54	54	56	56	56	56	57
					Part-time	16	15	15	15	15	15	15	17	17	17	17	17	17
Electrical goods	2	43	12	22.4	Full-time	54	49	49	51	51	53	53	54	55	58	59	60	61
					Part-time	1	1	-	-	1	1	1	2	2	2	2	2	2
Farm products—raw materials	289	558	35	5.9	Full-time	388	228	230	236	231	233	240	266	729	766	683	537	279
					Part-time	205	58	54	54	56	46	41	39	492	648	617	291	65
Farm products—consumer goods	61	349	68	16.2	Full-time	362	332	330	330	330	340	368	375	368	400	397	394	384
					Part-time	55	34	35	35	56	129	117	50	34	35	37	45	46
Farm supplies	56	181	17	8.6	Full-time	162	150	168	183	204	155	150	145	150	164	174	158	150
					Part-time	36	29	37	45	47	44	30	24	37	34	34	40	25
Furniture and house furnishings	9	19	6	23.3	Full-time	9	7	7	7	7	7	7	7	7	7	7	27	11
					Part-time	16	14	13	13	13	14	15	15	14	27	26	6	23
General merchandise	7	39	8	17.8	Full-time	38	35	35	35	35	35	35	39	40	42	42	42	42
					Part-time	9	7	8	10	14	10	13	10	6	6	6	8	11
Groceries and foods (except farm products)	188	1,347	225	14.3	Full-time	1,386	1,302	1,316	1,309	1,326	1,344	1,357	1,387	1,422	1,470	1,482	1,466	1,458
					Part-time	186	113	115	118	121	121	216	221	231	240	250	238	243
Hardware	3	228	44	16.4	Full-time	267	255	255	256	255	255	257	261	268	281	282	288	292
					Part-time	5	4	4	4	5	5	5	5	5	4	5	6	6
Jewelry and optical goods	-	18	3	15.8	Full-time	21	21	21	21	21	21	21	21	21	21	22	22	22
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	20	74	12	14.1	Full-time	78	83	75	69	68	76	69	70	70	93	85	84	91
					Part-time	8	5	5	9	9	9	9	9	9	10	10	10	7
Machinery, equipment and supplies (except electrical)	18	177	33	15.6	Full-time	202	181	178	183	193	195	201	209	207	213	215	222	224
					Part-time	8	8	7	5	9	7	9	11	9	12	6	8	6
Metals (except scrap)	1	5	2	33.3	Full-time	7	6	6	6	6	6	6	6	8	8	8	8	8
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	7	68	5	7.4	Full-time	71	71	70	70	70	70	70	71	71	71	71	71	71
					Part-time	2	2	2	2	2	2	2	2	2	2	2	2	2
Petroleum and its products	48	1,100	31	2.7	Full-time	1,077	1,039	1,043	1,042	1,035	1,056	1,053	1,040	1,071	1,126	1,138	1,145	1,132
					Part-time	54	40	38	41	41	52	50	56	71	75	63	64	59
Plumbing and heating equipment and supplies	2	35	6	13.9	Full-time	39	38	38	38	38	38	38	39	39	39	39	39	41
					Part-time	2	2	2	2	2	2	2	2	3	3	3	3	1
Tobacco and its products (except leaf)	18	102	7	6.0	Full-time	106	95	96	96	96	101	106	109	109	111	116	117	122
					Part-time	3	3	3	3	3	3	3	3	3	3	5	4	4
Waste materials	27	74	14	15.6	Full-time	77	69	69	69	69	69	69	70	74	94	94	94	82
					Part-time	11	8	8	9	9	10	10	12	16	13	10	11	11
All other products	17	91	44	32.4	Full-time	114	88	83	74	90	118	141	126	149	136	121	125	115
					Part-time	21	9	12	24	11	22	19	27	30	31	25	18	18

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF SOUTH CAROLINA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	529	2,921	10.4	91	63	29.6	162	455	19.6	88	436	16.5	81	581	11.8	79	947	10.3	20	338	8.6	8	9[illegible]	4.3
Amusement and sporting goods	1	5	(X)	-	-	-	1	5	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	21	164	23.5	3	5	40.0	8	41	28.1	7	57	28.9	1	21	23.0	2	40	1[illegible].3	-	-	-	-	-	-
Chemicals	3	63	31.0	-	-	-	1	8	29.5	-	-	-	-	-	-	2	15	31.2	-	-	-	-	-	-
Clothing and furnishings	3	7	14.4	-	-	-	2	4	15.0	1	3	14.0	-	-	-	-	-	-	-	-	-	-	-	-
Coal	2	6	(X)	1	-	(X)	-	-	-	1	6	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	12	138	16.4	5	6	39.3	2	11	25.0	-	-	-	1	6	11.8	2	41	14.[illegible]	2	74	1[illegible].6	-	-	-
Dry goods	10	47	9.4	1	3	44.4	2	4	38.1	3	1[illegible]	12.5	2	8	6.4	1	9	7.1	1	8	7.5	-	-	-
Electrical goods	6	48	20.5	-	-	-	1	4	16.7	2	9	17.9	1	10	28.8	2	25	19.2	-	-	-	-	-	-
Farm products-raw materials	52	98	4.5	5	2	17.2	17	15	9.4	9	12	2.8	6	15	5.8	5	9	1.9	5	12	4.3	5	73	4.7
Farm products-consumer goods	39	272	20.6	7	4	36.0	10	15	23.5	6	74	33.1	9	110	17.0	5	69	18.0	-	-	-	-	-	-
Farm supplies	32	79	12.0	6	-	10.3	14	28	13.2	8	27	11.1	4	24	12.3	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	5	6	16.9	3	2	45.5	-	-	-	1	2	24.1	1	2	10.8	-	-	-	-	-	-	-	-	-
General merchandise	4	27	10.1	-	-	-	2	4	46.3	-	-	-	2	23	10.9	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	190	1,026	7.8	31	17	21.4	46	102	15.9	25	102	9.9	35	197	8.7	43	447	8.5	8	176	8.2	2	25	6.1
Hardware	17	267	17.4	-	-	-	4	11	24.0	3	11	16.6	3	39	23.5	4	84	18.5	2	89	18.6	1	73	12.0
Jewelry and optical goods	1	10	(X)	-	-	-	1	10	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	11	54	25.7	2	2	54.3	6	37	33.9	2	13	33.8	1	2	7.5	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	22	133	18.0	5	5	29.2	9	26	23.3	1	9	33.7	4	33	21.6	2	48	18.9	1	12	8.2	-	-	-
Metals (except scrap)	1	7	(X)	-	-	-	1	7	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	9	71	25.1	-	-	-	2	4	39.7	4	23	23.5	2	26	21.3	1	18	33.6	-	-	-	-	-	-
Petroleum and its products	24	97	19.8	1	-	-	14	24	18.2	4	26	25.6	2	11	15.7	3	36	19.7	-	-	-	-	-	-
Plumbing and heating equipment & supplies	5	33	24.1	-	-	-	-	-	-	3	14	22.2	2	19	25.7	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	14	82	5.3	1	-	11.1	2	4	14.7	1	2	4.2	4	15	4.2	6	61	5.4	-	-	-	-	-	-
Waste materials	22	77	8.3	15	15	50.0	4	26	22.5	1	14	24.1	-	-	-	1	15	12.9	1	7	1[illegible].6	-	-	-
All other products	23	104	24.3	5	2	34.6	13	65	23.3	4	17	16.2	1	20	46.1	-	-	-	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	57	415	13.0	7	8	34.5	16	52	26.9	10	44	20.0	5	16	23.5	11	143	9.8	8	110	11.7	-	-	-
Farm products-consumer goods	5	12	41.9	2	2	37.5	2	3	48.4	1	7	39.4	-	-	-	-	-	-	-	-	-	-	-	-
Farm supplies	4	57	11.8	-	-	-	-	-	-	-	-	-	-	-	-	2	35	11.8	2	22	11.9	-	-	-
Groceries and foods (except farm products)	34	283	12.1	2	1	50.0	8	28	48.4	6	26	19.9	3	32	22.1	9	106	9.4	6	88	11.1	-	-	-
Jewelry and optical goods	3	11	42.4	-	-	-	3	11	42.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	7	40	23.2	2	5	25.0	2	8	20.3	1	3	13.7	2	24	25.4	-	-	-	-	-	-	-	-	-
All other kinds of business	4	10	15.1	1	-	-	1	2	18.4	2	8	14.5	-	-	-	-	-	-	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF GEORGIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	2,275	2,183	$429,242	$1,016,496	$49,118	11.4	7.6	15,244	$21,059	4.9	$470	$57,442
Wholesalers proper	1,009	1,076	190,831	415,437	21,828	11.4	8.3	8,001	9,376	4.9	297	45,392
Wholesale merchants	952	1,033	166,249	360,236	19,799	11.9	9.0	7,775	8,910	5.4	291	32,941
Exporters	9	12	16,738	49,046	1,666	10.0	1.9	112	286	1.7	2	12,354
Importers	5	1	5,296	(X)	148	2.8	(X)	31	87	1.6	-	-
Limited function wholesalers	43	30	2,548	(X)	215	8.4	(X)	83	93	3.6	4	97
Manufacturers' sales branches	361	354	110,946	215,593	16,727	15.1	11.8	4,207	7,013	6.3	51	7,105
With stocks	261	-	72,569	-	13,849	19.1	-	3,544	5,571	7.7	43	7,105
Without stocks	100	-	38,377	-	2,878	7.5	-	663	1,442	3.8	8	-
Agents and brokers	182	302	68,513	173,740	1,864	2.7	3.4	460	762	1.1	24	934
Brokers	75	89	48,583	87,486	883	1.8	1.0	188	315	0.6	9	78
Commission merchants	50	76	14,134	43,872	665	4.7	3.2	181	321	2.3	5	794
Manufacturers' agents	37	90	3,364	17,112	218	6.5	10.9	73	81	2.4	5	62
Selling agents	10	37	209	12,850	23	11.0	12.3	5	9	4.3	1	-
Other agents	10	10	2,223	12,420	75	3.4	2.0	13	36	1.6	4	-
All other types	723	1,451	58,952	211,726	8,699	14.8	5.7	2,576	3,908	6.6	98	4,011
Bulk tank stations	529	519	27,463	87,936	7,245	26.4	8.3	1,930	3,271	11.9	38	1,984
Chain store warehouses	5	8	17,652	19,049	632	3.6	2.7	311	327	1.9	7	891
Assemblers and country buyers 1/	178	874	11,485	67,913	663	5.8	2.1	271	246	2.1	36	971
Cooperative marketing associations	11	36	2,352	8,281	159	6.8	8.7	64	64	2.7	17	165
Other types	-	14	-	28,547	-	-	6.8	-	-	-	-	-
ATLANTA	642	750	216,235	498,917	27,743	12.8	9.4	7,543	11,794	5.5	148	27,925
Wholesalers proper	296	329	77,436	204,719	10,217	13.2	9.4	3,008	4,357	5.6	98	20,989
Wholesale merchants	280	309	71,871	180,259	9,987	13.9	10.1	2,943	4,230	5.9	98	20,940
Exporters	-	3	-	19,752	-	-	1.4	-	-	-	-	-
Importers	4	1	4,170	(X)	142	3.4	(X)	29	82	2.0	-	-
Limited function wholesalers	12	16	1,395	(X)	88	6.3	(X)	36	45	3.2	-	49
Manufacturers' sales branches	263	268	93,415	179,584	14,422	15.4	12.0	3,568	6,165	6.6	37	5,704
With stocks	174	-	60,418	-	11,755	19.5	-	2,969	4,848	8.0	29	5,704
Without stocks	89	-	32,997	-	2,667	8.1	-	599	1,317	4.0	8	-
Agents and brokers	61	132	20,086	67,735	846	4.2	4.5	170	306	1.5	5	75
Brokers	22	25	15,914	44,010	496	3.1	0.9	67	150	0.9	-	7
Commission merchants	11	10	2,314	4,555	143	6.2	4.8	48	82	3.5	-	20
Manufacturers' agents	28	97	1,858	19,170	207	11.1	12.9	55	74	4.0	5	48
All other types	22	21	25,298	46,679	2,258	8.9	6.2	797	966	3.8	8	1,157
Bulk tank stations	11	10	6,168	4,641	1,620	26.3	21.9	482	644	10.4	2	282
Chain store warehouses	3	6	17,019	(X)	572	3.4	(X)	297	299	1.8	6	842
Assemblers and country buyers	5	-	231	-	18	7.8	-	3	2	0.9	-	31
Cooperative marketing associations	3	1	1,880	(X)	48	2.6	(X)	15	21	1.1	-	2
Other types	-	4	-	(X)	-	-	(X)	-	-	-	-	-

1/ The decrease in establishments was due primarily to loss of assemblers and country buyers of cotton and livestock.

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF GEORGIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
	THE STATE					ATLANTA				
Total	2,275	952	261	100	962	642	280	174	89	99
Amusement and sporting goods	24	10	6	5	3	24	10	6	6	2
Moving picture films	14	4	5	5	-	14	4	5	5	-
Sporting goods (general line)	1	1	-	-	-	1	1	-	-	-
Toys, novelties and fireworks	2	-	-	-	2	2	-	-	-	2
All other	7	5	1	1	-	7	5	1	1	-
Automotive products	78	44	26	5	3	49	20	22	4	3
Automobiles and other motor vehicles	7	2	4	-	1	7	2	4	-	1
Automotive equipment, accessories and parts	50	32	10	-	2	25	16	7	-	2
Tires and tubes	21	4	12	5	-	17	2	11	4	-
Chemicals	35	8	14	1	12	14	1	10	1	2
Dyestuffs	1	1	-	-	-	-	-	-	-	-
Explosives	1	-	1	-	-	-	-	-	-	-
Industrial chemicals	6	1	3	-	2	3	-	2	-	1
Naval stores	12	3	-	-	9	-	-	-	-	-
Paints and varnishes	11	2	8	1	-	8	1	6	1	-
All other	4	1	2	-	1	3	-	2	-	1
Clothing and furnishings	30	21	5	1	3	20	12	5	1	2
Clothing and furnishings (general line)	1	-	-	-	1	-	-	-	-	-
Clothing, men's and boys'	2	-	1	-	1	2	-	1	-	1
Clothing, women's and children's	4	4	-	-	-	4	4	-	-	-
Furnishings (general line)	4	2	1	1	-	3	1	1	1	-
Furnishings, men's and boys'	5	4	-	-	1	4	3	-	-	1
Furnishings, women's and children's	1	1	-	-	-	-	-	-	-	-
Hosiery	2	2	-	-	-	2	2	-	-	-
Millinery and millinery supplies	5	4	1	-	-	2	1	1	-	-
Shoes and other footwear	6	4	2	-	-	3	1	2	-	-
Coal	5	3	-	-	3	4	2	-	-	2
Drugs and drug sundries	29	23	5	-	1	15	10	5	-	1
Drugs (general line)	11	11	-	-	-	1	1	-	-	-
Drugs (specialty lines)	4	-	4	-	-	4	4	4	-	-
Patent medicines	5	4	1	-	-	3	2	1	-	-
Toilet articles and preparations	4	4	-	-	-	4	4	-	-	-
All other	5	4	-	-	1	4	3	-	-	1
Dry goods	31	24	1	1	5	13	7	1	1	4
Dry goods (general line)	21	16	-	-	5	7	5	-	-	2
Knit goods	1	1	-	-	-	-	-	-	-	-
Notions	4	2	1	1	-	2	-	1	1	-
Piece goods	5	3	-	-	2	4	2	-	-	2
Electrical goods	51	20	17	7	7	42	12	17	7	6
Electrical appliances, equipment and supplies	38	12	15	6	5	31	6	15	6	4
Radios and radio equipment	9	4	2	1	2	8	3	2	1	2
Refrigerators	4	4	-	-	-	3	3	-	-	-
Farm products-raw materials	240	51	-	-	189	15	10	-	-	5
Cotton	119	28	-	-	91	12	8	-	-	4
Grain	9	5	-	-	4	2	2	-	-	-
Hides, skins, and furs (raw)	8	1	-	-	7	1	-	-	-	1
Horses and mules	33	9	-	-	24	-	-	-	-	-
Livestock	24	4	-	-	20	1	-	-	-	1
Tobacco (leaf)	23	-	-	-	23	-	-	-	-	-
All other	24	4	-	-	20	-	-	-	-	-
Farm products-consumer goods	178	128	6	-	50	64	54	-	-	10
Dairy products (general line)	16	12	-	-	4	4	3	-	-	1
Butter	1	1	-	-	-	-	-	-	-	-
Cheese	1	-	1	-	-	-	-	-	-	-
Milk and cream	9	2	-	-	7	1	1	-	-	-
All other dairy products	10	3	5	-	2	1	1	-	-	-
Poultry and poultry products	13	8	-	-	5	4	4	-	-	-
Dairy and poultry products	2	1	-	-	1	-	-	-	-	-
Fruits and vegetables (fresh)	115	92	-	-	23	56	47	-	-	9
All other	11	3	-	-	8	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF GEORGIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
	THE STATE					ATLANTA				
Farm supplies	71	28	8	6	29	16	3	3	2	8
Feed	25	16	-	-	9	7	1	-	-	6
Fertilizer	36	2	8	6	20	8	1	3	2	2
Seeds	10	10	-	-	-	1	1	-	-	-
Furniture and house furnishings	21	10	7	2	2	13	6	4	2	1
China, glassware and crockery	2	2	-	-	-	-	-	-	-	-
Floor coverings	7	1	2	2	2	5	-	2	2	1
Furniture	2	-	2	-	-	1	-	1	-	-
House furnishings (except as specified)	9	6	3	-	-	6	5	1	-	-
Musical instruments and sheet music	1	1	-	-	-	1	1	-	-	-
General merchandise	2	1	-	-	1	-	-	-	-	-
Groceries and foods (except farm products)	455	310	70	7	68	73	29	23	7	14
Groceries (general line)	119	111	-	-	8	11	7	-	-	4
Confectionery and soft drinks	38	15	22	-	1	5	3	-	1	1
Fish and sea foods	20	15	-	-	5	3	2	-	-	1
Meats and meat products	53	43	1	1	8	5	-	5	-	-
Other food and grocery specialties	225	126	47	6	46	49	17	18	6	8
Hardware	21	19	1	-	1	5	3	1	-	1
Hardware (general line)	19	18	-	-	1	4	3	-	-	1
Hardware (specialty lines)	2	1	1	-	-	1	-	1	-	-
Jewelry and optical goods	12	6	5	1	-	6	3	2	1	-
Jewelry (general line)	3	3	-	-	-	2	2	-	-	-
Clocks and watches	1	1	-	-	-	-	-	-	-	-
Other jewelry specialties	2	-	1	1	-	2	-	1	1	-
Optical goods	6	2	4	-	-	2	1	1	-	-
Lumber and building materials (other than metal)	55	25	8	5	17	16	2	4	5	5
Lumber and millwork	30	18	2	-	10	2	1	-	-	1
Asbestos products	1	-	1	-	-	1	-	1	-	-
Brick and tile	3	-	1	-	2	-	-	-	-	-
Cement	1	-	1	-	-	1	-	1	-	-
Glass	5	1	2	2	-	4	1	1	2	-
All other	15	6	1	3	5	8	-	1	3	4
Machinery, equipment and supplies (except electrical)	140	50	57	23	10	105	24	50	23	6
Commercial machinery, equipment and supplies	26	6	10	5	5	19	4	7	5	3
Construction machinery, equipment and supplies	11	2	5	3	1	10	1	5	3	1
Farm and dairy machinery and equipment	11	4	7	-	-	5	2	3	-	-
Industrial machinery, equipment and supplies	58	19	22	14	3	48	9	22	14	3
Bottles and bottling equipment	2	1	1	-	-	2	1	1	-	-
Mechanical rubber goods	1	-	1	-	-	1	-	1	-	-
Mill and mine supplies (general line)	12	11	1	-	-	4	3	1	-	-
All other	43	7	19	14	3	41	5	19	14	3
Professional equipment and supplies	12	5	7	-	-	12	5	7	-	-
Service equipment and supplies	20	13	6	-	1	10	3	6	-	1
Barber and beauty parlor	8	8	-	-	-	2	2	-	-	-
Laundry	3	1	1	-	1	3	1	1	-	1
All other	9	4	5	-	-	5	-	5	-	-
Transportation equipment and supplies	2	1	—	1	-	1	-	-	1	-
Metals (except scrap)	30	4	8	17	1	27	1	8	17	1
Iron and steel	19	-	5	14	-	19	-	5	14	-
Sheet metal products	5	4	-	1	-	2	1	-	1	-
Other metal and metal works	6	-	3	2	1	6	-	3	2	1
Paper and its products	30	20	2	4	4	16	7	2	4	3
Petroleum and its products	552	18	-	-	534	14	3	-	-	11
Plumbing and heating equipment and supplies	22	13	5	4	-	14	7	3	4	-
Heating equipment (general line)	1	-	-	1	-	1	-	-	1	-
Pipe valves and fittings	1	1	-	-	-	-	-	-	-	-
Plumbing and heating equipment (general line)	15	11	3	1	-	8	6	1	1	-
All other	5	1	2	2	-	5	1	2	2	-

WHOLESALE DISTRIBUTION: 1935

Census of American Business

TABLE 2A. - STATE OF GEORGIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
	THE STATE					ATLANTA				
Tobacco and its products	21	15	-	5	1	6	4	-	2	-
Waste materials	57	55	-	-	2	24	24	-	-	-
Iron and steel scrap	15	15	-	-	-	5	5	-	-	-
Junk and scrap (general line)	32	30	-	-	2	12	12	-	-	-
Waste paper, rags and rubber	10	10	-	-	-	7	7	-	-	-
All other kinds of business	84	52	10	5	17	43	24	8	2	9
Bags and bagging	15	12	-	1	2	3	3	-	-	-
Beer	9	7	-	-	2	4	4	-	-	-
Books and periodicals	8	3	3	1	1	8	3	3	1	1
Flowers and nursery stock	4	1	-	-	3	2	1	-	-	1
Forest products (except lumber)	8	3	2	1	2	2	1	1	-	-
Leather goods	13	11	2	-	-	7	5	2	-	-
Newspapers and magazines	5	3	1	1	-	4	2	1	1	-
Oils and greases (animal and vegetable)	9	3	1	-	5	6	1	-	-	5
Rubber goods (general line)	1	-	1	-	-	1	-	1	-	-
Miscellaneous kinds of business	12	9	-	1	2	6	4	-	-	2

1/ The "All other types" consists of the following:

	THE STATE	ATLANTA
Exporters	9	-
Naval stores	2	-
Cotton	4	-
Lumber and millwork	3	-
Importers	5	4
Industrial chemicals	1	1
Fruits and vegetables (fresh)	1	1
Fertilizer	3	2
Limited function wholesalers	43	12
Automotive eqp't., accessories and parts	1	1
Coal	1	1
Other drugs and drug sundries	1	1
Radios and radio equipment	1	1
Fruits and vegetables (fresh)	3	-
Feed	5	3
Groceries (general line)	3	2
Confectionery and soft drinks	7	-
Fish and sea foods	5	1
Other food and grocery specialties	4	1
Lumber and millwork	5	1
Paper and its products	1	-
Petroleum and its products	3	-
Tobacco and its products (except leaf)	1	-
Beer	2	-
Brokers	75	22
Toys, novelties, and fireworks	1	1
Automobiles and other motor vehicles	1	1
Naval stores	1	-
Cotton	5	2
Grain	2	-
Fruits and vegetables (fresh)	5	1
Feed	3	2
Fertilizer	1	-
Floor coverings	1	-
General merchandise	1	-
Groceries (general line)	2	-
Confectionery and soft drinks	1	1
Meats and meat products	1	-
Other food and grocery specialties	36	5
Lumber and millwork	2	-
Other lumber and building materials	1	1
Commercial machinery, eqp't. and supplies	1	-
Paper and its products	2	2
Junk and scrap (general line)	1	-
Forest products (except lumber)	1	-
Brokers (continued)		
Oils and greases (animal and vegetable)	5	5
Miscellaneous kinds of business	1	1
Commission merchants	50	11
Naval stores	6	-
Clothing, men's and boys'	1	1
Coal	2	1
Piece goods	2	2
Electrical appliances, eqp't. and supplies	2	1
Cotton	14	-
Hides, skins, and furs (raw)	2	1
Horses and mules	2	-
Livestock	1	1
Other farm products-raw materials	5	-
Fruits and vegetables (fresh)	3	2
Fertilizer	6	-
Feed	1	1
Petroleum and its products	2	-
Flowers and nursery stock	1	1
Export agents	2	-
Industrial chemicals	1	-
Cotton	1	-
Manufacturers' agents	37	26
Toys, novelties, and fireworks	1	1
Automotive eqp't., accessories and parts	1	1
Other chemicals	1	1
Furnishings, men's and boys'	1	1
Dry goods (general line)	3	2
Electrical appliances, eqp't. and supplies	3	3
Radios and radio equipment	1	1
Fertilizer	4	-
Other food and grocery specialties	3	1
Brick and tile	1	-
Other lumber and building materials	3	3
Commercial machinery, eqp't. and supplies	4	3
Construction machinery, eqp't. and supplies	1	1
Other industrial machinery, eqp't. and supplies	3	3
Laundry eqp't. and supplies	1	1
Other metals and metal works	1	1
Paper and its products	1	1
Manufacturers' agents (continued)		
Bags and bagging	2	-
Books and periodicals	1	1
Miscellaneous kinds of business	1	1
Selling agents	10	2
Seeds	5	-
Floor coverings	1	1
Other food and grocery specialties	2	1
Brick and tile	1	-
Other lumber and building materials	1	-
Other agents (tobacco-leaf)	8	-
Bulk tank stations (petroleum)	529	11
Chain store warehouses	5	3
Clothing and furnishings, (general line)	1	-
Groceries (general line)	3	2
Hardware (general line)	1	1
Assemblers and country buyers	178	5
Cotton	66	1
Grain	2	-
Hides, skins, and furs (raw)	5	-
Horses and mules	22	-
Livestock	18	-
Tobacco (leaf)	15	
Other farm products-raw materials	15	-
Dairy products (general line)	3	-
Milk and cream	6	-
Poultry and poultry products	4	-
Dairy and poultry products	1	-
Fruits and vegetables (fresh)	9	4
Other farm products-consumer goods	6	-
Fertilizer	1	-
Other food and grocery specialties	1	-
Junk & scrap (general line)	1	-
Flowers and nursery stock	2	-
Forest products (except lumber)	1	-
Cooperative marketing associations	9	3
Cotton	1	1
Livestock	1	-
Dairy products (general line)	1	1
Milk and cream	1	-
Poultry and poultry products	1	-
Fruits and vegetables (fresh)	2	1
Other farm products-consumer goods	2	-
Cream stations (all other dairy products)	2	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	2,275	$429,242	$49,118	11.4	15,244	$21,059	$470	$57,442
Wholesalers proper	1,009	190,831	21,828	11.4	8,001	9,376	297	45,392
Manufacturers' sales branches	361	110,946	16,727	15.1	4,207	7,013	51	7,105
Agents and brokers	182	68,513	1,864	2.7	460	762	24	934
All other types	723	58,952	8,699	14.8	2,576	3,908	98	4,011
WHOLESALERS PROPER								
Amusement and sporting goods	10	1,052	363	34.5	115	153	3	191
Moving picture films	4	256	179		68	94	1	30
All other	6	796	184		47	59	2	161
Automotive products	45	6,080	1,136	18.7	446	607	1	767
Automotive eqp't., accessories and parts	39	3,172	825		332	456	1	663
All other	6	2,908	311		114	151	-	104
Chemicals	11	9,688	396	4.1	89	218	6	931
Naval stores	5	8,622	311		68	173	6	899
All other	6	1,066	85		21	45	-	32
Clothing and furnishings	21	2,029	261	12.9	79	131	1	189
Clothing, women's and children's	4	831	96		18	48	-	19
Furnishings, men's and boys'	4	124	18		17	13	-	20
Millinery and millinery supplies	4	168	25		8	4	1	18
Shoes and other footwear	4	535	77		21	42	-	90
All other	5	371	45		15	24	-	42
Coal	4	714	77	10.8	36	40	6	27
Drugs and drug sundries	24	4,606	726	15.8	303	333	1	894
Drugs (general line)	11	3,089	551		193	246	-	684
Patent medicines	4	1,083	105		43	47	-	147
Toilet articles and preparations	4	243	44		47	25	1	39
All other	5	191	26		20	15	-	24
Dry goods	24	4,513	703	15.6	179	299	6	681
Dry goods (general line)	18	4,184	661		160	274	4	655
Piece goods	3	249	25		11	18	2	8
All other	3	80	17		8	7	-	18
Electrical goods	21	3,893	870	22.3	255	408	7	532
Electrical appliances, eqp't. & supplies	12	1,937	450		148	340	2	269
Radios and radio equipment	5	581	159		35	58	5	75
Refrigerators	4	1,375	261		72	110	-	188
Farm products-raw materials	55	59,118	4,855	8.2	379	764	22	28,399
Cotton	32	58,045	4,724		325	718	18	28,295
Grain	5	224	31		18	17	1	9
Horses and mules	9	372	53		18	14	2	50
Livestock	4	308	36		10	8	-	12
All other	5	169	11		8	7	1	33
Farm products-consumer goods	126	9,172	1,365	14.9	509	581	33	480
Dairy products (general line)	12	789	287		143	107	1	74
All other dairy products	3	127	60		25	26	1	5
Poultry and poultry products	8	1,165	96		44	48	6	18
Fruits and vegetables (fresh)	96	6,516	806		370	355	15	305
All other	7	575	116		27	45	10	78

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Farm supplies	36	$10,109	$482	4.8	138	$248	$5	$442
Feed	21	1,555	131		52	62	2	97
Fertilizer	5	8,027	268		51	158	2	293
Seeds	10	527	83		35	28	1	52
Furniture and house furnishings	10	1,624	323	19.9	100	179	1	459
House furnishings	6	1,511	294		96	167	-	430
All other	4	113	29		4	12	1	29
Groceries and foods (except farm products)	329	48,035	4,951	10.3	2,891	2,596	105	5,437
Groceries (general line)	114	27,477	2,039		1,027	1,144	20	3,330
Confectionery and soft drinks	50	1,845	365		184	168	11	146
Fish and sea foods	20	357	80		35	25	1	2
Meats and meat products	15	987	123		96	71	1	71
Other food and grocery specialties	130	17,469	2,344		1,549	1,188	72	1,888
Hardware	19	4,293	762	17.7	304	422	4	1,327
Jewelry and optical goods	6	436	163	37.4	62	76	-	175
Jewelry (general line)	3	304	95		31	41	-	135
All other	3	132	68		31	35	-	40
Lumber and building materials (other than metal)	33	2,259	381	16.9	326	214	46	378
Lumber and millwork	26	1,948	321		295	178	42	316
All other	7	311	60		31	36	4	62
Machinery, equipment and supplies (except electrical)	50	3,854	886	23.0	320	500	12	1,099
Commercial machinery, eqp't. & supplies	6	256	86		29	37	1	40
Farm and dairy machinery and equipment	4	158	34		14	16	1	52
Industrial machinery, eqp't. & supplies	19	1,957	448		152	282	8	734
Mill and mine supplies (general line)	11	1,295	320		113	211	2	532
All other	8	662	128		39	71	6	202
Professional equipment and supplies	5	476	130		45	77	1	106
Service equipment and supplies	13	529	109		58	51	1	103
Barber and beauty parlor equipment and supplies	8	240	81		36	30	1	53
All other	5	289	28		22	21	-	50
Other machinery, equipment and supplies	3	478	79		22	37	-	64
Metals (except scrap)	4	708	106	15.0	36	57	-	131
Paper and its products	21	2,008	381	19.0	143	213	4	495
Petroleum and its products	21	2,324	368	15.8	121	192	9	119
Plumbing and heating equipment and supplies	13	1,272	344	27.0	125	171	3	352
Tobacco and its products (except leaf)	16	5,722	327	5.7	129	154	3	397
Waste materials	55	2,219	386	17.4	271	186	8	380
Junk and steel scrap	15	793	147		88	79	3	78
Junk and scrap (general line)	30	432	98		77	53	4	53
Waste paper, rags and rubber	10	994	141		106	54	1	254

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
All other kinds of business	55	$5,103	$1,216	23.8	545	$434	$11	$1,110
Bags and bagging	12	451	112		107	55	3	130
Beer	9	406	51		26	27	1	21
Books and periodicals	3	373	112		24	56	-	43
Forest products (except lumber)	3	71	16		16	9	3	6
Leather goods	11	635	150		58	78	-	173
Newspapers and magazines	3	453	152		97	120	-	18
Oils and greases (animal and vegetable)	3	1,245	342		126	107	-	564
Miscellaneous	11	1,489	281		91	172	4	155
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	261	72,569	13,849	19.1	3,544	5,571	43	7,105
Amusement and sporting goods	6	1,646	405	24.6	138	219	-	75
Automotive products	26	8,810	1,358	15.4	326	597	3	823
Chemicals	14	2,692	650	24.1	103	240	1	350
Clothing and furnishings	5	1,197	191	16.0	43	113	-	124
Drugs and drug sundries	5	2,028	788	38.9	79	168	1	91
Electrical goods	17	5,901	1,080	18.3	407	651	-	776
Farm products-consumer goods	5	206	110	53.4	27	31	2	7
Farm supplies	8	3,304	470	14.2	285	177	3	1,225
Furniture and house furnishings	7	1,570	137	8.7	42	78	-	273
Groceries and foods (except farm products)	70	31,922	5,295	16.6	1,040	1,583	17	1,180
Jewelry and optical goods	5	279	163	58.4	59	97	-	134
Lumber and building materials (other than metal)	8	1,722	296	17.2	77	151	1	86
Machinery, equipment and supplies (except electrical)	57	6,820	1,892	27.7	523	1,005	12	1,373
Metals (except scrap)	8	1,030	181	17.6	32	50	-	100
Plumbing and heating equipment and supplies	5	1,107	258	23.3	67	107	2	170
All other kinds of business	14	2,335	575	24.6	197	294	1	318
WITHOUT STOCKS	100	38,377	2,878	7.5	663	1,442	8	-
Amusement and sporting goods	6	1,632	428	26.2	114	174	-	-
Automotive products	5	237	62	26.6	9	23	-	-
Electrical goods	7	1,568	167	10.7	27	117	-	-
Farm supplies	6	2,528	160	6.3	48	83	-	-
Groceries and foods (except farm products)	7	2,671	382	14.3	65	137	-	-
Lumber and building materials (other than metal)	5	950	80	8.4	18	41	-	-
Machinery, equipment and supplies (except electrical)	23	3,033	211	7.0	52	113	3	-
Metals (except scrap)	17	7,216	347	4.8	77	192	5	-
Paper and its products	4	962	102	10.6	25	61	-	-
Plumbing and heating equipment and supplies	4	684	87	12.7	20	44	-	-
Tobacco and its products (except leaf)	5	14,766	526	3.6	118	254	-	-
All other kinds of business	11	2,130	325	15.3	90	203	-	-
AGENTS AND BROKERS								
BROKERS	75	48,583	883	1.8	188	315	9	78
Farm products-raw materials	7	1,144	24	2.1	2	3	1	3
Farm products-consumer goods	5	1,656	86	5.2	10	21	1	5
Farm supplies	4	4,683	56	1.2	12	22	-	-
Groceries and foods (except farm products)	40	36,622	548	1.5	121	201	3	60
Lumber and building materials (other than metal)	3	109	19	17.4	7	7	-	-
All other kinds of business	16	4,369	150	3.4	36	61	4	10

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS (continued)								
COMMISSION MERCHANTS	50	$14,134	$665	4.7	181	$321	$5	$794
Chemicals	6	5,223	215	4.1	55	124	-	29
Farm products-raw materials	24	6,330	306	4.8	84	122	4	752
Farm products-consumer goods	3	602	43	7.1	15	26	-	5
Farm supplies	7	81	5	6.2	3	1	-	-
All other kinds of business	10	1,898	96	5.1	23	48	1	8
MANUFACTURERS' AGENTS	37	3,364	218	6.5	73	81	5	62
Dry goods	3	235	17	7.2	3	7	-	9
Electrical goods	4	260	11	4.2	5	4	-	-
Farm supplies	4	20	1	5.0	1	1	-	1
Groceries and foods (except farm products)	3	549	7	0.8	1	2	1	-
Lumber and building materials (other than metal)	4	252	38	15.1	14	17	-	28
Machinery, equipment and supplies (except electrical)	9	235	60	25.5	24	26	2	7
All other kinds of business	10	1,513	84	5.6	25	24	2	17
SELLING AGENTS	10	209	23	11.0	5	9	1	-
Farm supplies	5	37	1	2.7	-	-	-	-
All other kinds of business	5	172	22	12.8	5	9	1	-
OTHER AGENTS	10	2,223	75	3.4	13	36	4	-
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	529	27,463	7,245	26.4	1,930	3,271	38	1,984
CHAIN STORE WAREHOUSES	5	17,652	632	3.6	311	327	7	891
ASSEMBLERS AND COUNTRY BUYERS	178	11,485	553	5.8	271	246	36	971
Farm products-raw materials	143	10,525	477	4.5	145	169	24	870
Farm products-consumer goods	29	769	161	20.9	105	63	11	73
All other kinds of business	6	191	25	13.1	21	14	1	28
COOPERATIVE MARKETING ASSOCIATIONS	11	2,352	159	6.8	64	54	17	165
ATLANTA	642	216,235	27,743	12.8	7,543	11,794	148	27,925
Wholesalers proper	296	77,436	10,217	13.2	3,008	4,357	98	20,989
Manufacturers' sales branches	263	93,415	14,422	15.4	3,568	6,165	37	5,704
Agents and brokers	61	20,086	846	4.2	170	306	5	75
All other types	22	25,298	2,258	8.9	797	966	8	1,157
WHOLESALERS PROPER								
Amusement and sporting goods	10	1,052	363	34.5	114	153	3	191
Moving picture films	4	256	179		58	94	1	30
All other	6	796	184		46	59	2	161
Automotive products	21	4,846	770	15.9	291	404	1	468
Automotive equipment, accessories & parts	17	1,965	464		183	256	1	369
All other	4	2,881	306		108	148	--	99
Clothing and furnishings	12	1,359	193	14.2	60	115	-	122
Clothing, women's and children's	4	831	96		18	48	-	19
Furnishings, men's and boys'	3	44	11		14	8	-	7
All other	5	484	86		28	59	-	96
Coal	3	573	60	8.9	25	35	5	22

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Drugs and drug sundries	11	$1,952	$239	12.2	140	$145	$1	$262
Toilet articles	4	243	44		47	25	1	39
All other	7	1,709	195		93	120	-	243
Dry goods	7	1,292	193	14.9	55	102	-	132
Electrical goods	13	3,685	834	22.6	238	389	6	485
Electrical appliances, eqp't. & supplies	6	1,734	417		134	223	1	224
Radios and radio equipment	4	579	158		35	58	5	75
Refrigerators	3	1,372	259		69	108	-	186
Farm products-raw materials	10	26,217	2,641	10.1	178	405	9	14,624
Farm products-consumer goods	57	5,540	648	11.7	277	281	14	265
Poultry and poultry products	4	1,040	87		37	45	6	11
Fruits and vegetables (fresh)	48	4,075	431		178	175	8	238
All other	5	425	130		62	61	-	16
Farm supplies	8	7,427	309	4.2	64	173	1	274
Fertilizer	3	6,873	247		45	148	1	263
All other	5	554	62		19	25	-	11
Furniture and house furnishings	6	1,603	315	19.7	95	176	1	455
Groceries and foods (except farm products)	33	5,035	715	14.2	290	351	17	432
Groceries (general line)	9	2,024	119		67	77	-	231
Confectionery and soft drinks	3	280	57		26	27	-	44
Fish and sea foods	3	41	8		4	3	-	1
Other food and grocery specialties	18	2,690	531		193	244	17	156
Hardware	3	2,281	361	15.8	161	206	-	502
Jewelry and optical goods	3	401	148	36.9	56	70	-	141
Lumber and building materials (other than metal)	3	218	95	43.6	16	47	25	125
Machinery, equipment and supplies (except electrical)	24	2,206	500	22.7	187	285	6	645
Commercial machinery, eqp't. & supplies	4	168	68		20	29	1	28
Industrial machinery, eqp't. & supplies	9	1,076	237		87	142	3	410
Mill and mine supplies (general line)	3	441	117		51	76	-	220
All other	6	535	120		36	56	3	190
Professional equipment and supplies	5	476	130		45	77	1	106
Service equipment and supplies	3	331	41		27	28	-	63
Other machinery, equipment and supplies	3	170	24		8	10	1	38
Paper and its products	7	1,286	273	21.2	87	145	2	358
Petroleum and its products	3	313	53	16.9	14	27	-	30
Plumbing and heating equipment and supplies	7	1,024	264	25.8	96	137	3	251
Tobacco and its products (except leaf)	4	3,220	139	4.3	58	73	-	208
Waste materials	24	1,224	210	17.2	169	105	3	298
Iron and steel scrap	5	267	9		39	33	-	25
Junk and scrap (general line)	12	276	43		31	25	2	21
Waste paper, rags and rubber	7	681	116		99	47	1	252
All other kinds of business	27	4,582	894	24.0	336	530	1	579
Bags and bagging	3	114	14		31	7	-	31
Beer	4	309	37		15	18	1	14
Books and periodicals	3	373	112		24	55	-	43
Leather goods	5	454	116		41	61	-	115
Miscellaneous	12	3,332	615		225	378	-	476

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
ATLANTA (continued)								
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	174	$60,418	$11,755	19.5	2,969	$4,848	$29	$5,704
Amusement and sporting goods	6	1,546	405	24.6	138	219	-	75
Automotive products	22	8,486	1,283	15.1	301	551	2	753
Chemicals	10	2,065	625	30.3	97	229	1	193
Clothing and furnishings	5	1,197	191	16.0	43	113	-	124
Drugs and drug sundries	5	2,028	782	38.5	78	158	1	91
Electrical goods	17	5,901	1,080	18.3	407	651	-	776
Farm supplies	3	1,552	250	16.1	190	55	3	780
Furniture and house furnishings	4	1,514	138	9.5	39	73	-	264
Groceries and foods (except farm products)	23	23,831	3,888	16.3	724	1,155	8	781
Lumber and building materials (other than metal)	4	1,458	249	17.1	65	130	1	71
Machinery, equipment and supplies (except electrical)	50	6,588	1,839	27.9	595	976	12	1,252
Metals (except scrap)	8	1,030	181	17.6	32	50	-	100
Plumbing and heating equipment and supplies	3	790	178	22.5	44	75	-	85
All other kinds of business	14	2,332	670	28.7	216	355	1	549
WITHOUT STOCKS	89	32,997	2,667	8.1	599	1,317	8	-
Amusement and sporting goods	6	1,632	429	26.3	114	175	-	-
Automotive products	4	213	61	28.6	8	22	-	-
Electrical goods	7	1,568	167	10.7	27	117	-	-
Groceries and foods (except farm products)	7	2,671	382	14.3	65	137	-	-
Lumber and building materials (other than metal)	5	950	80	8.4	18	41	-	-
Machinery, equipment and supplies (except electrical)	23	3,033	211	7.0	52	113	3	-
Metals (except scrap)	17	7,216	347	4.8	77	192	5	-
Paper and its products	4	952	102	10.6	25	61	-	-
Plumbing and heating equipment and supplies	4	684	87	12.7	20	44	-	-
All other kinds of business	12	14,068	801	5.7	193	415	-	-
AGENTS AND BROKERS								
BROKERS	22	15,914	496	3.1	67	150	-	7
Groceries and foods (except farm products)	6	7,957	305	3.9	32	58	-	7
All other kinds of business	16	7,957	188	2.4	35	62	-	-
COMMISSION MERCHANTS	11	2,314	143	6.2	48	82	-	20
MANUFACTURERS' AGENTS	28	1,858	207	11.1	56	74	5	48
Electrical goods	4	260	11	4.2	5	4	-	-
Lumber and building materials (other than metal)	3	217	34	15.7	8	14	-	28
Machinery, equipment and supplies (except electrical)	8	212	53	25.0	17	22	2	3
All other kinds of business	13	1,169	109	9.3	25	34	3	17
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	11	4,148	1,620	24.3	482	644	2	282
CHAIN STORE WAREHOUSES	3	17,019	572	3.4	297	299	6	842
ASSEMBLERS AND COUNTRY BUYERS	5	231	18	7.8	3	2	-	31
COOPERATIVE MARKETING ASSOCIATIONS	3	1,880	48	2.6	15	21	-	2

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 50,000 TO 100,000 POPULATION								
AUGUSTA	116	$22,367	$1,767	7.9	646	$945	$16	$2,754
Wholesalers proper	62	7,611	1,035	13.6	435	509	10	1,495
Manufacturers' sales branches	13	2,295	212	9.2	71	114	1	102
Agents and brokers	25	8,750	2.1 180	2.1	52	87	2	722
All other types	16	3,711	340	9.2	88	135	3	435
WHOLESALERS PROPER								
Dry goods	4	688	94	13.7	17	50	1	161
Farm products-consumer goods	4	312	48	15.4	26	26	-	17
Groceries and foods (except farm products)	28	3,803	423	11.1	209	233	3	419
Machinery, equipment and supplies (except electrical)	3	73	18	24.7	10	8	-	32
Tobacco and its products (except leaf)	3	318	15	4.7	10	7	-	24
All other kinds of business 1/	20	2,417	437	18.1	163	185	6	842
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	1,023	112	10.9	41	58	1	56
All other kinds of business 2/	7	1,272	100	7.9	30	56	-	46
AGENTS AND BROKERS								
Farm products-raw materials	10	3,794	137	3.6	32	70	2	712
Groceries and foods (except farm products)	9	3,217	35	1.1	14	14	-	1
All other kinds of business 3/	6	1,739	8	0.5	6	3	-	9
ALL OTHER TYPES								
Farm products-raw materials	8	2,800	108	3.9	31	28	2	377
Petroleum and its products	8	911	232	25.5	57	107	1	58
MACON	84	13,556	1,727	12.7	645	816	31	1,375
Wholesalers proper	53	6,759	1,081	16.0	445	537	22	1,097
Manufacturers' sales branches	18	3,176	314	9.9	108	146	2	152
Agents and brokers	6	2,397	37	1.5	16	16	-	12
All other types	11	1,224	295	24.1	75	117	7	114
WHOLESALERS PROPER								
Automotive products	3	233	72	30.9	27	36	-	54
Farm products-consumer goods	5	340	86	25.3	39	36	1	22
Groceries and foods (except farm products)	12	2,097	230	11.0	107	131	1	221
Lumber and building materials (other than metal)	4	213	28	13.1	35	21	1	10
Machinery, equipment and supplies (except electrical)	4	154	72	46.8	13	55	6	65
Petroleum and its products	3	944	129	13.7	39	79	7	44
All other kinds of business 4/	22	2,778	464	16.7	186	179	6	681
MANUFACTURERS' SALES BRANCHES								
Groceries and foods	8	1,760	199	11.2	69	91	1	87
All other kinds of business 5/	6	1,396	115	8.2	39	55	1	65
AGENTS AND BROKERS 6/	6	2,397	37	1.5	16	16	-	12

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MACON (continued)								
ALL OTHER TYPES								
Petroleum and its products	7	$ 770	$ 220	28.6	52	$ 86	$ 3	$ 61
All other kinds of business 7/	4	454	75	16.5	23	31	4	53
SAVANNAH	179	54,344	3,695	6.8	1,141	1,532	32	3,249
Wholesalers proper	116	23,165	1,794	7.7	728	880	17	2,782
Manufacturers' sales branches	24	3,250	1,006	31.0	176	247	5	285
Agents and brokers	27	26,344	501	1.9	131	255	7	79
All other types	12	1,585	394	24.9	106	150	3	103
WHOLESALERS PROPER								
Automotive products	3	300	98	32.7	40	53	-	94
Chemicals	6	8,644	315	3.6	70	175	5	903
Clothing and furnishings	7	561	56	10.0	13	9	1	52
Drugs and drug sundries	3	557	86	15.4	44	53	-	146
Dry goods	3	881	86	9.8	23	23	1	115
Electrical goods	3	151	21	13.9	9	11	-	35
Farm products-raw materials	5	2,614	77	2.9	25	44	-	279
Farm products-consumer goods	17	890	152	17.1	80	57	2	7
Groceries and foods (except farm products)	31	3,896	322	8.7	186	180	3	411
Hardware	3	847	151	17.8	51	91	-	345
Lumber and building materials (other than metal)	5	650	51	7.8	19	16	-	23
Machinery, equipment and supplies (except electrical)	6	479	124	25.9	50	65	2	159
Metals (except scrap)	3	271	46	17.0	18	17	-	38
Paper and its products	4	115	17	14.8	12	8	-	24
Tobacco and its products (except leaf)	3	731	97	13.3	28	37	-	47
Waste materials	1	53	18	34.0	10	8	2	15
All other kinds of business 8/	10	1,525	77	5.0	50	33	1	88
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	10	2,272	752	33.1	91	126	2	102
Machinery, equipment and supplies (except electrical)	3	80	15	18.8	11	8	-	44
All other kinds of business 9/	11	898	239	26.6	74	113	3	139
AGENTS AND BROKERS								
Chemicals	8	5,607	233	4.2	59	135	-	29
Farm products-raw materials	6	1,058	46	4.3	11	19	2	3
Groceries and foods (except farm products)	7	18,582	115	0.6	38	61	-	33
All other kinds of business 10/	6	1,097	107	9.8	23	40	5	14
ALL OTHER TYPES								
Farm products-consumer goods	3	196	34	17.3	21	14	-	3
Petroleum and its products	9	1,389	360	25.9	85	136	3	100
CITIES OF 20,000 TO 50,000 POPULATION								
COLUMBUS	61	10,696	1,750	16.4	1,097	781	13	985
Wholesalers proper	41	8,802	1,431	16.3	1,004	637	10	873
All other types	20	1,894	319	16.8	93	144	3	112

WHOLESALE DISTRIBUTION: 1933

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
COLUMBUS (continued)								
Farm products-consumer goods	5	$ 489	$ 99	20.2	42	$ 44	-	$ 10
Groceries and foods (except farm products)	25	5,461	864	15.8	847	433	$ 5	485
Petroleum and its products	9	710	184	25.9	48	82	1	61
All other kinds of business	22	4,036	603	14.9	160	222	7	429
LA GRANGE	17	1,005	161	16.0	61	73	2	92
Wholesalers proper	9	658	77	11.7	39	38	-	55
All other types	8	347	84	24.2	22	35	2	37
Groceries and foods (except farm products)	6	509	48	9.4	26	22	-	35
Petroleum and its products	5	236	64	27.1	16	27	2	13
All other kinds of business	6	260	49	18.8	19	24	-	44
ROME	33	5,083	473	9.3	151	205	3	432
Wholesalers proper	19	1,826	245	13.4	102	130	1	344
All other types	14	3,257	228	7.0	49	75	2	88
Groceries and foods (except farm products)	9	2,741	115	4.2	49	60	1	176
Petroleum and its products	11	520	125	24.0	29	52	-	43
All other kinds of business	13	1,822	233	12.8	73	93	2	213
CITIES OF 5,000 TO 20,000 POPULATION								
Total	389	66,257	6,640	10.0	2,005	2,590	90	16,667
ALBANY	39	7,361	877	11.9	306	392	18	738
AMERICUS	18	1,247	229	18.4	75	104	4	246
ATHENS	36	8,784	473	5.4	212	257	5	506
BAINBRIDGE	11	410	96	23.4	33	42	5	73
BRUNSWICK	23	2,264	249	11.0	95	122	4	222
CARROLTON	8	328	71	21.6	20	34	-	16
CARTERSVILLE	8	372	54	17.2	20	30	1	30
CEDARTOWN	11	14,389	1,563	10.9	116	249	1	12,053
CORDELE	14	955	196	20.3	109	96	17	147
DALTON	13	757	102	13.5	33	53	1	78
DECATUR	2	83	19	22.9	4	8	-	4
DUBLIN	16	2,051	179	8.7	85	87	4	151
EAST POINT	2	195	24	12.3	17	15	-	29
FITZGERALD	15	377	81	21.5	27	39	5	32
GAINESVILLE	27	3,674	322	8.8	137	166	6	315
GRIFFIN	15	3,423	366	10.7	185	207	3	479
MARIETTA	9	677	132	19.5	34	67	1	36
MILLEDGEVILLE	17	1,514	164	10.8	68	81	1	145
MOULTRIE	14	1,295	138	10.7	59	65	4	135
NEWNAN	11	9,836	401	4.1	76	71	1	681
THOMASVILLE	18	1,054	204	19.4	71	97	-	125
VALDOSTA	34	3,177	354	11.1	112	160	5	301
WAYCROSS	28	2,024	336	16.6	111	148	3	126

1/ Includes 1 establishment dealing in automotive products; 1 in drugs and drug sundries; 1 in farm products-raw materials; 2 in farm supplies; 2 in hardware; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in waste materials and 5 in all other products.

2/ Includes 1 establishment dealing in automotive products; 1 in farm supplies; 1 in jewelry and optical goods; 2 in lumber and building materials (other than metal); 1 in machinery, equipment and supplies (except electrical); and 1 in tobacco and its products (except leaf).

3/ Includes 1 establishment dealing in dry goods; 2 in farm products-consumer goods; 1 in lumber and building materials (other than metal);and 2 in all other products.

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	

4/ Includes 1 establishment dealing in clothing and furnishings; 2 in drugs and drug sundries; 2 in dry goods; 1 in electrical goods; 2 in farm products-raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 2 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); 2 in waste materials; and 4 in all other products.

5/ Includes 1 establishment dealing in farm products-consumer goods; 1 in jewelry and optical goods; 2 in machinery, equipment and supplies (except electrical); 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

6/ Includes 1 establishment dealing in farm products-consumer goods; 4 in groceries and foods (except farm products); and 1 in waste materials.

7/ Includes 3 establishments dealing in farm products-raw materials; and 1 in groceries and foods (except farm products).

8/ Includes 2 establishments dealing in farm supplies; 1 in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; and 6 in all other products.

9/ Includes 1 establishment dealing in automotive products; 2 in chemicals; 2 in farm products-consumer goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in plumbing and heating equipment and supplies; and 1 in all other products.

10/ Includes 1 establishment dealing in electrical goods; 2 in farm products-consumer goods; 1 in farm supplies; 1 in machinery, equipment and supplies (except electrical); and 1 in all other products.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF GEORGIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	2,275	$429,242	$49,118	11.4	$425,103	$629	10	$56	43	$3,454
Amusement and sporting goods	24	4,514	1,237	27.4	1,312	-	-	-	13	1/ 3,202
Automotive products	78	15,364	2,576	16.8	15,094	267	1	1	1	2
Chemicals	35	18,134	1,325	7.3	18,134	-	-	-	-	-
Clothing and furnishings	30	3,868	513	13.3	3,866	-	-	-	1	2
Drugs and drug sundries	29	6,634	1,514	22.8	6,624	-	1	1	2	9
Dry goods	31	6,374	848	13.3	6,372	-	1	2	-	-
Electrical goods	51	11,661	2,136	18.3	11,501	160	-	-	-	-
Farm products-raw materials	240	80,250	5,741	7.2	80,191	59	-	-	-	-
Farm products-consumer goods	178	13,606	1,905	14.0	13,605	-	-	-	1	1
Farm supplies	71	20,804	1,175	5.6	20,799	4	1	1	-	-
Furniture and house furnishings	21	3,988	532	13.3	3,988	-	-	-	-	-
Groceries and foods (except farm products)	455	137,380	11,705	8.5	137,281	-	3	15	14	84
Hardware	21	4,458	868	19.5	4,455	-	-	-	1	3
Lumber and building materials (other than metal)	55	5,333	826	15.5	5,329	2	-	-	1	2
Machinery, equipment and supplies (except electrical)	140	13,944	3,049	21.9	13,673	128	1	1	7	2/ 142
Metals (except scrap)	30	8,997	637	7.1	8,997	-	-	-	-	-
Paper and its products	30	3,427	538	15.7	3,424	-	-	-	1	3
Petroleum and its products	552	29,929	7,621	25.5	29,921	4	-	-	1	4
Plumbing and heating equipment and supplies	22	3,063	689	22.5	3,059	4	-	-	-	-
Tobacco and its products (except leaf)	21	20,488	853	4.2	20,453	-	2	35	-	-
Waste materials	57	2,250	394	17.5	2,249	1	-	-	-	-
All other kinds of business	104	14,776	2,436	16.5	14,776	-	-	-	-	-

1/ Includes 13 exchanges dealing in motion picture films with income from film rentals of $3,202,000.
2/ Includes 4 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $113,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF GEORGIA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	2,275	$429,242	1,609	70.7	$300,558	70.0	$207,217	68.9	48.3	$40,353	13.4
WHOLESALERS PROPER											
Total	1,009	190,831	720	71.4	142,056	74.4	76,723	54.0	40.2	18,523	13.0
Amusement and sporting goods	10	1,052	7	70.0	818	77.8	739	90.3	70.2	205	25.1
Automotive products	45	6,080	35	77.8	5,940	97.7	4,240	71.4	69.7	1,089	18.3
Chemicals	11	9,688	7	63.6	1,390	14.3	682	49.1	7.0	143	10.3
Clothing and furnishings	21	2,029	19	90.5	2,001	98.6	1,916	95.8	94.4	255	12.7
Coal	4	714	4	100.0	714	100.0	159	22.3	22.3	77	10.8
Drugs and drug sundries	24	4,606	21	87.5	4,520	98.1	3,796	84.0	82.4	701	15.5
Dry goods	24	4,513	24	100.0	4,513	100.0	3,784	83.8	83.8	703	15.6
Electrical goods	21	3,893	15	71.4	3,762	96.6	3,012	80.1	77.4	839	22.3
Farm products-raw materials	55	59,118	26	47.3	34,939	59.1	2,423	6.9	4.1	3,484	10.0
Farm products-consumer goods	126	9,172	72	57.1	8,261	90.1	5,475	66.3	59.7	1,229	14.9
Farm supplies	36	10,109	22	61.1	5,062	50.1	485	9.6	4.8	329	6.5
Furniture and house furnishings	10	1,624	8	80.0	1,621	99.8	1,419	87.5	87.4	321	19.8
Groceries and foods	329	48,035	255	77.5	44,305	92.2	31,198	70.4	64.9	4,434	10.0
Hardware	19	4,293	18	94.7	4,283	99.8	3,505	81.8	81.6	758	17.7
Jewelry and optical goods	6	436	6	100.0	436	100.0	255	58.5	58.5	163	37.4
Lumber and building materials	33	2,259	21	63.6	1,181	52.3	773	65.5	34.2	300	25.4
Machinery, equipment and supplies	50	3,854	43	86.0	3,671	95.3	3,054	83.2	79.2	815	22.2
Metals (except scrap)	4	708	3	75.0	585	82.6	520	88.9	73.4	95	16.2
Paper and its products	21	2,008	19	90.5	1,976	98.4	1,596	80.8	79.5	375	19.0
Petroleum and its products	21	2,324	15	71.4	1,623	69.8	928	57.2	39.9	328	20.2
Plumbing and heating equipment and supplies	13	1,272	12	92.3	1,271	99.9	1,164	91.6	91.5	343	27.0
Tobacco and its products	16	5,722	5	37.5	2,828	49.4	1,870	66.1	32.7	151	5.3
Waste materials	55	2,219	21	38.2	1,768	79.7	501	28.3	22.6	248	14.0
All other kinds of business	55	5,103	41	74.5	4,588	89.9	3,229	70.4	63.3	1,138	24.8
ALL OTHER TYPES											
Total	1,266	238,411	889	70.2	158,202	66.5	130,494	82.3	54.7	21,830	13.8
Amusement and sporting goods	14	3,462	7	50.0	1,611	46.5	1,056	65.5	30.5	372	23.1
Automotive products	33	9,284	31	93.9	8,949	96.4	7,673	85.7	82.6	1,369	15.3
Chemicals	24	8,446	17	70.8	5,580	66.1	4,891	87.7	57.9	736	13.2
Clothing and furnishings	9	1,839	8	88.9	1,837	99.9	1,817	98.9	98.8	252	13.7
Coal	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	5	2,028	5	100.0	2,028	100.0	2,013	99.3	99.3	788	38.9
Dry goods	7	1,861	5	85.7	1,798	96.6	1,758	97.8	94.5	74	4.1
Electrical goods	30	7,768	25	83.3	6,756	87.0	6,630	98.1	85.4	1,141	16.9
Farm products-raw materials	185	21,132	31	16.8	1,195	5.7	396	33.1	1.9	98	8.2
Farm products-consumer goods	52	4,434	20	38.5	1,284	29.0	720	56.1	16.2	267	20.8
Farm supplies	35	10,695	17	48.6	8,484	79.3	5,737	67.6	53.6	513	6.0
Furniture and house furnishings	11	2,364	9	81.8	2,361	99.9	2,361	100.0	99.9	208	8.8
General merchandise	1	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods	126	89,345	72	57.1	59,109	66.2	53,831	91.1	60.3	5,296	9.0
Hardware	2	(X)	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	6	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	22	3,074	13	59.1	2,040	66.4	1,973	96.7	64.2	342	16.8
Machinery, equipment and supplies	80	10,090	77	85.6	9,610	95.2	9,232	96.1	91.5	2,049	21.3
Metals (except scrap)	26	8,289	20	76.9	6,344	76.5	6,332	99.8	76.4	448	7.1
Paper and its products	9	1,419	6	66.7	527	37.1	526	99.8	37.1	59	11.2
Petroleum and its products	531	27,605	487	91.7	23,427	84.9	8,274	35.3	30.0	6,310	26.9
Plumbing and heating equipment and supplies	9	1,791	7	77.8	1,158	64.7	1,141	98.5	63.7	217	18.7
Tobacco and its products	5	14,766	1	20.0	10,309	69.8	10,309	100.0	69.8	416	4.0
Waste materials	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	30	7,736	23	76.7	3,792	49.0	3,550	93.6	45.9	707	18.6

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF GEORGIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,275	$429,242	$49,118	1,733	76.2	$340,892	79.4	$39,573	11.6	$170,986	$6,898	$104,518	$58,490
WHOLESALERS PROPER													
Total	1,009	190,831	21,828	877	86.9	160,316	84.0	19,520	12.2	87,074	5,208	68,294	5,740
Amusement and sporting goods	10	1,052	363	8	80.0	880	83.7	308	35.0	589	69	222	-
Automotive products	45	6,080	1,136	43	95.6	5,326	87.6	978	18.4	3,553	1,359	252	162
Chemicals	11	9,688	396	11	100.0	9,688	100.0	396	4.1	154	40	7,861	1,633
Clothing and furnishings	21	2,029	261	21	100.0	2,029	100.0	261	12.9	1,995	10	22	2
Coal	4	714	77	4	100.0	714	100.0	77	10.8	542	90	40	42
Drugs and drug sundries	24	4,606	726	21	87.5	3,184	69.1	542	17.0	3,064	68	22	30
Dry goods	24	4,513	703	24	100.0	4,513	100.0	703	15.6	4,272	39	113	89
Electrical goods	21	3,893	870	18	85.7	3,884	99.8	867	22.3	2,182	131	1,552	19
Farm products-raw materials	55	59,118	4,855	30	54.5	40,823	69.1	3,827	9.4	668	828	39,008	319
Farm products-consumer goods	126	9,172	1,365	94	74.6	8,633	94.1	1,288	14.9	6,676	504	299	1,154
Farm supplies	36	10,109	482	23	63.9	6,854	67.8	339	4.9	4,077	184	2,161	432
Furniture & house furnishings	10	1,624	323	10	100.0	1,624	100.0	323	19.9	1,446	5	173	-
Groceries and foods	329	48,035	4,951	321	97.6	46,728	97.3	4,840	10.4	42,880	1,014	1,354	1,480
Hardware	19	4,293	762	19	100.0	4,293	100.0	762	17.7	3,760	427	104	2
Jewelry and optical goods	6	436	163	6	100.0	436	100.0	163	37.4	436	-	-	-
Lumber and building materials	33	2,259	381	29	87.9	2,051	90.8	338	16.5	1,421	99	489	42
Machinery, eqp't. & supplies	50	3,854	886	47	94.0	3,782	98.1	863	22.8	459	47	3,180	96
Metals (except scrap)	4	708	106	4	100.0	708	100.0	106	15.0	656	38	14	-
Paper and its products	21	2,008	381	20	95.2	1,859	92.6	348	18.7	879	5	975	-
Petroleum and its products	21	2,324	368	16	76.2	1,472	63.3	312	21.2	1,093	126	245	7
Plumbing and heating eqp't.	13	1,272	344	11	84.6	1,160	91.2	307	26.5	683	20	423	34
Tobacco and its products	16	5,722	327	11	68.8	3,326	58.1	228	6.9	3,274	51	-	1
Waste materials	55	2,219	386	32	58.2	1,464	66.0	241	16.5	20	6	1,285	153
All other kinds of business	55	5,103	1,216	54	98.2	4,885	95.7	1,103	22.6	2,295	48	2,499	43
ALL OTHER TYPES													
Total	1,266	238,411	27,290	856	67.6	180,576	75.7	20,053	11.1	83,912	1,690	42,224	52,750
Amusement and sporting goods	14	3,462	874	6	42.9	912	26.3	203	22.3	334	-	504	74
Automotive products	33	9,284	1,440	24	72.6	6,979	75.2	1,176	16.9	6,322	159	382	116
Chemicals	24	8,446	929	21	87.5	6,537	77.4	552	8.4	2,945	106	1,708	1,778
Clothing and furnishings	9	1,839	252	9	100.0	1,839	100.0	252	13.7	1,654	-	-	185
Coal	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	5	2,028	788	5	100.0	2,028	100.0	788	38.9	1,471	44	8	505
Dry goods	7	1,861	145	7	100.0	1,861	100.0	145	7.8	157	-	929	775
Electrical goods	30	7,768	1,266	21	70.0	6,425	82.7	1,068	16.6	2,300	-	3,316	809
Farm products-raw materials	185	21,132	885	85	45.9	9,800	46.4	444	4.5	951	194	4,355	4,300
Farm products-consumer goods	52	4,434	540	43	82.7	2,678	60.4	429	16.0	1,131	45	360	1,142
Farm supplies	35	10,695	693	21	60.0	3,096	28.9	301	9.7	2,931	104	49	12
Furniture & house furnishings	11	2,364	209	10	90.9	2,331	98.6	203	8.7	1,191	1	-	1,139
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	126	89,345	6,754	111	88.1	83,068	93.0	5,942	7.2	41,616	97	16,733	24,628
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	22	3,074	445	15	68.2	967	31.5	234	24.2	360	25	443	138
Machinery, eqp't. & supplies	90	10,090	2,163	77	85.6	8,030	79.6	1,803	22.5	1,245	447	6,012	326
Metals (except scrap)	26	8,289	531	16	61.5	3,018	36.4	372	12.3	939	10	1,512	557
Paper and its products	9	1,419	157	7	77.8	589	41.5	84	14.3	178	-	121	290
Petroleum and its products	531	27,605	7,253	325	61.2	15,941	57.7	4,109	25.8	14,766	313	128	734
Plumbing and heating eqp't.	9	1,791	345	9	100.0	1,791	100.0	345	19.3	1,103	1	685	2
Tobacco and its products	5	14,766	526	5	100.0	14,766	100.0	526	3.6	5	-	-	14,761
Waste materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	30	7,736	807	29	96.7	7,061	91.3	803	11.4	1,920	143	4,517	481

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF GEORGIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	1,206	14,028	2,762	16.5	Full-time	15,244	14,394	14,401	14,506	14,779	14,531	14,814	14,941	15,709	15,874	16,335	16,319	16,309
					Full-time ratio to average	100	94	95	95	97	95	97	98	103	104	107	107	107
					Part-time	1,546	1,186	1,286	1,479	1,530	1,279	1,294	1,331	1,851	1,744	1,973	1,966	1,642
					Part-time ratio to average	100	77	83	96	99	83	84	86	120	113	128	126	106
Amusement and sporting goods	1	203	176	46.5	Full-time	374	383	362	361	359	360	355	369	375	379	388	396	401
					Part-time	5	3	1	2	4	2	6	6	5	9	10	7	11
Automotive products	35	697	101	12.7	Full-time	785	722	730	716	722	752	771	779	826	842	850	850	859
					Part-time	13	11	10	11	11	14	19	14	19	11	9	9	19
Chemicals	4	224	50	18.1	Full-time	262	237	239	242	244	258	262	267	268	282	282	281	279
					Part-time	12	11	10	10	10	15	15	15	15	11	11	11	11
Clothing and furnishings	14	104	36	25.8	Full-time	135	130	129	132	131	134	133	133	136	136	141	141	148
					Part-time	5	3	3	3	6	6	3	5	6	6	5	5	5
Coal	2	41	6	12.1	Full-time	36	36	37	34	35	35	35	30	32	37	38	44	41
					Part-time	11	15	17	13	12	7	7	4	4	10	9	16	16
Drugs and drug sundries	10	282	111	28.2	Full-time	382	374	374	374	375	376	373	382	386	390	391	391	393
					Part-time	11	9	9	9	9	10	8	9	15	13	13	13	13
Dry goods	27	198	45	18.7	Full-time	226	213	206	200	199	200	256	246	253	247	232	226	236
					Part-time	17	15	15	14	14	14	15	17	17	21	19	19	19
Electrical goods	13	566	141	19.9	Full-time	697	686	668	659	657	676	677	679	695	712	748	748	760
					Part-time	10	11	8	10	8	11	12	12	9	8	8	9	11
Farm products—raw materials	260	761	49	6.0	Full-time	628	602	589	584	574	560	551	562	731	662	706	723	692
					Part-time	182	108	132	160	147	116	109	102	519	192	203	203	215
Farm products—consumer goods	169	807	259	24.3	Full-time	823	686	757	753	776	791	803	805	832	834	871	997	964
					Part-time	243	215	187	153	277	307	246	234	208	245	392	280	267
Farm supplies	52	461	65	12.4	Full-time	488	404	425	560	839	458	356	356	420	450	542	516	508
					Part-time	38	26	39	84	65	51	23	14	14	16	23	64	38
Furniture and house furnishings	12	128	31	19.5	Full-time	155	131	131	129	149	156	162	162	163	167	17[illegible]	170	170
					Part-time	4	5	5	4	4	4	4	4	4	5	5	5	5
General merchandise	1	3	-	-	Full-time	3	3	3	3	3	3	3	3	3	3	3	3	3
					Part-time	-	-	-	-	-	-	-	-	-	-		-	-
Groceries and foods (except farm products)	300	3,884	996	20.4	Full-time	4,390	4,205	4,178	4,136	4,172	4,225	4,310	4,247	4,486	4,632	[illegible]	4,682	4,641
					Part-time	490	309	389	541	548	273	371	402	[illegible]	536	[illegible]	769	[illegible]
Hardware	11	319	53	14.3	Full-time	362	351	351	350	345	345	352	352	[illegible]	367	394	389	385
					Part-time	10	5	4	7	6	6	7	9	8	10	17	19	16
Jewelry and optical goods	4	97	28	22.2	Full-time	125	121	119	117	117	115	116	116	115	128	[illegible]	132	[illegible]
					Part-time	2	1	2	2	1	1	2	2	1	2	1	-	[illegible]
Lumber and building materials (other than metal)	47	512	38	6.4	Full-time	446	443	442	4[illegible]	[illegible]	437	[illegible]	[illegible]	483	453	[illegible]	[illegible]	[illegible]
					Part-time	145	162	153	163	[illegible]	187	141	[illegible]	[illegible]	151	[illegible]	149	[illegible]
Machinery, equipment and supplies (except electrical)	43	937	153	14.0	Full-time	1,018	975	976	987	5[illegible]	98[illegible]	998	1,00[illegible]	[illegible]	1,050	1,[illegible]	1,084	[illegible]
					Part-time	72	59	65	75	[illegible]	53	[illegible]	[illegible]	[illegible]	76	[illegible]	[illegible]	[illegible]
Metals (except scrap)	3	124	28	18.7	Full-time	146	145	147	151	150	145	141	143	[illegible]	1[illegible]	[illegible]	15[illegible]	[illegible]
					Part-time	5	3	12	[illegible]	4	3	3	10	[illegible]	4	[illegible]	[illegible]	[illegible]
Paper and its products	15	174	29	14.4	Full-time	191	183	182	181	190	[illegible]	188	192	[illegible]	197	[illegible]	2[illegible]2	[illegible]
					Part-time	12	[illegible]	11	[illegible]	8	11	15	11	[illegible]	14	[illegible]	14	[illegible]
Petroleum and its products	51	2,067	98	[illegible]	Full-time	2,[illegible]4	2,006	2,014	1,[illegible]	1,964	2,[illegible]	1,[illegible]	1,994	[illegible]	2,119	[illegible]	2,1[illegible]	[illegible]
					Part-time	131	117	114	126	[illegible]	130	134	134	[illegible]	150	[illegible]	142	[illegible]
Plumbing and heating equipment and supplies	3	198	33	14.3	Full-time	212	206	205	207	[illegible]	203	204	207	[illegible]	20[illegible]	[illegible]	226	224
					Part-time	19	11	15	14	8	18	24	25	[illegible]	28	[illegible]	26	[illegible]
Tobacco and its products (except leaf)	15	235	19	7.5	Full-time	247	242	242	245	243	243	247	244	248	248	[illegible]	257	[illegible]
					Part-time	7	5	5	5	7	7	5	8	6	9	[illegible]	10	[illegible]
Waste materials	65	278	49	14.9	Full-time	277	261	260	262	263	249	253	281	288	316	[illegible]	294	[illegible]
					Part-time	50	44	44	44	46	46	52	45	54	63	[illegible]	54	[illegible]
All other products	49	667	168	20.1	Full-time	784	645	635	689	[illegible]	836	835	[illegible]	[illegible]	852	[illegible]	817	[illegible]
					Part-time	51	32	36	[illegible]	40	36	34	36	32	57	[illegible]	99	[illegible]

Table 7.—STATE OF GEORGIA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	957	7,807	11.6	172	137	29.6	276	1,016	22.8	167	1,067	19.6	159	1,692	15.6	124	1,695	12.4	38	1,531	11.9	21	67[illegible]	5.4
Amusement and sporting goods	10	115	34.5	1	1	25.0	2	20	83.9	1	10	36.2	5	69	36.3	1	15	19.0	-	-	-	-	-	-
Automotive products	44	443	18.6	8	4	31.3	15	56	28.2	11	118	32.3	4	46	24.1	3	71	23.5	2	96	16.3	1	53	8.0
Chemicals	9	63	2.9	-	-	-	3	6	23.1	1	4	31.8	1	2	5.6	1	2	2.3	1	9	5.3	2	40	2.2
Clothing and furnishings	21	79	12.9	3	1	20.0	6	19	17.5	4	8	12.9	5	24	12.4	3	27	12.4	-	-	-	-	-	-
Coal	3	29	23.9	-	-	-	2	18	39.0	-	-	-	1	11	17.0	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	23	301	15.8	2	5	36.4	4	10	33.3	3	33	21.2	6	65	23.9	6	112	15.0	2	76	11.0	-	-	-
Dry goods	24	179	15.6	-	-	-	6	11	24.2	5	20	15.7	7	37	14.4	3	42	17.5	3	69	14.5	-	-	-
Electrical goods	20	250	22.4	5	3	28.5	2	8	25.4	5	31	27.2	2	18	22.6	3	73	28.1	3	117	18.4	-	-	-
Farm products-raw materials	51	297	7.6	6	3	22.6	15	19	5.3	11	33	13.0	4	10	5.0	4	14	6.5	3	14	5.0	8	204	7.5
Farm products-consumer goods	123	607	14.8	46	19	21.2	39	144	22.5	11	67	19.2	16	170	17.5	8	103	11.6	3	104	11.0	-	-	-
Farm supplies	31	128	4.7	5	2	10.5	10	17	20.0	9	41	14.0	2	16	14.2	2	6	3.5	-	-	-	3	46	3.2
Furniture and house furnishings	10	100	20.0	3	-	32.3	2	6	14.8	2	32	45.8	1	4	24.3	1	14	12.2	1	44	16.5	-	-	-
General merchandise	1	3	(X)	-	-	-	-	-	-	-	-	-	-	-	-	1	3	(X)	-	-	-	-	-	-
Groceries and foods (except farm products)	310	2,851	10.3	38	32	28.3	83	276	20.0	46	184	11.9	68	733	10.8	58	689	8.4	15	841	10.4	2	96	8.9
Hardware	19	304	17.7	-	-	-	5	19	28.3	7	57	51.3	3	31	19.8	2	46	26.1	1	30	14.5	1	121	11.8
Jewelry and optical goods	6	62	37.4	2	2	50.0	2	5	38.7	-	-	-	1	26	53.3	1	29	31.2	-	-	-	-	-	-
Lumber and building materials (other than metal)	25	314	25.0	2	-	14.3	13	132	25.5	7	104	18.4	3	78	32.5	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	50	320	23.0	7	9	38.5	21	73	26.3	8	57	38.9	7	70	22.2	7	111	17.7	-	-	-	-	-	-
Metals (except scrap)	4	36	15.0	-	-	-	-	-	-	2	13	23.6	1	5	8.9	1	18	13.7	-	-	-	-	-	-
Paper and its products	20	140	18.9	2	1	42.9	7	24	18.4	2	6	7.1	5	43	16.1	4	66	22.0	-	-	-	-	-	-
Petroleum and its products	18	121	16.0	1	1	100.0	5	15	26.8	5	34	29.2	3	21	17.3	3	47	16.3	1	3	4.3	-	-	-
Plumbing and heating, equipment and supplies	13	125	27.0	1	-	100.0	4	17	25.4	5	30	31.5	2	27	31.3	-	-	-	1	51	22.6	-	-	-
Tobacco and its products (except leaf)	15	129	6.0	1	-	16.7	-	-	-	3	11	8.7	3	13	4.5	4	37	9.6	1	15	5.3	2	53	3.9
Waste materials	55	271	17.4	26	34	36.1	15	70	34.2	7	72	19.3	3	82	28.0	4	13	6.0	-	-	-	-	-	-
All other products	52	540	24.8	13	20	47.0	15	50	27.6	12	102	20.8	6	92	19.4	4	157	33.7	1	62	25.5	1	57	19.1
MANUFACTURERS' SALES BRANCHES WITH STOCKS	281	3,544	19.1	19	21	49.5	63	212	36.2	36	266	28.4	53	645	25.8	50	910	18.7	22	637	19.5	18	853	15.4
Amusement and sporting goods	6	138	25.0	-	-	-	-	-	-	-	-	-	1	19	46.4	4	87	2[illegible]	1	32	15.4	-	-	-
Automotive products	26	326	15.4	1	1	75.0	5	7	16.6	4	36	28.3	7	105	34.3	3	46	30.0	2	34	11.0	4	97	9.3
Chemicals	14	103	24.1	1	-	40.0	6	17	47.8	1	8	41.9	3	25	31.4	1	13	24.1	1	2	1.4	1	38	27.7
Clothing and furnishings	5	43	16.0	-	-	-	-	-	-	-	-	-	3	6	6.8	2	37	22.1	-	-	-	-	-	-
Drugs and drug sundries	5	78	38.9	-	-	-	-	-	-	1	8	29.5	-	-	-	2	21	7.9	2	49	55.0	-	-	-
Electrical goods	17	407	18.3	1	3	-	1	1	4.8	5	61	31.6	4	21	18.1	2	84	32.6	2	116	20.7	2	121	11.6
Farm products-consumer goods	6	27	53.4	-	-	-	5	18	51.7	1	9	57.9	-	-	-	-	-	-	-	-	-	-	-	-
Farm supplies	8	285	14.2	-	-	-	-	-	-	-	-	-	1	11	35.3	4	81	12.9	2	193	14.[illegible]	-	-	-
Furniture and house furnishings	7	42	8.7	2	-	-	-	-	-	1	3	17.0	-	-	-	3	30	10.2	1	9	5.2	-	-	-
Groceries and foods (except farm products)	70	1,040	16.6	8	7	33.3	12	21	21.9	6	23	18.3	13	130	20.3	14	179	10.8	7	147	20.5	1[illegible]	533	1[illegible]
Jewelry and optical goods	5	59	58.4	-	-	-	4	15	36.3	-	-	-	1	44	69.1	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	8	77	17.2	1	1	37.5	1	2	12.0	2	7	23.7	2	9	13.3	1	36	30.6	1	22	12.9	-	-	-
Machinery, equipment and supplies (except electrical)	57	623	27.7	3	7	37.5	20	81	40.3	9	58	28.5	14	218	29.6	11	259	24.4	-	-	-	-	-	-
Metals (except scrap)	8	32	17.6	1	-	-	3	6	24.8	1	3	16.7	2	15	13.8	-	-	-	1	8	18.1	-	-	-
Plumbing and heating, equipment and supplies	5	67	23.3	1	2	-	-	-	-	1	7	33.3	1	17	2[illegible].7	1	16	22.2	1	25	19.5	-	-	-
All other kinds of business	14	197	24.6	-	-	-	6	44	57.8	4	43	33.6	1	25	19.8	2	21	26.3	-	-	-	1	64	17.1

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WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF FLORIDA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	2,051	2,054	$280,305	$466,535	$41,612	14.8	12.1	15,446	$19,171	6.8	$1,794	$22,368
Wholesalers proper	1,065	1,045	102,374	189,765	17,168	16.8	14.6	7,319	8,506	8.3	366	13,926
Wholesale merchants	1,019	995	97,011	178,380	16,292	16.8	15.2	7,102	8,149	8.4	326	13,512
Exporters	11	16	3,198	10,151	265	8.3	4.9	48	120	3.8	24	281
Importers	7	4	398	263	142	35.7	6.5	46	63	15.8	-	53
Limited function wholesalers	28	30	1,767	971	469	26.5	13.5	123	174	9.8	16	65
Manufacturers' sales branches	160	164	38,939	70,736	5,702	14.6	10.9	1,828	2,417	6.2	41	3,799
With stocks	143	-	32,107	-	5,091	15.9	-	1,698	2,209	6.9	41	3,755
Without stocks	17	-	6,832	-	611	8.9	-	130	208	3.0	-	44
Agents and brokers	126	141	56,562	50,514	2,193	3.9	5.6	419	830	1.5	52	229
Brokers	62	55	15,916	20,031	301	1.9	2.2	149	230	1.4	12	48
Commission merchants	24	26	37,972	20,352	1,520	4.0	8.5	174	419	1.1	2	90
Manufacturers' agents	27	44	1,691	3,864	188	11.1	8.3	60	96	5.7	5	77
Selling agents	9	10	568	3,867	123	21.7	8.6	29	46	8.1	14	5
Other agents	4	6	415	(X)	61	14.7	(X)	8	39	9.4	29	9
All other types	700	704	82,430	155,521	16,549	20.1	11.7	5,980	7,418	9.0	1,325	4,414
Bulk tank stations	470	412	30,625	55,675	7,883	25.7	14.4	1,999	3,348	10.9	58	2,861
Chain store warehouses	10	13	17,094	22,457	801	4.7	5.9	192	251	1.5	7	698
Assemblers and country buyers	185	185	18,422	20,562	5,277	28.6	18.8	2,468	2,622	14.2	999	703
Cooperative marketing associations	35	84	16,289	30,339	2,588	15.9	12.2	1,221	1,197	7.3	261	158
Other types	-	10	-	26,488	-	-	4.7	-	-	-	-	-
JACKSONVILLE	268	346	74,749	180,779	9,152	12.2	9.4	2,914	3,924	5.2	73	7,104
Wholesalers proper	169	207	26,499	68,663	4,107	15.5	13.1	1,502	2,031	7.7	45	3,636
Manufacturers' sales branches	52	70	19,849	37,809	2,752	13.0	12.5	851	1,162	5.9	15	2,186
Agents and brokers	29	53	11,623	25,208	672	5.8	3.5	134	207	1.8	5	155
All other types	18	16	16,778	49,099	1,621	9.7	4.8	427	524	3.1	10	1,127
MIAMI	237	247	34,764	48,753	4,980	14.3	14.0	1,702	2,383	6.9	25	2,615
Wholesalers proper	183	188	17,034	25,963	2,906	17.1	18.3	1,115	1,484	8.7	17	1,965
Manufacturers' sales branches	22	16	5,036	8,455	811	16.1	8.4	322	392	7.8	5	314
Agents and brokers	16	30	5,825	6,273	83	1.4	5.4	32	50	0.9	-	6
All other types	16	13	6,869	8,062	1,180	17.2	12.8	233	457	6.7	4	330
TAMPA	250	223	49,324	82,679	6,851	13.9	9.9	2,195	3,206	6.5	110	4,354
Wholesalers proper	175	162	23,932	37,353	4,176	17.4	13.8	1,454	1,984	8.3	81	3,142
Manufacturers' sales branches	32	24	5,429	11,406	825	15.2	10.7	300	419	7.7	10	461
Agents and brokers	21	26	4,505	7,613	182	4.0	3.3	56	107	2.4	7	45
All other types	22	11	15,458	26,307	1,668	10.8	6.0	305	696	4.5	12	706

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WHOLESALE DISTRIBUTION: 1933

TABLE 2a. - STATE OF FLORIDA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
Total	2,051	1019	143	17	872
Amusement and sporting goods	6	4	2	-	-
Moving picture films	3	1	2	-	-
Sporting goods (general line)	1	1	-	-	-
Toys, novelties and fireworks	2	2	-	-	-
Automotive products	112	101	5	1	4
Automobiles and other motor vehicles	11	8	2	-	1
Automotive eqp't., accessories & parts	85	83	-	-	2
Tires and tubes	16	10	4	1	1
Chemicals	27	17	3	-	7
Explosives	2	2	-	-	-
Industrial chemicals	1	1	-	-	-
Naval stores	9	3	-	-	6
Paints and varnishes	10	7	3	-	-
All other	5	4	-	-	1
Clothing and furnishings	16	13	-	1	2
Clothing and furnishings (general line)	1	1	-	-	-
Clothing, men's and boys'	1	1	-	-	-
Clothing, women's and children's	5	4	-	-	1
Furnishings, (general line)	1	-	-	1	-
Furnishings, men's and boys'	2	2	-	-	-
Hosiery	1	1	-	-	-
Millinery and millinery supplies	3	3	-	-	1
Shoes and other footwear	2	2	-	-	-
Coal	3	1	-	-	2
Drugs and drug sundries	14	12	1	-	1
Drugs (general line)	8	7	-	-	1
Drugs (specialty lines)	1	1	-	-	-
Toilet articles and preparations	2	1	1	-	-
All other	3	3	-	-	-
Dry goods	7	7	-	-	-
Dry goods (general line)	6	6	-	-	-
All other	1	1	-	-	-
Electrical goods	34	29	2	1	2
Electrical appliances, eqp't. & supplies	27	23	2	1	1
Radios and radio equipment	7	6	-	-	1
Farm products-raw materials	27	11	-	-	16
Cotton	2	1	-	-	1
Grain	7	4	-	-	3
Hides, skins, and furs (raw)	4	1	-	-	3
Horses and mules	1	-	-	-	1
Livestock	6	2	-	-	4
Tobacco (leaf)	6	3	-	-	3
All other	1	-	-	-	1
Farm products-consumer goods	367	125	3	-	239
Dairy products (general line)	16	15	-	-	1
Cheese	3	-	-	-	3
Milk and cream	12	8	-	-	4
All other dairy products	4	4	-	-	-
Poultry and poultry products	14	11	-	-	3
Dairy and poultry products	5	4	-	-	1
Fruits and vegetables (fresh)	305	82	-	-	223
All other	8	1	3	-	4
Farm supplies	56	42	5	3	5
Feed	32	29	-	-	3
Fertilizer	18	10	5	3	-
Seeds	4	2	-	-	2
All other	1	1	-	-	-
Furniture and house furnishings	15	8	6	-	1
Furniture	7	3	3	-	1
House furnishings (except furniture)	8	5	3	-	-

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	All other types 1/
General merchandise	1	1	-	-	-
Groceries and foods (except farm products)	458	341	58	1	68
Groceries (general line)	74	67	-	-	7
Confectionery and soft drinks	61	50	2	-	9
Fish and sea foods	115	107	-	-	8
Meats and meat products	47	20	25	-	2
Other food and grocery specialties	171	97	31	1	42
Hardware	15	14	-	-	1
Hardware (general line)	12	12	-	-	-
Hardware (specialty lines)	3	2	-	-	1
Jewelry and optical goods	11	4	7	-	-
Jewelry (general lines)	2	2	-	-	-
Optical goods	9	2	7	-	-
Lumber and building materials (other than metal)	55	42	4	1	18
Lumber and millwork	33	16	1	-	16
Brick and tile	1	1	-	-	-
Cement	2	2	-	-	-
Glass	5	3	2	-	-
All other	24	20	1	1	2
Machinery, eqp't. & supplies (except electrical)	120	70	31	3	16
Commercial machinery, eqp't. and supplies	35	10	15	3	7
Construction machinery, eqp't. and supplies	7	2	4	-	1
Farm and dairy machinery and eqp't.	9	3	6	-	-
Industrial machinery, eqp't. & supplies	32	25	2	-	5
Bottles and bottling equipment	8	8	-	-	-
Mill and mine supplies (general line)	5	5	-	-	-
All other	19	12	2	-	5
Professional equipment and supplies	12	10	2	-	-
Service equipment and supplies	17	14	1	-	2
Barber and beauty parlor	7	7	-	-	-
Laundry	4	2	1	-	1
Other service eqp't. and supplies	6	5	-	-	1
Transportation equipment and supplies	8	6	1	-	1
Metals (except scrap)	6	2	-	2	2
Iron and steel	5	2	-	2	1
Other metal and metal works	1	-	-	-	1
Paper and its products	23	20	1	1	1
Petroleum and its products	507	27	-	-	480
Plumbing and heating eqp't. & supplies	17	13	4	-	-
Pipe, valves and fittings	1	1	-	-	-
Plumbing and heating eqp't. (general line)	16	12	4	-	-
Tobacco and its products (except leaf)	29	26	1	1	1
Waste materials	30	30	-	-	-
Iron and steel scrap	3	3	-	-	-
Junk and scrap (general line)	24	24	-	-	-
Waste paper, rags and rubber	3	3	-	-	-
All other products	76	59	8	3	6
Bags and bagging	1	1	-	-	-
Beer	18	18	-	-	-
Flowers and nursery stock	8	4	-	-	4
Forest products (except lumber)	5	5	-	-	-
Leather	3	3	-	-	-
Leather goods	7	7	-	-	-
Newspapers and magazines	13	11	-	2	-
Miscellaneous	21	10	9	-	2

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WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF FLORIDA: NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	
Exporters	11
Naval stores	2
Lumber and millwork	8
Transportation equipment and supplies	1
Importers	7
Tobacco (leaf)	2
Confectionery and soft drinks	1
Other food and grocery specialties	4
Limited function wholesalers	28
Coal	1
Dairy products (general line)	1
Cheese	3
Milk and cream	1
Fruits and vegetables (fresh)	2
Confectionery and soft drinks	7
Meats and meat products	1
Other food and grocery specialties	3
Lumber and millwork	2
Petroleum and its products	6
Tobacco and its products (except leaf)	1
Brokers	62
Grain	2
Fruits and vegetables (fresh)	15
Feed	3
Meats and meat products	1
Other food and grocery specialties	32
Lumber and millwork	3
Commercial machinery equipment and supplies	1
Industrial machinery, equipment and supplies	-
Other industrial machinery	2
Petroleum and its products	2
Miscellaneous kinds of business	1
Commission merchants	24
Naval stores	4
Cotton	1
Fruits and vegetables (fresh)	17
Other industrial machinery, equipment and supplies	1
Petroleum and its products	1
Manufacturers' agents	27
Automobiles and other motor vehicles	2
Other chemicals	1
Clothing, women's and children's	1
Millinery and millinery supplies	1
Electrical appliances, equipment and supplies	1
Radios and radio equipment	1
Seed	1
Furniture	1
Other food and grocery specialties	2
Hardware (specialty lines)	1
Manufacturers' agents (continued)	
Other building materials	1
Commercial machinery, equipment and supplies	6
Construction machinery, equipment and supplies	1
Other industrial machinery, equipment and supplies	2
Laundry equipment and supplies	1
Other service equipment and supplies	1
Iron and steel	1
Other metal and metal works	1
Miscellaneous kinds of business	1
Selling agents	9
Tires and tubes	1
Coal	1
Fruits and vegetables (fresh)	1
Other farm supplies	1
Other food and grocery specialties	1
Lumber and millwork	1
Other lumber and building materials	1
Paper and its products	1
Petroleum and its products	1
Export agents (lumber and millwork)	2
Other agents (fruits and vegetables-fresh)	2
Bulk tank stations (petroleum)	470
Chain store warehouses	10
Drugs (general line)	1
Groceries (general line)	7
Fish and sea foods	1
Other food and grocery specialties	1
Assemblers and country buyers	185
Grain	1
Hides, skins, and furs (raw)	3
Horses and mules	1
Livestock	4
Tobacco (leaf)	1
Other farm products-raw materials	1
Milk and cream	3
Poultry and poultry products	2
Fruits and vegetables (fresh)	157
All other farm products-consumer goods	4
Fish and sea foods	6
Flowers and nursery stock	2
Cooperative marketing associations	35
Automotive equipment, accessories and parts	1
Poultry and poultry products	1
Fruits and vegetables (fresh)	29
Dairy and poultry products	1
Fish and sea foods	1
Flowers and nursery stock	2

1/ The 872 "All other types" consists of the following:

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	2,051	$280,305	$41,612	14.8	15,446	$19,171	$1,794	$22,368
Wholesalers proper	1,065	102,374	17,168	16.8	7,319	8,506	366	13,926
Manufacturers' sales branches	160	38,939	5,702	14.6	1,828	2,417	41	3,799
Agents and brokers	126	56,562	2,193	3.9	419	830	62	229
All other types	700	82,430	16,549	20.1	5,880	7,418	1,325	4,414
WHOLESALERS PROPER								
Amusement and sporting goods	4	33	15	45.5	4	7	-	6
Automotive products	101	6,006	1,461	24.3	599	811	16	1,432
Automobiles and other motor vehicles	7	1,490	262		100	122	1	280
Automotive eqp't., accessories and parts	84	3,984	1,055		448	632	14	1,081
Tires and tubes	10	532	144		51	57	1	71
Chemicals	19	4,164	219	5.3	78	88	9	508
Naval stores	5	3,658	55		23	36	-	471
Paints and varnishes	7	286	118		33	24	7	111
All other	7	220	46		22	28	2	26
Clothing and furnishings	13	591	117	19.8	64	70	1	93
Clothing, women's and children's	4	192	36		16	20	-	22
All other	9	399	81		48	50	1	71
Drugs and drug sundries	12	4,292	702	16.4	220	336	-	936
Drugs (general line)	7	3,309	527		167	272	-	702
All other	5	983	175		53	64	-	234
Dry goods	7	1,305	200	15.3	62	107	-	204
Electrical goods	29	2,103	422	20.1	147	210	10	347
Farm products-raw materials	13	3,052	364	11.9	294	213	1	526
Grain	4	1,871	262		91	139	1	199
Tobacco (leaf)	5	418	78		175	62	-	325
All other	4	763	24		28	12	-	2
Farm products-consumer goods	132	12,091	2,794	23.1	1,767	1,454	71	276
Dairy products (general line)	16	1,949	649		274	290	6	40
Cheese	3	453	59		17	31	-	18
Milk and cream	9	279	139		68	63	-	2
Poultry and poultry products	11	648	114		45	44	6	8
Dairy and poultry products	4	408	86		19	28	2	19
Fruits and vegetables (fresh)	84	8,178	1,671		1,313	967	57	178
All other	5	176	76		31	31	-	11
Farm supplies	42	3,586	553	15.4	167	229	15	309
Feed	29	2,722	363		117	153	5	202
Fertilizer	10	497	68		34	40	5	74
All other	3	367	122		16	36	5	33
Furniture and house furnishings	8	843	179	21.2	50	88	-	256
Furniture	3	407	105		22	40	-	162
House furnishings (except china, glassware and floor coverings)	5	436	74		28	48	-	94
Groceries and foods (except farm products)	357	33,598	4,768	14.2	2,022	2,358	83	3,589
Groceries (general line)	67	17,805	1,765		709	990	9	2,139
Confectionery and soft drinks	58	2,196	447		197	232	12	137
Fish and sea foods	107	2,318	848		408	302	44	38
Meats and meat products	21	3,689	626		241	300	3	318
Other food and grocery specialties	104	7,590	1,082		467	534	15	957

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Hardware	14	$2,570	$628	24.4	232	$271	$2	$1,220
Jewelry and optical goods	4	75	27	36.0	13	14	-	34
Lumber and building materials (other than metal)	52	4,464	775	17.4	250	354	45	557
Lumber and millwork	26	3,162	449		112	209	31	205
Glass	3	56	26		10	10	-	24
All other	23	1,246	300		128	165	14	330
Machinery, equipment and supplies (except electrical)	71	3,458	925	26.7	355	446	8	956
Commercial machinery, eqp't. and supplies	10	249	82		49	50	-	102
Industrial machinery, eqp't. and supplies	25	1,825	476		161	198	3	453
Bottles and bottling equipment	8	192	48		17	17	1	44
Mill and mine supplies (general line)	5	1,051	281		78	102	-	230
All other	12	582	147		66	79	2	179
Professional equipment and supplies	10	423	123		55	73	-	125
Service equipment and supplies	14	489	116		42	47	3	120
Barber and beauty parlor	7	155	49		21	24	1	40
All other	7	334	67		21	23	2	80
Transportation equipment	7	208	59		23	41	2	89
Other machinery, equipment and supplies	5	264	69		25	37	-	87
Paper and its products	20	2,746	602	21.9	194	323	17	509
Petroleum and its products	33	3,780	658	17.4	164	273	13	673
Plumbing and heating equipment and supplies	13	838	214	25.5	68	102	1	317
Tobacco and its products (except leaf)	27	10,360	843	8.1	244	362	2	750
Waste materials	30	529	176	33.3	106	85	5	65
Iron and steel scrap	3	90	29		11	6	1	9
Junk and scrap (general line)	24	399	128		87	69	2	54
Waste paper, rags and rubber	3	40	19		8	10	2	2
All other kinds of business	64	1,890	526	27.8	219	275	66	265
Beer	18	537	121		41	41	-	27
Flowers and nursery stock	4	44	22		3	14	10	29
Forest products (except lumber)	5	86	55		20	59	50	8
Leather	3	43	6		3	3	-	38
Leather goods	7	261	52		22	30	-	81
Newspapers and magazines	11	435	84		52	56	-	29
Miscellaneous	16	484	175		78	72	5	51
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	143	32,107	5,091	15.9	1,698	2,209	41	3,755
Automotive products	5	2,376	288	12.1	53	111	1	318
Chemicals	3	369	116	31.4	19	29	-	58
Farm products-consumer goods	3	279	100	35.8	57	65	-	2
Farm supplies	5	3,752	482	12.8	173	170	2	919
Furniture and house furnishings	6	352	49	13.9	24	32	2	51
Groceries and foods (except farm products)	58	19,919	2,767	13.9	820	1,130	22	1,006
Jewelry and optical goods	7	178	78	43.8	34	50	-	26
Lumber and building materials (other than metal)	4	628	127	20.2	57	70	4	519
Machinery, equipment and supplies (except electrical)	31	1,473	402	27.3	174	225	5	513
Plumbing and heating equipment and supplies	4	432	129	29.9	59	51	1	124
All other kinds of business	16	2,349	553	23.5	248	276	4	194

WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITHOUT STOCKS	17	$6,832	$611	8.9	130	$208	$ -	$44
Farm supplies	5	2,737	335	12.2	36	87	-	44
Machinery, equipment and supplies (except electrical)	3	25	4	16.0	4	3	-	-
All other kinds of business	11	4,070	272	6.7	90	118	-	-
AGENTS AND BROKERS								
BROKERS	62	15,916	301	1.9	149	230	12	48
Farm product-consumer goods	15	2,308	89	3.9	43	61	6	3
Farm supplies	3	1,305	13	1.0	12	8	-	-
Groceries and foods (except farm products)	33	11,499	147	1.3	79	132	6	34
Lumber and building materials (other than metal)	3	287	27	9.4	6	18	-	8
Machinery, equipment and supplies (except electrical)	3	65	11	16.9	4	5	-	3
All other kinds of business	5	452	14	3.1	5	6	-	-
COMMISSION MERCHANTS	24	37,972	1,520	4.0	174	419	2	90
Chemicals	4	7,383	571	7.7	56	113	-	87
Farm products-consumer goods	17	30,351	940	3.1	115	304	2	3
All other kinds of business	3	238	9	3.8	3	2	-	-
MANUFACTURERS' AGENTS	27	1,691	188	11.1	60	96	5	77
Machinery, equipment and supplies (except electrical)	11	175	41	23.4	15	16	2	10
All other kinds of business	16	1,516	147	9.7	45	80	3	67
SELLING AGENTS	9	568	123	21.7	28	46	14	5
OTHER AGENTS	4	415	61	14.7	8	39	29	9
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	470	30,625	7,883	25.7	1,999	3,348	58	2,861
CHAIN STORE WAREHOUSES	10	17,094	801	4.7	192	251	7	592
ASSEMBLERS AND COUNTRY BUYERS	185	18,422	5,277	28.6	2,468	2,622	999	703
Farm products-raw materials	11	405	55	13.6	20	21	5	31
Farm products-consumer goods	166	17,868	5,141	28.8	2,419	2,580	989	671
All other kinds of business	8	149	81	54.4	29	21	4	1
COOPERATIVE MARKETING ASSOCIATIONS	35	16,289	2,588	15.9	1,221	1,197	261	158
Farm products-consumer goods	31	15,602	2,526	16.2	1,212	1,176	254	155
All other kinds of business	4	687	62	9.0	9	21	7	3
CITIES OF 100,000 POPULATION AND OVER								
JACKSONVILLE	268	74,749	9,152	12.2	2,914	3,924	73	7,104
Wholesalers proper	169	26,499	4,107	15.5	1,502	2,031	45	3,636
Manufacturers' sales branches	52	19,849	2,752	13.8	851	1,162	15	2,186
Agents and brokers	29	11,623	672	5.8	134	207	3	155
All other types	18	16,778	1,621	9.7	427	524	10	1,127
WHOLESALERS PROPER								
Automotive products	19	1,608	399	24.8	166	241	2	248
Chemicals	5	2,569	85	3.3	18	37	2	235
Drugs and drug sundries	3	1,170	201	17.2	73	103	-	253
Dry goods	3	862	124	14.4	36	63	-	123
Electrical goods	8	954	204	21.4	64	96	2	175

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Farm products-raw materials	4	$1,157	$86	7.4	46	$48	$ -	$61
Farm products-consumer goods	18	2,172	451	20.8	191	234	8	51
Farm supplies	5	605	136	22.5	23	44	5	56
Furniture and house furnishings	3	529	125	23.6	34	59	-	199
Groceries and foods (except farm products)	31	6,895	978	14.2	350	502	6	692
Hardware	3	390	125	32.1	52	43	-	252
Lumber and building materials (other than metal)	16	1,070	235	22.0	72	102	13	129
Machinery, equipment and supplies (except electrical)	17	1,202	293	24.4	106	142	2	405
Paper and its products	3	708	166	23.4	71	75	-	160
Petroleum and its products	7	1,156	152	13.1	35	43	-	347
Tobacco and its products (except leaf)	5	2,553	103	4.0	40	65	-	102
Waste materials	6	257	78	30.4	52	42	2	24
All other kinds of business 1/	13	642	166	26.0	82	92	3	144
MANUFACTURERS' SALES BRANCHES								
Automotive products	4	2,310	268	11.6	47	102	1	302
Farm supplies	4	2,692	435	16.2	173	159	1	916
Groceries and foods (except farm products)	16	8,480	1,303	15.4	358	511	8	320
Lumber and building materials (other than metal)	3	421	72	17.1	26	40	3	36
Machinery, equipment and supplies (except electrical)	11	1,143	294	25.7	131	160	1	405
All other kinds of business 2/	14	4,803	379	7.9	116	180	1	206
AGENTS AND BROKERS								
Automotive products	3	380	67	17.6	24	34	-	41
Chemicals	3	6,651	437	6.6	54	93	-	81
Groceries and foods (except farm products)	10	3,634	65	1.8	25	36	3	8
Lumber and building materials (other than metal)	5	498	70	14.1	12	27	-	13
Machinery, equipment and supplies (except electrical)	5	127	23	18.1	8	10	-	11
All other kinds of business 3/	3	333	10	3.0	11	7	-	1
ALL OTHER TYPES								
Petroleum and its products	15	4,303	1,030	23.9	297	367	3	560
All other kinds of business 4/	3	12,475	591	4.7	150	157	7	467
MIAMI	237	34,764	4,980	14.3	1,702	2,383	26	2,615
Wholesalers proper	183	17,034	2,906	17.1	1,115	1,484	17	1,965
Manufacturers' sales branches	22	5,036	811	16.1	322	392	5	314
Agents and brokers	16	5,825	83	1.4	32	50	-	6
All other types	16	6,869	1,180	17.2	233	457	4	330
WHOLESALERS PROPER								
Automotive products	13	780	244	31.3	91	148	2	202
Chemicals	5	150	39	30.0	16	16	-	24
Clothing and furnishings	9	327	75	23.2	47	50	-	39
Drugs and drug sundries	5	1,423	208	14.6	62	107	-	274
Electrical goods	4	377	50	13.3	20	25	-	55
Farm products-consumer goods	26	2,402	547	22.8	201	232	4	52

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Furniture and house furnishings	3	$239	$41	17.2	15	$20	$ -	$53
Groceries and foods (except farm products)	50	5,315	722	13.6	316	386	3	450
Lumber and building materials (other than metal)	4	152	50	32.9	36	34	2	26
Machinery, equipment and supplies (except electrical)	20	706	196	27.8	93	117	3	179
Paper and its products	3	432	85	19.7	37	48	-	83
Petroleum and its products	7	1,859	333	17.9	71	147	1	264
Tobacco and its products (except leaf)	4	1,759	104	5.9	32	52	-	102
Waste materials	4	83	27	32.5	16	16	1	5
All other kinds of business 5/	26	1,050	184	17.5	62	86	1	147
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	10	4,215	453	10.7	167	217	5	219
Machinery, equipment and supplies (except electrical)	5	139	32	23.0	18	21	-	53
All other kinds of business 6/	7	682	326	47.8	137	154	-	42
AGENTS AND BROKERS								
Groceries and foods (except farm products)	7	4,761	71	1.5	30	48	-	5
Machinery, equipment and supplies (except electrical)	3	37	5	13.5	1	-	-	1
All other kinds of business 7/	6	1,027	7	0.7	1	2	-	-
ALL OTHER TYPES								
Petroleum and its products	11	4,737	1,070	22.6	188	413	4	252
All other kinds of business 8/	5	2,132	110	5.2	45	44	-	78
TAMPA	250	49,324	6,851	13.9	2,195	3,206	110	4,355
Wholesalers proper	175	23,932	4,176	17.4	1,454	1,984	81	3,142
Manufacturers' sales branches	32	5,429	825	15.2	300	419	10	461
Agents and brokers	21	4,505	182	4.0	56	107	7	44
All other types	22	15,458	1,668	10.8	385	696	12	706
WHOLESALERS PROPER								
Automotive products	15	1,555	319	20.5	133	146	3	216
Drugs and drug sundries	3	1,455	258	17.7	74	107	-	343
Electrical goods	11	631	135	21.4	53	72	7	90
Farm products-raw materials	6	1,564	211	13.5	76	109	1	169
Farm products-consumer goods	12	2,541	460	18.1	166	225	16	73
Farm supplies	4	937	161	17.2	33	44	1	70
Groceries and foods (except farm products)	46	5,502	771	14.0	338	427	4	477
Lumber and building materials (other than metal)	12	2,344	317	13.5	54	133	22	179
Machinery, equipment and supplies (except electrical)	14	756	207	27.4	79	101	2	166
Paper and its products	7	1,297	257	19.8	62	155	15	217
Petroleum and its products	5	289	74	25.6	29	42	3	16
Plumbing and heating equipment and supplies	3	178	58	32.6	15	23	-	89
Tobacco and its products (except leaf)	4	2,211	371	16.8	88	122	1	177
Waste materials	8	109	38	34.9	24	16	-	23
All other kinds of business 9/	25	2,563	539	21.0	230	256	6	837

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	$117	$24	20.5	7	$11	$ -	$11
Furniture and house furnishings	4	199	30	15.1	16	21	2	53
Groceries and foods (except farm products)	10	4,117	521	12.7	198	258	3	222
Machinery, equipment and supplies (except electrical)	7	139	53	38.1	21	37	-	15
All other kinds of business 10/	8	857	197	23.0	58	92	5	180
AGENTS AND BROKERS								
Groceries and foods (except farm products)	9	3,197	120	3.8	36	84	3	24
Machinery, equipment and supplies (except electrical)	3	39	14	35.9	6	4	2	-
All other kinds of business 11/	9	1,269	48	3.8	14	19	2	20
ALL OTHER TYPES								
Farm products-consumer goods	7	10,548	826	7.8	173	404	9	19
Petroleum and its products	12	3,535	741	21.0	178	252	3	575
All other kinds of business 12/	3	1,375	101	7.3	34	40	-	112
CITIES OF 20,000 TO 50,000 POPULATION								
ORLANDO	77	32,452	1,906	5.9	543	799	22	569
Wholesalers proper	50	3,078	559	18.2	261	287	5	485
All other types	27	29,374	1,347	4.6	382	512	17	84
Farm products-consumer goods	12	27,592	1,029	3.7	356	373	14	5
Groceries and foods (except farm products)	18	1,910	249	13.0	103	139	2	125
Petroleum and its products	10	753	234	31.1	46	98	2	38
All other kinds of business	37	2,197	394	17.9	138	189	4	401
PENSACOLA	58	8,441	1,126	13.3	369	483	20	1,142
Wholesalers proper	35	5,534	654	11.8	265	318	15	988
All other types	23	2,907	472	16.2	104	165	5	154
Farm products-consumer goods	4	408	70	17.2	33	29	1	8
Groceries and foods (except farm products)	19	4,436	559	12.6	215	280	9	651
Petroleum and its products	10	774	194	25.1	51	70	4	81
All other kinds of business	25	2,823	303	10.7	70	104	6	402
ST. PETERSBURG	55	3,561	633	17.8	241	269	6	328
Wholesalers proper	42	2,246	384	17.1	179	179	5	273
All other types	13	1,315	249	18.9	62	90	1	55
Farm products-consumer goods	5	418	107	25.6	66	54	1	4
Groceries and foods (except farm products)	18	1,030	128	12.4	51	53	2	96
Petroleum and its products	9	781	191	24.5	41	61	1	33
All other kinds of business	23	1,332	207	15.5	83	101	2	195
WEST PALM BEACH	45	3,938	790	20.1	287	380	4	435
Wholesalers proper	27	1,999	323	16.2	119	165	3	273
All other types	18	1,939	467	24.1	168	215	1	162
Groceries and foods (except farm products)	13	1,665	217	13.0	70	93	-	160
Petroleum and its products	8	723	237	32.8	56	90	3	48
All other kinds of business	24	1,550	336	21.7	161	197	1	227

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 5,000 TO 20,000 POPULATION 13/								
Total	301	$24,963	$5,125	20.5	1,934	$2,398	$224	$2,082
BARTOW	7	234	50	21.4	17	25	1	24
BRADENTOWN	11	904	233	25.8	45	110	43	75
CLEARWATER	6	280	85	30.4	30	48	-	12
CORAL GABLES	2	(X)	(X)	(X)	(X)	(X)	-	-
DAYTONA BEACH	21	1,528	314	20.5	107	142	3	159
DE LAND	12	735	203	27.6	47	97	33	31
FORT LAUDERDALE	12	905	150	16.6	47	77	-	85
FORT MYERS	11	654	157	24.0	38	70	7	41
GAINESVILLE	21	2,145	391	18.2	121	191	2	368
KEY WEST	28	1,454	165	11.3	44	68	7	140
LAKELAND	24	2,490	623	25.0	243	254	36	80
MIAMI BEACH	5	436	99	22.7	28	31	-	151
OCOLA	22	1,558	279	17.9	97	130	3	242
PALATKA	12	748	127	17.0	45	59	2	51
PANAMA CITY	13	519	150	28.9	117	72	3	45
PLANT CITY	14	1,696	361	21.3	108	194	56	97
RIVER JUNCTION	3	106	21	19.8	14	8	-	7
ST. AUGUSTINE	25	930	284	30.5	68	96	11	83
SANFORD	14	1,143	284	24.8	139	121	14	41
SARASOTA	11	2,860	164	5.7	39	78	1	28
SOUTH JACKSONVILLE	1	(X)	(X)	(X)	(X)	(X)	-	-
TALLAHASSEE	12	603	160	26.5	50	76	1	242
WINTER HAVEN	14	2,937	809	27.5	485	446	1	77

1/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 2 in coal; 2 in plumbing and heating equipment and supplies; and 6 in all other products.
2/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals; 1 in clothing and furnishings; 2 in electrical goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals (except scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.
3/ Includes 1 establishment dealing in electrical goods; 1 in farm supplies; and 1 in all other products.
4/ Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-consumer goods; and 1 in groceries and foods (except farm products).
5/ Includes 2 establishments dealing in amusement and sporting goods; 2 in dry goods; 2 in farm supplies; 2 in jewelry and optical goods; 1 in metals (except scrap); 2 in plumbing and heating equipment and supplies; and 15 in all other products.
6/ Includes 1 establishment dealing in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; and 5 in all other products.
7/ Includes 1 establishment dealing in chemicals; 2 in clothing and furnishings; 2 in farm supplies; and 1 in all other products.
8/ Includes 4 establishments dealing in farm products-consumer goods; and 1 in groceries and foods (except farm products).
9/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals; 2 in clothing and furnishings; 2 in dry goods; 1 in furniture and house furnishings; 2 in jewelry and optical goods; and 15 in all other products.
10/ Includes 1 establishment dealing in chemicals; 1 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in lumber and building materials (other than metal); and 1 in tobacco and its products (except leaf).
11/ Includes 1 establishment dealing in electrical goods; 2 in farm products-raw materials; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 2 in lumber and building materials (other than metal); and 2 in metals (except scrap).
12/ Includes 1 establishment dealing in farm products-raw materials; and 2 in groceries and foods (except farm products).
13/ No wholesale reports were received from the city of Lake Worth.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF FLORIDA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	2,051	$280,305	$41,612	14.8	$279,391	$252	11	$48	31	$614
Automotive products	112	9,360	1,823	19.5	9,233	123	-	-	1	4
Chemicals	27	11,924	907	7.6	11,924	-	-	-	-	-
Clothing and furnishings	16	634	122	19.2	634	-	-	-	-	-
Dry goods	7	1,305	200	15.3	1,305	-	-	-	-	-
Electrical goods	34	3,106	489	15.7	3,085	21	-	-	-	-
Farm products-raw materials	27	3,909	425	10.9	3,908	-	-	-	1	1
Farm products-consumer goods	367	78,752	11,695	14.9	78,663	14	2	2	7	73
Farm supplies	55	11,519	1,426	12.4	11,515	-	-	-	1	4
Furniture and house furnishings	15	1,212	231	19.1	1,211	-	1	1	-	-
Groceries and foods (except farm products)	468	83,567	8,688	10.4	83,524	-	5	10	4	33
Jewelry and optical goods	11	253	105	41.5	252	1	-	-	-	-
Lumber and building materials (other than metal)	65	6,148	1,000	16.3	6,126	18	-	-	1	4
Machinery, equipment and supplies (except electrical)	120	5,356	1,388	25.9	5,272	68	1	2	2	1/ 14
Paper and its products	23	3,093	683	22.1	3,080	-	-	-	3	13
Petroleum and its products	507	34,460	8,558	24.8	34,403	5	2	33	1	18
Plumbing and heating equipment and supplies	17	1,270	343	27.0	1,269	-	-	-	1	1
Tobacco and its products (except leaf)	29	13,205	890	6.7	13,204	-	-	-	1	1
Waste materials	30	529	176	33.3	529	-	-	-	-	-
All other kinds of business	121	10,703	2,463	23.0	10,254	1	-	-	8	2/ 448

1/ Includes 1 establishment dealing in manchinery, equipment and supplies with receipts from machine rentals amounting to $1,000.
2/ Includes 3 exchanges dealing in motion picture films with income from film rentals of $443,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF FLORIDA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	2,051	$280,305	1,455	70.9	$173,320	61.8	$118,045	68.1	42.1	$29,902	17.3
WHOLESALERS PROPER											
Total	1,065	102,374	751	70.5	87,662	85.6	60,419	68.9	59.0	14,547	16.6
Amusement and sporting goods	4	33	2	50.0	15	45.5	7	46.7	21.2	3	20.0
Automotive products	101	6,006	85	84.2	5,182	86.3	3,041	58.7	50.6	1,259	24.3
Chemicals	19	4,164	15	78.9	1,744	41.9	667	38.2	16.0	195	11.1
Clothing and furnishings	13	591	10	76.9	570	96.4	476	83.5	80.5	111	19.5
Drugs and drug sundries	12	4,292	11	91.7	4,291	99.9	3,501	81.6	81.6	702	16.4
Dry goods	7	1,305	7	100.0	1,305	100.0	1,144	87.7	87.7	201	15.4
Electrical goods	29	2,103	26	89.7	2,087	99.2	1,820	87.2	86.5	418	20.0
Farm products-raw materials	13	3,052	6	46.2	2,250	73.7	1,746	77.6	57.2	335	14.9
Farm products-consumer goods	132	12,091	90	68.2	9,156	75.7	6,356	69.4	52.6	1,945	21.2
Farm supplies	42	3,586	34	81.0	3,340	93.1	2,089	62.5	58.3	511	15.3
Furniture and house furnishings	8	843	7	87.5	840	99.6	741	88.2	87.9	179	21.3
Groceries and foods	357	33,598	239	66.9	29,084	86.6	21,801	75.0	64.9	4,035	13.9
Hardware	14	2,570	14	100.0	2,570	100.0	1,672	65.1	65.1	628	24.4
Jewelry and optical goods	4	75	2	50.0	62	82.7	4	6.5	5.3	22	35.5
Lumber and building materials	52	4,464	35	67.3	3,954	88.6	3,386	85.6	75.9	675	17.1
Machinery, equipment and supplies	71	3,458	53	74.6	2,948	85.3	1,675	56.8	48.4	799	27.1
Paper and its products	20	2,746	18	90.0	2,598	94.6	2,015	77.6	73.4	544	20.9
Petroleum and its products	33	3,780	25	75.8	3,608	95.4	1,808	50.1	47.8	607	16.8
Plumbing and heating equipment and supplies	13	838	11	84.6	807	96.3	713	88.4	85.1	199	24.7
Tobacco and its products	27	10,360	22	81.5	9,828	94.9	4,978	50.7	48.1	814	8.3
Waste materials	30	529	5	16.7	200	37.8	21	10.5	4.0	66	33.0
All other kinds of business	64	1,890	34	53.1	1,223	64.7	758	62.0	40.1	299	24.4
ALL OTHER TYPES											
Total	986	177,931	704	71.4	85,658	48.1	57,626	67.3	32.4	15,355	17.9
Amusement and sporting goods	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	11	3,354	9	81.8	2,685	80.1	2,632	98.0	78.5	352	13.1
Chemicals	8	7,760	4	50.0	5,062	65.2	5,033	99.4	64.9	413	8.2
Clothing and furnishings	3	43	2	66.7	42	97.7	41	97.6	95.3	5	11.9
Coal	1	(X)	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	5	1,003	5	100.0	1,003	100.0	962	95.9	95.9	56	6.6
Farm products-raw materials	14	857	3	21.4	345	40.3	338	98.0	39.4	39	11.3
Farm products-consumer goods	235	66,661	57	24.3	8,755	13.1	5,216	59.6	7.8	2,075	23.7
Farm supplies	13	7,933	10	76.9	6,468	81.5	2,790	43.1	35.2	683	10.6
Furniture and house furnishings	7	369	5	71.4	233	63.1	233	100.0	63.1	38	16.3
Groceries and foods	111	49,969	71	64.0	27,470	55.0	22,510	81.9	45.0	2,747	10.0
Hardware	1	(X)	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	7	178	7	100.0	178	100.0	178	100.0	100.0	78	43.8
Lumber and building materials	13	1,684	9	69.2	965	57.3	944	97.8	56.1	190	19.7
Machinery, equipment and supplies	49	1,898	45	91.8	1,840	96.9	1,751	95.2	92.3	448	24.3
Metals (except scrap)	4	222	2	50.0	155	69.8	155	100.0	69.8	18	11.6
Paper and its products	3	347	3	100.0	347	100.0	335	96.5	96.5	81	23.3
Petroleum and its products	474	30,680	454	95.8	28,660	93.4	13,714	47.9	44.7	7,534	26.3
Plumbing & heating eqp't & supplies	4	432	4	100.0	432	100.0	374	86.6	86.6	129	34.5
Tobacco and its products	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	17	1,117	11	64.7	826	73.9	377	45.6	33.8	408	49.4

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF FLORIDA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,051	$280,305	$41,612	1,536	74.9	$224,083	79.9	$30,605	13.7	$160,010	$5,060	$23,909	$35,104
WHOLESALERS PROPER													
Total	1,065	102,374	17,168	951	89.3	93,163	91.0	15,064	16.2	68,736	3,962	17,240	3,225
Amusement and sporting goods	4	33	15	4	100.0	33	100.0	15	45.5	11	5	17	-
Automotive products	101	6,006	1,461	82	81.2	4,199	69.9	1,009	24.0	2,924	546	495	234
Chemicals	19	4,164	219	16	84.2	4,071	97.8	172	4.2	279	29	3,730	33
Clothing and furnishings	13	591	117	13	100.0	591	100.0	117	19.8	557	34	-	-
Drugs and drug sundries	12	4,292	702	12	100.0	4,292	100.0	702	16.4	4,292	-	-	-
Dry goods	7	1,305	200	7	100.0	1,305	100.0	200	15.3	1,165	20	73	47
Electrical goods	29	2,103	422	29	100.0	2,103	100.0	422	20.1	1,315	40	717	31
Farm products-raw materials	13	3,052	364	11	84.6	3,040	99.6	362	11.9	1,040	335	1,272	393
Farm products-consumer goods	132	12,091	2,794	107	81.1	9,744	80.6	2,119	21.7	7,717	697	602	728
Farm supplies	42	3,586	553	19	45.2	2,407	67.1	397	16.5	1,524	346	354	183
Furniture and house furnishings	8	843	179	8	100.0	843	100.0	179	21.2	833	1	8	1
Groceries and foods	357	33,598	4,768	351	98.3	33,296	99.1	4,705	14.1	29,525	837	2,495	439
Hardware	14	2,570	528	13	92.9	2,223	86.5	548	24.7	1,451	598	173	1
Jewelry and optical goods	4	75	27	4	100.0	75	100.0	27	36.0	74	-	-	1
Lumber and building materials	52	4,464	775	42	80.8	4,035	90.4	645	16.0	2,722	176	1,094	43
Machinery, equipment & supplies	71	3,458	925	58	95.8	3,428	99.1	916	26.7	304	109	2,978	37
Paper and its products	20	2,746	602	15	75.0	1,983	72.2	403	20.3	1,095	-	888	-
Petroleum and its products	33	3,780	658	25	75.8	2,173	57.5	470	21.6	768	55	1,327	23
Plumbing and heating equipment and supplies	13	838	214	11	84.6	675	80.5	168	24.9	162	6	505	2
Tobacco and its products	27	10,360	843	26	96.3	10,331	99.7	838	8.1	9,462	19	-	850
Waste materials	30	529	176	24	80.0	426	80.5	124	29.1	51	4	209	162
All other kinds of business	54	1,890	526	64	100.0	1,890	100.0	526	27.8	1,465	105	303	17
ALL OTHER TYPES													
Total	986	177,931	24,444	585	59.3	130,920	73.6	15,541	11.9	91,274	1,098	6,669	31,879
Amusement and sporting goods	2	(X)	(X)	1	(X)	(X)	(X)	(X)	(X)	-	-	(X)	(X)
Automotive products	11	3,354	362	8	72.7	2,169	64.7	247	11.4	1,476	86	61	546
Chemicals	8	7,760	588	5	62.5	5,693	73.4	419	7.4	4,921	31	111	630
Clothing and furnishings	3	43	5	3	100.0	43	100.0	5	11.6	43	-	-	-
Coal	1	(X)	(X)	1	(X)	(X)	(X)	(X)	(X)	-	-	(X)	-
Drugs and drug sundries	2	(X)	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	(X)
Electrical goods	5	1,003	67	5	100.0	1,003	100.0	67	6.6	50	-	855	98
Farm products-raw materials	14	857	61	10	71.4	770	89.8	56	7.3	318	-	303	149
Farm products-consumer goods	235	66,661	8,901	178	75.7	50,754	76.1	6,147	12.1	37,908	142	463	12,241
Farm supplies	13	7,933	873	6	46.2	1,623	20.5	74	4.6	1,259	95	2	267
Furniture and house furnishings	7	369	52	7	100.0	369	100.0	52	14.1	366	2	1	-
Groceries and foods	111	49,969	3,920	106	95.5	48,074	96.2	3,668	7.6	33,853	68	1,923	12,230
Hardware	1	(X)	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	-	-	-
Jewelry and optical goods	7	178	78	7	100.0	178	100.0	78	43.8	178	-	-	-
Lumber and building materials	13	1,684	225	7	53.8	785	46.6	128	16.3	356	164	265	-
Machinery, equipment & supplies	49	1,898	463	43	87.8	1,697	89.4	401	23.6	522	64	946	165
Metals (except scrap)	4	(X)	(X)	2	(X)	(X)	(X)	(X)	(X)	-	-	(X)	-
Paper and its products	3	347	81	3	100.0	347	100.0	81	23.3	-	-	347	-
Petroleum and its products	474	30,680	7,900	169	35.7	12,727	41.5	3,435	27.0	9,349	278	483	2,617
Plumbing and heating equipment and supplies	4	432	129	2	50.0	332	76.9	99	29.8	266	33	33	-
Tobacco and its products	2	(X)	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)
All other products	17	1,117	480	17	100.0	1,117	100.0	480	43.0	278	135	594	116

WHOLESALE DISTRIBUTION: 1933

Table [illegible] STATE OF FLORIDA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Per cent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	696	17,227	3,621	17.4	Full-time	15,446	17,681	17,449	17,130	16,974	14,856	13,149	11,569	11,557	13,057	15,734	17,514	18,683
					Full-time ratio to average	100	114	114	111	110	96	85	75	75	84	102	113	121
					Part-time	5,402	6,275	6,672	6,638	6,717	5,562	4,585	2,955	2,761	3,845	4,809	6,732	7,277
					Part-time ratio to average	100	116	123	123	124	103	85	55	51	71	89	125	135
Amusement and sporting goods	2	18	15	46.2	Full-time	[illegible]	31	31	31	31	31	32	35	36	35	35	35	39
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	51	652	66	9.0	Full-time	[illegible]	654	650	648	644	662	660	671	679	691	706	731	749
					Part-time	[illegible]	32	30	28	37	42	47	45	44	45	41	40	35
Chemicals	6	146	24	14.1	Full-time	[illegible]	147	148	147	147	148	145	153	159	161	163	163	162
					Part-time	[illegible]	12	11	13	18	14	19	17	13	13	17	28	19
Clothing and furnishings	9	28	40	59.3	Full-time	[illegible]	76	75	50	51	57	62	57	54	47	63	90	109
					Part-time	[illegible]	2	2	2	2	2	2	2	2	2	2	2	2
Coal	1	8	1	11.1	Full-time	[illegible]	8	8	8	8	9	8	8	8	8	8	8	8
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Drugs and drug sundries	4	179	47	20.9	Full-time	[illegible]	230	230	228	227	221	222	219	224	220	223	222	225
					Part-time	[illegible]	1	1	1	2	2	2	2	2	2	2	2	2
Dry goods	5	54	8	17.3	Full-time	[illegible]	59	60	59	61	59	61	62	63	67	65	67	65
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	11	155	25	14.2	Full-time	[illegible]	161	158	157	163	155	156	159	162	164	170	172	173
					Part-time	[illegible]	13	14	14	14	13	14	13	13	15	16	15	18
Farm products—raw materials	27	197	138	40.6	Full-time	316	476	466	298	232	188	173	161	174	310	381	455	472
					Part-time	16	11	34	35	33	10	9	7	8	13	17	10	9
Farm products—consumer goods	101	7,364	2,390	24.5	Full-time	5,616	7,873	7,750	7,667	7,604	5,525	3,847	2,175	1,946	3,076	5,328	6,846	7,750
					Part-time	4,138	5,176	5,463	5,357	5,451	4,402	3,416	1,788	1,550	2,486	3,403	5,358	5,811
Farm supplies	47	447	34	7.1	Full-time	402	439	397	389	381	368	353	359	386	377	431	456	486
					Part-time	79	70	85	85	72	82	81	69	72	76	85	96	80
Furniture and house furnishings	9	71	14	15.7	Full-time	74	65	65	64	64	66	65	77	76	80	84	89	92
					Part-time	11	12	12	11	11	10	10	10	10	11	11	11	11
General merchandise	-	2	3	60.0	Full-time	4	4	4	4	4	4	4	4	4	4	4	4	4
					Part-time	[illegible]	1	1	1	1	1	1	1	1	1	1	1	1
Groceries and foods (except farm products)	181	3,213	438	12.0	Full-time	3,126	3,155	3,172	3,135	3,097	3,030	3,000	3,033	3,112	3,218	3,315	3,391	3,457
					Part-time	[illegible]	415	458	537	491	389	390	400	406	540	581	522	573
Hardware	7	216	23	9.8	Full-time	[illegible]	226	227	227	225	226	231	228	233	235	239	243	246
					Part-time	7	4	8	3	4	5	8	10	10	7	6	9	12
Jewelry and optical goods	1	40	7	14.0	Full-time	47	47	48	47	47	47	47	46	46	47	47	47	49
					Part-time	-	-	-	-	-	-	-	-	1	1	1	1	1
Lumber and building materials (other than metal)	34	397	35	8.0	Full-time	331	308	306	303	313	316	328	327	348	354	358	353	361
					Part-time	101	67	70	65	82	96	104	104	116	114	118	127	145
Machinery, equipment and supplies (except electrical)	51	519	69	11.7	Full-time	555	530	527	524	527	526	533	539	544	552	601	609	620
					Part-time	35	35	48	50	50	35	30	26	24	30	27	28	31
Metals (except scrap)	4	12	2	12.5	Full-time	10	9	9	9	9	12	12	12	10	10	10	10	10
					Part-time	4	4	2	1	2	4	3	6	4	6	4	7	6
Paper and its products	6	250	29	10.5	Full-time	216	219	200	198	204	205	209	207	206	227	240	236	245
					Part-time	63	58	71	70	69	71	65	54	54	64	58	62	63
Petroleum and its products	37	2,255	67	2.9	Full-time	2,170	2,113	2,112	2,115	2,106	2,128	2,123	2,150	2,203	2,208	2,232	2,257	2,292
					Part-time	152	140	143	134	129	133	146	156	171	159	171	170	176
Plumbing and heating equipment and supplies	2	105	15	12.5	Full-time	105	104	103	102	100	101	105	108	107	110	112	112	113
					Part-time	14	7	4	6	7	7	17	15	22	19	16	23	23
Tobacco and its products (except leaf)	17	223	45	16.7	Full-time	244	240	242	242	248	248	253	255	260	274	295	302	273
					Part-time	7	4	4	4	4	7	5	5	7	10	11	20	4
Waste materials	30	117	5	3.9	Full-time	109	89	87	89	92	99	101	108	107	126	134	138	129
					Part-time	16	10	10	10	13	9	12	25	20	30	16	17	18
All other products	54	561	84	13.1	Full-time	437	419	374	389	389	426	419	416	410	456	[illegible]	494	[illegible]
					Part-time	[illegible]	202	200	210	[illegible]	227	207	199	201	200	195	192	[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF FLORIDA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	1,026	7,149	16.9	233	262	44.7	357	1,141	27.6	183	1,468	23.3	120	1,360	19.3	97	1,[illegible]	14.8	29	763	[illegible]	7	[illegible]	[illegible]
Amusement and sporting goods	4	4	15.5	2	-	33.3	2	4	48.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	101	599	24.3	18	12	31.3	48	182	32.4	16	136	[illegible]	13	156	26.1	5	86	19.8	1	27	[illegible]	-	-	-
Chemicals	17	71	6.7	2	-	33.3	9	30	38.9	3	13	[illegible]	1	19	36.0	-	-	-	1	4	[illegible]	1	[illegible]	[illegible]
Clothing and furnishings	13	64	19.8	3	8	61.5	6	17	25.9	2	28	[illegible]	2	11	11.3	-	-	-	-	-	-	-	-	-
Coal	1	1	(X)	-	-	-	1	1	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	12	220	16.4	2	1	10.0	-	-	-	2	5	[illegible]	-	-	-	7	45	18.2	5	156	[illegible]	-	-	-
Dry goods	7	62	15.3	1	-	100.0	2	1	19.6	[illegible]	[illegible]	[illegible]	-	-	-	1	[illegible]	[illegible]	1	30	[illegible]	-	-	-
Electrical goods	29	147	20.1	4	4	[illegible]	11	31	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2	[illegible]	[illegible]	-	-	-	-	-	-
Farm products-raw materials	13	294	11.9	2	2	[illegible]	4	7	19.7	1	[illegible]	[illegible]	1	-	[illegible]	[illegible]	[illegible]	[illegible]	1	25	[illegible]	1	[illegible]	[illegible]
Farm products-consumer goods	125	1,745	23.9	28	26	46.2	36	141	30.2	23	408	[illegible]	21	193	[illegible]	14	582	[illegible]	3	87	[illegible]	-	-	-
Farm supplies	42	167	15.4	3	1	37.5	16	35	[illegible]	10	36	11.4	10	64	[illegible]	[illegible]	[illegible]	17.6	-	-	-	-	-	-
Furniture and house furnishings	8	50	[illegible]	1	-	-	1	2	[illegible]	[illegible]	18	[illegible]	2	15	[illegible]	[illegible]	17	[illegible]	-	-	-	-	-	-
General merchandise	1	4	(X)	-	-	-	1	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	346	1,987	14.1	101	130	49.0	94	[illegible]	[illegible]	61	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2	[illegible]	[illegible]
Hardware	14	232	24.4	-	-	-	3	[illegible]	[illegible]	4	19	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	65	[illegible]	-	-	-
Jewelry and optical goods	4	10	36.6	1	-	33.3	3	13	36.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	42	309	21.5	9	4	36.0	[illegible]	106	37.2	9	44	[illegible]	7	50	[illegible]	[illegible]	[illegible]	[illegible]	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	70	353	[illegible]	19	22	59.5	30	120	33.0	[illegible]	99	[illegible]	4	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	-	-	-	-	-	-
Metals (except scrap)	2	4	(X)	-	-	-	2	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Metal and its products	20	194	21.9	1	-	-	[illegible]	22	[illegible]	[illegible]	14	[illegible]	7	[illegible]	[illegible]	[illegible]	57	[illegible]	[illegible]	15	[illegible]	-	-	-
Petroleum and its products	27	156	[illegible]	8	8	36.[illegible]	9	14	[illegible]	2	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	29	[illegible]	[illegible]	5	[illegible]	[illegible]	[illegible]	[illegible]
Plumbing and heating equipment and supplies	13	[illegible]	25.5	1	1	25.0	5	16	36.3	4	16	[illegible]	3	[illegible]	[illegible]	-	-	-	-	-	-	-	-	-
Stone and its products (except metal)	26	193	6.1	-	-	-	6	9	[illegible]	[illegible]	5	[illegible]	[illegible]	6	[illegible]	[illegible]	7	[illegible]	[illegible]	54	[illegible]	[illegible]	[illegible]	[illegible]
Waste materials	30	106	[illegible]	16	19	49.3	11	43	[illegible]	[illegible]	44	[illegible]	-	-	-	-	-	-	-	-	-	-	-	-
All other products	59	206	27.7	13	24	75.5	32	85	[illegible]	11	80	[illegible]	1	17	[illegible]	-	-	-	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCK	143	[illegible]	15.9	[illegible]	[illegible]	[illegible]	38	151	38.2	19	192	27.6	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	14	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Automotive products	6	53	13.1	1	1	33.3	-	-	-	2	15	36.5	1	[illegible]	36.5	-	-	-	-	-	-	2	[illegible]	[illegible]
Chemicals	3	19	41.4	-	-	-	1	4	37.8	1	7	38.9	-	-	-	[illegible]	[illegible]	[illegible]	-	-	-	-	-	-
Farm products-consumer goods	3	57	39.8	-	-	-	2	9	68.6	-	-	-	-	-	-	1	43	[illegible]	-	-	-	-	-	-
Farm supplies	5	173	17.8	-	-	-	-	-	-	-	-	-	-	-	-	1	10	[illegible]	3	160	[illegible]	-	-	-
Furniture and house furnishings	6	34	13.9	1	-	37.5	1	10	27.6	2	7	19.4	2	7	[illegible]	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	58	820	15.9	4	1	54.5	6	13	[illegible]	7	30	18.8	12	111	19.2	10	198	[illegible]	[illegible]	[illegible]	[illegible]	-	-	-
Jewelry and optical goods	7	34	43.8	-	-	-	7	34	43.8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	4	57	[illegible]	-	-	-	-	-	-	1	7	31.5	3	50	18.3	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	31	174	27.3	11	12	37.8	14	70	36.2	2	27	34.5	3	29	31.4	-	-	-	1	36	[illegible]	-	-	-
Plumbing and heating equipment and supplies	4	39	29.9	-	-	-	1	4	31.3	1	5	27.9	1	6	20.0	1	24	36.6	-	-	-	-	-	-
All other kinds of business	16	248	23.5	1	1	32.[illegible]	3	7	32.5	3	54	39.4	5	125	39.4	4	51	[illegible]	-	-	-	-	-	-

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Business

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF KENTUCKY SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	2,007	2,027	$272,895	$522,495	$34,447	12.6	9.1	13,017	$16,564	6.1	1,318	$54,113
Wholesalers proper	959	867	119,085	251,472	19,670	16.5	12.9	8,369	9,739	8.2	570	19,637
Wholesale merchants	861	840	114,107	243,646	18,596	16.3	12.8	7,867	9,173	8.0	469	18,747
Exporters	12	15	2,434	5,534	636	26.1	17.7	292	315	12.9	99	837
Limited function wholesalers	86	12	2,544	2,292	438	17.2	5.6	210	251	9.9	2	53
Manufacturers' sales branches	121	103	43,258	32,499	4,158	9.6	11.3	1,318	2,035	4.7	16	2,122
With stocks	93	-	17,111	-	2,921	17.1	-	1,101	1,576	9.2	14	2,122
Without stocks	28	-	26,147	-	1,237	4.7	-	217	459	1.8	2	-
Agents and brokers	206	225	57,121	114,909	2,424	4.2	2.7	1,005	1,400	2.5	434	340
Brokers	38	37	20,109	33,651	708	3.5	2.4	144	362	1.8	125	284
Commission merchants	83	42	17,487	19,784	749	4.3	2.4	318	446	2.6	141	26
Manufacturers' agents	34	37	1,381	4,842	103	7.5	4.3	42	51	3.7	3	9
Selling agents	6	17	351	4,203	41	11.7	8.2	14	21	6.0	2	13
Other agents	65	92	17,793	52,429	823	4.6	2.4	487	513	2.9	163	8
All other types	721	832	53,431	123,615	8,195	15.3	6.9	2,325	3,390	6.3	298	32,014
Bulk tank stations	313	238	18,563	21,974	4,652	25.1	17.4	1,364	2,101	11.3	25	1,664
Chain store warehouses	6	3	17,635	22,106	1,180	6.7	3.4	242	392	2.2	1	433
Assemblers and country buyers 1/	178	566	13,900	49,864	2,025	14.6	4.6	474	751	5.4	260	29,017
Cooperative marketing associations	19	15	2,744	7,175	216	7.9	1.9	90	74	2.7	8	900
Cream stations 2/	205	-	589	-	122	20.7	-	155	72	12.2	4	-
Other types	-	10	-	22,496	-	-	6.6	-	-	-	-	-
LOUISVILLE	482	528	127,251	267,679	17,268	13.6	10.3	6,261	8,547	-	511	23,519
Wholesalers proper	326	359	58,020	142,231	10,465	18.0	13.9	4,308	5,368	-	315	10,566
Manufacturers' sales branches	75	69	27,685	24,828	3,412	12.3	12.0	1,129	1,762	-	6	1,853
Agents and brokers	58	86	19,468	55,756	784	4.0	3.9	184	407	-	99	271
All other types	23	14	22,078	44,864	2,607	11.8	5.6	640	1,016	-	91	10,829

1/ The decrease as shown was due to loss of Assemblers and County Buyers of live stock, tobacco and dairy and poultry products.
2/ Cream stations were not included for the most part in 1929 data.

Bureau of American Business

WHOLESALE DISTRIBUTION: 1950

TABLE 2A. - STATE OF KENTUCKY

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Manufacturers' branches: With stocks	Manufacturers' branches: Without stocks	Brokers	Commission merchants	All other types 1/
Total	2,007	861	56	93	26	38	63	838
Amusement and sporting goods	10	8	-	-	1	-	-	1
Cameras and motion picture eqp't. and supplies	1	-	-	-	-	-	-	1
Motion picture films	2	-	-	-	1	-	-	-
Sporting goods (general line)	4	4	-	-	-	-	-	-
Toys, novelties and fireworks	1	1	-	-	-	-	-	-
All other	2	2	-	-	-	-	-	-
Automotive products	54	49	1	4	-	-	-	-
Automobiles & other motor vehicles	5	5	-	-	-	-	-	-
Automotive eqp't., accessories and parts	46	43	1	2	-	-	-	-
Tires and tubes	3	1	-	2	-	-	-	-
Chemicals	26	5	1	15	2	1	-	2
Explosives	8	-	-	8	-	-	-	-
Industrial chemicals	4	-	-	3	-	1	-	-
Paints and varnishes	11	4	1	3	1	-	-	2
All other	3	1	-	1	1	-	-	-
Clothing and furnishings	21	16	-	-	-	1	-	4
Clothing and furnishings (general line)	3	2	-	-	-	-	-	1
Clothing, men's and boys'	2	2	-	-	-	-	-	-
Clothing, women's and children's	2	2	-	-	-	-	-	-
Furnishings (general line)	3	2	-	-	-	-	-	1
Furnishings, men's and boys'	4	3	-	-	-	1	-	-
Furnishings, women's & children's	1	1	-	-	-	-	-	-
Hosiery	4	2	-	-	-	-	-	2
Millinery and millinery supplies	2	2	-	-	-	-	-	-
Coal	13	7	4	-	-	-	-	2
Drugs and drugs sundries	17	12	2	3	-	-	-	-
Drugs (general line)	7	5	-	2	-	-	-	-
Drugs (specialty lines)	2	1	1	-	-	-	-	-
Patent medicines	1	-	1	-	-	-	-	-
Toilet articles and preparations	2	1	-	1	-	-	-	-
All other	5	5	-	-	-	-	-	-
Dry goods	11	7	-	-	-	1	-	3
Dry goods (general line)	5	3	-	-	-	-	-	2
Knit goods	1	-	-	-	-	-	-	1
Notions	1	1	-	-	-	-	-	-
Piece goods	2	1	-	-	-	1	-	-
All other	2	2	-	-	-	-	-	-
Electrical goods	18	12	-	3	3	-	-	-
Electrical appliances, eqp't. and supplies	13	9	-	2	2	-	-	-
Radios and radio equipment	5	3	-	1	1	-	-	-
Farm products-raw materials	256	35	-	-	-	13	54	154
Cotton	2	-	-	-	-	-	-	2
Grain	11	7	-	-	-	-	-	4
Hides, skins and furs (raw)	10	5	-	-	-	-	1	4
Horses and mules	16	-	-	-	-	-	15	1
Livestock	21	1	-	-	-	-	-	20
Tobacco (leaf)	194	20	-	-	-	13	58	123
Wool and mohair	2	2	-	-	-	-	-	-
Farm products-consumer goods	442	105	3	3	-	2	4	325
Dairy products (general line)	25	15	1	1	-	-	-	8
Butter	2	-	-	-	-	-	-	2
Cheese	1	-	-	1	-	-	-	-
Milk and cream	105	5	1	-	-	-	-	99
All other dairy products	4	3	-	-	-	-	-	1
Poultry & poultry products	102	31	-	-	-	-	2	69
Dairy and poultry products	125	5	-	1	-	-	-	119
Fruits and vegetables (fresh)	78	46	1	-	-	2	2	27
Farm supplies	41	39	-	1	-	-	-	-
Feed	26	25	-	1	-	-	-	-
Seeds	13	13	-	-	-	-	-	-
All other	1	1	-	-	-	-	-	-
Furniture and house furnishings	14	12	-	2	-	-	-	-
China, glassware and crockery	2	2	-	-	-	-	-	-
Furniture (china & furniture)	4	3	-	1	-	-	-	-
House furnishings (except china and furniture)	8	7	-	1	-	-	-	-
General merchandise	2	2	-	-	-	-	-	-
Groceries and foods (except farm products)	313	251	9	23	3	17	2	8
Groceries (general line)	107	104	-	-	-	-	-	3
Confectionery & soft drinks	49	45	4	-	-	-	-	-
Fish and sea foods	5	5	-	-	-	-	-	-
Meats and meat products	22	15	2	5	-	-	-	-
Other food and grocery specialties	130	82	3	18	3	17	2	5
Hardware	26	26	-	-	-	-	-	-
Hardware (general line)	19	19	-	-	-	-	-	-
Hardware (specialty lines)	7	7	-	-	-	-	-	-
Jewelry and optical goods	9	5	-	3	-	-	-	1
Jewelry (general line)	2	2	-	-	-	-	-	-
Clocks and watches	1	-	-	-	-	-	-	1
Other jewelry specialties	1	-	-	1	-	-	-	-
Optical goods	5	3	-	2	-	-	-	-
Lumber and building materials (other than metal)	42	31	-	3	2	2	-	4
Lumber and millwork	18	15	-	1	-	1	-	1
Brick and tile	1	-	-	-	-	-	-	1
Cement	1	-	-	-	1	-	-	-
Glass	3	2	-	1	-	-	-	-
All other	19	14	-	1	1	1	-	2
Machinery, eqp't. and supplies (except electrical)	91	55	-	23	2	-	-	11
Commercial machinery, eqp't. and supplies	16	6	-	6	-	-	-	4
Construction machinery, eqp't. and supplies	2	2	-	-	-	-	-	-
Farm and dairy machinery & eqp't.	7	3	-	4	-	-	-	-
Industrial machinery, eqp't. and supplies	47	29	-	11	1	-	-	6
Bottles and bottling eqp't.	1	1	-	-	-	-	-	-
Mill and mine supplies (general line)	31	23	-	7	-	-	-	1
All other	15	5	-	4	1	-	-	5
Professional eqp't. & supplies	9	7	-	2	-	-	-	-
Service equipment and supplies	9	8	-	-	1	-	-	-
Barber and beauty parlor	2	2	-	-	-	-	-	-
Laundry	1	1	-	-	-	-	-	-
All other	6	5	-	-	1	-	-	-
Transportation eqp't. and supplies	1	-	-	-	-	-	-	1
Metals (except scrap)	2	1	-	1	-	-	-	-
Iron and steel	1	1	-	-	-	-	-	-
Other metal and metal works	1	-	-	1	-	-	-	-
Paper and its products	20	18	-	1	-	-	-	1
Petroleum and its products	340	21	4	-	-	-	2	313
Plumbing & heating eqp't. & supplies	14	8	-	3	-	-	-	3
Heating equipment (general line)	1	-	-	1	-	-	-	-
Plumbing and heating equipment (general line)	7	5	-	2	-	-	-	-
All other	6	3	-	-	-	-	-	3

Census of American Business

WHOLESALE DISTRIBUTION: 1933

BLE 2A. - STATE OF KENTUCKY

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	Commission merchants	All other types 1/
Tobacco and its products (except leaf)	26	21	-	-	4	1	-	-
Metal materials	48	48	-	-	-	-	-	-
Iron and steel scrap	15	15	-	-	-	-	-	-
Junk and scrap (general line)	23	23	-	-	-	-	-	-
Waste paper, rags and rubber	10	10	-	-	-	-	-	-
All other products	152	67	62	5	11	-	1	6
Rags and bagging	1	1	-	-	-	-	-	-
All other products (continued)								
Beer	36	34	1	-	-	-	-	1
Flowers and nursery stock	9	8	1	-	-	-	-	-
Forest products (except lumber)	4	-	-	1	1	-	-	2
Leather	1	1	-	-	-	-	-	-
Leather goods	5	6	-	-	-	-	-	-
Newspapers and magazines	61	4	55	-	1	-	-	1
Wines and spiritous liquors	3	-	1	1	1	-	-	-
Miscellaneous kinds of business	31	13	4	3	[illegible]	-	1	2

1/ The 838 "All other types" consists of the following-

Exporters	12
Tobacco (leaf)	11
Clocks and watches	1
Manufacturers' agents	34
Cameras and motion picture equipment and supplies	1
Paints and varnishes	2
Furnishings (general line)	1
Hosiery	2
Dry goods (general line)	2
Kindlings	1
Other food and grocery specialties	2
Lumber and millwork	1
Brick and tile	1
Other lumber and building materials	2
Commercial machinery, equipment and supplies	4
Mill and mien supplies (general line)	1
Other industrial machinery, equipment and supplies	5
Transportation equipment and supplies	1
Paper and its products	1
Other plumbing and heating equipment and supplies	3
Forest products (except lumber)	1
Newspapers and magazines	1
Miscellaneous kinds of business	2
Selling agents	6
Coal	2
Wool and mohair	1
Other food and grocery specialties	2
Beer	1
Other agents	65
Clothing and furnishings (general line)	1
Livestock	2
Tobacco (leaf)	62
Bulk tank stations (petroleum)	313
Chain store warehouses	6
Fruits and vegetables (fresh)	2
Groceries (general line)	3
Other food and grocery specialties	1
Assemblers and country buyers	178
Cotton	2
Grain	2
Hides, skins and furs (raw)	4
Horses and mules	1
Livestock	13
Tobacco (leaf)	44
Dairy products (general line)	6
Butter	2
Milk and cream	[illegible]
Poultry and poultry products	69
Dairy and poultry products	12
Fruits and vegetables (fresh)	19
Forest products (except lumber)	1
Cooperative marketing associations	17
Livestock	5
Tobacco (leaf)	5
Dairy products (general line)	1
Fruits and vegetables (fresh)	6
Elevators (grain)	2
Cream stations	205
Dairy products (general line)	1
Milk and cream	96
All other dairy products	1
Dairy and poultry products	107

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	2,007	$272,895	$34,447	12.6	13,017	$16,564	$1,318	$54,113
Wholesalers proper	959	119,085	19,670	16.5	8,369	9,739	570	19,637
Manufacturers' sales branches	121	43,258	4,158	9.6	1,318	2,035	16	2,122
Agents and brokers	206	57,121	2,424	4.2	1,005	1,400	434	340
All other types	721	53,431	8,195	15.3	2,325	3,390	298	32,014
WHOLESALERS PROPER								
Amusement and sporting goods	8	748	233	31.1	73	93	6	123
Sporting goods (general line)	4	538	187		56	66	6	104
All other	4	210	46		17	27	-	19
Automotive products	50	3,198	863	27.0	416	508	3	693
Automobile equipment, accessories & parts	44	2,229	652		329	392	2	599
All other	6	969	211		87	116	1	94
Chemicals	6	296	80	27.0	27	42	-	97
Clothing and furnishings	16	1,957	315	16.1	167	191	-	378
Furnishings, men's and boys'	3	309	80		20	55	-	64
All other	13	1,648	235		147	136	-	314
Coal	11	870	157	18.0	57	51	2	21
Drugs and drug sundries	14	2,729	426	15.6	179	239	5	555
Drugs (general line)	5	2,024	259		121	146	1	505
All other	9	705	167		58	93	4	150
Dry goods	7	960	136	14.2	57	96	1	168
Dry goods (general line)	3	896	131		55	93	1	161
All other	4	64	5		2	3		7
Electrical goods	12	1,906	424	22.2	135	236	1	251
Electrical appliances, eqp't. & supplies	9	1,409	323		104	184	1	198
Radios and radio equipment	3	497	101		31	52	-	53
Farm products-raw materials	46	14,001	1,898	13.6	788	911	267	1,924
Grain	7	1,626	146		48	69	1	191
Hides, skins, and furs (raw)	5	887	59		20	21	1	21
Tobacco (leaf)	31	9,480	1,593		693	761	261	1,379
All other	3	2,008	100		27	60	4	333
Farm products-consumer goods	108	11,302	2,410	21.3	965	1,197	40	321
Dairy products (general line)	16	2,864	1,263		518	557	2	79
Milk and cream	6	200	87		52	43	-	2
All other dairy products	5	191	76		19	21	6	5
Poultry and poultry products	31	1,339	146		64	65	8	20
Dairy and poultry products	5	1,062	195		69	110	10	51
Fruits and vegetables (fresh)	47	5,646	643		243	301	14	154
Farm supplies	39	3,711	715	19.3	272	253	16	877
Feed	25	1,932	189		77	85	6	146
All other	14	1,779	526		195	178	10	731
Furniture and house furnishings	12	3,847	743	19.3	323	393	4	876
Furniture	3	49	18		8	13	1	7
All other	9	3,798	725		315	380	3	869

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Groceries and foods (except farm products)	260	$37,832	$4,280	11.3	1,876	$2,085	$81	$4,941
Groceries (general line)	104	26,791	2,633		1,143	1,246	35	3,744
Confectionery and soft drinks	49	1,648	400		139	167	15	55
Fish and sea foods	5	433	82		54	50	2	13
Meats and meat products	17	1,503	239		101	113	4	133
Other food and grocery specialties	85	7,457	926		439	509	25	986
Hardware	26	16,660	3,014	18.1	1,232	1,288	48	5,040
Hardware (general line)	19	16,042	2,869		1,178	1,203	46	4,885
Hardware (specialty lines)	7	618	145		54	85	2	155
Jewelry and optical goods	5	240	82	34.2	30	37	-	66
Lumber & building materials (other than metal)	31	2,334	665	28.5	312	375	40	625
Lumber and millwork	15	1,158	314		115	202	29	322
All other	16	1,176	351		197	173	11	303
Machinery, equipment and supplies (except electrical)	55	3,553	895	25.2	355	496	14	954
Commercial machinery, eqp't. & supplies	6	239	75		29	38	3	44
Industrial machinery, eqp't. & supplies	29	2,036	491		195	277	6	571
Mill and mine supplies (general line)	23	1,580	361		136	206	5	459
All other	6	456	130		59	71	1	102
Professional equipment and supplies	7	389	136		52	82	4	147
Service equipment and supplies	8	285	89		46	51	-	53
Other machinery, equipment & supplies	5	604	104		33	48	1	139
Paper and its products	18	1,667	350	21.0	124	183	6	422
Petroleum and its products	25	2,087	354	17.0	124	144	4	104
Plumbing and heating equipment and supplies	8	782	195	24.9	86	116	4	302
Plumbing and heating eqp't.(general line)	5	638	153		69	92	-	237
All other	3	144	42		17	24	4	65
Tobacco and its products (except leaf)	22	2,093	160	7.6	99	93	2	319
Waste materials	48	2,869	430	15.0	270	223	8	197
Iron and steel scrap	15	1,830	183		117	95	5	50
Junk and scrap (general line)	23	774	140		75	65	2	119
Waste paper, rags, and rubber	10	265	107		78	63	1	18
All other kinds of business	132	3,443	845	24.5	402	479	18	273
Beer	35	609	135		46	46	4	41
Flowers and nursery stock	9	131	45		21	20	2	5
Leather goods	6	160	53		22	29	1	66
Newspapers and magazines	59	1,652	381		202	267	1	21
Miscellaneous	23	891	231		111	117	10	140
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	93	17,111	2,921	17.1	1,101	1,576	14	2,122
Automotive products	4	952	179	18.8	45	94	-	82
Chemicals	15	1,248	252	20.2	66	108	8	440
Drugs and drug sundries	3	38	13	34.2	10	6	-	5
Electrical goods	3	795	78	9.8	26	43	-	86
Farm products-consumer goods	3	1,020	128	12.5	14	26	-	19
Groceries and foods (except farm products)	23	7,619	1,134	14.9	479	621	1	427
Jewelry and optical goods	3	112	40	35.7	17	21	-	12
Lumber & building materials (other than met metal)	3	552	111	20.1	43	56	1	85

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WITH STOCKS (continued)								
Machinery, equipment and supplies (except electrical)	23	$2,060	$476	23.1	187	$262	$1	$441
Plumbing and heating equipment and supplies	3	538	102	19.0	43	64	2	102
All other kinds of business	10	2,177	408	18.7	171	275	1	423
WITHOUT STOCKS	28	26,147	1,237	4.7	217	459	2	-
Electrical goods	3	889	88	9.9	15	57	-	-
Groceries and foods (except farm products)	3	768	111	14.5	44	72	1	-
Tobacco and its products (except leaf)	4	10,505	398	3.8	91	169	-	-
All other kinds of business	18	13,985	640	4.6	67	161	1	-
AGENTS AND BROKERS								
BROKERS	38	20,109	708	3.5	144	569	125	284
Farm products-raw materials	13	7,051	571	8.1	101	301	123	227
Groceries and foods (except farm products)	17	12,700	128	1.0	41	65	2	56
All other kinds of business	8	358	9	2.5	2	3	-	1
COMMISSION MERCHANTS	53	17,487	749	4.3	318	445	141	26
Farm products-raw materials	34	16,743	685	4.1	286	414	141	12
Farm products-consumer goods	4	560	49	8.8	28	26	-	10
All other kinds of business	5	184	15	8.2	4	6	-	4
MANUFACTURERS' AGENTS	34	1,381	103	7.5	42	51	3	9
Clothing and furnishings	3	526	20	3.8	10	10	-	-
Dry goods	3	59	3	5.1	1	1	-	-
Lumber and building materials (other than metal)	4	70	13	18.6	7	5	1	2
Machinery, equipment and supplies (except electrical)	11	192	32	16.7	11	15	1	4
Plumbing and heating equipment and supplies	3	55	11	20.0	5	5	-	-
All other kinds of business	10	479	24	5.0	8	15	1	3
SELLING AGENTS	6	351	41	11.7	14	21	2	13
OTHER AGENTS	65	17,793	823	4.6	487	513	153	8
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	313	18,563	4,652	25.1	1,364	2,101	23	1,664
CHAIN STORE WAREHOUSES	6	17,635	1,180	6.7	242	392	1	433
ASSEMBLERS AND COUNTRY BUYERS	178	13,900	2,025	14.6	474	751	250	29,017
Farm products-raw materials	67	10,297	1,662	16.1	314	607	240	28,956
Farm products-consumer goods	111	3,603	363	10.1	160	144	30	61
COOPERATIVE MARKETING ASSOCIATIONS	19	2,744	216	7.9	90	74	8	900
Farm products-raw materials	12	2,387	170	7.1	78	62	7	897
Farm products-consumer goods	7	357	45	12.9	12	12	1	3
CREAM STATIONS	205	589	122	20.7	155	72	4	-
LOUISVILLE	482	127,251	17,268	13.6	6,261	8,547	511	23,519
Wholesalers proper	325	58,020	10,465	18.0	4,308	5,362	315	10,566
Manufacturers' sales branches	75	27,685	3,412	12.3	1,129	1,762	6	1,853
Agents and brokers	58	19,468	784	4.0	184	407	99	271
All other types	23	22,078	2,607	11.8	640	1,016	91	10,829

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
LOUISVILLE (continued)								
WHOLESALERS PROPER								
Automotive products	19	$1,793	$497	27.7	252	$302	$1	$406
Clothing and furnishings	14	1,883	292	15.5	101	175	-	368
Coal	5	407	68	16.7	20	24	1	2
Drugs and drug sundries	5	1,189	157	13.2	71	93	1	239
Dry goods	4	86	10	11.6	5	6	-	21
Electrical goods	9	1,810	414	22.9	133	231	1	245
Farm products-raw materials	13	7,505	868	11.6	249	506	203	1,287
Farm products-consumer goods	33	6,807	1,413	20.8	551	702	26	139
Farm supplies	11	2,008	274	13.6	93	110	5	308
Furniture and house furnishings	7	3,779	721	19.1	316	381	1	855
Groceries and foods (except farm products)	42	7,273	852	11.7	425	463	7	714
Hardware	9	13,880	2,554	18.4	1,066	1,040	43	4,124
Lumber and building materials (other than metal)	8	735	199	27.1	102	119	4	181
Machinery, equipment and supplies (except electrical)	32	2,175	611	28.1	241	360	8	569
Paper and its products	15	1,557	321	20.6	114	167	3	364
Plumbing and heating equipment and supplies	4	568	144	25.4	68	88	-	247
Tobacco and its products (except leaf)	4	449	22	4.9	7	13	-	47
Waste materials	19	770	194	25.2	131	115	2	80
All other kinds of business 1/	73	3,346	854	25.5	363	467	9	360
MANUFACTURERS' SALES BRANCHES								
Automotive products	4	952	179	18.8	44	94	-	82
Chemicals	8	1,420	273	19.2	61	107	-	422
Electrical goods	6	1,684	165	9.8	41	99	-	86
Groceries and foods (except farm products)	15	7,154	1,084	15.2	467	617	2	355
Lumber and building materials (other than metal)	4	1,274	268	21.0	54	89	1	66
Machinery, equipment and supplies (except electrical)	14	2,371	433	18.3	160	234	1	325
All other kinds of business 2/	24	12,830	1,010	7.9	302	522	2	517
AGENTS AND BROKERS								
Clothing and furnishings	4	631	30	4.8	13	15	1	8
Dry goods	3	59	3	5.1	1	1	-	-
Farm products-raw materials	10	11,353	522	4.6	93	279	95	228
Groceries and foods (except farm products)	10	5,924	94	1.6	28	48	1	20
Lumber and building materials (other than metal)	5	127	14	11.0	7	5	-	2
Machinery, equipment and supplies (except electrical)	11	192	33	17.2	11	15	1	4
Plumbing and heating equipment and supplies	3	55	11	20.0	5	5	-	-
All other kinds of business 3/	12	1,127	77	6.8	26	39	1	9
ALL OTHER TYPES								
Farm products-raw materials	5	2,014	403	20.0	33	161	80	9,972
Petroleum and its products	12	3,666	1,102	30.1	379	475	9	487
All other kinds of business 4/	6	16,398	1,102	6.7	228	380	2	370

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 50,000 TO 100,000 POPULATION								
COVINGTON	47	$3,065	$567	18.5	208	$301	$11	$351
Wholesalers proper	37	2,613	447	17.1	182	249	10	310
Agents and brokers	3	54	10	15.6	5	8	-	8
All other types	7	388	110	28.4	21	44	1	33
WHOLESALERS PROPER								
Automotive products	3	100	30	30.0	17	21	-	29
Farm products-consumer goods	5	216	56	25.9	23	36	-	1
Groceries and foods (except farm products)	12	1,267	138	10.9	59	73	4	116
All other kinds of business 5/	17	1,030	223	21.7	83	119	6	164
AGENTS AND BROKERS								
All other kinds of business 6/	3	64	10	15.6	5	8	-	8
ALL OTHER TYPES								
Petroleum and its products	4	284	82	28.9	14	29	-	33
All other kinds of business 7/	3	104	28	26.9	7	15	1	-
CITIES OF 20,000 TO 50,000 POPULATION								
ASHLAND	48	7,851	864	11.0	434	443	6	761
Wholesalers proper	37	6,002	709	11.8	399	393	5	690
All other types	11	1,849	155	8.4	35	50	1	71
Farm products-consumer goods	8	595	119	20.0	45	70	2	14
Groceries and foods (except farm products)	16	4,186	302	7.2	189	155	3	373
Petroleum and its products	4	450	124	27.6	21	35	-	66
All other kinds of business	20	2,620	319	12.2	238	183	1	308
LEXINGTON	143	35,438	3,765	10.6	1,455	1,847	216	11,743
Wholesalers proper	78	12,386	2,275	18.4	927	1,168	58	1,646
All other types	65	23,052	1,490	6.5	528	679	158	10,097
Farm products-raw materials	32	14,774	1,083	7.3	483	506	150	9,973
Farm products-consumer goods	16	2,133	293	13.7	111	107	5	50
Groceries and foods (except farm products)	30	10,907	829	7.6	329	396	5	648
Petroleum and its products	9	1,635	274	16.8	81	104	1	109
All other kinds of business	56	5,989	1,286	21.5	451	734	44	963
NEWPORT	16	1,002	315	31.4	89	174	13	76
Wholesalers proper	13	836	273	32.7	82	159	13	62
All other types	3	166	42	25.3	7	15	-	14
Farm products-consumer goods	4	424	192	45.3	62	116	11	33
All other kinds of business	12	578	123	21.3	27	58	2	41
OWENSBORO	48	5,277	685	13.0	228	315	51	2,457
Wholesalers proper	27	2,353	334	14.2	149	157	9	400
All other types	21	2,924	351	12.0	79	158	42	2,057
Farm products-raw materials	15	3,059	311	10.2	60	143	47	1,992
Farm products-consumer goods	5	414	101	24.4	47	45	1	16
Groceries and foods (except farm products	4	675	47	7.0	27	27	-	135
Petroleum and its products	5	450	101	22.4	34	40	-	96
All other kinds of business	15	679	125	18.4	60	60	3	218

WHOLESALE DISTRIBUTION: 1933

Table 28 —STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Pay Roll			Stocks on hand (*end of year*)
			Amount	Percent of sales	Full-time employees (*average*)	Total	Part-time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
PADUCAH	52	$8,559	$1,272	14.9	474	$489	$16	$1,247
Wholesalers proper	16	2,394	253	10.6	76	103	6	363
All other types	36	6,165	1,019	16.5	398	386	10	884
Farm products-raw materials	7	776	95	12.2	18	30	9	279
Farm products-consumer goods	4	666	69	10.4	26	23	3	17
Groceries and foods (except farm products)	12	2,131	272	12.8	131	133	1	377
Petroleum and its products	8	978	254	26.0	77	98	1	130
All other kinds of business	21	4,008	582	14.5	222	205	2	444
CITIES OF 5,000 TO 20,000 POPULATION 8/								
Total	340	31,974	4,325	13.5	1,864	1,970	560	10,550
BELLEVUE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BOWLING GREEN	35	2,190	346	15.8	[illegible]	168	5	247
CATLETTSBURG	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CORBIN	14	1,574	145	9.2	47	67	1	49
DANVILLE	19	2,411	310	12.9	98	160	31	134
DAYTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FORT THOMAS	4	17	4	23.5	1	1	-	1
FRANKFORT	16	653	142	[illegible]	69	58	1	73
GLASGOW	19	1,491	207	13.9	78	102	27	123
HAZARD	8	877	127	14.5	44	76	1	164
HENDERSON	24	1,500	364	24.3	173	164	36	545
HOPKINSVILLE	30	4,669	538	11.5	264	259	25	1,006
JENKINS	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MADISONVILLE	21	1,391	203	14.6	116	100	3	79
MAYFIELD	33	2,945	321	10.9	100	159	48	591
MAYSVILLE	24	3,950	514	13.0	158	216	28	6,529
MIDDLESBOROUGH	23	1,417	239	16.9	81	101	4	202
PARIS	19	3,525	412	11.7	191	151	16	523
RICHMOND	14	1,634	112	6.9	59	48	4	44
SOMERSET	16	993	185	18.6	72	66	24	109
WINCHESTER	15	619	110	17.8	36	47	5	80

1/ Includes 6 establishments dealing in amusement and sporting goods; 2 in chemicals; 2 in general merchandise; 4 in jewelry and optical goods; 1 in petroleum and its products; and 58 in all other products.

2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in drugs and drug sundries; 2 in farm products-consumer goods; 2 in furniture and house furnishings; 2 in jewelry and optical goods; 1 in metals (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 10 in all other products.

3/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals; 1 in coal; 2 in farm products-consumer goods; 1 in paper and its products; 1 in tobacco and its products (except leaf); and 4 in all other products.

4/ Includes 4 establishments dealing in farm products-consumer goods; and 2 in groceries and foods (except farm products).

5/ Includes 1 establishment dealing in chemicals; 1 in farm products-raw materials; 1 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 1 in paper and its products; 2 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 1 in waste materials; and 5 in all other products.

6/ Includes 1 establishment dealing in clothing and furnishings; 1 in farm products-raw materials; and 1 in petroleum and its products.

7/ Includes 2 establishments dealing in farm products-raw materials; and 1 in farm products-consumer goods.

8/ No wholesale reports were received from the city of Ludlow.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF KENTUCKY RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,007	$272,895	$34,447	12.6	$272,045	$479	17	$36	23	$335
Automotive products	54	4,150	1,042	25.1	4,009	141	-	-	-	-
Chemicals	26	1,922	402	20.9	1,922	-	-	-	-	-
Drugs and drug sundries	17	2,767	439	15.9	2,767	-	-	-	-	-
Electrical goods	18	3,590	590	16.4	3,588	2	-	-	-	-
Farm products-raw materials	256	68,762	5,800	8.4	68,511	72	7	16	4	163
Farm products-consumer goods	442	18,101	3,197	17.7	18,097	-	-	-	1	4
Farm supplies	40	3,811	771	20.2	3,704	100	3	7	-	-
Groceries and foods (except farm products)	313	75,444	6,734	8.9	75,409	-	2	5	7	30
Hardware	26	16,660	3,014	18.1	16,657	-	1	3	-	-
Jewelry and optical goods	5	382	122	31.9	382	-	-	-	-	-
Lumber and building materials (other than metal)	42	3,796	954	25.1	3,780	14	-	-	1	2
Machinery, equipment and supplies (except electrical)	91	6,407	1,437	22.4	6,201	126	1	2	5	1/ 78
Petroleum and its products	340	20,687	5,014	24.2	20,667	18	2	2	-	-
Plumbing and heating equipment and supplies	14	1,375	308	22.4	1,375	-	-	-	-	-
Tobacco and its products (except leaf)	27	12,593	558	4.4	12,593	-	-	-	-	-
Waste materials	48	2,869	430	15.0	2,869	-	-	-	-	-
All other kinds of business	245	29,579	3,635	12.3	29,514	6	1	1	4	2/ 58

1/ Includes 2 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $65,000.
2/ Includes 2 exchanges dealing in motion picture films.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF KENTUCKY CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	2,007	$272,895	1,171	58.3	$163,734	60.0	$122,792	75.0	45.0	$23,846	14.6
WHOLESALERS PROPER											
Total	959	119,085	684	71.3	85,014	71.4	60,654	71.3	50.9	14,755	17.4
Amusement and sporting goods	8	748	6	75.0	716	95.7	487	68.0	65.1	203	28.4
Automotive products	50	3,198	41	82.0	2,748	85.9	1,721	62.6	53.8	695	25.3
Chemicals	6	296	5	83.3	289	97.6	218	75.4	73.6	80	27.7
Clothing and furnishings	16	1,957	15	93.8	1,951	99.7	1,873	96.0	95.7	315	16.1
Coal	11	870	11	100.0	870	100.0	781	89.8	89.8	157	18.0
Drugs and drug sundries	14	2,729	9	64.3	2,681	98.2	2,114	78.9	77.5	404	15.1
Dry goods	7	960	7	100.0	960	100.0	949	98.9	98.9	136	14.2
Electrical goods	12	1,906	12	100.0	1,906	100.0	1,782	93.5	93.5	424	22.2
Farm products-raw materials	45	14,001	18	39.1	6,389	45.6	2,214	34.7	15.8	1,121	17.5
Farm products-consumer goods	108	11,302	74	68.5	9,594	84.9	4,675	48.7	41.4	2,251	23.5
Farm supplies	39	3,711	34	87.2	3,415	92.0	1,823	53.4	49.1	553	19.4
Furniture and house furnishings	12	3,847	8	66.7	3,816	99.2	3,653	95.7	95.0	728	19.1
Groceries and foods	260	37,832	185	71.2	31,477	83.2	24,610	78.2	65.1	3,608	11.5
Hardware	26	16,660	23	88.5	3,373	20.2	2,439	72.3	14.6	629	18.6
Jewelry and optical goods	5	240	3	60.0	192	80.0	175	91.1	72.9	72	37.5
Lumber & building materials	31	2,334	26	83.9	2,210	94.7	1,748	79.1	74.9	644	29.1
Machinery, equipment and supplies (except electrical)	55	3,553	50	90.9	3,454	97.2	3,025	87.6	85.1	865	25.0
Paper and its products	18	1,667	14	77.8	1,526	91.5	1,245	81.6	74.7	309	20.2
Petroleum and its products	25	2,087	20	80.0	1,949	93.4	891	45.7	42.7	320	16.4
Plumbing and heating equipment and supplies	8	782	7	87.5	775	99.1	729	94.1	93.2	192	24.8
Tobacco and its products	22	2,093	12	54.5	1,474	70.4	898	60.9	42.9	120	8.1
Waste materials	48	2,869	12	25.0	1,046	36.5	932	89.1	32.5	264	25.2
All other kinds of business	132	3,443	92	69.7	2,203	64.0	1,672	75.9	48.6	555	25.2
ALL OTHER TYPES											
Total	1,048	153,810	487	46.5	78,720	51.2	62,138	78.9	40.4	9,091	11.5
Amusement and sporting goods	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	4	952	4	100.0	952	100.0	900	94.5	94.5	179	18.8
Chemicals	20	1,626	18	90.0	941	57.9	932	99.0	57.3	143	15.2
Clothing and furnishings	5	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	3	38	2	66.7	26	68.4	2	7.7	5.3	8	30.8
Dry goods	4	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	6	1,684	5	83.3	1,394	82.8	1,323	94.9	78.6	123	8.8
Farm products-raw materials	210	54,761	23	11.0	12,018	21.9	10,380	86.4	19.0	909	7.6
Farm products-consumer goods	334	6,799	42	12.6	2,947	43.3	1,198	40.7	17.6	378	12.8
Farm supplies	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	55	37,612	38	71.7	16,354	43.5	14,018	85.7	37.3	1,306	8.0
Jewelry and optical goods	3	112	3	100.0	112	100.0	108	96.4	96.4	40	35.7
Lumber and building materials	11	1,462	8	72.7	1,147	78.5	1,089	94.9	74.5	226	19.7
Machinery, equipment and supplies	36	2,854	33	91.7	2,806	98.3	2,520	89.8	88.3	532	19.0
Metals (except scrap)	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	2	(X)	-	-	-	-	-	-	-	-	-
Petroleum and its products	315	18,600	281	89.2	17,198	92.5	7,158	41.5	38.5	4,326	25.2
Plumbing and heating equipment	6	598	3	50.0	510	85.0	496	97.3	83.4	94	18.4
Tobacco and its products	5	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	23	14,598	11	47.8	12,598	86.3	12,438	98.7	85.2	384	3.0

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF KENTUCKY DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses: Amount	Total expenses: Percent of sales	Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
Total for State	2,007	$272,895	$34,447	1,508	75.1	$202,875	74.3	$24,366	12.0	$111,590	6,453	$48,569	$36,263
WHOLESALERS PROPER													
Total	959	119,085	19,670	840	87.6	92,499	77.7	15,224	16.5	70,520	4,773	15,131	2,075
Amusement and sporting goods	E	748	233	8	100.0	748	100.0	233	31.1	239	317	192	-
Automotive products	50	3,198	863	46	92.0	2,805	87.7	766	27.3	2,[illegible]5	352	199	29
Chemicals	6	296	80	6	100.0	296	100.0	80	27.0	163	40	93	-
Clothing and furnishings	16	1,957	315	16	100.0	1,957	100.0	315	16.1	1,926	11	-	20
Coal	11	870	157	11	100.0	870	100.0	157	18.0	389	113	367	1
Drugs and drug sundries	14	2,729	426	14	100.0	2,729	100.0	426	15.6	2,527	161	35	E
Dry goods	7	960	136	6	85.7	912	95.0	135	14.8	898	-	14	-
Electrical goods	12	1,906	424	12	100.0	1,906	100.0	424	22.2	1,282	171	452	1
Farm products-raw materials	46	14,001	1,898	23	50.0	5,717	40.8	802	14.0	231	30	4,666	790
Farm products-consumer goods	108	11,302	2,382	83	76.9	10,066	89.1	2,274	22.6	7,921	1,103	552	490
Farm supplies	39	3,711	743	27	69.2	3,239	87.3	627	19.4	2,673	469	13	84
Furniture and house furnishings	12	3,847	743	12	100.0	3,847	100.0	743	19.3	3,104	25	718	-
Groceries and foods	260	37,832	4,280	253	97.3	37,487	99.1	4,197	11.2	35,695	611	717	464
Hardware	26	16,660	3,014	22	84.6	3,215	19.3	582	18.1	2,017	430	762	6
Jewelry and optical goods	5	240	82	5	100.0	240	100.0	82	34.2	206	6	28	-
Lumber and building materials	31	2,334	665	21	67.7	1,953	83.7	572	29.3	1,377	233	276	47
Machinery, eqp't and supplies	55	3,553	895	52	94.5	3,387	95.3	865	25.5	460	165	2,677	85
Paper and its products	18	1,667	350	18	100.0	1,667	100.0	350	21.0	1,098	37	530	2
Petroleum and its products	25	2,087	354	21	84.0	1,775	85.1	313	17.6	1,341	290	141	3
Plumbing and heating eqp't	8	782	195	E	100.0	782	100.0	195	24.9	576	14	192	-
Tobacco and its products	22	2,093	160	21	95.5	2,005	95.8	138	6.9	1,947	26	-	32
Waste materials	48	2,869	430	25	52.1	2,191	76.4	304	13.9	31	6	2,148	6
All other kinds of business	132	3,443	845	130	98.5	2,705	78.6	644	23.8	2,194	143	359	9
ALL OTHER TYPES													
Total	1,048	153,810	14,777	668	63.7	110,376	71.8	9,142	8.3	41,070	1,680	33,438	34,188
Amusement and sporting goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	4	952	179	3	75.0	353	37.1	106	30.0	124	49	179	1
Chemicals	20	1,626	322	17	85.0	1,538	94.6	295	19.2	592	11	598	337
Clothing and furnishings	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	E	[illegible]	13	1	33.3	12	31.6	5	41.7	12	-	-	-
Dry goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	E	1,684	166	5	83.3	1,335	79.3	133	10.0	317	-	929	89
Farm products-raw materials	210	54,761	3,902	104	49.5	28,822	52.6	1,704	5.9	239	3	25,680	2,900
Farm products-consumer goods	334	6,799	815	257	76.9	5,131	75.5	572	11.1	3,094	69	802	1,166
Farm supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture & house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	53	37,612	2,454	46	86.8	35,492	94.4	2,389	6.7	23,480	9	2,748	9,255
Jewelry and optical goods	3	112	40	2	66.7	103	92.0	38	36.9	102	-	1	-
Lumber and building materials	11	1,462	289	9	81.8	1,164	79.6	233	20.0	1,020	10	134	-
Machinery, eqp't and supplies	36	2,854	542	32	88.9	2,200	77.1	502	22.8	535	259	1,260	146
Metals (except scrap)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	315	18,500	4,660	142	45.1	8,468	45.5	2,076	24.5	7,187	789	343	149
Plumbing and heating eqp't	6	593	113	5	83.3	588	99.2	109	18.5	363	12	209	4
Tobacco and its products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	23	14,593	739	22	95.7	13,049	89.4	439	3.4	2,810	455	262	9,522

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF KENTUCKY MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	1,197	14,004	2,060	12.8	Full-time	13,017	15,555	15,260	12,738	11,821	11,904	11,882	11,956	12,162	12,420	12,468	12,836	15,198
					Full-time ratio to average	100	119	117	98	91	91	91	92	93	95	96	99	117
					Part-time	3,047	7,550	6,216	2,972	2,326	1,833	2,094	1,700	2,071	2,094	1,523	1,713	4,477
					Part-time ratio to average	100	248	204	98	76	60	69	56	68	69	50	56	147
Amusement and sporting goods	10	54	30	35.6	Full-time	74	55	63	64	63	66	69	69	75	74	79	91	121
					Part-time	10	8	8	8	8	11	13	13	10	11	10	10	10
Automotive products	25	415	51	11.0	Full-time	460	438	440	425	436	439	452	471	467	481	487	491	493
					Part-time	6	9	7	14	5	5	4	4	7	5	4	7	5
Chemicals	5	99	8	7.5	Full-time	98	97	97	97	98	98	98	98	98	98	98	98	98
					Part-time	9	9	9	9	8	8	8	8	8	8	8	8	13
Clothing and furnishings	21	111	90	45.0	Full-time	182	154	210	177	181	201	206	213	209	122	128	189	190
					Part-time	19	19	18	19	18	19	18	19	18	19	18	19	18
Coal	9	64	10	13.8	Full-time	67	72	72	72	63	61	60	60	62	66	73	73	73
					Part-time	7	7	7	7	7	6	6	6	6	6	7	7	7
Drugs and drug sundries	4	162	43	20.9	Full-time	190	188	186	187	188	187	186	190	193	193	193	192	192
					Part-time	15	17	15	11	9	11	17	17	17	19	18	18	15
Dry goods	7	50	11	18.2	Full-time	58	57	57	57	57	57	57	57	58	60	60	60	62
					Part-time	3	1	1	1	1	2	2	2	4	4	4	4	4
Electrical goods	5	142	37	20.4	Full-time	176	166	170	170	171	171	172	179	179	182	184	184	184
					Part-time	3	5	2	7	2	3	2	3	4	3	3	2	2
Farm products—raw materials	209	3,874	296	7.1	Full-time	2,051	5,200	4,939	2,452	1,369	1,147	1,021	905	843	872	872	1,313	3,675
					Part-time	2,119	6,723	5,416	2,185	1,526	965	1,098	669	1,054	1,073	539	714	3,466
Farm products—consumer goods	288	1,349	202	13.0	Full-time	1,356	1,278	1,260	1,263	1,320	1,370	1,387	1,383	1,409	1,397	1,399	1,400	1,406
					Part-time	195	165	176	186	197	206	209	198	217	191	173	209	213
Farm supplies	39	305	26	7.9	Full-time	283	249	248	246	250	259	299	285	351	306	320	294	289
					Part-time	48	28	28	38	40	42	104	38	64	45	56	52	46
Furniture and house furnishings	8	265	81	23.4	Full-time	334	310	310	304	310	314	316	334	349	371	364	366	356
					Part-time	12	11	11	11	11	12	12	13	13	13	13	13	13
General merchandise	2	5	1	20.0	Full-time	4	6	4	4	4	4	4	4	4	4	4	4	4
					Part-time	2	2	2	2	2	3	2	2	1	5	2	3	1
Groceries and foods (except farm products).	227	2,461	394	13.8	Full-time	2,662	2,550	2,562	2,566	2,590	2,604	2,624	2,679	2,751	2,775	2,771	2,734	2,732
					Part-time	193	176	174	172	189	185	213	197	195	196	204	201	316
Hardware	19	990	321	24.5	Full-time	1,232	1,186	1,188	1,160	1,189	1,192	1,209	1,226	1,240	1,285	1,297	1,300	1,292
					Part-time	79	30	26	19	20	42	70	160	132	148	106	91	106
Jewelry and optical goods	4	39	8	18.0	Full-time	47	45	44	45	48	47	47	48	47	47	50	50	50
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal).	26	435	37	7.8	Full-time	378	350	275	273	297	390	330	355	368	488	481	480	443
					Part-time	94	66	61	83	74	94	75	104	104	111	118	114	127
Machinery, equipment and supplies (except electrical).	49	494	100	16.9	Full-time	559	538	540	550	554	555	555	556	565	568	574	575	573
					Part-time	35	33	25	27	30	37	39	37	36	41	41	42	54
Metals (except scrap)	2	5	2	25.0	Full-time	6	13	8	8	8	2	2	2	2	8	8	8	8
					Part-time	1	5	1	1	1	-	-	-	-	1	1	1	1
Paper and its products	9	127	25	16.5	Full-time	130	121	123	127	130	131	130	131	131	136	136	134	135
					Part-time	22	21	21	21	23	21	23	23	23	21	21	21	21
Petroleum and its products	70	1,544	30	1.9	Full-time	1,490	1,452	1,437	1,457	1,452	1,459	1,481	1,495	1,507	1,531	1,530	1,549	1,538
					Part-time	84	85	83	82	77	90	93	92	84	95	81	78	75
Plumbing and heating equipment and supplies.	3	132	18	11.8	Full-time	135	135	135	126	131	129	130	136	133	138	139	142	141
					Part-time	15	15	13	15	14	12	10	16	12	14	22	17	17
Tobacco and its products (except leaf).	25	172	23	11.9	Full-time	190	199	198	178	183	218	187	188	186	185	185	185	193
					Part-time	5	4	4	4	5	4	4	6	5	7	7	7	7
Waste materials	45	256	33	11.5	Full-time	270	203	199	197	197	221	261	281	306	376	393	303	309
					Part-time	19	20	19	19	20	14	20	20	20	19	19	18	18
All other products	86	464	187	28.8	Full-time	585	491	494	521	532	582	599	611	629	657	643	621	637
					Part-time	52	91	89	71	39	41	52	53	37	39	46	57	42

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF KENTUCKY WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	861	7,868	16.3	175	140	39.9	260	868	27.6	157	1,104	20.6	122	1,324	16.7	111	1,977	15.0	25	625	9.4	11	1,830	16.8
Amusement and sporting goods	8	73	31.1	2	-	16.7	4	20	46.6	-	-	-	1	6	8.7	1	47	35.6	-	-	-	-	-	-
Automotive products	49	416	27.0	8	9	37.8	20	84	33.8	13	120	27.8	5	89	27.1	3	114	22.1	-	-	-	-	-	-
Chemicals	5	27	27.7	-	-	-	3	10	29.9	1	7	34.1	1	10	21.1	-	-	-	-	-	-	-	-	-
Clothing and furnishings	16	167	16.1	1	1	16.7	6	11	20.4	4	82	28.3	2	11	5.5	2	24	16.4	1	38	16.0	-	-	-
Coal	7	44	24.1	-	-	-	2	5	27.5	4	29	29.7	-	-	-	1	10	16.0	-	-	-	-	-	-
Drugs and drug sundries	12	173	15.7	3	2	42.9	3	10	29.7	-	-	-	1	12	24.1	4	94	17.1	-	-	-	1	55	11.9
Dry goods	7	57	14.2	3	1	25.0	1	1	4.2	1	4	8.6	1	6	16.0	-	-	-	1	45	14.9	-	-	-
Electrical goods	12	135	22.2	2	1	42.9	-	-	-	3	20	24.1	2	20	23.5	5	94	21.6	-	-	-	-	-	-
Farm products-raw materials	35	496	10.9	4	3	56.9	7	50	32.3	3	15	13.3	8	179	20.8	6	107	12.5	3	46	7.1	4	96	8.8
Farm products-consumer goods	105	926	20.8	22	13	39.3	32	85	20.1	30	191	22.2	8	69	14.7	7	121	20.1	4	84	10.0	2	363	30.5
Farm supplies	39	272	20.0	4	5	33.3	15	35	28.2	8	34	19.3	6	51	16.9	5	132	28.7	1	15	6.3	-	-	-
Furniture and house furnishings	12	323	19.3	4	2	50.0	4	13	32.4	1	2	16.0	1	18	41.7	-	-	-	1	54	14.0	1	234	19.3
General merchandise	2	4	(X)	-	-	-	2	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	251	1,871	11.4	46	46	46.9	58	208	26.0	30	127	11.0	51	389	12.2	52	726	10.4	13	303	6.3	1	72	17.1
Hardware	26	1,232	18.1	1	-	-	6	23	25.3	7	47	22.5	3	39	20.6	7	101	17.3	1	40	14.7	1	982	18.0
Jewelry and optical goods	5	30	34.2	-	-	-	4	15	27.1	-	-	-	1	15	38.9	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	31	312	28.5	6	4	36.4	11	46	36.6	7	72	17.5	3	75	33.4	4	115	29.6	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	55	355	25.2	9	12	53.8	22	83	31.6	15	108	26.4	5	50	23.9	4	102	21.4	-	-	-	-	-	-
Metals (except scrap)	1	4	(X)	-	-	-	1	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	18	124	21.0	4	3	38.1	5	11	42.7	4	34	22.7	3	40	24.9	2	36	17.4	-	-	-	-	-	-
Petroleum and its products	21	112	17.4	1	-	33.3	6	10	24.5	8	39	16.1	4	24	16.5	2	39	18.1	-	-	-	-	-	-
Plumbing and heating eqp't. and supplies	8	86	24.9	1	1	42.9	2	5	26.4	2	13	23.6	2	43	28.3	1	24	21.1	-	-	-	-	-	-
Tobacco and its products (except leaf)	21	98	7.5	3	3	15.8	3	11	22.4	5	48	10.9	7	19	5.9	3	17	6.3	-	-	-	-	-	-
Waste materials	48	270	15.0	26	16	37.3	12	38	18.5	4	52	27.7	3	62	27.2	2	74	15.7	-	-	-	1	28	4.2
All other products	67	261	28.9	25	18	31.1	31	86	30.2	7	60	32.9	4	97	24.1	-	-	-	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	93	1,100	17.1	9	7	22.7	36	103	28.4	13	104	27.0	12	123	23.2	14	215	14.9	6	347	21.6	3	201	10.1
Automotive products	4	44	16.8	-	-	-	-	-	-	2	18	33.5	1	13	26.3	-	-	-	1	13	12.4	-	-	-
Chemicals	15	66	20.2	5	1	16.0	6	11	35.3	1	9	33.8	1	3	8.4	1	3	5.2	1	39	23.0	-	-	-
Drugs and drug sundries	3	10	34.2	-	-	-	3	10	34.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	3	26	9.8	-	-	-	1	2	30.4	-	-	-	-	-	-	2	24	9.2	-	-	-	-	-	-
Farm products-consumer goods	3	14	12.5	-	-	-	1	1	20.0	-	-	-	-	-	-	1	4	5.1	1	9	16.5	-	-	-
Groceries and foods (except farm products)	23	479	14.9	1	-	-	6	14	22.2	4	23	28.3	3	18	11.9	5	105	22.0	2	232	27.2	2	87	6.3
Jewelry and optical goods	3	17	35.7	1	1	22.2	1	7	37.1	1	9	36.8	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	3	43	20.1	-	-	-	-	-	-	1	5	13.2	-	-	-	2	38	20.8	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	23	186	23.1	2	5	44.4	12	24	26.7	2	27	21.7	5	72	33.0	1	4	10.7	1	54	20.9	-	-	-
Plumbing and heating eqp't. and supplies	3	44	19.0	-	-	-	1	3	33.3	-	-	-	1	6	19.5	1	35	17.5	-	-	-	-	-	-
All other kinds of business	10	171	18.7	-	-	-	5	31	33.3	2	13	20.2	1	11	28.0	1	2	3.0	-	-	-	1	114	19.4

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF TENNESSEE SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	1,967	2,256	$390,442	$1,068,981	$45,719	11.7	7.0	16,065	$20,287	5.2	652	$51,406
Wholesalers proper	930	967	194,060	568,474	25,678	13.2	8.6	9,812	11,583	6.0	316	40,783
Wholesale merchants	880	922	172,539	531,731	24,525	14.2	8.7	9,413	10,997	6.4	296	38,690
Exporters	10	16	(X)	13,162	(X)	(X)	5.6	(X)	(X)	(X)	(X)	(X)
Importers	2	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Limited function wholesalers	38	29	11,812	13,581	903	7.6	6.2	336	486	4.1	2	695
Manufacturers' sales branches	203	197	57,257	129,676	8,909	15.6	11.1	2,753	3,825	6.7	43	4,689
With stocks	164	-	45,018	-	8,042	17.9	-	2,468	3,385	7.5	37	4,689
Without stocks	39	-	12,239	-	867	7.1	-	285	440	3.6	6	-
Agents and brokers	217	278	77,218	249,264	1,870	2.4	1.6	631	891	1.2	85	770
Brokers	94	127	42,822	155,908	672	1.6	1.1	159	262	0.6	7	469
Commission merchants	40	62	17,043	65,560	483	2.1	1.8	155	246	1.4	24	155
Export agents	5	-	2,879	-	122	4.2	-	61	87	3.0	7	45
Manufacturers' agents	30	38	2,008	13,707	158	7.9	4.0	56	76	3.8	8	91
Selling agents	12	23	3,362	5,864	96	2.9	7.9	28	41	1.2	-	-
Other agents	36	28	9,104	8,225	339	3.7	2.9	172	179	2.0	40	10
All other types	617	814	61,907	131,567	9,262	15.0	6.4	2,869	3,988	6.4	207	5,164
Bulk tank stations	266	137	24,666	16,014	6,652	27.0	23.2	1,946	2,889	11.7	66	1,482
Chain store warehouses	7	10	16,077	24,036	1,070	6.7	5.9	300	394	2.5	6	803
Assemblers and country buyers	210	641	18,833	71,164	1,344	7.1	3.2	501	623	3.3	126	2,698
Cooperative marketing associations	11	12	1,752	4,226	165	9.4	2.0	57	63	3.6	1	180
Cream stations 1/	123	-	579	-	31	5.4	-	65	19	3.3	8	1
Other types	-	14	-	16,127	-	-	6.0	-	-	-	-	-
CHATTANOOGA	156	135	29,643	62,754	3,582	12.1	9.9	1,301	1,626	5.5	40	2,585
Wholesalers proper	103	78	15,124	23,897	2,081	13.8	15.3	848	1,000	6.6	30	2,019
Manufacturers' sales branches	26	28	6,146	19,599	674	11.0	7.7	255	323	5.3	3	360
Agents and brokers	17	21	4,144	12,699	95	2.3	2.1	22	40	1.0	2	9
All other types	10	8	4,229	6,559	732	17.3	12.5	176	263	6.2	5	197
KNOXVILLE	143	135	27,045	53,448	3,852	14.2	14.3	1,301	1,749	6.5	31	2,973
Wholesalers proper	88	92	14,868	33,559	2,299	15.5	15.1	893	1,071	7.2	23	2,452
Manufacturers' sales branches	27	27	5,276	11,289	927	17.6	14.7	236	380	7.2	1	398
Agents and brokers	18	10	4,340	6,385	93	2.1	6.8	31	41	0.9	2	2
All other types	10	6	2,561	2,215	533	20.8	21.8	141	257	10.0	5	121
MEMPHIS	408	628	178,895	652,877	19,631	11.0	6.0	6,843	8,612	4.8	146	17,962
Wholesalers proper	219	364	95,582	367,003	11,636	12.2	7.1	4,249	5,138	5.4	84	14,399
Manufacturers' sales branches	95	103	31,155	73,059	5,000	16.0	11.8	1,613	2,336	7.5	22	2,395
Agents and brokers	71	147	35,685	186,646	699	2.0	1.4	179	297	0.8	11	272
All other types	23	14	16,473	26,169	2,296	13.9	7.0	802	841	5.1	29	896
NASHVILLE	300	225	76,714	129,897	8,742	11.4	8.1	3,038	3,736	4.9	113	6,604
Wholesalers proper	198	130	32,516	69,922	5,256	16.2	10.7	1,935	2,362	7.3	79	4,629
Manufacturers' sales branches	38	28	12,547	13,826	1,963	15.6	10.1	580	617	4.9	16	1,252
Agents and brokers	45	58	20,694	32,359	405	2.0	1.8	105	184	0.9	3	8
All other types	19	9	10,957	13,790	1,118	10.2	7.7	418	573	5.2	15	715

1/ Cream stations were not included for the most part in 1929 data.

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF TENNESSEE NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	Brokers	Commission merchants	All other types 1/
Total	1,967	880	164	59	94	40	730
Amusement and sporting goods	12	6	5	2	-	-	1
Moving picture films	6	-	4	2	-	-	-
Sporting goods (general line	5	5	-	-	-	-	-
Toys, novelties, and fireworks	2	-	1	-	-	-	1
All other	1	1	-	-	-	-	-
Automotive products	66	47	15	3	-	-	1
Automobiles and other motor vehicles	10	-	9	-	-	-	1
Automotive eqp't., accessories and parts	44	43	1	-	-	-	-
Tires and tubes	12	4	5	3	-	-	-
Chemicals	29	14	13	2	-	-	-
Dyestuffs	1	-	-	1	-	-	-
Explosives	7	-	7	-	-	-	-
Industrial chemicals	4	4	-	-	-	-	-
Paints and varnishes	13	6	5	1	-	-	-
All other	4	4	-	-	-	-	-
Clothing and furnishings	33	28	2	-	1	-	2
Clothing and furnishings (general line)	4	4	-	-	-	-	-
Clothing, men's and boys'	4	4	-	-	-	-	-
Clothing, women's and children's	2	1	-	-	-	-	1
Furnishings (general line)	4	4	-	-	-	-	-
Furnishings, men's and boys'	3	3	-	-	-	-	-
Hosiery	9	7	-	-	1	-	1
Millinery and millinery supplies	1	1	-	-	-	-	-
Shoes and other footwear	6	4	2	-	-	-	-
Coal	28	15	-	2	3	-	8
Drugs and drug sundries	27	21	3	-	-	-	3
Drugs (general line)	11	10	-	-	-	-	1
Drugs (specialty lines)	5	2	3	-	-	-	-
Patent medicines	3	3	-	-	-	-	-
Toilet articles and preparations	3	2	-	-	-	-	1
All other	5	4	-	-	-	-	1
Dry goods	34	25	1	1	1	1	2
Dry goods (general line)	22	22	-	-	-	-	-
Knit goods	2	2	-	-	-	-	-
Notions	5	1	-	1	1	-	-
Piece goods	5	2	1	-	-	1	2
All other	1	1	-	-	-	-	-
Electrical goods	34	27	2	3	-	-	2
Electrical appliances, eqp't. and supplies	23	19	2	3	-	-	1
Radios and radio equipment	6	6	-	-	-	-	-
Refrigerators	3	2	-	-	-	-	1
Farm products-raw materials	215	31	-	-	15	27	142
Cotton	71	11	-	-	10	9	41
Grain	13	6	-	-	1	2	4
Hides, skins, and furs (raw)	12	4	-	-	-	-	8
Horses and mules	5	2	-	-	-	-	3
Livestock	34	4	-	-	1	8	11
Tobacco (leaf)	25	5	-	-	3	7	73
Wool and mohair	2	-	-	-	-	1	1
All other	2	1	-	-	-	-	1
Farm products-consumer goods	383	109	3	-	14	1	256
Dairy products (general line)	14	12	-	-	-	-	2
Butter	1	1	-	-	-	-	-
Cheese	4	-	-	-	-	-	4
Milk and cream	126	1	-	-	-	-	125
All other dairy products	3	2	1	-	-	-	-
Poultry and poultry products	96	18	1	-	1	1	75
Dairy and poultry products	27	5	1	-	-	-	21
Fruits and vegetables (fresh)	110	60	-	-	13	-	29
All other	2	2	-	-	-	-	-

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches: With stocks	Mfg. sls. branches: Without stocks	Brokers	Commission merchants	All other types 1/
Farm supplies	40	29	5	1	3	-	4
Feed	25	22	-	-	1	-	2
Fertilizer	5	-	3	1	-	-	1
Seeds	10	7	-	-	2	-	1
Furniture and house furnishings	10	5	3	2	-	-	-
China, glassware and crockery	1	1	-	-	-	-	-
Floor coverings	1	1	-	-	-	-	-
Furniture	5	1	3	1	-	-	-
House furnishings (except as specified)	3	2	-	1	-	-	-
General merchandise	3	3	-	-	-	-	-
Groceries and foods (except farm products)	368	240	50	3	45	-	30
Groceries (general line)	113	93	-	-	4	-	16
Confectionery and soft drinks	47	42	-	-	1	-	4
Fish and sea foods	11	11	-	-	-	-	-
Meats and meat products	30	17	11	-	-	-	2
Other food and grocery specialties	167	77	39	3	40	-	8
Hardware	22	18	1	-	1	-	2
Hardware (general line)	20	18	1	-	-	-	1
Hardware (specialty lines)	2	-	-	-	1	-	1
Jewelry and optical goods	12	7	5	-	-	-	-
Jewelry (general line)	1	1	-	-	-	-	-
Other jewelry specialties	3	2	1	-	-	-	-
Optical goods	8	4	4	-	-	-	-
Lumber and building materials (other than metal)	59	37	3	2	4	2	11
Lumber and millwork	28	17	-	1	3	2	5
Brick and tile	3	1	-	-	1	-	1
Cement	2	2	-	-	-	-	-
Glass	6	3	3	-	-	-	-
All other	20	14	-	1	-	-	5
Machinery, equipment and supplies (except electrical	114	62	39	5	1	1	5
Commercial machinery, eqp't. and supplies	21	4	14	2	-	-	1
Construction machinery, eqp't. and supplies	13	7	4	-	-	-	2
Farm and dairy machinery and equipment	13	3	10	-	-	-	-
Industrial machinery, eqp't. and supplies	40	27	5	4	1	1	2
Bottles and bottling eqp't.	4	3	-	-	-	-	1
Machine tools	1	-	-	-	-	1	-
Mechanical rubber goods	1	-	-	1	-	-	-
Mill and mine (general line)	15	14	1	-	-	-	-
All other	19	10	4	3	1	-	1
Professional eqp't. and supplies	9	8	1	-	-	-	-
Service equipment and supplies	18	13	5	-	-	-	-
Barber and beauty parlor	8	8	-	-	-	-	-
Laundry	5	2	3	-	-	-	-
All other	5	3	2	-	-	-	-
Metals (except scrap)	13	5	2	5	-	-	1
Iron and steel	9	3	1	5	-	-	-
Sheet metal products	4	2	1	-	-	-	1
Paper and its products	26	22	2	-	2	-	-
Petroleum and its products	286	16	-	-	-	4	266

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF TENNESSEE NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches		Brokers	Commission merchants	All other types 1/
			With stocks	Without stocks			
Plumbing and heating eqp't. and supplies	21	7	9	-	-	-	5
Heating equipment (general line)	1	-	-	-	-	-	1
Plumbing and heating	15	4	9	-	-	-	2
All other	5	3	-	-	-	-	2
Tobacco and its products	17	12	-	4	-	1	-
Waste materials	31	31	-	-	-	-	-
Iron and steel scrap	12	12	-	-	-	-	-
Junk and scrap (general line)	16	16	-	-	-	-	-
Waste paper, rags and rubber	3	3	-	-	-	-	-

Kind of Business	Total	Wholesale merchants	Mfg. sls. branches		Brokers	Commission merchants	All other types 1/
			With stocks	Without Stocks			
All other products	84	62	3	3	4	3	8
Bags and bagging	3	1	2	-	-	-	-
Beer	22	21	-	-	-	-	1
Flowers and nursery stock	5	4	-	-	-	1	-
Forest products (except lumber)	9	4	-	-	1	-	4
Leather	2	2	-	-	-	-	-
Leather goods	8	7	1	-	-	-	-
Newspapers and magazines	13	11	-	1	-	-	1
Oils and greases (animal and vegetable)	6	3	-	-	2	-	1
Yarn	4	-	-	1	1	2	-
Miscellaneous kinds of business	12	9	-	1	-	-	2

1/ - The 750 "All other types" consists of the following:

Exporters	10
Cotton	3
Tobacco (leaf)	7
Importers	2
Fruits and vegetables (fresh)	1
Other food and grocery specialties	1
Limited function wholesalers	38
Toys, novelties, and fireworks	1
Automobiles and other motor vehicles	1
Coal	4
Drugs (general line)	1
Other drugs and drug sundries	1
Cheese	4
Fruits and vegetables (fresh)	4
Groceries (general line)	10
Confectionery and soft drinks	4
Other food and grocery specialties	3
Hardware	1
Lumber and millwork	2
Beer	1
Miscellaneous kinds of business	1
Export agents	5
Cotton	1
Tobacco (leaf)	4
Manufacturers' agents	30
Clothing, women's and children's	1
Hosiery	1
Piece goods	1
Electrical appliances, equipment and supplies	1
Refrigerators	1
Manufacturers' agents (continued)	
Other food and grocery specialties	3
Hardware (specialty lines)	1
Lumber and millwork	1
Brick and tile	1
Other lumber and building materials	4
Commercial machinery, equipment and supplies	1
Construction, machinery, equipment and supplies	2
Bottles and bottling equipment	1
Other industrial machinery equipment and supplies	1
Sheet metal products	1
Heating equipment (general line)	1
Plumbing and heating equipment (general line)	2
Other plumbing and heating equipment and supplies	2
Forest products (except lumber)	1
Newspapers and magazines	1
Oils and greases (animal and vegetable)	1
Miscellaneous kinds of business	1
Selling agents	12
Coal	4
Other drugs and drug sundries	1
Piece goods	1
Meats and meat products	1
Other food and grocery specialties	1
Lumber and millwork	2
Selling agents (continued)	
Other lumber and building materials	1
Forest products (except lumber)	1
Other agents (tobacco) (leaf)	36
Bulk tank stations (petroleum)	266
Chain store warehouses	7
Fruits and vegetables (fresh)	1
Groceries (general line)	6
Assemblers and country buyers	210
Cotton	37
Grain	3
Hides, skins and furs (raw)	8
Livestock	9
Horses and mules	3
Tobacco (leaf)	25
Wool and mohair	1
Other farm products-raw materials	1
Dairy products (general line)	2
Milk and cream	3
Poultry and poultry products	75
Dairy and poultry products	20
Fruits and vegetables (fresh)	19
Fertilizer	1
Meats and meat products	1
Forest products (except lumber)	2
Elevators (grain)	1
Cream stations (milk and cream)	122
Cooperative marketing associations	11
Livestock	2
Tobacco (leaf)	1
Dairy and poultry products)	1
Fruits and vegetables (fresh)	4
Feed	2
Seeds	1

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	1,967	$390,442	$45,719	11.7	16,065	$20,287	$652	$51,406
Wholesalers proper	530	194,060	25,678	13.2	9,812	11,583	316	40,783
Manufacturers' sales branches	203	57,257	8,909	15.6	2,753	3,825	43	4,689
Agents and brokers	217	77,218	1,870	2.4	631	891	86	770
All other types	617	61,907	9,262	15.0	2,869	3,988	207	5,164
WHOLESALERS PROPER								
Amusement and sporting goods	5	235	62	26.4	18	25	1	62
Automotive products	48	4,821	1,094	22.7	479	547	6	937
Automotive eqp't., accessories and parts	43	3,356	912		393	472	6	879
All other	5	1,465	182		86	95	-	58
Chemicals	14	847	224	26.4	97	107	-	179
Industrial chemicals	4	370	61		22	20	-	47
Paints and varnishes	6	462	158		73	86	-	125
All other	4	15	5		2	1	-	7
Clothing and furnishings	28	5,035	777	15.4	229	253	5	798
Clothing and furnishings (general line)	4	864	120		49	69	1	88
Clothing, men's and boys'	4	330	75		52	39	-	60
Furnishings (general line)	4	212	26		6	8	1	33
Hosiery	7	720	77		22	36	2	72
Shoes and other footwear	4	2,420	401		72	77	-	511
All other	5	489	78		28	24	1	34
Coal	19	5,517	565	10.2	132	262	6	19
Drugs and drug sundries	23	6,485	1,034	15.9	365	512	6	1,382
Drugs (general line)	11	5,870	946		336	473	5	1,249
Patent medicines	3	39	10		5	6	1	12
Toilet articles and preparations	3	336	49		11	23	-	54
All other	6	240	29		13	10	-	37
Dry goods	28	9,807	1,677	17.5	528	703	5	1,726
Dry goods (general line)	22	9,158	1,604		502	660	4	1,626
All other	6	449	73		26	43	1	100
Electrical goods	27	2,316	436	18.8	153	208	7	410
Electrical appliances, eqp't. and supplies	19	1,390	221		75	100	2	288
All other	8	926	215		78	108	5	122
Farm products-raw materials	41	41,608	2,435	5.9	332	590	34	17,159
Cotton	14	36,863	2,116		192	427	1	16,782
Grain	6	1,037	57		19	24	1	26
Hides, skins, and furs (raw)	4	422	24		8	8	2	45
Livestock	4	122	6		1	2	1	14
Tobacco (leaf)	10	2,535	197		109	125	28	277
All other	3	629	35		3	3	1	15
Farm products-consumer goods	118	13,830	2,193	15.9	543	870	36	552
Dairy products (general line)	12	1,891	671		264	215	5	98
Cheese	4	241	40		11	22	-	19
Poultry and poultry products	18	2,798	244		68	85	10	45
Dairy and poultry products	5	561	132		78	53	1	50
Fruits and vegetables (fresh)	73	8,149	1,025		508	479	19	321
All other	6	190	81		16	16	1	7

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Farm supplies	29	$4,506	$745	16.5	318	$334	$30	$481
Feed	22	3,581	582		264	250	20	313
Seeds	7	925	163		54	84	10	168
Furniture and house furnishings	5	561	110	19.6	39	61	4	144
General merchandise	3	590	105	17.8	30	68	1	98
Groceries and foods (except farm products)	258	53,706	5,198	9.7	2,455	2,790	68	6,624
Groceries (general line)	103	40,169	3,267		1,615	1,871	17	5,338
Confectionery and soft drinks	46	2,184	515		199	219	20	114
Fish and sea foods	11	339	105		41	38	4	7
Meats and meat products	17	1,024	132		51	56	4	31
Other food and grocery specialties	81	9,990	1,179		539	595	23	1,134
Hardware	19	11,648	2,167	18.6	852	1,106	3	2,858
Jewelry and optical goods	7	257	85	33.1	36	37	2	53
Jewelry specialties	3	91	24		9	13	2	27
Optical goods	4	166	61		27	24	-	26
Lumber and building materials (other than metal)	39	4,359	1,090	25.0	488	509	39	1,165
Lumber and millwork	19	1,704	366		192	182	11	465
Glass	3	454	133		75	87	-	149
All other	17	2,201	591		221	240	28	551
Machinery, equipment and supplies (except electrical)	62	6,999	1,513	21.6	594	752	13	1,899
Commercial machinery, eqp't. and supplies	4	103	34		12	15	-	18
Construction machinery, eqp't. and supplies	7	742	112		36	52	1	168
Farm and dairy machinery and equipment	3	118	29		16	12	-	64
Industrial machinery, eqp't. and supplies	27	4,749	959		381	489	12	1,281
Bottles and bottling equipment	3	161	39		11	17	1	5
Mill and mine supplies (general line)	14	4,229	848		343	456	10	1,180
All other	10	359	72		27	36	1	96
Professional equipment and supplies	8	432	131		55	53	-	147
Service equipment and supplies	13	855	248		94	121	-	221
Barber and beauty parlor	8	445	146		55	72	-	147
All other	5	410	102		39	49	-	74
Metals (except scrap)	5	472	105	22.2	38	47	20	129
Paper and its products	22	4,803	968	20.2	360	525	3	1,115
Petroleum and its products	16	1,188	227	19.1	84	84	1	88
Plumbing and heating equipment and supplies	7	397	125	31.5	36	66	4	172
Plumbing and heating eqpt. (general line)	4	320	98		30	52	-	144
All other	3	77	27		6	14	4	28
Tobacco and its products (except leaf)	12	4,340	239	5.5	110	149	5	345
Waste materials	31	1,228	314	25.6	187	130	5	295
Iron and steel scrap	12	870	198		99	76	3	235
Junk and scrap (general line)	16	288	88		72	40	2	47
Waste paper, rags and rubber	3	70	28		16	14	-	13

WHOLESALE DISTRIBUTION: 1933

Table 2B —STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (average)	Pay Roll		Stocks on hand (end of year)
			Amount	Per-cent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
All other products	64	$8,705	$2,190	25.2	909	$828	$12	$2,163
Beer	22	853	205		48	53	8	41
Flowers and nursery stock	4	162	28		16	14	-	51
Forest products (except lumber)	4	118	38		33	27	2	43
Leather goods	7	271	52		34	37	-	93
Newspapers and magazines	11	819	201		107	107	2	55
Oils and greases (animal and vegetable)	3	5,835	1,425		565	475	-	1,784
Miscellaneous kinds of business	13	647	211		106	115	-	96
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	164	45,018	8,042	17.9	2,468	3,385	37	4,689
Amusement and sporting goods	5	569	162	28.5	61	93	-	19
Automotive products	15	4,076	592	14.5	155	269	3	428
Chemicals	13	2,541	622	24.5	139	193	11	348
Drugs and drug sundries	3	1,912	670	35.0	164	325	-	127
Farm products-consumer goods	3	644	203	31.5	56	51	3	17
Farm supplies	3	1,551	208	13.4	156	86	-	571
Furniture and house furnishings	3	220	41	18.6	8	29	-	21
Groceries and foods (except farm products)	50	19,300	2,700	14.0	904	1,269	4	1,075
Jewelry and optical goods	5	275	120	43.6	52	73	1	51
Lumber and building materials (other than metal)	3	660	161	24.4	58	77	2	122
Machinery, equipment and supplies (except electrical)	39	4,309	1,107	25.7	417	546	7	1,288
Plumbing and heating eqp't. and supplies	9	1,350	413	30.6	116	158	5	350
All other kinds of business	13	7,611	1,043	13.7	182	214	1	272
WITHOUT STOCKS	39	12,239	867	7.1	285	440	6	-
Automotive products	3	105	12	11.4	3	7	-	-
Electrical goods	3	682	54	7.9	12	27	-	-
Groceries and foods (except farm products)	3	2,479	219	8.8	39	94	-	-
Machinery, equipment and supplies (except electrical)	6	292	48	16.4	11	25	5	-
Metals (except scrap)	5	2,466	79	3.2	19	42	1	-
Tobacco and its products (except leaf)	4	3,275	110	3.4	38	69	-	-
All other kinds of business	15	2,940	345	11.7	163	176	-	-
AGENTS AND BROKERS								
BROKERS	94	42,822	672	1.6	159	242	7	469
Coal	3	118	9	8.0	1	4	-	-
Farm products-raw materials	15	9,353	95	1.0	20	36	3	-
Farm products-consumer goods	14	3,214	79	2.5	18	26	1	4
Farm supplies	3	100	12	12.0	1	2	3	-
Groceries and foods (except farm products)	45	18,965	254	1.3	74	115	-	465
Lumber and building materials (other than metal)	4	249	5	3.6	2	3	-	-
All other kinds of business	10	10,828	214	2.0	43	76	1	-
COMMISSION MERCHANTS	40	17,043	483	2.8	155	245	24	155
Farm products-raw materials	27	13,487	353	2.6	116	182	23	146
Petroleum and its products	4	561	48	8.6	19	25	1	8
All other kinds of business	9	2,995	82	2.7	20	39	-	1

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS (continued)								
EXPORT AGENTS (farm products-raw mtr'ls)	5	$2,879	$122	4.2	61	$87	$7	$45
MANUFACTURERS' AGENTS	30	2,008	158	7.9	56	76	8	91
Groceries and foods (except farm products)	3	275	5	1.8	1	1	-	-
Lumber and building materials (other than metal)	6	110	15	13.6	3	6	4	4
Machinery, equipment and supplies (except electrical)	5	212	51	24.1	23	27	1	55
Plumbing and heating equipment and supplies	5	147	10	6.8	4	5	-	10
All other kinds of business	11	1,264	77	6.1	25	37	3	22
SELLING AGENTS	12	3,362	96	2.9	28	41	-	-
Coal	4	498	33	6.6	10	12	-	-
Lumber and building materials (other than metal)	3	80	5	6.3	1	2	-	-
All other kinds of business	5	2,784	58	2.1	17	27	-	-
OTHER AGENTS (farm products-raw mtr'ls.	36	9,104	339	3.7	172	179	40	10
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	266	24,666	6,652	27.0	1,946	2,889	66	1,482
CHAIN STORE WAREHOUSES	7	16,077	1,070	6.7	300	394	6	803
ASSEMBLERS AND COUNTRY BUYERS	210	18,833	1,344	7.1	501	623	126	2,698
Farm products-raw materials	87	10,285	699	6.8	252	358	85	2,466
Farm products-consumer goods	119	8,391	635	7.6	244	259	41	231
All other kinds of business	4	157	10	6.4	5	6	-	1
COOPERATIVE MARKETING ASSOCIATIONS	11	1,752	165	9.4	57	63	1	180
Farm products-raw materials	3	641	33	5.1	7	9	-	169
Farm products-consumer goods	5	1,084	130	12.0	49	54	1	10
Farm supplies	3	27	2	7.4	1	-	-	1
CREAM STATIONS	123	579	31	5.4	65	19	8	1
CITIES OF 100,000 POPULATION AND OVER								
CHATTANOOGA	156	29,643	3,582	12.1	1,301	1,626	40	2,585
Wholesalers proper	103	15,124	2,081	13.8	848	1,000	30	2,019
Manufacturers' sales branches	26	6,146	674	11.0	255	323	3	360
Agents and brokers	17	4,144	95	2.3	22	40	2	9
All other types	10	4,229	732	17.1	176	263	5	197
WHOLESALERS PROPER								
Automotive products	4	332	73	22.0	41	40	-	69
Clothing and furnishings	4	115	12	10.4	-	1	1	14
Coal	5	313	62	19.8	15	28	5	12
Dry goods	5	771	121	15.7	47	70	1	206
Electrical goods	4	298	66	22.1	25	27	-	71
Farm products-consumer goods	11	2,666	382	14.3	154	148	1	27
Farm supplies	5	317	40	12.6	27	24	1	21
Groceries and foods (except farm products)	24	5,031	437	8.7	222	245	8	506
Machinery, equipment and supplies (except electrical)	6	911	194	21.3	79	102	1	231
Metals (except scrap)	3	343	54	15.7	14	11	2	85
Waste materials	7	264	56	21.2	30	30	1	128
All other kinds of business 1/	25	3,763	584	15.5	194	273	9	649

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CHATTANOOGA (continued)								
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	9	$2,435	$239	9.8	104	$130	$2	$87
Machinery, equipment and supplies (except electrical)	5	186	52	28.0	25	25	-	61
Metals (except scrap)	3	926	135	14.6	32	52	1	57
All other kinds of business 2/	9	2,599	248	9.5	94	116	-	155
AGENTS AND BROKERS								
Groceries and foods (except farm products)	6	2,553	24	.9	6	12	1	-
All other kinds of business 3/	11	1,591	71	4.5	16	28	1	9
ALL OTHER TYPES								
Petroleum and its products	6	2,219	504	27.2	131	208	3	125
All other kinds of business 4/	4	2,010	128	6.4	45	55	2	72
KNOXVILLE	143	27,045	3,852	14.2	1,301	1,749	31	2,973
Wholesalers proper	88	14,868	2,299	15.5	893	1,071	23	2,452
Manufacturers' sales branches	27	5,276	927	17.6	235	380	1	398
Agents and brokers	18	4,340	93	2.1	31	41	2	2
All other types	10	2,561	533	20.8	141	257	5	121
WHOLESALERS PROPER								
Automotive products	4	514	130	25.3	59	68	-	119
Clothing and furnishings	6	945	151	16.0	29	39	-	242
Coal	4	743	66	8.9	20	32	1	-
Drugs and drug sundries	4	1,060	212	20.0	76	94	3	283
Dry goods	3	1,471	248	16.9	78	145	-	256
Electrical goods	4	351	74	21.1	22	31	5	71
Farm products-consumer goods	6	577	64	11.1	43	32	2	36
Farm supplies	3	159	20	12.6	10	9	-	46
Groceries and foods (except farm products)	16	4,754	498	10.5	178	236	6	501
Hardware	3	2,103	426	20.3	195	193	2	467
Lumber and building materials (other than metal)	3	119	43	36.1	22	16	-	51
Machinery, equipment and supplies (except electrical)	13	778	184	23.7	84	94	2	193
Paper and its products	4	53	13	20.6	8	6	-	8
Waste materials	3	81	27	33.5	12	8	2	23
All other kinds of business 5/	12	1,150	143	12.4	57	58	-	156
MANUFACTURERS' SALES BRANCHES								
Chemicals	3	1,103	358	32.5	37	92	-	124
Groceries and foods (except farm products)	8	1,613	242	15.0	82	112	-	78
Machinery, equipment and supplies (except electrical)	6	513	126	24.6	50	72	-	75
All other kinds of business 6/	10	2,047	201	9.8	67	104	1	121

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
KNOXVILLE (continued)								
AGENTS AND BROKERS								
Farm products-raw materials	3	$ 721	$ 40	5.5	12	$ 18	$ 2	$ -
Groceries and foods (except farm products)	9	3,059	32	1.0	13	16	-	-
All other kinds of business 7/	5	560	21	3.8	6	7	-	2
ALL OTHER TYPES								
Petroleum and its products	6	1,782	504	28.3	133	246	3	120
All other kinds of business 8/	4	779	29	3.7	8	11	2	1
MEMPHIS	408	$178,895	19,631	11.0	6,843	8,612	146	17,962
Wholesalers proper	219	95,582	11,636	12.2	4,249	5,138	84	14,399
Manufacturers' sales branches	95	31,155	5,000	16.0	1,613	2,336	22	2,395
Agents and brokers	71	35,685	699	2.0	179	297	11	272
All other types	23	16,473	2,296	13.9	802	841	29	896
WHOLESALERS PROPER								
Amusement and sporting goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	15	2,855	575	20.1	236	301	4	440
Chemicals	4	383	119	31.1	66	76	-	119
Clothing and furnishings	5	706	127	18.0	73	48	1	79
Coal	5	4,201	384	9.1	85	187	-	2
Drugs and drug sundries	12	3,165	483	15.2	174	250	2	615
Dry goods	7	4,386	772	17.6	224	340	1	682
Electrical goods	9	978	161	16.5	62	88	1	127
Farm products-raw materials	11	36,806	2,112	5.7	182	413	-	4,752
Farm products-consumer goods	14	4,667	607	13.0	325	289	2	237
Farm supplies	6	2,032	334	16.4	113	154	21	196
Furniture and house furnishings	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	42	12,791	1,292	10.1	745	800	26	1,896
Hardware	3	4,228	659	15.6	295	388	-	875
Lumber and building materials (other than metal)	10	1,990	495	24.9	244	267	6	447
Machinery, equipment and supplies (except electrical)	23	3,559	786	22.1	300	394	11	1,035
Paper and its products	7	1,960	519	26.5	186	258	1	542
Petroleum and its products	5	340	83	24.4	42	40	-	32
Tobacco and its products (except leaf)	4	2,530	123	4.9	61	87	-	175
Waste materials	8	510	136	26.7	58	55	1	46
All other kinds of business 9/	20	6,896	1,720	24.9	700	630	2	1,941
MANUFACTURERS' SALES BRANCHES								
Amusement and sporting goods	7	827	246	29.7	86	133	-	19
Automotive products	10	2,854	378	13.2	94	165	2	252
Chemicals	3	494	94	19.0	38	35	3	71
Drugs and drug sundries	3	1,912	670	35.0	164	325	-	127
Furniture and house furnishings	3	144	31	21.5	7	19	-	8
Groceries and foods (except farm products)	24	16,061	2,130	13.3	678	960	5	844
Lumber and building materials (other than metal)	3	642	108	16.8	33	55	2	58
Machinery, equipment and supplies (except electrical)	23	2,982	727	24.4	263	356	6	798
Metals (except scrap)	4	2,420	72	3.0	17	39	1	-
Plumbing and heating equipment and supplies	3	549	211	38.4	50	67	3	138
All other kinds of business 10/	12	2,270	333	14.7	183	182	-	70

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MEMPHIS (continued)								
AGENTS AND BROKERS								
Farm products-raw materials	24	$17,566	$292	1.7	69	$132	$4	$167
Farm products-consumer goods	6	1,465	36	2.5	12	20	1	-
Groceries and foods (except farm products)	13	4,595	101	2.2	31	29	1	22
Lumber and building materials (other than metal)	7	226	18	8.0	4	8	4	2
All other kinds of business 11/	21	11,833	252	2.1	63	108	1	81
ALL OTHER TYPES								
Farm products-raw materials	9	3,422	133	3.9	50	50	-	378
Petroleum and its products	10	4,326	1,300	30.1	562	510	28	244
All other kinds of business 12/	4	8,725	863	9.9	190	281	1	274
NASHVILLE	300	76,714	8,742	11.4	3,038	3,736	113	6,604
Wholesalers proper	198	32,516	5,256	16.2	1,935	2,362	79	4,629
Manufacturers' sales branches	38	12,547	1,963	15.6	580	617	16	1,252
Agents and brokers	45	20,694	405	2.0	105	184	3	8
All other types	19	10,957	1,118	10.2	418	573	15	715
WHOLESALERS PROPER								
Automotive products	13	738	226	30.6	105	125	2	229
Chemicals	6	109	40	36.7	11	11	-	21
Clothing and furnishings	9	2,705	387	14.3	89	125	1	330
Coal	5	260	54	20.8	10	15	1	5
Drugs and drug sundries	5	1,296	199	15.4	67	87	-	243
Dry goods	6	1,993	325	16.3	100	141	1	356
Electrical goods	10	689	135	19.6	44	52	1	141
Farm products-raw materials	7	1,260	60	4.8	15	26	2	55
Farm products-consumer goods	34	2,828	540	19.1	234	207	8	107
Farm supplies	7	1,085	151	13.9	56	75	2	131
Groceries and foods (except farm products)	34	9,598	996	10.4	423	495	9	599
Hardware	4	3,472	752	21.7	227	326	1	937
Lumber and building materials (other than metal)	13	1,801	444	24.7	167	190	28	374
Machinery, equipment and supplies (except electrical)	12	1,036	241	23.3	99	112	-	328
Paper and its products	8	2,014	341	16.9	129	203	1	365
Waste materials	4	262	74	28.2	43	26	-	71
All other kinds of business 13/	21	1,370	291	21.2	116	136	22	237
MANUFACTURERS' SALES BRANCHES								
Automotive products	4	705	129	18.3	37	65	1	108
Farm products-consumer goods	3	644	203	31.5	56	51	3	17
Groceries and foods (except farm products)	7	1,040	169	16.3	57	85	1	45
Machinery, equipment and supplies (except electrical)	9	872	239	27.4	85	115	6	329
Plumbing and heating equipment and supplies	3	349	100	28.7	32	47	2	114
All other kinds of business 14/	12	8,937	1,123	12.6	313	254	3	539

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
NASHVILLE (continued)								
AGENTS AND BROKERS								
Coal	3	$245	$21	8.6	5	$9	-	-
Farm products-raw materials	8	5,242	92	1.8	30	49	2	-
Farm products-consumer goods	4	854	29	3.4	7	10	-	-
Groceries and foods (except farm products)	16	8,230	111	1.3	32	66	1	7
Lumber and building materials (other than metal)	4	261	9	3.4	2	3	-	-
All other kinds of business 15/	10	5,862	143	2.4	29	47	-	1
ALL OTHER TYPES								
Farm products-consumer goods	5	1,702	177	10.4	80	69	8	93
Petroleum and its products	9	3,154	750	23.8	226	400	4	206
All other kinds of business 16/	5	6,101	191	3.1	112	104	3	416
CITIES OF 20,000 TO 50,000 POPULATION								
JACKSON	43	4,227	637	15.1	224	314	7	457
Wholesalers proper	27	2,624	451	17.2	168	231	5	384
All other types	16	1,603	186	11.6	56	83	1	73
Farm products-consumer goods	5	240	73	30.4	25	22	2	8
Groceries and foods (except farm products)	11	2,032	185	9.1	65	114	2	200
Petroleum and its products	7	684	169	24.7	47	73	1	48
All other kinds of business	19	1,271	210	16.5	87	105	2	201
JOHNSON CITY	29	4,075	525	12.9	189	271	6	450
Wholesalers proper	15	2,119	308	14.5	128	186	-	404
All other types	14	1,956	217	11.1	61	85	6	46
Farm products-raw materials	3	769	35	4.6	18	16	1	-
Farm products-consumer goods	7	498	60	12.0	19	26	1	20
Groceries and foods (except farm products)	6	946	67	7.1	30	36	-	121
Petroleum and its products	4	688	149	21.7	32	54	3	42
All other kinds of business	9	1,174	214	18.2	90	139	1	267
CITIES OF 5,000 TO 20,000 POPULATION 17/								
Total	255	34,957	4,035	11.5	1,535	1,972	184	4,793
ATHENS	11	1,048	136	13.0	46	63	2	74
BRISTOL	16	3,094	490	15.8	171	234	2	460
CLARKSVILLE	52	8,657	917	10.6	382	524	96	2,257
CLEVELAND	8	481	101	21.0	36	46	1	39
COLUMBIA	19	2,516	234	9.3	98	135	16	264
DYERSBURG	22	3,143	426	13.6	182	179	7	433
ELIZABETHTON	5	369	80	21.7	19	27	-	35
GREENEVILLE	18	2,972	199	6.7	75	104	6	73
KINGSPORT	8	1,373	210	15.3	51	88	3	141
MORRISTOWN	16	2,438	407	16.7	124	157	7	242
MURFREESBORO	19	1,541	208	13.5	98	92	1	258
PARIS	10	642	121	18.8	43	50	1	239
SHELBYVILLE	6	302	66	21.9	20	27	2	55
SPRINGFIELD	30	5,512	316	5.7	142	185	38	103
UNION CITY	15	869	124	14.3	48	61	2	120

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	

1/ Includes 2 establishments dealing in chemicals; 1 in drugs and drug sundries; 1 in farm products-raw materials; 2 in hardware; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 12 in "all other products".

2/ Includes 1 establishment dealing in automotive products; 2 in chemicals; 1 in electrical goods; 1 in hardware; 1 in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in "all other products".

3/ Includes 1 establishment dealing in dry goods; 2 in electrical goods; 2 in farm products-consumer goods; 1 in lumber and building materials (other than metal); 2 in plumbing and heating equipment and supplies; and 3 in "all other products".

4/ Includes 2 establishments dealing in farm products-raw materials; 1 in farm products-consumer goods; and 1 in groceries and foods (except farm products).

5/ Includes 1 establishment dealing in chemicals; 2 in jewelry and optical goods; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 6 in "all other products".

6/ Includes 2 establishments dealing in automotive products; 1 in electrical goods; 1 in furniture and house furnishings; 2 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

7/ Includes 2 establishments dealing in coal; 1 in farm products-consumer goods; 2 in lumber and building materials (other than metal); and 1 in machinery, equipment and supplies (except electrical).

8/ Includes 2 establishments dealing in farm products-raw materials; and 2 in farm products-consumer goods.

9/ Includes 2 establishments dealing in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; and 16 in "all other products".

10/ Includes 1 establishment dealing in coal; 2 in dry goods; 2 in electrical goods; 1 in jewelry and optical goods; 2 in paper and its products; 1 in tobacco and its products (except leaf); and 3 in "all other products".

11/ Includes 1 establishment dealing in clothing and furnishings; 1 in coal; 1 in drugs and drug sundries; 1 in dry goods; 2 in farm supplies; 1 in hardware; 2 in machinery, equipment and supplies; 1 in metals (except scrap); 1 in paper and its products; 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 7 in "all other products".

12/ Includes 2 establishments dealing in farm products-consumer goods; and 2 in groceries and foods (except farm products).

13/ Includes 1 establishment dealing in amusement and sporting goods; 1 in furniture and house furnishings; 2 in jewelry and optical goods; 1 in metals (except scrap); 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 1 in general merchandise; and 11 in "all other products".

14/ Includes 2 establishments dealing in chemicals; 2 in clothing and furnishings; 1 in coal; 1 in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in tobacco and its products (except leaf); and 1 in "all other products".

15/ Includes 2 establishments dealing in clothing and furnishings; 2 in dry goods; 1 in hardware; 2 in machinery, equipment and supplies; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 1 in "all other products".

16/ Includes 3 establishments dealing in farm products-raw materials; and 2 in groceries and foods (except farm products).

17/ No wholesale reports were received for the city of Alcoa.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF TENNESSEE RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	1,967	$390,442	$45,719	11.7	$388,140	$1,295	14	$29	36	$978
Automotive products	66	9,002	1,698	18.9	8,876	123	-	-	2	3
Chemicals	29	3,445	869	25.2	3,445	-	-	-	-	-
Clothing and furnishings	33	6,313	952	15.1	6,279	-	-	-	2	34
Coal	28	6,844	665	9.7	6,839	1	-	-	2	4
Drugs and drug sundries	27	8,422	1,706	20.3	8,418	-	-	-	1	4
Dry goods	34	12,285	1,825	14.9	12,281	-	-	-	2	4
Electrical goods	34	3,499	533	15.2	3,486	13	-	-	-	-
Farm products-raw materials	215	87,377	4,077	4.7	86,510	864	2	3	-	-
Farm products-consumer goods	383	28,322	3,311	11.7	28,319	1	-	-	2	2
Farm supplies	40	6,258	975	15.6	6,258	-	-	-	-	-
General merchandise	3	590	105	17.8	588	-	1	2	-	-
Groceries and foods (except farm products)	368	110,711	9,449	8.5	110,659	-	4	9	5	43
Hardware	22	12,475	2,193	17.6	12,466	-	-	-	3	9
Jewelry and optical goods	12	532	205	38.5	532	-	-	-	-	-
Lumber and building materials (other than metal)	59	5,849	1,308	22.4	5,846	1	2	2	-	-
Machinery, equipment and supplies (except electrical)	114	14,235	2,765	19.4	13,994	126	-	-	8	1/ 115
Metals (except scrap)	13	3,838	316	8.2	3,763	75	-	-	-	-
Paper and its products	26	5,204	1,076	20.7	5,191	10	-	-	2	3
Petroleum and its products	286	26,415	6,927	26.2	26,354	54	3	7	-	-
Plumbing and heating equipment and supplies	21	1,894	548	28.9	1,891	-	1	3	-	-
Waste materials	31	1,228	314	25.6	1,225	-	1	3	-	-
All other kinds of business	123	35,704	3,902	10.9	34,920	27	-	-	7	2/ 757

1/ Includes 2 establishments dealing in machinery equipment and supplies with receipts from machine rentals amounting to $86,000.

2/ Includes 6 exchanges dealing in motion picture films with income from film rentals of $752,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF TENNESSEE CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	$1,967	$390,442	1,200	61.0	$242,962	62.2	$166,367	68.5	42.6	$36,169	14.9
WHOLESALERS PROPER											
Total	930	194,060	683	73.4	142,497	73.4	102,372	71.8	52.8	21,384	15.0
Amusement and sporting goods	5	235	4	80.0	135	57.4	104	77.0	44.3	40	29.6
Automotive products	48	4,821	42	87.5	3,310	68.7	2,367	71.5	49.1	932	28.2
Chemicals	14	847	13	92.9	730	86.2	626	85.8	73.9	191	26.2
Clothing and furnishings	28	5,035	26	92.9	3,873	76.9	3,494	90.2	69.4	604	15.6
Coal	19	5,517	17	89.5	5,111	92.6	4,994	97.7	90.5	499	9.8
Drugs and drug sundries	23	6,485	16	69.6	6,066	93.5	5,154	85.0	79.5	968	16.0
Dry goods	28	9,607	24	85.7	9,520	99.1	9,108	95.7	94.8	1,666	17.5
Electrical goods	27	2,316	25	92.6	2,165	93.5	1,578	72.9	68.1	409	18.9
Farm products-raw materials	41	41,608	16	39.0	10,969	26.4	2,554	23.3	6.1	575	5.2
Farm products-consumer goods	118	13,830	72	61.0	11,402	82.4	7,160	62.8	51.8	1,859	16.3
Farm supplies	29	4,506	20	69.0	3,647	80.9	1,977	54.2	43.9	647	17.7
Furniture and house furnishings	5	561	2	40.0	418	74.5	401	95.9	71.5	89	21.3
General merchandise	3	590	3	100.0	590	100.0	334	56.6	56.6	105	17.8
Groceries and foods	258	53,706	184	71.3	43,785	81.5	31,748	72.5	59.1	4,399	10.0
Hardware	19	11,648	18	94.7	11,538	99.1	10,700	92.7	91.9	2,134	18.5
Jewelry and optical goods	7	257	5	85.7	217	84.4	133	61.3	51.8	80	36.9
Lumber and building materials	39	4,369	34	87.2	3,564	81.8	3,361	94.3	77.1	953	26.7
Machinery, equipment and supplies	62	6,999	57	91.9	6,822	97.5	5,892	86.4	84.2	1,459	21.4
Metals (except scrap)	5	472	5	100.0	472	100.0	401	85.0	85.0	105	22.2
Paper and its products	22	4,803	17	77.3	4,174	86.9	3,790	90.8	78.9	877	21.0
Petroleum and its products	16	1,188	11	68.8	879	74.0	536	61.0	45.1	174	19.8
Plumbing & heating eqp't. & supplies	7	397	6	85.7	325	81.9	262	80.6	66.0	103	31.7
Tobacco and its products	12	4,340	10	83.3	3,616	83.3	1,264	35.0	29.1	197	5.4
Waste materials	31	1,228	11	35.5	1,028	83.7	871	84.7	70.9	251	24.7
All other products	64	8,705	44	68.8	8,141	93.5	3,563	43.8	40.9	2,065	25.4
ALL OTHER TYPES											
Total	1,037	196,382	517	49.9	100,465	51.2	63,995	63.7	32.6	14,785	14.7
Amusement and sporting goods	7	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	18	4,181	16	88.9	3,966	94.9	3,294	83.1	78.8	547	13.8
Chemicals	15	(X)	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	5	1,278	4	80.0	978	76.5	975	99.7	76.3	162	16.6
Coal	9	(X)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	4	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	6	2,678	4	66.7	483	18.0	469	97.1	17.5	121	25.1
Electrical goods	7	1,183	6	85.7	1,129	95.4	1,077	95.4	91.0	77	6.8
Farm products-raw materials	174	45,769	22	12.6	19,016	41.5	5,317	28.0	11.6	589	3.1
Farm products-consumer goods	265	14,492	31	11.7	5,361	37.0	2,203	41.1	15.2	581	10.8
Farm supplies	11	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	5	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	110	57,005	57	51.8	26,918	47.2	24,920	92.6	43.7	2,939	10.9
Hardware	3	827	1	33.3	24	2.9	24	100.0	2.9	5	25.0
Jewelry and optical goods	5	275	5	100.0	275	100.0	274	99.6	99.6	120	43.6
Lumber and building materials	20	1,490	11	55.0	1,127	75.6	1,055	93.6	70.8	174	15.4
Machinery, equipment and supplies	52	7,236	43	82.7	4,756	65.7	4,529	95.2	62.6	1,049	22.1
Metals (except scrap)	8	3,336	7	87.5	1,773	52.7	1,773	100.0	52.7	188	10.6
Paper and its products	4	401	3	75.0	383	95.5	317	82.8	79.1	99	25.8
Petroleum and its products	270	25,227	247	91.5	22,938	90.9	7,478	32.2	29.2	6,231	27.2
Plumbing & heating eqp't. & supplies	14	1,497	12	85.7	1,437	96.0	1,330	92.6	88.8	420	29.2
Tobacco and its products	5	(X)	-	-	-	-	-	-	-	-	-
All other products	20	17,449	11	55.0	3,519	20.2	3,024	85.9	17.3	129	3.7

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF TENNESSEE DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	1,967	$390,442	$45,719	1,450	73.7	$297,702	76.2	$34,262	11.5	$171,842	$5,259	$83,046	$37,555
WHOLESALERS PROPER													
Total	930	194,060	25,678	834	89.7	165,816	85.4	22,567	13.6	111,683	3,502	46,057	4,574
Amusement and sporting goods	5	235	62	4	80.0	174	74.0	44	25.3	81	52	26	15
Automotive products	48	4,821	1,094	45	93.8	3,226	66.9	873	27.1	2,449	221	546	10
Chemicals	14	847	224	13	92.9	839	99.1	223	26.6	259	124	414	42
Clothing and furnishings	28	5,035	777	28	100.0	5,035	100.0	777	15.4	4,967	28	-	40
Coal	19	5,517	565	18	94.7	5,337	96.7	532	10.0	4,333	79	731	194
Drugs and drug sundries	23	6,485	1,034	22	95.7	5,485	84.6	864	15.8	5,089	43	307	45
Dry goods	28	9,607	1,677	28	100.0	9,607	100.0	1,677	17.5	9,448	38	60	61
Electrical goods	27	2,316	436	25	96.3	2,298	99.2	435	18.9	1,478	75	736	9
Farm products-raw materials	41	41,608	2,435	25	61.0	28,022	67.3	2,043	7.3	443	73	26,797	709
Farm products-consumer goods	118	13,830	2,193	91	77.1	11,640	84.2	1,829	15.7	10,389	649	85	517
Farm supplies	29	4,506	745	22	75.9	4,239	94.1	694	16.4	3,375	487	50	327
Furniture & house furnishings	5	561	110	5	100.0	561	100.0	110	19.6	552	9	-	-
General merchandise	3	590	105	3	100.0	590	100.0	105	17.8	311	122	150	7
Groceries and foods	258	53,706	5,198	256	99.2	52,614	98.0	5,096	9.7	50,253	479	130	1,762
Hardware	19	11,648	2,167	15	78.9	7,618	65.4	1,308	17.2	6,869	66	671	12
Jewelry and optical goods	7	257	85	7	100.0	257	100.0	85	33.1	252	5	-	-
Lumber and building materials	39	4,359	1,090	26	66.7	2,494	57.2	614	24.6	1,591	253	598	42
Machinery, eqp't. & supplies	62	6,999	1,513	61	98.4	6,931	99.0	1,492	21.5	770	267	5,658	236
Metals (except scrap)	5	472	105	4	80.0	388	82.2	57	14.7	187	13	188	-
Paper and its products	22	4,803	968	20	90.9	3,880	80.8	829	21.4	2,260	37	1,567	16
Petroleum and its products	16	1,188	227	14	87.5	1,042	87.7	196	18.8	512	115	153	262
Plumbing & heating equipment and supplies	7	397	125	7	100.0	397	100.0	125	31.5	243	19	90	45
Tobacco and its products	12	4,340	239	11	91.7	3,662	84.4	209	5.7	3,632	30	-	-
Waste materials	31	1,228	314	21	67.7	917	74.7	221	24.1	33	71	773	40
All other products	64	8,705	2,190	62	96.9	8,563	98.4	2,129	24.9	1,907	137	6,337	182
ALL OTHER TYPES													
Total	1,037	196,382	20,041	616	59.4	131,886	67.2	11,695	8.9	60,159	1,757	36,989	32,981
Amusement and sporting goods	7	(X)	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	(X)
Automotive products	18	4,181	604	16	88.9	3,378	80.8	506	15.0	2,851	73	435	19
Chemicals	15	(X)	(X)	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	5	1,278	175	5	100.0	1,278	100.0	175	13.7	1,278	-	-	-
Coal	9	(X)	(X)	7	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	4	(X)	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	6	2,678	148	6	100.0	2,678	100.0	148	5.5	404	-	1,193	1,081
Electrical goods	7	1,183	97	6	85.7	1,129	95.4	77	6.8	162	1	821	145
Farm products-raw materials	174	45,769	1,642	75	43.1	22,343	48.8	857	3.8	730	5	13,430	8,178
Farm products-consumer goods	265	14,492	1,118	168	63.4	9,761	67.4	805	8.2	6,604	781	192	2,184
Farm supplies	11	(X)	(X)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture & house furnishings	5	(X)	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	110	57,005	4,251	98	89.1	51,356	90.1	3,930	7.7	33,621	141	986	16,608
Hardware	3	827	26	3	100.0	827	100.0	26	3.1	26	-	-	801
Jewelry and optical goods	5	275	120	4	80.0	272	98.9	119	43.8	266	-	6	-
Lumber and building materials	20	1,490	218	12	60.0	1,112	74.6	181	16.3	646	31	427	8
Machinery, eqp't. & supplies	52	7,236	1,252	45	86.5	6,726	93.0	1,105	16.4	1,447	304	4,734	241
Metals (except scrap)	8	3,366	211	4	50.0	872	25.9	69	7.9	662	9	201	-
Paper and its products	4	401	108	4	100.0	401	100.0	108	26.9	4	-	397	-
Petroleum and its products	270	25,227	6,700	96	35.6	6,575	26.1	1,453	22.1	5,530	230	780	36
Plumbing & heating equipment and supplies	14	1,497	425	11	78.6	1,024	68.4	238	23.9	805	4	210	5
Tobacco and its products	5	(X)	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	20	17,449	592	19	95.0	12,428	71.2	223	1.8	175	2	11,945	308

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF TENNESSEE MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	1,119	15,703	2,385	13.2	Full-time	16,066	15,807	15,567	15,474	15,551	15,346	15,503	15,662	16,051	16,623	16,896	16,896	17,430
					Full-time ratio to average	100	98	97	96	97	96	97	98	100	103	105	105	108
					Part-time	2,023	2,650	2,093	1,932	2,067	1,976	1,767	1,709	1,846	1,828	1,704	1,811	2,897
					Part-time ratio to average	100	131	103	96	102	98	87	84	91	90	84	90	145
Amusement and sporting goods	1	61	43	41.6	Full-time	102	103	101	100	101	101	103	100	101	104	105	105	105
					Part-time	2	2	1	1	1	2	2	2	2	3	3	2	2
Automotive products	30	572	82	12.5	Full-time	636	590	592	594	598	605	605	629	661	667	691	697	697
					Part-time	18	16	15	16	16	19	20	19	21	21	17	15	18
Chemicals	8	225	28	10.9	Full-time	239	222	226	233	233	250	256	234	242	263	248	262	248
					Part-time	14	11	9	17	26	14	11	14	12	11	14	14	13
Clothing and furnishings	33	185	78	29.6	Full-time	252	201	216	211	224	222	266	271	283	292	290	285	264
					Part-time	11	9	8	13	9	8	8	12	10	12	14	14	12
Coal	13	159	17	9.9	Full-time	159	163	162	161	163	153	155	155	159	160	161	163	163
					Part-time	17	16	17	18	17	17	18	17	17	17	20	16	18
Drugs and drug sundries	10	442	100	18.5	Full-time	530	522	516	509	503	504	503	511	525	543	576	572	580
					Part-time	12	9	9	9	9	10	10	14	19	23	10	13	14
Dry goods	26	466	173	27.0	Full-time	628	612	620	617	624	622	629	626	625	627	641	652	646
					Part-time	11	8	10	13	11	10	9	8	10	14	13	13	14
Electrical goods	13	160	27	14.4	Full-time	179	163	161	159	158	159	159	165	182	200	213	208	218
					Part-time	8	7	8	8	9	9	10	12	9	8	7	7	7
Farm products—raw materials	207	1,522	136	8.2	Full-time	959	1,614	1,491	1,142	1,267	998	646	552	547	604	636	679	1,336
					Part-time	699	1,699	1,164	891	955	763	402	226	283	260	244	253	1,250
Farm products—consumer goods	263	1,478	280	15.9	Full-time	1,390	1,290	1,289	1,344	1,323	1,362	1,419	1,415	1,442	1,419	1,417	1,474	1,484
					Part-time	368	213	219	280	287	295	400	508	390	388	393	515	527
Farm supplies	37	494	45	8.3	Full-time	478	457	456	495	614	494	353	384	386	505	534	522	543
					Part-time	61	53	53	61	75	72	66	60	60	50	52	61	63
Furniture and house furnishings	2	56	9	13.4	Full-time	49	46	46	46	46	46	46	47	48	51	56	56	56
					Part-time	16	13	13	13	13	13	13	13	15	15	22	22	26
General merchandise	1	27	8	22.5	Full-time	30	32	33	29	31	30	29	29	29	32	29	29	28
					Part-time	5	–	–	1	2	–	1	3	7	8	9	9	24
Groceries and foods (except farm products)	235	3,328	682	17.0	Full-time	3,785	3,581	3,563	3,563	3,612	3,638	3,656	3,734	3,825	3,951	4,071	4,094	4,147
					Part-time	225	178	183	164	186	183	184	208	274	269	286	290	294
Hardware	2	746	120	13.8	Full-time	860	826	839	819	819	826	844	854	874	878	888	916	932
					Part-time	6	3	3	3	7	4	3	10	5	7	8	11	11
Jewelry and optical goods	4	71	21	22.9	Full-time	87	85	85	85	87	83	86	86	89	91	93	91	90
					Part-time	5	4	4	4	4	4	4	5	5	5	5	5	6
Lumber and building materials (other than metal)	42	601	63	9.5	Full-time	560	543	540	541	548	552	556	567	569	575	575	575	577
					Part-time	104	83	87	85	81	90	117	119	116	124	122	112	115
Machinery, equipment and supplies (except electrical)	46	969	147	13.2	Full-time	1,051	1,005	1,011	991	993	1,007	1,035	1,050	1,083	1,089	1,143	1,121	1,083
					Part-time	65	54	47	58	51	57	51	68	96	78	55	67	79
Metals (except scrap)	2	110	13	10.4	Full-time	87	85	85	68	82	83	87	90	91	91	90	93	93
					Part-time	36	25	20	44	40	40	37	31	39	45	36	34	38
Paper and its products	14	338	65	16.1	Full-time	396	390	391	389	389	389	394	395	402	402	404	402	407
					Part-time	7	5	5	5	5	5	6	6	14	9	[illegible]	9	6
Petroleum and its products	30	2,165	56	2.5	Full-time	2,049	2,032	2,051	2,038	2,042	2,046	2,016	2,022	2,030	2,075	2,075	2,087	2,079
					Part-time	172	111	105	112	123	152	204	166	270	260	197	176	196
Plumbing and heating equipment and supplies	8	167	29	15.0	Full-time	156	152	151	146	145	142	155	158	161	165	165	165	165
					Part-time	40	38	31	35	39	39	37	42	45	58	38	40	43
Tobacco and its products (except leaf)	11	143	30	17.5	Full-time	148	148	145	145	145	145	144	147	148	152	152	151	152
					Part-time	25	27	28	28	28	29	26	21	22	22	24	22	22
Waste materials	32	181	35	16.4	Full-time	187	154	156	164	160	185	202	208	220	207	201	182	190
					Part-time	29	32	29	24	27	32	17	31	21	30	27	36	17
All other products	51	1,037	98	8.6	Full-time	1,068	791	641	885	654	724	1,179	1,235	1,309	1,510	1,445	1,305	1,141
					Part-time	67	24	25	29	46	109	111	104	84	91	74	55	56

Table 7.—STATE OF TENNESSEE WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	882	9,435	14.2	124	93	27.0	270	786	24.6	146	918	21.3	150	1,383	15.6	118	2,020	14.6	53	1,887	14.1	27	2,348	11.2
Amusement and sporting goods	4	15	26.8	-	-	-	2	5	30.5	1	4	29.5	1	6	23.0	-	-	-	-	-	-	-	-	-
Automotive products	47	423	27.2	7	6	25.0	19	71	32.8	10	78	32.0	5	83	23.3	6	185	25.4	-	-	-	-	-	-
Chemicals	14	97	26.4	5	1	26.7	5	16	32.4	1	5	42.6	1	24	28.2	2	51	23.1	-	-	-	-	-	-
Clothing and furnishings	28	229	15.4	-	-	-	8	4	12.2	8	61	18.5	6	43	14.1	2	42	13.7	4	79	16.0	-	-	-
Coal	15	63	14.8	2	2	26.7	3	4	26.7	4	15	12.8	3	19	18.5	3	23	12.1	-	-	-	-	-	-
Drugs and drug sundries	21	359	15.9	4	6	38.9	5	10	19.7	3	31	27.4	1	5	6.7	4	60	16.0	2	74	16.3	2	173	15.1
Dry goods	28	528	17.5	1	1	12.6	9	16	18.5	3	15	22.3	4	40	18.7	6	105	16.4	4	144	17.4	1	207	17.5
Electrical goods	27	154	18.8	4	4	21.1	9	35	39.0	2	5	.9	11	76	16.0	1	34	20.7	-	-	-	-	-	-
Farm products-raw materials	31	291	6.8	2	-	12.6	4	4	10.5	6	12	6.6	7	29	7.1	3	73	4.9	4	17	5.4	5	156	7.0
Farm products-consumer goods	110	928	15.8	18	9	22.4	43	104	19.8	16	74	14.2	15	163	21.7	12	190	15.3	4	267	18.8	2	121	8.1
Farm supplies	29	319	16.5	3	4	46.2	8	15	14.8	6	28	14.1	5	43	12.2	4	115	20.3	3	114	15.9	-	-	-
Furniture and house furnishings	5	38	19.6	2	-	14.3	-	-	-	-	-	-	2	13	12.0	1	25	29.8	-	-	-	-	-	-
General merchandise	3	30	17.8	-	-	-	1	5	25.6	-	-	-	-	-	-	2	25	17.2	-	-	-	-	-	-
Groceries and foods (except farm products)	241	2,293	10.2	30	21	29.5	64	193	22.3	33	172	18.6	47	286	9.1	40	498	10.1	18	535	10.0	9	588	7.9
Hardware	18	842	18.5	-	-	-	-	-	-	3	20	18.2	5	66	21.1	3	79	17.8	3	168	18.1	4	509	18.5
Jewelry and optical goods	7	36	33.1	1	1	33.3	5	20	29.1	1	15	40.7	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	37	482	26.4	5	1	21.4	9	51	39.3	12	119	27.9	6	88	26.4	3	142	24.6	2	81	24.4	-	-	-
Machinery, equipment and supplies (except electrical)	62	594	21.6	12	11	29.1	19	62	29.7	11	97	26.3	13	149	21.4	3	65	17.8	4	210	20.1	-	-	-
Metal (except scrap)	5	38	22.2	-	-	-	2	4	18.1	1	21	56.0	2	13	14.2	-	-	-	-	-	-	-	-	-
Paper and its products	22	360	20.2	2	-	25.0	7	20	26.6	-	-	-	2	20	21.9	8	151	16.5	3	169	24.3	-	-	-
Petroleum and its products	16	84	19.1	3	1	15.0	3	10	23.2	6	19	18.1	3	19	15.4	1	35	25.4	-	-	-	-	-	-
Plumbing and heating equipment & supplies	7	36	31.5	1	1	57.1	3	8	32.3	1	6	30.6	2	21	30.7	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	12	109	5.5	-	-	-	3	6	17.9	1	2	11.3	1	5	5.5	4	38	4.8	2	29	4.1	1	29	0.4
Waste materials	31	187	25.6	15	17	30.3	8	22	28.2	3	32	35.3	4	101	23.6	1	15	18.4	-	-	-	-	-	-
All other products	62	900	25.1	7	7	30.8	31	101	25.9	14	87	24.2	4	71	24.7	3	69	31.9	-	-	-	3	565	24.4
MANUFACTURERS' SALES BRANCHES WITH STOCKS	164	2,468	17.9	11	8	28.2	36	133	26.0	33	220	29.7	31	352	25.1	25	508	19.6	22	893	18.7	6	354	10.6
Amusement and sporting goods	5	61	28.5	-	-	-	1	2	12.5	2	28	48.4	1	12	26.2	1	19	18.8	-	-	-	-	-	-
Automotive products	15	155	14.5	-	-	-	4	21	30.6	2	17	54.0	3	33	31.1	2	19	15.2	4	65	10.7	-	-	-
Chemicals	13	140	24.5	3	-	23.8	3	-	27.8	3	9	25.0	-	-	-	3	100	18.0	1	31	32.0	-	-	-
Drugs and drug sundries	3	163	35.0	-	-	-	-	-	-	-	-	-	1	5	7.3	-	-	-	2	158	37.6	-	-	-
Farm products-consumer goods	3	56	31.5	-	-	-	-	-	-	-	-	-	1	1	7.7	2	55	37.6	-	-	-	-	-	-
Farm supplies	3	156	13.4	-	-	-	-	-	-	1	1	11.3	-	-	-	-	-	-	2	155	13.5	-	-	-
Furniture and house furnishings	3	8	18.6	-	-	-	1	2	23.5	1	2	15.4	1	4	19.4	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	50	903	14.0	2	1	50.0	11	19	17.0	6	40	26.9	9	107	25.5	7	148	17.1	10	338	15.6	5	250	8.8
Jewelry and optical goods	3	52	43.6	1	-	33.3	-	14	41.2	1	9	33.3	1	29	49.6	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	5	58	24.4	-	-	-	2	-	-	-	-	-	2	31	29.7	1	27	21.0	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	39	417	25.7	5	7	27.3	11	64	30.3	10	77	32.5	8	96	26.4	3	53	20.8	2	120	24.3	-	-	-
Plumbing and heating equipment and supplies	9	116	30.6	-	-	-	-	-	-	3	21	29.8	3	32	28.7	3	63	31.7	-	-	-	-	-	-
All other kinds of business	13	183	13.7	-	-	-	3	11	45.0	4	16	25.2	1	2	2.8	3	24	13.4	1	26	13.0	1	104	13.4

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF ALABAMA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (*average*)	Pay Roll			Stocks on hand (*end of year*)
						Percent of sales			Total			
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales	Part-time	
THE STATE	1,063	1,743	$209,397	$574,145	$28,911	13.8	7.9	9,525	$12,510	6.0	$366	$31,945
Wholesalers proper	789	785	116,177	275,088	17,561	15.1	10.4	6,059	7,254	6.2	248	26,354
Wholesale merchants	739	749	92,907	268,806	13,306	14.3	10.5	5,763	6,677	7.2	235	13,987
Exporters	13	18	17,916	(X)	3,650	20.4	(X)	105	249	1.4	3	12,497
Importers	3	2	45	(X)	8	17.4	(X)	3	4	8.7	1	5
Limited function wholesalers	34	16	5,308	6,281	597	11.2	6.1	187	324	6.1	9	65
Manufacturers' sales branches	135	151	33,569	128,395	5,128	15.3	6.7	1,752	2,515	7.5	36	2,543
With stocks	104	-	21,996	-	3,912	17.8	-	1,503	1,902	8.6	22	2,543
Without stocks	31	-	11,573	-	1,216	10.5	-	249	613	5.3	14	-
Agents and brokers	129	127	24,703	62,780	827	3.3	2.4	280	374	1.5	21	223
Brokers	65	46	15,385	14,277	374	2.4	1.8	121	141	0.9	7	84
Commission merchants	15	19	4,706	22,537	152	3.2	1.9	65	81	1.7	1	80
Manufacturers' agents	38	37	2,719	6,594	135	5.0	4.3	48	56	2.1	3	19
Other agents	10	25	1,893	19,372	166	8.8	2.9	46	96	5.1	10	40
All other types	550	680	34,948	107,882	5,395	15.4	6.5	1,434	2,367	6.8	61	2,625
Bulk tank stations	417	342	19,829	26,059	4,880	24.6	18.7	1,237	2,184	11.0	41	1,520
Assemblers and country buyers	113	293	8,973	52,212	365	4.1	1.8	139	132	1.5	16	947
Cooperative marketing associations	12	30	312	2,475	29	9.3	2.6	9	11	3.5	2	9
Cream stations 1/	4	-	6	-	1	16.7	-	2	1	16.7	-	-
Other types	4	15	5,828	27,136	130	2.1	4.0	47	39	0.7	3	149
BIRMINGHAM	417	423	81,965	254,204	11,254	13.7	8.7	3,908	5,536	6.8	126	7,528
Wholesalers proper	250	248	37,965	101,477	6,199	16.3	13.1	2,459	3,236	8.5	77	5,251
Manufacturers' sales branches	82	103	23,284	102,663	3,643	15.6	6.3	1,046	1,735	7.5	28	1,607
Agents and brokers	67	55	12,664	22,302	513	4.1	3.8	175	250	2.0	16	118
All other types	18	17	8,052	27,762	899	11.2	5.6	228	315	3.9	5	552

1/ Cream stations were not included for the most part in the 1929 data.

Census of American Business

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF ALABAMA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	All other types 1/
Total	1,603	739	104	31	65	664
Amusement and sporting goods	8	8	-	-	-	-
Cameras and motion picture eqp't. and supplies	1	1	-	-	-	-
Moving picture films	1	1	-	-	-	-
Toys, novelties and fireworks	2	2	-	-	-	-
All other	4	4	-	-	-	-
Automotive products	44	40	3	-	-	1
Automobiles and other motor vehicles	2	1	1	-	-	-
Automotive eqp't., accessories & parts	40	39	-	-	-	1
Tires and tubes	2	-	2	-	-	-
Chemicals	19	10	7	1	-	1
Explosives	2	1	1	-	-	-
Industrial chemicals	5	-	4	1	-	-
Naval stores	2	1	-	-	-	1
Paints and varnishes	5	4	1	-	-	-
All other	5	4	1	-	-	-
Clothing and furnishings	12	10	-	-	-	2
Clothing and furnishings (general line	2	2	-	-	-	-
Clothing, men's and boys'	3	3	-	-	-	-
Clothing, women's and children's	3	2	-	-	-	1
Furnishings (general line)	1	1	-	-	-	-
Furnishings, men's and boys'	1	1	-	-	-	-
Millinery and millinery supplies	1	1	-	-	-	-
Shoes and other footwear	1	-	-	-	-	1
Coal	14	6	-	1	-	7
Drugs and drug sundries	12	12	-	-	-	-
Drugs (general line)	8	8	-	-	-	-
Drugs (specialty lines)	1	1	-	-	-	-
Toilet articles and preparations	1	1	-	-	-	-
All other	2	2	-	-	-	-
Dry goods	16	15	-	-	-	1
Dry goods (general line)	1	1	-	-	-	-
Notions	1	1	-	-	-	-
Piece goods	3	2	-	-	-	1
Electrical goods	16	6	1	7	-	2
Electrical appliances, eqp't. and supplies	14	4	1	7	-	2
Radios and radio equipment	1	1	-	-	-	-
Refrigerators	1	1	-	-	-	-
Farm products-raw materials	141	21	-	-	9	111
Cotton	78	11	-	-	2	65
Grain	9	1	-	-	6	2
Hides, skins and furs (raw)	5	1	-	-	-	4
Horses and mules	16	4	-	-	1	11
Livestock	22	3	-	-	-	19
All other	11	1	-	-	-	10
Farm products-consumer goods	142	100	-	-	8	34
Dairy products (general line)	11	9	-	-	1	1
Butter	2	2	-	-	-	-
Cheese	1	-	-	-	-	1
Milk and cream	9	4	-	-	-	5
All other dairy products	3	3	-	-	-	-
Poultry and poultry products	20	12	-	-	-	8
Dairy and poultry products	3	1	-	-	-	2
Fruits and vegetables (fresh)	89	66	-	-	7	16
All other	4	3	-	-	-	1
Farm supplies	46	25	6	4	1	10
Feed	30	19	-	4	1	6
Fertilizer	13	5	5	-	-	3
Seeds	2	1	-	-	-	1
All other	1	-	1	-	-	-

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches: With stocks	Mfg.sls. branches: Without stocks	Brokers	All other types 1/
Furniture and house furnishings	8	6	1	1	-	-
China, glassware and crockery	3	2	-	1	-	-
Floor coverings	1	1	-	-	-	-
Furniture	3	2	1	-	-	-
House furnishings (except as specified)	1	1	-	-	-	-
General merchandise	5	5	-	-	2	-
Groceries and foods (except farm products)	382	276	40	2	39	25
Groceries (general line)	87	80	-	-	3	4
Confectionery and soft drinks	64	59	-	-	-	5
Fish and sea foods	28	26	-	-	1	1
Meats and meat products	34	18	14	-	1	1
Other food and grocery specialties	169	93	26	2	34	14
Hardware	17	16	-	-	-	1
Hardware (general line)	15	15	-	-	-	-
Hardware (specialty lines)	2	1	-	-	-	1
Jewelry and optical goods	9	5	4	-	-	-
Jewelry (general line)	3	3	-	-	-	-
Other jewelry specialties	3	2	1	-	-	-
Optical goods	3	-	3	-	-	-
Lumber and building materials (other than metal)	65	34	4	2	1	24
Lumber and millwork	40	18	-	-	1	21
Asbestos products	2	1	-	1	-	-
Brick and tile	3	-	2	1	-	-
Cement	1	-	1	-	-	-
Glass	2	2	-	-	-	-
All other	17	13	1	-	-	3
Machinery, eqp't. and supplies (except electrical)	88	43	25	6	-	14
Commercial machinery, eqp't. & supplies	12	2	9	1	-	-
Construction machinery, eqp't. & supplies	9	3	1	2	-	3
Farm and dairy machinery, & eqp't.	8	4	3	-	-	1
Industrial machinery, eqp't. & supplies	31	11	10	3	-	7
Mechanical rubber goods	1	-	1	-	-	-
Mill and mine supplies (general line)	9	6	2	-	-	1
All other	21	5	7	3	-	6
Professional eqp't. and supplies	7	7	-	-	-	-
Service equipment and supplies	13	8	2	-	-	3
Barber and beauty parlor	5	6	-	-	-	-
Laundry	4	2	1	-	-	1
All other	3	-	1	-	-	2
Transportation eqp't. and supplies	8	8	-	-	-	-
Metals (except scrap)	16	3	4	2	2	5
Iron and steel	11	1	3	2	2	3
Sheet metal products	1	1	-	-	-	-
Other metal and metal works	4	1	1	-	-	2
Paper and its products	18	12	1	1	-	1
Petroleum and its products	429	12	-	-	-	417
Plumbing and heating eqp't. & supplies	14	4	6	-	-	4
Heating eqp't. (general line)	3	-	1	-	-	2
Pipes, valves, and fittings	1	1	-	-	-	-
Plumbing and heating eqp't. (general line)	10	3	5	-	-	2
Tobacco and its products (except leaf)	14	11	-	3	-	-

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF ALABAMA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg.sls. branches		Brokers	All other types 1/
			With stocks	Without stocks		
Waste materials	35	35	-	-	-	-
Iron and steel scrap	9	9	-	-	-	-
Junk and scrap (general line)	21	21	-	-	-	-
Waste paper, rags and rubber	5	5	-	-	-	-
All other products	36	26	2	1	3	4
Bags and bagging	2	2	-	-	-	-
Beer	1	1	-	-	-	-
Flowers and nursery stock	5	4	-	-	-	1
All other products (continued)						
Forest products (except lumber)	3	1	1	-	-	1
Leather	3	3	-	-	-	-
Leather goods	4	4	-	-	-	-
Newspapers and magazines	5	3	-	1	1	-
Oils and greases (animal and vegetable)	2	2	-	-	-	-
Rubber goods (general line)	1	-	1	-	-	-
Miscellaneous kinds of business	10	6	-	-	2	2

1/ The 664 "All other types" consists of the following:

Exporters	13
Cotton	5
Lumber and millwork	8
Importers	3
Fruits and vegetables (fresh)	1
Other food and grocery specialties	2
Limited function wholesalers	34
Coal	3
Dairy products (general line)	1
Cheese	1
Fruits and vegetables (fresh)	3
Feed	3
Groceries (general line)	2
Confectionery and soft drinks	4
Fish and sea foods	1
Other food and grocery specialties	6
Lumber and millwork	8
Farm and dairy machinery and equipment	1
Forest products	1
Commission merchants	16
Paints and varnishes	1
Cotton	3
Livestock	6
Fruits and vegetables	1
Meats and meat products	1
Other food and grocery specialties	1
Lumber and millwork	1
Paper and its products	1
Flowers and nursery stock	1
Export agents	2
Feed	1
Lumber and millwork	1
Manufacturers' agents	38
Clothing, women's and children's	1
Shoes and other footwear	1
Piece goods	1
Radios and radio equipment	2
Other food and grocery specialties	5
Hardware (specialty lines)	1
Lumber and millwork	2
Other lumber and building materials	3
Manufacturers' agents (continued)	
Construction machinery, equipment and supplies	3
Mill and mine supplies (general line)	1
Other industrial machinery, equipment and supplies	6
Laundry equipment and supplies	1
Other service equipment and supplies	2
Iron and steel	2
Other metal and metal works	2
Heating equipment (general line)	2
Plumbing and heating equipment (general line)	2
Miscellaneous kinds of business	1
Selling agents	8
Automotive equipment, accessories and parts	1
Coal	4
Fertilizer	1
Confectionery and soft drinks	1
Iron and steel	1
Bulk tank stations (petroleum)	417
Chain store warehouses (groceries-general line)	2
Assemblers and country buyers	113
Cotton	57
Hides, skins, and furs (raw)	4
Horses and mules	11
Livestock	10
Other farm products-raw materials	10
Milk and cream	1
Poultry and poultry products	7
Dairy and poultry products	2
Fruits and vegetables (fresh)	6
Other farm products-consumer goods	1
Fertilizer	1
Seeds	1
Lumber and millwork	1
Miscellaneous kinds of business	1
Cooperative marketing associations	12
Livestock	3
Poultry and poultry products	1
Fruits and vegetables (fresh)	5
Feed	2
Fertilizer	1
Elevators (grain)	2
Cream stations (milk and cream)	4

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	1,603	$209,397	$28,911	13.8	9,525	$12,510	$366	$31,945
Wholesalers proper	789	116,177	17,561	15.1	6,059	7,254	248	26,554
Manufacturers' sales branches	135	33,569	5,128	15.3	1,752	2,515	36	2,543
Agents and brokers	129	24,703	827	3.3	280	374	21	223
All other types	550	34,948	5,395	15.4	1,434	2,367	61	2,625
WHOLESALERS PROPER								
Amusement and sporting goods	8	173	40	23.1	15	12	1	32
Automotive products	40	2,082	560	26.9	248	289	3	487
Chemicals	10	3,549	290	8.2	97	123	1	432
Paints and varnishes	4	156	76		15	17	1	36
All other	6	3,393	214		82	106	-	396
Clothing and furnishings	10	1,329	221	16.6	80	123	5	211
Clothing, men's and boys'	3	319	27		12	16	-	41
All other	7	1,010	194		68	107	5	170
Coal	9	1,828	136	7.4	29	65	4	26
Drugs and drug sundries	12	4,163	781	18.8	273	345	2	1,033
Drugs (general line)	8	3,835	706		237	291	-	951
All other	4	328	75		36	54	2	82
Dry goods	15	3,390	584	17.2	165	297	3	700
Dry goods (general line)	12	3,298	561		161	286	2	578
All other	3	92	23		4	11	1	22
Electrical goods	6	870	216	24.6	62	68	1	106
Farm products-raw materials	26	20,830	3,794	18.2	180	301	6	12,705
Cotton	16	19,862	3,683		137	266	5	12,663
Horses and mules	4	567	56		17	14	-	24
Livestock	3	197	30		13	11	-	7
All other	3	204	25		13	10	1	11
Farm products-consumer goods	106	6,391	1,214	19.0	514	496	27	138
Dairy products (general line)	10	805	321		130	116	7	11
Milk and cream	4	389	146		44	60	-	3
All other dairy products	3	60	28		13	10	-	4
Poultry and poultry products	12	491	45		30	24	2	8
Fruits and vegetables (fresh)	70	4,304	625		260	267	17	89
All other	7	342	49		37	19	1	23
Farm supplies	28	2,603	276	10.6	140	139	5	201
Feed	22	2,469	240		124	130	5	137
Fertilizer	6	134	36		16	9	-	64
Furniture and house furnishings	6	259	47	18.1	23	24	-	46
General merchandise	3	345	46	13.3	19	29	1	46
Groceries and foods (except farm products)	291	38,725	3,994	10.3	1,801	2,149	92	4,225
Groceries (general line)	82	22,766	1,796		837	1,006	11	2,937
Confectionery and soft drinks	53	3,605	740		290	404	25	120
Fish and sea foods	27	366	92		34	44	13	7
Meats and meat products	18	1,339	202		114	112	5	53
Other food and grocery specialties	101	10,649	1,164		526	583	38	1,108
Hardware	16	8,157	1,624	19.9	681	1,031	13	2,830
Jewelry and optical goods	5	150	59	39.3	29	35	-	34

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Lumber and building materials (other than metal)	50	$7,496	$1,222	16.3	568	$863	$36	$590
Lumber and millwork	34	6,653	968		481	454	5	339
All other	16	843	254		87	107	31	251
Machinery, equipment and supplies (except electrical)	44	4,069	998	24.5	334	445	10	1,026
Construction machinery, eqp't. & supplies	3	547	111		29	47	2	105
Industrial machinery, eqp't. & supplies	11	1,763	445		143	211	3	472
Mill and mine supplies (general line)	6	1,649	403		132	198	3	452
All other	5	114	42		11	13	-	20
Professional equipment and supplies	7	364	104		40	47	2	100
Service equipment and supplies	8	484	148		50	59	-	132
Transportation equipment and supplies	8	277	48		17	21	3	34
Other machinery, equipment and supplies	7	634	142		55	58	-	182
Metals (except scrap)	3	313	35	11.2	9	14	2	58
Paper and its products	12	1,412	247	17.5	105	160	2	329
Petroleum and its products	12	434	87	20.0	37	37	4	24
Plumbing and heating eqp't. and supplies	4	213	48	22.5	20	20	1	102
Tobacco and its products (except leaf)	11	4,129	220	5.3	92	107	1	279
Waste materials	35	1,413	355	25.1	259	177	18	274
Iron and steel scrap	9	786	184		137	95	10	180
Junk and scrap (general line)	21	576	144		103	70	8	77
Waste paper, rags and rubber	5	51	27		19	12	-	17
All other products	27	1,846	467	25.3	279	209	10	620
Flowers and nursery stock	4	64	16		12	7	-	8
Leather	3	147	30		12	15	-	29
Leather goods	4	119	30		12	16	-	42
Newspapers and magazines	3	134	20		12	13	-	6
Miscellaneous kinds of business	13	1,382	371		231	158	10	535
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	104	21,996	3,912	17.8	1,503	1,902	22	2,543
Automotive products	3	1,861	209	11.2	45	92	1	159
Chemicals	7	1,680	241	14.3	70	135	-	231
Farm supplies	6	1,924	292	15.2	88	102	2	311
Groceries and foods (except farm products)	40	10,223	1,532	15.0	492	571	13	459
Jewelry and optical goods	4	98	42	42.9	19	27	-	13
Lumber and building materials (other than metal)	4	996	207	20.8	40	83	1	280
Machinery, equipment and supplies (except electrical)	25	1,981	475	24.0	171	242	2	434
Metals (except scrap)	4	2,061	631	30.6	490	413	1	273
Plumbing and heating equipment and supplies	6	742	221	29.8	66	94	2	242
All other kinds of business	5	430	62	14.4	22	43	-	71
WITHOUT STOCKS	31	11,573	1,216	10.5	249	513	14	-
Electrical goods	7	935	110	11.8	25	54	9	-
Farm supplies (fertilizer)	4	940	91	9.7	22	51	-	-
Machinery, equipment and supplies (except electrical)	6	535	107	20.0	21	50	-	-
Tobacco and its products (except leaf)	3	2,589	97	3.7	32	54	-	-
All other kinds of business	11	6,574	811	12.3	148	374	5	-

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(*All values expressed in thousands of dollars*)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
AGENTS AND BROKERS								
BROKERS	65	$15,385	$374	2.4	121	$141	$7	$84
Farm products-raw materials	9	2,887	48	1.7	7	18	-	13
Farm products-consumer goods	8	1,387	71	5.1	33	26	2	13
Groceries and foods (except farm products)	39	10,677	238	2.2	78	92	5	58
All other kinds of business	9	434	17	3.9	3	5	-	-
COMMISSION MERCHANTS	16	4,706	152	3.2	65	81	1	80
Farm products-raw materials	9	3,428	97	2.8	47	66	1	71
All other kinds of business	7	1,278	55	4.3	18	15	-	9
MANUFACTURERS' AGENTS	38	2,719	135	5.0	48	56	3	19
Groceries and foods (except farm products)	5	351	4	1.1	1	-	-	-
Lumber and building materials (other than metal)	5	124	6	4.8	1	4	1	-
Machinery, equipment and supplies (except electrical)	13	465	54	11.6	23	25	-	11
Metals (except scrap)	4	1,250	22	1.8	9	9	1	6
Plumbing and heating equipment and supplies	4	128	15	11.7	3	5	-	-
All other kinds of business	7	401	34	8.5	11	13	1	2
OTHER AGENTS	10	1,893	166	8.8	46	96	10	40
Coal	4	1,545	114	7.4	27	67	10	-
All other kinds of business	6	348	52	14.9	19	29	-	40
ALL OTHER TYPES								
BULK TANK STATIONS	417	19,829	4,880	24.6	1,237	2,184	41	1,520
ASSEMBLERS AND COUNTRY BUYERS	113	8,973	365	4.1	139	132	15	947
Farm products-raw materials	92	8,401	313	3.7	99	111	11	934
Farm products-consumer goods	17	252	35	13.9	34	15	3	9
All other kinds of business	4	320	17	5.3	6	6	1	4
COOPERATIVE MARKETING ASSOCIATIONS	12	312	29	9.3	9	11	2	9
Farm products-raw materials	3	45	1	2.2	-	1	1	-
Farm products-consumer goods	6	208	23	11.1	6	7	1	3
Farm supplies	3	59	5	8.5	3	3	-	6
CREAM STATIONS	4	6	1	16.7	2	1	-	-
OTHER TYPES	4	5,828	120	2.1	47	39	3	149
	CITIES OF 100,000 POPULATION AND OVER							
BIRMINGHAM	417	81,965	11,254	13.7	3,908	5,536	126	7,528
Wholesalers proper	250	37,965	6,199	16.3	2,459	3,236	77	5,251
Manufacturers' sales branches	82	23,284	3,643	15.6	1,046	1,735	28	1,607
Agents and brokers	67	12,554	513	4.1	175	250	16	118
All other types	18	8,052	899	11.2	228	315	5	552
WHOLESALERS PROPER								
Amusement and sporting goods	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	13	1,186	258	21.8	117	139	2	197
Chemicals	6	263	146	55.5	41	69	1	45
Clothing and furnishings	7	784	142	18.1	60	90	5	68
Coal	5	1,525	95	6.2	24	46	1	25
Drugs and drug sundries	6	2,138	394	18.4	129	172	-	505
Dry goods	5	1,031	196	19.0	57	92	1	198
Electrical goods	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	3	441	47	10.7	12	16	2	13

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
Farm products-consumer goods	34	$2,780	$550	19.8	196	$219	$8	$55
Farm supplies	5	1,127	100	8.9	53	62	-	51
Furniture and house furnishings	3	194	28	14.4	8	14	-	34
Groceries and foods (except farm products)	62	10,080	1,216	12.1	487	650	24	818
Hardware 1/	3	4,535	928	20.5	379	633	5	1,582
Jewelry and optical goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	15	3,860	487	12.6	163	264	2	132
Machinery, equipment and supplies (except electrical)	20	2,405	551	22.9	182	245	2	558
Paper and its products	7	1,149	200	17.4	86	33	1	276
Petroleum and its products	3	53	13	24.5	6	8	1	3
Tobacco and its products (except leaf)	4	1,088	62	5.7	31	30	-	55
Waste materials	13	976	254	26.0	161	126	17	202
All other kinds of business 2/	18	1,234	234	19.0	169	124	3	260
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	1,861	209	11.2	45	92	1	159
Chemicals	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	15	5,882	1,060	18.0	315	435	7	222
Lumber and building materials (other than metal)	6	1,612	238	14.8	46	102	1	280
Machinery, equipment and supplies (except electrical)	25	2,408	546	22.7	179	284	2	442
Metals (except scrap) 3/	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	4	531	178	33.5	53	80	2	192
All other kinds of business 4/	10	2,113	174	8.2	50	110	-	76
AGENTS AND BROKERS								
Coal	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	4	2,935	48	1.6	15	32	-	-
Farm products-consumer goods	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	18	4,349	100	2.5	38	44	3	45
Lumber and building materials (other than metal)	3	121	6	5.0	1	3	1	-
Machinery, equipment and supplies (except electrical)	13	465	54	11.6	23	25	-	11
Metals (except scrap)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	4	128	14	10.9	4	5	-	-
All other kinds of business 5/	10	603	70	11.6	29	36	1	45
ALL OTHER TYPES								
Petroleum and its products	13	3,025	782	25.9	185	273	2	408
All other kinds of business 6/	5	5,027	117	2.3	43	42	3	144
CITIES OF 50,000 TO 100,000 POPULATION								
MOBILE	173	41,523	6,532	15.7	1,253	1,674	55	7/ 14,795
Wholesalers proper	112	32,617	5,642	17.3	963	7/ 1,323	48	7/ 14,360
Manufacturers' sales branches	19	3,110	387	12.4	137	179	4	178
Agents and brokers	26	4,447	132	3.0	39	41	3	8
All other types	16	1,349	371	27.5	114	131	-	249

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MOBILE (continued)								
WHOLESALERS PROPER								
Automotive products	6	$ 150	$ 56	37.3	24	$ 30	-	$ 36
Dry goods	3	522	181	34.7	42	78	-	112
Farm products-raw materials	4	14,914	3,311	22.2	78	7/ 202	$ 1	7/ 12,103
Farm products-consumer goods	17	1,455	219	15.1	95	98	12	18
Groceries and foods (except farm products)	25	3,354	466	13.9	224	253	15	387
Lumber and building materials (other than metal)	16	2,608	287	11.0	67	109	3	108
Machinery, equipment and supplies (except electrical)	13	1,029	295	28.7	83	126	5	254
Paper and its products	3	190	33	17.4	15	18	-	34
Tobacco and its products (except leaf)	3	1,919	92	4.8	35	42	-	143
Waste materials	4	185	41	22.2	33	19	1	40
All other kinds of business 8/	18	6,291	661	10.5	267	348	11	1,045
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	10	1,922	268	13.9	94	125	3	101
Machinery, equipment and supplies (except electrical)	3	70	22	31.4	8	11	-	34
All other kinds of business 9/	6	1,118	97	8.7	35	43	1	43
AGENTS AND BROKERS								
Farm products-raw materials	3	362	1	0.3	-	-	-	-
Groceries and foods (except farm products)	10	3,091	86	2.8	28	29	1	8
Lumber and building materials (other than metal)	4	164	10	6.1	3	4	1	-
All other kinds of business 10/	9	830	35	4.2	8	8	1	-
ALL OTHER TYPES								
Petroleum and its products	13	1,107	352	31.8	88	120	-	227
All other kinds of business 11/	3	242	19	7.9	26	11	-	22
MONTGOMERY	89	21,577	2,308	10.7	832	1,089	17	2,568
Wholesalers proper	51	10,687	1,313	12.3	545	675	7	1,664
Manufacturers' sales branches	19	4,832	572	11.8	187	264	4	384
Agents and brokers	7	1,237	44	3.6	20	28	1	6
All other types	12	4,821	379	7.9	80	122	5	514
WHOLESALERS PROPER								
Automotive products	6	315	123	39.0	57	64	-	100
Farm products-raw materials	4	639	71	11.1	32	22	-	23
Farm products-consumer goods	6	501	95	19.0	44	38	1	12
Groceries and foods (except farm products)	16	4,634	377	8.1	178	222	3	560
Machinery, equipment and supplies (except electrical)	5	325	67	20.6	23	28	1	56
All other kinds of business 12/	14	4,273	580	13.6	211	301	2	913

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
MONTGOMERY (continued)								
MANUFACTURERS' SALES BRANCHES								
Farm supplies	6	$2,206	$276	12.5	50	$110	$1	$191
Groceries and foods (except farm products)	7	1,559	207	13.3	80	104	3	70
All other kinds of business 13/	6	1,067	89	8.3	57	50	-	123
AGENTS AND BROKERS								
Farm products-raw materials	5	1,212	39	3.2	19	28	1	6
All other kinds of business	2	25	5	20.0	1	-	-	-
ALL OTHER TYPES								
Petroleum and its products	9	2,309	278	12.0	57	91	4	78
All other kinds of business 14/	3	2,512	101	4.0	23	31	1	436
CITIES OF 20,000 TO 50,000 POPULATION								
ANNISTON	33	3,911	476	12.2	188	228	8	437
Wholesalers proper	21	2,229	316	14.2	149	163	4	324
All other types	12	1,682	160	9.5	39	65	4	113
Farm products-raw materials	3	1,044	48	4.6	6	14	3	106
Farm products-consumer goods	4	192	34	17.7	19	19	1	5
Groceries and foods (except farm products)	9	1,530	177	11.6	81	96	2	144
Petroleum and its products	6	332	88	26.8	23	36	-	24
All other kinds of business	11	813	128	15.7	59	63	2	158
BESSEMER	13	2,130	494	23.2	409	337	3	391
Wholesalers proper	9	1,392	161	11.6	89	89	3	124
All other types	4	738	333	45.1	320	248	-	267
Groceries and foods (except farm products)	3	388	39	10.1	19	17	1	20
All other kinds of business	10	1,742	455	26.1	390	320	2	371
GODSDEN	30	3,086	392	12.7	166	190	4	372
Wholesalers proper	19	2,073	256	12.3	125	127	3	285
All other types	11	1,013	136	13.4	40	63	1	107
Groceries and foods (except farm products)	5	1,316	106	8.1	53	60	1	114
Petroleum and its products	8	465	110	23.7	30	52	1	26
All other kinds of business	17	1,305	176	13.6	83	78	2	252
TUSCALOOSA	36	7,876	739	9.4	232	249	4	569
Wholesalers proper	21	3,835	583	15.2	180	180	3	528
All other types	15	4,041	156	3.9	52	69	1	41
Farm products-consumer goods	7	336	101	30.1	35	29	1	10
Groceries and foods (except farm products)	11	3,789	89	2.3	54	47	1	94
Petroleum and its products	8	486	107	22.0	31	53	1	30
All other kinds of business	10	3,265	442	13.5	111	120	1	535

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 5,000 TO 20,000 POPULATION 15/								
Total	249	$24,395	$3,148	12.9	1,178	$1,477	$63	$3,167
ANDALUSIA	13	870	141	16.2	51	72	3	168
DECATUR	30	2,210	243	11.0	95	119	4	286
DOTHAN	25	2,777	272	9.8	100	123	1	275
EUFAULA	11	677	98	14.5	42	51	1	55
FAIRFIELD	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FLORENCE	33	2,775	261	9.4	92	139	9	255
HOMEWOOD	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
HUNTSVILLE	32	3,302	412	12.5	146	184	10	448
JASPER	14	1,316	306	23.3	106	99	7	61
LANETT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
OPELIKA	13	1,135	178	15.7	61	95	4	134
PHENIX CITY	4	147	29	19.7	17	14	1	19
SELMA	38	6,536	801	12.3	317	382	16	1,264
SHEFFIELD	9	970	153	15.8	50	83	2	75
TALLADEGA	10	888	97	10.9	27	39	1	59
TROY	13	661	113	17.1	35	51	4	66

1/ The unusual increase in the volume of hardware business since 1929 was due principally to a reclassification of certain establishments whose major part of the business in 1929 consisted of machinery and equipment, but because of the unusual decline in machinery business their major business now consists in hardware.

2/ Includes 1 establishment dealing in general merchandise; 2 in metals (except scrap); 2 in plumbing and heating equipment and supplies; and 13 in all other products.

3/ The large decline in business under this classification is explained by a change in method of operation since 1929 on the part of certain iron companies which no longer maintain sales branches but sell instead directly from their plants.

4/ Includes 1 establishment dealing in coal; 2 in furniture and house furnishings; 2 in jewelry and optical goods; 1 in paper and its products; 1 in tobacco and its products (except leaf); and 3 in all other products.

5/ Includes 1 establishment dealing in automotive products; 2 in clothing and furnishings; 1 in dry goods; 2 in electrical goods; 1 in farm supplies; 1 in general merchandise; 1 in hardware; and 1 in all other products.

6/ Includes 3 establishments dealing in farm products-raw materials; 1 in farm supplies; and 1 in groceries and foods (except farm products).

7/ The unusually large stocks in relation to sales and the relatively small number of employees for the volume of business involved are accounted for largely by the business of cotton merchants and cotton exporters.

8/ Includes 2 establishments dealing in chemicals; 2 in coal; 2 in drugs and drug sundries; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 2 in petroleum and its products; and 5 in all other products.

9/ Includes 1 establishment dealing in chemicals; 1 in farm supplies; 1 in jewelry and optical goods; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).

10/ Includes 1 establishment dealing in chemicals; 1 in coal; 2 in farm products-consumer goods; 1 in farm supplies; 1 in general merchandise; and 3 in all other products.

11/ Includes 1 establishment dealing in farm products-raw materials; 1 in farm products-consumer goods; and 1 in all other products.

12/ Includes 1 establishment dealing in drugs and drug sundries; 2 in dry goods; 1 in electrical goods; 2 in farm supplies; 1 in hardware; 1 in lumber and building materials (other than metal); 2 in paper and its products; 1 in tobacco and its products (except leaf); 1 in waste materials; and 2 in all other products.

13/ Includes 1 establishment dealing in farm supplies; 1 in jewelry and optical goods; 1 in machinery, equipment and supplies (except electrical); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.

14/ Includes 2 establishments dealing in farm products-raw materials; and 1 in farm products-consumer goods.

15/ No wholesale reports were received from Alabama City and Tarrant.

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF ALABAMA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	1,603	$209,397	$28,911	13.8	$208,828	325	13	$54	30	$190
Amusement and sporting goods	8	173	40	23.1	154	-	-	-	3	1/ 19
Automotive products	44	4,046	800	19.8	3,996	48	1	1	1	1
Drugs and drug sundries	12	4,163	781	18.8	4,102	-	-	-	3	61
Electrical goods	16	1,953	348	17.8	1,940	3	-	-	1	10
Farm products-raw materials	141	35,679	4,272	12.0	35,567	103	1	3	2	6
Farm products-consumer goods	142	8,494	1,353	15.9	8,484	1	1	8	1	1
Farm supplies	46	5,779	674	11.7	5,769	7	-	-	1	3
Groceries and foods (except farm products)	381	66,335	6,034	9.1	66,217	72	4	18	5	28
Jewelry and optical goods	9	248	101	40.7	248	-	-	-	-	-
Lumber and building materials (other than metal)	66	10,069	1,500	14.9	10,055	-	2	4	2	10
Machinery, equipment and supplies (except electrical)	88	7,050	1,634	23.2	6,926	82	-	-	7	2/ 42
Metals (except scrap)	16	4,229	772	18.3	4,229	-	-	-	-	-
Paper and its products	15	1,686	269	16.0	1,686	-	-	-	-	-
Petroleum and its products	429	20,263	4,967	24.5	20,263	-	-	-	-	-
Plumbing and heating eqp't. & supplies	14	1,083	284	26.2	1,083	-	-	-	-	-
Tobacco and its products (except leaf)	14	6,718	317	4.7	6,718	-	-	-	-	-
Waste materials	35	1,413	355	25.1	1,413	-	-	-	-	-
All other kinds of business	127	30,016	4,410	14.7	29,978	9	4	20	4	9

1/ Includes 2 exchanges dealing in motion picture films with income from film rentals of $17,000.
2/ Includes 1 establishment dealing in machinery, equipment and supplies with receipts from machine rentals amounting to $3,000.

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF ALABAMA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	1,603	$209,397	1,114	69.5	$153,771	73.4	$102,029	66.4	48.7	$25,060	16.3
WHOLESALERS PROPER											
Total	789	116,177	566	71.7	99,854	85.9	64,550	64.6	55.6	15,857	15.9
Amusement and sporting goods	8	173	4	50.0	126	72.8	51	40.5	29.5	23	18.3
Automotive products	40	2,082	33	82.5	1,536	73.8	1,091	71.0	52.4	458	29.8
Chemicals	10	3,549	9	90.0	3,547	99.9	892	25.1	25.1	290	8.2
Clothing and furnishings	10	1,329	8	80.0	1,118	84.1	1,081	96.7	81.3	197	17.6
Coal	9	1,828	5	55.6	1,231	67.3	1,138	92.4	62.3	108	8.8
Drugs and drug sundries	12	4,163	10	83.3	4,111	98.8	3,581	87.1	86.0	776	18.9
Dry goods	15	3,390	15	100.0	3,390	100.0	3,164	93.3	93.3	584	17.2
Electrical goods	6	878	4	66.7	814	92.7	778	95.6	88.6	211	25.9
Farm products-raw materials	26	20,830	9	34.6	15,045	72.2	1,588	10.6	7.6	3,410	22.7
Farm products-consumer goods	106	6,391	74	69.8	5,721	89.5	3,550	62.1	55.5	1,086	19.0
Farm supplies	28	2,603	20	71.4	2,342	90.0	1,047	44.7	40.2	260	11.1
Furniture and house furnishings	6	259	4	66.7	245	94.6	216	88.2	83.4	40	16.3
General merchandise	3	345	2	66.7	307	89.0	208	67.8	60.3	40	13.0
Groceries and foods	290	38,725	201	69.3	33,287	86.0	24,420	73.4	63.1	3,481	10.5
Hardware	16	8,157	16	100.0	8,157	100.0	7,306	89.6	89.6	1,624	19.9
Jewelry and optical goods	5	150	4	80.0	101	67.3	44	43.6	29.3	52	51.5
Lumber and building materials	51	7,496	39	76.5	7,026	93.7	5,760	82.0	76.8	1,029	14.6
Machinery, eqp't and supplies	44	4,069	39	88.6	4,017	98.7	3,576	89.0	87.9	980	24.4
Metals (except scrap)	3	313	3	100.0	313	100.0	300	95.8	95.8	35	11.2
Paper and its products	12	1,412	10	83.3	1,370	97.0	1,214	88.6	86.0	240	17.5
Petroleum and its products	12	434	11	91.7	394	90.8	144	36.5	33.2	74	18.8
Plumbing & heating eqp't & supplies	4	213	3	75.0	112	52.6	79	70.5	37.1	36	32.1
Tobacco & its products (except leaf)	11	4,129	8	72.7	2,941	71.2	1,596	54.3	38.7	158	5.7
Waste materials	35	1,413	15	42.9	909	64.3	808	88.9	57.2	237	26.1
All other products	27	1,846	20	74.1	1,694	91.8	918	54.2	49.7	418	24.7
ALL OTHER TYPES											
Total	814	93,220	548	67.3	53,917	57.8	37,479	69.5	40.2	9,203	17.1
Automotive products	4	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	9	(X)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	2	(X)	-	-	-	-	-	-	-	-	-
Coal	5	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	1	(X)	-	-	-	-	-	-	-	-	-
Electrical goods	10	1,075	9	90.0	1,027	95.5	962	93.7	89.5	126	12.3
Farm products-raw materials	115	14,849	23	20.0	613	4.1	240	39.2	1.6	92	15.0
Farm products-consumer goods	36	2,103	10	27.8	1,417	67.4	1,329	93.8	63.2	75	5.3
Farm supplies	18	3,176	10	55.6	2,751	86.6	1,607	58.4	50.6	351	12.8
Furniture and house furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	2	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods	91	27,610	44	48.4	12,628	45.7	10,037	79.5	36.4	1,651	13.1
Hardware	1	(X)	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	4	98	4	100.0	98	100.0	93	94.9	94.9	42	42.9
Lumber and building materials	15	2,573	10	66.7	2,336	90.8	2,329	99.7	90.5	270	11.6
Machinery, equipment and supplies	44	2,981	35	79.5	2,742	92.0	2,541	92.7	85.2	606	22.1
Metals (except scrap)	13	3,916	11	84.6	2,444	62.4	2,440	99.8	62.3	376	15.4
Paper and its products	3	274	2	66.7	263	96.0	262	99.6	95.6	18	6.8
Petroleum and its products	417	19,829	364	87.3	17,091	86.2	5,209	30.5	26.3	4,320	25.3
Plumbing & heating eqp't & supplies	10	870	5	50.0	657	75.5	637	97.0	73.2	192	29.2
Tobacco & its products (except leaf)	3	2,589	-	-	-	-	-	-	-	-	-
All other products	9	505	4	44.4	407	80.6	378	93.0	74.9	51	12.5

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF ALABAMA

DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses: Amount	Total expenses: Percent of sales	Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
Total for State	1,603	209,397	$28,911	1,191	74.3	$172,742	82.5	$22,943	13.3	$104,610	$3,311	$52,512	$12,309
WHOLESALERS PROPER	789	116,177	17,561	732	92.8	110,498	95.1	16,932	15.3	70,716	2,862	35,025	1,895
Total													
Amusement and sporting goods	[illegible]	173	40	[illegible]	100.0	173	100.0	40	23.1	94	3	63	13
Automotive products	40	2,082	560	40	100.0	2,082	100.0	560	26.9	1,536	324	202	20
Chemicals	10	3,549	290	10	100.0	3,549	100.0	290	8.2	148	24	3,335	42
Clothing and furnishings	10	1,329	221	10	100.0	1,329	100.0	221	16.6	1,273	56	-	-
Coal	9	1,828	136	8	88.9	1,827	99.9	136	7.4	716	-	1,108	3
Drugs and drug sundries	12	4,163	781	12	100.0	4,163	100.0	781	18.8	4,008	38	39	78
Dry goods	15	3,390	584	15	100.0	3,390	100.0	584	17.2	3,380	-	[illegible]	4
Electrical goods	6	878	216	6	100.0	878	100.0	216	24.6	425	15	416	22
Farm products-raw materials	26	20,839	3,794	13	50.0	18,086	86.8	3,597	19.9	210	133	17,681	62
Farm products-consumer goods	106	6,391	1,214	96	90.6	6,021	94.2	1,105	18.4	5,567	93	172	189
Farm supplies	28	2,603	276	14	50.0	2,117	81.3	207	9.8	1,619	273	205	20
Furniture & house furnishings	6	259	47	6	100.0	259	100.0	47	18.1	217	22	19	1
General merchandise	3	345	46	3	100.0	345	100.0	46	13.3	153	132	59	1
Groceries and foods	290	38,725	3,994	283	99.7	38,487	99.4	3,961	10.3	36,080	846	732	829
Hardware	16	8,157	1,624	16	100.0	8,157	100.0	1,624	19.9	5,939	538	1,658	22
Jewelry and optical goods	5	150	59	5	100.0	150	100.0	59	39.3	150	-	-	-
Lumber & building materials	51	7,496	1,222	47	92.2	7,395	98.7	1,178	15.9	3,802	176	3,337	[illegible]
Machinery, eqp't.& supplies	44	4,069	998	42	95.5	3,782	92.9	936	24.7	274	35	3,298	175
Metals	3	313	35	3	100.0	313	100.0	35	11.2	123	2	188	-
Paper and its products	12	1,412	247	11	91.7	1,150	81.4	201	17.5	865	11	268	6
Petroleum & its products	12	434	87	10	83.3	377	86.9	73	19.4	221	41	12	103
Plumbing and heating eqp't. and supplies	4	213	48	4	100.0	213	100.0	48	22.5	90	5	118	-
Tobacco & its products	11	4,129	220	9	81.8	3,011	72.9	171	5.7	3,011	-	-	-
Waste materials	35	1,413	355	28	80.0	1,398	98.9	349	25.0	114	14	1,068	202
All other products	27	1,846	467	27	100.0	1,846	100.0	467	25.3	701	81	1,041	23
ALL OTHER TYPES													
Total	814	93,220	11,350	459	56.4	62,244	66.8	6,011	9.7	33,894	449	17,487	10,414
Automotive products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	10	1,075	132	7	70.0	1,006	93.6	116	11.5	90	-	751	165
Farm products-raw materials	115	14,849	478	61	53.0	6,461	43.5	214	3.3	743	25	4,180	1,513
Farm products-consumer goods	36	2,103	139	28	77.8	1,923	91.4	119	6.2	1,230	13	451	229
Farm supplies	18	3,176	398	9	50.0	1,653	52.0	179	10.8	1,514	102	-	37
Furniture & house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	91	27,610	2,040	88	96.7	27,359	99.1	2,035	7.4	22,924	19	618	3,798
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	98	42	3	75.0	87	88.8	40	46.0	83	-	[illegible]	-
Lumber & building materials	15	2,573	278	11	73.3	1,776	69.0	133	7.5	763	7	1,004	2
Machinery, eqp't.& supplies	44	2,981	636	40	90.9	2,878	96.5	593	20.6	438	162	2,200	78
Metals	13	3,916	737	9	69.2	1,730	44.2	61	3.5	311	-	1,226	193
Paper and its products	3	274	22	3	100.0	274	100.0	22	8.0	-	-	144	130
Petroleum & its products	417	19,829	4,880	159	38.1	5,555	28.0	1,291	23.2	3,678	73	424	1,380
Plumbing & heating eqp't. and supplies	10	870	236	7	70.0	687	79.0	177	25.8	379	-	307	1
Tobacco & its products	3	2,589	97	3	100.0	2,589	100.0	97	3.7	3	-	-	2,586
All other products	9	505	79	9	100.0	505	100.0	79	15.6	324	-	180	1

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF ALABAMA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	979	9,244	1,340	12.7	Full-time	9,525	8,687	8,767	8,679	9,091	9,146	9,179	9,425	9,979	10,208	10,184	10,420	10,534
					Full-time ratio to average	100	91	92	91	95	96	96	99	105	107	107	109	111
					Part-time	1,059	897	866	881	941	944	1,018	1,044	1,053	1,075	1,188	1,330	1,473
					Part-time ratio to average	100	85	82	83	89	89	96	99	99	102	112	126	139
Amusement and sporting goods	8	13	4	21.1	Full-time	15	14	14	14	14	15	15	15	15	16	16	16	16
					Part-time	2	1	1	1	-	1	-	1	3	3	3	3	3
Automotive products	32	280	35	11.0	Full-time	305	282	281	285	287	288	291	305	318	326	328	337	337
					Part-time	10	6	6	6	8	9	10	9	14	15	15	13	14
Chemicals	10	183	47	20.6	Full-time	229	220	219	219	218	225	228	227	230	233	243	244	243
					Part-time	1	-	-	-	1	1	1	-	1	1	3	3	4
Clothing and furnishings	6	63	33	34.2	Full-time	82	56	54	57	106	112	60	61	101	108	123	72	74
					Part-time	14	23	29	29	13	1	18	8	1	1	1	39	5
Coal	10	60	9	13.2	Full-time	62	48	54	55	54	53	52	54	72	72	73	74	83
					Part-time	7	6	6	6	6	6	6	6	8	8	8	8	8
Drugs and drug sundries	4	227	50	17.9	Full-time	273	262	261	259	262	266	270	271	276	280	289	290	286
					Part-time	4	5	1	1	2	1	3	5	2	4	10	5	6
Dry goods	8	134	36	21.3	Full-time	165	159	158	157	158	158	161	163	169	173	174	176	175
					Part-time	5	4	4	4	4	5	4	5	7	5	6	7	8
Electrical goods	6	86	14	13.9	Full-time	97	89	88	87	87	92	102	104	103	103	106	104	98
					Part-time	3	2	4	2	3	2	2	3	3	3	4	3	3
Farm products—raw materials	158	361	37	8.9	Full-time	342	331	337	330	323	317	317	314	333	377	385	378	361
					Part-time	76	69	67	70	65	72	70	65	68	78	104	90	91
Farm products—consumer goods	147	535	162	23.3	Full-time	593	540	541	545	571	552	555	544	591	572	622	734	754
					Part-time	104	62	62	75	89	102	83	87	97	75	79	93	349
Farm supplies	35	273	18	6.3	Full-time	256	222	234	257	372	258	204	211	232	238	265	262	307
					Part-time	35	31	21	29	55	55	22	17	31	39	45	31	43
Furniture and house furnishings	3	28	7	21.1	Full-time	30	26	26	26	26	26	26	26	33	36	36	36	35
					Part-time	5	7	7	7	7	7	7	7	1	1	1	1	1
General merchandise	2	18	3	15.8	Full-time	19	19	18	18	18	18	18	18	18	19	20	20	20
					Part-time	2	-	-	1	1	1	1	1	1	3	6	6	6
Groceries and foods (except farm products).	323	2,420	417	14.7	Full-time	2,460	2,335	2,346	2,316	2,323	2,369	2,389	2,396	2,492	2,556	2,666	2,680	2,674
					Part-time	377	324	312	298	354	320	385	396	377	372	440	508	436
Hardware	9	652	80	11.3	Full-time	681	637	641	630	638	655	660	662	698	702	711	764	777
					Part-time	31	26	24	24	21	29	29	31	33	37	39	41	40
Jewelry and optical goods	2	41	7	14.8	Full-time	47	46	46	46	45	44	44	44	49	50	52	52	52
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Lumber and building materials (other than metal).	48	696	63	8.3	Full-time	627	547	540	558	571	579	616	650	715	701	715	682	653
					Part-time	132	105	98	108	93	100	117	148	147	155	146	186	178
Machinery, equipment and supplies (except electrical).	41	512	78	13.3	Full-time	550	532	537	532	528	529	532	548	558	564	598	583	574
					Part-time	40	35	32	36	37	39	36	36	43	44	49	47	51
Metals (except scrap)	11	516	19	3.6	Full-time	521	377	358	356	500	529	484	530	620	664	532	634	666
					Part-time	14	22	22	8	13	11	11	14	11	13	13	13	13
Paper and its products	2	104	18	15.1	Full-time	112	109	109	109	109	112	112	112	113	115	115	114	114
					Part-time	10	9	8	9	9	10	9	10	12	13	12	12	12
Petroleum and its products	42	1,322	56	4.1	Full-time	1,275	1,221	1,219	1,227	1,251	1,255	1,263	1,265	1,286	1,312	1,327	1,332	1,338
					Part-time	103	97	95	92	99	93	104	99	103	120	111	110	109
Plumbing and heating equipment and supplies.	3	88	14	13.9	Full-time	91	83	86	86	86	86	86	90	97	97	95	96	98
					Part-time	11	7	7	8	7	8	14	14	15	15	14	15	11
Tobacco and its products (except leaf).	6	114	12	9.6	Full-time	134	120	120	121	121	122	122	122	127	128	128	128	128
					Part-time	2	2	2	2	3	3	3	3	2	2	2	2	3
Waste materials	39	279	19	6.5	Full-time	258	172	171	155	172	170	251	307	392	356	301	316	333
					Part-time	40	25	25	32	18	37	45	41	42	42	51	67	55
All other products	24	239	102	29.9	Full-time	311	240	309	226	251	307	321	386	348	410	287	313	337
					Part-time	50	28	32	32	32	30	37	37	30	27	25	26	26

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF ALABAMA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	742	5,766	14.3	159	167	37.1	242	823	24.9	105	692	20.8	103	1,139	15.5	97	1,593	13.4	29	719	10.5	7	633	11.3
Amusement and sporting goods	8	15	23.1	3	1	50.0	4	13	30.3	1	1	5.4	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	40	248	26.9	7	7	34.1	21	102	37.0	9	71	28.1	1	12	39.1	2	56	16.2	-	-	-	-	-	-
Chemicals	10	97	8.2	5	3	38.5	1	10	45.5	3	30	50.7	-	-	-	-	-	-	-	-	-	1	54	4.8
Clothing and furnishings	10	80	16.6	1	-	40.0	-	-	-	4	14	14.7	4	50	19.3	1	16	14.3	-	-	-	-	-	-
Coal	6	21	8.7	2	1	50.0	2	6	45.5	-	-	-	-	-	-	1	2	13.8	1	12	5.9	-	-	-
Drugs and drug sundries	12	273	18.8	1	1	50.0	1	6	27.8	2	11	25.0	2	32	18.6	3	61	16.1	2	82	18.7	1	80	19.6
Dry goods	15	165	17.2	2	2	50.0	2	5	24.7	4	25	26.2	2	19	12.9	2	30	35.1	3	84	12.8	-	-	-
Electrical goods	6	62	24.6	2	2	23.1	-	-	-	1	2	5.2	2	25	28.1	-	-	-	1	33	24.8	-	-	-
Farm products-raw materials	21	96	8.7	1	1	40.0	3	2	6.5	6	15	9.4	2	16	12.1	7	36	5.3	2	26	5.8	-	-	-
Farm products-consumer goods	101	508	19.0	23	22	28.9	46	108	17.7	13	96	22.6	12	141	15.7	6	125	24.3	1	16	6.9	-	-	-
Farm supplies	25	126	11.1	4	3	45.0	10	22	16.3	6	32	13.1	2	19	9.1	2	33	10.6	1	17	6.9	-	-	-
Furniture and house furnishings	6	23	18.1	2	3	50.0	3	16	31.5	-	-	-	1	4	11.7	-	-	-	-	-	-	-	-	-
General merchandise	3	19	13.3	-	-	-	1	3	15.8	1	5	10.3	-	-	-	1	11	14.3	-	-	-	-	-	-
Groceries and foods (except farm products	277	1,744	10.2	65	65	38.5	74	195	22.0	31	164	15.9	43	352	11.5	51	638	9.2	10	211	8.3	3	119	5.4
Hardware	16	681	19.9	-	-	-	1	3	18.5	2	14	20.9	7	97	20.6	3	105	20.8	1	84	29.6	2	380	18.4
Jewelry and optical goods	5	29	39.3	1	3	60.0	4	26	38.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	35	449	21.9	5	6	62.5	13	100	29.0	6	106	44.2	6	149	24.4	3	58	24.1	2	30	10.2	-	-	-
Machinery, equipment and supplies (except electrical)	43	331	24.5	7	2	30.3	22	70	27.4	3	29	31.1	6	80	24.1	4	88	26.2	1	62	18.1	-	-	-
Metals (except scrap)	3	9	11.2	-	-	-	-	-	-	1	2	14.3	2	7	10.2	-	-	-	-	-	-	-	-	-
Paper and its products	12	105	18.8	1	1	16.7	3	9	18.3	2	15	15.4	3	32	18.7	3	48	17.1	-	-	-	-	-	-
Petroleum and its products	12	37	20.0	3	5	35.3	6	15	21.8	2	11	17.2	1	6	17.3	-	-	-	-	-	-	-	-	-
Plumbing & heating equipment and supplies	4	20	22.5	-	-	-	2	13	36.1	1	5	27.5	1	2	11.9	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	11	92	5.3	-	-	-	1	1	8.3	1	1	4.3	2	10	4.7	3	18	4.3	4	62	5.6	-	-	-
Waste materials	35	259	25.1	20	29	42.5	7	39	33.1	2	19	25.0	4	86	23.7	2	86	22.6	-	-	-	-	-	-
All other products	26	277	25.3	4	10	31.6	15	59	31.2	4	24	18.6	-	-	-	3	184	24.5	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	104	1,503	17.8	7	9	59.5	31	88	29.0	17	129	25.3	17	150	21.6	14	213	14.5	15	653	17.1	3	261	15.9
Automotive products	3	45	11.2	-	-	-	-	-	-	1	12	35.1	-	-	-	-	-	-	1	16	19.7	1	17	8.6
Chemicals	7	70	14.3	-	-	-	3	4	21.2	2	32	38.4	-	-	-	-	-	-	2	34	11.6	-	-	-
Farm supplies	6	88	15.2	-	-	-	1	5	31.3	1	13	40.6	-	-	-	3	52	14.4	1	18	16.4	-	-	-
Groceries and foods (except farm products	40	492	15.0	1	1	42.9	8	14	23.0	5	19	17.8	10	84	19.6	8	116	13.4	7	219	14.7	1	39	11.7
Jewelry and optical goods	4	19	42.9	-	-	-	4	19	42.9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	4	40	20.8	-	-	-	1	4	41.7	-	-	-	2	15	21.0	-	-	-	1	21	19.9	-	-	-
Machinery, equipment and supplies (except electrical)	25	171	24.0	5	7	65.4	11	35	30.1	3	32	26.8	3	32	28.2	1	3	15.5	2	62	21.2	-	-	-
Metals (except scrap)	4	490	30.6	1	1	50.0	-	-	-	1	1	6.1	-	-	-	-	-	-	1	285	51.7	1	205	24.8
Plumbing & heating equipment and supplies	6	66	29.8	-	-	-	1	4	18.2	2	14	38.2	2	19	23.4	1	29	33.3	-	-	-	-	-	-
All other kinds of business	5	22	14.4	-	-	-	2	3	2.9	2	6	12.7	-	-	-	1	13	13.6	-	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF MISSISSIPPI SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment	Number of Establishments		Net Sales		Total Expenses			Full-time employees (average)	Pay Roll			Stocks on hand (end of year)
						Percent of sales			Total		Part-time	
	1933	1929	1933	1929	Amount	1933	1929		Amount	Percent of sales		
THE STATE	1,248	1,713	$143,240	$385,226	$14,982	10.5	5.9	5,023	$6,246	4.4	$291	$13,442
Wholesalers proper	521	512	59,437	128,208	7,965	13.4	9.1	3,093	3,447	5.8	216	8,808
Wholesale merchants	471	495	53,840	117,979	7,415	13.8	9.5	3,019	3,346	6.2	190	8,499
Exporters	8	9	4,224	9,693	377	8.9	3.8	15	35	.8	17	247
Limited function wholesalers	42	8	1,373	536	173	12.6	11.6	59	66	4.8	9	62
Manufacturers' sales branches	49	53	7,987	20,498	1,118	14.0	9.8	327	450	5.6	12	545
With stocks	45	-	6,843	-	1,047	15.3	-	305	411	6.0	12	545
Without stocks	4	-	1,144	-	71	6.2	-	22	39	3.4	-	-
Agents and brokers	61	54	20,746	21,710	358	1.7	3.4	73	87	.4	10	54
Brokers	41	31	18,893	11,470	267	1.4	1.9	37	39	.2	1	43
Commission merchants	8	9	1,020	7,799	30	2.9	4.0	8	14	1.4	9	1
Manufacturers' agents	9	7	435	1,488	50	11.5	9.2	22	27	6.2	-	6
Other agents	3	7	398	953	11	2.8	6.8	6	7	1.8	-	4
11 other types	617	1,094	55,070	214,810	5,541	10.1	4.0	1,530	2,262	4.1	53	4,035
Bulk tank stations	413	367	14,289	21,798	4,011	28.1	19.1	1,058	1,714	12.0	30	1,152
Chain store warehouses	4	1	692	(X)	55	7.9	(X)	25	19	2.7	3	129
Assemblers and country buyers	173	694	27,138	163,439	1,219	4.5	1.5	323	365	1.3	20	2,702
Cooperative marketing association	20	27	12,923	16,918	254	2.0	.8	122	163	1.3	-	52
Cream stations 1/	7	-	28	-	2	7.1	-	2	1	3.6	-	-
Other types	-	5	-	(X)	-	-	(X)	-	-	-	-	-

Cream stations were not included for the most part in 1929 data.

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF MISSISSIPPI NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg.sls. branches		Brokers	All other types 1/
				With stocks	Without stocks		
Total	1,248	469	42	45	4	41	547
Amusement and sporting goods							
(sporting goods-general line)	1	1	-	-	-	-	-
Automotive products	27	26	-	-	1	-	-
Automobiles and other motor vehicles	2	2	-	-	-	-	-
Automotive equipment, accessories and parts	25	24	-	-	1	-	-
Chemicals	4	2	-	1	-	-	1
Dyestuffs	1	1	-	-	-	-	-
Explosives	2	1	-	1	-	-	-
Industrial chemicals	1	-	-	-	-	-	1
Clothing and furnishings	2	2	-	-	-	-	-
Clothing and furnishings (general line)	1	1	-	-	-	-	-
Furnishings (general line)	1	1	-	-	-	-	-
Coal	1	1	-	-	-	-	-
Drugs and drug sundries	6	6	-	-	-	-	-
Drugs (general line)	5	5	-	-	-	-	-
Drugs (specialty lines)	1	1	-	-	-	-	-
Dry goods	15	15	-	-	-	-	-
Dry goods (general line)	11	11	-	-	-	-	-
Notions	1	1	-	-	-	-	-
Piece goods	2	2	-	-	-	-	-
All other	1	1	-	-	-	-	-
Electrical goods	4	4	-	-	-	-	-
Electrical appliances, eqp't. and supplies	3	3	-	-	-	-	-
Refrigerators	1	1	-	-	-	-	-
Farm products-raw materials	202	31	-	-	-	15	156
Cotton	158	23	-	-	-	13	122
Grain	1	-	-	-	-	1	-
Hides, skins, and furs (raw)	10	2	-	-	-	-	8
Horses and mules	7	1	-	-	-	-	6
Livestock	5	3	-	-	-	-	2
All other	21	2	-	-	-	1	18
Farm products-consumer goods	80	28	2	-	-	4	46
Dairy products (general line)	3	2	-	-	-	-	1
Cheese	1	-	1	-	-	-	-
Milk and cream	11	1	-	-	-	-	10
All other dairy products	6	6	-	-	-	-	-
Poultry and poultry products	23	7	-	-	-	-	16
Dairy and poultry products	1	-	-	-	-	-	1
Fruits and vegetables (fresh)	30	10	1	-	-	4	15
All other	5	2	-	-	-	-	3
Farm supplies	35	14	1	1	2	1	7
Feed	16	12	1	-	-	1	2
Fertilizer	5	-	-	1	2	-	3
Seeds	4	2	-	-	-	-	2
General merchandise	2	2	-	-	-	-	-
Groceries and foods (except farm products)	299	219	24	30	-	19	7
Groceries (general line)	89	78	5	-	-	2	4
Confectionery and soft drinks	31	21	9	-	-	1	-
Fish and sea foods	18	17	-	-	-	-	1
Meats and meat products	18	3	2	13	-	-	-
Other food and grocery specialties	143	100	8	17	-	14	2

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mf .sls. branches		Brokers	All other types 1/
				With stocks	Without stocks		
Hardware	9	9	-	-	-	-	-
Hardware (general line)	8	8	-	-	-	-	-
Hardware (specialty lines)	1	1	-	-	-	-	-
Jewelry and optical goods	3	1	-	2	-	-	-
Jewelry (general line)	1	1	-	-	-	-	-
Optical goods	2	-	-	2	-	-	-
Lumber and building materials (other than metal)	47	34	6	1	-	1	5
Lumber and millwork	40	27	6	1	-	1	5
Glass	3	3	-	-	-	-	-
All other	4	4	-	-	-	-	-
Machinery, eqp't. & supplies (except electrical)	21	15	-	3	-	-	3
Commercial machinery, eqp't. & supplies	5	1	-	2	-	-	2
Farm and dairy machinery and eqp't.	5	5	-	-	-	-	-
Industrial machinery, eqp't. and supplies	6	4	-	1	-	-	1
Mill and mine supplies (general line)	3	2	-	1	-	-	-
All other	3	2	-	-	-	-	1
Professional eqp't. & supplies	2	2	-	-	-	-	-
Service eqp't. and supplies	3	3	-	-	-	-	-
Barber and beauty parlor	2	2	-	-	-	-	-
All other	1	1	-	-	-	-	-
Transportation eqp't. & supplies	2	2	-	-	-	-	-
Paper and its products	5	3	-	1	-	-	1
Petroleum and its products	434	18	2	-	-	-	414
Plumbing & heating eqp't. and supplies	3	1	-	1	-	-	1
Plumbing & heating eqp't. (general line)	2	1	-	1	-	-	-
All other	1	-	-	-	-	-	1
Tobacco and its products (except leaf)	10	9	-	-	1	-	-
Waste materials	15	13	-	-	-	1	1
Iron and steel scrap	6	6	-	-	-	-	-
Junk and scrap (general line)	7	5	-	-	-	1	1
Waste paper, rags and rubber	2	2	-	-	-	-	-
All other products	32	15	7	5	-	-	5
Beer	1	1	-	-	-	-	-
Books and periodicals	2	1	-	-	-	-	1
Flowers and nursery stock	1	-	-	-	-	-	1
Forest products (except lumber)	10	-	6	3	-	-	1
Leather	1	1	-	-	-	-	-
Leather goods	1	1	-	-	-	-	-
Newspapers and magazines	6	4	-	-	-	-	2
Oils and greases (animal and vegetable)	5	4	-	1	-	-	-
Miscellaneous kinds of business	8	5	1	1	-	-	-

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF MISSISSIPPI NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	
Exporters	8
Cotton	5
Lumber and millwork	3
Importers	2
Industrial chemicals	1
Other food and grocery specialties	1
Commission merchants	8
Cotton	4
Fruits and vegetables (fresh)	1
Lumber and millwork	2
Newspapers and magazines	1
Export agent (cotton)	1
Manufacturers' agents	9
Fertilizer	1
Commercial machinery, equipment and supplies	2
Other industrial machinery, equipment and supplies	1
Paper and its products	1
Other plumbing and heating eqp't. and supplies	1
Books and periodicals	1
Flowers and nursery stock	1
Newspapers and magazines	1
Selling agents	2
Feed	1
Petroleum and its products	1

Type of Establishment Kind of Business	
Bulk tank stations (petroleum)	413
Chain store warehouses (groceries-general line)	4
Assemblers and country buyers	173
Cotton	99
Hides, skins, and furs (raw)	8
Horses and mules	6
Livestock	2
Other farm products-raw materials	18
Dairy products (general line)	1
Milk and cream	3
Poultry and poultry products	16
Fruits and vegetables (fresh)	14
Other farm products-consumer goods	2
Feed	1
Fish and sea foods	1
Junk and scrap (general line)	1
Forest products (except lumber)	1
Cooperative marketing associations	20
Cotton	13
Milk and cream	1
Other farm products-consumer goods	1
Fertilizer	3
Seeds	2
Cream stations	7
Milk and cream	6
Dairy and poultry products	1

1/ The 647 "All other types" consists of the following:

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MISSISSIPPI WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
THE STATE	1,248	$143,240	$14,982	10.5	5,023	$6,246	$291	$13,442
Wholesalers proper	521	59,437	7,965	13.4	3,093	3,447	216	8,808
Manufacturers' sales branches	49	7,987	1,118	14.0	327	460	12	545
Agents and brokers	61	20,746	358	1.7	73	87	10	54
All other types	617	55,070	5,541	10.1	1,530	2,262	53	4,035
WHOLESALERS PROPER								
Automotive products	26	1,543	381	24.7	145	187	4	293
Chemicals	3	269	39	14.5	19	25	-	8
Drugs and drug sundries	6	1,363	248	18.2	98	145	-	385
Dry goods	15	1,674	268	16.0	101	115	5	394
Dry goods (general line)	11	1,138	198		82	86	5	225
All other	4	536	70		19	29	-	169
Electrical goods	4	288	102	35.4	30	33	1	62
Farm products-raw materials	36	7,190	426	5.9	42	48	3	283
Cotton	28	6,918	389		32	42	2	263
Livestock	3	81	4		3	2	1	2
All other	5	191	33		7	4	-	18
Farm products-consumer goods	30	926	172	18.6	78	62	4	103
Dairy products (general line)	6	80	26		21	12	1	3
Poultry and poultry products	7	181	30		12	8	1	-
Fruits and vegetables (fresh)	11	552	78		33	27	1	96
All other	6	113	38		12	15	1	4
Farm supplies	15	1,318	265	20.1	79	78	5	94
Groceries and foods (except farm products)	244	35,548	3,987	11.2	1,670	1,886	116	4,242
Groceries (general line)	83	21,038	2,017		839	971	12	2,578
Confectionery and soft drinks	30	710	237		107	97	3	66
Fish and sea foods	17	419	170		34	110	34	20
Meats and meat products	5	48	17		4	2	-	86
Other food and grocery specialties	109	13,333	1,546		686	706	27	1,472
Hardware	9	1,293	284	22.0	112	130	3	586
Lumber and building materials (other than metal)	43	1,795	511	28.5	204	223	45	604
Lumber and millwork	36	1,588	458		170	194	42	543
Glass	3	77	16		8	7	-	10
All other	4	130	37		26	22	3	51
Machinery, equipment and supplies (except electrical)	15	742	272	36.7	73	118	13	352
Farm and dairy machinery and equipment	3	253	129		31	46	-	164
Industrial machinery, equipment & supplies	4	291	83		24	49	12	107
Service equipment and supplies	3	60	16		5	8	1	46
Other machinery, equipment and supplies	5	138	44		13	15	-	35
Paper and its products	3	285	68	23.9	20	41	1	57
Petroleum and its products	20	877	165	18.8	62	66	4	48
Tobacco and its products (except leaf)	9	1,150	95	8.3	45	45	-	69
Waste materials	13	259	41	15.8	29	17	5	57
Junk and scrap (general line)	5	200	29		21	13	4	40
All other	8	59	12		8	4	1	17

WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF MISSISSIPPI WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
WHOLESALERS PROPER (continued)								
All other products	30	$2,917	$641	22.0	286	$228	$7	$1,171
Forest products (except lumber)	6	10	2		-	5	5	-
Newspapers and magazines	4	77	26		10	9	1	3
Oils and greases (animal and vegetable)	4	2,087	433		211	149	-	918
Miscellaneous kinds of business	16	743	180		65	65	1	250
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	45	6,843	1,047	15.3	305	411	12	545
Groceries and foods (except farm products)	30	5,607	752	13.4	219	286	6	242
All other kinds of business	15	1,236	295	23.9	86	125	6	303
WITHOUT STOCKS	4	1,144	71	6.2	22	39	-	-
AGENTS AND BROKERS								
BROKERS	41	18,897	267	1.4	37	39	1	43
Farm products-raw materials	15	4,934	200	4.1	22	30	1	42
Farm products-consumer goods	4	7,273	27	0.4	5	4	-	-
Groceries and foods (except farm products)	19	6,526	34	0.5	9	5	-	1
All other kinds of business	3	160	6	3.8	1	-	-	-
COMMISSION MERCHANTS	8	1,020	30	2.9	8	14	9	1
Farm products-raw materials	4	736	11	1.5	6	3	-	1
All other kinds of business	4	284	19	6.7	2	11	9	-
MANUFACTURERS' AGENTS	9	435	50	11.5	22	27	-	6
OTHER AGENTS	3	398	11	2.8	6	7	-	4
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	413	14,289	4,011	28.1	1,058	1,714	30	1,152
CHAIN STORE WAREHOUSES	4	692	55	7.9	25	19	3	129
ASSEMBLERS AND COUNTRY BUYERS	173	27,138	1,219	4.5	323	365	20	2,702
Farm products-raw materials	133	24,486	1,010	4.1	185	254	10	2,682
Farm products-consumer goods	36	2,529	192	7.6	135	101	9	14
All other kinds of business	4	123	17	13.8	3	10	1	5
COOPERATIVE MARKETING ASSOCIATIONS	20	12,923	254	2.0	122	163	-	52
Farm products-raw materials	13	12,499	228	1.8	104	151	-	51
Farm supplies	5	361	9	2.5	10	5	-	1
All other kinds of business	2	63	17	27.0	8	6	-	-
CREAM STATIONS	7	28	2	7.1	2	1	-	-
CITIES OF 20,000 TO 50,000 POPULATION								
MERIDIAN	63	10,869	1,224	11.3	432	507	8	1,192
Wholesalers proper	37	4,418	805	18.2	307	340	6	694
All other types	26	6,451	419	6.5	125	167	2	498
Farm products-raw materials	4	2,344	100	4.3	18	31	1	382
Farm products-consumer goods	4	2,124	44	2.1	12	12	-	1
Groceries and foods (except farm products)	22	3,582	396	11.1	161	158	2	309
Petroleum and its products	9	435	146	33.6	45	55	1	53
All other kinds of business	24	2,384	538	22.6	196	240	4	447

WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MISSISSIPPI WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than $500]

State and City Type of Establishment Kind of Business	Number of establishments	Net sales	Total Expenses		Full-time employees (*average*)	Pay Roll		Stocks on hand (*end of year*)
			Amount	Percent of sales		Total	Part-time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
VICKSBURG	22	$3,857	$540	14.0	200	$237	$6	$673
Wholesalers proper	11	2,295	348	15.2	145	159	4	598
All other types	11	1,562	192	12.3	55	78	2	75
Groceries and foods (except farm products)	10	2,897	387	13.4	151	165	6	427
Petroleum and its products	5	196	53	27.0	8	21	-	13
All other kinds of business	7	764	100	13.1	41	51	-	233
JACKSON	96	14,437	1,888	13.1	701	826	22	1,777
Wholesalers proper	59	7,654	1,141	14.9	480	505	19	1,388
All other types	37	6,783	747	11.0	221	321	3	389
Farm products-consumer goods	8	2,278	36	1.6	15	14	1	4
Groceries and foods (except farm products)	24	4,365	495	11.3	229	246	2	454
Petroleum and its products	13	1,057	314	29.7	91	119	3	116
All other kinds of business	51	6,737	1,045	15.5	366	447	16	1,203
CITIES OF 5,000 TO 20,000 POPULATION								
Total	383	69,207	6,210	9.0	2,031	2,426	103	5,924
BILOXI	28	904	213	23.6	53	105	45	79
BROOKHAVEN	15	1,569	237	15.1	73	97	1	136
CLARKSDALE	35	12,754	741	5.8	241	198	2	630
COLUMBUS	20	4,770	409	8.6	83	105	3	1,138
CORINTH	26	2,433	333	13.7	135	134	10	371
GREENVILLE	32	7,803	668	8.6	172	223	5	427
GREENWOOD	39	18,833	1,020	5.4	289	424	4	1,017
GULFPORT	34	2,764	375	13.6	143	168	5	286
HATTIESBURG	29	3,633	536	14.8	211	231	9	470
LAUREL	30	2,495	425	17.0	162	175	5	379
McCOMB	14	715	152	21.3	55	79	1	68
NATCHEZ	35	3,112	474	15.2	199	210	4	369
TUPELO	34	5,953	488	8.2	163	202	9	450
YAZOO CITY	12	1,469	139	9.5	52	75	-	104

WHOLESALE DISTRIBUTION: 1933

Table 3.—STATE OF MISSISSIPPI RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

Kind of Business	Number of establishments	Total net sales	Total Expenses		Receipts From—					
							Space rental		Other sources	
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Number of establishments	Amount	Number of establishments	Amount
Total for State	1,248	$143,240	$14,982	10.5	$142,872	$255	4	$10	16	$103
Automotive products	27	1,612	385	23.9	1,595	17	-	-	-	-
Drugs and drug sundries	6	1,363	248	18.2	1,363	-	-	-	-	-
Dry goods	15	1,674	268	16.0	1,668	-	1	5	1	1
Electrical goods	4	288	102	35.4	285	3	-	-	-	-
Farm products-consumer goods	202	50,145	1,881	3.8	49,937	173	-	-	1	35
Farm products-raw materials	80	10,965	423	3.9	10,963	2	-	-	-	-
Farm supplies	26	2,929	450	15.4	2,928	-	-	-	1	1
Groceries and foods (except farm products)	299	48,502	4,841	10.0	48,440	-	1	3	8	59
Hardware	9	1,293	284	22.0	1,292	-	-	-	1	1
Jewelry and optical goods	3	89	49	55.1	86	3	-	-	-	-
Lumber and building materials (other than metal)	47	1,962	521	26.6	1,959	-	-	-	1	3
Machinery, equipment and supplies (except electrical)	21	998	344	34.5	950	48	-	-	-	-
Petroleum and its products	434	15,189	4,177	27.5	15,182	5	2	2	-	-
Plumbing and heating equipment and supplies	3	138	35	25.4	137	-	-	-	1	1
All other kinds of business	72	6,093	974	16.0	6,087	4	-	-	2	2

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF MISSISSIPPI CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments		Establishments Reporting Credit Sales								
							Credit sales			Total Expenses	
								Percent of sales			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
Total for State	1,248	$143,240	790	63.3	$74,677	52.1	$51,733	69.3	36.1	$11,543	15.5
WHOLESALERS PROPER											
Total	521	59,437	335	64.3	44,898	75.5	32,483	72.3	54.7	6,580	14.7
Automotive products	26	1,543	22	84.6	1,391	90.1	835	60.0	54.1	342	24.6
Chemicals	3	269	1	33.3	111	41.3	70	63.1	26.0	20	18.0
Drugs and drug sundries	6	1,363	6	100.0	1,363	100.0	1,197	87.8	87.8	248	18.2
Dry goods	15	1,674	10	66.7	895	53.5	654	73.1	39.1	145	16.2
Electrical goods	4	288	2	50.0	96	33.3	69	71.9	24.0	50	52.1
Farm products-consumer goods	30	926	13	43.3	671	72.5	497	74.1	53.7	126	18.8
Farm products-raw material	36	7,190	1	2.8	97	1.3	9	9.3	0.1	2	2.1
Farm supplies	15	1,318	12	80.0	1,264	95.9	587	46.4	44.5	256	20.3
Groceries and foods	244	35,548	172	70.5	30,660	86.2	23,812	77.7	67.0	3,509	11.4
Hardware	9	1,293	9	100.0	1,295	100.0	959	74.2	74.2	284	22.0
Lumber and building materials	43	1,795	27	62.8	1,515	84.4	1,241	81.9	69.1	455	30.0
Machinery, equipment and supplies	15	742	13	86.7	653	88.0	548	83.9	73.9	255	39.1
Paper and its products	3	285	3	100.0	285	100.0	262	91.9	91.9	68	23.9
Petroleum and its products	20	877	16	80.0	787	89.7	462	58.7	52.7	137	17.4
Tobacco and its products	9	1,150	7	77.8	1,067	92.8	644	60.4	56.0	90	8.4
Waste materials	13	259	4	30.8	98	37.8	59	60.2	22.8	20	20.4
All other kinds of business	30	2,917	17	56.7	2,652	90.9	578	21.8	19.8	573	21.6
ALL OTHER TYPES											
Total	727	83,803	455	62.6	29,779	35.5	19,250	64.6	23.0	4,963	16.7
Automotive products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	166	42,955	-	-	-	-	-	-	-	-	-
Farm products-consumer goods	50	10,039	16	32.0	7,965	79.3	7,673	96.3	76.4	119	1.5
Farm supplies	11	1,611	5	45.5	1,148	71.3	714	62.2	44.3	175	15.2
Groceries and foods	55	12,954	27	49.1	6,055	46.7	4,660	77.0	36.0	635	10.5
Jewelry and optical goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	4	167	2	50.0	53	31.7	53	100.0	31.7	6	11.3
Machinery, equipment and supplies	6	256	6	100.0	256	100.0	205	80.1	80.1	72	28.1
Paper and its products	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	414	14,312	385	93.0	13,510	94.4	5,378	39.8	37.6	3,808	28.2
Plumbing and heating equipment	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	1	(X)	-	-	-	-	-	-	-	-	-
Waste materials	2	(X)	-	-	-	-	-	-	-	-	-
All other products	10	593	7	70.0	585	98.8	371	63.3	62.6	100	17.1

WHOLESALE DISTRIBUTION: 1933

Table 5.—STATE OF MISSISSIPPI DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Type of Establishment Kind of Business	All Establishments			Establishments Reporting Distribution of Sales									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (*at retail*)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	1,248	$143,240	$14,982	985	78.9	$119,769	83.6	$12,504	10.4	$59,712	$2,953	$31,910	$25,194
WHOLESALERS PROPER													
Total	521	59,437	7,965	476	91.4	56,674	95.4	7,518	13.3	42,590	2,539	9,130	2,415
Automotive products	26	1,543	381	23	88.5	1,157	75.0	333	28.8	1,055	46	35	21
Chemicals	3	269	39	2	66.7	158	58.7	19	12.0	3	-	155	-
Drugs and drug sundries	6	1,363	248	6	100.0	1,363	100.0	248	18.2	1,250	54	59	-
Dry goods	15	1,674	268	15	100.0	1,674	100.0	268	16.0	1,336	303	19	16
Electrical goods	4	288	102	4	100.0	288	100.0	102	35.4	260	28	-	-
Farm products-raw materials	36	7,190	426	26	72.2	6,379	88.7	379	5.9	770	-	5,243	366
Farm products-consumer goods	30	926	172	25	83.3	383	41.4	106	27.7	303	65	3	12
Farm supplies	15	1,318	265	9	60.0	1,138	86.3	246	21.6	848	75	10	205
Groceries and foods	244	35,548	3,987	243	99.6	35,542	99.9	3,985	11.2	32,605	1,240	229	1,468
Hardware	9	1,293	284	9	100.0	1,293	100.0	284	22.0	801	220	269	3
Lumber and building materials	43	1,795	511	32	74.4	1,508	84.0	434	28.8	631	153	519	205
Machinery, equipment and supplies	15	742	272	12	80.0	489	65.9	143	29.2	60	21	408	-
Paper and its products	3	285	68	3	100.0	285	100.0	68	23.9	246	-	39	-
Petroleum and its products	20	877	165	17	85.0	727	82.9	127	17.5	465	110	48	104
Tobacco and its products	9	1,150	95	9	100.0	1,150	100.0	95	8.3	1,150	-	-	-
Waste materials	13	259	41	11	84.6	223	86.1	40	11.9	47	2	167	7
All other kinds of business	30	2,917	641	30	100.0	2,917	100.0	641	22.0	760	222	1,927	8
ALL OTHER TYPES													
Total	727	83,803	7,017	509	70.0	63,095	75.3	4,986	7.9	17,122	414	22,780	22,779
Automotive products	1	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Chemicals	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products-raw materials	166	42,955	1,455	109	65.7	31,209	72.7	972	3.1	1,585	85	20,657	8,882
Farm products-consumer goods	50	10,039	251	40	80.0	7,704	76.7	224	2.9	621	5	535	6,543
Farm supplies	11	1,611	185	5	45.5	532	33.0	42	7.9	485	-	20	27
Groceries and foods	55	12,954	854	52	94.5	11,711	90.4	715	6.1	5,151	25	200	6,335
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	4	167	10	4	100.0	167	100.0	10	6.0	53	-	114	-
Machinery, equipment and supplies	5	256	72	5	83.3	226	88.3	66	29.2	12	-	160	54
Paper and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	414	14,312	4,012	275	66.4	10,112	70.7	2,783	27.5	8,920	262	675	255
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)
Waste materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	10	593	103	10	100.0	593	100.0	103	17.4	209	37	347	-

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF MISSISSIPPI MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	Number and Proportion of Men and Women Employed: Men, Estimated average	Women, Estimated average	Women, Percent of total	Employment	Average number of employees	Number of Employees—By Months: January	February	March	April	May	June	July	August	September	October	November	December
Total	718	5,440	628	10.3	Full-time	5,023	4,566	4,589	4,663	4,507	4,680	5,890	4,886	5,221	5,373	5,368	5,285	5,251
					Full-time ratio to average	100	91	91	93	90	93	117	97	104	107	107	105	105
					Part-time	1,045	934	964	949	920	986	1,122	1,024	1,034	1,140	1,168	1,181	1,132
					Part-time ratio to average	100	89	91	91	88	94	107	98	99	109	112	113	109
Amusement and sporting goods	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	15	140	14	8.8	Full-time	147	138	140	137	138	138	138	145	152	158	158	159	158
					Part-time	7	7	7	8	7	7	7	7	7	7	7	7	7
Chemicals	-	21	1	4.2	Full-time	19	18	18	18	18	18	18	18	20	22	22	22	21
					Part-time	3	3	3	3	3	3	3	3	3	3	3	3	3
Clothing and furnishings	1	3	3	50.0	Full-time	6	2	2	4	6	7	6	6	6	7	7	7	7
					Part-time	-	-	-	2	-	-	1	1	1	-	-	-	-
Coal	1	1	1	50.0	Full-time	2	-	2	2	2	2	2	2	2	2	2	3	3
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	4	80	19	19.0	Full-time	98	96	96	96	95	95	97	98	98	101	101	102	102
					Part-time	1	1	1	1	1	1	1	1	1	1	1	1	1
Dry goods	13	75	37	32.8	Full-time	102	99	99	99	99	101	102	99	102	107	107	107	106
					Part-time	10	4	4	4	4	4	4	8	13	18	18	20	21
Electrical goods	3	27	5	14.7	Full-time	30	31	29	28	27	27	28	29	33	33	32	31	32
					Part-time	2	2	2	2	2	2	2	2	2	2	2	2	2
Farm products—raw materials	201	383	26	6.3	Full-time	361	333	326	320	314	296	297	298	343	458	480	450	416
					Part-time	48	43	46	41	22	13	13	15	22	85	93	97	89
Farm products—consumer goods	73	195	84	30.2	Full-time	230	122	124	125	125	234	1,180	125	137	133	139	153	161
					Part-time	49	26	25	24	43	79	179	40	32	33	37	35	38
Farm supplies	18	125	20	14.1	Full-time	124	117	118	120	120	139	158	119	120	118	119	119	116
					Part-time	21	15	15	17	17	28	26	18	16	17	29	30	19
Furniture and house furnishings	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
General merchandise	2	12	7	36.4	Full-time	17	16	16	16	16	16	16	16	18	18	18	19	19
					Part-time	2	2	2	2	2	2	2	2	3	3	3	3	3
Groceries and foods (except farm products).	217	2,168	315	12.7	Full-time	1,925	1,796	1,804	1,815	1,844	1,862	1,880	1,919	1,992	2,044	2,039	2,039	2,066
					Part-time	558	511	518	519	524	548	544	579	574	598	594	608	582
Hardware	2	110	8	6.7	Full-time	112	104	102	102	103	104	106	111	117	122	123	125	128
					Part-time	6	4	5	5	5	5	5	5	7	7	6	6	7
Jewelry and optical goods	1	8	4	35.7	Full-time	12	11	11	11	13	12	12	12	12	11	12	13	14
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal).	43	370	14	3.6	Full-time	206	167	176	171	170	176	197	202	211	247	247	252	252
					Part-time	178	157	157	158	173	178	180	179	190	190	189	193	195
Machinery, equipment and supplies (except electrical).	7	128	6	4.3	Full-time	109	100	100	100	100	100	100	103	106	125	126	126	127
					Part-time	25	26	26	24	12	16	16	16	21	40	32	32	34
Metals (except scrap).	-	-	-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	-
					Part-time	-	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	1	21	4	14.3	Full-time	24	23	23	22	23	23	23	23	25	25	27	27	27
					Part-time	1	-	-	-	-	-	1	4	4	4	1	1	2
Petroleum and its products	63	1,178	29	2.4	Full-time	1,122	1,079	1,079	1,070	1,071	1,075	1,105	1,118	1,153	1,182	1,181	1,178	1,171
					Part-time	85	71	78	80	77	74	80	86	95	91	96	93	94
Plumbing and heating equipment and supplies.	2	14	2	12.5	Full-time	16	16	16	16	16	16	16	16	16	16	16	[illegible]	1[illegible]
					Part-time	-	1	-	-	-	-	-	-	1	-	-	[illegible]	[illegible]
Tobacco and its products (except leaf).	6	48	9	15.5	Full-time	53	53	53	52	53	53	53	53	53	53	[illegible]	54	54
					Part-time	4	3	3	3	3	3	4	4	4	4	[illegible]	[illegible]	4
Waste materials	18	42	3	6.1	Full-time	30	24	22	23	24	27	30	33	33	39	36	36	34
					Part-time	15	15	16	12	16	12	21	15	16	11	17	14	1[illegible]
All other products	27	291	17	5.4	Full-time	278	221	224	316	130	159	326	341	470	352	323	237	22[illegible]
					Part-time	30	43	46	44	9	12	38	38	22	26	36	32	1[illegible]

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF MISSISSIPPI WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than $500]

Type of Establishment Kind of Business	Total			Under $10,000			$10,000 to $49,999			$50,000 to $99,999			$100,000 to $199,999			$200,000 to $499,999			$500,000 to $999,999			$1,000,000 and over		
	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales	Number of establishments	Full-time employees (average)	Total expenses percent of net sales
WHOLESALE MERCHANTS	471	3,019	13.8	85	60	34.7	142	382	24.0	78	430	21.3	82	614	13.8	63	795	10.0	20	655	12.3	1	83	15.3
Amusement and sporting goods	1	-	(X)	1	-	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	26	144	24.7	4	7	28.0	11	39	27.3	7	50	31.4	3	39	27.0	1	9	7.0	-	-	-	-	-	-
Chemicals	3	19	14.5	1	1	33.3	-	-	-	-	-	-	2	18	14.3	-	-	-	-	-	-	-	-	-
Clothing and furnishings	2	6	(X)	-	-	-	2	6	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Coal	1	2	(X)	-	-	-	1	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	6	98	18.2	-	-	-	1	1	25.0	3	21	25.9	-	-	-	-	-	-	2	76	16.5	-	-	-
Dry goods	15	102	16.0	3	5	71.4	2	6	36.4	3	17	19.9	4	21	9.6	3	53	16.6	-	-	-	-	-	-
Electrical goods	4	30	35.4	-	-	-	2	8	71.4	1	9	31.2	1	13	28.4	-	-	-	-	-	-	-	-	-
Farm products-raw materials	31	30	3.5	4	1	5.6	11	5	5.3	7	8	5.5	4	2	.9	4	12	4.3	1	2	10.0	-	-	-
Farm products-consumer goods	28	77	18.7	10	8	42.5	16	47	24.3	1	6	13.6	-	-	-	1	16	11.4	-	-	-	-	-	-
Farm supplies	14	79	20.1	4	2	10.0	6	8	15.1	1	3	9.6	1	4	7.9	1	6	5.5	1	56	32.0	-	-	-
General merchandise	2	17	(X)	-	-	-	-	-	-	-	-	-	1	6	(X)	1	11	(X)	-	-	-	-	-	-
Groceries and foods (except farm products)	220	1,625	11.3	36	19	36.9	43	130	26.3	25	119	18.9	56	367	12.5	45	532	9.1	15	458	10.1	-	-	-
Hardware	9	112	22.0	-	-	-	1	3	26.7	3	26	24.1	2	27	24.1	3	56	20.4	-	-	-	-	-	-
Jewelry and optical goods	1	7	(X)	-	-	-	-	-	-	1	7	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	34	200	28.3	8	7	47.2	17	51	27.3	6	42	16.2	1	42	68.9	2	58	22.5	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	15	73	36.7	4	3	25.0	2	6	25.0	9	64	37.9	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	3	20	23.9	1	1	-	-	-	-	1	6	22.2	1	13	25.1	-	-	-	-	-	-	-	-	-
Petroleum and its products	18	59	18.4	-	-	-	11	26	27.1	6	31	16.3	1	2	4.8	-	-	-	-	-	-	-	-	-
Plumbing and heating equipment and supplies	1	10	(X)	-	-	-	-	-	-	1	10	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	9	45	8.3	-	-	-	2	2	6.0	2	6	6.7	4	27	8.8	1	10	8.3	-	-	-	-	-	-
Waste materials	13	29	15.8	6	3	16.7	6	21	17.2	1	5	12.5	-	-	-	-	-	-	-	-	-	-	-	-
All other products	15	235	21.8	3	3	33.3	8	21	38.7	-	-	-	1	33	25.7	1	32	16.3	1	63	28.8	1	83	15.3
MANUFACTURERS' SALES BRANCHES WITH STOCKS	45	305	13.8	8	12	41.2	14	39	20.6	5	24	20.8	3	35	34.0	12	145	11.2	3	50	12.5	-	-	-
Groceries and foods (except farm products)	30	220	11.6	4	4	20.8	8	22	17.9	3	15	21.0	2	21	30.0	11	127	10.7	2	31	7.8	-	-	-
Machinery, equipment and supplies (except electrical)	3	23	37.7	1	4	28.6	1	5	23.3	-	-	-	1	14	42.6	-	-	-	-	-	-	-	-	-
All other kinds of business	12	62	22.1	3	4	70.0	5	12	24.6	2	9	20.7	-	-	-	1	18	20.4	1	19	21.1	-	-	-

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